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October 26, 2026

Summary Report of Consolidated Financial Results for the Third Quarter Ended September 30, 2026

Registered company name: Canon Marketing Japan Inc.
Stock listing: Tokyo Stock Exchange, Prime Market
Securities code: 8060
URL: <https://corporate.jp.canon/en/ir>
Representative director: Masachika Adachi, President
Inquiries: Akihiro Shirone, General Manager, Accounting Div.
Dividend payable date (as planned): -
U.S. Accounting Standards Applied: No

1.Consolidated financial results for the nine months ended September 30, 2026 (From January 1, 2026 to September 30, 2026)

(1) Consolidated results of operations

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the same period last year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2026	507,670	3.2	46,915	22.8	47,698	20.7	32,599	19.5
September 30, 2025	491,822	3.9	38,201	5.3	39,527	6.1	27,275	1.1

[Note] Comprehensive income: For the nine months ended September 30, 2026 : 28,542 million yen [8.2%]
For the nine months ended September 30, 2025 : 26,368 million yen [(3.7%)]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
September 30, 2026	156.15	156.09
September 30, 2025	125.30	125.25

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. Both of the basic earnings per share and diluted earnings per share, mentioned above, have been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

(2) Consolidated financial position

(Amounts less than one million yen are truncated)

	Total assets	Equity	Equity-to-asset ratio	Shareholders' equity per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2026	538,750	392,692	72.8	1,903.71
December 31, 2025	564,426	413,814	73.1	1,925.07

[Reference] Shareholders' equity: As of September 30, 2026 : 391,969 million yen
As of December 31, 2025 : 412,785 million yen

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The shareholders' equity per share, mentioned above, has been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

2.Cash dividends

	Dividend per share				
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
For the year ended December 31, 2025	—	70.00	—	100.00	170.00
For the year ending December 31, 2026	—	40.00	—		
For the year ending December 31, 2026 (forecast)				55.00	95.00

[Note]

1. Revision of cash dividends forecast for this period : None

2. The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The annual dividends per share for the year ending December 31, 2026 and for the year ending December 31, 2026 (forecast) represents the amounts stated after giving effect to the share split. It should be noted that the annual dividends per share for the year ending December 31, 2026 (forecast) prior to giving effect to the share split would be 190.00 yen.

3.Consolidated financial forecast for the fiscal year ending December 31, 2026

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	685,000	0.8	63,000	8.3	64,000	7.0	44,000	6.1	211.48

[Note]

1. Revision of forecast for this period : None

2. The basic earnings per share for the year ending December 31, 2026 (forecast) represents the amounts stated after giving effect to the share split described in 2. Cash dividends.

*Others

(1) Significant changes in the scope of consolidation during the period : None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements : Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations : None

(ii) Changes in accounting policies due to other reasons : None

(iii) Changes in accounting estimates : None

(iv) Restatement : None

(4) Number of issued and outstanding shares (common stock)

(i) Number of issued and outstanding shares as of end of period (including treasury stock)

As of September 30, 2026 : 222,159,944

As of December 31, 2025 : 222,159,944

(ii) Number of treasury stock as of end of period

As of September 30, 2026 : 16,262,001

As of December 31, 2025 : 7,733,234

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended September 30, 2026 : 208,772,109

Nine months ended September 30, 2025 : 217,682,639

[Note] The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. The number of issued and outstanding shares (common stock), mentioned above, has been calculated on the assumption that the share split had been implemented at the beginning of the previous fiscal year.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an independent auditor : None

* Upon the completion of the review of the Japanese-language originals of the consolidated quarterly financial results by the independent auditor, the Company will disclose the Japanese-language originals of the consolidated quarterly financial results with the review report.

Scheduled date of disclosure: October 29, 2026

Disclaimer :

Earnings forecasts are based on information available at the time of announcement of these materials, and the Company cannot guarantee that they will be realized. Also, actual results may differ from the estimated figures given due to various factors.

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2025	As of September 30, 2026
Assets		
Current assets		
Cash and deposits	159,573	125,788
Notes, accounts receivable-trade and contract assets	126,624	108,710
Certificates of deposit due within three months	500	—
Merchandise and service parts	39,681	53,462
Work in process	217	482
Supplies	463	475
Other current assets	12,641	13,326
Allowance for doubtful receivables	(55)	(51)
Total current assets	339,646	302,194
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	43,549	45,903
Machinery and vehicles, net	51	45
Furniture and fixtures, net	4,429	4,234
Rental assets, net	7,365	8,021
Land	28,154	28,154
Lease assets, net	1	0
Construction in progress	3,246	32
Total property, plant and equipment	86,797	86,392
Intangible assets		
Software	14,087	22,098
Goodwill	20,774	19,377
Customer-related intangible assets	16,799	16,060
Facility utilization rights	299	299
Other intangible assets	0	0
Total intangible assets	51,961	57,837
Investments and other assets		
Investments in securities	21,971	26,800
Prepaid pension and severance costs	55,930	57,431
Deferred tax assets	302	339
Lease deposits	2,730	2,579
Other investments and other assets	5,363	5,453
Allowance for doubtful receivables	(276)	(277)
Total investments and other assets	86,021	92,326
Total non-current assets	224,780	236,556
Total assets	564,426	538,750

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2025	As of September 30, 2026
Liabilities		
Current liabilities		
Notes and accounts payable-trade	52,125	52,466
Short-term bank loans	1,100	1,100
Current portion of long-term loans	209	809
Current portion of long-term lease obligations	142	150
Accrued expenses	17,652	15,455
Accrued income taxes	10,170	8,072
Consumption taxes payable	7,182	3,270
Accrued bonuses	3,588	12,836
Accrued directors' bonuses	140	75
Accrued product warranties	196	202
Accrued loss on contracts	123	179
Other current liabilities	32,448	28,667
Total current liabilities	125,081	123,287
Long-term liabilities		
Long-term loans	1,489	721
Long-term lease obligations	219	193
Allowance for long-term continuous service rewards	784	701
Accrued pension and severance costs	6,915	7,064
Deferred tax liabilities	13,764	11,777
Other long-term liabilities	2,357	2,311
Total long-term liabilities	25,530	22,770
Total liabilities	150,612	146,057
Equity		
Shareholders' equity		
Common stock	73,303	73,303
Capital surplus	82,710	82,695
Retained earnings	226,048	239,679
Treasury stock	(20,365)	(50,700)
Total shareholders' equity	361,696	344,977
Accumulated other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	9,049	8,865
Deferred gain (loss) on derivatives under hedge accounting	166	(12)
Foreign currency translation adjustments	475	498
Defined retirement benefit plans	41,398	37,639
Total accumulated other comprehensive income (loss)	51,089	46,992
Stock acquisition rights	112	134
Non-controlling interests	917	589
Total equity	413,814	392,692
Total liabilities and equity	564,426	538,750

Consolidated Quarterly Statements of Income

	(Amounts less than one million yen are truncated)	
	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)	Nine months of FY2026 (from January 1, 2026 to September 30, 2026)
Net sales	491,822	507,670
Cost of sales	335,012	345,315
Gross profit	156,810	162,355
Selling, general and administrative expenses	118,609	115,439
Operating income	38,201	46,915
Non-operating income		
Interest income	349	356
Dividend income	206	217
Insurance income	476	470
Gain on investments in partnership	435	—
Other, net	257	204
Total non-operating income	1,726	1,249
Non-operating expenses		
Interest expense	50	73
Investment partnership management expenses	152	153
Foreign exchange losses	27	25
Loss on investments in partnership	—	14
Other, net	169	200
Total non-operating expenses	400	467
Ordinary income	39,527	47,698
Extraordinary income		
Gain on sales of long-lived assets	0	0
Gain on sales of investments in securities	1,555	1,118
Other, net	—	17
Total extraordinary income	1,555	1,136
Extraordinary losses		
Loss on sales and disposal of long-lived assets	68	107
Loss on sales of investments in securities	2	9
Impairment loss	494	—
Other, net	4	—
Total extraordinary losses	570	117
Net income before income taxes	40,512	48,717
Income taxes	13,176	16,070
Net income	27,335	32,646
Net income attributable to non-controlling interests	60	46
Net income attributable to owners of the parent	27,275	32,599

Consolidated Quarterly Statements of Comprehensive Income

(Amounts less than one million yen are truncated)

	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)	Nine months of FY2026 (from January 1, 2026 to September 30, 2026)
Net income	27,335	32,646
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	1,267	(191)
Deferred gain (loss) on derivatives under hedge accounting	(48)	(178)
Foreign currency translation adjustments	(124)	24
Defined retirement benefit plans	(2,061)	(3,759)
Total other comprehensive income	(966)	(4,104)
Comprehensive income	26,368	28,542
Comprehensive income attributable to		
Owners of the parent	26,322	28,493
Non-controlling interests	46	48

Consolidated Quarterly Statements of Cash Flows

(Amounts less than one million yen are truncated)

	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)	Nine months of FY2026 (from January 1, 2026 to September 30, 2026)
Cash flows from operating activities		
Net income before income taxes	40,512	48,717
Depreciation and amortization	8,909	9,790
Impairment loss	494	—
Amortization of goodwill	1,397	1,397
Amortization of customer-related intangible assets	1,189	738
Increase (decrease) in allowance for doubtful receivables	103	(2)
Increase (decrease) in accrued pension and severance costs	126	4
Decrease (increase) in prepaid pension and severance costs	(4,473)	(6,794)
Increase (decrease) in accrued bonuses	9,947	9,248
Interest and dividend income	(556)	(574)
Interest expense	50	73
Loss (gain) on sales and disposal of property, plant and equipment, net	61	90
Net loss (gain) on sales of investments in securities	(1,552)	(1,108)
Net loss (gain) on investments in partnership	(435)	14
Investment partnership management expenses	152	153
Decrease (increase) in notes and accounts receivable	16,704	18,089
Decrease (increase) in inventories	(4,307)	(14,057)
Increase (decrease) in notes and accounts payable-trade	695	(2,129)
Other, net	(11,794)	(9,130)
Subtotal	57,224	54,519
Interest and dividends received	536	558
Interest paid	(48)	(73)
Income taxes paid	(19,350)	(17,701)
Net cash provided by operating activities	38,361	37,302
Cash flows from investing activities		
Payments for purchases of property, plant and equipment	(7,412)	(8,607)
Proceeds from sales of property, plant and equipment	38	8
Payments for purchases of intangible assets	(4,799)	(7,940)
Payments for purchases of investments in securities	(1,058)	(5,344)
Proceeds from sales of investments in securities	2,368	1,274
Decrease in short-term loans receivable, net	50,010	—
Other, net	(651)	(982)
Net cash provided by (used in) investing activities	38,495	(21,592)
Cash flows from financing activities		
Repayments of finance lease obligations	(0)	(119)
Repayments of long-term loans	(167)	(167)
Payments for purchases of additional shares of a subsidiary	—	(361)
Payments for purchases of treasury stock	(1,072)	(30,351)
Dividends paid	(16,325)	(18,947)
Dividends paid to non-controlling interests	(26)	(26)
Proceeds from share issuance to non-controlling interests	5	5
Other, net	(0)	0
Net cash used in financing activities	(17,588)	(49,967)
Effect of exchange rate changes on cash and cash equivalents	(123)	(28)
Net increase (decrease) in cash and cash equivalents	59,144	(34,285)
Cash and cash equivalents as of beginning of period	110,726	160,073
Cash and cash equivalents as of end of period	169,870	125,788

Consolidated Quarterly Segment Information

I. For the nine months of FY2025 (from January 1, 2025 to September 30, 2025)

Information on net sales and income (loss) by reportable segment

(Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Enterprise	Area	Consumers	Professional				
Net sales								
External customers	187,267	170,085	97,375	33,923	3,169	491,822	—	491,822
Intersegment	9,915	8,254	11	958	5,879	25,019	(25,019)	—
Total	197,183	178,340	97,387	34,882	9,049	516,842	(25,019)	491,822
Segment income (loss)	14,091	16,128	7,286	3,607	(2,958)	38,155	45	38,201

[Note]

1. “Other” is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustment of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.

II. For the nine months of FY2026 (from January 1, 2026 to September 30, 2026)

Information on net sales and income (loss) by reportable segment

(Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Enterprise	Area	Consumers	Professional				
Net sales								
External customers	198,250	169,153	101,425	35,243	3,598	507,670	—	507,670
Intersegment	7,069	8,400	23	1,068	6,260	22,821	(22,821)	—
Total	205,320	177,553	101,448	36,311	9,858	530,492	(22,821)	507,670
Segment income (loss)	16,881	18,583	9,519	4,006	(2,193)	46,797	118	46,915

[Note]

1. “Other” is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustment of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.