



Consolidated Financial Results for the Fiscal Year ended December 31, 2024 [Japanese GAAP]

February 14, 2025

Company name: Cyberlinks Co., Ltd.
 Listing: The Standard Market of the Tokyo Stock Exchange
 Code number: 3683
 URL: <https://www.cyber-l.co.jp/>
 Representative: Naoki Higashi, President
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Scheduled date of Ordinary General Meeting of Shareholders: March 28, 2025
 Scheduled date of filing of Annual Report: March 31, 2025
 Scheduled date of dividend payment: March 31, 2025
 Preparation of supplementary materials for annual financial results: Yes
 Holding of annual financial results meeting: Yes
 (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2024 (January 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results (cumulative)

(Percentages indicate rates of year-on-year change)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-------------|------|------------------|-------|-----------------|-------|---|--------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2024 | 15,870 | 5.6 | 1,255 | 20.7 | 1,266 | 19.2 | 814 | 83.0 |
| December 31, 2023 | 15,023 | 22.9 | 1,040 | (7.7) | 1,062 | (6.9) | 445 | (51.1) |

(Note) Comprehensive income: For the Year ended December 31, 2024: ¥814 million (up 83.0% year on year)
 For the Year ended December 31, 2023: ¥445 million (down 51.1% year on year)

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|----------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| December 31, 2024 | 72.95 | 72.16 | 10.6 | 9.5 | 7.9 |
| December 31, 2023 | 39.95 | 39.50 | 6.2 | 8.2 | 6.9 |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of December 31, 2024 | 13,551 | 8,139 | 59.4 | 719.97 |
| As of December 31, 2023 | 13,053 | 7,427 | 56.3 | 659.67 |

(Reference) Shareholders' equity: As of December 31, 2024: ¥8,044 million
 As of December 31, 2023: ¥7,355 million

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen |
| December 31, 2024 | 1,151 | (1,261) | (299) | 1,526 |
| December 31, 2023 | 1,155 | (1,164) | (315) | 1,934 |

2. Dividends

| | Annual dividends | | | | | Total cash dividends (Total) | Payout ratio (consolidated) | Ratio of dividends to net assets (consolidated) |
|---|------------------|-----------------|-----------------|----------|-------|------------------------------|-----------------------------|---|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | | | |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended December 31, 2023 | — | 0.00 | — | 13.00 | 13.00 | 144 | 32.5 | 2.0 |
| Fiscal year ended December 31, 2024 | — | 0.00 | — | 17.00 | 17.00 | 189 | 23.3 | 2.5 |
| Fiscal year ending December 31, 2025 (Forecast) | — | 0.00 | — | 30.0 | 30.0 | | — | |

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2025 (January 1, 2025 to December 31, 2025)

(Percentages indicate rates of year-on-year change)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|------------|-------------|------|------------------|------|-----------------|------|---|------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| First-half | 8,866 | 11.7 | 783 | 38.0 | 783 | 37.3 | 529 | 58.5 | 47.34 |
| Full-year | 17,741 | 11.8 | 1,731 | 37.9 | 1,734 | 36.9 | 1,147 | 40.8 | 102.66 |

Notes:

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: None

2) Changes in accounting policies other than 1): None

3) Changes in accounting estimates: None

4) Retrospective restatement: None

(3) Total number of issued shares (common stock)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 11,389,111 shares

December 31, 2023: 11,366,712 shares

2) Total number of treasury shares at the end of the period:

December 31, 2024: 216,436 shares

December 31, 2023: 216,067 shares

3) Average number of shares outstanding during the period:

Fiscal year ended December 31, 2024: 11,165,507 shares

Fiscal year ended December 31, 2023: 11,137,953 shares

[Reference]Overview of non-consolidated financial results

1. Non-Consolidated Financial Results for the Fiscal Year Ended December 31, 2024 (January 1, 2024 to December 31, 2024)

(1) Non-Consolidated Operating Results (cumulative)

(Percentages indicate rates of year-on-year change)

| | Net sales | | Operating profit | | Ordinary profit | | Profit | |
|-------------------|-------------|------|------------------|--------|-----------------|-------|-------------|--------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2024 | 11,891 | 5.5 | 940 | 11.1 | 1,345 | 51.5 | 993 | 109.4 |
| December 31, 2023 | 11,275 | 17.5 | 846 | (10.3) | 887 | (7.9) | 474 | (31.4) |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen | Yen |
| December 31, 2024 | 89.01 | 88.05 |
| December 31, 2023 | 42.60 | 42.12 |

(2) Non-Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of December 31, 2024 | 13,506 | 8,971 | 65.7 | 794.39 |
| As of December 31, 2023 | 12,571 | 8,080 | 63.7 | 718.16 |

(Reference) Shareholders' equity: As of December 31, 2024: ¥8,875 million
As of December 31, 2023: ¥8,007 million

* The financial statements are outside the scope of quarterly reviews by certified public accountants and auditing firms.

* Explanation of the proper use of financial results forecast and other notes

Disclaimer regarding forward-looking statements

The forward-looking statements, including financial results forecasts, contained in this document are based on information currently available to the Company and on certain assumptions deemed to be reasonable.

Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheet

(Millions of yen)

| | As of December 31, 2023 | As of December 31, 2024 |
|---|-------------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 1,934 | 1,526 |
| Accounts receivable - trade | 2,583 | 2,468 |
| Contract assets | 533 | 1,348 |
| Lease receivables and investments in leases | 272 | 364 |
| Merchandise | 301 | 292 |
| Work in process | 306 | 270 |
| Raw materials and supplies | 21 | 18 |
| Other | 308 | 376 |
| Allowance for doubtful accounts | (4) | (0) |
| Total current assets | 6,256 | 6,665 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 2,616 | 2,657 |
| Accumulated depreciation | (1,631) | (1,685) |
| Buildings and structures, net | 985 | 971 |
| Land | 1,968 | 1,968 |
| Construction in progress | 129 | 62 |
| Other | 2,579 | 2,832 |
| Accumulated depreciation | (2,015) | (2,262) |
| Other, net | 564 | 570 |
| Total property, plant and equipment | 3,647 | 3,573 |
| Intangible assets | | |
| Goodwill | 663 | 497 |
| Software | 758 | 940 |
| Software in progress | 864 | 983 |
| Other | 126 | 98 |
| Total intangible assets | 2,413 | 2,520 |
| Investments and other assets | | |
| Investment securities | 14 | 14 |
| Deferred tax assets | 323 | 360 |
| Other | 399 | 418 |
| Allowance for doubtful accounts | (1) | (1) |
| Total investments and other assets | 736 | 792 |
| Total non-current assets | 6,796 | 6,886 |
| Total assets | 13,053 | 13,551 |

(Millions of yen)

| | As of December 31, 2023 | As of December 31, 2024 |
|---|-------------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 804 | 873 |
| Short-term borrowings | 300 | 600 |
| Current portion of bonds payable | 14 | 16 |
| Current portion of long-term borrowings | 409 | 394 |
| Lease obligations | 30 | 20 |
| Income taxes payable | 192 | 316 |
| Contract liabilities | 409 | 393 |
| Asset retirement obligations | 0 | — |
| Provision for bonuses | 67 | 65 |
| Provision for loss on order received | 1 | 0 |
| Other | 1,065 | 824 |
| Total current liabilities | 3,295 | 3,504 |
| Non-current liabilities | | |
| Bonds payable | 16 | — |
| Long-term borrowings | 2,186 | 1,792 |
| Lease obligations | 17 | 10 |
| Deferred tax liabilities | 35 | 29 |
| Asset retirement obligations | 64 | 65 |
| Other | 10 | 10 |
| Total non-current liabilities | 2,330 | 1,907 |
| Total liabilities | 5,625 | 5,411 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 874 | 883 |
| Capital surplus | 2,174 | 2,183 |
| Retained earnings | 4,618 | 5,288 |
| Treasury shares | (311) | (311) |
| Total shareholders' equity | 7,355 | 8,044 |
| Share acquisition rights | 72 | 95 |
| Total net assets | 7,427 | 8,139 |
| Total liabilities and net assets | 13,053 | 13,551 |

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income
Consolidated Statement of Income

(Millions of yen)

| | Fiscal year ended December 31, 2023 | Fiscal year ended December 31, 2024 |
|--|--|--|
| Net sales | 15,023 | 15,870 |
| Cost of sales | 10,249 | 10,962 |
| Gross profit | 4,774 | 4,908 |
| Selling, general and administrative expenses | 3,734 | 3,652 |
| Operating profit | 1,040 | 1,255 |
| Non-operating income | | |
| Interest income | 0 | 2 |
| Dividend income | 0 | 0 |
| Commission income | 3 | 3 |
| Rental income from real estate | 11 | 13 |
| Subsidies for shop relocation etc. | 13 | — |
| Subsidy income | 7 | 8 |
| Other | 9 | 8 |
| Total non-operating income | 46 | 35 |
| Non-operating expenses | | |
| Interest expenses | 19 | 18 |
| Cost of real estate rent | 2 | 3 |
| Other | 1 | 2 |
| Total non-operating expenses | 23 | 24 |
| Ordinary profit | 1,062 | 1,266 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 1 | 0 |
| Other | 0 | — |
| Total extraordinary income | 1 | 0 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 3 | 5 |
| Impairment losses | 256 | 29 |
| Total extraordinary losses | 259 | 34 |
| Profit before income taxes | 804 | 1,232 |
| Income taxes - current | 353 | 460 |
| Income taxes - deferred | 5 | (42) |
| Total income taxes | 359 | 417 |
| Profit | 445 | 814 |
| Profit attributable to owners of parent | 445 | 814 |

Consolidated Statement of Comprehensive Income

(Millions of yen)

| | Fiscal year ended December 31, 2023 | Fiscal year ended December 31, 2024 |
|--|--|--|
| Profit | 445 | 814 |
| Comprehensive income | 445 | 814 |
| (Breakdown) | | |
| Comprehensive income attributable to owners of parent | 445 | 814 |

(3) Consolidated Statements of Changes in Equity
Fiscal year ended December 31, 2023

(Millions of yen)

| | Shareholders' equity | | | | | Share acquisition rights | Total net assets |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--------------------------|------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at beginning of current period | 858 | 2,158 | 4,317 | (311) | 7,023 | 78 | 7,101 |
| Changes of items during period | | | | | | | |
| Issuance of new shares – exercise of share acquisition rights | 8 | 8 | | | 17 | | 17 |
| Issuance of new shares (restricted stock compensation) | 7 | 7 | | | 14 | | 14 |
| Dividends of surplus | | | (144) | | (144) | | (144) |
| Profit attributable to owners of parent | | | 445 | | 445 | | 445 |
| Net changes of items other than shareholders' equity | | | | | | (6) | (6) |
| Total changes of items during period | 16 | 16 | 300 | — | 332 | (6) | 326 |
| Balance at end of current period | 874 | 2,174 | 4,618 | (311) | 7,355 | 72 | 7,427 |

Fiscal year ended December 31, 2024

(Millions of yen)

| | Shareholders' equity | | | | | Share acquisition rights | Total net assets |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--------------------------|------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at beginning of current period | 874 | 2,174 | 4,618 | (311) | 7,355 | 72 | 7,427 |
| Changes of items during period | | | | | | | |
| Issuance of new shares – exercise of share acquisition rights | | | | | — | | — |
| Issuance of new shares (restricted stock compensation) | 9 | 9 | | | 18 | | 18 |
| Dividends of surplus | | | (144) | | (144) | | (144) |
| Profit attributable to owners of parent | | | 814 | | 814 | | 814 |
| Net changes of items other than shareholders' equity | | | | | | 23 | 23 |
| Total changes of items during period | 9 | 9 | 669 | — | 688 | 23 | 711 |
| Balance at end of current period | 883 | 2,183 | 5,288 | (311) | 8,044 | 95 | 8,139 |

(4) Consolidated Statement of Cash Flows

(Millions of yen)

| | Fiscal year ended December 31, 2023 | Fiscal year ended December 31, 2024 |
|--|--|--|
| Cash flows from operating activities | | |
| Profit before income taxes | 804 | 1,232 |
| Depreciation | 649 | 830 |
| Impairment losses | 256 | 29 |
| Amortization of goodwill | 176 | 165 |
| Increase (decrease) in allowance for doubtful accounts | (3) | (3) |
| Increase (decrease) in provision for bonuses | 23 | (2) |
| Increase (decrease) in provision for loss on order received | (7) | (1) |
| Interest and dividend income | (0) | (2) |
| Real estate rent | (11) | (13) |
| Interest expenses | 19 | 18 |
| Decrease (increase) in trade receivables | (215) | (700) |
| Net decrease (increase) in lease receivables and investment assets | (29) | (91) |
| Decrease (increase) in inventories | (112) | 48 |
| Increase (decrease) in trade payables | 12 | 69 |
| Increase (decrease) in contract liabilities | (92) | 6 |
| Other | 103 | (78) |
| Subtotal | 1,571 | 1,507 |
| Interest and dividends received | 0 | 2 |
| Interest paid | (18) | (18) |
| Income taxes paid | (397) | (339) |
| Net cash provided by (used in) operating activities | 1,155 | 1,151 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (514) | (327) |
| Purchase of intangible assets | (697) | (896) |
| Proceeds from rental of investment property | 11 | 13 |
| Other | 35 | (50) |
| Net cash provided by (used in) investing activities | (1,164) | (1,261) |

(Millions of yen)

| | Fiscal year ended December 31, 2023 | Fiscal year ended December 31, 2024 |
|---|--|--|
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | 300 | 300 |
| Repayments of long-term borrowings | (436) | (409) |
| Dividends paid | (143) | (144) |
| Other | (34) | (46) |
| Net cash provided by (used in) financing activities | (315) | (299) |
| Effect of exchange rate change on cash and cash equivalents | 0 | 1 |
| Net increase (decrease) in cash and cash equivalents | (324) | (407) |
| Cash and cash equivalents at beginning of period | 2,258 | 1,934 |
| Cash and cash equivalents at end of period | 1,934 | 1,526 |

(5) Notes to consolidated financial statements

(Notes to going concern assumptions)

None to be reported.

(Segment information, etc.)

1. Overview of reportable segments

(1) Method of determining reportable segments

The Group's reportable segments are constituent units of the Group for which separate financial information is available and which are subject to regular review by the Board of Directors to determine the allocation of management resources and evaluate performance.

The Company has established business divisions by product and service, each of which draws up comprehensive strategies for the products and services it handles and carries out business activities.

Therefore, the Group consists of segments by product and service based on business divisions and subsidiaries, and has the following four reportable segments: Distribution Cloud, Government Cloud, Trust, and Mobile Network.

(2) Types of products and services included in each reportable segment

The Distribution Cloud business offers solutions for the food retail sector, with a focus on its flagship @rms ERP, a cloud-based system for essential food retail operations. Additionally, it provides EDI and additional services for the wholesale sector, serving major food wholesalers as its primary clients, and provides product image databases and other services.

The Government Cloud business offers installation, maintenance, and implementation services for administrative information systems to local governments, and construction and maintenance services for communication systems, including disaster prevention radio systems. Additionally, it provides cloud-based school administration support services to elementary and junior high schools and cloud-based medical information collaboration services to medical institutions.

In the Trust Business, the Company provides CloudCerts, a blockchain-based digital certificate issuing service, and a wide range of trust services utilizing My Number Card based on accreditations including a Public Personal ID Authentication Service operator and Digital Proxy Authorization Management business.

In the Mobile Network business, the Company operates ten Docomo shops in Wakayama Prefecture as a secondary agent in accordance with an agency agreement concluded with CONEXIO Corporation, a primary agent of NTT Docomo, Inc.

(3) Matters related to changes in reportable segments

Effective January 1, 2024, the Group transferred the Business Process Management (BPM) service previously included in the Trust Business to the Government Cloud Business to promote inter-system collaboration and automation of operational processes in local governments. As a result, segment information for the previous fiscal year has been prepared to reflect this change.

2. Calculation method of sales, profit or loss, assets, liabilities, and other items by reportable segment

Profits in reportable segments are figures for ordinary profit, and the method of accounting is generally the same as described in "Important Basic Matters for Preparation of Consolidated Financial Statements."

3. Information on the amount of net sales, profit or loss, assets, liabilities, and other items by reportable segment

Previous consolidated fiscal year (from January 1, 2023 to December 31, 2023)

(Millions of yen)

| | Reportable segments | | | | | Adjustments (Note 1) | Amount stated in consolidated financial statements |
|---|-----------------------|---------------------|-------|-------------------|--------|-------------------------|--|
| | Distribution Cloud | Government Cloud | Trust | Mobile Network | Total | | |
| Net sales | | | | | | | |
| Sales to outside customers | 4,622 | 6,835 | 42 | 3,523 | 15,023 | — | 15,023 |
| Intersegment sales and transfers | 243 | 28 | 4 | 1 | 278 | (278) | — |
| Total | 4,865 | 6,863 | 47 | 3,525 | 15,301 | (278) | 15,023 |
| Segment profit (loss) | 958 | 400 | (111) | 45 | 1,293 | (230) | 1,062 |
| Segment assets | 2,694 | 5,868 | 37 | 696 | 9,297 | 3,756 | 13,053 |
| Other items | | | | | | | |
| Depreciation & amortization | 417 | 164 | 2 | 9 | 594 | 55 | 649 |
| Goodwill amortization | — | 165 | — | 10 | 176 | — | 176 |
| Interest income | — | 0 | — | — | 0 | 0 | 0 |
| Interest expenses | 0 | 4 | — | — | 4 | 14 | 19 |
| Impairment losses | — | 8 | — | 209 | 218 | 37 | 256 |
| Increase in property, plant and equipment and intangible assets | 956 | 181 | 26 | 4 | 1,170 | 158 | 1,328 |

(Notes) 1. The following adjustments have been made.

- (1) Adjustments to segment loss of ¥230 million are company-wide expenses that are not allocated to any reportable segment. Company-wide expenses mainly comprise general administrative expenses that do not belong to any reportable segment.
 - (2) Adjustments to segment assets of ¥3,756 million are company-wide assets that are not allocated to any reportable segment.
Company-wide assets mainly comprise surplus funds (cash and deposits) and head office land and buildings, which do not belong to any reportable segment.
 - (3) The basis for allocating non-current assets to business segments differ from the basis for allocating the related depreciation.
 - (4) Adjustments to depreciation of ¥55 million are related to company-wide assets and adjustments of ¥158 million for the increase in property, plant and equipment and intangible assets represent the increase in company-wide assets.
2. Segment liabilities are not stated as they are irrelevant to the determination of the allocation of management resources and evaluation of performance.

Current consolidated fiscal year (from January 1, 2024 to December 31, 2024)

(Millions of yen)

| | Reportable segments | | | | | Adjustments (Note 1) | Amount stated in consolidated financial statements |
|---|-----------------------|---------------------|-------|-------------------|--------|-------------------------|--|
| | Distribution Cloud | Government Cloud | Trust | Mobile Network | Total | | |
| Net sales | | | | | | | |
| Sales to outside customers | 4,902 | 6,822 | 81 | 4,064 | 15,870 | — | 15,870 |
| Intersegment sales and transfers | 195 | 34 | 8 | 1 | 240 | (240) | — |
| Total | 5,098 | 6,857 | 89 | 4,066 | 16,111 | (240) | 15,870 |
| Segment profit (loss) | 837 | 509 | (81) | 267 | 1,533 | (267) | 1,266 |
| Segment assets | 3,169 | 6,223 | 66 | 675 | 10,135 | 3,416 | 13,551 |
| Other items | | | | | | | |
| Depreciation & amortization | 555 | 211 | 7 | 1 | 776 | 53 | 830 |
| Goodwill amortization | — | 165 | — | — | 165 | — | 165 |
| Interest income | — | 2 | — | — | 2 | 0 | 2 |
| Interest expenses | 0 | 15 | — | — | 15 | 2 | 18 |
| Impairment losses | — | 29 | — | — | 29 | — | 29 |
| Increase in property, plant and equipment and intangible assets | 873 | 134 | 28 | 0 | 1,037 | 65 | 1,102 |

(Notes) 1. The following adjustments have been made.

- (1) Adjustments to segment loss of ¥267 million are company-wide expenses that are not allocated to any reportable segment. Company-wide expenses mainly comprise general administrative expenses that do not belong to any reportable segment.
 - (2) Adjustments to segment assets of ¥3,416 million are company-wide assets that are not allocated to any reportable segment.
Company-wide assets mainly comprise surplus funds (cash and deposits) and head office land and buildings, which do not belong to any reportable segment.
 - (3) The basis for allocating non-current assets to business segments differ from the basis for allocating the related depreciation.
 - (4) Adjustments to depreciation of ¥53 million are related to company-wide assets and adjustments of ¥65 million to the increase in property, plant and equipment and intangible assets represent the increase in company-wide assets.
2. Segment liabilities are not stated as they are irrelevant to the determination of the allocation of management resources and evaluation of performance.

[Related information]

Previous consolidated fiscal year (from January 1, 2023 to December 31, 2023)

1. Information by product and service

This information has been omitted as the same information is disclosed in the segment information.

2. Information by region

(1) Net sales

This information has been omitted because sales to external customers in Japan exceed 90% of net sales in the consolidated income statement.

(2) Property, plant and equipment

This information has been omitted as the value of property, plant and equipment located in Japan exceeds 90% of the total value of property, plant and equipment in the consolidated balance sheet.

3. Information by major customer

(Millions of yen)

| Name of customer | Net sales | Relevant segment name |
|---------------------|-----------|-----------------------|
| CONEXIO Corporation | 2,829 | Mobile Network |

Current consolidated fiscal year (from January 1, 2024 to December 31, 2024)

1. Information by product and service

This information has been omitted as the same information is disclosed in the segment information.

2. Information by region

(1) Net sales

This information has been omitted as sales to external customers in Japan exceed 90% of net sales in the consolidated income statement.

(2) Property, plant and equipment

This information has been omitted as the value of property, plant and equipment located in Japan exceeds 90% of the total value of property, plant and equipment in the consolidated balance sheet.

3. Information by major customer

(Millions of yen)

| Name of customer | Net sales | Relevant segment name |
|---------------------|-----------|-----------------------|
| CONEXIO Corporation | 3,289 | Mobile Network |

[Information on impairment losses on non-current assets by reportable segment]

This information has been omitted as the same information is disclosed in the segment information.

[Information on amortization and unamortized balance of goodwill by reportable segment]

Current consolidated fiscal year (from January 1, 2023 to December 31, 2023)

(Millions of yen)

| | Reportable segments | | | | | Consolidation and elimination | Total |
|--------------------------------------|---------------------|------------------|-------|----------------|-------|-------------------------------|-------|
| | Distribution Cloud | Government Cloud | Trust | Mobile Network | Total | | |
| Balance at the end of current period | — | 663 | — | — | 663 | — | 663 |

(Notes) Information on the amortization of goodwill has been omitted as the same information is disclosed in the segment information.

(Significant changes in the amount of goodwill)

There was a significant change in the amount of goodwill in the Mobile Network business due to the recording of an impairment loss on goodwill. As a result of this event, the goodwill decreased by ¥197 million in the consolidated fiscal year under review.

Current consolidated fiscal year (from January 1, 2024 to December 31, 2024)

(Millions of yen)

| | Reportable segments | | | | | Consolidation and elimination | Total |
|--------------------------------------|---------------------|------------------|-------|----------------|-------|-------------------------------|-------|
| | Distribution Cloud | Government Cloud | Trust | Mobile Network | Total | | |
| Balance at the end of current period | — | 497 | — | — | 497 | — | 497 |

(Notes) Information on the amortization of goodwill has been omitted as the same information is disclosed in the segment information.

[Information on gain on negative goodwill by reportable segment]

None to be reported.

(Per share information)

| | Previous consolidated fiscal year (January 1, 2023—December 31, 2023) | Current consolidated fiscal year (January 1, 2024—December 31, 2024) |
|----------------------------|--|---|
| Net assets per share | 659.67 yen | 719.97 yen |
| Basic earnings per share | 39.95 yen | 72.95 yen |
| Diluted earnings per share | 39.50 yen | 72.16 yen |

(Notes) 1. The basis for calculating basic earnings per share and diluted earnings per share is as follows.

| | Previous consolidated fiscal year (from January 1, 2023 to December 31, 2023) | Current consolidated fiscal year (from January 1, 2024 to December 31, 2024) |
|---|---|---|
| Basic earnings per share | | |
| Profit attributable to owners of parent (million yen) | 445 | 814 |
| Profit not attributable to common stock shareholders (million yen) | — | — |
| Profit attributable to common stock shareholders of parent (million yen) | 445 | 814 |
| Average number of common stock during the period | 11,137,953 | 11,165,507 |
| | | |
| Diluted earnings per share | | |
| Adjustment of profit attributable to owners of parent (million yen) | — | — |
| Increase in number of common stock | 128,680 | 122,539 |
| (of which, number of share acquisition rights) | (128,680) | (122,539) |
| Summary of dilutive shares not included in calculation of diluted earnings per share due to lack of dilutive effect | <p>Board of Directors Meeting on November 20, 2023 Cyberlinks Co., Ltd. Second Series Share Acquisition Rights (20,000 shares of common stock)</p> <p>Board of Directors Meeting on November 20, 2023 Cyberlinks Co., Ltd. Third Series Share Acquisition Rights (316,000 shares of common stock)</p> | <p>Board of Directors Meeting on November 20, 2023 Cyberlinks Co., Ltd. Second Series Share Acquisition Rights (20,000 shares of common stock)</p> <p>Board of Directors Meeting on November 20, 2023 Cyberlinks Co., Ltd. Third Series Share Acquisition Rights (303,000 shares of common stock)</p> |

2. The basis for calculating net assets per share is as follows.

| | End of previous consolidated fiscal year (as of December 31, 2023) | End of current consolidated fiscal year (as of December 31, 2024) |
|--|--|---|
| Total net assets (million yen) | 7,427 | 8,139 |
| Amount to be deducted from total net assets (million yen) | 72 | 95 |
| (of which, share acquisition rights (million yen)) | (72) | (95) |
| Net assets attributable to common stock shareholders at the end of the fiscal year (million yen) | 7,355 | 8,044 |
| Number of common stock at the end of the fiscal year used to calculate net assets per share | 11,150,645 | 11,172,675 |

(Significant subsequent events)

None to be reported.