



Financial Results Presentation for the First Quarter of Fiscal Year Ending March 2026

Dynamic Map Platform Co., Ltd.

August 20, 2025

T S E
Growth
336A

- 01** **Company and Business Overview**
- 02** **Technology and R&D Initiatives**
- 03** **Financial Results for the First Quarter and
Full-Year Forecast for FY Ending March 2026**
- 04** **Business Pipeline Update**
- 05** **Appendix**

01

Company and Business Overview

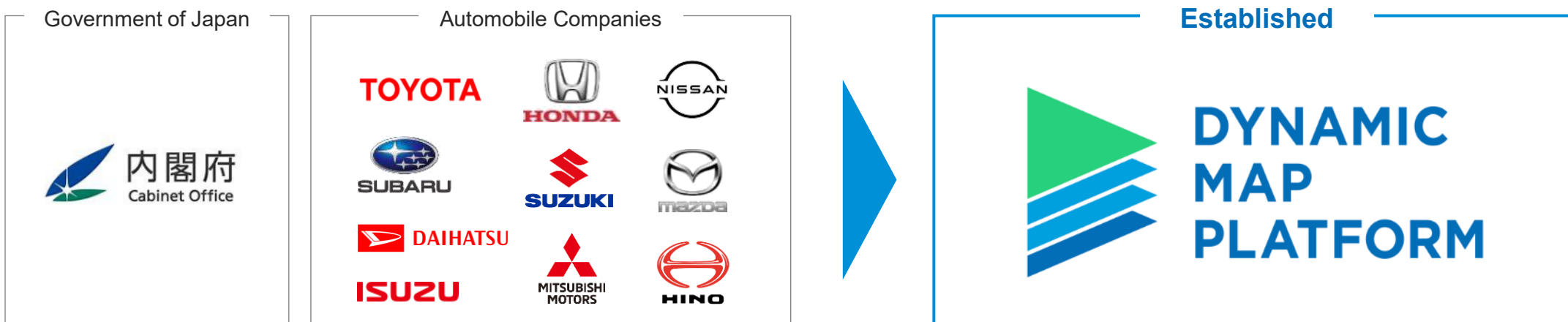


Company Overview

Company Name	Dynamic Map Platform Co., Ltd. (Securities Code: 336A TSE Growth)
Established	June 13, 2016
Head Office Address	2-12-4 Shibuya, Shibuya-ku, Tokyo
Business Locations	Japan, USA, Germany, Saudi Arabia, UAE, South Korea
No. of Employees	224 (as of March 31, 2025)
Business Scope	<ul style="list-style-type: none"> ● Generation and sale of high-precision 3D map data (HD maps) for use in autonomous driving, advanced driver assistance systems, etc. ● Provision of high-precision location information and solutions for various applications (except autonomous driving) using technologies related to HD maps

Establishment History

Dynamic Map Platform (DMP) was established under the initiative of the Japanese government, with funding from major Japanese automotive companies. Later, DMP wholly acquired a U.S.-based HD map company, formerly an investment of General Motors Company, to expand its business globally.



Dynamic Map Platform At-a-Glance

Expanding globally with strong sales growth; further acceleration anticipated as markets continue to grow.

JPY 7.4^{bn}
Consolidated
Sales
FYE3/2025

26
countries⁽¹⁾
North America, Europe,
Japan, South Korea,
Middle East

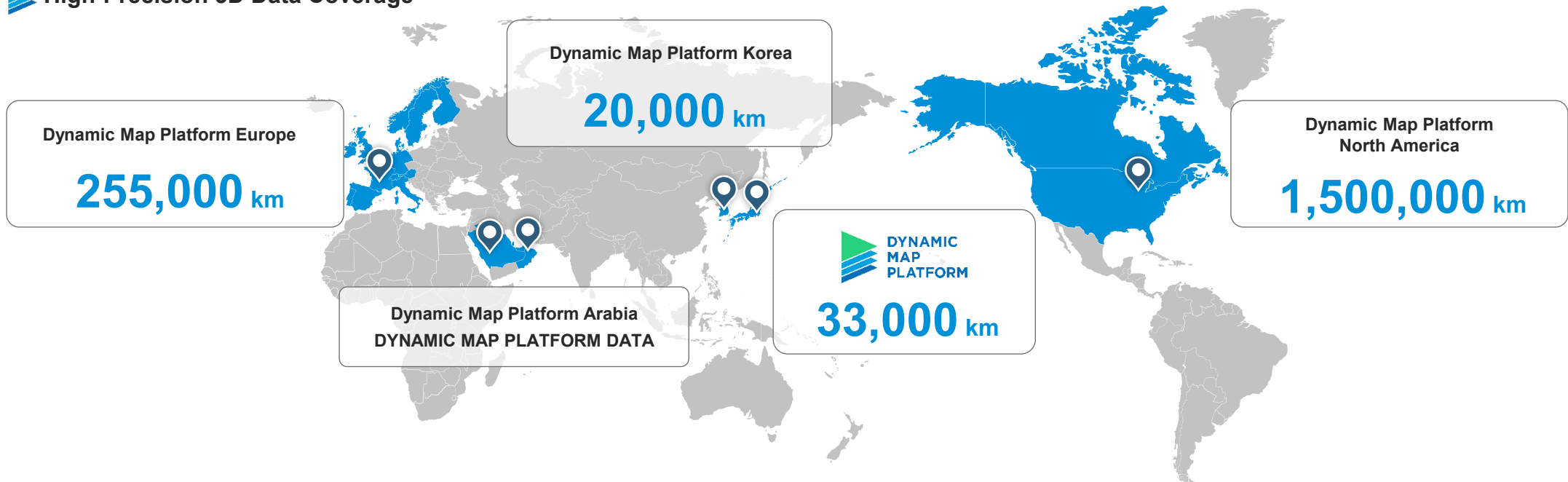
64%
% of Overseas
Sales
FYE3/2025

52%
Consolidated
Sales CAGR
FYE3/2020–3/2025

37%
AD/ADAS
Market CAGR⁽²⁾
2022A–2030E

JPY 1.6^{tn}
Digital map
Market Size⁽³⁾
2023A

High-Precision 3D Data Coverage ⁽⁴⁾



Note :

(1) As of January 2025 "Dynamic Map Platform North America | DMP North America" (2) IHS Markit "Autonomous Vehicle Sales Forecast 2023"

(3) Markets and Markets "Digital Map Market Global Forecast to 2029". Exchange rate is calculated at JPY150/USD. (4) as of August 2025

Highlights

Global Deep-tech

A deep-tech startup building a high-precision location information platform called a dynamic map on a global scale

High Growth

With a strong customer base including 10 major Japanese automotive makers, GM, and the Japanese government, we are capable of achieving high revenue growth

High Competitiveness

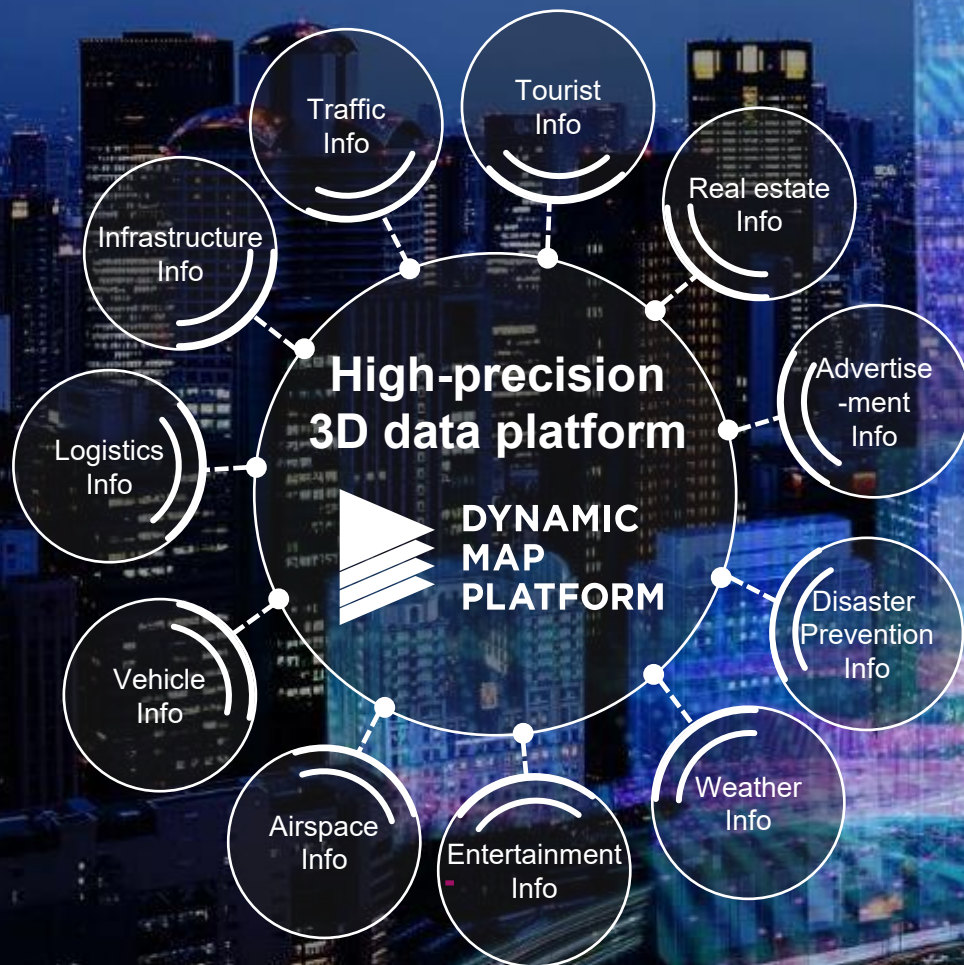
We possess overwhelmingly high-precision 3D data compared to competitors and have a competitive advantage with high technical capabilities that have contributed to achieve the world's first Lv2+ and Lv3

High Profitability

The business model is based on two pillars: a flow-type project business and a stock-type license business. Through the project business, a data infrastructure is established, and subsequently, the aim is to achieve a high-profit structure through license business, which is expected to have a high profit margin

Modeling The Earth

We aggregate various information as a high-precision 3D data platform.
We aim to realize a world where analysis, control, and prediction are possible,
thereby achieving innovations that contribute to solving societal challenges.



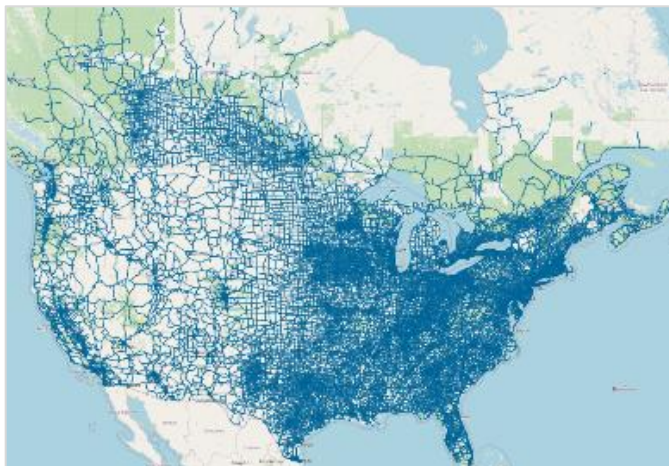
Building a Global High-Precision 3D Database (Mapped 1.8 million km to Date)

Through upfront investments, we have established 3D Database globally that meets the demands of major automotive manufacturers and possesses overwhelming coverage. DMP's data covering 1,800,000 km has a great potential to contribute to industrial DX and solving social issues around the world, beyond its use for autonomous driving and advanced driver assistance systems (AD/ADAS).

Our 3D Data Coverage in North America

1,500,000 km

Expanded
+300,000km



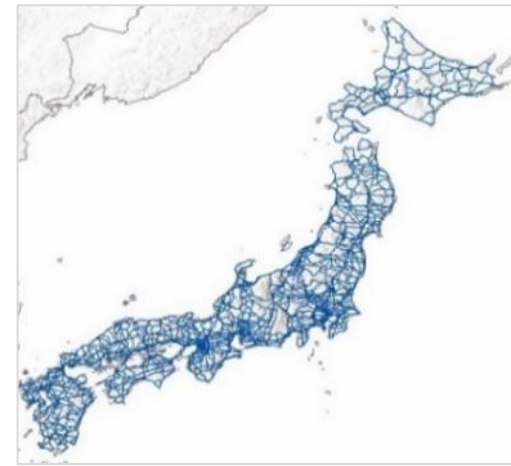
Our 3D Data Coverage in Europe

255,000 km



Our 3D Data Coverage in Japan

Expressways **33,000** km



Our 3D Data Coverage in Other Regions

South Korea

Highways

20,000 km

Middle East

Highways

Development scheduled to
complete by end of FY25

HD mapping in developed countries has been largely completed.

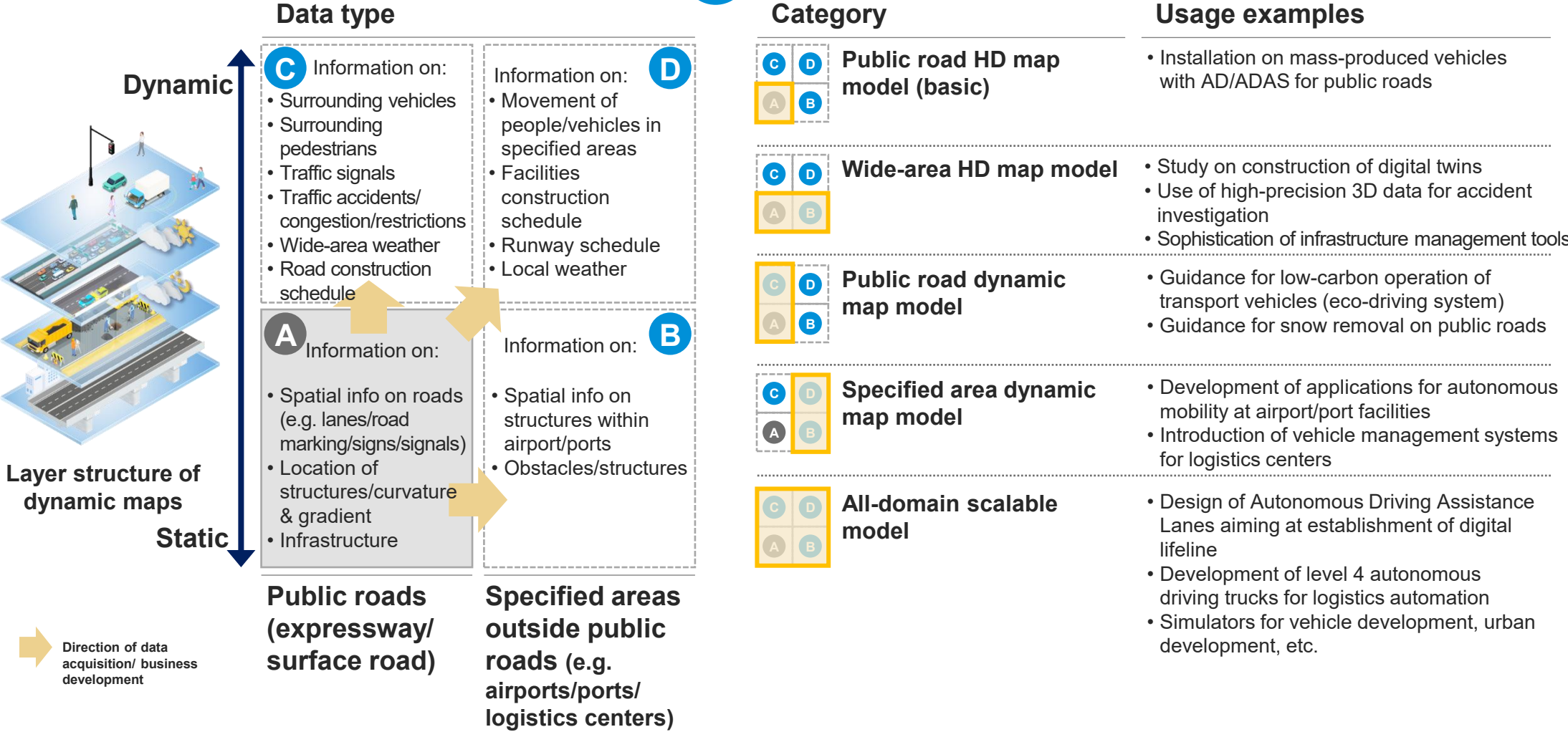
Building Dynamic Map Platform by Integrating Various Types of Data

Our high-precision 3D data provides a highly accurate location information platform for dynamic maps.

Starting with the acquisition of static data on public roads, we build a system that integrates various types of dynamic data. We also expand into specified areas outside public roads, and develop and introduce applications that integrate dynamic data in order to establish dynamic maps. We acquire and integrate broader data to promote social implementation.

Data that makes up dynamic maps

➤ Use cases that can be realized through acquisition/integration of various type of data



Overall Picture of Our Business Model (2 Pillars of Project and License)

Project business: Accepts orders selectively, targeting a certain gross margin.

License business: This business leverages preprocessed data to achieve high profitability.

Project

Building the business foundation

- Accepts orders selectively, targeting a **certain gross margin**
- Plays a role as **R&D, building a business foundation while cutting down on self-funded investments**
- **COGS** mainly comprises variable costs associated with project orders

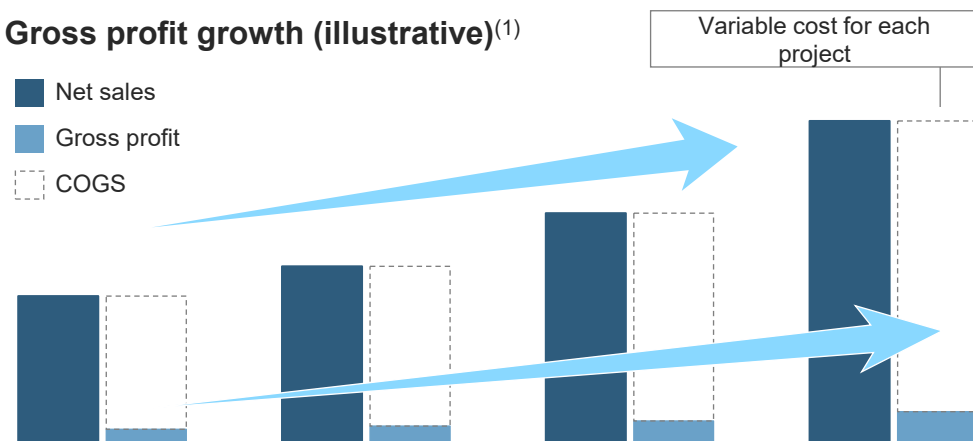
A Automotive Business

Expands HD maps coverage and updates data for GM and other customers

B 3D data Business

Has track record of a large number of government-led R&D projects

Gross profit growth (illustrative)⁽¹⁾



License

Aiming for high profitability

- Utilizes **preprocessed assets (data and systems)**
- **Generates revenues from mass production license sales determined by unit price multiplied by quantity, and enterprise data license sales**
- **Fixed-cost COGS** leads to a **high marginal profit ratio**

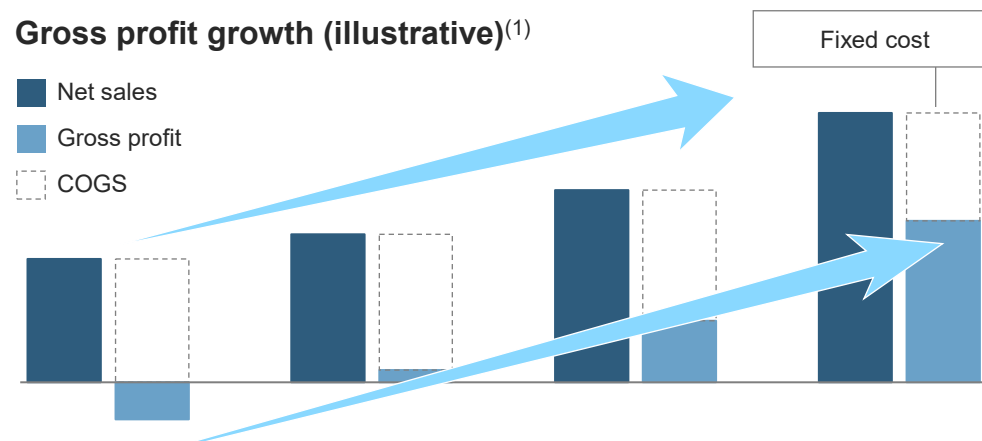
C Automotive Business

Provides HD maps for mass-produced vehicles (mass production license)
Enterprise data license

D 3D data Business

Establishes highly versatile data platform
Enterprise data license

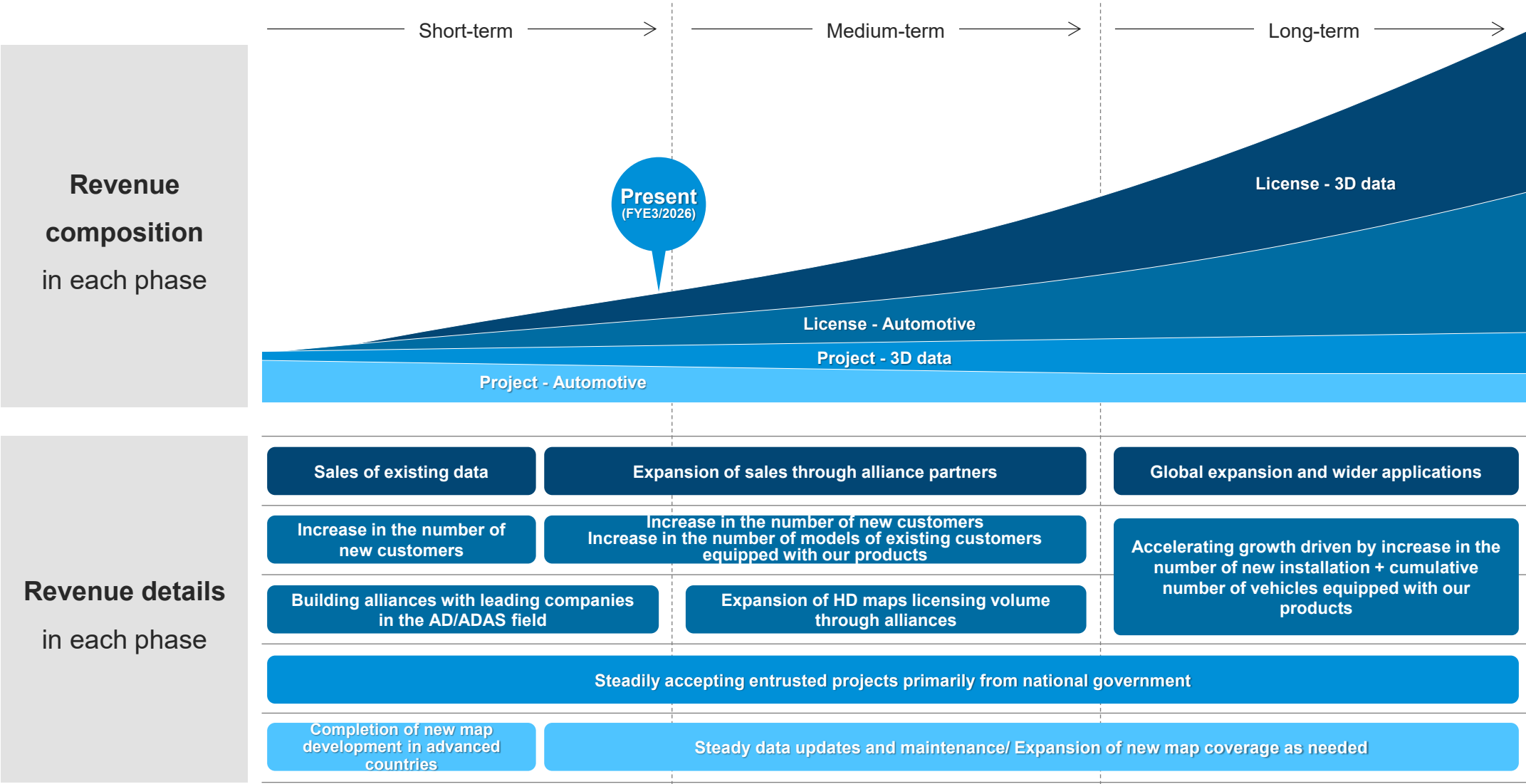
Gross profit growth (illustrative)⁽¹⁾



Note: (1) The above charts of gross profit growth are shown for illustrative purpose, and do not guarantee the achievement of figures.

Future Revenue Outlook

In addition to steady growth in flow-type project-business revenue and stock-type license-business revenue (Automotive Business), the outlook includes potential growth in license-business revenue (3D data Business).



Note: (1) The above trend of revenues is shown for illustrative purpose, and does not guarantee the achievement of figures.

02

Technology and R&D Initiatives



Intelligent Maps, Powered by AI – Fueling the Future of Mobility & Autonomy.

At Dynamic Map Platform Group (DMP Group), Artificial Intelligence is at the heart of our innovation, driving smarter map creation and powering the next generation of mobility. We leverage AI in two transformative ways: “AI for Data” and “Data for AI”.

- **AI for Data:** By automating the data generation process through the use of AI technologies, we aim to significantly improve data freshness and quality.
- **Data for AI:** We provide data for AI training and inference, including ODD design, to accelerate the development of ADAS and fully autonomous driving.

AI for Data

By seamlessly integrating advanced AI technologies such as image classification, Convolutional Neural Networks (CNN), Kernel Density Estimation, Generative Adversarial Network (GAN), unsupervised segmentation & regression, expert systems, automatic graph analysis, and Hidden Markov Models (HMM), we aim to achieve the following:

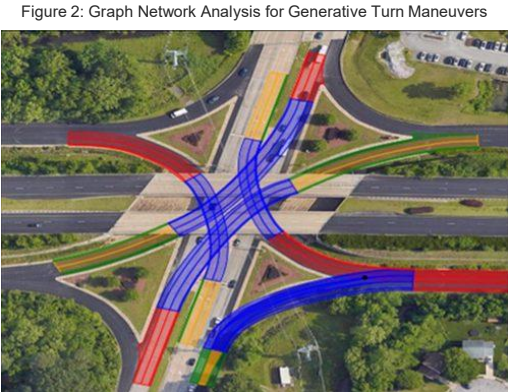
Automated Extraction & Map Building	<ul style="list-style-type: none">● Radically streamlining geometry and attribute generation for faster map creation.
Quality Assurance & Validation	<ul style="list-style-type: none">● Implementing AI-driven checks to guarantee centimeter-level accuracy and consistent quality.
Change Detection & Management	<ul style="list-style-type: none">● Identifying and updating map changes efficiently, keeping your data current.
Smart Analytics	<ul style="list-style-type: none">● Deriving deeper, actionable insights from spatial data.

Data for AI

DMP’s high-precision 3D map data contributes as a tool to deepen the critical spatial understanding needed to unlock the full potential of AI in mobility.

Partnerships with Major Industry Players	<ul style="list-style-type: none">● Actively collaborating with leading players developing AI-based autonomous driving software.● DMP’s high-precision data is being utilized for AI training and inference, ODD (Operational Design Domain) design, and simulation purposes. Key partners include:<ul style="list-style-type: none">✓ Global major semiconductor maker✓ Major in-vehicle system maker✓ Major Automotive manufacturer group
--	--

Monetization through Enterprise License model	<ul style="list-style-type: none">● Offering high-precision 3D data under a fixed-price “Enterprise License” model for corporate clients.● Autonomous driving software is developed individually for each automaker and vehicle model, creating abundant business opportunities.● In FY2025 1Q, we recorded revenue from the sale of “Data for AI” to a major automotive manufacturer group.
---	--



(Case Study) Accelerating the “AI for Data” Initiative in Collaboration with Microsoft Japan

As part of our “AI for Data” initiative, DMP has announced a collaboration with Microsoft Japan.

This initiative aims to increase the automation rate of object identification, extraction, and mapping, and achieve significant cost reduction by streamlining the preparation process. Furthermore, this initiative will be gradually implemented in the development of Dynamic Map Platform’s existing services, including High-Precision 3D Map Data for AD/ADAS, various guidance service products like SRSS (Snow Removal Support System).

High-Precision 3D Map Data generation process using AI technology

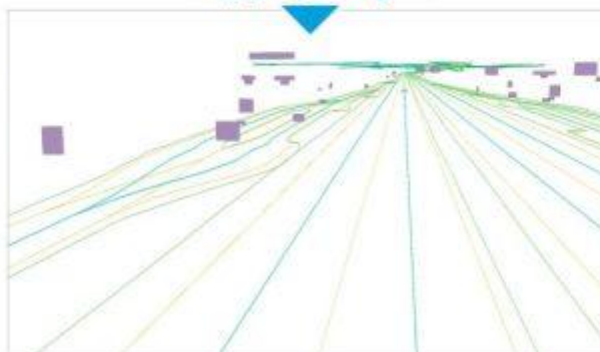
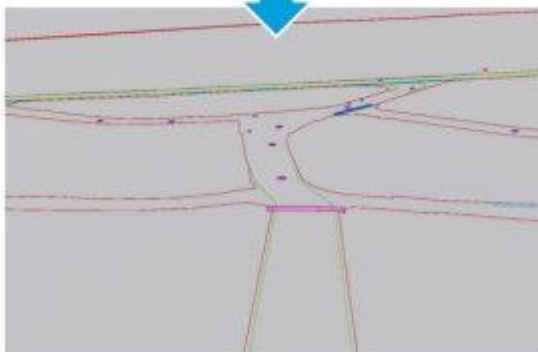
High-Precision 3D Map Data includes various information required for autonomous car driving. This data can be used in a wide range of industries, from increasingly sophisticated autonomous driving and Advanced Driver Assistance Systems (ADAS) to simulator environment development and infrastructure management. In collaboration with Microsoft Japan, DMP has launched an initiative to accelerate the adoption of AI technologies in the generation of our High-Precision 3D map data. By streamlining the data processing workflow through AI, we aim to significantly reduce costs and contribute to the broader utilization of high-precision 3D data.

Input
(point
cloud data)



Object identification,
extraction,
and
mapping using AI

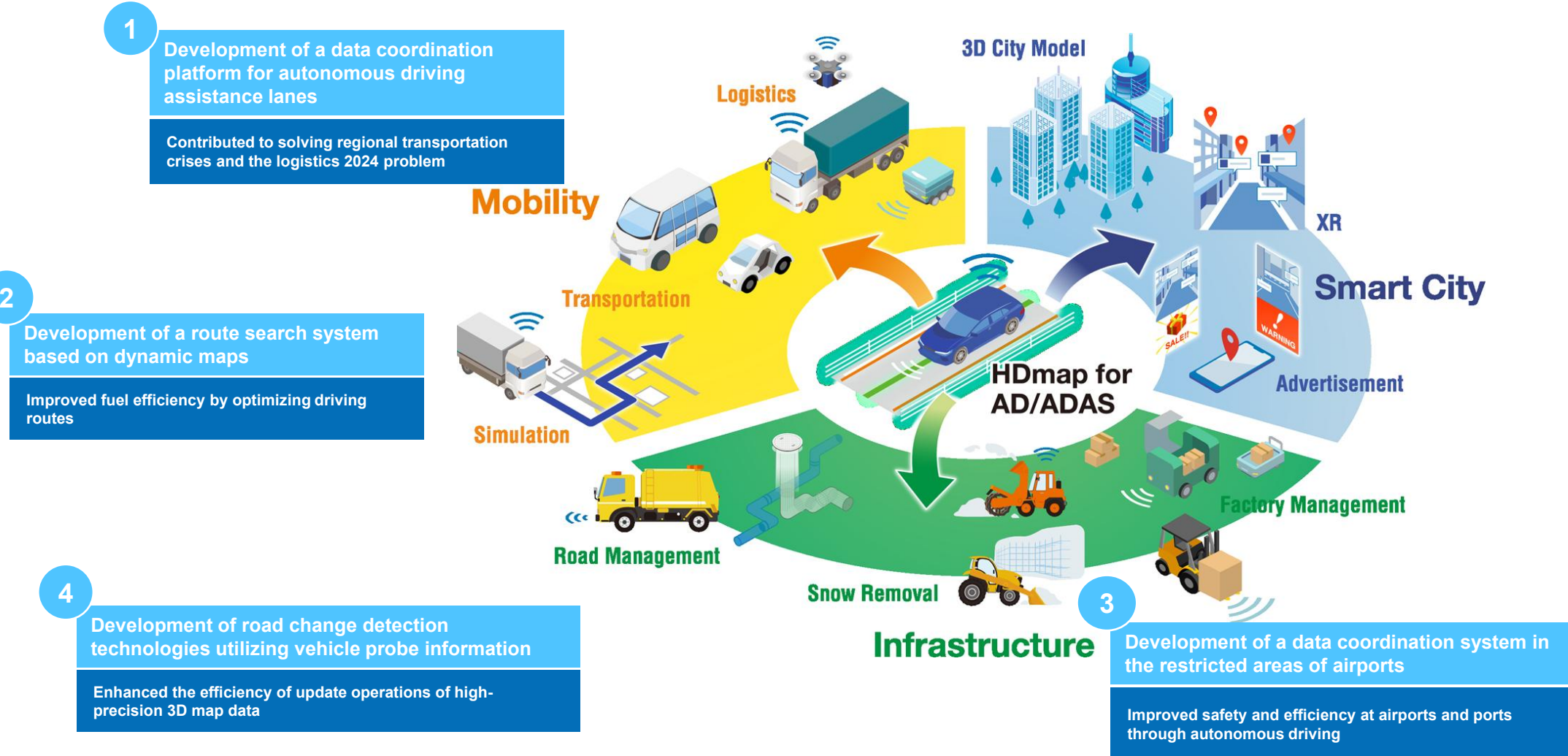
Output



Initiatives for Research and Product Development through Government funded R&D Projects

By providing DMP Group's high-precision 3D data, related technologies, and various expertise, we contribute to initiatives aimed at solving social issues. The projects also serve as opportunities for R&D and product development, enabling us to work on new license product development while curbing self-funded investments.

We conducted four government-led R&D projects in FY2024.



Results of Government R&D Businesses, Government Projects, for FY2024

The four projects are R&D businesses broadly applicable to the business areas DMP aims at. Based on the results obtained here, we will promote social implementation and commercialization.

Project			Project overview	DMP's results and roles
(1)	New Energy and Industrial Technology Development Organization (NEDO)	[Business] Digital Lifeline Development Plan business (Note 1) [Theme] Data coordination platform for autonomous driving assistance lanes	<ul style="list-style-type: none"> The project aims to develop a data coordination system for autonomous driving. Through implementation of dynamic maps, the project supports the autonomous driving bus operation and punctual operation of logistics trucks, thereby contributing to solving regional transportation crises and the logistics 2024 problem. 	<ul style="list-style-type: none"> We served as the consortium representative and coordinated the overall project, and developed data coordination systems (e.g. vehicle information coordination systems) as the platform for dynamic maps. We confirmed the effectiveness of dynamic map data to solve issues of the mobility and logistics utilizing autonomous driving technologies.
(2)	New Energy and Industrial Technology Development Organization (NEDO)	[Business] Green Innovation Fund (Note 2) [Theme] Developed a route search system based on dynamic maps	<ul style="list-style-type: none"> The project participates in the Establishment of a Smart Mobility Society project of the Green innovation fund projects, which promotes the development of technology for realizing carbon neutrality by 2050. The project aims to reduce costs and optimize the operation of the entire social system that contributes to the spread and expansion of electric vehicles. 	<ul style="list-style-type: none"> We developed a route search system to optimize driving routes based on external data such as vehicle and driving data, energy consumption, and maps. We confirmed an improvement in fuel efficiency through the use of the route search system.
(3)	Ministry of Land, Infrastructure, Transport and Tourism (MLIT)	[Business] SBIR (Note 3) [Theme] Development of the VIPS, an intra-airport information collection base that uses spatial ID	<ul style="list-style-type: none"> The project aims to be adopted for the Development and demonstration of technology related to enhancing the productivity of airport operations, the theme (2) of the Development and demonstration of technology to build a transportation infrastructure that contributes to enhancing international competitiveness of the SBIR project under the MLIT to enhance the efficiency of ground handling operations. 	<ul style="list-style-type: none"> We are developing a data coordination system, Various Information Port System (VIPS), as the platform for utilizing the information of dynamic maps in the restricted areas of airports (We achieved TRL 5 as a result of FY2024).
	Ministry of Economy, Trade and Industry (METI)	[Business] BRIDGE (Note 4) [Theme] Development of dynamic maps for public areas	<ul style="list-style-type: none"> With regard to developing autonomous driving technology for public roads, the project realizes a system that enables seamless connection with public areas including airports and ports as well, allowing autonomous driving to continue. 	<ul style="list-style-type: none"> We developed machine-readable high-precision 3D maps that enable various forms of autonomous transportation mobility to safely and efficiently operate within public areas. Furthermore, we developed a system to link dynamic map information. We confirmed improvements in safety and efficiency to implement autonomous driving vehicles to airports as a result.
(4)	Ministry of Economy, Trade and Industry (METI)	[Business] SBIR (Note 3) [Theme] Large-scale global demonstration of technology to update high-precision 3D map data utilizing probe vehicle data	<ul style="list-style-type: none"> The project aims to be adopted for a theme of the SBIR project under the METI to enhance the efficiency of update operations of high-precision 3D map data, HD maps, for expanding autonomous driving vehicles through the utilization of probe vehicle data. 	<ul style="list-style-type: none"> We realized lane separation, a technology to individually distinguish and differentiate multiple lanes, by analyzing a large amount of probe vehicle data collected by automobile companies and evaluating the distribution (We achieved TRL 6 as a result of FY2024).

(1) Website of Digital Lifeline Development Plan under the METI: https://www.meti.go.jp/policy/mono_info_service/digital_architecture/lifeline_portal/index.html

(2) Brochure of the Green Innovation Fund Projects, issued in March 2025: <https://www.nedo.go.jp/content/100957298.pdf>

(3) Small/Startup Business Innovation Research: <https://www8.cao.go.jp/cstp/idou/2021/210623sbir.html>

(4) Programs for Bridging the gap between R&D and the IDeal society (society 5.0) and Generating Economic and social value under the Cabinet Office: <https://www8.cao.go.jp/cstp/bridge/index.html>

03

Financial Results for the First Quarter and Full-Year Forecast for FY Ending March 2026



FYE 3/2026 1Q Summary

Businesses and developments have progressed in line with our approach for FYE3/2026. The deals of enterprise data licenses for AI-related use cases were closed (Data for AI). Initiatives to build dynamic maps have progressed. We have accelerated efforts to leverage AI for generating high-precision 3D data (Data for AI).

We have stepped up our M&A initiatives to expand our business areas using DMP's technologies and data and achieve discontinuous growth. Net sales and license-business sales increased substantially YoY. Adjusted EBITDA achieved profitability.

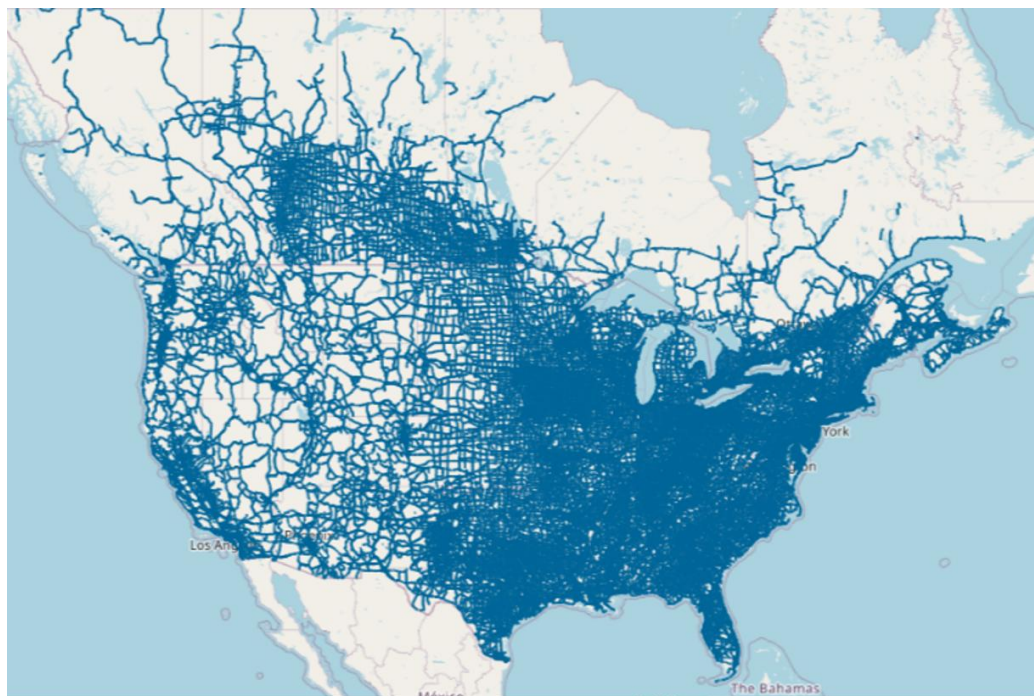
Major Initiatives	Business	<ul style="list-style-type: none"> ● The Honda ACCORD, equipped with DMP's high-precision 3D data, was launched, thereby the number of models equipped with it reaching 36. Mass production license sales grew steadily. ● Closed the deals of automotive enterprise data licenses for AI-related use cases for major automotive manufacturer groups (Data for AI). Negotiations with semiconductor makers and major in-vehicle system makers also have progressed. ● Initiatives to build dynamic maps have progressed. Newly collaborated with JAL and an energy company in addition to Mitsui Fudosan and Sony Group in the areas of logistics & infrastructure (automation for airports) and entertainment (Mixed Reality taxis). ● Started data sales through alliances overseas.
	Development	<ul style="list-style-type: none"> ● The coverage of high-precision 3D map data in North America has expanded by 300,000 km, reaching a total of 1.5 million km. The global total coverage now stands at 1.8 million km. ● Collaborated with Microsoft Japan to accelerate to leverage AI for high-precision 3D data generation (AI for Data). ● Received orders for government R&D businesses, government projects, to work on the international standardization and expansion to emerging countries of dynamic maps and use case demonstration businesses using automation for airports and vehicle-to-network (V2N) communication.
	M&A	<ul style="list-style-type: none"> ● Stepped up our M&A initiatives to expand our business areas using DMP's technologies and data as well as achieve discontinuous growth. ● Conducting due diligence of multiple potential deals.
Earnings Highlights		<ul style="list-style-type: none"> ● Net sales (a 45% increase) and license-business sales (a 70% increase) increased substantially YoY. ● Adjusted EBITDA, a profit indicator, achieved profitability.

Expansion of high-precision 3D map data coverage in North America

DMP has completed mapping of Secondary Roads in the U.S. and Canada, adding 300,000 km to its coverage. The total HD map coverage in North America now reaches 1.5 million km.

This expansion marks significant progress toward DMP's mission to digitally replicate the planet with high-precision 3D data - "Modeling the Earth"

Our High-Precision 3D Map Coverage in North America



©2025 Dynamic Map Platform North America, Inc. All rights reserved. ©OpenStreetMap contributors.

Technical Achievement and Strategic Value

Technical Achievement

- Since 2023, DMP has mapped Secondary Roads—comparable to Japan's prefectural and major municipal roads—across the U.S. and Canada using Mobile Mapping Systems (MMS).
- Captured both physical features(e.g., stop lines, road signs) and virtual elements (e.g., lane centerlines)with centimeter-level accuracy, essential for autonomous driving and ADAS.
- Enables safe hands-free driving even on undivided roads.

Strategic Value of Data Coverage Expansion

- With the expansion of our coverage, over 99% of the more than 28,000 car dealerships in North America are now located within one mile (1.6 km) of roads mapped by DMP.
- This proximity facilitates test drives and the use of ADAS features, contributing to an enhanced user experience.



- Further contributes to the advancement of autonomous driving technologies and serves as a foundational element for innovation in the automotive industry.
- Beyond automotive applications, the data is also highly valuable for infrastructure asset management across the United States.

High-Precision 3D Map Data Implemented in Honda SENSING 360+ -Installed in Honda Accord-

Honda SENSING 360+, featuring DMP's high-precision 3D map data, is installed in the latest Honda Accord trim level, e:HEV Honda SENSING 360+.

Honda SENSING 360+

Honda SENSING 360+ is a newer version of Accord's standard Honda SENSING 360 feature equipped with Dynamic Map Platform's High-Precision 3D Map Data along with other features. This makes it possible to accurately locate the position of the car, supporting safe and secure hands-off driving (driving with the driver's hands off the steering wheel) on nationwide expressways/motorways and Active Lane Change Recommendation* through the system.



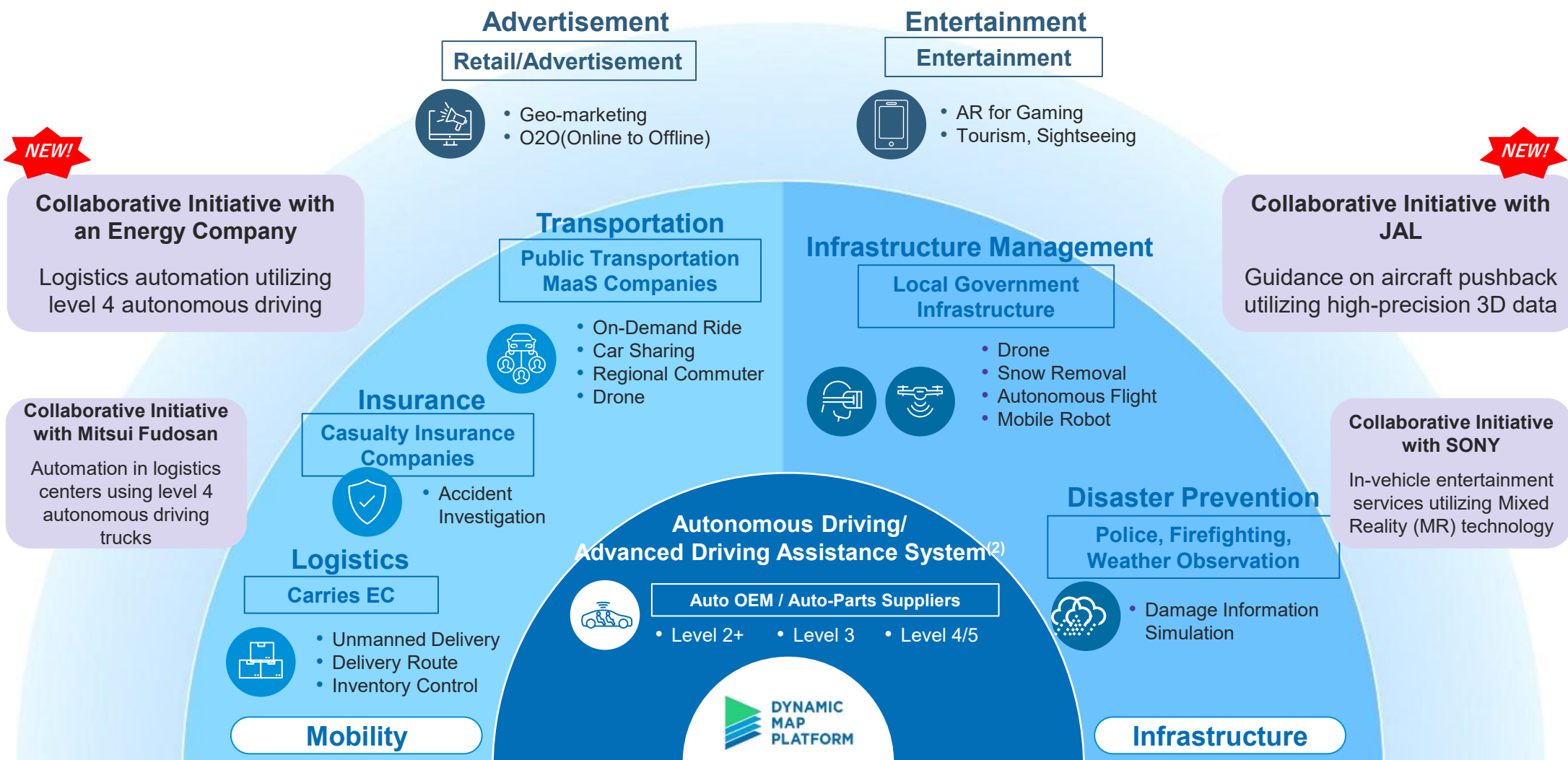
ACCORD e:HEV Honda SENSING 360+ equipped with Dynamic Map Platform's High-Precision 3D Map Data

*In situations where a lane change is required, such as passing vehicles or at junctions, the system predicts and recommends the best course of action, and when the driver approves this, the system controls the turn signal, acceleration/deceleration, and steering to assist the driver with passing vehicles and changing lanes.

[Related press releases] May 29, 2025: Introducing and Launching e:HEV Honda SENSING 360+, a new Accord Trim Level —The first mass-market Honda model to be equipped with a hands-off feature— <https://global.honda/jp/news/2025/4250529-accord.html> (*Japanese webpage)

Cross-industry Social Impact⁽¹⁾

High-precision 3D data is a key technology that can be a game changer in various industries. We aim to lead DX and social advancement beyond our current AD/ADAS and 3D business.



Note :

(1) Above is an image of the target market, including areas that DMP has not yet entered as of March 2025.

(2) Level 0: No driving automation, Level 1: Driving assistance (hands-on/shared control), Level 2: Automated driving functions under specific conditions (hands-off), Level 2+: Conditional automated driving on highways, Level 3: Conditional automated driving (eyes-off), Level 4: Fully automated driving under specific conditions (Mind Off), Level 5: Fully automated driving (Driver Off)

Latest Case Study
See P22 for details.

Initiatives Toward Building a Dynamic Map Platform

Most recent cases for building dynamic map platform we have been working on include the logistics automation utilizing level 4 autonomous driving with an energy company and the guidance on aircraft pushback at airports with JAL Ground Service.

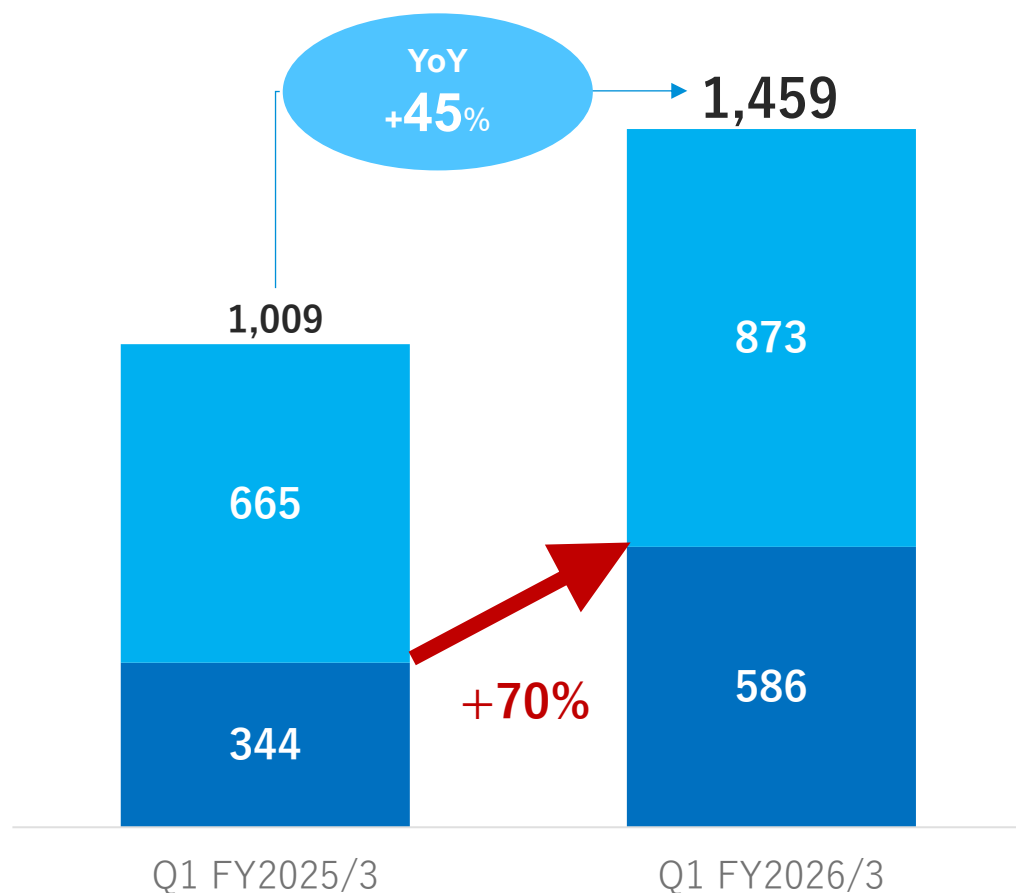
Category of data utilization	Recent case studies
<div><div><div><div>C</div><div>D</div><div>A</div><div>B</div></div></div><div>Public road HD map model (basic)</div></div>	<div><div>Energy company</div><div>Logistics automation utilizing level 4 autonomous driving</div><div><p>We signed a basic agreement with a major energy company to jointly promote consideration to implement autonomous driving vehicles within the energy company's related facilities and on surrounding surface roads, with the aim of enhancing operational efficiency in the energy company's energy business.</p><p>Through these initiatives, we aim to contribute to solving social issues such as addressing labor shortages and improving safety in labor environment. In the future, we will conduct verification from various perspectives such as identification of technical issues and facility-related issues through the consideration of demonstration areas and partial driving demonstrations.</p></div></div>
<div><div><div><div>C</div><div>D</div><div>A</div><div>B</div></div></div><div>Wide-area HD map model</div></div>	
<div><div><div><div>C</div><div>D</div><div>A</div><div>B</div></div></div><div>Public road dynamic map model</div></div>	
<div><div><div><div>C</div><div>D</div><div>A</div><div>B</div></div></div><div>Specified area dynamic map model</div></div>	<div><div>JAL</div><div>Guidance on aircraft pushback utilizing high-precision 3D data</div><div><p>We started field testing to utilize the Snow Removal Support System —SRSS—, that applies high-precision 3D map data, for guidance on aircraft pushback at the New Chitose Airport in collaboration with JAL Ground Service Co., LTD.</p><p>(Background to conducting the field testing)</p><p>Since aircrafts are unable to move backward on their own, when an aircraft ready for departure heads for the runway, an operation called —pushback— is required, in which a special vehicle called a towing car pushes the aircraft out to the taxiway. Although pushback is routine, it remains a highly demanding task that always requires careful attention, professional techniques, and smooth coordination among parties concerned. Particularly when visibility is poor, such as snowfall or rain, it is difficult to visually identify the route along which the aircraft should proceed. In order to avoid the risk of contact with other aircrafts and ground facilities, towing car drivers need to drive more carefully and skillfully.</p></div></div>
<div><div><div><div>C</div><div>D</div><div>A</div><div>B</div></div></div><div>All-domain scalable model</div></div>	

FYE 3/2026 1Q Consolidated Earnings Highlights

All of our three priority KPIs– net sales, license sales, and adjusted EBITDA– increased YoY.

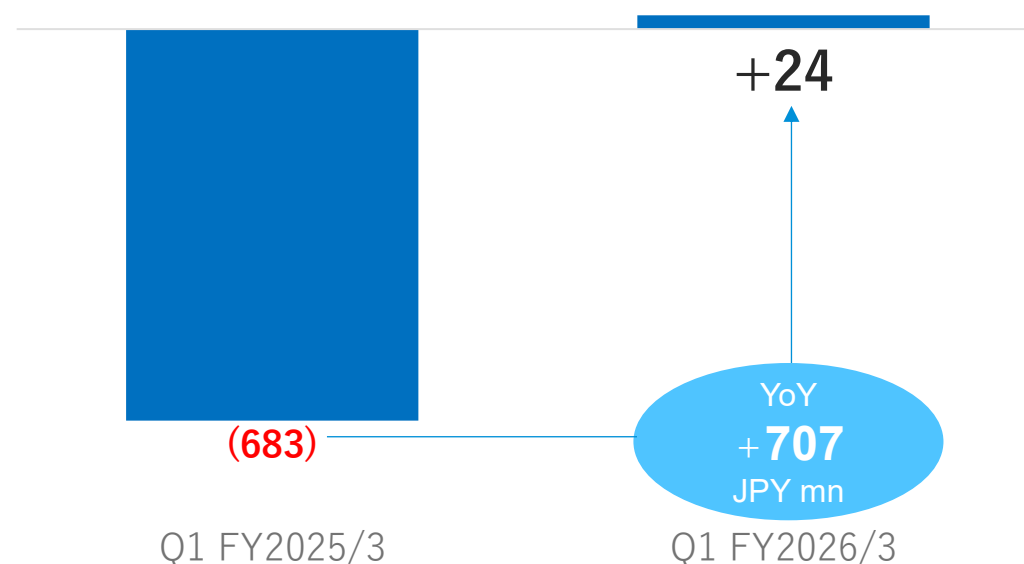
Increase in net sales is mainly attributable to closing the deals of automotive enterprise data licenses for AI-related use cases for major automotive manufacturer groups (Data for AI). Project-business sales also increased thanks to the progress of new development in North America. Adjusted EBITDA, a profit indicator, improved substantially YoY, with profitability achieved, partly due to some deals originally planned for the second quarter and beyond being brought forward

Net Sales (JPY mn)



■ License-business sales ■ Project-business sales

Adjusted EBITDA (JPY mn)

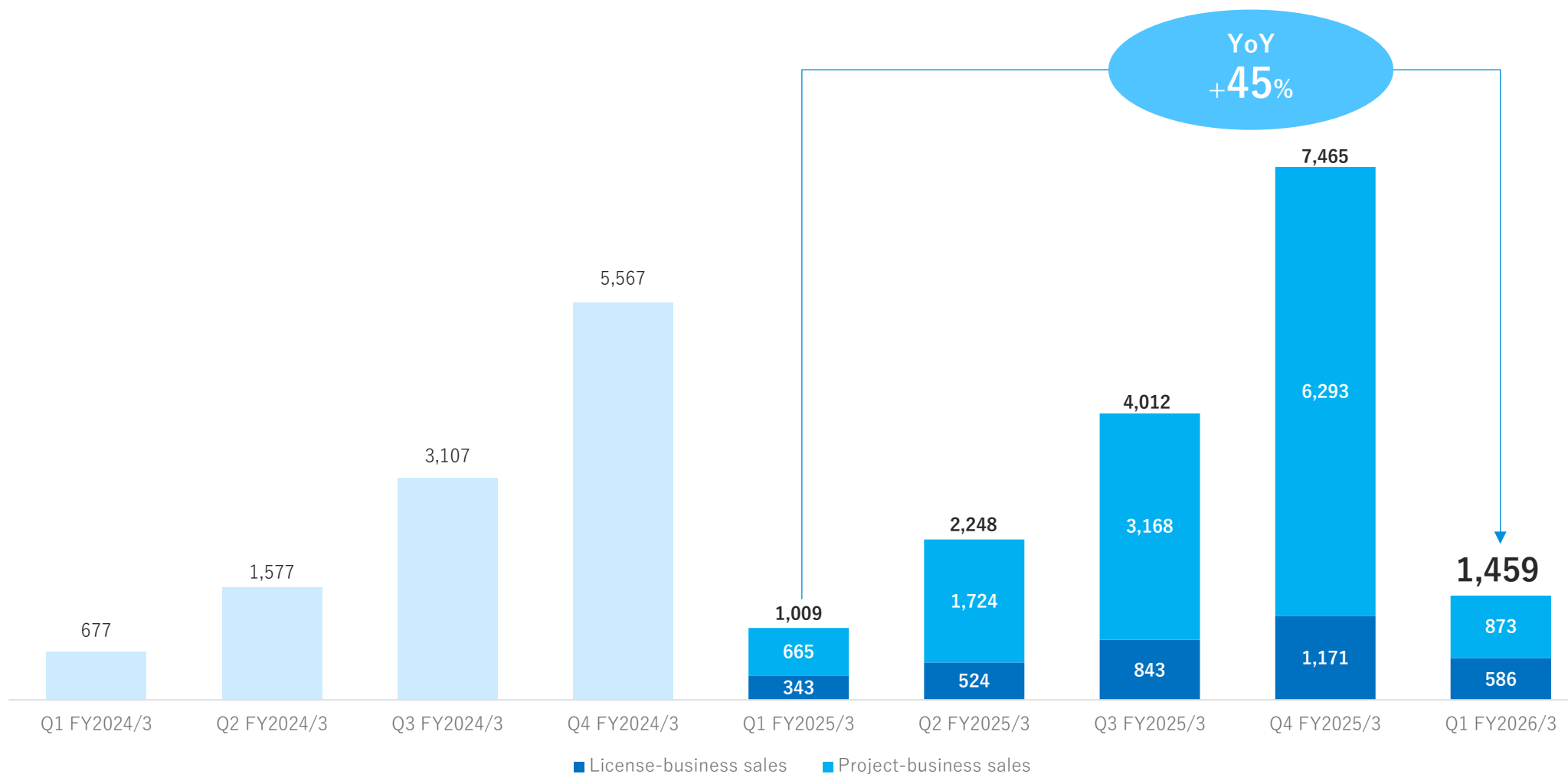


Note: Adjusted EBITDA = EBITDA (operating profit + depreciation and amortization) + government subsidy income (recorded in non-operating income)

(For your reference) Consolidated Results: Quarterly Cumulative Net Sales Trends

Despite seasonal (quarterly) fluctuations, we have maintained a consistent revenue growth trend.

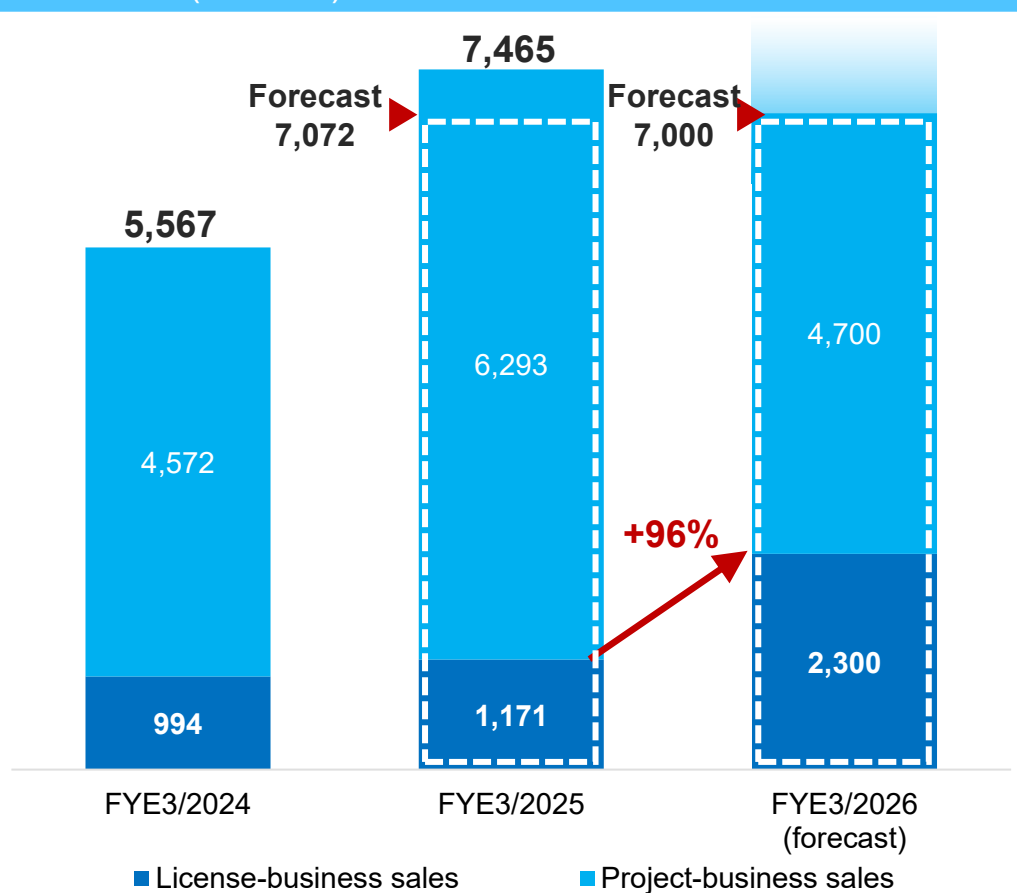
Cumulative Net Sales (JPY mn)



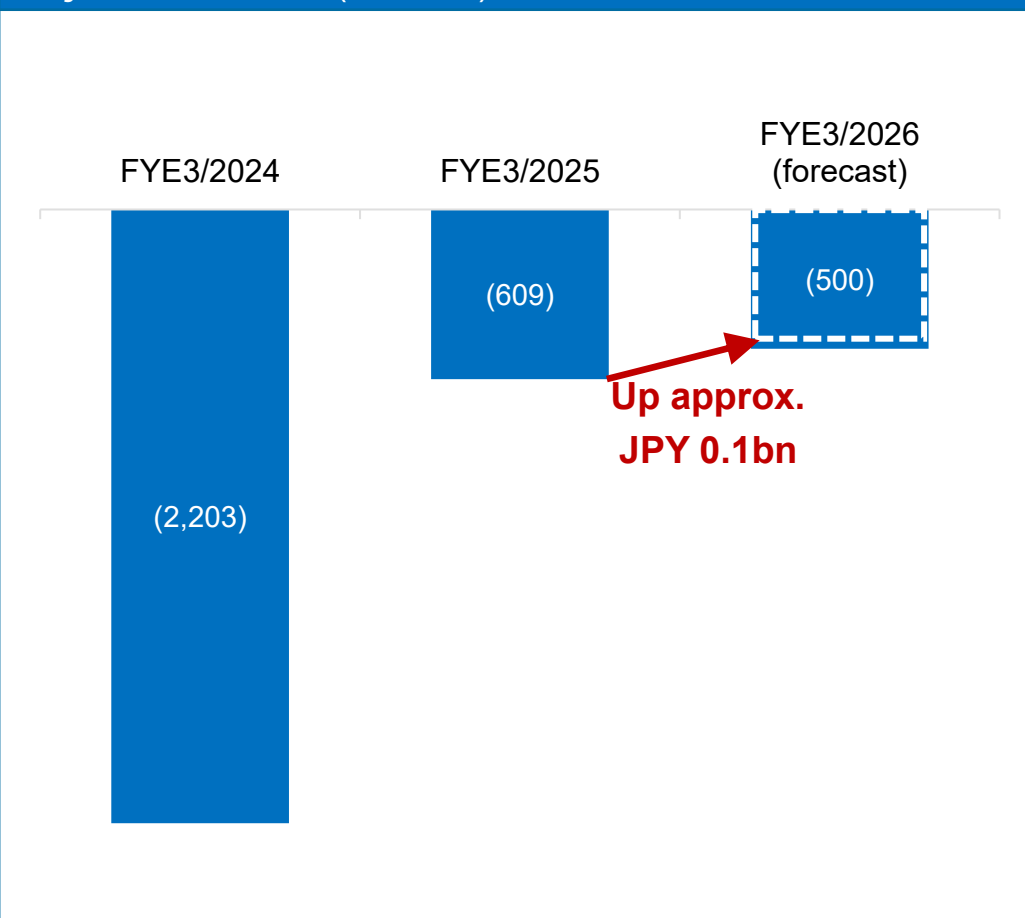
FYE 3/2026 Full-Year Earnings Forecast (Unchanged)

Although the heightened uncertainty caused by the U.S. tariff policies is subsiding, the outlook remains uncertain due to other U.S. government policies and increasing geopolitical risks in various regions. Accordingly, the full-year earnings forecast remains unchanged.

Net sales (JPY mn)



Adjusted EBITDA (JPY mn)



FYE 3/2026 Business Environment and Our Approach

Medium- to long-term outlook remains unchanged, with continuously high expectations for 3D data to drive industry and social digital transformation (DX). We work to expand the license business, enhance alliance aimed at technological and service development, and explore M&A opportunities as growth strategy.

Although the heightened uncertainty caused by the U.S. tariff policies is easing, in view of the continued uncertain outlook primarily in the automotive industry due to the impact of other policies of the U.S. administration and increasing geopolitical risks in various regions, the full-year earnings forecast remains unchanged.

Business environment

- High expectations for industry and social DX
- Stable demand from government projects
- Minimal direct impact of tariff policies
- Although the heightened uncertainty caused by U.S. tariff policies is easing, the overall outlook remains uncertain due to the impact of other U.S. government policies and rising geopolitical risks across various regions.



Our approach and the basis for the earnings forecasts for FYE3/2026

Expanding license business



- Focus on expanding highly profitable license business.
- We are receiving increasing inquiries from software, semiconductor, and AI companies. Support customers in solving their issues by providing existing DMP data.

✓ **The forecasts incorporate expanded mass production license and sales of enterprise data license. Potential for additional revenues from license for software companies and enterprise data license.**

Developing technologies and services (collaboration)



- Collaborate on technological and service development using DMP data through alliance with global companies.

✓ **Potential for additional revenues through development and data sales through alliance partners.**

M&A



- Strengthened governance and organizational structure in the course of preparing for listing. Completed financing to support medium- to long-term growth.
- Actively pursue M&A opportunities as an effective growth strategy.

✓ **Potential for additional revenues through M&A deals**



FYE 3/2026 Key Initiatives to Boost Sales

We work to realize sales growth potential in each sales category.

License business: Selling data for simulator and other applications through alliance partners, and capturing potential HD map sales for enterprise data license.

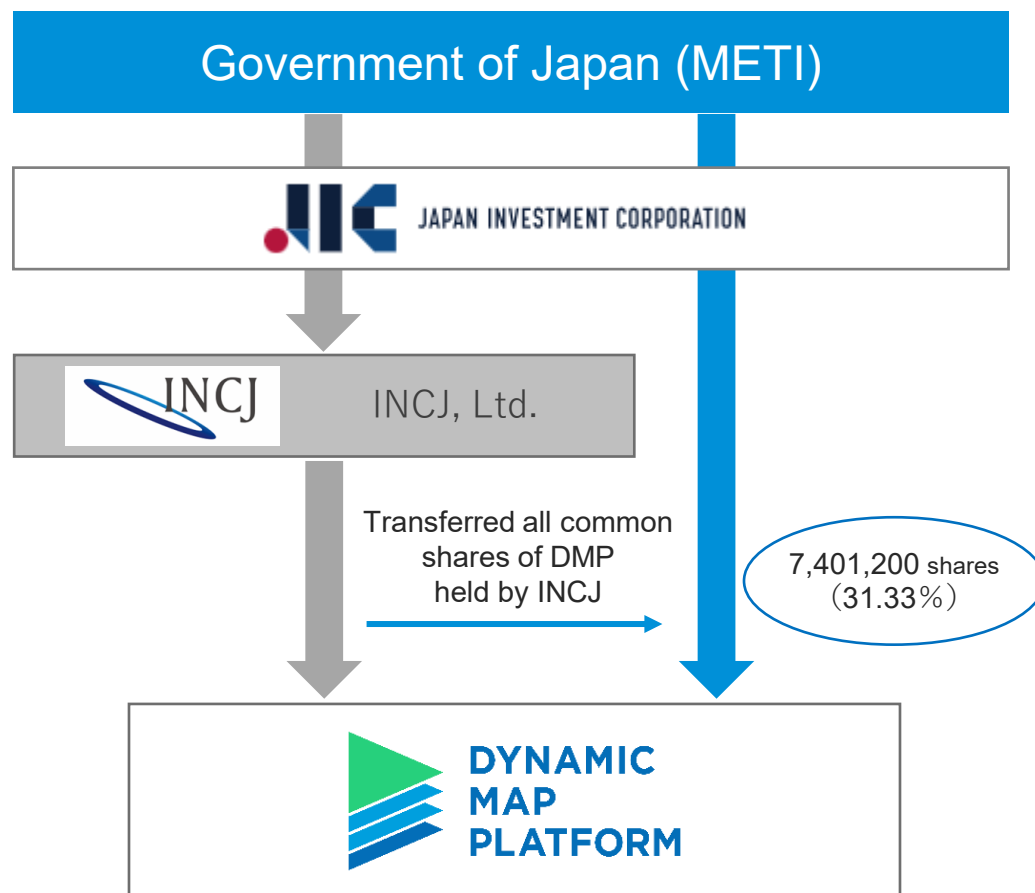
Project business: Winning and expanding contracts for public and private-sector projects; expanding HD map coverage regions and developing HD maps for new road categories.

Sales category		Priority initiatives in FYE3/2026	<div>+</div> Potential for sales growth	Recent Progress
License business	3D data Business	<ul style="list-style-type: none"> Selling DMP's HD map data through alliance partners 	<ul style="list-style-type: none"> Sales of DMP's data through alliance partners (e.g. PTV, Terrasolid) Sales expansion of snow removal support system Sales expansion of 3Dmapspocket 	
	Automotive Business	<ul style="list-style-type: none"> Mass production license: increasing the number of makers/models of HD map-equipped vehicles Enterprise data license: selling data license for leading players in the area of autonomous driving/advanced driver assistance 	<ul style="list-style-type: none"> Sales fluctuations linked to sales trends of HD map-equipped vehicles Sales of data for AI training and inference <ul style="list-style-type: none"> For major global map makers For major semiconductor makers For major in-vehicle system makers 	Enterprise sales for "Data for AI" concluded
Project business	3D data Business	<ul style="list-style-type: none"> Efforts to win/expand the contract scale for public and private-sector projects that lead to the development of products for license business 	<ul style="list-style-type: none"> Expansion of the contract scale for government projects Securing and expanding contract orders for projects of our collaboration & alliance partners in the private sector 	<div>Study on V2N POC contracted with MIC*</div> <div>MOU contracted on POC for logistics automation</div>
	Automotive Business	<ul style="list-style-type: none"> Expanding HD map data coverage regions through collaboration with automotive makers, and winning orders for the development of HD maps for new road categories 	<ul style="list-style-type: none"> Winning orders for HD map development for new countries, regions and road categories 	

Changes in Major Shareholders

On July 24, 2025, Japan Investment Corporation (JIC) acquired all common shares of DMP held by INCJ, Ltd., whose operational term ended in March 2025. JIC is a public-private investment fund with a mission to support the growth and competitiveness of next-generation companies, with its operational term set through 2050. JIC is expected to support DMP's initiatives aimed at addressing domestic and global social challenges and enhancing Japan's industrial competitiveness through an All-Japan framework.

Relationship Diagram



Regarding the transfer of shares

Reason for exit

It had been approximately eight years since INCJ's initial investment, and as the largest pre-listing shareholder in DMP, with approximately 47 percent of its shares, INCJ had been considering its exit options. DMP was moving forward with preparations for its IPO in March 2025, and it became difficult for INCJ to complete the transfer of its shareholding by the end of that month—the deadline for INCJ activities—without adversely impacting DMP's capital policy and share price. As such, INCJ made the decision to extend its exit activities beyond the end of March 2025. At the time of DMP's IPO, approximately 16 percent of INCJ's shareholding was sold on the market. Following a lock-up period that ended on June 24, 2025, various discussions and deliberations were held regarding the method of exit. In consideration of the future business development and capital policy of DMP as well as the impact on DMP's share price, INCJ decided that the most appropriate method would be to transfer its remaining stake in DMP (approximately 31 percent) to JIC.

Opinion of Minister of Economy, Trade and Industry (the Competent Minister)

High-precision 3D maps are a key enabling technology for autonomous driving. The support provided thus far by INCJ, Ltd. has contributed to the early social implementation of autonomous driving and aligns with the direction of the "Mobility DX Strategy" formulated in May 2024 and its update in June 2025.

Through its investment in this project, INCJ has steadily built a track record.

Going forward, we expect that the realization of autonomous driving and its expansion into diverse applications will contribute to strengthening Japan's industrial competitiveness.

(Excerpt from the press release titled "INCJ sells shares in Dynamic Map Platform Co., Ltd." issued by INCJ, Ltd. and the Japan Investment Corporation on July 24, 2025)

04

Business Pipeline Update



License Business (3D data)

Based on our extensive database of mapped data covering 1.5 million km globally and accumulated technical expertise, we have focused on sales activities. With future volume expansion, the business is expected to be a growth driver for both revenue and profit. By partnering with PTV Group of Germany, Terrasolid of Finland and more, we aim to expand our 3D data sales.

Key Pipelines⁽¹⁾

Guidance app

Viewer app

Enterprise data license

Contracted

Negotiation⁽²⁾

Updates

Customer	Business area	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Local governments	Snow removal							
Major non-life insurance company	Accident investigation							
Accident investigation company								
Major road management company	Infrastructure management							
Foreign local government	V2X							
Foreign local government	Infrastructure management							
Foreign software companies	Simulator, industrial use	Finalizing details for signing license contract						

Initiatives to Expand Data Sales Through Business Partners

Collaborations with overseas software companies

- January 2025: We agreed with PTV Group, a German-based simulation software provider to combine DMP’s high-precision 3D map data (HD maps) with PTV’s traffic simulation software to provide a more sophisticated simulation environment. Through this collaboration, we aim to further utilize HD maps in simulations.
- April 2025: We signed MOU with Terrasolid Ltd., a Finland-based provider of point cloud and image processing software, with the aim of democratizing access to precise 3D data and driving innovation across various industries. Through this collaboration, we aim to foster broader adoption of high-precision 3D data and maximize the opportunity to utilize our existing high-precision 3D data.



(Left) Mr. Steve Perone, PTV Group’s Managing Director Mobility
(Right) Shuichi Yoshimura, DMP’s CEO & President

Notes:
(1) For contracted items with amounts undisclosed, we withhold disclosure in accordance with agreements with the customers.
(2) "Negotiation" refers to various stages of ongoing negotiations leading up to "Contracted." Some pipelines include cases where concrete terms and conditions are being clarified. However, none of these have reached legally binding agreements, nor do they guarantee the conclusion of contracts or generation of revenue in the future.

License Business (Automotive)

Track record of adoption by multiple automotive makers. We expect an increase in vehicle models equipped with our data due to expanding demand. In FY2025 1Q, the enterprise license sales made to a major automotive manufacturer group and major autonomous driving system developer.

Key Pipeline (1) (2) (3)

Mass production license

Enterprise data license

Contracted

RFQ⁽⁴⁾RFI⁽⁵⁾Negotiation⁽⁶⁾

Updates

Contract type	Customer	FY22	FY23	FY24	FY25	FY26	FY27	FY28		
Unit price × quantity (unit) Unit price: fixed Quantity: estimated based on customer input/interviews	Automotive maker A	JPY60mn	JPY160mn	JPY300mn	JPY3,130mn					
	Automotive maker B	JPY180mn	JPY490mn	JPY500mn	JPY3,190mn					
	Automotive maker C									
	Automotive maker D									
	Automotive maker E									
	Automotive maker F									
	Automotive maker G	Finalizing details for signing contract								
	Automotive maker H									
	Automotive maker I									
	Automotive maker J									
	Automotive maker K/L/M									
	Orders at fixed contract prices	Global major map maker								
		Global major semiconductor maker	Advancing negotiation							
Global major semiconductor maker										
Major Automotive manufacturer group		Contract concluded in FY2025 1Q								
Major in-vehicle system maker										
Major Autonomous Driving system developer		Contract concluded in FY2025 1Q								

Notes: (1) The amounts shown in the pipelines are estimated revenues based on contract unit prices and sales quantity estimates based on interviews with customer. If actual sales quantities fall below estimates, the figures may not develop as shown in the chart. (2) The exchange rates used for calculations are JPY131.43/USD for FY2022, JPY140.56/USD for FY2023, JPY151.58/USD for FY2024 and JPY140/USD for FY2025 and beyond. (3) For contracted items with amounts undisclosed, we withhold disclosure in accordance with agreements with the customers. (4) RFQ: refers to the status of responding to a request for quotation (RFQ) received from a customer. The RFQ or response thereto has no legal binding force, and there is no guarantee that a contract will be concluded in the future based on the RFQ or the response. In the automotive industry, in general, development contracts and production plans are often considered looking several years ahead to the start of service provision. At the time of receiving an RFQ, the pipeline is assumed to become more concrete. However, the transaction details or sales conditions provided in the response to the RFQ may be changed or the order may be canceled afterward, failing to generate the revenue anticipated by the Group. (5) RFI: refers to the status of responding to a request for information (RFI) received from a customer. The RFI or response thereto has no legal binding force, and there is no guarantee that a contract will be concluded in the future based on the RFI or the response. Specifically, RFI is a stage leading up to the receipt of RFQ, and the transaction details and sales conditions specified in the responses to RFI may be changed or the order may be cancelled in the stages proceeding to RFQ and Contracted, failing to generate the revenue anticipated by the Group. (6) Negotiation: See note on P30.

Project Business (3D data)

Track record of securing multiple government projects in the 3D data business, underpinned by a strong relationship with the Japanese government. Working also to win collaborative projects with private companies. In FY2025, the contract has been finalized for the development of “Bridge” dynamic maps for public areas and “Study on V2N-Based Use Case Demonstration Linked to Level 4 Autonomous Truck Testing on the Shin-Tomei Expressway”.

Key Pipeline (revenue recognized from FY2022 onwards) ^{(1) (2)}

Contracted

Negotiation⁽³⁾

Updates

Contract type	Customer	Project	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Contract with fixed amount Total amount: fixed	NEDO*	Green innovation fund	JPY120mn	JPY680mn	JPY320mn		<p>Based on the government's long-term plan, continuous orders are expected</p> <p>※Contracts beyond FY26 are not completed, since government projects are basically single-year contracts.</p>		
	Digital Agency	Research and study on the construction of digital twins	JPY670mn						
	Digital Agency	Pilot research on developing an industrial data collaboration platform in the mobility sector		JPY270mn					
	NEDO	Digital Lifeline			JPY1,460mn				
	METI*	“Bridge” dynamic maps for public areas		JPY100mn	JPY210mn	JPY210mn			
	METI	Fiscal year 2023 “standardization acceleration support project (international standardization of high-precision 3D map data)”		JPY130mn					
	MIC*	Study on V2N-Based Use Case Demonstration Linked to Level 4 Autonomous Truck Testing on the Shin-Tomei Expressway		Contract concluded					
	Private company	POC testing for logistics automation							
	Private company	POC testing for logistics automation		MOU concluded					

NEDO: New Energy and Industrial Technology Development Organization
 METI: Ministry of Economy, Trade and Industry
 MIC: Ministry of Internal Affairs and Communications

Notes: (1) These pipelines represent estimated revenues that can be received based on the contract, and may not develop as indicated. (2) The exchange rates used for calculations are JPY131.43/USD for FY2022, JPY140.56/USD for FY2023, JPY151.58/USD for FY2024 and JPY140/USD for FY2025 and beyond. (3) Negotiations: See notes on P30.

Project Business (Automotive)

We have expanded HD map coverage, the foundation of our business, while ensuring stable revenues and reducing internal costs.

Key Pipeline (revenues recognized from FY2022 onwards) ^{(1) (2) (3)}

Contracted

RFQ⁽⁴⁾

RFI⁽⁵⁾

Negotiation⁽⁶⁾

Updates

Contract type	Customer	Project	FY22	FY23	FY24	FY25	FY26	FY27	FY28
<div>Orders at fixed contract prices</div> <div>Total amount for multiple years: fixed</div> <div>Allocation for each fiscal year: based on results and estimates by DMP</div>	Automotive Company	New development	JPY190mn						
		New development	JPY260mn	JPY720mn					
		New development		JPY670mn	JPY1,800mn	JPY680mn			
		New development		JPY60mn	JPY3mn	JPY360mn			
		New development	JPY800mn	JPY220mn	JPY90mn				
		New development	JPY110mn	JPY340mn					
		New development							
		New development							
		New development							
		New development							
		Update maintenance	JPY690mn	JPY1,020mn	JPY1,320mn	JPY1,450mn			
		Update maintenance							

Representative Projects

Development of HD maps for client automotive companies

- We establish HD maps for major roads in the U.S., Europe, and other regions, and generate revenue based on coverage distance.
- Plan to have continued business in new regions on top of additional development in the existing regions.
- Expect stable revenue through map updates and maintenance.

Notes

(1) These pipelines represent estimated revenues that can be received based on the contract, and may not develop as indicated.

(2) For contracted items with amounts undisclosed, we withhold disclosure in accordance with agreements with the customers.

(3) The exchange rates used for calculations are JPY131.43/USD for FY2022, JPY140.56/USD for FY2023, JPY151.58/USD for FY2024 and JPY140/USD for FY2025 and beyond.

(4) Request For Quotation: See notes on P31.

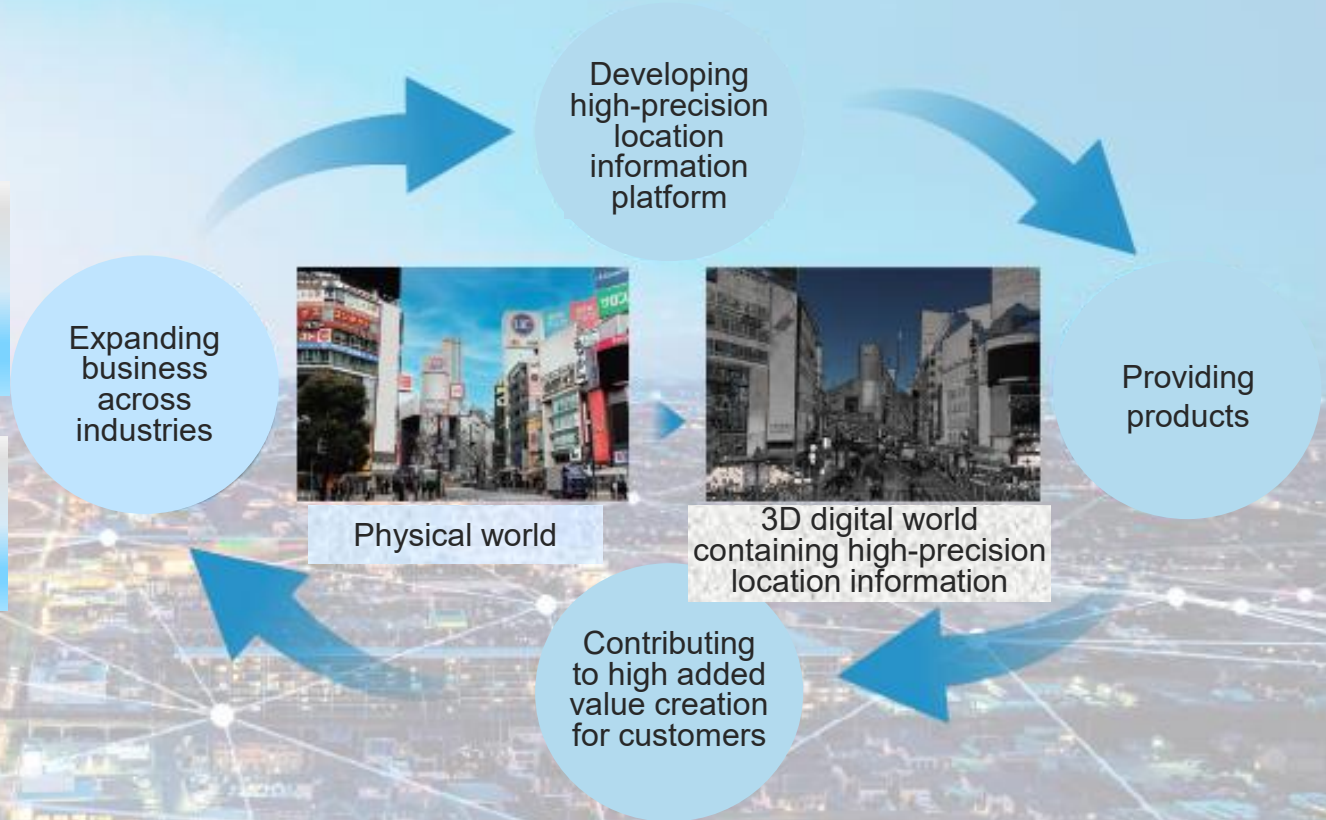
(5) Request For Information: See notes on P31.

(6) Negotiation: See notes on P30.

We aim to build a shared infrastructure that supports all industries by providing high-precision location information

As a standard infrastructure for the digital society, we aim to create a vast virtual space with absolute accuracy that provides a common platform of high-precision location information to be referenced by all industries.

We provide products that are commonly needed in each industry, help customers create added value, and link them across industries to expand our business.



05

Appendix



Consolidated Statements of Income

Consolidated Statements of Income				(JPY mn)
	FYE3/2025 1Q	FYE3/2026 1Q	Change	
Net sales	1,009	1,459	+450	
Cost of sales (COGS)	1,152	1,022	▲129	
Gross profit (loss)	(143)	436	+579	
SG&A expenses	631	632	+1	
Operating profit (loss)	(774)	(196)	+577	
Non-operating income	6	10	+4	
Non-operating expenses	63	38	▲25	
Adjusted EBITDA	(683)	24	+707	
Ordinary profit (loss)	(830)	(223)	+607	
Extraordinary income	-	-	-	
Extraordinary losses	-	-	-	
Profit (loss) before income taxes	(830)	(223)	+607	
Total income taxes	3	63	+59	
Profit (loss)	(834)	(286)	+548	
Profit (loss) attributable to non-controlling interests	(0)	(0)	▲0	
Profit (loss) attributable to owners of parent	(834)	(285)	+548	

Breakdown of net sales

Net sales	1,009	1,459	+450
Domestic	165	376	+210
Overseas	843	1,083	+239
Project	665	873	+207
License	343	586	+242

Consolidated Balance Sheet

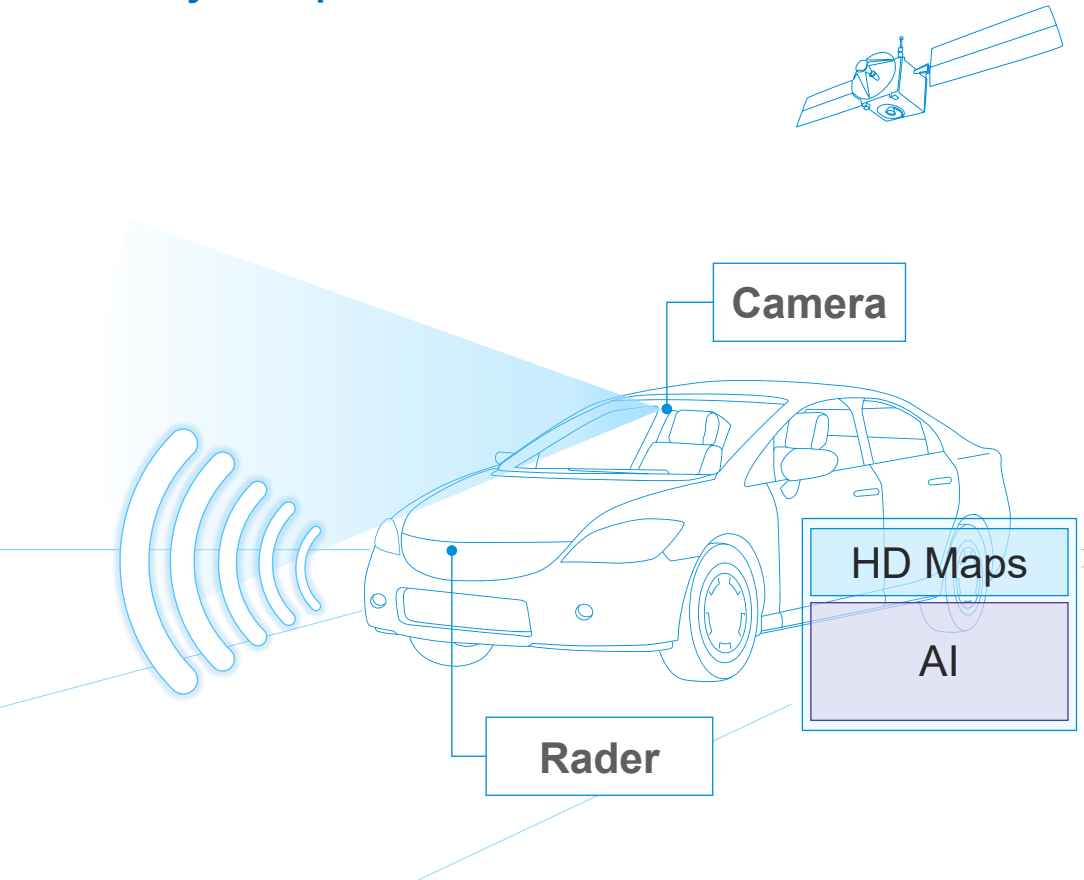
Consolidated Balance Sheet				(JPY mn)
	FYE3/2025 (As of March 31, 2025)	FYE3/2026 1Q (As of June 30, 2025)	Change	
Assets				
Total current assets	12,562	10,596	▲1,966	
Total property, plant and equipment	652	573	▲78	
Intangible assets	2,644	2,842	+ 198	
Investment and other assets	117	113	▲3	
Total non-current assets	3,413	3,529	+ 116	
Total assets	15,975	14,126	▲1,849	
Liabilities and net assets				
Total current liabilities	6,024	5,260	▲764	
Total non-current liabilities	991	412	▲579	
Total liabilities	7,016	5,672	▲1,344	
Share Capital	2,755	2,755	-	
Capital surplus	9,567	8,398	▲1,168	
Retained earnings	(3,642)	(2,759)	+ 882	
Total shareholders' equity	8,680	8,394	▲285	
Foreign currency translation adjustment	253	34	▲219	
Total accumulated other comprehensive income	253	34	▲219	
Share acquisition rights	19	19	-	
Non-controlling interests	5	4	▲0	
Total net assets	8,958	8,453	▲505	
Total liabilities and net assets	15,975	14,126	▲1,849	

HD Maps for Automobiles - Role of HD maps for AD/ADAS

HD maps play a critical role in autonomous driving and advanced driver assistance systems (ADAS) that ensure a high level of safety. Recently, HD maps are more widely used with AI, including AI-based learning and inference.

What is HD Maps for Automobiles?

- ✓ Provide high-precision 3D data for automated driving and advanced driver assistance systems
- ✓ Play an important role in self-location estimation

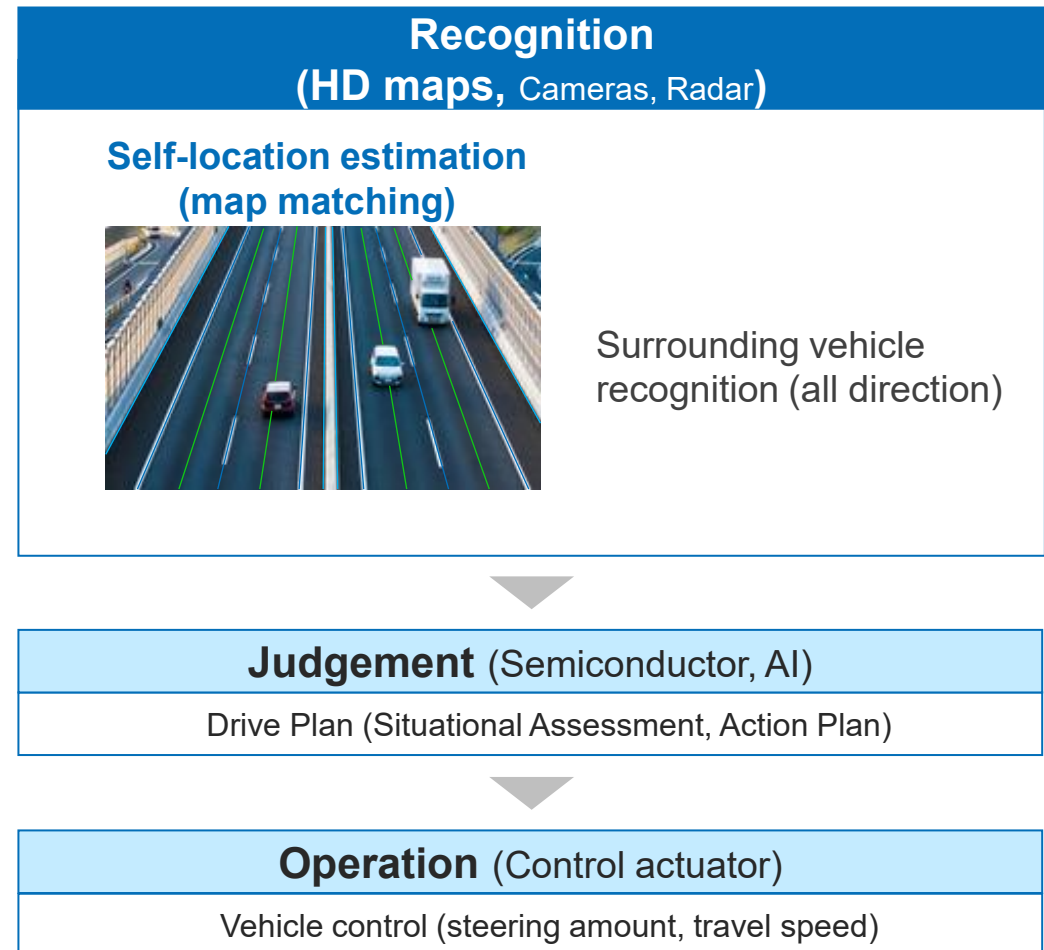


The Role of HD Maps for Automobiles

DMP Service Site



Components of Autonomous Driving



3D data Business - Viewer

By visualizing high-precision 3D data by Viewer, Business expansion is enabled in industries where digital transformation has yet to take place.

DMP Service Site



Example of Viewer App: 3Dmapspocket

- ✓ View accurate 3D data from with a web browser from anywhere
- ✓ Realize cm-class measurement and angle calculation without going to the site

Use Case and potential needs⁽¹⁾

1 Accident Investigation

Visualize and calculate data representing road conditions

2 Infrastructure Management

Enable accurate dimensional measurement including height and shape confirmation

3 Autonomous Mobility

Can contribute to the optimization of operational costs, such as route planning

4 MaaS Simulation

Enables time and cost optimization in building traffic simulations

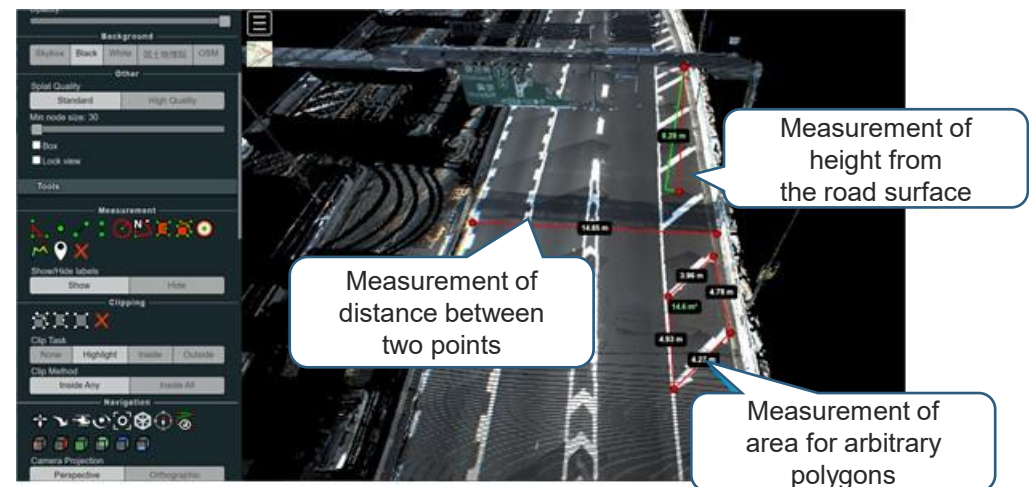
Example of Viewer App: 3Dmapspocket

Challenges

- Difficulty in confirming accident scenes and ensuring the safety of investigation work

Implementation Effects

- Measurement and understanding of road structures and location information of accident scenes within a digital space, minimizing on-site work and reduce the number of on-site workers to two-thirds
- Implemented by major casualty insurance companies and accident investigation companies



Note:

(1) "Decarbonation" and "Entertainment" are in business development phase as of now

3D data Business - Guidance

We provide guidance functions by applying our technology for generating HD maps for AD/ADAS.
With this, we promote 3D data-based DX for industries lagging behind in digitization.

DMP Service Site



What is 3D data Business - Guidance?

- ✓ **HD Maps + Tablet + Positioning Terminal**
→ **High-precision Guidance**

Use Case and potential needs⁽¹⁾

1 Snow Removal

3D visualization of snow-covered obstacles assists snow removal

2 Airports and Ports

Guidance to transport vehicles according to aircraft takeoffs and landings

3 Decarbonation

Guidance for fuel-efficient driving for truck drivers by utilizing gradient information

4 Entertainment

High-precision MR with HD maps in mobility

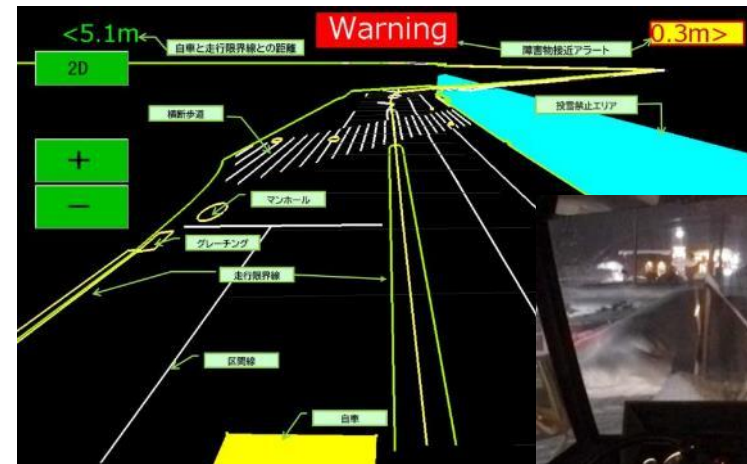
Example of Guidance App: Snow Removal Support System

Challenges

- Labor shortage, Work safety

Implementation Effects

- Cost reduction through shorter work days
- Enhancing work safety through visualization of road structures
- Received orders from multiple local governments, primarily in the Hokkaido and Tohoku areas



Note:

(1) "Decarbonation" and "Entertainment" are in business development phase as of now

3D data Business - Government Projects

We have been entrusted with multiple government projects in the 3D data business, backed by a strong relationship with the Japanese government.

The projects serve as opportunities for contributing to solving social issues and for R&D and product development.

Significance of Participating in Government Projects

By providing DMP Group's high-precision 3D data, related technologies, and various expertise, we contribute to initiatives aimed at solving social issues. The projects also serve as opportunities for R&D and product development, enabling us to work on new license product development while curbing self-funded investments.

Examples of Government Project Contracts

Digital Lifeline: Development of Autonomous Driving Assistance Lanes

The project aims to develop a data coordination system for autonomous driving. Through implementation of dynamic maps, the project supports the autonomous driving bus operation and punctual operation of logistics trucks, thereby contributing to solving regional transportation crises and the "logistics 2024 problem."

DMP's role

Overall project coordination as the consortium representative, and development of data coordination systems (e.g. vehicle information coordination systems) as the platform for dynamic maps

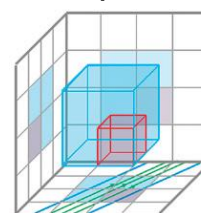
Research and study on the construction of digital twins⁽¹⁾

The project develops spatial ID, a standard that allows 3D space to be virtually segmented with multiple boxes to uniquely identify locations. By linking spatial ID with integrated information that was previously represented in a variety of forms, and converting it into a form that can be easily utilized by automated systems and robotics, this standard can be utilized as a digital twin platform.

Converting a real-world object into 3D data



Segmenting 3D data into box-shaped sections



DMP's role

Development related to 3D spatial information platform

Note: (1) Technology for digitally replicating a "twin" in the virtual space based on data collected in the real world and performing various simulations.

This document has been prepared by Dynamic Map Platform Co., Ltd. (the “Company”) solely for informational purposes.

This document contains forward-looking statements, which are predictions about the future that reflect management's judgment based on currently available information. As such, these forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from those expressed in or suggested by the forward-looking statements. Therefore, you may not rely entirely on forward-looking statements. The Company does not assume any obligation to change or correct any forward-looking statements in light of new information, future events or other findings.

Information on companies other than the Company and information provided from third parties are based on public information or sources. The Company has not independently verified the accuracy and appropriateness of such data and indicators used herein, nor assume any responsibility for the accuracy and appropriateness of such data and indicators presented in this document.

This document is an English translation of the original Japanese language document and has been prepared solely for reference purposes. No warranties or assurances are given regarding the accuracy or completeness of this English translation. In the event of any discrepancy between this English translation and the original Japanese language document, the original Japanese language document shall prevail in all respects.