

Translation

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Summary of Consolidated Financial Results for the Year Ended December 31, 2024 (Based on Japanese GAAP)

February 14, 2025

Company name: GLOBAL LINK MANAGEMENT INC.
 Stock exchange listing: Tokyo
 Stock code: 3486 URL <https://www.global-link-m.com/>
 Representative: CEO Daejoong Kim
 Inquiries: General Manager of Accounting Department Takashi Nakamura TEL 03(6415)6525
 Scheduled date of ordinary general meeting of shareholders: March 27, 2025
 Scheduled date to file Securities Report: March 27, 2025
 Scheduled date to commence dividend payments: March 12, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for analysts and investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended December 31, 2024 (from January 1, 2024 to December 31, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended December 31, 2024	64,482	56.3	5,732	25.0	5,138	20.6	3,413	18.6
Year ended December 31, 2023	41,258	15.7	4,586	65.2	4,260	87.0	2,878	97.3

Note: Comprehensive income Year ended December 31, 2024 ¥3,416 million [18.6%]
 Year ended December 31, 2023 ¥2,881 million [97.2%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended December 31, 2024	426.56	426.56	33.3	15.0	8.9
Year ended December 31, 2023	360.75	360.40	37.5	13.2	11.1

Reference: Share of profit (loss) of entities accounted for using equity method

Year ended December 31, 2024 ¥(6) million
 Year ended December 31, 2023 ¥35 million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2024	36,414	11,617	31.8	1,445.29
As of December 31, 2023	32,047	8,939	27.9	1,116.64

Reference: Equity As of December 31, 2024 ¥11,570 million
 As of December 31, 2023 ¥8,929 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended December 31, 2024	731	1,559	423	11,285
Year ended December 31, 2023	10,360	(1,986)	(3,253)	8,571

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended December 31, 2023	—	0.00	—	100.00	100.00	799	27.7	10.4
Year ended December 31, 2024	—	0.00	—	130.00	130.00	1,040	30.5	10.1
Year ending December 31, 2025 (Forecast)	—	0.00	—	72.50	72.50		30.5	

Note: At the Board of Directors meeting held on February 14, 2025, the Company resolved to conduct a 2-for-1 share split of its common shares with an effective date of April 1, 2025. For the fiscal year-end dividend per share and the annual dividends per share for the fiscal year ending December 31, 2025 (forecast), the amounts that take into account the impact of the aforementioned share split are shown. Without taking into account the share split, the fiscal year-end dividend and the annual dividends for the fiscal year ending December 31, 2025 (forecast) would both be ¥145.

3. Forecast of consolidated financial results for the year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	72,000	11.7	6,700	16.9	6,000	16.8	3,800	11.3	237.33

Notes: 1. The Company has not prepared the consolidated financial results forecast for the first half of the fiscal year ending December 31, 2025.

2. For basic earnings per share in the consolidated forecasts for the fiscal year ending December 31, 2025, the amount that takes into account the share split described in the note in “2. Cash dividends” is shown. Without taking into account the impact of the share split, basic earnings per share would be ¥474.65.

4. Notes

(1) Significant changes in the scope of consolidation during the year ended December 31, 2024: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	8,006,008 shares	As of December 31, 2023	7,996,544 shares
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Number of treasury shares at the end of the period

As of December 31, 2024	134 shares	As of December 31, 2023	134 shares
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Average number of shares during the period

Year ended December 31, 2024	8,002,587 shares	Year ended December 31, 2023	7,980,074 shares
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(Reference) Overview of non-consolidated financial results

1. Non-consolidated financial results for the year ended December 31, 2024 (from January 1, 2024 to December 31, 2024)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Net Sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended December 31, 2024	64,224	56.2	5,974	30.3	5,391	27.7	3,672	29.0
Year ended December 31, 2023	41,129	15.7	4,584	65.6	4,223	86.1	2,846	95.8

	Earnings per share	Diluted earnings per share
	Yen	Yen
Year ended December 31, 2024	458.88	458.88
Year ended December 31, 2023	356.65	356.31

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2024	36,563	11,832	32.3	1,473.77
As of December 31, 2023	32,002	8,898	27.8	1,112.81

Reference: Equity As of December 31, 2024 ¥11,798 million
 As of December 31, 2023 ¥8,898 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters

Caution regarding forward-looking statements and others

The above forecasts of financial results shown in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Consequently, actual business and other results may differ substantially due to various factors.

How to obtain supplementary materials on financial results

The Company is holding a financial results meeting for analysts and institutional investors on Friday, February 14, 2025. The explanatory materials for the meeting will be posted on the TDnet and the Company's website.

Consolidated financial statements

Consolidated balance sheets

(Thousands of yen)

	As of December 31, 2023	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	8,648,909	11,291,524
Accounts receivable - trade	—	12,254
Work in process	—	5,308
Real estate for sale	3,138,868	3,875,136
Real estate for sale in process	14,805,345	15,923,834
Supplies	1,510	1,771
Advance payments to suppliers	1,413,121	2,369,186
Other	226,501	565,515
Allowance for doubtful accounts	(1,891)	(1,419)
Total current assets	28,232,366	34,043,112
Non-current assets		
Property, plant and equipment		
Buildings, net	1,230,497	607,280
Land	1,950,338	665,880
Other, net	28,583	47,760
Total property, plant and equipment	3,209,419	1,320,920
Intangible assets	86,410	50,189
Investments and other assets		
Investment securities	14,400	424,400
Shares of subsidiaries and associates	76,930	70,926
Investments in capital	350	360
Deferred tax assets	355,169	432,958
Other	74,588	71,769
Allowance for doubtful accounts	(2,100)	—
Total investments and other assets	519,339	1,000,414
Total non-current assets	3,815,169	2,371,524
Total assets	32,047,535	36,414,637

(Thousands of yen)

	As of December 31, 2023	As of December 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	—	32,106
Short-term borrowings	2,628,042	6,288,702
Current portion of bonds payable	114,800	114,800
Current portion of long-term borrowings	8,230,907	4,218,358
Accounts payable - other	1,628,914	1,366,591
Income taxes payable	1,053,514	1,290,077
Provision for loss on subleasing business	5,862	34,669
Other	379,697	688,342
Total current liabilities	14,041,739	14,033,648
Non-current liabilities		
Bonds payable	267,200	152,400
Long-term borrowings	8,707,854	10,525,859
Provision for loss on subleasing business	3,022	2,172
Other	88,202	82,562
Total non-current liabilities	9,066,279	10,762,993
Total liabilities	23,108,018	24,796,642
Net assets		
Shareholders' equity		
Share capital	568,328	582,192
Capital surplus	368,328	382,192
Retained earnings	7,992,634	10,606,606
Treasury shares	(157)	(157)
Total shareholders' equity	8,929,133	11,570,834
Share acquisition rights	—	34,057
Non-controlling interests	10,383	13,102
Total net assets	8,939,516	11,617,995
Total liabilities and net assets	32,047,535	36,414,637

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Thousands of yen)

	Fiscal year ended December 31, 2023	Fiscal year ended December 31, 2024
Net sales	41,258,887	64,482,059
Cost of sales	33,552,435	54,687,438
Gross profit	7,706,451	9,794,621
Selling, general and administrative expenses	3,119,508	4,062,230
Operating profit	4,586,942	5,732,390
Non-operating income		
Dividend income	1,790	1,790
Share of profit of entities accounted for using equity method	35,441	—
Gain on investments in investment partnerships	73,159	—
Miscellaneous income	14,281	5,424
Other	104	673
Total non-operating income	124,776	7,887
Non-operating expenses		
Interest expenses	354,876	468,184
Share of loss of entities accounted for using equity method	—	6,004
Commission expenses	83,059	106,373
Other	13,118	21,681
Total non-operating expenses	451,054	602,244
Ordinary profit	4,260,665	5,138,033
Extraordinary income		
Gain on sale of non-current assets	—	140,824
Total extraordinary income	—	140,824
Extraordinary losses		
Loss on retirement of non-current assets	1,042	5,144
Total extraordinary losses	1,042	5,144
Profit before income taxes	4,259,622	5,273,714
Income taxes - current	1,454,975	1,935,170
Income taxes - deferred	(76,843)	(77,788)
Total income taxes	1,378,131	1,857,381
Profit	2,881,491	3,416,332
Profit attributable to non-controlling interests	2,710	2,719
Profit attributable to owners of parent	2,878,780	3,413,613

Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended December 31, 2023	Fiscal year ended December 31, 2024
Profit	2,881,491	3,416,332
Comprehensive income	2,881,491	3,416,332
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,878,780	3,413,613
Comprehensive income attributable to non-controlling interests	2,710	2,719

Consolidated statements of changes in equity

Fiscal year ended December 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	553,533	353,533	5,531,824	(78)	6,438,812
Changes during period					
Issuance of new shares	14,794	14,794			29,589
Dividends of surplus			(417,971)		(417,971)
Profit attributable to owners of parent			2,878,780		2,878,780
Purchase of treasury shares				(79)	(79)
Net changes in items other than shareholders' equity					—
Total changes during period	14,794	14,794	2,460,809	(79)	2,490,320
Balance at end of period	568,328	368,328	7,992,634	(157)	8,929,133

	Non-controlling interests	Total net assets
Balance at beginning of period	7,673	6,446,485
Changes during period		
Issuance of new shares		29,589
Dividends of surplus		(417,971)
Profit attributable to owners of parent		2,878,780
Purchase of treasury shares		(79)
Net changes in items other than shareholders' equity	2,710	2,710
Total changes during period	2,710	2,493,030
Balance at end of period	10,383	8,939,516

Fiscal year ended December 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	568,328	368,328	7,992,634	(157)	8,929,133
Changes during period					
Issuance of new shares	13,864	13,864			27,729
Dividends of surplus			(799,641)		(799,641)
Profit attributable to owners of parent			3,413,613		3,413,613
Purchase of treasury shares					—
Net changes in items other than shareholders' equity					—
Total changes during period	13,864	13,864	2,613,972	—	2,641,701
Balance at end of period	582,192	382,192	10,606,606	(157)	11,570,834

	Share acquisition rights	Non-controlling interests	Total net assets
Balance at beginning of period	—	10,383	8,939,516
Changes during period			
Issuance of new shares			27,729
Dividends of surplus			(799,641)
Profit attributable to owners of parent			3,413,613
Purchase of treasury shares			—
Net changes in items other than shareholders' equity	34,057	2,719	36,777
Total changes during period	34,057	2,719	2,678,478
Balance at end of period	34,057	13,102	11,617,995

Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended December 31, 2023	Fiscal year ended December 31, 2024
Cash flows from operating activities		
Profit before income taxes	4,259,622	5,273,714
Gain on sale of non-current assets	—	(140,824)
Share of loss (profit) of entities accounted for using equity method	(35,441)	6,004
Loss on retirement of non-current assets	1,042	8,076
Loss (gain) on investments in investment partnerships	(72,997)	—
Depreciation	89,117	107,545
Share-based payment expenses	28,050	31,407
Increase (decrease) in allowance for doubtful accounts	(2,409)	(2,572)
Increase(decrease) Sublease loss Business loss allowance	(4,521)	27,956
Interest and dividend income	(1,894)	(2,363)
Interest expenses	354,876	468,184
Decrease (increase) in inventories	7,797,474	(1,860,595)
Decrease (increase) in advance payments to suppliers	(528,432)	(956,064)
Increase (decrease) in accounts payable - other	(178,421)	(264,293)
Other, net	98,688	175,084
Subtotal	11,804,753	2,871,259
Interest and dividends received	1,894	2,363
Interest paid	(295,306)	(422,941)
Income taxes paid	(1,151,045)	(1,719,319)
Net cash provided by (used in) operating activities	10,360,296	731,361
Cash flows from investing activities		
Decrease (increase) in time deposits	2,799	71,001
Proceeds from divestments	21,503	—
Purchase of investment securities	—	(410,000)
Purchase of property, plant and equipment	(1,944,387)	(92,827)
Proceeds from sale of property, plant and equipment	—	2,054,942
Purchase of intangible assets	(13,488)	(3,829)
Payments of leasehold and guarantee deposits	(232)	(60,188)
Other, net	(53,181)	(10)
Net cash provided by (used in) investing activities	(1,986,986)	1,559,088
Cash flows from financing activities		
Proceeds from short-term borrowings	9,882,766	20,024,427
Repayments of short-term borrowings	(12,178,655)	(16,188,043)
Proceeds from long-term borrowings	6,416,406	16,300,158
Repayments of long-term borrowings	(7,107,747)	(18,827,663)
Proceeds from issuance of bonds	200,000	—
Redemption of bonds	(48,000)	(114,800)
Proceeds from issuance of share acquisition rights	—	30,450
Dividends paid	(417,647)	(799,753)
Other, net	(259)	(1,609)
Net cash provided by (used in) financing activities	(3,253,136)	423,166
Net increase (decrease) in cash and cash equivalents	5,120,173	2,713,616
Cash and cash equivalents at beginning of period	3,451,734	8,571,907
Cash and cash equivalents at end of period	8,571,907	11,285,524