Translation

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Summary of Consolidated Financial Results for the Nine Months Ended October 31, 2022 (Based on Japanese GAAP)

December 15, 2022

Company name: TOKYO BASE Co.,Ltd.

Stock exchange listing: Tokyo

Stock code: 3415 URL https://www.tokyobase.co.jp/

Representative: Representative Director and CEO Masato Tani

Inquiries: Director and CFO Hideki Nakamizu TEL 03-6712-6842

Scheduled date to file Quarterly Securities Report: December 15, 2022

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended October 31, 2022 (from February 1, 2022 to October 31, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating pr | ofit | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|-------|-----------------|-------|-----------------|--------|---|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended October 31, 2022 | 13,325 | (0.0) | (186) | - | 118 | (86.2) | (608) | _ |
| Nine months ended November 30, 2021 | 13,326 | 26.3 | 729 | 450.3 | 859 | 729.0 | 620 | _ |

| | Earnings per share | Diluted earnings per share | |
|-------------------------------------|--------------------|----------------------------|--|
| | Yen | Yen | |
| Nine months ended October 31, 2022 | (13.26) | - | |
| Nine months ended November 30, 2021 | 14.04 | 13.06 | |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|------------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of October 31, 2022 | 11,546 | 5,203 | 45.0 |
| As of January 31, 2022 | 11,547 | 5,904 | 51.1 |

2. Cash dividends

| | | Annual dividends per share | | | | | |
|---|-----------------|----------------------------|-----------------|-----------------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Year ended January 31, 2022 | - | 0.00 | - | 0.00 | 0.00 | | |
| Year ending January 31, 2023 | - | 0.00 | - | | | | |
| Year ending January 31, 2023 (Forecast) | | | | 0.00 | 0.00 | | |

3. Forecast of consolidated financial results for the year ending January 31, 2023 (from February 1, 2022 to January 31, 2023)

Percentages indicate year-on-year changes

| | Net sales | | Operating pr | ofit | Ordinary pro | ofit | Profit attributa owners of pa | | Earnings per share |
|-----------|-----------------|---|-----------------|------|-----------------|------|----------------------------------|---|--------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 18,900 | _ | (100) | _ | 180 | _ | (700) | _ | (15.26) |

4. Notes

(1) Changes in significant subsidiaries during the nine months ended October 31, 2022 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes Changes in accounting policies due to other reasons: No Changes in accounting estimates: No

Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total named of issued shares at the end of the period (increasing season) | | | | | | | |
|---|--|-------------------------------------|-------------------|--|--|--|--|
| As of October 31, 2022 | 48,493,800 shares As of January 31, 2022 | | 48,493,800 shares | | | | |
| Number of treasury shares at the end of the | | | | | | | |
| As of October 31, 2022 | 2,622,418 shares | As of January 31, 2022 | 2,622,418 shares | | | | |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) | | | | | | | |
| Nine months ended October 31, 2022 | 45,871,382 shares | Nine months ended November 30, 2021 | 44,160,536 shares | | | | |

Quarterly consolidated financial statements Consolidated balance sheets

(Thousands of yen)

| | | (Inousands of yen) |
|---|------------------------|------------------------|
| | As of January 31, 2022 | As of October 31, 2022 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 3,145,275 | 1,663,968 |
| Accounts receivable - trade | 1,047,401 | 1,238,622 |
| Merchandise | 2,103,404 | 3,437,302 |
| Income taxes receivable | 4,369 | _ |
| Other | 187,826 | 204,935 |
| Total current assets | 6,488,276 | 6,544,829 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 1,974,081 | 2,105,683 |
| Tools, furniture and fixtures, net | 134,205 | 113,608 |
| Construction in progress | 11,735 | 13,283 |
| right-of-use assets | 1,241,734 | 1,142,368 |
| Total property, plant and equipment | 3,361,757 | 3,374,945 |
| Intangible assets | | |
| Software | 76,720 | 69,945 |
| Software in progress | 550 | _ |
| Total intangible assets | 77,270 | 69,945 |
| Investments and other assets | | |
| Deferred tax assets | 113,521 | 112,911 |
| Guarantee deposits | 1,485,178 | 1,425,523 |
| Other | 21,918 | 18,661 |
| Total investments and other assets | 1,620,618 | 1,557,096 |
| Total non-current assets | 5,059,645 | 5,001,986 |
| Total assets | 11,547,922 | 11,546,815 |
| iabilities | 11,517,922 | 11,5 10,015 |
| Current liabilities | | |
| Accounts payable - trade | 1,017,114 | 2,173,349 |
| Short-term borrowings | 1,017,114 | 800,000 |
| Current portion of long-term borrowings | 1,205,386 | 676,775 |
| Accrued expenses | 604,460 | 569,215 |
| Income taxes payable | 315,039 | 52,765 |
| Lease obligations | 649,573 | 689,225 |
| Provision for bonuses | 48,369 | 10,780 |
| Provision for point card certificates | 95,249 | |
| Other | 288,126 | 476,954 |
| Total current liabilities | 4,223,319 | 5,449,067 |
| Non-current liabilities | 1,223,319 | 3,117,007 |
| Long-term borrowings | 747,638 | 319,435 |
| Lease obligations | 613,012 | 497,570 |
| Asset retirement obligations | 59,359 | 77,495 |
| Total non-current liabilities | 1,420,010 | |
| | | 894,500 |
| Total liabilities | 5,643,330 | 6,343,568 |
| | | |

(Thousands of yen)

| | As of January 31, 2022 | As of October 31, 2022 |
|--|------------------------|------------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 564,537 | 564,537 |
| Capital surplus | 863,306 | 863,306 |
| Retained earnings | 5,815,241 | 5,205,186 |
| Treasury shares | (1,359,240) | (1,359,240) |
| Total shareholders' equity | 5,883,845 | 5,273,789 |
| Accumulated other comprehensive income | | |
| Foreign currency translation adjustment | 14,746 | (78,543) |
| Total accumulated other comprehensive income | 14,746 | (78,543) |
| Share acquisition rights | 6,000 | 8,000 |
| Total net assets | 5,904,592 | 5,203,246 |
| Total liabilities and net assets | 11,547,922 | 11,546,815 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| | Nine months ended | (Thousands of yen) Nine months ended |
|--|-------------------|--------------------------------------|
| | November 30, 2021 | October 31, 2022 |
| Net sales | 13,326,532 | 13,325,202 |
| Cost of sales | 6,229,694 | 6,600,789 |
| Gross profit | 7,096,837 | 6,724,413 |
| Selling, general and administrative expenses | 6,367,616 | 6,911,290 |
| | | |
| Operating profit (loss) | 729,220 | (186,877) |
| Non-operating income | 750 | (15 |
| Interest income | 759 | 645 |
| Subsidy income | 2,565 | 20,947 |
| Foreign exchange gains | 131,350 | 318,948 |
| Other | 2,806 | 10,082 |
| Total non-operating income | 137,481 | 350,624 |
| Non-operating expenses | | |
| Interest expenses | 1,864 | 43,393 |
| Commission expenses | 4,704 | 1,500 |
| Other | 571 | 505 |
| Total non-operating expenses | 7,140 | 45,399 |
| Ordinary profit | 859,561 | 118,347 |
| Extraordinary income | | |
| Gain on receipt of donated non-current assets | 68,935 | = |
| Subsidies for employment adjustment | 42,381 | = |
| Subsidy income | 17,022 | = |
| Gain on reversal of share acquisition rights | 240 | _ |
| Total extraordinary income | 128,579 | - |
| Extraordinary losses | | |
| Impairment losses | 85,666 | 305,293 |
| Loss on temporary close | 37,979 | - |
| loss on store cancellation | _ | 209,351 |
| Other | _ | 204 |
| Total extraordinary losses | 123,646 | 514,849 |
| Profit (loss) before income taxes | 864,495 | (396,501) |
| Income taxes | 244,309 | 211,565 |
| Profit (loss) | 620,186 | (608,067) |
| Profit (loss) attributable to owners of parent | 620,186 | (608,067) |

Consolidated statements of comprehensive income (cumulative)

| | | (Thousands of yen) |
|---|-------------------|--------------------|
| | Nine months ended | Nine months ended |
| | November 30, 2021 | October 31, 2022 |
| Profit (loss) | 620,186 | (608,067) |
| Other comprehensive income | | |
| Foreign currency translation adjustment | (17,197) | (93,289) |
| Total other comprehensive income | (17,197) | (93,289) |
| Comprehensive income | 602,988 | (701,357) |
| Comprehensive income attributable to | | _ |
| Comprehensive income attributable to owners of parent | 602,988 | (701,357) |
| Comprehensive income attributable to non-controlling | | |
| interests | _ | _ |