

Consolidated Financial Results

First Three Quarters of the Fiscal Year Ending March 31, 2017

(April 1, 2016 - December 31, 2016)

February 10, 2017

DAIFUKU CO., LTD.

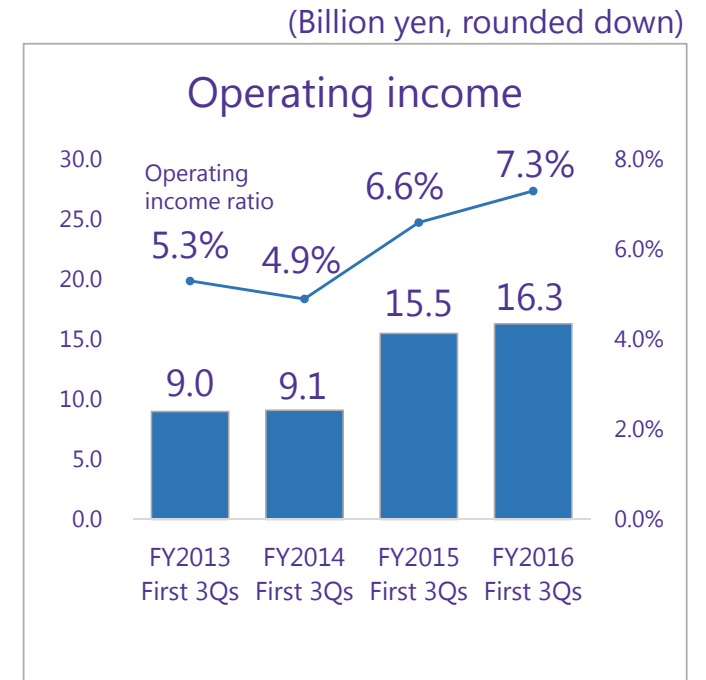
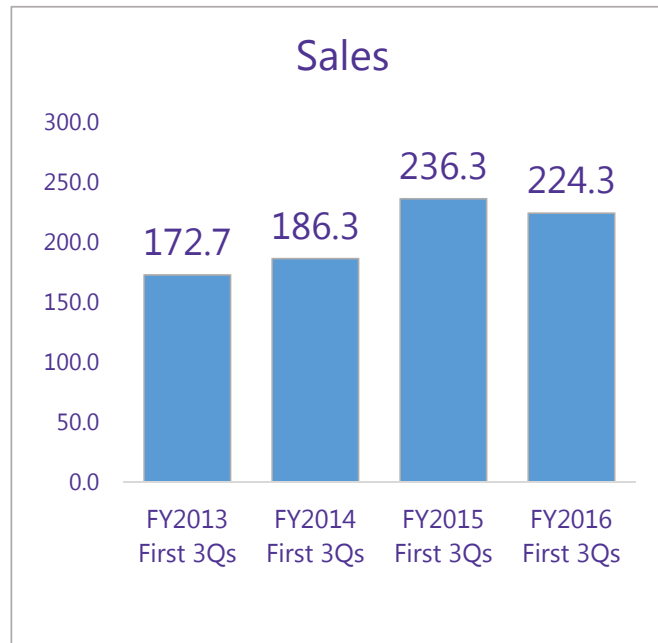


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Fiscal 2016 First 3Qs Highlights (April 1, 2016 - December 31, 2016)

- Orders: Received orders for Chinese factories manufacturing the world's largest flat-panel displays as well as for large projects for distributors in North America
- Sales: Remained solid based on strong order backlogs
- Operating income: Reached new record highs in the first three quarters of the fiscal year

Trends in First 3Qs Results



FY2016 First 3Qs Results (Consolidated)

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(Billion yen, rounded down)

	FY2015 First 3Qs	FY2016 First 3Qs	Year-on-year
Orders	280.55	247.06	-11.9%
Net Sales	236.34	224.32	-5.1%
Operating income	15.56	16.30	4.8%
Ordinary income	16.56	16.60	0.2%
Net income attributable to shareholders of the parent company	10.94	12.20	11.5%
Comprehensive income	8.82	6.06	-31.3%
Net income per share	97.01 yen	100.24 yen	
Exchange rate (per 1 U.S. dollar)	120.91 yen	108.85 yen	

FY2016 First 3Qs Results by Segment

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(Billion yen, rounded down)

	Orders		Net sales		Segment income (Net income attributable to shareholders of the parent company)	
	FY2015 First 3Qs	FY2016 First 3Qs	FY2015 First 3Qs	FY2016 First 3Qs	FY2015 First 3Qs	FY2016 First 3Qs
Daifuku	111.37	124.16	99.91	101.75	7.98	7.23
Contec	10.99	11.69	10.48	11.32	0.35	0.35
Daifuku North America	79.10	54.63	56.54	59.36	1.00	3.31
Daifuku Plusmore	9.97	9.13	9.71	8.91	0.17	0.05
Other	69.10	47.43	55.08	45.50	2.61	1.25
Consolidated adjustment and other	-	-	4.60	-2.53	-1.18	-0.01
Total	280.55	247.06	236.34	224.32	10.94	12.20

Consolidated Balance Sheets

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(Billion yen, rounded down)

	FY2015	FY2016 First 3Qs	Change
Current assets	214.32	196.08	-18.24
Cash on hand and in banks	49.18	43.42	-5.76
Notes and accounts receivable	131.29	115.37	-15.92
Inventories	22.09	25.24	3.15
Other	11.74	12.04	0.29
Non-current assets	81.73	77.87	-3.85
Property, plant and equipment	32.88	31.74	-1.13
Intangible assets	17.07	13.93	-3.14
Goodwill	11.18	9.02	-2.15
Other	5.89	4.90	-0.98
Investments and other assets	31.77	32.19	0.42
Total assets	296.05	273.96	-22.09

	FY2015	FY2016 First 3Qs	Change
Current liabilities	115.03	102.78	-12.24
Notes and accounts payable	57.96	49.26	-8.70
Short-term borrowings	8.70	15.68	6.97
Other	48.36	37.84	-10.52
Non-current liabilities	50.90	38.81	-12.08
Long-term borrowings and bonds	32.20	22.64	-9.55
Other	18.70	16.17	-2.53
Total Liabilities	165.93	141.60	-24.33
Shareholders' equity	123.66	132.13	8.46
Common stock	15.01	15.01	-
Accumulated other comprehensive income	3.38	-2.66	-6.04
Non-controlling interests	3.06	2.88	-0.17
Total net assets	130.11	132.35	2.24
Total liabilities and net assets	296.05	273.96	-22.09

Orders and Sales by Industry (Consolidated)

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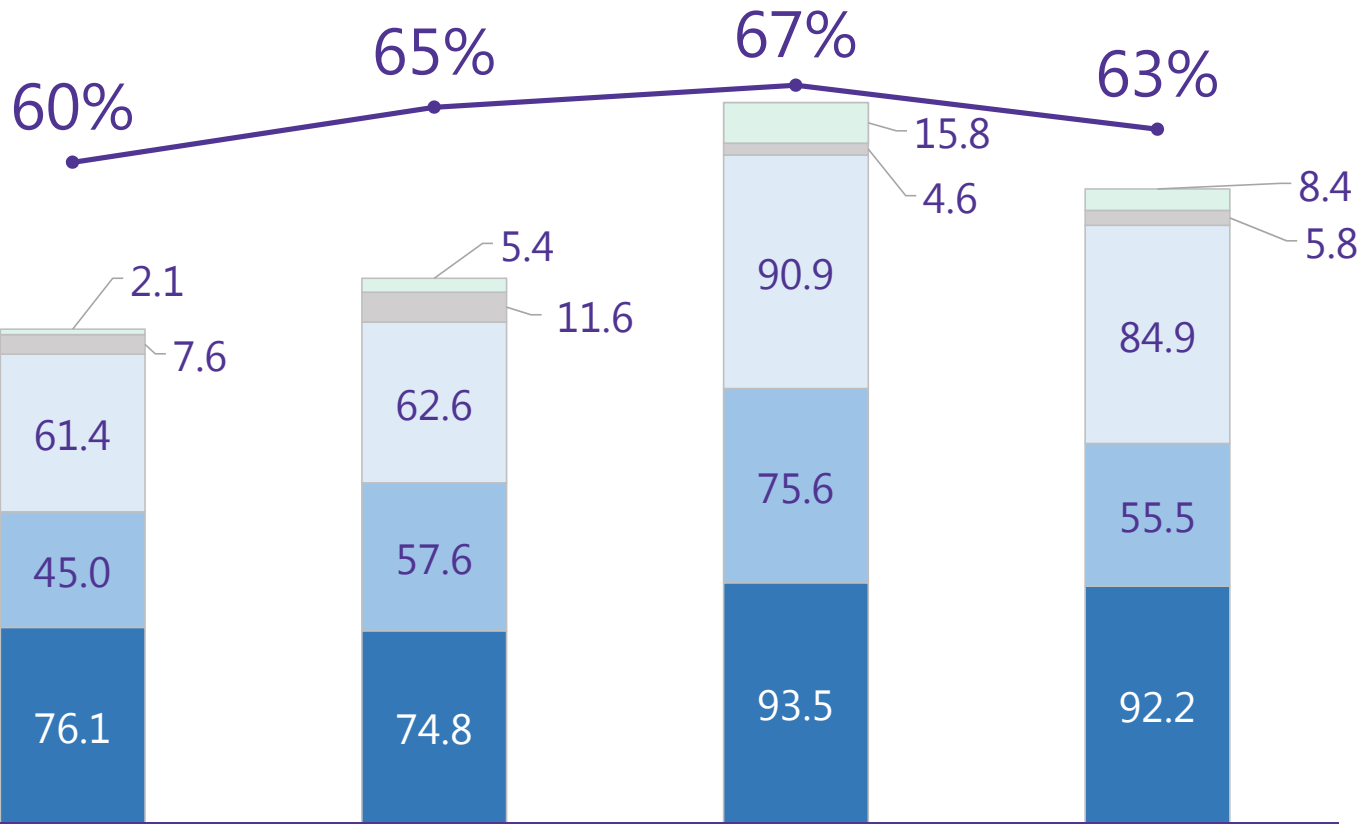
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(Billion yen, rounded down)

Industry	Orders				Sales			
	FY2015 First 3Qs		FY2016 First 3Qs		FY2015 First 3Qs		FY2016 First 3Qs	
	Orders	Composition	Orders	Composition	Sales	Composition	Sales	Composition
Automobile, auto parts	61.31	21.9%	37.83	15.3%	44.46	18.8%	41.26	18.4%
Electronics	90.02	32.1%	82.97	33.6%	70.82	30.0%	65.48	29.2%
Commerce, retail	44.19	15.8%	51.42	20.8%	52.21	22.1%	36.68	16.4%
Transportation, warehousing	18.82	6.7%	15.70	6.4%	15.22	6.4%	13.90	6.2%
Machinery	8.35	3.0%	5.36	2.2%	6.06	2.6%	5.65	2.5%
Chemicals, pharmaceuticals	10.48	3.7%	11.09	4.5%	10.55	4.5%	15.14	6.7%
Food	10.80	3.9%	13.09	5.3%	5.09	2.2%	8.71	3.9%
Iron, steel, nonferrous metals	2.67	1.0%	2.70	1.1%	2.80	1.2%	2.76	1.2%
Precision machinery, printing, office equipment	3.64	1.3%	3.34	1.4%	2.56	1.1%	3.39	1.5%
Airport	18.16	6.5%	13.04	5.3%	18.87	8.0%	21.01	9.4%
Other	12.06	4.1%	10.48	4.1%	7.65	3.1%	10.29	4.6%
Total	280.55	100.0%	247.06	100.0%	236.34	100.0%	224.32	100.0%

Orders by Region (Consolidated)

(Billion yen, rounded down)



Outside Japan Total

Period	Outside Japan Total
FY2013 First 3Qs	116.2
FY2014 First 3Qs	137.4
FY2015 First 3Qs	187.0
FY2016 First 3Qs	154.7

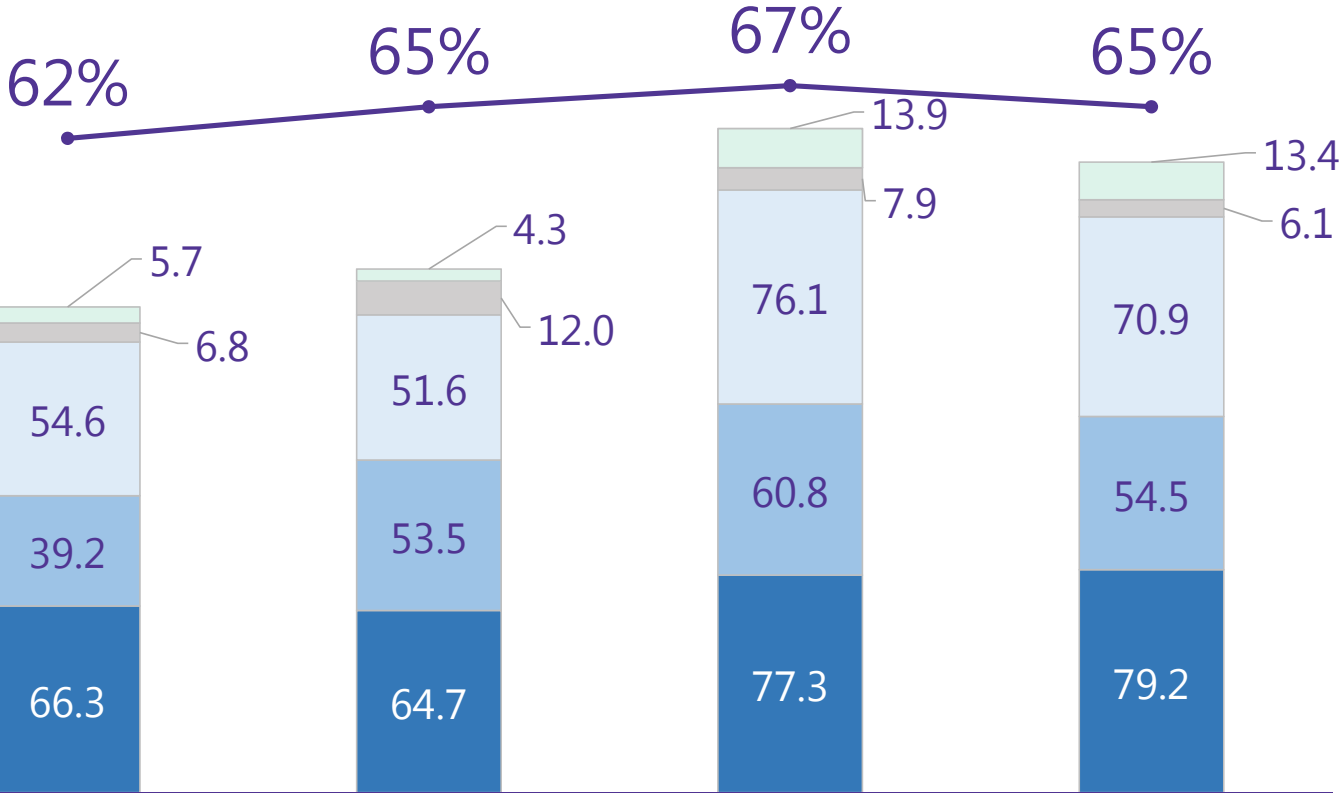
Orders by Region (Consolidated)

(Billion yen, rounded down)

Region	FY2013 First 3Qs		FY2014 First 3Qs		FY2015 First 3Qs		FY2016 First 3Qs	
	Orders	Composition	Orders	Composition	Orders	Composition	Orders	Composition
Japan	76.16	39.6%	74.88	35.3%	93.54	33.3%	92.29	37.4%
North America	45.00	23.4%	57.67	27.1%	75.62	27.0%	55.56	22.5%
Asia	61.43	31.9%	62.68	29.5%	90.90	32.4%	84.90	34.4%
China	25.74	13.4%	18.00	8.5%	35.99	12.8%	32.96	13.4%
South Korea	17.85	9.2%	30.33	14.3%	27.84	9.9%	26.18	10.6%
Taiwan	4.60	2.4%	5.83	2.7%	17.59	6.3%	18.06	7.3%
Other	13.24	6.9%	8.50	4.0%	9.47	3.4%	7.69	3.1%
Europe	7.64	4.0%	11.65	5.5%	4.63	1.7%	5.81	2.3%
Latin America	1.08	0.5%	3.12	1.5%	5.31	1.9%	1.61	0.6%
Other	1.09	0.6%	2.31	1.1%	10.52	3.7%	6.86	2.8%
Total	192.43	100.0%	212.33	100.0%	280.55	100.0%	247.06	100.0%

Sales by Region (Consolidated)

(Billion yen, rounded down)



Outside Japan Total

FY2013 First 3Qs

106.4

FY2014 First 3Qs

121.5

FY2015 First 3Qs

158.9

FY2016 First 3Qs

145.0

Sales by Region (Consolidated)

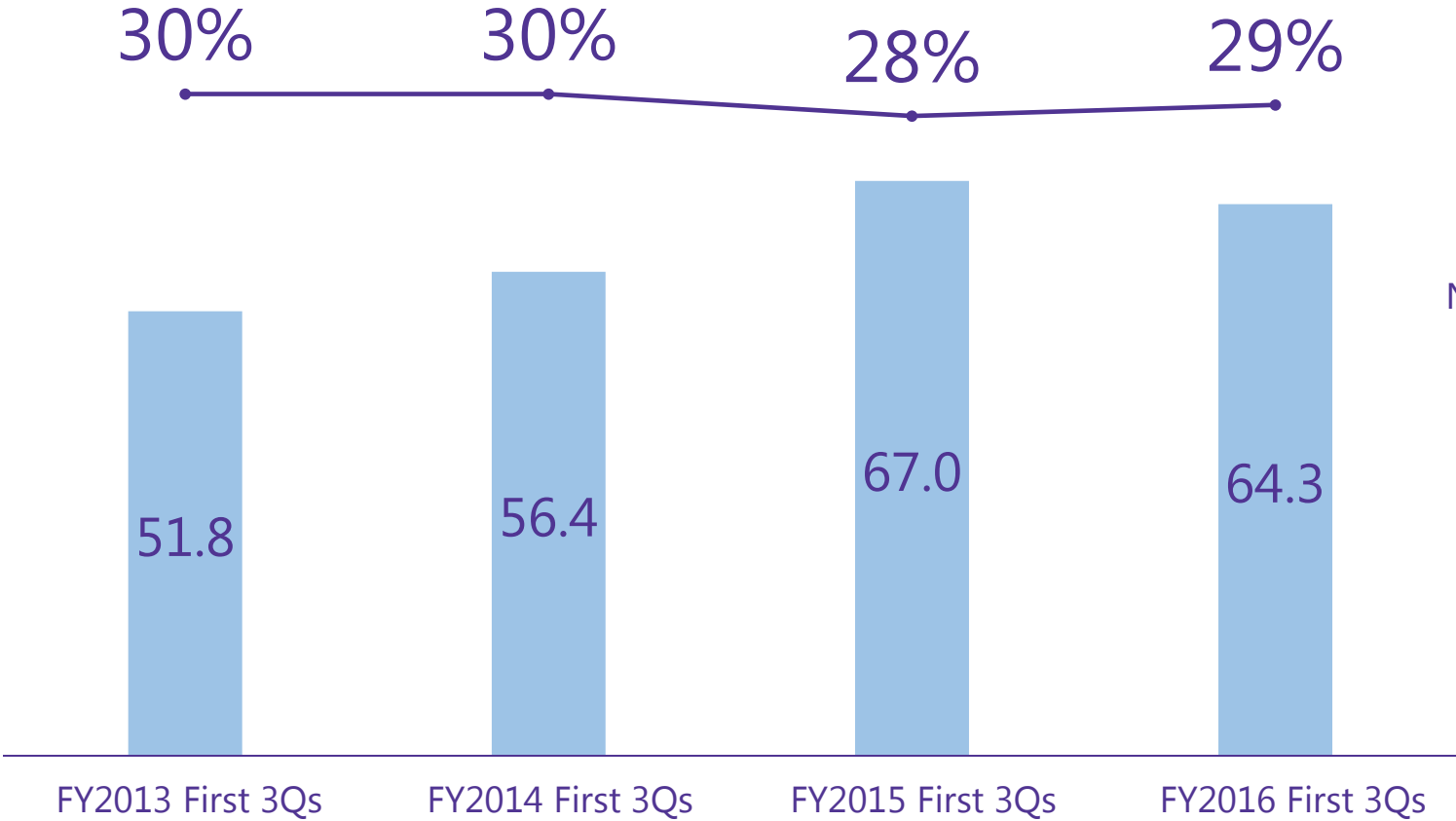
(Billion yen, rounded down)

Region	FY2013 First 3Qs		FY2014 First 3Qs		FY2015 First 3Qs		FY2016 First 3Qs	
	Sales	Composition	Sales	Composition	Sales	Composition	Sales	Composition
Japan	66.32	38.4%	64.73	34.7%	77.38	32.8%	79.23	35.3%
North America	39.28	22.7%	53.58	28.8%	60.82	25.7%	54.55	24.3%
Asia	54.60	31.6%	51.60	27.7%	76.17	32.2%	70.99	31.7%
China	20.74	12.0%	20.92	11.2%	25.27	10.7%	22.32	10.0%
South Korea	15.83	9.2%	18.21	9.8%	26.70	11.3%	21.96	9.8%
Taiwan	6.20	3.6%	3.79	2.0%	15.59	6.6%	19.44	8.7%
Other	11.81	6.8%	8.66	4.6%	8.60	3.6%	7.26	3.2%
Europe	6.83	4.0%	12.03	6.5%	7.98	3.4%	6.12	2.7%
Latin America	4.34	2.5%	2.59	1.4%	2.20	0.9%	2.89	1.3%
Other	1.40	0.8%	1.74	0.9%	11.76	5.0%	10.51	4.7%
Total	172.79	100.0%	186.30	100.0%	236.34	100.0%	224.32	100.0%

Service Sales (Consolidated)

(Billion yen, rounded down)

+: Ratio to net sales



Note: Sales in the service business include maintenance, retrofitting, and remodeling work for products and systems Daifuku delivered.

**Growth Rate
YOY**

30%

This includes sales of ELS, a U.S.-based airport facilities servicing affiliate.

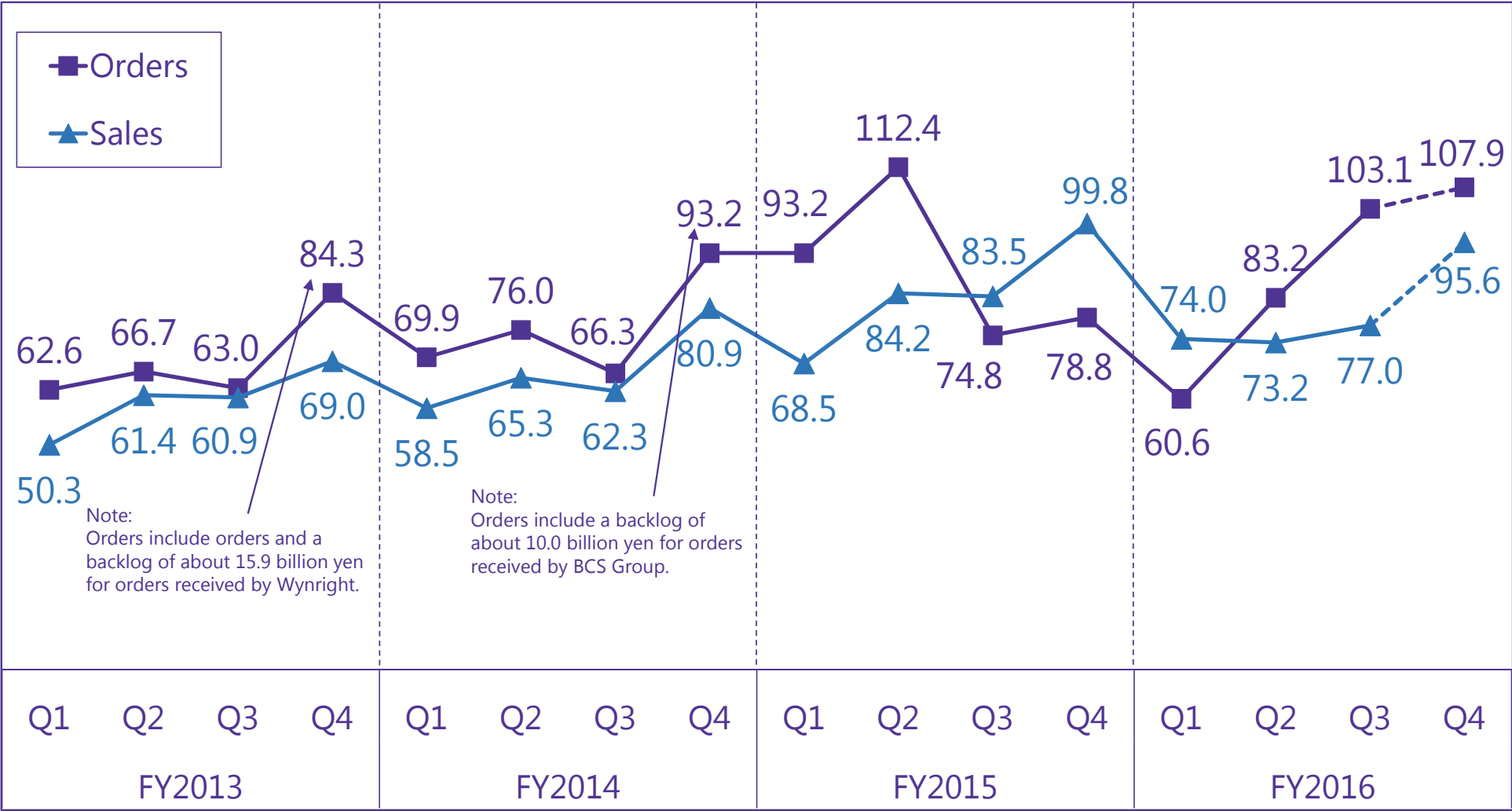
9%

19%

-4%

Quarterly Orders and Sales

(Billion yen, rounded down)

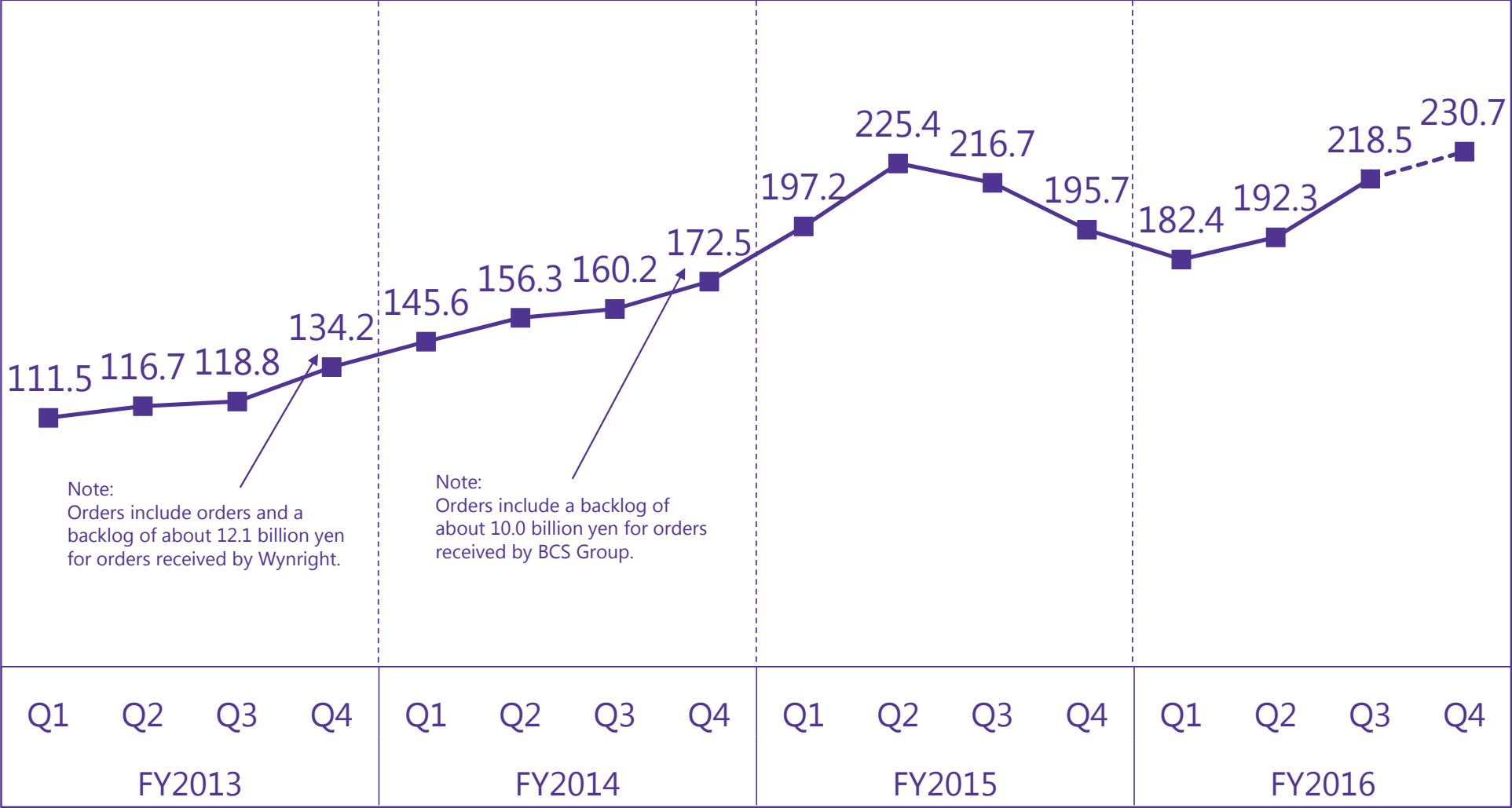


Note:
Orders include orders and a backlog of about 15.9 billion yen for orders received by Wynright.

Note:
Orders include a backlog of about 10.0 billion yen for orders received by BCS Group.

Order Backlogs

(Billion yen, rounded down)



FY2016 Forecast (Consolidated)

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(Billion yen, rounded down)

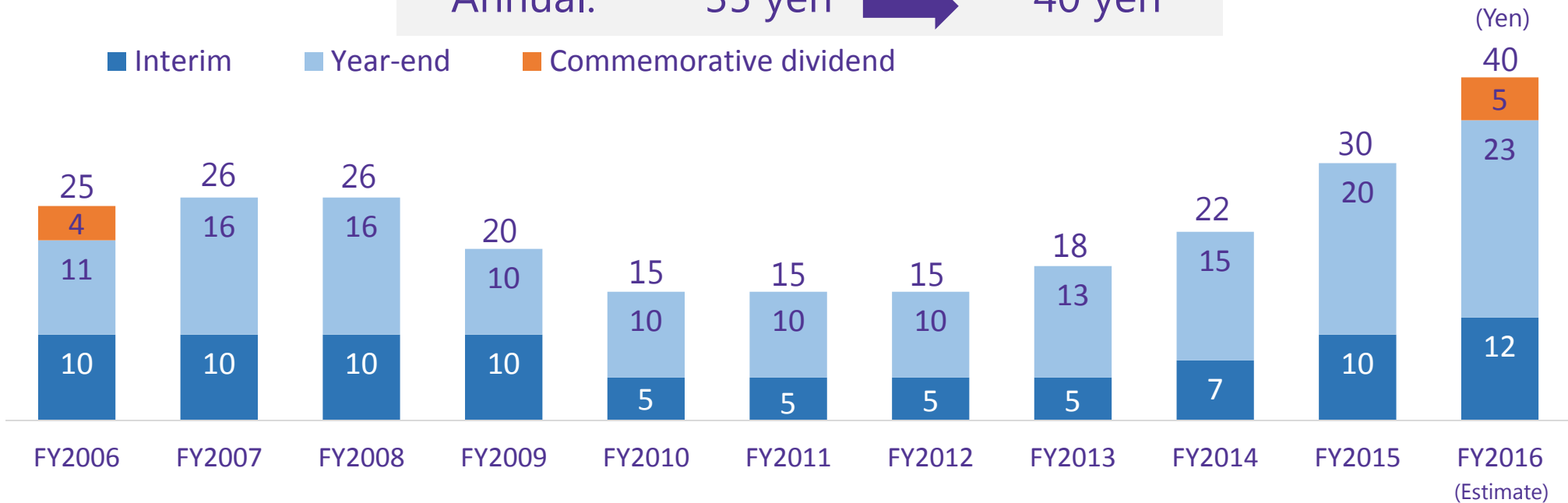
	FY2015	FY2016 (Forecast)		
		Announced on May 12, 2016	Revised on February 10, 2017	Year-on-year
Orders	359.42	330.0	355.0	-1.2%
Net sales	336.18	330.0	320.0	-4.8%
Operating income	20.87	21.0	22.5	7.8%
Ordinary income	21.99	21.5	23.0	4.6%
Net income attributable to shareholders of the parent company	13.65	14.5	16.5	20.9%

Increased Year-End Dividend for an Annual Dividend of 40 Yen

- Daifuku decided to increase its year-end dividend by 5 yen per share, following an upward revision of its full-year net income forecast.

Existing record-high: Annual dividend of 30 yen (FY2015)

	(Previous)	(Current)
Year-end:	23 yen	28 yen
Annual:	35 yen	40 yen



- Daifuku opens an exhibition area for airport business within Shiga Works. The latest baggage handling system shows Daifuku's sophisticated solutions through a demonstration featuring the actual unit.



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Cautionary Statement with Respect to Forward-Looking Statements

The strategies, beliefs, and plans related to future business performance as described in this document are not established facts. They are business prospects based on the assumptions and beliefs of the management team judging from the most current information, and, therefore, these prospects are subject to potential risks and uncertainties. Due to various crucial factors, actual results may differ materially from these forward-looking statements. These crucial factors that may adversely affect performance include: 1) consumer trends and economic conditions in the Company's operating environment; 2) the effect of yen exchange rates on sales, assets and liabilities denominated in U.S. dollars and other currencies; 3) the tightening of laws and regulations regarding safety and other matters that may lead to higher costs or sales restrictions; and 4) the impact of natural disasters and intentional threats, war, acts of terrorism, strikes, and/or plagues. Moreover, there are other factors that may adversely affect the Company's performance.