

June 12, 2025

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### (Updated) UBE Group Unveils New Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

The UBE Group announced a new medium-term management plan titled "UBE Vision 2030 Transformation –2nd Stage," covering the six-year period from fiscal 2025 to fiscal 2030 on May 20, 2025. The Group updates an English translation of the explanatory material.

# UBE Vision 2030 Transformation

— 2nd Stage

FY2025–2030 Medium-Term Management Plan

Yuki Nishida
President and Representative Director
UBE Corporation

Tuesday, May 20, 2025





#### **Overall Framework of the Medium-Term Management Plan**



#### **UBE Group's Medium-Term Management Plan: "UBE Vision 2030 Transformation — 2nd Stage"**

Outlines the Group's Vision for 2030 and the six-year action plan for fiscal years 2025 to 2030 to achieve that vision

#### **Materiality**

- Expanding specialty businesses
- Empowering and engaging a diverse workforce

- Addressing global environmental issues
- Upholding integrity and fairness in corporate governance

#### Measures in the medium-term management plan

#### **Growth of specialty businesses**

- Accelerate growth of existing businesses: Expand production capacity for polyimide, separation membranes, ceramics, etc.
- Launch new businesses and create synergies: Achieve early contribution to earnings from U.S. DMC & EMC operations and urethane systems
- Acquire new businesses: Through R&D and M&A (adjacent to existing businesses and with startups)
- Structural reform of ammonia, caprolactam, and nylon polymers
  - Make progress in lowering earnings volatility, reduce greenhouse gas (GHG) emissions

Ensuring occupational safety and health, process safety, and disaster prevention

- Public listing of the machinery and cement-related businesses: Aimed for the medium-term period as the final stage of their independence
- Advancement of sustainability management
  - Develop human resources, address global environmental issues, and enhance governance and internal controls
- Capital policy
  - Maintain financial discipline, target DOE of 2.5% or higher (aiming for progressive dividends)

Vision for 2030

"A Specialty chemicals

company that contributes to

the global environment,

human health, and an

enriched future society"

DX initiatives

Global growth **Numerical Targets** 

EBITDA: ¥100 billion or more

ROS: 10% or more

ROE: 8% or more

ROIC: 6% or more



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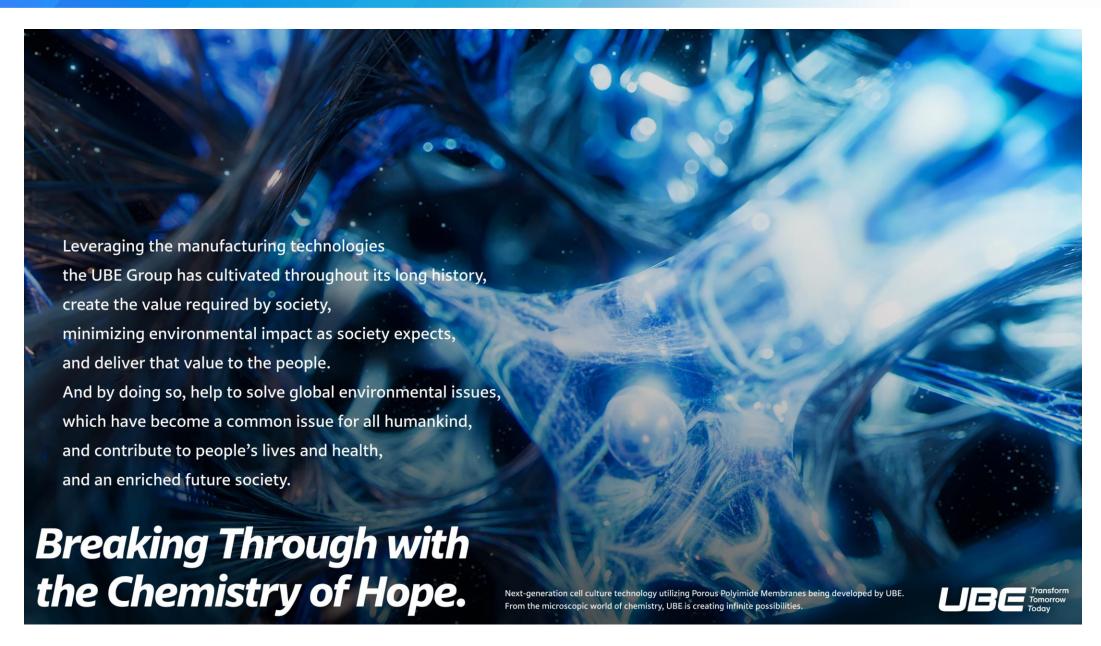


#### Vision for 2030

# "A Specialty chemicals company that contributes to the global environment, human health, and an enriched future society"

Founding Principles	"Coexistence and mutual prosperity" "From finite mining to infinite industry"
Purpose (meaning of existence)	Purpose: "Breaking Through with the Chemistry of Hope."  Slogan for Transformation: "Facing the Challenges of an Uncharted Future"
UBE Corporate Philosophy	Pursue technology and embrace innovation to create value for the future and contribute to social progress.
UBE Management Principles The Group's four core values and its approach to each of them	<ol> <li>Ethics: Be highly ethical, comply with laws and regulations, and respect social norms</li> <li>Safety and Security: Work to conserve the global environment and practice safe, secure manufacturing</li> <li>Quality: Deliver quality that earns the trust of customers and society</li> <li>People: Respect individuality and diversity, and build healthy and comfortable workplaces</li> </ol>



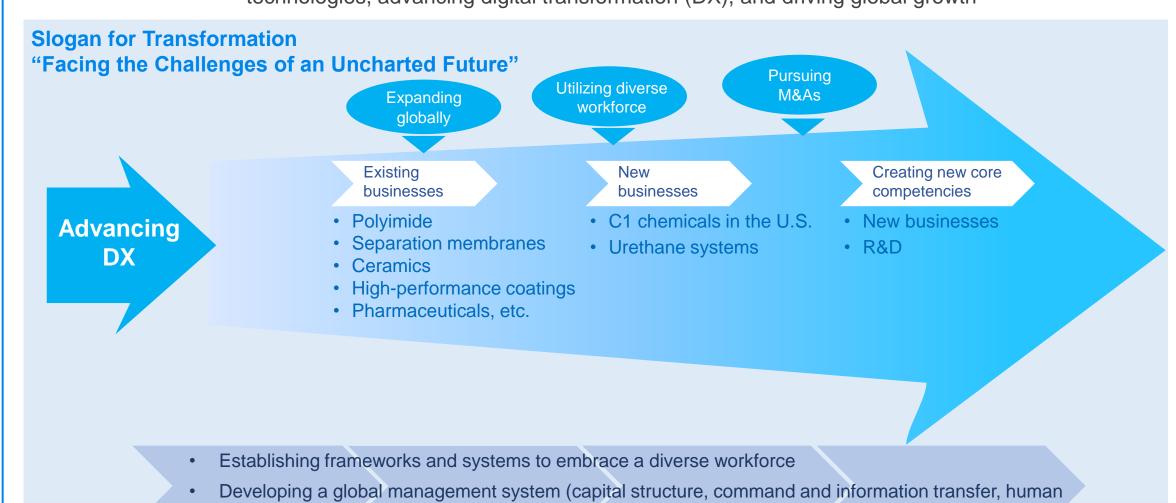






#### **UBE Group's Business Model**

Leveraging existing strengths by integrating new talent, businesses, and technologies, advancing digital transformation (DX), and driving global growth



resources strategy, back-office functions)



Summary of the Previous Medium-Term Management Plan

# FY2022-2024 Medium-Term Management Plan Summary (1)



	FY2022 Results	FY2023 Results	FY2024 Results	FY2024 Original Target	FY2024 Results vs Original Target
Net sales	494.7	468.2	486.8	520.0	(33.2)
Operating profit	16.2	22.5	18.0	40.0	(22.0)
Specialty businesses	18.3	18.6	16.3	24.0	(7.7)
Basic businesses	(3.4)	0.1	(0.1)	15.5	(15.6)
Ordinary profit	(8.7)	36.3	22.4	47.0	(24.6)
Equity method investment gain (loss) in the Mitsubishi UBE Cement Group	(24.6)	13.0	15.6	8.0*	7.6
Extraordinary income (loss)	6.1	(1.3)	(33.3)	(2.5)	(30.8)
Profit attributable to owners of parent	(7.0)	29.0	(4.8)	33.0	(37.8)

<sup>\*</sup> Provisional figure assumed prior to launch of the Mitsubishi UBE Cement Group

#### Operating profit from specialty businesses

- Although separation membranes and ceramics grew beyond expectations, targets were not achieved due to poor performance of composites and other businesses.
- Investments for future growth were steadily executed and progressed (see next page).

#### Operating profit from basic businesses

- Sales of caprolactam, nylon polymers, and other related products declined due to the oversupply from Chinese companies and other factors.
- It was decided to downsize and discontinue the production of ammonia, caprolactam, and nylon polymers in Japan and Thailand.

### Ordinary profit (non-operating income/loss, such as equity method investment gain/loss)

- The cement-related business exceeded its target due to price adjustments both in Japan and abroad.
- Overall, the target was not achieved due to factors including equity method investment losses associated with the resolution to dissolve an equitymethod affiliate engaged in the elastomer business.

#### Profit attributable to owners of parent (extraordinary income/loss)

 Extraordinary losses were recorded due to the decision to downsize and discontinue production of ammonia, caprolactam, and nylon polymers, resulting in a loss.

#### FY2022-2024 Medium-Term Management Plan Summary (2)



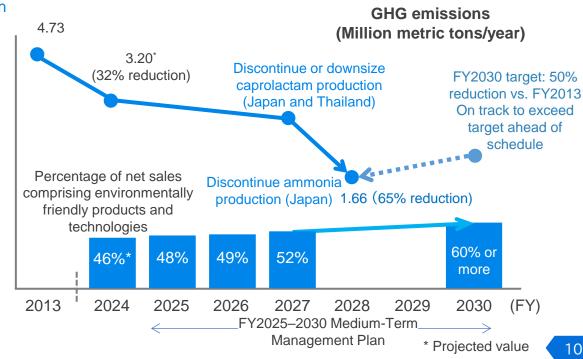
	FY2022 Results	FY2023 Results	FY2024 Results	FY2024 Original Target	FY2024 Results vs Original Target
Interest-bearing liabilities (Billion yen)	218.1	213.4	330.5	189.0	141.5
Shareholders' equity (Billion yen)	361.6	408.7	395.1	424.0	(28.9)
D/E ratio (times)	0.60	0.52	0.84	0.45	0.39
Return on sales (ROS) (%)	3.3	4.8	3.7	8	(4.3)
Return on equity (ROE) (%)	(1.9)	7.5	(1.2)	8	(9.2)
Return on invested capital (ROIC) (%)	(2.0)	4.7	3.0	(Reference) 6	(3.0)

#### Growth investments: Interest-bearing liabilities increased, but seeds were sown for growth

- Major capital investments () indicates capacity expansion
  - Polyimide: BPDA manufacturing facilities (+ 60%), operational in FY2024 Film manufacturing facilities (+ 20%), starts in first half of FY2025
  - Separation membranes: Construction started for manufacturing facilities for hollow fiber membranes and separation membrane modules (+ 80%)
  - Ceramics: Construction started for ceramics manufacturing facilities (+ 50%)
  - C1 chemicals: New U.S. plant under construction for 100,000 metric tons of DMC and 40,000 metric tons of EMC
- Other investment and financing
  - Acquired API Corporation (December 2022)
  - Acquired LANXESS's urethane systems business (April 2025), etc.

#### Business restructuring: Made progress toward resolving long-standing concerns

- Downsizing/discontinuing from ammonia, caprolactam, and nylon polymer production
  - Mitigating impact of market volatility
  - Reducing GHG emissions steadily





3

Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Numerical Targets** 



The medium-term management plan covers six years through FY2030 to ensure steady and reliable implementation of management structure reforms amid an increasingly uncertain business environment.

FY2035-2040 ¥1 trillion Net sales: 2nd Stage **Operating profit: ¥100.0 billion** Capitalizing on investments and

1st Stage

Sowing seeds and structural reform (FY2024)

Net sales:

¥486.8 billion

(1.2)%

Net sales growth

Operating profit: ¥18.0 billion

ROE:

**Net sales:** 

¥550.0 billion

Operating profit: ¥60.0 billion

promoting further growth measures

(FY2030)

ROE:

ROE:

10% or more

**Expansion of** operating profit

FY2022-2024 FY2025-2030 FY2035-2040 Up to FY2021

– Portfolio transformation

Chemicals Chemicals Specialty chemicals Machinery Cement-related Machinery



New addition

Change from (previous)
<a href="mailto:basic businesses">basic businesses</a>

Change from specialty businesses

#### **Business Portfolio**

The table below shows the UBE Group's current business portfolio, developed based on market growth expectations, the Group's competitive strengths, profitability, and capital efficiency. Management resources will be strategically allocated according to this portfolio. The UBE Group will review and adjust the positioning of each business area within the portfolio as appropriate, in response to changes in the business environment.

Business Portfolio Categoria	jories	Target Business Areas
Specialty businesses	High profitability, high growth	Polyimide, separation membranes, ceramics
Businesses that create added value based on the UBE Group's technological capabilities and strengths in the value chain, achieving high profitability. The Group aims	Strategic expansion	Phenolic resin, semiconductor gases, separators, high- performance coatings, <u>urethane systems</u> , pharmaceuticals, C1 chemicals, <u>high-purity chemicals for semiconductors</u>
to further grow and expand these businesses going forward.	Stable earnings, high cash flow	Elastomers, polyethylene films
Restructuring businesses Businesses with low ROS and ROIC that require streamlining and restructuring. The Group will in measures to restore profitability, including rigorous price adjustments, with the goal of transitioning specialty businesses. Businesses that fail to imput these measures will be downsized or exited.	e fundamental nplement comprehensive ous cost reductions and these businesses into	Nylon polymers, <u>composites</u> , caprolactam and ammonium sulfate, industrial chemicals, processed resin products



### **UBE Vision 2030 Transformation — 2nd Stage Numerical Targets (1)**



Working to grow specialty businesses and transition the machinery and cement-related businesses to independent operations, aiming to achieve targets including an EBITDA of ¥100 billion or more

					(Billion yen)
	2024 Results	FY2025	FY2026	FY2027	FY2030
Net sales	486.8	490.0	545.0	545.0	550.0
EBITDA	45.5	55.0	70.0	80.0	115.0
Operating profit	18.0	25.0	32.0	40.0	60.0
Ordinary profit	22.4	37.5	41.5	45.0	65.0
Extraordinary income (loss)	(33.3)	(2.0)	(2.0)	(3.5)	(5.5)
Restructuring costs	(31.3)	_	_	(3.0)	(5.5)
Profit attributable to owners of parent	(4.8)	27.5	30.0	37.0	45.0

FY2030 Target
Key Figures
EBITDA: ¥100 billion or more
ROS: 10% or more
ROE: 8% or more
ROIC: 6% or more

#### Growth of specialty businesses

- Accelerating the growth of the specialty business through global expansion
- Downsizing and discontinuing production of ammonia, caprolactam, and nylon polymers, recording costs for dismantling and removing related facilities as extraordinary losses

#### Independence of machinery and cement-related businesses

- UBE Machinery and Mitsubishi UBE Cement (MUCC) aim to go public during the current medium-term management plan period.
- The resulting decrease in operating profit, ordinary profit, and profit attributable to owners of parent will be outweighed by the growth of specialty businesses.

# UBE Vision 2030 Transformation — 2nd Stage Numerical Targets (2)



#### > Accelerating growth investments in specialty businesses while maintaining financial soundness

(Billion yen)

	FY2024 Results	FY2025	FY2026	FY2027	FY2030
Gross assets	865.7	950.0	1,005.0	1,030.0	950.0
Shareholders' equity	395.1	410.0	430.0	455.0	515.0
Interest-bearing liabilities	330.5	380.0	410.0	420.0	300.0
D/E ratio (times)	0.84	0.93	0.95	0.92	0.58
					(%)
EBITDA margin	9.3	11.2	12.8	14.7	20.9
Return on sales (ROS)	3.7	5.1	5.9	7.3	11.0
Return on equity (ROE)	(1.2)	6.8	7.1	8.4	9.0
Return on invested capital (ROIC)	3.0	4.4	4.8	5.2	7.0

# FY2030 Target - Key Figures

EBITDA:
¥100 billion or more

ROS:
10% or more

ROE:
8% or more

ROIC:
6% or more

#### Securing balance sheet soundness

 Maintaining financial discipline despite the temporary financial strain caused by aggressive investments

#### Improving management indicators

- ROE will improve due to the growth of specialty businesses, and will grow to over 8% in FY2027 and to 9% in FY2030.
- EBITDA and ROIC are also emphasized as management indicators.



# **UBE Vision 2030 Transformation — 2nd Stage Numerical Targets by Segment**



(Billion yen)

										(Dillion yen)
	FY 2024	(Results)	FY2	2025	FY2	FY2026		027	FY2	030
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
Specialty products	66.2	11.7	71.0	13.5	82.0	15.5	89.0	19.5	112.5	30.0
High performance urethane	15.6	(0.2)	51.0	2.0	67.0	3.0	69.0	3.5	80.0	6.5
Pharmaceutical	31.5	1.2	24.0	1.0	25.0	1.0	27.0	1.5	34.0	4.5
Polymers & chemicals	273.6	(0.7)	257.0	6.0	279.0	10.0	263.5	12.0	265.0	21.5
Machinery	86.9	7.9	76.0	6.5	78.5	6.5	82.5	7.5	_	_
Others	39.2	2.1	35.5	2.0	39.0	2.0	39.5	2.0	84.0	5.5
Adjustment	(26.1)	(3.8)	(24.5)	(6.0)	(25.5)	(6.0)	(25.5)	(6.0)	(25.5)	(8.0)
Total	486.8	18.0	490.0	25.0	545.0	32.0	545.0	40.0	550.0	60.0
(Reference) Ratio of s	pecialty busir	nesses to res	tructuring bu	sinesses*						(%)
Specialty businesses	50	100	50	85	55	70	60	70	75	85
Restructuring businesses	50	loss	50	15	45	30	40	30	25	15
				_						

Note: FY2024 figures are reclassified according to the new portfolio categories





#### **Investments and R&D Expenditure**

To drive future growth, we will actively invest in our specialty businesses and aim to **enhance corporate value**.

#### Investments and R&D Expenditure over six years



Note: Figures in parentheses are actual results from the previous three-year medium-term management plan.





Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Growth Strategy: Overview** 





#### **Materiality**

#### (1) Expanding specialty businesses

Pursuing growth as a specialty chemical company through the expansion of existing operations and the development of new businesses

### (2) Empowering and engaging a diverse workforce

Attracting diverse talent and establishing framework and systems that enable them to thrive together as a unified team

### (3) Ensuring occupational safety and health, process safety, and disaster prevention

Securing a healthy and comfortable workplace environment and continuing stable operations with safe and secure equipment

#### (4) Addressing global environmental issues

In addition to pursuing carbon neutrality, working to address circular economy and nature-positive goals

### (5) Upholding integrity and fairness in corporate governance

Enhancing effectiveness of the Board of Directors and strengthening internal controls

#### **Global growth**

Establishing a new base in the Americas, in addition to existing three core bases in Japan, Asia, and Europe; creating a four-base global structure and strengthening its management systems

#### **DX** initiatives

Transforming the Group's business approach in 10 key areas that cover the entire business operation by leveraging digital technology through linking customer and social value chains

#### **UBE Vision 2030 Transformation — 2nd Stage Business Domains**



#### **Mobility Energy & Sustainability** Vehicle electrification/weight reduction Performance improvement Renewable energy Resource development Storage batteries **Polyimide Separation membranes High-performance** Separation LiB\*1 anode binder Explosion-proof gas Ceramics **Separators** coatings membranes production for oil and gas (automotive and consumer LiB\*1 separators Bearings, substrates Synthetic leather Biofuel production fields applications) (automotive interior materials), water-based **Separators Urethane systems Composites** coatings (exterior coatings) C1 chemicals LiC\*2 separators for Mining machinery Vehicle weight reduction (DMC & EMC) Gas pipelines Al data centers **Urethane systems** (metal component LiB\*1 electrolytes Tires, wheels replacement) C1 chemicals (DMC & EMC) **Elastomers** ESS and other LiB\*1 Tires \*1 Lithium-ion batteries \*2 Lithium-ion capacitor

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#### **Digital devices**

**Polyimide** LCD & OLED display materials

#### Phenolic resin

Semiconductor sealing material

#### **Urethane systems**

Semiconductor manufacturing equipment components

#### **Semiconductor industry**

Semiconductor gases Etching gases

#### High-purity chemicals for semiconductors

Cleaning solutions

#### Lifestyle and Health

electrolytes

#### Lifestyle

#### coatings Synthetic leather (furniture, apparel), water-based coatings (flooring, etc.)

**Caprolactam** Nylon fibers for apparel

**High-performance** 

#### Healthcare

#### Nylon polymers **Pharmaceuticals** Food packaging films Pharmaceuticals

#### Ammonium sulfate

**Fertilizers** 



# UBE Vision 2030 Transformation — 2nd Stage Growth Investments in Specialty Businesses



Ensuring the steady start-up and steady operation of new manufacturing facilities for polyimide, separation membranes, ceramics, and C1 chemicals; ensuring the successful integration of the acquired urethane systems business; expanding global profitability, including the creation of synergies; and continuing active investment in specialty businesses under the current Medium-Term Management Plan (FY)

ynorgios, and		continuing active investine	nt in specialty b	u	sinesses under the current wedit	III ICIIII	Mariag	cincin i	Idii			(FY)
		Major growth investments*			Strategy	2024	2025	2026	2027	2028	2029	2030
Polyimide		Raw material manufacturing facilities Film manufacturing facilities	Up 60% Up 20%	•	Launching newly developed products Maximizing capital investment effects	•	Operation s	started ation start (pl	anned)			
Separation membranes		Manufacturing facilities for polyimide hollow fiber membranes and for separation membrane modules  Manufacturing facilities for polyimide hollow fiber membranes and for separation membrane modules	Up 80% Expansion		Expanding business in environmental and energy fields Improving/developing new modules and developing new membranes		▼ Opera	ation start (pl	,	<sup>7</sup> Constructio	n start (plar	nned)
Ceramics	•	Ceramics manufacturing facilities  Ceramics manufacturing facilities	Up 50% Expansion	•	Expanding business through increased sales of bearings and substrates Developing new products and grades		•	Operation s		d) onstruction s	tart (planne	ed)
Phenolic resin		Phenolic resin manufacturing facilities Phenolic resin manufacturing facilities	Up 20% Expansion	•	Contributing to semiconductor market growth through high-performance, high-quality products	▼ Ор	eration star	ted			▼ Constru	ction start (p
Separators	•	Separators manufacturing facilities	Up 30%	•	Increasing market share by acquiring HEV deals Deployment in non-automotive applications			▼ Op	eration star	rt (planned)		
High- performance coating	•	PCD manufacturing facilities in the U.S. PCD manufacturing facilities in Thailand PUD manufacturing facilities in Thailand	. New installation  Expansion  New installation	•	Driving further growth and specialization centered on PCD and PUD Generating synergies with the urethane systems business			▼ Construstart (plann ▼ Construstart (plann	ed) ction	▼ Construction	tion ed)	▼ Construct start (planned)
Pharmaceuticals	•	Sixth pharmaceutical plant	New installation	•	Expanding into life sciences field					▼ Construc	tion start (p	lanned)
Elastomers	•	Elastomer manufacturing facilities	Expansion	•	Promoting higher added value							▼ Constr
C1 chemicals	•		DMC: 100,000 metric tons EMC: 40,000 metric tons	•	Ensuring stable production and supply as the only manufacturing site in the U.S.			<b>▼</b> O <sub>l</sub>	peration sta	rt (planned)		start (plar
Urethane systems	•	Acquisition of urethane systems business	Acquisition of new businesses	•	Providing advanced and diverse solutions Creating synergies with C1 chemicals and high- performance coatings		▼ Busines	s acquired				
M&As, etc.												





#### **Creating New Specialty Businesses**

#### **Newly created specialty business:**

A global niche leader that creates significant economic and social value by working with society and industries to solve key challenges for a hopeful future, in growing markets focused on the environment, health, and quality of life

#### R&D

Creating core competencies through technology development

- Restructuring and integrating R&D organizations to efficiently conduct both corporate R&D based on company-wide strategies and divisional R&D aligned with individual business strategies
- Promoting various initiatives, including collaboration with external partners

#### M&A

Acquiring new business domains

- Transforming and strengthening the portfolio through corporate M&A, and acquiring new core competencies by investing in or acquiring startups in the specialty chemicals field — thereby accelerating inorganic growth
- Establishing a presidential-level organization to oversee and support M&A projects



#### Creating **new specialty businesses** through a dual approach

R&D expenditure to net sales\*

Current: about 2.3% (FY2024)

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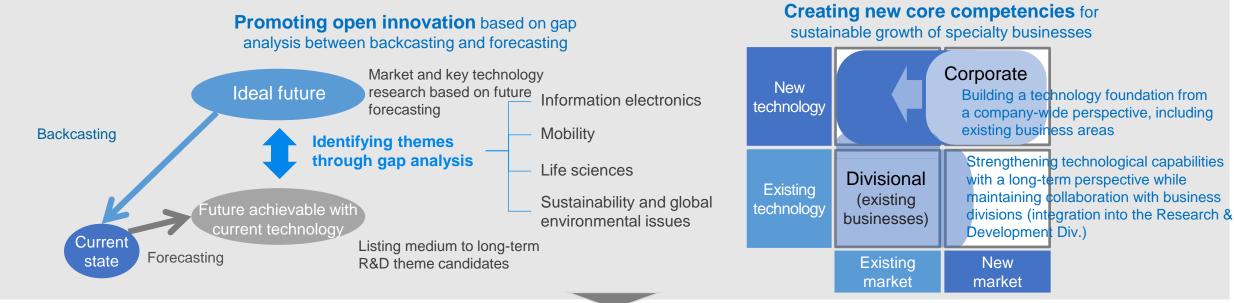
FY2030 Increase to about 4%

\* Excluding Machinery Business



### UBE Vision 2030 Transformation — 2nd Stage R&D Approach and Creation of New Businesses





	Open innovation initiative	es	Promoting startup investi	ments and the acquisitio	on of new technologies
Information electronics Sustainability			Short and medium term	٠	ong term
Collab	ooration with universities	Collaboration with startups	Investing in startups with potential to become profitable businesses in 5-10 years	Acquiring technologi	es, expanding markets, and internal innovation
Optoelectronics	CO <sub>2</sub> CO <sub>2</sub> -derived raw separation materials and recovery	Polyimide Chemical recycling	Establishing an M&A promotion office	Utilizing consultants and venture capital	Open innovation  Collaborating with universiti and venture capital in Japan and abroad

· Recruiting diverse talent



# UBE Vision 2030 Transformation — 2nd Stage Corporate R&D Focus Markets and Technologies



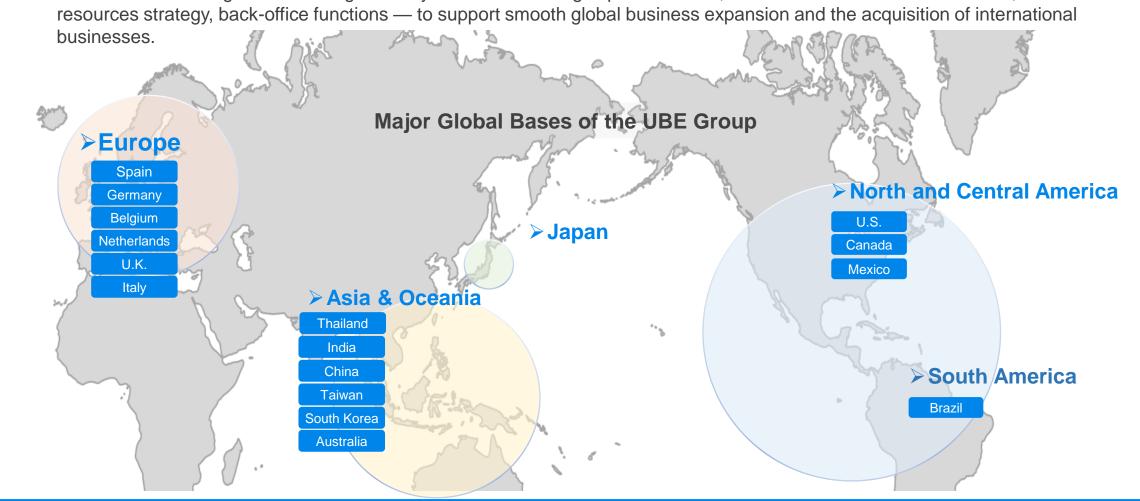
Area	R&D Theme	Images are for Examples of social implementation illustrative purposes only.
Information electronics	Electronic material films Optoelectronics Heat-dissipating composite materials	"Electronic material films" "Optoelectronics materials" Improving mobile communication functionality Energy-saving information processing
Mobility	Weight reduction (fewer parts, reduced manufacturing processes, metal substitution)	"Instrument panel reinforcement module"  "Multi-layer tubing system with dissimilar material joining" Enabling improved durability
Life sciences	Biomimetic systems, cell product manufacturing, cell culture food materials	"Cell utilization therapy"  Contributing to a healthy, long-lived society  "Cultured meat" Contributing to food issues and environmental protection
Sustainability and global environmental issues	Composite material upgrade recycling $CO_2$ upgrade recycling $CO_2$ separation and recovery	"CO <sub>2</sub> electrolysis technology" "CO <sub>2</sub> separation and recovery" Recovering Contributing to global environmental issues CO <sub>2</sub> with low energy consumption





#### **Building a Global Management Structure**

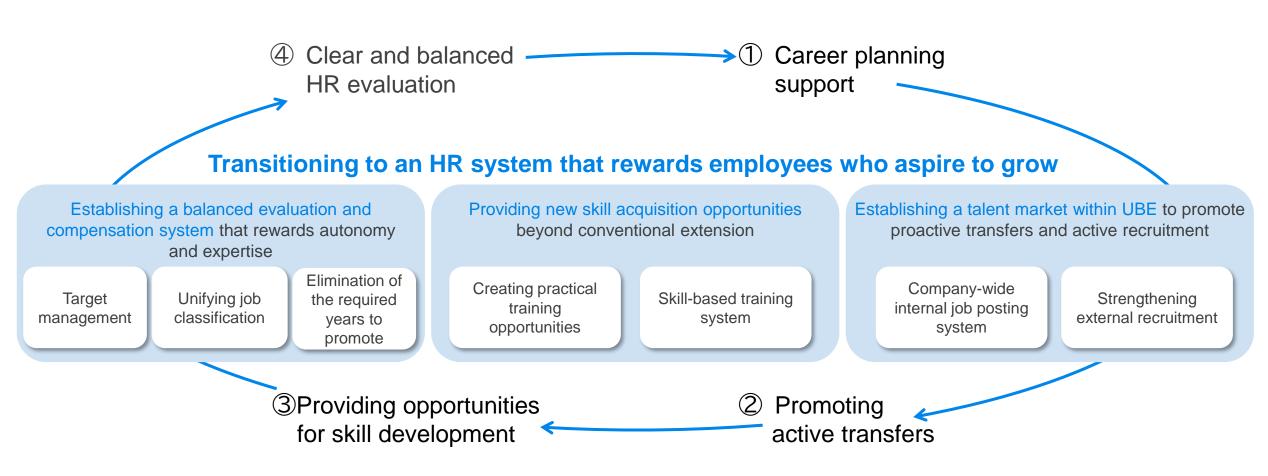
- In addition to its existing three global production bases in Japan, Asia, and Europe, the Group will establish a new base in the Americas, creating a four-base global structure.
- Each base will strengthen its management systems including capital structure, command and information transfer, human resources strategy, back-office functions — to support smooth global business expansion and the acquisition of international



# UBE Vision 2030 Transformation — 2nd Stage Human Resource Strategy: Overview



To expand our specialty business globally, the Group will hire diverse talent with experience, knowledge, and abilities. In addition, the Group will build HR systems that allow them to collaborate with existing human resources.







Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Growth Strategy for Specialty Businesses: Key Businesses** 



Polyimide



Separation membranes



Ceramics



C1 chemicals



High performance urethane



Pharmaceuticals

# **Polyimide: Priority Measures**



#### > Connecting new development and capital investment effects to profit growth

#### **Priority Measures**

#### 1. Capturing investment returns from new facilities

- 1) Starting operations at the new BPDA facility in January 2025
  - Establishing a stable production system for in-house raw materials (for film and varnish)
  - Expanding market share with existing customers and acquiring new customers
- 2) Launching new film facility (scheduled for 1H/FY2025)
  - Expanding sales of films for FPC (VT/NVT)
  - Promoting adoption of newly developed low-dielectric films for highfrequency circuit board applications

### 2. Conducting new development responding to new market requirements

- 1) Developing next-generation display materials
  - Developing next-generation varnishes (ultra-heat-resistant, highstrength, high-transparency, etc.)
  - Developing thin & double-sided COF\*1 films (for OLED\*2 PC and tablet displays)
- 2) Developing new materials for mobility and semiconductors (non-display)
  - Binder for silicon-based anodes in lithium-ion batteries
  - New powders for semiconductor, automotive, and aerospace applications
- 3) Promoting development of environmentally friendly products
  - Developing water-based polyimide varnishes (eliminating organic solvent)
    - \*1 Chip-On-Film: Mounting driver ICs on polyimide film wiring circuit boards
    - \*2 Organic light-emitting diode

#### **Product Characteristics**





Polyimide varnish

COF

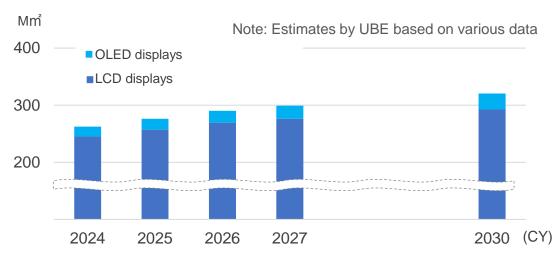
- Polyimide is a high-strength and heat-resistant resin. It has a wide range of applications from TVs and smartphones to automobiles and aerospace.
- UBE carries out integrated production from raw materials to varnish, film, and powder.
- UBE provides BPDA-based polyimide products differentiated by its proprietary raw material and unique molding and processing technologies.
- Leveraging its characteristics, UBE's polyimide is used for the substrate of flexible OLED and COF for large displays.

### **Growth Strategy for Specialty Businesses Polyimide: Key Growth Drivers**

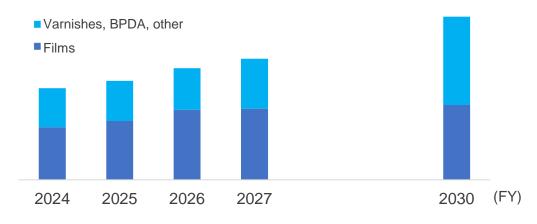


#### **Key Growth Drivers**

#### Display market (screen area) growth outlook



#### Polyimide business net sales



#### **Understanding of the Market Environment**

- LCDs continue to exhibit gradual growth in terms of screen area. UBE maintains a high global market share for COF films.
- OLED displays are expected to see expanded adoption in PC, tablet, and automotive applications, in addition to increasing adoption rates in smartphones.
- UBE's varnishes remain in use in U.S. smartphones and high-end Chinese smartphone models.

#### **Opportunities**

- Further evolution of displays (design, performance, larger sizes)
- New applications driven by the widespread adoption of 5G in smartphones and vehicle electrification
- Higher capacity of lithium-ion batteries for mobile devices and automobiles
- Acceleration of organic solvent elimination due to increasing environmental awareness

#### **Risks**

- Replacement with other materials
- Further rise of Chinese manufacturers and price competition

# **Separation Membranes: Priority Measures**



> Expanding business by extending contribution areas in the environmental and energy fields; increasing the environmentally-friendly product ratio to over 80% by 2030

#### **Priority Measures**

- 1. Expanding business scale centered on CO<sub>2</sub> separation membranes for biomethane production
- Expanding market share in Europe and North America; developing market in Asia and South America
  - Strengthening partnerships with engineering companies based on knowledge and experience cultivated so far
  - · Enhancing personnel at bases outside Japan
  - · Developing new membranes that achieve further energy savings
- Launching a new manufacturing facility for polyimide hollow fiber and for separation membrane modules (scheduled for 1H/FY2025)
  - Capacity to increase by 80% compared to the current capability
  - Improving production efficiency, quality, timely delivery, and customer satisfaction

### 2. Developing products that contribute to a sustainable future and exploring markets

- Developing long-life products with high durability that contribute to waste reduction
  - · Dehydration membranes for bioalcohol refining
  - Nitrogen membranes for aircraft fuel explosion prevention
- 2) Exploring next-generation environmental and energy markets
  - Carbon-neutral technology: CO<sub>2</sub> recovery, for methanation
  - Sustainable aviation fuel (SAF): H<sub>2</sub> recovery
  - Biomass-derived gas recovery: H<sub>2</sub>, CO, CH<sub>4</sub>

#### **Product Characteristics**



CO<sub>2</sub> separation membranes for biomethane production

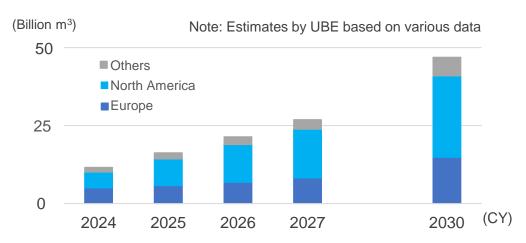
- UBE products deliver excellent durability and gas permeation/separation performance through proprietary polyimide technology, enabling efficient separation of specific gases from mixed gas streams.
- These products offer a wide range of applications, including CO<sub>2</sub> separation, nitrogen enrichment, dehumidification, H<sub>2</sub> separation, alcohol dehydration, etc.
- CO<sub>2</sub> separation membranes for biomethane production separate and remove CO<sub>2</sub> from biogas to concentrate methane.
- The concentrated biomethane is utilized as renewable energy and as a substitute for natural gas.



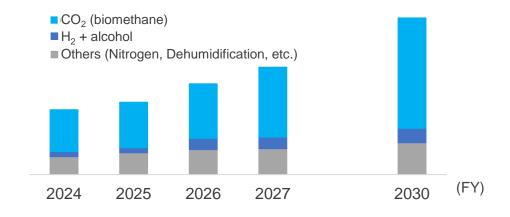


#### **Key Growth Drivers**

#### **Biomethane production**



#### Separation membrane net sales



#### **Understanding of the Market Environment**

- Expected medium- to long-term growth in biomethane demand in Europe and North America
- Growing momentum for environmental regulations in fast-growing Asian and South American economies
- Continued expansion in the use of renewable energy sources
- Growth in the adoption of environmental technologies and related investment

#### **Opportunities**

- Expansion of the environmental market from Europe and North America, which have been leading the market, into Asia and South America
- · Continued adoption of biomethane and other renewable energy use

#### **Risks**

- Policy changes or revisions due to changes in government or international conflicts
- Rapid fluctuations in exchange rates
- Production capacity expansion by competitors and price competition

# Growth Strategy for Specialty Businesses Ceramics (Silicon Nitride): Priority Measures



Steadily expanding capacity and capturing future growth opportunities

#### **Priority Measures**

- 1. Expanding business through increased sales in bearings and substrates
- Driving growth in high-end sectors
  - Maintaining the world's top market share in bearing balls, with strengths in high-end sectors such as machine tools, aircraft, semiconductor manufacturing equipment, and premium EVs
  - Highly regarded for power module substrates requiring properties such as fracture toughness and strong copper adhesion
- 2) Building a production system in line with expanding demand
  - Establishing a second factory (operations scheduled to begin in 2026) to achieve a 50% increase in production capacity
- 3) Improving production efficiency and reducing costs

### 2. Developing new products and grades, and exploring new markets

- Developing new products and grades leveraging characteristics derived from proprietary manufacturing methods
- 2) Expanding into new markets, different from bearings and substrates
  - Exploring new markets such as 3D printers and bio applications

#### **Product Characteristics**





Silicon nitride powder and an example of bearing ball application:

Contributing to vehicle electrification

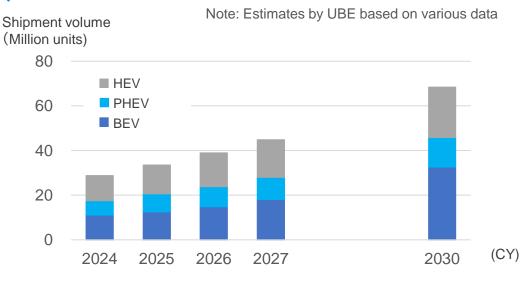
- Silicon nitride is a type of ceramic that offers high strength along with excellent fracture toughness, wear resistance, and thermal shock resistance.
- UBE's silicon nitride is a high-quality powder produced using a proprietary imide decomposition process.
- The product features uniform grain size, low impurities, and microstructure that can be controlled.
- UBE's silicon nitride is highly regarded as a global standard.

# Growth Strategy for Specialty Businesses Ceramics (Silicon Nitride): Key Growth Drivers

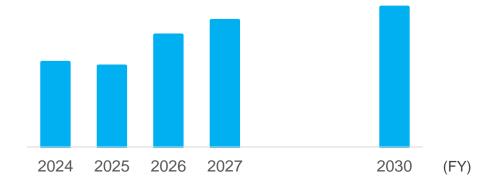


#### **Key Growth Drivers**

#### xEV passenger car sales forecast by type



#### **Ceramics net sales**



#### **Understanding of the Market Environment**

- Medium- to long-term growth outlook for the xEV market despite a current slowdown
- Rising demand for lightweight, wear-resistant silicon nitride balls for bearings and for silicon nitride substrates with excellent insulation and heat dissipation properties

#### **Opportunities**

- · Expansion of the xEV market
- Increased adoption of silicon nitride bearings associated with high voltage and high output
- Increased demand for heat-dissipating substrates due to higher operating temperatures of power semiconductors

#### **Risks**

- · Greater competition due to new market entrants
- (Prolonged) stagnation of global EV market growth
- Increased presence of Chinese companies in the supply chain



# Growth Strategy for Specialty Businesses C1 Chemicals: Construction of the U.S. DMC and EMC Plant: Priority Measures



> Aiming to steadily launch the new U.S. plant (FY2026) and making it a major global hub following Spain and Thailand

#### **Priority Measures**

- 1. Constructing a new U.S. plant
- 1) Full-scale construction work started in April 2025
  - · Environmental applications completed
  - Construction progress generally in line with the plan
  - Scheduled for completion and start of operations in 2H/FY2026
- 2) Establishing the operational structure of UBE C1 CHEMICALS AMERICA
  - Locally recruiting core personnel involved in business operations
  - Promoting collaboration with the UBE Group's U.S. bases
- 3) Towards becoming the UBE Group's largest growth business
  - Aiming for annual sales of ¥40 billion in FY2030

### 2. Responding to changing business environment, including the new U.S. administration

- 1) No change to the business plan
  - U.S. xEV demand progressing in line with expectations. Steady medium- to long-term demand growth in the U.S., including ESS and semiconductor applications
  - Aiming for early achievement of full-scale sales and operations
- 2) Opportunity from U.S. policy changes
  - Strengthening market leadership by meeting U.S. customer demand for supply chain resilience as the sole supplier

#### **Product Characteristics**

Key components in lithium-ion batteries electrolyte solvents

DMC is also used as a developing solution in semiconductor manufacturing processes and as a low environmental impact solvent.

Offering high-cost competitiveness through UBE's proprietary manufacturing process, which uses CO and methanol as primary raw materials and produces only DMC

UBE produces CO from low-cost shale gas in the U.S., resulting in strong variable cost competitiveness. The company will also focus on reducing fixed costs.

 Able to obtain high-purity DMC suitable for electrolyte and semiconductor applications

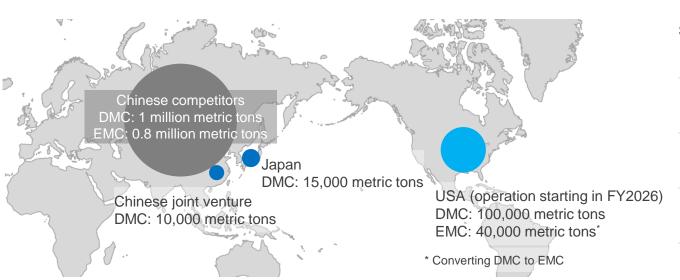
Carbon neutrality will be possible in the future by utilizing biomethane, green methanol, etc.

# Growth Strategy for Specialty Businesses C1 Chemicals: Construction of the U.S. DMC and EMC Plant: Key Growth Drivers



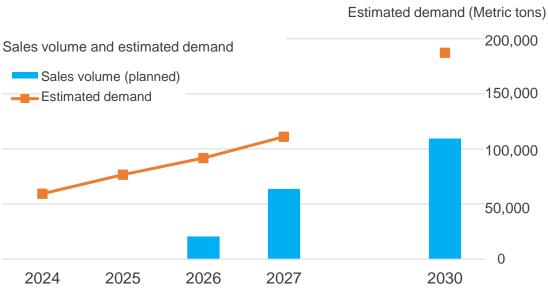
#### **Key Growth Drivers**

### Global production capacity of electrolyte-grade DMC and EMC



- U.S. demand relies entirely on imports from the UBE Group or China.
- The UBE Group is the only company building a DMC and EMC plant in the U.S. and will remain the sole supplier for now.
- The Group will meet customer demands for stronger supply chain resilience, achieving stable production and supply.

### DMC and EMC demand outlook in the U.S. and the UBE Group U.S. location's sales volume



- Demand for xEV is flat for now but expected to grow in the medium to long term.
- Demand for ESS is expanding. Semiconductor demand is steady.

# Growth Strategy for Specialty Businesses High Performance Urethane: High-Performance Coatings



> Driving further growth and specialization centered on PCD and PUD, while creating synergies with the urethane systems business

### **Priority Measures**

#### 1. PCD business

- 1) Expanding capacity in line with market expansion
  - The Asian market is growing continuously; capacity expansion in Thailand and a new facility in North America are under consideration.
- 2) Developing North, Central, and South American markets
- 3) Developing next-generation environmentally friendly products (CO<sub>2</sub>-based, biobased)
- 4) Expanding applications through deployment to the urethane systems business

#### 2. PUD business

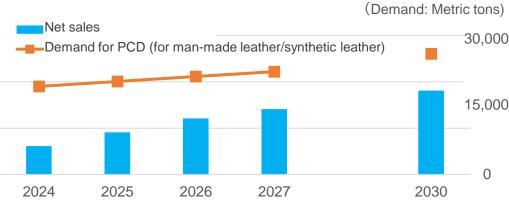
- 1) Expanding applications
  - Strong demand for textile printing applications\* amid a growing market;
     expanding applications through enhanced development
- 2) Increasing production in line with growing demand
  - Increasing production through debottlenecking in Japan; considering utilizing the urethane systems business sites in China

\* A printing method in which dye is applied directly to the fabric surface and pressed to dye.

### **Key Growth Drivers**

### Global PCD demand and PCD business sales outlook

Note: Estimates by UBE based on various data



Demand for PCD is growing as man-made leather and synthetic leather require more advanced functions, and as genuine leather is being replaced due to animal protection considerations.

### **Product Characteristics**



Example of PCD application in synthetic leather (automotive seats)



Example of PUD coating application (automotive exterior coating)

- Polycarbonate diol (PCD) is a type of polyol, which is a raw material for polyurethane. PCD boasts the highest performance among polyols, contributing to improved durability of end products such as high-grade man-made leather and synthetic leather.
- Waterborne polyurethane dispersion (PUD) is a material in which polyurethane particles are dispersed in water. It serves as a raw material for water-based coatings that emit little to no volatile organic compounds (VOCs). PUD is produced using PCD as a raw material.



# **Growth Strategy for Specialty Businesses High Performance Urethane: Urethane Systems**



> Implementing the post-merger integration (PMI) of the urethane systems business aiming for further specialization and growth through the integration with the C1 chemical business and high-performance coating business

**Priority Measures and Key Growth Drivers** 

1. Steadily executing PMI to create synergies across the Group, with the U.S. as the central hub, contributing to global growth



### 2. Providing advanced and diverse solutions

- 1) Industry-leading product lineup
- 2) No. 1 share in the U.S., top-tier globally
- 3) More than 70 years of experience, advanced expertise and know-how
- 4) Global production and development bases
- 5) Technologies for reducing environmental impact

# 3. Focusing on products for thermosetting polyurethane elastomer as a core business

Contributing to a wide range of fields, from cutting-edge industries and industrial machinery to sporting goods



manufacturing

Mining machinery / logistics equipment

Work vehicles



Pipelines

# **Pharmaceuticals: Priority Measures**

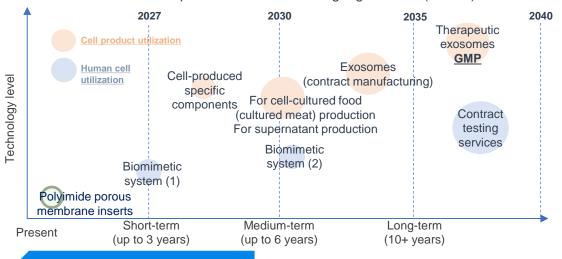


### Enhancing value through new technologies and establishing the UBE Group's life sciences brand

### **Priority Measures**

#### 1. Exploring the life science field

Aiming to create new business areas by combining internal and external resources with technologies and knowledge accumulated over many years of drug discovery research and in the contract development and manufacturing organization (CDMO) business



# 2. Medium-Term Management Plan initiatives: Evolving into a life sciences division

- M&A aimed at creating new businesses
  - Considering M&A for entry into new fields and early commercialization
- Entering into new business fields, such as utilizing polyimide porous membranes
  - Advancing technology in cell culture processes and the creation of useful substances through cell culture
  - Exosomes, cell therapy, biomimetic systems, cell-cultured foods, etc.
- 3) Redefining, streamlining, and revitalizing drug discovery research; expanding research areas
  - Considering open innovation and alliances
  - Adopting new methods, such as drug discovery ecosystems, drug discovery AI, and DX
- CDMO: Building a stable business foundation
  - · Developing new technologies: Nucleic acid APIs, flow synthesis
  - Expanding globally with a focus on overseas markets and acquiring new technologies

#### **Product Characteristics**



- Organic synthesis technology cultivated as a chemical manufacturer
- Biochemical knowledge gained through years of drug discovery research
- High-quality API manufacturing capability consisting of diverse equipment and facilities at two sites in Japan (Yamaguchi and Fukuoka) and advanced quality management systems
- Solution services related to the manufacturing and development of APIs and intermediates with extensive track records

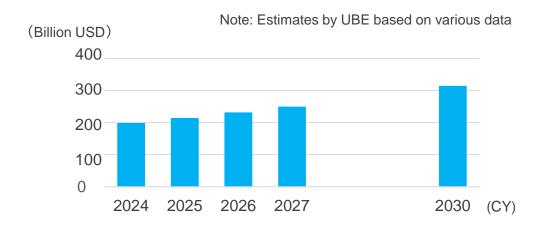
Polyimide porous membranes (cell culture systems): Aiming to enter the life science field



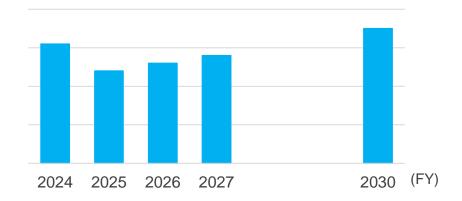


### **Key Growth Drivers**

### Global small molecule API market growth outlook



#### Pharmaceutical business net sales



#### **Understanding of the Market Environment**

- Global pharmaceuticals market continues to grow at an annual rate of around 5–8%.
- The small molecule pharmaceutical API and intermediate market follows a similar trend.

#### **Opportunities**

- Growth in advanced and cutting-edge medical needs (Opportunities to acquire new life science business domains)
- Diversifying treatment methods, including gene therapy and cell therapy (Opportunities to acquire new life science business domains)
- Increasing demand for high-quality and stable pharmaceutical supply due to growing demand in developing countries

#### **Risks**

- Depletion of target molecules in the small molecule pharmaceutical field and increasing difficulty in developing first-in-class\* drugs
- China's policy for localizing raw material production

<sup>\*</sup> Innovative pharmaceuticals with high novelty and usefulness



6

Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Machinery Business & Cement-Related Business** 



# Machinery Business (UBE MACHINERY CORPORATION, Ltd.) Medium-Term Management Plan



# Medium-Term Management Plan: Policies

Aiming to achieve a stock listing during the period of the FY2025–2030 Medium-Term Management Plan as the final stage of the company's transition to independent operations

Molding machinery: Enhancing services by responding to evolving market needs, such as vehicle electrification (xEV), and improving product profitability

#### **Priority Measures**

#### 1) Adapting die casting machines for xEV applications

- Developing a lineup of ultra-large machines for giga-casting and establishing a mass-production system
- 2) Enhancing injection molding machine lineup
  - Developing ultra-large machines and expanding the range of 2-platen and toggle-type machines
- 3) Improving servicing business
  - · Sharing resources and centralizing information

#### **Key Growth Drivers**

#### 1) Die casting machines

- Proven track record with ultra-large machines for xEV applications and highspeed, high-filling injection technology
- Offering comprehensive equipment solutions, including peripheral and auxiliary systems

#### 2) Injection molding machines

 Broad product coverage from mid- to large-sized machines, including 2-platen and toggle types

#### 3) Services

 Expanding a global service network and developing ICT products to enable predictive maintenance and enhance quality

> Industrial machinery: Developing a servicing business for each machine type while shifting to environment-related markets

#### **Priority Measures**

#### 1) Products: Securing orders in environment-related markets

- Capturing demand for capital investment initiatives toward decarbonization goals: Fuel expansion to ammonia, electrification of steel mills, and adaptation to wind power
- 2) Expanding servicing business
  - Incorporating third-party products and addressing aging equipment without drawings or specifications

#### **Key Growth Drivers**

#### 1) Products

Utilizing government subsidy programs for 2030 and 2050 decarbonization goals

#### 2) Services

- Customers: Supporting aging facilities, shortage of technical staff, and declining technical capabilities
- Competitors: Decline in service providers due to business withdrawals and personnel shortages
- Lineup of predictive maintenance and production management products using ICT for each machine type

# Machinery Business (UBE MACHINERY CORPORATION, Ltd.) Ultra-Large Die Casting Machine for Giga Casting



### > Leveraging giga-casting in response to automotive xEV adoption and driving manufacturing innovation

#### Die Casting Machine Market

#### 1) Background

- Applied to integrated molding of underbody structures, with Chinese automakers following suit
- Gaining attention as a cost-reduction method for EVs and being adopted in Japan

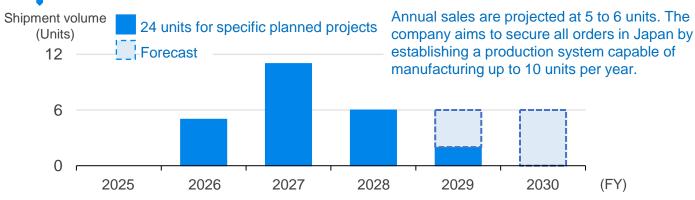
#### 2) Purpose

- Reducing costs by decreasing the number of parts and manufacturing processes
- Improving overall vehicle rigidity through three-dimensional molding, a characteristic of die casting

#### 3) Current status

- Approx.100 machines ordered worldwide; approx. 30 machines estimated to be in mass production for automotive parts
- The giga casting market for Chinese automakers' EV vehicles is saturated.
- · Japanese automakers have started concrete planning and test casting.

Market outlook: Plans of Japanese automakers



#### **Sales Strategy**

#### 1) Strengths and aims of UBE Machinery's machines

- Achieves high speed, high filling, and fast start-up with proprietary technologies
- Offers reduced running costs calculated based on cycle time, operating rate, yield rate, and maintenance, in addition to reasonable initial investment

#### 2) Strengths of manufacturing in Japan

 Track record in manufacturing, transportation, and start-up in production in Japan

#### 3) Future development direction and capacity expansion policy

- Decided to introduce machining equipment to expand production capacity
- Machines with 6,500-metric-ton and 9,000-metric-ton die clamping forces launched, with plans for 4,500-metric-ton and 7,300-metric-ton models
- → Lineup of 4 types of die clamping forces



UH9000 Die Casting Machine (with 9,000-metric-ton die clamping force)



# Cement-Related Business (Mitsubishi UBE Cement Corporation: MUCC)



➤ Aiming to achieve a stock listing during the period of the FY2025-2030 Medium-Term Management Plan as the final stage of the company's transition to independent operations

MUCC Medium-Term Management Plan Overview and Priority Measures

Infinity with Will 2025
— MUCC Sustainable Plan 1st Step —

Three years for "groundwork toward corporate vision" and "preparation for new business creation and growth strategy"

#### **Priority Action**

#### **Top priority**

- Strengthening and cost reduction of domestic cement business
- 2. Business growth in the U.S. and exploration of new business sites
- 3. Promotion of global warming countermeasures
- 4. Strengthening and expansion of domestic value chain
- 5. Enhancement of R&D and business management

- U.S. business as a growth driver
  - Strengthening the earnings base by maintaining appropriate prices and securing aggregate resources to drive further growth of the MUCC Group
- Stabilizing the foundation in Japan
  - Further strengthening the business foundation in Japan by promoting revisions to cement prices and reducing thermal energy costs
- Reducing GHG emissions
  - Focusing on the early realization of energy transition and early commercialization of CCU\* to become an industry leader in carbon neutrality

\* Carbon dioxide capture and utilization



Cushenberry Plant, Mitsubishi Cement Corporation



Robertson's Ready Mix mixer truck (U.S. ready-mixed concrete business)



7

Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

Promoting and Advancing Sustainability Management; DX Initiatives



# Promoting and Advancing Sustainability Management / DX Initiatives Empowering and Engaging a Diverse Workforce



### 1. Empowering and Engaging a Diverse Workforce

The Group will foster an environment of innovation through collaboration among diverse talent, while securing, developing, and empowering personnel who will drive the global growth of its specialty businesses. It will also promote a talent strategy that supports the autonomous growth of each individual and enhances employees' satisfaction with working in the Group.

#### **Pursuit of well-being**

- Establishing an environment where each individual in the UBE Group can grow autonomously
- · Promoting diversity, equity, and inclusion to create innovation
- Maintaining and improving employees' physical and mental health

#### **Strategic talent management and development**

- Acquiring and developing talent with both proactive (looking ahead and acting independently) and specialized capabilities that can adapt to new businesses and market changes
- Providing opportunities for all talent to thrive, with appropriate evaluation and treatment

#### **Global talent**

 Visualizing talent career aspirations, skills, and competencies at sites in each country to promote talent mobility and foster "UBE global culture"\*

\* A state in which individual talents are centrally managed through a shared platform, enabling cross-border career development, thereby fostering interactions among talent and strengthening the human resources that support global management.

FY2030
KPIs
1 11 10

Percentage of women in the workforce (UBE Group in Japan)	Total working hours (UBE) 1,880 hours or less	Turnover rate 2% or less
Percentage of women in management positions (UBE Group in Japan)	Percentage of eligible men taking child-care leave for 20 days or more (UBE)  50% or more	Training and development investment per employee (UBE)  **Total Training and development investment per employee million**



# Promoting and Advancing Sustainability Management / DX Initiatives Ensuring Occupational Safety and Health, Process Safety, and Disaster Prevention / Addressing Global Environmental Issues



### 2. Ensuring Occupational Safety and Health, Process Safety, and Disaster Prevention

Shared value among executive officers and employees: "Safety takes priority over everything"

Steadily advancing inherent safety through initiatives to foster a safety-driven corporate culture and reduce risks

Driving continuous improvement through the PDCA cycle, guided by the Group's Environmental and Safety Guidelines and related initiatives

Achieving sustainable stable operations through advanced equipment management using DX and strengthened education and training

#### 3. Addressing Global Environmental Issues

The Group will promote corporate management that contributes to solving global environmental issues by understanding business activities' dependence on and impact on nature. It will take a comprehensive approach to global environmental issues through three key perspectives — carbon neutrality, the circular economy, and nature positivity — and will develop and implement measures to achieve the following goals.

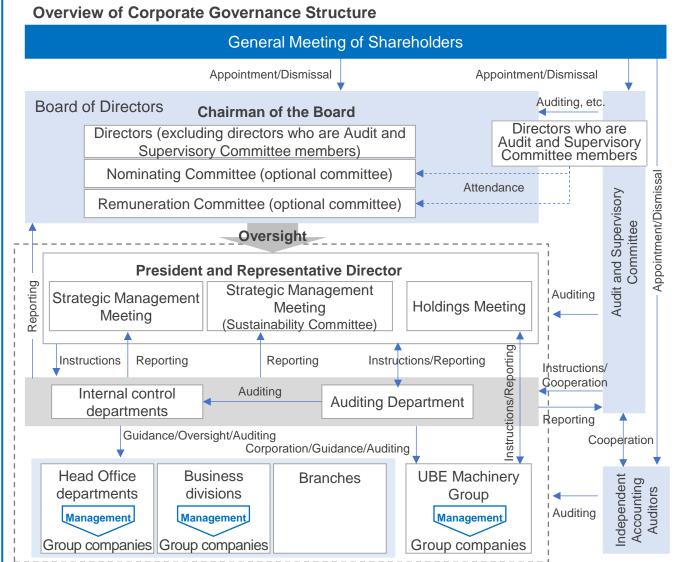
Figures in parentheses represent projected results for FY2024.

	GHG emissions reduction rate (compared to FY2013)		Percentage of net sales comprising environmentally friendly products and technologies	
Carbon neutrality	FY2030 Target: 50% reduction Achieve ahead of schedule in FY2028 65% reduction expected (32%)	FY2035 Target 70% reduction	FY2030 Target <b>60</b> % or more (46%)	
	Reduction rate of landfilled plastic waste (compared to FY2022)	Plastic waste recycling rat	e Sales volume of products contributing to the circular economy	
Circular economy	FY2030 Target <b>50</b> % or more (44%)	FY2030 Target <b>80</b> % or more (77%)	FY2030 Target <b>50,000</b> metric tons or more (9,000 metric tons)	
Nature positivity	Addressing TNFD information disclosure re positivity  Promoting the development of KPIs and targets for TNFD information disclosure in FY2026			

# Promoting and Advancing Sustainability Management / DX Initiatives Upholding Integrity and Fairness in Corporate Governance



### 4. Upholding Integrity and Fairness in Corporate Governance



#### **Enhancing effectiveness of the Board of Directors**

- Improving governance by evaluating the effectiveness of the Board of Directors
- Enhancing the quality of oversight of the appropriateness and efficiency of business execution, as well as business management risks, through active dialogue with executives

#### Strengthening autonomous business execution and internal controls

- Based on clear execution policies, business divisions, etc. operate autonomously to achieve goals.
- Strengthening internal controls, such as ensuring compliance and risk management

#### **Pursuing optimal group governance**

- Supervising the operation of the machinery business (UBE Machinery) and cement-related business (Mitsubishi UBE Cement Corporation) through deliberation and reporting at Holdings Meetings
- Supervising the development of governance systems in preparation for the listing of each company

### **Promoting and Advancing Sustainability Management / DX Initiatives DX Initiatives**



#### **DX Initiatives**

Transforming the Group's business approach in 10 key areas that cover the entire business operation by leveraging digital technology through linking customer and social value chains

10 DX Themes

9. Branding

**Purpose and** 

slogan for

transformation

building on

**Principles** 

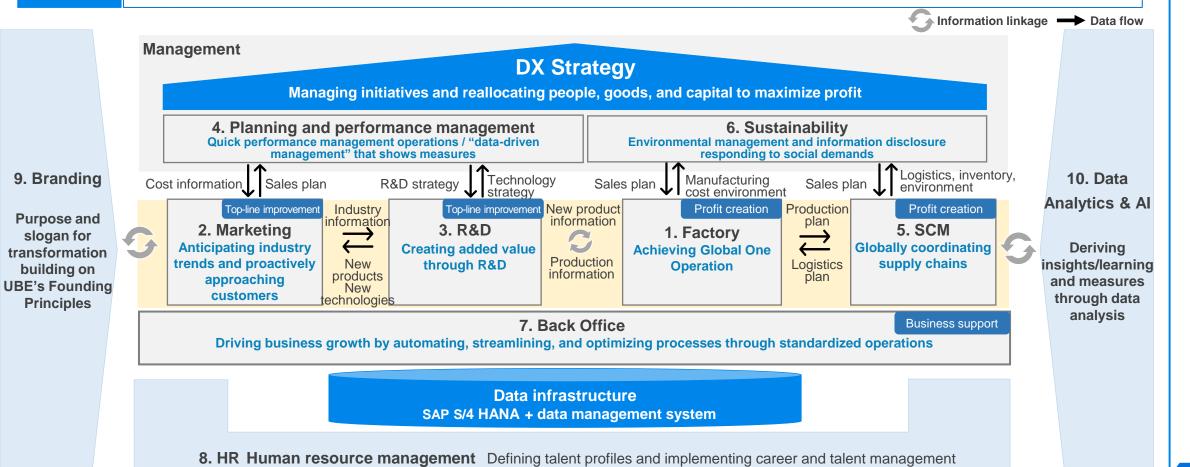
- 1. Smart Factory
- 2. Digital Marketing
- 3. Velocity R&D

- 4. Digital Management
- 5. Digital SCM

- 6. Digital ESG
- 7. Digital Back Office
- 8. Digital HR

9. Branding

10. Data Analytics & Al





8

Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Capital Policy** 





Specialty

businesses 75%

10%

15%

Restructuring

businesses

Other

#### **Cash Allocation**

During the six-year period of this Medium-Term Management Plan, the Group will secure funds through operating cash flow and asset sales, etc. and actively invest in specialty businesses.

### FY2022-2024 Medium-Term Management Plan

Approx. ¥325.6 billion

#### Cash-in

Operating cash flow\*1 ¥137.6 billion

Sale of assets ¥7.8 billion

Debt financing ¥127.3 billion

Other ¥17.4 billion

# Cash on hand FY2021 end

¥35.5 billion\*2

### Cash-out

Capital investment ¥126.0 billion

Specialty

businesses

businesses

Other

Restructuring

60%

20%

20%

Other investment and financing ¥24.1 billion

> R&D expenditure ¥30.6 billion

Shareholder returns ¥29.5 billion

# Cash on hand FY2024 end

¥115.4 billion

# FY2025–2030 Medium-Term Management Plan Approx. ¥690.0 billion

#### Cash-in

Operating cash flow\*1 ¥430.0 billion

Sale of assets, etc. ¥145.0 billion

# Cash on hand FY2024 end

¥115.4 billion

#### **Cash-out**

Capital investment ¥275.0 billion

Other investment and financing ¥185.0 billion

R&D expenditure ¥85.0 billion

> Shareholder returns ¥70.0 billion

Debt repayment ¥35.0 billion

# Cash on hand FY2030 end

¥40.0 billion

<sup>\*1</sup> Operating cash flow before R&D investment

<sup>\*2</sup> Excludes the cash and deposits transferred to Mitsubishi UBE Cement Corporation as of April 1, 2022

<sup>\*3</sup> Aggregated by business portfolio category in this Medium-Term Management Plan



### Maintaining a Sound Financial Base -

### Achieving both growth investment and financial soundness by appropriately controlling the balance sheet

- During the Medium-Term Management Plan period, significant investments are planned to support the shift to specialty businesses. In addition, costs related to dismantling and removal associated with business restructuring will also be incurred in the latter three years.
- Although temporary financial stress is anticipated, financial discipline will be maintained, and interestbearing debt will be kept within a range that preserves market confidence.
- Furthermore, financial structure will be improved through the planned stock listings of the machinery and cement-related businesses.

(Billion yen)

	FY2024	FY2025	FY2026	FY2027	FY2030
Shareholders' equity	395.1	410.0	430.0	455.0	515.0
Interest-bearing liabilities	330.5	380.0	410.0	420.0	300.0
EBITDA	45.5	55.0	70.0	80.0	115.0
D/E ratio (times)	0.84	0.93	0.95	0.92	0.58
Debt to EBITDA ratio (times)	7.3	6.9	5.9	5.3	2.6



#### **Shareholder Returns**

The Group will maintain a stable dividend as a basic policy, setting the dividend on equity (DOE) at 2.5% or higher. Based on the progress of the medium-term management plan, the Group will aim to further raise the DOE during the latter three years.

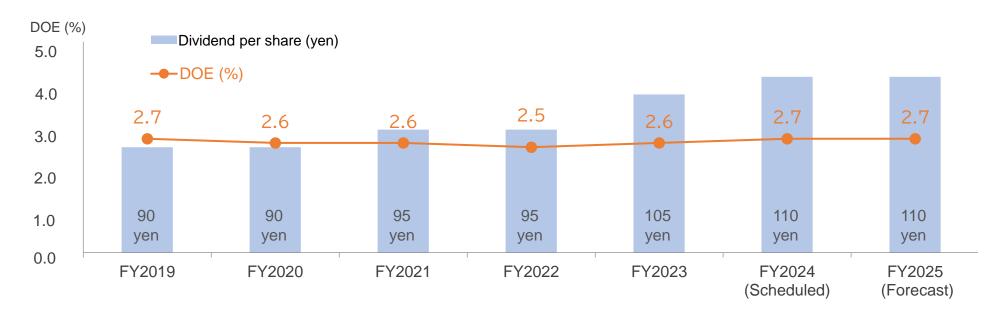
1st Stage (FY2022-2024)

Dividend on equity (DOE): 2.5% or above

Consolidated total return ratio\*: 30% or higher (average over three years)

2nd Stage (FY2025-2030)

Dividend on equity (DOE): 2.5% or higher (Aiming for progressive dividends)



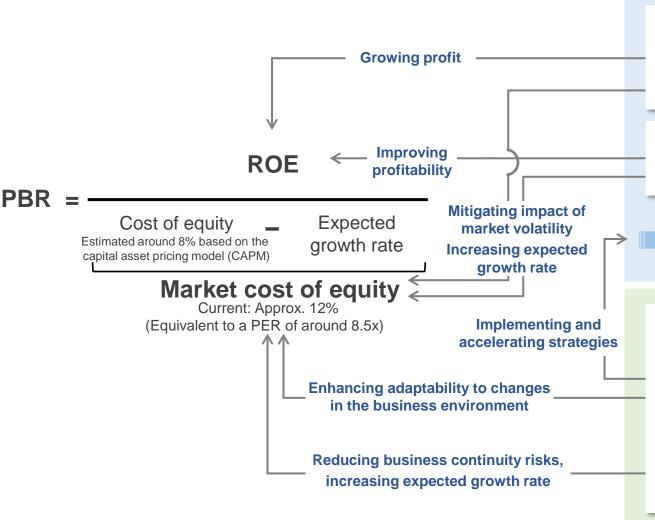
<sup>\*</sup> Total return ratio: Includes share repurchases (¥10 billion in FY2020, implemented in FY2021)

**Capital Policy** 

# Initiatives to Realize Management That Considers Capital Cost and Stock Price



Improving price-to-book ratio (PBR) through the expansion of specialty businesses and structural reforms in ammonia, caprolactam, and nylon polymers businesses



#### **Expanding specialty businesses**

- Driving steady profit growth by expanding capacity in line with market growth and leveraging strategies such as M&A in peripheral areas
- Strengthening initiatives for creating new businesses in focus domains

#### **Business restructuring**

- Steadily implementing structural reforms for the ammonia, caprolactam, and nylon polymer businesses
  - √ Improving profitability to increase ROE (ROIC)
  - ✓ Reducing the cost of shareholders' equity by shifting to a business portfolio that is less sensitive to market fluctuations and generates lower GHG emissions

#### **Practicing sustainability management**

- Empowering women and increasing highly specialized mid-career hires, etc. to increase workplace diversity and foster an innovative culture
- Implementing systematic human resource development to drive the growth of specialty businesses
- Driving greater operational efficiency and sophistication through DX
- Meeting the 2030 GHG emissions reduction target: 50% (vs. FY2013) (On track to achieve)
- Expanding environmentally friendly products and technologies



✓ Enhancing the quality of the management foundation to achieve sustainable growth over the medium to long term





Medium-Term Management Plan "UBE Vision 2030 Transformation — 2nd Stage"

**Growth Strategy for Specialty Businesses, etc.** 



# Growth Strategy for Specialty Businesses, etc. Phenolic Resin and High-Purity Chemicals for Semiconductors



➤ Phenolic resin: Supporting semiconductor market growth through high-performance, high-quality products

#### **Priority Measures**

#### Initiatives in the Medium-Term Management Plan

- 1) Expanding high-performance products and strengthening competitiveness
  - Maintaining a leading market share in curing agents for semiconductor encapsulants through a broad product lineup and high-quality offerings
  - Launched operations at the new facility (fifth plant) in November 2024 in anticipation of expanding demand for semiconductors and mobility applications
- 2) Developing heat-resistant products for power semiconductors
  - Expanding the next generation of heat-resistant products suited to the requirements of the heat-resistant power semiconductor market (SiC and GaN)

#### **Key Growth Drivers**

#### **Understanding of the Market Environment**

- The semiconductor market is experiencing a recovery, and with the addition of AI applications, it is expanding further.
- Energy-efficient power semiconductors and power modules are used in a wide range of fields, including mobility and industrial equipment, and the market is expanding. Demand is also increasing for heat-resistant products that can withstand the high operating temperatures of these devices.

 High-purity chemicals for semiconductors: Strengthening profitability as a specialty business through planned capacity expansion and sales expansion in line with growing demand

#### **Priority Measures**

#### **Initiatives in the Medium-Term Management Plan**

- 1) High-purity nitric acid
  - Ensuring planned production increases and profit realization in line with growing customer demand

FY2026: Approx. 30% increase compared to current capacity FY2028: Approx. 25% increase compared to FY2026

- 2) High-purity aqueous ammonium
  - Increasing production and acquiring new customers in line with growing demand

FY2027: Planning capacity expansion in anticipation of demand growth

#### **Key Growth Drivers**

#### **Understanding of the Market Environment**

- With the expansion of semiconductor demand in Japan for generative AI, data centers, mobility, and other advanced ICT society applications, demand for high-purity chemicals is also expected to increase.
- 2) Sales opportunities for high-purity chemicals are expected to increase due to expanding demand in western Japan, including Kyushu near UBE's production sites, and business withdrawals by competitors.

# **Separators** Growth Strategy for Specialty Businesses, etc.



> Improving market share by securing projects for HEVs and developing applications for non-automotive uses

#### **Priority Measures**

#### **Initiatives in the Medium-Term Management Plan**

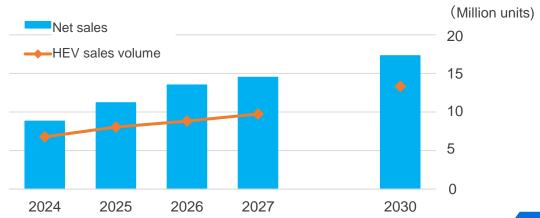
- 1) Automotive business: Expanding the HEV market
  - Aiming to increase market share in the HEV market by steadily capturing growing demand and pursuing new projects based on newly developed products
- Non-automotive business: Developing applications leveraging dry separator characteristics
  - Expanding applications in data center ESS, drones, and other mobility fields by leveraging characteristics suitable for rapid charging and discharging (input/output characteristics)
  - Responding to the rapid growth of demand for AI data centers
- 3) Building a production system to accommodate expanding demand
  - Ensuring the successful startup of new facilities under construction (scheduled for 2026)
  - Strengthening cost competitiveness through production system optimization and the effects of increased production output

#### **Key Growth Drivers**

#### **Understanding of the Market Environment**

- Automotive applications:
   As EV market growth slows, there is a shift toward HEVs, with demand expected to grow — particularly in Japan and the U.S.
- Non-automotive applications: Inexpensive Chinese products are entering the market for general-purpose power tools, and with increased battery capacity, wet-process thin products are also being introduced to the market. On the other hand, our dry separators have advantages and are superior for highoutput, fast-charging battery applications, where expanded applications can be expected.

### HEV sales volume forecast and separator net sales outlook





# **Growth Strategy for Specialty Businesses, etc. Elastomers**



Building a manufacturing foundation that will ensure safe, stable, and high-quality production, promoting specialization, and addressing global environmental issues

**Priority Measures** 

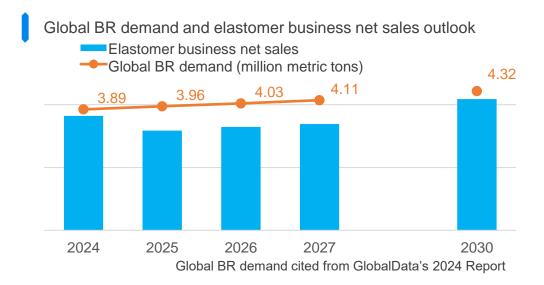
#### **Initiatives in the Medium-Term Management Plan**

- Building a manufacturing foundation that will ensure safe, stable, and high-quality production
  - 1) Stable procurement of the main raw material, butadiene (BD)
  - 2) Maximizing capacity through safe and stable operations
  - Improving production technology
- 2. Promoting specialization
  - 1) Expanding sales of unique products
  - 2) Launching new grades
  - Improving quality
- 3. Addressing global environmental issues
  - 1) Expanding sales of sustainable BR (polybutadiene rubber)
  - 2) Reducing CO<sub>2</sub> emissions

**Key Growth Drivers** 

#### **Understanding of the Market Environment**

- Butadiene rubber (BR) demand is primarily driven by tire applications.
   Demand is increasing, particularly in emerging markets.
- Due to the expansion of BR production capacity centered in China, the supply-demand balance is disrupted, and market conditions are expected to remain sluggish for the time being.
  - → Despite the challenging business environment, contributing stably to profits and cash flow





# **Composites** Growth Strategy for Specialty Businesses, etc.



Aiming to revitalize as a specialty business by strengthening profitability through restructuring and expansion of environmentally friendly products

**Priority Measures** 

#### **Initiatives in the Medium-Term Management Plan**

- 1) Reforming the profit structure
  - Focusing on market development and material development that leverage UBE's technical strengths
    - → Redefining product value from a customer perspective, strengthening proposal-driven business, and advancing development themes with a focus on speed
  - Expanding product lineup by utilizing various resin materials
  - Expanding capacity in line with increasing localization needs (Thailand, Spain, and the U.S.)
- 2) Launching new businesses Expanding environmentally friendly products
  - Accelerating market introduction of environmentally friendly products utilizing external sources
    - → Bio-based, material recycling, chemical recycling
  - Expanding recycling business in Europe using Paulowsky acquired in December 2024, with future expansion into global markets

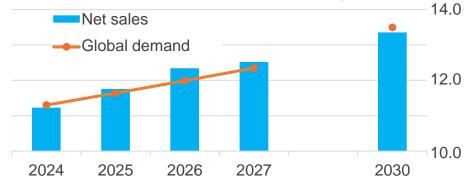
**Key Growth Drivers** 

#### **Understanding of the Market Environment**

- Although the Japanese automotive market is shrinking, demand for composite materials in the automotive field will continue to grow due to powertrain diversification, weight reduction of components, and high-performance requirements, such as heat resistance.
- Localization is advancing as a result of tariff barriers and stricter chemical regulations.
- 3) Sustainable needs, such as environmental plastics, are expanding due to strengthened environmental regulations, including carbon pricing and European ELV regulations.\*

\* Regulations on the disposal and recycling of end-of-life vehicles

Global composite demand and composite business net sales outlook (Demand: Million metric tons)



Note: Estimates by UBE based on various data



The forecasts contained in this presentation are based on certain assumptions judged to be reasonable by the Company when preparing this report. Actual results can vary significantly from forecasts, due to changes in a wide range of conditions. These conditions can include the economic status of major markets, demand and supply of products, prices for raw materials and fuel, interest and foreign exchange rates, and other prevailing conditions that can impact the business results of the Company.

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# **Business Segment and Portfolio Categories**



		Portfolio		
<b>Business Segment</b>	Product	Specialty Business	Restructuring Business	-
Specialty Products	Polyimide			
	Separation membranes			
	Ceramics			
	Separators			
	Phenolic resin			
	Semiconductor gases			
	Processed resin products			
High Performance	Urethane systems			
Urethane	High-performance coatings			
Pharmaceutical				
Polymers & Chemicals	Nylon polymers			
	Composites			
	Caprolactam and ammonium sulfate			
	Industrial chemicals			
	High-purity chemicals for semiconductors			
	C1 chemicals			
	Polyethylene films			
	Elastomers			
Machinery				
Others				



## **Revision of Business Segmentation**



## FY2022-2024 Medium-Term Management Plan

Specialty Products	Polyimide Separation membranes Ceramics Separators Phenolic resin Semiconductor gases
Polymers & Chemicals	Composites Nylon polymers Caprolactam and ammonium sulfate Industrial chemicals C1 chemicals High-performance coatings Elastomers
Machinery	
Others	Pharmaceuticals Power Sales companies, etc.

## FY2025–2030 Medium-Term Management Plan

Specialty Products	Polyimide Separation membranes Ceramics Separators Phenolic resin Semiconductor gases		
High Performance Urethane (New)	Urethane systems (new) High-performance coatings (transferred)		
Pharmaceutical (Established as an independent business segment)			
Polymers & Chemicals	Composites Nylon polymers Caprolactam and ammonium sulfate Industrial chemicals C1 chemicals Elastomers		
Machinery			
Others	Power Sales companies, etc.		



# **Materiality and 41 KPIs**



Area	Goal	Materiality	Main initiatives promoted globally	KPI
Solving social Expanding specialty		Expanding specialty	Growth through the expansion of businesses based on	Net sales
	issues through businesses		existing core technologies and the creation of new	EBITDA
	our business		businesses through the acquisition of new core	ROS
			technologies	ROE
_				ROIC
Growth			Commitment to innovation	Percentage of R&D expenses to net sales
o			Discovery of seeds for the next generation	Percentage of overseas patent applications (corporate R&D)
ច				Percentage of joint patent applications
			Enhancement of customer satisfaction	Number of serious complaints related to quality or product safety
			Provision of high-quality and safe products and	Number of serious quality or product safety incidents
			services	Number of regulatory violations related to quality or product safety
			Profit generation through the DX-driven transformation of	Return on DX investment
			operations and value creation for customers and society	
	Well-being of	Empowering and engaging a	Human resource management and development (UBE)	Investment in off-the-job training per person
	workers and	diverse workforce	Development of human resources for DX promotion	Percentage of digital talent leading or advocating DX (within total workforce)
	respect for	Promotion of diversity, equity & inclusion (UBE Group	Percentage of women in the workforce	
	human rights		in Japan)	Percentage of women in management positions
			• ,	Percentage of employees with disabilities
			Enhancement of employee engagement	Employee turnover rate
<u>\$</u>			1 7 5 5	Employee engagement score
Society			Creation of a supportive and inclusive work	Percentage of annual paid leave taken
Ŏ			environment	Total actual annual working hours
U)				Percentage of male employees taking 20 days or more of childcare leave
			Promotion of employee health (UBE Group in Japan)	Smoking rate
			Promotion of employee health (UBE)	Rating for presenteeism in the WFun questionnaire
		Ensuring occupational safety	Promotion of occupational safety	Safety score (Lost work time injury frequency rate x 500 + No lost work time injury frequency rate x 100)
		and health, process safety,	Promotion of process safety and disaster prevention	Number of facility-related accidents
		and disaster prevention	Promotion of environmental safety	Number of environmental accidents
	Conservation	Addressing global	Reduction of GHG emissions to achieve carbon	GHG emissions reduction (Scopes 1 & 2)
Environment	and restoration	environmental issues	neutrality	Percentage of net sales comprising environmentally friendly products and technologies
Ĕ	of the natural		Reduction in plastic waste sent to landfill	
<u>n</u>	environment			Plastic resources recycling rate
. <u>=</u>				Sales volume of circular economy-contributing products
2			Reduction of chemical substance emissions	Reduction in emissions of 20 key chemical substances (from fiscal 2010 levels)
Ш	匝		Reduction of waste generation	Reduction in industrial waste sent to external landfill (from fiscal 2000 levels)
	Stakeholder trust	Upholding integrity and	Enhancement of compliance	Number of serious compliance violations
S		fairness in corporate		E-learning completion rate
an a			Prevention of corruption	Number of serious corruption cases, such as collusion or embezzlement
Ĩ		95.15.1100		Bribery cases involving public officials
ē			Promotion of engagement with local communities	Amount invested in social contribution activities
0			Thorough implementation and enforcement of effective	Number of information security incidents or accidents affecting external parties
Q			information security measures	Information security evaluation score using Secure SketCH
			inionnation occurry modernes	monitoriocounty evaluation score using occurre executive