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November 24, 2026

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Monthly Sales Reports for November 2026, FY2/2027

YoY changes in Net sales, Number of customers, and Sales per customer (Domestic)
(February 21, 2026 ~February 20, 2027) (%)

		Mar	Apr	May	1Q	Jun	Jul	Aug	2Q	1H
All Stores	Net sales	107.4	104.5	107.1	106.2	104.9	103.0	105.9	104.5	105.4
	No. of customers	109.1	106.6	108.9	108.1	107.4	105.6	106.6	106.6	107.4
	Sales per customer	98.4	98.0	98.4	98.2	97.6	97.6	99.3	98.1	98.2
Existing Stores	Net sales	103.5	101.0	103.8	102.6	101.4	99.1	102.6	101.0	101.9
	No. of customers	105.1	102.8	105.4	104.3	103.1	100.8	102.4	102.2	103.3
	Sales per customer	98.5	98.2	98.5	98.4	98.3	98.3	100.1	98.8	98.6

		Sep	Oct	Nov	3Q	Dec	Jan	Feb	4Q	2H	FY
All Stores	Net sales	115.2	96.9	98.7	102.3					102.3	104.3
	No. of customers	112.5	96.8	99.6	102.3					102.3	105.6
	Sales per customer	102.4	100.1	99.1	100.0					100.0	98.8
Existing Stores	Net sales	112.4	94.4	96.0	99.7					99.7	101.1
	No. of customers	108.7	93.7	96.0	98.8					98.8	101.8
	Sales per customer	103.3	100.7	100.0	100.9					100.9	99.4

(Note) 1. The above figures are preliminary and are subject to slight revision.
2. All Stores consist of Existing Stores, new stores, and the online store.

Stores Opened: 2 Stores for this month, 38 Stores for FY2/2027
Stores Closed: 4 Stores for this month, 30 Stores for FY2/2027
Number of Stores: 1,189 Stores at November 20, 2026
Comments:

In the current month, sales of winter clothing decreased year on year due to higher temperatures in the earlier part of the period. On the other hand, sales of childcare and fashion items were strong throughout the period.

Other Information:

The announcement of financial results for the third quarter of the fiscal year ending February 20, 2027 is scheduled for December 25, 2026.