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## Consolidated Financial Results for the Three Months Ended November 30, 2024 (Under Japanese GAAP)

January 20, 2025

Company name: and factory, inc  
 Stock exchange listing: Tokyo  
 Stock code: 7035 URL <https://andfactory.co.jp/>  
 Representative: Rinji Aoki, President and Representative Director  
 Contact: Tomoki Hasumi, Director Phone: +81-3-6712-7646  
 Scheduled date to commence dividend payments: —  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of annual financial results meeting: No

(Amounts less than one million yen are rounded down.)

### 1. Consolidated financial results for the three months ended November 30, 2024

(From September 1, 2024, to November 30, 2024)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes.

	Net sales		Operating income		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended November 30, 2024	760	—	(59)	—	(55)	—	(57)	—
Three months ended November 30, 2023	—	—	—	—	—	—	—	—

Note: Comprehensive income (million yen) Three months ended November 30, 2024: (56) (—%)

Three months ended November 30, 2023: — (—%)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended November 30, 2024	(5.10)	—
Three months ended November 30, 2023	—	—

- Notes:
- Although diluted shares exist, diluted earnings per share for the three months ended November 30, 2024 are not stated because the Company posted a net loss per share for the quarter.
  - Since quarterly consolidated financial statements have been prepared from the three months ended November 30, 2024, we have not included the numerical values or year-on-year changes for the three months ended November 30, 2023, or the year-on-year changes for the three months ended November 30, 2024.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of November 30, 2024	2,442	1,151	47.2
As of November 30, 2023	—	—	—

(Reference) Equity capital: As of November 30, 2024: ¥1,152 million As of August 31, 2024: ¥— million

Notes: The Company has prepared quarterly consolidated financial statements since the three months ended November 30, 2024. Therefore, figures for the fiscal year ended August 31, 2024 are omitted.

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Total
Year ended August 31, 2024	—	0.00	—	0.00	0.00
Year ending August 31, 2025	—				
Year ending August 31, 2025 (Forecast)		0.00	—	0.00	0.00

Note: Revisions to the forecast of cash dividends most recently announced: None

### 3. Forecast of consolidated financial results for the year ending August 31, 2025

(From September 1, 2024 to August 31, 2025)

Percentages indicate year-on-year changes.

	Net sales		Operating income		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	3,650	—	(100)	—	(100)	—	(103)	—	(9.15)

- Notes:
- Revisions to the consolidated earnings forecasts most recently announced: None
  - The Company transitioned to consolidated financial statements from the three months ended November 30, 2024. Since it did not prepare consolidated financial statements for the fiscal year ended August 2024, the year-on-year changes are not stated.

### 4. Notes

- (1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 companies (SouthWorks Co., Ltd)

Excluded: 0 companies (—)

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes

- (3) Changes in accounting policies, changes in accounting estimates, and restatement

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

- (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2024	11,261,970 shares	As of August 31, 2024	11,261,970 shares
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Number of treasury shares at the end of the period

As of November 30, 2024	277 shares	As of August 31, 2024	257 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended November 30, 2024	11,261,703 shares	Three months ended November 30, 2023	11,261,713 shares
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Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

Forward-looking statements provided in this document, including earnings forecasts, are based on the information currently available to the Company and certain assumptions considered reasonable. Such statements are included without any guarantee as to their future achievement. Actual business and other results may differ materially from the forecasts depending on various factors.

## Quarterly Consolidated Financial Statements

### (1) Quarterly Consolidated Balance Sheets

(Thousands of yen)

As of November 30, 2024

<b>Assets</b>	
Current assets	
Cash and deposits	1,328,617
Accounts receivable trade	512,169
Work in process	41,603
Advances paid	191,092
Income taxes refund receivable	3,839
Other	163,663
Allowance for doubtful accounts	(30,390)
Total current assets	2,210,595
Non-current assets	
Property, plant and equipment	
Buildings	11,333
Tools, furniture and fixtures	75,600
Accumulated depreciation	(62,603)
Total property, plant and equipment	24,330
Intangible assets	
Software	31,886
Software in progress	10,931
Goodwill	52,069
Total intangible assets	94,887
Investments and other assets	
Investment securities	23,419
Long-term loans receivable	30,000
Leasehold and guarantee deposits	54,494
Other	5,271
Total investments and other assets	113,185
Total non-current assets	232,403
Total assets	2,442,999

(Thousands of yen)

As of November 30, 2024

Liabilities	
Current liabilities	
Accounts payable–trade	163,065
Short-term borrowings	135,000
Current portion of long-term borrowings	68,898
Accounts payable–other	515,874
Income taxes payable	50
Provision for shareholder benefit program	8,907
Other	139,793
Total current liabilities	1,031,588
Non-current liabilities	
Long-term borrowings	259,669
Total non-current liabilities	259,669
Total liabilities	1,291,257
Net assets	
Shareholders' equity	
Share capital	801,818
Capital surplus	800,460
Retained earnings	(449,507)
Treasury shares	(578)
Total shareholders' equity	1,152,193
Non-controlling interests	(451)
Total net assets	1,151,741
Total liabilities and net assets	2,442,999

(2) Quarterly Consolidated Statements of Income and Consolidated Statements of Comprehensive Income  
Quarterly Consolidated Statements of Income

	(Thousands of yen)
	Three months ended November 30, 2024
Net sales	760,211
Cost of sales	402,962
Gross profit	357,249
Selling, general and administrative expenses	416,514
Operating profit (loss)	(59,264)
Non-operating income	
Interest income	27
Subsidy income	2,238
Gain on valuation of derivatives	4,558
Other	52
Total non-operating income	6,877
Non-operating expenses	
Interest expenses	1,773
Foreign exchange losses	1,197
Other	250
Total non-operating expenses	3,222
Ordinary profit (loss)	(55,609)
Profit (loss) before income taxes	(55,609)
Income taxes	598
Profit (loss)	(56,208)
Profit attributable to non-controlling interests	1,199
Loss attributable to owners of parent	(57,407)

Quarterly Consolidated Statements of Comprehensive Income

(Thousands of yen)

	Three months ended November 30, 2024
Loss	(56,208)
Comprehensive income	(56,208)
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	(57,407)
Comprehensive income attributable to non-controlling interests	1,199