

December 5, 2025

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November 2025 Monthly Sales Summary for fiscal year Sep. 1, 2025 through Aug. 31, 2026 (% YoY)

Japan Eyewear Stores Monthly Sales YoY, Number of Stores

(%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	11.9	12.0	12.3										12.1				12.1		12.1
	Existing Store Sales	7.5	6.9	7.7										7.4				7.4		7.4
Num. of Stores	Num. of Stores (month-end)	545	551	556										556				556		556
	Net Increase	5	6	5										16				16		16
	Openings	5	6	5										16				16		16
	Closures	0	0	0										0				0		0

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores that have been continuously operating for at least 12 months as of the end of the month; data from stores that closed or temporarily suspended business during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

Topics

In November, the company achieved a +12.3% year-over-year increase in total sales across all eyewear stores in Japan. Existing stores contributed with a +7.7% year-on-year increase in same-store sales.

The +7.7% year-on-year same-store sales increase was driven by a rise in spend per customer resulting from ongoing promotions and strengthened in-store customer service, in addition to favorable holiday factors.

As of the end of November, the total number of eyewear stores in Japan was 556, representing a net increase of 5 stores.

Eyewear stores in Japan—openings and closures

Store openings:

JINS Ofuna LUMINE WING (Kanagawa Prefecture), JINS Aeon Town Noda Nanakodai (Chiba Prefecture), JINS Aeon Mall Kobe Minami (Kobe, Hyogo Prefecture)

JINS Uozu (Toyama Prefecture), JINS Aeon Town Higashi Narashino (Chiba Prefecture)

Store closures:

There were no store closures.

■Additional information

Eyewear stores in Japan—year-on-year sales growth
Monthly sales summary from FY 8/2022 to FY 8/2025 (% YoY)

		(%)																		
		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2021–Aug.2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug.2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
	Sep. 2023–Aug.2024	10.4	14.4	4.5	14.0	8.1	17.1	13.2	8.6	15.7	28.7	20.0	23.6	9.7	12.6	12.6	23.9	11.2	18.4	15.0
	Sep. 2024–Aug.2025	24.9	15.0	21.4	28.4	20.6	17.7	21.7	22.9	20.2	13.3	17.0	21.9	20.3	22.2	21.5	17.5	21.3	19.3	20.2
Existing Store Sales	Sep. 2021–Aug.2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug.2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0
	Sep. 2023–Aug.2024	9.4	12.1	2.3	11.4	5.4	14.5	9.9	5.5	13.7	27.1	17.2	20.5	7.8	10.0	9.8	21.3	8.9	15.7	12.6
	Sep. 2024–Aug.2025	22.7	13.0	18.2	24.4	17.0	15.3	18.5	19.1	15.7	8.6	12.2	17.0	17.9	18.9	17.7	12.7	18.4	15.0	16.5