# Q3-FY2026
# Financial Results

シンプルだから、みんな使える。

カンターン トヨクモ



Toyokumo, Inc.

November 2026

# Disclaimer

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.
Information and materials provided in this announcement include so-called “forward-looking statements.”
These are based on current expectations, forecasts and assumptions that are subject to risks and include uncertainties that may actually result in different results from these standards.
Such risks and uncertainties include general industry and market conditions, and general domestic and international economic conditions such as interest rate and currency exchange fluctuations.
This document is provided for informational purposes and not for soliciting the acquisition, sale, etc. of Toyokumo shares.

# Q3-FY2026 Financial Results

# Q3-FY2026 Executive Summary

**Net Sales (9M)**

**4,488** Million yen
YoY +27.8%

**EBITDA (9M)**

**2,066** Million yen
YoY +39.6%

**Operating Profit (9M)**

**1,870** Million yen
YoY +43.7%

**ARR**

**6,253** Million yen
YoY +20.2%

**Churn Rate***

**0.81%**
Maintained at ≦1%

**Rule of 40**

**69.5**
27.8% revenue growth
+
41.7% operating profit margin

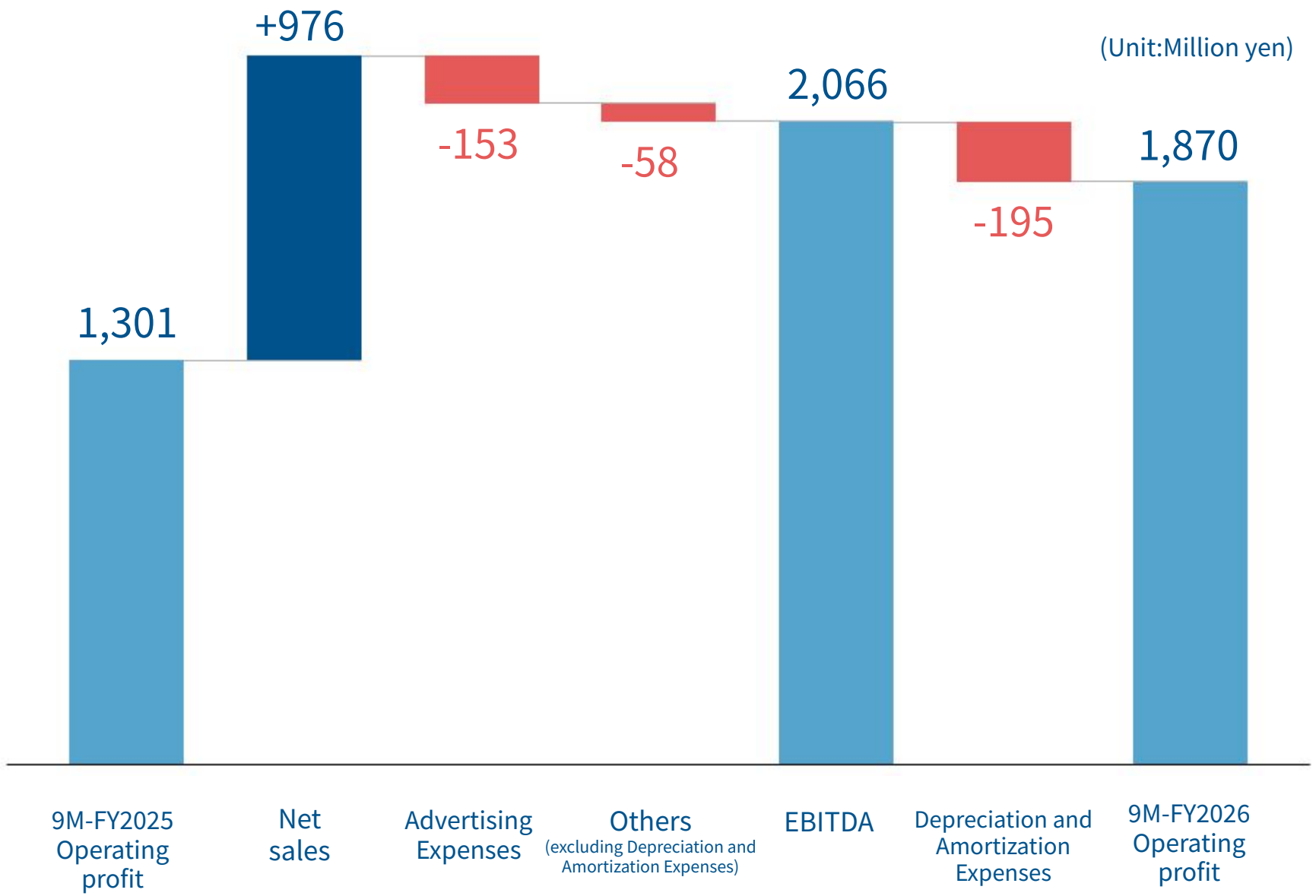
* Figures of Churn Rate are on a non-consolidated basis (Toyokumo, Inc.).

# Summary of Nine-Month Consolidated Financial Results (YoY)

(Unit:Million yen)

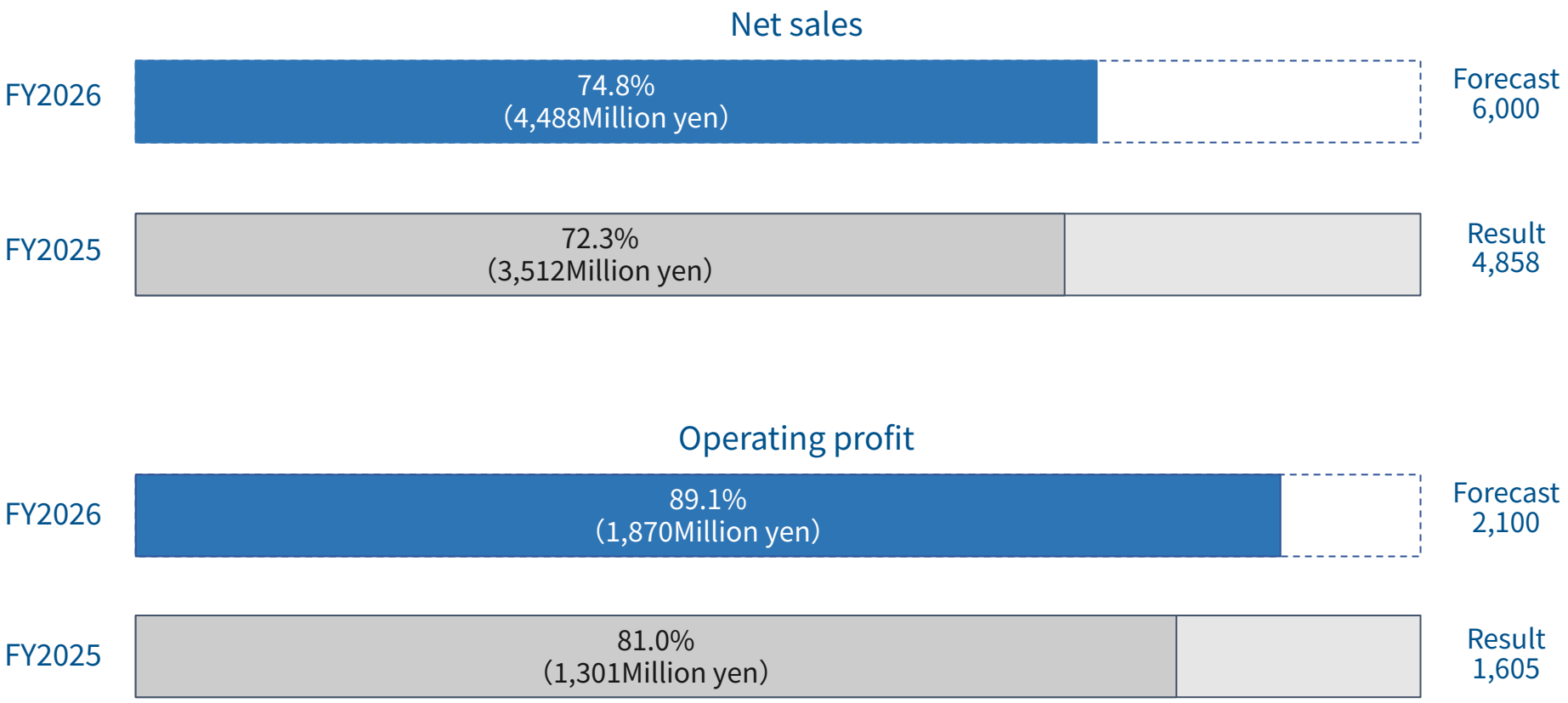
| | 9M-FY2025 | 9M-FY2026 | YoY |
|---|---|---|---|
| Net Sales | 3,512 | 4,488 | +27.8% |
| Gross Profit | 3,370 | 4,274 | +26.8% |
| SG&A | 2,069 | 2,404 | +16.2% |
| Advertising expenses | 775 | 929 | +19.8% |
| Depreciation and Amortization Expenses | 178 | 195 | +9.6% |
| EBITDA | 1,479 | 2,066 | +39.6% |
| Operating Profit | 1,301 | 1,870 | +43.7% |
| Ordinary Profit | 1,304 | 1,880 | +44.2% |
| Profit attributable to owners of parent | 850 | 1,243 | +46.1% |

# Factors for changes in Operating Profit (YoY)



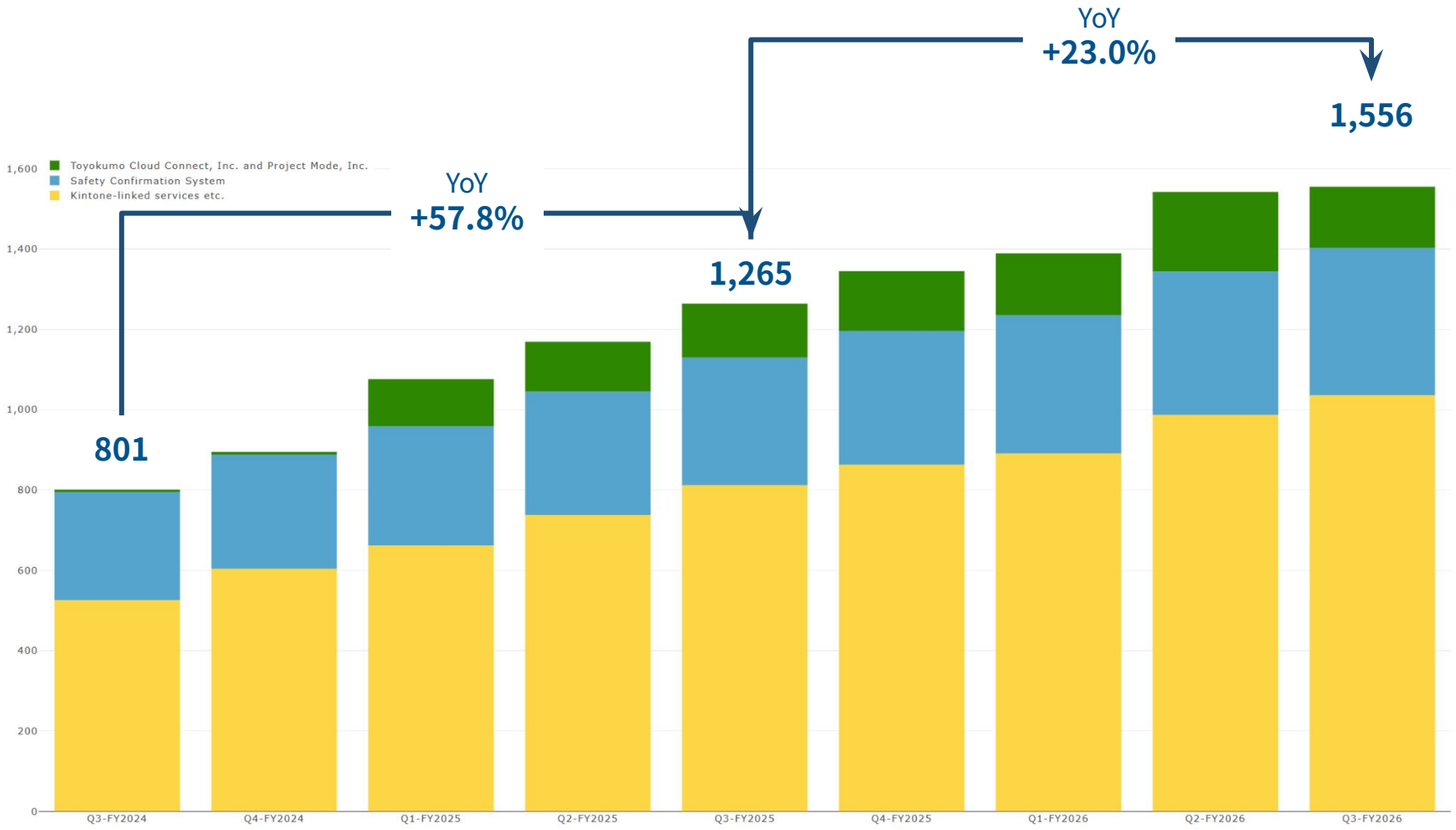
# Progression against Forecast

(Unit:Million yen)



# Quarterly Sales

(Unit: Million yen)




In this material, sales of TOYOKUMO Scheduler are included in Kintone-linked services, etc.

# Details of Sales of Cloud Services

(Unit:Million yen)

| | Safety Confirmation | | | Kintone-linked services | | | Toyokumo Cloud Connect, Inc. and Project mode, Inc. | | | Total Sales | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Quarterly | QoQ | YoY | Quarterly | QoQ | YoY | Quarterly | QoQ | YoY | Quarterly | QoQ | YoY |
| Q3-FY2024 | 269 | +5.0% | +20.6% | 526 | +8.3% | +30.1% | 6 | -11.4% | - | 801 | +7.0% | +27.6% |
| Q4-FY2024 | 284 | +5.5% | | 604 | +14.9% | | 7 | +13.8% | | 895 | +11.7% | |
| Q1-FY2025 | 297 | +4.6% | | 663 | +9.6% | | 117 | * | | 1,077 | +20.3% | |
| Q2-FY2025 | 307 | +3.4% | | 738 | +11.3% | | 124 | +5.8% | | 1,169 | +8.5% | |
| Q3-FY2025 | 318 | +3.7% | +18.4% | 812 | +10.0% | +54.2% | 134 | +8.4% | * | 1,265 | +8.2% | +57.8% |
| Q4-FY2025 | 333 | +4.5% | | 863 | +6.3% | | 149 | +11.2% | | 1,346 | +6.4% | |
| Q1-FY2026 | 344 | +3.3% | | 891 | +3.2% | | 154 | +3.1% | | 1,389 | +3.2% | |
| Q2-FY2026 | 357 | +4.0% | | 986 | +10.6% | | 198 | +28.8% | | 1,543 | +11.0% | |
| Q3-FY2026 | 367 | +2.7% | +15.3% | 1,035 | +5.0% | +27.6% | 152 | -23.1% | +13.6% | 1,556 | +0.9% | +23.0% |

Sales of Toyokumo Scheduler are included in sales of Kintone-linked services. * Certain large figures are omitted for clarity.

# FY2026 Cash Allocation Plan

| FY2025 | FY2026 | Overview |
|---|---|---|
| Operating Cash Flow<br>2,020 Million Yen | Base Investment<br>&<br>Growth Investment | **Base Investment**<br>• Expenditures for organic growth<br>• Building the Toyokumo brand<br>• Increasing average annual salary<br>• Enhance our products' AI features<br>• Improving efficiency through generative AI<br><br>**Growth Investment**<br>• Acquisition of MOCULA Inc. as a subsidiary (AI camera SaaS developer)<br>  • **Launches 7th Kintone-linked service "Toyokumo AI Camera"**<br><br>**Current Period Topics**<br>• Project mode, Inc. relocated and Toyokumo, Inc. expanded to PMO Meguro<br>• Kintone-linked Services adds enterprise-grade features |
| | Shareholder Returns | **Shareholder Returns**<br>• FY2026 Dividend forecast: 27 Yen per share (YoY +35%) |
| | Others | • Execute share buybacks |

# Balance Sheets

(Unit: Million yen)

| Assets | As of Dec. 31, 2025 | As of Sep. 30, 2026 | Liabilities | As of Dec. 31, 2025 | As of Sep 30, 2026 |
|---|---|---|---|---|---|
| Cash and deposits | 4,407 | 5,360 | Contract liabilities | 1,264 | 1,527 |
| Other (current assets) | 395 | 502 | Other (current liabilities) | 1,109 | 959 |
| Total current assets | 4,802 | 5,862 | Total current liabilities | 2,373 | 2,487 |
| Property, plant and equipment | 51 | 49 | Other (non-current liabilities) | 103 | 88 |
| Goodwill and customer-related intangible assets | 1,189 | 1,041 | Total non-current liabilities | 103 | 88 |
| Other (intangible assets) | 185 | 165 | Total liabilities | 2,477 | 2,576 |
| Investments and other assets | 308 | 336 | Net assets | | |
| Total non-current assets | 1,736 | 1,592 | Share capital | 394 | 394 |
| | | | Capital surplus | 417 | 417 |
| | | | Retained earnings | 3,330 | 4,354 |
| | | | Treasury shares | (101) | (316) |
| | | | Non-controlling interests | 19 | 28 |
| | | | Total net assets | 4,061 | 4,879 |
| Total assets | 6,538 | 7,455 | Total liabilities and net assets | 6,538 | 7,455 |

# Financial Summary (Quarter)

(Unit:Million yen)

| | Q3-FY2025 | Q4-FY2025 | Q1-FY2026 | Q2-FY2026 | Q3-FY2026 |
|---|---|---|---|---|---|
| Net Sales | 1,265 | 1,346 | 1,389 | 1,543 | 1,556 |
| EBITDA | 505 | 370 | 665 | 711 | 689 |
| Operating Profit | 445 | 304 | 600 | 646 | 623 |
| Operating Profit Margin | 35.2% | 22.6% | 43.2% | 41.9% | 40.1% |
| Profit attributable to owners of parent | 288 | 234 | 401 | 422 | 418 |
| Basic earnings per share (Yen) | 26.29 | 21.42 | 36.72 | 38.98 | 38.64 |
| Cash and deposits | 4,051 | 4,407 | 3,795 | 5,057 | 5,360 |
| “Earning Power” | 804 | 872 | 913 | 1,038 | 1,043 |

“Earning Power” = Operating profit + Advertising expenses + Depreciation and Amortization Expenses

# Key Indicators for Management Conscious of Cost of Capital and Stock Price

(Unit:Million yen)

| | | | FY2024 | FY2025 | FY2026 Forecast | Medium-to-Long term | Peer Average** |
|---|---|---|---|---|---|---|---|
| **Business Strategy** | Growth | Net Sales | 3,146 | 4,858 | 6,000 | **Increase** | 13,516 |
| | Profitability | Operating Profit | 1,162 | 1,605 | 2,100 | **n/a** | 2,150 |
| | Efficiency | Operating Margin | 36.9% | 33.1% | 35.0% | **35%** | 15.5% |
| **Capital Investment** | Financial Capital | Cash and Deposits | 4,196 | 4,407 | — | n/a | n/a |
| | Manufactured & Intellectual Capital | Investment Cash Flow | (70) | (1,362) | — | n/a | n/a |
| | Social & Relationship Capital | Total Cash Dividends | 152 | 219 | 292 | **Target Dividend Payout Ratio 20%** | n/a |
| | | Advertising expenses | 752 | 1,278 | 1,500 | **Continuous** | n/a |
| | Human Capital | Average Annual Salary* | 8.95 | 9.47 | n/a | **≧10** | 6.97 |
| | Natural Capital | Digitization of Invoices | ○ | ○ | ○ | **Ongoing** | n/a |
| **Capital Efficiency** | ROE | | 27.7% | 30.6% | — | **ROE＞WACC** | 18.3% |
| | WACC*** | | 8～12% | 8～12% | 9～13% | | n/a |
| | Dividends per Share | | 14 yen | 20 yen | 27 yen | **Target Dividend Payout Ratio 20%** | n/a |

* Figures are on a non-consolidated basis (Toyokumo, Inc.). ** Peer average is independently calculated by the company based on Toyo Keizai's "Cloud (SaaS)" category.

*** WACC figures represent the Company's own estimates.

# KPI

# Monthly Sales Report

トヨクモ TOYOKUMO

(Unit: Million yen)

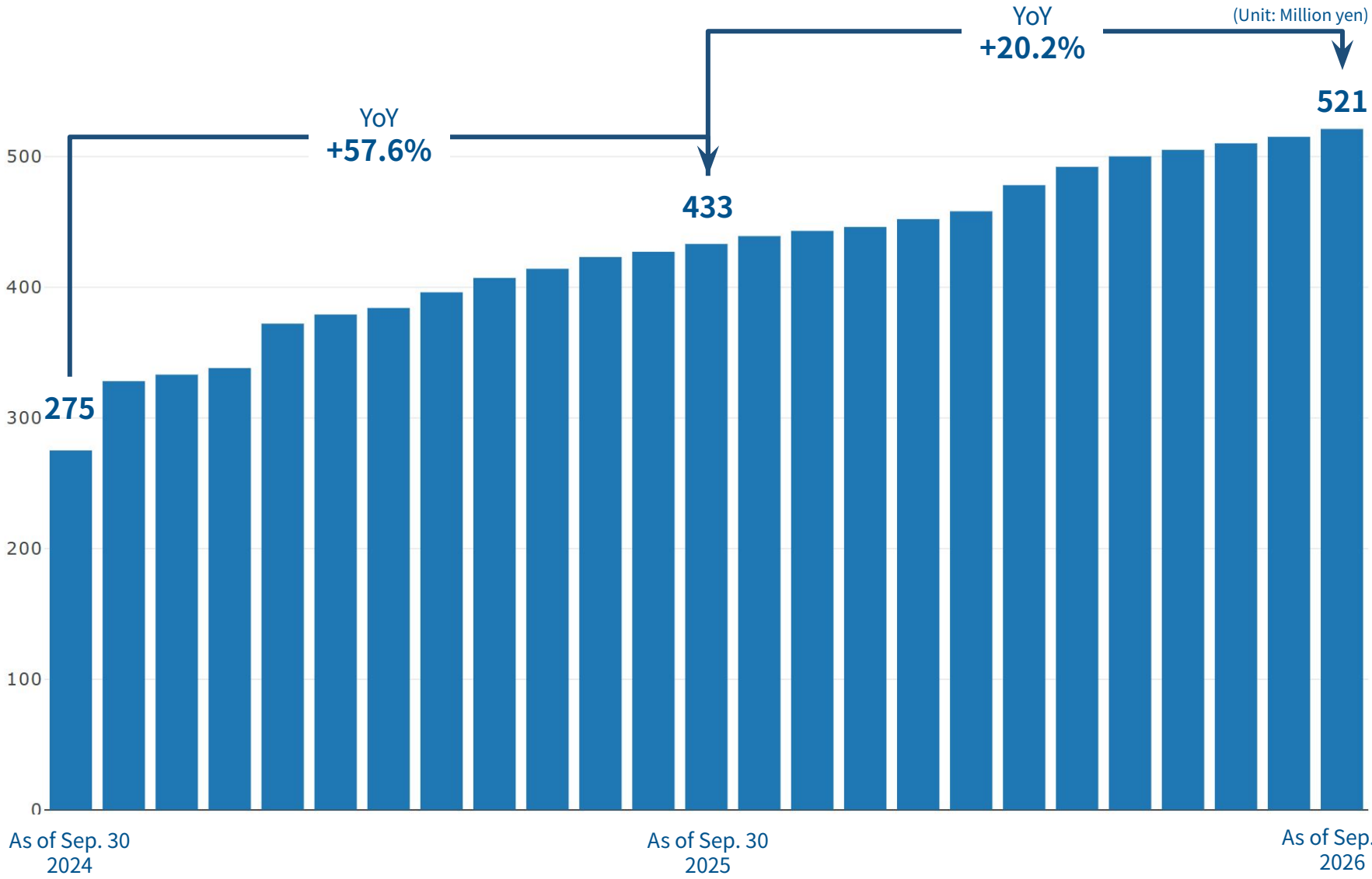
## FY2026

| | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Monthly | 451 | 463 | 474 | 500 | 511 | 530 | 513 | 521 | 521 | 535 | | |
| YoY | 130.0% | 126.6% | 130.4% | 133.2% | 131.4% | 131.3% | 125.1% | 122.6% | 121.4% | 121.0% | | |
| Total | 451 | 915 | 1,389 | 1,890 | 2,402 | 2,932 | 3,446 | 3,967 | 4,488 | 5,024 | | |
| YoY | 130.0% | 128.3% | 129.0% | 130.1% | 130.3% | 130.5% | 129.7% | 128.7% | 127.8% | 127.0% | | |

## FY2025

| | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Monthly | 347 | 365 | 364 | 375 | 389 | 404 | 410 | 425 | 429 | 442 | 447 | 456 |
| YoY | 152.6% | 157.8% | 152.1% | 153.9% | 156.2% | 157.8% | 156.8% | 158.8% | 157.9% | 160.7% | 147.2% | 144.9% |
| Total | 347 | 713 | 1,077 | 1,453 | 1,843 | 2,247 | 2,657 | 3,083 | 3,512 | 3,955 | 4,402 | 4,858 |
| YoY | 152.6% | 155.2% | 154.2% | 154.1% | 154.5% | 155.1% | 155.4% | 155.8% | 156.1% | 156.6% | 155.6% | 154.4% |

# Monthly Recurring Revenue Trends



# Plans of “Earning Power”

(Unit: Million yen)

| | FY2025 | 9M-FY2026 | FY2026 Forecast |
|---|---|---|---|
| Net sales | 4,858 | 4,488 | 6,000 |
| Advertising expenses | 1,278 | 929 | 1,500 |
| (as a percent of sales) | 26.3% | 20.7% | 25.0% |
| Depreciation and Amortization Expenses | 244 | 195 | 270 |
| (as a percent of sales) | 5.0% | 4.4% | 4.5% |
| Operating profit | 1,605 | 1,870 | 2,100 |
| (as a percent of sales) | 33.1% | 41.7% | 35.0% |
| **Earning Power** **(Operating profit + Advertising expenses + Depreciation and Amortization Expenses)** | 3,128 | 2,995 | 3,870 |
| (as a percent of sales) | 64.4% | 66.7% | 64.5% |

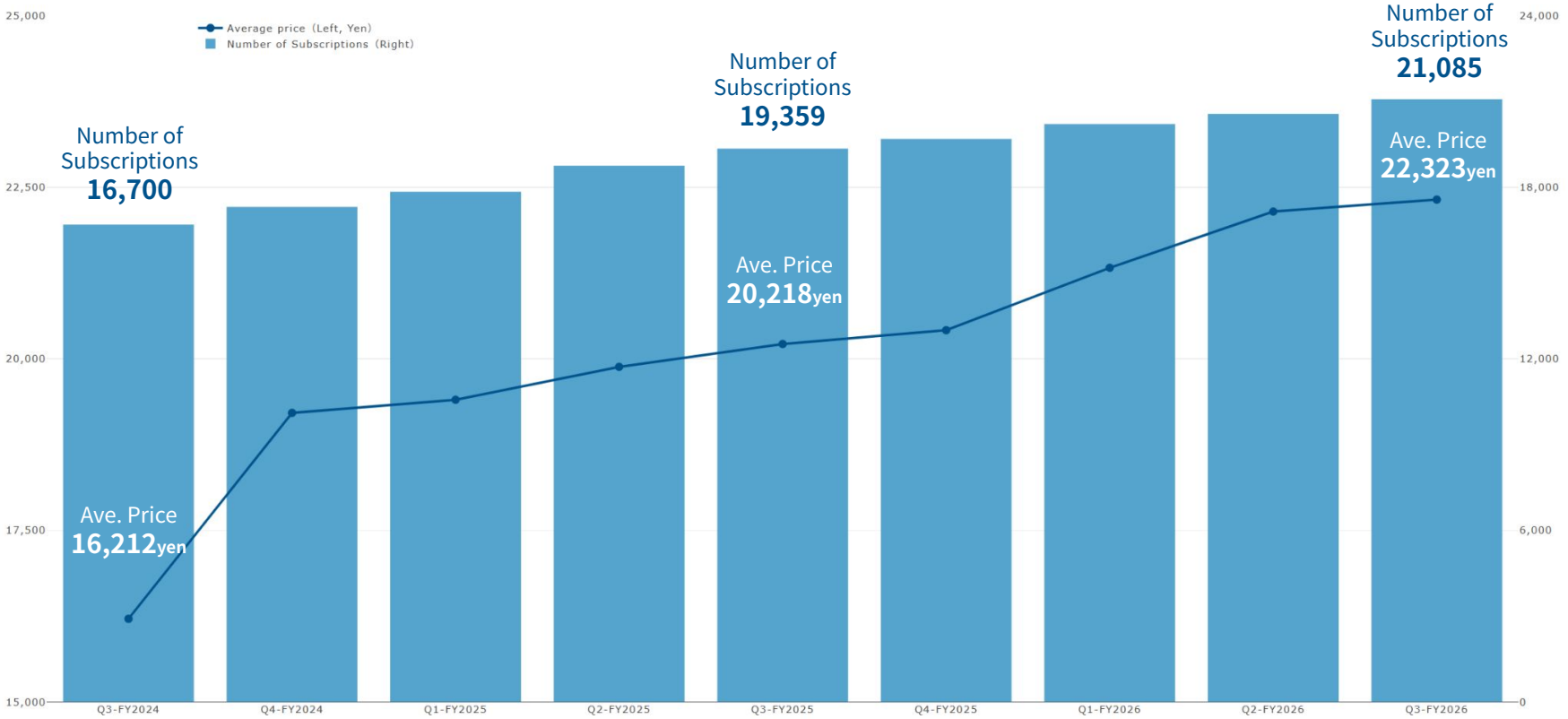
# Details of Number of Subscriptions*

| | Safety Confirmation | | | | Kintone-linked services** | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number of Subscriptions | QoQ change | QoQ | YoY | Number of Subscriptions | QoQ change | QoQ | YoY | Number of Subscriptions | QoQ change | QoQ | YoY |
| Q3-FY2024 | 4,077 | +198 | +5.1% | +20.3% | 12,623 | +769 | +6.5% | +27.4% | 16,700 | +967 | +6.1% | +25.6% |
| Q4-FY2024 | 4,278 | +201 | +4.9% | | 13,042 | +419 | +3.3% | | 17,320 | +620 | +3.7% | |
| Q1-FY2025 | 4,364 | +86 | +2.0% | | 13,485 | +443 | +3.4% | | 17,849 | +529 | +3.1% | |
| Q2-FY2025 | 4,486 | +122 | +2.8% | | 14,277 | +792 | +5.9% | | 18,763 | +914 | +5.1% | |
| Q3-FY2025 | 4,650 | +164 | +3.7% | +14.1% | 14,709 | +432 | +3.0% | +16.5% | 19,359 | +596 | +3.2% | +15.9% |
| Q4-FY2025 | 4,753 | +103 | +2.2% | | 14,946 | +237 | +1.6% | | 19,699 | +340 | +1.8% | |
| Q1-FY2026 | 4,878 | +125 | +2.6% | | 15,342 | +396 | +2.6% | | 20,220 | +521 | +2.6% | |
| Q2-FY2026 | 4,974 | +96 | +2.0% | | 15,601 | +259 | +1.7% | | 20,575 | +355 | +1.8% | |
| Q3-FY2026 | 5,185 | +211 | +4.2% | +11.5% | 15,900 | +299 | +1.9% | +8.1% | 21,085 | +510 | +2.5% | +8.9% |

* Figures are on a non-consolidated basis (Toyokumo, Inc.).

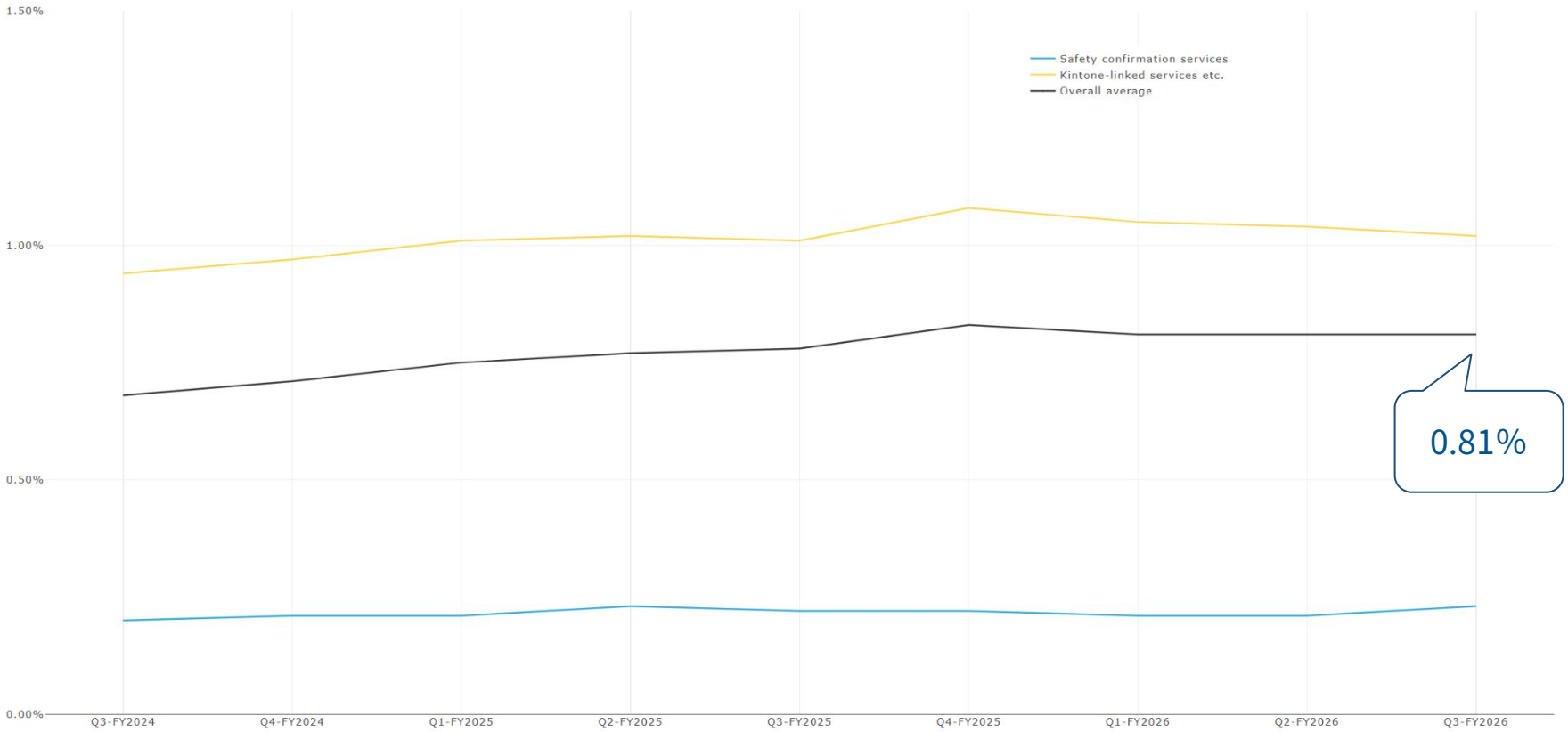
** Subscriptions of Toyokumo Scheduler are included in those of Kintone-linked services.

# Number of Subscriptions and Average Price*




* Figures are on a non-consolidated basis (Toyokumo, Inc.).

# Churn Rate*

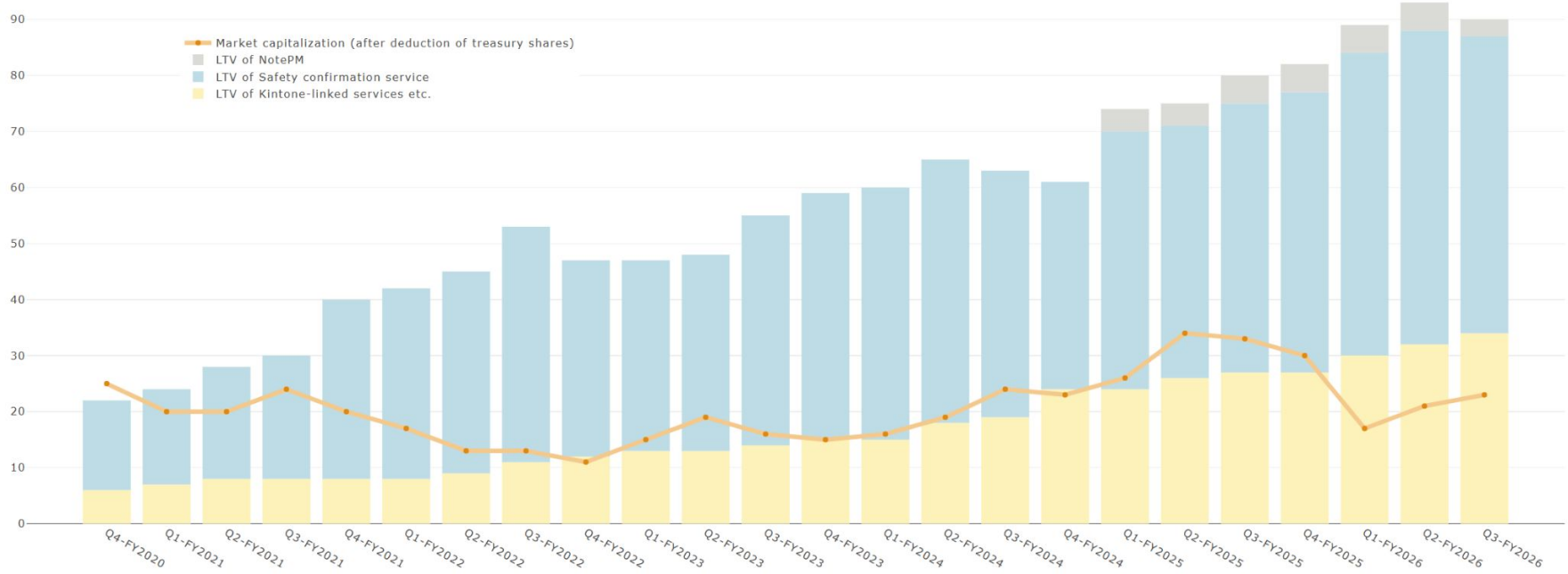


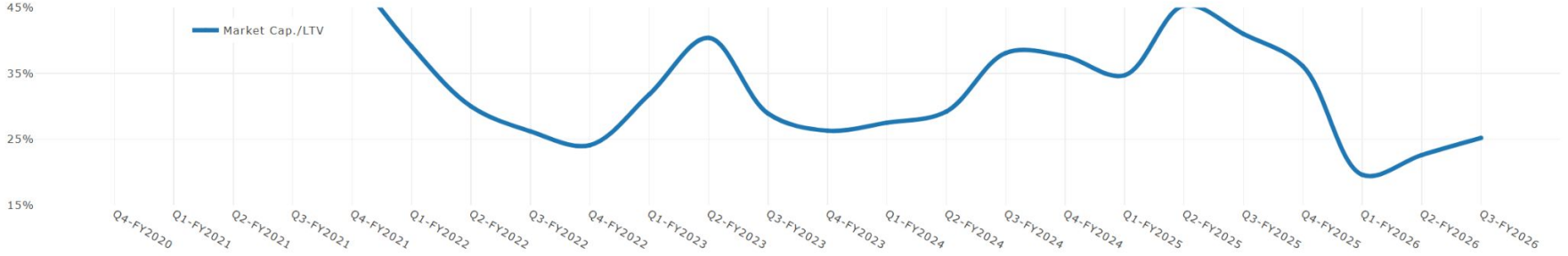

The churn rate is a monthly churn rate on a monetary basis, calculated by dividing the average monthly churned contract value over the most recent 12 months by the average monthly contract value for the same period. * Figures are on a non-consolidated basis (Toyokumo, Inc.).

# Group LTV and market capitalization

LTV = total MRR/annual average churn rate (monetary amount basis)

(Unit: billion yen)



# Growth Initiatives

# Fundamental Growth Strategy Approach

## Business Model First

- Do not pursue market share for its own sake
- Do not engage in initiatives that compromise productivity

## Expanding Our Service Portfolio

- Expand the lineup of business cloud services
- Simple and convenient services for IT beginners



Our vision is to become the Uniqlo of business cloud services.

Affordable
&
Simple

# Toyokumo's Mid-to-Long-Term Themes Going Forward

## 2019- Build the “Toyokumo” brand

- Increase name recognition by investing in advertisement
- Gain trust by listing

## 2023- Build a structure for expansion

- Hire personnel proactively
- Recruitment of key personnel

## 2026- Launching Roll-up M&A Activities

## 2028- Scaling the External Co-creation New Business

Continuous activities and achievements

Recruitment and development of key personnel

New businesses and M&A

# Launch of Toyokumo AI Camera

In October 2026, we launched Toyokumo AI Camera, our 7th Kintone-linked service. The service was jointly developed with MOCULA Inc., which became our subsidiary in April 2026.
Monitoring tasks that staff previously performed visually, for example by patrolling sites, can now be handled by the camera. It records the site, AI analyzes the footage, and when a change is detected, the service sends an alert with images to Kintone.



# Initiatives to Expand Our Service Portfolio

| | Internal New Business | External Co-creation New Business | Roll-up M&A |
|---|---|---|---|
| Business Stage | 0→1 | | **1→10** |
| Examples | Toyokumo Scheduler | MOCULA Inc. (AI Camera) | Project mode, Inc. (NotePM) |
| Business Model | **Toyokumo's PLG Model** | | |
| Demand Forecasting | **Market research-based** | | **Past performance-based** |
| Success Factors | Improvement toward achieving PMF* | | Improvement of KPIs |
| Failure Factors | Failure to achieve PMF due to insufficient differentiation from competitors, etc. | | Inadequate PMI** execution |
| Essential Elements | Highly motivated personnel | Talented managers | Target Company |
| Estimated Success Probability | △ | ○ | ◎ |

* PMF: Product Market Fit ** PMI: Post Merger Integration

# Toyokumo's PLG Model Vision



## Toyokumo’s PLG (Product-Led Growth) Model

### Marketing via TMM (Toyokumo Marketing Model)

- **Strict adherence to customer-centric behavioral and value principles**
  - No form, No spam, No cold call
  - Customer-Issue, Customer-Moment, Customer-Value

### World-class development productivity where engineers directly engage with customer value

- Under a unified decision-making framework, each individual makes decisions based on customer value
- Continuous improvement of per-person productivity through AI utilization and technology stack consolidation
- Objective measurement of development performance using DORA Metrics*

### Continuous improvement driven by product data analysis

* DORA Metrics: International standard metrics for software development performance defined by DORA, a research organization under Google.

# Appendix

# Nationwide Simultaneous Drill for Safety Confirmation Service II

In September 2026, we conducted the nationwide simultaneous drill for our Safety Confirmation Service II. In this ninth drill, 1,094,942 people at 2,629 companies were covered, exceeding one million participants for the first time.
We confirmed that the system operated stably despite the concentrated access during the drill.



# Safety Confirmation Service II Surpasses 5,000 Subscriptions

In July 2026, the number of paid subscriptions for our Safety Confirmation Service II surpassed 5,000. As natural disasters become more severe and frequent, companies are increasingly required to ensure employee safety and prepare for business continuity. The service is valued for being easy to implement and operate without specialized knowledge.



# NotePM Officially Releases Its AI Features

In September 2026, NotePM, the knowledge management SaaS provided by our subsidiary Project mode, Inc., officially released NotePM AI, its AI features previously offered in beta. These features are available within existing plans at no additional charge.

NotePM now comes with eight standard AI features, including AI search, AI manual creation, and file-to-manual conversion. Even teams unfamiliar with IT or AI can use AI naturally as part of their everyday knowledge management, without worrying about additional costs or setup.



# PrintCreator Launches AI-Suggested Field Layout for Documents

In July 2026, we launched a new feature for PrintCreator, our kintone integration service, in which AI automatically suggests where to place fields on documents.
We are developing AI-powered features across our Kintone-linked services, and with this release, five of our six products now feature AI.



# Corporate Information

# Company Overview

| | | |
|---|---|---|
| Company Name | Toyokumo, Inc. | |
| Established | August 2010 | |
| Address | 3-1-1-14F, Kamiosaki, Shinagawa-ku, Tokyo, Japan | |
| Business Activities | Development and provision of cloud services and new software services | |
| Stock Listings | Tokyo Stock Exchange Growth Market (Stock code: 4058) | |
| Number of Employees (As of Sep. 30, 2026) | Consolidated: 123, Non-consolidated: 93 | |
| Board Member (As of Sep. 30, 2026) | President and CEO | Yuji Yamamoto |
| | Director, General Manager and CFO | Kazuhiko Ishii |
| | Director, General Manager and CTO | Masanori Kinoshita |
| | Outside director | Kazuo Hirano |
| | | Katsuhiro Yano |
| | Executive Officer | Tomohiko Tasato |
| | Audit & Supervisory Board Member | Katsuhiko Watanabe |
| | | Yoshitatsu Ogawa |
| | | Hideki Nakajima |
| Group Company (As of Sep. 30, 2026) | Toyokumo Cloud Connect, Inc., Project mode, Inc., MOCULA Inc. | |

# Company Overview

| | |
|---|---|
| August 2010 | Cybozu, Inc. established Cybozu Startups, Inc. (current Toyokumo, Inc.) as its wholly-owned subsidiary. |
| December 2011 | Launched “Safety Confirmation Service.” |
| March 2014 | Shifted to an independent management structure through management buyout. |
| April 2014 | Launched a Kintone-linked service, “PrintCreator.” |
| September 2014 | Launched a Kintone-linked service, “kViewer.” |
| November 2014 | Launched a Kintone-linked service, “kBackup.” |
| September 2015 | Acquired ISO27001. |
| December 2016 | Launched “Safety Confirmation Service II.” |
| July 2017 | Launched a Kintone-linked service, “FormBridge.” |
| January 2018 | Launched a Kintone-linked service, “kMailer.” |
| July 2019 | Changed the company name to Toyokumo, Inc. |
| March 2020 | Launched a Kintone-linked service, “DataCollect.” |
| September 2020 | Listed on the Mothers market of the Tokyo Stock Exchange (current Growth market). |
| November 2021 | Launched “Toyokumo Scheduler”. |
| November 2023 | Established a subsidiary, Toyokumo Cloud Connect, Inc. |
| January 2025 | Acquired ownership of Project mode, Inc. |
| April 2026 | Acquired ownership of MOCULA Inc. |
| October 2026 | Launched a Kintone-linked service, “Toyokumo AI Camera” |

# Mission

## Freeing all people from inefficient work

Unable to fully adapt to the changing times, some jobs have become inefficient. We will get rid of those inefficient jobs. That is our mission.

We identify and examine inefficiencies that hinder operations common to many different jobs. We provide simple services that enable anyone to streamline their operations with ease, without having to be an IT expert. By linking these services together, operations can be made more flexible, and more efficient. By getting rid of inefficient work, productivity can be increased, and time can be used more effectively.

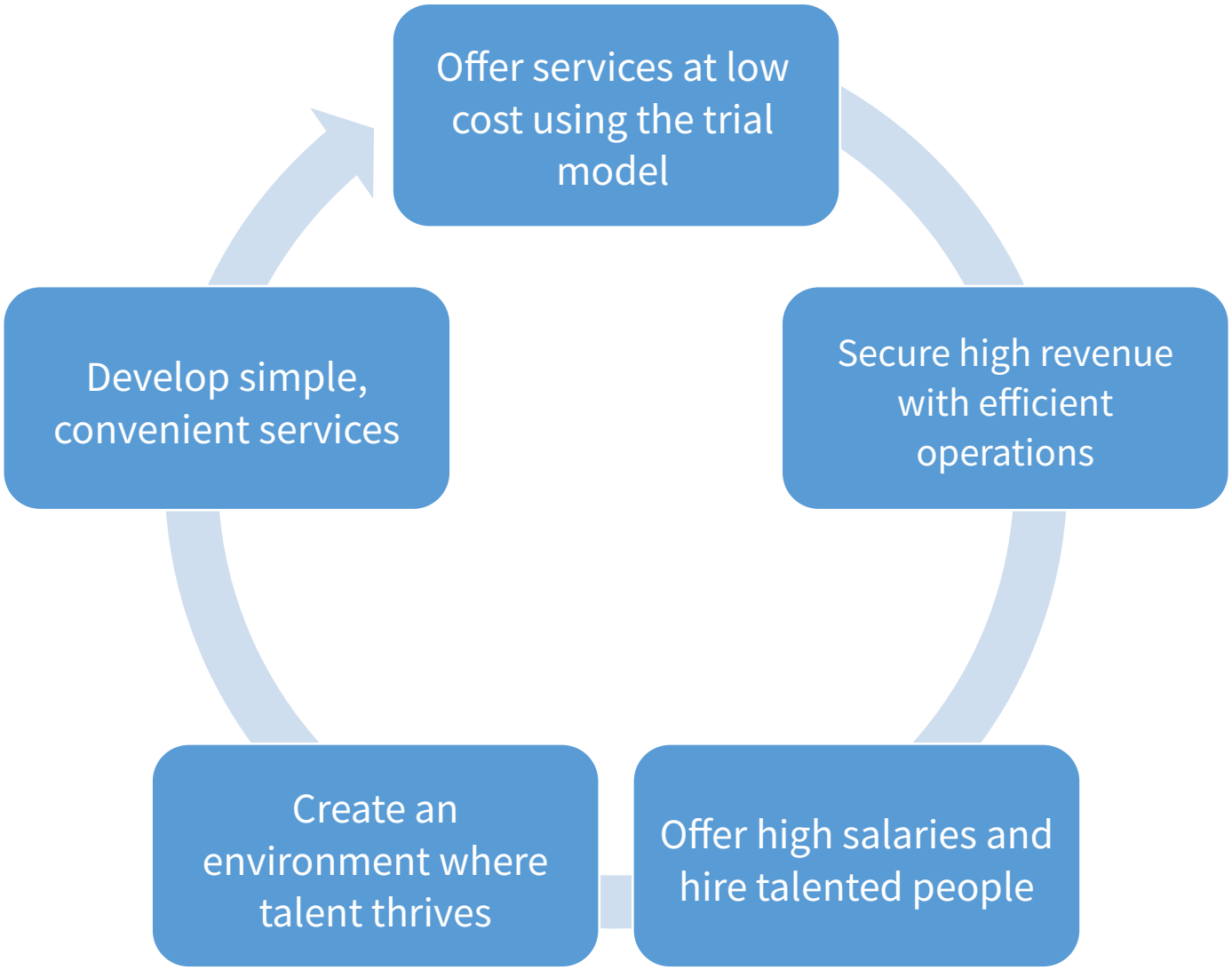
We will continue to apply cloud-based technologies and ideas to develop the kind of products that free all people from inefficient work.

# Contributing to the development of affluent social life around the world through information services

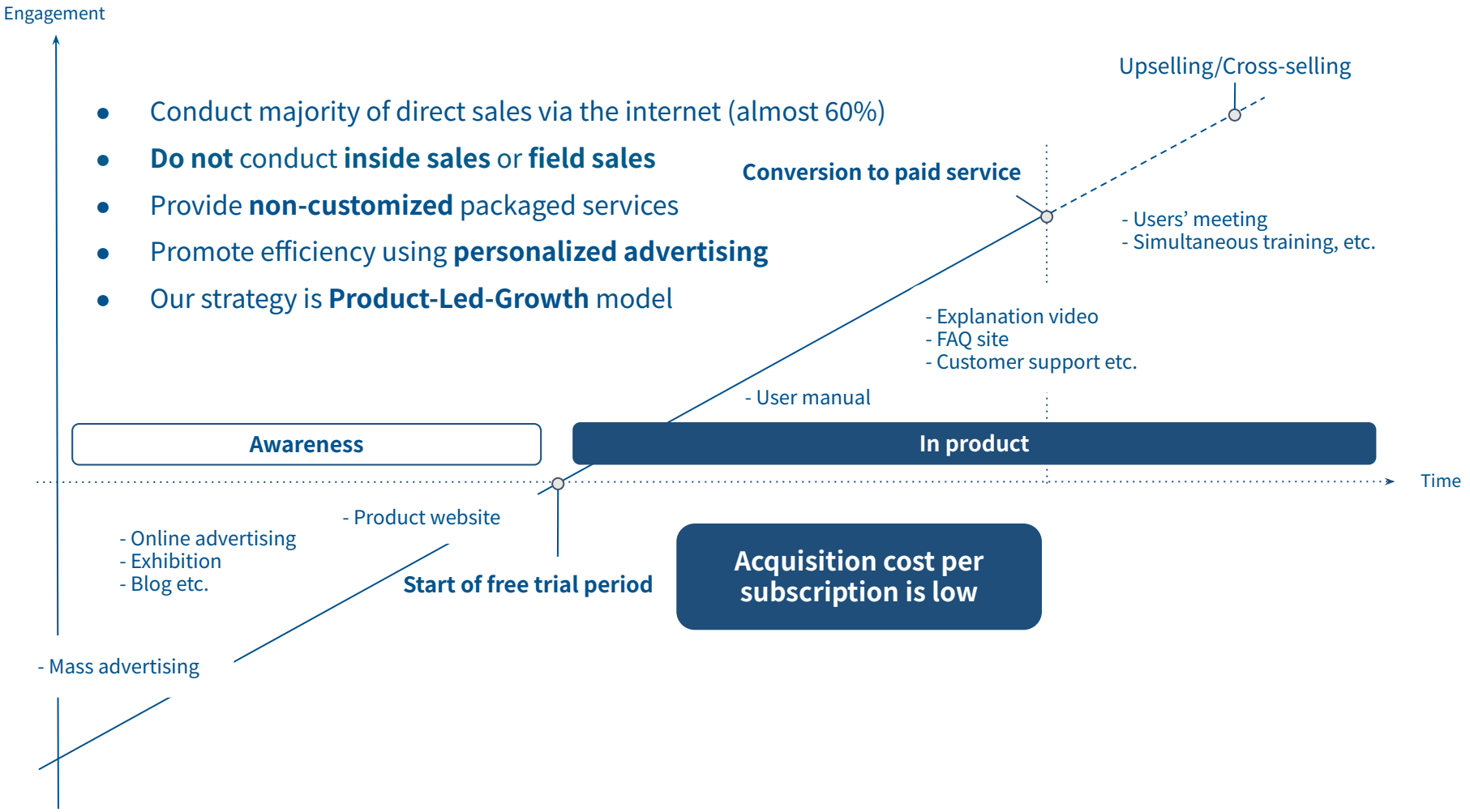
Toyokumo is a cloud solutions for enterprises service company offering services such as “Safety Confirmation Service,” Cybozu Kintone-linked service “Kintone-linked services,” and “Toyokumo Scheduler.”

We aim to consistently deliver solutions that become integral to corporate culture, rather than offering trend-driven services. We will achieve this by staying ahead of the ever-changing environment and anticipating customer needs before they arise. With a new perspective on services, user-friendly operability, simple functionality, and intuitive interfaces, we intend to provide safe and reliable solutions, accessible even to IT beginners who do not regularly use computers or smartphones. Our goal is to support companies in taking the first step towards IT adoption.

# Our Business Model



# Service Provision Model



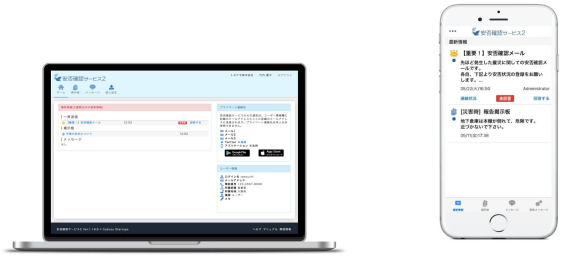

- Conduct majority of direct sales via the internet (almost 60%)
- **Do not** conduct **inside sales** or **field sales**
- Provide **non-customized** packaged services
- Promote efficiency using **personalized advertising**
- Our strategy is **Product-Led-Growth** model

# Product Information

# Product Information

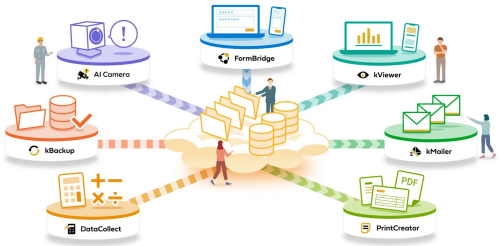
## Safety confirmation service

A cloud service that automatically sends a safety confirmation notice in the event of a disaster.



## Kintone-linked services

Cloud services that extend Kintone, a platform provided by Cybozu, Inc.




## TOYOKUMO Scheduler

Toyokumo Scheduler has a new concept of enabling schedule arrangement with people outside the company in addition to the internal schedule arrangement function.




## NotePM

Knowledge management tool for organizing manuals and business expertise




All services are provided with no initial costs, following a free trial period, and are available with a low fixed-rate subscription fee.

# Significance of Safety Confirmation System

Japan is one of the most earthquake-prone countries in the world.



Examples of Earthquakes in Japan (2011 - )

| Japanese seismic intensity scale | Date | Epicenter |
|---|---|---|
| 7 (maximum scale) | Jul. 2026 | Kumamoto region |
| 7 (maximum scale) | Jan. 2024 | Noto Peninsula in Ishikawa prefecture |
| 7 (maximum scale) | Sep. 2018 | Iburi Subprefecture in southern Hokkaido |
| 7 (maximum scale) | Apr. 2016 | Kumamoto City |
| 7 (maximum scale) | Mar. 2011 | east of the Oshika Peninsula of the Tohoku region |

Our system can be used not only for basic safety confirmation but also for various purposes, such as conducting employee health checks during the COVID-19 pandemic and optimizing supply chain management.

# Functions and Features of Safety Confirmation Service

トヨクモ TOYOKUMO

<Main functions>

- Automated safety confirmation
- Various message functions for internal discussions
- Registration of multiple contacts to send notifications to employees without fail

<Features>

- Cross-border decentralization of risks using Amazon Web Services (AWS)
- Operation policy considering privacy
- Linked to external services enabling easier maintenance

## 自動送信

気象庁の気象・災害データと連動して、休日や夜間であっても、安否確認通知を自動で送信することができます。




## 自動集計

災害時のパニック状態でも、集計作業をすべて自動化することで、迅速かつ正確な集計結果を表示します。

## サーバー環境

国内の大災害を想定して、AWS（Amazon Web Services）を利用した、データセンターの国際分散化をしています。

## ログイン不要

通知されたURLをクリックするだけで安否回答できるので、パニック時でも簡単に回答することができます。

※ガラケーやスマートフォン専用アプリでもご利用可能です。

## メッセージ機能

ユーザー間で、閲覧・書き込みができる機能です。ファイル添付可能なので、災害状況の確認や情報の共有ができます。

## 複数連絡先への通知

×4

安否確認通知は複数の連絡先（スマートフォンアプリ・メール）に送信可能です。オプションでLINEアプリへの通知にも対応しています。

## プライバシー保護

通知する連絡先の登録や管理は従業員自身で行いますので、管理者は、登録された連絡先を閲覧することはできません。

## 簡単メンテナンス

SmartHR
Google Workspace
Microsoft Entra ID
freee 人事労務
cybozu

外部サービスの人事情報と連携することで、従業員の入退社におけるユーザーの管理が不要になります。

# Track Record of Safety Confirmation Service

Being used by 3 million users (5,000 subscriptions)

Steadily expanding market share despite being a latecomer

**【Companies using the service】**




They are using the service not only for safety confirmation in times of disaster but also for many other purposes including supply chain management (SCM).

# What is Kintone?

Kintone is no-code/low-code SaaS solution provided by Cybozu, Inc.,
and is trusted by over 41,000 companies worldwide.

It empowers businesses to create customized applications tailored to their operations without requiring IT expertise.
The applications can easily and quickly be improved in line with operations changing on daily basis.

Key functionalities of Kintone include database integration, workflow management, and enhanced communication capabilities, enabling versatile applications such as customer management, travel requests, and daily reporting.

These features facilitate continuous business improvement driven by frontline teams.




kintone

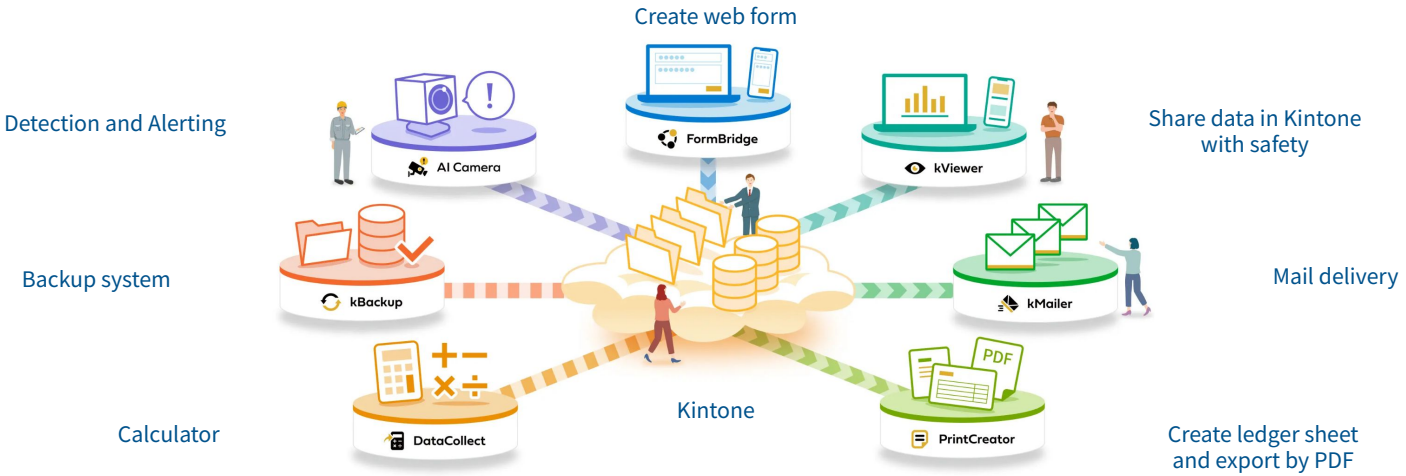
# Features of Kintone-linked services

Kintone-linked services that enable people outside the organization to use Kintone.

Kintone-linked services is no. 1 in Kintone linked services with over **15,000** subscriptions.

Use with non-customize, no-code or low-code.

＜Our services to different purpose＞




Users find it convenient to use one service, but even more convenient to use multiple services together.

For instance, they can create invoices and deliver them to customers via email using Kintone, PrintCreator, and kMailer.

# Track Record of Kintone-linked services

- The number of paid subscriptions surpasses **15,000**
- Users range from small and medium-sized companies to large corporations and government agencies, extending to a wide range of industries

**[Companies using the service]**

cybozu

公益社団法人 神奈川県社会福祉士会

NEVER SAY NEVER ロート製薬

郷土（しま）のくらしを見つめる 奄美信用組合

NISSIN GROUP

SBI証券

神奈川県 KANAGAWA

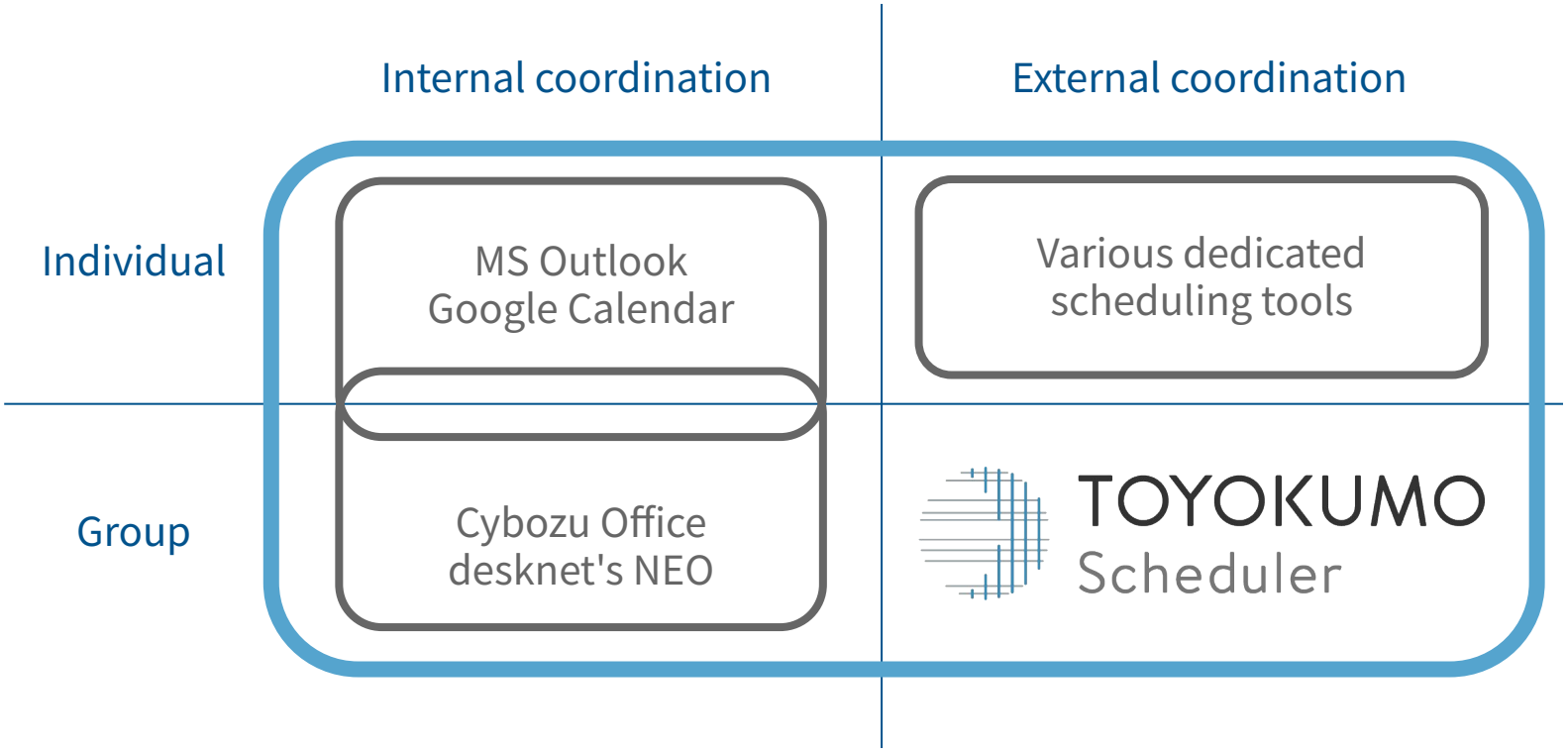
TOKYO DOME CITY 心が動く、心に残る。

星野リゾート

# Toyokumo Scheduler

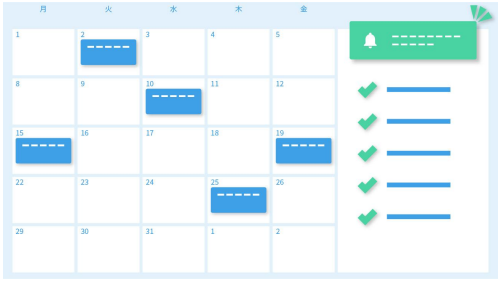
A group scheduler that enables external schedule coordination, a service that was previously unavailable.
It adopts a freemium model allowing for free use for up to 10 users.

## Position of Toyokumo Scheduler

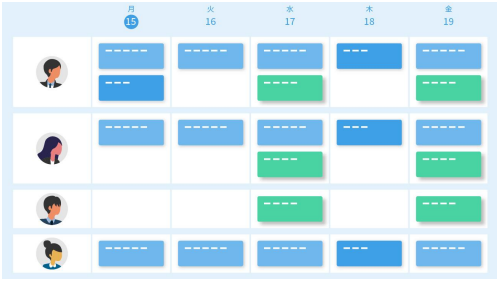


# Introduction of Toyokumo Scheduler Functions

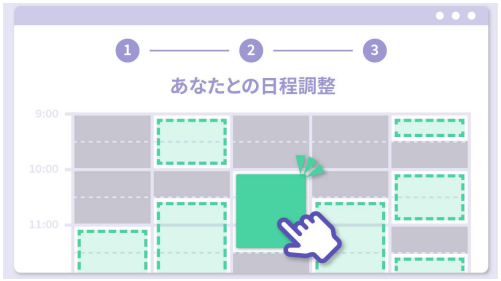
- Schedule management with a personal view and to-do list



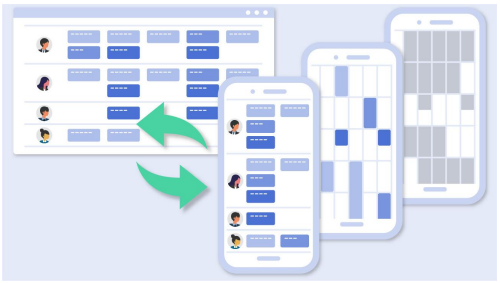
- Group view to check the company's internal schedules



- Schedule coordination with external parties




- All functions can be used with smartphones



- Function to Link with Other Companies' Services

**kintone連携**
ユーザー、施設、予定データをkintoneとリアルタイムに同期したり、アプリのレコード情報をもとに検索したりできます。

**cybozu.com連携**
cybozu.comから、ユーザー/部署/所属情報を読み込むことができます。

**Google Workspace連携**
Google Workspaceから、ユーザー/部署/所属情報を読み込むことができます。

**Zoom /Google Meet /Microsoft Teams連携**
ボタンひとつでミーティングのURLを発行することができます。

# NotePM

NotePM is knowledge management tool for organizing manuals and business expertise.



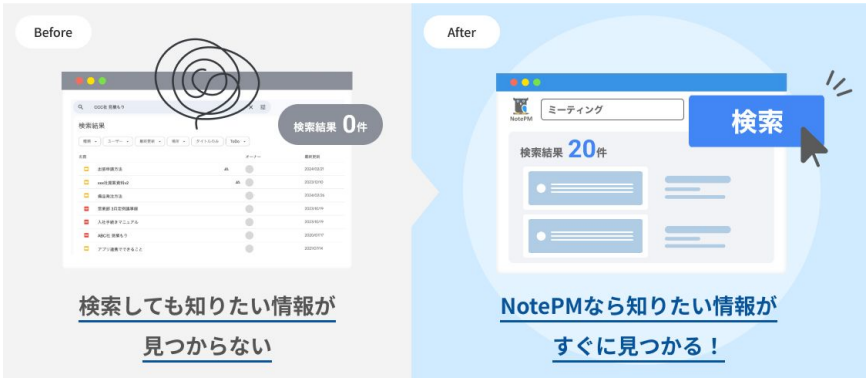

In ITreview Best Software in Japan 2024, NotePM was chosen for “TOP10”

In BOXIL SaaS AWARD Winter 2024, Note PM was chosen for “Good Service”

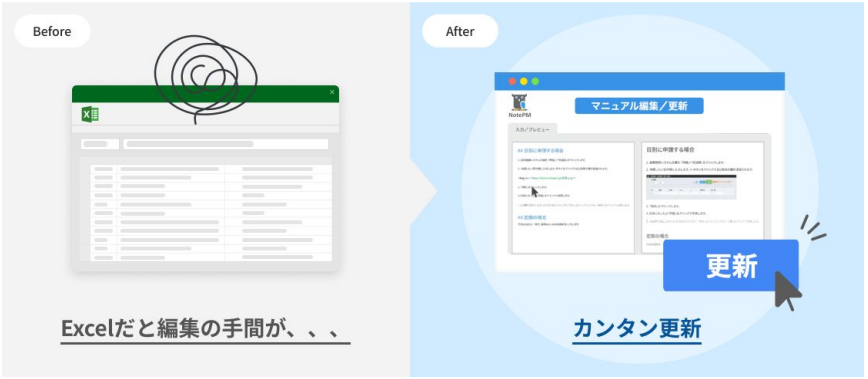


# Functions and Features of NotePM

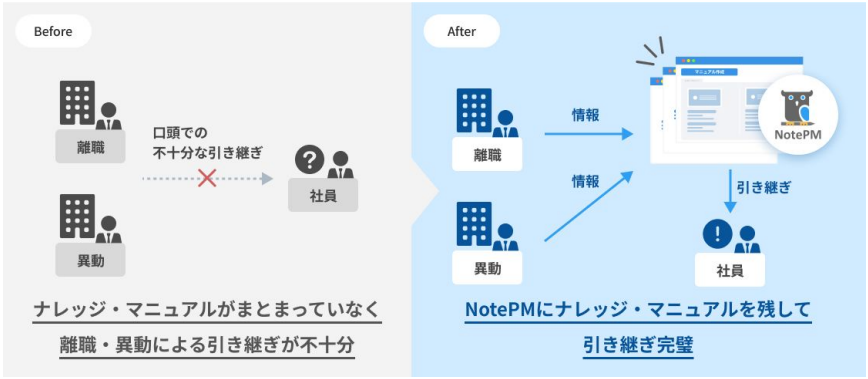
## Powerful search function




## Easy-to-operate editing functions




## Knowledge sharing eliminates excessive reliance on specific employees.




## Activate communication through feedback



# Origin of Toyokumo

The origin of our company name, Toyokumo, comes from Toyokumononokami (豊雲野神), which is the name of a god.

Toyokumononokami is the "cloud" symbol from the Kojiki, an early Japanese chronicle of myths.

We provide "cloud" services to contribute to abundant social activity around the world, much like Toyokumononokami, who created clouds and brought rain for living.



This is our image character, Toyokumo-chan, whose face looks like a cloud.

シンプルだから、みんな使える。

# カンターン トヨクモ



https://www.toyokumo.co.jp/en/ir