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## 〈Performance in December 2016〉

1. Sales Performance in December 2016.
( $¥$ million / round down)

|  | Actual <br> (AlI Shops) | VS Previous Year <br> (AlI Shops) | VS Previous Year <br> (Existing Shops) |
| :--- | :---: | :---: | :---: |
| Bowling business | 1,878 | $(2.0) \%$ | $+1.0 \%$ |
| Amusement business | 3,152 | $+2.0 \%$ | $+1.3 \%$ |
| Karaoke business | 749 | $(2.2) \%$ | $+1.1 \%$ |
| Spo-cha business | 958 | $+3.1 \%$ | $+0.0 \%$ |
| Other business | 242 | $(5.3) \%$ | $(2.0) \%$ |
| Total sales | 6,982 | $+0.3 \%$ | $+0.9 \%$ |

2. Sales Performance in April 2016 ~ December 2016. (Accumulate)
( $¥ \mathrm{million} /$ round down)

|  | Actual <br> (Al। Shops) | VS Previous Year <br> (Al। Shops) | VS Previous Year <br> (Existing Shops) |
| :--- | :---: | :---: | :---: |
| Bowling business | 15,132 | $(2.2) \%$ | $(2.1) \%$ |
| Amusement business | 26,455 | $+7.0 \%$ | $+4.6 \%$ |
| Karaoke business | 5,685 | $(0.7) \%$ | $(0.9) \%$ |
| Spo-cha business | 8,381 | $(1.9) \%$ | $(5.0) \%$ |
| Other business | 2,156 | $+0.7 \%$ | $+0.9 \%$ |
| Total sales | 57,811 | $+2.1 \%$ | $+0.6 \%$ |

3. Sales Performance about "Existing Shops"

|  | Apr | May | Jun | 10 | Jul | Aug | Sep | 20 | 1Q-2Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bowling | (2. 0) \% | (1.5) \% | +4. 0\% | (0.1) \% | (1.5) \% | (7. 8) \% | (4.9) \% | (5. 1) \% | (2. 7) \% |
| Amusement | +0. $2 \%$ | +7.4\% | +9.6\% | +5.7\% | +13.1\% | +1.1\% | +2.9\% | +5.3\% | +5.5\% |
| Karaoke | +0.4\% | (5.0) \% | (2.1) \% | (2. 4) \% | +1.4\% | (5.3) \% | +2. $0 \%$ | (1.1)\% | (1.7) \% |
| Spo-cha | +1.6\% | (1.1) \% | (2.3) \% | (0.5) \% | (2.0) \% | (12.1)\% | (13.5) \% | (10.2) \% | (6. 0 ) |
| Others | +12.8\% | +7.7\% | +6. $0 \%$ | +8.8\% | +2. $2 \%$ | (5.1) \% | (3. 9) \% | (2. 5) \% | +2. 8\% |
| Total sales | +0. $2 \%$ | +2.4\% | +5.1\% | +2.5\% | +5.5\% | (4. 6) \% | (2.3) \% | (1.0) \% | +0.6\% |
| Existing shops | 112 | 112 | 111 | ※ | 111 | 111 | 107 | ※ | ※ |
| VS Pre Year (Sat/Sun/Hol) | +1 | (1) | $\pm 0$ | $\pm 0$ | +2 | (1) | (1) | $\pm 0$ | $\pm 0$ |


|  | Oct | Nov | Dec | $3 Q$ | Jan | Feb | Mar | $4 Q$ | $3 Q-4 Q$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bow I ing | $(0.4) \%$ | $(3.4) \%$ | $+1.0 \%$ | $(0.7) \%$ |  |  |  |  |  |
| Amusement | $+8.5 \%$ | $(1.3) \%$ | $+1.3 \%$ | $+2.7 \%$ |  |  |  |  |  |
| Karaoke | $+7.8 \%$ | $(5.9) \%$ | $+1.1 \%$ | $+1.0 \%$ |  |  |  |  |  |
| Spo-cha | $+5.6 \%$ | $(13.2) \%$ | $+0.0 \%$ | $(2.7) \%$ |  |  |  |  |  |
| Others | $(1.1) \%$ | $(5.6) \%$ | $(2.0) \%$ | $(2.9) \%$ |  |  |  |  |  |
| Total sales | $+5.2 \%$ | $(4.3) \%$ | $+0.9 \%$ | $+0.6 \%$ |  |  |  |  |  |
| Existing <br> shops | 106 | 106 | 106 | $\ldots$ | 105 | 105 | 105 | $※$ | $※$ |
| VS Pre Year <br> (Sat/Sun/Hol) | +1 | $(1)$ | +1 | +1 | $(1)$ | $(1)$ | $\pm 0$ | $(2)$ | $(1)$ |

\# The number of total 109 shops in December 2016. (Without Twelve shops in USA) Above sales data before audit by CPA.

