

## FY2026 Monthly Sales Report

Distribution and Retail Business

TRIAL Holdings, Inc.

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MEMBERSHIP

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(YoY : %)			CY 2025							CY 2026							Full Year
			Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	1H	Jan.	Feb.	Mar.	Apr.	May	Jun.	2H	
TRIAL	Comp. Stores	Sales	101.4	98.3	99.8				99.8								99.8
		Customer Traffic	97.5	94.6	95.6				95.8								95.8
		Average Spending	104.1	103.9	104.5				104.1								104.1
	All Stores	Sales	111.9	108.1	109.1				109.7								109.7
		Store Opening	5	1	1				7								7
		Store Closure	0	0	1				1								1
		Store Count	357	358	358				358								358
SEIYU	All Stores	Store Opening	0	0	0				0								0
		Store Closure	0	0	1				1								1
		Store Count	245	245	244				244								244

### (Weather, Events)

The temperature during the month was above average, and the lingering summer heat remained severe, while precipitation was around the norm. There was one less holiday (Sunday) compared to the same month last year, which pushed down SSS by 1.5 points. While customer traffic declined due to gross profit growth strategies and calendar effects, higher average spending per customer contributed, with SSS landed in line with plan.

### (Business at TRIAL stores)

Food: Grocery - packed rice performed well. Daily - frozen fruits and eggs led the sales. Fresh - rice, cut salads, fish such as pacific saury, chicken and pork drove solid growth.

Ready meals - signature items such as the "Pork Cutlet Bowls," as well as in-store baked bread and pizza contributed to the sales.

Non-food: Summer apparel PB items from the "AIRITY" series, including T-shirts and cooling bedding performed well.

### (Store Opening, Closure, Renovation in September)

•Opening : 1 Super Center : Okayama-Toyohama (Okayama Pref.)

•Closure : 2 smart : Oyama-Inuzuka (Tochigi Pref.) SEIYU : Higashimatsuyama (Saitama Pref.)\* •Renovation : 2

\*SEIYU Higashimatsuyama is scheduled to reopen in December 2025 as "Mega Center TRIAL Higashimatsuyama."

\*YoY sales growth are preliminary figures based on POS data. They may differ from book closing figures.

\*Weather in Fukuoka is shown on the comment where many TRIAL stores are located.

\*Products kinds are as follows. Grocery: Processed food like snacks. Daily: Eggs and dairies. Fresh: Fruits, Meat, Fish and Ready meals. Living: Household essentials such as daily consumables.

Hardware: Durables - such as home electronics. Apparel: Innerwear, outerwear.

\*We plan to begin disclosing SEIYU's YoY sales growth data for both all stores and comp. stores starting with the July 2026 figures (FY2027 figures).