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Consolidated Financial Results for the Fiscal Year Ending June 30, 2025 [Under Japanese GAAP]



August 12, 2025

Company name: Cross Marketing Group Inc.
Stock exchange listing: Tokyo Stock Exchange
Code number: 3675
URL: <https://www.cm-group.co.jp>
Representative: Miki Igarashi, President & CEO
Contact: Koji Onozuka, Director & CFO
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Scheduled date of holding regular meeting of shareholders: September 25, 2025
Scheduled date of commencing dividend payments: September 30, 2025
Scheduled date of filing marketable securities reports: September 24, 2025
Availability of supplementary briefing material on financial results: Available
Schedule of financial results briefing session: Available

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the fiscal year Ended June 30, 2025 (July 1, 2024 to June 30, 2025)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
Fiscal Year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
June, 2025	28,897	10.4	2,523	36.8	2,400	25.5	1,356	13.7
June, 2024	26,185	4.3	1,844	(5.5)	1,912	1.7	1,193	18.5

(Note) Comprehensive income: Fiscal Year Ended June 30, 2025: ¥1,260 million [-1.9%]

Comprehensive income: Fiscal Year Ended June 30, 2024: ¥1,285 million [15.8%]

	Basic earnings per share	Diluted earnings per share	Ratio of profit to new worth	Ratio of ordinary income to total assets	Ratio of operating profit to net sales
Fiscal Year Ended	Yen	Yen	%	%	%
June 30, 2025	71.47	-	18.0	14.5	8.7
June 30, 2024	62.06	61.69	18.2	12.4	7.0

(Reference) Equity in earnings of affiliates: Fiscal Year Ended June 30, 2025: ¥ 22 million

Fiscal Year Ended June 30, 2024: ¥ 24 million

* Notes:

Diluted net income per share for the fiscal year ended June 2025 is not stated as there are no dilutive securities.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per Share
As of	Million yen	Million yen	%	Yen
June 30, 2025	16,421	7,987	48.6	414.68
June 30, 2024	16,630	7,082	42.6	367.19

(Reference) Equity: As of June 30, 2025: ¥7,983 million

As of June 30, 2024: ¥7,080 million

(3) Consolidated Cash Flow Position

	Cash flow by sales activity	Cash flow by investment activity	Cash flow by financing activity	Cash and cash equivalents end balance
Fiscal Year Ended	Million yen	Million yen	Million yen	Million yen
June 30, 2025	1,956	(480)	(1,144)	7,634
June 30, 2024	1,571	(1,244)	451	7,377

2. Dividends

	Annual dividends					Dividends total amount	Payout ratio (Consolidated)	Net dividends ratio (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal Year Ended	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
June 30, 2024	—	6.50	—	6.50	13.00	251	20.9	3.8
June 30, 2025	—	7.00	—	7.00	14.00	267	19.6	3.6
Fiscal year ending June 30, 2026 (Forecast)	—	7.50	—	7.50	15.00		—	

3. Consolidated Financial Results Forecast for the Fiscal Year Ending June 30, 2026 (July 1, 2025 to June 30, 2026)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	32,000	10.7	2,800	11.0	2,700	12.5	1,550	14.3	81.69

* Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): No
Newly included: - Excluded: -
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1 above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (3) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
June 30, 2025: 19,970,464 shares
June 30, 2024: 19,970,464 shares
 - 2) Total number of treasury shares at the end of the period:
June 30, 2025: 718,401 shares
June 30, 2024: 687,401 shares
 - 3) Average number of shares during the period:
June 30, 2025: 18,974,610 shares
June 30, 2024: 19,222,824 shares

(Reference) Summary of Individual Financial Results

Individual Financial Results for the fiscal year ended June 30, 2025 (July 1, 2024 to June 30, 2025)

(1) Individual Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income	
Fiscal Year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
June 30, 2025	3,958	2.4	1,110	(14.7)	871	(29.0)	429	(67.3)
June 30, 2024	3,865	35.2	1,302	109.0	1,227	90.0	1,313	245.6

	Basic earnings per share	Diluted earnings per share
Fiscal Year Ended	Yen	Yen
June 30, 2025	22.61	-
June 30, 2024	68.29	67.88

*** Notes:**

Diluted net income per share for the fiscal year ended June 2025 is not stated as there are no dilutive securities.

(2) Individual Financial Position

	Total assets	Net assets	Equity ratio	Net assets per Share
	Million yen	Million yen	%	yen
As of June 30, 2025	9,082	4,373	48.2	227.15
As of June 30, 2024	9,478	4,296	45.3	222.68

(Reference) Equity: As of June 30, 2025: ¥4,373 million

As of June 30, 2024: ¥4,294 million

* This Consolidated Financial Results is exempt from audit conducted by certified public accountants or an audit firm.

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to Cross Marketing Group Inc. (CMG) and its reasonable assumption. Actual results may differ significantly from these forecasts due to various factors.