

Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2024 (Based on Japanese GAAP)

February 13, 2025

Company name: RAKUS Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 3923 URL <https://www.rakus.co.jp>
 Representative: Representative Director and President Takanori Nakamura
 Director and Business Administration
 Inquiries: Takahiro Miyauchi TEL 03(6683)3857
 Headquarters
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2024	35,549	27.7	7,546	111.3	7,557	109.3	5,590	125.9
Nine months ended December 31, 2023	27,841	40.5	3,571	221.8	3,610	222.0	2,474	264.4

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2024	30.85	–
Nine months ended December 31, 2023	13.66	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2024	26,282	18,691	71.1
As of March 31, 2024	21,234	13,347	62.9

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2024	–	0.00	–	2.35	2.35
Year ending March 31, 2025	–	0.00	–		
Year ending March 31, 2025 (Forecast)				4.10	4.10

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	48,500	26.3	9,400	69.1	9,410	67.7	7,310	74.6	40.35

4. Notes

- (1) Significant changes in the scope of consolidation during the nine months ended December 31, 2024: Yes
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	181,216,000 shares	As of March 31, 2024	181,216,000 shares
-------------------------	--------------------	----------------------	--------------------

Number of treasury shares at the end of the period

As of December 31, 2024	42,167 shares	As of March 31, 2024	1,966 shares
-------------------------	---------------	----------------------	--------------

Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2024	181,179,535 shares	Nine months ended December 31, 2023	181,214,363 shares
-------------------------------------	--------------------	-------------------------------------	--------------------

Quarterly consolidated financial statements

Consolidated balance sheets

(Millions of yen)

	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	7,010	8,167
Accounts receivable - trade	5,702	6,679
Other	450	640
Allowance for doubtful accounts	(18)	(21)
Total current assets	13,145	15,466
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	288	301
Tools, furniture and fixtures, net	1,173	1,802
Construction in progress	—	28
Total property, plant and equipment	1,461	2,132
Intangible assets		
Goodwill	1,696	1,446
Customer-related intangible assets	2,067	1,958
Software	46	122
Total intangible assets	3,810	3,528
Investments and other assets		
Investment securities	429	2,595
Long-term loans receivable from subsidiaries and associates	28	25
Guarantee deposits	1,153	1,268
Deferred tax assets	1,180	1,241
Other	41	59
Allowance for doubtful accounts	(16)	(34)
Total investments and other assets	2,817	5,154
Total non-current assets	8,088	10,815
Total assets	21,234	26,282

(Millions of yen)

	As of March 31, 2024	As of December 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	3	0
Current portion of long-term borrowings	754	379
Accounts payable - other	1,828	2,055
Accrued expenses	1,341	222
Income taxes payable	1,221	1,569
Accrued consumption taxes	1,026	913
Contract liabilities	901	1,051
Provision for bonuses	35	683
Other	260	454
Total current liabilities	7,372	7,330
Non-current liabilities		
Long-term borrowings	216	25
Long-term accrued expenses	91	181
Guarantee deposits received	78	52
Deferred tax liabilities	128	—
Total non-current liabilities	513	259
Total liabilities	7,886	7,590
Net assets		
Shareholders' equity		
Share capital	378	378
Capital surplus	308	314
Retained earnings	12,681	17,845
Treasury shares	(1)	(2)
Total shareholders' equity	13,365	18,535
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(48)	104
Deferred gains or losses on hedges	1	14
Foreign currency translation adjustment	29	36
Total accumulated other comprehensive income	(18)	155
Total net assets	13,347	18,691
Total liabilities and net assets	21,234	26,282

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Net sales	27,841	35,549
Cost of sales	7,999	9,225
Gross profit	19,842	26,323
Selling, general and administrative expenses	16,270	18,777
Operating profit	3,571	7,546
Non-operating income		
Interest income	0	1
Foreign exchange gains	19	6
Compensation income	0	0
Subsidy income	2	3
Reversal of allowance for doubtful accounts for subsidiaries and associates	16	—
Other	2	1
Total non-operating income	40	13
Non-operating expenses		
Interest expenses	2	2
Other	0	0
Total non-operating expenses	2	2
Ordinary profit	3,610	7,557
Extraordinary income		
Settlement income	7	—
Total extraordinary income	7	—
Extraordinary losses		
Loss on retirement of non-current assets	8	0
Total extraordinary losses	8	0
Profit before income taxes	3,609	7,556
Income taxes - current	1,158	2,229
Income taxes - deferred	(23)	(262)
Total income taxes	1,134	1,966
Profit	2,474	5,590
Profit attributable to owners of parent	2,474	5,590

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Profit	2,474	5,590
Other comprehensive income		
Valuation difference on available-for-sale securities	—	153
Deferred gains or losses on hedges	6	12
Foreign currency translation adjustment	3	7
Total other comprehensive income	9	173
Comprehensive income	2,484	5,763
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,484	5,763