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December 12, 2025

Consolidated Financial Results for the Six Months Ended October 31, 2025 (Under Japanese GAAP)

Company name: Smaregi, Inc. Listing: Tokyo Stock Exchange

Securities code: 4431

URL: https://corp.smaregi.jp/

Representative: Ryuhei Miyazaki Representative Director

Inquiries: Megumi Shikichi General Manager of Administration

Telephone: +81-6-7777-1772

Scheduled date to file semi-annual securities report: December 12, 2025

Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended October 31, 2025 (from May 1, 2025 to October 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sa | les | Operating | profit | Ordinary | profit | Profit attribution owners of | |
|----------------------------|--|-----------|-----------------|-----------|-----------------|--------------|------------------------------|-------|
| | | | | | | | OWINCISOL | parem |
| Six months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| October 31, 2025 | 6,264 | _ | 1,321 | - | 1,335 | - | 887 | - |
| October 31, 2024 | _ | _ | _ | - | - | - | _ | - |
| Note: Comprehensive income | For the six months ended October 31, 2025: | | | ¥ | 88 | 37 million [| -%] | |
| | For the s | ix months | ended October | 31, 2024: | ¥ | | - million [| -%] |

| | Basic earnings per share | Diluted earnings per share |
|------------------|--------------------------|----------------------------|
| Six months ended | Yen | Yen |
| October 31, 2025 | 46.10 | 46.04 |
| October 31, 2024 | - | _ |

Note: As the quarterly consolidated financial statements have been prepared since the third quarter of the fiscal year ending April 30, 2025, figures for the second quarter of the fiscal year ending April 30, 2025 and the corresponding year-on-year changes are not presented.

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| October 31, 2025 | 12,287 | 8,271 | 67.3 |
| April 30, 2025 | 10,917 | 7,672 | 70.3 |

Reference: Equity

As of October 31, 2025: $\mbox{$\sharp$}$ 8,271 million As of April 30, 2025: $\mbox{$\sharp$}$ 7,672 million

Note: Provisional accounting treatments for business combinations were finalized in the second quarter of the fiscal year ending April 30, 2026. The figures for the fiscal year ending April 30, 2025 reflect the finalized provisional accounting treatments.

2. Cash dividends

| | Annual dividends per share | | | | | | |
|--|----------------------------|--------------------|-------------------|-----------------|-------|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended April 30, 2025 | - | 0.00 | - | 15.00 | 15.00 | | |
| Fiscal year ending April 30, 2026 | - | 0.00 | | | | | |
| Fiscal year ending April 30, 2026 (Forecast) | | | - | 20.00 | 20.00 | | |

Note: Revisions to the forecast of cash dividends most recently announced:

None

3. Consolidated financial result forecasts for the fiscal year ending April 30, 2026 (from May 1, 2025 to April 30, 2026)

(Percentages indicate year-on-year changes.)

| | Net sale | es | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-----------------|------|------------------|------|-----------------|------|---|------|-----------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 13,859 | 25.2 | 2,954 | 24.1 | 2,954 | 25.0 | 2,016 | 22.6 | 104.69 |

Note: Revisions to the financial result forecast most recently announced:

Yes

* Notes

| (1) Significant changes | in the scor | pe of consolidation during the period: | None |
|-------------------------|-------------|--|------|
| Newly included: | - | companies(-) | |
| Excluded: | _ | companies(-) | |

- (2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of October 31, 2025 | 19,692,400 shares |
|------------------------|-------------------|
| As of April 30, 2025 | 19,692,400 shares |

(ii) Number of treasury shares at the end of the period

| As of October 31, 2025 | 431,479 shares |
|------------------------|----------------|
| As of April 30, 2025 | 431,404 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Six months ended October 31, | , 2025 | | | 19,260,971 | shares |
|------------------------------|--------|--|--|------------|--------|
| Six months ended October 31, | , 2024 | | | 19,240,393 | shares |

^{*} Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

| | | (Thousands of yen) |
|------------------------------------|----------------------|------------------------|
| | As of April 30, 2025 | As of October 31, 2025 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 5,912,615 | 6,806,826 |
| Accounts receivable - trade | 846,672 | 835,298 |
| Merchandise | 650,131 | 840,553 |
| Other | 416,734 | 775,759 |
| Allowance for doubtful accounts | (909) | (6,533) |
| Total current assets | 7,825,243 | 9,251,903 |
| Non-current assets | | |
| Property, plant and equipment | 756,000 | 778,561 |
| Intangible assets | | |
| Goodwill | 432,537 | 399,369 |
| Customer-related intangible assets | 786,683 | 755,332 |
| Other | 408,606 | 496,532 |
| Total intangible assets | 1,627,826 | 1,651,234 |
| Investments and other assets | 708,520 | 605,935 |
| Total non-current assets | 3,092,347 | 3,035,730 |
| Total assets | 10,917,591 | 12,287,634 |

| | | (Thousands of yen) |
|----------------------------------|----------------------|------------------------|
| | As of April 30, 2025 | As of October 31, 2025 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 225,243 | 213,744 |
| Short-term borrowings | 100,000 | 100,000 |
| Income taxes payable | 575,262 | 524,760 |
| Provision for bonuses | 19,700 | 202,064 |
| Other | 1,885,608 | 2,559,067 |
| Total current liabilities | 2,805,814 | 3,599,637 |
| Non-current liabilities | | |
| Asset retirement obligations | 198,289 | 182,836 |
| Other | 240,692 | 233,290 |
| Total non-current liabilities | 438,981 | 416,127 |
| Total liabilities | 3,244,796 | 4,015,764 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 1,156,068 | 1,156,068 |
| Capital surplus | 1,184,717 | 1,184,717 |
| Retained earnings | 5,929,747 | 6,528,823 |
| Treasury shares | (597,739) | (597,739) |
| Total shareholders' equity | 7,672,794 | 8,271,869 |
| Total net assets | 7,672,794 | 8,271,869 |
| Total liabilities and net assets | 10,917,591 | 12,287,634 |
| | | |

Semi-annual Consolidated Statements of Income and Comprehensive Income Semi-annual Consolidated Statement of Income

| | (Thousands of yen) |
|--|---|
| | For the six months ended October 31, 2025 |
| Net sales | 6,264,831 |
| Cost of sales | 2,163,418 |
| Gross profit | 4,101,412 |
| Selling, general and administrative expenses | 2,779,696 |
| Operating profit | 1,321,716 |
| Non-operating income | |
| Interest income | 5,763 |
| Other | 8,708 |
| Total non-operating income | 14,471 |
| Non-operating expenses | |
| Interest expenses | 429 |
| Other | 455 |
| Total non-operating expenses | 884 |
| Ordinary profit | 1,335,303 |
| Profit before income taxes | 1,335,303 |
| Income taxes - current | 481,141 |
| Income taxes - deferred | (33,828) |
| Total income taxes | 447,313 |
| Profit | 887,990 |
| Profit attributable to owners of parent | 887,990 |

Semi-annual Consolidated Statement of Comprehensive Income

(Thousands of yen)

For the six months ended October 31, 2025

| Profit | 887,990 |
|--|---------|
| Comprehensive income | 887,990 |
| Comprehensive income attributable to | |
| Comprehensive income attributable to owners of parent | 887,990 |
| Comprehensive income attributable to non-controlling interests | - |

(Thousands of yen)

For the six months ended October 31, 2025

| Cash flows from operating activities | |
|---|-----------|
| Profit before income taxes | 1,335,303 |
| Depreciation | 196,676 |
| Amortization of long-term prepaid expenses | 1,090 |
| Amortization of goodwill | 33,167 |
| Amortization of Customer-related assets | 31,350 |
| Increase (decrease) in allowance for doubtful accounts | 5,623 |
| Increase (decrease) in provision for bonuses | 182,364 |
| Interest and dividend income | (5,783) |
| Interest expenses | 429 |
| Decrease (increase) in trade receivables | (46,275) |
| Decrease (increase) in inventories | (190,422) |
| Increase (decrease) in trade payables | (11,498) |
| Decrease (increase) in accounts receivable - other | (432,031) |
| Increase (decrease) in accounts payable - other | 404,263 |
| Increase (decrease) in deposits received | 379,514 |
| Increase (decrease) in accrued consumption taxes | (53,206) |
| Other, net | 82,754 |
| Subtotal | 1,913,321 |
| Interest and dividends received | 5,783 |
| Interest paid | (429) |
| Income taxes paid | (527,963) |
| Net cash provided by (used in) operating activities | 1,390,712 |
| Cash flows from investing activities | |
| Purchase of property, plant and equipment | (161,798) |
| Purchase of intangible assets | (160,817) |
| Proceeds from refund of leasehold deposits | 116,715 |
| Payments for asset retirement obligations | (2,084) |
| Net cash provided by (used in) investing activities | (207,984) |
| Cash flows from financing activities | |
| Dividends paid | (288,517) |
| Net cash provided by (used in) financing activities | (288,517) |
| Effect of exchange rate change on cash and cash equivalents | - |
| Net increase (decrease) in cash and cash equivalents | 894,210 |
| Cash and cash equivalents at beginning of period | 5,912,615 |
| Cash and cash equivalents at end of period | 6,806,826 |
| - | |