

Company: DyDo Group Holdings, Inc.
 Representative: Tomiya Takamatsu, President
 (Code 2590 on the First Section of the Tokyo Stock Exchange)
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Monthly Sales Report, June FY2017
 (From May 21, 2017 To June 20, 2017)

The following is monthly sales of Domestic Beverage Business (preliminary figures based on logistics package, compared to previous year).

	Feb.	Mar.	Apr.	Q1	May	Jun.	Jul.	Q2
Business days								
Number of bussiness days	21	20	23	64	21	22		
Year-to-year change	-1	±0	±0	-1	+2	+1		
Volume of Sales (Percentage change from previous year)								
Coffee beverages	103.5%	107.7%	98.2%	102.8%	101.0%	104.3%		
Tea-flavored beverages	112.7%	113.8%	101.0%	108.5%	102.4%	102.5%		
Carbonated beverages	89.7%	91.1%	93.1%	91.8%	92.5%	90.3%		
Mineral water types	94.8%	114.2%	109.0%	106.8%	109.5%	116.8%		
Fruit beverages	86.8%	106.0%	104.2%	99.5%	108.6%	109.2%		
Sports drinks	91.7%	82.1%	86.2%	86.1%	91.9%	95.9%		
Drinkable preparations	93.0%	94.9%	94.5%	94.2%	92.5%	99.2%		
Other beverages	74.3%	79.3%	72.1%	75.0%	78.6%	84.6%		
Total beverages	100.5%	105.5%	97.8%	100.9%	100.1%	102.2%		

	Aug.	Sep.	Oct.	Q3	Nov.	Dec.	Jan.	Q4	Cumulative performance for this term
Business days									
Number of bussiness days									107
Year-to-year change									+2
Volume of Sales (Percentage change from previous year)									
Coffee beverages									102.7%
Tea-flavored beverages									105.8%
Carbonated beverages									91.5%
Mineral water types									110.3%
Fruit beverages									103.8%
Sports drinks									90.7%
Drinkable preparations									95.0%
Other beverages									77.4%
Total beverages									101.0%

Preliminary figures based on the latest data.


Where there is discrepancy between the preliminary and actual figures, corrections will be reflected the following monthly report.

Topics:


◆ Management & IR

May 26 (Fri)	Announcement financial results for FY2017 1st quarter
	Notice on the finalization of the introduction of a performance-based incentive system
May 26 (Fri)	Notice concerning DAIDO Pharmaceutical Corporation's construction of a new factory
	<p>DAIDO Pharmaceutical Corporation, which enjoys top market share in the drinkable preparation contract manufacturing market, has finalized plans to construct a new factory in Tatebayashi, Gunma Prefecture. The company intends the new facility to start operation at the beginning of 2020.</p> <p>Although the domestic Japanese drinkable preparation market has become intensely competitive in recent years due to factors including Japan's aging society and declining birthrate and the emergence of new product categories such as energy drinks, the beauty drink segment of the market has exhibited a trend toward growth in line with rising consumer interest in health and beauty.</p> <p>DAIDO Pharmaceutical finalized plans to construct a new factory in the greater Tokyo area to ensure it could respond to business partners' needs quickly in the context of this market environment. By putting in place structures to ensure high manufacturing quality and a stable product supply, and by dispersing production risk as part of a larger focus on business continuity, an area of corporate operations that has been attracting increasing attention in recent years, the company will position itself to accommodate an array of business partner desires and needs.</p>
June 2 (Fri)	Submission of the 1st quarterly securities report for the company's 43rd fiscal year (ending January 2018) (Japanese only)

◆ Products, Vending Machines, International Business and CSR

Products	
<p>It's summer! Time for Hyuganatsu! Introducing a new summer flavor from the Waka Gokochi brand! "Waka Gokochi" Hyuganatsu Citrus Cider</p>	
<p>DyDo DRINCO reintroduced "Waka Gokochi" Hyuganatsu Citrus Cider on Monday, June 5, under its Waka Gokochi brand, which offers consumers the delicious flavor of seasonal fruit.</p> <p>The product features Hyuganatsu citrus fruit juice from Miyazaki Prefecture, which produces the largest harvest of the fruit in Japan, and offers consumers the perfect summer drink by combining the bracing aroma and acidic taste of Hyuganatsu with the refreshing sensation of cider. We also added extract of Seto Inland Sea lemon rinds—an ingredient that we call "fresh extract*"—to deliver even more of the distinctively bracing aroma of citrus fruit.</p> <p><small>*Extract that is made using fruit juice or fruit rinds prepared at the peak of flavor so as to highlight the true flavor of the fruit.</small></p>	

▲ "Waka Gokochi" Hyuganatsu Citrus Cider
500 mL PET bottle/¥130 (excluding tax)

Vending Machines	
<p>DyDo expands its rental umbrella initiative to the Kanto region and Aichi Prefecture Four area railroads offer abandoned umbrellas for "recycling"</p>	
<p>This year, DyDo DRINCO will expand its rental umbrella program, which loans consumers umbrellas free of charge as a way to use vending machines to contribute to local communities, from the Kansai region, where it was originally launched, to the capital region, including Tokyo along with Kanagawa, Saitama, and Chiba Prefectures, as well as Aichi Prefecture, which makes up Japan's third largest economic zone.</p> <p>We're also using umbrellas that were left on trains to fill some demand for this program from the standpoint of effectively utilizing resources and reducing environmental impacts. Such umbrellas are supplied by Kintetsu Railway Co., Ltd., in the Kansai area; by Nagoya Railroad Co., Ltd., in Aichi Prefecture; and by Seibu Railway Co., Ltd., and Tokyu Corporation in the capital region. Our goal is to install umbrella holders on 340 vending machines.</p> <p>Going forward, we will continue to help create a prosperous, energetic society in line with our Group Philosophy of "achieving happiness and prosperity together with people and society as a whole."</p>	

▲ Rental umbrellas attached to vending machine

*The next "Notice of Sales Situation as of July FY2017" is scheduled to be released on July 25 (Tue), 2017.