# Summary of Consolidated Financial Results for the Year Ended December 31, 2024 (Japanese GAAP)

February 21, 2025

Company name: V-cube, Inc. Securities code: 3681

Stock exchange listings: The Prime Market of the Tokyo Stock Exchange URL: (Japanese) https://jp.vcube.com/ (English) http://www.vcube.com/ Date of general shareholders' meeting (as planned): March 28, 2025 Annual securities report filing date (as planned): March 28, 2025

Date of commerce dividend payments (as planned): -

#### 1.Results of the year ended December 31, 2024

(millions of Yen, except per share amounts)

#### (1) Consolidated operating results:

|                   | Net sa          | ales | Adjusted<br>EBITDA |       | Operating profit |   | Ordinary profit |   |
|-------------------|-----------------|------|--------------------|-------|------------------|---|-----------------|---|
| Fiscal year ended | Millions of yen | %    | Millions of yen    | %     | Millions of yen  | % | Millions of yen | % |
| Dec. 31, 2024     | 10,463          | -5.6 | 1,053              | -18.3 | -236             | - | -320            | - |
| Dec. 31, 2023     | 11,084          | -9.4 | 1,289              | -33.7 | -156             | - | -275            | - |

Note: Comprehensive income For the fiscal year ended Dec. 31, 2024: ¥-1,213 million [ - %] For the fiscal year ended Dec. 31, 2023: ¥-5,151 million [ - %]

|                   | Prof<br>attributa<br>owners of | ble to | Basic<br>earnings<br>per share | Diluted<br>earnings<br>per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------------|--------|--------------------------------|----------------------------------|------------------|--|--|
| Fiscal year ended | Millions of yen                | %      | Yen                            | Yen                              | %                | %  | %                                      |
| Dec. 31, 2024     | -1,417                         | -      | -55.73                         | -                                | -586.4           | -2.8                                     | -2.3                                   |
| Dec. 31, 2023     | -5,623                         | -      | -231.68                        | -                                | -172.4           | -1.9                                     | -1.4                                   |

Reference:

Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended Dec. 31, 2024: ¥16 million For the fiscal year ended Dec. 31, 2023: ¥-9 million

(2) Consolidated financial position:

| (=/ · · · - · · · · · · · · · · · · · · · |                 |                 |                        |                      |  |  |  |
|---|-----------------|-----------------|------------------------|----------------------|--|--|--|
|   | Total assets    | Net assets      | Capital adequacy ratio | Net assets per share |  |  |  |
| As of                                     | Millions of yen | Millions of yen | %                      | Yen                  |  |  |  |
| Dec. 31, 2024                             | 10,481          | 23              | -1.3                   | -5.35                |  |  |  |
| Dec. 31, 2023                             | 12,329          | 746             | 5.0                    | 25.62                |  |  |  |

Reference: Owner's equity As of Dec. 31, 2024: ¥-138 million As of Dec. 31, 2023: ¥621 million

#### (3) Consolidated cash flows

|                   | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash<br>equivalents at end of<br>period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Millions of yen                      | Millions of yen                      | Millions of yen                      | Millions of yen                                  |
| Dec. 31, 2024     | 815                                  | -473                                 | -759                                 | 1,006  |
| Dec. 31, 2023     | 990                                  | -1,916                               | 562                                  | 1,389  |

#### 2.Dividends

| Dividends   |                            |                    |                   |                    |       |                      |                                |  |
|---|----------------------------|--------------------|-------------------|--------------------|-------|----------------------|--------------------------------|--|
|   | Annual dividends per share |                    |                   |                    |       | Total cash           |                                | Ratio of                                     |
|   | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal<br>year-end | Total | dividends<br>(Total) | Payout ratio<br>(Consolidated) | dividends to<br>net assets<br>(Consolidated) |
|   | Yen                        | Yen                | Yen               | Yen                | Yen   | Millions of yen      | %                              | %  |
| Fiscal year ended Dec. 31, 2023                   | -                          | 0.00               | -                 | 0.00               | 0.00  | -                    | -                              | -  |
| Fiscal year ended Dec. 31, 2024                   | -                          | 0.00               | -                 | 0.00               | 0.00  | -                    | -                              | -  |
| Fiscal year ending<br>Dec. 31, 2025<br>(Forecast) | -                          | 0.00               | -                 | 0.00               | 0.00  |                      | -                              |  |

#### 3. Consolidated forecasts

(millions of Yen, except per share amounts)

|                                    | Net                       | sales                |
|------------------------------------|---------------------------|----------------------|
|                                    | Millions of yen           | %                    |
| Fiscal year ended<br>Dec. 31, 2025 | $^{10,800}_{\sim 12,000}$ | $^{3.2}_{\sim 14.7}$ |

The consolidated earnings forecast for the fiscal year ending December 2025 is currently difficult to estimate, so only the "Net sales" figure is disclosed at this time.

#### 4.Others

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (3) Number of issued and outstanding shares (common stock)
- (i) Number of issued and outstanding shares at the end of period (including treasury stock)

| As of December 31, 2023 | 24,737,400 shares | As of December 31, 2024 | 26,343,900 shares |
|-------------------------|-------------------|-------------------------|-------------------|
|                         |                   |                         |                   |

(ii) Number of treasury stock at the end of the period

|  | As of December 31, 2023 | 466,472 shares | As of December 31, 2024 | 466,472 shares |
|--|-------------------------|----------------|-------------------------|----------------|
|--|-------------------------|----------------|-------------------------|----------------|

(iii) Average number of shares outstanding during the period

| Fiscal year ended<br>December 31, 2023 | 24,270,928 shares | Fiscal year ended<br>December 31, 2024 | 25,429,707 shares |
|--|-------------------|--|-------------------|
| December 51, 2025                      |                   | December 51, 2024                      |                   |

#### (4) Formula for each management index

Adjusted EBITDA: Operating income + Depreciation & amortization ± EBITDA adjustment items (\*)

(\*) EBITDA adjustments items: Gains/losses on non-recurring or discontinued operations within operating revenues and expenses (M&A- related expenses, gains/losses from exited business etc.)

(Reference) Summary of the Non-consolidated Financial Results

#### (1) Non-consolidated Results of Operations:

|                   | Net sales       |      | Operating profit |       | Ordinary profit |       | Profit          |   |
|-------------------|-----------------|------|------------------|-------|-----------------|-------|-----------------|---|
| Fiscal year ended | Millions of yen | %    | Millions of yen  | %     | Millions of yen | %     | Millions of yen | % |
| Dec. 31, 2024     | 8,850           | -5.9 | 54               | -74.8 | 27              | -88.3 | -1,007          | - |
| Dec. 31, 2023     | 9,401           | -7.9 | 217              | -70.8 | 236             | -75.5 | -4,265          | - |

|                   | Basic earnings<br>per share | Diluted earnings<br>per share |
|-------------------|-----------------------------|-------------------------------|
| Fiscal year ended | Yen                         | Yen                           |
| Dec. 31, 2024     | -39.60                      | -                             |
| Dec. 31, 2023     | -175.73                     | -                             |

#### (2) Non-consolidated Financial Position:

|               | Total assets    | Net assets      | Capital adequacy ratio | Net assets per share |
|---------------|-----------------|-----------------|------------------------|----------------------|
| As of         | Millions of yen | Millions of yen | %                      | Yen                  |
| Dec. 31, 2024 | 10,533          | 150             | 1.3                    | 5.17                 |
| Dec. 31, 2023 | 12,112          | 702             | 5.7                    | 28.59                |

Reference:

Owner's equity

As of Dec. 31, 2024:  $\S133$  million As of Dec. 31, 2023:  $\S693$  million

<sup>\*</sup> Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

<sup>\*</sup> Explanation related to appropriate use of results forecasts and other items warranting special mention

The above forecasts are based on the information available as of the date of the release of this document. As a result, a
variety of factors in the future may cause actual results to differ from these forecasts.

|   | As of December 31, 2023 | As of December 31, 2024 |
|---|-------------------------|-------------------------|
| Assets  |                         |                         |
| Current assets                                |                         |                         |
| Cash and deposits                             | 1, 389, 327             | 1, 006, 73              |
| Notes and accounts receivable - trade         | 1, 822, 004             | 1, 580, 520             |
| Advance payments to suppliers                 | 12, 210                 | 10, 78                  |
| Prepaid expenses                              | 715, 895                | 703, 14                 |
| Current portion of long-term loans receivable | _                       | 39, 54                  |
| Other Other                                   | 90, 936                 | 267, 11                 |
| Allowance for doubtful accounts               | $\triangle 13,473$      | $\triangle$ 62, 66      |
| Total current assets                          | 4, 016, 900             | 3, 545, 17              |
| Non-current assets                            |                         |                         |
| Property, plant and equipment                 |                         |                         |
| Buildings                                     | 1, 058, 031             | 1, 155, 47              |
| Accumulated depreciation and impairment       | △280, 648               | △382, 87                |
| Buildings, net                                | 777, 382                | 772, 59                 |
| Tools, furniture and fixtures                 | 1, 568, 676             | 1, 376, 73              |
| Accumulated depreciation and impairment       | △621, 578               | △641, 51                |
| Tools, furniture and fixtures, net            | 947, 098                | 735, 21                 |
| Leased assets                                 | 718, 021                | 1, 029, 90              |
| Accumulated depreciation                      | △477, 987               | △554, 17                |
| Leased assets, net                            | 240, 033                | 475, 73                 |
| Total property, plant and equipment           | 1, 964, 515             | 1, 983, 55              |
| Intangible assets                             |                         |                         |
| Software                                      | 2, 042, 348             | 2, 509, 97              |
| Software in progress                          | 1, 482, 648             | 217, 90                 |
| Goodwill                                      | 844, 062                | 770, 17                 |
| Total intangible assets                       | 4, 369, 059             | 3, 498, 05              |
| Investments and other assets                  |                         |                         |
| Investment securities                         | 600, 176                | 465, 19                 |
| Shares of subsidiaries and associates         | 401, 785                | 406, 24                 |
| Long-term loans receivable                    | 35, 455                 | <del>-</del>            |
| Leasehold and guarantee deposits              | 330, 576                | 319, 46                 |
| Deferred tax assets                           | 511, 183                | 153, 39                 |
| Long-term prepaid expenses                    | 66, 527                 | 61, 43                  |
| Other   | 34, 222                 | 36, 05                  |
| Allowance for doubtful accounts               | △1, 234                 | △1, 23                  |
| Total investments and other assets            | 1, 978, 692             | 1, 440, 56              |
| Total non-current assets                      | 8, 312, 267             | 6, 922, 17              |
| Deferred assets                               |                         |                         |
| Share issuance costs                          | _                       | 13, 70                  |
| Total deferred assets                         | _                       | 13, 70                  |
| Total assets                                  | 12, 329, 168            | 10, 481, 05             |

|  | -                       |                         |
|--|-------------------------|-------------------------|
|  | As of December 31, 2023 | As of December 31, 2024 |
| Liabilities                                |                         |                         |
| Current liabilities                        |                         |                         |
| Accounts payable - trade                   | 579, 049                | 419, 225                |
| Short-term borrowings                      | 3, 881, 217             | 3, 587, 217             |
| Current portion of long-term borrowings    | 754, 500                | 754, 500                |
| Lease liabilities                          | 75, 728                 | 196, 710                |
| Contract liabilities                       | 911, 791                | 827, 061                |
| Provision for bonuses                      | 107, 522                | 129, 118                |
| Income taxes payable                       | 34, 381                 | 29, 661                 |
| Other                                      | 899, 438                | 813, 475                |
| Total current liabilities                  | 7, 243, 630             | 6, 756, 970             |
| Non-current liabilities                    |                         |                         |
| Long-term borrowings                       | 3, 847, 500             | 3, 093, 000             |
| Lease liabilities                          | 176, 829                | 253, 882                |
| Asset retirement obligations               | 289, 998                | 319, 572                |
| Other                                      | 25, 153                 | 33, 962                 |
| Total non-current liabilities              | 4, 339, 481             | 3, 700, 417             |
| Total liabilities                          | 11, 583, 111            | 10, 457, 387            |
| Net assets                                 |                         |                         |
| Shareholders' equity                       |                         |                         |
| Share capital                              | 92, 190                 | 10, 000                 |
| Capital surplus                            | 2, 831, 834             | 1, 326, 328             |
| Retained earnings                          | $\triangle 3, 220, 036$ | $\triangle 2, 567, 079$ |
| Treasury shares                            | △794, 791               | $\triangle 794, 791$    |
| Total shareholders'equity                  | △1, 090, 802            | $\triangle 2,025,541$   |
| Accumulated other comprehensive income     |                         |                         |
| Valuation difference on available-for-sale | 00.400                  | 400.040                 |
| securities                                 | 93, 103                 | 102, 940                |
| Foreign currency translation adjustment    | 1, 619, 613             | 1, 784, 034             |
| Total accumulated other comprehensive      | 1 510 515               | 1 000 055               |
| income                                     | 1, 712, 717             | 1, 886, 975             |
| Share acquisition rights                   | 8, 410                  | 16, 762                 |
| Non-controlling interests                  | 115, 731                | 145, 468                |
| Total net assets                           | 746, 056                | 23, 664                 |
| _  |                         |                         |

12, 329, 168

Total liabilities and net assets

10, 481, 052

## (2) Consolidated Statement of Income and Comprehensive Income (Consolidated Statement of Income)

|  |  | (Thousands of yen)                     |
|--|--|--|
|  | Fiscal year ended<br>December 31, 2023 | Fiscal year ended<br>December 31, 2024 |
| Net sales  | 11, 084, 673                           | 10, 463, 846                           |
| Cost of sales  | 6, 445, 262                            | 6, 515, 863                            |
| Gross profit   | 4, 639, 410                            | 3, 947, 983                            |
| Selling, general and administrative expenses                             | 4, 795, 509                            | 4, 184, 752                            |
| Operating loss   | △156, 098                              | △236, 769                              |
| Non-operating income   |  |  |
| Interest income  | 6, 928                                 | 5, 318                                 |
| Dividend income  | 3, 501                                 | _                                      |
| Insurance claim income   | 4, 271                                 | 1,620                                  |
| Foreign exchange gains   | _                                      | 13, 550                                |
| Subsidy income   | 1, 782                                 | 2, 490                                 |
| Gain on valuation of investment securities                               | 15, 353                                | _                                      |
| Share of profit of entities accounted for                                | <u> </u>                               | 16, 025                                |
| using equity method  |  |  |
| Other  | 4, 832                                 | 3, 354                                 |
| Total non-operating income   | 36, 669                                | 42, 360                                |
| Non-operating expenses   |  |  |
| Interest expenses  | 47, 787                                | 63, 143                                |
| Foreign exchange losses  | 3, 469                                 | _                                      |
| Commission expenses  | 68, 795                                | 56, 024                                |
| Loss on valuation of investment securities                               | 20, 619                                | 2, 128                                 |
| Share of loss of entities accounted for using                            | 9, 919                                 | _                                      |
| equity method  | E 451                                  | F 154                                  |
| Other  | 5, 451                                 | 5, 154                                 |
| Total non-operating expenses   | 156, 041                               | 126, 452                               |
| Ordinary loss  | △275, 470                              | △320, 861                              |
| Extraordinary income   | 1 400                                  |  |
| Gain on sale of non-current assets                                       | 1, 408                                 |  |
| Gain on sale of investment securities                                    | 10,000                                 | 11, 037                                |
| Settlement income  | 10, 000                                | 2 160                                  |
| Gain on reversal of share acquisition rights  Total extraordinary income | 11 400                                 | 2, 160                                 |
| Extraordinary losses   | 11, 408                                | 13, 197                                |
| Impairment losses  | 3, 779, 758                            | 598, 518                               |
| Loss on valuation of investment securities                               | 5, 119, 100<br>—                       | 7, 300                                 |
| Settlement payments  | 18, 852                                | -                                      |
| Extra retirement payments  | 133, 444                               | 4, 569                                 |
| Other  | 41, 405                                | 55, 166                                |
| Total extraordinary losses   | 3, 973, 461                            | 665, 555                               |
| Loss before income taxes   | $\triangle 4, 237, 524$                | △973, 218                              |
| Income taxes - current   | 10, 779                                | 39, 243                                |
| Income taxes - deferred  | 1, 344, 805                            | 375, 078                               |
| Total income taxes   | 1, 355, 585                            | 414, 321                               |
| Loss   | $\triangle 5, 593, 109$                | $\triangle 1, 387, 540$                |
| Profit attributable to non-controlling interests                         | 30, 073                                | 29, 737                                |
| Loss attributable to owners of parent                                    | $\triangle 5, 623, 183$                |  |
| LOSS attitudiable to owners of parent                                    | △0, 020, 180                           | $\triangle 1, 417, 278$                |

| (T) | 1        | C  | . \  |
|-----|----------|----|------|
| (1) | housands | ΟI | yen) |

|  |  | (Illoannailan ol joli)                 |
|--|--|--|
|  | Fiscal year ended<br>December 31, 2023 | Fiscal year ended<br>December 31, 2024 |
| Loss   | △5, 593, 109                           | △1, 387, 540                           |
| Other comprehensive income   |  |  |
| Valuation difference on available-for-sale securities              | 40, 277                                | 9, 836                                 |
| Foreign currency translation adjustment                            | 401, 248                               | 164, 420                               |
| Total other comprehensive income                                   | 441, 525                               | 174, 257                               |
| Comprehensive income   | △5, 151, 583                           | △1, 213, 283                           |
| Comprehensive income attributable to                               |  |  |
| Comprehensive income attributable to owners of parent              | △5, 180, 601                           | △1, 243, 020                           |
| Comprehensive income attributable to non-<br>controlling interests | 29, 017                                | 29, 737                                |

### (3) Consolidated Statements of Changes in Net Assets Fiscal year ended December 31, 2023

(Thousands of yen)

|  |               | Shareholders' equity |                   |                 |                                  |  |  |  |
|--|---------------|----------------------|-------------------|-----------------|----------------------------------|--|--|--|
|  | Share capital | Capital surplus      | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |  |  |  |
| Balance at beginning of period                       | 92, 190       | 2, 831, 834          | 2, 500, 230       | △794, 791       | 4, 629, 464                      |  |  |  |
| Changes during period                                |               |                      |                   |                 |                                  |  |  |  |
| Dividends of surplus                                 | _             | _                    | △97, 083          | _               | △97, 083                         |  |  |  |
| Profit (loss) attributable to owners of parent       | _             | -                    | △5, 623, 183      | _               | △5, 623, 183                     |  |  |  |
| Net changes in items other than shareholders' equity | -             |                      | _                 | -               | _                                |  |  |  |
| Total changes during period                          |               |                      | △5, 720, 266      |                 | △5, 720, 266                     |  |  |  |
| Balance at end of period                             | 92, 190       | 2, 831, 834          | △3, 220, 036      | △794, 791       | △1, 090, 802                     |  |  |  |

|  | Accumulated  | other comprehensive income                       |  |                                |                              |                     |
|--|--|--|--|--------------------------------|------------------------------|---------------------|
|  | Valuation difference on available- for-sale securities | Foreign<br>currency<br>translation<br>adjustment | Total<br>accumulated<br>other<br>comprehensive<br>income | Share<br>acquisition<br>rights | Non-controlling<br>interests | Total net<br>assets |
| Balance at beginning of period                       | 52, 826  | 1, 218, 365                                      | 1, 271, 192  | 2, 160                         | 86, 713                      | 5, 989, 529         |
| Changes during period                                |  |  |  |                                |                              |                     |
| Dividends of surplus                                 | _  | _  | _  | _                              | -                            | △97, 083            |
| Profit (loss) attributable to owners of parent       | _  | -  | -  | _                              | -                            | △5, 623, 183        |
| Net changes in items other than shareholders' equity | 40, 277  | 401, 248   | 441, 525   | 6, 250                         | 29, 017                      | 476, 792            |
| Total changes during period                          | 40, 277  | 401, 248   | 441, 525   | 6, 250                         | 29, 017                      | △5, 243, 474        |
| Balance at end of period                             | 93, 103  | 1, 619, 613                                      | 1, 712, 717  | 8,410                          | 115, 731                     | 746, 056            |

(Thousands of yen)

|   | Shareholders' equity |                 |                         |                 |                                  |  |  |
|---|----------------------|-----------------|-------------------------|-----------------|----------------------------------|--|--|
|   | Share capital        | Capital surplus | Retained earnings       | Treasury shares | Total<br>shareholders'<br>equity |  |  |
| Balance at beginning of period  | 92, 190              | 2, 831, 834     | △3, 220, 036            | △794, 791       | △1, 090, 802                     |  |  |
| Changes during period   |                      |                 |                         |                 |                                  |  |  |
| Issuance of new shares  | 218, 479             | 218, 479        | _                       | _               | 436, 959                         |  |  |
| Profit (loss) attributable to owners of parent  | -                    | -               | △1, 417, 278            | -               | △1, 417, 278                     |  |  |
| Capital reduction   | △300, 669            | 300, 669        | _                       |                 | _                                |  |  |
| Deficit disposition   | _                    | △2, 070, 235    | 2, 070, 235             | _               | _                                |  |  |
| Sale of shares of consolidated subsidiaries   | -                    | △4, 559         | _                       | -               | △4, 559                          |  |  |
| Change in ownership interest of<br>parent due to transactions with<br>non-controlling interests | 1                    | 50, 139         | _                       | 1               | 50, 139                          |  |  |
| Net changes in items other than shareholders' equity  | _                    | _               | _                       |                 | _                                |  |  |
| Total changes during period   | △82, 190             | △1, 505, 505    | 652, 956                | I               | △934, 739                        |  |  |
| Balance at end of period  | 10, 000              | 1, 326, 328     | $\triangle 2, 567, 079$ | △794, 791       | △2, 025, 541                     |  |  |

|   | Accumulated  | other comprehen                                  | sive income  |                                |                              |                     |
|---|--|--|--|--------------------------------|------------------------------|---------------------|
|   | Valuation difference on available- for-sale securities | Foreign<br>currency<br>translation<br>adjustment | Total<br>accumulated<br>other<br>comprehensive<br>income | Share<br>acquisition<br>rights | Non-controlling<br>interests | Total net<br>assets |
| Balance at beginning of period  | 93, 103  | 1, 619, 613                                      | 1, 712, 717  | 8, 410                         | 115, 731                     | 746, 056            |
| Changes during period   |  |  |  |                                |                              |                     |
| Issuance of new shares  | _  | -  | _  | _                              | _                            | 436, 959            |
| Profit (loss) attributable to owners of parent  | _  | _  | _  | _                              | _                            | △1, 417, 278        |
| Capital reduction   | _  | _  | _  | _                              | _                            | _                   |
| Deficit disposition   | _  | -  | _  | _                              | _                            | _                   |
| Sale of shares of consolidated subsidiaries   |  | _  |  | _                              | _                            | △4, 559             |
| Change in ownership interest of<br>parent due to transactions with<br>non-controlling interests | _  | -  | _  | _                              | _                            | 50, 139             |
| Net changes in items other than shareholders' equity  | 9, 836   | 164, 420   | 174, 257   | 8, 352                         | 29, 737                      | 212, 346            |
| Total changes during period   | 9, 836   | 164, 420   | 174, 257   | 8, 352                         | 29, 737                      | △722, 392           |
| Balance at end of period  | 102, 940   | 1, 784, 034                                      | 1, 886, 975  | 16, 762                        | 145, 468                     | 23, 664             |

| 1 year ended ber 31, 2023  △4, 237, 524  1, 048, 619  3, 779, 758  377, 519  9, 919  5, 265  △4, 052  7, 963  △10, 429  47, 787  3, 469  △35, 037  △11, 009 | Fiscal year ended December 31, 2024  \$\times 973, 218\$ \$1,064,910\$ \$598,518\$ \$132,346  \$\times 16,025\$  7,300  49,194  11,822 \$\times 5,318\$ \$63,143 \$\times 13,550\$ \$303,660  1,430   |
|---|---|
| $   \begin{array}{c}     1,048,619 \\     3,779,758 \\     377,519 \\     9,919 \\     \hline     5,265 \\     \hline                               $       | $1,064,910$ $598,518$ $132,346$ $\triangle 16,025$ $7,300$ $49,194$ $11,822$ $\triangle 5,318$ $63,143$ $\triangle 13,550$ $303,660$  |
| $   \begin{array}{c}     1,048,619 \\     3,779,758 \\     377,519 \\     9,919 \\     \hline     5,265 \\     \hline                               $       | $1,064,910$ $598,518$ $132,346$ $\triangle 16,025$ $7,300$ $49,194$ $11,822$ $\triangle 5,318$ $63,143$ $\triangle 13,550$ $303,660$  |
| $3, 779, 758$ $377, 519$ $9, 919$ $5, 265$ $\triangle 4, 052$ $7, 963$ $\triangle 10, 429$ $47, 787$ $3, 469$ $\triangle 35, 037$                           | $598, 518$ $132, 346$ $\triangle 16, 025$ $7, 300$ $49, 194$ $11, 822$ $\triangle 5, 318$ $63, 143$ $\triangle 13, 550$ $303, 660$  |
| $377, 519$ $9, 919$ $5, 265$ $\triangle 4, 052$ $7, 963$ $\triangle 10, 429$ $47, 787$ $3, 469$ $\triangle 35, 037$   | $132, 346$ $\triangle 16, 025$ $7, 300$ $49, 194$ $11, 822$ $\triangle 5, 318$ $63, 143$ $\triangle 13, 550$ $303, 660$   |
| $9,919$ $5,265$ $\triangle 4,052$ $7,963$ $\triangle 10,429$ $47,787$ $3,469$ $\triangle 35,037$  | $\triangle 16,025$ 7, 300 49, 194 11, 822 $\triangle 5,318$ 63, 143 $\triangle 13,550$ 303, 660   |
| $5, 265$ $\triangle 4, 052$ $7, 963$ $\triangle 10, 429$ $47, 787$ $3, 469$ $\triangle 35, 037$   | 7, 300 49, 194 11, 822 $\triangle$ 5, 318 63, 143 $\triangle$ 13, 550 303, 660  |
| $5, 265$ $\triangle 4, 052$ $7, 963$ $\triangle 10, 429$ $47, 787$ $3, 469$ $\triangle 35, 037$   | 7, 300 49, 194 11, 822 $\triangle$ 5, 318 63, 143 $\triangle$ 13, 550 303, 660  |
| $\triangle 4,052$ 7,963 $\triangle 10,429$ 47,787 3,469 $\triangle 35,037$  | $49, 194$ $11, 822$ $\triangle 5, 318$ $63, 143$ $\triangle 13, 550$ $303, 660$   |
| $7,963$ $\triangle 10,429$ $47,787$ $3,469$ $\triangle 35,037$  | $ \begin{array}{c} 11,822\\                                    $  |
| $\triangle 10, 429$ $47, 787$ $3, 469$ $\triangle 35, 037$  | $\triangle 5, 318$ $63, 143$ $\triangle 13, 550$ $303, 660$   |
| $47,787$ $3,469$ $\triangle 35,037$   | $\triangle 5, 318$ $63, 143$ $\triangle 13, 550$ $303, 660$   |
| 3, 469<br>△35, 037  | △13, 550<br>303, 660  |
| △35, 037  | △13, 550<br>303, 660  |
|   | ,   |
| △11, 009  | 1, 430  |
|   |   |
| 80, 111   | △166, 248   |
|   | 42, 508   |
| △84, 707  | △859  |
| △93, 761  | 73, 794   |
| 91, 258   | △56, 117  |
|   | 158, 860  |
|   | △355, 839   |
|   | 920, 312  |
|   | 3, 413  |
|   | △62, 970  |
|   | <u>△</u> 44, 969  |
| 990, 958  | 815, 786  |
|   |   |
| △ 402 181   | △144, 786   |
|   | $\triangle 1, 129, 202$   |
| △70, 000  |   |
| ↑ 150 D18   | _   |
|   | 135, 198  |
|   | 155, 190  |
|   | _   |
|   | 661, 384  |
| <b>△</b> 4 552  | 4, 278  |
| △1, 916, 914  | △473, 127   |
|   | $\triangle 21, 210$ $\triangle 84, 707$ $\triangle 93, 761$ $91, 258$ $108, 139$ $29, 123$ $1, 091, 202$ $10, 329$ $\triangle 45, 740$ $\triangle 64, 833$ $990, 958$ $\triangle 402, 181$ $\triangle 1, 734, 192$ $\triangle 70, 000$ $\triangle 150, 018$ $48, 937$ $525, 093$ $\triangle 130, 000$ $ \triangle 4, 552$ |

|  |  | (Thousands of yen)                     |
|--|--|--|
|  | Fiscal year ended<br>December 31, 2023 | Fiscal year ended<br>December 31, 2024 |
| Cash flows from financing activities   |  |  |
| Net increase (decrease) in short-term borrowings   | 1, 254, 057                            | △294, 000                              |
| Proceeds from long-term borrowings   | 3, 879, 000                            | _                                      |
| Repayments of long-term borrowings   | $\triangle 4, 228, 600$                | △754, 500                              |
| Proceeds from issuance of shares   | _                                      | 434, 236                               |
| Purchase of shares of subsidiaries not resulting in change in scope of consolidation                 | △121, 329                              | _                                      |
| Proceeds from sale of shares of subsidiaries<br>not resulting in change in scope of<br>consolidation | _                                      | 8, 050                                 |
| Proceeds from share issuance to non-<br>controlling shareholders                                     | _                                      | 50, 139                                |
| Proceeds from issuance of share acquisition rights   | 6, 250                                 | 8, 352                                 |
| Dividends paid   | △96, 304                               | △230                                   |
| Repayments of lease liabilities  | △130, 669                              | △211, 642                              |
| Net cash provided by (used in) financing activities  | 562, 404                               | △759, 595                              |
| Effect of exchange rate change on cash and cash equivalents  | 53, 181                                | 34, 344                                |
| Net increase (decrease) in cash and cash equivalents   | △310, 369                              | △382, 592                              |
| Cash and cash equivalents at beginning of period   | 1, 699, 697                            | 1, 389, 327                            |
| Cash and cash equivalents at end of period   | 1, 389, 327                            | 1, 006, 735                            |
|  | · · · · · · · · · · · · · · · · · · ·  | · · · · · · · · · · · · · · · · · · ·  |

# (4) Notes to Consolidated Financial Statements (Segment Information)

Fiscal year ended December 31, 2023

(Thousands of yen)

|                                  |                          | Reportable          | e segments                |                        |                      | Per<br>consolidated<br>financial<br>statements |
|----------------------------------|--------------------------|---------------------|---------------------------|------------------------|----------------------|--|
|                                  | Enterprise<br>DX Segment | Event<br>DX Segment | Third place<br>DX Segment | Reportable<br>segments | Reconciling<br>items |  |
| Sales                            |                          |                     |                           |                        |                      |  |
| Revenues from external customers | 4, 337, 866              | 4, 196, 623         | 2, 550, 184               | 11, 084, 673           | _                    | 11, 084, 673                                   |
| Transactions with other segments |                          | _                   | _                         |                        | _                    | _  |
| Net sales                        | 4, 337, 866              | 4, 196, 623         | 2, 550, 184               | 11, 084, 673           |                      | 11, 084, 673                                   |
| Operating profit (loss)          | 694, 436                 | △507, 938           | 764, 703                  | 951, 201               | △1, 107, 299         | △156, 098                                      |
| Other items                      |                          |                     |                           |                        |                      |  |
| Depreciation                     | 312, 532                 | 546, 117            | 165, 864                  | 1, 024, 514            | 24, 104              | 1, 048, 619                                    |
| Amortization of goodwill         | 105, 651                 | 271, 868            | _                         | 377, 519               | _                    | 377, 519                                       |

#### Notes:

- 1. The ¥1,107,299 thousand downward adjustment to segment income reflects corporate expenses not allocated to segments. Corporate expenses mainly include general administration costs of administrative departments. The adjustment amount of depreciation and amortization expense of ¥24,104 thousand primarily pertains to depreciation expenses related to corporate assets not allocated to any reporting segments.
- 2. Segment income (loss) has been adjusted for the operating income figure on the consolidated income statements.

Fiscal year ended December 31, 2024

(Thousands of yen)

|                                  | Reportable segments      |                     |                           |                        |                      | Per                                     |
|----------------------------------|--------------------------|---------------------|---------------------------|------------------------|----------------------|---|
|                                  | Enterprise<br>DX Segment | Event<br>DX Segment | Third place<br>DX Segment | Reportable<br>segments | Reconciling<br>items | consolidated<br>financial<br>statements |
| Sales                            |                          |                     |                           |                        |                      |   |
| Revenues from external customers | 4, 058, 584              | 3, 763, 996         | 2, 641, 265               | 10, 463, 846           | _                    | 10, 463, 846                            |
| Transactions with other segments | -                        | -                   | -                         | -                      | -                    | _                                       |
| Net sales                        | 4, 058, 584              | 3, 763, 996         | 2, 641, 265               | 10, 463, 846           |                      | 10, 463, 846                            |
| Operating profit (loss)          | 667, 446                 | △566, 367           | 746, 632                  | 847, 711               | △1, 084, 481         | △236, 769                               |
| Other items                      |                          |                     |                           |                        |                      |   |
| Depreciation                     | 320, 790                 | 541, 589            | 177, 631                  | 1, 040, 011            | 24, 899              | 1, 064, 910                             |
| Amortization of goodwill         | 114, 486                 | 17, 860             | _                         | 132, 346               | _                    | 132, 346                                |

### Notes:

1. The ¥1,084,481 thousand downward adjustment to segment income reflects corporate expenses not allocated to segments. Corporate expenses mainly include general administration costs of administrative departments. The adjustment amount of depreciation and amortization expense

- of  $\$24,\!899$  thousand primarily pertains to depreciation expenses related to corporate assets not allocated to any reporting segments.
- 2. Segment income (loss) has been adjusted for the operating income figure on the consolidated income statements.

(Information about Revising Segments)

Starting from the first quarter of the fiscal year ending December 31, 2024, the segmentation within our group and the allocation criteria for corporate expenses have been revised to more appropriately reflect the performance of each reporting segment.

The impact of these revisions on the net sales of reporting segments for the current consolidated fiscal year is minimal. Due to these revisions, segment profit or loss ( $\triangle$ ) increased by ¥190,129 thousand in the Enterprise DX Segment, by ¥73,835 thousand in the Event DX Segment, and by ¥116,932 thousand in the Third Place DX Segment, while the amount of reconciling items decreased by ¥380,896 thousand.

The segment information for the previous consolidated fiscal year is presented using the new method after the revisions.