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Consolidated Financial Results for the Nine Months ended December 31, 2024 [Under IFRS]

February 7, 2025

Tokyo Stock Exchange

PRIME

Company name COLOWIDE Co., Ltd.

Securities code

7616 URL https://www.colowide.co.jp/

Representative (Title) President and Representative Director Kohei NOJIRI

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Scheduled date to commence Scheduled date to commence

dividend payment dividend payment

Preparation of supplementary material of financial results : None Holding of financial results briefing : None

(Yen amounts are rounded to millions)

1. Consolidated Financial Results for the Nine Months ended December 31, 2024 (From April 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results (accumulated total)

(% indicates changes from the same period of the previous year)

	Revenue		Business Profit *1		EBITDA *2		Profit before tax		Profit	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	200,472	11.9	7,113	12.4	13,608	10.8	5,292	(11.0)	3,501	(10.5)
December 31, 2023	179,205	10.4	6,327	-	12,286	165.3	5,949	-	3,912	-

	Profit attributa owners of pa		Comprehensive Income		Basic earnings per share	Diluted earnings per share
Nine months ended	Millions of yen	%	Millions of yen	%	Yen	Yen
December 31, 2024	2,281	(23.0)	3,933	(3.5)	18.64	18.64
December 31, 2023	2,962	-	4,077	-	28.18	28.18

^{* 1} Business Profit = Revenue – Cost of sales – Selling, general and administrative expenses

² EBITDA = Business Profit + Depreciation and amortization (excluding depreciation of right-to-use assets)
Operating profit for the nine months under IFRS was 6,792 million yen.

(2) Consolidated Financial Position

	Total Assets	Total Equity	Owners of narent	Ratio of equity attributable to owners of parent to total assets	1 1
As of	Millions of yen	Millions of yen	Millions of yen	%	Yen
December 31, 2024	308,867	88,727	78,526	25.4	592.82
March 31, 2024	265,115	54,135	44,954	17.0	339.47

2. Cash Dividends

		Annual Dividends per share						
	First quarter end	Second quarter end	Third quarter end	Fiscal year end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen			
March 31, 2024	-	0.00	-	5.00	5.00			
March 31, 2025	-	0.00	-					
March 31, 2025 (Forecast)				5.00	5.00			

(Note) Revisions to the most recently announced dividend forecasts: None

The above "Cash Dividends" shows the status of dividends on common shares. For dividends on class shares (unlisted) issued by the Company, which have different rights from those of common shares, please refer to "Preferred Share Dividends" below.

3. Forecast of Consolidated Financial Results for the Fiscal Year ending March 31, 2025 (From April 1, 2024 to March 31, 2025)

(% indicates changes from the same period of the previous year)

	Revenue		Business	Profit	EBITDA		Profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	263,443	9.2	11,005	26.3	20,492	22.1	3,877	(4.6)	2,034	(30.0)	17.41

(Note) Revisions to the most recently announced earnings forecasts: None

* Notes

(1) Significant changes in the scope of consolidation during the period under review: None

Newly added: - (number of companies) (company name) - Excluded: - (number of companies) (company name) -

(2) Changes in accounting policies and accounting estimates

(i) Changes in accounting policies required by IFRS
 (ii) Changes in accounting policies other than (i)
 (iii) Changes in accounting estimates
 : None

(3) Number of issued shares (Common shares)

(i) Total number of issued shares at the end of period (including treasury shares)

(ii) Number of treasury shares at the end of period

(iii) Average number of shares outstanding during the period (cumulative for the quarter)

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As of December 31, 2024	106,453,541 shares	As of march 31, 2024	86,903,541 shares
As of December 31, 2024	170,850 shares	As of March 31, 2024	196,199 shares
As of December 31, 2024	94,539,837 shares	As of march 31, 2024	86,693,419 shares

^{*} Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm : None

- * Proper use of earnings forecasts and other special notes
- (1) The Company applies International Financial Reporting Standards (IFRS).
- (2) The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and certain assumptions that the Company believes to be reasonable, and actual results may differ substantially due to various factors.
- (3) The Company plans to disclose quarterly consolidated financial results with a review report (optional) attached after the review by a certified public accountant or audit corporation is completed. Scheduled date of disclosure: February 14, 2025

Preferred Share dividends

Details of dividends per share and total dividends in classes with different rights from those of common shares are as follows.

Preferred shares

		Dividends per share				
(Record date)	First quarter end	Second quarter end	Third quarter end	Fiscal year end	Annual	(Total)
Preferred shares	Yen	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	-	-	3,149,090 00	3,149,090 00	94,472,700 00
Fiscal year ended March 31, 2025 (forecast)	-	-	-	3,252,730 00	3,252,730 00	97,581,900 00
Second series preferred shares	Yen	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	-	-	3,649,090 00	3,649,090 00	109,472,700 00
Fiscal year ended March 31, 2025 (forecast)	-	-	-	3,752,730 00	3,752,730 00	112,581,900 00
Third series preferred shares	Yen	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	-	-	3,500,000 00	3,500,000 00	315,000,000 00
Fiscal year ending March 31, 2025 (forecast)	-	-	-	3,500,000 00	3,500,000 00	315,000,000 00

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1. Qualitative information on quarterly financial results under review

(1) Operating results

During the third quarter of the current consolidated cumulative period, the Japanese economy was expected to follow a gradual recovery trend, but there were also negative factors affecting consumer sentiment, such as a decline in real wages. In the global economy, there is a sense of uncertainty about the future, with concerns about the future policy trends of the new US administration, the slowdown of the Chinese economy, geopolitical risks, and the deepening of socioeconomic divisions.

In the food service industry, in addition to the fact that the pressure of rising costs and labor shortages are not subsiding, consumers are becoming even more inclined to save money and be selective, so there is a growing need to pursue efficiency, improve added value, and pass on the cost increases.

In this environment, the Group is working to strengthen the creation of brands that consumers choose, as well as promoting business with a view to improving corporate value over the medium term.

As part of our measures to improve efficiency, while continuing to standardize raw materials and unify specifications, led by COLOWIDE MD Co., Ltd., each store is once again thoroughly managing the appropriate inventory of ingredients. In terms of operational initiatives, we are strengthening services that improve customer convenience and reduce labor at stores by introducing automated guidance systems, self-service checkouts, mobile ordering, etc.

As part of our product-related measures, we have been introducing high-value-added products that offer good value for money, centered on fair menus. As an example, Kappa Sushi offered seasonal fresh seafood such as new sea urchin for 100 yen (110 yen including tax). They are also continuing to explore new value, such as selling products that use our independently developed "red vinegar rice". Steak MIYA, which is working with COLOWIDE MD Co., Ltd. on product planning, has taken steps to improve the quality of its salad bar, such as switching to all domestically produced fresh vegetables. OOTOYA has also strengthened its efforts to meet the needs of the home meal replacement market by expanding its takeout and delivery sales in order to further increase revenue.

In terms of sales promotion and PR, we sought to improve the level of attention paid to Gyu-Kaku, On-Yasai, OOTOYA, Kappa Sushi and Steak MIYA by using popular celebrities in TV commercials to appeal to the brand and the products. In addition, FRESHNESS BURGER was featured on the popular TBS program "JOB-TUNE" in December, which led to an improvement in its image.

As for new stores, we opened our first GYUBOSS (a Gyu-Kaku style food court business) in the Middle East in November 2024 as part of our efforts to develop new overseas areas. In Japan, we will continue to actively develop Gyu-Kaku and its derivative business formats, OOTOYA, and Tonkatsu Kagurazaka SAKURA, while also increasing the number of Kappa Sushi restaurants in front of train stations in the three major metropolitan areas in order to capture new demands.

In the catering service business, we are integrating personnel and labor management, as well as systems for the purpose of enhancing efficiency and management level in addition to improving the procurement of ingredients and the development of distribution networks. We are also working on the development of our own competitive products that incorporate the tastes of the restaurant industry.

We are also working to develop competitive in-house products that incorporate the tastes of restaurant foods.

We are also continuing to focus on our sustainability initiatives. We are continuing to commercialize ingredients that have been raised using environmentally friendly, land-based aquaculture methods that do not use any antibiotics, etc., and Kappa Sushi has introduced "TOTTORI KOTOURA GRAN SALMON" and "YUKI EBI", while NIGIRI-NO-TOKUBE has introduced "KYUSHU SALMON". FRESHNESS BURGER also uses "Gras Foie", an alternative to foie gras that is difficult to sustainably provide due to its production method, in its "Kobe Beef Burger".

In terms of the number of restaurants opened and closed, we opened 69 directly managed restaurants, while closing 45 directly managed restaurants and 10 directly managed izakaya, for a total of 55 restaurants closed. In addition, as a result of making Nihon Meika Souhonpo Co., Ltd. (the company name was changed to N Baton Company, Ltd. on October 1, 2024) a consolidated subsidiary from April 2024, the 35 directly managed stores of that company became stores of the Group, and as a result, the number of directly managed stores at the end of the third quarter of the current consolidated fiscal year was 1,452, and the total number of stores, including franchises, was 2,617.

As a result of the efforts described above, consolidated financial results for the first three quarters of the

current fiscal year were with revenue of 200,472 million yen, business profit of 7,113 million yen, IFRS operating profit of 6,792 million yen, quarterly profit of 3,501 million yen, and quarterly profit attributable to owners of parent of 2,281 million yen. The reason for the decrease in profits below IFRS operating profit compared to the previous third quarter consolidated cumulative period is that the previous period's other operating income included one-off profits from business transfer gains and compensation income.

The revenue of each segment of the Group is as follows: 71,823 million yen for COLOWIDE MD Co., Ltd., 27,176 million yen for ATOM CORPORATION, 69,225 million yen for REINS international inc., 55,026 million yen for KAPPA-CREATE CO., LTD., 23,229 million yen for OOTOYA Holdings Co., Ltd., and 30,647 million yen for other companies.

Please note that revenue for each segment does not take into account internal revenue or transfers between segments.

(2) Financial position

(i) Assets, Liabilities and Equity

Total assets increased by 43,752 million yen from the end of the previous consolidated fiscal year to 308,867 million yen at the end of the third quarter of the current consolidated fiscal year. This was mainly due to 18,560 million yen increase in cash and cash equivalents, 7,533 million yen increase in property, plant and equipment, and 13,179 million yen increase in goodwill.

Total liabilities increased by 9,159 million yen from the end of the previous consolidated fiscal year to 220,140 million yen. This was mainly due to 5,544 million yen increase in trade and other payables, and 3,406 million yen increase in bonds and borrowings, and 1,204 million yen increase in lease liabilities, despite 1,653 million yen decrease in provisions.

Total equity increased by 34,592 million yen from the end of the previous consolidated fiscal year to 88,727 million yen. This was mainly due to 15,909 million yen increase in share capital and 16,044 million yen increase in capital surplus.

(ii) Cash Flows

Cash and cash equivalents at the end of the quarter under review amounted to 64,867 million yen, increased by 18,560 million yen from the end of the previous consolidated fiscal year, as a result of net cash provided by operating activities of 18,641 million yen, net cash used in investing activities of (19,009) million yen, net cash provided in financing activities of 18,767 million yen, and the effect of exchange rate changes on cash and cash equivalents of 162 million yen.

Cash flows from operating activities were mainly due to profit before tax, and depreciation and amortization.

Cash flows from investing activities were mainly due to payments for acquisition of consolidated subsidiaries and payments for acquisition of property, plant and equipment.

Cash flows from financing activities were mainly due to proceeds from the issuance of shares, repayments of lease liabilities, and repayments of bonds.

(3) Future outlook

The consolidated earnings forecast for the fiscal year ending March 31, 2025 remains unchanged from the full-year consolidated earnings forecast announced on May 9, 2024.

2. Quarterly consolidated financial statements and Notes

(1) Quarterly consolidated statement of financial position

		(,		
	Previous consolidated fiscal year (March 31, 2024)	Current third quarter consolidated fiscal year (December 31, 2024)		
Assets				
Current Assets				
Cash & cash equivalents	46,307	64,867		
Trade & other receivables	13,158	15,467		
Other financial assets	542	196		
Inventories	3,932	5,390		
Income taxes receivables	160	323		
Other current assets	3,177	3,533		
Total current assets	67,275	89,776		
Non-current Assets				
Property, plant & equipment	48,100	55,633		
Right-of-use assets	23,253	24,878		
Goodwill	82,534	95,713		
Intangible assets	9,979	9,163		
Investment property	387	386		
Other financial assets	20,719	20,744		
Deferred tax assets	12,370	11,833		
Other non-current assets	499	741		
Total non-current assets	197,840	219,091		
Total Assets	265,115	308,867		

	Previous consolidated fiscal year (March 31, 2024)	Current third quarter consolidated fiscal year (December 31, 2024)
Liabilities & Equity		
Liabilities		
Current Liabilities		
Trade & other payables	23,999	27,846
Bonds & borrowings	39,098	41,844
Lease liabilities	14,826	11,774
Other financial liabilities	26	29
Income taxes payable	1,059	1,218
Provisions	4,663	2,856
Contract liabilities	220	378
Other current liabilities	10,873	11,554
Total current liabilities	94,765	97,498
Non-current liabilities		
Trade & other payables	4,527	6,225
Bonds & borrowings	82,893	83,552
Lease liabilities	18,388	22,644
Other financial liabilities	1,951	1,680
Provisions	6,498	6,653
Deferred tax liabilities	303	307
Contract liabilities	794	732
Other non-current liabilities	862	850
Total non-current liabilities	116,216	122,642
Total liabilities	210,981	220,140
Equity		
Share capital	27,905	43,814
Capital surplus	40,532	56,576
Treasury shares	(126)	(109)
Other components of equity	(139)	135
Retained earnings	(23,219)	(21,891)
Total equity attributable to owners of parent	44,954	78,526
Non-controlling interests	9,181	10,201
Total Equity	54,135	88,727
Total Liabilities & Equity	265,115	308,867

(2) Quarterly consolidated statement of income

(2) Quarterly consortance statement of the	ome	(Unit: Millions of yen)
	Previous third quarter consolidated cumulative period (From April 1, 2023 to December 31, 2023)	Current third quarter consolidated cumulative period (From April 1, 2024 to December 31, 2024)
Revenue	179,205	200,472
Cost of sales	76,143	83,900
Gross profit	103,062	116,572
Selling, general & administrative expenses	96,736	109,459
Business profit	6,327	7,113
Other operating income	1,821	720
Other operating expenses	1,030	1,042
IFRS operating profit	7,118	6,792
Finance income	1,023	866
Finance costs	2,193	2,366
Profit before tax	5,949	5,292
Income tax expenses	2,037	1,790
Profit	3,912	3,501
Profit attributable to		
Owners of parent	2,962	2,281
Non-controlling interests	950	1,220
Profit	3,912	3,501
Earnings per share		
Basic earnings per share (Yen)	28.18	18.64
Diluted earnings per share (Yen)	28.18	18.64

(3) Quarterly consolidated statement of comprehensive income

		(Unit: Millions of yen)
	Previous third quarter consolidated cumulative period (From April 1, 2023 to December 31, 2023)	Current third quarter consolidated cumulative period (From April 1, 2024 to December 31, 2024)
Profit	3,912	3,501
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	24	6
Total items that will not be reclassified to profit or loss	24	6
Items that may be reclassified to profit or loss		
Exchange differences in transaction of foreign operations	140	241
Cash flow hedges	2	185
Total items that may be reclassified to profit or loss	142	426
Other comprehensive income, net of tax	166	432
Comprehensive income	4,077	3,933
Comprehensive income attributable to		
Owners of parent	3,067	2,555
Non-controlling interests	1,011	1,378
Comprehensive income	4,077	3,933

(4) Quarterly consolidated statement of changes in equity

Previous third quarter consolidated cumulative period (From April 1, 2023 to December 31, 2023)

	Equity attributable to owners of parent							
				Other compon	Other components of equity			
	Share capital	Capital surplus	Treasury shares	Financial assets measured at fair value through other comprehensive income	Cash flow hedges			
Balance as of April 1, 2023	27,905	40,482	(143)	7	(246)			
Profit	-	-	-	-	-			
Other comprehensive income	-	-	-	21	7			
Comprehensive income	-	-	-	21	7			
Purchase of treasury shares	-	-	(0)	-	-			
Disposal of treasury shares	-	39	18	-	-			
Dividends	-	-	-	-	-			
Changes in ownership interests of parent due to transactions with non-controlling interests	-	14	-	-	-			
Changes in ownership interests in subsidiaries	-	(2)	-	-	-			
Total transactions and others with owners	-	51	17	-	-			
Balance as of December 31, 2023	27,905	40,533	(125)	28	(239)			

	Equit	y attributable t	to owners of p	parent		
	Other compone	ents of equity				
	Exchange differences on transaction of foreign operation	Total other components of equity	Retained earnings	Total equity attributable to owners of parent	Non- controlling interests	Total equity
Balance as of April 1, 2023	(88)	(327)	(25,172)	42,745	7,956	50,701
Profit	-	-	2,962	2,962	950	3,912
Other comprehensive income	77	105	-	105	61	166
Comprehensive income	77	105	2,962	3,067	1,011	4,077
Purchase of treasury shares	-	-	-	(0)	-	(0)
Disposal of treasury shares	-	-	-	57	-	57
Dividends	-	-	(952)	(952)	(19)	(971)
Changes in ownership interests of parent due to transactions with non-controlling interests	-	-	-	14	24	38
Changes in ownership interests in subsidiaries	-	-	-	(2)	(4)	(6)
Total transactions and others with owners	-	-	(952)	(883)	0	(883)
Balance as of December 31, 2023	(11)	(222)	(23,162)	44,929	8,967	53,896

	Equity attributable to owners of parent						
				Other components of equity			
	Share capital	Capital surplus	Treasury shares	Financial assets measured at fair value through other comprehensive income	Cash flow hedges		
Balance as of April 1, 2024	27,905	40,532	(126)	44	(223)		
Profit	-	-	-	-	-		
Other comprehensive income	-	-	-	9	186		
Comprehensive income	-	-	-	9	186		
Issuance of new shares	15,909	15,756	-	-	-		
Purchase of treasury shares	-	-	(1)	-	-		
Disposal of treasury shares	-	36	17	-	-		
Dividends	-	-	-	-	-		
Changes in ownership interests of parent due to transactions with non-controlling interests	-	24	-	-	-		
Changes in ownership interests in subsidiaries	-	228	-	-	-		
Total transactions and others with owners	15,909	16,044	16	-	-		
Balance as of December 31, 2024	43,814	56,576	(109)	53	(38)		

	Equit	y attributable to	owners of pa	arent		
	Other compon	ents of equity				
	Exchange differences on transaction of foreign operations	Total other components of equity	Retained earnings	Total equity attributable to owners of parent	Non- controlling interests	Total equity
Balance as of April 1, 2024	40	(139)	(23,219)	44,954	9,181	54,135
Profit	-	-	2,281	2,281	1,220	3,501
Other comprehensive income	80	274	1	274	158	432
Comprehensive income	80	274	2,281	2,555	1,378	3,933
Issuance of new shares	-	-	-	31,664	-	31,664
Purchase of treasury shares	-	-	-	(1)	-	(1)
Disposal of treasury shares	-	-	-	53	-	53
Dividends	-	-	(952)	(952)	(141)	(1,094)
Changes in ownership interests of parent due to transactions with non-controlling interests	-	-	-	24	12	35
Changes in ownership interests in subsidiaries	-	1	-	228	(228)	-
Total transactions and others with owners	-	1	(952)	31,016	(357)	30,659
Balance as of December 31, 2024	120	135	(21,891)	78,526	10,201	88,727

	Previous third quarter	Current third quarter
	consolidated cumulative period (From April 1, 2023 to December 31, 2023)	consolidated cumulative period (From April 1, 2024 to December 31, 2024)
Cash flows from operating activities	,	, ,
Profit before tax	5,949	5,292
Depreciation & amortization	17,207	17,781
Impairment losses	466	317
Finance income	(1,023)	(866)
Finance costs	2,193	2,366
Loss (gain) on sale & retirement of non-current assets	226	151
Decrease (increase) in inventories	(1,421)	(1,106)
Decrease (increase) in trade & other receivables	(1,784)	(1,061)
Increase (decrease) in trade & other payables	2,211	2,177
Others	(549)	(2,907)
Subtotal	23,474	22,143
Interests & dividends received	149	208
Interests paid	(1,800)	(2,130)
Income taxes refund	247	76
Income taxes paid	(809)	(1,657)
Cash flows from operating activities	21,261	18,641
Cash flows from investing activities		
Payments into time deposits	(9)	(9)
Proceeds from withdrawal of time deposits	-	268
Purchase of property, plant & equipment	(11,151)	(8,735)
Proceeds from sale of property, plant & equipment	15	300
Payments of security & guarantee deposits	(599)	(498)
Proceeds from refund of security & guarantee deposits	1,565	660
Payments for acquisition of consolidated subsidiaries	-	(9,735)
Others	(669)	(1,261)
Cash flows from investing activities	(10,848)	(19,009)
Cash flows from financing activities		
Net increase (decrease) in short term borrowings	(356)	(386)
Proceeds from long term borrowings	12,500	16,749
Repayment of long term borrowings	(11,208)	(15,560)
Proceeds from issuance of bonds	-	2,671
Redemption of bonds	(5,456)	(4,095)
Repayment of lease liabilities	(12,637)	(11,182)
Proceeds from issuance of new shares	-	31,665
Purchase of treasury shares of consolidated subsidiaries	(0)	-
Dividends paid	(951)	(952)
Dividends paid to non-controlling interests	(21)	(141)
Others	50	(1)
Cash flows from financing activities	(18,079)	18,767
Effect of exchange rate changes on cash & cash equivalents	279	162
Net increase (decrease) in cash & cash equivalents	(7,388)	18,560
Cash & cash equivalents at beginning of period	50,066	46,307
Cash & cash equivalents at end of period	42,678	64,867
1		- 1,007

(6) Notes on quarterly consolidated financial statements

(Notes to the assumption of going concern)

Not applicable.

(Segment information)

(1) Reportable segment

The reportable segments of the Group are those units of our group for which separate financial information is available, and which are subject to regular review by the board of directors in order to determine the allocation of management resources and evaluate performance.

The Group is mainly engaged in the operation of directly managed restaurants and the development of franchise businesses. Taking into account the similarity of business types and the commonality of operation types, etc., the five companies "COLOWIDE MD Co., Ltd.," "ATOM CORPORATION," "REINS international inc.," "KAPPA-CREATE CO., LTD." and "OOTOYA Holdings Co., Ltd." are the five reportable segments. In addition, the operating results of the segments include 23 subsidiaries for "REINS international inc.", 3 subsidiaries for "KAPPA-CREATE CO., LTD.", and 7 subsidiaries for "OOTOYA Holdings Co., Ltd.".

COLOWIDE MD Co., Ltd. is involved in all aspects of merchandising, including product development, production, procurement, manufacturing, and distribution of various food products.

ATOM CORPORATION operates restaurants and franchise headquarters for restaurant chains such as "Steak MIYA", "NIGIRI-NO-TOKUBE", "KARUBI TAISHO", and "NE-NE-YA", as well as directly managed izakaya restaurants.

REINS international inc. operates directly managed restaurants and franchise headquarters businesses in Japan and overseas, including "Gyu-Kaku", "On-Yasai", "Doma Doma", "Kamadoka", and "FRESHNESS BURGER" etc. in restaurant and izakaya formats.

KAPPA-CREATE CO., LTD. operates directly managed restaurants in the restaurant business, such as "Kappa Sushi," and also operates a delicatessen business, such as sushi and prepared bread.

OOTOYA Holdings Co., Ltd. operates directly managed restaurants in the restaurant business, such as "OOTOYA Gohan-Dokoro," in Japan and overseas, and also operates a franchise headquarters business.

(2) Calculation method of revenue, profit or loss, and other items by reportable segment

The accounting method for reportable segments is the same as that described in the "Notes on Changes in Accounting Policies."

The profit of reportable segments is based on IFRS operating profit.

The internal revenues and transfers amount between segments are based on prevailing market prices.

(3) Information on revenue, profit or loss, and other items by reportable segment Previous third quarter consolidated cumulative period (From April 1, 2023 to December 31, 2023)

(Unit: Millions of yen)

			Reportable segment							Amount recorded in
	COLOWIDE MD	ATOM	REINS international (Note 1)	KAPPA- CREATE (Note 2)	OOTOYA Holdings (Note 3)	Total	Others (Note 4)	Total	Adjustment (Note 5)	consolidated financial statements (Note 6)
Revenue										
External revenue	1,561	27,530	71,802	53,666	20,600	175,159	4,047	179,205	-	179,205
Inter-segment revenue & transfers	62,389	2	2,112	483	47	65,033	1,392	66,425	(66,425)	-
Total	63,950	27,532	73,914	54,149	20,647	240,192	5,438	245,630	(66,425)	179,205
Segment profit (loss)	1,413	(222)	5,154	1,099	923	8,367	259	8,626	(1,508)	7,118
Finance income										1,023
Finance costs										2,193
Profit before taxes							5,949			
Income taxes expenses							2,037			
Profit										3,912

(Note1) "REINS international" segment includes REINS international inc. and its consolidated subsidiaries.

(Note2) "KAPPA-CREATE" segment includes KAPPA-CREATE CO., LTD. and its consolidated subsidiaries.

(Note3) "OOTOYA Holdings" segment includes OOTOYA Holdings Co., Ltd. and its consolidated subsidiaries.

- (Note4) The "Others" indicate business segments not included in reportable segments as follows: Planning, operation and maintenance of IT systems, call center administration by Worldpicom Corporation, production and sale of fresh confections, baked confections, and chocolates (Nama-choco ganache, etc.) by SILSMARIA Co., Ltd., Administrative work by Cocot Co., Ltd., Operation of restaurants by WP JAPAN Co., Ltd., Operation of restaurants and franchise business by Bay Food Factory Co., Ltd., Operation of catering service business by Dining Yell Co., Ltd., Operation of franchise business by Future Link Co., Ltd. and Labor-related operations by Colowide Support Center Co., Ltd.
- (Note5) Adjustments are due to elimination of intersegment transactions. The segment profit adjustment of (1,508) million yen includes adjustments for unrealized profit and general and administrative expenses that do not belong to any reportable segment.

(Note6) Segment profit is adjusted with IFRS operating profit in the quarterly consolidated statements of income.

Current third quarter consolidated cumulative period (From April 1, 2024 to December 31, 2024)

(Unit: Millions of yen)

	Reportable segment								Amount recorded in	
	COLOWIDE MD	ATOM	REINS international (Note1)	KAPPA- CREATE (Note2)	OOTOYA Holdings (Note3)	Total	Others (Note4)	Total	Adjustment (Note5)	consolidated financial statements (Note6)
Revenue										
External revenue	2,017	27,175	66,272	54,432	23,174	173,070	27,401	200,472	-	200,472
Inter-segment revenue & transfers	69,806	1	2,953	594	55	73,408	3,246	76,654	(76,654)	-
Total	71,823	27,176	69,225	55,026	23,229	246,479	30,647	277,126	(76,654)	200,472
Segment profit	3,119	154	3,997	1,086	1,122	9,477	(382)	9,095	(2,304)	6,792
Finance income										866
Finance costs										2,366
Profit before tax							5,292			
Income tax expenses							1,790			
Profit										3,501

(Note1) "REINS international" segment includes REINS international inc. and its consolidated subsidiaries.

(Note2) "KAPPA-CREATE" segment includes KAPPA-CREATE CO., LTD. and its consolidated subsidiaries.

(Note3) "OOTOYA Holdings" segment includes OOTOYA Holdings Co., Ltd. and its consolidated subsidiaries.

(Note4) The "Others" indicate business segments not included in reportable segments as follows: Planning, operation and maintenance of IT systems, call center administration by Worldpicom Corporation, production and sale of fresh confections, baked confections, and chocolates (Nama-choco ganache, etc.) by SILSMARIA Co., Ltd., Production and sales of western-style confectioneries by N Baton Company, Ltd. and its subsidiary, Administrative work by Cocot Co., Ltd., Operation of restaurants by Cheers Dining Co., Ltd., Operation of restaurants by WP JAPAN Co., Ltd., Operation of restaurants and franchise business by Bay Food Factory Co., Ltd., Operation of catering service business by Dining Yell Co., Ltd., Operation of catering service business by Nifs Co., Ltd. and its subsidiary, Operation of catering service business by Heartful Dining Co., Ltd., Operation of franchise business by Future Link Co., Ltd. and Labor-related operations by Colowide Support Center Co., Ltd.

(Note5) Adjustments are due to elimination of intersegment transactions. The segment profit adjustment of (2,304) million yen includes adjustments for unrealized profit and general and administrative expenses that do not belong to any reportable segment.

(Note6) Segment profit is adjusted with IFRS operating profit in the quarterly consolidated statements of income.

(4) Information by region

The following is a breakdown of revenue and non-current assets by geographic region.

Previous third quarter consolidated cumulative period (From April 1, 2023 to December 31, 2023)

(i) External revenue

(Unit: Millions of yen)

Japan	North America	Asia	Total
155,952	12,718	10,535	179,205

(ii) Non-current assets (Excluding financial instruments, deferred tax assets and rights arising from insurance contracts)

(Unit: Millions of yen)

	Japan	North America	Asia	Total
ſ	142,295	19,242	3,307	164,844

Current third quarter consolidated cumulative period (From April 1, 2024 to December 31, 2024)

(i) External revenue

(Unit: Millions of yen)

Japan	North America	Asia	Total
176,526	12,853	11,093	200,472

(ii) Non-current assets (Excluding financial instruments, deferred tax assets and rights arising from insurance contracts)

(Unit: Millions of yen)

Japan	North America	Asia	Total
163,115	20,461	2,938	186,514

(5) Information on major customers

In the previous and current consolidated cumulative period, the Group operated businesses for general customers, and there is no single external customer (group) that accounts for 10% or more of the Group's revenue, so this information is omitted.

(Notes on changes of accounting policies)

The accounting policies of significance applied in these quarterly consolidated financial statements are the same as those applied in the consolidated financial statements for the previous consolidated fiscal year, except for the following.

Effective from the first quarter of the current consolidated fiscal year, the Group has adopted the following standards.

IFRS		Summary of New and Revised
IAS 1	Presentation of financial statements	Clarification on the requirements for classifying liabilities as current or non-current Revision to require disclosure of information on long-term debt with special clauses
IAS 7 IFRS 7	Statement of cash flows Financial instruments: disclosure	Revision to require disclosure to increase the transparency of supplier finance agreements
IFRS 16	Lease	Clarification of accounting treatment after sale and leaseback transactions

The adoption of these standards had no impact on the quarterly consolidated financial statements.