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November 5, 2026
Monthly Report for October/2026

Company Name	KeePer Technical Laboratory Co.,Ltd.	
Name of Representative	Chairman, President and CEO	Yoshimichi Tani
(Code No.: 6036 TSE Prime, NSE Premier)		
Contact information	Managing Director and COO	Chikashi Suzuoki
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≪Total Sales≫

We hereby announce the sales results of the Company as a whole, as well as those of the KeePer LABO Operations Business and the KeePer Products and Related Business.

Total Company sales for October amounted to 2,283,907 thousand yen, an increase of 18.7% compared with the same month of the previous year.

≪KeePer LABO Operation Segment (B-to-C)≫

In October, one new directly operated store opened, and the Tokai Store, which had been undergoing a complete renovation since July, reopened with enhanced quality, bringing the total number of stores to 190.

- October 24: Ise Store, 829-2 Ueji-cho, Ise City, Mie Prefecture (Directly operated)
- October 28: Tokai Store, 6-48 Chuo-cho, Tokai City, Aichi Prefecture (Directly operated)

Total sales of the KeePer LABO Operations Business amounted to 1,265,078 thousand yen, an increase of 26.2% compared with the same month of the previous year. Of this amount, sales at all 151 directly operated stores were 1,215,223 thousand yen, up 25.6% year on year; sales at 137 existing stores were 1,158,944 thousand yen, up 19.7% year on year; and sales from franchise (FC) stores were 49,855 thousand yen, up 42.9% year on year.

September was marked by unusually unfavorable weather conditions, particularly in the Kanto region. In October, however, customers' desire to keep their cars clean increased, resulting in a very strong month. Overall, the number of customer visits increased by 35.4% year on year as demand for car washing services grew, while the average spending per customer decreased by 7.2% year on year.Regional differences were particularly evident in western Japan. Despite the impact of Typhoon No. 30, the number of customer visits in western Japan increased by 13.8% year on year, while the average spending per customer remained almost unchanged. Although the sales growth rate in western Japan was slightly lower than that of the business as a whole, sales continued to grow steadily.

The number of first-time customers visiting KeePer LABO also increased by 20.5% year on year. During the prolonged rainfall in September, cars treated with KeePer coatings became clean through exposure to rain, whereas cars without KeePer coatings became noticeably dirty. "Rain makes your car clean." This is something customers who have KeePer coatings know well. However, for customers who have not experienced KeePer coatings, it may sound surprising.When we asked first-time customers visiting in October what had prompted their visits, many responded that they had been recommended by acquaintances

or had seen positive reviews on social media. DIAMOND II KeePer was frequently mentioned in these conversations. As these positive reviews continue to spread, we are seeing increasing sales of DIAMOND II KeePer, which was launched last year. We believe this reflects the product's ability to deliver satisfaction beyond customers' expectations.

In addition, due to an issue related to PHP, our website was temporarily unavailable for several days while maintenance was carried out. We apologize for the inconvenience caused. At present, we do not collect personal information unnecessarily, and there has been no leakage of personal information of the kind reported in recent incidents.

In September, the impact of the typhoon temporarily disrupted deliveries of new vehicles by dealerships in Chiba Prefecture and other areas. However, new vehicle deliveries increased in October, and the situation has returned to normal.

Head of KeePer LABO Operations Business
Keisuke Nozaki

≪KeePer Products Related Segment (B-to-B)≫

Sales of the KeePer Products and Related Business amounted to 1,018,828 thousand yen, an increase of 10.6% compared with the same month of the previous year.

First, in the KeePer PRO SHOP network, which forms the core of the aftermarket business, customer visits increased significantly in October following the prolonged unfavorable weather conditions throughout September, as was also the case with KeePer LABO. As a result, sales increased by 8.7% year on year. At these shops, coating services were mainly focused on DIAMOND II KeePer and Fresh KeePer. In addition, as in previous months, participation in various training courses and certification examinations held at the Company's 22 training centers nationwide remained strong, with the number of training participants in October increasing by approximately 20% compared with the same month of the previous year.

The new car market continued to perform strongly, as in previous months, with sales increasing by 28.5% year on year. In addition to strong new car sales, participation in technical training programs has been increasing, particularly among Mitsubishi personnel, and the transition toward in-house coating operations at dealerships is gradually progressing. Furthermore, technical training programs are also being conducted for sales staff at car dealerships, including those of other automobile manufacturers. These programs have been very well received, as sales staff who directly serve customers can gain a better understanding of the coating application process by experiencing it themselves. By subsequently experiencing the effects of the coatings firsthand, they are better equipped to recommend and sell KeePer coating services to customers. We will continue to maintain the quality of KeePer products and services.

Sales in markets other than automobiles decreased by 60% year on year. This was primarily due to the large-scale initial introduction of Bathroom KeePer chemicals at Toyoko Inn in October of the previous year.Meanwhile, the acquisition of new customers is progressing steadily. For Mobile KeePer, a coating product for smartphones, technical training sessions continue to be held at participating stores. Glasses KeePer, a specialized coating for eyeglasses, has seen an increase in its attachment rate, with product deliveries progressing steadily.In addition to expanding the bathroom coating service for hotels, participation in Bathroom KeePer training sessions held at the Company's 22 training centers nationwide has been increasing in anticipation of demand for year-end deep cleaning in December.

Head of KeePer Products and Related Business
Kensuke Miura

KeePer LABO Segment: Monthly Report (October 2026)

We are pleased to report the monthly performance of our KeePer LABO Segment, which serves general customers through 151 directly operated stores.

FY06/25	All Stores	Existing Stores			# of Stores			FY06/26	All Stores	Existing Stores			# of Stores			FY06/27	All Stores	Existing Stores			# of Stores		
	YoY	Sales YoY	# of visits YoY	ASP YoY	New Direct	NeW FC	Total		YoY	Sales YoY	# of visits YoY	ASP YoY	New Direct	NeW FC	Total		YoY	Sales YoY	# of visits YoY	ASP YoY	New Direct	NeW FC	Total
2024/7	106%	97%	84%	115%	0	0	133	2025/7	104%	97%	110%	88%	1	2	159	2026/7	114.9%	110.2%	102.4%	107.6%	0	1	185
2024/8	116%	108%	97%	110%	2	1	136	2025/8	113%	106%	116%	91%	0	0	159	2026/8	111.2%	106.4%	96.3%	110.4%	-1+2	1	187
2024/9	116%	107%	101%	105%	2	0	138	2025/9	99%	93%	95%	98%	0	1	160	2026/9	103%	98%	83%	118%	0	2	189
2024/10	99%	89%	84%	107%	1	0	139	2025/10	99%	93%	93%	101%	1	1	162	**2026/10**	**125.6%**	**119.7%**	**129.5%**	**92.5%**	**1**	**0**	**190**
2024/11	119%	109%	118%	93%	2	1	142	2025/11	109%	105%	112%	94%	0	1	163	2026/11							
2024/12	113%	104%	110%	94%	0	1	143	2025/12	105%	101%	96%	105%	0	2	165	2026/12							
2025/1	104%	96%	106%	90%	0	0	143	2026/1	112%	108%	120%	90%	1	1	167	2027/1							
2025/2	118%	108%	129%	84%	1	2	146	2026/2	105%	101%	104%	97%	1	1	169	2027/2							
2025/3	118%	109%	104%	105%	1	1	148	2026/3	94%	90%	94%	95%	1	2	172	2027/3							
2025/4	114%	106%	109%	97%	2	1	151	2026/4	100%	95%	91%	104%	2	2	176	2027/4							
2025/5	100%	93%	89%	104%	1	0	152	2026/5	149%	143%	143%	100%	1	1	178	2027/5							
2025/6	113%	107%	123%	87%	4	0	156	2026/6	109.9%	106.1%	75.8%	140.0%	5	1	184	2027/6							
FY total	112%	103%	103%	100%	16	7	156	FY total	108%	102%	103%	99%	13	15	184	FY total							

※ . 1 **"Existing stores"** refers to stores that have been open for more than 13 months and have results from the previous year.
2 **"Number of visits"** indicates the number of customer visits where hand car washes, coatings, etc., were performed.
3 **"ASP"** is calculated by dividing total store sales by the number of visits.
4 Please note that the figures shown in the table have not been audited by an independent auditor and may differ from those in the official financial statements.
5 The number of new directly operated stores in August 2026 reflects the closure of the Matsudo Higashi Store (-1) and the openings of the Takaoka Store and Hakodate Store (+2).