

May 9, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: Pro-Ship Incorporated
 Listing: Tokyo Stock Exchange
 Securities code: 3763
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 Scheduled date of annual general meeting of shareholders: June 19, 2025
 Scheduled date to commence dividend payments: June 20, 2025
 Scheduled date to file annual securities report: June 20, 2025
 Preparation of supplementary material on financial results: None
 Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	7,564	11.0	2,309	41.5	2,431	29.5	1,930	43.0
March 31, 2024	6,812	3.2	1,632	0.1	1,877	2.5	1,349	3.8

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥1,917 million [36.2%]
 For the fiscal year ended March 31, 2024: ¥1,408 million [10.3%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	156.06	155.89	24.1	23.0	30.5
March 31, 2024	109.65	109.53	19.6	20.5	24.0

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	11,380	8,894	76.8	704.97
March 31, 2024	9,729	7,560	75.1	593.25

Reference: Equity
 As of March 31, 2025: ¥8,736 million
 As of March 31, 2024: ¥7,305 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	1,474	(316)	(531)	3,460
March 31, 2024	1,425	(236)	(571)	2,834

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	-	0.00	-	50.00	50.00	615	45.6	8.6
Fiscal year ended March 31, 2025	-	0.00	-	63.00	63.00	780	40.4	9.6
Fiscal year ending March 31, 2026 (Forecast)		0.00		64.00	64.00		44.1	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2026	8,200	8.4	2,310	0.0	2,460	1.2	1,800	(6.8)	145.17

Note: Since the Company manages its performance on an annual basis, the consolidated earnings forecast for the second quarter (cumulative) is omitted. For details, see "1. Please refer to "Summary of Business Results (4) Future Outlook".

* **Notes**

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	15,670,700 shares
As of March 31, 2024	15,614,800 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2025	3,278,030 shares
As of March 31, 2024	3,300,214 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	12,370,395 shares
Fiscal year ended March 31, 2024	12,309,991 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	7,559	11.0	2,306	41.6	2,430	29.6	1,930	43.2
March 31, 2024	6,808	3.2	1,628	0.2	1,875	1.7	1,348	2.6

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2025	156.05	155.88
March 31, 2024	109.53	109.42

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	11,115	8,629	76.2	683.62
March 31, 2024	9,464	7,295	74.5	571.78

Reference: Equity

As of March 31, 2025: ¥8,471 million

As of March 31, 2024: ¥7,041 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

Forward-looking statements, such as earnings forecasts, contained in this material are based on information available to the Company and are found to be reasonable.

It is based on a certain premise that we refuse, and is not intended to promise its realization. In addition, the actual performance is based on various key points.

It may vary depending on the cause.

For the conditions on which earnings forecasts are predicated and precautions for using earnings forecasts, please refer to "1.

Please refer to "Summary of Business Results (4) Future Outlook".

Consolidated balance sheet

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	5,844,573	6,460,655
Accounts receivable - trade	1,013,327	1,578,304
Contract assets	719,549	768,891
Securities	28,079	714,725
Work in process	129,722	91,850
Supplies	761	4,708
Other	90,517	121,485
Total current assets	7,826,531	9,740,621
Non-current assets		
Property, plant and equipment		
Buildings, net	14,877	14,000
Facilities attached to buildings, net	12,094	10,943
Tools, furniture and fixtures, net	34,692	25,916
Total property, plant and equipment	61,665	50,859
Intangible assets		
Software	262,492	462,737
Other	1,067	1,067
Total intangible assets	263,560	463,805
Investments and other assets		
Investment securities	1,241,273	584,581
Investments in capital of subsidiaries and associates	34,845	34,845
Deferred tax assets	175,735	345,712
Other	126,397	160,194
Allowance for doubtful accounts	(552)	(545)
Total investments and other assets	1,577,699	1,124,789
Total non-current assets	1,902,925	1,639,454
Total assets	9,729,456	11,380,076

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	240,187	233,921
Accounts payable - other	239,269	131,430
Income taxes payable	251,349	522,334
Contract liabilities	709,632	747,710
Provision for bonuses	93,758	96,607
Provision for bonuses for directors (and other officers)	35,450	33,950
Provision for loss on orders received	6,068	-
Other	183,911	278,596
Total current liabilities	1,759,627	2,044,550
Non-current liabilities		
Retirement benefit liability	409,804	441,077
Total non-current liabilities	409,804	441,077
Total liabilities	2,169,431	2,485,628
Net assets		
Shareholders' equity		
Share capital	722,852	770,578
Capital surplus	716,410	759,889
Retained earnings	11,123,098	12,437,906
Treasury shares	(5,328,192)	(5,290,335)
Total shareholders' equity	7,234,168	8,678,039
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	71,476	58,482
Total accumulated other comprehensive income	71,476	58,482
Share acquisition rights	254,380	157,927
Total net assets	7,560,025	8,894,448
Total liabilities and net assets	9,729,456	11,380,076

Consolidated statement of income

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	6,812,937	7,564,803
Cost of sales	3,269,301	3,338,936
Gross profit	3,543,636	4,225,867
Selling, general and administrative expenses	1,910,979	1,916,379
Operating profit	1,632,657	2,309,487
Non-operating income		
Interest income	38,961	43,465
Dividend income	165,527	62,127
Gain on sale of securities	17,184	-
Gain on sale of investment securities	2,394	17,618
Foreign exchange gains	3,632	413
Other	17,230	2,720
Total non-operating income	244,931	126,345
Non-operating expenses		
Loss on cancellation of insurance policies	-	3,900
Total non-operating expenses	-	3,900
Ordinary profit	1,877,588	2,431,933
Extraordinary income		
Gain on reversal of share acquisition rights	2,453	84,023
Total extraordinary income	2,453	84,023
Profit before income taxes	1,880,041	2,515,956
Income taxes - current	526,038	750,769
Income taxes - deferred	4,268	(165,350)
Total income taxes	530,307	585,418
Profit	1,349,734	1,930,537
Profit attributable to owners of parent	1,349,734	1,930,537

Consolidated statement of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	1,349,734	1,930,537
Other comprehensive income		
Valuation difference on available-for-sale securities	58,312	(12,994)
Total other comprehensive income	58,312	(12,994)
Comprehensive income	1,408,046	1,917,543
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,408,046	1,917,543

Consolidated statement of changes in equity

Fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	719,092	712,650	10,351,920	(5,328,017)	6,455,646	13,163	13,163	210,782	6,679,592
Issuance of new shares - exercise of share acquisition rights	3,760	3,760			7,520		-		7,520
Dividends of surplus			(578,556)		(578,556)		-		(578,556)
Profit attributable to owners of parent			1,349,734		1,349,734		-		1,349,734
Purchase of treasury shares				(175)	(175)		-		(175)
Disposal of treasury shares									
Net changes in items other than shareholders' equity					-	58,312	58,312	43,597	101,909
Total changes during period	3,760	3,760	771,177	(175)	778,522	58,312	58,312	43,597	880,432
Balance at end of period	722,852	716,410	11,123,098	(5,328,192)	7,234,168	71,476	71,476	254,380	7,560,025

Consolidated statement of changes in equity

Fiscal year ended March 31, 2025

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of period	722,852	716,410	11,123,098	(5,328,192)	7,234,168	71,476	71,476	254,380	7,560,025
Issuance of new shares - exercise of share acquisition rights	47,726	47,726			95,453		-		95,453
Dividends of surplus			(615,729)		(615,729)		-		(615,729)
Profit attributable to owners of parent			1,930,537		1,930,537		-		1,930,537
Purchase of treasury shares				(257)	(257)		-		(257)
Disposal of treasury shares		(4,248)		38,114	33,866		-		33,866
Net changes in items other than shareholders' equity					-	(12,994)	(12,994)	(96,453)	(109,447)
Total changes during period	47,726	43,478	1,314,808	37,856	1,443,870	(12,994)	(12,994)	(96,453)	1,334,423
Balance at end of period	770,578	759,889	12,437,906	(5,290,335)	8,678,039	58,482	58,482	157,927	8,894,448

Consolidated statement of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	1,880,041	2,515,956
Depreciation	125,075	115,470
Gain on reversal of share acquisition rights	(2,453)	(84,023)
Increase (decrease) in provision for bonuses	27,015	2,849
Increase (decrease) in provision for bonuses for directors (and other officers)	(650)	(1,500)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(109,200)	-
Increase (decrease) in allowance for doubtful accounts	-	(6)
Increase (decrease) in retirement benefit liability	61,955	31,273
Increase (decrease) in provision for loss on orders received	(1,977)	(6,068)
Share-based payment expenses	46,965	7,345
Interest and dividend income	(204,489)	(105,593)
Foreign exchange losses (gains)	(3,636)	(417)
Loss (gain) on sale of securities	(17,184)	-
Loss (gain) on sale of investment securities	(2,394)	(17,618)
Decrease (increase) in trade receivables	(116,014)	(564,977)
Decrease (increase) in contract assets	(185,890)	(49,341)
Decrease (increase) in inventories	9,647	33,924
Increase (decrease) in trade payables	25,086	(30,618)
Increase (decrease) in accounts payable - other	42,702	(101,267)
Increase (decrease) in accrued consumption taxes	33,328	82,375
Increase (decrease) in contract liabilities	57,595	38,078
Other, net	30,163	4,333
Subtotal	1,695,687	1,870,173
Interest and dividends received	203,675	97,279
Income taxes paid	(473,765)	(492,957)
Net cash provided by (used in) operating activities	1,425,597	1,474,495
Cash flows from investing activities		
Purchase of securities	(29,325)	(26,645)
Proceeds from sale of securities	20,379	-
Purchase of investment securities	(192,456)	(74,259)
Proceeds from sale of investment securities	168,583	78,580
Purchase of property, plant and equipment	(15,305)	(3,426)
Purchase of intangible assets	(170,175)	(270,613)
Payments of leasehold and guarantee deposits	(18,321)	(21,805)
Purchase of insurance funds	-	(1)
Proceeds from cancellation of insurance funds	-	1,196
Net cash provided by (used in) investing activities	(236,621)	(316,975)
Cash flows from financing activities		
Purchase of treasury shares	(175)	(257)
Dividends paid	(578,013)	(614,053)
Proceeds from issuance of shares resulting from exercise of share acquisition rights	6,605	83,023
Net cash provided by (used in) financing activities	(571,583)	(531,286)
Effect of exchange rate change on cash and cash equivalents	2,444	417
Net increase (decrease) in cash and cash equivalents	619,836	626,650
Cash and cash equivalents at beginning of period	2,214,168	2,834,005

Cash and cash equivalents at end of period	2,834,005	3,460,655
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Balance sheet

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	5,552,989	6,167,674
Accounts receivable - trade	1,011,449	1,577,410
Contract assets	719,549	768,891
Securities	28,079	714,725
Work in process	129,722	91,850
Supplies	761	4,708
Prepaid expenses	75,161	106,352
Other	15,550	15,327
Total current assets	7,533,263	9,446,941
Non-current assets		
Property, plant and equipment		
Buildings	14,877	14,000
Facilities attached to buildings	12,094	10,943
Tools, furniture and fixtures	34,692	25,916
Total property, plant and equipment	61,665	50,859
Intangible assets		
Software	262,492	462,737
Total intangible assets	262,492	462,737
Investments and other assets		
Investment securities	1,241,273	584,581
Shares of subsidiaries and associates	30,000	30,000
Investments in capital of subsidiaries and associates	34,845	34,845
Deferred tax assets	174,974	345,703
Guarantee deposits	113,729	128,381
Insurance funds	10,802	10,802
Other	1,866	21,011
Allowance for doubtful accounts	(552)	(545)
Total investments and other assets	1,606,938	1,154,780
Total non-current assets	1,931,096	1,668,377
Total assets	9,464,360	11,115,318

(Thousands of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	240,428	234,141
Accounts payable - other	239,269	131,434
Accrued expenses	52,911	53,774
Income taxes payable	250,622	522,095
Accrued consumption taxes	66,920	149,337
Contract liabilities	709,632	747,710
Deposits received	48,625	65,688
Provision for bonuses	93,758	96,607
Provision for bonuses for directors (and other officers)	35,450	33,950
Provision for loss on orders received	6,068	-
Other	15,317	9,664
Total current liabilities	1,759,003	2,044,404
Non-current liabilities		
Provision for retirement benefits	409,804	441,077
Total non-current liabilities	409,804	441,077
Total liabilities	2,168,807	2,485,482
Net assets		
Shareholders' equity		
Share capital	722,852	770,578
Capital surplus		
Legal capital surplus	688,452	736,178
Other capital surplus	27,958	23,710
Total capital surplus	716,410	759,889
Retained earnings		
Legal retained earnings	34,050	34,050
Other retained earnings		
General reserve	5,000	5,000
Retained earnings brought forward	10,819,576	12,134,245
Total retained earnings	10,858,626	12,173,295
Treasury shares	(5,328,192)	(5,290,335)
Total shareholders' equity	6,969,696	8,413,427
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	71,476	58,482
Total valuation and translation adjustments	71,476	58,482
Share acquisition rights	254,380	157,927
Total net assets	7,295,553	8,629,836
Total liabilities and net assets	9,464,360	11,115,318

Statement of income

(Thousands of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	6,808,291	7,559,297
Cost of sales	3,268,898	3,337,321
Gross profit	3,539,392	4,221,975
Selling, general and administrative expenses	1,910,657	1,915,975
Operating profit	1,628,735	2,306,000
Non-operating income		
Interest and dividend income	165,594	63,175
Interest on securities	38,891	42,259
Gain on sale of securities	17,184	-
Commission income	2,127	2,127
Gain on sale of investment securities	2,394	17,618
Foreign exchange gains	3,632	413
Other	17,148	2,720
Total non-operating income	246,973	128,315
Non-operating expenses		
Loss on cancellation of insurance policies	-	3,900
Total non-operating expenses	-	3,900
Ordinary profit	1,875,708	2,430,415
Extraordinary income		
Gain on reversal of share acquisition rights	2,453	84,023
Total extraordinary income	2,453	84,023
Profit before income taxes	1,878,161	2,514,438
Income taxes - current	525,325	750,143
Income taxes - deferred	4,511	(166,102)
Total income taxes	529,836	584,040
Profit	1,348,324	1,930,398

Statement of changes in equity

Fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity									
	Share capital	Capital surplus			Retained earnings				Treasury shares	Total shareholders' equity
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings		Total retained earnings		
						General reserve	Retained earnings brought forward			
Balance at beginning of period	719,092	684,692	27,958	712,650	34,050	5,000	10,049,808	10,088,858	(5,328,017)	6,192,584
Issuance of new shares - exercise of share acquisition rights	3,760	3,760		3,760				-		7,520
Dividends of surplus				-			(578,556)	(578,556)		(578,556)
Profit				-			1,348,324	1,348,324		1,348,324
Purchase of treasury shares				-				-	(175)	(175)
Disposal of treasury shares										
Net changes in items other than shareholders' equity				-				-		-
Total changes during period	3,760	3,760	-	3,760	-	-	769,767	769,767	(175)	777,112
Balance at end of period	722,852	688,452	27,958	716,410	34,050	5,000	10,819,576	10,858,626	(5,328,192)	6,969,696

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	13,163	13,163	210,782	6,416,531
Issuance of new shares - exercise of share acquisition rights		-		7,520
Dividends of surplus		-		(578,556)
Profit		-		1,348,324
Purchase of treasury shares		-		(175)
Disposal of treasury shares				
Net changes in items other than shareholders' equity	58,312	58,312	43,597	101,909
Total changes during period	58,312	58,312	43,597	879,022
Balance at end of period	71,476	71,476	254,380	7,295,553

Statement of changes in equity

Fiscal year ended March 31, 2025

(Thousands of yen)

	Shareholders' equity									
	Share capital	Capital surplus			Retained earnings				Treasury shares	Total shareholders' equity
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings		Total retained earnings		
						General reserve	Retained earnings brought forward			
Balance at beginning of period	722,852	688,452	27,958	716,410	34,050	5,000	10,819,576	10,858,626	(5,328,192)	6,969,696
Issuance of new shares - exercise of share acquisition rights	47,726	47,726		47,726				-		95,453
Dividends of surplus				-			(615,729)	(615,729)		(615,729)
Profit				-			1,930,398	1,930,398		1,930,398
Purchase of treasury shares				-				-	(257)	(257)
Disposal of treasury shares			(4,248)	(4,248)				-	38,114	33,866
Net changes in items other than shareholders' equity				-				-		-
Total changes during period	47,726	47,726	(4,248)	43,478	-	-	1,314,668	1,314,668	37,856	1,443,730
Balance at end of period	770,578	736,178	23,710	759,889	34,050	5,000	12,134,245	12,173,295	(5,290,335)	8,413,427

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	71,476	71,476	254,380	7,295,553
Issuance of new shares - exercise of share acquisition rights		-		95,453
Dividends of surplus		-		(615,729)
Profit		-		1,930,398
Purchase of treasury shares		-		(257)
Disposal of treasury shares		-		33,866
Net changes in items other than shareholders' equity	(12,994)	(12,994)	(96,453)	(109,447)
Total changes during period	(12,994)	(12,994)	(96,453)	1,334,283
Balance at end of period	58,482	58,482	157,927	8,629,836

(Notes on segment information, etc.)

Segment Information

1. Overview of Reporting Segments

The Company's reporting segments are those of the Company's constituent units for which segregated financial information is available and is subject to periodic review by the Board of Directors in order to determine the allocation of management resources and evaluate performance.

We formulate a comprehensive strategy based on our business activities and develop our business activities. Accordingly, the Company is comprised of segments based on business content, with the "Package Solutions Business" and "Other Business" as reporting segments.

The "Package Solutions Business" is a business that includes consultation, implementation, and maintenance of fixed asset systems and sales management systems.

"Other business" refers to the purchase, sale, and operation and management of software products.

2. Method of calculating the amount of sales, profits or losses, assets, liabilities and other items for each reporting segment

The method of accounting for the reported business segments is generally the same as described in the "Fundamental Important Matters for the Preparation of Consolidated Financial Statements". Profit in the reporting segment is a figure based on operating income.

Internal revenues and transfers between segments are based on prevailing market prices.

3. Information on the amount of sales, profits or losses, assets, liabilities, and other items for each reporting segment.

The previous fiscal year (April 1, 2023 to March 31, 2024)

(Unit: 1 thousand yen)

	Reportable segments		Adjustment amount (Note) 1	Amount recorded in consolidated financial statements (Note)2
	Package Solution	Other Businesses		
Sales				
Revenues from external customers	6,715,944	96,993	-	6,812,937
Transactions with other segments	-	38,102	(38,102)	-
Total	6,715,944	135,095	(38,102)	6,812,937
Segment Profit	1,611,952	18,398	2,305	1,632,657
Other items				
Depreciation	125,075	-	-	125,075

Note: 1. The adjustment of 2,305 thousand yen in segment profit was due to the elimination of inter-segment transactions.

2. Segment profit is adjusted to operating income in the consolidated statements of income.

3. Segment assets and liabilities are not included in the list because they are not considered for the purpose of determining the allocation of management resources or evaluating business performance.

The current fiscal year (April 1, 2024 to March 31, 2025)

(Unit: 1 thousand yen)

	Reportable segments		Adjustment amount (Note) 1	Amount recorded in consolidated financial statements (Note)2
	Package Solution	Other Businesses		
Sales				
Revenues from external customers	7,415,220	149,583	-	7,564,803
Transactions with other segments	-	34,939	(34,939)	-
Total	7,415,220	184,522	(34,939)	7,564,803
Segment Profit	2,281,352	26,007	2,127	2,309,487
Other items				
Depreciation	115,470	-	-	115,470

Note: 1. The adjustment of 2,127 thousand yen in segment profit was due to the elimination of inter-segment transactions.

2. Segment profit is adjusted to operating income in the consolidated statements of income.

3. Segment assets and liabilities are not included in the list because they are not considered for the purpose of determining the allocation of management resources or evaluating business performance.

Related Information

The previous fiscal year (April 1, 2023 to March 31, 2024)

1. Product and Service Information

(Unit: 1 thousand yen)

	package	maintenance	Contract development	Operation management, etc.	Total
Sales to external customers	4,677,117	2,038,827	50	96,943	6,812,937

2. Regional Information

(1) Net sales

Since sales to external customers in Japan exceed 90% of sales in the consolidated statements of income, the description is omitted.

(2) Property, plant and equipment

The amount of property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment on the consolidated balance sheet, so the description is omitted.

3. Information per main customer

Since there are no counterparties that account for more than 10% of sales in the consolidated statements of income out of sales to external customers, the description is omitted.

The current fiscal year (April 1, 2024 to March 31, 2025)

1. Product and Service Information

(Unit: 1 thousand yen)

	package	maintenance	Contract development	Operation management, etc.	Total
Sales to external customers	5,228,812	2,186,408	-	149,583	7,564,803

2. Regional Information

(1) Net sales

Since sales to external customers in Japan exceed 90% of sales in the consolidated statements of income, the description is omitted.

(2) Property, plant and equipment

The amount of property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment on the consolidated balance sheet, so the description is omitted.

3. Information per main customer

Since there are no counterparties that account for more than 10% of sales in the consolidated statements of income out of sales to external customers, the description is omitted.

Information on impairment losses on fixed assets by reporting segment

The previous fiscal year (April 1, 2023 to March 31, 2024)

Not applicable.

The current fiscal year (April 1, 2024 to March 31, 2025)

Not applicable.

Information on amortization and unamortized balances of goodwill by reporting segment

The previous fiscal year (April 1, 2023 to March 31, 2024)

Not applicable.

The current fiscal year (April 1, 2024 to March 31, 2025)

Not applicable.

Information on Negative Goodwill Accrual Gains by Reporting Segment

The previous fiscal year (April 1, 2023 to March 31, 2024)

Not applicable.

The current fiscal year (April 1, 2024 to March 31, 2025)

Not applicable.