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Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 [Japanese GAAP]



May 15, 2025

Company name: ESCRIT INC.

Stock exchange listing: Tokyo Stock Exchange

Code number: 2196

URL: http://www.escrit.jp/

Representative: Morihiro Shibutani, Representative Director, CEO

Contact: Itaru Kichise, Director, CFO

Phone: +81-50-1743-3418

Scheduled date of annual general meeting of shareholders: June 24, 2025

Scheduled date of filing securities report: June 23, 2025 Scheduled date of commencing dividend payments: —

Availability of supplementary explanatory materials on annual financial results: Available

Schedule of annual financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 – March 31, 2025)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

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	Net sal	Net sales		Operating profit		Operating profit Or		Operating profit		profit	Profit attribution owners of	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%				
March 31, 2025	26,179	(1.7)	803	(13.6)	700	(16.4)	314	(49.3)				
March 31, 2024	26,639	10.4	929	340.7	837	84.9	619	268.7				

(Note) Comprehensive income: Fiscal year ended March 31, 2025: \pm 329 million [(48.1) %] Fiscal year ended March 31, 2024: \pm 635 million [280.1%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ordinary profit to total assets	Operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	1.04	_	5.0	3.1	3.1
March 31, 2024	23.67	_	10.2	3.6	3.5

(Note) Although potential dilutive shares existed, diluted earnings per share are not stated herein because there are no potentially dilutive shares.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2025	21,329	6,271	29.4	231.08
As of March 31, 2024	23,199	6,241	26.9	228.89

(Reference) Equity: As of March 31, 2025: \(\frac{1}{2}\)6,271 million
As of March 31, 2024: \(\frac{1}{2}\)6,241 million

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at year-end
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2025	926	(198)	(1,312)	4,375
March 31, 2024	1,221	(591)	(915)	4,960

2. Dividends

		An	nual divide	nds		Total	Payout	Dividends
	1st quarter- end	2nd quarter- end	3rd quarter- end	Year-end	Total	dividends paid (annual)	ratio (consoli- dated)	to net assets (consoli- dated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended March 31, 2024	_	0.00	_	0.00	0.00	_	_	_
Fiscal year ended March 31, 2025	-	0.00	_	0.00	0.00	_	_	_
Fiscal year ending March 31, 2026 (Forecast)	_	0.00	_	0.00	0.00		_	

- (Notes) 1. Revision to the forecast for dividends announced most recently: None
 - 2. Dividends noted above are on common shares. As for the status of dividends for Class Shares (unlisted) with different rights from those of common shares of the Company, see "(Reference) Dividends Payable for Class Shares" below.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026 (April 1, 2025 - March 31, 2026)

(% indicates changes from the previous corresponding period.)

	Net sal	es	Operating	profit	Ordinary	profit	Profit attri		Basic earnings per share
Full year	Million yen 25,053	% (4.3)	Million yen 380	% (52.7)	Million yen 240	% (65.7)	Million yen 120	% (62.2)	Yen (13.33)

* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: — (Company name: —)

Excluded: 1 (Company name: ESCRIT Taiwan INC.)

- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (3) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

March 31, 2025: 13,786,500 shares

March 31, 2024: 13,786,500 shares 2) Total number of treasury shares at the end of the period:

March 31, 2025: 278,065 shares March 31, 2024: 278,065 shares

3) Average number of shares during the period:

Fiscal year ended March 31, 2025: 13,508,435 shares Fiscal year ended March 31, 2024: 13,508,452 shares

(Reference)

1. Non-consolidated Financial Results for the fiscal year ended March 31, 2025 (April 1, 2024 – March 31, 2025)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

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	Net sales		Operating profit		Ordinary profit		Profit attributable to	
	Tet said	CS	Operating profit		Ordinary profit		owners of parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2025	20,989	(5.3)	457	(26.9)	350	(26.0)	110	(72.6)
March 31, 2024	22,153	4.3	625	30.7	474	(35.1)	405	7.0

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2025	(13.99)	_
March 31, 2024	7.81	_

(Note) Although potential dilutive shares existed, diluted earnings per share are not stated herein because there are no potentially dilutive shares.

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2025	17,876	5,552	31.1	177.87
As of March 31, 2024	19,538	5,741	29.4	191.86

(Reference) Equity: As of March 31, 2025: ¥5,552 million As of March 31, 2024: ¥5,741 million

(Notes on forward-looking statements)

Earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable, and do not represent a commitment from the Company that they will be achieved. Actual results may differ significantly from the forecasts due to various factors. For the conditions underlying the earnings forecast and notes on the use of the earnings forecast, please refer to "1. Overview of Operating Results, etc. (4) Future Outlook" on page 3 of the Attachments (available in Japanese only).

(Access to supplementary explanatory materials on financial results)
Supplementary explanatory materials on financial results were posted on the Company's website on May 15, 2025.

^{*} These consolidated financial results are outside the scope of review by certified public accountants or an audit firm.

^{*} Explanation of the proper use of financial results forecast and other notes

Consolidated Financial Statements and Principal Notes (1) Consolidated Balance Sheets

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	5,156,234	4,571,546
Notes receivable - trade	2,412	1,115
Accounts receivable - trade	176,214	287,846
Accounts receivable from completed construction contracts	202,339	507,719
Contract assets	796,203	488,088
Real estate for sale	461,193	492,032
Merchandise and finished goods	311,337	308,475
Raw materials and supplies	55,542	59,697
Costs on construction contracts in progress	167,316	158,711
Investments in leases	579,205	557,575
Other	659,276	648,030
Allowance for doubtful accounts	(29,449)	(21,795)
Total current assets	8,537,826	8,059,042
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	4,676,079	3,968,430
Tools, furniture and fixtures, net	295,141	277,102
Land	554,866	406,265
Leased assets, net	176,123	138,270
Construction in progress	61,053	8,253
Other, net	9,623	17,063
Total property, plant and equipment	5,772,887	4,815,385
Intangible assets		
Goodwill	39,280	29,460
Other	285,979	115,807
Total intangible assets	325,259	145,268
Investments and other assets	·	
Leasehold and guarantee deposits	3,791,605	3,518,889
Deferred tax assets	4,489,005	4,514,921
Investment property	116,303	· -
Other	211,984	319,759
Allowance for doubtful accounts	(45,121)	(43,418)
Total investments and other assets	8,563,777	8,310,151
Total non-current assets	14,661,925	13,270,805
Total assets	23,199,751	21,329,848

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	704,706	607,595
Short-term borrowings	642,120	200,000
Current portion of long-term borrowings	2,200,357	2,218,488
Accounts payable - other	984,215	696,689
Advances received	36,000	13,789
Income taxes payable	28,568	127,408
Contract liabilities	1,737,767	1,033,768
Asset retirement obligations	31,357	_
Other	1,603,279	1,721,449
Total current liabilities	7,968,372	6,619,187
Non-current liabilities		
Bonds payable	90,000	30,000
Long-term borrowings	6,034,539	5,581,902
Lease liabilities	200,076	136,555
Asset retirement obligations	2,425,820	2,482,215
Other	238,993	208,442
Total non-current liabilities	8,989,430	8,439,115
Total liabilities	16,957,802	15,058,302
Net assets		
Shareholders' equity		
Share capital	50,000	50,000
Capital surplus	4,613,178	4,613,178
Retained earnings	1,784,272	1,798,290
Treasury shares	(192,543)	(192,543)
Total shareholders' equity	6,254,907	6,268,925
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,550	2,620
Foreign currency translation adjustment	(15,509)	
Total accumulated other comprehensive income	(12,958)	2,620
Total net assets	6,241,948	6,271,545
Total liabilities and net assets	23,199,751	21,329,848

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

Fiscal Year Ended March 31

		(Thousand yen)
	For the fiscal year ended	For the fiscal year ended
	March 31, 2024	March 31, 2025
	(From April 1, 2023	(From April 1, 2024
	to March 31, 2024)	to March 31, 2025)
Net sales	26,639,348	26,179,324
Cost of sales	11,601,992	11,792,976
Gross profit	15,037,356	14,386,347
Selling, general and administrative expenses	14,107,736	13,582,827
Operating profit	929,620	803,519
Non-operating income		
Foreign exchange gains	622	787
Insurance claim income	17,694	9,854
Subsidy income	66,243	2,560
Settlement income		7,700
Other	13,481	11,089
Total non-operating income	98,041	31,991
Non-operating expenses		
Interest expenses	79,597	92,804
Commission expenses	23,680	28,232
Commission expenses for financial services	74,440	2,396
Other	12,783	11,853
Total non-operating expenses	190,501	135,287
Ordinary profit	837,160	700,223
Extraordinary income		-
Gain on sale of non-current assets	859	2,269
Gain on reversal of share acquisition rights	1,187	_
Total extraordinary income	2,047	2,269
Extraordinary losses	,	,
Loss on sale of non-current assets	_	14,857
Impairment losses	73,375	255,303
Loss on reversal of foreign currency translation adjustment	18,676	23,699
Total extraordinary losses	92,052	293,861
Profit before income taxes	747,155	408,632
Income taxes - current	29,796	128,738
Income taxes - deferred	97,552	(34,124)
Total income taxes	127,348	94,613
Profit	619,806	314,018
Profit attributable to owners of parent	619,806	314,018

Consolidated Statements of Comprehensive Income

Fiscal Year Ended March 31

(Thousand y	ven)
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		(Inousume jum)
	For the fiscal year ended	For the fiscal year ended
	March 31, 2024	March 31, 2025
	(From April 1, 2023	(From April 1, 2024
	to March 31, 2024)	to March 31, 2025)
Profit	619,806	314,018
Other comprehensive income		
Valuation difference on available-for-sale securities	3,470	69
Foreign currency translation adjustment	12,370	15,509
Total other comprehensive income	15,841	15,579
Comprehensive income	635,648	329,597
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	635,648	329,597

(3) Consolidated Statements of Changes in Net Assets Fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	50,000	4,613,178	1,426,965	(192,505)	5,897,638
Changes of items during period					
Dividends of surplus			(262,500)		(262,500)
Profit attributable to owners of parent			619,806		619,806
Purchase of treasury shares				(38)	(38)
Net changes of items other than shareholders' equity					
Total changes of items during period	_	_	357,306	(38)	357,268
Balance at end of period	50,000	4,613,178	1,784,272	(192,543)	6,254,907

	Accumulated other comprehensive income				
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of period	(920)	(27,880)	(28,800)	1,187	5,870,025
Changes of items during period					
Dividends of surplus					(262,500)
Profit attributable to owners of parent					619,806
Purchase of treasury shares					(38)
Net changes of items other than shareholders' equity	3,470	12,370	15,841	(1,187)	14,654
Total changes of items during period	3,470	12,370	15,841	(1,187)	371,922
Balance at end of period	2,550	(15,509)	(12,958)	ı	6,241,948

Fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	50,000	4,613,178	1,784,272	(192,543)	6,254,907
Changes of items during period					
Dividends of surplus			(300,000)		(300,000)
Profit attributable to owners of parent			314,018		314,018
Purchase of treasury shares					
Net changes of items other than shareholders' equity					
Total changes of items during period		Ī	14,018	_	14,018
Balance at end of period	50,000	4,613,178	1,798,290	(192,543)	6,268,925

	Accumulated other comprehensive income				
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of period	2,550	(15,509)	(12,958)	_	6,241,948
Changes of items during period					
Dividends of surplus					(300,000)
Profit attributable to owners of parent					314,018
Purchase of treasury shares					
Net changes of items other than shareholders' equity	69	15,509	15,579		15,579
Total changes of items during period	69	15,509	15,579	_	29,597
Balance at end of period	2,620	_	2,620	_	6,271,545

(4) Consolidated Statements of Cash Flows

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
	(From April 1, 2023 to March 31, 2024)	(From April 1, 2024 to March 31, 2025)
Cash flows from operating activities	. ,	. ,
Profit before income taxes	747,155	408,632
Depreciation	1,092,988	1,024,499
Impairment losses	73,375	255,303
Loss on reversal of foreign currency translation adjustment	18,676	23,699
Loss (gain) on sale of property, plant and equipment	(859)	12,587
Amortization of goodwill	9,820	9,820
Increase (decrease) in allowance for doubtful accounts	(8,784)	(9,356)
Interest and dividend income	(796)	(2,871)
Gain on reversal of share acquisition rights	(1,187)	_
Subsidy income	(66,243)	(2,560)
Insurance claim income	(17,694)	(9,854)
Settlement income	_	(7,700)
Interest expenses	79,597	92,804
Commission expenses	23,680	28,232
Commission expenses for financial services	74,440	2,396
Decrease (increase) in trade receivables	(533,221)	(105,875)
Decrease (increase) in inventories	(91,754)	(32,130)
Decrease (increase) in costs on construction contracts in progress	(58,311)	8,605
Decrease (increase) in investments in leases	(579,205)	(4,770)
Increase (decrease) in trade payables	(29,861)	200,697
Increase (decrease) in advances received	9,029	24,188
Increase (decrease) in contract liabilities	288,776	(703,999)
Increase (decrease) in accounts payable - other	228,285	(155,285)
Increase (decrease) in accrued consumption taxes	(83,921)	(51,210)
Other, net	70,984	21,258
Subtotal	1,244,969	1,027,111
Interest and dividends received	793	2,880
Interest paid	(83,622)	(93,870)
Income taxes refund (paid)	(32,226)	(29,898)
Subsidies for employment adjustment received	7,878	_
Subsidies received	66,243	2,560
Proceeds from insurance income	17,694	9,854
Settlement received	_	7,700
Net cash provided by (used in) operating activities	1,221,730	926,336
Cash flows from investing activities	-,,,,,,,,	7 - 0,000
Proceeds from sale of property, plant and equipment	946	182,496
Purchase of property, plant and equipment	(336,518)	(541,001)
Payments for asset retirement obligations	(66,000)	(6,238)
Purchase of intangible assets	(192,877)	(44,312)
Proceeds from sale of investment property	(22,377)	115,000
Payments for acquisition of businesses	(73,215)	
Payments of leasehold and guarantee deposits	(75,107)	(65,438)
Proceeds from refund of leasehold and guarantee deposits	73,304	338,135
Other, net	78,109	(177,111)
Net cash provided by (used in) investing activities	(591,360)	(198,469)
	(571,500)	(170,.07)

	For the fiscal year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)	For the fiscal year ended March 31, 2025 (From April 1, 2024 to March 31, 2025)	
Cash flows from financing activities			
Net increase (decrease) in short-term borrowings	(4,211,880)	(442,120)	
Proceeds from long-term borrowings	5,827,523	1,950,000	
Repayments of long-term borrowings	(2,032,041)	(2,384,506)	
Redemption of bonds	(60,000)	(60,000)	
Repayment of lease liabilities	(88,121)	(73,886)	
Dividends paid	(262,500)	(300,000)	
Other, net	(88,063)	(2,396)	
Net cash provided by (used in) financing activities	(915,083)	(1,312,909)	
Effect of exchange rate change on cash and cash equivalents	13,123	351	
Net increase (decrease) in cash and cash equivalents	(271,590)	(584,690)	
Cash and cash equivalents at beginning of period	5,210,718	4,960,256	
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	21,128	-	
Cash and cash equivalents at end of period	4,960,256	4,375,566	