

**FYE2025**

# **Supplementary Material on Financial Results and Medium-term Management Plan**



株式会社ジーデップ・アドバンス



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# — FYE2025 Financial Results

## Highlight

### Financial Results

Both net sales and operating income reached **record highs**  
Operating income **increased for the 9 consecutive term**

#### Net sales

**6,630**million yen

YoY change

**+50.0%**

Achievement of full-year  
forecasts ratio

**+0.3%**

#### Operating income

**839**million yen

YoY change

**+26.7%**

Achievement of full-year  
forecasts ratio

**+4.7%**

## Summary of Financial Results

(Thousands of yen)	FYE2024		FYE2025		Increase/ decrease amount (Ratio)
	Achievements	Sales ratio	Achievements	Sales ratio	
Net sales	4,421,640	—	6,630,931	—	2,209,290 (+50.0%)
Gross profit	1,030,120	23.3%	1,337,572	20.2%	307,451 (+29.8%)
Operating profit	662,852	15.0%	839,910	12.7%	177,057 (+26.7%)
Ordinary profit	652,499	14.8%	796,087	12.0%	143,588 (+22.0%)
Profit	432,301	9.8%	536,804	8.1%	104,503 (+24.2%)

### All indicators have reached record highs

#### ● Net sales

Demand for capital investment for large-scale AI development, represented by generative AI, is driving growth.

#### ● Gross profit

Gross profit margin decreased by 3.1pt, but increased significantly by +29.8% YoY due to higher sales.

#### ● Operating profit

Selling, general and administrative expenses increased due to larger project sizes, foreign exchange effects, an increase in personnel due to mid-term hiring, and capital investment, but operating income also increased significantly due to the effect of higher sales.

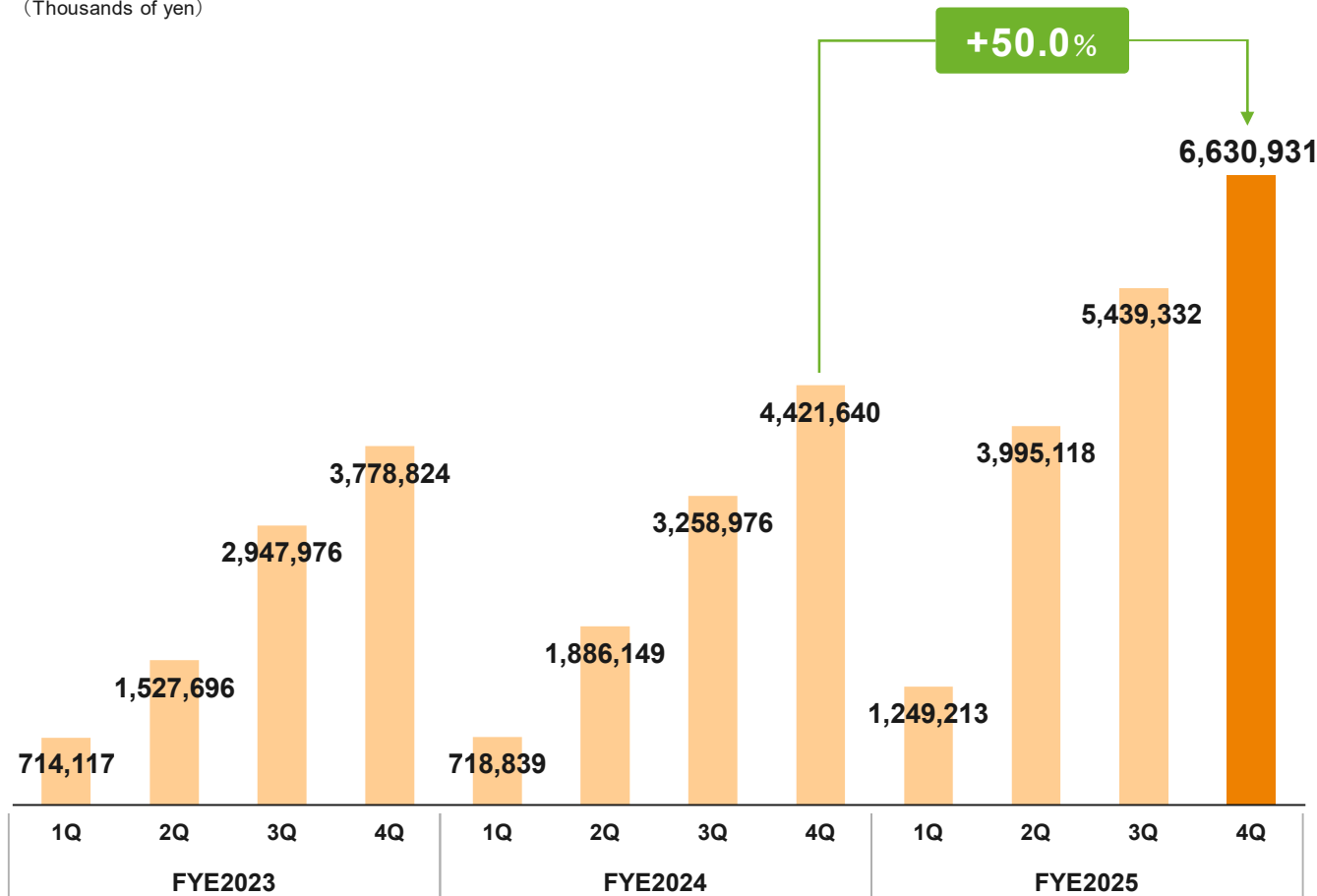
## Achievement Ratio Against Full-year Forecast

(Millions of yen)	FYE2025		FYE2025 (Before revision)		Before revision achievement ratio	FYE2025 (After revision)		After revision achievement ratio
	Achievements	Sales ratio	Forecast	Sales ratio		Forecast	Sales ratio	
Net sales	6,630	—	5,770	—	114.9%	6,610	—	100.3%
Operating profit	839	12.7%	675	11.7%	124.4%	802	12.1%	104.7%
Ordinary profit	796	12.0%	675	11.7%	117.9%	781	11.8%	101.9%
Profit	536	8.1%	443	7.7%	121.0%	529	8.0%	101.4%

- Strong demand centered on generative AI, significantly exceeding initial budget
- All indicators achieved the revised forecasts disclosed on April 14.

## Trends in Net Sales (Cumulative)

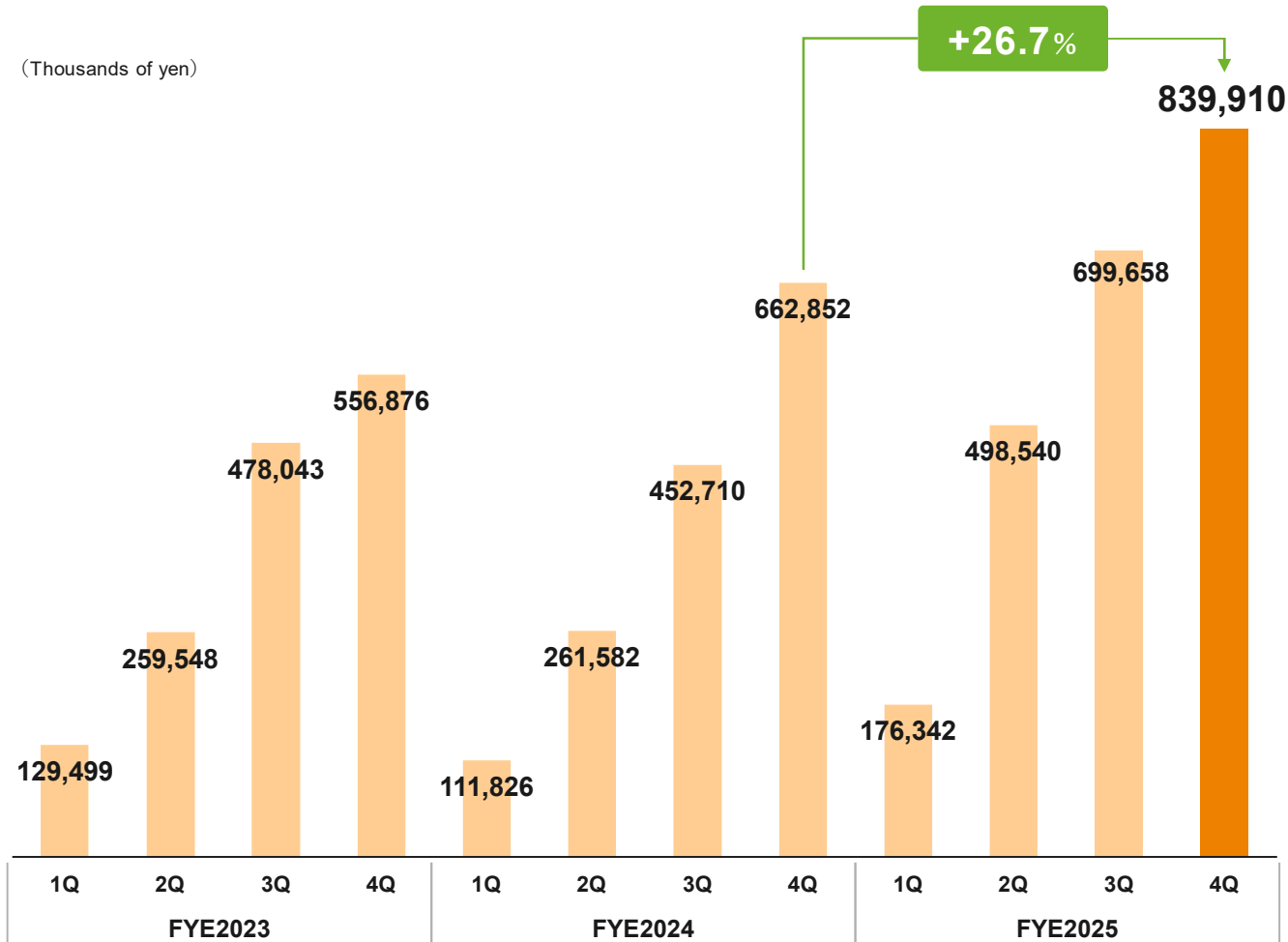
(Thousands of yen)



- A significant increase of 50.0% YoY
- Although sales for each quarter fluctuate depending on the timing of recognition due to the increasing scale of projects, cumulative sales for the quarter exceeded those of the previous quarter.

## Trends in Operating Profit (Cumulative)

(Thousands of yen)

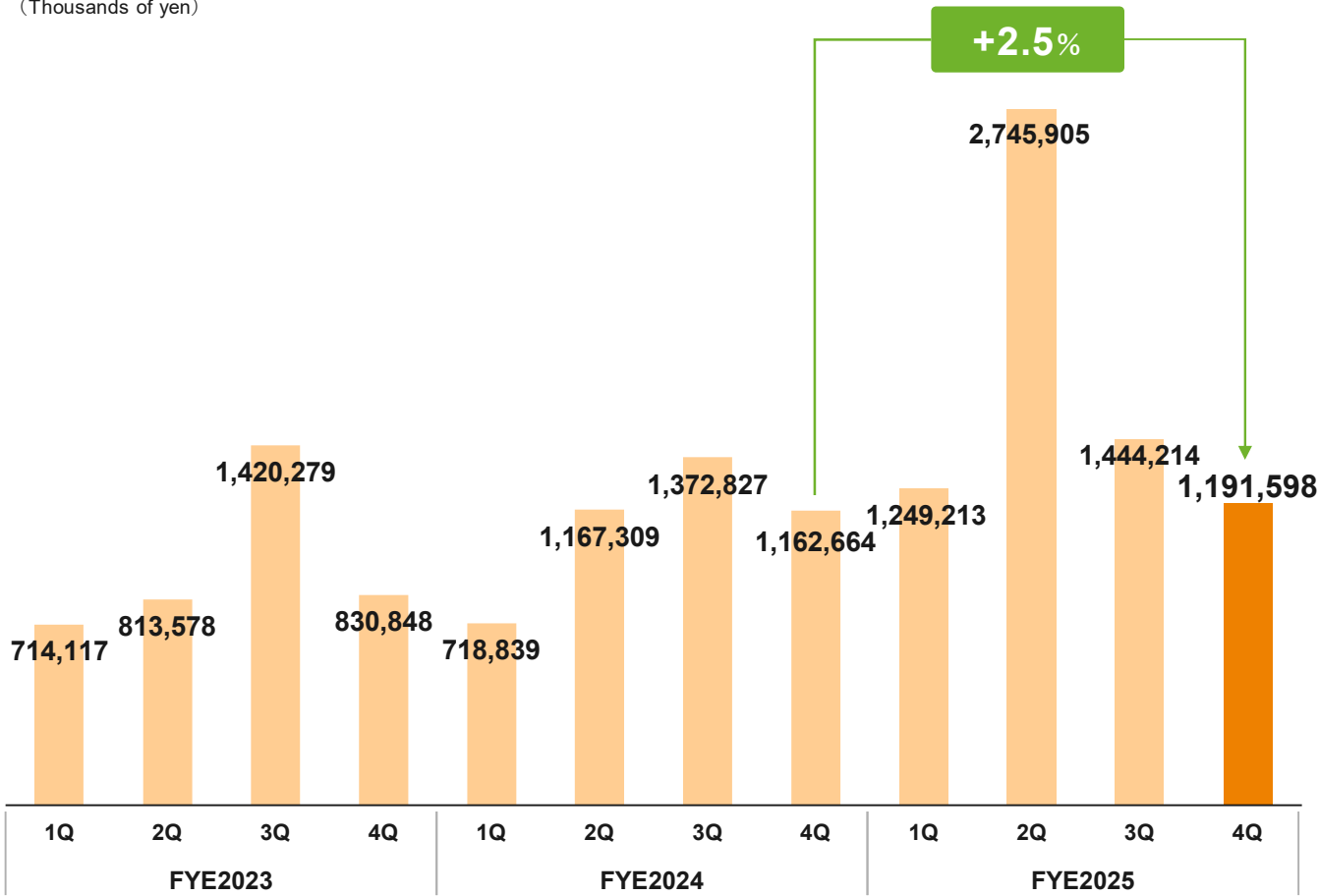


- Basically, operating income increases in line with sales growth.
- In the 4Q, we will flexibly recognize expenses.



# Trends in Net Sales

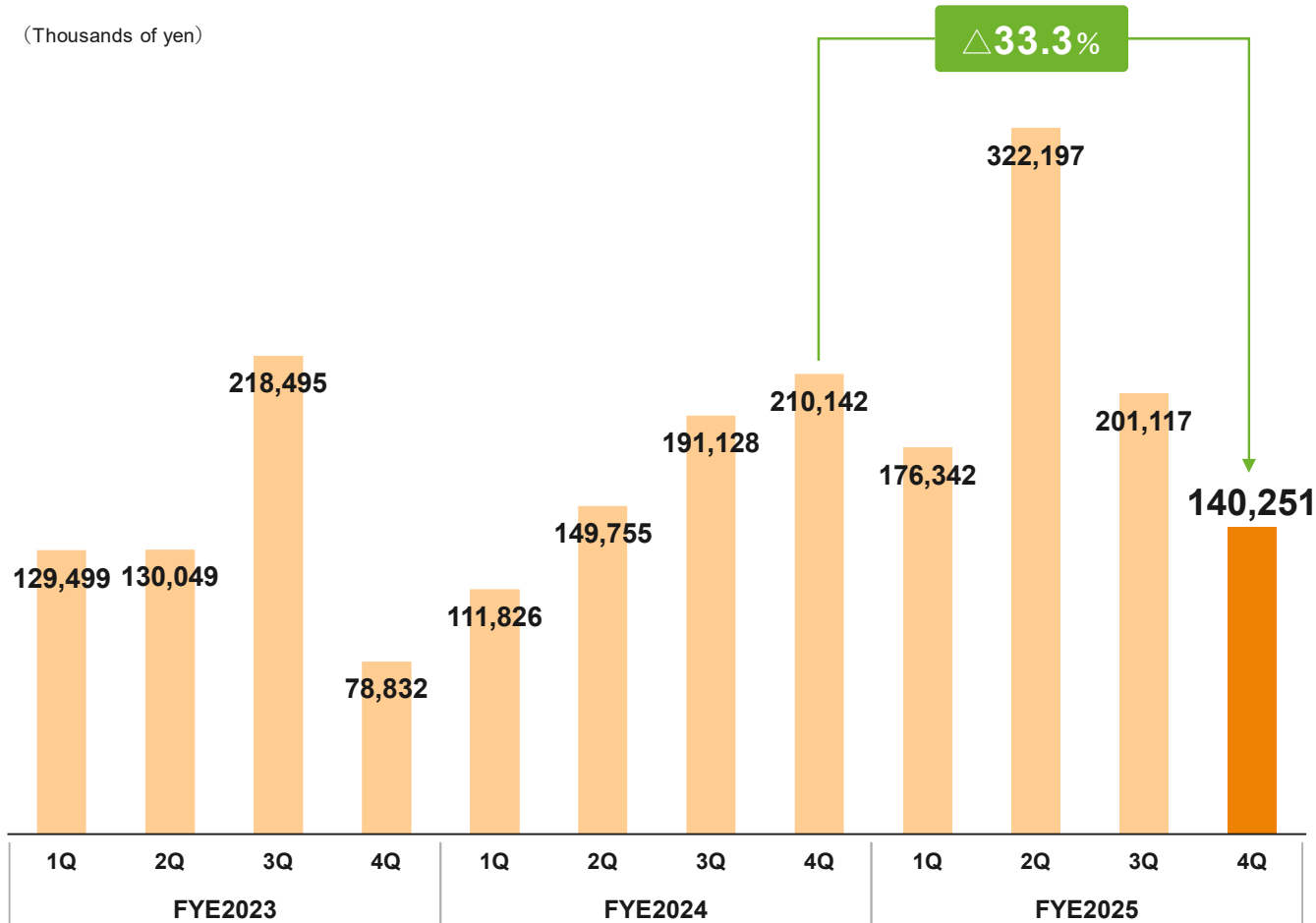
(Thousands of yen)



- 4Q steady progress as usual.
- With the increase in the scale of projects, the timing of revenue recognition is changing, resulting in fluctuations in quarterly revenue.

## Trends in Operating Profit

(Thousands of yen)



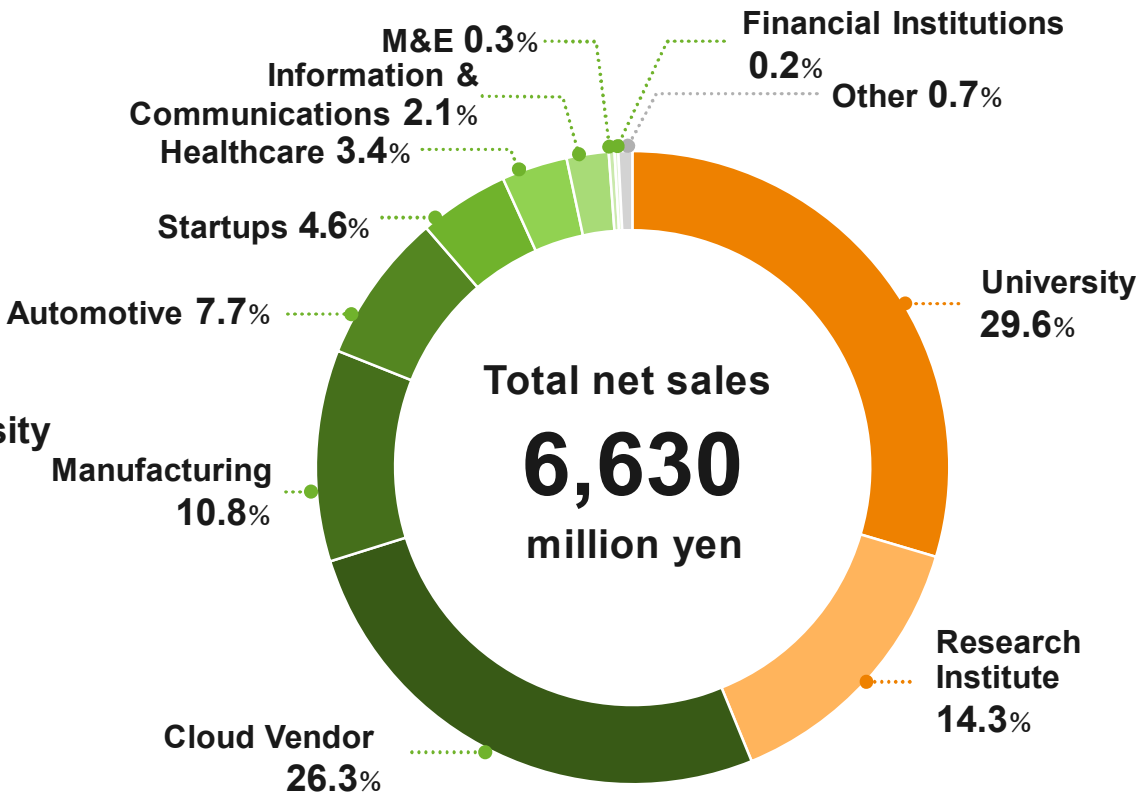
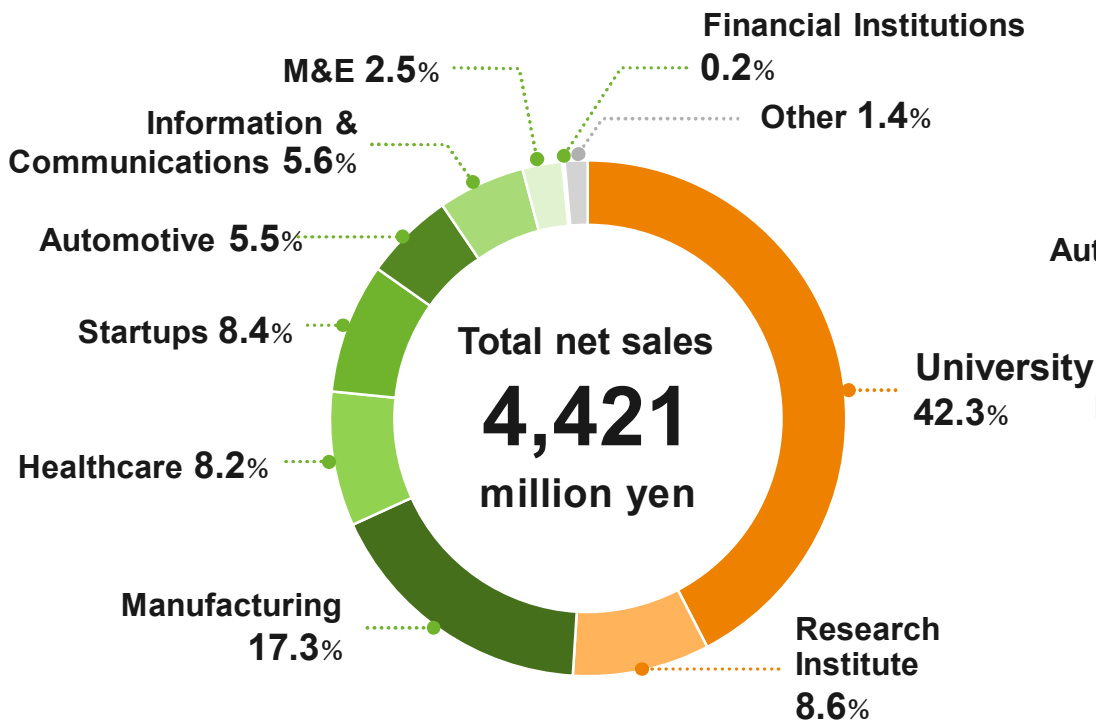
- As for the 4Q, expenses incurred were as initially planned, including investments in human resources and equipment for the next fiscal year.

# Net Sales by Industry

The proportion of customers in our customer base has changed significantly due to demand for AI generation.

FYE2024

FYE2025



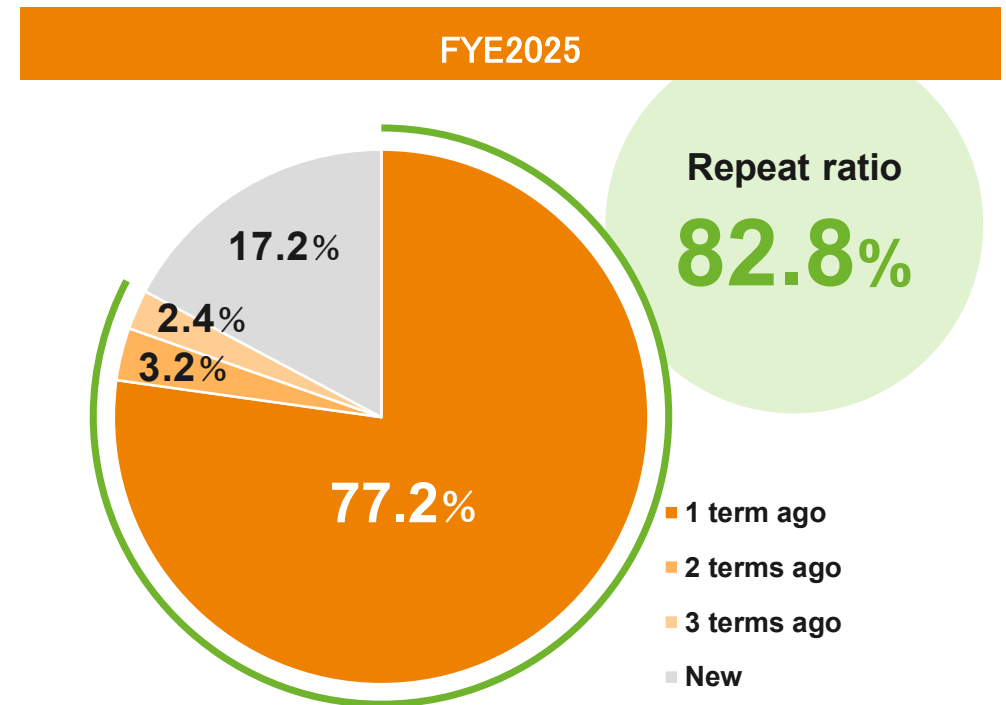
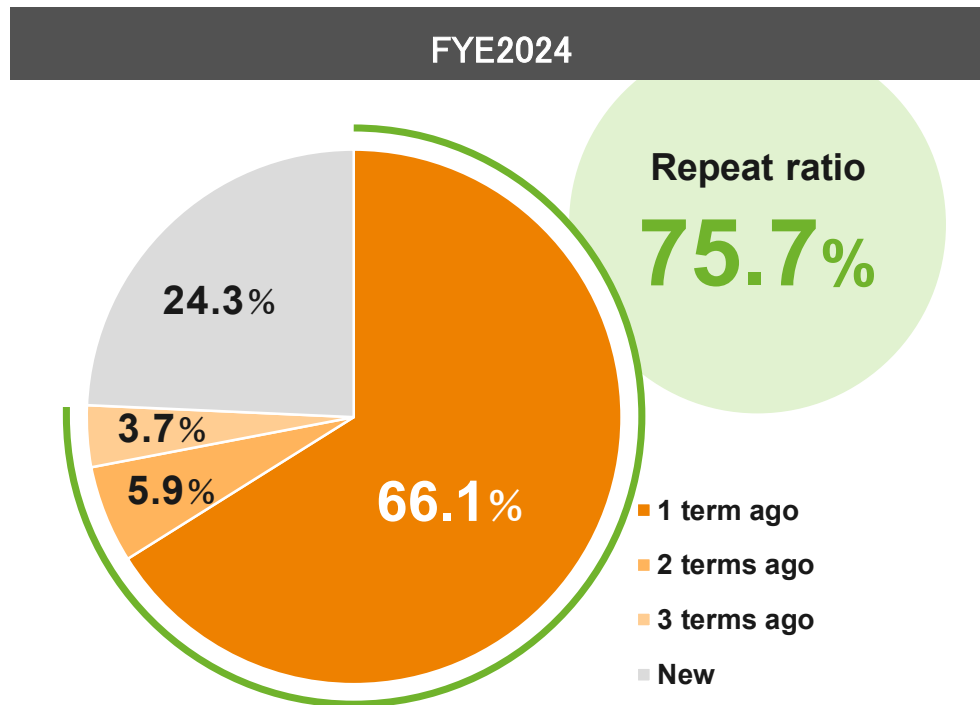
## Net Sales by Service Category

(Thousands of yen)	FYE2024	FYE2025	Increase/ decrease amount	Ratio of increase/ decrease
Net sales	4,421,640	6,630,931	2,209,290	50.0%
DX Service	4,062,235	6,154,049	2,091,813	51.5%
Service & Support	359,405	476,882	117,477	32.7%

- Sales of DX service increased significantly due to the impact of large projects.
- Service & Support steadily increased the number of cases. The trend of increased sales continues.

## Repeat Ratio in Customer Composition Ratio

Over 80% of flow sales are repeat orders.



Sales to customers in the current period,

※Sales for the previous fiscal year include sales to customers for which sales were recorded in the N-1 fiscal year (including cases where sales were recorded in the N-2 fiscal year or earlier).

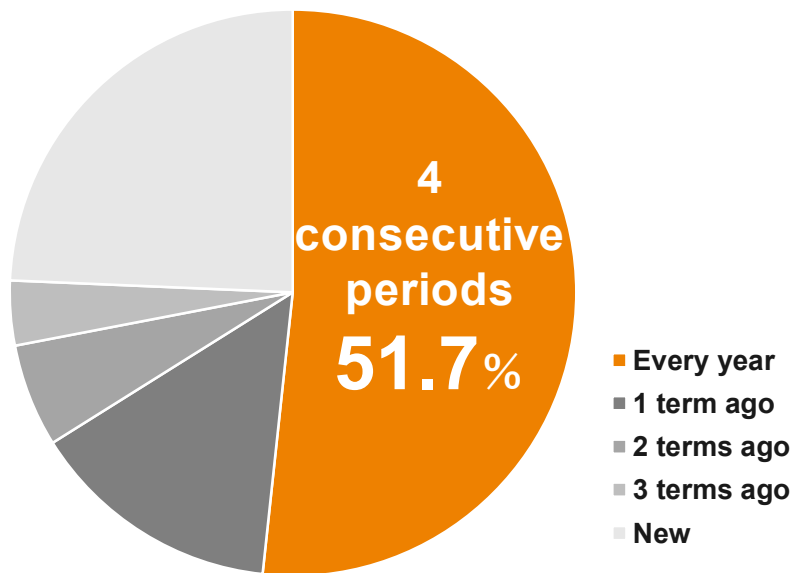
※Sales from two periods ago refer to sales to customers for which sales were not recorded in the N-1 period but were recorded in the N-2 period (including cases where sales were recorded in the N-3 period).

※Sales from three periods ago refer to sales to customers for whom sales were not recorded in the N-1 and N-2 periods but were recorded in the N-3 period (including cases where sales were recorded in the N-3 period).

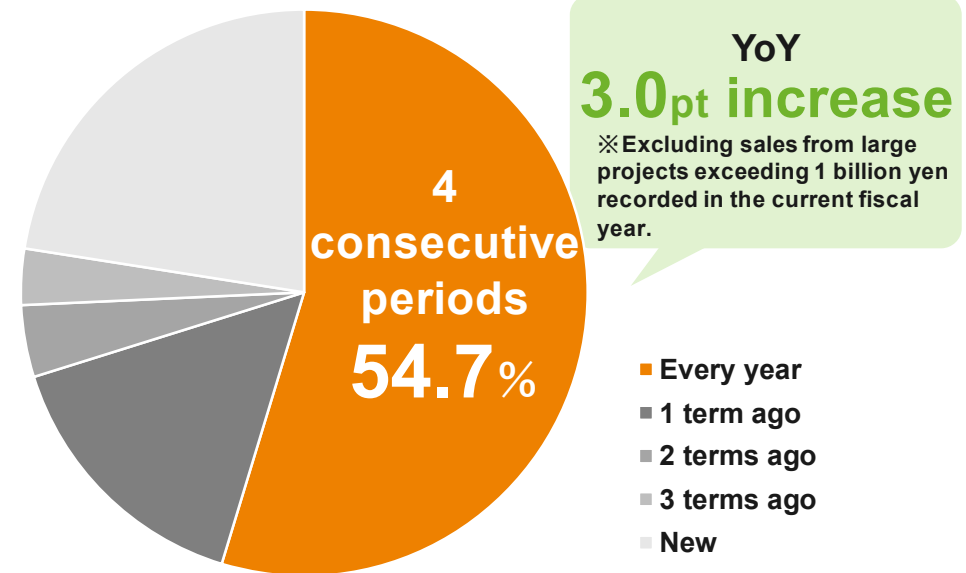
## Retention Ratio

CX has been successful in retaining customers, with more than 50% of regular customers continuing to do business with us for 4 consecutive terms.

FYE2024



FYE2025



Sales to customers in the current period,

※ Sales for the previous fiscal year include sales to customers for which sales were recorded in the N-1 fiscal year (including cases where sales were recorded in the N-2 fiscal year or earlier).

※ Sales from two periods ago refer to sales to customers for which sales were not recorded in the N-1 period but were recorded in the N-2 period (including cases where sales were recorded in the N-3 period).

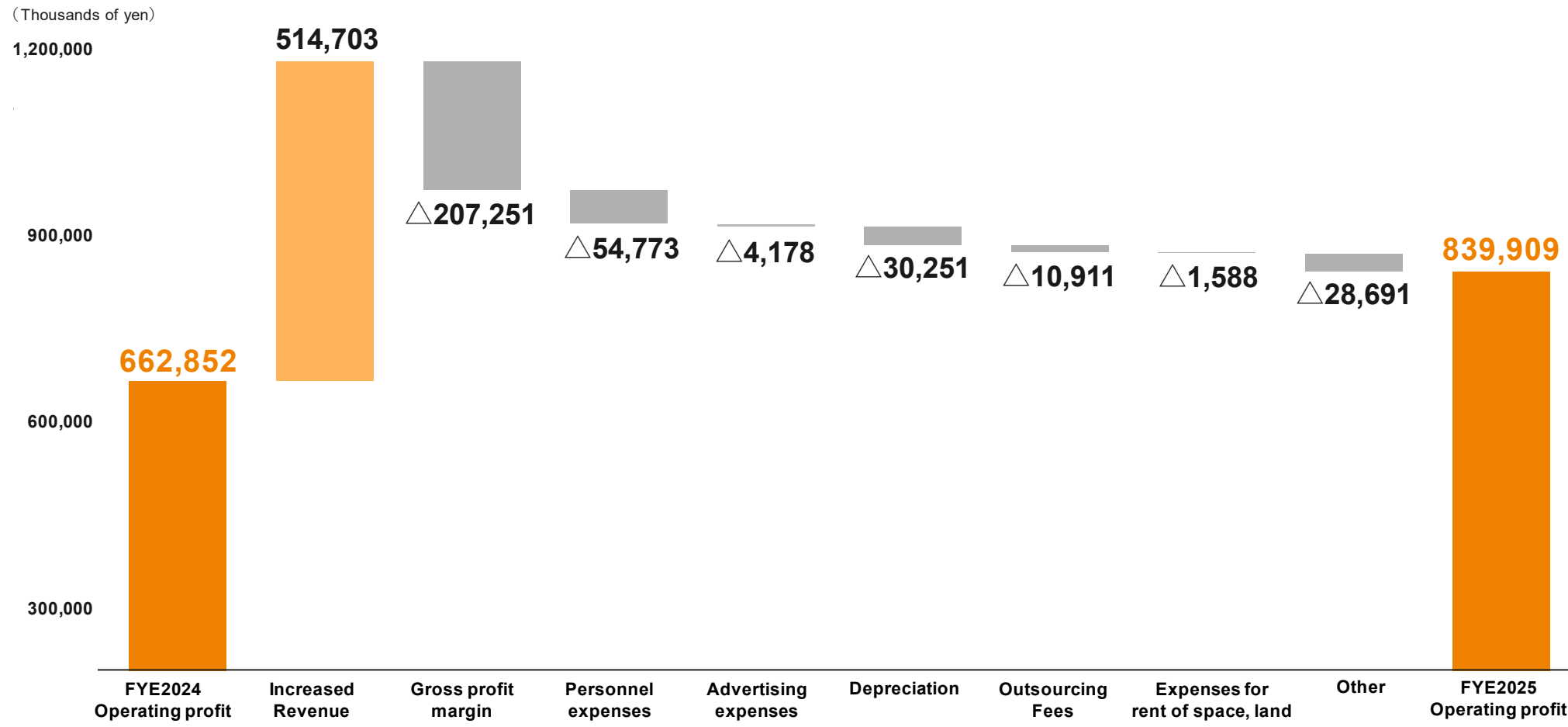
※ Sales from three periods ago refer to sales to customers for whom sales were not recorded in the N-1 and N-2 periods but were recorded in the N-3 period (including cases where sales were recorded in the N-3 period).

※ Excluding sales from large projects exceeding 1 billion yen recorded in the current fiscal year.

## SG&A expenses

(Thousands of yen)	FYE2024	FYE2025	Increase/ decrease amount	Ratio of increase/ decrease	
SG&A expenses	367,268	497,662	+130,394	+35.5%	
Personnel expenses	177,402	232,175	+54,773	+30.9%	Impact of increasing staff
Advertising expenses	32,188	36,367	+4,178	+13.0%	
Outsourcing Fees	32,299	43,211	+10,911	+33.8%	Impact mainly due to strengthening IR activities
Depreciation	12,731	42,982	+30,251	+237.6%	Impact of capital investment
Expenses for rent of space, land	19,964	21,552	+1,588	+8.0%	
Other	92,682	121,373	+28,691	+31.0%	Increase in recruitment-related expenses Increase in insurance premiums due to large projects Increase in business trip

# Operating Profit Analysis of Changes





## Non-operating income & expenses

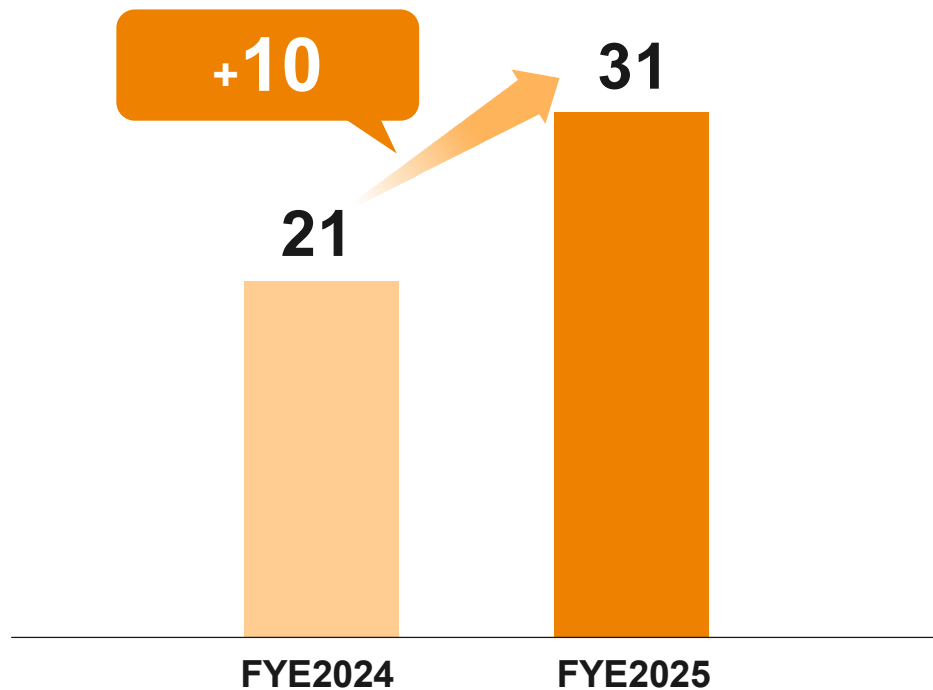
(Thousands of yen)	FYE2024	FYE2025	Increase/decrease amount	Ratio of increase/decrease
<b>Non-operating income</b>	<b>9,733</b>	<b>18,953</b>	<b>+9,220</b>	<b>+94.7%</b>
Foreign Exchange gains	8,923	—	△8,923	—
Interest	25	18,243	+18,217	—
Other	783	710	△73	△9.3%
<b>Non-operating expenses</b>	<b>20,086</b>	<b>62,776</b>	<b>+42,689</b>	<b>+212.5%</b>
Listing-related expenses	20,086	—	△20,086	—
Foreign Exchange losses	—	62,776	+62,776	—

- Hold dollar deposits for settlement of large transactions.  
While interest income increased significantly due to the holding of US dollars, foreign exchange losses were recorded due to the appreciation of the yen caused by Trump's tariffs.
- Listing-related expenses recorded in the previous period will not occur in the current period.

## Investment in Human Resources

The number of employees increased from 21 at the beginning of the FYE2025 to 31. Successful recruitment across a wide range of job types.

### Changes in the number of employees



### Recruitment strategy

Hired a in charge of HR to strengthen recruitment activities for all positions.

**Business Administration Headquarters (HR)**

**Sales  
Staff**

**Engineering  
Staff**

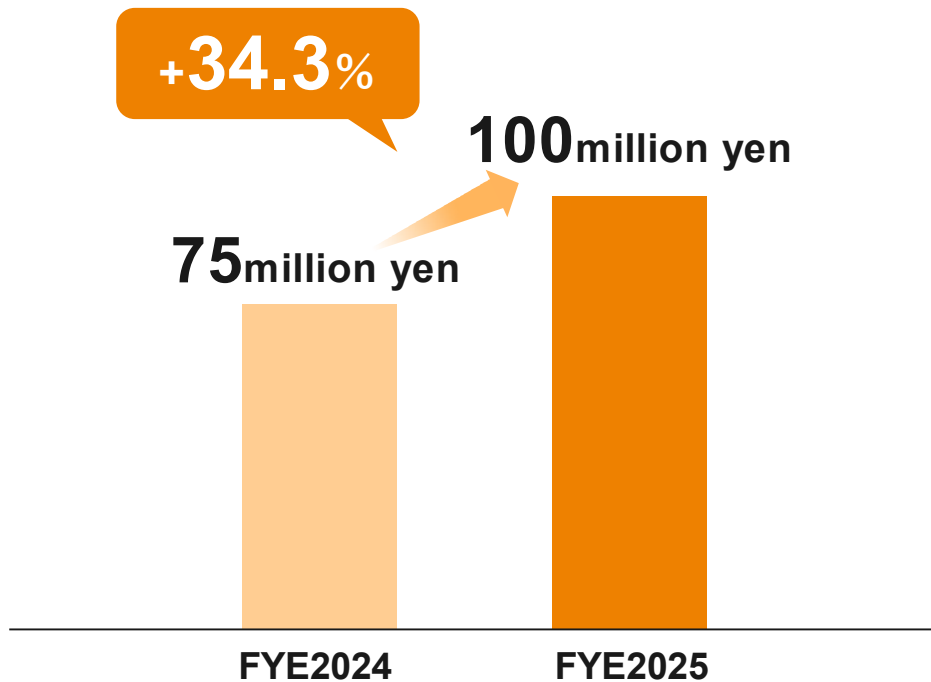
**Sales  
Support  
Staff**

## Investment in Capital

As originally planned, two of NVIDIA's latest GPU servers have been introduced.

We plan to continue investing in equipment so that we can continue to provide an environment where you can try out the latest GPUs.

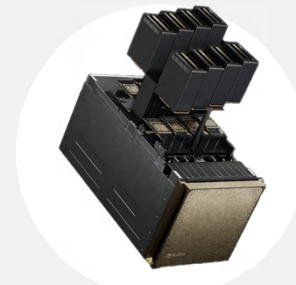
### Change in the capital expenditures



### Breakdown of capital investment



**NVIDIA DGX H100**



**NVIDIA DGX B200**

Latest GPU servers

# — Medium-term Management Plan

## — Market Analysis

## Current Situation

### Negative

- The Trump tariffs are causing increased uncertainty about the future of domestic manufacturing and the automotive industry.
- Increasing inflation and operating costs (electricity, space, regulatory compliance costs)

### Positive

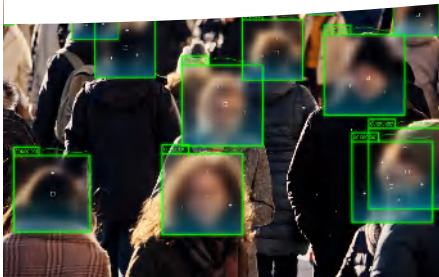
- With the evolution of AI, such as generative AI and multimodal AI, and the expansion of the market, project sizes will continue to increase.
- Shortening the launch span for new GPU products. New products are scheduled to be released every year until 2028.
- “2025 Budget Proposal: Major AI-Related Measures” Budget scale: 196.9 billion yen, a 67.4% increase from the previous year.

[https://www8.cao.go.jp/cstp/ai/yosan\\_7nendo\\_an.pdf](https://www8.cao.go.jp/cstp/ai/yosan_7nendo_an.pdf)

# Advances in AI and Market Expansion

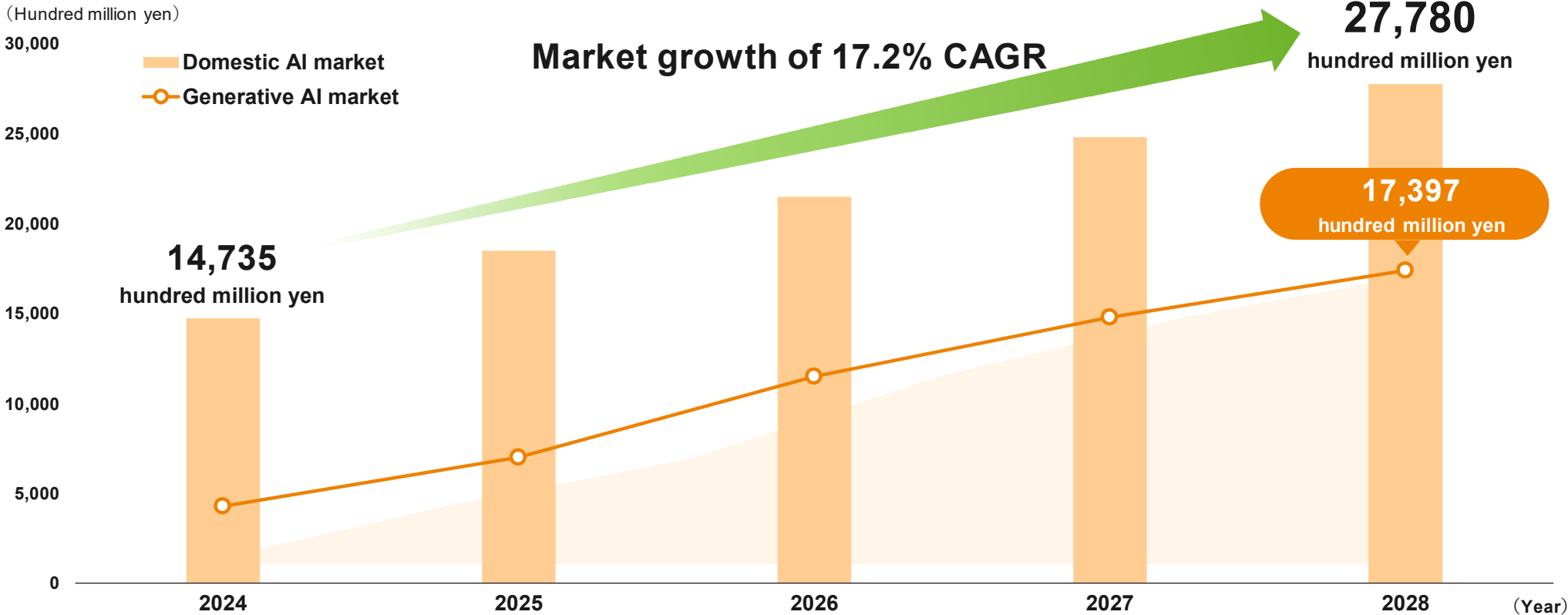
AI, which has been used only in specific fields, will rapidly expand its scope in the future.

PERCEPTION AI	GENERATIVE AI	AGENTIC AI	PHYSICAL AI
<p><b>Image recognition</b></p> <ul style="list-style-type: none"> <li>• Anomaly detection</li> <li>• Defect detection</li> <li>• Lesion diagnosis</li> <li>• Character recognition etc.</li> </ul>	<p><b>Generative AI</b></p> <ul style="list-style-type: none"> <li>• Content generation</li> <li>• Chat bots</li> <li>• Voice bots etc.</li> </ul>	<p><b>Agent AI</b></p> <ul style="list-style-type: none"> <li>• Personal Assistant</li> <li>• Business Process Automation etc.</li> </ul>	<p><b>Physical AI</b></p> <ul style="list-style-type: none"> <li>• Robotics</li> <li>• Advanced Mobility etc.</li> </ul>



# Domestic Market Forecast for AI (including generative AI)

By 2028, the AI market will grow to 27,780 hundred million yen.  
Of this, the generative AI market will reach 17,397 hundred million yen, a 12.3-fold increase from the 2023 fiscal year, accounting for approximately 60% of the AI market.



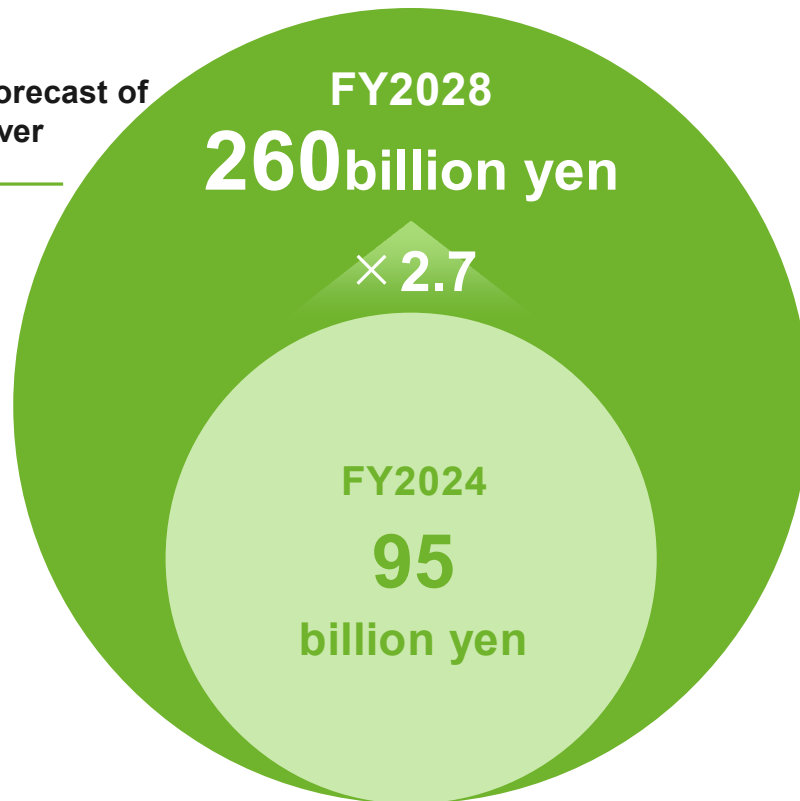
\*From Fuji Chimera Research Institute, “2025 AI Market Survey: Leap Forward with Generative AI/LLM”



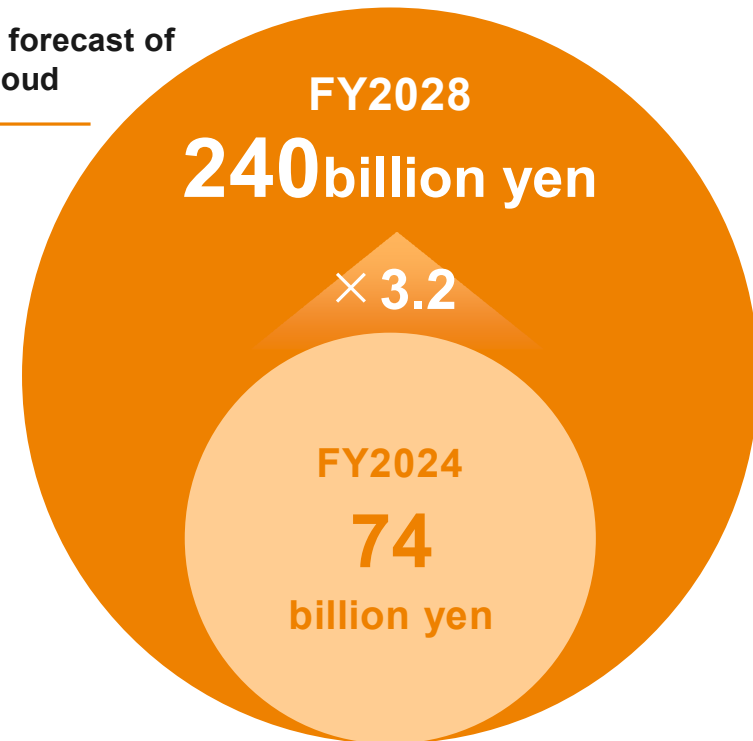
## Market forecast of GPU server/GPU cloud for AI

The GPU server market is expected to grow 2.7 times over the five years from 2024 to 2028, while the GPU cloud market is expected to grow 3.2 times.

Market forecast of  
GPU server



Market forecast of  
GPU cloud



\*From Fuji Chimera Research Institute, "2025 AI Market Survey: Leap Forward with Generative AI/LLM"

# — Growth Strategy

## **Growth Strategy**

**1**

**Transition to higher-level business**

**2**

**Strengthening the ecosystem to meet the needs of the large-scale AI era**

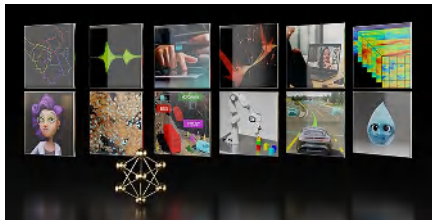
**3**

**Expansion of business domains**

## Transition to Higher-level Business

We will continue to expand our portfolio to higher layers to meet a wide range of user needs.  
Promote seamless upselling and cross-selling.

Providing tools for AI  
development as solutions



AI Enterprise

AGE / W&B



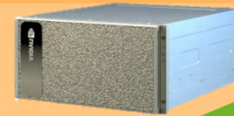
Deeplearning BOX



GPU Card



HGX Server



DGX Series



PCI-E GPU Server



DGX CLOUD

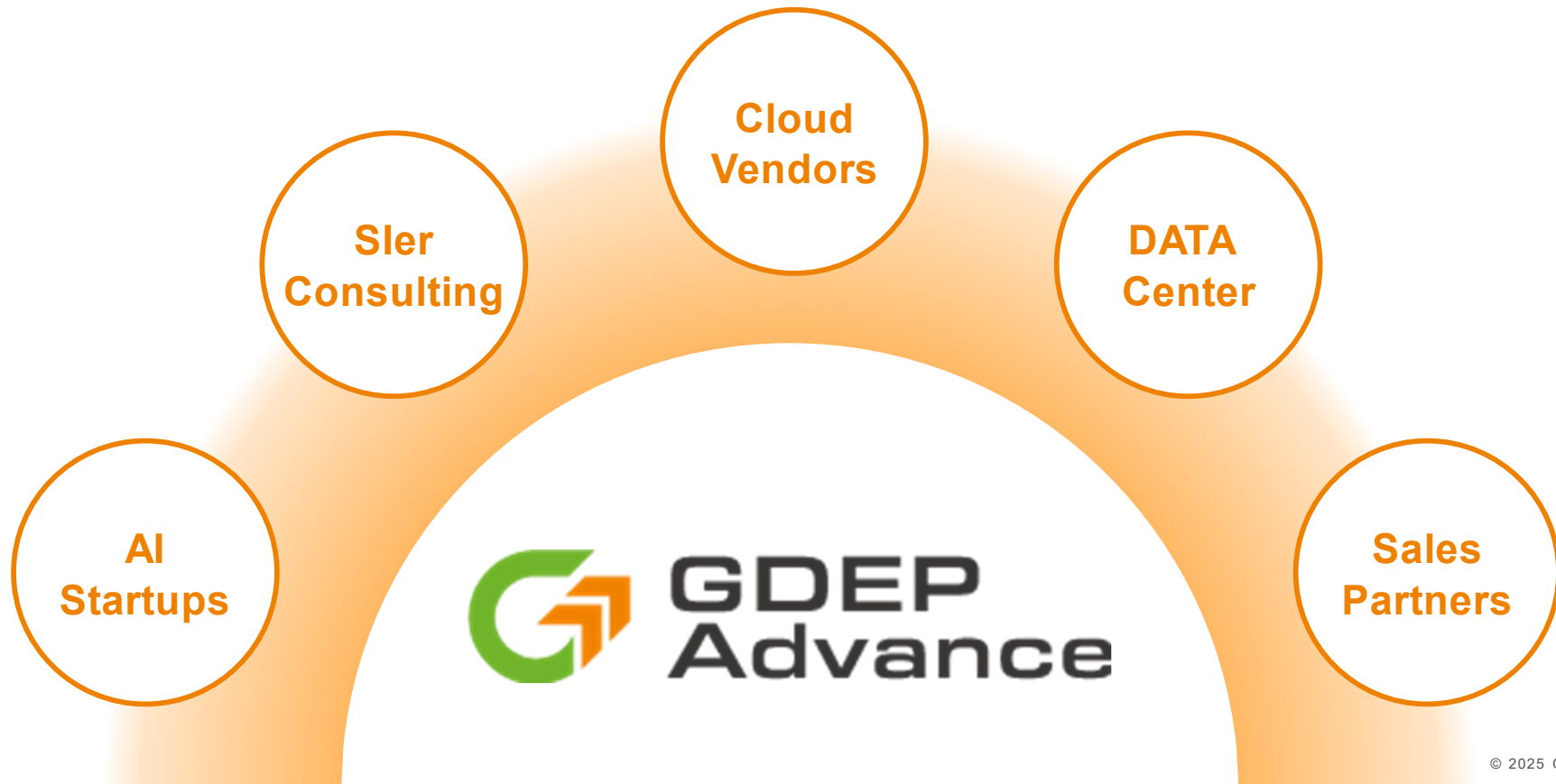
DGX Pod



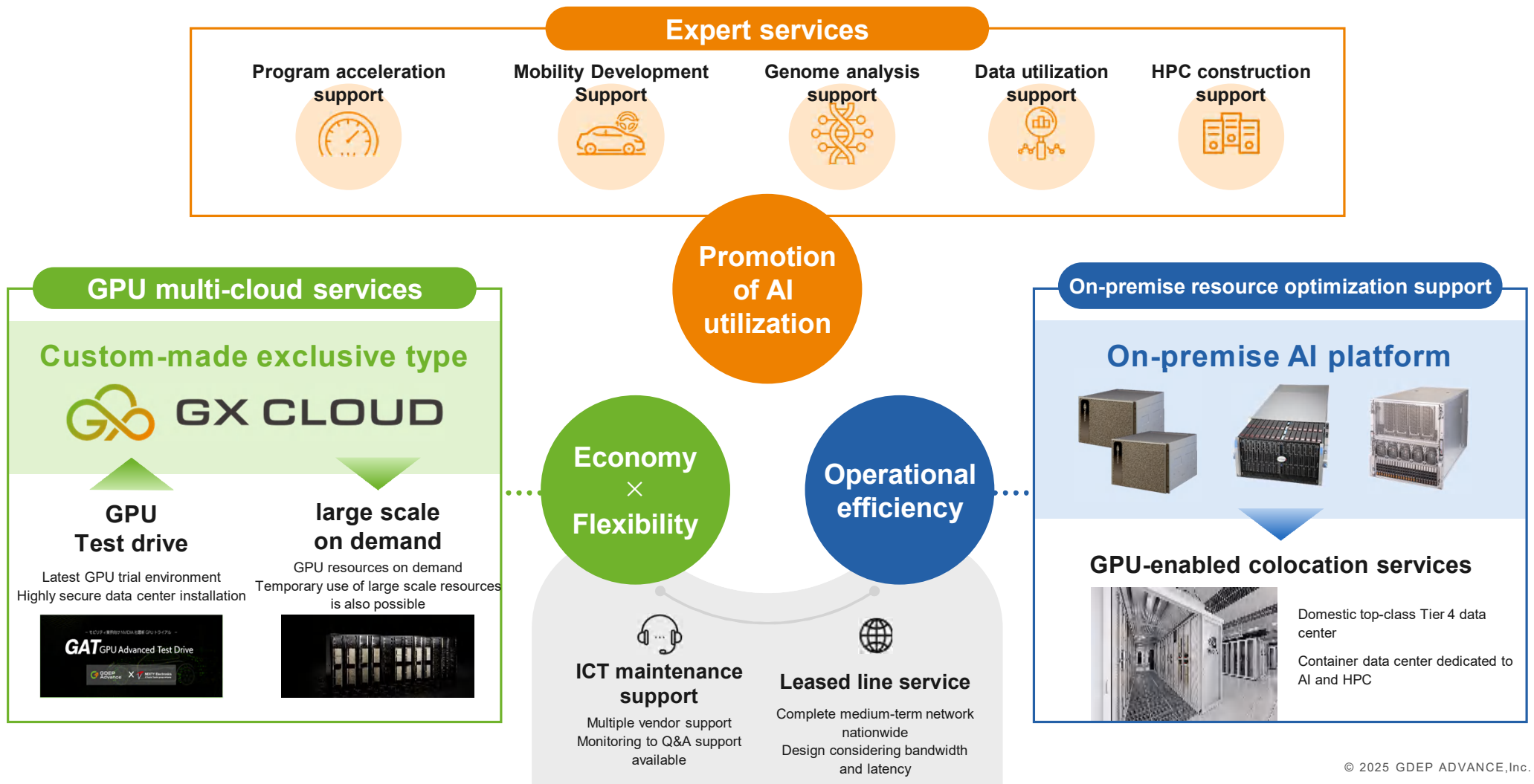
Stable operating environment  
provided through collaboration  
with four data centers in Japan

## Strengthening the Ecosystem to Meet the Needs of the Large-scale AI era

Promote hybrid use of on-premises and cloud by partnering with cloud vendors and data centers. Collaboration solutions with AI startups are also available.

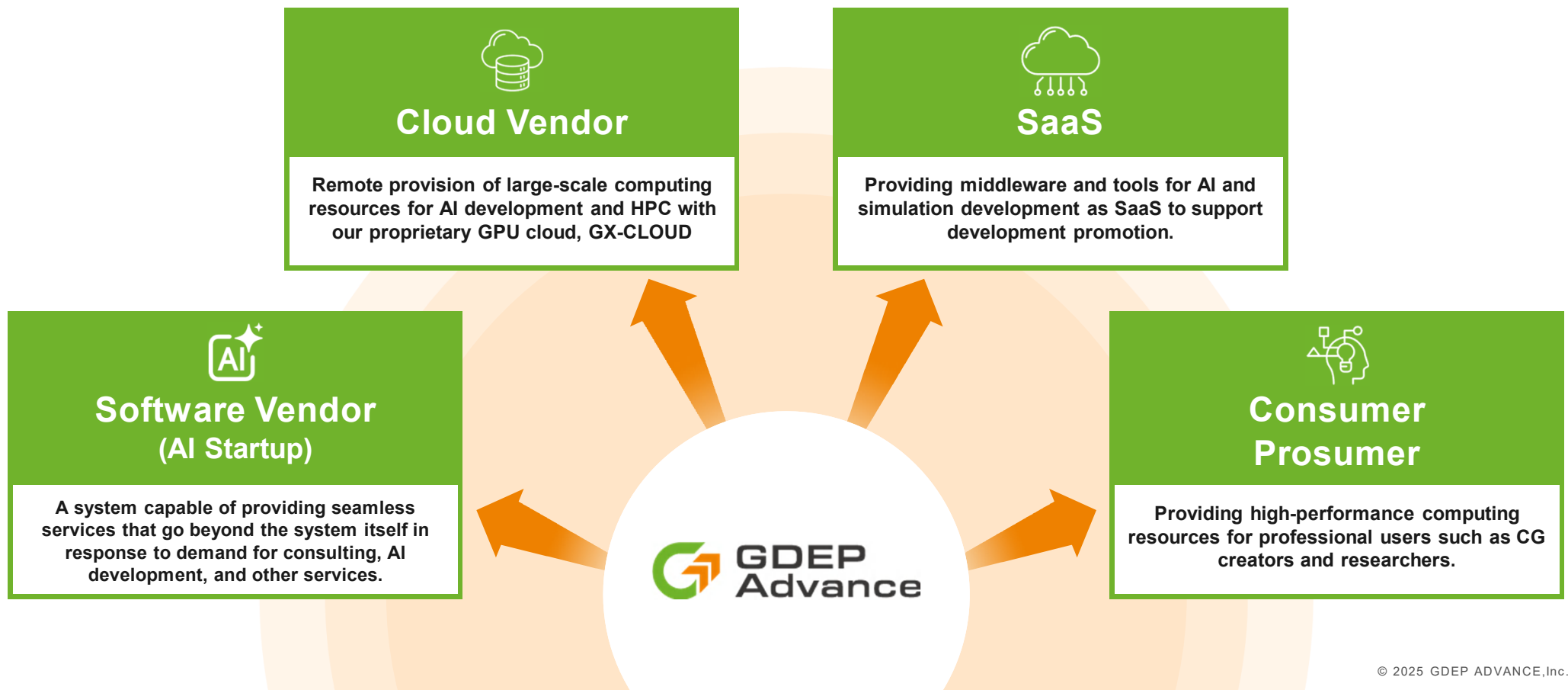


# Strengthening the Ecosystem in Line with the era of Large-scale AI



## Expansion of Business Domains

We aim to become an “advanced solution vendor” that provides cutting-edge solutions by accelerating growth through entry into new business domains with high affinity and M&A.












# Medium-term Management Plan

## Numerical Targets



## Business Growth

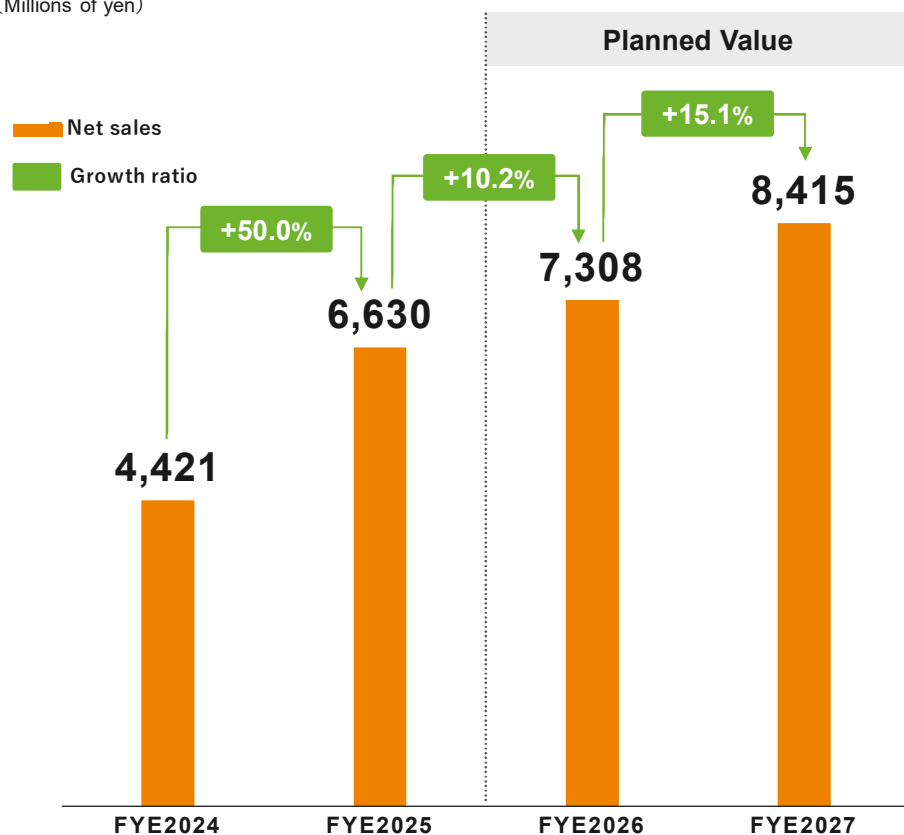
Steadily advancing toward achieving operating income of 1 billion yen in the final year of the medium-term management plan, FYE2027.

(Millions of yen)	FYE2025 (Revision)	FYE2026 (Revision)	FYE2027	After Medium-term Management Plan
	Duration of investment in people and equipment		Investment recovery phase	
Plan	Accelerate top-line growth and aggressively invest in people and equipment.		Accelerate the growth rate of operating income through the results of investments in FYE2025 and FYE2026.	Maintain high growth rate of operating income and increase operating margin.
Net sales	6,630	 7,308	 8,415	
Operating Profit	839	 934	 1,055	
Operating Profit Growth Ratio	26.7%	 11.2%	 13.0%	

# Numerical Targets

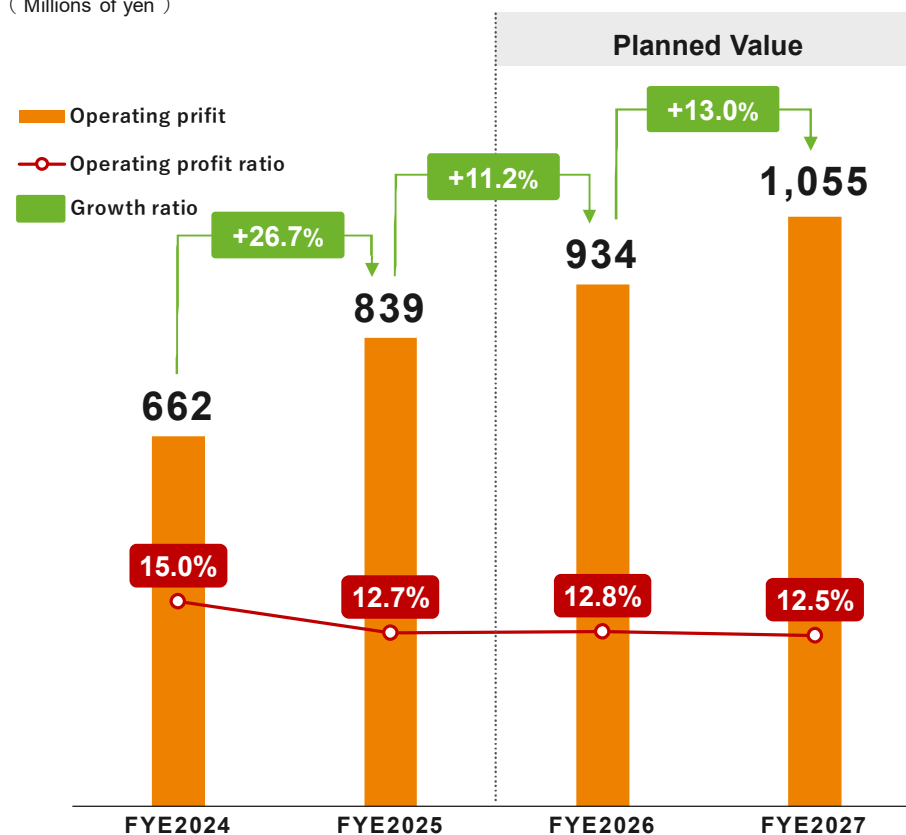
## Net sales

(Millions of yen)



## Operating Profit - Operating Profit Ratio

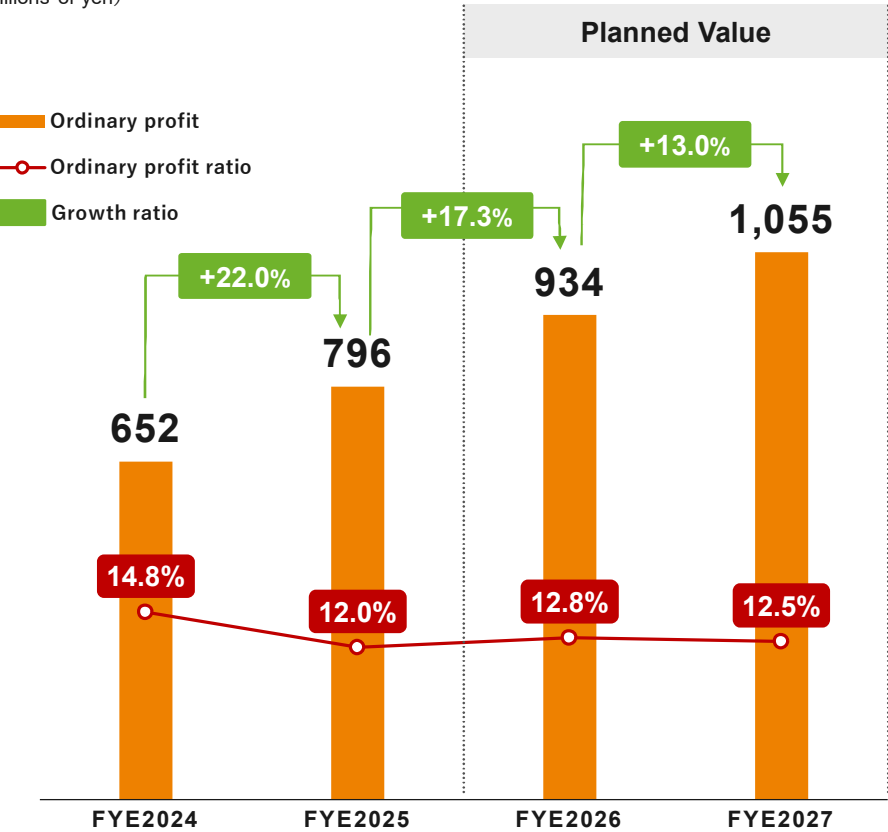
(Millions of yen)



# Numerical Targets

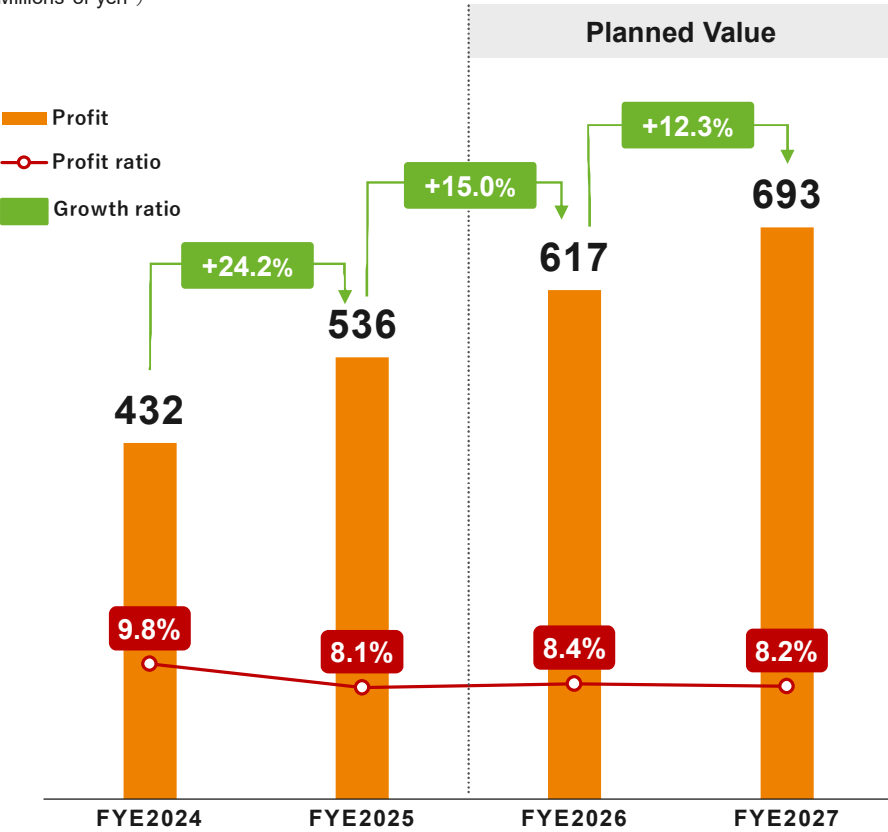
## Ordinary Profit·Ordinary Profit Ratio

(Millions of yen)



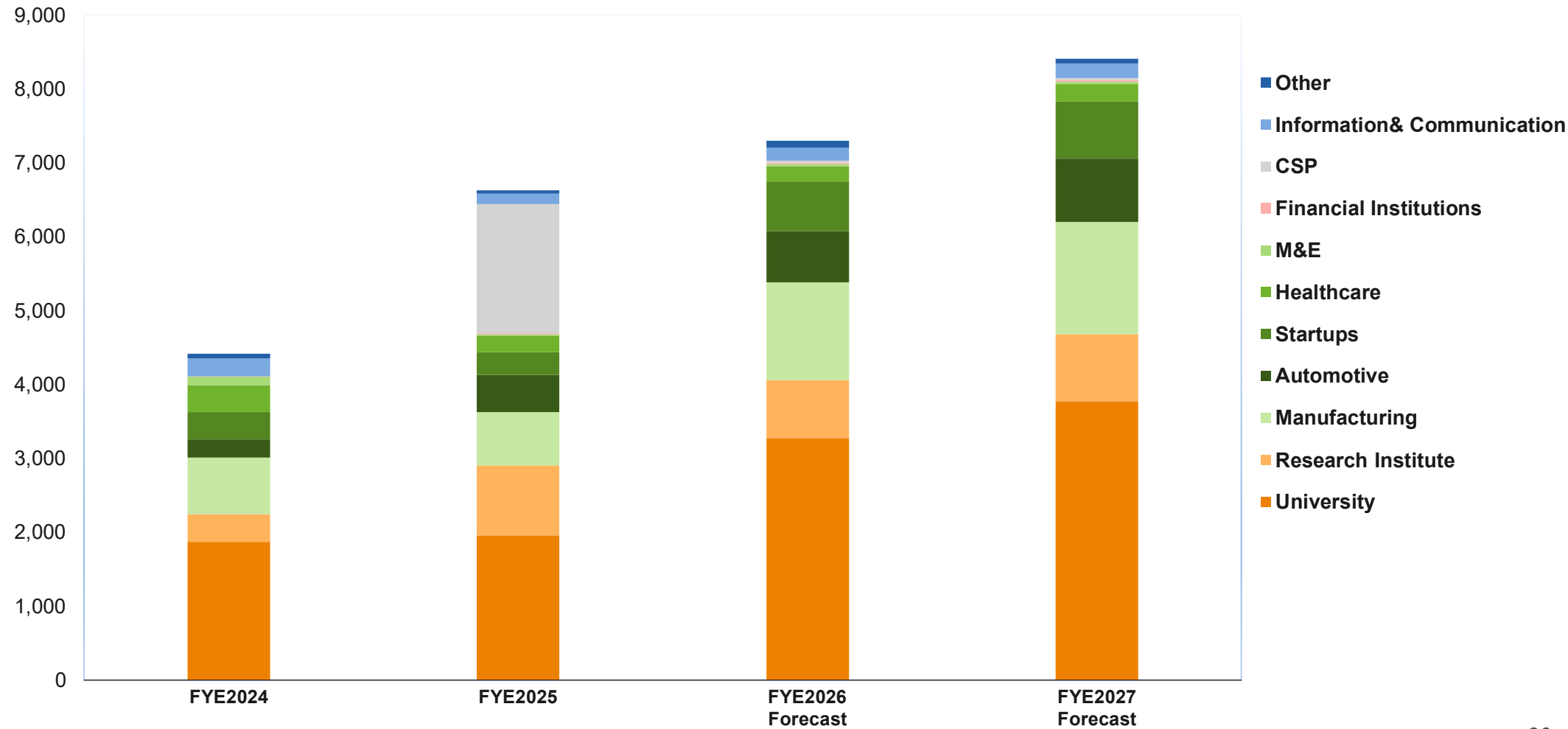
## Profit·Net Profit Ratio

( Millions of yen )



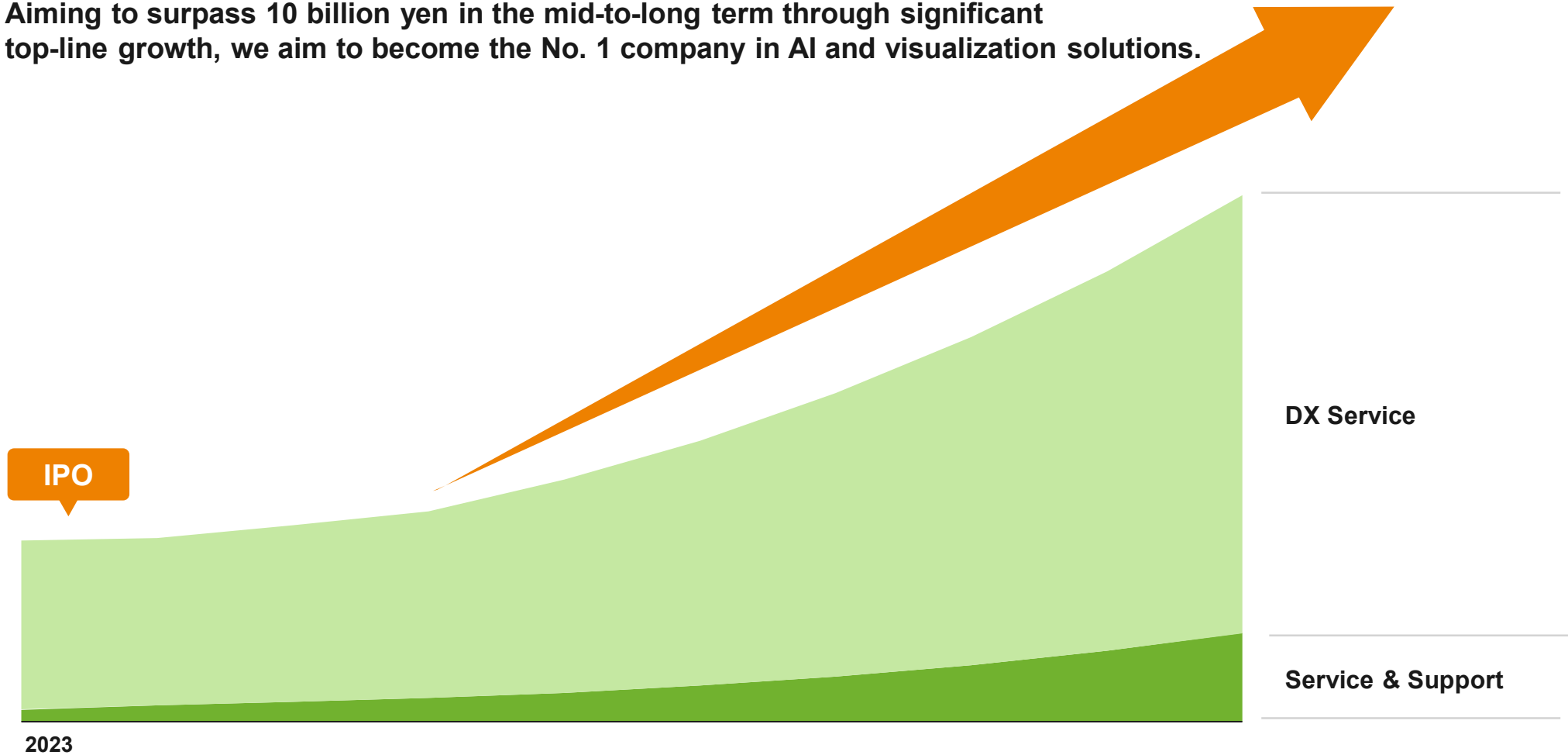
# Sales Forecast by Industry

(Millions of yen)



## Business Growth Image

Aiming to surpass 10 billion yen in the mid-to-long term through significant top-line growth, we aim to become the No. 1 company in AI and visualization solutions.



## — FYE2026 Earnings Forecasts

# Highlights

## Net Sales

**7,308**million yen

YoY change

**+10.2%**



Positive

- Demand for AI equipment remains strong

Negative

- Postponement of capital investment due to Trump tariffs, etc.

## Operating profit

**934**million yen

YoY change

**+11.2%**



Positive

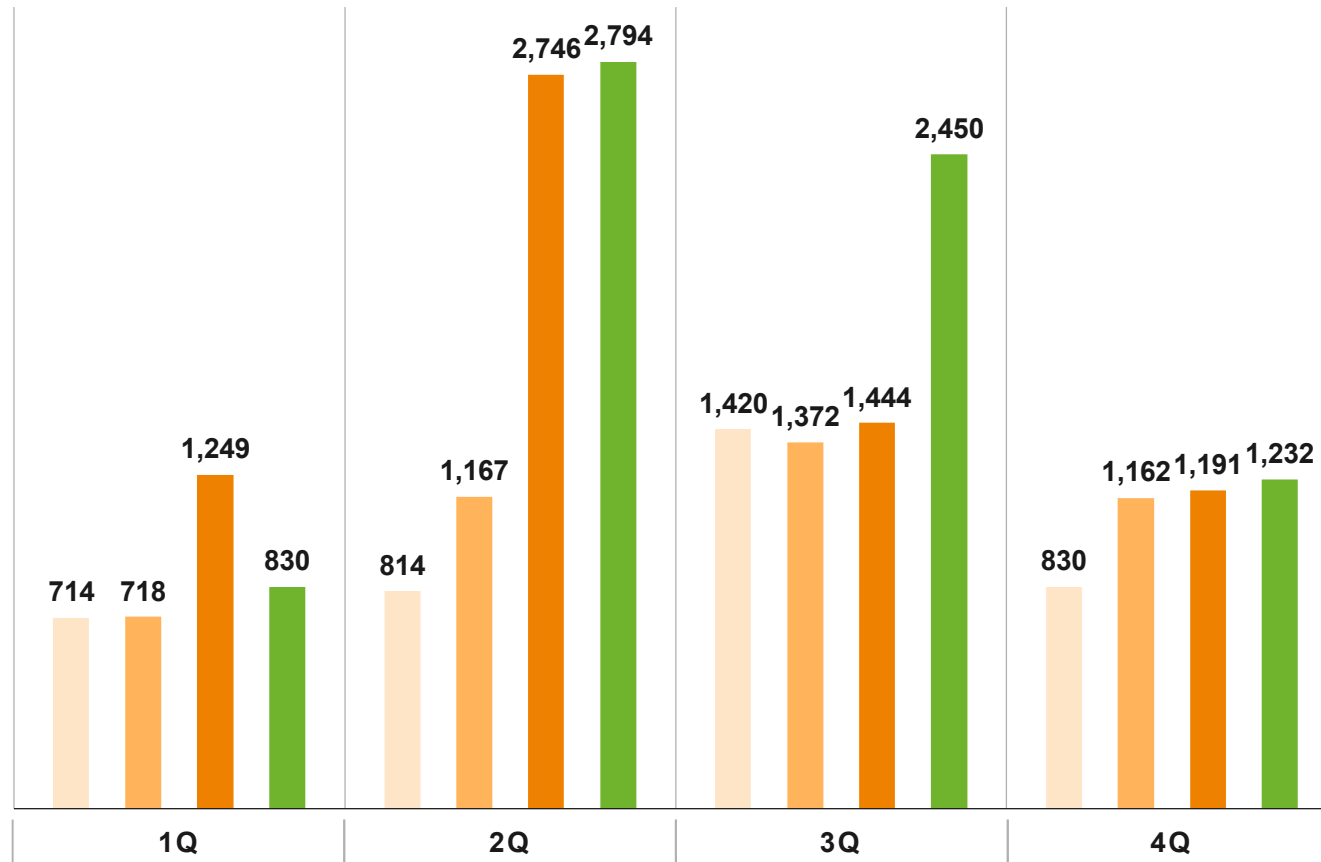
- Gross profit margin is expected to improve

Positive

- We plan to actively recruit personnel and invest in equipment, and selling, general and administrative expenses are expected to increase significantly.

# Quarterly Sales Forecasts

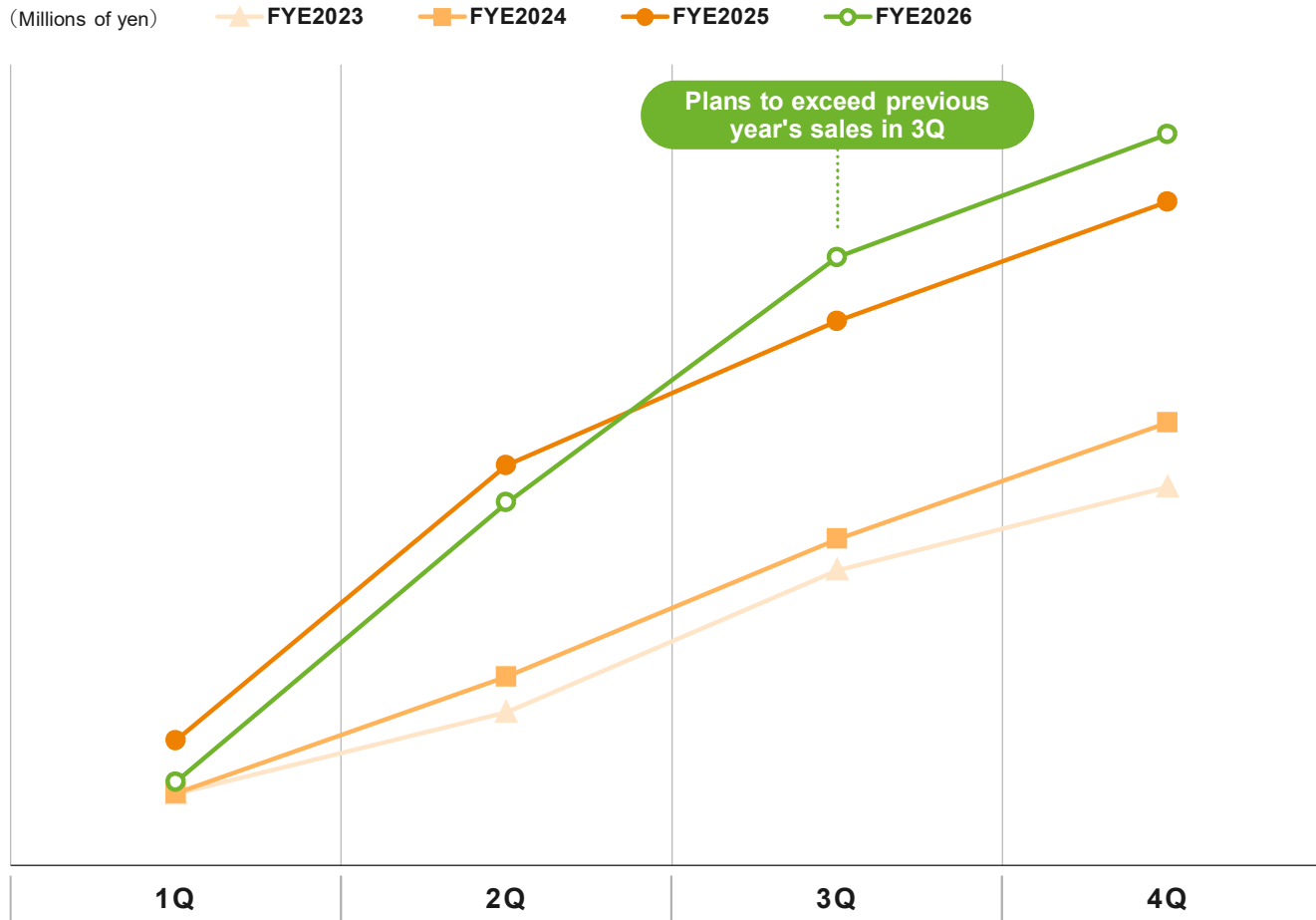
(Millions of yen)    ■ FYE2023    ■ FYE2024    ■ FYE2025    ■ FYE2026



- The first half of the FYE2025 saw faster progress than usual due to the impact of large projects.
- Capital investment is expected to be concentrated in the second half of the fiscal year due to the impact of Trump tariffs.



## Quarterly Sales Forecasts (Cumulative)



- The first half of the FYE2025 was affected by large projects, resulting in faster progress than usual.
- Due to the impact of Trump tariffs, capital investment is expected to be concentrated at the end of the fiscal year.

## Earnings forecast (FYE2026)

(Millions of yen)	FYE2025		FYE2026		Increase/ decrease amount (Ratio)
	Achievements	Sales ratio	Achievements	Sales ratio	
Net sales	6,630	—	7,308	—	+667 (+10.2%)
Operating profit	839	12.7%	934	12.8%	+94 (+11.2%)
Ordinary profit	796	12.0%	934	12.8%	+138 (+17.3%)
Profit	536	8.1%	617	8.4%	+80 (+15.0%)

- Top line and operating income grew +10%
- Avoiding the impact of exchange rates, we expect operating income and net income to grow by 20%.

## Earnings forecast (sales by service category)

(Thousands of yen)	FYE2025	FYE2026 (Forecast)	Increase/decrease amount	Ratio of increase/decrease
Net Sales	6,630,931	7,308,320	677,388	10.2%
DX service	6,154,049	6,812,293	658,244	10.7%
Service & Support	476,882	496,026	19,144	4.0%

- DX services and Service & Support are expected to see steady revenue growth against a backdrop of strong demand.
- The outstanding orders represents the figures for flow transactions within DX services. The decrease was due to the inclusion of large orders disclosed in the FYE2024.

(Reference) (Millions of yen)	FYE2024	FYE2025		
Outstanding orders*	2,106	1,297	△ 809	△ 38.4%

\*Flow sales only (as of the end of May)

## Dividend Forecast

	FYE2023	FYE2024	FYE2025	FYE2026 Forecast
Dividend per share (yen) ※	62.00	67.00	23.00 (92.00)	29.00
Total dividends (Million yen)	74	89	23.00 (92.00)	—
Dividend payout ratio	19.7%	20.4%	23.0%	25.4%

- Dividends are an important shareholder return measure.
- Our policy is to raise the dividend payout ratio each fiscal year while making necessary investments.

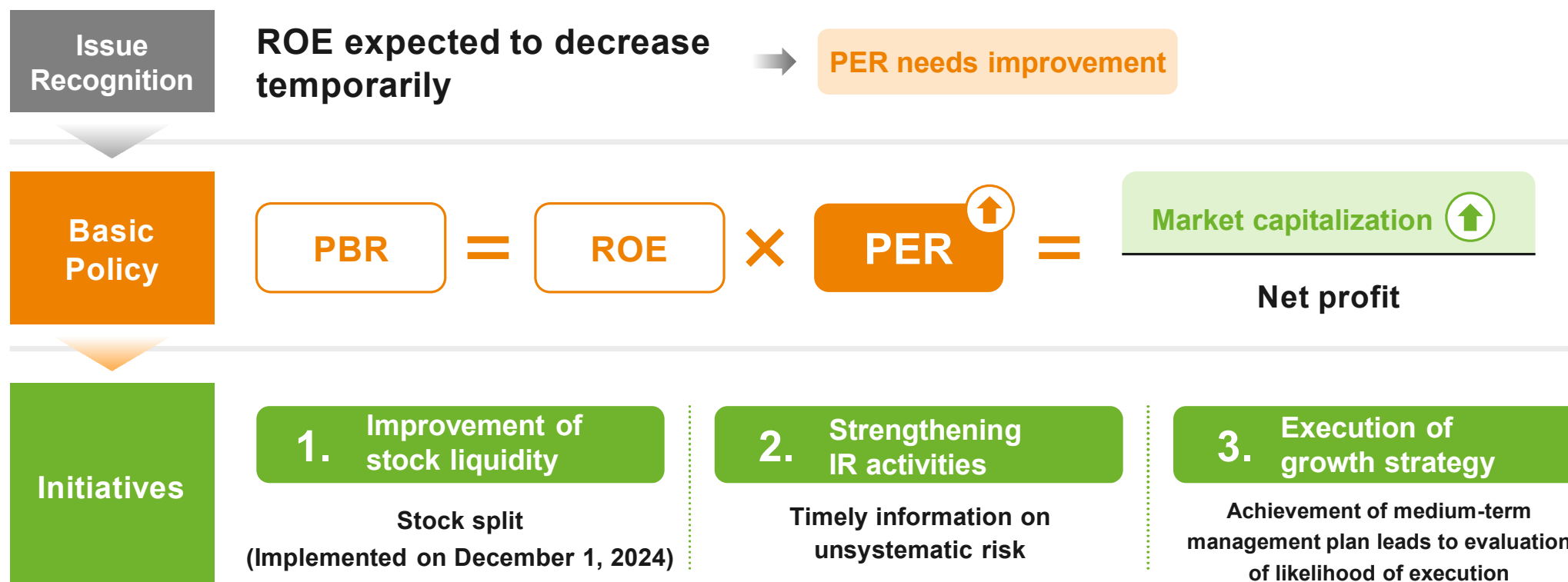
- ※ The Company conducted a stock split on December 1, 2024 at a ratio of 4 shares for 1 common stock.
- ※ Figures for FYE2022 to FYE2024 are before the stock split.
- ※ Figures for the FYE2025 are after the stock split. Figures in parentheses ( ) do not include the stock split.

**— Management initiatives that take into account capital costs and stock prices**

## Management initiatives that take into account capital costs and stock prices



In the FYE2026, we will continue to make proactive investments aimed at growth in the post-medium-term plan (13th term onwards), following on from the previous fiscal year.

Although this is expected to temporarily lower ROE, we aim to improve PBR through an improvement in PER and increase the total market capitalization of our shares.



# 1 Stock Liquidity

As a result of a 4 shares for 1 common stock split implemented in 2024, the investment amount decreased and the number of shareholders increased.

	Before splitting		After splitting
Per unit	<div>As of November 2024</div> <div>1million yen</div>	<div>December, 2024</div> <div>4 shares for 1 common stock split</div> <div></div>	<div>As of the end of May 2025</div> <div>240thousand yen</div>
Number of shareholders	<div>As of the end of November 2024</div> <div>2,677</div>	<div>+ 758</div> <div></div>	<div>As of the end of May 2025</div> <div>3,435</div>

## 2 Strengthening IR activities

We will implement initiatives aimed at increasing market capitalization in the future through various approaches to information disclosure and the creation of investment opportunities in order to provide sufficient information to investors and other stakeholders.



### Appointment of an IR officer

- Actively conduct 1on1 investor meetings
- **Share information** using social media accounts (Note, X)



### Establishment of a feedback system for investor meeting content

- Report to the Board of Directors and share investors' opinions with all executives
- Continue to aim for **company management that takes investors' opinions into consideration**



### Expansion of disclosed information

- Implementation of **English disclosure**
- Disclosure of quarterly sales forecasts and repeat rates



### Expansion of information sessions for individual investors

- Hold briefings not only at the end of the fiscal year but also at **the end of the interim period**
- Change to **2 appearances (4 appearances in total)**



## 3 Execution of growth strategy

**1**

**Transition to higher-level business**

**2**

**Strengthening the ecosystem to meet the needs of  
the large-scale AI era**

**3**

**Expansion of business domains**

# ESG Initiatives and Corporate Governance

## Management conscious of sustainability

Strengthen sustainable corporate management and aim to enhance corporate value.

### Environment



#### Environmentally conscious initiatives

- Environmental Management System (EMS) certification



Certified to ISO 9001 and ISO 14001

### Sosial



#### Job satisfaction

- Care for job satisfaction through monitoring of well-being
- Time-based paid leave system
- Flexible working hours tailored to individual lifestyles

#### Education

- Acquisition of cutting-edge technology knowledge through seminars offered by partner companies
- Establishment and operation of training programs using e-learning systems
- Support system for obtaining qualifications

#### Economic growth and productivity

- Quality Management System (QMS) certification

### Governance



#### Establishment of an effective corporate governance system

- Compliance and Risk Management Committee
- Nomination and Compensation Committee

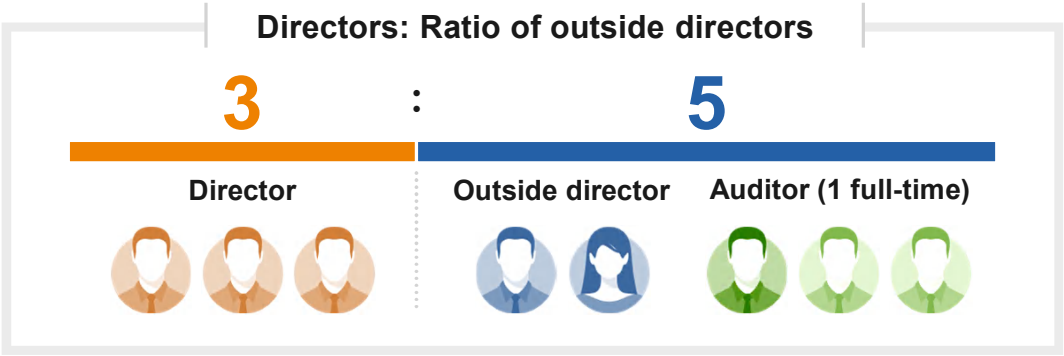
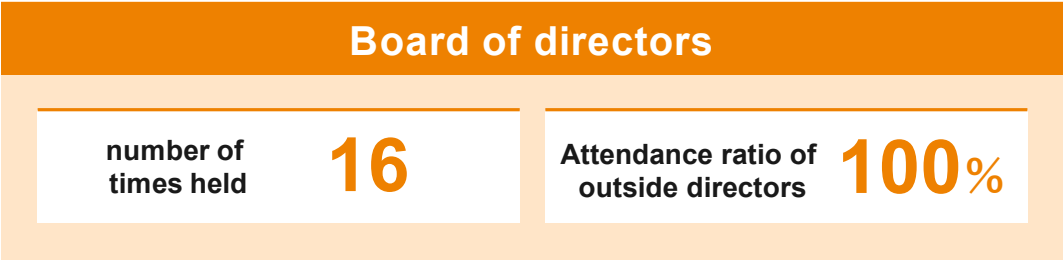
#### Security initiatives

- Information Security Management System (ISMS) certification obtained

#### Risk mitigation mechanism

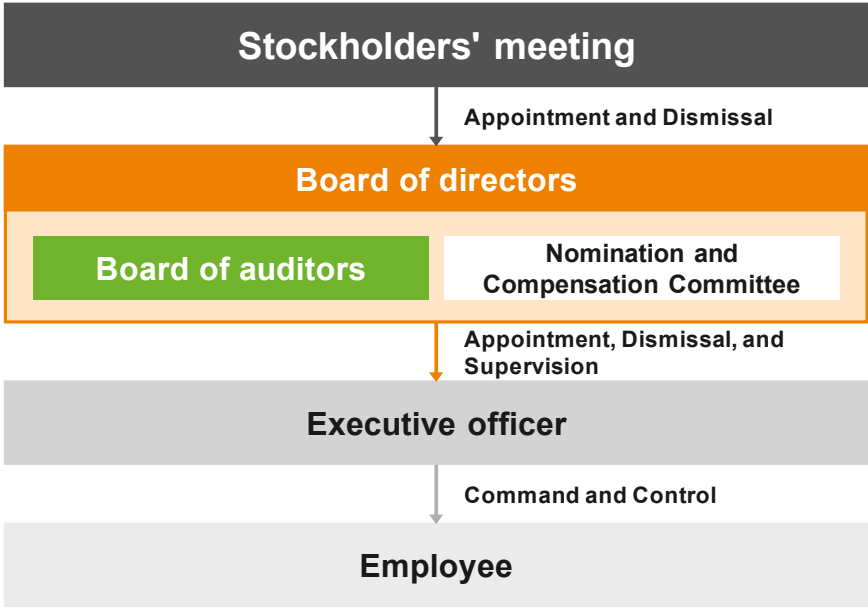
- Establishment of internal and external reporting channels

# Corporate Governance



## Introduction of an executive officer system

By clearly separating management and execution, we have established a system in which the Board of directors supervises overall management and executive officers carry out operations based on the instructions of the Board of directors.



# — APPENDIX

## — Supplemental Results

## Balance Sheets

(Thousands of yen)	FYE2024	FYE2025	Increase/decrease amount	Rate of increase/decrease
Current assets	4,219,436	4,391,214	+171,777	+4.1%
Cash and deposits	3,006,128	3,334,112	+327,984	+10.9%
Merchandise	844,281	960,913	+116,632	+13.8%
Non-current assets	115,293	217,374	+102,081	+88.5%
Total assets	4,334,730	4,608,588	+273,858	+6.3%
Current liabilities	1,271,131	1,027,257	△243,874	△19.2%
Non-current liabilities	673,005	729,414	+56,408	+8.4%
Total net assets	2,390,592	2,851,916	+461,324	+19.3%
Total liabilities and net assets	4,334,730	4,608,588	+273,858	+6.3%
Equity-to-asset ratio	55.1%	61.8%	+6.7pt	—
Interest-bearing debt	—	—	—	—

## — Company Profile



## Company Profile

Company name	GDEP ADVANCE, Inc.
	Tokyo Stock Exchange Standard Market Securities code 5885
Establishment	2016/1/15
Representative	Executive Officer, Representative Director and CEO Tadamichi Iino
Location	<p>Sendai Main Office  3-4-33 Kokubun-cho, Aoba-ku, Sendai-shi, Miyagi 980-0803, Japan  Sendai Jozenji Bldg. 8F  TEL : 022-713-4050 FAX : 022-713-4051</p>
	<p>Tokyo Head Office  1-8-12 Harumi, Chuo-ku, Tokyo 106-6205, Japan  Triton Square Office Tower Z, 5F  TEL : 03-6803-0620 FAX : 03-6803-0450</p>

## Mission / Action Guidelines

### Mission

**Advance with you  
Let's advance the world.**

### Action Guidelines

**As members of society, each employee at our company acts with sincerity and high ethical standards.**

**We contribute to the development of society through our business activities.**

**We comply with laws and regulations, and respect fairness and transparency.**

**We base our decisions on what is morally right.**

**We respect human rights and embrace diversity.**

**We create the future by reducing environmental impacts and risks.**

**We are always conscious of our mental and physical health, and aim to create a healthy workplace.**

**We contribute to the community as a member of society.**

**We always approach all of our work with pride and responsibility.**

**We share the same objectives and enjoy our own growth and the growth of the company together.**

## Board Members



**Executive Officer, Representative Director and CEO**  
**Tadamichi Iino**

1993 Joined TOWA ELECTRIC, Inc. 2007 Encountered NVIDIA's GPUs at the Super Computing Conference in Reno, Nevada, and began promoting them in Japan the following year. 2016 Founded our company.



**Executive Officer, Director and CFO**  
**Tatsuo Ohashi**

Certified Public Accountant  
After gaining experience in auditing at KPMG AZSA LLC, gained experience in IPO practices at a general company.  
2020 Appointed as Director of the Company.



**Executive Officer, Director**  
**Hiroshi Ojima**

After working for a semiconductor trading company, he worked for an IT distributor as a buyer for several international manufacturers, including Intel.  
2016 Appointed as Director of the Company.



**Outside Director**  
**Sayaka Kurihara**

Attorney at Law  
After working for a major law firm in Tokyo, established Sendai Asahi Law Offices. 2021 Appointed as Outside director of the Company.



**Outside Director**  
**Kenichi Hayashi**

Specially Appointed Professor, Shinshu University  
Former General Manager, Enterprise Marketing Division, NVIDIA  
After Working on product development at Fujitsu Laboratories, worked on domestic marketing at Microsoft and NVIDIA.  
2022 Appointed as Outside director of the Company.



**Standing Corporate Auditor**  
**Kunio Yamagata**

After engaging in administrative duties such as accounting and finance at NEC, worked as an auditor for several group companies.  
2022 Appointed as Standing Corporate Auditor of the Company.



**Corporate Auditor**  
**Nobuyuki Hoshi**

Certified Public Accountant  
After working at a financial institution, worked on auditing and IPO support services at a major audit firm.  
2016 Established an accounting firm.  
2021 Appointed as Auditor of the Company.



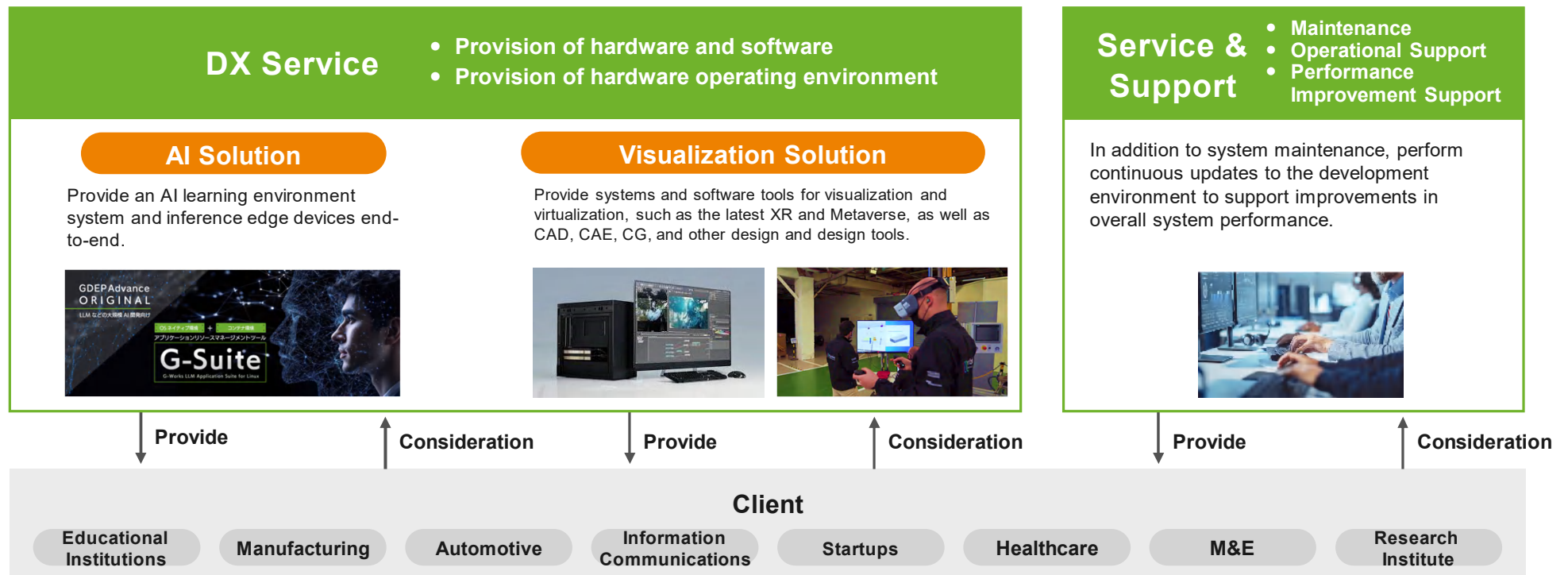
**Corporate Auditor**  
**Toshihiro Fukazawa**

Attorney at Law  
After working at a law firm in Sendai, established Sendai Kagayaki Law Office in 2022.  
2021 Appointed as Auditor of the Company.

# Business

Single segment of system incubation business, within which DX services and Service & Support services  
DX services mainly provide AI solutions and visualization solutions

## System incubation business

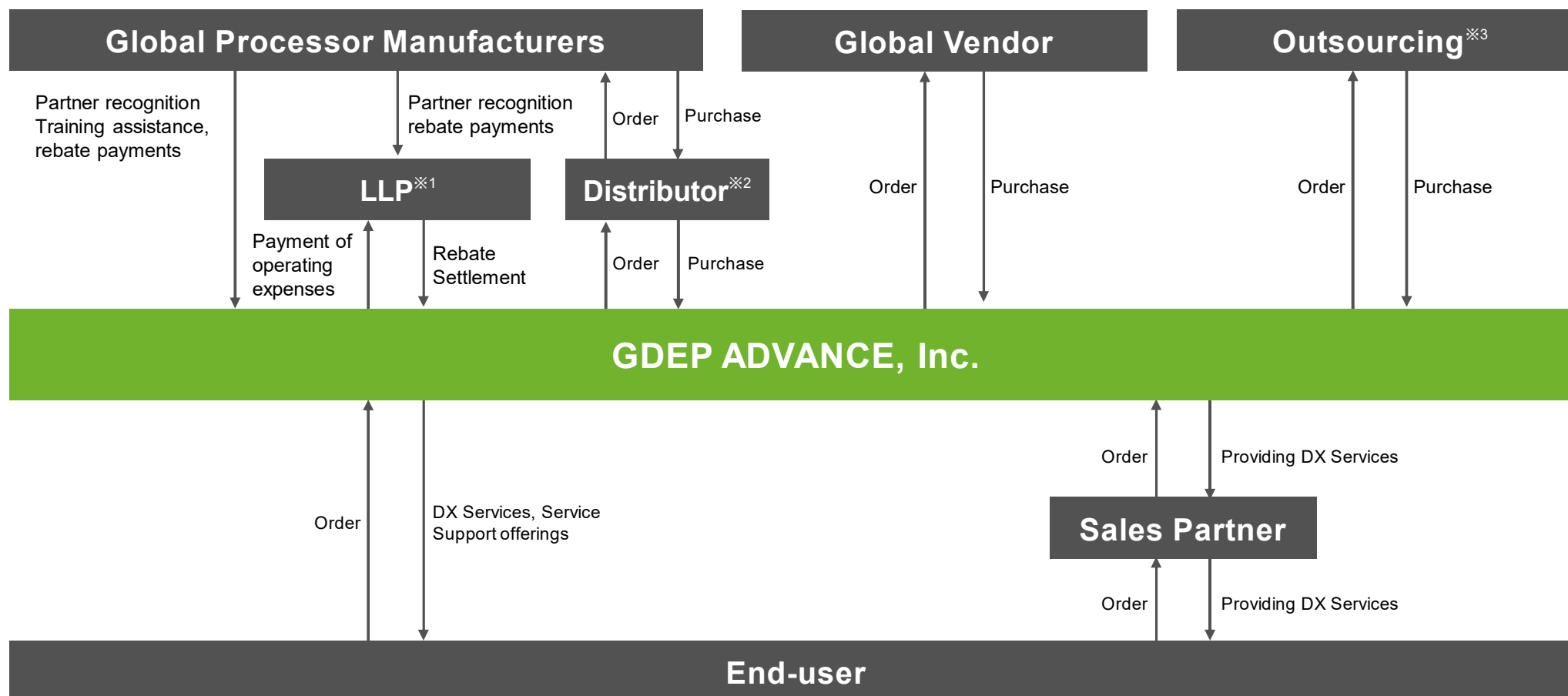


## Service Category & Business Models

Among DX services, AI visualization solution services and other DX solution services are flow businesses, while subscription services and Service & Support are stock businesses.

Service Category	Main Services	Business Models
DX Services	<b>AI Visualization Solution Services</b> <ul style="list-style-type: none"> <li>Providing products and services for developing and operating AI services, and products and services for computer processing using video and images.</li> </ul>	Flow Businesses
	<b>Other DX Solution Services</b> <ul style="list-style-type: none"> <li>Assembly and sales of storage devices, sales and configuration of network equipment, sales of software, and design and construction of systems combining them.</li> </ul>	
	<b>Subscription Services</b> <ul style="list-style-type: none"> <li>In addition to on-premise offerings for in-house use, rental and cloud services are offered as "subscription services".</li> </ul>	Stock Businesses
Service & Support	<b>Continuous development environment updates</b> <ul style="list-style-type: none"> <li>Services to improve overall system performance through a combination of software updates and optimal versions.</li> </ul>	
	<b>Hardware Maintenance</b> <ul style="list-style-type: none"> <li>Provides Q&amp;A, FAQ sharing, fault isolation, on-site support, alternate environment, etc.</li> </ul>	

# Business Flowchart



※1 This refers to Japan GPU Computing Limited Liability Partnership. The partnership is certified as a partner by NVIDIA, and receives kickbacks from NVIDIA, which are then distributed to each partner.

※2 We purchase some of our products mainly from domestic distributors that are certified as partners by global processor manufacturers.

※3 We outsource some of our assembly work.

# Case Study

## INPUT

### Issues



**InferVision JAPAN**  
(Chinese medical startup)

### Medical imaging diagnosis of COVID-19

- To be used at domestic universities and medical research institutes, we wanted to make it as small, quiet, and power-efficient as possible while maintaining high-speed inference processing performance and high reliability.



## OUTPUT

### Solution

#### Edge device for AI inference

Modified base system from TyanComputer, Taiwan, with a small GPU from NVIDIA.  
Obtained NVIDIA's device certification through thorough operation verification.

- Compact, low power consumption and high robustness
- NVIDIA certified to ensure reliability
- Up to 36 times faster than conventional PC inference

### Incubation



## OUTCOME

### Small Mass Deployment

General release in July 2020, adopted for face recognition systems, pedestrian flow analysis, security systems, etc.



### Problem Solving Phase

Hear customers' issues, plan, propose, and provide unique solutions using cutting-edge technologies.

※Conscious of small mass deployment

### Small Mass Deployment Phase

Deploy the knowledge gained as semi-custom solutions for customers facing similar challenges.

**2025** Development and implementation of G-Suite, a tool for large-scale AI development, and launch of GX CLOUD, a dedicated GPU cloud service

**2024** Started GPU Advanced Test Drive with Toyota Tsusho Group's Nexty Electronics Corporation

**2023** Introduced TOKYO-1, a Drug Discovery AI Cloud Platform, Mitsui & Co.

**2020** Partially succeeded from TOWA ELECTRIC, Inc. through an absorption-type company split. Company name changed to GDEP ADVANCE, Inc.

**2019** Delivered NVIDIA DGX to RIKEN RAIDEN System

**2018** Developed and implemented “G-works” tool for AI development Started handling NVIDIA's AI server

**2016** Established GDEP Advance Inc.※2 and became a certified NVIDIA Visualization Partner

**2015** Developed and released AI workstation “DeepLearningBOX”

**2010** Established G-DEP, Nihon GPU Computing Partnership

**2008** TPP Partner Certification from NVIDIA

**2007** Started handling NVIDIA products

**Established TOWA ELECTRIC, Inc.※1**

**1978**

**1993**

**2006**

**2007**

**2008**

**2009**

**2010**

**2011**

**2012**

**2013**

**2014**

**2015**

**2016**

**2017**

**2018**

**2019**

**2020**

**2021**

**2022**

**2023**

**2024**

**2025**

**NVIDIA AI Server DGX No.1 in cumulative sales**

**Legend:**

- Gray bar: Sales of AI workstation “DeepLearningBOX”
- Orange bar: Sales of AI server (NVIDIA DGX)

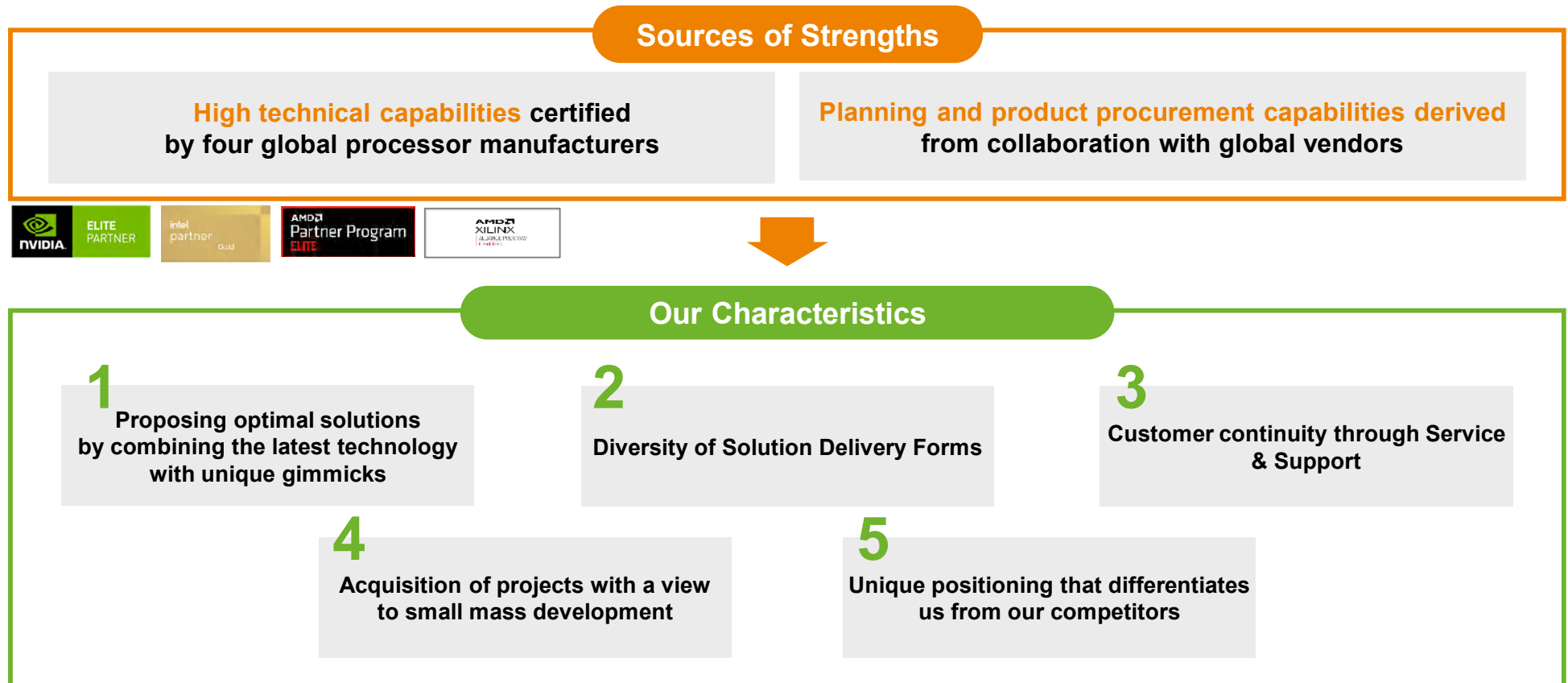
※3 On April 1, 2020, the information and telecommunications business of Towa Electric Co., Ltd. and TOWA ELECTRIC, Inc.'s investment in LLP were subject to an absorption-type company split.



## — Our Strengths & Features

## Outline of Strengths & Characteristics

High competitive advantage is created by the source of our technological capabilities recognized by four global processor manufacturers, as well as planning and product procurement capabilities derived from our collaboration with global vendors.



## Our Strengths & Features

# High technology certified by four global processor manufacturers

**Certifications :** **Certifications: 12 types of certifications from 4 global processor manufacturers.**

※We are the only company in Japan that has received certification from these four companies.

**Especially NVIDIA is the No.1※partner in Japan with whom we have built a good relationship since 2007.**

※Number of certified licenses, AI server DGX sales, number of awards received

### 認定

NVIDIA Solution Provider NVIDIA AI Registered ※  
NVIDIA Solution Provider Compute Elite※  
NVIDIA Solution Provider Networking Preferred※  
NVIDIA Solution Provider NVIDIA Omniverse Registered  
NVIDIA Solution Provider Visualization Elite  
NVIDIA Cloud Partner DGX AI Compute Systems Registered  
NVIDIA Solution Provider DGX AI Compute Systems Elite※  
NVIDIA Solution Provider DGX Cloud Preferred※  
NVIDIA Cloud Partner Visualization Registered

\*Certification as an LLP



### Awards

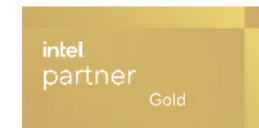
FY17 NVIDIA BEST DGX Reseller Award※  
FY18 NVIDIA BEST DGX Reseller Award※  
FY19 NVIDIA BEST DGX Reseller Award※  
FY20 NVIDIA BEST DGX Reseller Award※  
XILINX VAR Recognition Program Champion Award  
FY21 NVIDIA BEST DGX Reseller Award※  
FY22 XILINX VAR Recognition Program Champion Award  
NVIDIA BEST DGX Partner of the year※  
NVIDIA BEST NPN of the year※  
FY23 NVIDIA BEST NPN of the year※  
NVIDIA BEST Infrastructure Partner of the Year※  
FY24 NVIDIA Solution Provider Award of the Year※  
FY25 NVIDIA Solution Provider Award of the Year

※ Awarded as LLP

Received awards every year for  
our technical capabilities,  
proposals, and achievements



### intel® Technology Provider GOLD



### XILINX® ALVEO Value Added Reseller



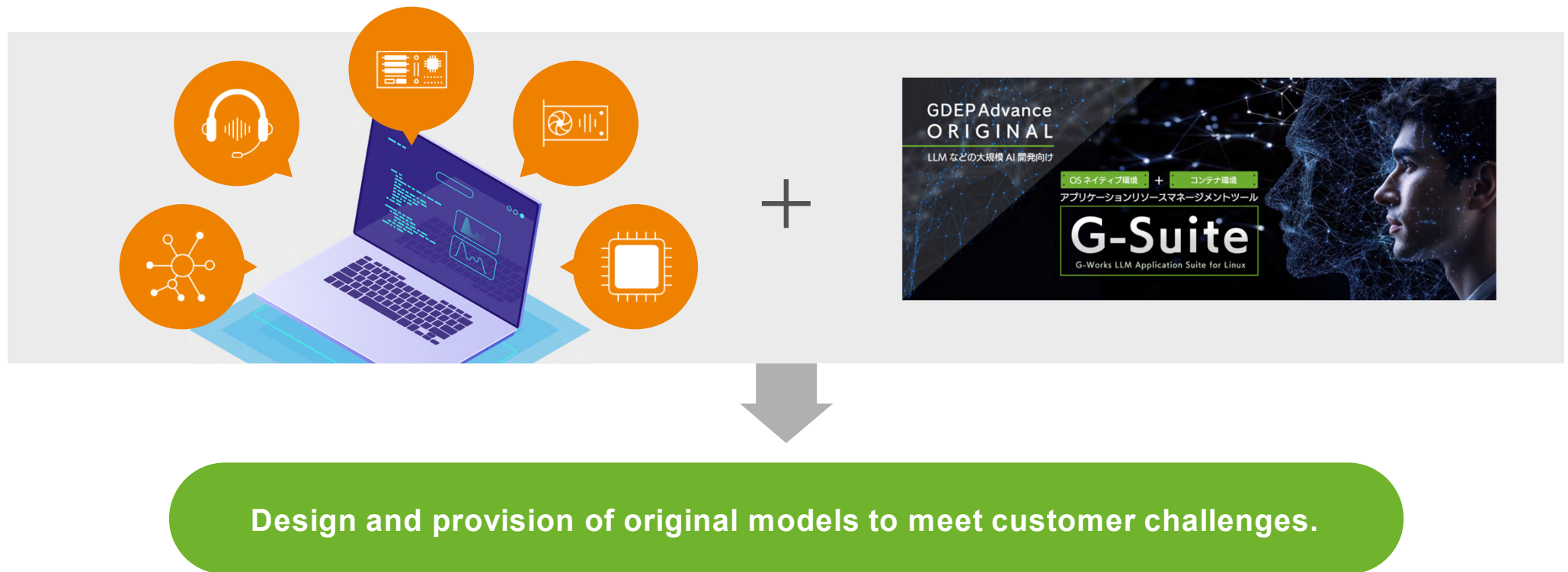
### AMD® Elite Partner



# 1 Proposing optimal solutions by combining the latest technology with unique gimmicks

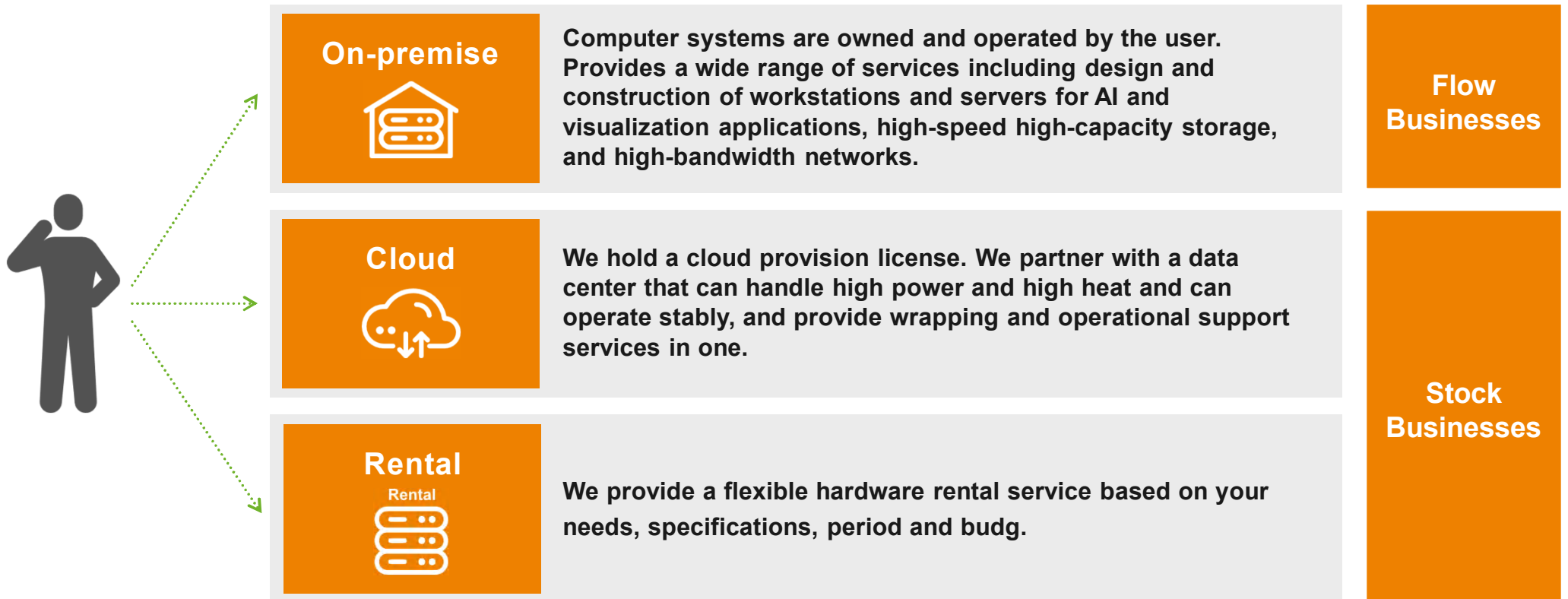
**Combining the latest technologies and adding unique gimmicks to them** through our technical capabilities as a certified partner of four global processor manufacturers and close information sharing with global vendors.

Design and propose the best solutions to solve customer issues.



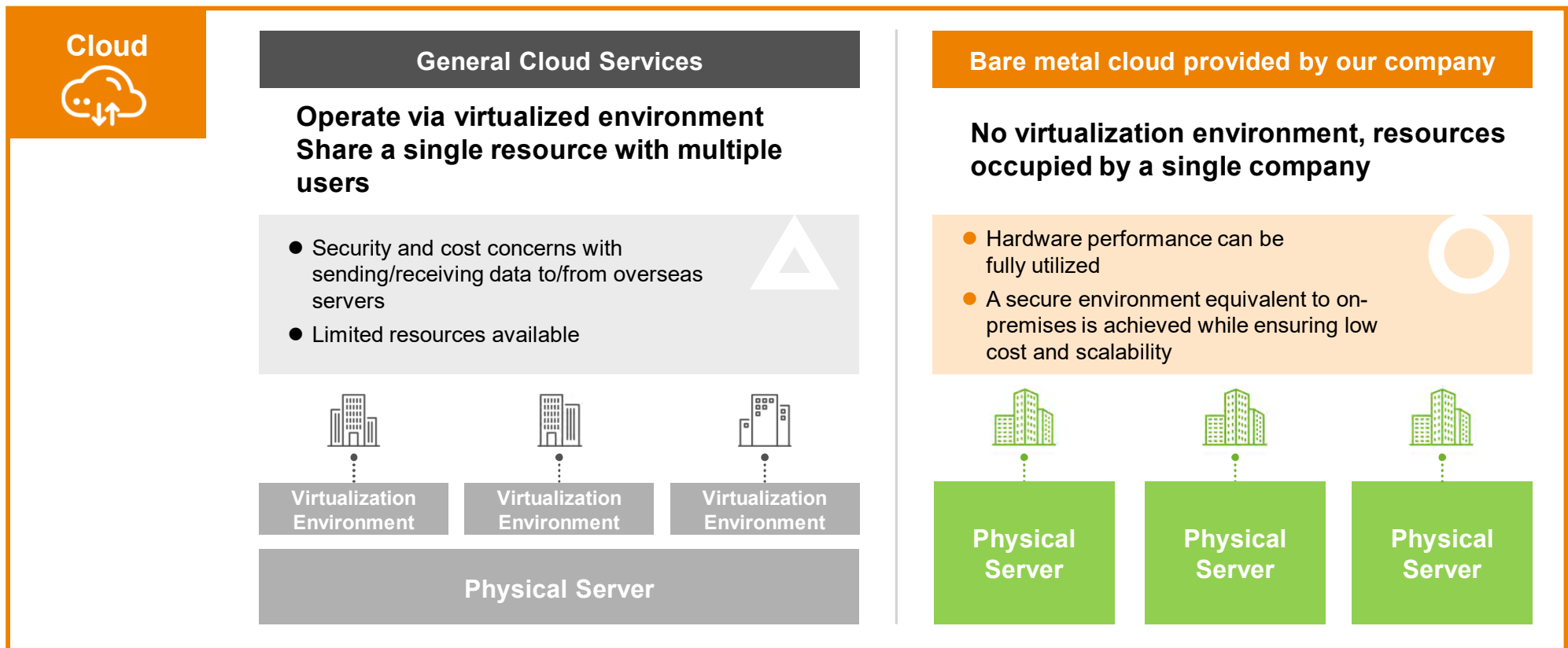
## 2 Diversity of Solution Delivery Forms (1/2)

**A flexible delivery format that can respond to diverse customer needs**, not only for on-premise flow business, but also for cloud and rental services, which are stock businesses.



## 2 Diversity of Solution Delivery Forms (2/2)

The cloud provided by our company uses cutting-edge hardware not available from major companies, and provides services using the bare metal method<sup>※</sup>. This increases customer convenience and establishes a strong competitive advantage as a cloud for development.



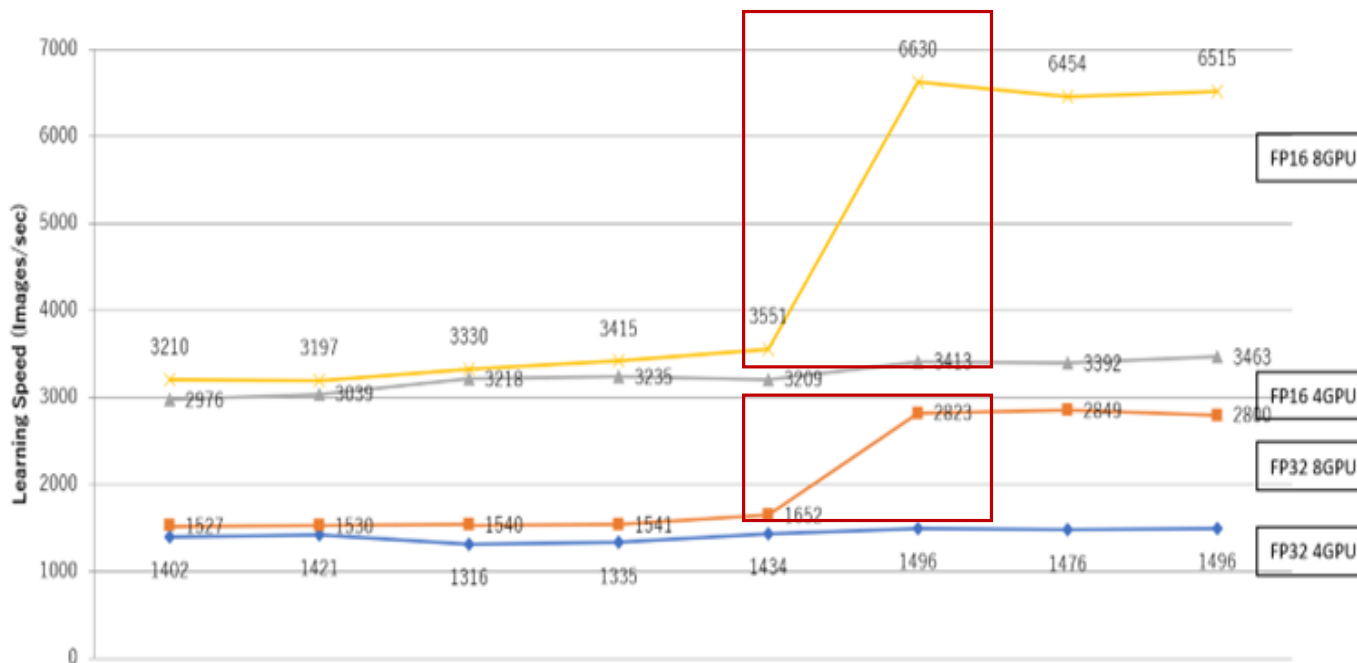
### 3 Customer continuity through Service & Support

Continuously updating your system to the **optimal environment** by verifying changes in performance through software tuning on actual equipment.

Continuously improving system performance without changing the hardware.

**Improvement of post-implementation usage value (user experience) .**


Improve overall system performance by performing software tuning, which is the process of finding optimal values by updating software and combining versions from different generations.

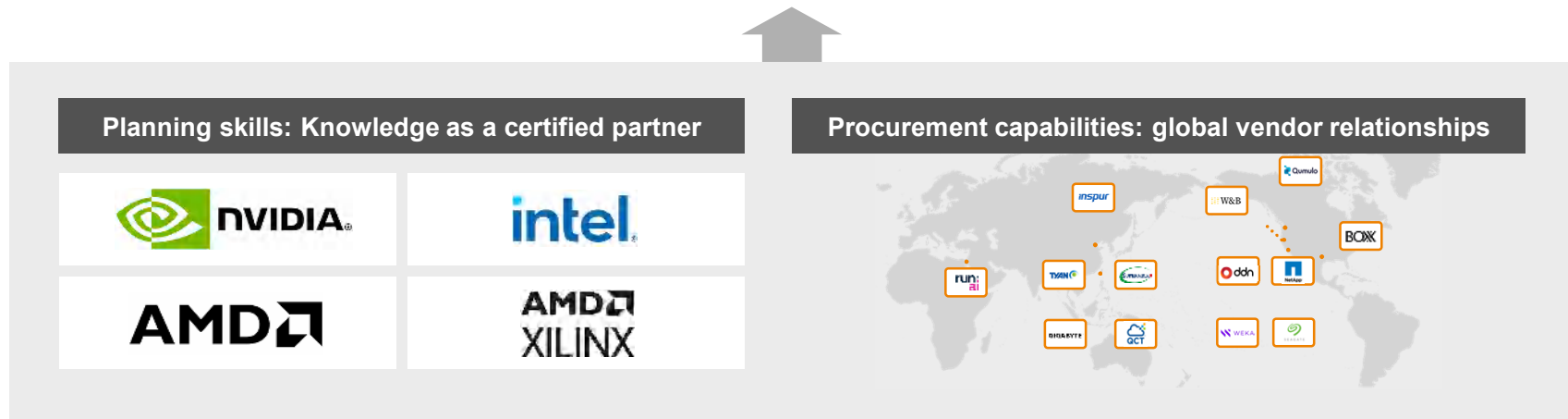


It is mainly used for R&D, and the speed of evolution and trend changes is fast.

**AI development environments are our specialty.**

**Develops solutions that can be deployed in small masses by solving individual problems.**

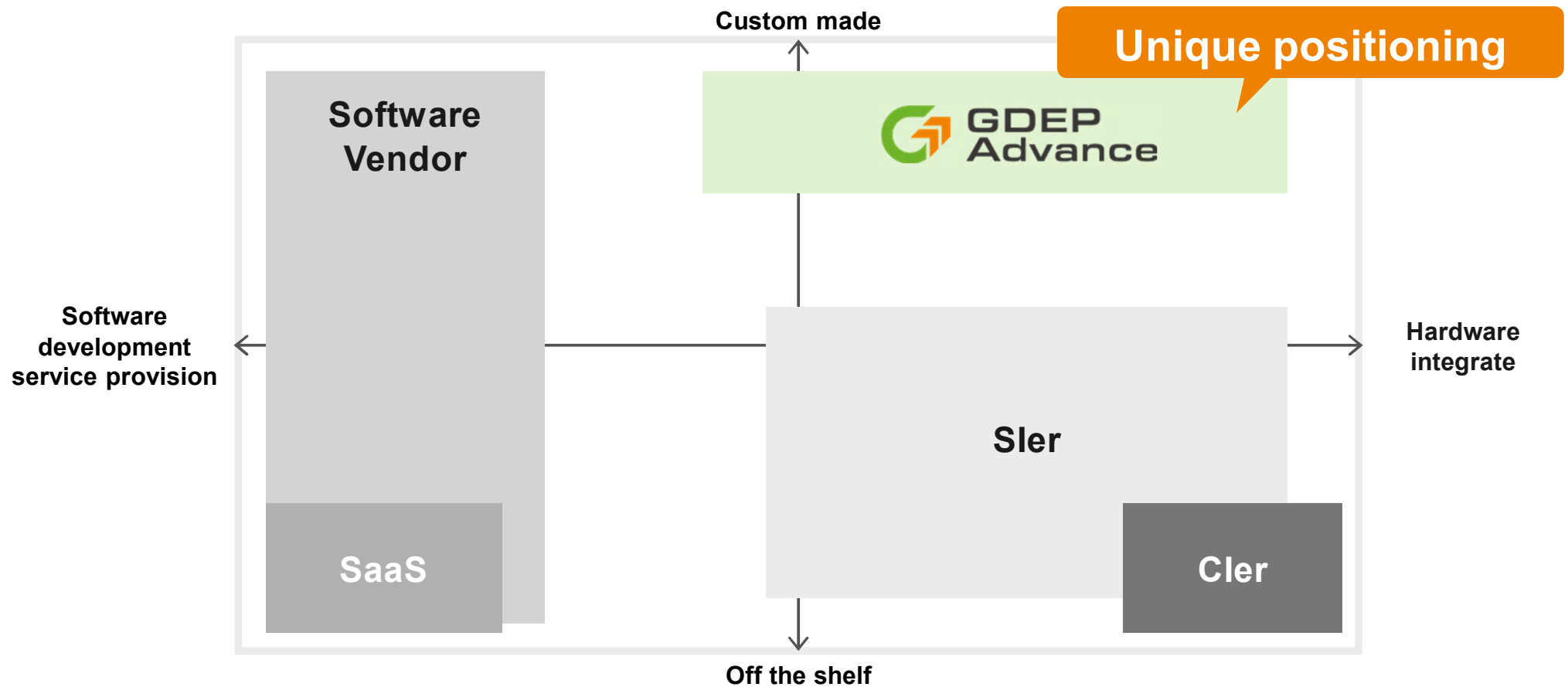
<p><b>Hearing</b></p> <p>Listening to customers' ideas and concepts to find the best approach.</p> <p><b>Problem Solving Phase</b></p>	<p><b>Persona Setting</b></p> <p>Select personas (virtual customers) for small mass development and clarify future sales expansion targets.</p> <p></p>	<p><b>Difficulty of imitation: Addition of unique gimmick</b></p> <ul style="list-style-type: none"> <li>• In-house developed software tools</li> <li>• Request development of hardware planned in-house to a global vendor etc.</li> </ul> <p><b>Incubation</b></p> <p><b>Solution development &amp; provision</b></p>	<p><b>Semi-custom offer</b></p> <p>Provided as a flexible, semi-custom solution targeting an assumed persona</p> <p><b>Small Mass Deployment Phase</b></p>
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## 5 Unique positioning that differentiates us from our competitors

Flexible solution provider with strong knowledge of cutting-edge hardware.



# Glossary

Definitions of terms are given below.

Terms	Definition of Terms
<b>AI</b>	An abbreviation for “artificial intelligence”, it refers to a computer system that performs intelligent actions like humans, such as learning, reasoning, recognizing, and judging.
<b>CAD</b>	Computer Aided Design    Design and drafting using a computer.
<b>CAE</b>	Computer Aided Engineering    The use of computers to design and engineer industrial products.
<b>GAT</b>	A PoC environment provision service that allows users to occupy and test NVIDIA DGX systems accelerated by the latest ultra-fast GPUs. This service is provided jointly by NEXTY Electronics Corporation and our company with the aim of supporting end-to-end AI development in the mobility industry in Japan.
<b>M&amp;E</b>	Abbreviation for Media & Entertainment.
<b>Edge Device</b>	A terminal device used in the IoT. IoT refers to systems that connect everything to the Internet and interlock with each other.
<b>On-premise</b>	Ownership and operation of the computer system by the user.
<b>Virtualization</b>	A technology for pseudo-dividing physical resources of hardware.
<b>Global processor manufacturer</b>	NVIDIA, Intel, AMD, and other major global semiconductor companies.

# Glossary

Definitions of terms are given below.

Terms	Definition of Terms
<b>Global Vendor</b>	Hardware and software vendors from around the world.
<b>Visualize</b>	A generic term for technologies for visualization and visualization, including XR and metaverse.
<b>Subscription</b>	A system of periodic payments for services available for a fixed period of time.
<b>Inference</b>	It refers to the process of using AI models built through AI learning to make predictions and inferences.
<b>Bare Metal Method / Bare Metal Cloud</b>	A system in which physical servers are used in the cloud without virtualization.
<b>Workstation</b>	Computers that are more powerful than ordinary PCs with specialized performance for use in computing, drawing, and other applications.

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**Advance with you Let's advance the world.**