

# Consolidated Results of Operations for the Fiscal Year Ended March 2025

May 15, 2025

Remixpoint is a company that **tackles, through business, issues that arise as society transforms**

RP · Remixpoint



Energy  
business



Resilience  
business



Medical  
business



Financial  
Investment  
Business

# Major businesses



## Energy business

### Electricity retailing business

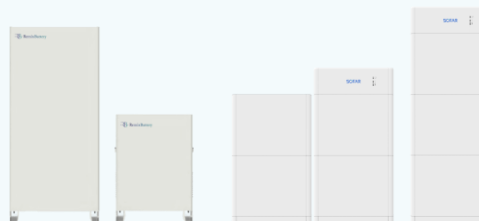
- Supply high-voltage and low-voltage customers with electricity throughout Japan, excluding Okinawa area and isolated islands
- We offer multiple plans, including market-linked plans, to meet the diverse needs of consumers, achieving both business risk reduction and stable revenue assurance.



## Resilience business

### Renewable energy/energy-saving consulting and BCP response-related business

- Sales of the Company's original, hybrid-type home-use power storage system, "remixbattery"
- Sales of industrial-use lithium-ion, three-phase 200V hybrid power storage system



- Consulting on obtaining subsidies and other kinds of financial assistance



## Medical business

### Web marketing business for medical institution and Welfare business

- Web marketing support designed for sales support of medical institutions
- Management consulting specialized for dental and medical clinics, etc



## Financial Investment Business

Investment and financing business related to cryptocurrency investment, stock investment, and loans, etc.

# Consolidated Financial Results Forecast for Fiscal Year Ending March 31, 2026

For the fiscal year ending March 31, 2026, each business segment is expected to outperform its performance in the fiscal year ended March 31, 2025

(Millions of yen)

		FY2024/25	Forecast for FY2025/26
Net sales	Energy business	20,663	22,905
	Resilience business	1,370	2,524
	Financial Investment Business	▲2,049	6,376 ~ 9,519
	Others	1,144	203
	<b>Total</b>	<b>21,129</b>	<b>32,010 ~ 35,153</b>
Operating profit (loss)	Energy business	1,394	1,851
	Resilience business	290	460
	Financial Investment Business	▲2,098	6,295 ~ 9,438
	Others	40	1
	Business segment adjustment	▲837	▲909
	<b>Total</b>	<b>▲1,211</b>	<b>7,698 ~ 10,841</b>
Ordinary profit		▲541	7,698 ~ 10,841
Profit attributable to owners of parent		▲593	6,620 ~ 8,800

\*"Others" include the medical business.

## Consolidated Financial Results Forecast for Fiscal Year Ending March 31, 2026 (financial investment business)

The following are forecasts for the prices of cryptoassets held as of April 1, 2025.  
The financial result forecast is based on the assumption that these levels will be reached.

(US dollar)

Cryptocurrency	During the fiscal year ending March 31, 2026		
	Quantity (as of April 1, 2025)	Low price forecast	High price forecast
<b>BTC</b>	616.00 BTC	150,000.00	180,000.00
<b>XRP</b>	1,191,204.80 XRP	3.30	4.30
<b>ETH</b>	901.45 ETH	3,250.00	4,300.00
<b>DOGE</b>	2,802,312.00 DOGE	0.30	0.43
<b>SOL</b>	13,920.07 SOL	250.00	300.00

# Consolidated Financial Results Forecast for Fiscal Year Ending March 31, 2026 (financial investment business): Bitcoin price forecast

Chart: BTC price forecast from the post-halving anomaly to fiscal year ending March 31, 2026

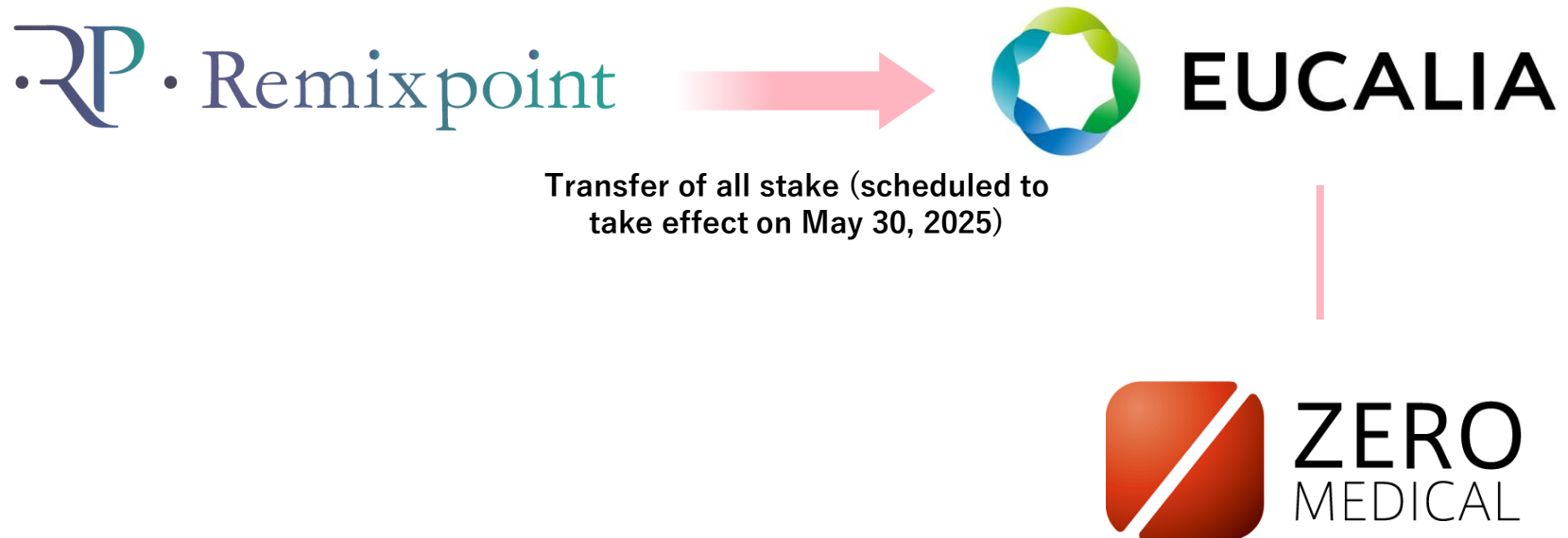


\*The chart shows a forecast as of May 14, 2025.

\*For details, see Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (1. Overview of Operating Results, etc.: (4) Future Outlook) disclosed on May 15, 2025.

## Transfer of ZERO MEDICAL, INC. shares

The Company resolved to transfer all of its shareholdings in ZERO MEDICAL, INC., at the meeting of Board of Directors held on April 25, 2025. The gain will be recorded under extraordinary income in the first quarter of the fiscal year ending March 31, 2026.



**We will concentrate resources on our main businesses to accelerate optimal resource allocation and business portfolio restructuring, to further enhance the Company's corporate value**

# Fiscal Year Ended March 2025 Results Summary



# Results for the Fiscal Year Ended March 2025

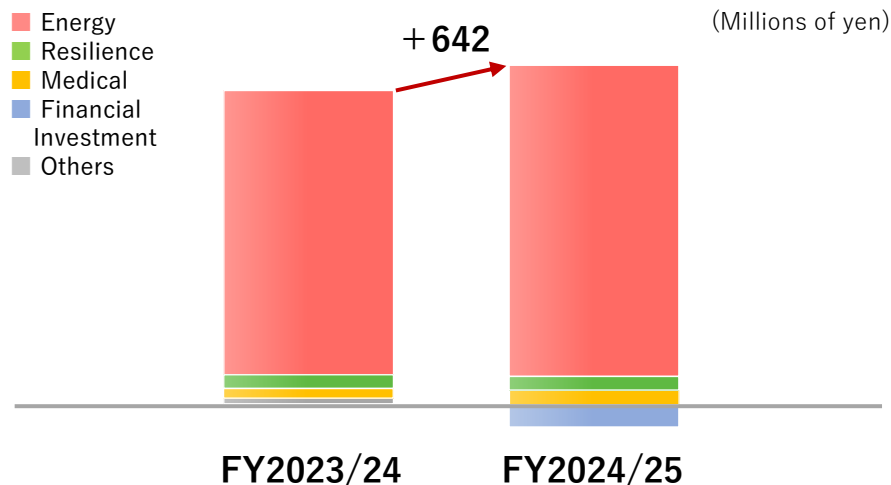
**Net sales increased year-on-year but operating profit decreased due to the impact of capacity contributions newly born in the fiscal year ended March 31, 2025 in the energy business and recording of loss on valuation of cryptoassets in the financial investment business**

(Millions of yen)

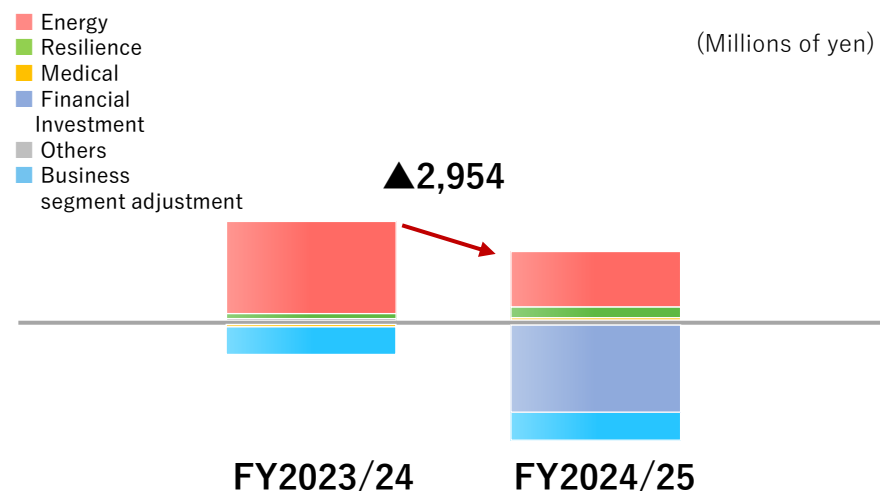
		FY2023/24	FY2024/25
<b>Net sales</b>	Energy business	18,886	20,663
	Resilience business	1,219	1,370
	Financial Investment Business	—	▲2,049
	Medical business	278	1,144
	Others	102	—
	<b>Total</b>	<b>20,487</b>	<b>21,129</b>
<b>Operating profit</b>	Energy business	2,296	1,394
	Resilience business	131	290
	Financial Investment Business	—	▲2,098
	Medical business	▲7	43
	Others	24	▲3
	Business segment adjustment	▲701	▲837
	<b>Total</b>	<b>1,743</b>	<b>▲1,211</b>
Ordinary profit		1,758	▲541
Profit attributable to owners of parent		1,070	▲593

# Results for the Fiscal Year Ended March 2025

## Net sales



## Operating profit



## Topics

### Energy business

- The total contracted capacity of both high-voltage and low-voltage customers as well as net sales increased compared to the previous year as a result of efforts such as strengthening new sales activities and releasing a new plan tailored to customer needs
- In the fiscal year ended March 31, 2025, capacity contributions of approximately 1,479 million yen were recorded under cost of sales, resulting in a year-on-year decrease in operating profit. For the fiscal year ending March 31, 2026, segment profit is expected to recover as the total amount of capacity contributions is expected to decrease.

### Resilience business

- The development of sales agents for storage batteries and active promotion of sales activities led to a significant increase in the number of units sold of "remixbattery," resulting in increased net sales.

### Financial Investment Business

- The business segment drives investment and financing activities across the group. Since November 2024, gains and losses on valuation of cryptoassets held by the Company have been recorded under sales revenue.

# Quarterly statements of income

(Millions of yen)

		FY2023/24				FY2024/25			
		Apr-Jun (1Q)	Jul-Sep (2Q)	Oct-Dec (3Q)	Jan-Mar (4Q)	Apr-Jun (1Q)	Jul-Sep (2Q)	Oct-Dec (3Q)	Jan-Mar (4Q)
Net sales	Energy business	4,079	5,624	4,501	4,681	3,798	6,350	4,804	5,710
	Resilience business	122	226	278	591	193	271	329	575
	Financial Investment Business	—	—	—	—	—	—	84	▲2,134
	Medical business	—	—	—	278	315	339	301	188
	Others	101	1	—	—	—	—	—	—
	<b>Total</b>	<b>4,303</b>	<b>5,852</b>	<b>4,780</b>	<b>5,550</b>	<b>4,307</b>	<b>6,961</b>	<b>5,520</b>	<b>4,340</b>
Operating profit	Energy business	455	766	486	587	181	629	272	310
	Resilience business	▲20	35	34	82	▲2	31	44	217
	Financial Investment Business	—	—	—	—	—	—	67	▲2,166
	Medical business	—	—	—	▲7	49	56	20	▲82
	Others	4	1	20	▲1	▲0	▲0	▲0	▲1
	Business segment adjustment	▲199	▲175	▲139	▲187	▲174	▲218	▲178	▲265
	<b>Total</b>	<b>241</b>	<b>627</b>	<b>401</b>	<b>473</b>	<b>53</b>	<b>497</b>	<b>225</b>	<b>▲1,988</b>
Ordinary profit		213	615	465	463	41	467	951	▲2,001
Profit attributable to owners of parent		250	650	439	▲269	19	408	927	▲1,948

# Consolidated balance sheets

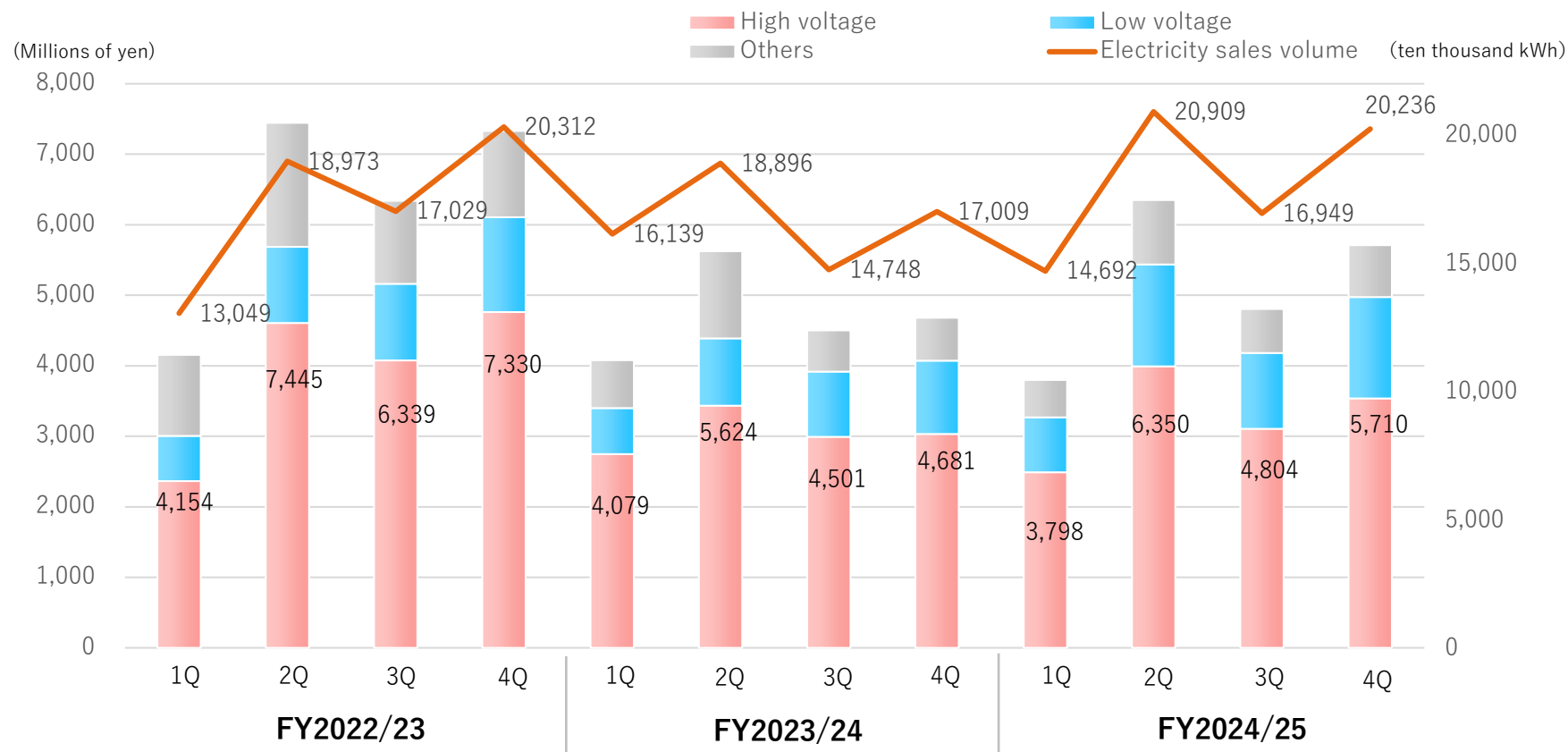
(Millions of yen)

		As of March 31, 2024	As of March 31, 2025
Assets	Cash and deposits	13,573	5,103
	Trade receivables and contract assets	3,554	3,766
	Merchandise	251	146
	Owned cryptoassets	68	8,674
	Operational investment securities	—	415
	Other	264	550
	Total current assets	17,714	18,657
	Total non-current assets	1,999	1,886
	Total assets	19,714	20,543
Liabilities	Accounts payable - trade	565	1,233
	Deposits received	97	223
	Income taxes payable	14	61
	Other	644	1,001
	Total current liabilities	1,322	2,519
	Total non-current liabilities	422	111
	Total liabilities	1,744	2,631
Net assets		17,969	17,911
Total liabilities and net assets		19,714	20,543

## Key Topics for Each Business for the Fiscal Year Ended March 2025



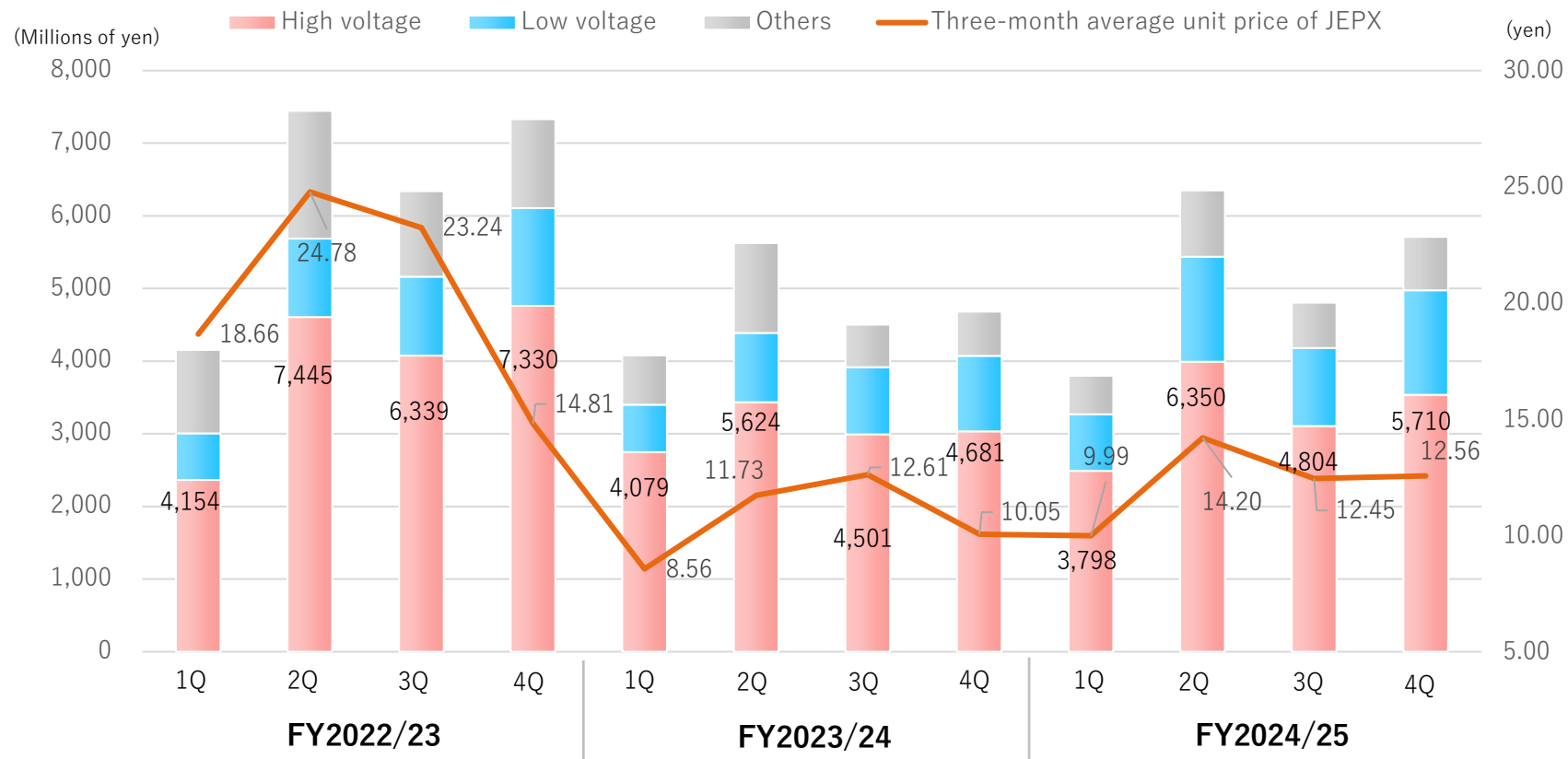
## Quarterly Sales and Electricity sales volume



\* "Others" include sales of surplus electricity sold in the electricity market and subsidy sales under the government's "Projects for Electricity and Gas Price Drastic Change Mitigation Measures."



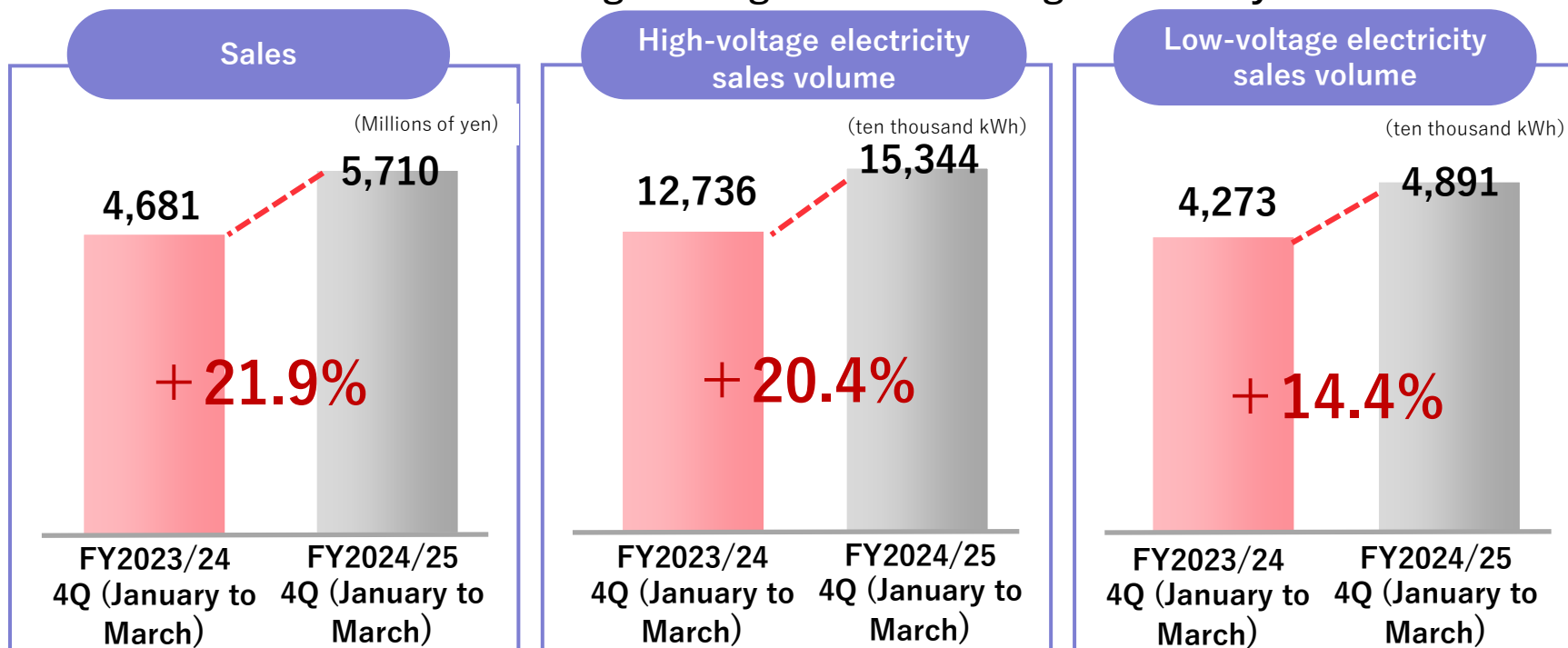
## Quarterly Sales and Average Unit Price of JEPX



\* “Others” include sales of surplus electricity sold in the electricity market and subsidy sales under the government’s “Projects for Electricity and Gas Price Drastic Change Mitigation Measures.”



**Sales increased by 21.9% year-on-year. This was mainly due to an increase in the volume of high-voltage and low-voltage electricity sold.**



## ① High voltage

Although the number of high-voltage customers temporarily decreased after the full transition to a new plan in July 2023 in response to the capacity market, in the period under review, it recovered to a level exceeding that prior to the transition to the new plan. The electricity sales volume and sales increased year-on-year.

## ② Low voltage

The number of corporate low-voltage customers, who consume much electricity, steadily increased. As a result, the total low-voltage electricity sales volume and sales increased year-on-year. Although the number of individual low-voltage customers remained on a downward trend, contract acquisition was further strengthened.

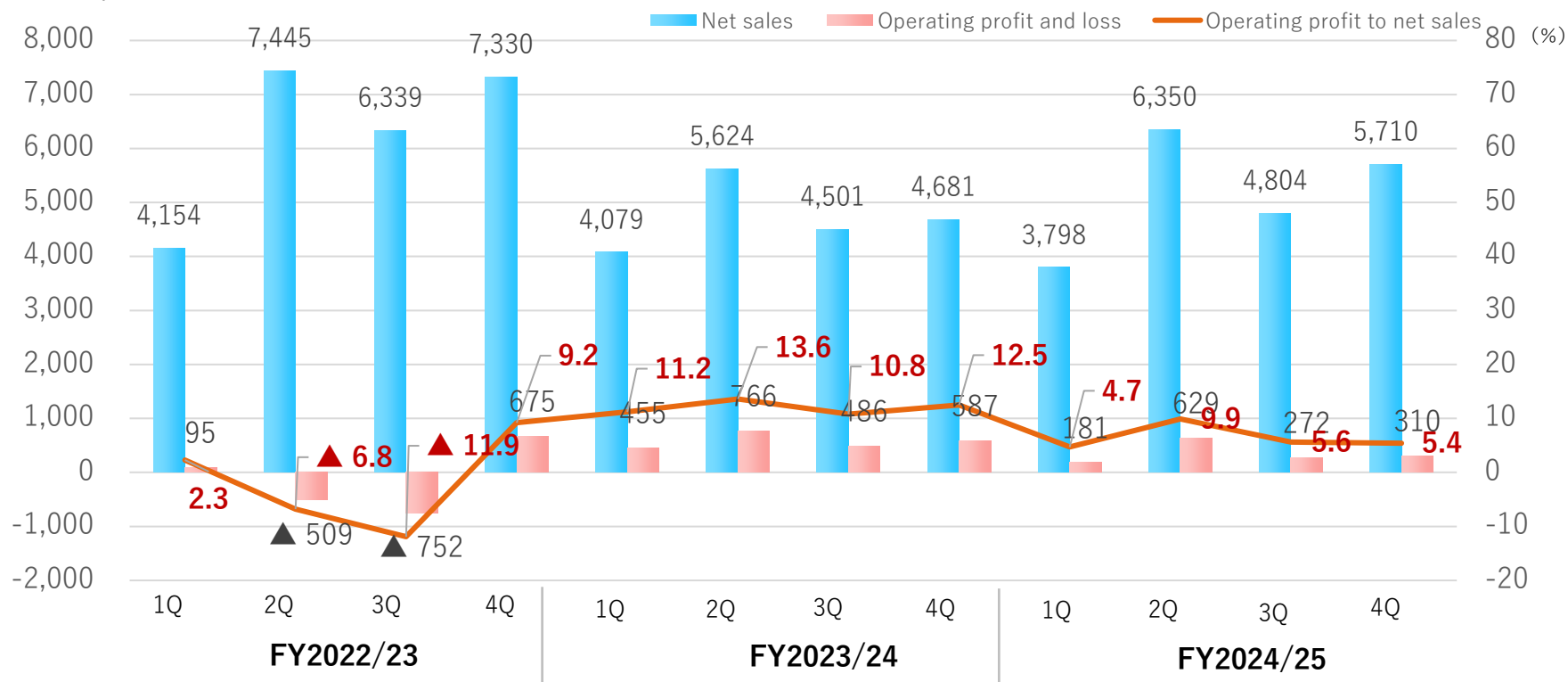




The Company bore a burden of capacity contributions starting in the fiscal year ended March 31, 2025 and recorded 369 million yen as a cost of sales in fourth quarter (January – March) of the fiscal year ended March 31, 2025. Consequently, the operating profit to net sales decreased by 7.1% year-on-year to 5.4%.

## Quarterly sales and operating profit

(Millions of yen)



Since the total amount of capacity contributions is expected to decrease in the fiscal year ending March 31, 2026, **segment profit is expected to recover.**



- Contracted capacity: over 50kW  
High voltage: 50kW to 2,000kW  
Extra-high voltage: over 2,000kW
- Contract groups: Mainly large facilities such as factories, hospitals, commercial facilities, and buildings
- Electricity consumption fluctuates greatly depending on the time of day (high consumption during the day and low consumption at night)

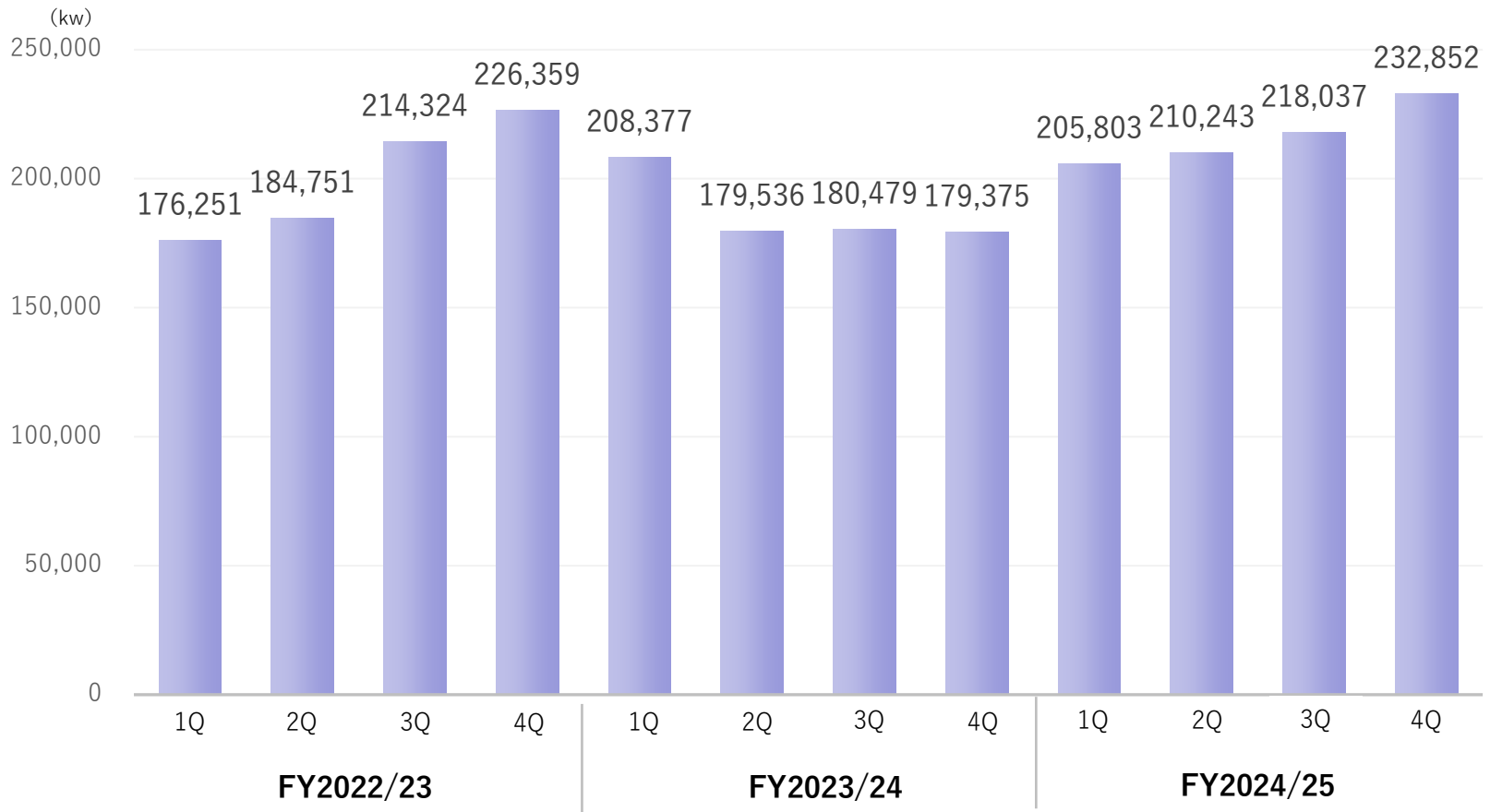
## The Company's response status

- Number of contracts: about 1,982 (about 232,000kW)
- Release of the new “high-voltage hybrid plan” to switch between the two existing fixed unit price plan and market linked plan depending on the season, either the high electricity demand period (mainly the summer and winter) or the off-season period (the spring and autumn). The new plan together with the three conventional plans will make it possible to meet a wide range of customer needs.



The total contracted capacity decreased in the previous corresponding period due to the transition to a new plan in anticipation of the capacity contribution system. **It recovered smoothly in the period under review to a level exceeding that prior to the transition to the new plan.**

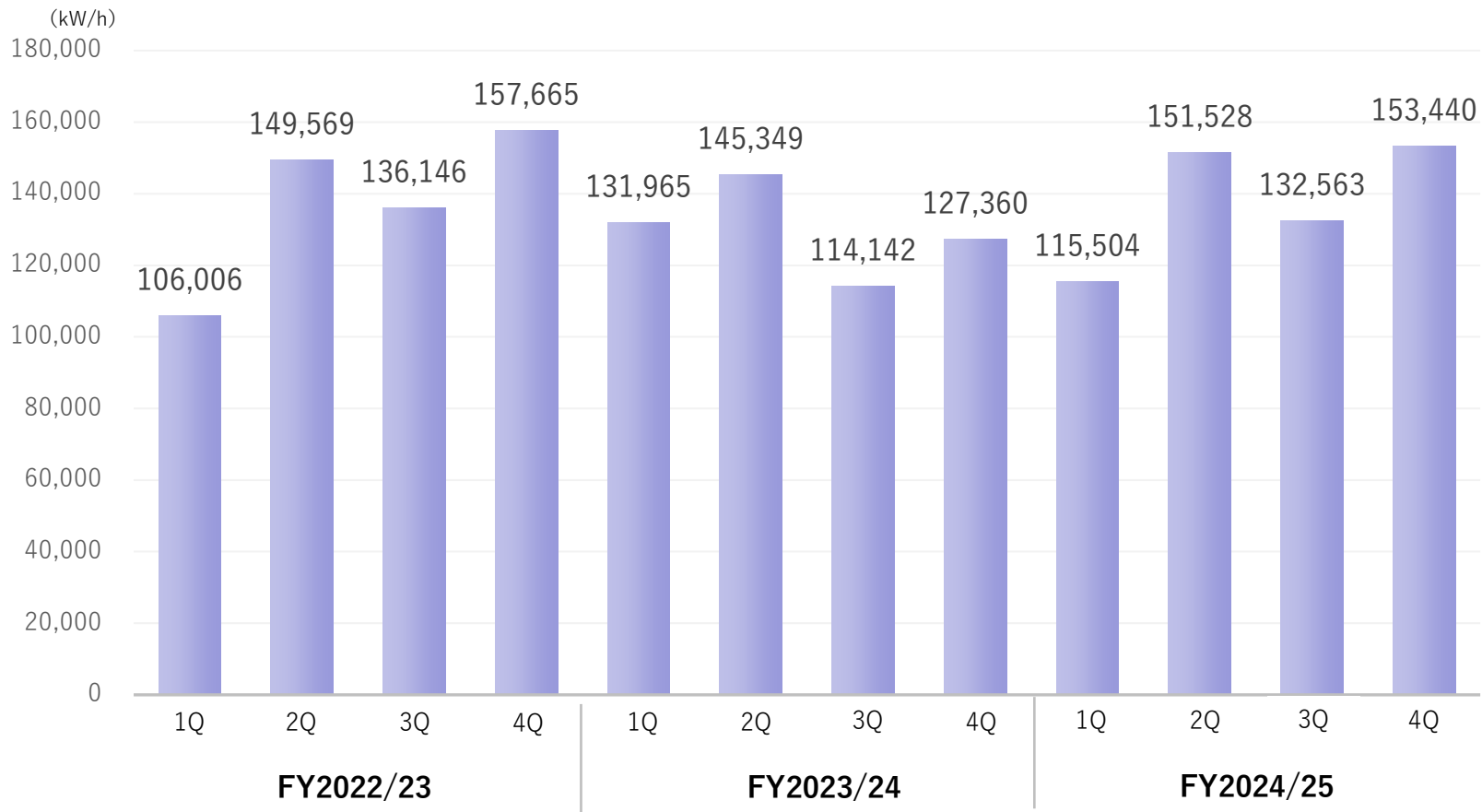
## Contracted capacity for high-voltage customers





Electricity sales volume has been increasing year-on-year since second quarter of the fiscal year ended March 31, 2025, in tandem with an increase in the total contracted capacity

## Electricity sales in volume to high-voltage customers





Offering of four plans with different features makes it possible to meet diversified needs of high-voltage customers. Different power source mixes for each plan increases flexibility in power source procurement and help reduce risks in the electric power retail business

	JEPX Standard Plan (Market linked plan)	High-voltage standard plan (Own fuel cost adjustment plan)	High-voltage flat-rate plan (Fixed unit price plan)	High-voltage hybrid plan (market linked plan + fixed unit price plan)
Features of the Plan	A plan in which the electricity rates are linked to costs for procuring electricity from JEPX (wholesale electric power exchange)	A plan in which the electricity rates are linked to costs for electricity procurement from all sources including JEPX and over-the-counter trading	A plan in which the electricity unit price is fixed and unaffected by power source procurement costs	The fixed unit price plan is applied during the period of high electricity demand (from July to September and from December to February), and the market linked plan is applied during the period of low electricity demand (from March to June and from October to November)
Customers Benefits	Electricity rates can be kept lower when JEPX prices are lower	Risks can be controlled at a certain level when market prices are rising, while some benefit is available when market prices are lower	Less fluctuation in electricity rates and easier financial planning	Through the proper use of the plans, the risk of accepting rising electricity rates can be avoided, and monthly electricity rates can be stabilized and optimized
The Company's Benefits	The Company can secure a constant amount of profit unaffected by electricity procurement costs of JEPX	Reflects power supply procurement costs in its own fuel cost adjustment expenses, achieving both profitability and risk hedging	The Company can revise its sales strategy on a flexible basis in accordance with the areas and amount of secured power sources	Short-term contract power sources for the summer, winter, etc. as well as annual contract power sources increase. This allows the Company to improve flexibility in power source procurement.
High-Voltage Sales Composition Rate	53.2%	16.2%	28.6%	2.1%



- Contracted capacity: less than 50kW
- Contract groups: Shops, restaurants, offices, households, etc.
- Electricity consumption is relatively flat with small consumption fluctuations over the 24-hour period

## The Company's response status

- Number of contracts
  - Individual: approx. 13,100
  - Corporate: approx. 17,800
- Promote acquisition in corporate low-voltage areas. The number of contracts **increased by approx. 80% year on year.**
- Also promote stronger acquisition of individual customers

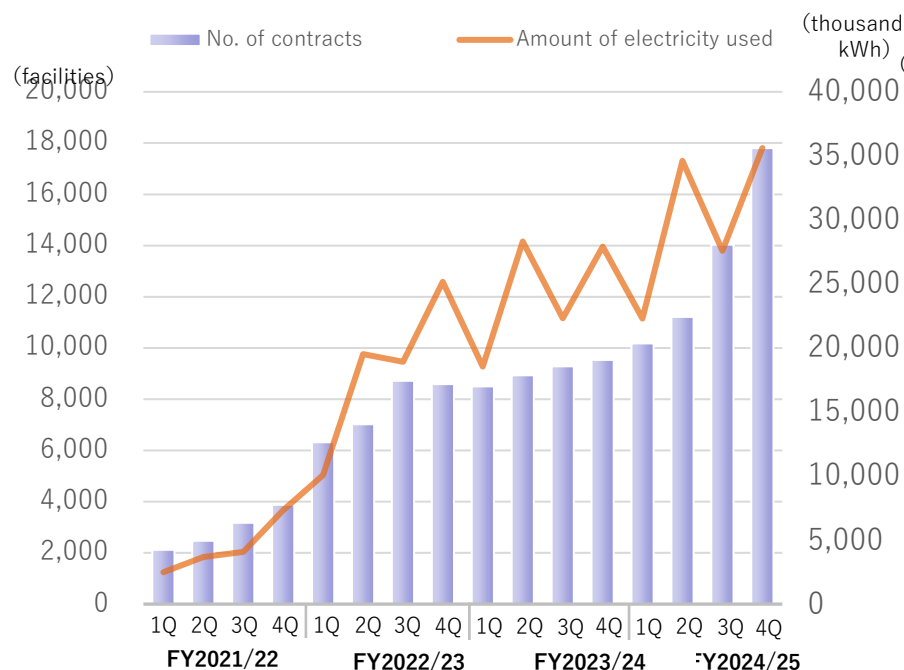


Although the number of individual low-voltage customers has been declining, we captured a significant number of corporate customers with high electricity usage.

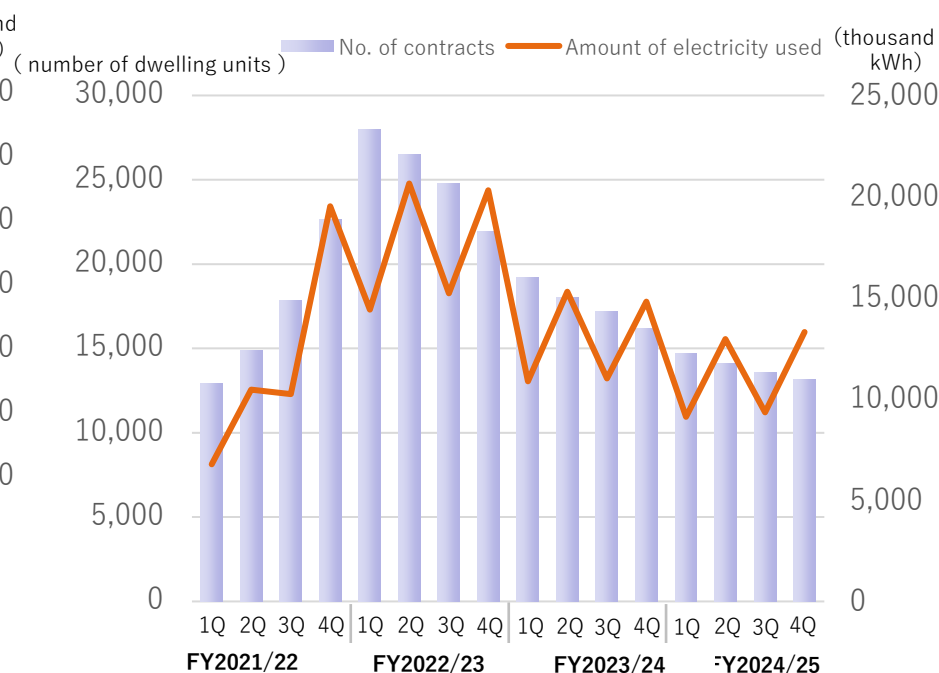
**The total amount of low-voltage electricity used increased year-on-year.**

## Acquisition of corporate and individual low-voltage customers

### Corporate customers



### Individual customer







## Steady progress in the development of Non-FIT low-voltage solar power plants. Additional development of power plants is planned



- Power generation at six power plants in the Tokyo Electric Power Company's area began by March 31, 2025.
- By March 2025, the development of Non-FIT low-voltage power plants has commenced at all of the 41 planned sites (in the areas of Tokyo Electric Power Company, Tohoku Electric Power Company, and Chubu Electric Power Company).
- electricity as its renewable power source with a view to concluding power purchase agreements (PPA) or other contracts with customers in the future.

Expanding potentialities of renewable energy in society,  
Remixpoint will be a company engaged in electric power and energy business,  
**“creating power invention, power generation, and power storage”**





## Launch of one-stop solutions related to resilience

- Promote SDGs and BCP aimed at low carbon and self-production and self-consumption in times of disaster
- **Provide one-stop support for BCP formulation and implementation** to reduce soaring electricity rates and respond to large and prolonged
- Provide support for sales and installation of energy-saving and renewable energy devices linked with subsidy support consulting

■ Examples of measures implemented to promote renewable energy, reduce electricity rates and respond to BCP

### Home-use hybrid power storage system & solar modules

#### [Resilience response]

Install home-use power storage system and solar generation to provide energy



### Industrial-use hybrid power storage system & solar modules

#### [Resilience response]

Install industrial-use power storage system and solar generation to provide energy



### Emergency generators

#### [Disaster response]

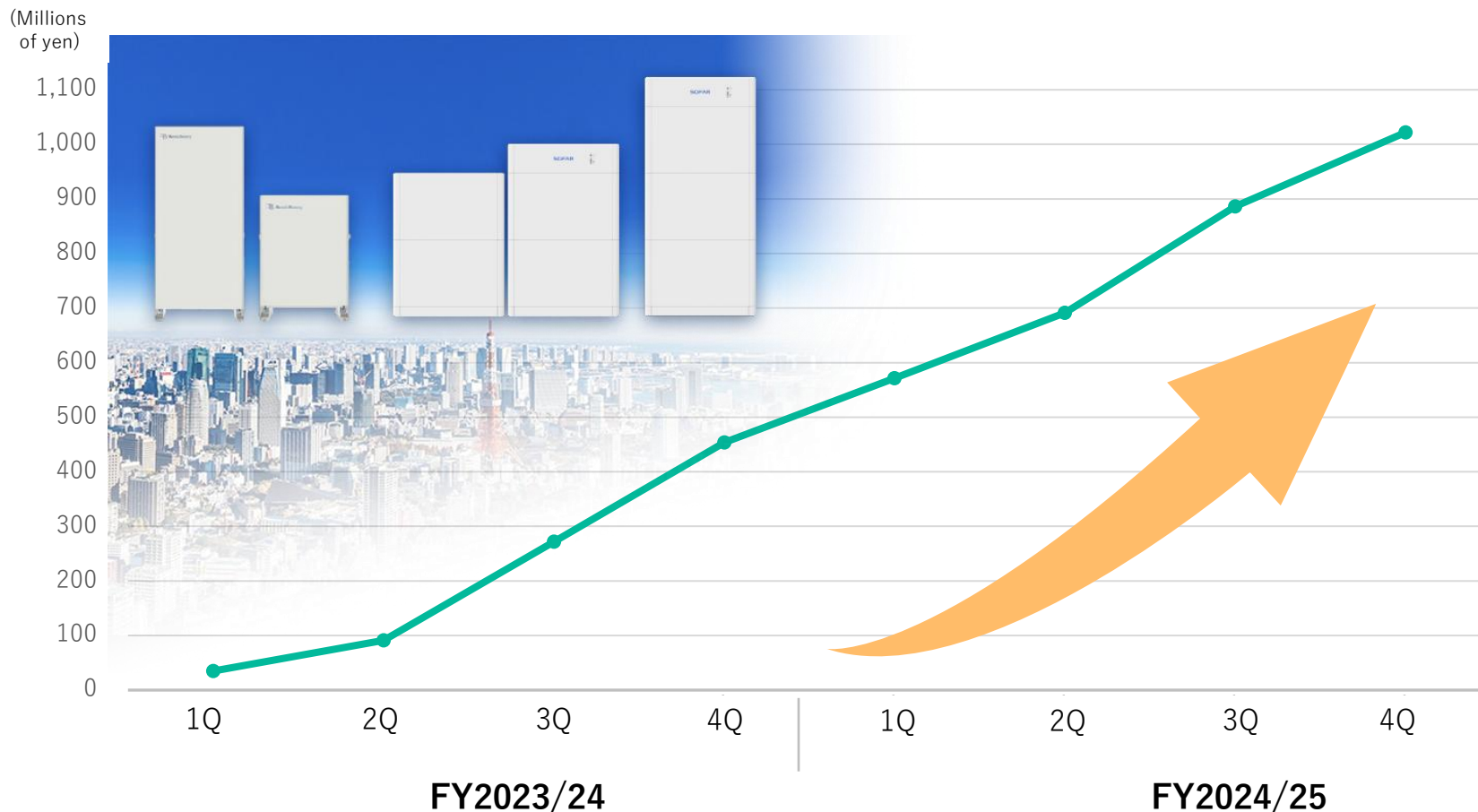
Install emergency generators to provide energy in times of disaster





**Sales of storage batteries increased steadily  
as the sales volume of home-use power storage batteries increased.**

## Storage battery sales (cumulative)





## home-use power storage system

·RB· Remix Battery



- Full-scale sales activities started in the fiscal year ended March 2024, and sales volume increased steadily.
- In addition to conventional sales activities through sales agents, we will expand sales channels to further increase sales volume

## industrial-use power storage system



- Remixpoint has concluded an agreement with Growatt, a global power conditioner manufacturer, on primary sales agent and begun sales of high-quality, high-performance power storage systems for industrial use in July 2024.
- We strengthen a lineup of compact and medium-sized industrial-use storage batteries to further expand the revenue scale.



Seal Engineering Inc., a subsidiary of Remixpoint, has obtained the Ordinary Construction License, enabling the provision of one-stop services covering everything from sales to design, construction, O&M, and installation of storage batteries.



Provide customers of Remixpoint and Remixpoint's partner companies with the following services related to storage batteries

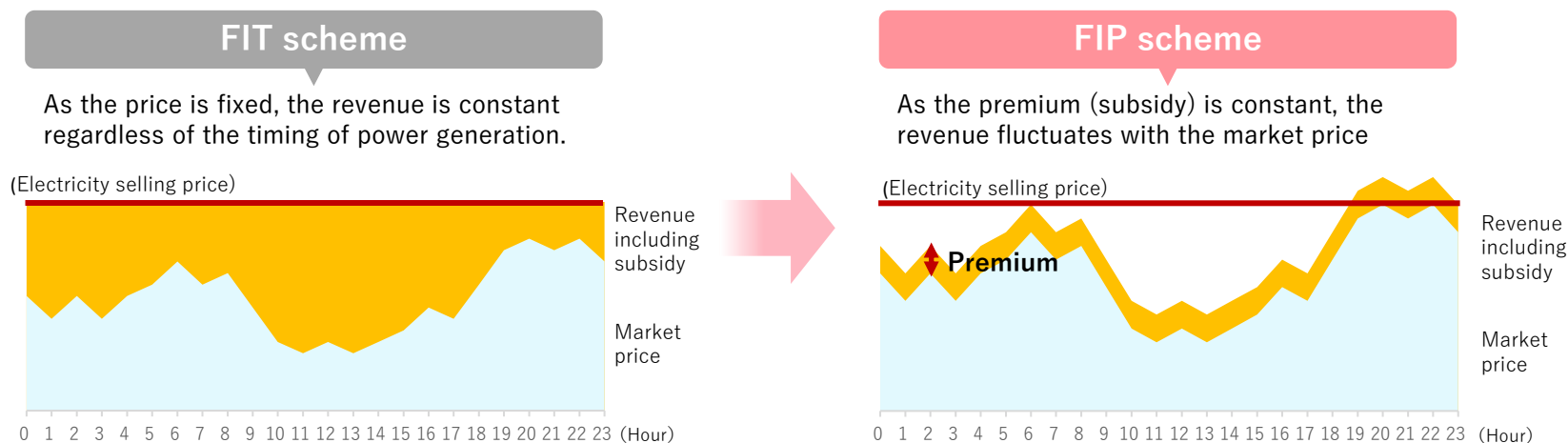
● Design    ● Construction    ● Operation, maintenance

**Further accelerate and stabilize storage batteries business with renewable energy aggregation business in view**



## What is the FIP scheme?

- The FIP scheme is one of the programs aimed at promoting the shift to renewable energy. Renewable power generators are granted a certain premium (subsidy) in addition to revenue from selling the electricity they generate in the wholesale market.



- Power generation companies can increase their revenues by temporarily storing the power they generate in storage batteries and selling it on the power market during high demand hours.
- In the event of output curtailment during which they cannot trade the generated electricity, utilizing storage batteries under the FIP scheme may bring more revenue than under the FIT scheme.

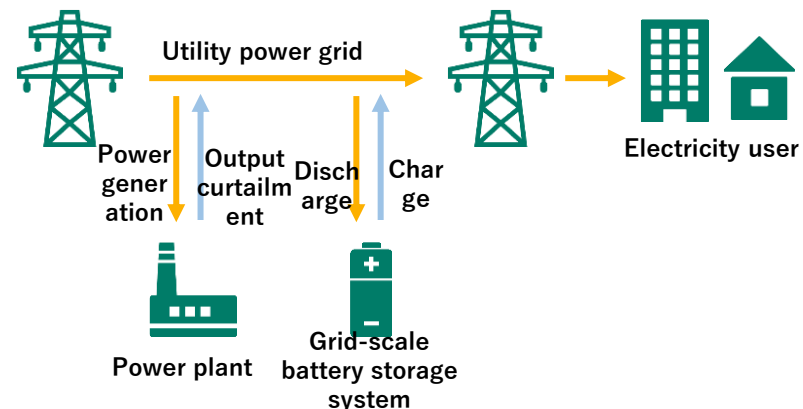
In the Kyushu region, where the output curtailment rate is high, we will provide **consulting services to help the shift of FIT-certified power plants to the FIP scheme**, and also consider possibilities of **owning such power plants after FIP conversion**.



## What is a grid-scale battery storage system?

A grid-scale battery storage system is a large battery storage system that is connected to the utility power grid, a network of transmission and distribution lines for sending electricity to users, to be charged and discharged.

While the main applications of industrial storage batteries are for the owner's own use and emergency power supply, a grid battery storage system can be discharged to send power to the power grid to generate revenue from electricity sale.



**Offer high-quality, low-cost battery storage systems with services from site selection to battery storage system designing and construction**

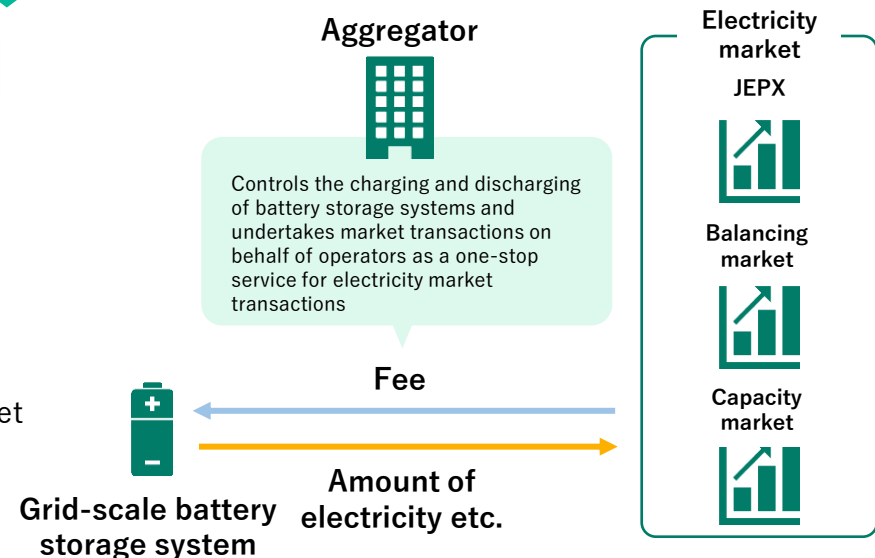
## Future prospects

- **Operation of grid-scale battery storage facilities**

Not only offer battery storage systems but also operate grid-scale battery storage facilities as a new source of revenue

- **Aggregator business**

Control the charging and discharging of battery storage systems in the most effective manner and undertake market transactions on behalf of operators to balance supply and demand





**We assist companies in applying for subsidies using our accumulated know-how and knowledge, to support their renewable energy and energy-saving initiatives**

## ■ Projects receiving subsidies

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**No. of awarded subsidies: 785 projects** (from FY2013 supplementary budget to present)

**Note: Projects receiving subsidies in FY2024 No. of awarded subsidies: 70 projects, Adoption rate : 88%**  
(Results as of March 31, 2025)

## ■ Main subsidies awarded

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- METI : Projects for Promoting and Supporting Energy-Saving Investment
- METI : Subsidies for Promoting the Introduction of Clean Energy Vehicles and Infrastructure
- Min. of the Environment : Projects for Promoting Progressive Decarbonization Efforts at Factories and Workplaces
- Min. of the Environment : Projects for Promoting ZEB and CO2-Reduction of Buildings, etc.
- Min. of the Environment : Projects for Promoting Price Reductions of Solar Power Generation Equipm Achieve Storage Parity
- Min. of the Environment : Projects for Utilizing New Installation Locations for Solar Power Generation
- MHLW : Grant for Establishing Facilities for Community Care and Welfare Space Development, etc.
- MLIT : Project to Support the Strengthening of Sustainability in Accommodation Facilities
- MLIT : Project for Promoting Energy Efficiency in Existing Buildings etc...

## ■ Registrations etc.

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- Energy management business operator (Registered under the supplemental budget in FY2023)
- ZEB Planner (ZEB30P-00019-C)
- Support organization for SHIFT business





Provide e-learning training programs to support companies in developing human resources for DX

## The strengths of our DX support training service



Practical curriculum to equip employees with skills ready for use



Flexible learning environment (e-learning style)



Subsidized programs can reduce training costs

## Effective human resource development

“Subsidy for human resources development support” available to support learning

Up to  
**75%**  
reduction

363,000  
yen

Regular  
course fee

272,250  
yen reduction

90,750yen

Subsidized  
course fee

Cost reduced  
with the  
subsidy

Actual  
training  
cost

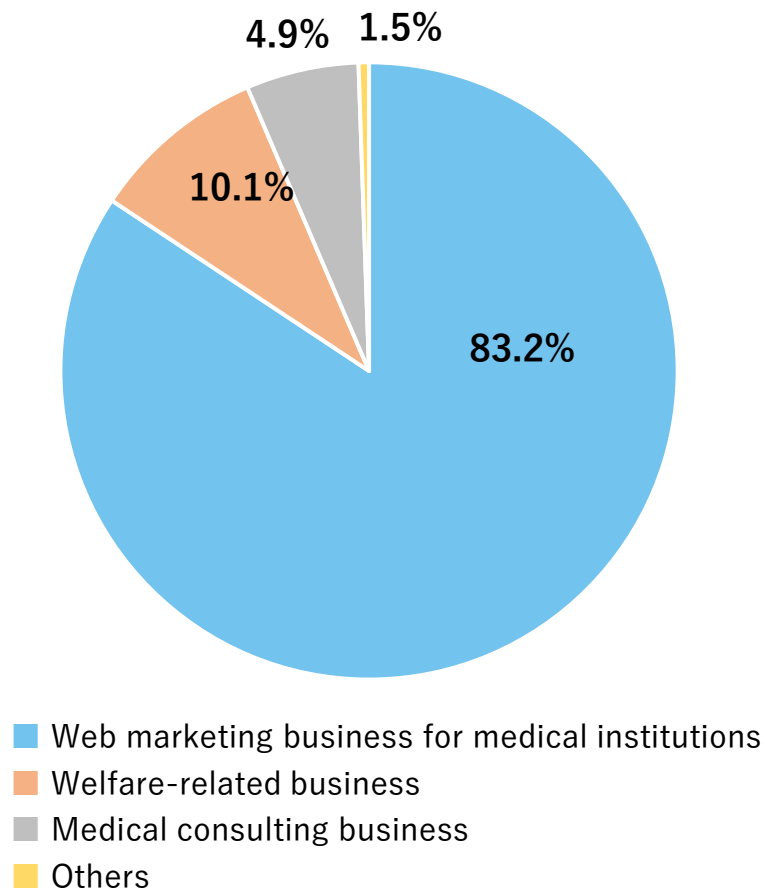
Promote the introduction of training programs that provide practical skills by companies facing challenges in utilizing AI and introducing digital tools





We support management in the fields of medical care and welfare in various ways such as web production and facility management.

## Composition of sales



## Web marketing business for medical institutions

- Web marketing support designed for sales support of medical institutions

## Medical consulting business

- Management consulting specialized for dental and medical clinics
- Management support mainly for marketing and media dissemination related to regenerative medicine

## Welfare-related business

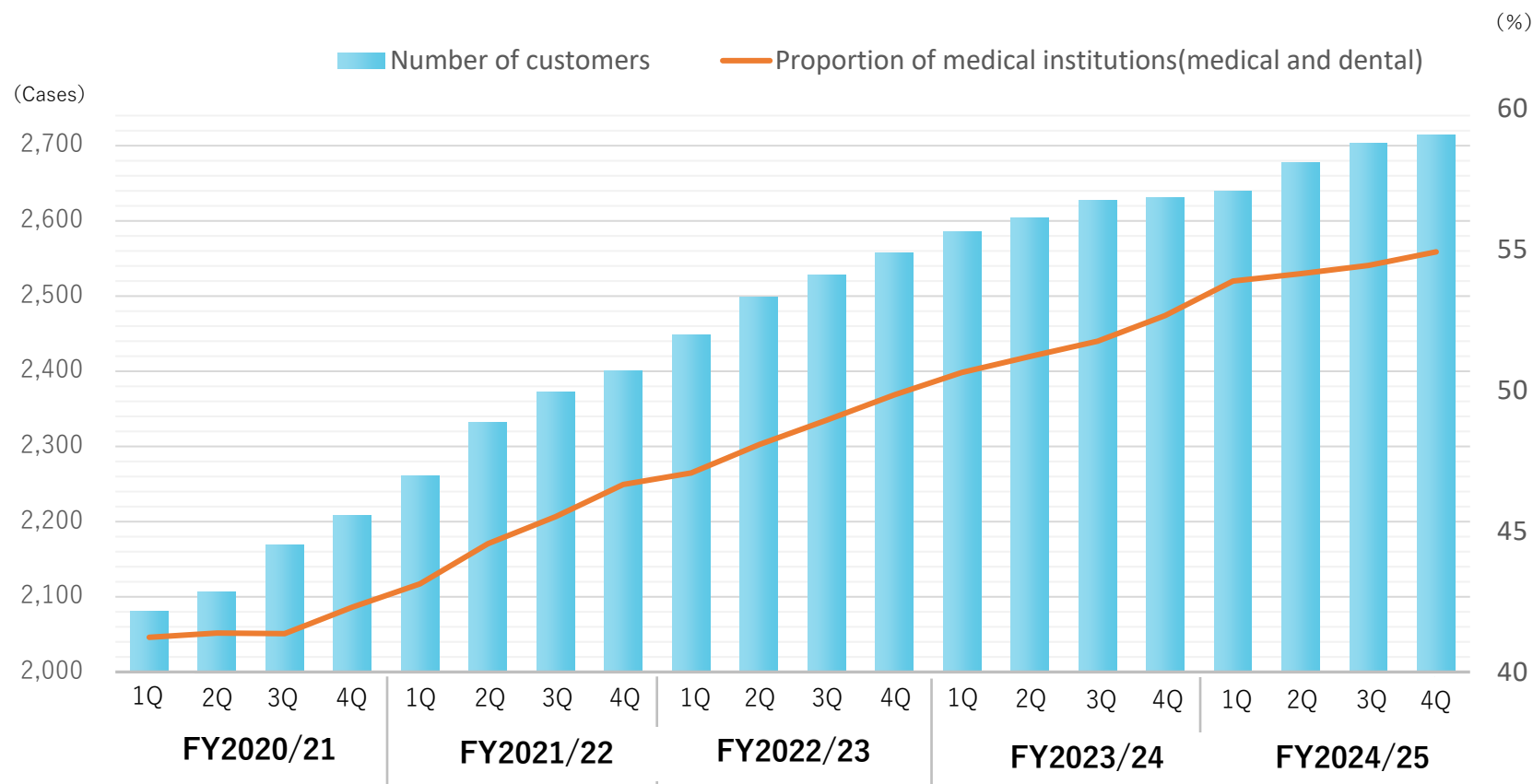
- Operate three after-school and other day care service facilities in the Kyushu area.
- Operate Support for Continuous Employment (Type B) service facility “panaful” and the agriculture/welfare café “mugikurabe” attached to the facility
- Operate the home-visit nursing care facility “Care Plan Setagaya”
- Operate two chiropractic clinics “Dr. Kairo Nagasawa”



Through web production, advertising operations, and the introduction of marketing software, we support sales activities in the dental and medical clinics.

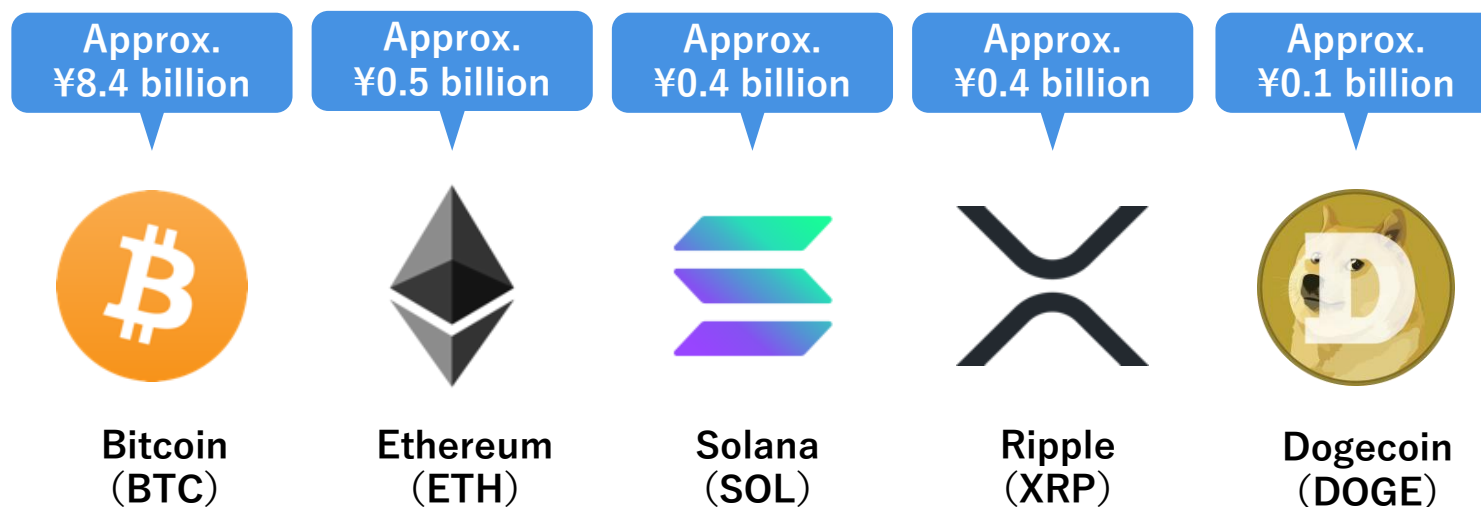
The number of customers has increased steadily, mainly in the dental clinics.

## Number of customers





The Company has purchased 10 billion yen worth of cryptoassets as of March 31, 2025, and resolved to purchase an additional 1 billion yen worth of cryptoassets on April 24, 2025



Based on the closing price on March 31, 2025, a total of 8.6 billion yen (acquisition cost of 10.0 billion yen)






\*The valuation loss of 1.4 billion yen has already been recorded as loss in the statement of income for the fiscal year ended March 31, 2025.

\*The amount of each cryptoasset represents the asset value of the cryptoassets owned as of March 31, 2025.

\*In addition to the above cryptoassets, the financial investment business has invested in gumi Cryptos Capital Fund 1, gumi Cryptos Capital Fund 2, and BlockTower Capital LLC.

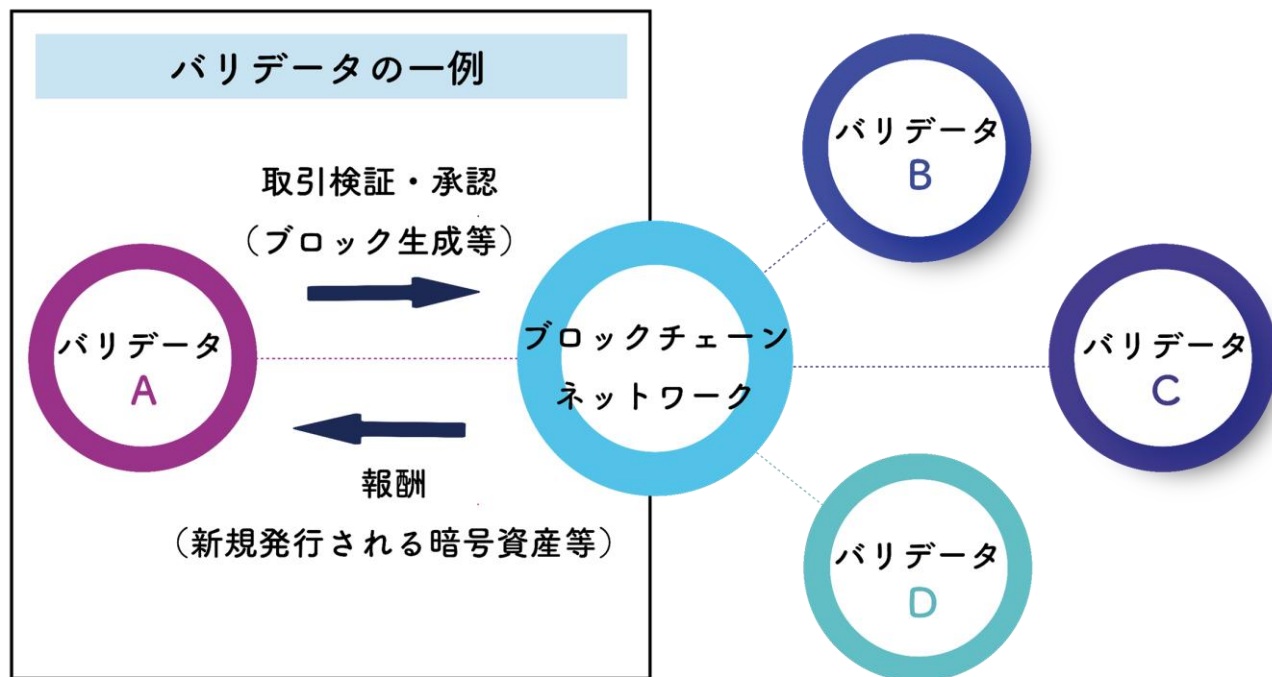


**Although we mainly invest in Bitcoin, we make investments in various currencies according to their attributes.**

	<b>Bitcoin (BTC)</b>	The king of cryptoassets with a market cap of approx. 300 trillion yen. With its decentralization, scarcity, and transparency, it is considered to be digital gold. Institutional investors gained easier access to Bitcoin when spot Bitcoin ETFs were approved in the U.S. in 2024. Expectations are high as President Trump declared that he would make the U.S. a cryptoasset superpower.
	<b>Ethereum (ETH)</b>	A cryptoasset with the second-largest market cap. By leveraging its multifunctional blockchain based on smart contracts, spot Ethereum ETFs were also approved in the U.S. in July 2024, following Bitcoin.
	<b>Solana (SOL)</b>	Next-generation blockchain that generates high-speed, low-cost innovation. It boasts top-level volume among cryptoassets.
	<b>Ripple (XRP)</b>	A speedy and low-cost payment system designed for cross-border transfer of funds. It has money transmitter licenses in many regions, including the U.S. In addition, the action filed against Ripple by the U.S. Securities and Exchange Commission is also likely to end with SEC Chair Gary Gensler stepping down.
	<b>Dogecoin (DOGE)</b>	Dogecoin quickly became famous when Elon Musk mentioned it on social media in 2021.



As part of our cryptoasset strategy, we are entering the validator business partnered with Omakase Co., Ltd., a company with extensive experience in validator operations.



Beyond mere investment, we will create **new revenue opportunities in Web3 and the cryptoasset field.**



## Company overview

Trade name	Remixpoint, inc.
Head office	Sumitomo Shin Toranomom Building, 4-3-9 Toranomom, Minato-ku, Tokyo, Japan
Established	March 2004
Equity capital	559 million yen (as of March 31, 2025, including legal capital surplus)
Subsidiary	Epsilon Holdings, Co., LTD. ・ Seal Engineering, Inc ・ ZERO MEDICAL、INC
Fiscal year end	March
Special Advisor	Masaharu Hino (former Commissioner of the Financial Services Agency)
Board Members	Yoshihiko Takahashi, President, CEO and Representative Director Masato Akita, Director and General Manager, Resilience Division Fumimoto Takizawa, Director who is an Audit and Supervisory Committee Member Yoichi Yamada, Director who is an Audit and Supervisory Committee Member (Outside) Kenji Eda, Director who is an Audit and Supervisory Committee Member (Outside) Koji Takagi, Director who is an Audit and Supervisory Committee Member (Outside)

## Businesses

- Energy business
- Resilience business
- Financial investment business
- Medical business
- Other businesses

## Member organization, licenses and permits, etc

- Member organization
  - ・ Japan Electric Power Exchange (JEPX) Trading Member
- Licenses and permits, etc.
  - ・ Electricity retailer: Registration No. A0090
  - ・ Specified-Scale Electricity Utility (Power producer and supplier (PPS)): Registration No. 128
  - ・ Energy management business Registered under the supplemental budget in FY2023
  - ・ ZEB Planner: Registration No. ZEB30P-00019-C
  - ・ Support organization for SHIFT business

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Due to the uncertainties inherent in these judgments, assessments, and assumptions as well as future changes in business administration, internal/external circumstances, etc., the actual outcomes may be substantially different from the projections made. The Remixpoint Group provides no warranties as to the reliability of any representation related to future projections.
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