

July 14,2025

Company name: TSURUHA HOLDINGS INC.
Name of representative: Tsuruha Jun, President and

Representative Director

(Securities code: 3391, Tokyo Stock

Exchange (Prime Market))

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## June 2025 Monthly Sales Flash Report

## 1. YoY Growth rate of Monthly Consolidated Figures

| Fiscal Year Ending February 2026 (March 1, 2025-Feburuary 28, 2026) |              |                   |                     |                                            |              |                   |                             |          |                |  |
|---------------------------------------------------------------------|--------------|-------------------|---------------------|--------------------------------------------|--------------|-------------------|-----------------------------|----------|----------------|--|
| Month                                                               |              | Yo                | Y Growt             | Store Status (Directly<br>Operated Stores) |              |                   |                             |          |                |  |
|                                                                     | Net Sales    |                   | Number of customers |                                            |              |                   | Avg. spending per customers |          |                |  |
|                                                                     | All<br>Store | Existing<br>Store | All<br>Store        | Existing<br>Store                          | All<br>Store | Existing<br>Store | Openings                    | Closures | Store<br>Count |  |
| Mar.                                                                | 5. 1         | 3. 4              | 1.6                 | 0.2                                        | 3. 5         | 3. 2              | 10                          | 5        | 2, 663         |  |
| Apr.                                                                | 4. 5         | 2.5               | 0.5                 | △1.1                                       | 3. 9         | 3. 7              | 14                          | 2        | 2,675          |  |
| May                                                                 | 4. 2         | 1.8               | △0.1                | △2.2                                       | 4. 3         | 4. 1              | 7                           | 3        | 2,679          |  |
| June                                                                | 4. 7         | 2.6               | 0.7                 | △1.1                                       | 4. 0         | 3.8               | 2                           | 19       | 2,662          |  |
| July                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Aug.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Sep.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Oct.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Nov.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Dec.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Jan.                                                                |              |                   |                     |                                            |              |                   |                             |          |                |  |
| Feb.                                                                |              | _                 |                     | _                                          |              |                   |                             | _        |                |  |
| Cumulative                                                          | 4.6          | 2.6               | 0.7                 | △1.1                                       | 3. 9         | 3. 7              | 33                          | 29       | 2,662          |  |

## (※)

- 1. The figures above are based on the Group's preliminary sales reports and may differ from the actual financial results.
- 2. "Existing stores" refer to those that have been open or have joined the Group for more than 13 months. The number of stores included in this category may vary over time.
- 3. The figures for "Total Stores" and "Existing Stores" do not include franchise stores.

## 2. Breakdown of Group Store Count

| Store Operating Company                         |                           | Main Store Brands                       | Number of<br>stores | of which,<br>dispensin<br>g<br>pharmacie |
|-------------------------------------------------|---------------------------|-----------------------------------------|---------------------|------------------------------------------|
| Tsuruha Co. LTD.                                | Bad<br>Bad                | Tsuruha<br>B&D                          | 1, 486              | 480                                      |
| Kusurino fukutaro Co., Ltd.                     |                           | Kusurino fukutaro                       | 244                 | 147                                      |
| Tsuruha Group Drug & Pharmacy<br>Nishinihon Inc | ドラックストラ<br>ウェルネス<br>Wants | Drug store Wellness<br>Wants<br>Tsuruha | 379                 | 160                                      |
| Lady Drug Store Co., Ltd.                       | <b>5</b>                  | Lady Drug Store                         | 252                 | 72                                       |
| Kyourindo Drug Store Co.,Ltd                    | 查林堂                       | Kyourindo                               | 102                 | 89                                       |
| Drug Eleven Co., Ltd                            | II.                       | Drug Eleven                             | 199                 | 38                                       |
| Total Numb                                      | 2, 662                    | 986                                     |                     |                                          |

In addition to the above, we operate 24 overseas stores and 7 franchise stores.