Non-consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2025 <under Japanese GAAP>

February 3, 2025

Company name: PALTAC CORPORATION

(URL: https://www.paltac.co.jp/)

Listing: Tokyo Stock Exchange (Code number: 8283)

Representative: Representative Director, President

Takuya Yoshida

Contact: Director, Senior Managing Executive Officer, General Manager of Management Planning

Headquarters

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Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results presentation meeting: No

(Figures are rounded down to the nearest million yen)

1. Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2025 (From April 1, 2024 to December 31, 2024)

(1) Operating Results (cumulative)

(% increase figures indicate year-on-year change)

| | Net sales | | Net sales Operating profit | | Ordinary profit | | Profit | |
|-------------------|-------------|-----|----------------------------|------|-----------------|------|-------------|------|
| Nine months ended | (¥ million) | % | (¥ million) | % | (¥ million) | % | (¥ million) | % |
| December 31, 2024 | 911,064 | 3.2 | 22,439 | 2.1 | 25,417 | 3.1 | 18,282 | 6.6 |
| December 31, 2023 | 883,042 | 4.1 | 21,968 | 15.0 | 24,659 | 15.2 | 17,144 | 16.2 |

| | Earnings per share | Diluted earnings per share |
|-------------------|--------------------|-------------------------------|
| Nine months ended | (¥) | (¥) |
| December 31, 2024 | 292.09 | _ |
| December 31, 2023 | 272.80 | - |

(2) Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------|--------------|-------------|--------------|----------------------|
| As of | (¥ million) | (¥ million) | % | (¥) |
| December 31, 2024 | 523,038 | 284,957 | 54.5 | 4,597.11 |
| March 31, 2024 | 495,697 | 277,962 | 56.1 | 4,422.87 |

Reference: Equity As of December 31, 2024: ¥284,957 million As of March 31, 2024: ¥277,962 million

2. Dividends

| 21 Dividends | | | | | | | | |
|--|---------------|----------------------------|---------------|----------|--------|--|--|--|
| | | Annual dividends per share | | | | | | |
| | First quarter | Second quarter | Third quarter | Year-end | Total | | | |
| | (¥) | (¥) | (¥) | (¥) | (¥) | | | |
| Fiscal year ended March 31, 2024 | _ | 45.00 | _ | 49.00 | 94.00 | | | |
| Fiscal year ending March 31, 2025 | _ | 50.00 | _ | | | | | |
| Fiscal year ending March 31, 2025 (Forecast) | | | | 55.00 | 105.00 | | | |

Note: Revision to the forecasts most recently announced: No

3. Forecasts of Financial Results for the Fiscal Year Ending March 31, 2025

(From April 1, 2024 to March 31, 2025)

(% increase figures indicate year-on-year change)

| | Net sa | les | Operating | g profit | Ordinary | profit | Prof | i̇̃t | Earnings per share |
|-------------|-------------|-----|-------------|----------|-------------|--------|-------------|------|--------------------|
| | (¥ million) | % | (¥ million) | % | (¥ million) | % | (¥ million) | % | (¥) |
| Fiscal year | 1,190,000 | 3.3 | 28,000 | 3.0 | 31,700 | 3.8 | 22,000 | 6.6 | 350.06 |

Note: Revision to the forecasts most recently announced: No

* Notes

(1) Adoption of Accounting Treatments Specific to Preparation of Quarterly Financial Statements: No

(2) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatements

1) Changes in accounting policies due to revisions to accounting standards, and other regulations: No

2) Changes in accounting policies due to other reasons: No

3) Changes in accounting estimates: No

4) Restatements: No

(3) Number of Issued Shares (common stock)

1) Number of issued shares at the end of the period (including treasury stock)

| As of December 31, 2024 | 63,000,000 shares |
|-------------------------|-------------------|
| As of March 31, 2024 | 63,553,485 shares |

2) Number of treasury shares at the end of the period

| As of December 31, 2024 | 1,013,711 shares |
|-------------------------|------------------|
| As of March 31, 2024 | 706,796 shares |

3) Average number of outstanding shares during the period (cumulative from the beginning of the fiscal year)

| For the nine months ended December 31, 2024 | 62,591,726 shares |
|---|-------------------|
| For the nine months ended December 31, 2023 | 62,846,726 shares |

(Note)

- (1) On June 3, 2024, the Company retired treasury stock. As a result, the number of issued shares and of treasury shares decreased by 553,485 sharers respectively.
- (2) Based on a decision by the Board of Directors on July 29, 2024, the Company purchased treasury stock of 860,400 shares during the period from July 30, 2024 to December 31, 2024.

- * The quarterly review procedures for quarterly financial statements and notes to quarterly financial statements by certified public accountants or audit firms: No
- * Information regarding proper use of the forecasts of financial results, and other special instructions (Cautionary notes to the forward-looking statements)

The forward-looking statements contained in this report, including forecasts of financial results, are based on information currently available and assumptions that management believes to be reasonable. Actual financial and other results may differ substantially due to various factors. Please refer to the section "1. Financial Results Information for the Nine Months Ended December 31, 2024 (3) Forecasts and Other Projections" on page 4 of the attached material to this quarterly financial results report for the suppositions that form the assumptions for the forecasts and cautions concerning the use thereof.

(How to access the presentation material for this quarterly financial results) Presentation (Presentation Material for this financial results) is posted on the Company's website (https://www.paltac.co.jp/tomorrow/index.html).

(The quarterly review procedures by certified public accountants or audit firms)

The Company will plan to receive the quarterly review procedures for quarterly financial statements and notes to quarterly financial statements by certified public accountants or audit firms. And after those procedures noted above, the Company will disclose the financial results report with the quarterly review report attached on February 10, 2025.

(Information regarding this results report written in English)

None of the information in this report constitutes solicitation to purchase or sell the stock of PALTAC CORPORATION. It was not prepared with the intention of providing investment advice about the stock of PALTAC CORPORATION.

Furthermore, this report is an English translation of the original, which was prepared in Japanese. In the event of any discrepancies between the Japanese original and the English translation, the Japanese original shall prevail.

Attached Material

Contents

| F1 | inancial Results Information for the Nine Months Ended December 31, 2024 | 2 |
|-----|---|-----------------------|
| (1) | Operating Results | 2 |
| (2) | | |
| (3) | Forecasts and Other Projections | 4 |
| Q | uarterly Financial Statements and Notes to Quarterly Financial Statements | 5 |
| (1) | Quarterly Balance Sheets | 5 |
| (2) | Quarterly Statements of Income | 7 |
| (3) | Quarterly Statements of Cash Flows | 8 |
| (4) | Notes to Quarterly Financial Statements | 9 |
| | (Notes on premise of going concern) | 9 |
| | (Notes on significant changes in the amount of shareholders' equity) | 9 |
| | (Notes on quarterly balance sheets) | 9 |
| | (Notes on quarterly statements of cash flows) | 9 |
| | (Notes on changes in equity) | 10 |
| | (Segment information) | 10 |
| | (Revenue recognition) | 11 |
| | (Per share information) | 12 |
| | (Significant subsequent event) | 12 |
| | (1) (2) (3) Q (1) (2) (3) | 7. Financial Position |

1. Financial Results Information for the Nine Months Ended December 31, 2024

(1) Operating Results

Results highlights

In the nine months ended December 31, 2024, business conditions remained difficult due to the increasing trend in budget-consciousness of consumers and the soaring logistics costs, despite a certain level of growth of demand reflecting a pick-up in people's movement and an increase in foreign tourists to Japan.

In terms of sales results, PALTAC CORPORATION (the "Company") was seeing the market conditions of consistently declining demand for the COVID-19-related products, budget-consciousness of consumers and restrained purchasing certain products such as supplements. Amid these conditions, the Company has achieved year-on-year growth of net sales by successfully responding to the market changes arising from a pick-up in people's movement, an increase in inbound demand, pandemic of infectious disease and more through data analysis, and steadily carrying out effective sales activities including launching attractive new products.

In terms of profits, despite an increase in the SG&A expenses due to soaring logistics costs and active investment in human resources, operating profit was up year on year due to an increase in gross profit accompanying sales expansion and decline in the SG&A expenses rate due to effects from fixed expenses absorption.

Results highlights for the nine months ended December 31, 2024 are as follows:

(Millions of yen, unless otherwise noted)

| | Nine months ended | Nine months ended | Cha | nge |
|------------------------------|-------------------|-------------------|---------|----------|
| | December 31, 2023 | December 31, 2024 | Amount | Rate (%) |
| Net sales | 883,042 | 911,064 | 28,021 | 3.2 |
| Gross profit | 66,382 | 68,021 | 1,638 | |
| [Gross profit margin (%)] | [7.52] | [7.47] | [-0.05] | 2.5 |
| SG&A expenses | 44,414 | 45,581 | 1,167 | |
| [SG&A expenses ratio (%)] | [5.03] | [5.00] | [-0.03] | 2.6 |
| Operating profit | 21,968 | 22,439 | 471 | |
| [Operating profit ratio (%)] | [2.49] | [2.46] | [-0.03] | 2.1 |
| Ordinary profit | 24,659 | 25,417 | 757 | |
| [Ordinary profit ratio (%)] | [2.79] | [2.79] | [0.00] | 3.1 |
| Profit | 17,144 | 18,282 | 1,137 | |
| [Profit margin (%)] | [1.94] | [2.01] | [0.07] | 6.6 |

Sales highlights

Sales results for the nine months ended December 31, 2024 by product category are as follows:

(Millions of yen, unless otherwise noted)

| Product category | Nine months ended | Nine months ended | Change | | |
|--------------------------------------|-------------------|-------------------|--------|----------|--|
| 1 Toduct Category | December 31, 2023 | December 31, 2024 | Amount | Rate (%) | |
| Cosmetics | 207,219 | 215,558 | 8,339 | 4.0 | |
| Daily necessities | 384,399 | 404,428 | 20,029 | 5.2 | |
| OTC pharmaceuticals | 115,222 | 113,557 | -1,665 | -1.4 | |
| Health and sanitary related products | 161,274 | 161,886 | 612 | 0.4 | |
| Others | 14,927 | 15,633 | 706 | 4.7 | |
| Total | 883,042 | 911,064 | 28,021 | 3.2 | |

Sales results for the nine months ended December 31, 2024 by customer category are as follows:

(Millions of yen, unless otherwise noted)

| Customan satagam. | Nine months ended | Nine months ended | Cha | nge |
|--------------------------------|-------------------|-------------------|---------|----------|
| Customer category | December 31, 2023 | December 31, 2024 | Amount | Rate (%) |
| Drugstores (Pharmacies) | 556,844 | 582,538 | 25,694 | 4.6 |
| Discount stores | 74,379 | 83,475 | 9,095 | 12.2 |
| Convenience stores | 69,907 | 73,072 | 3,164 | 4.5 |
| Home centers (DIY stores) | 67,848 | 66,579 | -1,269 | -1.9 |
| Supermarkets | 40,506 | 40,983 | 476 | 1.2 |
| General merchandising stores | 30,232 | 31,465 | 1,233 | 4.1 |
| Export, EC business and others | 43,322 | 32,949 | -10,373 | -23.9 |
| Total | 883,042 | 911,064 | 28,021 | 3.2 |

As the Company has one reportable segment, disclosure by segment information has been omitted.

(2) Financial Position

1) Assets, liabilities and net assets

(Millions of yen)

| | As of March 31, 2024 | As of December 31, 2024 | Change in amount |
|-------------------|----------------------|-------------------------|------------------|
| Total assets | 495,697 | 523,038 | 27,341 |
| Total liabilities | 217,734 | 238,080 | 20,346 |
| Net assets | 277,962 | 284,957 | 6,995 |

(Assets)

Total assets as of the end of the third quarter were ¥523,038 million, an increase of ¥27,341 million from the end of the previous fiscal year. Main factors were increases in notes and accounts receivable-trade and in merchandise and finished goods.

(Liabilities)

Total liabilities as of the end of the third quarter were \(\frac{\text{\frac{4}}}{238,080}\) million, an increase of \(\frac{\text{\frac{4}}}{20,346}\) million from the end of the previous fiscal year. Main factor was an increase in notes and accounts payable-trade.

(Net assets)

Net assets as of the end of the third quarter were \(\frac{\text{\frac{\text{\general}}}}{284,957}\) million, an increase of \(\frac{\text{\frac{\text{\frac{\text{\general}}}}}{1000}\) million from the end of the previous fiscal year. Main factors were increases in retained earnings and in treasury shares.

2) Cash flows

(Millions of yen)

| | Nine months ended | Nine months ended |
|--------------------------------------|-------------------|-------------------|
| | December 31, 2023 | December 31, 2024 |
| Cash flows from operating activities | 14,137 | 9,592 |
| Cash flows from investing activities | (5,028) | 56 |
| Cash flows from financing activities | (5,493) | (9,983) |

(Cash flows from operating activities)

Net cash provided by operating activities was ¥9,592 million. Main factors were an increase in notes and accounts receivable-trade and an increase in notes and accounts payable-trade.

(Cash flows from investing activities)

Net cash provided by investing activities was ¥56 million. Main factors were purchase of property, plant and equipment and proceeds from sales of investment securities.

(Cash flows from financing activities)

Net cash used in financing activities was ¥9,983 million. Main factors were cash dividends paid and purchase of treasury shares.

Cash and cash equivalents as of the end of the third quarter were \(\frac{4}{60}\),659 million, a decrease of \(\frac{4}{334}\) million from the end of the previous fiscal year.

(3) Forecasts and Other Projections

There is no revision to the forecasts of financial results for the fiscal year ending March 31, 2025 and dividend forecast, which were announced on May 13, 2024.

2. Quarterly Financial Statements and Notes to Quarterly Financial Statements

(1) Quarterly Balance Sheets

| Assets Current assets 60,994 60,659 Notes and accounts receivable-trade * 213,163 * 229,704 Merchandise and finished goods 51,352 67,611 Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets *** *** Property, plant and equipment *** 46,827 46,827 Buildings, net 47,867 46,11 46,827 46,827 Other 22,893 21,544 104 11,588 114,383 Intangible assets 731 728 16,827 | | | (Millions of yen) |
|--|-------------------------------------|----------------------|-------------------------|
| Current assets 60,994 60,659 Notes and accounts receivable-trade * 213,163 * 229,704 Merchandise and finished goods 51,352 67,611 Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets ** 47,867 46,011 Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Intangible assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 495,697 523,038 Liabilities 20 25,415 Current liabilities 495,697 523,038 Liabilities 20 27,417 Notes and accounts payable-trade 1,923 779 Provision for bon | | As of March 31, 2024 | As of December 31, 2024 |
| Cash and deposits 60,994 60,659 Notes and accounts receivable-trade * 213,163 * 229,704 Merchandise and finished goods 51,352 67,611 Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets 379,774 Property, plant and equipment 47,867 46,011 Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Investments and other assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) (3) Total investments and other assets 30,218 28,155 Total non-current assets 495,697 523,038 Liabilities 201,000 201,000 Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 | Assets | | |
| Notes and accounts receivable-trade * 213,163 * 229,704 Merchandise and finished goods 51,352 67,611 Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets 8 379,774 Non-current assets 8 47,867 46,011 Land 46,827 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Investments and other assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 495,697 523,038 Liabilities 495,697 523,038 Liabilities 54,15 2,882 Current liabilities 1,923 779 Provision for bonuses 1,923 779 </td <td>Current assets</td> <td></td> <td></td> | Current assets | | |
| Merchandise and finished goods 51,352 67,611 Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets 8 8 Property, plant and equipment 8 46,011 Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Investments and other assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities 8 169,643 * 198,346 Income taxes payable trade * 169,643 * 198,346 Income taxes payable trade * 169,643 * 198,346 Income taxes payable trade * 10,964 * 198,346 | Cash and deposits | 60,994 | 60,659 |
| Other 21,651 21,803 Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets Property, plant and equipment \$\text{Poperty, plant and equipment}\$ \$\text{Poperty, plant and equipment}\$ \$\text{4,867}\$ \$\text{46,827}\$ Buildings, net 47,867 46,011 \$\text{46,827}\$ \$\text{46,827}\$ Other 22,893 21,544 \$\text{101,758}\$ \$\text{11,383}\$ Intangible assets 731 728 \$\text{11,383}\$ Intangible assets 30,222 28,155 \$\text{15,58}\$ \$\text{14,383}\$ Investments and other assets 30,222 28,155 \$\text{2,503}\$ \$\text{2,505}\$ Allowance for doubtful accounts (3) (3) (3) \$\text{3,50}\$ Total investments and other assets 30,218 28,152 \$\text{2,156}\$ Total assets 495,697 523,038 \$\text{15,264}\$ Total assets 495,697 523,038 \$\text{2,156}\$ Current liabilities 5,415 2,882 <td>Notes and accounts receivable-trade</td> <td>* 213,163</td> <td>* 229,704</td> | Notes and accounts receivable-trade | * 213,163 | * 229,704 |
| Allowance for doubtful accounts (3) (4) Total current assets 347,158 379,774 Non-current assets 347,158 379,774 Non-current assets 347,867 46,011 Buildings, net 47,867 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Integrated assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities 200 523,038 Current liabilities 169,643 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities | Merchandise and finished goods | 51,352 | 67,611 |
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| Non-current assets Property, plant and equipment 47,867 46,011 Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Intangible assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities 200 523,038 Current liabilities 169,643 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 <t< td=""><td>Allowance for doubtful accounts</td><td>(3)</td><td>(4)</td></t<> | Allowance for doubtful accounts | (3) | (4) |
| Property, plant and equipment 47,867 46,011 Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Intangible assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities Current liabilities 8 Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabili | Total current assets | 347,158 | 379,774 |
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| Land 46,827 46,827 Other 22,893 21,544 Total property, plant and equipment 117,588 114,383 Intangible assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities 2urrent liabilities 15,415 2,882 Provision for bonuses 1,923 779 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Property, plant and equipment | | |
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| Total property, plant and equipment 117,588 114,383 Intangible assets 731 728 Investments and other assets 30,222 28,155 Allowance for doubtful accounts (3) (3) Allowance for doubtful accounts (3) 28,152 Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities Current liabilities Value of the control of | Land | 46,827 | 46,827 |
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| Allowance for doubtful accounts (3) (3) Total investments and other assets 30,218 28,152 Total non-current assets 148,538 143,264 Total assets 495,697 523,038 Liabilities Variance Variance Current liabilities Variance Variance Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Investments and other assets | | |
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| Total assets 495,697 523,038 Liabilities Current liabilities Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Total investments and other assets | 30,218 | 28,152 |
| Liabilities Current liabilities Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Total non-current assets | 148,538 | 143,264 |
| Current liabilities * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Total assets | 495,697 | 523,038 |
| Notes and accounts payable-trade * 169,643 * 198,346 Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Liabilities | | |
| Income taxes payable 5,415 2,882 Provision for bonuses 1,923 779 Provision for loss on disaster 403 - Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Current liabilities | | |
| Provision for bonuses 1,923 779 Provision for loss on disaster 403 – Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Notes and accounts payable-trade | * 169,643 | * 198,346 |
| Provision for loss on disaster 403 — Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Income taxes payable | 5,415 | 2,882 |
| Other 29,927 25,169 Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Provision for bonuses | 1,923 | 779 |
| Total current liabilities 207,313 227,177 Non-current liabilities 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Provision for loss on disaster | 403 | _ |
| Non-current liabilities 3,012 3,102 Provision for retirement benefits 7,408 7,800 Other 7,408 10,421 10,903 | Other | 29,927 | 25,169 |
| Provision for retirement benefits 3,012 3,102 Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Total current liabilities | 207,313 | 227,177 |
| Other 7,408 7,800 Total non-current liabilities 10,421 10,903 | Non-current liabilities | | |
| Total non-current liabilities 10,421 10,903 | Provision for retirement benefits | 3,012 | 3,102 |
| | Other | 7,408 | 7,800 |
| Total liabilities 217,734 238,080 | Total non-current liabilities | 10,421 | 10,903 |
| | Total liabilities | 217,734 | 238,080 |

| | As of March 31, 2024 | As of December 31, 2024 |
|---|----------------------|-------------------------|
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 15,869 | 15,869 |
| Capital surplus | 27,827 | 25,093 |
| Retained earnings | 223,735 | 235,813 |
| Treasury shares | (3,490) | (4,453) |
| Total shareholders' equity | 263,941 | 272,323 |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 14,001 | 12,625 |
| Deferred gains or losses on hedges | 19 | 9 |
| Total valuation and translation adjustments | 14,021 | 12,634 |
| Total net assets | 277,962 | 284,957 |
| Total liabilities and net assets | 495,697 | 523,038 |

(2) Quarterly Statements of Income

| | | (Millions of yen) |
|--|--|--|
| | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 |
| Net sales | 883,042 | 911,064 |
| Cost of sales | 816,659 | 843,043 |
| Gross profit | 66,382 | 68,021 |
| Selling, general and administrative expenses | 44,414 | 45,581 |
| Operating profit | 21,968 | 22,439 |
| Non-operating income | | |
| Dividend income | 368 | 417 |
| Research fee income | 1,457 | 1,449 |
| Real estate rent | 119 | 124 |
| Subsidy income | 56 | 576 |
| Other | 728 | 540 |
| Total non-operating income | 2,730 | 3,110 |
| Non-operating expenses | | |
| Interest expenses | 4 | 4 |
| Rental expenses on real estate | 23 | 107 |
| Other | 11 | 20 |
| Total non-operating expenses | 39 | 132 |
| Ordinary profit | 24,659 | 25,417 |
| Extraordinary income | | |
| Gain on sale of non-current assets | _ | 5 |
| Gain on sales of investment securities | 140 | 1,010 |
| Reversal of provision for loss on disaster | | 7 |
| Total extraordinary income | 140 | 1,023 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 3 | 7 |
| Total extraordinary losses | 3 | 7 |
| Profit before income taxes | 24,796 | 26,433 |
| Income taxes-current | 7,205 | 7,233 |
| Income taxes-deferred | 446 | 917 |
| Total income taxes | 7,651 | 8,150 |
| Profit | 17,144 | 18,282 |
| | | |

(3) Quarterly Statements of Cash Flows

| Cash flows from operating activities Nine months ended December 31, 2024 Profit before income taxes 24,796 26,433 Depreciation and amornization 4,910 4,855 Increase (decrease) in provision for bonuses (645) (1,144) Increase (decrease) in provision for loss on disaster — (403) Increase (decrease) in provision for retirement benefits 82 (46) Interest and dividend income (388) (418) Interest act dividend income (388) (418) Interest act dividend income (15,545) (16,540) Decrease (increase) in notes and accounts receivable-trade (15,545) (16,540) Decrease (increase) in investment securities (14,053) (16,258) Increase (decrease) in invest and accounts payable-trade 22,197 28,703 Decrease (increase) in invest and accounts payable-trade 22,197 28,703 Decrease (increase) in invest and accounts payable-trade 22,197 28,703 Decrease (increase) in consumption taxes refund receivable 1,484 (379) Increase (decrease) in consumption taxes refund receivable 2,102 | | | (Millions of yen) |
|--|--|----------|-------------------|
| Profit before income taxes 24,796 26,33 Depreciation and amontization 4,910 4,855 Increase (decrease) in allowance for doubtful accounts (0) 0 Increase (decrease) in provision for bonuses (645) (1,144) Increase (decrease) in provision for loss on disaster – (403) Increase (decrease) in provision for retirement benefits 82 (46 Increase (decrease) in provision for retirement benefits 82 (44 Interest and dividend income (368) (418) Interest expenses 4 4 Loss (gain) on sales of investment securities (140) (1,010) Decrease (increase) in notes and accounts receivable-trade (15,545) (16,540) Decrease (increase) in inventories (14,053) (16,288) Increase (decrease) in inost and accounts payable-trade 22,197 28,703 Decrease (increase) in consumption taxes refund 1,484 (379) Increase (decrease) in accrued consumption taxes 1,464 (2,900) Other, net (2,012) (1,758) Subtotal 22,173 | | | |
| Depreciation and amortization 4,910 0 0 0 0 0 0 0 0 0 | Cash flows from operating activities | | |
| Increase (decrease) in allowance for doubtful accounts Content | Profit before income taxes | 24,796 | 26,433 |
| Increase (decrease) in provision for bonuses | Depreciation and amortization | 4,910 | 4,855 |
| Increase (decrease) in provision for loss on disaster - (403) (167268) (1672 | Increase (decrease) in allowance for doubtful accounts | (0) | 0 |
| Increase (decrease) in provision for retirement benefits 16 16 16 17 17 17 17 17 | Increase (decrease) in provision for bonuses | (645) | (1,144) |
| Interest and dividend income (368) (418) Interest expenses 4 4 Loss (gain) on sales of investment securities (140) (1,010) Decrease (increase) in notes and accounts receivable-trade (15,545) (16,540) Decrease (increase) in inventories (14,053) (16,258) Increase (decrease) in notes and accounts payable-trade 22,197 28,703 Decrease (increase) in consumption taxes refund receivable 1,484 (379) Increase (decrease) in accrued consumption taxes 1,464 (2,900) Ofter, net (2,012) (1,758) Subtotal 368 418 Interest and dividend income received 368 418 Interest expenses paid - (2) Interest expenses paid - (2) Interest and dividend income received 368 418 Interest and dividend income received 368 418 Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - <td>Increase (decrease) in provision for loss on disaster</td> <td>_</td> <td>(403)</td> | Increase (decrease) in provision for loss on disaster | _ | (403) |
| Interest expenses | Increase (decrease) in provision for retirement benefits | 82 | (46) |
| Coss (gain) on sales of investment securities | Interest and dividend income | (368) | (418) |
| Decrease (increase) in notes and accounts receivable-trade (15,545) (16,540) Decrease (increase) in inventories (14,053) (16,258) Increase (decrease) in notes and accounts payable-trade 22,197 28,703 Decrease (increase) in consumption taxes refund receivable 1,484 (379) Increase (decrease) in accrued consumption taxes 1,464 (2,900) Other, net (2,012) (1,758) Subtotal 22,173 19,135 Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities 14,137 9,592 Cash flows from investing activities (5,010) (914) Purchase of property, plant and equipment - 10 Purchase of investment securities (169) (77) Proceeds from sale of investment securities 260 1,415 | Interest expenses | 4 | 4 |
| Increase (increase) in inventories Increase (increase) in notes and accounts payable-trade Increase (decrease) in notes and accounts payable-trade Increase (increase) in consumption taxes refund receivable Increase (decrease) in accrued consumption taxes Increase (decrease) in cash and cash equivalents Increase (decrease) in consumption taxes Increase (decrease) in cash and cash equivalents In | Loss (gain) on sales of investment securities | (140) | (1,010) |
| Increase (decrease) in notes and accounts payable-trade Decrease (increase) in consumption taxes refund receivable 1,484 (379) Increase (decrease) in accrued consumption taxes 1,464 (2,900) Other, net (2,012) (1,758) Subtotal 22,173 19,135 Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities (14,137 9,592) Cash flows from investing activities (15,010) (914) Proceeds from sale of property, plant and equipment (5,010) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities (169) (77) Proceeds from investment securities (169) (77) Proceeds from investments in capital of subsidiaries and associates (14) Other, net (0) (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents (3,693) (6,994) | | (15,545) | (16,540) |
| Decrease (increase) in consumption taxes refund receivable 1,484 (379) Increase (decrease) in accrued consumption taxes 1,464 (2,900) Other, net (2,012) (1,758) Subtotal 22,173 19,135 Interest and dividend income received 368 418 Interest and dividend with disaster loss - (20) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities 14,137 9,592 Cash flows from sale of property, plant and equipment - 10 Purchase of property, plant and equipment - 10 Purchase of investment securities (109) (165) Purchase of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates 260 1,415 Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash | Decrease (increase) in inventories | (14,053) | (16,258) |
| Increase (decrease) in accrued consumption taxes | Increase (decrease) in notes and accounts payable-trade | 22,197 | 28,703 |
| Other, net (2,012) (1,758) Subtotal 22,173 19,135 Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities (5,010) (914) Purchase of property, plant and equipment - 10 Purchase of intensing ble assets (109) (165) Purchase of intestment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates - (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (5,028) 56 Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) | | 1,484 | (379) |
| Subtotal 22,173 19,135 Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities 14,137 9,592 Purchase of property, plant and equipment - 10 Purchase of property, plant and equipment - 10 Purchase of intrangible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates - (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (5,028) 56 Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) | Increase (decrease) in accrued consumption taxes | 1,464 | (2,900) |
| Interest and dividend income received 368 418 Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities 14,137 9,592 Purchase of property, plant and equipment (5,010) (914) Proceeds from sale of property, plant and equipment - 10 Purchase of intengible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates - (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used i | Other, net | (2,012) | (1,758) |
| Interest expenses paid - (2) Payments associated with disaster loss - (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities - 10 Purchase of property, plant and equipment - 10 Purchase of intangible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates - (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash e | Subtotal | 22,173 | 19,135 |
| Payments associated with disaster loss – (401) Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities 14,137 9,592 Cash flows from investing activities 5,010) (914) Purchase of property, plant and equipment – 10 Purchase of investment securities (109) (165) Purchase of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates – (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (5,028) 56 Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash equivalents at beginning of period 45,993 60,994 < | Interest and dividend income received | 368 | 418 |
| Income taxes paid (8,404) (9,558) Net cash provided by (used in) operating activities 14,137 9,592 Cash flows from investing activities ** Purchase of property, plant and equipment (5,010) (914) Proceeds from sale of property, plant and equipment - 10 Purchase of intangible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates - (14) Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash equivalents at beginning of period 45,993 60,994 </td <td>Interest expenses paid</td> <td>_</td> <td>(2)</td> | Interest expenses paid | _ | (2) |
| Net cash provided by (used in) operating activities Cash flows from investing activities Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment Purchase of intangible assets (109) Proceeds from sales of investment securities Purchase of investment securities (169) Purchase of investment securities Payments for investments in capital of subsidiaries and associates Other, net Other, net Other, net Other, net Cash flows from financing activities Repayments of lease obligations Cash dividends paid Purchase of treasury shares Net cash provided by (used in) financing activities (5,493) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period 14,137 9,592 14,137 9,592 (5,010) (914) (916) (165) (177) (14) (14) (14) (15) (16) (17) (14) (14) (15) (15) (16) (17) (14) (14) (15) (15) (16) (17) (16) (17) (17) (18) (19) (19) (10) | Payments associated with disaster loss | _ | (401) |
| Cash flows from investing activities Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment Purchase of intangible assets (109) Purchase of investment securities Purchase of investment securities Purchase of investment securities Purchase of investment securities Payments for investments in capital of subsidiaries and associates Other, net Othe | Income taxes paid | (8,404) | (9,558) |
| Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment Purchase of intangible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities Payments for investments in capital of subsidiaries and associates Other, net Other, net Other, net Other inancing activities Repayments of lease obligations Cash flows from financing activities Repayments of treasury shares Net cash provided by (used in) financing activities (5,401) Purchase of treasury shares Net cash provided by (used in) financing activities (5,493) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period (5,993) Other increase (decrease) and cash equivalents (5,993) Other increase (decrease) and cash equivalents (5,028) Other increase (decrease) and cash equivalents (5,493) Other increase (d | Net cash provided by (used in) operating activities | 14,137 | 9,592 |
| Proceeds from sale of property, plant and equipment Purchase of intangible assets (109) (165) Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates Other, net 0 (14) Net cash provided by (used in) investing activities (5,028) Cash flows from financing activities Repayments of lease obligations (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period 45,993 60,994 | Cash flows from investing activities | | |
| Purchase of intangible assets Purchase of investment securities Purchase of investment securities Proceeds from sales of investment securities Payments for investments in capital of subsidiaries and associates Other, net Other, net Other cash provided by (used in) investing activities Cash flows from financing activities Repayments of lease obligations Cash dividends paid Cash dividends paid Purchase of treasury shares Net cash provided by (used in) financing activities Net cash provided by (used in) financing activities (5,493) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period (169) (165) (169) (169) (14) (14) (14) (5,028) 56 (91) (86) (5,401) (6,201) (6,201) (9,983) (9,983) (9,983) | Purchase of property, plant and equipment | (5,010) | (914) |
| Purchase of investment securities (169) (77) Proceeds from sales of investment securities 260 1,415 Payments for investments in capital of subsidiaries and associates Other, net 0 (196) Net cash provided by (used in) investing activities (5,028) 56 Cash flows from financing activities Repayments of lease obligations (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash equivalents at beginning of period 45,993 60,994 | Proceeds from sale of property, plant and equipment | _ | 10 |
| Proceeds from sales of investment securities Payments for investments in capital of subsidiaries and associates Other, net Other, net Other cash provided by (used in) investing activities Cash flows from financing activities Repayments of lease obligations Cash dividends paid Cash dividends paid Purchase of treasury shares Net cash provided by (used in) financing activities (5,493) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period 1,415 (14) (14) (14) (14) (15) (15) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (19) (10) (1 | Purchase of intangible assets | (109) | (165) |
| Payments for investments in capital of subsidiaries and associates Other, net Other, net Other, net Net cash provided by (used in) investing activities Cash flows from financing activities Repayments of lease obligations Cash dividends paid Cash dividends paid Other, net | Purchase of investment securities | (169) | (77) |
| associates Other, net | Proceeds from sales of investment securities | 260 | 1,415 |
| Net cash provided by (used in) investing activities Cash flows from financing activities Repayments of lease obligations Cash dividends paid Cash dividends paid Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period (5,028) (91) (86) (5,401) (6,201) (9,983) (9,983) (9,983) | | _ | (14) |
| Cash flows from financing activities Repayments of lease obligations (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash equivalents at beginning of period 45,993 60,994 | Other, net | 0 | (196) |
| Cash flows from financing activities Repayments of lease obligations (91) (86) Cash dividends paid (5,401) (6,201) Purchase of treasury shares (0) (3,696) Net cash provided by (used in) financing activities (5,493) (9,983) Net increase (decrease) in cash and cash equivalents 3,615 (334) Cash and cash equivalents at beginning of period 45,993 60,994 | Net cash provided by (used in) investing activities | (5,028) | 56 |
| Repayments of lease obligations(91)(86)Cash dividends paid(5,401)(6,201)Purchase of treasury shares(0)(3,696)Net cash provided by (used in) financing activities(5,493)(9,983)Net increase (decrease) in cash and cash equivalents3,615(334)Cash and cash equivalents at beginning of period45,99360,994 | | | |
| Cash dividends paid(5,401)(6,201)Purchase of treasury shares(0)(3,696)Net cash provided by (used in) financing activities(5,493)(9,983)Net increase (decrease) in cash and cash equivalents3,615(334)Cash and cash equivalents at beginning of period45,99360,994 | <u> </u> | (91) | (86) |
| Net cash provided by (used in) financing activities(5,493)(9,983)Net increase (decrease) in cash and cash equivalents3,615(334)Cash and cash equivalents at beginning of period45,99360,994 | | (5,401) | (6,201) |
| Net increase (decrease) in cash and cash equivalents3,615(334)Cash and cash equivalents at beginning of period45,99360,994 | Purchase of treasury shares | (0) | (3,696) |
| Net increase (decrease) in cash and cash equivalents3,615(334)Cash and cash equivalents at beginning of period45,99360,994 | | (5,493) | (9,983) |
| Cash and cash equivalents at beginning of period 45,993 60,994 | | 3,615 | (334) |
| | | 45,993 | 60,994 |
| | - | | * 60,659 |

(4) Notes to Quarterly Financial Statements

(Notes on premise of going concern)

No items to report.

(Notes on significant changes in the amount of shareholders' equity)

(Cancellation of treasury stock)

Based on a decision by the Board of Directors on May 13, 2024, the Company retired treasury stock of 553,485 shares on June 3, 2024. As a result, capital surplus and treasury shares decreased by \(\xi\)2,733 million respectively during the nine months ended December 31, 2024.

(Acquisition of treasury stock)

Based on a decision by the Board of Directors on July 29, 2024, the Company purchased treasury stock of 860,400 shares. As a result, treasury shares at end of the third quarter under review increased by \(\frac{\pma}{3}\),696 million from the end of the previous fiscal year.

As results of above facts, capital surplus at the end of the third quarter under review was ¥25,093 million and treasury shares at the end of the third quarter under review was ¥4,453 million.

(Notes on quarterly balance sheets)

* Notes with maturity date as of the end of the fiscal year
In the accounting treatment of notes with maturity date as of the end of the quarter, although the end
of the third quarter ended December 31, 2024 was a holiday for financial institutions, the notes were
treated assuming that settlement occurred on the day of maturity. The amounts of notes with maturity
date as of the end of the quarter under review and previous fiscal year are as follows.

| | As of March 31, 2024 | As of December 31, 2024 |
|------------------------|----------------------|----------------------------|
| Notes receivable-trade | 762 million yen | 862 million yen |
| Notes payable-trade | 4,186 | 4,240 |

(Notes on quarterly statements of cash flows)

* Reconciliation of cash and cash equivalents to those in the quarterly balance sheets

| | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 |
|------------------------------|--|--|
| Cash and deposits | 49,608 million yen | 60,659 million yen |
| Time deposits with a deposit | | |
| period of over three months | _ | |
| Cash and cash equivalents | 49,608 | 60,659 |

(Notes on changes in equity)

I. Nine months ended December 31, 2023

Dividends paid

| Resolution | Class of shares | Total dividend amount (Millions of yen) | Dividend per share (Yen) | Record date | Effective date | Sources for dividends |
|---|-----------------|---|--------------------------------|--------------------|------------------|-----------------------|
| Board of Directors meeting held on May 11, 2023 | Common stock | 2,576 | 41 | March 31, 2023 | June 2, 2023 | Retained earnings |
| Board of Directors meeting held on October 30, 2023 | Common stock | 2,828 | 45 | September 30, 2023 | December 1, 2023 | Retained earnings |

II. Nine months ended December 31, 2024

Dividends paid

| Dividends pu | | | | | | |
|---|-----------------|---|--------------------------------|--------------------|------------------|-----------------------|
| Resolution | Class of shares | Total dividend amount (Millions of yen) | Dividend per share (Yen) | Record date | Effective date | Sources for dividends |
| Board of Directors meeting held on May 13, 2024 | Common stock | 3,079 | 49 | March 31, 2024 | May 31, 2024 | Retained earnings |
| Board of Directors meeting held on October 28, 2024 | Common stock | 3,124 | 50 | September 30, 2024 | December 2, 2024 | Retained earnings |

(Segment information)

I. Nine months ended December 31, 2023

Information on "a. Segment information" was omitted since the Company's reportable segment is single segment of the "wholesale business."

II. Nine months ended December 31, 2024

Information on "a. Segment information" was omitted since the Company's reportable segment is single segment of the "wholesale business."

(Revenue recognition)

The disaggregation of revenue recognized from contracts with customers

Sales results by product category are as follows:

| Product category | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 |
|--------------------------------------|---|---|
| | Amount (Millions of yen) | Amount (Millions of yen) |
| Cosmetics | 207,219 | 215,558 |
| Daily necessities | 384,399 | 404,428 |
| OTC pharmaceuticals | 115,222 | 113,557 |
| Health and sanitary related products | 161,274 | 161,886 |
| Others | 14,927 | 15,633 |
| Total sales | 883,042 | 911,064 |

Sales results by customer category are as follows:

| Customer category | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 |
|--------------------------------|---|---|
| | Amount (Millions of yen) | Amount (Millions of yen) |
| Drugstores (Pharmacies) | 556,844 | 582,538 |
| Discount stores | 74,379 | 83,475 |
| Convenience stores | 69,907 | 73,072 |
| Home centers (DIY stores) | 67,848 | 66,579 |
| Supermarkets | 40,506 | 40,983 |
| General merchandising stores | 30,232 | 31,465 |
| Export, EC-business and others | 43,322 | 32,949 |
| Total sales | 883,042 | 911,064 |

Note: There is no revenue resulting from other resources of revenue.

(Per share information)

Net income per share and the basis for calculation of the net income per share amounts are as follows:

| | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 |
|--|---|---|
| Net income per share | 272.80 yen | 292.09 yen |
| (The basis for calculation) | | |
| Profit (Millions of yen) | 17,144 | 18,282 |
| Amount not attributable to common stock (Millions of yen) | _ | _ |
| Profit attributable to common stock (Millions of yen) | 17,144 | 18,282 |
| Average number of shares during the period (thousands of shares) | 62,846 | 62,591 |

Note: Diluted earnings per share is not disclosed, as there are no residual shares having a dilution effect.

(Significant subsequent event)

No items to report.