## 2016年第3四半期(7月~9月) 決算短信

会社名 アメリカン・インターナショナル・グループ・インク

決算期 本決算:年1回 (12月)

中間決算:四半期毎

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1. 本国における決算発表日 2016年11月2日

### 2. 業績(注1:下記の数字は2016年9月30日現在の会計方法に従い算出したものである。)

	第3四半期(7月~9月の3ヶ月間)					
	当年度(2016年)	前年度(2015年)	増減率			
売上高又は営業収入	12,854 百万ドル	12,822 百万ドル	0.2%			
純利益 (税引後)	462 百万ドル	△231 百万ドル	_			
1株当たり純利益(注2)	0.42 ドル	△0.18 ドル	_			

	今期累計額					
	当期	前年同期	増減率			
売上高又は営業収入	39,357 百万ドル	44,496 百万ドル	△11.5%			
純利益(税引後)	2,192 百万ドル	4,037 百万ドル	△45. 7%			
1株当たり純利益(注2)	1.92 ドル	2.97 ドル	△35.4%			

	配当金の推移 (注3)				
	当年度(2016年)	前年度(2015年)	備考		
第1四半期	0.32 ドル	0.125 ドル			
第2四半期	0.32 ドル	0.125 ドル			
第3四半期	0.32 ドル	0.28 ドル			
第4四半期		0.28 ドル			
合計		0.810 ドル			

- (注2) 1株当たり純利益は、希薄化後である。
- (注3) 配当金は、各四半期に設定された基準日に基づき記載されている。

### 3. 概況・特記事項・その他

上記 2. の各数値は、会社の 2016 年 11 月 2 日付けプレス・リリースおよび Quarterly Financial Supplement Third Quarter 2016 から抜粋したものである。当該プレス・リリースおよび Quarterly Financial Supplement Third Quarter 2016 を添付する。

### **AIG Reports Third Quarter 2016 Results**

November 2, 2016 4:16 PM ET

### Board of Directors Authorizes Repurchase of \$3.0 Billion of Additional Shares of AIG Common Stock

NEW YORK--(BUSINESS WIRE)--Nov. 2, 2016-- American International Group, Inc. (NYSE:AIG) today reported net income of \$462 million, or \$0.42 per diluted share, for the third quarter of 2016, compared to a net loss of \$231 million, or \$0.18 per diluted share, in the prior-year quarter.

Net income during the quarter included after-tax net realized capital losses of \$526 million, or \$0.48 per diluted share, which largely reflected higher foreign exchange losses related to the British pound weakening following the Brexit vote. The impact to reported book value was immaterial as these losses were largely offset by a corresponding impact on other comprehensive income.

After-tax operating income was \$1.1 billion, or \$1.00 per diluted share, for the third quarter of 2016, up from \$691 million, or \$0.52 per diluted share, in the prior-year quarter. Operating income for the third quarter of 2016 included a \$622 million (\$404 million after-tax or \$0.37 per diluted share) loss recognition expense in Institutional Markets related to updated mortality assumptions for legacy structured settlements. The assets and liabilities associated with these structured settlements will be reported as part of our Legacy portfolio as presented in our January 26<sup>th</sup> Strategy Update. The loss recognition expense was partially offset by a pre-tax benefit associated with the third quarter review of actuarial assumptions for the Consumer Life and Retirement businesses of \$238 million (\$154 million after-tax or \$0.14 per diluted share).

"We continue to execute on the strategic initiatives announced in January," said Peter D. Hancock, AIG President and Chief Executive Officer. "The strategic divestitures that we announced this quarter, our portfolio management decisions, actions to run-off the legacy portfolio and capital allocation all exemplify our guiding principle of building economic value. We are successfully shaping and sculpting our company to be a leaner and more focused insurer. We remain committed to our 2017 financial targets, are ahead of plan in expense management, and continue to target a 6 point reduction in our Commercial accident year loss ratio, as adjusted, despite volatile quarterly results."

### Noteworthy Items

**Expanding ROE** - Return on Equity (ROE) was 2.1%, up 300 bps from the prior-year quarter. ROE reflects the elevated net realized capital losses discussed above. Normalized ROE improved to 7.1% from 5.9% in the prior-year quarter. Both metrics benefited from the active return of capital to shareholders and operating margin improvement. ROE benefited from higher returns on alternative investments which exceeded return expectations. Normalized ROE also reflected the seasonally higher third quarter expected catastrophe losses.

**Reducing expenses** - For the first nine months of 2016, general operating and other expenses declined 12% from the prior-year period. General operating expenses, operating basis, excluding the impact of foreign exchange and the reduction in general operating expenses associated with the sale of the Advisor Group, declined 10% from the prior-year nine month period. Lower employee-related expenses, rationalized employee benefits and professional fee reductions drove the improvement in our Commercial and Consumer businesses. Pre-tax restructuring charges during the quarter of \$210 million primarily related to our ongoing efficiency program.

*Executing strategic transactions* - AIG continued to move forward on its action plan for managing its Legacy portfolio, a key contributor to AIG's capital return target. AIG entered into a reinsurance agreement involving certain whole life and universal life businesses of one of its domestic life insurance subsidiaries which resulted in a \$1.0 billion distribution of excess statutory capital to AIG Parent. In addition, monetizations of Legacy assets totaled \$900 million in the quarter and \$5.2 billion for the last four quarters, consistent with AIG's continuing strategy to focus capital on core operations while

optimizing the value realized from the transfer or sale of assets and liabilities.

Value based divestitures - AIG continued to move forward on its strategic plan to further focus and streamline AIG's global insurance operations by agreeing to sell its 100% interest in United Guaranty Corporation and certain related affiliates (collectively, UGC or United Guaranty) and its 20% interest in Ascot Underwriting Holdings Ltd. and all of its interest in the related syndicate-funding subsidiary Ascot Corporate Name Ltd. In August, AIG sold its 95.3% controlling interest in NSM Insurance Group. Subsequent to the end of the quarter, AIG entered into an agreement with Fairfax Financial Holdings Limited to sell certain Latin American subsidiary operations, insurance operations in Turkey and the renewal rights for the portfolio of local business written by AIG's operations in Eastern Europe.

Actively returning capital to shareholders - Total capital returned to shareholders was \$2.6 billion in the third quarter of 2016 and included \$2.3 billion of repurchases of AIG Common Stock and \$338 million in shareholder dividends. From the end of the third quarter through November 2, 2016, AIG repurchased an additional \$946 million of AIG Common Stock resulting in a total year to date capital return of \$10.8 billion. On November 2, 2016, AIG's Board of Directors authorized an additional increase to its previous repurchase authorization of AIG Common Stock of \$3.0 billion, resulting in an aggregate remaining authorization on such date of approximately \$4.4 billion. On November 2, 2016, AIG's Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on December 22, 2016 to shareholders of record on December 8, 2016.

Quarterly Commercial Insurance loss trends impacted by program business and property volatility – The Commercial Insurance loss ratio of 77.7 reflected higher catastrophe losses and unfavorable prior year loss reserve development net of premium adjustments, which contributed 12.6 points. Unfavorable prior year loss development of \$306 million was primarily driven by the U.S. program business which writes both casualty and property lines via MGAs and for which the third party administrators handle over half of the claims activity. Notably we experienced higher than expected loss emergence in the most recent calendar year from a small subset of these programs. The Commercial accident year loss ratio, as adjusted, improved 1.9 points from the same period last year largely due to continued remediation efforts, pricing strategy and reinsurance in Casualty.

**Book value per share growth** - Benefiting from the impact of lower interest rates on Accumulated Other Comprehensive Income (AOCI), earnings growth and accretive share repurchases, book value per share grew 2% during the quarter to \$85.02. Book value per share, excluding AOCI and Deferred Tax Assets (DTA), including dividend growth grew approximately 1% to \$62.39.

Three Months Ended

### THIRD QUARTER FINANCIAL SUMMARY\*

	Sept	ember 30,			
(\$ in millions, except per share amounts)		2016		2015	Change
Net income	\$	462	\$	(231)	N M %
Earnings per diluted share	\$	0.42	\$	(0.18)	NM
After-tax operating income	\$	1,097	\$	691	59
After-tax operating income per diluted common share	\$	1.00	\$	0.52	92
ROE		2.1	%	(0.9) %	
ROE – after tax operating income, ex AOCI & DTA		6.7	%	3.5 %	
Normalized ROE, ex AOCI & DTA		7.1	%	5.9 %	

	September 30, June 30,				D	ecember 31,			
	20	)16	2016	Change	e	20	)15	Chang	ge
Period end:									
Book value per common share	\$	85.02	\$ 83.08	2	%	\$	75.10	13	%
Book value per common share, ex AOCI & DTA		61.41	61.03	1			58.94	4	
Book value per common share, ex AOCI & DTA,									
including dividend growth		62.39	61.78	1			59.26	5	

<sup>\*</sup>Refer to the Comments on Regulation G and the tables that follow for a discussion of non-GAAP and other financial measures and the reconciliations of the non-GAAP financial measures to GAAP measures.

### **SEGMENT RESULTS**

All operating segment comparisons that follow are to the third quarter of 2015 unless otherwise noted.

Beginning in the third quarter of 2016, in order to align our financial reporting with the manner in which our chief operating decision makers review the businesses to assess performance and make decisions about resources to be allocated, United Guaranty and Institutional Markets are presented in the Corporate and Other category for all periods presented. As a result, Commercial Insurance operations now consist of our commercial property and casualty business.

As a result of the transaction agreement to sell 100% of AIG's interest in UGC, the associated assets and liabilities of UGC have been classified as held-for sale at September 30, 2016.

In the second quarter of 2015, a United Guaranty subsidiary and certain of AIG's property casualty companies entered into a 50% quota share arrangement whereby the United Guaranty subsidiary (1) ceded 50 % of the risk relating to policies written in 2014 that were current as of January 1, 2015 and (2) ceded 50% of the risk relating to all policies written in 2015 and 2016, each in exchange for a 30% ceding commission and reimbursements of 50% of the losses and loss adjustment expenses incurred on covered policies. Beginning in the third quarter of 2016, the effects of these intercompany reinsurance arrangements are included in the results of Commercial Insurance and Corporate and Other for all periods presented. Previously, these arrangements were eliminated for purposes of segment reporting.

Prior periods have been revised to conform to the current period presentation.

### **COMMERCIAL INSURANCE**

### **Three Months Ended**

	September 30,						
(\$ in millions)	2016		2015		Chan	ige	
Net premiums written	\$ 4,357		\$ 5,275		(17	) %	
Net premiums earned	4,495		5,040		(11	)	
Underwriting loss	(236	)	(118	)	(100	)	
Net investment income	965		710		36		
Pre-tax operating income	\$ 729		\$ 592		23		
Underwriting ratios:							
Loss ratio	77.7		72.8		4.9	pts	
Catastrophe losses and reinstatement premiums	(5.7	)	(1.8	)	(3.9	)	
Prior year development net of premium adjustments	(6.9	)	(3.5	)	(3.4	)	

Net reserve discount charge	(0.3	)	(0.8	)	0.5		
Accident year loss ratio, as adjusted	64.8		66.7		(1.9	)	
Acquisition ratio	15.5		16.5		(1.0	)	
General operating expense ratio	12.1		13.0		(0.9	)	
Expense ratio	27.6		29.5		(1.9	)	
Combined ratio	105.3		102.3		3.0		
Catastrophe losses and reinstatement premiums	(5.7	)	(1.8	)	(3.9	)	
Prior year development net of premium adjustments	(6.9	)	(3.5	)	(3.4	)	
Net reserve discount benefit (charge)	(0.3	)	(0.8	)	0.5		
Accident year combined ratio, as adjusted	92.4		96.2		(3.8	)	
Catastrophe-related losses	\$ 253		\$ 88		188	%	
Severe losses	95		209		(55	)	
Prior year unfavorable reserve development,							
net of reinsurance and premium adjustments	306		186		65		
Net reserve discount charge	17		41		(59	)	

Commercial Insurance pre-tax operating income increased to \$729 million, primarily reflecting the higher returns on alternative investment income, and an increase in the fair market value of assets accounted for under the fair value option, partially offset by an increase in underwriting loss in the current quarter driven by higher catastrophe losses and higher net adverse prior year loss reserve development. The current quarter loss ratio included net adverse prior year loss reserve development, net of return premiums of \$306 million primarily from program business within Specialty, partially offset by favorable Property development. In addition, catastrophe losses increased to \$253 million from \$88 million in the prior-year quarter. Pre-tax operating income also benefited from an improvement in accident year losses, a lower net loss reserve discount charge and lower expenses.

The improvement in the accident year loss ratio, as adjusted, reflected the continued execution of our strategy to enhance risk selection, improve underwriting discipline and manage exposures, including the use of reinsurance, and lower overall severe losses. The accident year loss ratio, as adjusted, improved in Casualty, reflecting the non-renewal of certain underperforming classes of business, as well as the effect of reinsurance. Property improved due to lower severe losses. These declines in the accident year losses were partially offset by an increase in Specialty and competitive market conditions.

The expense ratio declined 1.9 points driven by decreases in both acquisition ratio and the general operating expense ratio. The acquisition ratio declined by 1.0 points, particularly in Casualty, primarily driven by lower net commission expenses reflecting the effect of reinsurance arrangements. The General operating expense ratio declined 0.9 points due to lower employee-related costs resulting from ongoing actions to streamline our management structure and general cost containment measures commenced in 2015.

In line with our planned portfolio optimization efforts, net premiums written decreased 17%. This decrease was primarily due to the continued execution of our strategy to enhance risk selection in our Casualty and Property product portfolios, the non-renewal of certain underperforming classes of business, the increased use of reinsurance, and adherence to our underwriting discipline in competitive market conditions.

#### **CONSUMER INSURANCE**

### RETIREMENT

### **Three Months Ended**

	S	eptembe	r 30	,		
(\$ in millions)		2016		2015	Chan	ge
Operating revenues:						
Premiums	\$	45	:	\$ 37	22	%
Policy fees		282		261	8	
Net investment income		1,552		1,396	11	
Advisory fee and other income		205		509	(60	)
Total operating revenues		2,084		2,203	(5	)
Benefits and expenses		976		1,568	(38	)
Pre-tax operating income	\$	1,108	:	\$ 635	74	
Premiums and deposits <sup>(1)</sup> :						
Premiums	\$	45	:	\$ 37	22	
Deposits		5,128		6,542	(22	)
Other		(1	)	46	NM	
Total premiums and deposits <sup>(1)</sup>	\$	5,172	:	\$ 6,625	(22	)

<sup>(1)</sup> Excludes activity related to closed blocks of fixed and variable annuities.

Retirement pre-tax operating income increased to \$1.1 billion, primarily due to a higher net positive adjustment from the review and update of actuarial assumptions and improved performance from alternative investments in hedge funds. The update of actuarial assumptions resulted in a net positive adjustment to pre-tax operating income of \$322 million, primarily due to lower surrender assumptions in Fixed Annuities, compared to a \$140 million net positive adjustment in the prior-year quarter. The increase in pre-tax operating income compared to the prior-year quarter also reflected the impact of better equity market performance on policyholder benefit expense and DAC amortization, and higher policy fees from growth in assets under management.

Premiums grew due to higher immediate annuity premiums in the Fixed Annuities product line. Premiums and deposits declined to \$5.2 billion, which reflected an industry-wide decline in variable annuities as well as our continued focus on disciplined pricing, resulting in lower sales in both Retirement Income Solutions and Fixed Annuities. These declines, which drove a decrease in net flows from the prior-year quarter, were partially offset by higher sales of Retail Mutual Funds and lower Group Retirement surrenders.

**Three Months Ended** 

### **LIFE**

Benefits and expenses

	Septembe			
(\$ in millions)	2016	2015	Change	
Operating revenues:				
Premiums	\$791	\$675	17	%
Policy fees	314	392	(20)	
Net investment income	544	496	10	
Other income	13	15	(13)	
Total operating revenues	1,662	1,578	5	

1,564

1,618

(3)

Pre-tax operating income (loss)	\$98	\$(40)	NM
Premiums and deposits:			
Premiums	\$791	\$675	17
Deposits	375	369	2
Other	197	179	10
Total premiums and deposits	\$1,363	\$1,223	11
Gross life insurance in force, end of period	1,038,846	1,021,149	2

Life pre-tax operating income increased to \$98 million, primarily due to a lower net negative adjustment from the review and update of actuarial assumptions, higher net investment income from alternative investments in hedge funds and yield enhancements and lower domestic general operating expenses. Excluding the effect of foreign exchange, growth in premiums and in premiums and deposits was 14% and 10%, respectively, both of which were principally driven by growth in international life and health sales. The update of actuarial assumptions resulted in a net negative adjustment to pre-tax operating income of \$84 million, primarily due to a refinement to reserves for universal life insurance with secondary guarantees due to lower assumed surrender rates, compared to a similar charge of \$157 million in the prior-year quarter.

### PERSONAL INSURANCE

Thron	Months	Endad
Inree	VIANTHS	R.naea

	September 30,					
(\$ in millions)		2016		2015	Chang	ge
Net premiums written	\$	2,919	\$	3,016	(3)	%
Net premiums earned		2,915		2,819	3	
Underwriting income		111		10	NM	
Net investment income		67		52	29	
Pre-tax operating income	\$	178	\$	62	187	
Underwriting ratios:						
Loss ratio		56.3		53.4	2.9	pts
Catastrophe losses and reinstatement premiums		(0.9)		(2.0)	1.1	
Prior year development net of premium adjustments		1.1		1.6	(0.5)	
Accident year loss ratio, as adjusted		56.5		53.0	3.5	
Acquisition ratio		26.2		28.4	(2.2)	
General operating expense ratio		13.8		17.8	(4.0)	
Expense ratio		40.0		46.2	(6.2)	
Combined ratio		96.3		99.6	(3.3)	
Catastrophe losses and reinstatement premiums		(0.9)		(2.0)	1.1	
Prior year development net of premium adjustments		1.1		1.6	(0.5)	
Accident year combined ratio, as adjusted		96.5		99.2	(2.7)	
Catastrophe-related losses	\$	26	\$	58	(55)	%
Severe losses		-		-	NM	
Prior year loss reserve development (favorable),						
net of reinsurance and premium adjustments		(34)		(46)	26	

Personal Insurance pre-tax operating income grew to \$178 million, reflecting improved underwriting results. The lower combined ratio was principally driven by an improvement in the expense ratio.

The increase in the loss ratio reflected higher accident year losses and lower net favorable prior year loss reserve development, partially offset by reduced catastrophe losses. The increase in the accident year loss ratio, as adjusted, was primarily driven by a higher number of large but not severe losses particularly in the U.S. business.

The improvement in the acquisition ratio reflected lower direct marketing expenses. The decrease in the general operating expense ratio primarily reflected lower employee-related expenses arising from organizational realignment activities together with lower strategic investment expenditures.

Net premiums written decreased compared to the prior-year quarter. Excluding the effects of foreign exchange, net premiums written decreased by 6% primarily in Accident and Health, reflecting underwriting actions to strengthen our portfolio and maintain pricing discipline.

### CORPORATE AND OTHER

#### **Three Months Ended**

	Septembe	er 30,	
(\$ in millions)	2016	2015	Change
Pre-tax operating income (loss):			
Fair value of PICC investments	\$ 28	\$ (195)	NM %
Income from other assets, net	363	15	NM
Corporate general operating expenses	(276)	(133)	(108)
Interest expense	(261)	(266)	2
Institutional Markets	(526)	84	NM
Run-off insurance lines	22	(54)	NM
United Guaranty	130	133	(2)
Consolidation and elimination	(2)	20	NM
Pre-tax operating loss	\$ (522)	\$ (396)	(32)

Corporate and Other reported a pre-tax operating loss of \$522 million primarily due to a \$622 million loss recognition expense in Institutional Markets based on mortality experience studies that indicated increased longevity, particularly on disabled lives representing a legacy block of structured settlements underwritten pre-2010. This legacy block accounted for over 80% of this loss recognition expense and will be included as part of our Legacy portfolio at year-end. Corporate and Other results also reflected fair value gains on our People's Insurance Company (Group) of China Limited investment and an increase in Income from other assets, net. In addition, the prior-year quarter included a pension curtailment credit of \$175 million in Corporate general operating expenses.

### **CONFERENCE CALL**

AIG will host a conference call tomorrow, Thursday, November 3, 2016, at 8:00 a.m. ET to review these results. The call is open to the public and can be accessed via a live listen-only webcast in the Investor Relations section of <a href="www.aig.com">www.aig.com</a>. A replay will be available after the call at the same location.

Additional supplementary financial data is available in the Investor Relations section at www.aig.com.

The conference call (including the conference call presentation material), the earnings release and the financial supplement

may include, and officers and representatives of AIG may from time to time make, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only AIG's belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may address, among other things, AIG's: exposures to subprime mortgages, monoline insurers, the residential and commercial real estate markets, state and municipal bond issuers, sovereign bond issuers, the energy sector and currency exchange rates; exposure to European governments and European financial institutions; strategy for risk management; sales of businesses; restructuring of business operations; generation of deployable capital; anticipated business or asset divestitures or monetizations; anticipated organizational and business changes; strategies to increase return on equity and earnings per common share; strategies to grow net investment income, efficiently manage capital, grow book value per common share, and reduce expenses; anticipated restructuring charges and annual cost savings; strategies for customer retention, growth, product development, market position, financial results and reserves; and subsidiaries' revenues and combined ratios. It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include: changes in market conditions; negative impacts on customers, business partners and other stakeholders; the occurrence of catastrophic events, both natural and man-made; significant legal proceedings; the timing and applicable requirements of any new regulatory framework to which AIG is subject as a nonbank systemically important financial institution and as a global systemically important insurer; concentrations in AIG's investment portfolios; actions by credit rating agencies; judgments concerning casualty insurance underwriting and insurance liabilities; AIG's ability to successfully manage run-off insurance portfolios; AIG's ability to successfully reduce costs and expenses and make business and organizational changes without negatively impacting client relationships or AIG's competitive position; AIG's ability to successfully dispose of or monetize, businesses or assets, including its ability to successfully consummate the sale of United Guaranty Corporation (UGC or United Guaranty) and certain related affiliates to Arch Capital Group Ltd. (Arch); judgments concerning the recognition of deferred tax assets; judgments concerning estimated restructuring charges and estimated cost savings; and such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2016 (which will be filed with the SEC), Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG's Quarterly Report on Form 10-Q for the quarterly periods ended June 30, 2016 and March 31, 2016, and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG's Annual Report on Form 10-K for the year ended December 31, 2015. AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions, or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

Nothing in this press release or in any oral statements made in connection with this press release is intended to constitute, nor shall it be deemed to constitute, an offer of any securities for sale or the solicitation of an offer to purchase any securities in any jurisdiction.

### COMMENT ON REGULATION G

Throughout this press release, including the financial highlights, AIG presents its financial condition and results of operations in the way it believes will be most meaningful and representative of its business results. Some of the measurements AIG uses are "non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for "accounting principles generally accepted in the United States." The non-GAAP financial measures AIG presents may not be comparable to similarly-named measures reported by other companies. The reconciliations of such measures to the most comparable GAAP measures in accordance with Regulation G are included within the relevant tables or in the Third Quarter 2016 Financial Supplement available in the Investor Information section of AIG's website, www.aig.com.

Book Value Per Common Share Excluding Accumulated Other Comprehensive Income (AOCI), Book Value Per Common Share Excluding AOCI and Deferred Tax Assets (DTA) and Book Value Per Common Share Excluding AOCI and DTA and Including Dividend Growth are used to show the amount of AIG's net worth on a per-share basis. AIG believes these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of AIG's available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of AIG's available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. AIG excludes deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Book Value Per Common Share. Book Value Per Common Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA and including dividend growth is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, and including growth in quarterly dividends above \$0.125 per share to shareholders, by Total common shares outstanding.

Return on Equity – After-tax Operating Income Excluding AOCI and Return on Equity – After-tax Operating Income Excluding AOCI and DTA are used to show the rate of return on shareholders' equity. AIG believes these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of its available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of AIG's available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. AIG excludes deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Return on Equity. Return on Equity – After-tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI. Return on Equity – After-tax Operating Income Excluding AOCI and DTA is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA.

Normalized Return on Equity, Excluding AOCI and DTA (Normalized ROE) further adjusts Return on Equity – After-tax Operating Income, Excluding AOCI and DTA for the effects of certain volatile or market-related items. AIG believes this measure is useful to investors because it presents the trends in AIG's consolidated return on equity without the impact of certain items that can experience volatility in AIG's short-term results. Normalized Return on Equity, Excluding AOCI and DTA is derived by excluding the following tax adjusted effects from Return on Equity – After-tax Operating Income, Excluding AOCI and DTA: the difference between actual and expected (i) catastrophe losses, (ii) alternative investment returns, and (iii) Direct Investment book (DIB) and Global Capital Markets (GCM) returns; fair value changes on PICC investments; update of actuarial assumptions; net reserve discount change; Life insurance incurred but not reported death claim charge; and prior year loss reserve development.

AIG uses the following operating performance measures because it believes they enhance the understanding of the underlying profitability of continuing operations and trends of AIG's business segments. AIG believes they also allow for more meaningful comparisons with AIG's insurance competitors. When AIG uses these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

After-tax operating income attributable to AIG is derived by excluding the following items from net income attributable to AIG. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to AIG's current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that AIG believes to be common to the industry. For example, certain ratios and other metrics

described below exclude: income or loss from discontinued operations; income and loss from divested businesses (including gain on the sale of International Lease Finance Corporation (ILFC) and certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and related tax effects); gain on sale of NSM Insurance Group (NSM) and AIG Advisor Group; legacy tax adjustments primarily related to certain changes in uncertain tax positions and other tax adjustments; non-operating litigation reserves and settlements; reserve development related to non-operating run-off insurance business; restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify AIG's organization; deferred income tax valuation allowance releases and charges; changes in fair value of securities used to hedge guaranteed living benefits; changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses; other income and expense — net, related to Corporate and Other runoff insurance lines; loss on extinguishment of debt; net realized capital gains and losses; and non-qualifying derivative hedging activities, excluding net realized capital gains and losses. See page 15 for the reconciliation of Net income attributable to AIG to After-tax operating income attributable to AIG.

Operating revenue excludes Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes).

General operating expenses, operating basis (GOE), is derived by making the following adjustments to general operating and other expenses: include (i) certain loss adjustment expenses, reported as policyholder benefits and losses incurred and (ii) certain investment and other expenses reported as net investment income, and exclude (i) advisory fee expenses, (ii) non-deferrable insurance commissions, (iii) direct marketing and acquisition expenses, net of deferrals, (iv) non-operating litigation reserves and (v) other expense related to a retroactive reinsurance agreement. AIG also derives General operating expense savings on a gross basis, which represents changes during the period in General operating expenses, operating basis, before the effect of additional investments made during the period. AIG uses general operating expenses, operating basis, because it believes it provides a more meaningful indication of its ordinary course of business operating costs.

AIG uses the following operating performance measures within its Commercial Insurance and Consumer Insurance reportable segments as well as Corporate and Other.

Commercial Insurance; Consumer Insurance: Personal Insurance; Corporate and Other: United Guaranty

Pre-tax operating income: includes both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense — net, gain on the sale of NSM and non-operating litigation reserves and settlements. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.

Ratios: AIG, along with most property and casualty insurance companies, uses the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. AIG's ratios are calculated using the relevant information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.

Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the

impact of reserve discounting. Natural catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each. Catastrophes also include certain man-made events, such as terrorism and civil disorders that meet the \$10 million threshold. AIG believes the as adjusted ratios are meaningful measures of its underwriting results on an on-going basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. AIG also excludes prior year development to provide transparency related to current accident year results.

Consumer Insurance: Retirement and Life; Corporate and Other: Institutional Markets

Pre-tax operating income is derived by excluding the following items from pre-tax income: changes in fair value of securities used to hedge guaranteed living benefits; net realized capital gains and losses; gain on the sale of AIG Advisor Group; changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses; and non-operating litigation reserves and settlements.

Premiums and deposits includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.

### Corporate and Other

Pre-tax operating income and loss is derived by excluding the following items from pre-tax income and loss: loss on extinguishment of debt; net realized capital gains and losses; changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses; income and loss from divested businesses, including Aircraft Leasing; net gain or loss on sale of divested businesses (including gain on the sale of ILFC, and certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and AIG's share of AerCap's income taxes); non-operating litigation reserves and settlements; reserve development related to non-operating run-off insurance business; and restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify AIG's organization.

Results from discontinued operations are excluded from all of these measures.

American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today we provide a wide range of property casualty insurance, life insurance, retirement products, mortgage insurance and other financial services to customers in more than 100 countries and jurisdictions. Our diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at <a href="www.aig.com">www.aig.com</a>/strategyupdate</a> | YouTube: <a href="www.youtube.com/aig">www.youtube.com/aig</a> | Twitter: @AIGinsurance | LinkedIn: <a href="http://www.linkedin.com/company/aig">http://www.linkedin.com/company/aig</a>. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this press release.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at <a href="www.aig.com">www.aig.com</a>. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

# Selected Financial Data and Non-GAAP Reconciliation (\$ in millions, except per share data)

## Reconciliations of Pre-tax and After-tax Operating Income (Loss)

Reconcinations of Tre-tax and Arter	Three Months Ended September 30,										
	2016					20	)15				
	Pre-tax	Tax Eff		A	fter-tax	Pı	re-tax	Tax	x Effect	Aft	er-tax
Operating income, including noncontrolling interests	\$ 1,612	\$	512	\$	1,100	\$	848	\$	164	\$	684
Noncontrolling interest	-		-		(3)		-		-		7
Operating income, net of noncontrolling interests	1,612		512		1,097		848		164		691
Adjustments:											
Uncertain tax positions and other tax adjustments	-		42		(42)		-		233		(233)
Deferred income tax valuation allowance releases (charges)	-		(2)		2		-		8		(8)
Changes in fair value of securities used to hedge											
guaranteed living benefits	17		6		11		4		1		3
Changes in benefit reserves and DAC, VOBA and											
SIA related to net realized capital gains (losses)	(67)		(24)		(43)		(2)		-		(2)
Other (income) expense - net	3		1		2		-		-		-
Gain (loss) on extinguishment of debt	14		5		9		(346)		(121)		(225)
Net realized capital losses	(765)		(210)		(555)		(342)		(121)		(221)
Noncontrolling interest on net realized capital losses	-		-		29		-		-		(41)
Income (loss) from discontinued operations	-		-		3		-		-		(17)
Net gain (loss) from divested businesses	128		45		83		(3)		(2)		(1)
Non-operating litigation reserves and settlements	5		2		3		30		10		20
Reserve development related to non-operating run-off											
insurance business	-		-		_		(30)		(10)		(20)
Restructuring and other costs	(210)		(73)		(137)		(274)		(97)		(177)
Pre-tax income/net income (loss) attributable to AIG	\$ 737	\$	304	\$	462	\$	(115)	\$	65	\$	(231)

Nine Mo	nths Ended	September 30,			
2016			2015		
Pre-tax	Tax Effect	After-tax	Pre-tax	Tax Effect	After-tax

Operating income, including noncontrolling interests	\$ 4,186	\$ 1,198	\$ 2,988	\$ 6,243	\$ 1,974	\$ 4,269
Noncontrolling interest	-	-	(5)	-	-	6
Operating income, net of noncontrolling interests	4,186	1,198	2,983	6,243	1,974	4,275
Adjustments:						
Uncertain tax positions and other tax adjustments	-	184	(184)	-	142	(142)
Deferred income tax valuation allowance releases (charges)	-	(4)	4	-	61	(61)
Changes in fair value of securities used to hedge						
guaranteed living benefits	270	95	175	(39)	(14)	(25)
Changes in benefit reserves and DAC, VOBA and						
SIA related to net realized capital gains (losses)	(91)	(32)	(59)	(84)	(29)	(55)
Other (income) expense - net	15	5	10	-	-	-
Gain (loss) on extinguishment of debt	(76)	(26)	(50)	(756)	(265)	(491)
Net realized capital gains (losses)	(829)	(217)	(612)	1,125	394	731
Noncontrolling interest on net realized capital gains (losses)	-	-	40	-	-	(40)
Loss from discontinued operations	-	-	(54)	-	-	-
Net gain (loss) from divested businesses	351	123	228	(58)	(44)	(14)
Non-operating litigation reserves and settlements	43	15	28	86	30	56
Reserve development related to non-operating run-off						
insurance business	-	-	-	(30)	(10)	(20)
Restructuring and other costs	(488)	(171)	(317)	(274)	(97)	(177)
Pre-tax income/net income attributable to AIG	\$ 3,381	\$ 1,170	\$ 2,192	\$ 6,213	\$ 2,142	\$ 4,037

American International Group, Inc.
Selected Financial Data and Non-GAAP Reconciliation (continued)
(\$ in millions, except per share data)

## **Summary of Key Financial Metrics**

Three Months 1	Ended Se <sub>l</sub>	ptember 30,	Nine Months E 30,	nded Sept	ember
		% Inc.			% Inc.
2016	2015	(Dec.)	2016	2015	(Dec.)

Income (loss) per common share:  Basic										
Income (loss) from continuing operations \$	0.43	\$	(0.17)	NM	0/2	\$	2.02	\$	3.05	(33.8) %
Loss from discontinued operations	-	Ψ	(0.17) $(0.01)$		70	Ψ	(0.05)	Ψ	-	N M
Net income (loss) attributable to AIG \$	0.43	\$	(0.01) $(0.18)$			\$	1.97	\$	3.05	(35.4)
The medical (1988) attributable to 1113	0.15	Ψ	(0.10)	1111		Ψ	1.77	Ψ	3.03	(33.1)
Diluted										
Income (loss) from continuing operations \$	0.42	\$	(0.17)	NM		\$	1.97	\$	2.97	(33.7)
Loss from discontinued operations	-		(0.01)	NM			(0.05)		-	NM
Net income (loss) attributable to AIG \$	0.42	\$	(0.18)	NM		\$	1.92	\$	2.97	(35.4)
After-tax operating income										
attributable to AIG per diluted share \$	1.00	\$	0.52	92.3	%	\$	2.61	\$	3.15	(17.1) %
(a)										
Weighted average shares outstanding:										
Basic	1,071.	.3	1,279.	1			1,113.	7	1,324	.4
Diluted (b)	1,102.	.4	1,279.	1			1,142.	7	1,357	.1
Return on equity (c)	2.1	%	(0.9)	%			3.3	%	5.1	%
Return on equity - after-tax operating	5.4	%	2.9	%			4.8	%	6.0	%
income, excluding AOCI (d)	3.4	%0	2.9	%0			4.0	%0	0.0	70
Return on equity - after-tax operating	6.7	%	3.5	%			6.0	%	7.1	%
income, excluding AOCI and DTA (e)	0.7	70	5.5	,0			0.0	70	,.1	70
				Sontor	mhar	30	Tuno	30	Dogor	nhon 31
As of period end:				Septer	nber	30,	June 2016	30,		nber 31,
				2016		30,	2016	•	2015	
Total AIG shareholders' equity				<b>2016</b> \$ 88,	663	30,	<b>2016</b> \$ 89,	946	<b>2015</b> \$ 89,	658
Total AIG shareholders' equity Accumulated other comprehensive income	AOCI			<b>2016</b> \$ 88, 9,0	663 57	30,	<b>2016</b> \$ 89,9 8,22	946 59	<b>2015</b> \$ 89, 2,5	658 37
Total AIG shareholders' equity	AOCI			<b>2016</b> \$ 88, 9,0	663	30,	<b>2016</b> \$ 89,	946 59	<b>2015</b> \$ 89, 2,5	658
Total AIG shareholders' equity Accumulated other comprehensive income	<b>V</b> OCI			<b>2016</b> \$ 88, 9,0 79,	663 57	30,	<b>2016</b> \$ 89,9 8,22	946 59 687	2015 \$ 89, 2,5 87,	658 37
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A		nd DT.	4	2016 \$ 88, 9,0 79,	663 57 606	30,	<b>2016</b> \$ 89,9 8,22 81,6	946 59 687	2015 \$ 89, 2,5 87,	658 37 121
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A Deferred tax assets		nd DT	A	2016 \$ 88, 9,0 79,	663 57 606	30,	2016 \$ 89,9 8,2 81,0	946 59 687	2015 \$ 89, 2,5 87,	658 37 121 751
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A Deferred tax assets	OCI an		A	2016 \$ 88, 9,0 79, 15, 64,	663 57 606 567 039	30,	2016 \$ 89, 8,2: 81,6 15,6 66,6	946 59 587 514 073	2015 \$ 89, 2,5 87, 16, 70,	658 37 121 751 370
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A Deferred tax assets Total AIG shareholders' equity, excluding A	OCI an		A	2016 \$ 88, 9,0 79,	663 57 606 567 039	30,	2016 \$ 89,9 8,2 81,0	946 59 587 514 073	2015 \$ 89, 2,5 87,	658 37 121 751 370
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A	OCI an	oove		2016 \$ 88, 9,0. 79, 15, 64,	663 57 606 567 039	30,	2016 \$ 89,9 8,2 81,9 15,9 66,9	946 59 587 514 073	2015 \$ 89, 2,5 87, 16, 70,	658 37 121 751 370
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divis \$0.125 per share	OCI an	oove		2016 \$ 88, 9,0 79, 15, 64,	663 57 606 567 039	30,	2016 \$ 89, 8,2: 81,6 15,6 66,6	946 59 587 514 073	2015 \$ 89, 2,5 87, 16, 70,	658 37 121 751 370
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A	OCI and dends ab	oove	Α,	2016 \$ 88, 9,0 79, 15, 64, \$ 65,	663 57 606 567 039 20		2016 \$ 89,9 8,2 81,9 15,9 66,9 814	946 59 687 614 073	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A	AOCI and dends ab	oove	A, 30, J	2016 \$ 88, 9,0 79, 15, 64, \$ 65,	663 57 606 567 039 20 059	Inc.	2016 \$ 89,9 8,2 81,4 15,6 66,9 814	946 59 587 514 073 	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3 748 <b>% Inc.</b>
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A  including dividend growth  As of period end:	dends ab OCI ar Septe 2016	oove  nd DT	A, 30, J	2016 \$ 88, 9,0 79, 15, 64, \$ 65, une 30, 016	663 57 606 567 039 20 059	o Inc. Dec.)	2016 \$ 89,9 8,2 81,9 15,9 66,9 814 \$ 66,9	946 59 687 614 073	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3 748 % Inc. (Dec.)
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A  including dividend growth  As of period end: Book value per common share (f)	AOCI and dends ab	oove  nd DT	A, 30, J	2016 \$ 88, 9,0 79, 15, 64, \$ 65,	663 57 606 567 039 20 059	o Inc. Dec.)	2016 \$ 89,9 8,2 81,9 15,9 66,9 814 \$ 66,9	946 59 587 514 073 	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3 748 <b>% Inc.</b>
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A  including dividend growth  As of period end:  Book value per common share (f) Book value per common share excluding	dends ab OCI ar Septe 2016	oove  nd DT: ember .02	A, 30, J 2	2016 \$ 88, 9,0 79, 15, 64, \$ 65, une 30, 016	663 57 606 567 039 20 059	• Inc. Dec.)	2016 \$ 89,9 8,2 81,9 15,9 66,9 814 \$ 66,9	946 59 687 614 073	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3 748 % Inc. (Dec.)
Total AIG shareholders' equity Accumulated other comprehensive income Total AIG shareholders' equity, excluding A  Deferred tax assets Total AIG shareholders' equity, excluding A  Add: Cumulative quarterly common stock divides \$0.125 per share Total AIG shareholders' equity, excluding A  including dividend growth  As of period end: Book value per common share (f)	dends ab OCI ar Septe 2016 \$ 85	ember .02	A, 30, J 2 \$	2016 \$ 88, 9,0. 79, 15, 64, \$ 65, une 30, 016 83.08	663 57 606 567 039 20 059 (I 2.	o Inc. Dec.) 3 %	2016 \$ 89,9 8,2 81,1 15,666,1 814 \$ 66,1 Dec 201	946 59 587 514 073 887 <b>cembe</b> <b>5</b> 75.10	2015 \$ 89, 2,5 87, 16, 70, 378 \$ 70,	658 37 121 751 370 3 748 % Inc. (Dec.) 13.2 %

## Book value per common share excluding AOCI and DTA, including

dividend growth (i)	\$ 62.39	\$ 61.78	1.0	%	\$ 59.26	5.3	%
<b>Total common shares outstanding</b>	1,042.9	1,082.7			1,193.9		
Financial highlights - notes							

- (a) For the quarter ended September 30, 2015, because we reported a net loss, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. However, because we reported after-tax operating income, the calculation of after-tax operating income per diluted share includes 40,356,170 dilutive shares.
- (b) Diluted shares in the diluted EPS calculation represent basic shares for the three-months ended September 30, 2015 due to the net loss in that period.
- (c) Computed as Annualized net income (loss) attributable to AIG divided by average AIG shareholders' equity. Equity includes AOCI and DTA.
- (d) Computed as Annualized after-tax operating income attributable to AIG divided by average AIG shareholders' equity, excluding AOCI. Equity includes DTA.
- (e) Computed as Annualized after-tax operating income attributable to AIG divided by average AIG shareholders' equity, excluding AOCI and DTA.
- (f) Represents total AIG shareholders' equity divided by Total common shares outstanding.
- (g) Represents total AIG shareholders' equity, excluding AOCI, divided by Total common shares outstanding.
- (h) Represents total AIG shareholders' equity, excluding AOCI and DTA, divided by Total common shares outstanding.
- (i) Represents total AIG shareholders' equity, excluding AOCI and DTA, and including growth in quarterly dividends above \$0.125 per share to shareholders, divided by Total common shares outstanding.

### American International Group, Inc.

**Selected Financial Data and Non-GAAP Reconciliation (continued)** 

(\$ in millions, except per share amounts)

## Reconciliations of General Operating Expenses, Operating basis to General Operating and Other Expenses, GAAP basis

	Three I	Months	Ended	<b>Nine Months Ended</b>			
	Septem	ber 30,		September 30,			
			%		%		
			Inc.		Inc.		
	2016	2015	(Dec.)	2016	2015	(Dec.)	
Total general operating expenses, Operating basis	\$2,444	\$2,675	(8.6) %	\$7,475	\$8,401	(11.0) %	
Loss adjustment expenses, reported as policyholder benefits and losses incurred	(340)	(389)	12.6	(1,031)	(1,240)	16.9	
Advisory fee expenses	76	339	(77.6)	566	1,012	(44.1)	
Non-deferrable insurance commissions	107	123	(13.0)	350	377	(7.2)	
Direct marketing and acquisition expenses, net of deferrals	52	200	(74.0)	329	441	(25.4)	
Investment expenses reported as net investment income and other	(15)	(17)	11.8	(45)	(56)	19.6	
Total general operating and other expenses included in pre-tax operating income	2,324	2,931	(20.7)	7,644	8,935	(14.4)	

Restructuring and other costs	210	274	(23.4)	488	274	78.1
Other expense related to retroactive reinsurance agreement	4	-	NM	(8)	-	NM
Non-operating litigation reserves	(2)	(30)	93.3	1	5	(80.0)
Total general operating and other expenses, GAAP basis	\$2,536	\$3,175	(20.1) %	\$8,125	\$9,214	(11.8) %

## Reconciliations of General Operating Expenses, Operating basis, Excluding Foreign Exchange and General Operating

Expenses of AIG Advisor Group to General Operating and Other Expenses, GAAP basis

	Nine Months End September 30,		
			% Inc.
	2016	2015	(Dec.)
Total general operating expenses, Operating basis, Ex. FX & GOE of AIG Advisor Group	\$7,407 \$	8,213	(9.8) %
Add: FX impact	-	27	NM
Add: GOE of Advisor Group	68	161	(57.8)
Total general operating expenses, operating basis	7,475	8,401	(11.0)
Loss adjustment expenses, reported as policyholder benefits and losses incurred	(1,031)	(1,240)	16.9
Advisory fee expenses	566	1,012	(44.1)
Non-deferrable insurance commissions	350	377	(7.2)
Direct marketing and acquisition expenses, net of deferrals	329	441	(25.4)
Investment expenses reported as net investment income	(45)	(56)	19.6
Total general operating and other expenses, included in pre-tax operating income	7,644	8,935	(14.4)
Restructuring and other costs	488	274	78.1
Other expense related to retroactive reinsurance agreement	(8)	-	NM
Non-operating litigation reserves	1	5	(80.0)
Total general operating and other expenses, GAAP basis	\$8,125 \$	9,214	(11.8) %

American International Group, Inc.
Selected Financial Data and Non-GAAP Reconciliation (continued)
(\$ in millions, except per share amounts)

Reconciliations of Normalized and After-tax Operating Income Return on Equity, Excluding AOCI and DTA

Three Months Ended September 30, 2016 Three Months Ended September 30, 2015

		Tax		202		Tax		505	
	Pre-tax	Effect	After-tax	ROE	Pre-tax	<b>Effect</b>	After-tax	ROE	
Return on Equity			\$462	2.1	%		\$ (231)	(0.9)	%
Return on equity - after-tax operating									
income, excluding	\$1,612	\$512	\$1,097	6.7	% \$848	\$164	\$ 691	3.5	%
AOCI and DTA (a)									
Adjustments to arrive at Normalized									
Return on Equity,									
Excluding AOCI									
and DTA:									
Catastrophe losses above (below)	(358)	(125)	(233)	(1.4)	(513)	(180)	(333)	(1.7)	
expectations	(336)	(123)	(233)	(1.4)	(313)	(100)	(333)	(1.7)	
(Better) worse than									
expected alternative	(70)	(25)	(45)	(0.2)	458	160	298	1.5	
returns									
(Better) worse than expected DIB &	(104)	(36)	(68)	(0.4)	254	89	165	0.8	
GCM returns	(101)	(50)	(00)	(0.1)	20 1	0)	100	0.0	
Fair value changes on PICC investments	(47)	(16)	(31)	(0.2)	257	90	167	0.8	
Update of actuarial assumptions	384	134	250	1.5	17	6	11	0.1	
Net reserve discount	32	11	21	0.1	78	28	50	0.3	
change Life Insurance -									
IBNR death claims	-	-	-	-	-	-	-	-	
Unfavorable prior									
year loss reserve	262	92	170	1.0	191	67	124	0.6	
development  Normalized Return									
on Equity,		A - 4-	<b>.</b>			<b>* 10 1</b>	A 4 4 = 4		
excluding AOCI	\$1,711	\$547	\$1,161	7.1	% \$1,590	\$424	\$ 1,173	5.9	%
and DTA									
Average AIG									
Shareholders'				\$89,30	5			\$ 101,62	29
equity									
Less: Average AOCI				8,658				7,089	
Less: Average DTA				15,59	1			15,27	1
Effect of normalization on				381				(296)	
equity Normalized Average excluding average A			s' equity,	\$65,43	7			\$ 78,97	3

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	Nine Mor	nths End	led			led				
	Septembe	er 30, 20	16			15				
		Tax					Tax			
	Pre-tax	Effect	After-tax	ROE		Pre-tax	Effect	After-tax	ROE	
Return on Equity			\$2,192	3.3	%			\$4,037	5.1	%
Return on equity - after-tax operating income, excluding AOCI and DTA (a)	\$4,186	\$1,198	\$2,983	6.0	%	\$6,243	\$1,974	\$4,275	7.1	%
Adjustments to arrive at Normalized Return on Equity, Excluding AOCI and DTA:										
Catastrophe losses above (below) expectations	(175)	(61)	(114)	(0.2)		(668)	(236)	(432)	(0.7)	
(Better) worse than expected alternative returns	650	227	423	0.8		138	48	90	0.2	
(Better) worse than expected DIB & GCM returns	248	87	161	0.3		(117)	(40)	(77)	(0.1)	
Fair value changes on PICC investments	140	49	91	0.2		(23)	(9)	(14)	-	
Update of actuarial assumptions	384	134	250	0.5		17	6	11	-	
Net reserve discount change	323	114	209	0.4		(157)	(54)	(103)	(0.2)	
Life Insurance - IBNR death claims	(25)	(9)	(16)	-		-	-	-	-	
Unfavorable (favorable) prior year loss reserve development	231	81	150	0.3		555	194	361	0.6	
Normalized Return on Equity, excluding AOCI and DTA	\$5,962	\$1,820	\$4,137	8.3	%	\$5,988	\$1,883	\$4,111	6.9	%
Average AIG Shareholders' equity				\$89,190	6				\$104,53	34
Less: Average AOCI				6,344					8,863	
Less: Average DTA				16,189	9				15,567	7
Effect of normalization on equity				190					(148)	
Normalized Average AIG Sha average AOCI and DTA	reholders'	equity,	excluding	\$ 66,853	3				\$79,956	5

<sup>(</sup>a) After-tax operating income excludes Net income (loss) attributable to non-controlling interest of \$3 million and \$(7) million for the three months ended September 30, 2016 and 2015, respectively. After-tax operating income is excludes Net income (loss) attributable to non-controlling interest of \$5 million and \$(6) million for the nine months ended September 30, 2016 and 2015, respectively.

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# American International Group, Inc.

Quarterly Financial Supplement Third Quarter 2016

All financial information in this document is unaudited. This report should be read in conjunction with AlG's Quarterly Report on Form 10-Q for the quarter ended September 30, 2016, which will be filed with the Securities and Exchange Commission.

## American International Group, Inc. Quarterly Financial Supplement

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## American International Group, Inc. Cautionary Statement Regarding Forward-Looking Information

This Financial Supplement may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only AIG's belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may address, among other things, AIG's: exposures to subprime mortgages, monoline insurers, the residential and commercial real estate markets, state and municipal bond issuers, sovereign bond issuers, the energy sector and currency exchange rates; exposure to European governments and European financial institutions; strategies for risk management; sales of businesses; restructuring of business operations; generation of deployable capital; strategies to increase return on equity and earnings per common share; strategies to grow net investment income, efficiently manage capital, grow book value per common share, and reduce expenses; anticipated restructuring charges and annual cost savings; anticipated business or asset divestitures or monetizations; anticipated organizational and business changes; strategies for customer retention, growth, product development, market position, financial results and reserves; and subsidiaries' revenues and combined ratios.

It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include:

- · changes in market conditions;
- negative impacts on customers, business partners and other stakeholders;
- the occurrence of catastrophic events, both natural and man-made;
- significant legal proceedings;
- the timing and applicable requirements of any new regulatory framework to which AIG is subject as a nonbank systemically important financial institution and as a global systemically important insurer;
- concentrations in AIG's investment portfolios;
- actions by credit rating agencies;
- judgments concerning casualty insurance underwriting and insurance liabilities;
- AIG's ability to successfully manage run-off insurance portfolios;
- AIG's ability to successfully reduce costs and expenses and make business and organizational changes without negatively impacting client relationships or its competitive position;
- AIG's ability to successfully dispose of, or monetize, businesses or assets, including its ability to successfully consummate the sale of United Guaranty Corporation (UGC or United Guaranty) and certain related affiliates to Arch Capital Group Ltd. (Arch);
- judgments concerning the recognition of deferred tax assets:
- judgments concerning estimated restructuring charges and estimated cost savings; and
- such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2016 (which will be filed with the Securities and Exchange Commission), Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2016, Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2016, and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG's Annual Report on Form 10-K for the year ended December 31, 2015.

AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.



### American International Group, Inc. Non-GAAP Financial Measures

Throughout this Financial Supplement, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for "accounting principles generally accepted in the United States." The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies.

Book Value Per Common Share Excluding Accumulated Other Comprehensive Income (AOCI) and Book Value Per Common Share Excluding AOCI and Deferred Tax Assets (DTA) are used to show the amount of our net worth on a per-share basis. We believe these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attributes deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Book Value Per Common Share. Book Value Per Common Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented on page 7 herein.

Return on Equity – After-tax Operating Income Excluding AOCI and Return on Equity – After-tax Operating Income Excluding AOCI and DTA are used to show the rate of return on shareholders' equity. We believe these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized in Return on Equity. Return on Equity – After-tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI. Return on Equity – After-tax Operating Income Excluding AOCI and DTA is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA. The reconciliation to return on equity, the most comparable GAAP measure, is presented on page 7 herein.

Normalized Return on Equity, Excluding AOCI and DTA further adjusts Return on Equity – After-tax Operating Income, excluding AOCI and DTA for the effects of certain volatile or market related items. We believe this measure is useful to investors because it presents the trends in our consolidated return on equity without the impact of certain items that can experience volatility in our short-term results. Normalized Return on Equity, Excluding AOCI and DTA is derived by excluding the following tax adjusted effects from Return on Equity – After-tax Operating Income, Excluding AOCI and DTA: the difference between actual and expected (i) catastrophe losses, (ii) alternative investment returns, and (iii) Direct Investment book (DIB) and Global Capital Markets (GCM) returns; fair value changes on PICC investments; update of actuarial assumptions; net reserve discount change; Life insurance incurred but not reported (IBNR) death claim charge; and prior year loss reserve development. The reconciliation to Return on Equity – After-tax Operating Income Excluding AOCI and DTA, is presented on page 14 herein.

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

**After-tax operating income attributable to AIG** is derived by excluding the following items from net income attributable to AIG. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. For example, certain ratios and other metrics described below exclude:

- deferred income tax valuation allowance releases and charges;
- · changes in fair value of securities used to hedge guaranteed living benefits;
- changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;
- other income and expense net, related to Corporate and Other run-off insurance lines;
- · loss on extinguishment of debt;
- · net realized capital gains and losses;
- · non-qualifying derivative hedging activities, excluding net realized capital gains and losses;
- income or loss from discontinued operations;

- · income and loss from divested businesses, including:
  - gain on the sale of International Lease Finance Corporation (ILFC);
  - gain on the sale of NSM Insurance Group (NSM) and AIG Advisor Group; and
  - certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and related tax effects;
- legacy tax adjustments primarily related to certain changes in uncertain tax positions and other tax adjustments;
- non-operating litigation reserves and settlements;
- reserve development related to non-operating run-off insurance business; and
- restructuring and other costs related to initiatives designed to reduce operating expenses, improve
  efficiency and simplify our organization.

**Operating revenue** excludes Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes).



## American International Group, Inc. Non-GAAP Financial Measures (continued)

General operating expenses, operating basis, is derived by making the following adjustments to general operating and other expenses: include (i) certain loss adjustment expenses, reported as policyholder benefits and losses incurred and (ii) certain investment and other expenses reported as net investment income, and exclude (i) advisory fee expenses, (ii) non-deferrable insurance commissions, (iii) direct marketing and acquisition expenses, net of deferrals, (iv) non-operating litigation reserves and (v) other expense related to a retroactive reinsurance agreement. We use general operating expenses, operating basis, because we believe it provides a more meaningful indication of our ordinary course of business operating costs.

We use the following operating performance measures within our Commercial Insurance and Consumer Insurance reportable segments as well as Corporate and Other.

### Commercial Insurance; Consumer Insurance: Personal Insurance; Corporate and Other: United Guaranty

- Pre-tax operating income: includes both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense net, gain on the sale of NSM, and non-operating litigation reserves and settlements. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.
- Ratios: We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.
- Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Natural catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each. Catastrophes also include certain manmade events, such as terrorism and civil disorders, that meet the \$10 million threshold. We believe the as adjusted ratios are meaningful measures of our underwriting results on an on-going basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results.

#### Consumer Insurance: Retirement and Life; Corporate and Other: Institutional Markets

- Pre-tax operating income is derived by excluding the following items from pre-tax income:
  - changes in fair value of securities used to hedge guaranteed living benefits;
  - net realized capital gains and losses;
  - gain on the sale of AIG Advisor Group;
  - changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses; and
  - non-operating litigation reserves and settlements.

Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.

Corporate and Other — Pre-tax operating income and loss is derived by excluding the following items from pre-tax income and loss:

- loss on extinguishment of debt;
- net realized capital gains and losses;
- changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses;
- income and loss from divested businesses, including Aircraft Leasing;

- net gain or loss on sale of divested businesses, including:
  - gain on the sale of ILFC; and
  - certain post-acquisition transaction expenses incurred by AerCap in connection with its
    acquisition of ILFC and the difference between expensing AerCap's maintenance rights
    assets over the remaining lease term as compared to the remaining economic life of the
    related aircraft and our share of AerCap's income taxes;
- non-operating litigation reserves and settlements;
- · reserve development related to non-operating run-off insurance business; and
- restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization.

Results from discontinued operations are excluded from all of these measures.



## American International Group, Inc. Consolidated Statement of Operations

**Nine Months Ended** 

## **Consolidated Results**

(in millions)	Quarterly September 30,									
	3Q16	2016	2015							
Revenues:										
Premiums	\$ 8,581	\$ 8,751 \$	8,806 \$	9,426 \$	8,862 \$	26,138 \$	27,229			
Policy fees	646	696	687	689	701	2,029	2,066			
Net investment income:										
Interest and dividends	3,213	3,242	3,243	3,257	3,204	9,698	9,599			
Alternative investments (1)	365	310	(366)	(106)	(18)	309	1,226			
Other investment income (1)	320	240	250	158	153	810	447			
Investment expenses	(115)	(109)	(114)	(126)	(133)	(338)	(402)			
Total net investment income	3,783	3,683	3,013	3,183	3,206	10,479	10,870			
Net realized capital gains (losses) (page 54)	(765)	1,042	(1,106)	(349)	(342)	(829)	1,125			
Other income	609	552	379	882	395	1,540	3,206			
Total revenues	12,854	14,724	11,779	13,831	12,822	39,357	44,496			
Benefits, losses and expenses:										
Policyholder benefits and losses incurred	7,489	6,872	6,387	10,758	6,936	20,748	20,587			
Interest credited to policyholder account balances	887	961	950	973	881	2,798	2,758			
Amortization of deferred policy acquisition costs	1,018	1,345	1,262	1,255	1,275	3,625	3,981			
General operating and other expenses (page 9)	2,536	2,586	3,003	3,472	3,175	8,125	9,214			
Interest expense	329	320	306	304	321	955	977			
(Gain) loss on extinguishment of debt	(14)	7	83	-	346	76	756			
Net (gain) loss on sale of divested businesses	(128)	(225)	2	<u> </u>	3	(351)	10			
Total benefits, losses and expenses	12,117	11,866	11,993	16,763	12,937	35,976	38,283			
Income (loss) from continuing operations before income tax expense (benefit)	737	2,858	(214)	(2,932)	(115)	3,381	6,213			
Income tax expense (benefit)	304	924	(58)	(1,083)	65	1,170	2,142			
Income (loss) from continuing operations	433	1,934	(156)	(1,849)	(180)	2,211	4,071			
Income (loss) from discontinued operations, net of income tax expense (benefit)	3	(10)	(47)		(17)	(54)				
Net income (loss)	436	1,924	(203)	(1,849)	(197)	2,157	4,071			
Net income (loss) from continuing operations attributable to noncontrolling interests	(26)	11	(20)	(8)	34	(35)	34			
Net income (loss) attributable to AIG	\$ 462	\$ <u>1,913</u> \$	(183) \$	(1,841) \$	(231) \$	<u>2,192</u> \$	4,037			
Effective tax rates	41.2%	32.3%	27.1%	36.9%	N/M	34.6%	34.5%			



## American International Group, Inc. Earnings Per Share Computations

### **Consolidated Results**

(in millions, except share data)			Quarterly				nths Ended
GAAP Basis:	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Numerator for EPS:							
Income (loss) from continuing operations	\$ 433	\$ 1,934 \$	(156)\$	(1,849)\$	(180)	\$ 2,211	\$ 4,071
Less: Net income (loss) from continuing operations attributable to noncontrolling							
interests	(26	)11	(20)	(8)	34	(35)	34
Income (loss) attributable to AIG common shareholders from continuing operations	459	1,923	(136)	(1,841)	(214)	2,246	4,037
Income (loss) from discontinued operations, net of income tax expense	3	(10)	(47)		(17)	(54)	
Net income (loss) attributable to AIG common shareholders	\$ 462	\$ 1,913 \$	(183)\$	(1,841)\$	(231)	\$ 2,192	\$ 4,037
Denominator for EPS:							
Weighted average shares outstanding - basic	1,071,295,892	1,113,587,927	1,156,548,459	1,226,880,632	1,279,072,748	1,113,650,878	1,324,407,969
Dilutive shares	31,104,878	26,458,046			<u>-</u>	29,049,329	32,700,815
Weighted average shares outstanding - diluted (2)	1,102,400,770	1,140,045,973	1,156,548,459	1,226,880,632	1,279,072,748	1,142,700,207	1,357,108,784
Income per common share attributable to AIG:							
Basic:							
Income (loss) from continuing operations	\$ 0.43	\$ 1.73 \$	(0.12)\$	(1.50)\$	(0.17)	\$ 2.02	\$ 3.05
Income (loss) from discontinued operations	-	(0.01)	(0.04)		(0.01)	(0.05)	
Net income (loss) attributable to AIG	\$ 0.43	\$ 1.72 \$	(0.16)\$	(1.50)\$	(0.18)	\$ 1.97	\$ 3.05
Diluted:							
Income (loss) from continuing operations	\$ 0.42	\$ 1.69 \$	(0.12)\$	(1.50)\$	(0.17)	\$ 1.97	\$ 2.97
Income (loss) from discontinued operations		(0.01)	(0.04)		(0.01)	(0.05)	
Net income (loss) attributable to AIG	\$ 0.42	\$ 1.68 \$	(0.16)\$	(1.50)\$	(0.18)	\$ 1.92	\$ 2.97

See Page 6 for the related operating earnings per share computations and Pages 14 to 15 for Accompanying Notes.



## American International Group, Inc. Reconciliations of Pre-tax and After-tax Operating Income

#### **Consolidated Results Nine Months Ended** (in millions, except share data) **Quarterly** September 30, 3016 2016 1016 4015 3015 2015 2016 737 \$ 2,858 \$ (214)\$ (2,932)\$ (115) \$ 3,381 6,213 Pre-tax income (loss) from continuing operations Adjustments to arrive at Pre-tax operating income (loss) Changes in fair value of securities used to hedge guaranteed living benefits (17)(120)(133)(4) (270)39 Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses) 67 64 (40)(69)2 91 84 (Gain) loss on extinguishment of debt (14)7 83 346 76 756 Net realized capital (gains) losses 765 (1,042)1,106 349 342 829 (1,125)Net (gain) loss on sale of divested businesses (3) (128)(225)3 2 (351)58 (31)4 Non-operating litigation reserves and settlements (5) (7)(30)(43)(86)Other (income) expense - net (3) (5) 233 (7) (15)Reserve development related to non-operating run-off insurance business 30 30 210 90 222 488 Restructuring and other costs (4) 188 274 274 1,612 1,620 954 \$ 848 Pre-tax operating income (loss) (2,188)\$ 4,186 6,243 \$ 462 1,913 (231) \$ 2,192 4,037 Net income (loss) attributable to AIG (183)\$ (1.841)\$ Adjustments to arrive at After-tax operating income (loss) (amounts net of tax, at a rate of 35%, except where noted): Uncertain tax positions and other tax adjustments 42 (63)205 (30)233 184 142 Deferred income tax valuation allowance (releases) charges (5) 35 (37)49 8 (2) (4) 61 Changes in fair value of securities used to hedge guaranteed living benefits 3 (3) 25 (11)(78)(86)(175)Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses) 43 42 (26)(45)2 59 55 (Gain) loss on extinguishment of debt (9) 5 225 50 491 54 262 Net realized capital (gains) losses (17) 526 701 215 572 (655)(691)(Income) loss from discontinued operations 10 47 17 54 (3) Net (gain) loss on sale of divested businesses (3) (83)(146)1 2 1 (228)14 Non-operating litigation reserves and settlements (3) (5) (20)3 (20)(28)(56)Other (income) expense - net (2) (3) (5) 151 (10)Reserve development related to non-operating run-off insurance business 20 20 137 58 177 Restructuring and other costs (4) 122 145 317 177 1.097 1.113 773 \$ (1.348)\$ 691 2.983 4.275 After-tax operating income (loss) 1,140,045,973 1,319,428,918 1,357,108,784 1.102.400.770 1.186.133.523 1,226,880,632 1.142,700,207 Weighted average shares outstanding - diluted for operating EPS 1.00 0.98 (1.10)\$ After-tax operating income (loss) per diluted share (2) 0.65 \$ 0.52 2.61 3.15 Calculation of Effective tax rates: Pre-tax operating income (loss) 1.612 \$ 1.620 954 \$ (2,188)\$ 848 4.186 6.243 Income tax benefit (expense) (512)(503)(183)843 (164)(1,198)(1,974)Net income (loss) attributable to non-controlling interest (3) (4)2 (3) 7 (5) 1,097 773 \$ 691 2,983 4,275 After-tax operating income (loss) 1,113 (1,348)\$ Effective tax rates on pre-tax operating income (loss) 31.8% 31.0% 19.2% 38.5% 19.3% 28.6% 31.6%



### American International Group, Inc. Return On Equity and Per Share Data

### **Consolidated Results**

(in millions, except per share data)

**Nine Months Ended Common Equity and Book Value Per Share Computations:** September 30, Quarterly

			1							
(as of period end)		3Q16	l _	2Q16	1Q16	4Q15	3Q15		2016	2015
Total AIG shareholders' equity (a)	\$	88,663	\$	89,946 \$	88,518 \$	89,658 \$	98,999	\$	88,663  \$	98,999
Less: Accumulated other comprehensive income (AOCI)		9,057	l _	8,259	5,525	2,537	6,557		9,057	6,557
Total AIG Shareholders' equity, excluding AOCI (b)		79,606		81,687	82,993	87,121	92,442		79,606	92,442
Less: Deferred tax assets (DTA)*		15,567		15,614	16,825	16,751	15,252		15,567	15,252
Total AIG Shareholders' equity, excluding AOCI and DTA (c)	\$	64,039	\$	66,073 \$	66,168 \$	70,370 \$	77,190	\$	64,039 \$	77,190
Total common shares outstanding (d)		1,042.9	<u> </u>	1,082.7	1,130.7	1,193.9	1,246.8		1,042.9	1,246.8
Book Value Per Share (a÷d)	\$	85.02	\$	83.08 \$	78.28 \$	75.10 \$	79.40	\$	85.02 \$	79.40
Book Value Per Share, excluding AOCI (b÷d)		76.33		75.45	73.40	72.97	74.14		76.33	74.14
Book Value Per Share, excluding AOCI and DTA (c÷d)	\$	61.41	\$	61.03 \$	58.52 \$	58.94 \$	61.91	\$	61.41 \$	61.91
Return On Equity (ROE) Computations:										
Actual or Annualized net income (loss) attributable to AIG (a)	\$	1,848	\$	7,652 \$	(732) \$	(7,364) \$	(924)	\$	2,923 \$	5,383
Actual or Annualized after-tax operating income (loss) attributable to AIG (b)	\$	4,388	\$	4,452 \$	3,092 \$	(5,392) \$	2,764	\$	3,977 \$	5,700
Average AIG Shareholders' equity (c)	\$	89,305	\$	89,232 \$	89,088 \$	94,329 \$	101,629	\$	89,196 \$	104,534
Less: Average AOCI		8,658		6,892	4,031	4,547	7,089		6,344	8,863
Average AIG Shareholders' equity, excluding average AOCI (d)		80,647		82,340	85,057	89,782	94,540		82,852	95,671
Less: Average DTA		15,591		16,220	16,788	16,002	15,271		16,189	15,567
Average AIG Shareholders' equity, excluding average AOCI and DTA (e)	\$	65,056	\$	66,120 \$	68,269 \$	73,780 \$	79,269	\$	66,663 \$	80,104
ROE (a÷c)		2.1%		8.6%	(0.8%)	(7.8%)	(0.9%)		3.3%	5.1%
ROE - after-tax operating income, excluding AOCI (b÷d)		5.4%		5.4%	3.6%	(6.0%)	2.9%		4.8%	6.0%
ROE - after-tax operating income, excluding AOCI and DTA (b÷e) (6)		6.7%		6.7%	4.5%	(7.3%)	3.5%		6.0%	7.1%
Normalized ROE - after-tax operating income, excluding AOCI and DTA (6)		7.1%		8.8%	8.9%	6.7%	5.9%		8.3%	6.9%
Common Stock Repurchase:										
Aggregate repurchase of common stock	\$	2,258	\$	2,762 \$	3,486 \$	3,218 \$	3,730	\$	8,506 \$	7,473
Total number of common shares repurchased**	Ι Φ	39.8		50.1	63.2	52.9	61.0	Ψ	153.1	129.6
Average price paid per share of common stock	<b>Q</b>	56.67	1	55.19 \$	55.17 \$	60.83 \$	61.15	\$	55.57 \$	57.71
Aggregate repurchase of warrants	Ι Φ	30.07	Ψ	90	173	00.05 \$	01.15	Ψ	263.0	57.71
Total number of warrants repurchased		_		5.0	10.0	_	_		15.0	_
Dividends:										
Dividends Declared Per Common Share	\$	0.320	\$	0.320 \$	0.320 \$	0.280 \$	0.280	\$	0.960 \$	0.530
Total Dividends Declared	\$	338		350 \$	363 \$	341 \$	352	\$	1,051  \$	687



Represents U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full year attribute utilization.
 Nine months ended September 30, 2015 includes approximately 3.5 million shares of AIG Common Stock received in January 2015 upon the settlement of an accelerated stock repurchase agreement executed in the fourth quarter of

### American International Group, Inc. Selected Segment Data

### **Consolidated Results - Operating basis**

(in millions)			Nine Months Ended September 30,							
	3Q16		2Q16	1Q16	4Q15	3Q15	2016		2015	
Total operating revenues: (7)										
Commercial Insurance	\$ 5,46	0	5,593 \$	5,323 \$	5,763 \$	5,750	\$ 16,37	5 \$	17,993	
Consumer Insurance										
Retirement	2,08	4	2,209	2,114	2,242	2,203	6,40	7	7,056	
Life	1,66	2	1,690	1,597	1,570	1,578	4,94	9	4,823	
Personal Insurance	2,98	2	2,915	2,821	2,776	2,871	8,71	8	8,602	
Total Consumer Insurance	6,72	8	6,814	6,532	6,588	6,652	20,07	4	20,481	
Corporate and Other	1,55	7	1,364	1,038	1,989	911	3,95	9	5,338	
Consolidation, eliminations and other adjustments	(14	9)	(202)	(156)	(153)	(134)	(50	7)	(408)	
Total operating revenues	\$ 13,59	6 \$	13,569 \$	12,737 \$	14,187 \$	13,179	\$ 39,90	2 \$_	43,404	
Total pre-tax operating income (loss):										
Commercial Insurance	\$ 72	9   \$	827 \$	750 \$	(2,311) \$	592	\$ 2,30	5 \$	2,990	
Consumer Insurance										
Retirement	1,10	8	741	461	600	635	2,31	)	2,239	
Life	9	8	184	105	185	(40)	38	7	280	
Personal Insurance	17	8	179	222	(32)	62	57	9	106	
Total Consumer Insurance	1,38	4	1,104	788	753	657	3,27	5	2,625	
Corporate and Other	(52	2)	(289)	(600)	(628)	(396)	(1,41	1)	697	
Consolidation, eliminations and other adjustments	2	1	(22)	16	(2)	(5)	1	5	(69)	
Total pre-tax operating income (loss)	\$ 1,61	2 \$	1,620 \$	954 \$	(2,188) \$	848	\$ 4,18	5 \$	6,243	



## American International Group, Inc. General Operating and Other Expenses

Consolidated Results							
(in millions)			Quarterly			Nine Month Septembe	
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
General operating expenses							
Commercial Insurance	\$ 545	\$ 543 \$	585 \$	598 \$	657 \$	1,673 \$	1,944
Consumer Insurance							
Retirement	198	221	248	246	262	667	768
Life	242	257	258	239	248	757	729
Personal Insurance	401	403	423	479	503	1,227	1,516
Total Consumer Insurance	841	881	929	964	1,013	2,651	3,013
Corporate and Other (18)	524	535	537	547	372	1,596	1,396
Consolidation, eliminations and other adjustments	(137)	(185)	(121)	(134)	(123)	(443)	(302)
Total general operating expenses	1,773	1,774	1,930	1,975	1,919	5,477	6,051
Other acquisition expenses							
Commercial Insurance	171	163	171	191	190	505	580
Consumer Insurance - Personal Insurance	145	137	135	162	160	417	474
Total other acquisition expenses	316	300	306	353	350	922	1,054
Loss adjustment expenses							
Commercial Insurance	233	235	237	257	272	705	889
Consumer Insurance - Personal Insurance	107	115	104	135	117	326	351
Total loss adjustment expenses	340	350	341	392	389	1,031	1,240
Investment and other expenses	15	15	15	20	17	45	56
Total general operating expenses, operating basis (8)	2,444	2,439	2,592	2,740	2,675	7,475	8,401
Reconciliation to general operating and other expenses, GAAP basis							
Loss adjustment expenses, reported as policyholder benefits and losses incurred	(340)	(350)	(341)	(392)	(389)	(1,031)	(1,240)
Advisory fee expenses	76	173	317	337	339	566	1,012
Non-deferrable insurance commissions	107	121	122	127	123	350	377
Direct marketing and acquisition expenses, net of deferrals	52	133	144	218	200	329	441
Investment expenses reported as net investment income and other	(15)	(15)	(15)	(20)	(17)	(45)	(56)
Total general operating and other expenses included in pre-tax operating							
income	2,324	2,501	2,819	3,010	2,931	7,644	8,935
Restructuring and other costs (4)	210	90	188	222	274	488	274
Other expense related to retroactive reinsurance agreement	4	(5)	(7)	233	-	(8)	-
Non-operating litigation reserves	(2)		3	7	(30)	1	5
Total general operating and other expenses, GAAP basis	\$ 2,536	\$\$_\$	3,003 \$	3,472 \$	3,175 \$	8,125 \$	9,214



## American International Group, Inc. Condensed Consolidated Balance Sheets

Personant	Consolidated Results						
Investments	(in millions)	September 30, 2016	٦	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
Professional profession   Pro			╡.		,		
Post synthistic for sale, at fair value	Investments:						
Post page   Post	Fixed maturity securities						
Equity securities	Bonds available for sale, at fair value	\$ 260,649	\$	262,089 \$	253,785 \$	248,245 \$	252,954
Common and preferred stock available for sale, at fair value         1,544         1,642         2,770         2,915         3,792           Other common and preferred stock, at fair value         4,988         661         8,77         921         1,066           Mortagae and other losus receivable, net of allowance         12,413         31,261         30,676         29,555         28,236           Other investments         1,0745         2,334         10,914         10,132         12,408           Total investments         346,368         350,667         342,46         338,334         34,941           Call         2,408         1,784         1,199         1,699         1,599           Accred investment income         2,698         1,784         1,199         1,699         1,599           Accred investment income         2,106         12,078         1,214         1,145         1,203         2,696           Perminums and other receivables, net of allowance         11,166         12,078         1,214         1,145         1,203         2,696           Perminum and preferred policy acquisition cost         11,154         1,154         1,145         2,134         1,141         1,141         1,145         1,053         0,052         7,952         7,97	Other bond securities, at fair value	14,772		15,335	15,344	16,782	16,822
Direct common and preferred stock, at fair value   498	Equity securities						
Mortage and other loans receivable, net of allowance   \$2,413		1,544		1,642	2,770	2,915	3,792
Short-term investments	Other common and preferred stock, at fair value	498			877	921	
Short-term investments		32,413		31,261	30,676		28,236
Total investments	Other invested assets (page 52)	25,747		27,345	,	29,794	,
Cash   Cache   Cash   Cache   Cash   Cache	Short-term investments	10,745	╝.	12,334	10,914	10,132	12,408
Accused investment income   2,608   2,590   2,657   2,623   2,690   2,657   2,623   2,690   2,657   2,623   2,690   2,657   2,623   2,690   2,657   2,623   2,690   2,657   2,623   2,690   2,657   2,623   2,690   2,677   2,623   2,690   2,677   2,623   2,690   2,677   2,623   2,690   2,677   2,623   2,690   2,677   2,673   2,673   2,690   2,677   2,673	Total investments	346,368		350,667	342,846	338,354	346,401
Peniums and other receivables, net of allowance	Cash	2,498			1,499	1,629	1,569
Reinstrance assets, net of allowance         21,706         21,441         21,332         20,413         20,542           Deferred nome taxes         18,412         18,542         20,116         20,394         19,511           Deferred policy acquisition costs         110,537         10,487         10,800         11,115         10,537           Other assets         11,546         12,188         11,581         11,289         11,413           Separate account assets, at fair value         82,626         80,572         79,532         79,574         77,136           Assets held for sale (19)         6,661         -	Accrued investment income	2,608		2,590	2,657	2,623	2,696
Deferred income taxes	Premiums and other receivables, net of allowance			12,078	12,414	11,451	
Deferred policy acquisition costs	· · · · · · · · · · · · · · · · · · ·			,	,	,	
Other assets         11,546         12,188         11,581         11,289         11,413           Separate account assets, at fair value         82,626         80,572         79,532         79,574         77,136           Assets held for sale (19)         6,661         -         <				,		,	
Separate account assets, at fair value	1 2 1	· · · · · · · · · · · · · · · · · · ·		,	,	,	
Seets held for sale (19)   Seet   S			- 1				
Total assets   S   514,568   S   510,349   S   502,777   S   496,842   S   501,883     Liabilities	1				79,532	79,574	77,136
Liabilities:         Image: Company of the proper of t	Assets held for sale (19)		╝.				
Claibility for unpaid losses and loss adjustment expenses   \$ 72,487	Total assets	\$ 514,568	_ \$	510,349 \$	502,777 \$	496,842 \$	501,883
Unearned premiums         21,047         22,165         22,060         21,318         22,686           Future policy benefits for life and accident and health insurance contracts         47,848         45,982         44,573         43,585         42,991           Policyholder contract deposits         132,808         131,936         130,007         127,588         126,641           Other policyholder funds         4,418         4,292         4,203         4,212         4,192           Other liabilities         27,983         27,393         27,423         26,164         26,565           Long-term debt (page 13)         32,277         33,329         31,952         29,249         30,617           Separate account liabilities         82,626         80,572         79,532         79,74         77,136           Liabilities held for sale (19)         3,909         -	Liabilities:		7				
Future policy benefits for life and accident and health insurance contracts         47,848         45,982         44,573         43,585         42,991           Policyholder contract deposits         132,808         131,936         130,007         127,588         126,441           Other policyholder funds         4,418         4,292         4,203         4,212         4,192           Other liabilities         27,983         27,393         27,423         26,164         26,565           Long-term debt (page 13)         32,277         33,329         31,952         29,249         30,617           Separate account liabilities         82,626         80,572         79,532         79,574         77,136           Liabilities held for sale (19)         3,909         -			\$		, ,		
Policyholder contract deposits   132,808   131,936   130,007   127,588   126,641							
Other policyholder funds         4,418         4,292         4,203         4,212         4,192           Other liabilities         27,983         27,393         27,423         26,164         26,565           Long-term debt (page 13)         32,277         33,329         31,952         29,249         30,617           Separate account liabilities         82,626         80,572         79,532         79,574         77,136           Liabilities held for sale (19)         3,909         -							
Other liabilities         27,983         27,393         27,423         26,164         26,565           Long-term debt (page 13)         32,277         33,329         31,952         29,249         30,617           Separate account liabilities         82,626         80,572         79,532         79,574         77,136           Liabilities held for sale (19)         3,909         -	•						
Long-term debt (page 13)   32,277   33,329   31,952   29,249   30,617     Separate account liabilities   82,626   80,572   79,532   79,574   77,136     Liabilities held for sale (19)	1 3				,	,	
Separate account liabilities         82,626         80,572         79,532         79,574         77,136           Liabilities held for sale (19)         3,909         -		1		,	,	-, -	
Liabilities held for sale (19)       3,909       -							
Total liabilities         425,403         419,812         413,696         406,632         402,264           AIG shareholders' equity:         Common stock         4,766				80,572	79,532	79,574	77,136
AIG shareholders' equity:         Common stock       4,766       4,76			┦.		-		-
Common stock         4,766		425,403		419,812	413,696	406,632	402,264
Treasury stock, at cost         (38,518)         (36,262)         (33,584)         (30,098)         (26,881)           Additional paid-in capital         81,281         81,232         81,415         81,510         81,435           Retained earnings         32,077         31,951         30,396         30,943         33,122           Accumulated other comprehensive income         9,057         8,259         5,525         2,537         6,557           Total AIG shareholders' equity         88,663         89,946         88,518         89,658         98,999           Non-redeemable noncontrolling interests         502         591         563         552         620           Total equity         89,165         90,537         89,081         90,210         99,619					. =		. =
Additional paid-in capital       81,281       81,232       81,415       81,510       81,435         Retained earnings       32,077       31,951       30,396       30,943       33,122         Accumulated other comprehensive income       9,057       8,259       5,525       2,537       6,557         Total AIG shareholders' equity       88,663       89,946       88,518       89,658       98,999         Non-redeemable noncontrolling interests       502       591       563       552       620         Total equity       89,165       90,537       89,081       90,210       99,619			- 1	,	,	,	
Retained earnings         32,077         31,951         30,396         30,943         33,122           Accumulated other comprehensive income         9,057         8,259         5,525         2,537         6,557           Total AIG shareholders' equity         88,663         89,946         88,518         89,658         98,999           Non-redeemable noncontrolling interests         502         591         563         552         620           Total equity         89,165         90,537         89,081         90,210         99,619			)				
Accumulated other comprehensive income         9,057         8,259         5,525         2,537         6,557           Total AIG shareholders' equity         88,663         89,946         88,518         89,658         98,999           Non-redeemable noncontrolling interests         502         591         563         552         620           Total equity         89,165         90,537         89,081         90,210         99,619							
Total AIG shareholders' equity         88,663         89,946         88,518         89,658         98,999           Non-redeemable noncontrolling interests         502         591         563         552         620           Total equity         89,165         90,537         89,081         90,210         99,619							
Non-redeemable noncontrolling interests         502         591         563         552         620           Total equity         89,165         90,537         89,081         90,210         99,619	<u>.</u>		┦ .				
<b>Total equity</b> 89,165 90,537 89,081 90,210 99,619							
	<u> </u>		⊢ .				
Total liabilities and equity         \$ 514,568         \$ 510,349         \$ 502,777         \$ 496,842         \$ 501,883							
	Total liabilities and equity	\$ 514,568	\\$	510,349 \$	502,777 \$	496,842 \$	501,883



## American International Group, Inc. Condensed Consolidating Balance Sheet

## **Consolidated Results**

	September 30, 2016 (12)								
		Life		Non-Life					
	]	nsurance		Insurance		Corporate and			
(in millions)	Co	mpanies (9)		Companies (10)		Other (11)		AIG Inc.	
Assets:		inpunies (>)	_	companies (10)	_	Other (11)		111011101	
Investments:									
Fixed maturity securities									
Bonds available for sale, at fair value	\$	171,375	\$	82,625	\$	6,649	\$	260,649	
Other bond securities, at fair value	Ψ	3,828	Ψ	1,409	Ψ	9,535	Ψ	14,772	
Equity securities		3,020		1,400		7,555		14,772	
Common and preferred stock available for sale, at fair value		209		1,837		(502)		1,544	
Other common and preferred stock, at fair value		3		1,037		495		498	
Mortgage and other loans receivable, net of allowance		24,773		9,419		(1,779)		32,413	
Other invested assets (page 52)		9,486		10,923		5,338		25,747	
Short-term investments		4,613		3,672		2,460		10,745	
Total investments		214,287	_	109,885	_	22,196		346,368	
Cash		733		1,331		434		2,498	
Accrued investment income		1,971		913		(276)		2,608	
Premiums and other receivables, net of allowance		2,017		5,992		3,597		11,606	
Reinsurance assets, net of allowance		2,178		17,788		1.740		21,706	
Deferred income taxes		2,170		4,787		13,625		18,412	
Deferred policy acquisition costs		7,951		2,640		(54)		10,537	
Other assets		4,072		8,709		(1,235)		11,546	
Separate account assets, at fair value		82,616		0,707		10		82,626	
Assets held for sale (19)		02,010		886		5,775		6,661	
Total assets	•	315,825	•	152,931	•	45,812	\$	514,568	
	ъ <u></u>	313,623	Φ=	132,931	Φ=	45,612	J.	314,308	
Liabilities:		2.1				<b>7</b> 000		<b>50</b> 40 <b>5</b>	
Liability for unpaid losses and loss adjustment expenses	\$	31	\$	66,566	\$	5,890	\$	72,487	
Unearned premiums		75		20,998		(26)		21,047	
Future policy benefits for life and accident and health insurance contracts		47,070		641		137		47,848	
Policyholder contract deposits		133,013				(205)		132,808	
Other policyholder funds		2,797		1,613		8		4,418	
Other liabilities		11,515		13,964		2,504		27,983	
Long-term debt (page 13) (13)		3,230		1,946		27,101		32,277	
Separate account liabilities		82,616		-		10		82,626	
Liabilities held for sale (19)		-	_	900	_	3,009		3,909	
Total liabilities		280,347		106,628		38,428		425,403	
AIG shareholders' equity:		0.215		2 2 2 2 2		(0.555)		0.055	
Accumulated other comprehensive income (loss) (14)		8,345		3,277		(2,565)		9,057	
Other AIG shareholders' equity		26,857	_	42,950	_	9,799		79,606	
Total AIG shareholders' equity		35,202		46,227		7,234		88,663	
Non-redeemable noncontrolling interests		276	_	76	_	150		502	
Total equity		35,478	_	46,303	_	7,384		89,165	
Total liabilities and equity	\$	315,825	\$_	152,931	\$_	45,812	\$	514,568	



## American International Group, Inc. Condensed Consolidating Balance Sheet

## **Consolidated Results**

	December 31, 2015 (12)									
		Life		Non-Life						
		Insurance	]	nsurance	C	orporate and				
(in millions)	C	ompanies (9)	Cor	npanies (10)		Other (11)		AIG Inc.		
Assets:				<u> </u>	-					
Investments:										
Fixed maturity securities										
Bonds available for sale, at fair value	\$	157,150	\$	80,759	\$	10,336	\$	248,245		
Other bond securities, at fair value		3,589		1,463		11,730		16,782		
Equity securities										
Common and preferred stock available for sale, at fair value		144		2,821		(50)		2,915		
Other common and preferred stock, at fair value		-		355		566		921		
Mortgage and other loans receivable, net of allowance		23,979		8,277		(2,691)		29,565		
Other invested assets (page 52)		12,398		10,569		6,827		29,794		
Short-term investments		2,877		3,066		4,189		10,132		
Total investments		200,137		107,310		30,907		338,354		
Cash		557		974		98		1,629		
Accrued investment income		1,755		768		100		2,623		
Premiums and other receivables, net of allowance		1,830		5,817		3,804		11,451		
Reinsurance assets, net of allowance		2,171		16,382		1,860		20,413		
Deferred income taxes		0.467		4,564		15,830		20,394		
Deferred policy acquisition costs Other assets		8,467		2,595 7,215		53 1,056		11,115		
Separate account assets, at fair value		3,018 79,564		7,213		1,036		11,289 79,574		
Total assets	•		e-	145,625	\$	53,718	\$	496,842		
	<b>5</b>	297,499	Ֆ	143,023	⊅	33,/16	<u> </u>	490,842		
Liabilities:			•	C= 01.6		<b>7.00</b>		<b>5</b> 4040		
Liability for unpaid losses and loss adjustment expenses	\$	-	\$	67,916	\$	7,026	\$	74,942		
Unearned premiums		42.002		20,331		987		21,318		
Future policy benefits for life and accident and health insurance contracts		42,893		564		128		43,585		
Policyholder contract deposits		127,704		1 570		(116) 9		127,588		
Other policyholder funds Other liabilities		2,624 9,751		1,579 13,133				4,212 26,164		
Long-term debt (page 13) (13)		9,731 2,654		13,133		3,280 25,986		29,249		
Separate account liabilities		79,564		009		23,980		79.574		
Total liabilities		265,190	-	104,132	-	37,310		406,632		
AIG shareholders' equity:		203,190		104,132		37,310		400,032		
Accumulated other comprehensive income (loss)		1,686		1,236		(385)		2,537		
Other AIG shareholders' equity		30,382		40,120		16,619		87,121		
Total AIG shareholders' equity		32,068	-	41,356		16,234		89,658		
Non-redeemable noncontrolling interests		241		137		174		552		
Total equity		32,309		41,493		16,408		90.210		
Total liabilities and equity	\$	297,499	\$	145,625	\$	53,718	\$	496,842		
				,0	· —	22,:10	<u> </u>	., .,=		



## American International Group, Inc. Debt and Capital

## **Consolidated Results**

	De	bt a	and Hybrid Capita	al	Interest Expense							
(in millions)	September 30,	7	September 30,	December 31,	Three Mor	nths Ended	Nine Mon	ths Ended				
	2016	╝.	2015	2015	<b>September 30, 2016</b>	<b>September 30, 2015</b>	<b>September 30, 2016</b>	<b>September 30, 2015</b>				
Financial debt:												
AIG notes and bonds payable	\$ 19,836	\$	17,935 \$	17,047	\$ 220	\$ 214	\$ 648	\$ 647				
AIG subordinated debt	-		-	-	-	1	-	4				
AIG Japan Holdings Kabushiki Kaisha	364		107	106	1	-	1	-				
AIG Life Holdings, Inc. notes and bonds payable	281		284	284	5	5	15	15				
AIG Life Holdings, Inc. junior subordinated debt	360	╝.	420	420	8	9	24	29				
Total	20,841		18,746	17,857	234	229	688	695				
Operating debt:												
MIP notes payable	1,457		1,391	1,372	13	13	39	57				
Series AIGFP matched notes and bonds payable	33		36	34	1	-	1	-				
Other AIG borrowings supported by assets (15)	3,664		3,985	3,670	-	-	-	-				
Other subsidiaries	1,246		28	2	4	-	4	2				
Borrowings of consolidated investments (12)	4,175	.   .	5,096	4,987	62	55	170	126				
Total	10,575		10,536	10,065	80	68	214	185				
Hybrid - debt securities:												
Junior subordinated debt (16)	861	╝.	1,335	1,327	15	24	53	97				
Total	\$ 32,277	\$	30,617 \$	29,249	\$ 329	\$ 321	\$ 955	\$\$				
ATC - 1/2 P. C.		7										
AIG capitalization:	00.165	0	00.610. 6	00.210								
Total equity	\$ 89,165	\$	99,619 \$	,								
Hybrid - debt securities (16)	861	-	1,335	1,327								
Total equity and hybrid capital	90,026		100,954	91,537								
Financial debt	20,841	- ا	18,746	17,857								
Total capital	\$ 110,867	<b>=</b>  ⁵	119,700 \$	109,394								
Ratios:	0.00/		1 10/	1.20/								
Hybrid - debt securities / Total capital	0.8%	- 1	1.1%	1.2%								
Financial debt / Total capital	18.8%		15.7%	16.3%								
Total debt / Total capital	19.6%	╝.	16.8%	17.5%								



### American International Group, Inc. Notes

#### **Consolidated Results**

- (1) Beginning in 1Q16, the presentation of income on alternative investments has been refined to include only income from hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on a one-quarter lag. Other investment income primarily includes changes in market value of investments accounted for under the fair value option (including PICC Property & Casualty Company Limited (PICC P&C) held by Non-Life Insurance Companies), real estate income, life settlements, and income (loss) from equity method investments. Prior period disclosures have been reclassified to conform to this presentation.
- (2) For the quarters ended March 31, 2016, December 31, 2015 and September 30, 2015, because we reported a net loss and, in the quarter ended December 31, 2015, an after-tax operating loss, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts.
- (3) 3Q16 primarily represents a \$105 million gain on the sale of AIG's controlling interest in NSM. 2Q16 included the sale of AIG Advisor Group. The nine months ended September 30, 2015 included certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and our share of AerCap's income taxes.
- (4) Beginning in 3Q15, we launched broad initiatives designed to reduce operating expenses, improve efficiency and simplify our organization. These costs include employee severance and one-time termination benefits, modernization of our information technology platforms, and costs associated with consolidation of legal entities and exiting lower return lines of business.
- (5) Excludes a valuation allowance (release) charge of \$(350) million, \$(800) million and \$1.2 billion in 2Q16, 1Q16 and 4Q15, respectively, recorded in AOCI.
- (6) The reconciliation of After-tax operating income (loss) as reported to Normalized after-tax operating income (loss) and ROE-after-tax operating income (loss) to Normalized ROE are as follows:

(in millions)		Nine Months Ended September 30,							
	3Q16		2Q16	1Q16	4Q15	3Q15	2016		2015
After-tax operating income (loss) as reported	\$ 1,097	\$	1,113	\$ 773 \$	(1,348) \$	691	\$ 2,983	\$	4,275
Adjustments to arrive at Normalized after-tax operating income (loss):									
Catastrophe losses above (below) expectations	(233)		104	15	(87)	(333)	(114)		(432)
(Better) worse than expected alternative returns	(45)		4	464	344	298	423		90
(Better) worse than expected DIB & GCM returns	(68)		(28)	257	(3)	165	161		(77)
Fair value changes on PICC investments	(31)		55	67	(12)	167	91		(14)
Update of actuarial assumptions	250		-	-	(7)	11	250		11
Net reserve discount charge (benefit)	21		195	(7)	56	50	209		(103)
Life Insurance - IBNR death claims	-		-	(16)	(13)	-	(16)		-
Unfavorable (favorable) prior year loss reserve development	170	<u> </u>	19	 (39)	2,329	124	 150		361
Normalized after-tax operating income (loss)	\$ 1,161	\$	1,462	\$ 1,514 \$	1,259 \$	1,173	\$ 4,137	\$	4,111
Normalized Average AIG Shareholders' equity, excluding average AOCI and DTA	\$ 65,437	\$	66,295	\$ 68,269 \$	75,029 \$	78,973	\$ 66,853	\$	79,956
ROE - after-tax operating income (loss), excluding AOCI and DTA (page 7)	6.7%		6.7%	4.5%	(7.3%)	3.5%	6.0%		7.1%
Impact of Normalizations	0.4%		2.1%	4.4%	14.0%	2.4% -	2.3%		(0.2%)
Normalized ROE - after-tax operating income (loss), excluding AOCI and DTA	7.1%		8.8%	8.9%	6.7%	5.9%	8.3%		6.9%

Normalizing adjustments are tax affected using a 35% tax rate and computed based on average shareholders' equity, excluding AOCI and DTA, for the respective periods.



#### **Consolidated Results**

(7) Operating revenues exclude Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes). The reconciliation to GAAP total revenues is as follows:

(in millions)	Quarterly									
		3Q16	2Q16	3Q15	2016	2015				
Total operating revenues	\$	13,596 \$	13,569 \$	12,737 \$	14,187 \$	13,179	39,902 \$	43,404		
Reconciling items:										
Changes in fair value of securities used to hedge guaranteed										
living benefits		17	120	133	(4)	4	270	(39)		
Net realized capital gains (loss)		(765)	1,042	(1,106)	(349)	(342)	(829)	1,125		
Income from divested businesses		` -[	-	-	-	` -	` -	(48)		
Non-operating litigation settlements		1	7	34	3	-	42	91		
Other		5	(14)	(19)	(6)	(19)	(28)	(37)		
Total revenues	\$	12,854 \$	14,724	11,779 \$	13,831 \$	12,822	39,357 \$	44,496		

- (8) Includes certain unallocated loss adjustment expenses, certain investment expenses and certain acquisition expenses (including the portion deferred for GAAP reporting). Excludes charges for non-operating litigation reserves, restructuring and other costs, and other expense related to a retroactive reinsurance agreement.
- (9) The Life Insurance Companies conduct business primarily through American General Life Insurance Company, The Variable Annuity Life Insurance Company, The United States Life Insurance Company in the City of New York, AIG Fuji Life Insurance Company Limited (Fuji Life) and AIG Life Limited.
- (10) The Non-Life Insurance Companies include property casualty companies that conduct their business primarily through the following major operating companies: National Union Fire Insurance Company of Pittsburgh, Pa.; American Home Assurance Company; Lexington Insurance Company; Fuji Fire and Marine Insurance Company Limited; American Home Assurance Company, Ltd.; AIG Asia Pacific Insurance, Pte, Ltd.; AIG Europe Limited; For the year ended December 31, 2015, Eaglestone Reinsurance Company (Eaglestone), a reinsurer of run-off lines of business from affiliates within Non-Life Insurance Companies, was transferred from Non-Life Insurance Companies to Corporate and Other. Beginning 3Q16, the mortgage guaranty companies that conduct their business primarily through United Guaranty Residential Insurance Company were transferred from Non-Life Insurance Companies to Corporate and Other.
- (11) Includes AIG Parent, other assets and investments held by AIG Parent, AIG Life Holdings, Inc. (a non-operating holding company), Eaglestone, and consolidations, eliminations and other adjustments. Beginning 3Q16, includes mortgage guaranty companies that conduct their business primarily through United Guaranty Residential Insurance Company.
- (12) As of September 30, 2016, included debt of consolidated investment vehicles related to real estate investments of \$1.7 billion, affordable housing partnership investments of \$1.8 billion, affordable housing partnership investments of \$1.8 billion, affordable housing partnership investments of \$1.8 billion, and other securitization vehicles of \$1.0 billion. As of September 30, 2015, included debt of consolidated investment vehicles related to real estate investments of \$2.4 billion, affordable housing partnership investments of \$1.5 billion and other securitization vehicles of \$1.1 million.
- (13) The Life Insurance Companies' debt consists primarily of third-party debt related to other subsidiaries and consolidated investments in affordable housing partnerships.
- (14) Beginning in 1Q16, a \$1.8 billion deferred tax asset valuation allowance released to AOCI, which was previously reported in the Corporate & Other segment has been reclassified to Life Insurance Companies consistent with the reporting of the related gains on investments.
- (15) Borrowings are carried at fair value with fair value adjustments reported in Other income on the Consolidated Statement of Operations. Contractual interest payments amounted to \$38 million and \$39 million for the three months ended September 30, 2016 and 2015, respectively, and \$101 million and \$130 million for the nine months ended September 30, 2016 and 2015, respectively.
- (16) The junior subordinated debentures receive partial equity treatment from a major rating agency under its current policies but are recorded as long-term borrowings on the Condensed Consolidated Balance Sheets.
- (17) The tax effect on net realized capital (gains) losses includes the impact of non-U.S. tax rates lower than 35% applied to foreign exchange (gains) losses attributable to those jurisdictions where foreign earnings are considered to be indefinitely reinvested.
- (18) Prior to 3Q16, we presented United Guaranty and Institutional Markets as operating segments of Commercial Insurance. Beginning in 3Q16, in order to align our financial reporting with the manner in which our chief operating decision makers review the businesses to assess performance and make decisions about resources to be allocated, United Guaranty and Institutional Markets are presented in the Corporate and Other category for all periods presented. As a result, Commercial Insurance operations now consist of our commercial property and casualty business. See also note 7 on page 21.
- (19) Assets and liabilities held for sale at September 30, 2016 are comprised of UGC, certain real estate investments, and our interest in Ascot Underwriting Holdings Ltd. and related syndicate-funding subsidiary Ascot Corporate Name Ltd.



Commercial Insurance												
										Nine Moi	nths ]	Ended
(in millions)				Qυ	ıarterly					Septer	nber	30,
		3Q16		2Q16	1016	4Q15		3015		2016	]	2015
Net premiums written	\$	4,357	\$_	4.495 \$	4.369 \$	4.671	\$	5,275	\$	13,221	\$	16,157
Net premiums earned	\$	4,495	\$ \$	4,702 \$	4,746 \$	5,033	\$	5,040	\$	13,943	\$	15,127
Losses and loss adjustment expenses incurred		3,491		3,490	3,210	6,636		3,668		10,191		10,644
Acquisition expenses:												
Amortization of deferred policy acquisition costs		517		537	547	577		581		1,601		1,771
Other acquisition expenses		178	_	<u> 196</u>	231	263		252		605	_	644
Total acquisition expenses		695		733	778	840		833		2,206		2,415
General operating expenses		545	_	543	585	598		657		1,673	l	1,944
Underwriting income (loss)		(236)		(64)	173	(3,041)		(118)		(127)		124
Net investment income (loss):												
Interest and dividends		820		843	811	830		866		2,474		2,559
Alternative investments (1)		182		120	(136)	(40)		(55)		166		404
Other investment income (2)		(8)		(47)	(69)	(29)		(61)		(124)		29
Investment expenses		( <u>29</u> )	- 1	(25)	(29)	(31)	_	<u>(40)</u>		(83)	-	(126)
Total net investment income	-	965	Φ.	891	577	730	Ф	710	Φ.	2,433	Φ.	2,866
Pre-tax operating income (loss) (7)	\$	729	\$	827 \$	750 \$	(2,311)	\$	592	\$	2,306	\$	2,990
Underwriting ratios: (6)												
Loss ratio		77.7		74.2	67.6	131.8		72.8		73.1		70.4
Catastrophe losses and reinstatement premiums		(5.7)		(7.5)	(4.6)	(4.2)		(1.8)		(5.9)		(2.5)
Prior year development net of premium adjustments		(6.9)		(0.9)	0.3	(60.3)		(3.5)		(2.4)		(3.1)
Net reserve discount benefit (charge)		(0.3)	-	(4.1)	0.6	(1.4)		(0.8)		(1.4)	l —	0.9
Accident year loss ratio, as adjusted (7)		64.8	-	61.7	63.9	65.9		66.7		63.4	l —	65.7
Acquisition ratio		15.5		15.6	16.4	16.7		16.5		15.8		16.0
General operating expense ratio	-	12.1	- 1	11.5	12.3	11.9		13.0		12.0	l —	12.9
Expense ratio	-	27.6	-	27.1	28.7	28.6		29.5		27.8	l —	28.9
Combined ratio		105.3		101.3	96.3	160.4		102.3		100.9		99.3
Catastrophe losses and reinstatement premiums		(5.7)		(7.5)	(4.6)	(4.2)		(1.8)		(5.9)		(2.5) (3.1)
Prior year development net of premium adjustments Net reserve discount benefit (charge)		(6.9)		(0.9)	0.3	(60.3)		(3.5)		(2.4)		0.9
Net reserve discount benefit (charge)	-	(0.3) 92.4	-	(4.1) 88.8	92.6	(1.4) 94.5	_	(0.8) 96.2		(1.4) 91.2	<b>⊢</b>	94.6
Accident year combined ratio, as adjusted Noteworthy items (pre-tax):	+	92.4		88.8	92.0	94.5		96.2		91.2		94.6
Catastrophe-related losses (3)	<b>S</b>	253	\$	353 \$	222 \$	213	Φ.	88	\$	828	\$	368
Reinstatement premiums related to catastrophes	٦	233	J	333 <b>\$</b>	222 J	213	Ф	-	J.	020	Ф	308
Reinstatement premiums related to entastrophes  Reinstatement premiums related to prior year catastrophes		_		(11)	(10)	_		2		(21)		(5)
Severe losses (4)		95		130	109	172		209		334		(5) 527
Prior year development:		75		150	10)	172		20)		331		321
Prior year loss reserve development (favorable) unfavorable, net of reinsurance		317		36	(16)	3,040		156		337		440
(Additional) returned premium related to prior year development		(11)		22	6	(4)		30		17		53
Prior year loss reserve development (favorable) unfavorable, net of		(11)				<del>,</del>						
reinsurance and premium adjustments		306		58	(10)	3,036		186		354		493
Net reserve discount (benefit) charge		17		191	(26)	68		41		182		(136)
Net loss and loss expense reserve by line of business (at end of period):		1 /		171	(20)	00		41		102		(130)
Casualty	<b>S</b>	29,924	\$	30,662 \$	31,207 \$	32,620	2	31,228	\$	29,924	\$	31,228
Financial Lines	Ψ	9,014	Ψ	9,273	9,206	9,265	Ψ	8,935	Ψ	9,014	Ψ	8,935
Specialty		5,249		4,781	4,711	5,197		5,685		5,249		5,685
Property		3,587		4,152	3,938	4,013		3,739		3,587		3,739
Total	\$	47.774	<sub>\$</sub> -	48.868 \$	49.062 \$	51.095		49.587	\ s	47.774	\ <u></u>	49.587
1000	1.0	7/,//7	(t)	TO,000 D	T/,UU2 D	21,072	Ψ	77,20/	Ψ	7/,//7	1	T/,J0/

See Accompanying Notes on Pages 20 to 21. Prior periods have been restated to reflect intercompany reinsurance agreement. See Note 7 on page 21.



# American International Group, Inc. Net Premiums Written by Line of Business and Region

### **Commercial Insurance**

**Nine Months Ended** (in millions) Quarterly September 30, **3Q16** 1Q16 4Q15 2016 **2Q16** 3Q15 2015 By Line of Business: Casualty 1,252 1,109 \$ 1,363 \$ 1,552 \$ 1,711 3,724 5,405 Property 1,253 1,442 1,024 1,043 1,482 3,719 4,117 Specialty 784 831 952 951 970 2,567 3,094 Financial lines 1,068 1,113 1,030 1,125 1,112 3,211 3,541 4,369 5,275 Total net premiums written 4,357 4,495 \$ \$ 4,671 \$ \$ 13,221 \$ 16,157 By Region: Americas \$ 2,865 2,938 \$ 2,385 \$ 3,273 \$ 3,598 8,188 \$ 10,691 975 1,559 923 **EMEA** 1,101 1,158 3,635 4,005 Asia Pacific 517 456 425 475 519 1,398 1,461 \$ 4,357 4,495 \$ 4,369 4,671 \$ 5,275 \$ 13,221 Total net premiums written \$ 16,157 Foreign exchange effect on worldwide premiums: Change in net premiums written 3.0 % 0.3 % 3.6 % Increase (decrease) in original currency over prior-year period (5) (16.8) % (22.5) % (10.8) % (17.0) % Foreign exchange effect (0.6)(0.4)(2.7)(3.4)(4.5)(1.2)(4.6)(17.4) % (22.9) % (1.0) % Increase (decrease) as reported in U.S. dollars (13.5) % (0.4) %(4.2) % (18.2) %



Nine Months Ended

182

(136)

### Commercial Insurance - North America

(in millions) **Quarterly** September 30. **2016** 4015 3015 3016 1016 2016 2015 Net premiums written 2.761 2,828 2.267 3.140 3.440 7,856 10.262 \$ Net premiums earned \$ 2,892 \$ 3.049 \$ 3.254 \$ 3,237 \$ 2,772 8,713 9.746 Losses and loss adjustment expenses incurred 2,441 2,384 2,255 2,594 7,080 7,597 5,201 Acquisition expenses: Amortization of deferred policy acquisition costs 244 265 295 326 324 804 985 Other acquisition expenses 75 139 153 158 311 349 Total acquisition expenses 319 362 434 479 482 1.334 1.115 General operating expenses 277 267 285 287 329 829 960 75 (2,713)Underwriting income (loss) (265)(121)(168)(311)(145)Net investment income (loss): Interest and dividends 701 720 703 717 751 2,124 2,198 Alternative investments (1) 182 130 (134)(19)(63)178 388 Other investment income (2) (13)(51)(76)(29)(72)(140)(2) Investment expenses (26)(20)(27)(24)(29)(73)(91)Total net investment income 844 779 466 645 587 2.089 2.493 Pre-tax operating income (loss) (7) 579 658 541 (2.068) \$ 419 1,778 2,348 **Underwriting ratios: (6)** Loss ratio 88.1 82.4 74.0 159.8 80.1 81.3 77.9 Catastrophe losses and reinstatement premiums (7.4)(6.7)(6.1)(3.2)(0.4)(6.8)(2.5)Prior year development net of premium adjustments (3.2)(1.9)(85.2)(5.3)(11.6)(8.6)(6.6)Net reserve discount benefit (charge) (0.6)(6.5)0.9 (2.0)(1.2)(2.1)1.4 Accident year loss ratio, as adjusted 68.5 66.0 66.9 69.4 69.9 70.2 67.1 Acquisition ratio 11.5 12.5 14.2 14.7 14.9 12.8 13.7 General operating expense ratio 10.0 9.2 9.3 8.8 10.2 9.5 9.9 Expense ratio 21.5 21.7 23.5 23.5 25.1 22.3 23.6 104.1 Combined ratio 109.6 97.5 183.3 105.2 103.6 101.5 Catastrophe losses and reinstatement premiums (6.1)(3.2)(0.4)(2.5)(7.4)(6.7)(6.8)Prior year development net of premium adjustments (11.6)(3.2)(1.9)(85.2)(8.6)(5.3)(6.6)Net reserve discount benefit (charge) (0.6)(6.5)0.9 (2.0)(1.2)(2.1)1.4 Accident year combined ratio, as adjusted 90.0 87.7 904 92.9 95.0 89.4 93.8 Noteworthy items (pre-tax): \$ Catastrophe-related losses (3) 205 \$ 196 \$ 184 \$ 104 \$ 15 \$ 585 \$ 245 Reinstatement premiums related to prior year catastrophes (1)(11)(10)(22)(7)23 53 Severe losses (4) 39 23 62 219 **Prior year development:** Prior year loss reserve development (favorable) unfavorable, net of reinsurance 82 2.775 328 61 255 471 611 (Additional) returned premium related to prior year development 22 30 17 53 (11)6 (4) Prior year loss reserve development (favorable) unfavorable, net of 104 67 2,771 reinsurance and premium adjustments 317 285 488 664

See Accompanying Notes on Pages 20 to 21. Prior periods have been restated to reflect intercompany reinsurance agreement. See Note 7 on page 21.



Net reserve discount (benefit) charge

17

191

(26) \$

68

41

# Commercial Insurance - International

Nine Months Ended

(in millions)			Qu		September 30,					
	3Q16	1	<b>2</b> Q16	1Q16	4Q15	3Q15		2016		2015
Net premiums written	\$ 1,596	\$	1,667 \$	2,102 \$	1,531 \$	1,835	\$		\$	5,895
Net premiums earned	\$ 1,723	\$	1,810 \$	1,697 \$	1,779 \$	1,803	\$		\$	5,381
Losses and loss adjustment expenses incurred	1,050		1,106	955	1,435	1,074		3,111		3,047
Acquisition expenses:								•		
Amortization of deferred policy acquisition costs	273		272	252	251	257		797		786
Other acquisition expenses	103		99	92	110	94		294		295
Total acquisition expenses	376	] -	371	344	361	351		1,091		1,081
General operating expenses	268		276	300	311	328		844		984
Underwriting income (loss)	29	1 -	57	98	(328)	50		184		269
Net investment income:										
Interest and dividends	119		123	108	113	115		350		361
Alternative investments (1)	-		(10)	(2)	(21)	8		(12)		16
Other investment income (2)	5		4	7	-	11		16		31
Investment expenses	(3)		(5)	(2)	(7)	(11)		(10)		(35)
Total net investment income	121		112	111	85	123		344		373
Pre-tax operating income (loss)	\$ 150	\$	169 \$	209 \$	(243) \$	173	\$	528	\$	642
Underwriting ratios: (6)										
Loss ratio	60.9		61.1	56.3	80.7	59.6		59.5		56.6
Catastrophe losses and reinstatement premiums	(2.7)		(8.7)	(2.3)	(6.2)	(4.1)		(4.7)		(2.3)
Prior year development net of premium adjustments	0.6	_	2.6	4.6	(14.9)	5.4		2.6		3.2
Accident year loss ratio, as adjusted	58.8	_	55.0	58.6	59.6	60.9		57.4		57.5
Acquisition ratio	21.8		20.5	20.3	20.3	19.5		20.9		20.1
General operating expense ratio	15.6	_	15.2	17.7	17.5	18.2		16.1		18.3
Expense ratio	37.4	<u> </u>	35.7	38.0	37.8	37.7		37.0		38.4
Combined ratio	98.3		96.8	94.3	118.5	97.3		96.5		95.0
Catastrophe losses and reinstatement premiums	(2.7)		(8.7)	(2.3)	(6.2)	(4.1)		(4.7)		(2.3)
Prior year development net of premium adjustments	0.6	_	2.6	4.6	(14.9)	5.4		2.6		3.2
Accident year combined ratio, as adjusted	96.2		90.7	96.6	97.4	98.6		94.4		95.9
Noteworthy items (pre-tax):										
Catastrophe-related losses (3)	\$ 48	\$	157 \$	38 \$	109 \$	73	\$	243	\$	123
Reinstatement premiums related to catastrophes	-		-	-	-	-		-		-
Reinstatement premiums related to prior year catastrophes	1		-	-	-	2		1		2
Severe losses (4)	56		107	109	149	156		272		308
Prior year loss reserve development (favorable) unfavorable, net of										
reinsurance and premium adjustments	\$ (11)	\$	(46) \$	(77) \$	265 \$	(99)	\$	(134)	\$	(171)



#### **Commercial Insurance**

#### **Basis of Presentation**

Commercial Insurance operates in three major geographic areas: the Americas (which includes the United States, Canada, Latin America, the Caribbean and Bermuda), Asia Pacific (which includes Japan and other Asia Pacific nations, including China, Korea, Singapore, Vietnam, Thailand, Australia and Indonesia), and EMEA (which includes the United Kingdom, Continental Europe, the Russian Federation, India, the Middle East and Africa). Commercial Insurance products for large and small businesses are primarily distributed through a network of independent retail and wholesale brokers, and through an independent agency network in the Asia Pacific and EMEA regions. Major lines of business include Casualty, Property, Specialty and Financial Lines.

Net investment income is attributed to the operating segments of Commercial Insurance and Consumer Insurance based on internal models consistent with the nature of the underlying businesses.

For Commercial Insurance, we estimate investable funds based primarily on loss reserves and unearned premiums. The net investment income allocation is calculated based on these estimated investable funds consistent with the approximate duration of the liabilities and a capital allocation for each operating segment.

#### **Notes**

- (1) Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on one-quarter lag.
- (2) Other investment income is comprised principally of real estate income, changes in market value of investments accounted for under the fair value option, and income (loss) from equity method investments.
- (3) Natural catastrophe losses (CATs) are generally weather or seismic events having a net impact on AIG in excess of \$10 million each. Catastrophes also include certain man-made events, such as terrorism and civil disorders that meet the \$10 million threshold.
- (4) Severe losses are defined as non-catastrophic individual first-party losses and surety losses greater than \$10 million, net of related reinsurance and salvage and subrogation.
- (5) Computed using a constant exchange rate for each period.
- (6) Underwriting ratios are computed as follows:
  - a. Loss ratio = Loss and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
  - b. Catastrophe losses (CATs) and reinstatement premiums = [Loss and loss adjustment expenses incurred (CATs)] ÷ [NPE + Reinstatement premiums (RIPs) related to catastrophes] Loss ratio
  - c. Prior year development net of premium adjustments = [Loss and loss adjustment expenses incurred Prior year loss reserve development (favorable) unfavorable (PYD), net of reinsurance] ÷ [NPE + RIPs related to prior year catastrophes + (Additional) returned premium related to prior year development] Loss ratio
  - d. Net reserve discount = -1\*[Net reserve discount (benefit) charge ÷ NPE] (Note: any rounding will go into this line since Accident year loss ratio, as adjusted is calculated independently.)
  - e. Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred CATs PYD Net reserve discount (benefit) charge] ÷ [NPE + RIPs related to catastrophes + RIPs related to prior year catastrophes + (Additional) returned premium related to PYD]
  - f. Acquisition ratio = Total acquisition expenses ÷ NPE
  - g. General operating expense ratio = General operating expenses ÷ NPE
  - h. Expense ratio = Acquisition ratio + General operating expenses ratio
  - i. Combined ratio = Loss ratio + Expense ratio
  - i. Accident year combined ratio = AYLR + Expense ratio



### **Commercial Insurance**

(7) In 2Q15, a United Guaranty subsidiary and certain of our property casualty companies entered into a 50 percent quota share arrangement whereby the United Guaranty subsidiary (1) ceded 50 percent of the risk relating to policies written in 2014 that were current as of January 1, 2015 and (2) ceded 50 percent of the risk relating to all policies written in 2015 and 2016, each in exchange for a 30 percent ceding commission and reimbursements of 50 percent of the losses and loss adjustment expenses incurred on covered policies. Beginning in 3Q16, the effects of these intercompany reinsurance arrangements are included in the results of Commercial Insurance and Other for all periods presented. Previously, these arrangements were eliminated for purposes of segment reporting.

Prior periods have been revised to conform to the current period presentation.

			(			nths Ended nber 30,	Year Ended December 31,			
Commercial Insurance	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	2016	2015	2015
Accident year loss ratio, as adjusted - previously reported	65.6	62.4	64.5	66.4	67.1	66.6	64.4	64.1	66.1	66.2
Impact of UGC reinsurance treaty	(0.8)	(0.7)	(0.6)	(0.5)	(0.4)	(0.6)		(0.7)	(0.4)	
Accident year loss ratio, as adjusted - revised	64.8	61.7	63.9	65.9	66.7	66.0	64.4	63.4	65.7	66.2
Pre-tax operating income (loss) - previously reported	\$ 689	\$ 791 \$	720 \$	(2,338) \$	569 \$	1,192 \$	1,170	\$ 2,200	\$ 2,931	\$ 593
Impact of UGC reinsurance treaty*	40	36	30	27	23	35	11	106	59	86
Pre-tax operating income (loss) - revised	\$ 729	\$ 827 \$	750 \$	(2,311) \$	592 \$	1,227 \$	1,171	\$ 2,306	\$ 2,990	\$ 679

<sup>\*</sup> Commercial Insurance and United Guaranty each use models that are consistent with their core underlying business to defer and amortize ceding commissions related to the intercompany reinsurance agreement. The difference in pre-tax operating income arising from the use of these different models is eliminated for AIG consolidated reporting.



# American International Group, Inc. Operating Results

# Consumer Insurance

(in millions)	_				 Nine Month Septemb			
		3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Revenues:								
Premiums	\$	3,751	\$ 3,676 \$	3,560 \$	3,449 \$	3,531	\$ 10,987 \$	10,636
Policy fees		596	643	637	638	653	1,876	1,919
Net investment income		2,163	2,162	1,828	1,971	1,944	6,153	6,351
Other income		218	333	507	530	524	1,058	1,575
Total operating revenues		6,728	6,814	6,532	6,588	6,652	20,074	20,481
Benefits and expenses:								
Policyholder benefits and losses incurred		2,833	2,668	2,520	2,494	2,741	8,021	7,981
Interest credited to policyholder account balances		779	849	845	857	789	2,473	2,459
Amortization of deferred policy acquisition cost		493	785	769	741	694	2,047	2,146
General operating and other expenses*		1,239	1,408	1,610	1,743	1,771	4,257	5,270
Total benefits and expenses		5,344	5,710	5,744	5,835	5,995	16,798	17,856
Pre-tax operating income (1)	\$	1,384	\$ 1,104 \$	788 \$	753 \$	657	\$ 3,276 \$	2,625

<sup>\*</sup> Includes general operating expenses, non-deferrable commissions, other acquisition expenses and advisory fees and other expenses.



# American International Group, Inc. Operating Results

**Nine Months Ended** 

### **Consumer Insurance - Retirement**

(in millions)				September 30,				
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015	
Premiums and deposits (2)	\$ 5,184 \$	6,448 \$	6,866_\$	7,053 \$	6,639 \$	18,498 \$_	18,244	
Revenues:								
Premiums	\$ 45 \$	52 \$	54 \$	41 \$	37 \$	151 \$	127	
Policy fees	282	272	259	270	261	813	802	
Net investment income:								
Base portfolio (3)	1,371	1,353	1,383	1,342	1,348	4,107	4,059	
Alternative investments (4)	99	129	(131)	(34)	(3)	97	376	
Other enhancements (5)	82	85	57	110	51	224	149	
Total net investment income	1,552	1,567	1,309	1,418	1,396	4,428	4,584	
Advisory fee and other income	205	318	492	513	509	1,015	1,543	
Total operating revenues	2,084	2,209	2,114	2,242	2,203	6,407	7,056	
Benefits and expenses:								
Policyholder benefits and losses incurred	19	114	124	105	198	257	406	
Interest credited to policyholder account balances	659	728	723	734	665	2,110	2,089	
Amortization of deferred policy acquisition costs	(56)	158	169	148	32	271	332	
Non deferrable insurance commissions	80	74	72	72	72	226	210	
Advisory fee expenses	76	173	317	337	339	566	1,012	
General operating expenses	198	221	248	246	262	667	768	
Total benefits and expenses	976	1,468	1,653	1,642	1,568	4,097	4,817	
Pre-tax operating income (1)	\$ 1,108 \$	741 \$	461 \$	600 \$	635 \$	2,310 \$	2,239	
Assets under management:								
General accounts	\$ 130,849 \$	130,061 \$	126,786 \$	123,734 \$	123,848 \$	130,849 \$	123,848	
Separate accounts	75,586	73,385	72,425	72,314	69,807	75,586	69,807	
Group retirement and retail mutual funds	32,310	30,651	29,437	27,735	26,679	32,310	26,679	
Total assets under management	\$ 238,745 \$	234,098 \$	228,648 \$	223,783 \$	220,334 \$	238,745 \$	220,334	



# American International Group, Inc. Net Flows

### **Consumer Insurance - Retirement**

(in millions)		Nine Mont Septeml					
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Investment Products Net Flows:							
Premiums and deposits: (2)							
Fixed Annuities	\$ 560 5	\$ 1,208 \$	1,634 \$	1,247 \$	1,121	\$ 3,402 \$	2,455
Retirement Income Solutions	1,701	1,976	2,038	2,677	2,758	5,715	8,151
Retail Mutual Funds	1,090	1,410	1,325	1,169	843	3,825	2,622
Group Retirement	1,821	1,837	1,856	1,944	1,903	5,514	4,976
Total premiums and deposits	5,172	6,431	6,853	7,037	6,625	18,456	18,204
Surrenders and withdrawals:							
Fixed Annuities	(899)	(1,047)	(903)	(892)	(842)	(2,849)	(2,671)
Retirement Income Solutions	(768)	(710)	(659)	(759)	(771)	(2,137)	(2,345)
Retail Mutual Funds	(676)	(708)	(782)	(819)	(651)	(2,166)	(1,946)
Group Retirement	(1,796)	(1,668)	(1,677)	(2,246)	(2,428)	(5,141)	(6,259)
Total surrenders and withdrawals	(4,139)	(4,133)	(4,021)	(4,716)	(4,692)	(12,293)	(13,221)
Death and other contract benefits:							
Fixed Annuities	(542)	(589)	(572)	(520)	(616)	(1,703)	(1,807)
Retirement Income Solutions	(201)	(205)	(182)	(179)	(163)	(588)	(535)
Group Retirement	(132)	(150)	(144)	(138)	(139)	(426)	(412)
Total death and other contract benefits	(875)	(944)	(898)	(837)	(918)	(2,717)	(2,754)
Net flows: (6)							
Fixed Annuities	(881)	(428)	159	(165)	(337)	(1,150)	(2,023)
Retirement Income Solutions	732	1,061	1,197	1,739	1,824	2,990	5,271
Retail Mutual Funds	414	702	543	350	192	1,659	676
Group Retirement	(107)	19	35	(440)	(664)	(53)	(1,695)
Total net flows	\$ 158	\$ 1,354 \$	1,934 \$	1,484 \$	1,015	\$ 3,446	2,229



**Nine Months Ended** 

### **Consumer Insurance - Retirement (Fixed Annuities)**

(in millions)					September 30,				
		3Q16	2Q16	1Q16	4Q15	3Q15		2016	2015
Premiums and deposits (2)	\$	570 \$	1,221 \$	1,645 \$	1,259 \$	1,132	\$	3,436 \$	2,488
Revenues:									
Premiums	\$	38  \$	48 \$	49 \$	36 \$	34	\$	135 \$	118
Policy fees		4	4	4	5	(5)		12	4
Net investment income:									
Base portfolio (3)		703	698	708	702	718		2,109	2,174
Alternative investments (4)		40	57	(56)	(21)	1		41	188
Other enhancements (5)		37	46	27	55	24		110	78
Total net investment income		780	801	679	736	743		2,260	2,440
Total operating revenues		822	853	732	777	772		2,407	2,562
Benefits and expenses:									
Policyholder benefits and losses incurred		60	79	86	74	76		225	218
Interest credited to policyholder account balances		306	389	386	397	351		1,081	1,128
Amortization of deferred policy acquisition costs		(175)	79	80	82	36		(16)	178
Non deferrable insurance commissions		5	5	5	5	5		15	15
General operating expenses		38	39	43	37	42		120	120
Total benefits and expenses		234	591	600	595	510		1,425	1,659
Pre-tax operating income (1)	\$	588 \$	262 \$	132 \$	182 \$	262	\$	982 \$	903
General and separate account reserves:									
Future policyholder benefits	\$	3,108  \$	2,995 \$	2,896 \$	2,869 \$	2,893	\$	3,108 \$	2,893
Policyholder contract deposits and separate account reserves	L	51,949	52,518	52,608	52,151	52,076		51,949	52,076
Total general and separate account reserves	\$	55,057 \$	55,513 \$	55,504 \$	55,020 \$	54,969	\$	55,057 \$	54,969



C	onsumer	Insurance -	Retirement (	(Fixed A	Annuities)	

(in millions)				Quarterly			Nine Mor Septen		
	3Q16	]	2Q16	1Q16	4Q15	3Q15	2016	]_	2015
Net investment spreads: (a)									
Base yield (7)	4.93%		4.87%	4.98%	4.92%	4.99%	4.93%		4.99%
Alternative investments (8)	0.14%		0.19%	(0.51)%	(0.25)%	(0.22)%	(0.06)%		0.12%
Other enhancements (9)	0.15%		0.18%	0.05%	0.27%	0.05%	0.12%		0.08%
Total yield	5.22%		5.24%	4.52%	4.94%	4.82%	4.99%	1 -	5.19%
Cost of funds (b)	2.74%		2.76%	2.78%	2.79%	2.79%	2.76%		2.78%
Net spread rate, as reported	2.48%		2.48%	1.74%	2.15%	2.03%	2.23%	] _	2.41%
Base net investment spread (c)	2.19%		2.11%	2.20%	2.13%	2.20%	2.17%	<u> </u>	2.21%
Surrender rates (10)	6.9%	l	8.0%	6.9%	7.1%	6.5%	7.3%	┨_	6.8%
DAC rollforward:									
Balance at beginning of period	\$ 721	\$	931 \$	1,111 \$	935 \$	869	\$ 1,111	\$	817
Deferrals	14		29	39	30	27	82		58
Operating amortization	175		(79)	(80)	(82)	(36)	16		(178)
Change from realized gains (losses)	-		1	12	4	-	13		-
Change from unrealized gains (losses)	(144)		(161)	(151)	224	75	(456)		238
Balance at end of period	\$ 766	\$	721 \$	931 \$	1,111 \$	935	\$ 766	\$	935
Reserve rollforward:									
Balance at beginning of period, gross	\$ 55,762	\$	55,843 \$	55,381 \$	55,317 \$	55,370	\$ 55,381	\$	56,445
Premiums and deposits	570		1,221	1,645	1,259	1,132	3,436		2,488
Surrenders and withdrawals	(947)		(1,103)	(950)	(982)	(900)	(3,000)		(2,833)
Death and other contract benefits	(602)		(669)	(630)	(605)	(690)	(1,901)		(2,000)
Subtotal	(979)		(551)	65	(328)	(458)	(1,465)		(2,345)
Change in fair value of underlying assets and reserve accretion,									
net of policy fees	99		72	56	5	25	227		102
Cost of funds (b)	357		357	355	362	364	1,069		1,081
Other reserve changes (including loss recognition)	(54)		41	(14)	25	16	(27)		34
Balance at end of period	55,185		55,762	55,843	55,381	55,317	55,185		55,317
Reserves related to unrealized investment appreciation	230		109	21	-	15	230		15
Reinsurance ceded	(358)	l	(358)	(360)	(361)	(363)	(358)	┨_	(363)
Total insurance reserves	\$ 55,057	<b></b>	55,513 \$	55,504 \$	55,020 \$	54,969	\$ 55,057	\$	54,969

<sup>(</sup>a) Excludes immediate annuities.



<sup>(</sup>b) Excludes the amortization of sales inducement assets.

<sup>(</sup>c) Excludes impact of alternative investments and other enhancements.

# Consumer Insurance - Retirement (Retirement Income Solutions)

(in millions)		Nine Months Ended September 30,					
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Premiums and deposits (2)							
Variable Annuities	\$ 1,092 \$	1,225 \$	1,267 \$	1,814 \$	1,964 \$	3,584 \$	6,198
Index Annuities	611	755	773	867	797	2,139	1,960
Total Premiums and deposits	\$ 1,703 \$	1,980 \$	2,040 \$	2,681 \$	2,761 \$	5,723 \$	8,158
Revenues:							
Premiums	\$ (2) \$	(1)\$	(2)\$	(1)\$	(2) \$	(5)\$	(7)
Policy fees	178	172	163	167	166	513	492
Net investment income:							
Base portfolio (3)	183	170	178	151	138	531	382
Alternative investments (4)	26	29	(32)	(6)	(2)	23	66
Other enhancements (5)	17	14	5	9	8	36	17
Total net investment income	226	213	151	154	144	590	465
Advisory fee and other income	74	70	66	69	66	210	193
Total operating revenues	476	454	378	389	374	1,308	1,143
Benefits and expenses:							
Policyholder benefits and losses incurred	(59)	22	28	23	103	(9)	139
Interest credited to policyholder account balances	65	58	58	53	37	181	128
Amortization of deferred policy acquisition costs	55	58	68	51	8	181	119
Non deferrable insurance commissions	55	50	47	45	53	152	146
Advisory fee expenses	7	5	5	4	4	17	10
General operating expenses	59	63	63	61	63	185	189
Total benefits and expenses	182	256	269	237	268	707	731
Pre-tax operating income (1)	\$ 294 \$	198 \$	109 \$	152 \$	106 \$	601 \$	412
General and separate account reserves:							
Policyholder contract deposits and future policy benefits	\$ 18,065 \$	17,479 \$	16,120 \$	14,561 \$	13,771 \$	18,065 \$	13,771
Separate account reserves	43,247	41,890	41,085	40,746	39,043	43,247	39,043
Total general and separate account reserves	\$ 61,312 \$	59,369 \$	57,205 \$	55,307 \$	52,814 \$	61,312 \$	52,814



### Consumer Insurance - Retirement (Retirement Income Solutions)

							Nine Mon		
(in millions)				Quarterly			Septen	ıber .	30,
	3Q16		2Q16	1Q16	4Q15	3Q15	2016	]_	2015
Net investment spreads:									
Base yield (7)	4.47%		4.58%	5.07%	4.74%	4.76%	4.69%		4.75%
Alternative investments (8)	0.34%		0.43%	(1.16)%	(0.55)%	(0.50)%	(0.10)%		0.28%
Other enhancements (9)	0.24%		0.13%	(0.10)%	0.04%	0.04%	0.10%		0.05%
Total yield	5.05%		5.14%	3.81%	4.23%	4.30%	4.69%	1 -	5.08%
Cost of funds (a)	1.42%		1.54%	1.56%	1.48%	1.56%	1.51%		1.67%
Net spread rate, as reported	3.63%		3.60%	2.25%	2.75%	2.74%	3.18%	] =	3.41%
Base net investment spread (b)	3.05%		3.04%	3.51%	3.26%	3.20%	3.18%		3.08%
Surrender rates (10)	5.2%		4.9%	4.8%	5.7%	6.0%	5.0%	-	6.2%
DAC rollforward:									
Balance at beginning of period	\$ 2,078	\$	2,142 \$	2,142 \$	1,911 \$	1,728	\$ 2,142	\$	1,529
Deferrals	107		124	121	169	170	352		491
Operating amortization	(55)		(58)	(68)	(51)	(8)	(181)		(119)
Change from realized gains (losses)	(8)		(30)	32	58	(9)	(6)		(71)
Change from unrealized gains (losses)	(23)		(100)	(85)	55	30	(208)		81
Balance at end of period	\$ 2,099	\$	2,078 \$	2,142 \$	2,142 \$	1,911	\$ 2,099	<b>\$</b> _	1,911
Reserve rollforward:									
Balance at beginning of period, gross	\$ 59,369	\$	57,205 \$	55,307 \$	52,814 \$	52,680	\$ 55,307	\$	49,511
Premiums and deposits	1,703		1,980	2,040	2,681	2,761	5,723		8,158
Surrenders and withdrawals	(779)		(720)	(669)	(770)	(787)	(2,168)		(2,394)
Death and other contract benefits	(206)		(213)	(189)	(186)	(168)	(608)		(553)
Subtotal	718		1,047	1,182	1,725	1,806	2,947		5,211
Change in fair value of underlying assets and reserve accretion, net									
of policy fees	1,254		1,106	540	706	(1,713)	2,900		(2,045)
Cost of funds (a)	52		53	50	46	44	155		129
Other reserve changes	(61)		(42)	126	16	(3)	23	J _	8
Balance at end of period	61,332		59,369	57,205	55,307	52,814	61,332		52,814
Reinsurance ceded	(20)				<u> </u>		(20)		
Total insurance reserves	\$ 61,312	\$	59,369 \$	<u>57,205</u> \$	<u>55,307</u> \$	52,814	\$ 61,312	\$	52,814

<sup>(</sup>a) Excludes the amortization of sales inducement assets.



<sup>(</sup>b) Excludes impact of alternative investments and other enhancements.

### Consumer Insurance - Retirement (Group Retirement)

(in millions)				Quarterly			Nine Montl Septemb	
		3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Premiums and deposits (2)	\$	1,821 \$	1,837 \$	1,856 \$	1,944 \$	1,903 \$	5,514 \$	4,976
Revenues:								
Premiums	\$	9 \$	5 \$	7 \$	6 \$	5 \$	21 \$	16
Policy fees		99	95	91	97	99	285	303
Net investment income:								
Base portfolio (3)		485	485	497	489	492	1,467	1,503
Alternative investments (4)		33	43	(43)	(7)	(2)	33	122
Other enhancements (5)		28	25	25	46	19	78	54
Total net investment income		546	553	479	528	509	1,578	1,679
Advisory fee and other income		55	52	52	55	54	159	164
Total operating revenues		709	705	629	686	667	2,043	2,162
Benefits and expenses:								
Policyholder benefits and losses incurred		18	13	10	8	19	41	49
Interest credited to policyholder account balances		288	281	279	284	277	848	833
Amortization of deferred policy acquisition costs		64	21	21	15	(12)	106	35
Non deferrable insurance commissions		20	19	20	22	14	59	49
Advisory fee expenses		18	17	17	22	22	52	51
General operating expenses		92	88	88	94	89	268	269
Total benefits and expenses		500	439	435	445	409	1,374	1,286
Pre-tax operating income (1)	\$	209 \$	266 \$	194 \$	241 \$	258 \$	669 \$	876
General and separate account reserves:								
Future policy benefits	s	490 \$	466 \$	472 \$	473 \$	479 \$	490 \$	479
Policyholder contract deposits	ľ	39,463	38,866	38,276	37,901	37,669	39,463	37,669
Separate account reserves		32,307	31,464	31,309	31,536	30,733	32,307	30,733
Total general and separate account reserves		72,260	70,796	70,057	69,910	68,881	72,260	68,881
Group Retirement mutual funds		16,206	15,420	14,919	14,523	14,008	16,206	14,008
Total reserves and Group Retirement mutual funds	\$	88,466 \$	86,216 \$	84,976 \$	84,433 \$	82,889 \$	88,466 \$	82,889



# **Consumer Insurance - Retirement (Group Retirement)**

(in millions)				Quarterly			Nine Mont Septem	
(III IIIIIIIOIIS)				•				
	3Q16	┦_	2Q16	1Q16	4Q15	3Q15	2016	2015
Net investment spreads:								
Base yield (7)	4.70%		4.80%	4.95%	4.90%	4.90%	4.82%	4.97%
Alternative investments (8)	0.17%		0.23%	(0.59)%	(0.29)%	(0.25)%	(0.06)%	0.14%
Other enhancements (9)	0.14%		0.10%	0.09%	0.31%	0.05%	0.11%	0.08%
Total yield	5.01%	1 -	5.13%	4.45%	4.92%	4.70%	4.87%	5.19%
Cost of funds (a)	2.87%		2.90%	2.94%	2.95%	2.98%	2.90%	2.96%
Net spread rate, as reported	2.14%		2.23%	1.51%	1.97%	1.72%	1.97%	2.23%
Base net investment spread (b)	1.83%	   _	1.90%	2.01%	1.95%	1.92%	1.92%	2.01%
Surrender rates (10)	8.2%	┨_	7.8%	7.9%	10.7%	11.4%	7.9%	9.9%
DAC rollforward:								
Balance at beginning of period	\$ 902	\$	949 \$	1,007	970 \$	885	\$ 1,007	\$ 839
Deferrals	20		18	19	25	23	57	53
Operating amortization	(64)		(21)	(21)	(15)	12	(106)	(35)
Change from realized gains (losses)	(8)		(1)	3	1	-	(6)	1
Change from unrealized gains (losses)	(9)		(43)	(59)	26	50	(111)	112
Balance at end of period	\$ 841	\$_	902 \$	949	1,007 \$	970	\$ 841	\$ 970
Reserve rollforward:								
Balance at beginning of period, gross	\$ 86,216	\$	84,976 \$	84,433	82,889 \$	86,749	\$ 84,433	\$ 86,176
Premiums and deposits	1,821		1,837	1,856	1,944	1,903	5,514	4,976
Surrenders and withdrawals	(1,796)		(1,668)	(1,677)	(2,247)	(2,427)	(5,141)	(6,258)
Death and other contract benefits	(132)		(150)	(144)	(138)	(139)	(426)	(412)
Subtotal	(107)		19	35	(441)	(663)	(53)	(1,694)
Change in fair value of underlying assets and reserve accretion, net								
of policy fees	2,077		945	234	1,706	(3,477)	3,256	(2,420)
Cost of funds	280		276	274	279	280	830	827
Total reserves and Group Retirement mutual funds	\$ 88,466	\$	86,216 \$	84,976	84,433 \$	82,889	\$ 88,466	\$ 82,889

<sup>(</sup>a) Excludes the amortization of sales inducement assets.



<sup>(</sup>b) Excludes the impact of alternative investments and other enhancements.

### American International Group, Inc. Variable Annuity Guaranteed Benefits (11)

### Consumer Insurance - Retirement

#### (in millions)

#### Account value by benefit type (a)

Guaranteed Minimum Death Benefits (GMDB) only (b)

Guaranteed Minimum Income Benefits (GMIB) (c)

Guaranteed Minimum Withdrawal Benefits (GMWB) (d)

#### Liability by benefit type (a)

Guaranteed Minimum Death Benefits (GMDB) (b)

Guaranteed Minimum Income Benefits (GMIB) (c)

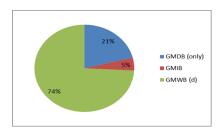
Guaranteed Minimum Withdrawal Benefits (GMWB) (d)

			Qu	arterry		
3Q16			_	1Q16	 4Q15	 3Q15
\$ 63,836	\$	60,438	\$	62,224	\$ 62,468	\$ 61,405
2,358		2,342		2,367	2,443	2,429
40,367		39,202		38,433	37,951	36,487
\$ 393	\$	461	\$	462	\$ 464	\$ 471
11		25		26	27	27
2,793		2,710		2,097	1,234	1,398

Quarterly

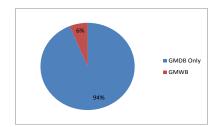
- (a) Excludes assumed reinsurance business.
- (b) A guaranteed minimum death benefit is an amount paid from a variable annuity upon the death of the owner. This benefit protects beneficiaries from market volatility and may be different than the account value. Each of these benefits may be subject to a maximum amount based on age of owner or dollar amount. "Guaranteed Minimum Death Benefits only" signifies that no other guarantees are present. Contracts with a guaranteed living benefit also have a guaranteed minimum death benefit.
- (c) A guaranteed minimum income benefit establishes a minimum amount available to be annuitized regardless of actual performance in the product. The benefit is not available until a set number of years after contract issue.
- (d) A guaranteed minimum withdrawal benefit creates a guaranteed income stream which, within certain parameters, may continue for the life of the annuitant even if the entire contract value has been reduced to zero. The fair value of GMWB embedded derivatives is based on actuarial and capital market assumptions related to projected cash flows of rider fees and claims over the expected lives of the contracts. Also includes guaranteed minimum accumulation benefit (GMAB), which ensures a return of premium invested at the end of 10 years, based on premiums invested in a defined period. The liability for GMAB at September 30, 2016 was \$11 million.

#### **Retirement Income Solutions**



Type of Benefit	Account Value (\$B)
GMDB Only (b)	10.4
GMIB (c)	2.4
GMWB (d)	37.1
Total	49.9

#### **Group Retirement**



Type of Benefit	Account Value (\$B)
GMDB Only (b)	53.5
GMWB (d)	3.3
Total	56.8



**Nine Months Ended** 

### Consumer Insurance - Life

(in millions)		Quarterly September 30,								
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015			
Premiums and deposits (2)	\$ 1,363 \$	1,317 \$	1,251 \$	1,279 \$	1,223 \$	3,931 \$	3,695			
Revenues:										
Premiums	\$ 791 \$	762 \$	736 \$	674 \$	675 \$	2,289 \$	2,085			
Policy fees	314	371	378	368	392	1,063	1,117			
Net investment income:										
Base portfolio (3)	484	482	484	497	484	1,450	1,447			
Alternative investments (4)	28	35	(36)	(5)	-	27	106			
Other enhancements (5)	32	25	20	19	12	77	36			
Total net investment income	544	542	468	511	496	1,554	1,589			
Other income (12)	13	15	15	17	15	43	32			
Total operating revenues	1,662	1,690	1,597	1,570	1,578	4,949	4,823			
Benefits and expenses:										
Policyholder benefits and losses incurred	1,174	961	942	868	1,037	3,077	2,944			
Interest credited to policyholder account balances	120	121	122	123	124	363	370			
Amortization of deferred policy acquisition costs	1	120	120	100	158	241	333			
Non deferrable insurance commissions	27	47	50	55	51	124	167			
General operating expenses	242	257	258	239	248	757	729			
Total benefits and expenses	1,564	1,506	1,492	1,385	1,618	4,562	4,543			
Pre-tax operating income (loss) (1)	\$ 98 \$	184 \$	105 \$	185 \$	(40) \$	387 \$	280			
Gross life insurance in force, end of period:										
Domestic Life	\$ 926,958 \$	928,422 \$	928,485 \$	929,401 \$	920,665 \$	926,958 \$	920,665			
International Life	111,888	105,269	104,816	103,001	100,484	111,888	100,484			
Total	\$ 1,038,846 \$	1,033,691 \$	1,033,301 \$	1,032,402 \$	1,021,149 \$	1,038,846 \$	1,021,149			



Consumer Insurance - Life								
(			0 4 1				ne Month	
(in millions)			Quarterly				Septemb	
	3Q16	2Q16	1Q16	4Q15	3Q15	20	16	2015
Life and A&H CPPE sales: (13)	120	0.7			40		201	
Term Whole Life	\$ 129  \$ 21	97 \$ 21	55 \$ 15	57 \$ 12	48 13	\$	281 \$	3 139 37
Universal life	18	18	18	26	25		54	74
Other life	11	7	6	16	5		24	42
Single premium and unscheduled deposits A&H	1 15	2 17	$\frac{1}{20}$	1 17	3		52	9 41
Total	\$ 195 S	162 \$	115 \$	129 \$	16 110	\$	472	342
Life and A&H sales by distribution channel:	<u> </u>				110	Ψ	<del>-1/2</del>	
Retail - Independent	\$ 173 \\$	140 \$	96 \$	103 \$	87	s	409 \$	273
Retail - Affiliated (Career and AIG Direct)	22	22	19	26	23		63	69
Total	<u>\$ 195</u> \$	<u>162</u> \$	<u>115</u> \$	129 \$	110	\$	472	342
Life and A&H sales by region:								
Domestic Life International Life	\$ 62  \$ 133	68 \$ 94	67 \$ 48	75 \$ 54	66 44	\$	197 275	5 183 159
Total	\$ 195 \$	162 \$	115 \$	129 \$	110	s	472	342
Surrender/lapse rates: (14)	<u> </u>				110	<u> </u>		
Domestic Life:								
Independent distribution	6.5%	6.9%	5.7%	5.7%	5.2%		6.4%	5.0%
Career distribution	7.9%	6.9%	7.0%	7.2%	7.5%		7.3%	5.0%
International Life	3.0%	2.9%	2.8%	3.0%	2.9%		2.9%	5.0%
DAC/VOBA rollforward:								
Balance at beginning of period Deferrals	\$ 4,047  \$ 172	4,111 \$ 136	4,183 \$ 133	4,055 \$ 123	4,152 119	\$	4,183	3 4,051 332
Operating amortization	(1)	(120)	(120)	(100)	(158)		(241)	(333)
Change from realized gains (losses)	(1)	3	2	3	7		4	4
Change from unrealized gains (losses)	(26)	(86)	(82)	79 24	(52)		(194)	33
Other changes Foreign exchange translation	28	3	(5)	24 (1)	(13)		26	(32)
Balance at end of period	\$ 4,219 \$	4,047 \$	4,111 \$	4,183 \$	4,055	\$	4,219	4,055
Reserve rollfoward:								
Balance at beginning of period, gross	\$ 34,758 \$		34,170 \$	33,839 \$	33,640	\$	34,170 \$	33,536
Premiums and deposits Surrenders and withdrawals	1,330	1,292	1,236	1,279	1,223		3,858	3,695
Death and other contract benefits	(226) (229)	(241) (231)	(227) (258)	(184) (190)	(189) (257)		(694) (718)	(575) (764)
Subtotal	875	820	751	905	777		2,446	2,356
Change in fair value of underlying assets and reserve accretion, net of policy fees	(183)	(241)	(178)	(208)	(266)		(602)	(594)
Cost of funds Other reserve changes	121 (368)	121 (569)	122 (462)	123 (549)	124 (364)		364 (1,399)	370 (1,470)
Foreign exchange translation	377	234	(10)	60	(72)		601	(359)
Balance at end of period	35,580	34,758	34,393	34,170	33,839		35,580	33,839
Reinsurance ceded Total insurance reserves	\$\frac{(1,357)}{\$}\$\$	(1,363) 33,395 \$	(1,401) 32,992 \$	(1,395) 32,775 \$	(1,429) <b>32,410</b>		(1,357) 3 <b>4,223</b> \$	(1,429) 3 <b>2,410</b>
Domestic Life International Life	29,430 4,793	29,195 4,200	29,240 3,752	29,176 3,599	29,037 3,373		29,430 4,793	29,037 3,373
Total insurance reserves	\$ 34,223 \$	33,395 \$	32,992 \$	32,775 \$	32,410	\$	34,223	32,410
- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1			- <u>,</u> +	- , <u>- , </u> +	- ,			



**Nine Months Ended** 

# Consumer Insurance - Personal Insurance

(in millions)	Quarterly September 30,											
		3Q16		2Q16	1Q16		4Q15	3Q15		2016		2015
Net premiums written	\$	2,919	\$	2,922 \$	2,812	\$	2,719 \$		\$	8,653	\$	8,861
Net premiums earned	\$	2,915	\ \s^-	2,862 \$	2,770		2,734 \$		\$	8,547	\$	8,424
Losses and loss adjustment expenses incurred	`	1,640	,	1,593	1,454		1,521	1,506	'	4,687	, ·	4,631
Acquisition expenses:		•		Í			•	•		,		,
Amortization of deferred policy acquisition costs		548		507	480		493	504		1,535		1,481
Other acquisition expenses		215		233	242		315	296		690		868
Total acquisition expenses		763		740	722		808	800		2,225		2,349
General operating expenses		401		403	423		479	503		1,227		1,516
Underwriting income (loss)		111		126	171		(74)	10		408		(72)
Net investment income (loss):												
Interest and dividends		62		69	65		52	55		196		166
Alternative investments		7		(9)	(12)		(7)	-		(14)		16
Other investment income		1		(3)	2		-	1		-		8
Investment expenses		(3)		(4)	(4)		(3)	(4)		(11)		(12)
Total net investment income		67		53	51		42	52		171		178
Pre-tax operating income (loss)	\$	178	\$	179 \$	222	\$	(32) \$	62	\$	579	\$	106
Underwriting ratios: (18)												
Loss ratio		56.3		55.7	52.5		55.6	53.4		54.8		55.0
Catastrophe losses and reinstatement premiums		(0.9)		(2.1)	(1.1)		(0.3)	(2.0)		(1.3)		(1.6)
Prior year development net of premium adjustments		1.1	<u> </u>	1.4	1.8		(1.5)	1.6		1.4		0.7
Accident year loss ratio, as adjusted (19)		56.5	<u> </u>	55.0	53.2		53.8	53.0		54.9		54.1
Acquisition ratio		26.2		25.9	26.1		29.6	28.4		26.0		27.9
General operating expense ratio		13.8	<u> </u>	14.1	15.3		17.5	17.8		14.4		18.0
Expense ratio		40.0	<u> </u>	40.0	41.4		47.1	46.2		40.4		45.9
Combined ratio		96.3		95.7	93.9		102.7	99.6		95.2		100.9
Catastrophe losses and reinstatement premiums		(0.9)		(2.1)	(1.1)		(0.3)	(2.0)		(1.3)		(1.6)
Prior year development net of premium adjustments		1.1	<u> </u>	1.4	1.8		(1.5)	1.6		1.4		0.7
Accident year combined ratio, as adjusted		96.5		95.0	94.6		100.9	99.2		95.3		100.0
Noteworthy items (pre-tax):												
Catastrophe-related losses (15)	\$	26	\$	59 \$	29	\$	10 \$	58	\$	114	\$	135
Severe losses (16)		-		16	-		-	-		16		12
Prior year loss reserve development (favorable) unfavorable, net of												
reinsurance and premium adjustments		(34)		(39)	(48)		40	(46)		(121)		(59)
Net loss and loss expense reserve by line of business (at period end):												
Personal Lines		2,998		2,856	2,732		2,661	2,814		2,998		2,814
Accident and Health		1,808		1,730	1,647		1,662	1,600		1,808		1,600
<u>Total</u>	\$	4,806	\$	4,586 \$	4,379	\$	4,323 \$	4,414	\$	4,806	\$	4,414



# American International Group, Inc. Net Premiums Written by Line of Business and Region

# Consumer Insurance - Personal Insurance

(in millions)	<b>Quarterly</b>									Nine Mon Septem			
		3Q16		2Q16		1Q16		4Q15		3Q15	2016		2015
By Line of Business:			]				_						
Personal Lines	\$	1,710	\$	1,683	\$	1,524	\$	1,635	\$	1,696	\$	4,917	\$ 4,955
Accident and Health		1,209		1,239		1,288		1,084		1,320		3,736	3,906
Total net premiums written	\$	2,919	\$	2,922	\$	2,812	\$	2,719	\$	3,016	\$	8,653	\$ 8,861
By Region:													
Americas	\$	961	\$	981	\$	952	\$	904	\$	1,047	\$	2,894	\$ 2,906
EMEA		415		419		532		391		446		1,366	1,463
Asia Pacific		1,543		1,522		1,328		1,424		1,523		4,393	4,492
Total net premiums written	\$	2,919	\$	2,922	\$	2,812	\$	2,719	\$	3,016	\$	8,653	\$ 8,861
Foreign exchange effect on worldwide premiums:													
Change in net premiums written													
Increase (decrease) in original currency over prior-year period (17)		(6.2) %	ó	(0.7)	%	0.8	%	3.6	%	3.5 %		(2.2) %	2.3 %
Foreign exchange effect		3.0		0.4		(4.3)		(8.7)		(10.4)		(0.1)	(9.5)
Increase (decrease) as reported in U.S. dollars		(3.2) %	ò	(0.3)	%	(3.5)	%	(5.1)	%	(6.9) %		(2.3) %	(7.2) %



**Nine Months Ended** 

# Consumer Insurance - Personal Insurance North America

(in millions)				Q	uarterly			 Septer	mber	· 30,
		3Q16		2Q16	1Q16	4Q15	3Q15	2016		2015
Net premiums written	\$	830	\$	862 \$	823 \$	749 \$	874	\$ 2,515	\$	2,446
Net premiums earned	\$	810	\$	834 \$	805 \$	783 \$	795	\$ 2,449	\$	2,374
Losses and loss adjustment expenses incurred	'	477	'	469	441	429	393	1,387		1,344
Acquisition expenses:										,
Amortization of deferred policy acquisition costs		117		113	110	109	116	340		322
Other acquisition expenses		91		96	89	108	102	276		302
Total acquisition expenses		208		209	199	217	218	616		624
General operating expenses		85		86	97	86	107	268		316
Underwriting income (loss)		40		70	68	51	77	178		90
Net investment income:										
Interest and dividends		32		32	30	20	21	94		62
Alternative investments		14		10	(10)	(1)	(2)	14		11
Other investment income		(1)		(4)	(5)	-	(2)	(10)		1
Investment expenses		(2)	] _	(2)	(2)	(1)	(1)	(6)	] _	(3)
Total net investment income		43		36	13	18	16	92		71
Pre-tax operating income	\$	83	\$	106 \$	81 \$	69 \$	93	\$ 270	\$	161
Underwriting ratios: (18)										
Loss ratio		58.9		56.2	54.8	54.8	49.4	56.6		56.6
Catastrophe losses and reinstatement premiums		(1.4)		(1.5)	(2.8)	(0.6)	(0.6)	(1.8)		(3.4)
Prior year development net of premium adjustments		2.4	l _	1.5	0.7	(1.1)	4.0	1.5	l _	3.1
Accident year loss ratio, as adjusted (19)		59.9	l _	56.2	52.7	53.1	52.8	56.3	l _	56.3
Acquisition ratio		25.7		25.1	24.7	27.7	27.4	25.2		26.3
General operating expense ratio		10.5	l _	10.3	12.0	11.0	13.5	10.9	_	13.3
Expense ratio		36.2	l _	35.4	36.7	38.7	40.9	36.1	_	39.6
Combined ratio		95.1		91.6	91.5	93.5	90.3	92.7		96.2
Catastrophe losses and reinstatement premiums		(1.4)		(1.5)	(2.8)	(0.6)	(0.6)	(1.8)		(3.4)
Prior year development net of premium adjustments		2.4	l _	1.5	0.7	(1.1)	4.0	1.5	_	3.1
Accident year combined ratio, as adjusted		96.1		91.6	89.4	91.8	93.7	92.4		95.9
Noteworthy items (pre-tax):										
Catastrophe-related losses (15)	\$	11	\$	13 \$	22 \$	5 \$	5	\$ 46	\$	82
Severe losses (16)		-		16	-	-	-	16		12
Prior year loss reserve development (favorable) unfavorable, net of	1.									
reinsurance and premium adjustments	\$	(19)	\$	(13) \$	(5) \$	8 \$	(32)	\$ (37)	\$	(74)



# Consumer Insurance - Personal Insurance International

(in millions)			Q	uarterly			Nine Mo Septer		
	3Q16	]	2Q16	1Q16	4Q15	3Q15	2016	]	2015
Net premiums written	\$ 2.089	\$	2,060 \$	1,989 \$	1,970 \$	2,142	\$ 6,138	\ s^-	6,415
Net premiums earned	\$ 2,105	\$	2,028 \$		1,951 \$	2,024	\$ 6,098	\$	6,050
Losses and loss adjustment expenses incurred	1,163		1,124	1,013	1,092	1,113	3,300		3,287
Acquisition expenses:									
Amortization of deferred policy acquisition costs	431		394	370	384	388	1,195		1,159
Other acquisition expenses	124		137	153	207_	194	414		566
Total acquisition expenses	555		531	523	591	582	1,609		1,725
General operating expenses	316	<u> </u>	317	326	393	396	959		1,200
Underwriting income (loss)	71		56	103	(125)	(67)	230		(162)
Net investment income:									
Interest and dividends	30		37	35	32	34	102		104
Alternative investments	(7)		(19)	(2)	(6)	2	(28)		5
Other investment income	2		1	7	-	3	10		7
Investment expenses	(1)		(2)	(2)	(2)	(3)	(5)	_	(9)
Total net investment income	24		17	38	24	36	79		107
Pre-tax operating income (loss)	\$ 95	\$	73 \$	141 \$	(101) \$	(31)	\$ 309	\$	(55)
Underwriting ratios: (18)									
Loss ratio	55.2		55.4	51.6	56.0	55.0	54.1		54.3
Catastrophe losses and reinstatement premiums	(0.7)		(2.2)	(0.4)	(0.3)	(2.6)	(1.1)		(0.8)
Prior year development net of premium adjustments	0.7	l _	1.2	2.2	(1.6)	0.7	1.4	_	(0.3)
Accident year loss ratio, as adjusted	55.2	l _	54.4	53.4	54.1	53.1	54.4	_	53.2
Acquisition ratio	26.4		26.2	26.6	30.3	28.8	26.4		28.5
General operating expense ratio	15.0	_	15.6	16.6	20.1	19.6	15.7	_	19.8
Expense ratio	41.4	_	41.8	43.2	50.4	48.4	42.1		48.3
Combined ratio	96.6		97.2	94.8	106.4	103.4	96.2		102.6
Catastrophe losses and reinstatement premiums	(0.7)		(2.2)	(0.4)	(0.3)	(2.6)	(1.1)		(0.8)
Prior year development net of premium adjustments	0.7	l _	1.2	2.2	(1.6)	0.7	1.4	_	(0.3)
Accident year combined ratio, as adjusted	96.6		96.2	96.6	104.5	101.5	96.5		101.5
Noteworthy items (pre-tax):									
Catastrophe-related losses (15)	\$ 15	\$	46 \$	7 \$	5 \$	53	\$ 68	\$	53
Severe losses (16)	-		-	-	-	-	-		-
Prior year loss reserve development (favorable) unfavorable, net of									
reinsurance and premium adjustments	\$ (15)	\$	(26) \$	(43) \$	32 \$	(14)	\$ (84)	\$	15



#### **Consumer Insurance**

#### **Basis of Presentation:**

Consumer Insurance presents its results in the following operating segments:

**Retirement**: product lines include Fixed Annuities, with products including deferred fixed annuities and immediate annuities; Retirement Income Solutions, with products including variable and index annuities; Group Retirement, with products including retirement plans, annuity and investment products for employees of education, healthcare and other sponsoring companies; and Retail Mutual Funds. Periods through 2Q16 also included results for AIG Advisor Group, our network of independent broker-dealers, which was sold in May 2016.

Life: includes the following product lines: Traditional Life, Universal Life, International Life, Accident & Health (A&H), Endowments and Group Benefits of the Life Insurance Companies.

**Personal Insurance:** Personal Insurance - North America and Personal Insurance - International include the following product lines: Automobile, Property, Warranty Service Programs, and A&H and Group Benefits of the Non-Life Insurance Companies.

Selected operating statistics are provided for the Fixed Annuities, Retirement Income Solutions, and Group Retirement product lines in the Retirement operating segment, as well as the Personal Insurance - North America and Personal Insurance - International in the Personal Insurance operating segment. Operating statistics are not separately presented for Advisory Services and Retail Mutual Funds, which are included in the Retirement operating segment.

Consumer Insurance operations are conducted through the Life Insurance Companies as well as the Non-Life Insurance Companies.

Consumer Insurance operates in three major geographic areas: the Americas (which includes the United States, Canada, Latin America, the Caribbean and Bermuda), Asia Pacific (which includes Japan, China, Korea, Singapore, Vietnam, Thailand, Australia, Indonesia and other Asia Pacific nations), and EMEA (which includes the United Kingdom, Ireland, Continental Europe, the Russian Federation, India, the Middle East and Africa).

Consumer Insurance products are distributed primarily to individual consumers or groups of consumers through a diverse, multi-channel distribution network that includes broker-dealers, agencies and independent marketing organizations, banks, brokers, partnerships, travel agents, affiliated financial advisors, and direct-to-consumer platforms.

Net investment income is attributed to the operating segments of Commercial Insurance and Consumer Insurance based on internal models consistent with the nature of the underlying businesses.

For Consumer Insurance - Personal Insurance, we estimate investable funds based primarily on loss reserves and unearned premiums. The net investment income allocation is calculated based on these estimated investable funds consistent with the approximate duration of the liabilities and a capital allocation for each operating segment.

For Consumer Insurance - Retirement and Consumer Insurance - Life, net investment income is attributed based on invested assets from segregated product line portfolios held in our Life Insurance Companies. The fundamental investment strategy for these product line portfolios is to maintain primarily a diversified, high quality portfolio of fixed maturity securities and, to the extent practicable, to approximately match established duration targets based on characteristics of the underlying liabilities. All invested assets of the Life Insurance Companies in excess of liabilities are allocated based on internal estimates of target statutory capital for each product line.



#### **Consumer Insurance**

#### **Notes**

(1) Consumer Insurance pre-tax operating income in 3Q16, 4Q15 and 3Q15 included the net effect of adjustments to reflect the review and update of certain assumptions used to amortize DAC and related items for interest-sensitive products, including life and annuity spreads, mortality rates, surrender rates, fees and separate account long-term asset growth rates. The update of actuarial assumptions also included adjustments to reserves for universal life with secondary guarantees and, in the 2015 periods only, group benefit claim reserves and loss recognition for certain long-term care products. Consolidated pre-tax income in these periods also included adjustments to the valuation of variable annuity GMWB features that are accounted for as embedded derivatives, primarily due to updated assumptions for surrenders, mortality, risk margins and utilization of withdrawal benefits. Changes in the fair value of such embedded derivatives are recorded in net realized capital gains (losses) and, together with related DAC adjustments, are excluded from pre-tax operating income. In the aggregate, the net effect of adjustments to reflect the review and update of actuarial assumptions for Consumer Insurance products increased (decreased) pre-tax operating income and pre-tax income as follows:

		Life		Fixed Annu	ities	Retiremen	t Income Solu	tions	Group Retir	ement	Total Consumer				
(in millions)	3Q16	4Q15	3Q15	3Q16	3Q15	3Q16	4Q15	3Q15	3Q16	3Q15	3Q16	4Q15	3Q15		
Policy fees	\$ (54)\$	- \$	21 \$	- \$	- 5	- \$	- \$	- 5	\$ - \$	-	\$ (54)\$	- \$	21		
Interest credited to policyholder account balances	-	-	-	79	47	(10)	-	19	(4)	8	65	-	74		
Amortization of deferred policy acquisition costs	116	-	(48)	251	45	1	-	42	(43)	40	325	-	79		
Policyholder benefits and claims incurred	(146)	11	(130)	-	-	48	-	(61)	-	-	(98)	11	(191)		
Pre-tax operating income (loss)	\$ (84)\$	11 \$	(157)	330 \$	92 8	39 \$	- \$	- 5	\$ (47)\$	48	\$ 238 <b>\$</b>	11 \$	(17)		
Changes in DAC related to net realized capital gains (losses)	-	-	-	-	-	15	(10)	21	(2)	-	13	(10)	21		
Net realized capital gains (losses)	-	-	-	-	-	(13)	37	(113)	(43)	74	(56)	37	(39)		
Increase (decrease) to pre-tax income (loss)	\$ (84)\$	11 \$	(157)	330 \$	92 8	41 \$	27 \$	(92)	\$ (92)\$	122	\$ 195 \$	38 \$	(35)		

(2) Premiums and deposits is a non-GAAP financial measure.

The following table presents a reconciliation of Retirement premiums and deposits to GAAP premiums:

(in millions)			Quarte	erly		 Nine Mon Septen	
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Premiums and deposits*	\$ 5,172	\$ 6,431 \$	6,853 \$	7,037 \$	6,625	\$ 18,456	\$ 18,204
Deposits	(5,128)	(6,377)	(6,801)	(6,999)	(6,542)	(18,306)	(18,079)
Other	1	(2)	2	3	(46)	1	 2
Premiums	\$ 45	\$ 52 \$	54 \$	41 \$	37	\$ 151	\$ 127

<sup>\*</sup> Excludes activity related to closed blocks of fixed and variable annuities.

The following table presents a reconciliation of Retirement Fixed Annuity premiums and deposits to GAAP premiums:

(in millions)			Quarte	erly			Nine Mon Septen	
	3Q16	2Q16	1Q16	4Q15	30	215	2016	2015
Premiums and deposits*	\$ 560	\$ 1,208 \$	1,634 \$	1,247	\$	1,121	\$ 3,402	\$ 2,455
Deposits	(524)	(1,160)	(1,589)	(1,215)		(1,042)	(3,273)	(2,345)
Other	2	-	4	4		(45)	6	 8
Premiums	\$ 38	\$ 48 \$	49 \$	36	\$	34	\$ 135	\$ 118

<sup>\*</sup> Excludes activity related to closed blocks of fixed and variable annuities.



### **Consumer Insurance**

The following table presents a reconciliation of Retirement Income Solutions premiums and deposits to GAAP premiums:

(in millions)			Quarterl	y		Nine Mo Septer		
	3Q16	2Q16	1Q16	4Q15	3Q15	2016		2015
Premiums and deposits*	\$ 1,701	\$ 1,976 \$	2,038 \$	2,677 \$	2,758	\$ 5,715	\$	8,151
Deposits	(1,702)	(1,975)	(2,038)	(2,677)	(2,759)	(5,715	)	(8,152)
Other	(1)	(2)	(2)	(1)	(1)	(5	) _	(6)
Premiums	\$ (2)	\$ (1) \$	(2) \$	(1) \$	(2)	\$ (5	\$	(7)

<sup>\*</sup> Excludes activity related to closed blocks of fixed and variable annuities.

The following table presents a reconciliation of Retail Mutual Fund premiums and deposits to GAAP premiums:

(in millions)				Quarter	·ly		Nine Month Septemb		
	3	Q16	2Q16	1Q16	4Q15	3Q15	2016		2015
Premiums and deposits	\$	1,090	\$ 1,410 \$	1,325 \$	1,169 \$	843	\$ 3,825 \$	5	2,622
Deposits		(1,090)	(1,410)	(1,325)	(1,169)	(843)	(3,825)		(2,622)
Other		-	-	-	-		_		
Premiums	\$	-	\$ - \$	- \$	- \$	-	\$ -   \$	5	-

The following table presents a reconciliation of Group Retirement premiums and deposits to GAAP premiums:

(in millions)			Qua	rter	·ly		Nine Mon Septem		
	3Q16	2Q16	1Q16		4Q15	3Q15	2016		2015
Premiums and deposits	\$ 1,821	\$ 1,837 \$	1,856	\$	1,944 \$	1,903	\$ 5,514	\$	4,976
Deposits	(1,812)	(1,832)	(1,849)		(1,938)	(1,898)	(5,493)		(4,960)
Other	-	=	-		=		=	_	
Premiums	\$ 9	\$ 5 \$	7	\$	6 \$	5	\$ 21	\$	16

The following table presents a reconciliation of Life premiums and deposits to GAAP premiums:

(in millions)			Quartei	·ly		Nine Mon Septem	
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Premiums and deposits*	\$ 1,363	\$ 1,317 \$	1,251 \$	1,279 \$	1,223	\$ 3,931	\$ 3,695
Deposits	(375)	(372)	(364)	(413)	(369)	(1,111)	(1,127)
Other	(197)	(183)	(151)	(192)	(179)	(531)	(483)
Premiums	\$ 791	\$ 762 \$	736 \$	674 \$	675	\$ 2,289	\$ 2,085

<sup>\*</sup> Includes assumed premiums for certain Health products distributed by Laya Healthcare, which were assumed by a Commercial Insurance affiliate effective 1Q16.



#### **Consumer Insurance**

- (3) Base portfolio investment income includes interest, dividends and foreclosed real estate income, net of investment expenses.
- (4) Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on a one-quarter lag.
- (5) Net investment income other enhancements include call and tender income, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments (other than foreclosed real estate) and other miscellaneous investment income, including income of certain partnership entities that are required to be consolidated.
- (6) Net flows are provided for Fixed Annuities, Retirement Income Solutions, Retail Mutual Funds and Group Retirement. Annuity net flows represent premiums and deposits less death, surrender and other withdrawal benefits. Net flows related to mutual funds represent deposits less withdrawals. Life Insurance, Advisory Services, Group Benefits and Personal Insurance are not included in net flows. Net flows exclude activity related to closed blocks of fixed and variable annuities.
- (7) Includes return on base portfolio. Quarterly results are annualized.
- (8) Includes incremental effect on base yield of alternative investments. Quarterly results are annualized.
- (9) Includes incremental effect on base yield of other enhancements. Quarterly results are annualized.
- (10) Annuity surrender rates represent actual or annualized surrenders and withdrawals as a percentage of average account value.
- (11) Consumer Insurance uses reinsurance, product design and hedging to mitigate risks related to guaranteed benefits in individual annuity contracts. Certain GMDB benefits written before 2004 and the majority of GMIB benefits (which are not currently offered) are reinsured. Risk mitigation product design features for GMWB include rider fees indexed to an equity market volatility index, required minimum allocations to fixed accounts, and the use of volatility control funds. After reflecting product risk-mitigating features, we hedge our remaining economic exposure to market risk within GMWB and GMAB liabilities (GMAB is not currently offered) through our variable annuity hedging program, which is designed to provide additional protection against large and combined movements in interest rates, equity prices, credit spreads and market volatility under multiple scenarios. See Enterprise Risk Management Life Insurance Companies Key Insurance Risks Variable Annuity Risk Management and Hedging Program in our Annual Report on Form 10-K for the year ended December 31, 2015 for an additional discussion.
- (12) Life Other income is primarily related to Laya Healthcare commission and profit sharing revenues received from insurers for distribution of their products. We acquired Laya Healthcare on March 31, 2015.
- (13) Life and A&H sales are shown on a continuous payment premium equivalent (CPPE) basis. Life insurance sales include periodic premiums from new business expected to be collected over a one-year period and 10 percent of unscheduled and single premiums from new and existing policyholders. Sales of A&H insurance represent annualized first-year premium from new policies.
- (14) Life insurance lapse rates are reported on a 90-day lag basis to include grace period processing. International lapse rates represent Fuji Life (Japan).
- (15) Natural catastrophe losses (CATs) are generally weather or seismic events having a net impact on AIG in excess of \$10 million each. Catastrophes also include certain man-made events, such as terrorism and civil disorders that meet the \$10 million threshold.
- (16) Severe losses are defined as non-catastrophic individual first party losses greater than \$10 million, net of related reinsurance and salvage and subrogation.
- (17) Computed using a constant exchange rate for each period.
- (18) Underwriting ratios are computed as follows:
  - a) Loss ratio = Losses and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
  - b) CATs and reinstatement premiums = [Loss and loss adjustment expenses incurred (CATs)] ÷ [NPE + Reinstatement premiums (RIPs) related to catastrophes] Loss ratio
  - c) Prior year development net of premium adjustments = [Loss and loss adjustment expenses incurred Prior year loss reserve development (favorable) unfavorable (PYD), net of reinsurance]

    ÷ [NPE + RIPs related to prior year catastrophes + (Additional) returned premium related to prior year development] Loss ratio
  - d) Net reserve discount = -1\*[Net reserve discount (benefit) charge ÷ NPE] (Note: any rounding will go into this line since Accident year loss ratio, as adjusted is calculated independently.)
  - e) Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred CATs PYD Net reserve discount (benefit) charge] ÷ [NPE + RIPs related to catastrophes + RIPs related to prior year catastrophes + (Additional) returned premium related to PYD]
  - f) Acquisition ratio = Total acquisition expenses ÷ NPE
  - g) General operating expense ratio = General operating expenses ÷ NPE
  - h) Expense ratio = Acquisition ratio + General operating expenses ratio
  - i) Combined ratio = Loss ratio + Expense ratio
  - i) Accident year combined ratio = AYLR + Expense ratio
- (19) The 2Q16 accident year loss ratio, as adjusted, includes a single large loss event which totaled \$33 million, of which \$16 million was related to first party losses (meeting the definition of severe losses) and \$17 million was related to third party losses, impacting the personal property business in the U.S.



### American International Group, Inc. Operating Results

### **Corporate and Other**

**Nine Months Ended** (in millions) Quarterly September 30, 4Q15 3Q16 2Q16 1Q16 3Q15 2016 2015 **Revenues:** 1,226 |\$ Premiums 337 \$ 384 \$ 505 \$ 945 \$ 323 1,505 Policy fees 51 50 51 51 49 152 148 Net investment income 721 612 580 575 618 1,913 1,920 Other income (loss) 448 318 (98)418 (79)668 1,765 Total operating revenues 1,557 1,364 1,038 1,989 911 3,959 5,338 **Benefits and expenses:** Policyholder benefits and losses incurred 1,116 695 659 1,651 505 2,470 1,913 Interest credited to policyholder account balances 115 101 101 102 102 317 306 Amortization of deferred policy acquisition costs 10 7 7 8 21 24 General operating expenses\* (1) 524 535 537 547 372 1,596 1,396 Interest expense 314 315 334 309 320 963 1,005 Total benefits and expenses 2,079 1,653 1,638 2,617 1,307 5,370 4,641 (522) \$ (396) \$ (628) \$ Pre-tax operating income (loss) (289) \$ (600) \$ (1,411) \$ 697



<sup>\*</sup> Includes general operating expenses, commissions and other acquisition expenses.

# American International Group, Inc. Operating Results

# Corporate and Other

**Nine Months Ended** 

(in millions)		September 30,						
	3Q16		2Q16	1Q16	4Q15	3Q15	2016	2015
Pre-tax operating income (loss):								
Equity in pre-tax operating earnings of AerCap (2)	\$	- \$	- \$	- \$	- \$	-	-	\$ 255
Fair value of PICC investments (15)		28	(44)	(75)	11	(195)	(91)	22
Income from other assets, net (3)	3	363	215	(138)	294	15	440	1,088
Corporate general operating expenses (1)		276)	(289)	(294)	(332)	(133)	(859)	(653)
Interest expense	(2	261)	(261)	(257)	(252)	(266)	(779)	(849)
Run-off insurance lines (page 44) (4)		22	(164)	31	(525)	(54)	(111)	37
United Guaranty (page 45)		130	145	126	143	133	401	394
Institutional Markets (page 47) (5)	(:	526)	110	6	33	84	(410)	382
Consolidation and eliminations		(2)	(1)	1	-	20	(2)	21
Pre-tax operating income (loss)	\$ (:	522)  \$	(289) \$	(600) \$	(628) \$	(396)	(1,411)	\$ 697



# Corporate and Other - Run-off Insurance Lines

(in millions)			Qı	ıarterly				Nine Months Ende September 30,			
	3Q16	 2Q16		1Q16	4Q1	5	 3Q15		2016		2015
Commercial run-off business:											
Net premiums earned	\$ 54	\$ (17)	\$	89	\$	37	\$ 8	\$	126	\$	46
Losses and loss adjustment expenses incurred	77	204		126		623	118		407		181
General operating expenses	(3)	8		3		2	 _		8		(1)
Underwriting income (loss)	(20)	(229)		(40)	(	588)	(110)		(289)		(134)
Net investment income	64	65		73		59	 59		202		175
Commercial run-off businesses	44	(164)		33	(	529)	(51)		(87)		41
Life insurance run-off businesses, net	(22)	-		(2)		4	(3)		(24)		(4)
Pre-tax operating income (loss)	\$ 22	\$ (164)	\$	31	\$ (	525)	\$ (54)	\$	(111)	\$	37
Noteworthy items (pre-tax):											
Commercial run-off business:											
Catastrophe-related losses	\$ 3	\$ 2	\$	-	\$	-	\$ 5	\$	5	\$	5
Prior year loss reserve development (favorable) unfavorable, net of reinsurance (6)	6	22		3		541	69		31		156
Net reserve discount (benefit) charge	15	109		17		18	37		141		(21)
Net loss and loss expense reserve (at period end) (7)	5,375	5,544		5,626	4,	472	3,475		5,375		3,475
Future policy benefits for life and A&H contracts (at period end)	\$ 1,338	\$ 1,250	\$	1,268	\$ 1,	228	\$ 1,288	\$	1,338	\$	1,288



# Corporate and Other - United Guaranty

(in millions)				(	Quarterly					nths Ended nber 30,
	3Q16	]	2Q16		1Q16	 4Q15	3	3Q15	2016	2015
Net premiums written	\$ 158	\$	171	\$	170	\$ 175	\$	199	\$ 499	\$
Net premiums earned	\$ 180	\$	185	\$	180	\$ 181	\$	198	545	600
Losses and loss adjustment expenses incurred	28		24		40	13		40	92	141
Acquisition expenses:										
Amortization of deferred policy acquisition costs	8		7		6	7		7	21	20
Other acquisition expenses	11		10		12	 11		12	33	36
Total acquisition expenses	19		17		18	18		19	54	56
General operating expenses	35		35		32	 43		40	102	112
Underwriting income	98		109		90	107		99	297	291
Net investment income	32		36		36	36		34	104	103
Pre-tax operating income (9)	\$ 130	\$	145	\$	126	\$ 143	\$	133	\$ 401	\$ 394
Underwriting ratios: (8)										
Loss ratio	15.6		13.0		22.2	7.2		20.2	16.9	23.5
Prior year loss development	8.9		6.5		2.8	 18.8		9.1	6.1	5.8
Accident year loss ratio, as adjusted (9)	24.5		19.5		25.0	 26.0		29.3	23.0	29.3
Acquisition ratio	10.6		9.2		10.0	9.9		9.6	9.9	9.3
General operating expense ratio	19.4		18.9		17.8	 23.8		20.2	18.7	18.7
Expense ratio	30.0		28.1		27.8	 33.7		29.8	28.6	28.0
Combined ratio	45.6		41.1		50.0	40.9		50.0	45.5	51.5
Prior year loss development	8.9		6.5		2.8	 18.8		9.1	6.1	5.8
Accident year combined ratio, as adjusted	54.5		47.6		52.8	59.7		59.1	51.6	57.3
Noteworthy Items (pre-tax):										
Prior year loss reserve development (favorable) unfavorable	\$ (16)	\$	(12)	\$	(5)	\$ (34)	\$	(18)	\$ (33)	\$ (35)
New insurance written	13,005		13,184		8,970	10,778		14,760	35,159	40,937
Net loss and loss expense reserve (at period end)	585		649		692	713		841	585	841
Shareholders' equity (at period end)	3,430		3,253		3,135	3,300		3,312	3,430	3,312
Shareholders' equity, excluding AOCI (at period end)	3,302		3,114		3,096	3,296		3,282	3,302	3,282
Domestic first liens:										
Number of primary paid claims	1,588		1,471		1,738	1,719		2,272	4,797	6,701
Gross paid claims	\$ 74	\$	73	\$	92	\$ 91	\$	99	\$ 239	\$ 299

See Accompanying Notes on Page 49-50. Prior periods have been restated to reflect intercompany reinsurance agreement. See Note 9 on page 50.



# Corporate and Other - United Guaranty Domestic First-Lien, Delinquencies and Gross Risk in Force by Vintage

(in millions)			(	Quarterly			Nine Montl Septemb	
	3Q16	]_	2Q16	1Q16	4Q15	3Q15	2016	2015
First-lien primary new insurance written	\$ 12,762	\$	12,985 \$	8,827 \$	10,627 \$	14,483	\$ 34,574 \$	40,215
First-lien primary persistency (twelve months)	80.6%	5	82.2%	82.8%	81.6%	81.9%	80.6%	81.9%
First-lien insurance primary in force	\$ 186,383	\$	186,406 \$	184,201 \$	183,220 \$	180,349	\$ 186,383	180,349
Total first-lien primary risk in force - net of reinsurance	\$ 35,235	\$	35,646 \$	36,201 \$	36,628 \$	36,883	\$ 35,235 \$	36,883
Number of ending first lien primary delinquent loans	26,302		26,260	27,500	30,471	31,125	26,302	31,125
First lien primary in force count	912,410		914,646	908,851	907,130	898,933	912,410	898,933
Delinquency data:								
Primary delinquency ratio	2.9%		2.9%	3.0%	3.4%	3.5%	2.9%	3.5%
Aging of primary delinquent inventory:								
3 or fewer payments missed	38.0%	- 1	37.2%	34.0%	36.0%	34.6%	38.0%	34.6%
4-11 payments missed	24.7%	5	26.0%	27.8%	25.9%	24.8%	24.7%	24.8%
12-23 payments missed	14.7%	5	15.5%	15.5%	15.4%	16.1%	14.7%	16.1%
24-35 payments missed	6.9%	5	7.1%	7.2%	7.4%	8.0%	6.9%	8.0%
More than 35 payments missed	15.7%	_	14.2%	15.5%	15.3%	16.5%	15.7%	16.5%
	100.0%	_	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Gross Risk in Force by Vintage year:								
2007 and prior	11%	5	12%	13%	15%	15%	11%	15%
2008	3%	5	3%	3%	3%	4%	3%	4%
2009	1%	5	1%	1%	1%	1%	1%	1%
2010	1%	5	1%	1%	1%	1%	1%	1%
2011	3%	5	3%	4%	4%	4%	3%	4%
2012	10%		11%	12%	12%	13%	10%	13%
2013	15%	5	17%	18%	19%	20%	15%	20%
2014	16%	5	17%	19%	20%	21%	16%	21%
2015	23%	5	25%	26%	25%	21%	23%	21%
2016	17%	5	10%	3%	0%	0%	17%	0%
Total	100%	, )	100%	100%	100%	100%	100%	100%



#### Corporate and Other - Institutional Markets **Nine Months Ended** (in millions) Quarterly September 30, 4Q15 3016 2Q16 1Q16 3Q15 2016 2015 203 |\$ 506 \$ 304 \$ **797** \$ 159 1,013 | \$ 985 Premiums and deposits (13) **Revenues:** Premiums 103 | \$ 215 \$ 235 \$ 726 \$ 115 553 | \$ 854 51 50 51 51 49 152 148 Policy fees Net investment income: Base portfolio (10) 366 371 377 367 363 1,114 1,075 46 (53)(19)39 276 Alternative investments (11) 54 47 Other enhancements (12) 25 13 9 19 12 47 21 445 430 333 367 414 1,208 1,372 Total net investment income 599 695 619 1,144 578 1,913 2,374 Total operating revenues Benefits and expenses: Policyholder benefits and losses incurred 993 457 481 980 363 1,931 1,603 Interest credited to policyholder account balances 102 101 101 102 102 304 306 Acquisition expenses: Amortization of deferred policy acquisition costs 2 1 3 2 9 7 8 9 27 24 Other acquisition expenses 11 11 7 9 10 30 12 26 Total acquisition expenses 58 General operating expenses 19 20 19 20 19 57 1,125 585 613 494 2,323 1,992 Total benefits and expenses 1,111 (526) \$ 110 \$ 6 \$ 33 \$ 84 (410) \$ 382 Pre-tax operating income (loss) General and separate account reserves: Future policyholder benefits 22,256 |\$ 21,272 \$ 19,598 \$ 22,256 \\$ 19,221 20,411 \$ 19,221 Policyholder contract deposits 9,892 9,762 9,597 9,628 9,780 9,892 9,780

Total general and separate account reserves

See Accompanying Notes on Pages 49 to 50.

Separate account reserves



6,373

38,521 \\$

6,540

37,574 \$

6,457

36,465 \$

6,592

35,818 \$

6,682

35,683

6,373

38,521 \$

6,682

35,683

# Corporate and Other - Institutional Markets

(in millions)			Q	uarterly			Nine Mont Septem		
	3Q16		<b>2</b> Q16	1Q16	4Q15	3Q15	2016		2015
Reserve rollforward:									
Balance at beginning of period, gross	\$ 36,197	\$	35,815 \$	35,823 \$	35,400 \$	35,523	\$ 35,823	\$	35,080
Premiums and deposits (13)	203		506	304	797	159	1,013		985
Surrenders and withdrawals	(228)		(102)	(177)	(285)	(133)	(507)		(389)
Death and other contract benefits	(430)		(456)	(381)	(435)	(396)	(1,267)		(1,193)
Subtotal	(455)		(52)	(254)	77	(370)	(761)		(597)
Change in fair value of underlying assets and reserve									
accretion, net of policy fees	364		434	238	219	206	1,036		763
Cost of funds	102		101	101	102	102	304		306
Other reserve changes (including loss recognition)	607		(101)	(93)	25	(61)	413		(152)
Balance at end of period	36,815		36,197	35,815	35,823	35,400	36,815		35,400
Reserves related to unrealized investment appreciation	1,711		1,382	655	-	288	1,711		288
Reinsurance ceded	(5)		(5)	(5)	(5)	(5)	(5)		(5)
Total insurance reserves	\$ 38,521	\$	37,574 \$	36,465 \$	35,818 \$	35,683	\$ 38,521	\$_	35,683
Reserves by line of business:									
Structured settlements	\$ ,	\$	20,101 \$	19,418 \$	18,774 \$	18,850	\$ 20,936	\$	18,850
Terminal funding annuities	4,426		4,265	4,089	3,984	3,437	4,426		3,437
Corporate and bank-owned life insurance	4,711		4,803	4,735	4,715	4,734	4,711		4,734
High net worth products	2,081		2,037	2,014	2,186	2,259	2,081		2,259
Guaranteed investments contracts	4,196		4,096	3,930	3,918	4,151	4,196		4,151
Stable value wrap - separate account liability	2,171		2,272	2,279	2,241	2,252	2,171	_	2,252
Total insurance reserves	\$ 38,521	\$	37,574 \$	36,465 \$	35,818 \$	35,683	\$ 38,521	\$_	35,683
Stable value wraps (401k and bank-owned life insurance) - Assets under management (14)	\$ 35,743	S	36,510 \$	36,244 \$	35,298 \$	32,430	\$ 35,743	s	32,430



#### **Corporate and Other**

#### **Basis of presentation**

For Corporate and Other - Institutional Markets, net investment income is attributed based on invested assets from segregated product line portfolios held in our Life Insurance Companies. The fundamental investment strategy for these product line portfolios is to maintain primarily a diversified, high quality portfolio of fixed maturity securities and, to the extent practicable, to approximately match established duration targets based on characteristics of the underlying liabilities. All invested assets of the Life Insurance Companies in excess of liabilities are allocated based on internal estimates of target statutory capital for each product line.

Net investment income for Corporate and Other - United Guaranty is attributed based on legal entity invested assets.

#### Notes

- (1) 3Q15 included a \$175 million pre-tax pension curtailment gain related to freezing of the AIG Retirement Plan, the Non-Qualified Retirement Income Plan and the Supplemental Executive Retirement Plan.
- (2) Represents AIG's share of AerCap's pre-tax operating income through the June 2015 date of sale of a majority of our ordinary shares of AerCap, which excludes certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights asset over the remaining lease term as compared to the remaining economic life of the aircraft and our share of AerCap's income taxes.
- (3) Consists of the results of investments held by AIG Parent to support various corporate needs as well as the remaining positions of AIG Financial Products Corp. and related subsidiaries (collectively, AIGFP), life settlements, real estate, equipment leasing and lending and other secured lending investments held by AIG Parent and certain subsidiaries.
- (4) Commercial run-off insurance lines consists primarily of excess workers' compensation, asbestos and legacy environmental (1986 and prior); certain environmental liability, certain healthcare coverage, certain casualty and specialty coverages, and long-duration business in Japan. U.S. Life Insurance run-off insurance lines include American Security Life Insurance Company Limited, AIG Life Insurance Company (Switzerland) Ltd. and a reinsurance transaction of American International Reinsurance Company, Ltd. During the third and fourth quarters of 2015, certain environmental liability, healthcare, casualty and specialty coverages that are no longer offered by Commercial were transferred to run-off Commercial insurance lines.
- (5) 3Q16 includes the impact of \$622 million loss recognition as a result of the update of actuarial assumptions.
- (6) 4Q15 included \$311 million of net adverse prior year loss reserve development associated with certain environmental liability, healthcare, casualty and specialty reported in Commercial. 3Q15 included \$43 million of net adverse prior year loss reserve development associated with certain environmental liability, healthcare, casualty and specialty coverages previously reported in Commercial, and excluded \$30 million of non-operating net adverse prior year loss reserve development.
- (7) In 1Q16, 4Q15, and 3Q15, \$1.3 billion, \$0.9 billion and \$0.3 billion, respectively, of loss reserves for certain environmental liability, casualty, healthcare, and specialty coverages, previously reported in Commercial Casualty and Specialty lines of business, were transferred to Other run-off insurance lines.
- (8) Underwriting ratios are computed as follows:
  - a. Loss ratio = Loss and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
  - b. Prior year loss development = [Loss and loss adjustment expenses incurred Prior year loss reserve development (favorable) unfavorable (PYD)] ÷ NPE Loss ratio
  - c. Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred PYD] ÷ NPE
  - d. Acquisition ratio = Total acquisition expenses ÷ NPE
  - e. General operating expense ratio = General operating expenses ÷ NPE
  - f. Expense ratio = Acquisition ratio + General operating expenses ratio
  - g. Combined ratio = Loss ratio + Expense ratio
  - h. Accident year combined ratio, as adjusted = AYLR + Expense ratio



#### **Corporate and Other**

(9) In 2Q15, a United Guaranty subsidiary and certain of our property casualty companies entered into a 50 percent quota share arrangement whereby the United Guaranty subsidiary (1) ceded 50 percent of the risk relating to policies written in 2014 that were current as of January 1, 2015 and (2) ceded 50 percent of the risk relating to all policies written in 2015 and 2016, each in exchange for a 30 percent ceding commission and reimbursements of 50 percent of the losses and loss adjustment expenses incurred on covered policies. Beginning in 3Q16, the effects of these intercompany reinsurance arrangements are included in the results of Commercial Insurance and Corporate and Other for all periods presented. Previously, these arrangements were eliminated for purposes of segment reporting.

Prior periods have been revised to conform to the current period presentation.

			(	Quarterly				Nine Montl Septemb		Year Ended December 31,
United Guaranty	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	2016	2015	2015
Accident year loss ratio, as adjusted - previously reported	19.4	15.5	20.9	22.3	25.9	27.0	25.2	18.7	26.0	25.1
Impact of UGC reinsurance treaty	5.1	4.0	4.1	3.7	3.4	7.5	-	4.3	3.3	3.5
Other	-	-	-	-	-	-	0.3	-	_	
Accident year loss ratio, as adjusted - revised	24.5	19.5	25.0	26.0	29.3	34.5	25.5	23.0	29.3	28.6
Pre-tax operating income (loss) - previously reported	<b> </b> \$ 172 <b> </b> \$	187 \$	163 \$	180 \$	162 \$	157 \$	145	\$ 522   \$	464 \$	644
Impact of UGC reinsurance treaty *	(45)	(42)	(35)	(34)	(30)	(38)	-	(122)	(68)	(102)
Other	3	-	(2)	(3)	1	(2)	(1)	1	(2)	(5)
Pre-tax operating income (loss) - revised	\$ 130 \\$	145 \$	126 \$	143 \$	133 \$	117 \$	144	\$ 401 \$	394 5	537

<sup>\*</sup> Commercial Insurance and United Guaranty each use models that are consistent with their core underlying business to defer and amortize ceding commissions related to the intercompany reinsurance agreement. The difference in pre-tax operating income arising from the use of these different models is eliminated for AIG consolidated reporting.

- (10) Base portfolio investment income includes interest, dividends and foreclosed real estate income, net of investment expenses.
- (11) Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on one-quarter lag.
- (12) Net investment income-other enhancements include call and tender income, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments and other miscellaneous investment income, including income of certain partnership entities that are required to be consolidated.
- (13) Premiums and deposits is a non-GAAP financial measure.

#### The following table presents a reconciliation of Institutional Markets premiums and deposits to GAAP premiums:

(in millions)			Nine Months Ended September 30,						
	3Q16		2Q16	1Q16	4Q15	3Q15		2016	2015
Premiums and deposits	\$ 203	\$	506 \$	304 \$	797 \$	159	\$	1,013	985
Deposits	(95)		(288)	(61)	(65)	(33)		(444)	(104)
Other	(5)		(3)	(8)	(6)	(11)		(16)	(27)
Premiums	\$ 103	\$	215 \$	235 \$	726 \$	115	\$	553 8	854

- (14) Comprises the notional value of (i) new stable value wrap contracts and (ii) stable value wrap contracts novated from AIG Global Capital Markets and rewritten as group annuity contracts. Excludes the portion of stable value wraps included in Total insurance reserves.
- (15) Represents fair value adjustments related to our holding of 1.113 billion shares of The People's Insurance Company (Group) of China Limited (PICC) (ticker: 1339HK).



# **Investments - Cash and Investments**

	September 30, 2016 (2)									
	Life Insurance	Non-Life Insurance	Corporate and							
(in millions)	Companies	Companies	Other (1)	AIG Inc.						
Bonds available for sale, at fair value:										
U.S. government and government sponsored entities	\$ 788 \$	611 \$	824	\$ 2,223						
Obligations of states, municipalities and political subdivisions	6,180	19,350	1,048	26,578						
Non-U.S. governments	9,598	10,689	419	20,706						
Corporate debt	106,337	30,210	4,657	141,204						
Mortgage-backed, asset-backed and collateralized:										
RMBS	24,712	10,868	2,235	37,815						
CMBS	11,499	3,253	321	15,073						
CDO/ABS	12,261_	7,644	(2,855)	17,050						
Total mortgage-backed, asset-backed and collateralized	48,472	21,765	(299)	69,938						
Total bonds available for sale, at fair value	171,375	82,625	6,649	260,649						
Other bond securities, at fair value	3,828	1,409	9,535	14,772						
Equity securities available for sale, at fair value	209	1,837	(502)	1,544						
Other equity securities trading, at fair value	3	-	495	498						
Mortgage and other loans receivable, net of allowance	24,773	9,419	(1,779)	32,413						
Other invested assets	9,486	10,923	5,338	25,747						
Cash and short-term investments	5,346	5,003	2,894	13,243_						
Total cash and investments	\$ 215,020 \$	111,216 \$	22,630	\$ 348,866						

	December 31, 2015 (2)									
(in millions)	Life Insurance Companies	Non-Life Insurance Companies	Corporate and Other (1)	AIG Inc.						
Bonds available for sale, at fair value:										
U.S. government and government sponsored entities	\$ 765	\$ 591	\$ 488	\$ 1,844						
Obligations of states, municipalities and political subdivisions	5,462	19,215	2,646	27,323						
Non-U.S. governments	7,355	10,480	360	18,195						
Corporate debt	99,821	30,465	5,702	135,988						
Mortgage-backed, asset-backed and collateralized:										
RMBS	22,643	10,457	3,127	36,227						
CMBS	10,248	2,923	400	13,571						
CDO/ABS	10,856	6,628	(2,387)	15,097						
Total mortgage-backed, asset-backed and collateralized	43,747	20,008	1,140	64,895						
Total bonds available for sale, at fair value	157,150	80,759	10,336	248,245						
Other bond securities, at fair value	3,589	1,463	11,730	16,782						
Equity securities available for sale, at fair value	144	2,821	(50)	2,915						
Other equity securities trading, at fair value	-	355	566	921						
Mortgage and other loans receivable, net of allowance	23,979	8,277	(2,691)	29,565						
Other invested assets	12,398	10,569	6,827	29,794						
Cash and short-term investments	3,434	4,040	4,287	11,761						
Total cash and investments	\$ 200,694	\$ 108,284	\$ 31,005	\$ 339,983						



		September 30, 2016 (2)									
(in millions)		Life Insurance	Non-Life Insurance	Corporate and							
	_	Companies	Companies	Other (1)	AIG Inc.						
Alternative investments (4)	\$	6,090 \$	8,274 \$	(137) \$	14,227						
Investments in life settlements		-	-	3,577	3,577						
Investment real estate		3,298	1,694	1,502	6,494						
Aircraft assets		-	-	356	356						
All other investments (3)		98_	955	40	1,093						
	\$	9,486 \$	10,923 \$	5,338 \$	25,747						

	December 31, 2015 (2)								
(in millions)	Life Insurance Companies	Non-Life Insurance Companies	Corporate and Other (1)	AIG Inc.					
Alternative investments (4) \$	9,356 \$	8,852 \$	(58) \$	18,150					
Investments in life settlements	-	-	3,606	3,606					
Investment real estate	2,977	847	2,755	6,579					
Aircraft assets	-	-	477	477					
All other investments (3)	65_	870_	47_	982					
\$	12,398 \$	10,569 \$	6,827 \$	29,794					



# **Investments - Returns On Private Equity and Hedge Funds**

Nine Months Ende	d
Sentember 30.	

	 Quarterly								September 30,		
(in millions)	3Q16	] _	2Q16		1Q16	4Q15	3Q15	2016	]_	2015	
Investment income (5) (6)											
Private equity	\$ 113	\$	100	\$	114 \$	23 \$	229	\$ 327	\$	798	
Hedge funds	214		174		(537)	(220)	(324)	(149)		194	
Total	\$ 327	\$	274	\$	(423) \$	(197) \$	(95)	\$ 178	\$	992	
Average invested assets											
Private equity	\$ 6,049	\$	6,341	\$	6,553 \$	6,822 \$	7,088	\$ 6,441	\$	7,242	
Hedge funds	8,053		8,830		10,143	11,048	11,263	9,519		10,977	
Total	\$ 14,102	\$_	15,171	\$	16,696 \$	17,870 \$	18,351	\$ 15,960	_\$_	18,219	
Annualized yields on carrying value											
Private equity	7.47 %		6.31	%	6.96 %	1.35 %	12.92 %	6.77	%	14.69 %	
Hedge funds	10.63		7.88		(21.18)	(7.97)	(11.51)	(2.09)		2.36	
Total	9.28 %	_	7.22	%	(10.13) %	(4.41)%	(2.07)%	1.49%	<u></u>	7.26 %	
Average invested assets											
Life Insurance Companies	\$ 5,983	\$	7,096	\$	8,177 \$	9,224 \$	9,941	\$ 7,620	\$	9,962	
Non-Life Insurance Companies	8,119		8,075		8,519	8,646	8,410	8,340		8,257	
Total	\$ 14,102	\$	15,171	\$	16,696 \$	17,870 \$	18,351	\$ 15,960	\$	18,219	
	 ·							·			

# Average Invested Assets by Accounting Method (6)

**September 30, 2016** 

Life Insurance Companies					Non-Life			
	Equity Fair Value Method Option		Other		Equity Method	Fair Value Option	Other	Total
\$	1,289 \$	141 \$	723	\$	2,184 \$	352 \$	1,360	\$ 6,049
	1,656	1,712	462		1,822	2,214	187	 8,053
\$	2,945 \$	1,853 \$	1,185	\$	4,006 \$	2,566 \$	1,547	\$ 14,102

Private Equity Funds (5) Hedge Funds (5) Total



# **Investments - Net Realized Capital Gains (Losses)**

(in millions)			Quarterly				nths Ended nber 30,
	3Q16	2Q16	1Q16	4Q15	3Q15	2016	2015
Life Insurance Companies							
Bonds available for sale	\$ 75	\$ 84 \$	(385) \$	(62) \$	(18)	\$ (226)	\$ 37
Stocks available for sale	3	20	-	-	(1)	23	3
Other transactions	78	137	101	(109)	2	316	56
Other than temporary impairments	(66)	(75)	(142)	(66)	(146)	(283)	(284)
Foreign exchange transactions	(13)	(113)	37	(49)	(7)	(89)	(42)
Derivative instruments (7)	(293)	19	(111)	(174)	47	(385)	564
Total pre-tax net realized capital gains (losses)	(216)	72	(500)	(460)	(123)	(644)	334
Non-Life Insurance Companies							
Bonds available for sale	68	55	(33)	19	1	90	98
Stocks available for sale	50	954	23	325	3	1,027	685
Other transactions	40	38	103	6	(6)	181	408
Other than temporary impairments	(36)	(31)	(62)	(38)	(125)	(129)	(200)
Foreign exchange transactions (8)	(576)	5	(459)	150	3	(1,030)	200
Derivative instruments	(4)	163	16	<u> </u>	(18)	175	42
Total pre-tax net realized capital gains (losses)	(458)	1,184	(412)	462	(142)	314	1,233
Corporate and Other							
Bonds available for sale	(8)	(15)	56	(13)	1	33	15
Stocks available for sale	_	-	1	179	14	1	(160)
Other transactions (9)	(104)	(255)	(175)	(532)	(62)	(534)	(265)
Other than temporary impairments	_	(2)	-	(2)	(2)	(2)	(81)
Foreign exchange transactions	(50)	70	(98)	11	(12)	(78)	146
Derivative instruments	71	(12)	22	6	(16)	81	(97)
Total pre-tax net realized capital gains (losses)	(91)	(214)	(194)	(351)	(77)	(499)	(442)
Total AIG							
Bonds available for sale	135	124	(362)	(56)	(16)	(103)	150
Stocks available for sale	53	974	24	504	16	1,051	528
Other transactions (9)	14	(80)	29	(635)	(66)	(37)	199
Other than temporary impairments	(102)	(108)	(204)	(106)	(273)	(414)	(565)
Foreign exchange transactions	(639)	(38)	(520)	112	(16)	(1,197)	304
Derivative instruments	(226)	170	(73)	(168)	13	(129)	509
Total pre-tax net realized capital gains (losses)	\$ (765)	\$\$	(1,106) \$	(349) \$	(342)	\$ (829)	\$ 1,125
Total net realized gains (losses), net of tax	\$ (526)	\$ 655 \$	(701) \$	(215) \$	(262)	\$ (572)	\$ 691



#### **Consolidated Results**

- (1) Includes consolidations, eliminations and other adjustments.
- (2) Includes assets backed by debt of consolidated investment vehicles. These vehicles include debt related to real estate investments of \$1.7 billion, affordable housing partnership investments and securitizations of \$1.7 billion and other securitization vehicles and investments of \$781 million at September 30, 2016 and debt related to real estate investments of \$2.4 billion, affordable housing partnership investments and securitizations of \$2.2 billion, and other securitization vehicles and investments of \$359 million at December 31, 2015.
- (3) Consists primarily of long-term time deposits and direct private equity investments.
- (4) Alternative investments include hedge funds, private equity funds and affordable housing partnerships.
- (5) Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on one-quarter lag.
- (6) Changes in the value of the underlying investments in hedge funds and private equity funds that are accounted for under the equity method or fair value option are recorded in earnings. Changes in the value of the investments in similar funds included in Other are primarily recorded in accumulated other comprehensive income (AOCI).
- (7) Includes changes in the fair value of embedded derivatives and a portion of associated fees for variable annuity living benefit features (primarily GMWB) and changes in fair value of hedging instruments purchased to hedge the liabilities.
- (8) 3Q16, 2Q16, 1Q16, 4Q15, and 3Q15 included \$(528) million, \$105 million, \$(483) million, \$136 million, and \$(48) million, respectively, of foreign exchange gains (losses) primarily due to a short term intercompany balance that was matched with available for sale investments in fixed maturity securities denominated in the same foreign currencies. Unrealized gains and losses on the available for sale investments were recorded in other comprehensive income resulting in an immaterial impact on our overall equity or book value per share from this arrangement.
- (9) Includes impairments on investments in life settlements.



**Nine Months Ended** 

# Supplemental Property Casualty Information\*

(in millions) September 30, **Ouarterly** 3016 4015 3015 2016 1016 2016 2015 7.278 7.419 7.201 7.395 8.291 \$ 21.898 25.017 Net premiums written 7,547 \$ Net premiums earned 7,464 7,605 \$ 7,804 \$ 7,867 22,616 23,597 Loss and loss adjustment expenses incurred 5,208 5,287 4,790 8,780 5,292 15,285 15,456 1,500 Acquisition expenses 1,458 1,473 1,648 1,633 4,431 4,764 943 General operating expenses 954 1,011 1,079 1,160 2,908 3,459 Underwriting income (loss) (145)(167)304 (3.703)(218)(8) (82)Net investment income 1,096 1.009 701 831 821 2,806 3,219 Pre-tax operating income (loss) \$ 951 \$ 842 \$ 1,005 \$ (2,872) \$ 603 \$ 2,798 3,137 **Underwriting ratios:** 69.8 70.1 63.0 112.5 67.3 65.5 Loss ratio 67.6 Catastrophe losses and reinstatement premiums (3.8)(5.5)(3.3)(2.9)(2.0)(4.2)(2.2)Prior year development net of premium adjustments (3.8)(0.4)0.8 (46.3)(2.5)(1.1)(2.4)Net reserve discount (0.4)(3.9)0.1 (1.1)(1.0)(1.4)0.7 Accident year loss ratio, as adjusted 61.8 60.3 60.6 62.2 61.8 60.9 61.6 Acquisition ratio 19.5 19.5 19.7 21.1 20.8 19.6 20.2 13.3 12.9 14.7 General operating expense ratio 12.6 12.6 13.8 14.7 Expense ratio 32.1 32.1 33.0 34.9 35.5 32.5 34.9 101.9 102.2 96.0 147.4 102.8 100.1 100.4 Combined ratio Catastrophe losses and reinstatement premiums (3.8)(5.5)(3.3)(2.9)(2.0)(2.2)(4.2)Prior year development net of premium adjustments (3.8)(0.4)0.8 (46.3)(2.5)(1.1)(2.4)Net reserve discount (0.4)(3.9)0.1 (1.1)(1.0)(1.4)0.7 Accident year combined ratio, as adjusted 939 92.4 93 6 97 1 97.3 93.4 96.5 Noteworthy items (pre-tax): \$ 282 251 \$ \$ 947 \$ 508 Catastrophe-related losses \$ 414 \$ 223 \$ 151 Reinstatement premiums related to catastrophes 2 Reinstatement premiums related to prior year catastrophes (11)(10)(21)(5) Severe losses 95 146 109 172 209 350 539 **Prior year development:** Prior year loss reserve development (favorable) unfavorable, net of reinsurance 289 19 179 247 537 (61)3,621 22 (Additional) returned premium related to prior year development (11)6 (4)30 17 53 Prior year loss reserve development (favorable) unfavorable, net of 41 590 reinsurance and premium adjustments 278 (55)3.617 209 264 Net reserve discount (benefit) charge 32 300 86 78 323 (157)(9) Net loss and loss expense reserve (at period end) 57.955 58.998 \$ 59.067 \$ 59.890 \$ 57,476 57.955 57.476



<sup>\*</sup> Represents the aggregate operating results of Commercial Insurance, Consumer Insurance - Personal Insurance, and Property Casualty run-off businesses reported in Corporate and Other.

# **American International Group, Inc. Acronyms**

**A&H** Accident and Health Insurance

**ABS** Asset-Backed Securities

**AOCI** Accumulated Other Comprehensive Income

**CDO** Collateralized Debt Obligations

**CMBS** Commercial Mortgage-Backed Securities

**CPPE** Continuous Payment Premium Equivalent

**DAC** Deferred Acquisition Costs

**DTA** Deferred Tax Assets

**GAAP** Accounting principles generally accepted in the United States of America

**GMAB** Guaranteed Minimum Accumulation Benefits

**GMDB** Guaranteed Minimum Death Benefits

**GMIB** Guaranteed Minimum Income Benefits

**GMWB** Guaranteed Minimum Withdrawal Benefits

**RMBS** Residential Mortgage-Backed Securities

**ROE** Return on Equity

**SIA** Sales Inducement Assets

**VOBA** Value of Business Acquired

