- This document is the speech manuscript for the “Third Quarter Financial Results Briefing for the Fiscal Year Ending May 2026” held on April 10, 2026.
- This document contains forward-looking statements regarding future performance and other matters. These statements are based on judgments made by our Group at the time of publication using available information and involve various potential risks and uncertainties.
- Actual results may differ significantly from these projections due to the impact of future economic conditions and market trends surrounding our business areas.
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Agenda

1. Summary of Financial Results
2. Progress of the Mid-Term Management Plan

-Appendix-

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- ”1. Summary of Financial Results” will be presented by Mr. Kyan, Chief, Business Administration Team.
- ”2. Progress of the Mid-Term Management Plan” will be explained by Mr. Kiji, President & CEO.

3Q Earnings Highlights for the Fiscal Year Ending May 2026

Earnings Highlights

➢ 3Q Results

- Sales: ¥3,701 million (down 30.2% year on year) Operating Profit: ¥658 million (down 48.3% year on year)
- Sales and profit declined primarily due to sluggish sales to domestic customers in the IoT related business.

➢ 3Q Results (3-Month Period)

- Sales : ¥1,570 million (up 24.7% year-on-year) Operating Profit: ¥410 million (up 347.6% year-on-year)
- Sales and profit increased due to strong sales of products to overseas customers in the IoT related business.

➢ Full-year earnings forecast revised upward from the 2Q

- Sales: ¥4,767 million (change: +2.2%) Operating Profit: ¥722 million (change: +22.3%)
- The forecast was revised reflecting stronger-than-expected sales of high-margin products in the IoT related business.

Business Trends

- ➢ In the IoT related business, the Company received large orders at one of the highest levels on record, totaling ¥2,278 million in April, primarily from major overseas customers. Sales from this order is expected to be recognized from the 1Q through 3Q of the following fiscal year.
  Meanwhile, capital investment demand from major domestic customers remains subdued; however, a recovery is expected over the medium to long term.
- ➢ In new business initiatives, in addition to our existing efforts involving semiconductor-related measurement products ① and ②, we are currently developing semiconductor-related measurement product ③, which is scheduled for launch in 2027.
  In the long term, we are considering focusing on AI services that leverage our proprietary data.

Summary of Financial Results

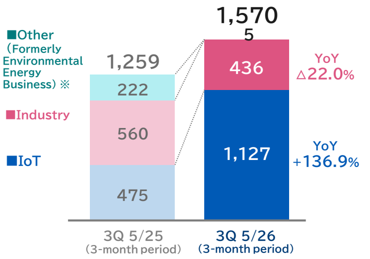
- First, I will explain the Group's performance for the current period.

3Q Results (3-Month Period)

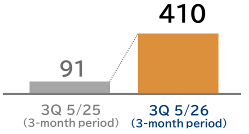
POINT

- For the 3Q(3-Month Period), consolidated sales and profit increased both year-over-year, due to strong performance in the IoT related business.
- **IoT related business:** Although sales of Illuminators to domestic customers were sluggish, sales to overseas customers remained strong.
- **Industry 4.0 Promotion business:** Sales of precision vibration isolation systems and gear testing systems were sluggish.

Sales



Operating Profit



Trends in Key Management Indicators

(Million yen)	3Q 5/25 (3-month period)	3Q 5/26 (3-month period)	YoY Growth (%)
Sales	1,259	1,570	24.7
OP OPM	91 7.3%	410 26.1%	347.6 –
RP	99	417	320.0
NP	77	270	251.2
EPS	¥7.02	¥26.67	–

*Effective from the first quarter of the current fiscal year, **Air Gases Technos Co., Ltd.**, previously a consolidated subsidiary, has been excluded from the scope of consolidation. As a result, the **Environmental Energy Business** reporting segment no longer meets the threshold for separate disclosure and is now presented under **"Other"** starting from this first quarter.

- For 3Q(three months) of the current fiscal year, the Group's performance was as follows: net sales of ¥1,570 million, operating profit of ¥410 million, ordinary profit of ¥417 million, net profit attributable to owners of the parent of ¥270 million, and quarterly net profit per share of ¥26.67.
- Compared to the same period last year, net sales increased by 24.7% and operating profit increased by 347.6%, resulting in higher sales and profit.

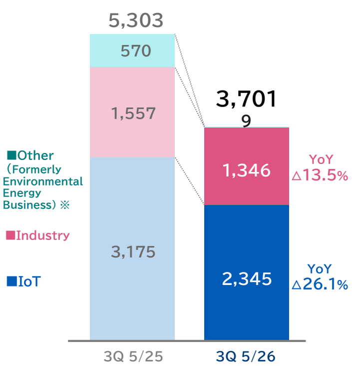
3Q Results

POINT

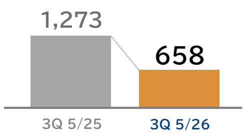
- Regarding the consolidated results for the 3Q, both sales and profit decreased compared to the same period last year, primarily due to sluggish performance in the IoT related business.
- **IoT related business:** Sales of products to overseas customers performed well, but sales of products to domestic customers were sluggish.
- **Industry 4.0 Promotion business:** Sales of precision vibration isolation systems and gear testing systems were sluggish.

Sales

(Million Yen)



Operating Profit



Trends in Key Management Indicators

(Million yen)	3Q 5/25	3Q 5/26	YoY Growth (%)
Sales	5,303	3,701	△30.2
OP	1,273	658	△48.3
OPM	24.0%	17.8%	–
RP	1,275	797	△37.5
NP	902	495	△45.1
EPS	¥82.48	¥48.03	–

*Effective from the first quarter of the current fiscal year, **Air Gases Technos Co., Ltd.**, previously a consolidated subsidiary, has been excluded from the scope of consolidation. As a result, the **Environmental Energy Business** reporting segment no longer meets the threshold for separate disclosure and is now presented under **"Other"** starting from this first quarter.

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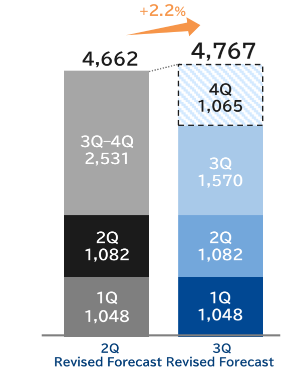
- For 3Q, the Group's performance was as follows: net sales of ¥3,701 million, operating profit of ¥658 million, ordinary profit of ¥797 million, net profit attributable to owners of the parent of ¥495 million, and net profit per share of ¥48.03.
- Compared to the same period last year, net sales decreased by 30.2% and operating profit decreased by 48.3%, resulting in a decline in both sales and profit.

FY Forecast Revision & Progress

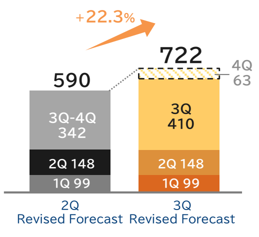
POINT

➢ The Company has revised its earnings forecast upward for the third quarter, reflecting stronger-than-expected sales of high-margin products in the IoT related business.

Sales



Operating Profit



Trends in Key Management Indicators

(Million yen)	FY 5/26 Consolidated Earnings Forecast (Revised at 2Q)	FY 5/26 Consolidated Earnings Forecast (Revised at 3Q)	3Q 5/26 Results	Progress Rate (%)
Sales	4,662	**4,767**	**3,701**	77.7%
OP	590	**722**	**658**	91.2%
OPM	12.7%	**15.2%**	**17.8%**	–
RP	731	**858**	**797**	92.9%
NP	427	**534**	**495**	92.6%
EPS	¥41.64	**¥52.09**	**¥48.03**	–

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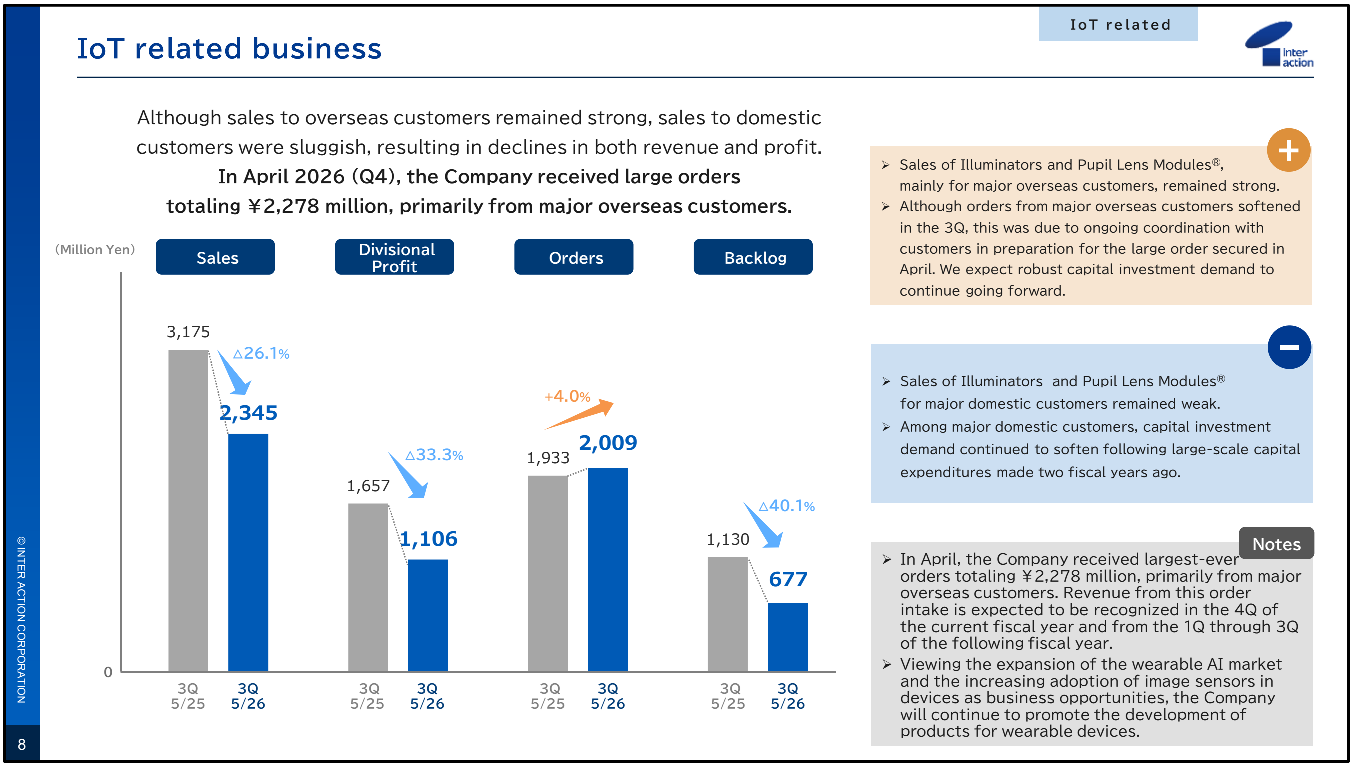
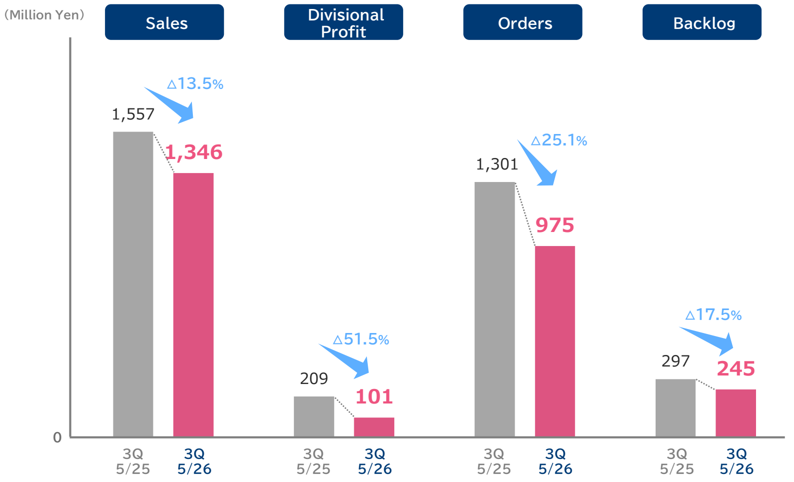
➢ The Company has revised its full-year earnings forecast upward, reflecting stronger-than-expected sales of high-margin products in its IoT related business.



- In the IoT related business segment (primarily selling Illuminators and Pupil Lens Modules®), sales of products to major domestic customers remained weak.
- As a result, both net sales and divisional profit decreased compared to the same period last year.
- On the other hand, orders received and order backlog increased year-on-year.
- In April, the Company received largest-ever orders totaling ¥2,278 million, primarily from major overseas customers. These orders are scheduled to be recorded in the 4Q of the current fiscal year, with sales expected to be recognized from the 1Q through 3Q of the following fiscal year. We expect strong capital investment demand from major overseas customers to continue.

Industry 4.0 Promotion business

Sales of precision vibration isolation systems
and gear testing systems were sluggish



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- Sales of gear testing systems to overseas customers have remained strong.

−

- Sales of precision vibration isolation systems to domestic customers remained sluggish.
- Sales of gear testing systems to domestic customers remained sluggish.

Notes

- We have secured an order from a major musical instrument manufacturer that had previously expressed interest in our AI image processing system.

- In the Industry 4.0 Promotion business (primarily the segment selling precision vibration isolation systems and gear testing systems), sales of precision vibration isolation systems and gear testing systems were sluggish.

Progress of the Mid-Term Management Plan

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- Next, I will explain the progress of our mid-term management plan.

Financial Targets: Progress

IoT related | Industry 4.0 Promotion | New Business

- Base Sales for the 3Q of the fiscal year ending May 2026 were ￥626 million.

	Indicator	Five-Year Average (FY2021-FY2025)	FY2026 3Q	FY2030 Target
Business resilience	Base Sales※	¥912 million	¥626 million	¥3,000 million
Product competitiveness	GPR	57.5%	60.7%	50.0% or higher
Human resources	OP per employee	¥25 million	—	¥30 million
Profit growth	OP CAGR	△10.5%	—	15.0% or higher
Management quality	ROE (Consolidated)	10.1%	—	15.0% or higher

※Sales from products and services that contribute to improving gross profit margin, operating profit per employee, and capital efficiency (CCC), without relying on capital investment, serving as an indicator of business resilience.

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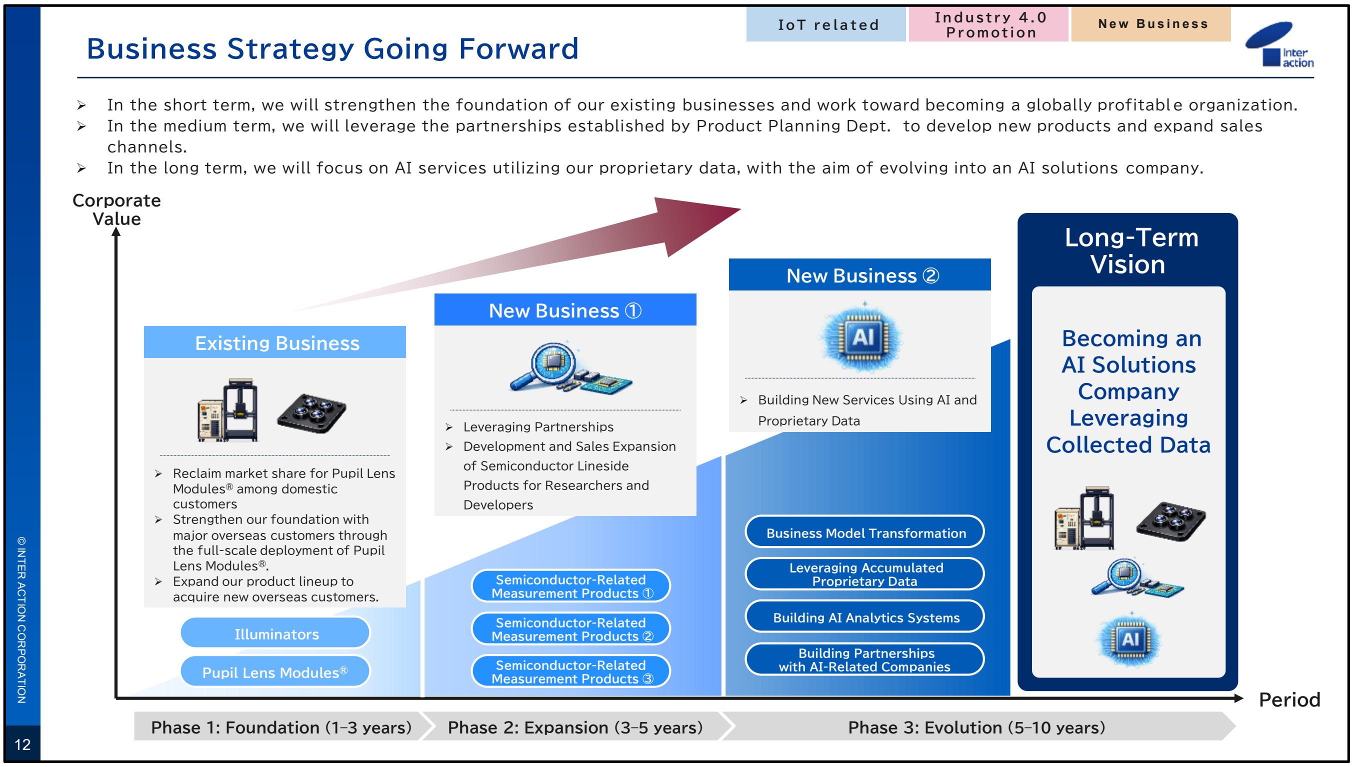
- We define “Base Sales” as sales of products and services that generate stable earnings without relying on capital investment, and we regard it as our most important management indicator. Our current Base Sales stands at ￥626 million. By 2030, we aim to increase this to ￥3,000 million, representing a significant gap from the current level.
- However, we expect to accumulate revenue of several billion yen from Pupil Lens Modules® for South Korean customers, several billion yen from regaining market share for Pupil Lens Modules® among domestic customers, several hundred million to several billion yen from new products, and several billion yen from Illuminator retrofit.
- Our gross profit margin stands at 60.7%, exceeding the five-year average of 57.5% and significantly surpassing our target of 50%. We believe this demonstrates that the competitiveness of our products is steadily improving.
- On the front lines, there is a genuine desire to make this company exciting and to use this technology to see possibilities no one has ever seen before.I am committed to igniting that pure passion and ensuring that it never dies out.I firmly believe that this is the only way to achieve KPIs.



- I would like to outline our business strategy in concrete terms. It consists of three phases.

- Phase 1 is to establish a core foundation. Through our existing businesses, we will build a structure that can generate profit globally. Specifically, we will work to regain market share for Pupil Lens Modules® in Japan, promote full-scale adoption of Pupil Lens Modules® among major overseas customers, and expand product lineup to acquire new overseas customers. This phase is about staying grounded and moving forward steadily, one step at a time.
  Phase 2 is expansion. We will leverage partnerships to develop new products and broaden our sales channels. This phase is about establishing new pillars of growth, beginning with semiconductor-related measurement products.
  Phase 3 is evolution. This is the core of our strategy. By leveraging our proprietary data, we aim to transform ourselves into an AI solutions company. This will shift our business model from simply selling products to continuously solving customer challenges through data and AI.

- I do not expect these three phases to unfold exactly as envisioned. I do not believe there is value in investing in a future that can be perfectly mapped out on an Excel spreadsheet. The time our people on the front lines spend working through difficult challenges, without being constrained solely by short-term profit and loss, is the true driving force that will bring this roadmap to life. There will be unpredictable disruptions, and there will certainly be major failures along the way. However, I do not believe innovation can emerge from a company that can only imagine a future that proceeds exactly according to plan.

IoT related business: Trends Among Major Overseas Customers in South Korea and the Benefits of Expanding the Pupil Lens Modules® Business

- In the IoT related business, the Pupil Lens Modules® business with major overseas customers is expected to drive future growth. As adoption of Pupil Lens Modules® accelerates, we also expect continued growth in sales of illuminators.
- Capital investment demand among major domestic customers remains subdued. However, as customers' capital investment plans are expected to include the introduction of advanced processes in line with the shift toward larger and higher-density image sensors, we anticipate a recovery in capital investment demand over the medium to long term.

Trends among Major Overseas Customers

Strong Capital Investment Demand	Demand for Pupil Lens Modules® is increasing, and demand for Illuminators is also rising as adoption of Pupil Lens Modules® accelerates. We believe this increase in demand is driven by the customer's efforts to acquire new clients. The customer's capital investment is expected to accelerate in earnest from January 2026 through March 2027, and in April 2026, we secured our largest-ever order, totaling ¥ 2,278 million, primarily from this customer. We expect strong capital investment demand to continue going forward.

Benefits of Large-Scale Adoption of Pupil Lens Modules®


Pupil Lens Module®

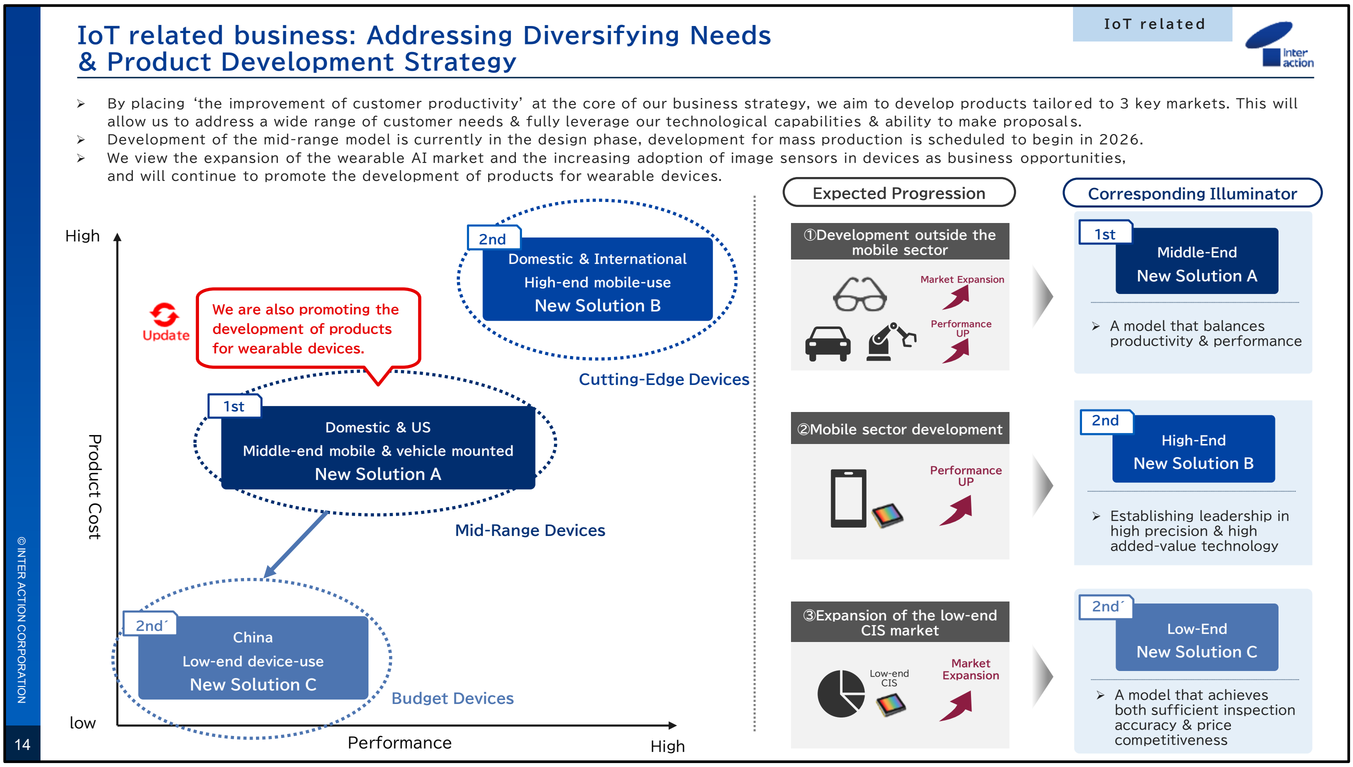
Market Development in South Korea	In addition to the existing domestic market, successful development of the South Korean market would expand market share and increase sales of the product.
Contribute to Sales Stability	Previously, sales were concentrated mainly on major domestic customers. However, if full-scale sales to major overseas customers are achieved, this is expected to contribute to the stabilization of Pupil Lens Modules® sales.

Positive Impact on the Illuminator Business


Illuminator

Increase in Product Sales	The introduction of Pupil Lens Modules® may enable customer companies to develop new business relationships. As a result, customers may need to expand capacity, which is expected to drive capital investment demand.
Increase in Retrofit Sales	As customers expand their capital investment, demand for retrofit projects is also expected to increase, contributing to growth in our Base Sales.

- I will explain the Pupil Lens Modules® business, which is a growth driver of our IoT related business and targets major overseas customers.
- Demand for Pupil Lens Modules® is rising among our major customers in South Korea. This trend is being driven by those customers' efforts to develop new business relationships. Capital investment is expected to accelerate in earnest from January 2026 through March 2027, and investment appetite remains strong. The apparent lull in orders during 3Q(3-Month Period)was due to ongoing coordination with customers regarding a major order secured in April.
- Once full-scale adoption of Pupil Lens Modules® is achieved, South Korea will emerge as a new market base. This will transform our sales structure, which has traditionally been centered on major domestic customers, into a two-pillar model spanning both Japan and South Korea. We also expect this to contribute to more stable sales and expanded market share for Pupil Lens Modules®.
- In addition, adoption of Pupil Lens Modules® is expected to help customers expand their customer base. As a result, new capital investment demand is likely to emerge, which should also benefit our Illuminator business. We also expect an increase in retrofit projects, contributing to growth in base revenue. In this way, the value created by a single product order can trigger a broader chain of value creation.
- Among our major domestic customers, the current wave of capital investment has largely run its course. However, we expect the introduction of advanced processes associated with the shift toward larger and higher-density image sensors, and we anticipate a recovery in demand over the medium to long term.



- I will now explain our product deployment strategy.

- With customer productivity improvement at the core of our business strategy, we will deploy products optimized for three market segments.

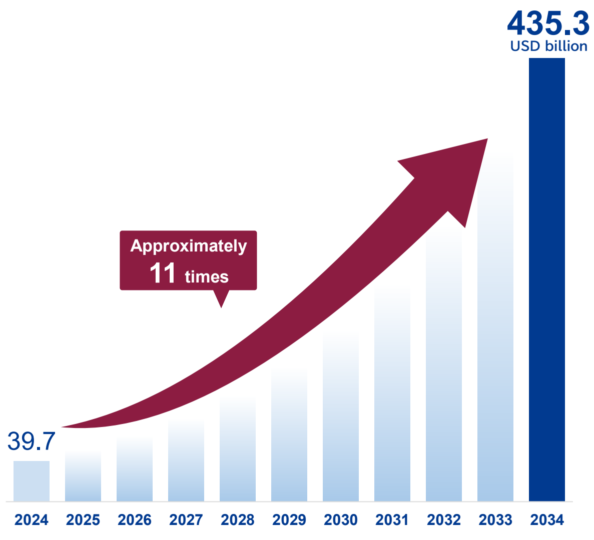
- In the high-end market, we will target the Japanese and U.S. markets with our new high-precision, high-value-added Solution B, with the aim of establishing technological leadership.
  In the mid-range market, we will roll out our new Solution A, which offers an optimal balance between productivity and performance. For mobile and automotive applications, development has already progressed to the design phase, and we plan to move into mass-production development within this year.
  In the low-end market, we will roll out New Solution C, which combines sufficient inspection accuracy with price competitiveness. We will target the expanding low-end market, with a primary focus on China.

- Furthermore, as a new challenge, we have begun developing products for wearable AI devices. Some may say that we are spreading ourselves too thin. However, my role is not to suppress the curiosity of our frontline teams. When they look at a market with genuine excitement and say, “Our technology should work in that market as well,” it is the responsibility of leadership not to close the door on that possibility. It is precisely in areas where the outcome is still uncertain that the seeds of true innovation lie. We will not limit ourselves to operating only within predictable boundaries.

IoT related business:
Trends in the Wearable AI Market and Business Opportunities for the Company

IoT related

Wearable AI Market Size Trends (2024–2034)



Source: Prepared by the Company based on publicly available information

Market Trends

- The market for wearable devices equipped with artificial intelligence is projected to grow approximately 11 times between 2024 and 2034.
- Product development incorporating image sensors capable of capturing visual information is also accelerating.

*Smartwatches, smart glasses, smart earbuds, and other wearable devices

Business Opportunities for the Company

- Growing demand for image sensors in wearable AI devices is expected to expand their range of applications.
- As applications expand, production demand for image sensors is also expected to increase.
- This increase in production demand is expected to drive demand for our products as well, contributing to the expansion of business opportunities over the medium to long term.

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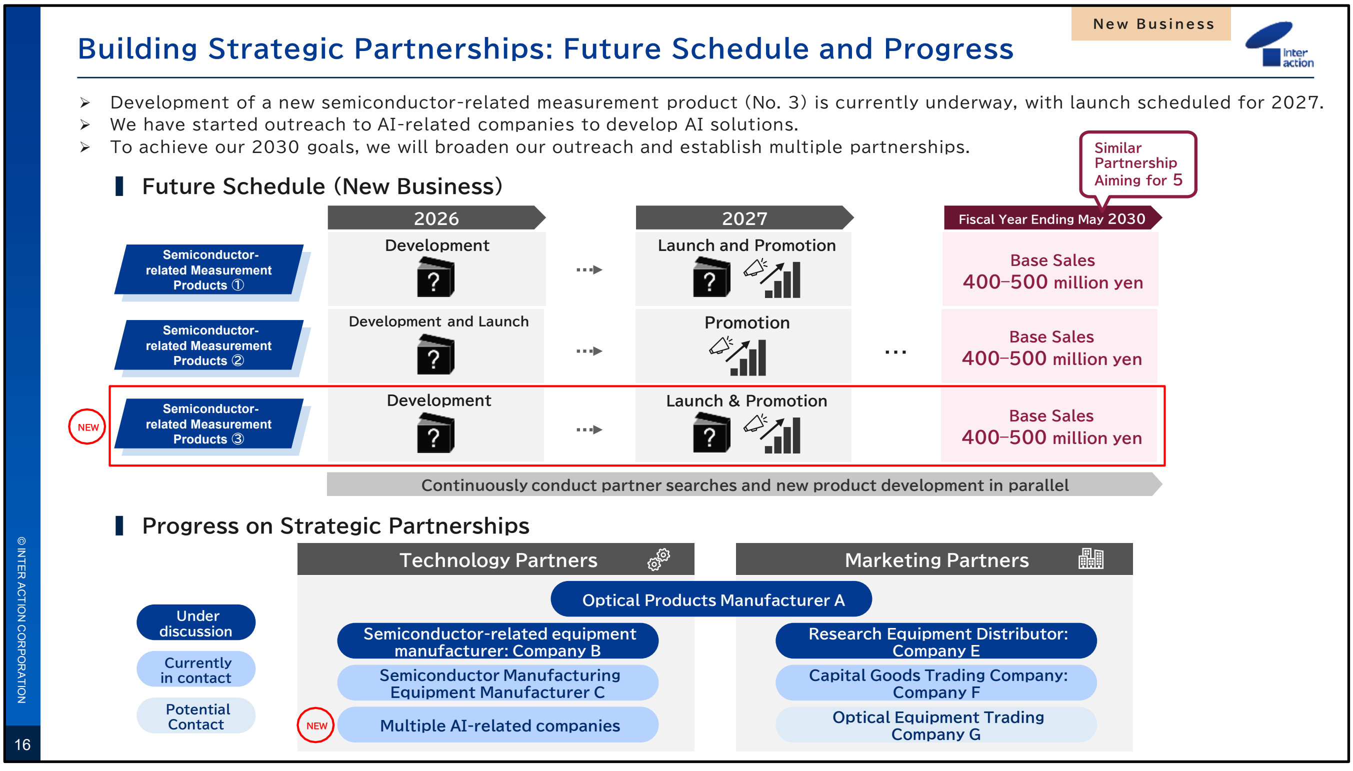
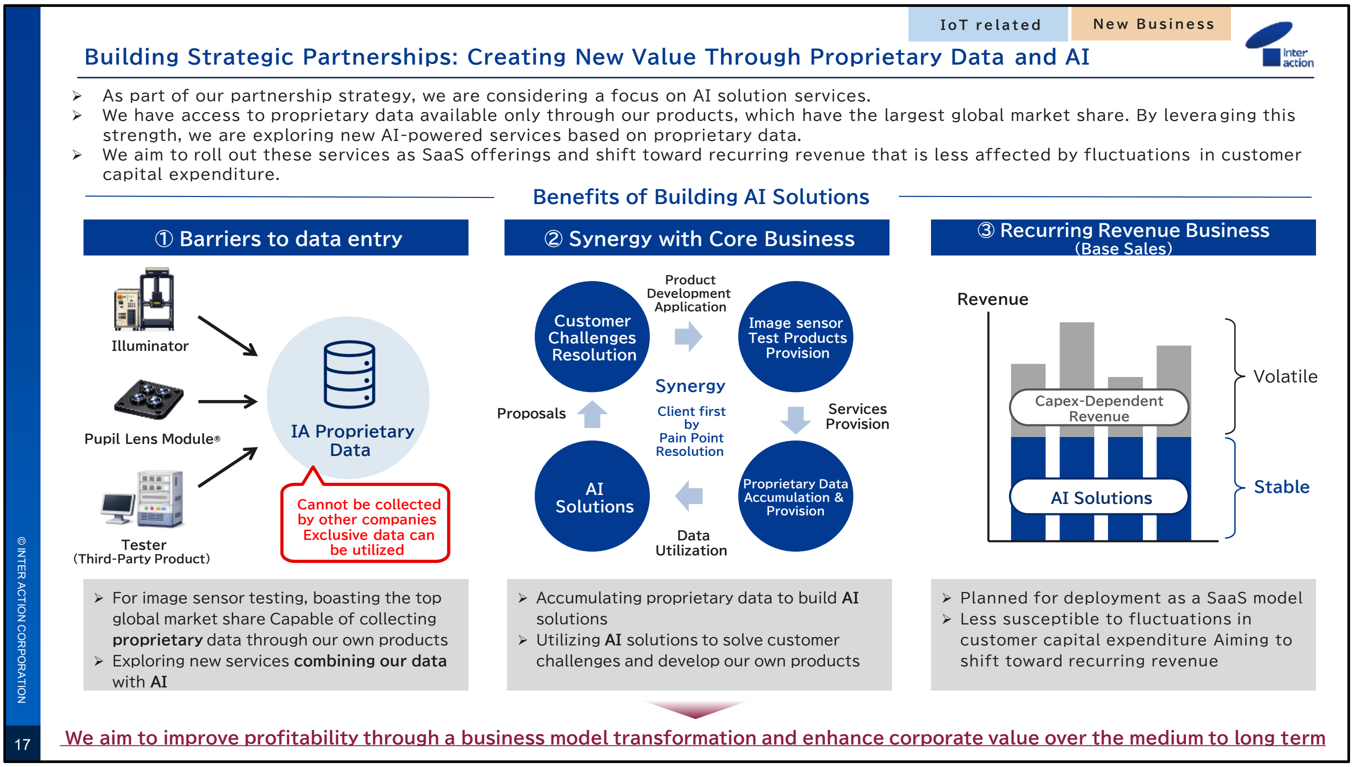
- Here is an overview of the wearable AI market.
- The market for wearable AI devices, including smartwatches, smart glasses, and smart earbuds, is expected to grow approximately 11 times over the 10-year period from 2024 to 2034.
- Of particular significance is the accelerating adoption of image sensors in these devices. In other words, the ability to capture visual information is becoming a fundamental element of wearable AI.
- The implications for the Company are clear. The expansion of image sensor applications is expected to drive production demand. Increased production demand, in turn, is expected to expand demand for our products used to inspect the quality of image sensors. This represents a structural tailwind for our existing business.



- I would like to explain our partnerships for new business development.
- We are currently working simultaneously on three semiconductor-related measurement products.
- These partnerships are progressing smoothly. In addition, we have begun reaching out to AI-related companies to develop AI solutions.
- For us, partnerships are not merely complementary relationships. They are true collaborative partnerships that enable us to go beyond what we could achieve on our own. Rather than insisting on doing everything in-house, we prioritize collaboration with partners that possess superior technologies. What matters most is whether a partner shares our vision and can work with us to drive the business forward.



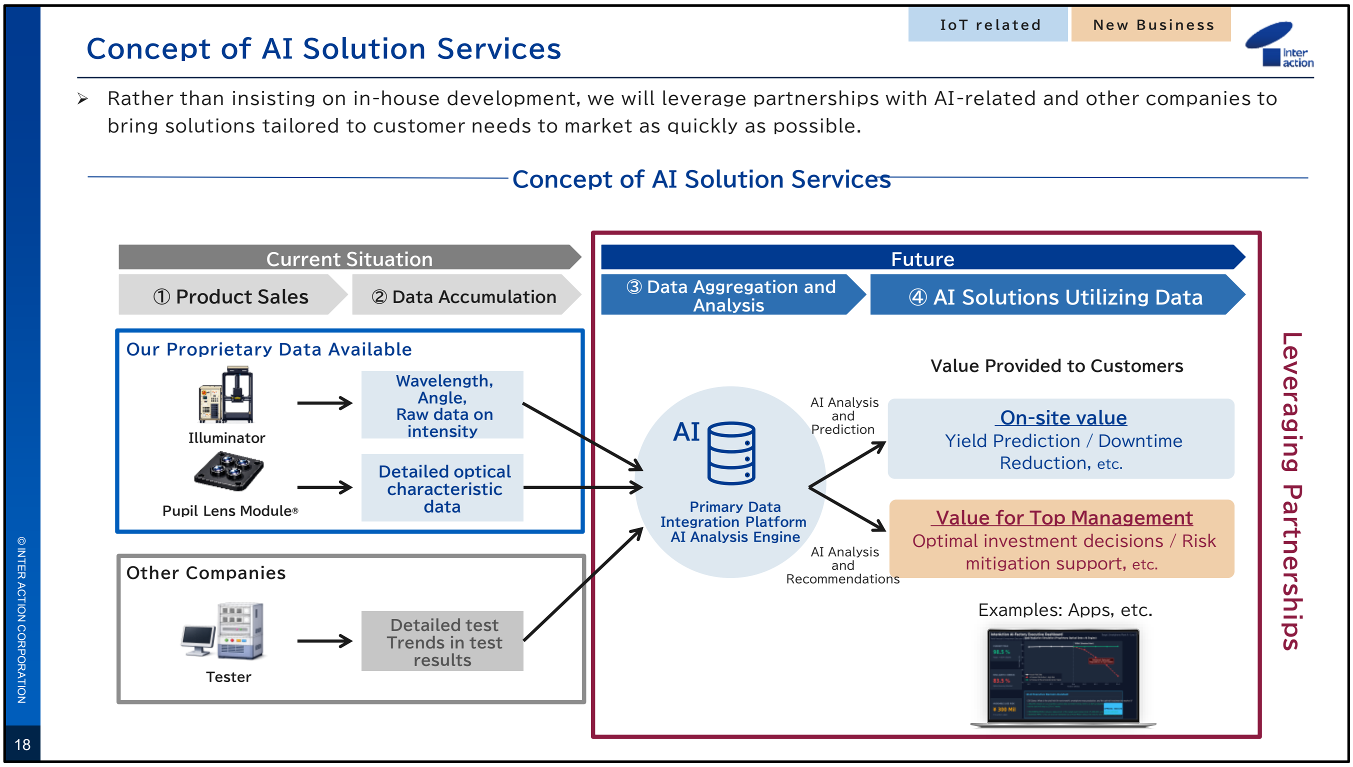
- I would like to explain the core of our long-term strategy: creating new value by combining our proprietary data with AI.

- We hold the top global market share in the image sensor testing market. In addition, we have established a system that continuously accumulates global image sensor quality data, including wavelength, angle, intensity, and other minute optical characteristics. This data can only be obtained through our products and cannot be collected by other companies. As such, it constitutes an insurmountable barrier to entry.

- There are three key benefits to building AI solutions. First, the data itself serves as a barrier to entry. This data cannot be obtained unless our products are deployed in the field, and it cannot be acquired later, no matter how much money is spent. It is a moat built on time and trust.

- Second, there is strong synergy with our core business. We feed the insights gained from AI back into the development of Illuminators and Pupil Lens Modules®. AI strengthens our core business, and our core business enriches AI data. Once this cycle begins to turn, it creates an exponential competitive advantage.

- Third, this strategy enables a shift to a recurring revenue business. We will secure a stable revenue base that is not subject to fluctuations in customer capital expenditures. This is key to achieving base sales of ¥3,000 million yen.



- Let me explain the overall structure of our service portfolio. Our current business consists of two stages: product sales and data accumulation. Unique data is collected through each of our products, including Illuminators, Pupil Lens Modules®, and testers.

- This is the new area we are now entering. We integrate this data into a primary data platform and analyze it using an AI analytics engine. Based on these insights, we will deliver value to our customers in two ways.

- The first is services for manufacturing sites. We will use data and AI to address the productivity challenges that sites face every day, such as yield prediction and downtime reduction.

- The second is services for management. We will support optimal capital investment decisions and risk mitigation by using data to provide a solid basis for those decisions.

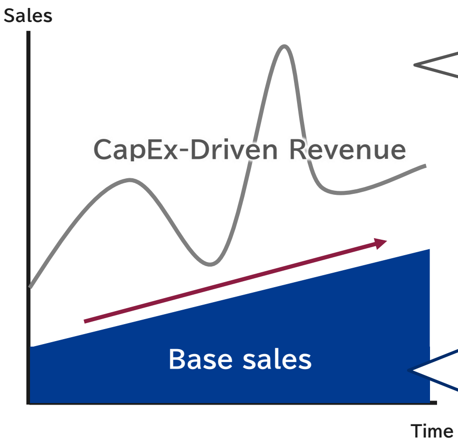
- Rather than being constrained by an in-house development approach, we will take the fastest route through partnerships with AI-related companies. Starting from customer challenges, we will rapidly deliver the services that are truly needed.

- This is not merely a shift in our business model. It is a challenge to transform the very nature of our company—from one that sells a product and considers the job done, to one that continuously solves customer challenges as a trusted partner.

IoT related | Industry 4.0 Promotion | New Business

(Reference) Base Sales

- As an indicator of business resilience, we have established “Base Sales” as products and services that contribute to improving gross profit margin, operating income per employee, and capital efficiency (CCC) without relying on capital investment. We aim to expand this base sales and grow our business.



CapEx-Driven Products
Products such as Illuminators, gear testing systems, and precision vibration isolation systems, whose demand fluctuates based on customer capital investment trends.

Pupil Lens Modules®
Pupil Lens Modules® hold a 50% market share in Japan, and we aim to expand this further. Overseas markets remain largely untapped; in the short term, we are focusing on expansion into South Korea.
Pupil Lens Modules® alone have the potential to expand the market by over 1 billion yen.

Modification of Illuminator
This covers all Illuminators sold domestically and internationally to date.
Full deployment could generate a market of around 3 billion yen.

Product Planning Dept.
Newly Developing Products Dept.
Develop products with a wide range of applications that are not dependent on specific industries or customers.

Aiming for Expansion

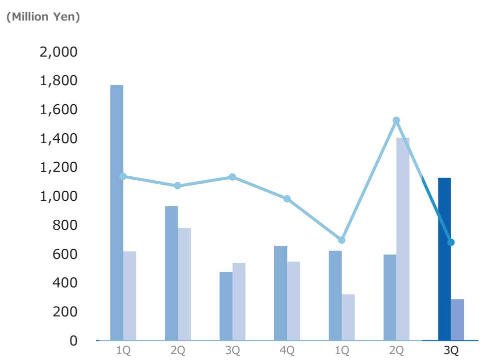
- (Reference: Base Sales Overview)

Appendix ①

Sales, Orders & Order Backlog

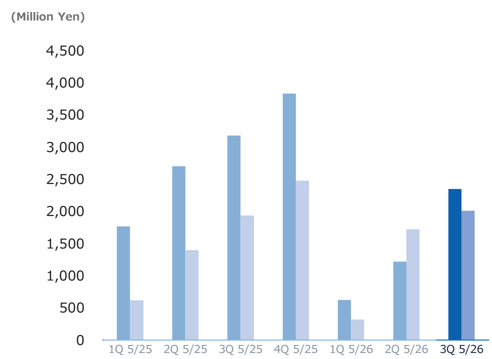
IoT related business

Sales/Orders/Order Backlog (by quarter)



	1Q 5/25	2Q 5/25	3Q 5/25	4Q 5/25	1Q 5/26	2Q 5/26	3Q 5/26
Sales	1,768	930	475	654	622	594	1,127
Orders	617	778	537	545	320	1,403	286
Backlog	1,135	1,069	1,130	980	694	1,521	677

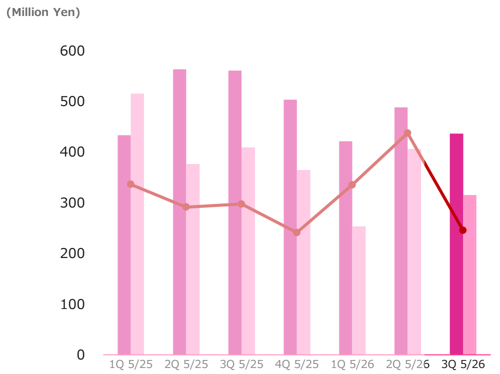
Sales/Orders (cumulative)



	1Q 5/25	2Q 5/25	3Q 5/25	4Q 5/25	1Q 5/26	2Q 5/26	3Q 5/26
Sales	1,768	2,699	3,175	3,829	622	1,217	2,345
Orders	617	1,396	1,933	2,478	320	1,723	2,009

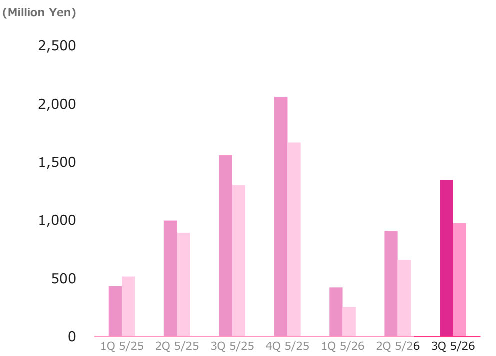
Industry 4.0 Promotion business

Sales/Orders/Order Backlog (by quarter)



	1Q 5/25	2Q 5/25	3Q 5/25	4Q 5/25	1Q 5/26	2Q 5/26	3Q 5/26
Sales	433	563	560	503	421	488	436
Orders	515	376	409	364	253	406	315
Backlog	336	291	297	241	335	437	245

Sales/Orders (cumulative)



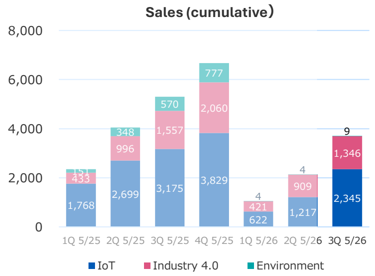
	1Q 5/25	2Q 5/25	3Q 5/25	4Q 5/25	1Q 5/26	2Q 5/26	3Q 5/26
Sales	433	996	1,557	2,060	421	909	1,346
Orders	515	892	1,301	1,666	253	659	975

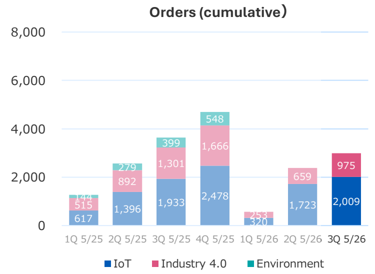
IoT related | Industry 4.0 Promotion

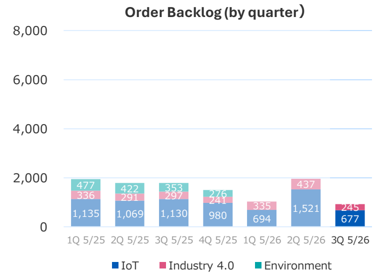
Entire Group

3Q 5/2026 (Million Yen)

Businesses	Sales		Orders		Order Backlog	
	Results	YoY Growth	Results	YoY Growth	Results	YoY Growth
IoT related business	2,345	△26.1%	2,009	4.0%	677	△40.1%
Industry 4.0 Promotion business	1,346	△13.5%	975	△25.1%	245	△17.5%
Other (Former Environmental Energy Related business)	9	△98.3%	—	—	—	—
Total	3,701	△30.2%	2,985	△17.9%	923	△48.2%







*Effective from 1Q of the current fiscal year, Air Gases Technos Co., Ltd., which was a consolidated subsidiary, has been excluded from the scope of consolidation.
As a result, the significance of the "Environmental Energy Related Business" reporting segment diminished, so it is presented as "Other" starting from the first quarter of the current fiscal year.
Furthermore, since there are no longer any businesses operating on a build-to-order basis, order intake and order backlog are presented as "–".

Appendix ②

Company Information

Purpose

Innovation born from the interaction of people, technology, and organization
Shining a light on ”invisible value”

Vision

Combining ”Our Competitive Edge” with
Become a company that combines “In-house strengths” and “Diverse technologies” to “Implement change” globally.

Value

Interaction Value

Company Information

Name	INTER ACTION Corporation
Established	June 25, 1992
Representative	Nobuo Kiji CEO & President
Capital	¥1,760 million
Employees	117 (As of the end of the interim period)
HQ Address	14th Floor. Yokohama Kanazawa High-Tech Centre 1-1 Fukuura, Kanazawa Ward, Yokohama City Kanagawa Prefecture 236-0004 TEL: 045-788-8373　FAX: 045-788-8371
Offices	Naka Ward, Yokohama City Koshi City, Kumamoto Prefecture Nagasaki City, Nagasaki Prefecture

Exchange	Tokyo Stock Exchange Prime Market
Code	7725
Fiscal Year	1st June to 31st May
URL	https://www.inter-action.co.jp
Group Companies	MEIRITZ SEIKI CO., LTD. Tokyo Technical Instruments Inc. Xian INTER ACTION Solar Technology Corporation Shaanxi Chaoyangyitong Precision Device Co., Ltd. MEIRITZ KOREA CO.,LTD Taiwan Tokyo Technical Instruments Corp. TOKYO TECHNICAL INSTRUMENTS（SHANGHAI）CO.,LTD Lastec Co., Ltd.

Company Information

KPIs	Base sales , GPR , OP per employee , OP CAGR , ROE (Consolidated)
Dividend Policy	Over 4.0% DOE
M&A Policy	- Growing fields, or fields with growth potential - Fields in which our accumulated technological expertise & business know-how can be used to develop the business - NPV positive when estimated cash flow is discounted by the WACC for the next 5 years

Company Information

Mailing List

We send information relating to INTER ACTION Group to our mailing list.

Mailing list information on our website:
https://www.inter-action.co.jp/ir/ir_mail/

Registered information will be used solely for our IR mailing list. Details on how we handle personal information is available on our website.
Please see our privacy policy here:
https://www.inter-action.co.jp/privacy/

Contact

INTER ACTION Corporation
Investor Relations Division, President' s Office

10th Floor. Industry & Trade Center Building, 2 Yamashita Town, Naka Ward, Yokohama City, Kanagawa Prefecture
231-0023
E-mail : ir@inter-action.co.jp

Or please contact us through our online inquiry form:
https://www.inter-action.co.jp/inquiry/

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