# Consolidated Financial Statements for the Third Quarter of the Fiscal Year Ending March 31, 2017 (Japanese accounting standards) 

January 30, 2017

These financial statements have been prepared for reference only in accordance with accounting principles and practices generally accepted in Japan.
Oriental Land Co., Ltd.
Code number: 4661, First Section of the Tokyo Stock Exchange
URL: http://www.olc.co.jp/en/
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Planned Date for Submission of the Quarterly Report: February 13, 2017
Planned Date for Start of Dividend Payment: -
Supplementary materials for the quarterly financial statements: Yes
Briefing session on quarterly financial results: Yes (for institutional investors)

Note: All amounts are rounded down to the nearest million yen.

1. Consolidated Results for the Third Quarter of the Fiscal Year Ending March 31, 2017 (April 1, 2016 to December 31, 2016)
(1) Consolidated Operating Results (Cumulative total)
(Percentages represent change compared with the same period of the previous fiscal year.)

| (Percentages represent change compared with the same period of the previous fiscal year.) |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales <br> $(¥$ million) | Year-on-year <br> change (\%) | Operating <br> income <br> $(¥$ million) | Year-on-year <br> change (\%) | Ordinary <br> income <br> $(¥$ million) | Year-on-year <br> change (\%) |
| Nine months ended Dec. 31, 2016 | 360,568 | 1.7 | 92,108 | $(0.0)$ | 93,528 |  |
| Nine months ended Dec. 31, 2015 | 354,452 | 0.7 | 92,148 | $(0.2)$ |  |  |
| 1.2 | 0.9 | 93,678 |  |  |  |  |

Note: Comprehensive income:
Nine months ended December 31, 2016: $¥ 65$,393 million (0.4\%)
Nine months ended December 31, 2015: ¥ 65,101 million ((3.5)\%)

|  | Profit attributable <br> to owners of parent <br> $(¥$ million) | Year-on-year <br> change (\%) | Earnings per share <br> $(¥)$ | Diluted earnings per share <br> $(¥)$ |
| :--- | :---: | :---: | :---: | :---: |
| Nine months ended Dec. 31, 2016 | 65,319 | 3.2 | 196.90 | 190.19 |
| Nine months ended Dec. 31, 2015 | 63,300 | 4.0 | 189.45 | 183.94 |

(2) Consolidated Financial Position

|  | Total assets <br> $(¥$ million $)$ | Net assets <br> $(¥$ million) | Shareholders’ equity <br> ratio (\%) | Net assets per share <br> (¥) |
| :--- | :---: | :---: | :---: | :---: |
| As of December 31, 2016 | 824,032 | 654,805 | 79.5 | $1,976.29$ |
| As of March 31, 2016 | 810,268 | 624,941 | 77.1 | $1,870.10$ |

Reference: Shareholders' equity:
As of December 31, 2016: $¥ 654,805$ million
As of March 31, 2016: $¥ 624,941$ million

## 2. Dividends

|  | Annual dividends (¥) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | First quarter-end | Second quarter-end | Third quarter-end | Year-end | Total |
| Fiscal year ended March 31, 2016 | - | - | 17.50 | - | 35.00 |
| Fiscal year ending March 31, 2017 | - | 17.50 | - |  |  |
| Fiscal year ending March 31, 2017 (Est.) |  |  |  | 17.50 | 35.00 |

Note: Revisions to the latest announcement regarding dividend projection: None
3. Projected Consolidated Results for the Fiscal Year Ending March 31, 2017
(April 1, 2016 to March 31, 2017)

| (Percentages represent change compared with the previous fiscal year.) |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales |  | Operating income |  | Ordinary income | Profit attributable to <br> owners of parent | Earnings <br> per share |  |  |
|  | $(¥$ million) | $(\%)$ | $(¥$ million) | $(\%)$ | $(¥$ million) | $(\%)$ | $(¥$ million) | $(\%)$ | $(¥)$ |
| Fiscal Year ending <br> March 31, 2017 | 479,900 | 3.1 | 109,110 | 1.6 | 110,510 | 1.2 | 76,870 | 4.0 | 231.79 |

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## Notes

(1) Changes in Major Subsidiaries during the Nine Months Ended December 31, 2016: None

New: - companies (Company name:
)
Eliminated: - companies (Company name:
)
(2) Application of Special Accounting Methods for Quarterly Consolidated Financial Statements: None
(3) Changes in Accounting Policies, Changes in Accounting Estimates, or Restatement
(a) Changes in accounting policies due to changes in accounting standards: Yes
(b) Changes in accounting policies due to other than (a) above: None
(c) Changes in accounting estimates: None
(d) Restatement: None

Note: For details, see "1. Matters Concerning Summary Information (Notes) Changes in Accounting Policies" on page 1 of the attached material.
(4) Number of Shares Issued and Outstanding (Common stock)
(a) Number of shares issued at end of period (including treasury stock)
(b) Number of treasury stock at end of period
(c) Average number of shares outstanding (quarterly cumulative period)

| Nine months ended <br> December 31, 2016: | $363,690,160$ <br> shares | Year ended March 31, 2016: | $363,690,160$ <br> shares |
| :--- | ---: | :--- | ---: |
| Nine months ended <br> December 31, 2016: | $32,359,817$ <br> shares | Year ended March 31, 2016: | $29,514,717$ <br> shares |
| Nine months ended <br> December 31, 2016: | $331,730,796$ <br> shares | Nine months ended <br> December 31, 2015: | $334,122,756$ <br> shares |

Note: Number of treasury stock includes dividends paid to the trust to the employee stock plan.

* Statement concerning the Status of Quarterly Financial Review Procedures

These Consolidated Financial Statements for the Third Quarter of the Fiscal Year Ending March 31, 2017 are not subject to quarterly financial review under the Financial Instruments and Exchange Act. At the time of disclosing these Consolidated Financial Statements, financial review procedures specified in the Financial Instruments and Exchange Act have not been completed with respect to the quarterly financial statements.

## * Explanation on the Appropriate Usage of Performance Projections and Other Specific Matters

The projections and other statements with respect to the future included in this material are based on currently available information and certain assumptions that are judged reasonable by the Company. Please be advised that the Company does not guarantee in any way the achievement of the projections and other goals in this material and that cases may occur where the actual results and other situations differ materially from the projections due to various factors.

## 1. Matters Concerning Summary Information (Notes)

Changes in Accounting Policies
(Application of the Practical Solution on a Change in Depreciation Method due to Tax Reform 2016)
Pursuant to an amendment in the Corporation Tax Act, the Company has applied the Practical Solution on a Change in Depreciation Method due to Tax Reform 2016 (Practical Issue Task Force (PITF) No. 32 issued on June 17, 2016) from the first quarter of the current fiscal year. Accordingly, the Company changed the depreciation method for facilities attached to buildings and structures acquired on and after April 1, 2016 from the declining-balance method to the straight-line method.

The effect of this change in accounting policies to the quarterly consolidated financial statements for the third quarter under review is immaterial.

## 2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets
(Millions of yen)

| Items | At the end of the previous fiscal year <br> (March 31, 2016) | At the end of the third quarter (December 31, 2016) |
| :---: | :---: | :---: |
|  | Amount | Amount |
| ASSETS |  |  |
| Current assets |  |  |
| Cash and deposits | 209,138 | 244,447 |
| Notes and accounts receivable-trade | 25,740 | 18,349 |
| Securities | 32,999 | 10,998 |
| Merchandise and finished goods | 10,206 | 11,968 |
| Work in process | 71 | 176 |
| Raw materials and supplies | 6,836 | 7,286 |
| Other | 8,739 | 7,066 |
| Allowance for doubtful accounts | (2) | (1) |
| Total current assets | 293,728 | 300,291 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 274,739 | 274,522 |
| Machinery, equipment and vehicles, net | 30,785 | 27,823 |
| Land | 110,391 | 115,075 |
| Construction in progress | 9,072 | 10,777 |
| Other, net | 14,063 | 13,815 |
| Total property, plant and equipment | 439,052 | 442,013 |
| Intangible assets |  |  |
| Other | 10,925 | 10,143 |
| Total intangible assets | 10,925 | 10,143 |
| Investments and other assets |  |  |
| Investment securities | 55,440 | 59,581 |
| Other | 11,207 | 12,093 |
| Allowance for doubtful accounts | (85) | (92) |
| Total investments and other assets | 66,562 | 71,582 |
| Total non-current assets | 516,540 | 523,740 |
| Total assets | 810,268 | 824,032 |

(Millions of yen)

| Items | At the end of the previous fiscal year (March 31, 2016) | At the end of the third quarter (December 31, 2016) |
| :---: | :---: | :---: |
|  | Amount | Amount |
| LIABILITIES |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 18,723 | 14,819 |
| Current portion of long-term loans payable | 4,257 | 4,759 |
| Income taxes payable | 20,660 | 11,424 |
| Provision for loss on disaster | 12 | 11 |
| Other | 75,441 | 68,194 |
| Total current liabilities | 119,095 | 99,208 |
| Non-current liabilities |  |  |
| Bonds payable | 50,000 | 50,000 |
| Long-term loans payable | 2,842 | 5,961 |
| Net defined benefit liability | 4,101 | 4,352 |
| Other | 9,288 | 9,705 |
| Total non-current liabilities | 66,232 | 70,018 |
| Total liabilities | 185,327 | 169,227 |
| NET ASSETS |  |  |
| Shareholders' equity |  |  |
| Capital stock | 63,201 | 63,201 |
| Capital surplus | 111,911 | 111,911 |
| Retained earnings | 480,925 | 534,575 |
| Treasury shares | $(46,721)$ | $(70,582)$ |
| Total shareholders' equity | 609,317 | 639,106 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 14,362 | 14,045 |
| Deferred gains or losses on hedges | (585) | (89) |
| Remeasurements of defined benefit plans | 1,847 | 1,742 |
| Total accumulated other comprehensive income | 15,624 | 15,698 |
| Total net assets | 624,941 | 654,805 |
| Total liabilities and net assets | 810,268 | 824,032 |

## (2) Quarterly Consolidated Statements of (Comprehensive) Income (Quarterly Consolidated Statements of Income) <br> Nine months ended December 31, 2016

(Millions of yen)

| Items | Nine months ended <br> December 31, 2015 <br> (April 1, 2015 to <br> December 31, 2015) | Nine months ended <br> December 31, 2016 <br> (April 1, 2016 to <br> December 31, 2016) |
| :---: | :---: | :---: |
| Net sales | 354,452 | 360,568 |
| Cost of sales | 216,867 | 220,373 |
| Gross profit | 137,584 | 140,194 |
| Selling, general and administrative expenses | 45,436 | 48,085 |
| Operating income | 92,148 | 92,108 |
| Non-operating income |  |  |
| Interest income | 421 | 294 |
| Dividends income | 608 | 634 |
| Share of profit of entities accounted for using equity method | 156 | 142 |
| Insurance and dividends income | 434 | 468 |
| Other | 729 | 664 |
| Total non-operating income | 2,349 | 2,204 |
| Non-operating expenses |  |  |
| Interest expenses | 163 | 158 |
| Commission fee | 396 | 397 |
| Other | 259 | 229 |
| Total non-operating expenses | 819 | 784 |
| Ordinary income | 93,678 | 93,528 |
| Extraordinary losses |  |  |
| Loss on sales of shares of subsidiaries and associates | 210 | - |
| Total extraordinary losses | 210 | - |
| Profit before income taxes | 93,468 | 93,528 |
| Income taxes-current | 27,731 | 26,255 |
| Income taxes-deferred | 2,436 | 1,953 |
| Total income taxes | 30,167 | 28,209 |
| Profit | 63,300 | 65,319 |
| Profit attributable to owners of parent | 63,300 | 65,319 |

(Quarterly Consolidated Statements of Comprehensive Income)
Nine months ended December 31, 2016
(Millions of yen)

| Items | Nine months ended <br> December 31, 2015 <br> (April 1, 2015 to <br> December 31, 2015) | Nine months ended <br> December 31, 2016 <br> (April 1, 2016 to <br> December 31, 2016) |
| :--- | ---: | ---: |
| Profit | 63,300 | 65,319 |
| Other comprehensive income |  | $(317)$ |
| Valuation difference on available-for-sale securities | 1,799 | 496 |
| Deferred gains or losses on hedges | 33 | $(104)$ |
| Remeasurements of defined benefit plans, net of tax | $(32)$ | 74 |
| $\quad$ Total other comprehensive income | 1,800 | 65,393 |
| Comprehensive income | 65,101 |  |
| Comprehensive income attributable to |  | 65,393 |
| Comprehensive income attributable to owners of parent | 65,101 | - |
| Comprehensive income attributable to non-controlling interests | - |  |

## (3) Notes Regarding Going Concern Assumption: None

## (4) Segment Information

(Segment Information)

1. Nine months ended December 31, 2015 (April 1, 2015 to December 31, 2015)
A. Net Sales and Income (Loss) by Reportable Segment
(Millions of yen)

|  | Reportable Segment |  |  | Other Business*1 | Total | Adjustment** ${ }^{2}$ | Amount stated on the Quarterly Consolidated Statements of Income ${ }^{* 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Theme Park | Hotel | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to external customers | 292,911 | 48,133 | 341,045 | 13,406 | 354,452 | - | 354,452 |
| Intersegment sales or transfers | 4,615 | 449 | 5,064 | 2,777 | 7,841 | $(7,841)$ | - |
| Total | 297,526 | 48,583 | 346,109 | 16,184 | 362,294 | $(7,841)$ | 354,452 |
| Segment Income | 78,323 | 11,897 | 90,220 | 1,770 | 91,990 | 157 | 92,148 |

Notes: 1. The "Other Business" segment, which includes the Ikspiari, monorail, and employee cafeteria businesses, is not a reportable segment.
2. The segment income adjustment amount of 157 million yen is the result of elimination of intersegment transactions.
3. The segment income is adjusted to be recorded as operating income in the Quarterly Consolidated Statements of Income.
B. Information regarding impairment loss on fixed assets and goodwill by reportable segment: None
2. Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)
A. Net Sales and Income (Loss) by Reportable Segment
(Millions of yen)

|  | Reportable Segment |  |  | Other <br> Business* ${ }^{1}$ | Total | Adjustment*2 | Amount stated on the Quarterly Consolidated Statements of Income ${ }^{* 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Theme Park | Hotel | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to external customers | 297,635 | 49,929 | 347,565 | 13,002 | 360,568 |  | 360,568 |
| Intersegment sales or transfers | 4,885 | 480 | 5,366 | 2,806 | 8,172 | $(8,172)$ |  |
| Total | 302,521 | 50,410 | 352,931 | 15,808 | 368,740 | $(8,172)$ | 360,568 |
| Segment Income | 77,956 | 11,972 | 89,929 | 2,040 | 91,970 | 138 | 92,108 |

Notes: 1. The "Other Business" segment, which includes the Ikspiari, monorail, and employee cafeteria businesses, is not a reportable segment.
2. The segment income adjustment amount of 138 million yen is the result of elimination of intersegment transactions.
3. The segment income is adjusted to be recorded as operating income in the Quarterly Consolidated Statements of Income.
B. Information regarding impairment loss on fixed assets and goodwill by reportable segment: None
(5) Note Regarding the Occurrence of Significant Changes in Amount of Shareholders' Equity: None


[^0]:    Note: Revisions to the latest announcement regarding result projection: None

