

(YoY : %)			CY 2025							CY 2026							Full Year
			Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	1H	Jan.	Feb.	Mar.	Apr.	May	Jun.	2H	
TRIAL	Comp. Stores	Sales	101.4	98.3	99.8	101.7	105.5	99.8	101.0	105.6	102.1	100.3				102.6	101.5
		Customer Traffic	97.5	94.6	95.6	97.8	100.0	97.6	97.1	100.1	99.6	98.7				99.5	97.9
		Average Spending	104.1	103.9	104.5	104.1	105.5	102.3	104.0	105.5	102.5	101.6				103.1	103.7
	All Stores	Sales	111.9	108.1	109.1	110.1	113.7	107.7	110.0	113.4	109.3	107.1				109.8	109.9
		Store Opening	5	1	1	1	5	5	18	0	4	2				6	24
		Store Closure	0	0	1	0	1	1	3	0	0	1				1	4
		Store Count	357	358	358	359	363	367	367	367	371	372				372	372
SEIYU	All Stores	Store Opening	0	0	0	0	1	0	1	0	0	0				0	1
		Store Closure	0	0	1	0	1	0	2	0	1	0				1	3
		Format conversion (SEIYU to TRIAL SEIYU)	0	0	0	0	1	0	1	0	1	0				1	2
		Store Count	245	245	244	244	244	244	244	244	244	243	243			243	243

(Weather, Events)

Spring weather was favorable, characterized by longer sunshine hours and above-average temperatures. One less Saturday YoY pushed down SSS by approx. 1.4 pts. "SU-PAY Festival" held from Mar 20 to 29, successfully boosted the customer traffic, led to strong sales. In addition, the campaign generated record-high monthly member registrations for SU-PAY app, significantly expanding the membership base.

(Business at TRIAL stores)

Food: Grocery - seasonings, instant noodles, and PB pastry "Milk France," a french bread with cream filling grew, while beer fell due to a high bar set by April 2025's last-minute demand ahead of price increases. Daily - eggs and yogurt performed well. Fresh - citrus fruits, avocado and PB shrimp cocktail attracted customers. Driven by spring leisure demand (e.g., cherry blossom viewing), sales were led by BBQ and steak-cut beef, as well as party platters. Signature items such as "Pork Cutlet Bowls" and "Egg full-filling sandwiches," also performed strongly.

Non-food: Living - daily consumables; toilet paper, plastic wrap, and plastic bags remained solid, while pharmaceuticals were sluggish due to the previous year's high demand. Outdoor leisure gears for fishing and BBQ, as well as decorative stickers contributed to sales. Apparel PB items performed well, especially casual shirts and men's sweatshirts.

(Store Opening, Closure, Format Conversion, Renovation in March)

•Opening : 2 Super Center : Isawa (Yamanashi) smart : Nishio-issiki (Aichi) •Closure : 1 smart : Fukaya (Saitama) •Renovation : 3

*SU-PAY Festival: A point promotion event replacing the annual "Thanks Sale," featuring point-multiplier campaign. 5x points on top-ups during the first half, and up to 10x points (5x on shopping + 5x for payment by SU-PAY app) during the second half.

*YoY sales growth are preliminary figures based on POS data. They may differ from book closing figures.

*Weather in Fukuoka is shown in the comment where many TRIAL stores are located.

*Product categories are as follows. Grocery: Processed food like snacks. Daily: Eggs and dairies. Fresh: Fruit, Meat, Fish and Ready meals. Living: Household essentials such as daily consumables. Hardware: Durables - such as home electronics. Apparel: Innerwear, outerwear.

*We plan to begin disclosing SEIYU's YoY sales growth data for both all stores and comp. stores starting with the July 2026 figures (FY2027 figures).

*Starting January 2026, "TRIAL SEIYU" (stores converted from SEIYU to TRIAL SEIYU format) are counted as SEIYU stores, with no change in the total number of SEIYU stores.