



Financial results summary for the First Quarter of the Fiscal Year Ending March 31, 2026

Hakuto Co., Ltd.

July 31, 2025

Overview of Consolidated Results

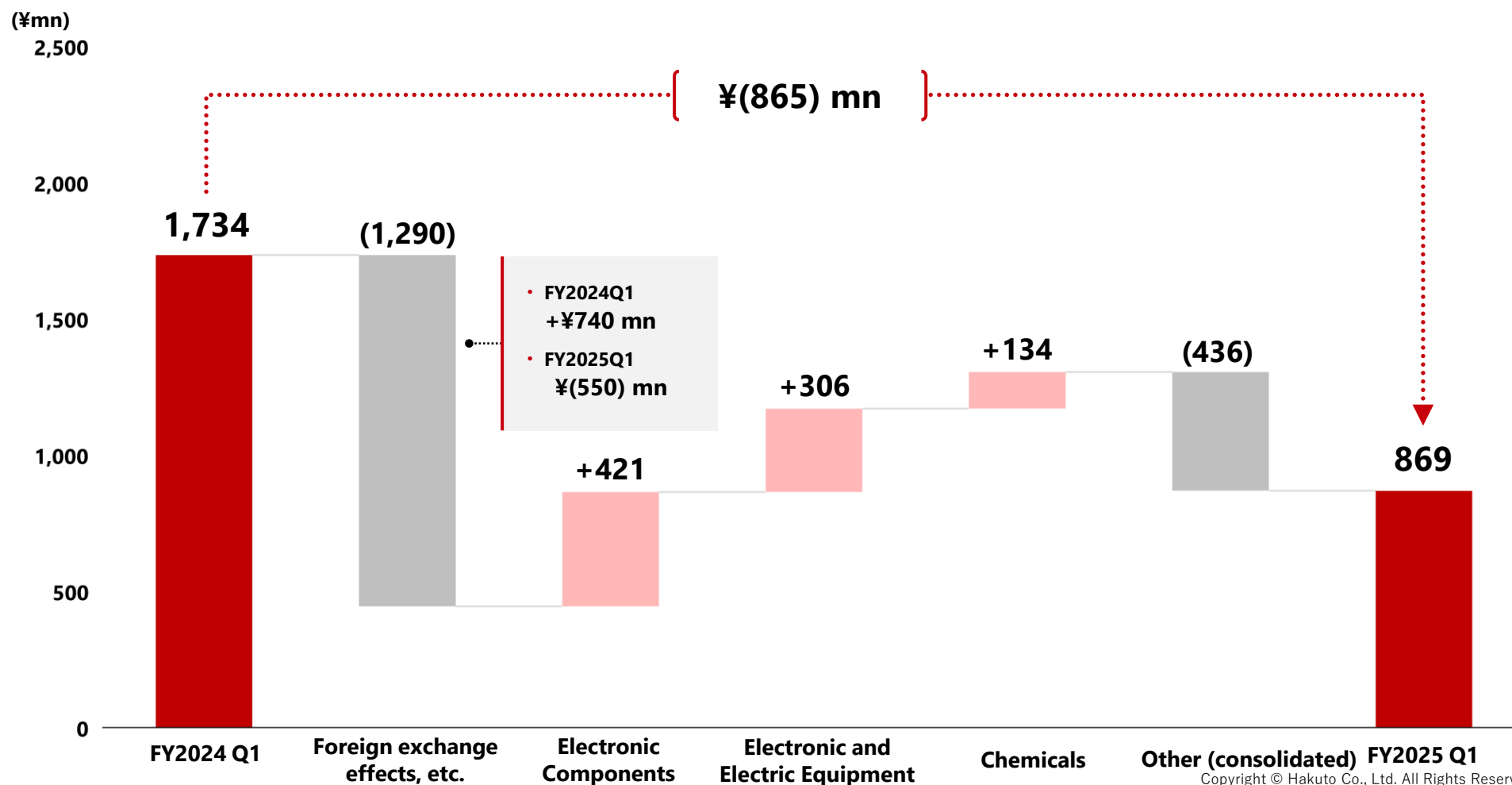
- Both sales and profits decreased YoY mainly due to lower sales in the vehicle-related sector, continued inventory adjustment by customers in the industrial equipment sector, and foreign exchange fluctuations, but operating profit increased in real basis excluding the foreign exchange effects.

(¥mn)	FY2024 Q1	FY2025 Q1	QoQ change		
			Amount	%	
Net sales	42,380	40,337	(2,042)	(4.8)%	<ul style="list-style-type: none"> Down mainly due to decreased sales of semiconductor devices in the vehicle-related sector
Gross profit	6,304	5,748	(556)	(8.8)%	<ul style="list-style-type: none"> Down due to foreign exchange effects FY24Q1 14.9% ⇒ FY25Q1 14.2%
Operating profit	1,734	869	(865)	(49.9)%	<ul style="list-style-type: none"> Down due to lower gross profit and higher SG&A (incurrence of the newly consolidated subsidiary's SG&A, amortization of goodwill, etc.)
Ordinary profit	2,257	719	(1,537)	(68.1)%	<ul style="list-style-type: none"> Affected by recording of foreign exchange losses of ¥0.17 bn in FY25 Q1 (foreign exchange profits of ¥0.44 bn in FY24Q1)
Profit	1,543	659	(884)	(57.3)%	<ul style="list-style-type: none"> Partially offset by recording of gain on sale of investment securities of ¥0.25 bn through the sale of cross-shareholdings
EPS*	82.08	35.03	(47.05)	–	

*EPS: Earnings per share

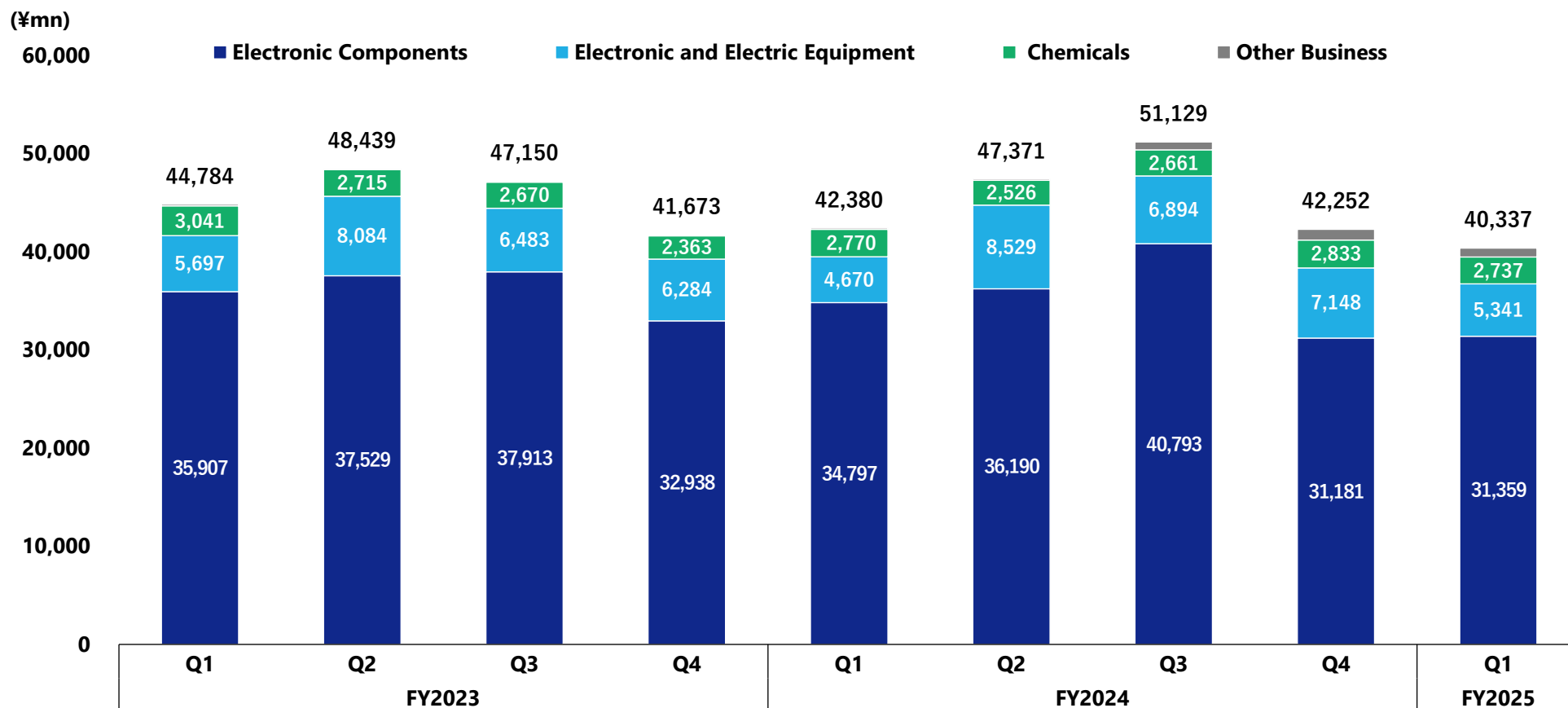
Breakdown of Changes in Consolidated Operating Profit (Q1)

- Foreign exchange fluctuation (weaker yen) had a positive impact of approximately ¥0.7 bn on profit in FY24Q1, whereas stronger yen had a negative impact of approximately ¥0.5 bn in FY25Q1.
- Operating profits of major segments increased in real basis excluding the foreign exchange effects.



Quarterly Trends of Consolidated Net Sales

- Electronic Components:** Semiconductor devices for vehicles declined in Q1 following Q4 FY2024, due to rebound from bulk sale in Q3 FY2024. Generative AI-related products (servers/infrastructures) and the OA equipment sector remained robust.
- Electronic and Electric Equipment:** Sales in power device-related equipment, which shown strong performance in the previous fiscal year, decreased due to customers' cutbacks in capital investment.
- Chemicals:** Sales in raw materials for cosmetics remained on a gradual recovery, though sales in process additives for petroleum refining and petrochemical as well as for paper and pulp declined.



Results by Segment

- Electronic components recorded decreases in both sales and profit due to market conditions and foreign exchange fluctuations, though profit grew in real basis excluding foreign exchange effects.
- Other segment recorded loss mainly due to incurrence of amortization of goodwill at the newly consolidated subsidiary and recording of repair expenses in solar power generation operations.

(¥mn)		FY2024 Q1	FY2025 Q1	YoY change	
				Amount	%
Electronic Components	Net sales	34,797	31,359	(3,437)	(9.9)%
	Segment profit	1,586	521	(1,064)	(67.1)%
Electronic and Electric Equipment	Net sales	4,670	5,341	+671	+14.4%
	Segment profit	127	418	+290	+227.8%
Chemicals	Net sales	2,769	2,737	(32)	(1.2)%
	Segment profit	45	151	+106	+234.2%
Other	Net sales	247	1,000	+752	+304.1%
	Segment profit	70	(370)	(440)	–
Total	Net sales	42,484	40,438	(2,046)	(4.8)%
	Segment profit	1,830	721	(1,108)	(60.6)%

Electronic Components

- Both sales and profit decreased mainly due to lower sales in semiconductor devices for vehicles and foreign exchange effects.

Electronic and Electric Equipment

- Both sales and profit were up due to increased sales in environmental measuring equipment for semiconductor and analysis equipment for physicochemical-related sector.

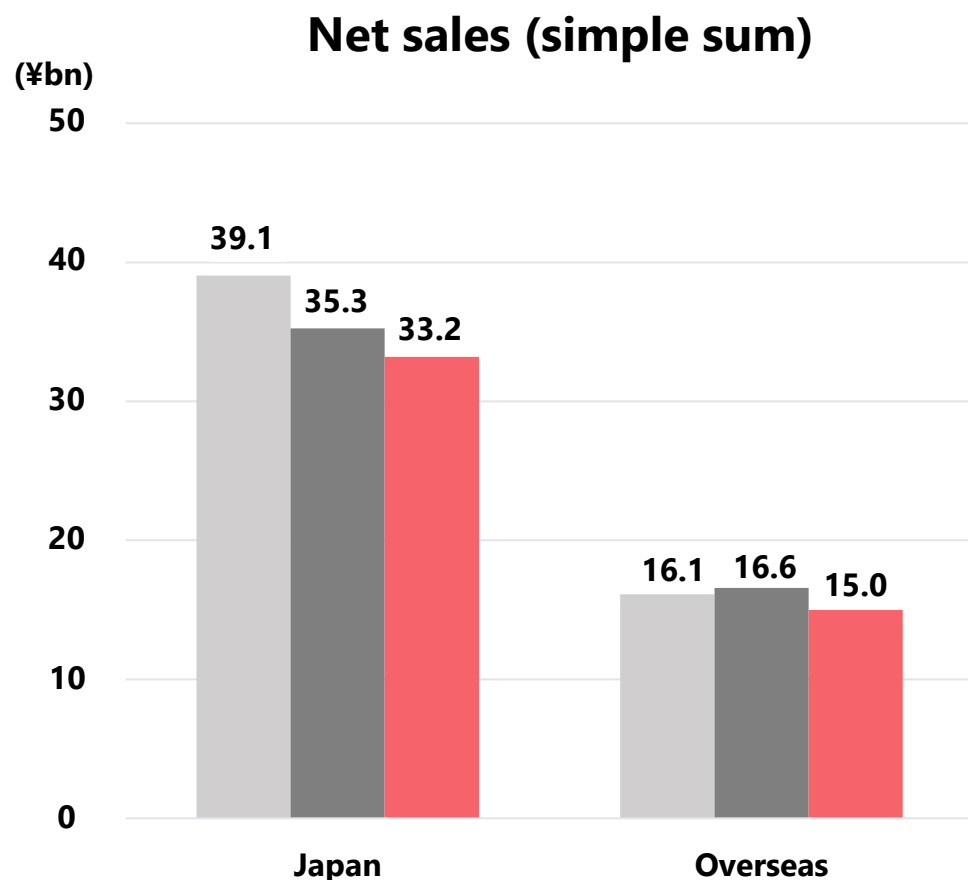
Chemicals

- Profit grew due to sales recovery of raw materials for cosmetics, which was partially offset by decreased sales in petroleum refining and petrochemical as well as paper and pulp.

Industrial Chemicals Business renamed to Chemicals Business starting from FY2025

*Net sales represent amounts before elimination of intersegment transactions (each offset of transactions in the same segment has been reflected).

Breakdown of the Hakuto Group's Results

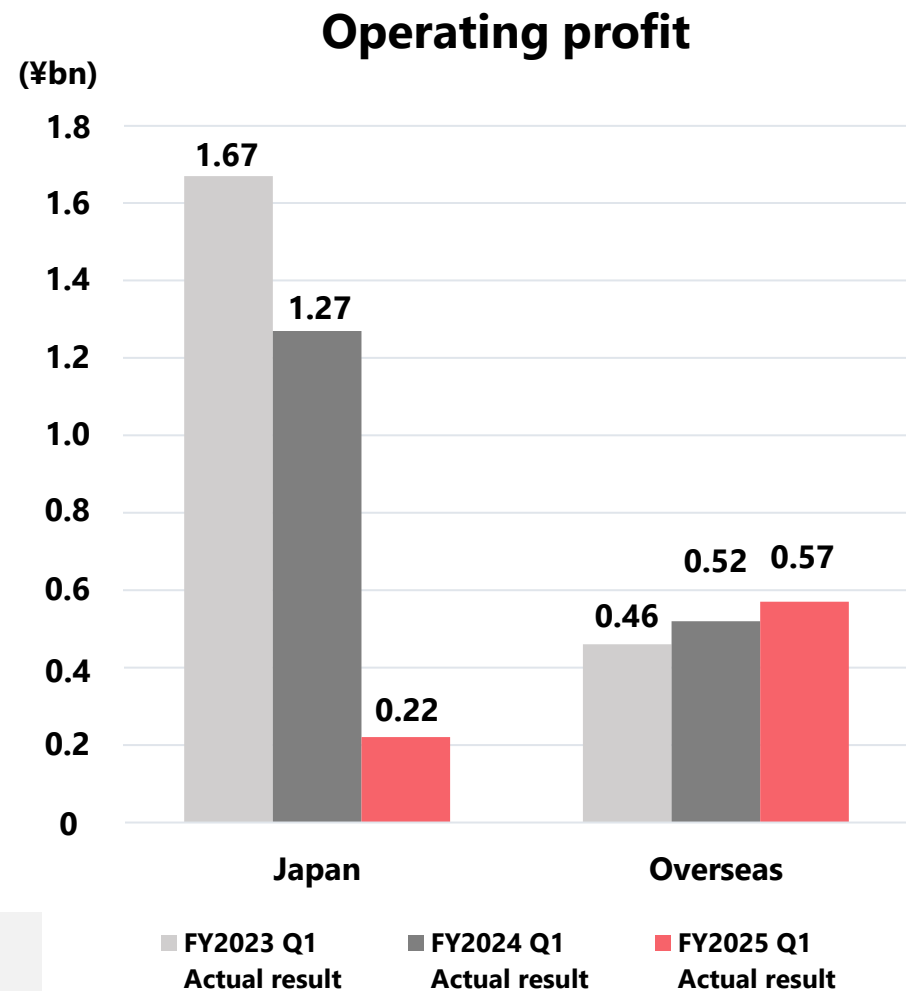


Japan (Hakuto & 3 consolidated subsidiaries):

Hakuto, MOLDEC, Hakuto Logistics, and CLEARIZE

Overseas (9 consolidated subsidiaries):

Hakuto Enterprises, Hakuto Enterprises (Shanghai), Hakuto Taiwan, Hakuto Singapore, Hakuto (Thailand), and other 4 companies



Consolidated Balance Sheets

- Total assets increased by ¥0.4 bn mainly due to increases in inventories and investment securities, which was partially offset by a decrease in trade receivables.
- Total liabilities increased by ¥1.3 bn mainly due to an increase in trade payables.
- Net assets decreased by ¥0.9 bn mainly due to shareholder returns.

(¥mn)	FY2024	FY2025 Q1	Change	
Total assets	130,376	130,791	+415	
Cash and deposits	14,929	15,891	+962	• See Statements of Consolidated Cash Flows
Trade receivables	45,795	42,405	(3,390)	• Down due to decreased sales
Inventories	44,484	46,757	+2,273	• Up due to purchase of merchandise based on contracts
Investment securities	8,333	9,449	+1,116	• Up due to rising stock prices of shares held
Total liabilities	64,829	66,143	+1,314	
Trade payables	17,571	19,823	+2,252	
Interest-bearing debt	35,282	33,942	(1,340)	• Down due to a decline in working capital
Net assets	65,546	64,647	(899)	• Retained earnings decreased as a result of dividends payment to shareholders • Valuation difference on available-for-sale securities increased as a result of rising stock prices of shares held
Equity ratio	50.3%	49.4%	—	

Consolidated Statements of Cash Flows

- Net cash provided by operating activities amounted to ¥4.4 bn mainly due to a decrease in trade receivables and an increase in trade payables.
- Net cash provided by investing activities amounted to ¥0.17 bn mainly due to sale of investment securities.
- Net cash used in financing activities amounted to ¥3.7 bn mainly due to repayments of borrowings and dividends paid.

(¥mn)	FY2024 Q1	FY2025 Q1	Change	
Cash flows from operating activities	(1,207)	4,430	+5,637	<ul style="list-style-type: none"> • Profit before income taxes: +¥0.97 bn • Decrease in trade receivables: +¥3.4 bn • Increase in inventories: -¥2.4 bn • Increase in trade payables: +¥2.2 bn
Cash flows from investing activities	(448)	175	+623	<ul style="list-style-type: none"> • Sale of investment securities: +¥0.28 bn • Purchase of property, plant and equipment and intangible assets: -¥0.10 bn
Cash flows from financing activities	(826)	(3,732)	(2,906)	<ul style="list-style-type: none"> • Increase in short-term borrowings, net: +¥0.4 bn • Repayment of long-term borrowings: -¥1.7 bn • Dividends paid: -¥2.3 bn
Valuation difference	497	88	(409)	
Net increase (decrease) in cash and cash equivalents	(1,986)	961	+2,947	
Cash and cash equivalents at end of period	13,582	15,891	+2,309	

Consolidated Results Forecast for FY2025

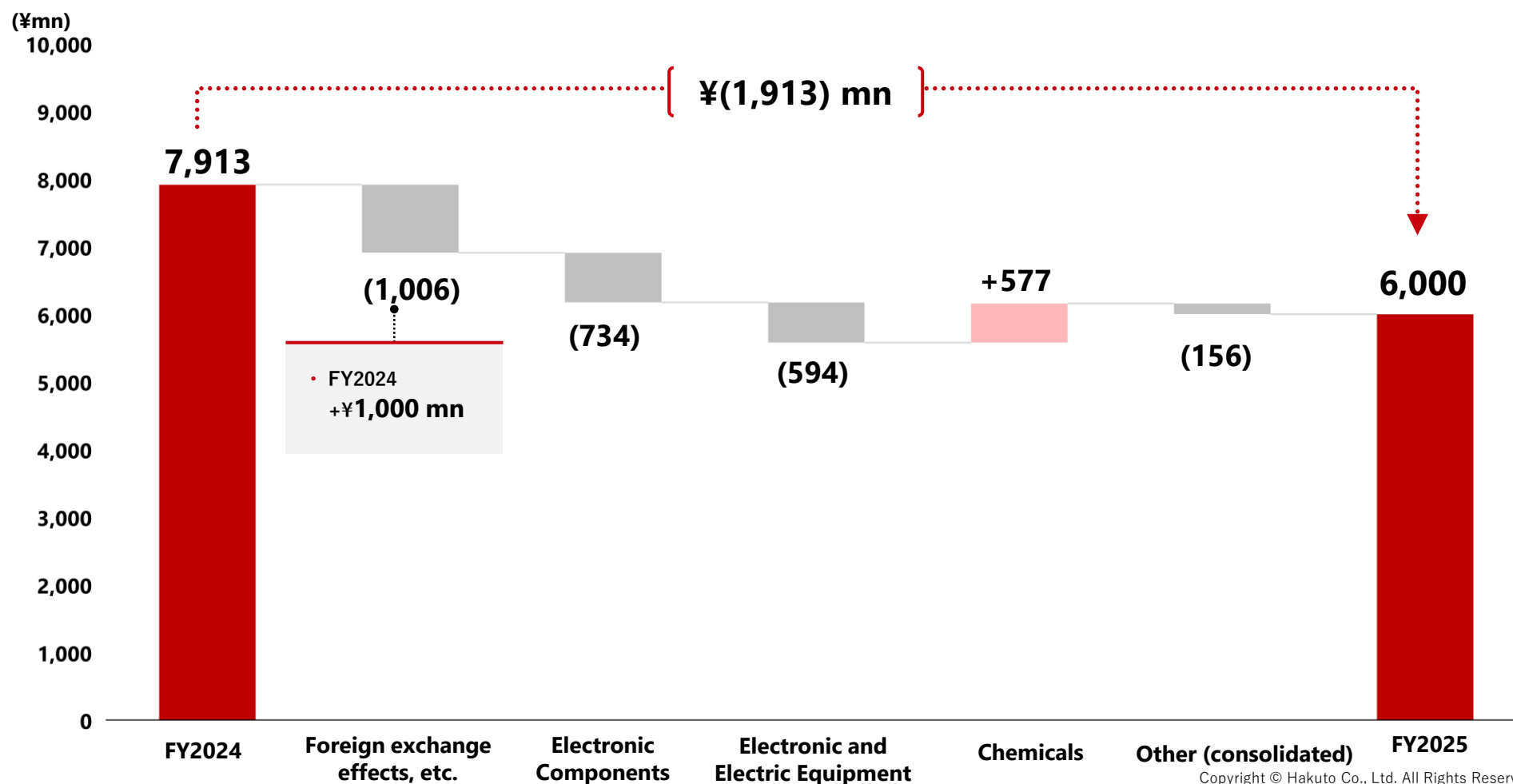
- There is no revision to forecast for FY2025 most recently announced (April 30, 2025).
- Forecast for FY2025 does not factor in the foreign exchange effects that boosted profits in FY2024, but incorporates anticipated gain on sale of cross-shareholdings. Accordingly, we expect only a slight YoY decrease in profit.

(¥mn)	FY2024 Actual results	FY2025			YoY change	
		1 st Half	2 nd Half	Full year	Amount	%
Net sales	183,133	86,000	100,000	186,000	+2,866	+1.6%
Gross profit	27,878	12,150	14,550	26,700	(1,178)	(4.2)%
Operating profit	7,913	2,000	4,000	6,000	(1,913)	(24.2)%
Ordinary profit	7,321	1,800	3,900	5,700	(1,621)	(22.2)%
Profit	5,131	1,700	3,200	4,900	(231)	(4.5)%
EPS*	¥272.76	–	–	¥260.41	¥(12.35)	–
ROE	7.8%	–	–	7.5%	(0.3)pt	–

*EPS: Earnings per share

Breakdown of Changes in Consolidated Operating Profit (Full Year)

- In semiconductors, customers' inventory adjustments and sluggish demand will continue. Capital investment for power devices will also slow down.
- In Chemicals, we expect recovery of cosmetics demand and business expansion in the environment/electronic industry sectors.
- Note that operating profit in FY2024 includes approx. ¥1.0 bn of the positive foreign exchange effects due to weakening yen.



Dividend Forecast for FY2025

- No revision to dividend forecast most recently announced (April 30, 2025)
- Stable shareholder returns through the introduction of DOE metric:
Guideline indicators for dividends under the new Medium-Term Management Plan (from FY2025 to FY2028):
Dividends payout ratio of 70% ($\pm 5\%$) or DOE 5%, whichever is higher

			FY2023	FY2024	FY2025(Forecast)
Dividend per share	Interim	(¥)	140	130	100
	Year-end	(¥)	140	130	100
	Annual	(¥)	280	260	200
Total dividends	Annual	(¥mn)	5,259	4,892	–
Dividend payout ratio		(%)	101.4	95.3	76.8
Dividend on equity (DOE)		(%)	8.1	7.4	5.7

• Year-end dividend: ¥130 per share
 Annual dividend: ¥260 per share
 (as initially planned)

• Annual dividend forecast:
 ¥200 per share



Inquiries about IR

Corporate Planning Dept.



+81-3-3225-8931

The data and forward-looking statements included in this document are based on the information currently available to the Company and on certain assumptions considered reasonable. Actual results may change from the forecasts depending on various factors. Therefore, this document does not guarantee the achievement of the goals and forecasts provided herein and its future performance.