

FY3/2026 H1

Earnings Supplementary Materials

[Securities code] 4389

Nov 11, 2025

FY2026 H1 Financial Results Summary



○ Performance Summary (consolidated)

Revenue increased, driven by growth in cloud and new services, while profit declined due to depreciation costs.

Net sales

¥ 1,589M

(+1.7% YoY)

**Ordinary
Profit**

¥ 406M

(-6.0% YoY)

**Operating
Profit**

¥ 375M

(-12.7% YoY)

**Profit
attributable to
owners of parent
(Net income)**

¥ 267M

(-7.7% YoY)

※Rounded down to the nearest million yen

Earnings Highlights (YoY)

Cloud service revenue remained solid, supported by the completion of a large-scale project in the previous fiscal year. Solution services experienced a temporary decline due to a rebound effect from major projects recorded in FY3/2024 that contributed to FY3/2025 revenue. New services continued to grow steadily, driven by increased sales at REIVO Inc. and contributions from new @cmms projects.

(Unit: million yen)		FY2025 Q2	FY2026 Q2	YoY
		Results	Results	
Sales(consolidated)		1,563	1,589	+1.7%
Property Data Bank	Cloud services	874	956	+9.4%
	Solution services	479	356	-25.7%
Property Data Technos		126	97	-22.8%
Property Data Science		11	14	+27.7%
New services *		77	170	+119.6%
Operating profit		430	375	-12.7%
Ordinary profit		432	406	-6.0%
Profit attributable to owners of parent		290	267	-7.7%

※Rounded down to the nearest million yen

*New Service: REIVO、@cmms、@iwms、@knowledge
(The cloud-related part is recorded under cloud services,while the solution-related part is accounted for as part of new services.)

○ Progress toward the full-year earnings forecast

As the plan for this fiscal year is weighted toward the second half, progress in Q2 was relatively modest (except for cloud services) but generally in line with expectations.

The progress rate of solution services was somewhat low due to being between large-scale projects.

(Unit: million yen)		FY2026 Q2	FY2026 Full-Year	Progress ratio
		Results	forecast	
Sales (consolidated)		1,589	4,000	39.7%
Property Data Bank	Cloud services	956	2,010	47.6%
	Solution services	356	1,200	29.7%
Property Data Technos		97	300	32.5%
Property Data Science		14	40	35.8%
New services *		170	450	37.9%
Operating profit		375	1,040	36.1%
Ordinary profit		406	1,040	39.1%
Profit attributable to owners of parent		267	750	35.7%

※Rounded down to the nearest million yen

*New Service: REIVO、@cmms、@iwms、@knowledge

(The cloud-related part is recorded under cloud services, while the solution-related part is accounted for as part of new services.)

○ FY3/2026 summary

FY3/2026 Plan

Property Data Bank

(Plan **¥3,210 M**)

- Enhance real estate ERP appeal and secure large-scale projects
- Acquire mid - to small - scale projects without customization needs
- Develop and acquire orders for IFRS 16 (Leases) optional features



FY3/2026 H1 Results

(Sales **¥1,312 M**)

- Secured large-scale solution projects scheduled for the second half.
- Smooth transition to the new service framework.
- Development related to IFRS 16 (Leases) is progressing well, and sales activities have begun toward order acquisition.

Property Data Technos

(Plan **¥300 M**)

- Expand real estate document services using @knowledge
- Expand orders for the BPO business
- Establish group synergies (e.g., data registration in @property)



(Sales **¥97 M**)

- Strong inquiries for real estate document services, though some processing delays occurred.
- Developed optional features for new services utilizing @knowledge.
- Strengthened sales activities to enhance group synergies.

Property Data Science

(Plan **¥40 M**)

- Enhance and expand data science service offerings
- Continue to acquire projects as a sales agent for @commerce



(Sales **¥14 M**)

- Continued sales efforts to acquire large-scale data science projects.
- Participated in exhibition and strengthened sales activities to acquire new projects.

New services

(Plan **¥450 M**)

- Develop new businesses centered on PDB-Platform
- Enhance collaboration between REIVO and PDB
- Demand for @cmms with BIM integration has started to emerge

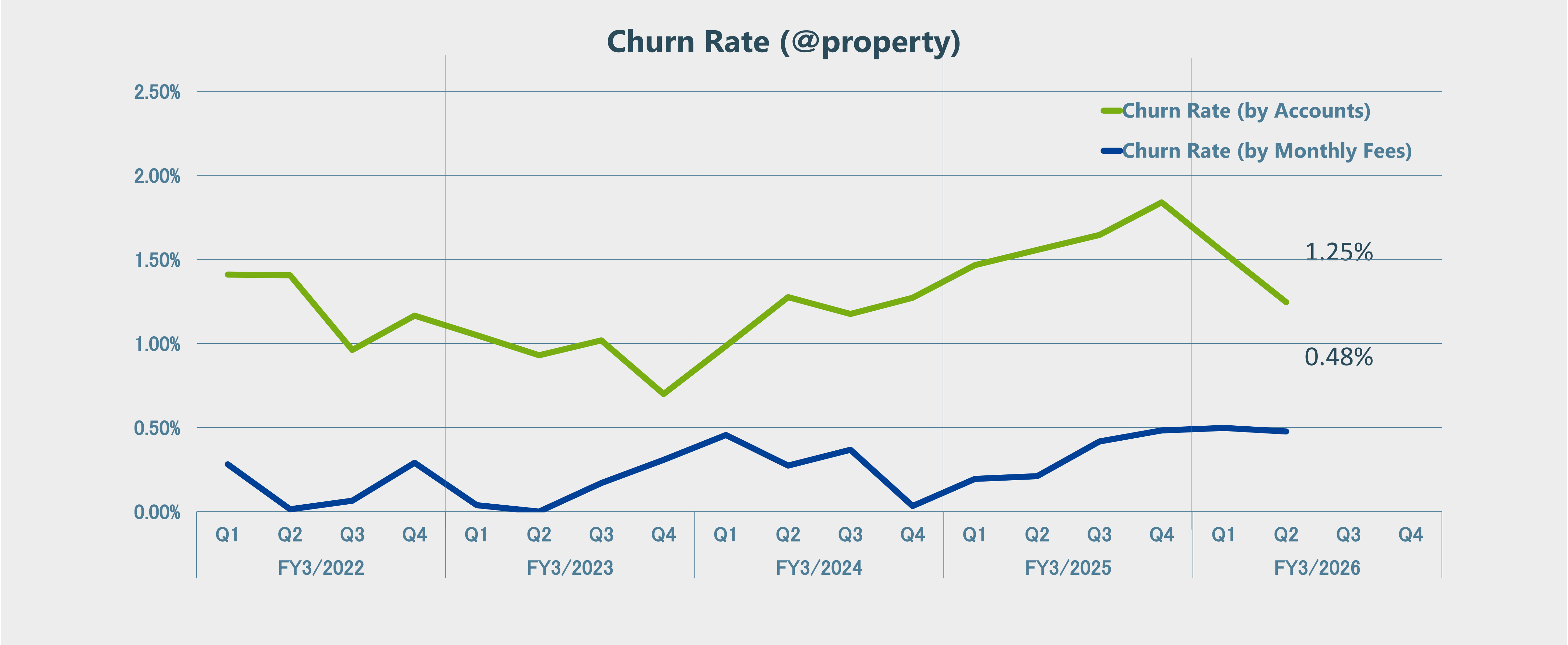


(Sales **¥170 M**)

- Examined a sales collaboration framework to realize group synergies.
- REIVO steadily executed large-scale projects, contributing to revenue growth.
- @cmms held an exhibition to acquire new orders.

Churn Rate (@property)

The churn rate (by account) improved from 1.54% in Q1 to 1.25%, while the churn rate (by monthly fees) decreased slightly from 0.50% to 0.48%.

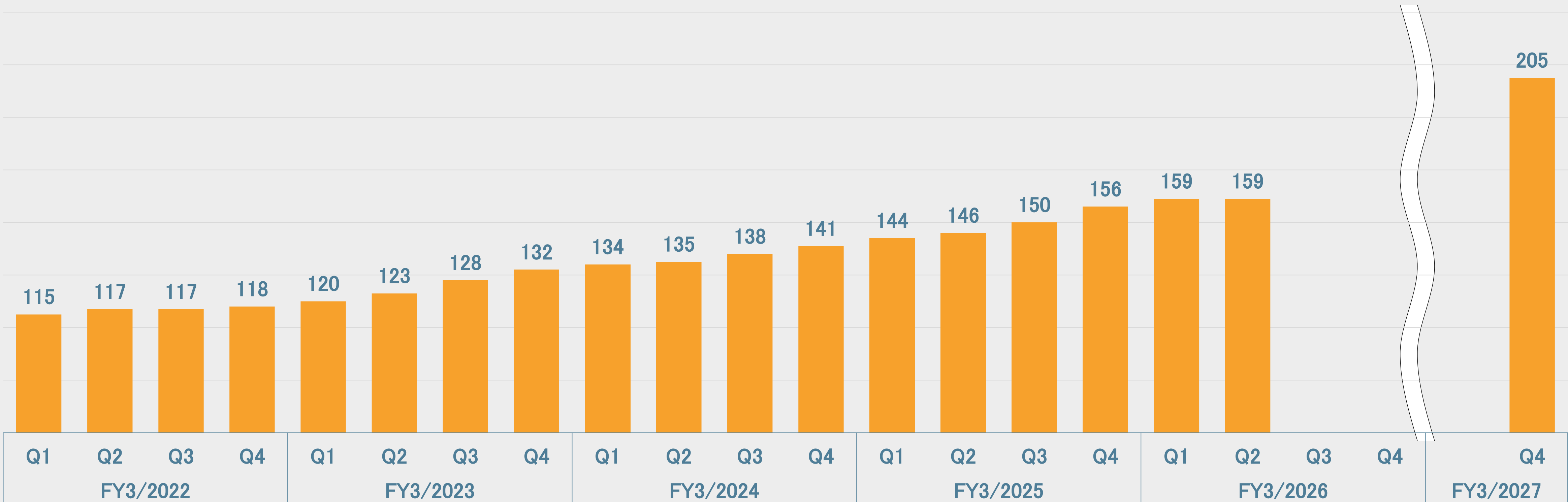


Average Monthly Cloud Service Fees (Quarterly Average)

Monthly cloud service fees increased steadily, up 8.9% year on year. The effect of the large-scale project completed in the previous fiscal year began to appear from Q1.

Monthly Cloud Service Fees
(Quarterly Average)

(Unit: million yen, rounded down)

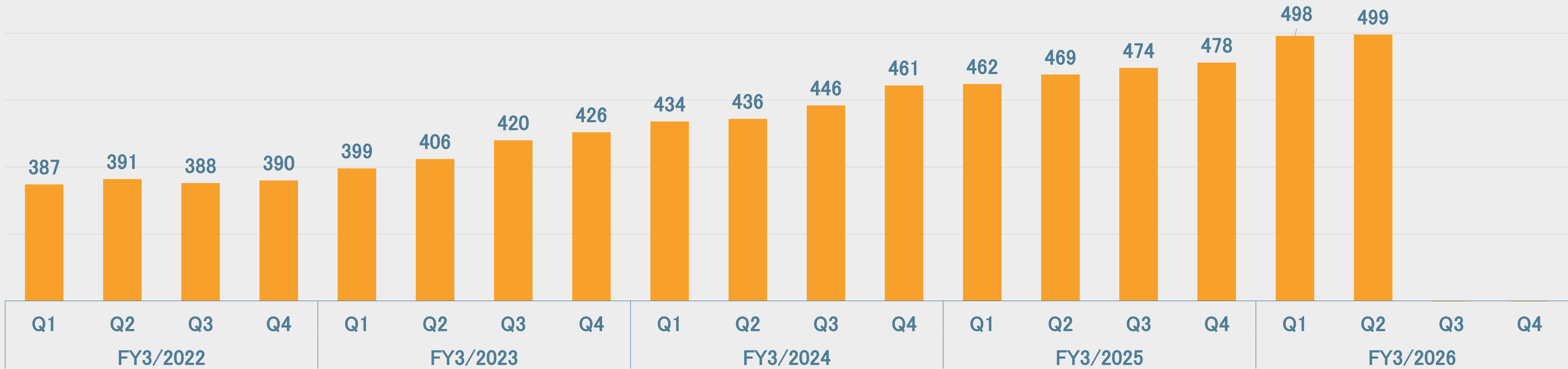


Monthly Cloud Service Fee per Company

Supported by the impact of the large-scale project completed last fiscal year and an increase in support and maintenance fees, steady growth has continued since Q1.

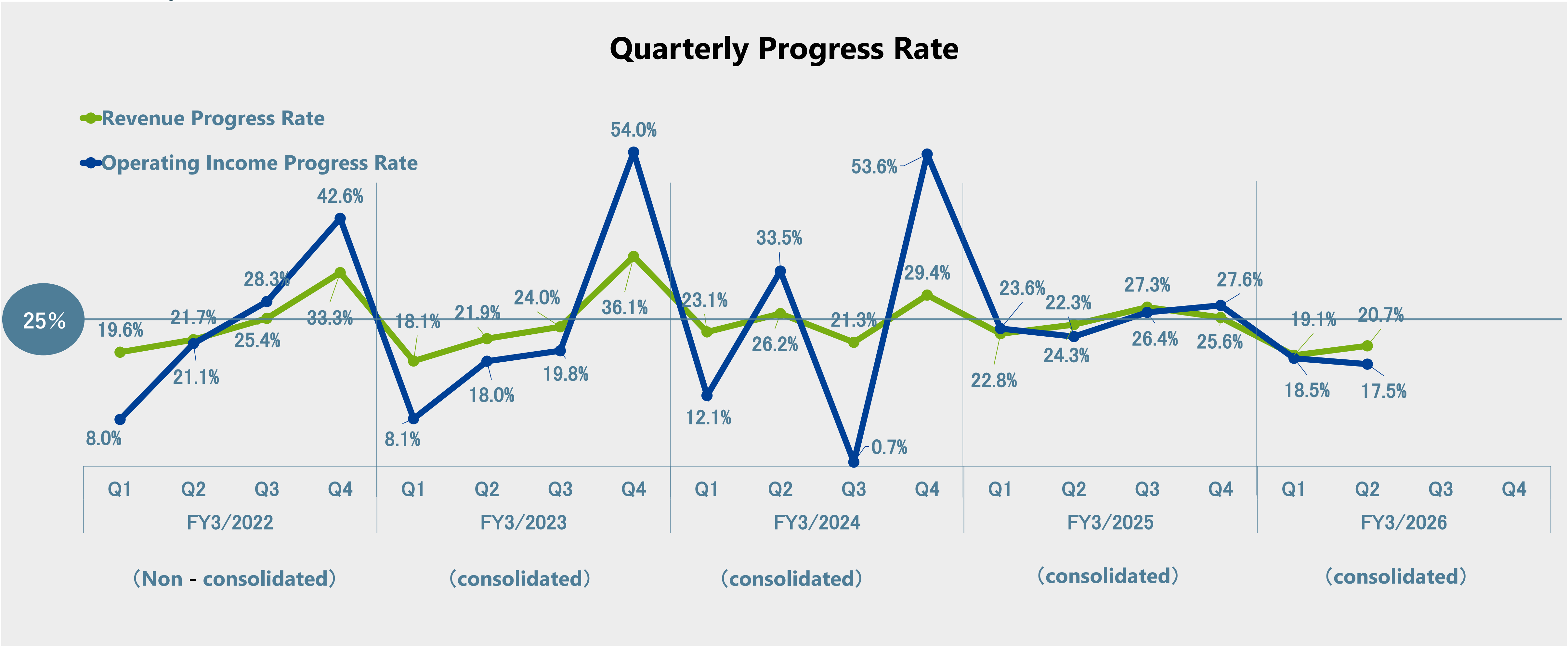
Monthly Cloud Service Fees
Per Company

(Unit: million yen, rounded down)



Quarterly Progress Rate

Higher cloud service sales ratio has led to more stable performance.
Q2 progress is broadly in line with expectations, given the second-half concentration of solution and subsidiary revenues.



○ Initiatives from Q3

FY3/2026 Plan

Property Data Bank

(Plan ¥3,210M)

- Enhance real estate ERP appeal and secure large-scale projects
- Acquire mid - to small - scale projects without customization needs
- Develop and acquire orders for IFRS 16 (Leases) optional features



- Continue developing optional features to support IFRS 16 (Leases), aiming to secure orders from both new and existing customers.
- Plan to participate in exhibitions to acquire large-scale solution projects for the next fiscal year.
- Continue the transition to the new service structure, with its impact expected to appear gradually in the second half.

Property Data Technos

(Plan ¥300M)

- Expand real estate document services using @knowledge
- Expand orders for the BPO business
- Establish group synergies (e.g., data registration in @property)



- Increased processing capacity for the real estate document service, driving revenue growth.
- Began full-scale sales activities for the real estate document management service utilizing @knowledge.
- Continue to pursue further group synergies, including data registration in @property.

Property Data Science

(Plan ¥40M)

- Enhance and expand data science service offerings
- Continue to acquire projects as a sales agent for @commerce



- Focus on securing large-scale data science projects.
- Strengthening efforts to acquire new orders through @commerce exhibitions and other initiatives.

New services

(Plan ¥450M)

- Develop new businesses centered on PDB-Platform
- Enhance collaboration between REIVO and PDB
- Demand for @cmms with BIM integration has started to emerge



- Engaging in projects to improve facility maintenance efficiency using BIM.
- Strengthening the sales structure to expand @commerce.
- Considering new services to drive revenue growth for @cmms.



PROPERTY DATA BANK

Contacts

Mail : PDB_IRinquiries@propertydbk.com

The forecasts and forward-looking statements in this document are based on information available to the Company at the time of preparation and involve certain risks and uncertainties.