

December 8, 2025

Non-consolidated Financial Results for the Fiscal Year Ended October 31, 2025 (Under Japanese GAAP)

Company name: GAKUJO Co., Ltd.
 Listing: Tokyo Stock Exchange
 Securities code: 2301
 URL: <https://company.gakujo.ne.jp>
 Representative: Taishi Nakai, President and CEO
 Inquiries: Shinichiro Inui, Director
 Telephone: +81-3-6775-4510
 Scheduled date of annual general meeting of shareholders: January 23, 2026
 Scheduled date to commence dividend payments: January 26, 2026
 Scheduled date to file annual securities report: January 22, 2026
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-consolidated financial results for the fiscal year ended October 31, 2025 (from November 1, 2024 to October 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
October 31, 2025	11,019	2.7	2,332	(12.2)	2,654	(13.1)	1,892	(15.1)
October 31, 2024	10,730	22.2	2,656	15.0	3,053	19.1	2,229	27.2

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
October 31, 2025	139.97	139.76	12.9	15.7	21.2
October 31, 2024	160.77	160.54	16.1	18.9	24.8

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
October 31, 2025	17,106	14,879	86.9	1,107.33
October 31, 2024	16,739	14,477	86.4	1,056.55

Reference: Equity
 As of October 31, 2025: ¥14,861 million
 As of October 31, 2024: ¥14,459 million

(3) Non-consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
October 31, 2025	1,898	368	(1,511)	4,685
October 31, 2024	1,633	177	(1,264)	3,929

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio	Ratio of dividends to net assets
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended October 31, 2024	-	26.00	-	39.00	65.00	893	40.4	6.4
Fiscal year ended October 31, 2025	-	33.00	-	34.00	67.00	898	47.9	6.1
Fiscal year ending October 31, 2026 (Forecast)		37.00		38.00	75.00		40.9	

Note: Whether or not the dividend forecast was revised in the this quarter: None

3. Forecast of non-consolidated financial results for the fiscal year ending October 31, 2026 (from November 1, 2025 to October 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending April 30, 2026	5,100	16.9	566	21.5	668	3.9	480	4.0	35.51
Fiscal year ending October 31, 2026	13,300	20.7	3,250	39.3	3,450	30.0	2,480	31.1	183.46

* Notes

(1) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(2) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of October 31, 2025	15,560,000 shares
As of October 31, 2024	15,560,000 shares

(ii) Number of treasury shares at the end of the period

As of October 31, 2025	2,139,137 shares
As of October 31, 2024	1,874,127 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended October 31, 2025	13,518,228 shares
Fiscal year ended October 31, 2024	13,869,824 shares

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors.

(Method of accessing supplementary material on financial results)

Supplementary financial results materials are disclosed on TDnet on the same day.

Balance sheet

(Thousands of yen)

	As of October 31, 2024	As of October 31, 2025
Assets		
Current assets		
Cash and deposits	4,929,331	5,685,197
Notes receivable - trade	4,442	-
Electronically recorded monetary claims - operating	-	2,207
Accounts receivable - trade, and contract assets	2,260,020	2,213,068
Securities	1,116,903	499,586
Work in process	12,752	30,562
Prepaid expenses	149,033	178,705
Other	62,673	60,614
Allowance for doubtful accounts	(738)	(2,205)
Total current assets	8,534,419	8,667,737
Non-current assets		
Property, plant and equipment		
Buildings	856,545	937,697
Accumulated depreciation	(409,969)	(439,711)
Buildings, net	446,576	497,986
Structures	6,159	6,159
Accumulated depreciation	(5,975)	(6,036)
Structures, net	184	123
Machinery and equipment	5,551	5,551
Accumulated depreciation	(3,985)	(4,296)
Machinery and equipment, net	1,565	1,254
Tools, furniture and fixtures	117,058	123,894
Accumulated depreciation	(41,229)	(61,176)
Tools, furniture and fixtures, net	75,829	62,717
Land	526,457	526,457
Total property, plant and equipment	1,050,613	1,088,539
Intangible assets		
Software	580,173	997,032
Software in progress	125,874	13,998
Telephone subscription right	6,505	6,505
Total intangible assets	712,553	1,017,536
Investments and other assets		
Long-term time deposits	1,000,000	1,000,000
Investment securities	4,789,717	4,632,464
Long-term prepaid expenses	32,056	36,995
Deferred tax assets	267,155	314,345
Guarantee deposits	213,041	205,947
Insurance funds	140,204	142,682
Other	6,500	6,500
Allowance for doubtful accounts	(6,500)	(6,500)
Total investments and other assets	6,442,175	6,332,434
Total non-current assets	8,205,341	8,438,511
Total assets	16,739,761	17,106,248

	As of October 31, 2024	As of October 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	415,368	449,267
Accounts payable - other	180,680	336,723
Accrued expenses	99,022	69,085
Income taxes payable	545,056	394,864
Accrued consumption taxes	136,225	82,691
Contract liabilities	227,836	165,367
Deposits received	12,863	23,356
Unearned revenue	2,572	2,610
Provision for bonuses	374,000	410,000
Provision for bonuses for directors (and other officers)	36,000	32,000
Total current liabilities	2,029,626	1,965,966
Non-current liabilities		
Long-term accounts payable - other	217,800	217,800
Long-term accrued expenses	-	28,582
Long-term guarantee deposits	14,382	14,487
Total non-current liabilities	232,182	260,870
Total liabilities	2,261,809	2,226,837
Net assets		
Shareholders' equity		
Share capital	1,500,000	1,500,000
Capital surplus		
Legal capital surplus	817,100	817,100
Other capital surplus	2,561,655	2,582,764
Total capital surplus	3,378,755	3,399,864
Retained earnings		
Legal retained earnings	8,455	8,455
Other retained earnings		
General reserve	1,800,000	1,800,000
Retained earnings brought forward	10,045,297	10,961,576
Total retained earnings	11,853,752	12,770,031
Treasury shares	(2,293,979)	(2,782,639)
Total shareholders' equity	14,438,528	14,887,256
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	21,343	(25,925)
Total valuation and translation adjustments	21,343	(25,925)
Share acquisition rights	18,080	18,080
Total net assets	14,477,952	14,879,411
Total liabilities and net assets	16,739,761	17,106,248

Statement of income

(Thousands of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Net sales	10,730,691	11,019,177
Cost of sales	3,606,571	3,835,410
Gross profit	7,124,120	7,183,766
Selling, general and administrative expenses		
Promotion expenses	811,174	856,694
Remuneration for directors (and other officers)	108,210	143,300
Provision for bonuses for directors (and other officers)	36,000	32,000
Salaries and allowances	1,423,833	1,517,351
Bonuses	147,440	164,351
Provision for bonuses	370,400	405,000
Retirement benefit expenses	24,231	25,143
Welfare expenses	330,057	327,699
Rent expenses	219,532	211,763
Depreciation	207,104	291,006
Other	789,507	876,493
Total selling, general and administrative expenses	4,467,492	4,850,804
Operating profit	2,656,628	2,332,961
Non-operating income		
Interest income	11,147	12,574
Interest on securities	144,819	117,521
Dividend income	9,678	12,412
Gain on sale of investment securities	213,010	135,470
Rental income from buildings	32,475	28,234
Other	2,693	23,500
Total non-operating income	413,823	329,714
Non-operating expenses		
Rental costs on real estate	6,948	5,776
Loss on sale and retirement of non-current assets	3,839	-
Loss on investments in investment partnerships	1,987	-
Commission for purchase of treasury shares	1,577	1,038
Expense related to restricted stock	1,317	1,323
Other	1,000	517
Total non-operating expenses	16,670	8,655
Ordinary profit	3,053,781	2,654,020
Profit before income taxes	3,053,781	2,654,020
Income taxes - current	853,806	787,711
Income taxes - deferred	(29,919)	(25,854)
Total income taxes	823,887	761,856
Profit	2,229,894	1,892,164

Statement of changes in equity

Fiscal year ended October 31, 2024

(Thousands of yen)

	Shareholders' equity							Total shareholders' equity
	Share capital	Capital surplus		Retained earnings			Treasury shares	
		Legal capital surplus	Other capital surplus	Legal retained earnings	Other retained earnings			
					General reserve	Retained earnings brought forward		
Balance at beginning of period	1,500,000	817,100	2,545,556	8,455	1,800,000	8,551,854	(1,795,248)	13,427,717
Changes during period								
Dividends of surplus						(736,451)		(736,451)
Profit						2,229,894		2,229,894
Purchase of treasury shares							(526,750)	(526,750)
Disposal of treasury shares			16,098				28,019	44,118
Net changes in items other than shareholders' equity								
Total changes during period	-	-	16,098	-	-	1,493,443	(498,730)	1,010,811
Balance at end of period	1,500,000	817,100	2,561,655	8,455	1,800,000	10,045,297	(2,293,979)	14,438,528

	Valuation and translation adjustments		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	(180,513)	(180,513)	18,080	13,265,283
Changes during period				
Dividends of surplus				(736,451)
Profit				2,229,894
Purchase of treasury shares				(526,750)
Disposal of treasury shares				44,118
Net changes in items other than shareholders' equity	201,857	201,857		201,857
Total changes during period	201,857	201,857	-	1,212,668
Balance at end of period	21,343	21,343	18,080	14,477,952

Statement of changes in equity

Fiscal year ended October 31, 2025

(Thousands of yen)

	Shareholders' equity							Total shareholders' equity
	Share capital	Capital surplus		Retained earnings			Treasury shares	
		Legal capital surplus	Other capital surplus	Legal retained earnings	Other retained earnings			
					General reserve	Retained earnings brought forward		
Balance at beginning of period	1,500,000	817,100	2,561,655	8,455	1,800,000	10,045,297	(2,293,979)	14,438,528
Changes during period								
Dividends of surplus						(975,885)		(975,885)
Profit						1,892,164		1,892,164
Purchase of treasury shares							(534,675)	(534,675)
Disposal of treasury shares			21,109				46,015	67,124
Net changes in items other than shareholders' equity								
Total changes during period	-	-	21,109	-	-	916,278	(488,659)	448,727
Balance at end of period	1,500,000	817,100	2,582,764	8,455	1,800,000	10,961,576	(2,782,639)	14,887,256

	Valuation and translation adjustments		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	21,343	21,343	18,080	14,477,952
Changes during period				
Dividends of surplus				(975,885)
Profit				1,892,164
Purchase of treasury shares				(534,675)
Disposal of treasury shares				67,124
Net changes in items other than shareholders' equity	(47,268)	(47,268)		(47,268)
Total changes during period	(47,268)	(47,268)	-	401,459
Balance at end of period	(25,925)	(25,925)	18,080	14,879,411

Statement of cash flows

(Thousands of yen)

	Fiscal year ended October 31, 2024	Fiscal year ended October 31, 2025
Cash flows from operating activities		
Profit before income taxes	3,053,781	2,654,020
Depreciation	211,087	294,633
Loss (gain) on sale of investment securities	(213,010)	(135,470)
Loss (gain) on investments in investment partnerships	1,987	(18,644)
Increase (decrease) in provision for bonuses for directors (and other officers)	9,000	(4,000)
Increase (decrease) in provision for bonuses	84,000	36,000
Interest and dividend income	(165,644)	(135,936)
Loss (gain) on sale and retirement of non-current assets	3,839	-
Decrease (increase) in trade receivables	(515,218)	49,186
Increase (decrease) in trade payables	61,926	33,899
Increase (decrease) in accounts payable - other	(184,644)	(10,900)
Increase (decrease) in accrued consumption taxes	(22,009)	(53,534)
Increase (decrease) in contract liabilities	(14,434)	(62,469)
Decrease (increase) in long-term prepaid expenses	(4,148)	(4,938)
Other, net	37,441	46,284
Subtotal	2,343,954	2,688,130
Interest and dividends received	160,626	138,341
Income taxes refund (paid)	(870,791)	(927,884)
Net cash provided by (used in) operating activities	1,633,788	1,898,587
Cash flows from investing activities		
Purchase of property, plant and equipment	(257,946)	(11,240)
Purchase of intangible assets	(437,239)	(459,786)
Purchase of investment securities	(506,026)	(1,257,478)
Proceeds from sale of investment securities	1,031,023	1,421,624
Proceeds from redemption of investment securities	300,000	700,000
Payments of guarantee deposits	(36,122)	(24,164)
Proceeds from refund of guarantee deposits	90,698	1,870
Other, net	(6,673)	(2,372)
Net cash provided by (used in) investing activities	177,713	368,451
Cash flows from financing activities		
Purchase of treasury shares	(528,327)	(535,713)
Dividends paid	(736,655)	(975,458)
Net cash provided by (used in) financing activities	(1,264,982)	(1,511,172)
Net increase (decrease) in cash and cash equivalents	546,519	755,866
Cash and cash equivalents at beginning of period	3,382,812	3,929,331
Cash and cash equivalents at end of period	3,929,331	4,685,197