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Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 [Japanese GAAP]



May 9, 2025

Company name: Yellow Hat Ltd.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 9882
 URL: <https://www.yellowhat.jp/>
 Representative: Akio Kimura, Representative Director and President
 Contact: Hiroyasu Mitsuhashi, Manager of Accounting Department
 Phone: +81-3-6778-1690
 Scheduled date of general shareholders' meeting: June 20, 2025
 Scheduled date of commencing dividend payments: May 30, 2025
 Scheduled date of filing securities report: June 20, 2025
 Availability of supplementary explanatory materials on financial results: Available
 Schedule of financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 - March 31, 2025)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2025	154,066	5.1	15,450	6.7	16,838	5.5	11,260	9.8
March 31, 2024	146,641	(0.4)	14,475	(5.1)	15,964	(2.1)	10,259	(3.8)

(Note) Comprehensive income: Fiscal year ended March 31, 2025: ¥12,169 million [(4.5)%]

Fiscal year ended March 31, 2024: ¥12,740 million [14.3%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	123.55	123.11	9.5	10.2	10.0
March 31, 2024	111.01	110.59	9.2	11.4	9.9

(Reference) Share of profit of entities accounted for using equity method: Fiscal year ended March 31, 2025: ¥82 million

Fiscal year ended March 31, 2024: ¥43 million

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The basic earnings per share and the diluted earnings per share have been calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2025	185,535	120,594	64.9	1,358.58
As of March 31, 2024	144,030	116,522	80.8	1,258.55

(Reference) Equity: As of March 31, 2025: ¥120,446 million

As of March 31, 2024: ¥116,366 million

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The net assets per share have been calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2025	16,277	(16,735)	26,855	31,235
March 31, 2024	11,483	(11,308)	(3,588)	4,838

2. Dividends

	Annual dividends					Total dividends (annual)	Payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
March 31, 2024	–	33.00	–	33.00	66.00	3,050	29.7	2.7
March 31, 2025	–	35.00	–	65.00	100.00	4,500	40.5	3.8
March 31, 2026 (Forecast)	–	29.00	–	29.00	58.00		45.1	

(Note) The year-end dividend per share for the fiscal year ended March 31, 2025 was changed from ¥35 to ¥65. For further details, please refer to the “Notice Regarding Dividend of Surplus (Increase in Dividend)” released today (May 9, 2025).

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The actual dividend amounts for the fiscal years ended March 31, 2024 and 2025, are presented based on pre-stock split figures. The forecast for the fiscal year ending March 31, 2026 reflects the impact of the stock split.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026 (April 1, 2025 - March 31, 2026)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
First half	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	77,000	11.1	5,500	2.7	6,100	3.0	4,000	0.8	45.12
	170,000	10.3	15,900	2.9	17,200	2.1	11,400	1.2	128.59

(Note) While the Company resolved to acquire treasury shares at the Board of Directors meeting held on May 9, 2025, this impact has not been factored into the “basic earnings per share” in the consolidated financial results forecast. For details regarding this treasury share acquisition, please refer to “3. Consolidated Financial Statements and Principal Notes (5) Notes to Consolidated Financial Statements (Significant subsequent events)” on page 18 of the attachments.

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. With respect to the consolidated financial results forecast for the fiscal year ending March 31, 2026, the basic earnings per share reflect the impact of the stock split.

* Notes:

(1) Significant changes in the scope of consolidation during the fiscal year under review: Yes
Newly included: 2 companies (Y International, Inc., cyma Inc.)

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting estimates: None

4) Retrospective restatement: None

(Note) For details, please refer to “3. Consolidated Financial Statements and Principal Notes (5) Notes to Consolidated Financial Statements (Notes to changes in accounting policies)” on page 14 of the attachments.

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the year (including treasury shares):

March 31, 2025:	95,987,092 shares
March 31, 2024:	99,846,292 shares

2) Total number of treasury shares at the end of the year:

March 31, 2025:	7,331,082 shares
March 31, 2024:	7,385,554 shares

3) Average number of shares outstanding during the year:

Year ended March 31, 2025:	91,141,055 shares
Year ended March 31, 2024:	92,412,872 shares

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The total number of issued shares at the end of the year, the total number of treasury shares at the end of the year, and the average number of shares outstanding during the year have been calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 - March 31, 2025)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended March 31, 2025	100,137	4.9	12,478	17.6	13,670	13.9	9,594	18.2
Year ended March 31, 2024	95,504	(1.0)	10,609	(7.0)	12,005	(3.7)	8,116	(5.8)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Year ended March 31, 2025	105.28	104.90
Year ended March 31, 2024	87.81	87.47

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The basic earnings per share and the diluted earnings per share have been calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2025	171,773	104,912	61.0	1,181.70
As of March 31, 2024	130,545	102,508	78.4	1,106.99

(Reference) Equity: As of March 31, 2025: ¥104,764 million

As of March 31, 2024: ¥102,353 million

(Note) The Company conducted a two-for-one split of its common shares, effective April 1, 2025. The net assets per share have been calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

* These consolidated financial results are outside the scope of audit by certified public accountants or an audit firm.

* Explanation of the proper use of financial results forecast and other notes

(Cautionary note on forward-looking statements, etc.)

Financial results forecast and other forward-looking statements included in this material are based on the information currently available to the Company and certain assumptions deemed reasonable, and the Company does not in way

guarantee the achievement of the projections. Actual results may differ significantly due to various factors. For the assumptions for financial results forecast and precautions for using financial results forecasts, please refer to “(4) Future Outlook” under “1. Overview of Operating Results, etc.” on page 5 of the attachments.

(Financial results briefing session and how to obtain supplementary explanatory materials on financial results)

The Company plans to hold a financial results briefing session for institutional investors and analysts on May 16, 2025. Materials handed out at this session will be posted on the Company’s website promptly after the session.

3. Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

(Million yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	4,853	31,251
Notes and accounts receivable - trade	8,853	9,079
Inventories	26,656	29,303
Accounts receivable - other	3,696	3,664
Other	3,657	3,498
Allowance for doubtful accounts	(7)	(8)
Total current assets	47,709	76,789
Non-current assets		
Property, plant and equipment		
Buildings and structures	54,660	59,022
Accumulated depreciation	(27,454)	(29,046)
Buildings and structures, net	27,205	29,975
Machinery, equipment and vehicles	2,480	2,684
Accumulated depreciation	(1,689)	(1,773)
Machinery, equipment and vehicles, net	791	911
Land	40,959	43,490
Leased assets	286	286
Accumulated depreciation	(222)	(233)
Leased assets, net	63	52
Construction in progress	814	3,901
Other	8,437	9,333
Accumulated depreciation	(5,529)	(6,119)
Other, net	2,908	3,213
Total property, plant and equipment	72,742	81,545
Intangible assets		
Goodwill	71	2,426
Software	1,172	993
Software in progress	43	80
Other	464	462
Total intangible assets	1,751	3,963
Investments and other assets		
Investment securities	9,801	11,341
Long-term loans receivable	392	362
Leasehold deposits	7,354	7,473
Deferred tax assets	2,916	2,521
Other	1,631	1,811
Allowance for doubtful accounts	(270)	(272)
Total investments and other assets	21,826	23,237
Total non-current assets	96,320	108,746
Total assets	144,030	185,535

(Million yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	8,501	9,199
Short-term borrowings	-	35,000
Lease liabilities	20	18
Accounts payable - other	3,901	4,178
Income taxes payable	2,782	2,996
Contract liabilities	1,410	1,673
Provision for bonuses	1,367	1,484
Asset retirement obligations	27	5
Other	3,754	4,273
Total current liabilities	21,764	58,827
Non-current liabilities		
Guarantee deposits received	1,634	1,655
Retirement benefit liability	96	115
Lease liabilities	69	44
Asset retirement obligations	3,108	3,572
Other	833	725
Total non-current liabilities	5,743	6,112
Total liabilities	27,507	64,940
Net assets		
Shareholders' equity		
Share capital	15,072	15,072
Capital surplus	10,509	9,085
Retained earnings	90,767	97,870
Treasury shares	(2,190)	(4,697)
Total shareholders' equity	114,160	117,330
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,992	4,893
Revaluation reserve for land	(1,907)	(1,907)
Foreign currency translation adjustment	97	121
Remeasurements of defined benefit plans	24	7
Total accumulated other comprehensive income	2,206	3,115
Share acquisition rights	154	147
Non-controlling interests	0	1
Total net assets	116,522	120,594
Total liabilities and net assets	144,030	185,535

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

(Million yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Net sales	146,641	154,066
Cost of sales	83,814	86,675
Gross profit	62,827	67,391
Selling, general and administrative expenses	48,351	51,940
Operating profit	14,475	15,450
Non-operating income		
Interest income	37	35
Dividend income	249	303
Commission income	343	360
Share of profit of entities accounted for using equity method	43	82
Penalty income	214	-
Other	636	685
Total non-operating income	1,526	1,467
Non-operating expenses		
Interest expenses	7	23
Nondeductible consumption tax	6	11
Other	23	43
Total non-operating expenses	37	79
Ordinary profit	15,964	16,838
Extraordinary income		
Gain on sale of non-current assets	8	85
Gain on sale of investment securities	-	64
Gain on bargain purchase	9	-
Other	0	-
Total extraordinary income	18	150
Extraordinary losses		
Loss on sale of non-current assets	0	0
Loss on retirement of non-current assets	23	15
Impairment losses	941	528
Other	0	-
Total extraordinary losses	964	545
Profit before income taxes	15,018	16,443
Income taxes - current	4,949	5,265
Income taxes - deferred	(197)	(83)
Total income taxes	4,751	5,182
Profit	10,266	11,261
Profit attributable to non-controlling interests	7	0
Profit attributable to owners of parent	10,259	11,260

Consolidated Statements of Comprehensive Income

(Million yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Profit	10,266	11,261
Other comprehensive income		
Valuation difference on available-for-sale securities	2,427	898
Remeasurements of defined benefit plans, net of tax	17	(10)
Share of other comprehensive income of entities accounted for using equity method	29	20
Total other comprehensive income	2,473	908
Comprehensive income	12,740	12,169
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	12,732	12,169
Comprehensive income attributable to non-controlling interests	7	0

(3) Consolidated Statements of Changes in Equity

Fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	15,072	10,471	83,466	(2,210)	106,799
Changes during period					
Dividends of surplus			(2,957)		(2,957)
Profit attributable to owners of parent			10,259		10,259
Purchase of treasury shares				(0)	(0)
Exercise of share acquisition rights		4		11	15
Restricted stock payment		16		8	24
Movement of treasury stock owned by equity-method affiliate		11		1	13
Cancellation of treasury shares					-
Change in ownership interest of parent due to transactions with non-controlling interests		5			5
Net changes in items other than shareholders' equity					
Total changes during period	-	38	7,301	20	7,360
Balance at end of period	15,072	10,509	90,767	(2,190)	114,160

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	1,557	(1,907)	86	(3)	(266)	170	7	106,710
Changes during period								
Dividends of surplus								(2,957)
Profit attributable to owners of parent								10,259
Purchase of treasury shares								(0)
Exercise of share acquisition rights								15
Restricted stock payment								24
Movement of treasury stock owned by equity-method affiliate								13
Cancellation of treasury shares								-
Change in ownership interest of parent due to transactions with non-controlling interests								5
Net changes in items other than shareholders' equity	2,434	-	11	27	2,473	(15)	(6)	2,450
Total changes during period	2,434	-	11	27	2,473	(15)	(6)	9,811
Balance at end of period	3,992	(1,907)	97	24	2,206	154	0	116,522

Fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	15,072	10,509	90,767	(2,190)	114,160
Changes during period					
Dividends of surplus			(3,144)		(3,144)
Profit attributable to owners of parent			11,260		11,260
Purchase of treasury shares				(5,000)	(5,000)
Exercise of share acquisition rights		(1)		8	7
Restricted stock payment		34		11	46
Movement of treasury stock owned by equity-method affiliate					-
Cancellation of treasury shares		(1,458)	(1,013)	2,471	-
Change in ownership interest of parent due to transactions with non-controlling interests					-
Net changes in items other than shareholders' equity					
Total changes during period	-	(1,424)	7,102	(2,507)	3,170
Balance at end of period	15,072	9,085	97,870	(4,697)	117,330

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	3,992	(1,907)	97	24	2,206	154	0	116,522
Changes during period								
Dividends of surplus								(3,144)
Profit attributable to owners of parent								11,260
Purchase of treasury shares								(5,000)
Exercise of share acquisition rights								7
Restricted stock payment								46
Movement of treasury stock owned by equity-method affiliate								-
Cancellation of treasury shares								-
Change in ownership interest of parent due to transactions with non-controlling interests								-
Net changes in items other than shareholders' equity	900	-	24	(16)	908	(7)	0	901
Total changes during period	900	-	24	(16)	908	(7)	0	4,072
Balance at end of period	4,893	(1,907)	121	7	3,115	147	1	120,594

(4) Consolidated Statements of Cash Flows

(Million yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	15,018	16,443
Depreciation	2,808	3,079
Impairment losses	941	528
Penalty income	(214)	-
Gain on bargain purchase	(9)	-
Amortization of goodwill	7	16
Increase (decrease) in allowance for doubtful accounts	(198)	3
Increase (decrease) in provision for bonuses	2	78
Increase (decrease) in retirement benefit liability	10	1
Interest and dividend income	(287)	(339)
Interest expenses	7	23
Foreign exchange losses (gains)	(1)	0
Share of loss (profit) of entities accounted for using equity method	(43)	(82)
Loss (gain) on sale of non-current assets	(8)	(84)
Loss (gain) on sale of investment securities	-	(64)
Loss on retirement of non-current assets	23	15
Decrease (increase) in trade receivables	1,020	(154)
Increase (decrease) in trade payables	(2,042)	752
Decrease (increase) in inventories	(454)	(383)
Increase (decrease) in contract liabilities	(231)	57
Increase (decrease) in accrued consumption taxes	29	613
Other, net	(658)	490
Subtotal	15,719	20,997
Interest and dividends received	267	322
Interest paid	(6)	(22)
Income taxes paid	(4,738)	(5,045)
Income taxes refund	26	26
Penalty income received	214	-
Net cash provided by (used in) operating activities	11,483	16,277

(Million yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from investing activities		
Purchase of property, plant and equipment	(11,093)	(12,092)
Proceeds from sale of property, plant and equipment	15	606
Purchase of intangible assets	(608)	(191)
Purchase of investment securities	(6)	(206)
Proceeds from sale of investment securities	-	51
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(4,712)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	288	-
Loan advances	(0)	(0)
Proceeds from collection of loans receivable	3	2
Payments of leasehold and guarantee deposits	(103)	(214)
Proceeds from refund of leasehold and guarantee deposits	187	98
Decrease (increase) in investments and other assets	8	(78)
Net cash provided by (used in) investing activities	(11,308)	(16,735)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(215)	35,000
Repayments of long-term borrowings	(413)	-
Purchase of treasury shares	(0)	(5,000)
Dividends paid	(2,957)	(3,144)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(1)	-
Net cash provided by (used in) financing activities	(3,588)	26,855
Effect of exchange rate change on cash and cash equivalents	1	(0)
Net increase (decrease) in cash and cash equivalents	(3,414)	26,397
Cash and cash equivalents at beginning of period	8,251	4,838
Cash and cash equivalents at end of period	4,838	31,235