



## HitoMile Monthly Sales Bulletin

DECEMBER 8, 2025  
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

All figures represent the non-consolidated results of its subsidiary, Kakuyasu.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2025	CY2025	April	104.5%	105.3%	86.9%	102.6%
		May	106.4%	106.8%	95.7%	105.2%
		June	106.7%	106.1%	85.9%	103.8%
		July	107.8%	105.8%	95.1%	105.8%
		August	108.2%	109.8%	94.1%	106.9%
		September	108.3%	105.2%	91.3%	105.5%
		October	105.8%	106.0%	91.7%	104.3%
		November	104.6%	103.3%	93.7%	103.0%
		First Half of FY2025	107.0%	106.5%	91.4%	105.0%
		Second Half of FY2025	105.2%	104.6%	92.8%	103.7%
		Throughout FY2025				

Quick Delivery sales reached 104.6% YoY, as both the number of customers and the average spending per customer exceeded those of the same month last year. The number of customers increased mainly due to growth in individual dining establishments, while the average spending per customer rose primarily because of the expansion of delivery services.

Route Delivery sales reached 103.3% YoY, as both the number of customers and the average spending per customer exceeded those of the same month last year.

Store sales were 93.7% YoY, mainly due to the closure of unprofitable stores, which led to a decline in the number of customers compared to the same month last year.

As a result, total sales rose to 103.0% on a year-on-year basis.