

February 14, 2025

To whom it may concern

Company name: NITTO KOHKI CO., LTD.
(Code No. 6151 Tokyo Stock Exchange Prime)

Representative: Akinobu Ogata, Representative Director,
President CEO

Inquiry: Hiromi Noguchi, Managing Executive Officer,
Investor Relations

Financial Supplement for the Nine Months Ended December 31, 2024

Highlight of 3Q Financial Results

As current performance and inquiries are steady, there are no changes to the financial results forecasts for FY2024

Although sales and operating profit both decreased year on year, they were at a similar level to the previous quarter. (Sales were up 0.1%, and operating profit up 2.1%.)

Domestically, demand weakened and sales decreased in the Machine Tools Business and the Linear Pumps Business. Although the mainstay Quick Connect Couplings Business has been slow to recover for industrial equipment, we expect the recovery trend for semiconductor production equipment to continue.

Overseas, despite a recovery trend in demand and sales for the Linear Pumps Business in Europe, sales declined due to the impact of a decrease in demand in the United States.

The cost-to-sales ratio declined as the Company intentionally increased inventory levels following the construction of a new plant.

| (million yen) | FY2023 3Q | | FY2024 3Q | | YoY | Ref. (Announced on 2024/5/9) | |
|---|-----------|-------|-----------|-------|--------|---------------------------------|-----------------------|
| | Ratio | | Ratio | | | FY2024 plan | Achieve- ment rate |
| Sales | 20,607 | | 20,307 | | -1.5% | 28,240 | 72% |
| Cost of sales | 11,232 | 54.5% | 10,930 | 53.8% | -2.7% | | |
| Gross profit | 9,375 | 45.5% | 9,377 | 46.2% | 0.0% | | |
| Total selling, general and administrative expenses | 7,256 | 35.2% | 7,313 | 36.0% | 0.8% | | |
| Operating profit | 2,118 | 10.3% | 2,063 | 10.2% | -2.6% | 3,060 | 67% |
| Ordinary profit | 2,299 | 11.2% | 2,188 | 10.8% | -4.8% | 3,160 | 69% |
| Extraordinary losses | - | - | 107 | 0.5% | - | | |
| Profit attributable to owners of parent | 1,625 | 7.9% | 1,449 | 7.1% | -10.8% | 2,220 | 65% |

Performance by Segment

Recovery trend in Quick Connect Couplings for semiconductor production equipment in the mainstay Quick Connect Couplings Business Linear Pumps and Door Closers improved to the black

Couplings

Demand decreased for products for industrial equipment and for China. Meanwhile, couplings for semiconductor production equipment were on a recovery trend and sales increased compared to the same period of the previous year.

Machine Tools

Sales decreased, mainly in Japan and the Americas. However, we expect sales to increase in Japan in the fourth quarter due to ramping up of sales promotion activities toward the end of the fiscal year.

Linear Pumps

Inventory adjustment for blowers is coming to an end in Europe. Meanwhile, demand for pumps for medical devices in the Americas and embedded pumps in Japan has not recovered. Profit improved to the black year on year due to a decline in the cost of sales ratio.

Door Closers

Sales continued to be steady in the second quarter (July-September), with strong performance in Europe and the Americas. Profit improved to the black year on year.

| (million yen) | FY2023 3Q | FY2024 3Q | YoY |
|-------------------------|-----------|-----------|--------|
| Sales | | | |
| Couplings | 8,901 | 8,914 | 0.2% |
| Machine Tools | 6,649 | 6,399 | -3.8% |
| Linear Pumps | 3,395 | 3,252 | -4.2% |
| Door Closers | 1,661 | 1,739 | 4.7% |
| Operating profit | | | |
| Couplings | 1,823 | 1,574 | -13.6% |
| Machine Tools | 443 | 418 | -5.5% |
| Linear Pumps | -124 | 33 | — |
| Door Closers | -23 | 36 | — |

Forecast of Consolidated Financial Results

There are no changes to the initial financial results forecasts (announced on May 9, 2024).

| | FY2024 | YoY |
|---|--------|------|
| Sales | 28,240 | 4.3% |
| Operating profit | 3,060 | 3.4% |
| Ordinary profit | 3,160 | 1.9% |
| Profit attributable to owners of parent | 2,220 | 8.3% |

Investor Relations Website



We actively provide information to our shareholders and investors through our Investor Relations site on our website. Please visit the site.

<https://www.nitto-kohki.co.jp/e/ir>