

Supplementary Materials for 1Q FY2026/3

I. Consolidated Financial Results for 1Q FY2026/3

★Net sales hit record highs.

(millions of yen)

	1Q FY2025/3 Results	1Q FY2026/3 Results	YoY	Achievement rate of the first- half plan	Achievement rate of the full-year plan
Net sales	8,282	8,653	+4.5%	50.2%	24.0%
Gross profit	5,695	5,976	+4.9%	-	-
rate	68.8%	69.1%	+0.3%p	-	-
SG & A expenses	4,727	5,189	+9.8%	-	-
Operating profit	967	787	▲18.7%	51.1%	22.2%
non-operating income	60	57	▲5.8%	-	-
non-operating expenses	9	6	▲31.2%	-	-
Ordinary profit	1,019	838	▲17.8%	51.5%	22.9%
rate	12.3%	9.7%	▲2.6%p	-	-
Extraordinary income	0	0	-	-	-
Extraordinary loss	0	0	-	-	-
Quarterly profit attributable to owners of parent	667	544	▲18.5%	52.3%	22.2%
rate	8.1%	6.3%	▲1.8%p	-	-

■Net sales

- Domestic existing stores sales increased by 0.7% year on year,maintaining the high level of the previous year which had shown a strong growth of 8.0%.
- Net sales increased by 4.5% and hit record highs due to the contribution of 24 directly operated stores opened in the previous fiscal year.

■profit

- SG & A expenses increased by 9.8% due to opening costs for the 6 new stores opened during the period, upfront opening costs were incurred for 2 stores scheduled to open in July.
- Operating profit decreased by 18.7%, ordinary profit decreased by 17.8%, and Quarterly profit attributable to owners of parent decreased by 18.5%.

Reference: Year-on-year sales comparison for domestic existing stores

	1Q	2Q	1H	3Q	4Q	2H	FY
FY2026	100.7%						
FY2025	108.0%	107.2%	107.6%	104.2%	104.1%	104.2%	105.8%

II. Consolidated Earnings Forecast for FY2026/3

*No change from the figures announced on May 12, 2025.

(millions of yen)

	FY2025/3 Results	FY 2026/3 Forecast			
		First half	Second half	Full Year	YoY
Net sales	33,531	17,250	18,750	36,000	+7.4%
Operating profit	3,218	1,540	2,010	3,550	+10.3%
Ordinary profit	3,403	1,628	2,032	3,660	+7.5%
	rate	10.1%	9.4%	10.2%	+0.1%p
Profit attributable to owners of parent	2,314	1,040	1,410	2,450	+5.9%
	rate	6.9%	6.0%	7.5%	▲0.1%p

■ Net sales

The existing stores sales are expected to increase by 2% for the year.

Net sales are expected to increase by 7.4% for 30 consecutive fiscal terms, a record high.

■ Operating profit, ordinary profit and Profit attributable to owners of parent

Operating profit will increase by 10.3% and ordinary profit will increase by 7.5% due to the effect of higher sales. Profit attributable to owners of parent will increase by 5.9%.

All profits are expected to reach record highs for four consecutive fiscal terms.

III. Dividends

*No change from the figures announced on May 12, 2025.

	FY2024/3 Results	FY2025/3 Results	FY2026/3 Forecast
Dividends per share	76 yen	78 yen	78 yen
Dividend on equity ratio	6.6%	6.2%	-

Stable dividends will be paid, with DOE (Dividend on equity ratio) of approximately 6% as a guideline.

IV. Number of Secondhand stores

(Unit: store)

	1Q FY2026/3 Results		FY2026/3 Projected	
	Number of stores at end of period	Change during the period	Number of stores at end of period	Change during the period
Directly operated stores	456	+6	478	+28
Franchised stores	565	+3	585	+23
Secondhand Stores Total	1,021	+9	1,063	+51

*Breakdown of 1Q FY2026/3

Directly operated stores: 6 new stores (Japan 6)

Franchised stores: 5 new stores (Japan 4, Taiwan 1), 2 closed stores (Japan)

*Breakdown of FY2026/3

Directly operated stores: 28 new stores (Japan 26, Overseas 2)

Franchised stores: 26 new stores (Japan 23, Overseas 3), 3 closed stores (Japan)

*The figures do not include one new book store, BOOK ON.