



Consolidated Financial Result for the Third Quarter of the Fiscal Year to August 31, 2024

Last One Mile Co., Ltd.
(9252: JPX Growth Market)

Oct.18,2024

We apologize that the announcement of financial results for the full year ending August 31, 2024, originally scheduled for October 11, 2024, has been rescheduled for October 18, 2024.

For the reasons stated on the next slide, we have decided to amend our financial results for the first through third quarters of the fiscal year ending August 31, 2024, and submit an amended quarterly report.

The announcement of the financial results has been delayed due to the time required for our Independent Auditor's verification procedures for the said amended quarterly report.

The Company solemnly consider the delay made in the announcement of financial results, and with respect to the future disclosures, we will strengthen our preparation process and strive to expedite the announcement of financial results, based on a full understanding of the importance of the timely disclosure requirements.

1. Reason for Submission

In the process of closing the accounts for the fiscal year ended August 31, 2024, the Company discovered that, in the process of recording expenses, some expenses were understated due to a misunderstanding of the recording period, and that, in the process of preparing consolidated financial statements in the close process, the Company had incorrectly offset deferred tax assets and deferred tax liabilities between different tax entities. After discussing the results of fact-finding and the amount of impact with the Company's Independent Auditor, Faith LLC, the Company has decided to correct the past quarterly financial statements "Tanshin" and quarterly reports in light of the materiality of the impact. In addition, in making the corrections, the Company also made amendments to items that had not been corrected in the subject fiscal year from the materiality viewpoint.

2. Impact on full-year results

The full-year financial results disclosed on October 18, 2024 and the results in this document reflect the above revisions.

FY2024 1Q Comparison Before and After Revision

The corrected parts are the orange frame and the underlined parts.

(Thousands of yen)	After Q1 FY2024 adjustment	Before Q1 FY2024 adjustment	Change (amount)
Net sales	2,398,690	2,398,690	0
Cost of Sales	939,586	939,586	0
SG&A expenses	<u>1,382,687</u>	<u>1,360,736</u>	21,950
Other Income	10,984	10,984	0
Other Expenses	0	0	0
Operating income (Loss)	<u>87,401</u>	<u>109,352</u>	△ 21,950
Income before Tax	<u>83,439</u>	<u>105,389</u>	△ 21,950
Net Income	<u>71,710</u>	<u>86,939</u>	△ 15,229

FY2024 2Q Comparison Before and After Revision (Cumulative Period)

The corrected parts are the orange frame and the underlined parts.

(Thousands of yen)	After Q2 FY2024 adjustment	Before Q2 FY2024 adjustment	Change (amount)
Net sales	5,235,750	5,235,750	0
Cost of Sales	1,945,951	1,945,951	0
SG&A expenses	<u>3,032,535</u>	<u>3,002,144</u>	30,391
Other Income	18,795	18,795	0
Other Expenses	0	0	0
Operating income (Loss)	<u>276,058</u>	<u>306,449</u>	△ 30,391
Income before Tax	<u>268,926</u>	<u>299,317</u>	△ 30,391
Net Income	<u>179,951</u>	<u>201,036</u>	△ 21,085

FY2024 3Q Comparison Before and After Revision (Cumulative Period)

The corrected parts are the orange frame and the underlined parts.

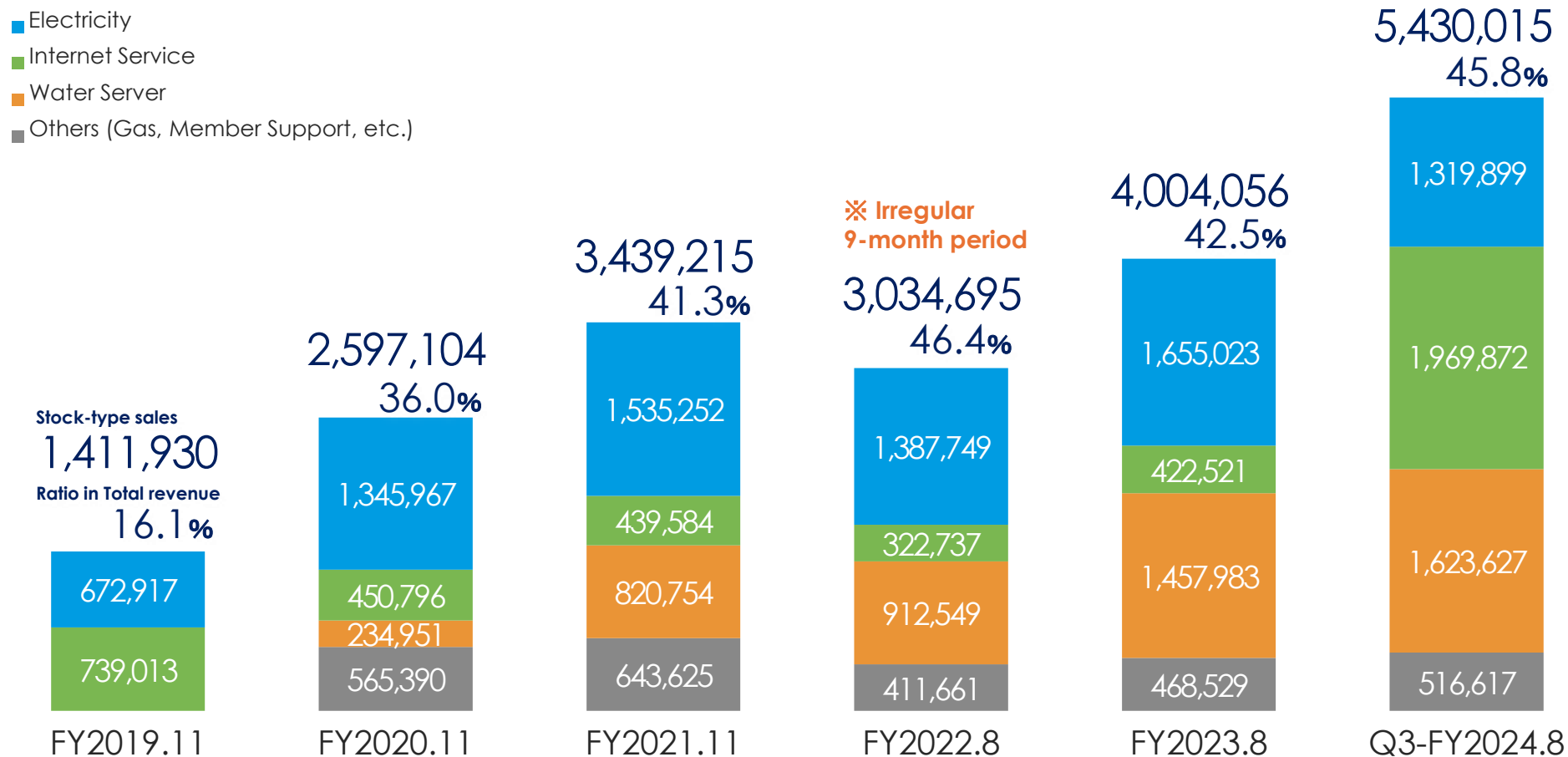
(Thousands of yen)	After Q3 FY2024 adjustment	Before Q3 FY2024 adjustment	Change (amount)
Net sales	8,571,246	8,571,246	0
Cost of Sales	2,917,319	2,917,319	0
SG&A expenses	<u>4,984,908</u>	<u>4,940,110</u>	44,798
Other Income	35,253	35,253	0
Other Expenses	819	819	0
Operating income (Loss)	<u>703,452</u>	<u>748,250</u>	△ 44,798
Income before Tax	<u>691,208</u>	<u>736,006</u>	△ 44,798
Net Income	<u>449,568</u>	<u>480,649</u>	△ 31,081

Financial Results for the Fourth
Quarter and Full Year of the Fiscal
Year Ending August 31, 2024

Core KPI: Trends in stock-type sales (Unit: Thousand yen)

For internet service segment (including free internet service for condominiums), the growth of existing business and the profit making by newly acquired subsidiaries through M&A have made a great contribution. We continue to focus on acquiring new contracts.

In the electricity business, due to many uncertainties such as soaring fuel prices, we are not aggressively acquiring new customers, but expect to continue to generate sales from existing customers.



FY2024 4Q Consolidated accounting period results and YoY comparison

The factors behind the year-on-year increase in sales in the 4Q were (1) an increase in electricity consumption due to the extremely hot summer and (2) the acquisition of a major business partner. As for SG&A expenses, operating income before stock compensation expense reached 1 billion yen (see details on the next page), which is one of the exercise conditions stated in the "Notice of Issuance of 9th Series of Stock Acquisition Rights by Third Party Allotment in connection with Introduction of Trust-type Stock Option" disclosed on June 29, 2023, the Company recorded stock compensation expense of approximately 60 million yen in the 4Q.

(Thousand of yen)	FY2024.4Q Actual	FY2023.4Q Actual	Difference	Change(%)
Net sales	3,200,132	2,191,124	1,009,008	46.1%
Cost of Sales	1,090,713	777,206	313,507	40.3%
SG&A expenses	1,907,926	1,338,772	569,154	42.5%
Other Income	38,067	3,144	34,923	1110.8%
Other Expenses	2,360	—	2,360	—
Operating income (Loss)	237,199	78,290	158,909	203.0%
Income before Tax	211,359	71,998	139,361	193.6%
Net Income	375,862	94,403	281,458	298.1%

Issuance of the 9th Series of Stock Acquisition Rights by way of Third-Party Allotment in connection with the Introduction of Trust-type Stock Options

Trust-type stock options are an incentive plan under which stock acquisition rights issued for value are kept by a trustee and delivered to beneficiaries who meet certain conditions at a certain date. At a meeting of the Board of Directors held on June 29, 2023, the Company resolved to issue the 9th series of stock acquisition rights to be issued by third-party allotment and to introduce trust-type stock options and disclosed a notice regarding these matters on the same date.

The following is an excerpt from "Notice of Issuance of 9th Series of Stock Acquisition Rights by Third Party Allotment in connection with Introduction of Trust-type Stock Option". That is the Item-3 in the Outline of the Offering (8) Other Conditions for the Exercise of Stock Acquisition Rights.

3. The holders of the Stock Acquisition Rights may exercise the number of the Stock Acquisition Rights allotted to each Holder multiplied by the ratio specified in each item below (hereinafter referred to as the "Exercisable Ratio") only when the operating income in the consolidated statements of income of the Company in the financial statements meet the criteria specified in each item below. However, in the event that stock compensation expenses are recorded for the relevant period, the adjusted operating income before deduction of stock compensation expenses, calculated by adding back the impact of such expenses to operating income, shall be used for the determination of the number of stock options to be exercised. In the event of a material change in the concept of a reference index, the Board of Directors shall determine a separate reference index.

(a) If operating income exceeds 1,000 million yen in any of the periods from the fiscal year ending August 31, 2024 to the fiscal year ending August 31, 2028: 2/5

(b) If operating income exceeds 2,000 million yen in any of the years from August 2024 to August 2028: 4/5

(c) If operating income exceeds 3,000 million yen in any of the years from August 2024 to August 2028: 5/5

***It was achieved in the fiscal year ending August 31, 2024**



As described on the previous page, approximately 60 million yen of stock compensation expense was expensed in the fourth quarter of the fiscal year ending August 31, 2024.

FY2024 Cumulative 4Q (full year) consolidated results and YoY comparison.

The revenue contribution rate of the existing companies LOM and BBC was approximately 43%, and the profit contribution rate was 38%. The revenue contribution rate of the five companies that became subsidiaries in the fiscal year ending August 2024 was approximately 57%, and the profit contribution rate was 62%. The profit contribution rate was suppressed because the listing-related costs of approximately 200 million yen were recorded in LOM, and there was no burden on the subsidiaries. The main factors behind the increase in revenue were: (1) the significant growth of existing alliance businesses, (2) the success of cross-selling measures, and (3) the contribution of profits from the five companies that became subsidiaries in the fiscal year ending August 2024.

(Thousand of yen)	FY2024.4Q Actual	FY2023.4Q Actual	Difference	Change(%)
Net sales	11,771,378	9,350,231	2,421,147	25.9%
Cost of Sales	4,008,032	3,590,111	417,921	11.6%
SG&A expenses	6,892,835	5,544,397	1,348,437	24.3%
Other Income	73,319	42,141	31,178	74.0%
Other Expenses	3,179	—	3,179	—
Operating income (Loss)	940,651	257,864	682,787	264.8%
Income before Tax	902,567	245,924	656,643	267.0%
Net Income	825,430	318,731	506,699	159.0%

Substantial
Increase

Growth Strategy		Results	
1. Expansion of existing businesses			
(1)	Establish a blue ocean through new sales methods	In the alliance business, while other companies were facing rampant price competition for customer referral fees, we were able to expand significantly without being exposed to price competition by providing added value.	
(2)	Establish an IT-enabled call center that is chosen as an outsourcing partner not only by the rental industry but also by other companies in the same industry.	Utilization and structuring of the call center management system led to an increase in orders from other companies in the industry.	
2. Entry into new businesses			
(1)	Establishing businesses with high synergy effects with existing businesses (e.g. businesses that use call centers or that can reuse existing customer data)	Acquired HOTEL STUDIO and entered the hotel management business, and through the M&A of Premium Business Support Co., Ltd., entered the BPO business for administrative departments, contributing to profits from the first year.	
(2)	A business that can use web, media, and listings even in different industries	Although it was not possible to establish use in different industries, improvements were made to the customer flow on the landing page, etc., and this led to cross-selling of existing products.	
3. Challenging M&A			
(1)	Proactively invest in businesses and companies that can be expected to generate synergies with existing businesses	All five acquired companies contributed to profits.	
(2)	Invest in items with high return potential, even if there is some risk, by setting a maximum investment amount and disclosing the risk.	None for this fiscal year. We will continue to take on challenges in the next fiscal year and beyond, taking advantage of every opportunity.	

The growth strategy for the fiscal year ending August 31, 2025 will be announced in the "Business Plan and Growth Potential Explanatory Material" to be released in late November 2024.

No	Date	Quarter	Subject
1	9/8	2024.1Q	Launch of "Jyumin Seikatsu 110," a call center for resolving moral complaints for management companies
2	10/13	2024.1Q	Recognition of Deferred Tax Assets and Reversal of Allowance for Doubtful Accounts and Difference between Forecast and Actual
3	10/13	2024.1Q	Introduction of Shareholder Benefit Plan
4	10/13	2024.1Q	Voluntary Adoption of International Financial Reporting Standards (IFRS)
5	10/25	2024.1Q	Change of Certified Public Accountant, etc.
6	10/25	2024.1Q	Introduction of Stock Compensation Plan for Directors
7	11/10	2024.1Q	Acquisition of Shares from Nozomu Shimizu, Former Representative Director, by Directors and Executive Officers of the Company
8	11/13	2024.1Q	Acquisition of Shares of the Company by Directors, Executive Officers and Representative Director of a Subsidiary
9	11/30	2024.1Q	Matters Concerning Controlling Shareholders, etc.
10	12/15	2024.2Q	Issuance of New Shares as Stock Compensation with Restricted Stock Transfers
11	1/12	2024.2Q	Revision (Upward) of Earnings Forecast for 2Q FY2024
12	1/12	2024.2Q	Acquisition of Shares in Vendor Co. Ltd. (To be a wholly-owned subsidiary)
13	1/12	2024.2Q	Acquisition of Shares in HOTEL STUDIO Co. Ltd. (To be a wholly-owned subsidiary)
14	1/12	2024.2Q	Acquisition of Shares in Premium Business Support Co. Ltd. (To be a wholly-owned subsidiary)
15	1/29	2024.2Q	Notice of Acquisition of Own Shares and Repurchase of Own Shares through Off-Auction Own Share Repurchase Trading (ToSTNeT-3) (Repurchase of Own Shares under Article 156 of the Companies Act)
16	2/8	2024.2Q	Determination of Matters Pertaining to Repurchase of Own Shares (up to 30,000 shares)
17	2/22	2024.2Q	Determination of Matters Pertaining to Repurchase of Own Shares (up to 40,000 shares)
18	3/11	2024.3Q	Notice of Policy to Sell Representative Director's Shares to Increase the Ratio of Shares Tradable in the Market and to allot for the Compensation
19	4/10	2024.3Q	Notice of Making CITV Corporation a wholly-owned subsidiary through a Share Exchange, and of a Corporate Split by Incorporation-type Company Split (planned) and Transfer of Shares of the Splitting Corporation (planned)
20	4/12	2024.3Q	Revision (Upward) of Earnings Forecasts
21	5/22	2024.3Q	Notice of Making SHC Co., Ltd. a Wholly Owned Subsidiary through Simplified Share Exchange
22	7/12	2024.4Q	Notice of Change in Shareholder Return Policy (Abolition of Shareholder Benefit Plan and Commencement of Dividend Payment)
23	7/18	2024.4Q	Notice of Business Alliance with Sompo Warranty Inc.
24	8/9	2024.4Q	Notice of Capital and Business Alliance with Livero Inc.



1. Background and Purpose of the Business Alliance Agreement

Sompo Warranty offers warranty on the quality and performance and repair services for various products, as well as extended warranty services for home appliances, housing equipment, etc., and appeals to the public for its contribution to society. On the other hand, our Group is developing various businesses based on its sales policy of "developing new markets (blue ocean)" for all kinds of products by considering sales methods that do not exist in the market yet and exclusively selling them, regardless of industry or business category. In the alliance business, one of our main businesses, our Group proposes and sells a wide variety of services to property management companies, brokerage firms, and other companies. Through this business alliance, we have decided to provide Sompo Warranty's equipment warranty services to the network of real estate management companies owned by our group, with the aim of further expanding our market share and improving customer satisfaction.

2. Details of Business Alliance

Sompo Warranty will provide the "Owner's Safety Support" service (the "Service") to condominium owners through the network of real estate management companies owned by the Group in its alliance business. This service is a monthly equipment warranty service for condominium owners, allowing them to receive repairs or replacements of air conditioners, water heaters, and other equipment in their properties for only a monthly service fee. By charging a flat monthly fee for the high costs that suddenly arise from the repair and replacement of property equipment, administrative costs can be leveled out and risk in cash management can be mitigated. In addition, periodic inspection services of facilities are also planned, which will eliminate inconvenience of tenants due to aging or malfunctioning facilities, thereby contributing to higher customer satisfaction. In addition, real estate management companies will be able to reduce their workloads and costs by handling requests from tenants, such as repair arrangements, obtaining quotation from contractors, etc., and will be able to have new revenue opportunities through this service.

1. Background and Purpose of the Business Alliance Agreement

Livero operates a new life service platform business that meets all corporate and individual customer needs related to relocation. Specifically, they provide a platform that can satisfy the needs of three parties: (i) companies that provide services necessary for a new life, such as corporate housing management, room search, moving, lifeline arrangements, and welfare services for corporate clients; (ii) people who are moving; and (iii) corporate clients who are sending their relocated employees back home. Their main businesses are services for corporate clients, real estate companies, and moving companies, with 3,366 corporate clients*, 1,283 real estate companies*, and 150 moving companies* using their services. In the real estate industry, they have launched the "Company Housing Promotion Project" in earnest and are working to acquire more subleased units with the launch of the new "Benefit Company Housing" service by strengthening relationships with partners, which they have been focusing on since their listing in 2021. Through this alliance, the two companies will collaborate on call center operations to strengthen their partnership. This will allow Livero to focus on expanding its services for corporate clients, which is a major pillar of its business and currently growing, and for our Group to expand our alliance business. Both companies will aim to enhance their respective corporate values by maximizing their strengths.

2. Details of Business Alliance

Based on the capital and business alliance agreement dated August 9, 2024 between our Company and Hidetoshi Kashima, President and Representative Director of Livero ("the Shareholder"), the Company acquired 72,000 shares, or 1.35% of Livero's outstanding shares, from the Shareholder, thereby collaborating and strengthening cooperation in call center operations.

3. Livero Overview

(1) Name	Livero Inc.	(4) Description of Business	Relocation support business
(2) Location	NTT Toranomon Building 3F, 3-8-8 Toranomon, Minato-ku, Tokyo	(5) Capital	425,294 thousand yen (as of March 31, 2024)
(3) Representative	Hidetoshi Kashima, President and Representative Director	(6) Date of establishment	May 2009

Corporate Profile

Company name

Last One Mile Co., Ltd.

Place

Owl Tower 3F, 4-21-1, Higashi-Ikebukuro, Toshima-ku, Tokyo

Credo

Be a team in which all employees will ultimately be able to make economically rational decisions.

Subsidiaries

Broadband Connection Co., Ltd.
CAREER Co., Ltd.
Vendor Co., Ltd.
HOTEL STUDIO Co., Ltd.
Premium Business Support, Inc.
CITY HIKARI Co., Ltd.

Established

June 4, 2012

Registered capital

JPY. 415,982,300.-*

Number of employees

230 *

*As of August 2024

At the Annual General Meeting of Shareholders held on November 28, 2023, five Directors (who are not members of the Audit Committee) and three Directors (who are Audit Committee Members) were elected in accordance with the Company's transition to a company with an Audit Committee.

External Director Member
of Audit Committee

Mitsuru Ozaki

External Director Member
of Audit Committee

Tomoharu Ogawa

External Director Member
of Audit Committee

Ryoji Baba



Director

Toshiaki Shimizu

Managing Director

Koichi Matsunaga

Representative Director,
President

Makoto Watanabe

Director

Kohei Ichikawa

Director

Takafumi Yano

2012 Best Effort Co., Ltd. Established (Currently "Last One Lime Co., Ltd.")

2016 Started in-house service "Best Hikari" (currently "Marutto Hikari.")

2018 Started "Last One Mile Business"

Started providing "Zenkoku Jutaku Denki" (currently "Marutto Denki")

Acquired "Call & System Co., Ltd" through a share exchange and made it a consolidated subsidiary.

Best Effort Co., Ltd. merged with Nippon Sogo Information & Communication Co. and renamed "Last One Mile Co., Ltd."

2019 Standardized the name of in-house service to "Marutto Series."

Started providing "Marutto WATER" and "Marutto Gas."

2021 Listed on the Mothers market (currently Growth market) of the Tokyo Stock Exchange (Securities code: 9252)

2022 Broadband Connection Inc. became a consolidated subsidiary

Capital and business alliance with Premium Water Holdings, Inc.

Absorbed and merged with Marutto Change Co., Ltd. and IT Support Co. Ltd.

Makoto Watanabe appointed as President and Representative Director

2023 Issuance of Paid-in Stock Option (with exercise conditions) to Makoto Watanabe

Tender offer for the Company's share by Premium Water Holdings, Inc.

Introduction of trust-type stock options

CAREER Co., Ltd. becomes a consolidated subsidiary.

Adoption of International Financial Reporting Standards (IFRS)

Introduction of Stock Compensation Plan

Issuance of new shares as restricted stock compensation

2024 Vendor Co., Ltd. becomes a wholly owned subsidiary

HOTEL STUDIO Co., Ltd. becomes a wholly owned subsidiary

Premium Business Support Co., Ltd. becomes a wholly owned subsidiary

CITV HIKARI Co., Ltd. becomes a wholly owned subsidiary

SHC Co., Ltd. becomes a wholly owned subsidiary

The Group's sales policy is to "create a new market (blue ocean) for all products, regardless of industry or business category, by developing sales methods that do not yet exist in the world, and to sell them exclusively". We intend to focus our capital on businesses that show promise and grow them. From 3Q FY2024, item no.5 and 6 are newly added for recent business expansion through M&As.

1: Alliance Business

2: Listing and media business

3: EC Site Business

4: Contact center

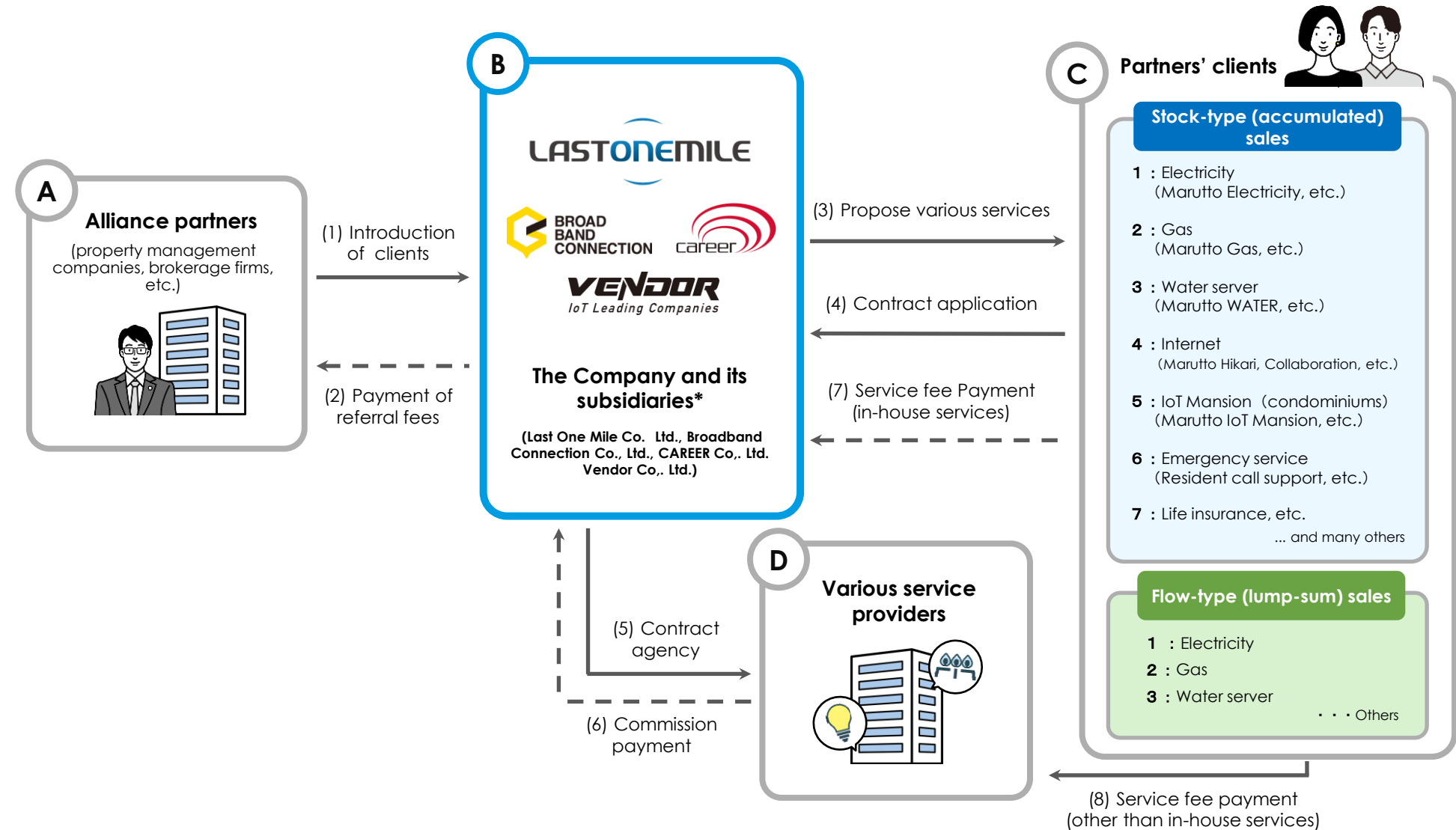
5: Hotel operation contract

6. Free internet service for condominiums

7. Other businesses

Business Diagram 1 - Alliance Business

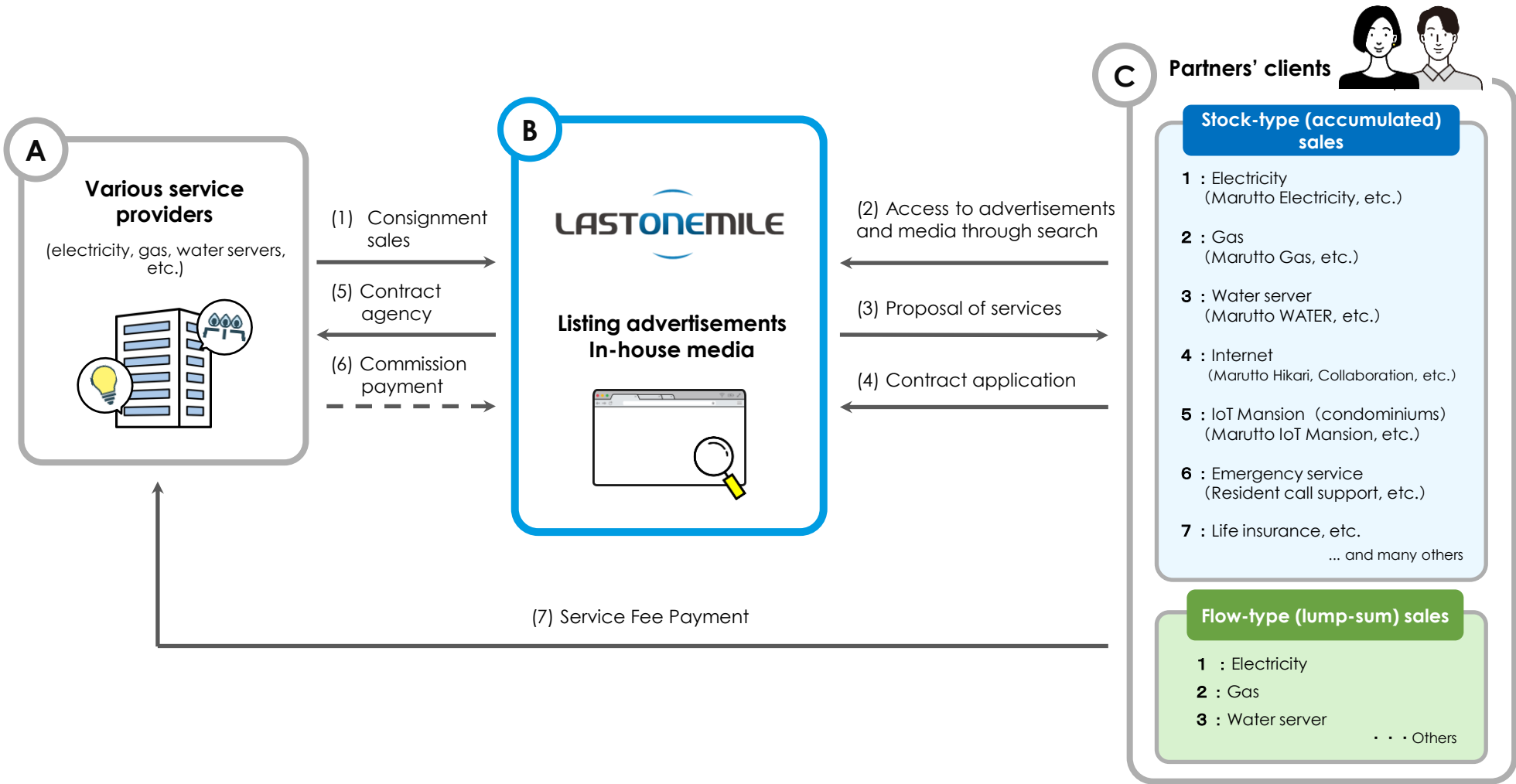
In the alliance business, we are introduced to prospective customers who desire our services by property management companies and other companies that have customers, and we propose and sell our own services and various services of service providers to prospective customers.



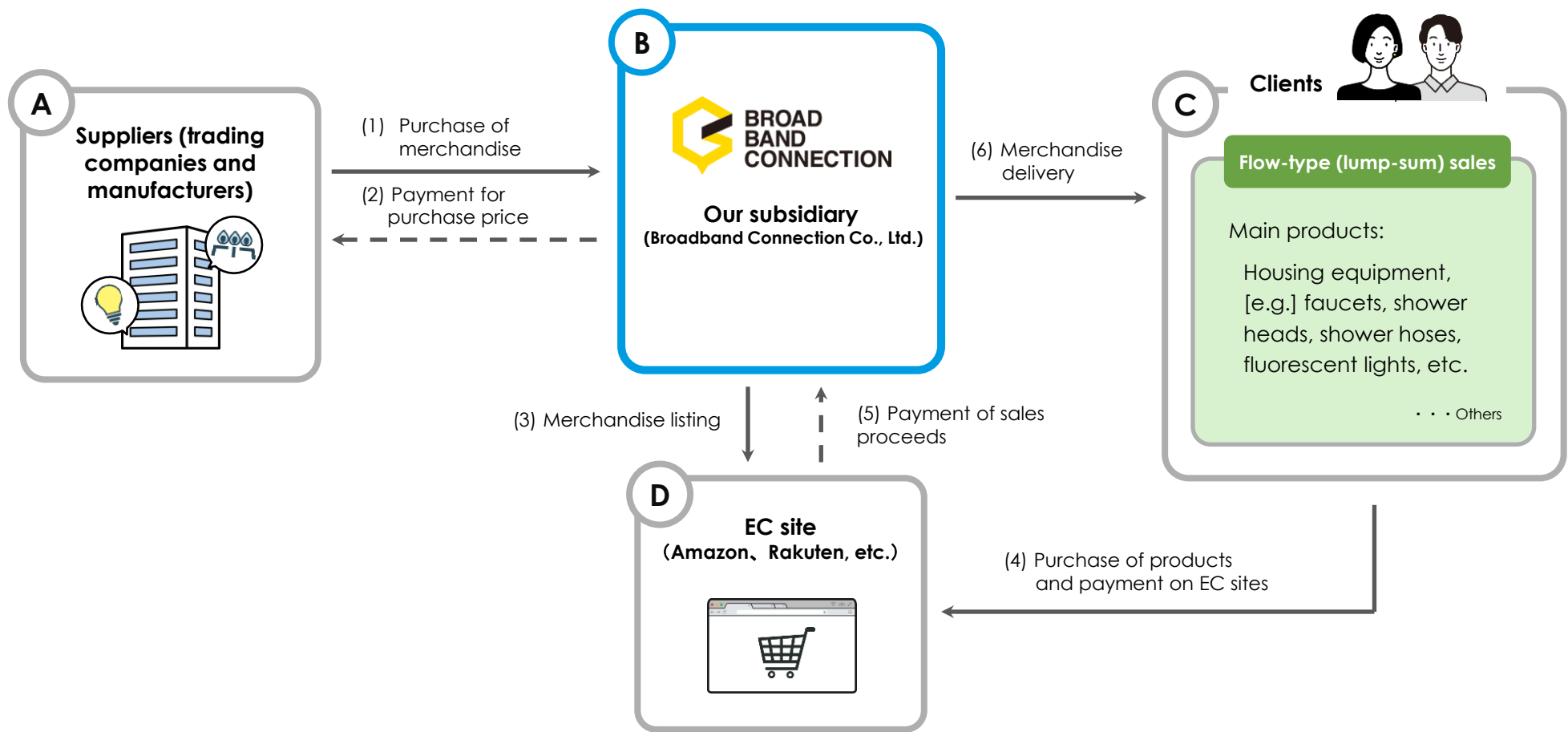
※SHC Co., Ltd. will be added from FY2025

Business Diagram-2 - Listing and Media Business

The Listing and Media Business is a business that utilizes the company's marketing know-how to obtain direct inflows from customers through the operation of listing advertisements and landing pages.

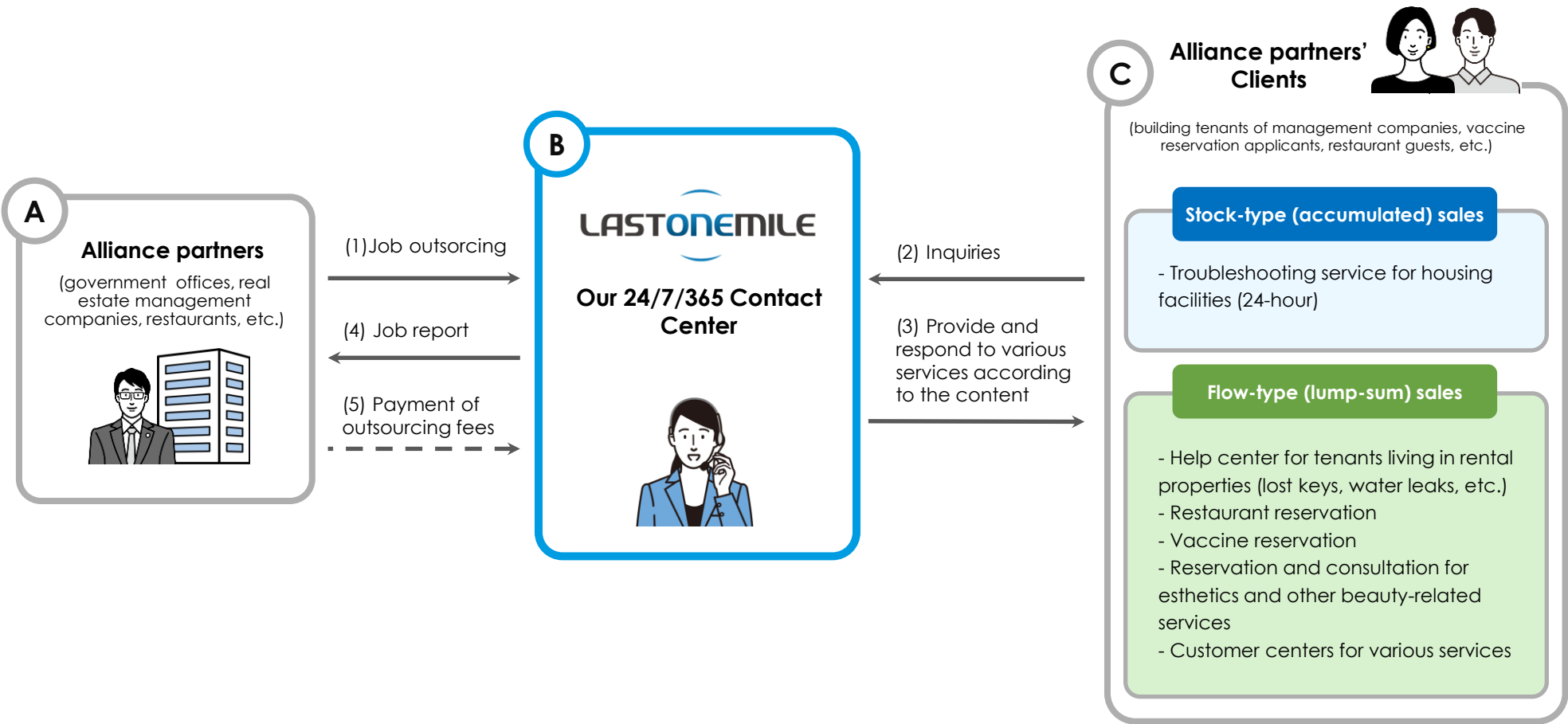


In the e-commerce site business, our subsidiary Broadband Connection Co., Ltd. ("BBC") analyzes sales data for each product and sells products on e-commerce sites (online stores) such as Amazon and Rakuten. Currently, the Company mainly sells products related to residential equipment such as faucets, hoses, etc. on Amazon.com.



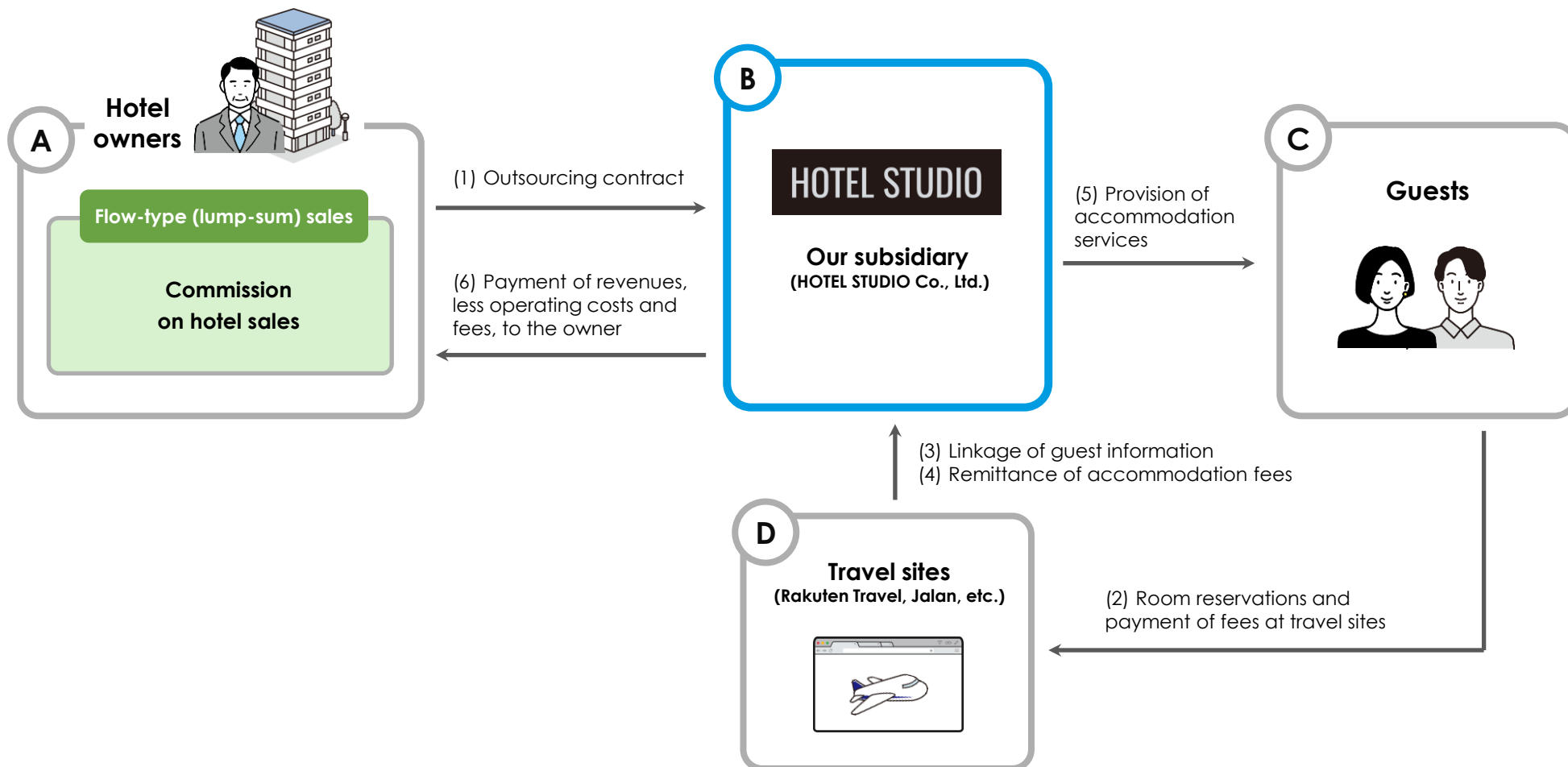
Business Diagram 4 - Contact Center Business (Inbound Center)

The contact center business is a business that provides call center services on behalf of government and municipal offices, real estate management companies, restaurants, etc. Contact center services are provided for various types of reception and inquiries, such as vaccination reservations and responses to inquiries from tenants of managed properties.



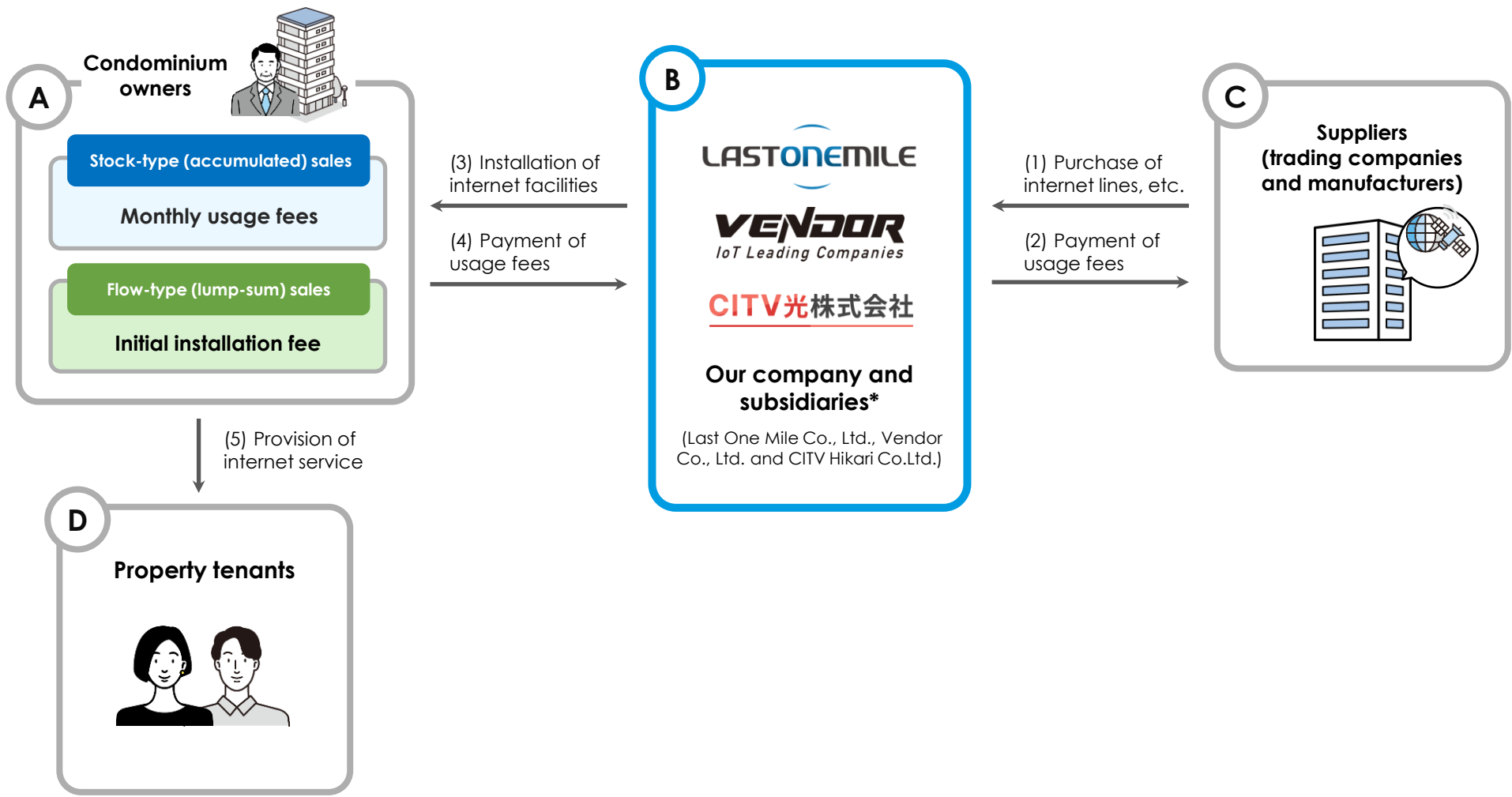
Business diagram 5 - Hotel operation contract

In the hotel operation contract, HOTEL STUDIO, our subsidiary is commissioned by hotel owners to perform operations such as taking guests' booking and room-making, etc.



Business Chart 6 - Free Internet Service for condominiums

Free Internet service for condominiums is a service that allows tenants to use the Internet free of charge by installing Internet facilities in multi-dwelling units such as condominiums and apartments at the expense of the owner of the condominium, etc.



※SHC Co., Ltd. will be added from FY2025

List of main services

種別	No	対 象 個人 法人	自社 サービス	サービス名	種別	No	対 象 個人 法人	自社 サービス	サービス名	種別	No	対 象 個人 法人	自社 サービス	サービス名
電気	1	○		まるっとでんき	回線	9	○		auひかり	その他	7	○		オートロック(集合玄関)
電気	2	○		東京ガスでんき	回線	10	○		NTTSOHO	その他	8	○		スマートロック(玄関キー)
電気	3	○		関西電力	回線	11	○		光コラボレーション卸事業	その他	9	○		ランドリール(室内物干し)
電気	4	○		たのしいでんき	Wi-Fi	1	○		Softbank Air	その他	10	○		地デジ/BS・CSアンテナ
電気	5	○		くらしエナジー	Wi-Fi	2	○		hi-ho Let's Wi-Fi	その他	11	○		複合機
電気	6	○		オクトパスエナジー	CC	1	○		24時間365日コールセンター	その他	12	○		BizMoネット
電気	7	○		九州電力	CC	2	○		不動産管理会社向けコールセンター	その他	13	○		ITサポート&セキュリティ
電気	8	○		楽々でんき	CC	3	○		官公庁向けコールセンター	その他	14	○		ギガらくWi-Fi
電気	9	○		Looopでんき	CC	4	○		美容系サポートセンター	その他	15	○		ギガらくカメラ
ガス	1	○		まるっとガス	CC	5	○		住宅設備修理受付	その他	16	○		ビジネスホン
ガス	2	○		東京ガス	CC	6	○		秘書代行	その他	17	○		UTM(統合脅威管理)
ガス	3	○		東京ガス電気セット	CC	7	○		各サービス休眠顧客掘り起こし業務受託	その他	18	○		RPA(自動化ロボット)
ガス	4	○		関西電力ガスセット	CC	8	○		各サービス顧客に向けたフォローコール受託	その他	19	○		業務用エアコン
ガス	5	○		九州電力ガスセット	CC	9	○		BtoB向けサービス契約に向けたアポイント獲得コール受託	その他	20	○		業務用冷蔵庫
ガス	6	○		東邦ガス	CC	10	○		BtoC向けサービス契約に向けた営業代行	その他	21	○		プロバイダ
ガス	7	○		ガスワン	CC	11	○		市場調査・アンケートコール受託	その他	22	○		24時間出張修理オプション
WTS	1	○		まるっとWATER	CC	12	○		入居者向け会員制駆けつけサービスの運営	その他	23	○		ITSS(ITスキル標準)
WTS	2	○		プレミアムウォーター	CC	13	○		駆けつけサービス会員数を増やすスキームの提供	その他	24	○		エアコン
WTS	3	○		Locca	CC	14	○		投げる消火器ファイテック販売	その他	25	○		業務用Wi-Fi
WTS	4	○		さくっとウォーター	CC	15	○		事務代行業務(リスト作成、リスト精査、パンチング、封入・封緘・発送など)	その他	26	○		コワークストレージ
回線	1	○		まるっとひかり	CC	16	○		DTPデザイン(チラシ、パンフレット、名刺など)	その他	27	○		サポートパック
回線	2	○		NTTフレッツ光	CC	17	○		モラルクレーム解決コールセンター「住生活110」	その他	28	○		カラオケレンタル(DAM)
回線	3	○		Softbank光	その他	1	○		まるっとIoTマンション	その他	29	○		カラオケレンタル(JOYSOUND)
回線	4	○		SO-net光	その他	2	○		まもりんぐ	その他	30	○		おまかせサイバーみまもり
回線	5	○		ドコモ光	その他	3	○		クラウドボックス(宅配トランクルーム・クラウドストレージ)	その他	31	○		防犯カメラ
回線	6	○		BIGLOBE光	その他	4	○		インターネット無料マンション	その他	32	○		弱電工事
回線	7	○		OCN光	その他	5	○		宅配BOX	その他	33	○		家族信託(株ファミトラ提供)
回線	8	○		J:COM NET	その他	6	○		集合ポスト	その他	34	○		生命保険・損害保険

※WTS = Water Server, Internet = Internet Services, CC = Contact Center



Notice

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Forward-looking statements include our business plans, market size, competitive conditions, industry information, growth potential, financial indicators and forecasts. Forward-looking statements are only as of the date they are made and are subject to change later. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that may cause actual results or performance to differ materially from those expressed or implied by such forward-looking statements.

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