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Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending June 30, 2025 [Under Japanese GAAP]



May 15, 2025

Company name: Cross Marketing Group Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 3675
 URL: <https://www.cm-group.co.jp>
 Representative: Miki Igarashi, President & CEO
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Availability of supplementary briefing material on financial results: Available
 Schedule of financial results briefing session: Available

(Amounts less than one million yen are rounded to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended March 31, 2025 (July 1, 2024 to March 31, 2025)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine Months ended March 31, 2025	22,272	15.2	2,369	40.1	2,276	35.3	1,338	35.8
March 31, 2024	19,340	(1.6)	1,691	(22.2)	1,682	(19.6)	985	(21.3)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine Months Ended March 31, 2025	70.42	69.65
March 31, 2024	51.29	50.96

(Note) Comprehensive income: Nine Months Ended March 31, 2025: ¥ 1,278million [18.5%]

Comprehensive income: Nine Months Ended March 31, 2024: ¥1,079 million [-14.4%]

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
As of	Million yen	Million yen	%
March 31, 2025	16,563	7,829	47.3
June 30, 2024	16,630	7,082	42.6

(Reference) Equity: As of March 31, 2025: ¥ 7,828million

As of June 30, 2024: ¥7,080 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended June 30, 2024	Yen —	Yen 6.50	Yen —	Yen 6.50	Yen 13.00
Fiscal year ending June 30, 2025	—	7.00	—		
Fiscal year ending June 30, 2025 (Forecast)				7.00	14.00

(Note): Revision to the most recently announced of dividends: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending June 30, 2025 (July 1, 2024 to June 30, 2025)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	30,000	14.6	3,000	62.7	2,900	51.6	1,800	50.9	93.64

(Note) Revision to the consolidated financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the third quarter of the fiscal year ending June 30, 2025 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1 above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
 - March 31, 2025: 19,970,464 shares
 - June 30, 2024: 19,970,464 shares
 - 2) Total number of treasury shares at the end of the period:
 - March 31, 2025: 1,118,401 shares
 - June 30, 2024: 687,401 shares
 - 3) Average number of shares during the period:
 - Nine months ended March 31, 2025: 18,996,332 shares
 - Nine months ended March 31, 2024: 19,202,949 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on data currently available to Cross Marketing Group Inc. (CMG) and its reasonable assumption. Actual results may differ significantly from these forecasts due to various factors.