Financial Results Meeting Materials

for the Three Months Ended September 30, 2026

November 13, 2026

TESS Holdings Co., Ltd.

Securities code: 5074

Executive Summary | FYE 06/2027 Q1 Consolidated Results

KEY MESSAGE

FYE 06/2027 Q1 saw year-on-year decreases in both revenue and profit, but there is no change to the full-year consolidated financial results forecast
From Q2 onward, revenue recognition is expected to ramp up, mainly for storage battery projects; we will continue to focus on materializing the storage battery pipeline

FYE 06/2027 Q1 Consolidated Results

Net sales	Gross profit	Operating profit (loss)	Ordinary profit (loss)	Profit (loss) attributable to owners of parent	ROE / ROIC
11,876 million yen -6.6% YoY	**1,227** million yen -46.6% YoY	**(98)** million yen 995 million yen in FYE 06/2026 Q1	**(552)** million yen 577 million yen in FYE 06/2026 Q1	**(565)** million yen 25 million yen in FYE 06/2026 Q1	ROE **-1.1%** ROIC **-0.0%**

Engineering Segment

- Although revenue from commissioned projects decreased in both energy conservation and renewable energy, **gross profit remained flat** due to progress in development projects.
- From Q2 onward, revenue recognition is expected to ramp up, mainly for storage battery projects; we will continue to focus on materializing the storage battery pipeline.

Energy Supply Segment

- Although **revenue increased**, mainly due to an increase in net sales from retail electricity supply, **profit decreased** year-on-year due to increased periodic inspections and output curtailment in renewable energy power generation, as well as deteriorating profitability in retail electricity supply.

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