Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Supplementary Materials: Financial Results for the Nine Months Ended September 30, 2026

Sweeten the Future

Kanro

心がひとつぶ、大きくなる。

October 30, 2026

Kanro Inc.

(TSE: 2216)

Index

	Page
(Supplementary Materials 1)【Summary of Financial Results】	- 1
(Supplementary Materials 2)【Statements of Income】	- 2
(Supplementary Materials 3) 【Financial Indicators FY2022－FY2026/Forecast】	- 3
(Supplementary Materials 4)【Market Trends】	- 4
Review for FY2026 Q3	- 5

“1H” refers to the period from January to June, Q3 refers to the period from January to September, and “2H” refers to the period from July to December in the materials.

(Supplementary Materials 1) 【Summary of Financial Results】

Quarterly

Unit: Million yen

	FY2025					FY2026					FY2025 Q3 vs. FY2026 Q3	
	Non-consolidated			Consolidated		Consolidated					YoY	YoY%
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year (Forecast)		
Net sales	8,205	8,520	7,667	10,378	34,771	8,710	8,744	8,087		36,500	1,149	4.7%
Hard candy	4,263	3,766	3,320	5,749	17,099	4,486	3,954	3,455		-	546	4.8%
Gummies *1	3,764	4,507	4,115	4,472	16,860	4,090	4,600	4,447		-	751	6.1%
Healthy snacks	173	244	227	153	799	131	188	181		-	(144)	(22.5)%
Other *2	3	2	3	3	13	2	1	2		-	(3)	(36.3)%
Cost of sales	4,674	4,896	4,552	5,950	20,074	4,917	5,247	5,007		21,700	1,049	7.4%
Cost of sales margin (%)	57.0	57.5	59.4	57.3	57.7	56.5	60.0	61.9		59.5	-	1.5pt
Gross profit	3,531	3,623	3,114	4,427	14,697	3,793	3,496	3,079		14,800	99	1.0%
Gross profit margin (%)	43.0	42.5	40.6	42.7	42.3	43.5	40.0	38.1		40.5	-	(1.5)pt
Operating profit	1,397	1,266	677	1,349	4,691	1,399	746	512		4,200	(683)	(20.5)%
Operating profit margin (%)	17.0	14.9	8.8	13.0	13.5	16.1	8.5	6.3		11.5	-	(3.3)pt
Ordinary profit	1,407	1,272	701	1,365	4,746	1,407	752	519		4,200	(701)	(20.7)%
Profit (Profit attributable to owners of parent)	993	881	492	1,011	3,378	993	561	349		3,000	(462)	(19.5)%

*1 The data is included marshmallow products.

*2 “Other” refers to miscellaneous products other than foods.

1H/2H

Unit: Million yen

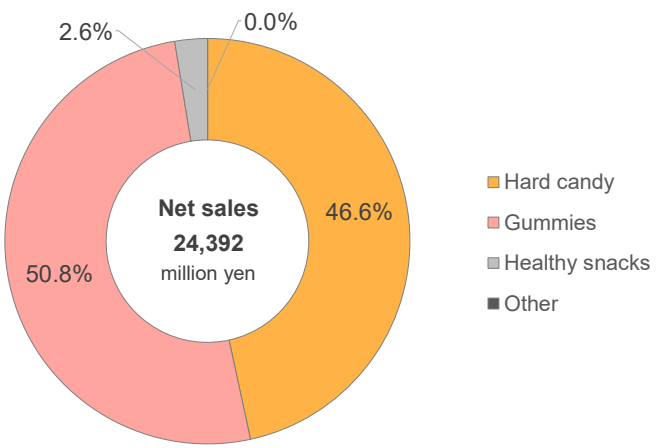
	FY2025 (Actual)			FY2026			FY2025 vs. FY2026	
	Non-consolidated	Consolidated		Consolidated			1H (YoY%)	2H (YoY%)
	1H	2H	Full year	1H (Actual)	2H (Forecast)	Full year		
Net sales	16,725	18,046	34,771	17,454	19,046	36,500	4.4%	5.5%
Gross profit	7,154	7,542	14,697	7,289	7,511	14,800	1.9%	(0.4)%
Gross profit margin (%)	42.8	41.8	42.3	41.8	39.4	40.5	(1.0)pt	(2.4)pt
Operating profit	2,664	2,027	4,691	2,146	2,054	4,200	(19.4)%	1.3%
Operating profit margin (%)	15.9	11.2	13.5	12.3	10.8	11.5	(3.6)pt	(0.4)pt
Ordinary profit	2,679	2,067	4,746	2,159	2,041	4,200	(19.4)%	(1.3)%
Profit (Profit attributable to owners of parent)	1,874	1,504	3,378	1,554	1,446	3,000	(17.1)%	(3.9)%

*1 Results and forecast for the second half represent simple differences. Starting from Q4, the second-half forecast will reflect consolidated profit and loss figures.

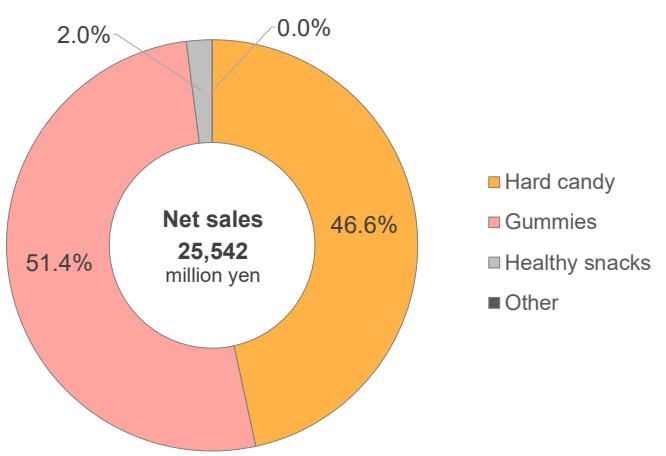
*2 Consolidated financial statements began at the end of the fiscal year ended December 31, 2025.

Composition of Net sales Jan. to Sep.

FY2025 Q3 (Non-consolidated)



FY2026 Q3 (Consolidated)



(Supplementary Materials 2)【Statements of Income】

Unit: Million yen

	FY2025 Q3 (Non-consolidated)		FY2026 Q3 (Consolidated)		FY2025 Q3 vs. FY2026 Q3	
	Amount	%	Amount	%	YoY	YoY%
Net sales	**24,392**	100.0%	**25,542**	100.0%	**1,149**	4.7%
Cost of sales	14,123	57.9%	15,172	59.4%	1,049	7.4%
Gross profit	**10,269**	42.1%	**10,369**	40.6%	**99**	1.0%
Freight and storage costs	1,512	6.2%	1,735	6.8%	222	14.7%
Advertising expenses	499	2.0%	705	2.8%	205	41.2%
Other selling expenses	284	1.2%	294	1.2%	9	3.5%
Total selling expenses	2,296	9.4%	2,735	10.7%	438	19.1%
Personnel expenses	3,003	12.3%	3,127	12.2%	123	4.1%
Other expenses	1,627	6.7%	1,847	7.2%	220	13.6%
General and administrative expenses	4,631	19.0%	4,975	19.5%	344	7.4%
Selling, general and administrative expenses	6,927	28.4%	7,710	30.2%	783	11.3%
Operating profit	**3,341**	13.7%	**2,658**	10.4%	**(683)**	(20.5)%
Non-operating income	45	0.2%	43	0.2%	(2)	(5.3)%
Non-operating expenses	6	0.0%	21	0.1%	15	235.9%
Non-operating income and expenses	39	0.2%	21	0.1%	(17)	(45.5)%
Ordinary profit	**3,380**	13.9%	**2,679**	10.5%	**(701)**	(20.7)%
Gain on sale of non-current assets	0	0.0%	-	-	(0)	-
Gain on sale of investment securities	21	0.1%	148	0.6%	127	590.8%
Extraordinary income	21	0.1%	148	0.6%	126	589.0%
Loss on sale of non-current assets	-	-	0	0.0%	0	-
Loss on retirement of non-current assets	3	0.0%	3	0.0%	(0)	(3.2)%
Impairment losses	46	0.2%	97	0.4%	50	108.3%
Extraordinary losses	50	0.2%	100	0.4%	50	100.6%
Extraordinary income and losses	(28)	-	47	0.2%	76	-
Profit before income taxes	3,352	13.7%	2,727	10.7%	(624)	(18.6)%
Total income taxes	985	4.0%	823	3.2%	(162)	(16.4)%
Profit (Profit attributable to owners of parent)	**2,366**	9.7%	**1,904**	7.5%	**(462)**	(19.5)%

* Consolidated financial statements began at the end of the fiscal year ended December 31, 2025.
The impact of the financial results of Kanro America Inc. on the consolidated financial results is immaterial, and therefore the amount of increase / decrease and the rate of increase / decrease from the non-consolidated financial results for nine months ended September 30, 2025 are stated in the "Year-on-year change" section.

(Supplementary Materials 3)【Financial Indicators FY2022－FY2026/Forecast】

(FY2026 figures forecast; all others actual)

		Non-consolidated			Consolidated	Consolidated forecast
Fiscal Year	Unit	FY2022	FY2023	FY2024	FY2025	FY2026
Net sales	million yen	25,118	29,015	31,778	34,771	**36,500**
Net sales YoY	%	16.3	15.5	9.5	9.4	**5.0**
Gross profit	million yen	9,674	11,738	13,186	14,697	**-**
Gross profit margin	%	38.5	40.5	41.5	42.3	**-**
Operating profit	million yen	1,933	3,388	4,284	4,691	**4,200**
Operating profit margin	%	7.7	11.7	13.5	13.5	**11.5**
EBITDA *1	million yen	3,080	4,599	5,787	6,299	**5,854**
Ordinary profit	million yen	2,001	3,432	4,315	4,746	**4,200**
Profit (Profit attributable to owners of parent)	million yen	1,346	2,462	3,260	3,378	**3,000**
Profit YoY (Profit attributable to owners of parent YoY)	%	53.2	82.9	32.4	3.6	**(11.2)**
Net assets	million yen	12,555	14,533	16,831	18,984	**-**
Total assets	million yen	22,315	25,839	29,105	33,607	**-**
Equity ratio	%	56.3	56.2	57.8	56.5	**-**
Net assets per share *2	yen	301.74	347.98	399.42	450.54	**-**
Basic earnings per share *2	yen	32.03	59.03	77.52	80.18	**73.02**
ROA *3	%	6.2	10.2	11.9	10.8	**-**
ROIC *3	%	10.9	18.2	20.5	18.3	**13.2**
ROE *3	%	11.1	18.2	20.8	18.9	**15.6**
PER	times	11.5	11.7	15.3	20.7	**-**
PBR	times	1.22	1.99	2.97	3.68	**-**
Cash flows from operating activities	million yen	2,373	3,935	4,398	5,053	**-**
Cash flows from investing activities	million yen	(1,116)	(1,839)	(2,169)	(5,248)	**-**
Cash flows from financing activities	million yen	(1,106)	(585)	(1,009)	(526)	**-**
Cash and cash equivalents at end of period	million yen	2,250	3,761	4,981	4,261	**-**
Number of employees	persons	608	639	678	705	**-**
Average number of temporary employees excluded from the number of employees	persons	(141)	(149)	(162)	(154)	**-**
Capital investment	million yen	1,052	1,856	2,950	4,980	**9,261**
Depreciation	million yen	1,149	1,216	1,508	1,613	**1,654**
Research and development expenses	million yen	755	771	786	839	**-**
Total number of issued shares at the end of the period (not including treasury shares) *2	number of shares	41,608,284	41,766,303	42,139,314	42,138,332	**-**
Dividends per share *2	yen	10.50	19.33	31.00	32.00	**33.00**
Payout ratio	%	32.8	32.8	40.0	39.9	**45.2**

*1: EBITDA = Operating profit + Depreciation

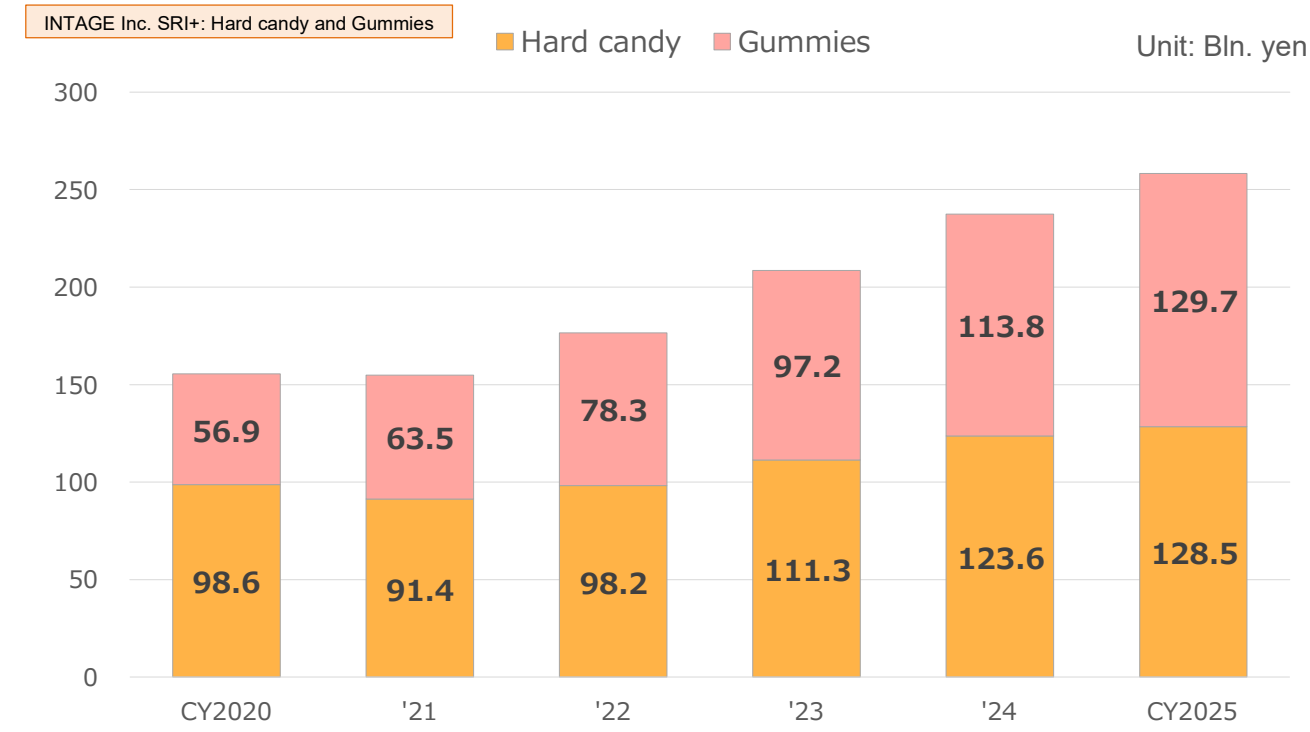
*2: Kanro conducted a share split of its common stock at a ratio of two shares for every one share effective as of July 1, 2022 and at a ratio of three shares for every one share effective as of July 1, 2025. Dividends per share, net assets per share, basic earnings per share, and total number of issued shares at the end of the period (not including treasury shares) have been calculated on the assumption that these share splits were conducted at the beginning of the fiscal year ended December 31, 2022.

*3: ROA = Profit (Profit attributable to owners of parent) / Average of total assets at beginning and end of period
ROIC = Operating profit after tax / (average of interest-bearing liabilities at beginning and end of period + average of net assets at beginning and end of period)
ROE = Profit (Profit attributable to owners of parent) / Average of net assets at beginning and end of period

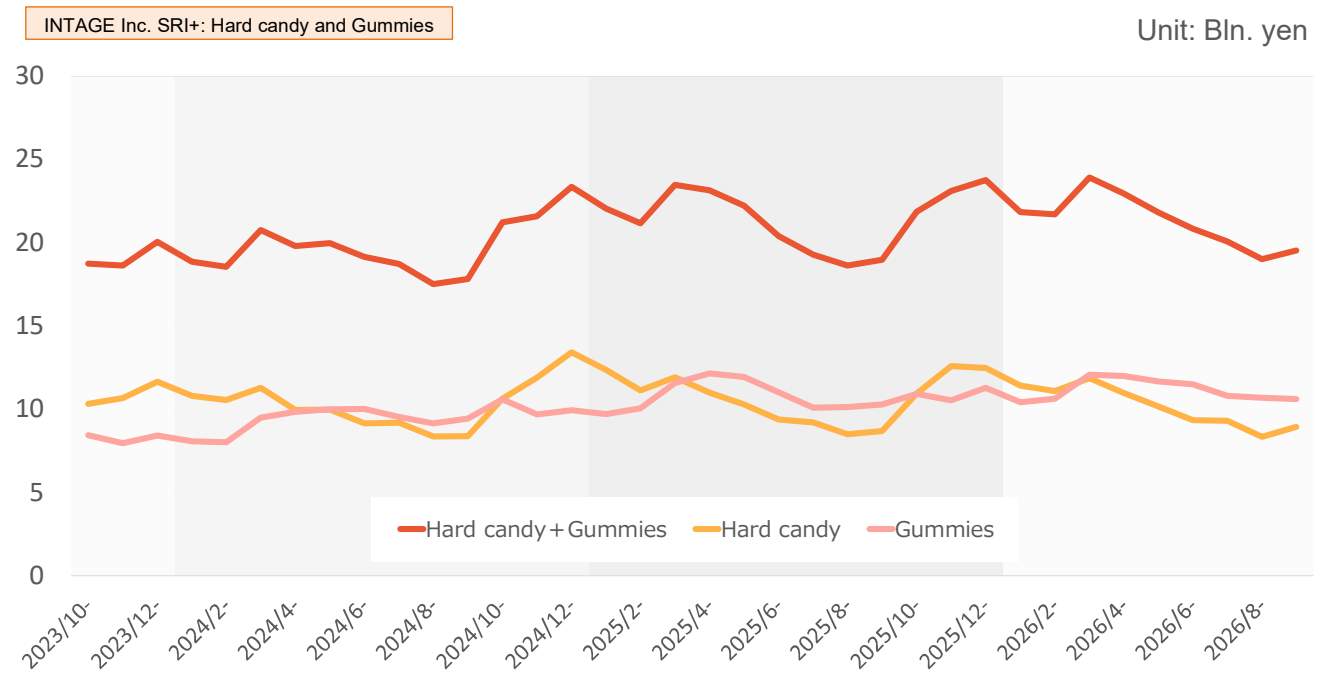
(Supplementary Materials 4)【Market Trends】

*Please note that due to a change in the data aggregation method, the figures may differ from those previously disclosed.

【Market trends】Hard candy＋Gummies retail sales amount (Yearly)



【Market trends】Hard candy＋Gummies retail sales amount (Monthly)



Retail sales amount from Jan. to Sep. (YoY%)

Unit: Bln. yen

	Whole Market		YoY%
	Jan.- Sep. /2025	Jan.- Sep. /2026	
Hard candy	**92.5**	**91.4**	(1.1)%
Gummies	**97.0**	**100.4**	3.5%
Total	**189.4**	**191.8**	1.3%

Unit: Bln. yen

	Kanro		YoY%
	Jan.- Sep. /2025	Jan.- Sep. /2026	
Hard candy	**17.7**	**19.0**	7.7%
Gummies	**14.3**	**15.2**	5.8%
Total	**32.0**	**34.2**	6.9%

* INTAGE Inc. SRI+: Hard candy and Gummies sales amount by type

Summary of FY2026 Q3

Sweeten the Future Kanro

◆ **Year-on-Year: Increase in net sales, decrease in profits**

- Progress against the forecast announced in Jul. 2026: Net sales 70%; operating profit 63%
- Price revisions implemented for some products (from Sep.)

◆ **No revision to full-year earnings forecasts**

- We will continue to consider flexible price revisions in response to various factors behind cost increases, including inflation.
- Treasury share repurchases have improved ROE (15.6%) and EPS (JPY73.02) (figures are forecasts for the fiscal year ending December 31, 2026).
- **We expect to achieve the revised forecast announced in Jul.**

◆ **Market environment and our market share (Jan. to Sep. total)**

We achieved growth above the market average and expanded our market share.

- Candy market: Total up 2.6%, of which Hard Candy down 1.1%, Gummies up 3.5% *1,3
- Our market share (previous-year figures in parentheses)
  Total candy market: 11.8% (11.3%), of which Hard Candy 20.8% (19.1%), Gummies 15.1% (14.8%) *2,3

*1: INTAGE Inc. SRI+ Candy market 2025 and 2026 (Jan.–Sep. total), YoY change in sales amount by type (% change from previous year)
*2: INTAGE Inc. SRI+ Candy market 2025 and 2026 (Jan.–Sep. total), Kanro share of sales amount by type
*3: Figures for Kanro's marshmallow products are not included.

* Consolidated financial reporting began with the fiscal year ended December 31, 2025. Because Kanro America Inc.'s performance has only a minor impact on consolidated results, the year-on-year comparison in this material uses the non-consolidated financial statements for the third quarter of the fiscal year ended December 31, 2025.

Copyright © 2026 Kanro Inc.

Main factors behind changes in FY2026 Q3 (YoY)

Sweeten the Future Kanro

Net sales increased, but profits decreased YoY.

– **Increase in net sales**

- ✓ Hard Candy: Mainstay brands such as the *Kinno Milk* series and the *Nutbon* series were well received, offsetting the decline in throat drops (Hard Candy: sales up 4.8% YoY).
- ✓ Gummies: Amid intensifying competition with other companies, the *Kanro THE STRONG* series (with a layer of hard-texture gummy encased in a layer of soft-texture gummy) and gummy products from collaborations with retailers performed strongly. *Gummi-tzel* also recorded sales growth (Gummies: sales up 6.1% YoY).
- ✓ Price revisions also contributed to higher profits.

– **Decrease in operating profit / ordinary profit / profit attributable to owners of parent**

- ✓ Increase factors: Higher marginal profit from sales growth
- ✓ Decrease factors:
  - ・Increases in raw material, fuel, and other costs due to the situation in the Middle East as well as higher freight and storage costs
  - ・Higher advertising expenses intended to enhance corporate brand value as well as higher general and administrative expenses for upfront investment, including costs of U.S. business expansion initiatives

Copyright © 2026 Kanro Inc.

Summary of FY2026 Q3 performance (YoY)

Unit: JPY mn

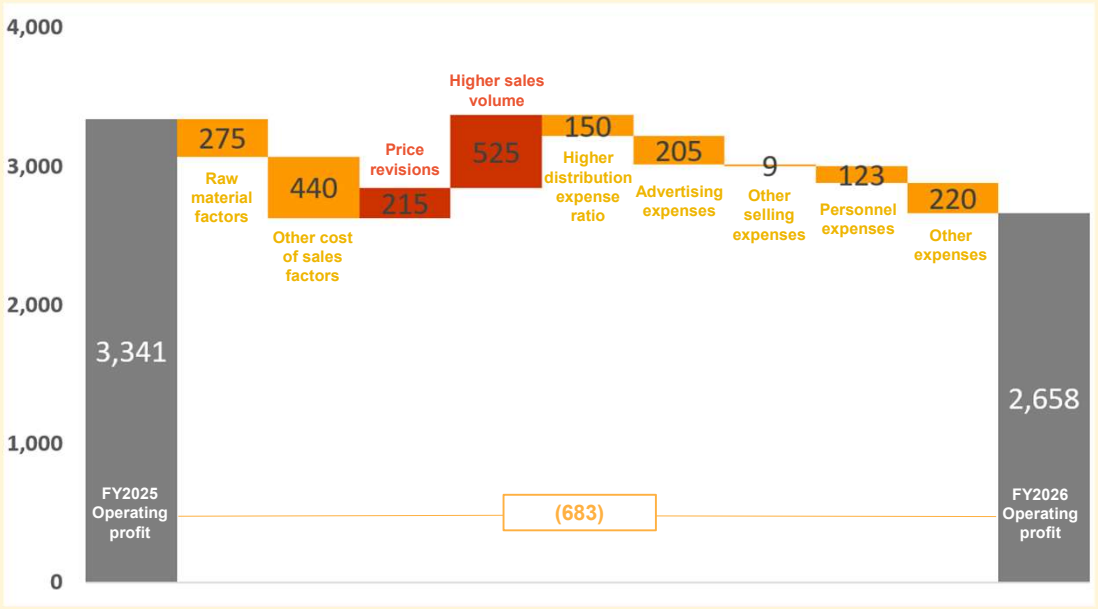
	FY2026				FY2025	
	Jan.–Sep. Actual	% of total	YoY	YoY %	Jan.–Sep. Actual	% of total
Net sales	**25,542**	**100.0%**	1,149	4.7%	24,392	100.0%
Cost of sales	**15,172**	**59.4%**	1,049	7.4%	14,123	57.9%
Freight and storage costs	**1,735**	**6.8%**	222	14.7%	1,512	6.2%
Advertising expenses	**705**	**2.8%**	205	41.2%	499	2.0%
Other selling expenses	**294**	**1.2%**	9	3.5%	284	1.2%
Personnel expenses	**3,127**	**12.2%**	123	4.1%	3,003	12.3%
Other expenses	**1,847**	**7.2%**	220	13.6%	1,627	6.7%
Operating profit	**2,658**	**10.4%**	(683)	(20.5%)	3,341	13.7%
Ordinary profit	**2,679**	**10.5%**	(701)	(20.7%)	3,380	13.9%
Profit attributable to owners of parent	**1,904**	**7.5%**	(462)	(19.5%)	2,366	9.7%

* The values displayed in these materials are truncated at the JPY mn level, so the breakdowns and totals may not always match completely.
* Consolidated financial reporting began with the fiscal year ended December 31, 2025. Because Kanro America Inc.'s performance has only a minor impact on consolidated results, the YoY comparison uses the non-consolidated financial statements for the third quarter of the fiscal year ended December 31, 2025, for both the amounts and the rates of change.

Copyright © 2026 Kanro Inc.

(Reference) Factors behind changes in OP: FY2025 Q3 non-consolidated vs. FY2026 Q3 consolidated results

Unit: JPY mn



Copyright © 2026 Kanro Inc.

Outlook for FY2026 Q4

Sweeten the Future Kanro

Net sales / profits

- ✓ As planned, we will step up sales efforts centered on mainstay throat drop brands and roll out new products and flavors.
- ✓ Enhanced brand value through collaboration with a globally recognized character
- ✓ Higher sales volume driven by intensified promotional efforts for product brands
- ✓ Price revisions implemented in Sep. and Oct. for Hard Candy and Gummy products are expected to contribute.
- ✓ **We expect to achieve the revised forecast announced in Jul.**

Copyright © 2026 Kanro Inc.

Global business | Progress update

Sweeten the Future Kanro

Preparations progressing steadily to expand beyond Japanese and Asian retailers into wider retail networks
U.S. sales target achieved for the fiscal year ended Sep. 2026

May 2025
Established local subsidiary, Kanro America Inc. in the U.S.

Sep.
Launched sales of *Puré Gummy* in the U.S. market



Nov.
Launched sales of *Puré Gummy Premium*



Jul. 2026
Exhibited at Anime Expo 2026

Aug.
Expanded the lineup with two new flavors



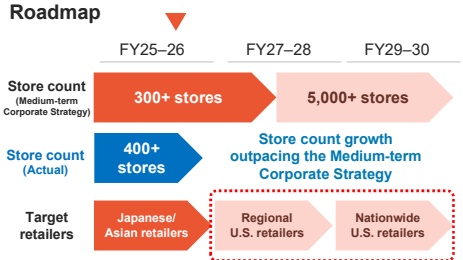
Nov.
- Limited-time products to be added
- Sales on Amazon US to begin





Examples of retail partners
Japanese retailers (Tokyo Central, Mitsuwa Marketplace, Daiso); Asian retailers (H Mart); university co-ops (UCLA), etc.

Roadmap



Global business
Aiming for 10% of company-wide sales in FY30



Copyright © 2026 Kanro Inc.

Global business | Recent highlights and upcoming plans

Sweeten the Future Kanro

Amazon US sales scheduled to begin in Nov. 2026

Making *Puré Gummy* available nationwide via Amazon's e-commerce platform

Using sales results and consumer reviews in marketing

Puré Gummy

Lineup of products for sale



Product lineup to be expanded

Expanding sales areas, building the business base, and also investing in branding

Upcoming initiatives



✓ **Event participations**

Expand awareness of *Puré Gummy* through sampling

✓ **Preparing for product listings with U.S. retailers**

Developing a U.S.-specific brand strategy with a local marketing firm

Listing negotiations with regional U.S. retailers from 1H 2027



Copyright © 2026 Kanro Inc.

Recent highlights | Progress on new Gummy production line expansion

Sweeten the Future Kanro

New Gummy line expansion on track for Jul. 2027 start-up
Production equipment deliveries from Nov.
Production capacity to rise by approx. 50% upon completion

[Photo: Asahi Plant, Oct. 2026]





Construction progress:

Groundbreaking in Oct. 2025

Exterior work complete, interior work underway

Production equipment deliveries from Nov.

Completion planned for spring 2027

Workforce expansion and training for production personnel underway in preparation for start-up

Asahi Plant expansion – Conceptual image after completion



Investment details	Expansion of building; construction of new Gummy line and new automated warehouses, etc.
Capital investment	approx. JPY13.0 billion
Plant area	Total area is 6,916.75 ㎡.

Copyright © 2026 Kanro Inc.

Recent highlights | HITOTUBU KANRO business

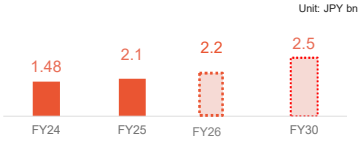
The Gransta Tokyo Store reopened after renovation on Sep. 16 as a flagship store where visitors can experience the brand's world.

HITOTUBU KANRO Gransta Tokyo Store
Opening date: September 16, 2026
Location: Gransta Tokyo, B1F,
JR East Tokyo Station
(inside the Marunouchi ticket gates)



HITOTUBU KANRO business

FY2030 net sales target: JPY2.5 billion



* Sales in the HITOTUBU KANRO business are included in Gummies, Hard Candy, etc.

Opened in May

HITOTUBU KANRO Isetan Shinjuku Store

Location:
Isetan Shinjuku Main Building, B1F



Copyright © 2026 Kanro Inc.

Appendix

Copyright © 2026 Kanro Inc.

Medium-term Corporate Strategy 2030: Financial targets

Sweeten the Future Kanro

Advancing toward the achievement of our medium-term financial targets

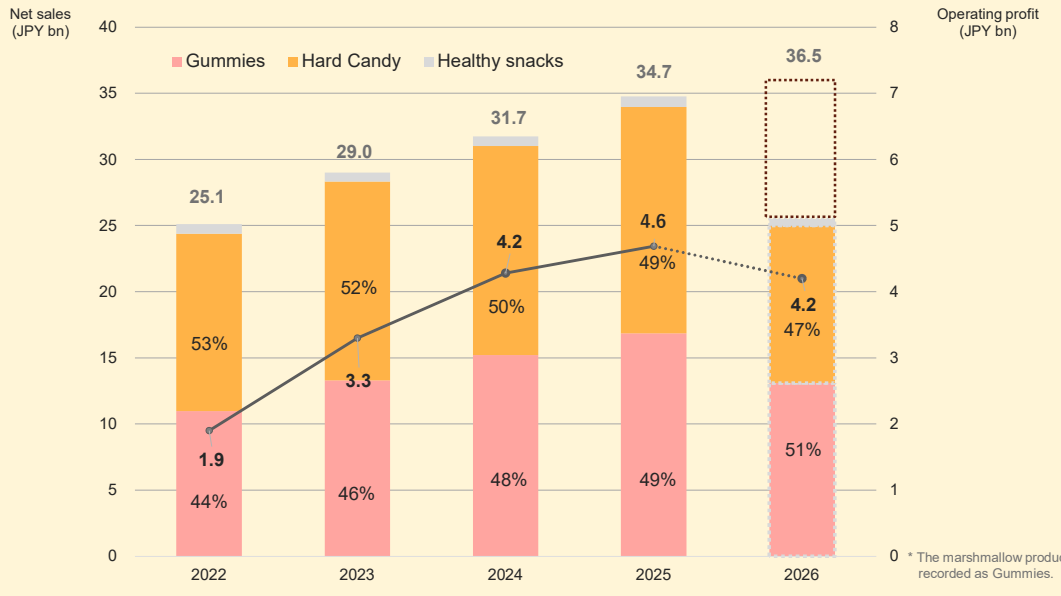
Indicators	2025 Actual	2026 Revised forecasts	2030 Target
Net sales	JPY34.7 bn	JPY36.5 bn (up 5.0% YoY)	JPY50.0 bn or more (CAGR: 7.8% or higher)
Operating profit margin	13.5%	11.5%	13% or higher
EBITDA (*)	JPY6.29 bn	JPY5.85 bn	JPY10.0 bn
ROIC	18.3%	13.2%	11% or higher
ROE	18.9%	15.6%	15% or higher

(*) Our EBITDA is defined as operating profit plus depreciation and amortization.

Copyright © 2026 Kanro Inc.

2022 to 2026: Trends in net sales / operating profit and the composition of net sales

Sweeten the Future Kanro



* The marshmallow product "*Marosh*" is recorded as Gummies.

Copyright © 2026 Kanro Inc.

Year-on-year change for mainstay brands (retail sales amount)

Sweeten the Future Kanro

Hard Candy brand	Jan.–Sep. 2026 Actual	Gummy brand	Jan.–Sep. 2026 Actual
***Kenko Nodoame* series** 	**103.2%**	***Puré Gummy*** 	**99.7%**
Non-Sugar Nodoame 	**104.5%**	***Candemina Gummy*** 	**96.3%**
***Kinno Milk* candy** 	**110.7%**	-	-
Kanro Ame 	**103.5%**	-	-

* INTAGE Inc. SRI+ Hard Candy + Gummy market Jan.–Sep. total for 2025–2026, estimated sales amount
* Figures are based on series totals.

Copyright © 2026 Kanro Inc.

Past and planned price revisions and content changes for major products

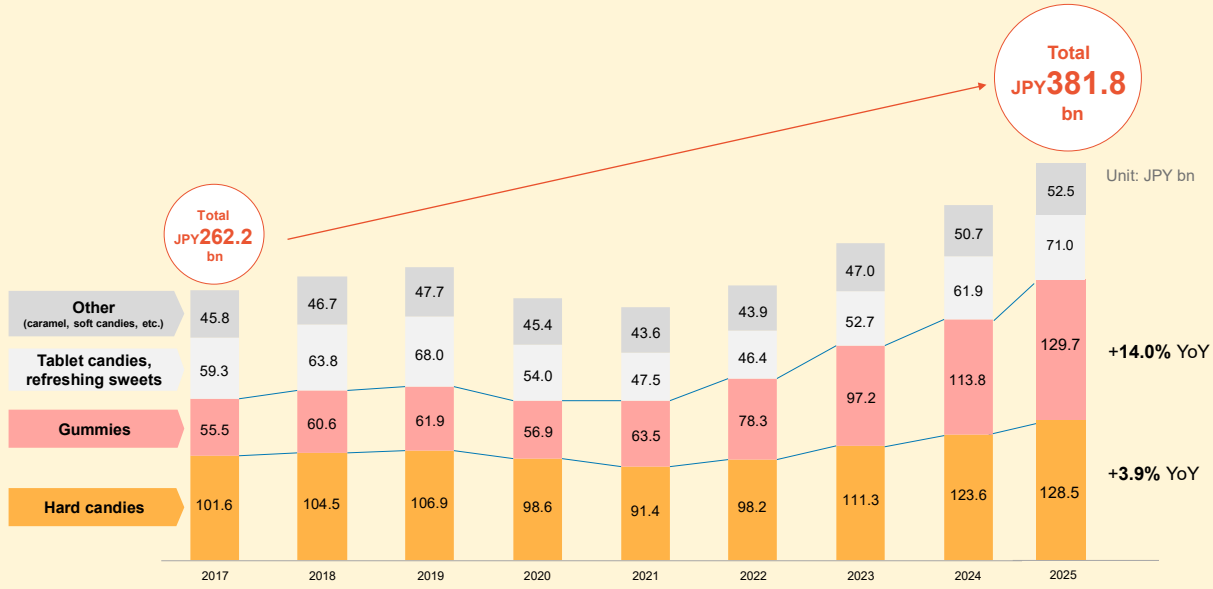
Sweeten the Future Kanro

* The actual retail price is the open price.
* For the most up-to-date information, please refer to our website.

Revision month	Main target brands (Hard Candy)	Main target brands (Gummies)	Notes
Sep.–Oct. 2022	***Kanro Ame*, *Kinno Milk* candy, *Kenko Nodoame* series, *Non-Sugar Nodoame*, etc.**	***Puré Gummy*, *Candemina Gummy*, *Marosh***	**MSRP increased by about 3–10%**
Mar. 2023	***Kenko Ume Nodoame*, *Morimoriyama Fruit Candy*, etc.**	***Puré Gummy*, *Candemina Gummy*, *Marosh***	**MSRP increased by about 3–13%**
Feb. 2024	***Kinno Milk* candy**	***Puré Gummy*, *Candemina Gummy***	**MSRP increased by about 3–16%**
Feb./Apr. 2026	***Non-Sugar gourmet* (coffee, tea) *Non-Sugar Nodoame* *Morimoriyama Fruit Candy***	**–**	**MSRP increased by about 5–16%**
Sep. 2026	***Kanro Ame*, *Kenko Ume Nodoame*, *Voice Care Nodoame*, etc.**	***Candemina Gummy Super Best*, *Kanro THE STRONG Gummy Soda*, etc.**	**Expected retail price increase: approx. 4–15%**
Oct. 2026	**–**	***Puré Gummy Premium***	**Net content increase and expected retail price increase: approx. 10–11%**

Copyright © 2026 Kanro Inc.

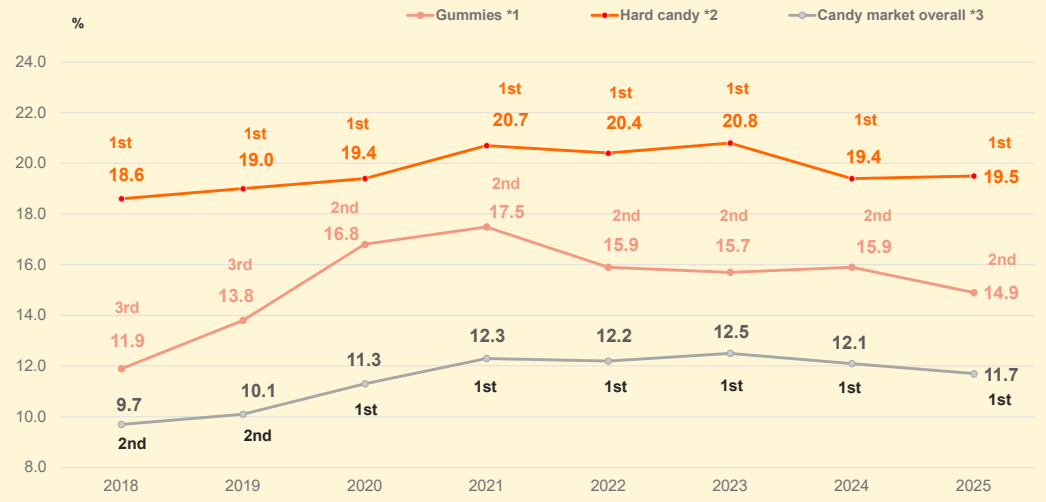
Trends in size of Japan's candy market (retail sales amount)



* INTAGE Inc. SRI+ Retail sales by composition

Copyright © 2026 Kanro Inc.

Trends in Kanro's share among manufacturers (retail sales amount)



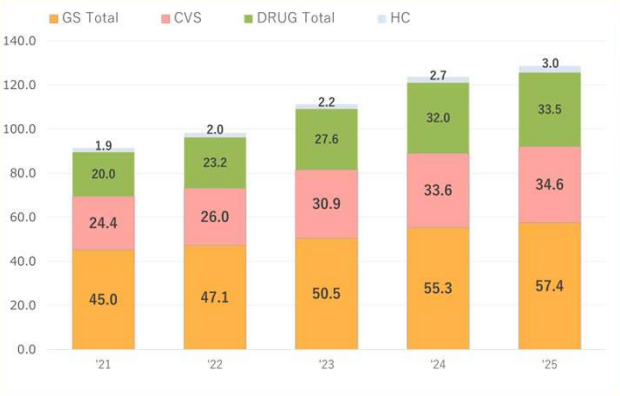
*1: INTAGE Inc. SRI+ Gummy market Jan.–Dec. total for 2018–2025, share of sales amount by type (composition)
*2: INTAGE Inc. SRI+ Hard candy market Jan.–Dec. total for 2018–2025, share of sales amount by type (composition)
*3: INTAGE Inc. SRI+ Candy market Jan.–Dec. total for 2018–2025, share of sales amount

Copyright © 2026 Kanro Inc.

Hard candy + Gummies market: Trends in sales amount by business category

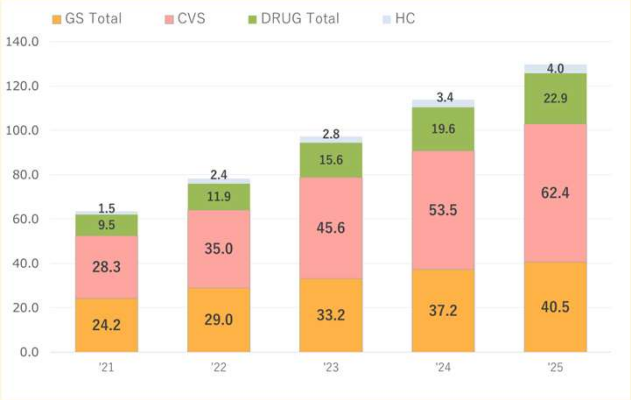
Sweeten the Future Kanro

◆Hard candy



◆Gummies

Unit: JPY bn



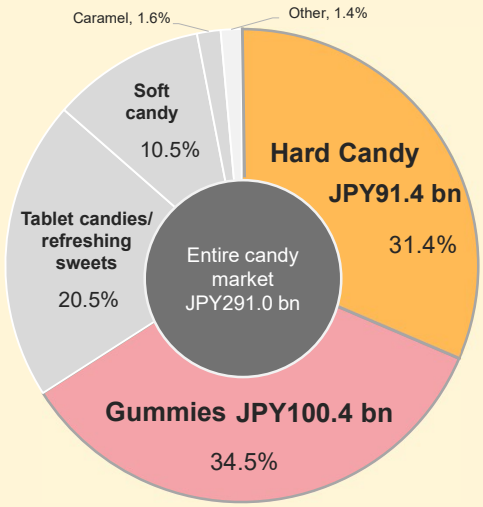
* INTAGE Inc. SRI+: Changes in sales amount by business category for Hard candy and Gummies, 2021–2025 (Jan.–Dec. total for each year)
* GS: Grocery store, CVS: Convenience store, DRUG: Pharmacy/Drugstore, DIY: DIY store

Copyright © 2026 Kanro Inc.

Candy market retail sales (Jan. to Sep. 2026)

Sweeten the Future Kanro

Composition by type



Unit: JPY bn

	Jan.–Sep. 2025	Jan.–Sep. 2026	YoY change
Total candy market	283.7	291.0	2.6%
Hard Candy	**92.5**	**91.4**	**(1.1%)**
Gummies	**97.0**	**100.4**	**3.5%**
Tablet candies, refreshing sweets	54.7	59.7	9.2%
Soft candy	30.3	30.6	0.9%
Caramel	4.7	4.7	0.0%
Other	4.6	4.2	(9.0%)

* INTAGE Inc. SRI+ Candy market Jan.–Sep. total for 2025–2026, sales amount and YoY change by type (composition)

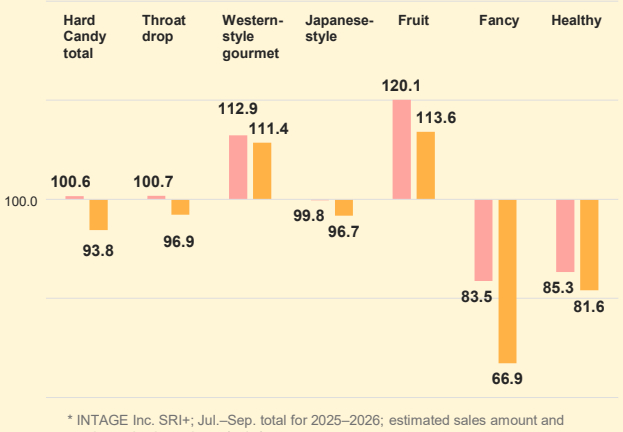
Copyright © 2026 Kanro Inc.

Hard Candy market: YoY by category

* Category classifications within the composition are based on Kanro's definitions.

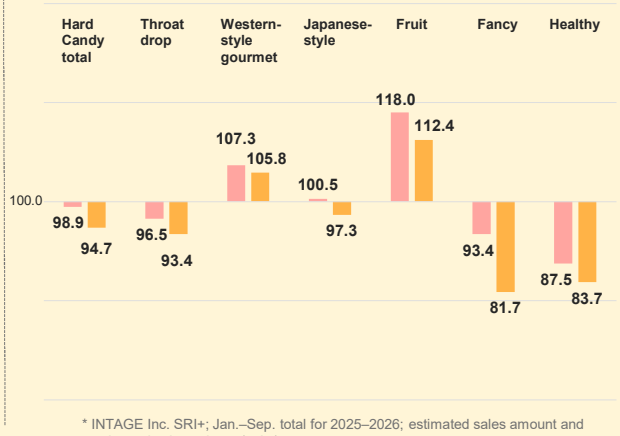
Unit: %

◆ Sales amount / volume (units), YoY (Jul. to Sep.)



* INTAGE Inc. SRI+; Jul.–Sep. total for 2025–2026; estimated sales amount and estimated sales volume (units)

◆ Sales amount / volume (units), YoY (Jan. to Sep.)



* INTAGE Inc. SRI+; Jan.–Sep. total for 2025–2026; estimated sales amount and estimated sales volume (units)

Sales amount Sales volume (units)

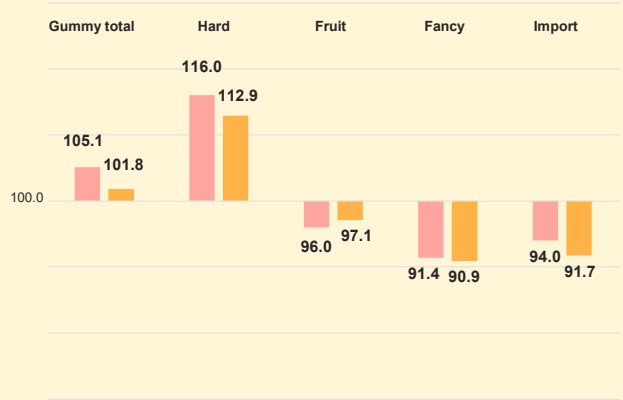
Copyright © 2026 Kanro Inc.

Gummy market: YoY by category

* Category classifications within the composition are based on Kanro's definitions.

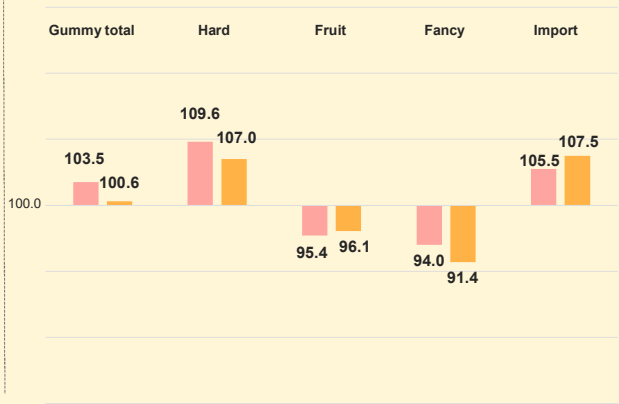
Unit: %

◆ Sales amount / volume (units), YoY (Jul. to Sep.)



* INTAGE Inc. SRI+; Jul.–Sep. total for 2025–2026; estimated sales amount and estimated sales volume (units)

◆ Sales amount / volume (units), YoY (Jan. to Sep.)



* INTAGE Inc. SRI+; Jan.–Sep. total for 2025–2026; estimated sales amount and estimated sales volume (units)

Sales amount Sales volume (units)

Copyright © 2026 Kanro Inc.

Sweeten the Future

Kanro

心がひとつぶ、大きくなる。

Disclaimer

Forward-looking statements related to Kanro's current plans, outlook and strategy, etc. contained within these materials are based on judgments made by Kanro management using information available at hand at the time of writing. A variety of material factors that could result in actual performance differing significantly from earnings forecasts include, but are not limited to, economic conditions, particularly trends in personal consumption, as well as the industry environment in which the company conducts its business activities.

The information contained within these materials is provided to facilitate understanding of Kanro, and does not necessarily constitute encouragement to invest.

Moreover, information contained herein is not continuously updated, and the reader should be aware that the content may be revised or withdrawn without prior notice.

Inquiries related to these materials should be directed to Kanro Inc. at tel. +81-3-3370-8811

■ Company URL: https://www.kanro.co.jp/en/

■ QR code for the above: