

May 7, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: Scroll Corporation
 Listing: Tokyo Stock Exchange
 Securities code: 8005
 URL: <https://www.scroll.jp/>
 Representative: Tomohisa Tsurumi, President
 Inquiries: Yasunori Sugimoto, Director, General Manager of Corporate Management Dept.
 Telephone: +81-53-464-1114
 Scheduled date of annual general meeting of shareholders: May 30, 2025
 Scheduled date to commence dividend payments: June 2, 2025
 Scheduled date to file annual securities report: May 30, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for institutional investors and securities analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	84,030	5.3	6,052	13.9	6,424	16.6	4,267	16.9
March 31, 2024	79,826	(1.5)	5,313	(13.2)	5,512	(11.0)	3,649	(12.5)

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥4,349 million [2.2%]
 For the fiscal year ended March 31, 2024: ¥4,256 million [3.4%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	124.15	-	12.2	11.8	7.2
March 31, 2024	105.05	-	11.2	10.4	6.7

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	56,032	36,470	65.1	1,059.78
March 31, 2024	53,258	33,383	62.7	974.71

Reference: Equity
 As of March 31, 2025: ¥36,470 million
 As of March 31, 2024: ¥33,383 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	6,124	(3,298)	(4,632)	5,625
March 31, 2024	3,434	(332)	(5,969)	7,396

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2024	-	24.00	-	18.00	42.00	1,448	40.0	4.4
March 31, 2025	-	24.00	-	27.50	51.50	1,772	41.5	5.1
March 31, 2026 (Forecast)		29.50		29.50	59.00		50.8	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2026	85,000	1.2	5,800	(4.2)	6,000	(6.6)	4,000	(6.3)	116.23

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

Note: For details, please refer to Appendix P.13, "3. Please refer to Consolidated Financial Statements and Major Notes (5) Notes on Consolidated Financial Statements (Notes on Changes in Accounting Policy).

(3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	34,415,000 shares
As of March 31, 2024	35,098,550 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2025	1,261 shares
As of March 31, 2024	848,498 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	34,371,629 shares
Fiscal year ended March 31, 2024	34,744,010 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2025	39,587	(0.8)	5,077	(4.9)	5,296	(1.6)	3,574	(3.8)
March 31, 2024	39,904	(2.1)	5,340	(1.7)	5,381	(0.9)	3,715	0.5

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal year ended March 31, 2025	104.00	-
March 31, 2024	106.94	-

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2025	40,725	32,371	79.5	940.66
March 31, 2024	41,325	29,996	72.6	875.80

Reference: Equity

As of March 31, 2025: ¥32,371 million

As of March 31, 2024: ¥29,996 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ from forecasts due to various factors in the future. Matters related to the above forecasts are referred to in Appendix P.3 "1. Please refer to "Summary of Business Results (4) Future Outlook".

(How to obtain supplementary explanatory materials for financial results)

Financial results briefing materials will be disclosed on TDnet on the same day and posted on the Company's website.

Consolidated balance sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	7,396	8,125
Accounts receivable - trade	11,787	11,863
Merchandise	6,957	6,909
Supplies	666	926
Accounts receivable - other	7,844	10,154
Other	2,193	2,092
Allowance for doubtful accounts	(634)	(1,391)
Total current assets	36,212	38,679
Non-current assets		
Property, plant and equipment		
Buildings and structures	15,898	15,887
Accumulated depreciation	(9,791)	(10,189)
Buildings and structures, net	6,106	5,697
Machinery, equipment and vehicles	2,443	2,471
Accumulated depreciation	(1,762)	(1,948)
Machinery, equipment and vehicles, net	681	523
Land	5,489	5,511
Construction in progress	-	0
Other	1,098	1,083
Accumulated depreciation	(906)	(935)
Other, net	192	148
Total property, plant and equipment	12,469	11,881
Intangible assets		
Goodwill	-	504
Software	674	586
Software in progress	11	9
Other	5	5
Total intangible assets	691	1,106
Investments and other assets		
Investment securities	2,198	2,368
Deferred tax assets	1,120	1,387
Other	1,077	1,343
Allowance for doubtful accounts	(510)	(734)
Total investments and other assets	3,885	4,364
Total non-current assets	17,046	17,352
Total assets	53,258	56,032

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	2,624	2,625
Short-term borrowings	3,000	-
Accounts payable - other	9,623	11,604
Income taxes payable	1,122	1,362
Provision for bonuses	579	665
Provision for loss on interest repayment	0	-
Other	1,244	1,644
Total current liabilities	18,195	17,903
Non-current liabilities		
Provision for retirement benefits for directors (and other officers)	51	51
Provision for environmental measures	1	1
Retirement benefit liability	1,459	1,423
Other	167	181
Total non-current liabilities	1,679	1,658
Total liabilities	19,874	19,561
Net assets		
Shareholders' equity		
Share capital	6,116	6,116
Capital surplus	7,045	7,045
Retained earnings	19,829	22,019
Treasury shares	(815)	(1)
Total shareholders' equity	32,176	35,180
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,062	1,180
Deferred gains or losses on hedges	92	40
Foreign currency translation adjustment	52	69
Total accumulated other comprehensive income	1,207	1,290
Total net assets	33,383	36,470
Total liabilities and net assets	53,258	56,032

Consolidated statement of income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	79,826	84,030
Cost of sales	48,339	49,397
Gross profit	31,486	34,632
Selling, general and administrative expenses	26,173	28,580
Operating profit	5,313	6,052
Non-operating income		
Interest income	16	36
Dividend income	52	81
Foreign exchange gains	-	44
Gain on adjustment of accounts payable	59	60
Recoveries of written off receivables	43	56
Other	75	126
Total non-operating income	247	406
Non-operating expenses		
Interest expenses	13	10
Foreign exchange losses	24	-
Expense related to restricted stock	4	7
Other	4	15
Total non-operating expenses	47	33
Ordinary profit	5,512	6,424
Extraordinary income		
Gain on sale of investment securities	15	-
Gain on sale of businesses	100	-
Total extraordinary income	115	-
Extraordinary losses		
Loss on retirement of non-current assets	53	4
Loss on liquidation of business	-	74
Total extraordinary losses	53	78
Profit before income taxes	5,574	6,346
Income taxes - current	2,046	2,371
Income taxes - deferred	(122)	(292)
Total income taxes	1,924	2,079
Profit	3,649	4,267
Profit attributable to owners of parent	3,649	4,267

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	3,649	4,267
Other comprehensive income		
Valuation difference on available-for-sale securities	496	117
Deferred gains or losses on hedges	105	(51)
Foreign currency translation adjustment	5	16
Total other comprehensive income	606	82
Comprehensive income	4,256	4,349
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,256	4,349
Comprehensive income attributable to non-controlling interests	-	-

Consolidated statement of changes in equity

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	6,064	6,993	18,344	(4)	31,396
Issuance of new shares	52	52			105
Dividends of surplus			(2,161)		(2,161)
Profit attributable to owners of parent			3,649		3,649
Purchase of treasury shares				(810)	(810)
Disposal of treasury shares					-
Cancellation of treasury shares					-
Transfer of loss(gains) on disposal of treasury shares					-
Change in scope of consolidation			(3)		(3)
Net changes in items other than shareholders' equity					
Total changes during period	52	52	1,485	(810)	779
Balance at end of period	6,116	7,045	19,829	(815)	32,176

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	566	(13)	47	600	31,997
Issuance of new shares					105
Dividends of surplus					(2,161)
Profit attributable to owners of parent					3,649
Purchase of treasury shares					(810)
Disposal of treasury shares					-
Cancellation of treasury shares					-
Transfer of loss(gains) on disposal of treasury shares					-
Change in scope of consolidation					(3)
Net changes in items other than shareholders' equity	496	105	5	606	606
Total changes during period	496	105	5	606	1,386
Balance at end of period	1,062	92	52	1,207	33,383

Consolidated statement of changes in equity

Fiscal year ended March 31, 2025

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	6,116	7,045	19,829	(815)	32,176
Issuance of new shares					-
Dividends of surplus			(1,442)		(1,442)
Profit attributable to owners of parent			4,267		4,267
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		13		163	176
Cancellation of treasury shares		(650)		650	-
Transfer of loss(gains) on disposal of treasury shares		637	(637)		-
Change in scope of consolidation			2		2
Net changes in items other than shareholders' equity					
Total changes during period	-	-	2,190	814	3,004
Balance at end of period	6,116	7,045	22,019	(1)	35,180

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	1,062	92	52	1,207	33,383
Issuance of new shares					-
Dividends of surplus					(1,442)
Profit attributable to owners of parent					4,267
Purchase of treasury shares					(0)
Disposal of treasury shares					176
Cancellation of treasury shares					-
Transfer of loss(gains) on disposal of treasury shares					-
Change in scope of consolidation					2
Net changes in items other than shareholders' equity	117	(51)	16	82	82
Total changes during period	117	(51)	16	82	3,086
Balance at end of period	1,180	40	69	1,290	36,470

Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	5,574	6,346
Depreciation	985	956
Amortization of goodwill	42	126
Share-based payment expenses	99	128
Increase (decrease) in allowance for doubtful accounts	275	981
Increase (decrease) in provision for bonuses	66	80
Increase (decrease) in provision for loss on interest repayment	(2)	(0)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	-	(64)
Increase (decrease) in retirement benefit liability	2	(38)
Interest and dividend income	(69)	(118)
Interest expenses	13	10
Loss (gain) on sale of investment securities	(15)	-
Loss (gain) on sale and retirement of non-current assets	53	4
Loss on liquidation of business	-	74
Loss (gain) on sale of businesses	(100)	-
Decrease (increase) in trade receivables	(421)	(97)
Decrease (increase) in inventories	139	(31)
Decrease (increase) in accounts receivable - other	(3,127)	(2,515)
Decrease (increase) in other current assets	171	(124)
Increase (decrease) in trade payables	(11)	31
Increase (decrease) in accrued liabilities	2,038	2,025
Increase (decrease) in other current liabilities	(5)	439
Other, net	3	(10)
Subtotal	5,714	8,202
Interest and dividends received	69	123
Interest paid	(15)	(10)
Income taxes paid	(2,400)	(2,214)
Income taxes refund	66	23
Net cash provided by (used in) operating activities	3,434	6,124

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from investing activities		
Decrease (increase) in time deposits	-	(2,500)
Purchase of property, plant and equipment	(189)	(154)
Purchase of intangible assets	(264)	(159)
Proceeds from sale of businesses	100	-
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(672)
Purchase of investment securities	(23)	(5)
Proceeds from sale of investment securities	30	26
Proceeds from cancellation of insurance funds	-	105
Payments of guarantee deposits	(2)	(9)
Proceeds from refund of guarantee deposits	39	22
Other, net	(22)	50
Net cash provided by (used in) investing activities	(332)	(3,298)
Cash flows from financing activities		
Proceeds from short-term borrowings	2,000	1,700
Repayments of short-term borrowings	(2,000)	(1,725)
Repayments of long-term borrowings	(3,000)	(3,165)
Purchase of treasury shares	(810)	(0)
Dividends paid	(2,156)	(1,439)
Other, net	(1)	(1)
Net cash provided by (used in) financing activities	(5,969)	(4,632)
Effect of exchange rate change on cash and cash equivalents	7	15
Net increase (decrease) in cash and cash equivalents	(2,860)	(1,790)
Cash and cash equivalents at beginning of period	10,267	7,396
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation	-	19
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	(9)	-
Cash and cash equivalents at end of period	7,396	5,625

(Notes on segment information, etc.)

1. Overview of Reporting Segments

The Group's reporting segments are those for which financial information is available separately among the constituent units of each company, and is subject to periodic review by the Board of Directors in order to determine the allocation of management resources and evaluate business performance.

The Group has organized a small-group, self-sustaining, profitable organization consisting of the smallest units and teams, which are more subdivided into "sections," and is engaged in business activities with a sense of urgency by identifying and sharing various issues in a timely manner.

Accordingly, the Group is comprised of segments by business category based on "units" and "teams," and the following four segments are the reporting segments.

Solutions Business	Mail-order agency business for mail-order business operators and e-commerce businesses (main products: logistics agency services, payment agency services, marketing support, BPO services, etc.)
Mail-order Business	Mail-order business (main products: apparel, innerwear, miscellaneous goods, etc.)
E-commerce Business	E-commerce business for individuals (main products: branded clothing accessories, outdoor goods, cosmetics, miscellaneous goods, disaster prevention supplies, travel, etc.)
Group Jurisdiction Business	Management of the logistics business, real estate leasing business, and overseas subsidiaries of the Group and its solution business

Up until the previous fiscal year, we had been developing our business in five reporting segments, but from the current fiscal year, we integrated the HBT business into the e-commerce business and changed it to four reporting segments in order to improve management efficiency.

Segment information for the previous fiscal year is disclosed based on the classification of reporting segments for the current consolidated accounting period.

2. Method of calculating the amount of sales, profits or losses, assets, liabilities and other items for each reporting segment

The accounting methods for the reported business segments are generally identical to those used in the preparation of consolidated financial statements. Profit in the reporting segment is a figure based on ordinary income. Internal revenues and transfers between segments are based on prevailing market prices.

3. Information on the amount of sales, profits or losses, assets, liabilities, and other items for each reporting segment.

The previous fiscal year (April 1, 2023 to March 31, 2024)

(in millions of yen)

	Reportable segments					Adjustment amount (Note) 1	Amount recorded in consolidated financial statements (Note)2
	Solutions Business	Mail-order Business	E-commerce Business	Group Jurisdiction Business	Total		
Sales							
Revenues from external customers	23,251	39,165	17,388	20	79,826	-	79,826
Transactions with other segments	1,740	0	119	3,295	5,156	(5,156)	-
Total	24,992	39,165	17,508	3,315	84,982	(5,156)	79,826
Segment profit (loss)	1,214	5,367	(1,184)	114	5,512	0	5,512
Segment Assets	19,952	18,992	5,501	954	45,400	7,858	53,258
Other items							
Depreciation	549	206	6	3	765	219	985
Amortization of goodwill	-	-	42	-	42	-	42
Interest income	0	0	8	0	9	7	16
Interest expenses	13	-	40	-	53	(39)	13
Increase in property, plant and equipment and intangible assets	232	306	0	0	540	50	590

Note: 1. The details of the adjustment amount are as follows.

(1) Adjustments for segment profit or loss (loss) include unrealized profits of 0 million yen.

(2) Adjustments to segment assets include 14,710 million yen in company-wide assets that have not been allocated to each reporting segment and (6,851) million yen in elimination of inter-segment receivables and liabilities.

(3) The amount of depreciation and amortization adjustments includes 219 million yen for company-wide assets that have not been allocated to each reporting segment.

(4) The adjustment amount of interest income includes 60 million yen for head office management and (53) million yen for inter-segment transaction elimination that has not been allocated to each reporting segment.

(5) The adjustment amount of interest expense includes 14 million yen for head office management and (53) million yen for inter-segment transaction elimination that has not been allocated to each reporting segment.

(6) The adjustment for the increase in property, plant and equipment and intangible assets includes 50 million yen for company-wide assets that have not been allocated to each reporting segment.

2. Segment profit or loss (loss) is adjusted for ordinary income in the consolidated financial statements.

3. The Group does not allocate liabilities by reporting segment, so disclosure is omitted.

The current fiscal year (April 1, 2024 to March 31, 2025)

(in millions of yen)

	Reportable segments					Adjustment amount (Note) 1	Amount recorded in consolidated financial statements (Note)2
	Solutions Business	Mail-order Business	E-commerce Business	Group Jurisdiction Business	Total		
Sales							
Revenues from external customers	29,942	38,993	15,057	37	84,030	-	84,030
Transactions with other segments	1,281	0	224	3,567	5,074	(5,074)	-
Total	31,223	38,993	15,281	3,605	89,104	(5,074)	84,030
Segment profit (loss)	889	5,200	163	175	6,428	(3)	6,424
Segment Assets	23,023	17,882	5,382	1,113	47,401	8,630	56,032
Other items							
Depreciation	523	198	5	4	730	225	956
Amortization of goodwill	126	-	-	-	126	-	126
Interest income	1	0	8	0	11	25	36
Interest expenses	25	0	32	-	58	(47)	10
Increase in property, plant and equipment and intangible assets	810	65	5	1	883	24	907

Note: 1. The details of the adjustment amount are as follows.

- (1) Adjustments for segment profit or loss (loss) include unrealized profits of (3) million yen.
 - (2) Adjustments to segment assets include 15,667 million yen in company-wide assets that have not been allocated to each reporting segment and (7,037) million yen in elimination of inter-segment receivables and liabilities.
 - (3) The amount of depreciation and amortization adjustments includes 225 million yen for company-wide assets that have not been allocated to each reporting segment.
 - (4) The adjustment amount of interest income includes 84 million yen for head office management and (59) million yen for inter-segment transaction elimination that has not been allocated to each reporting segment.
 - (5) The adjustment amount of interest expense includes 11 million yen for head office management and (59) million yen for inter-segment transaction elimination that has not been allocated to each reporting segment.
 - (6) The adjustment for the increase in property, plant and equipment and intangible assets includes 24 million yen for company-wide assets that have not been allocated to each reporting segment.
2. Segment profit or loss (loss) is adjusted for ordinary income in the consolidated financial statements.
3. The Group does not allocate liabilities by reporting segment, so disclosure is omitted.