## MODEC, INC. and Consolidated Subsidiaries

## CONSOLIDATED BALANCE SHEET

September 30, 2016

## ASSETS

Millions of
Japanese yen

## CURRENT ASSETS:

Cash and time deposits
¥42,962
Accounts receivable - trade 85,335
Inventories 3,635
Short-term loans receivable 15,751
Other current assets 21,508
Less - Allowance for bad debts $\quad(1,043)$
Total current assets
168,149
PROPERTY AND EQUIPMENT:
Machinery and equipment ..... 11,249
Other property and equipment ..... 1,903
Total property and equipment ..... 13,152
INTANGIBLE ASSETS: ..... 6,676
INVESTMENTS AND OTHER ASSETS:
Investment securities ..... 48,493
Long-term loans receivable from unconsolidated subsidiaries and affiliates ..... 25,515
Collateralized deposits ..... 4,031
Other investments ..... 13,438
Less - Allowance for bad debts ..... $(1,528)$
Total investments and other assets ..... 89,950
Total assets ..... ¥277,929

[^0]
## LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:
Accounts payable - trade ..... ¥84,934
Current portion of long-term loans payable ..... 6,577
Accrued expenses ..... 10,171
Income taxes payable ..... 5,642
Advances received ..... 6,071
Accrued employees' bonuses ..... 103
Accrued directors' bonuses ..... 9
Provision for product warranty ..... 6,381
Provision for repairs ..... 100
Other provisions ..... 5
Other current liabilities ..... 1,841
Total current liabilities ..... 121,837
LONG-TERM LIABILITIES:
Long-term loans payable ..... 40,302
Net defined benefit liabilities ..... 258
Other long-term liabilities ..... 15,002
Total long-term liabilities ..... 55,562
Total liabilities ..... 177,400
NET ASSETS:
SHAREHOLDERS' EQUITY:
Common stock;
Authorized - 102,868,000 shares
Issued and outstanding - 56,408,000 shares ..... 30,122
Capital surplus ..... 30,852
Retained earnings ..... 44,241
Treasury stock at cost ..... (1)
Total shareholders' equity105,214
ACCUMULATED OTHER COMPREHENSIVE INCOME:Unrealized holding gains/(losses) on securities, net of tax(30)Unrealized gains/(losses) on hedging derivatives, net of tax$(17,977)$
Foreign currency translation adjustments ..... 1,609
Retirement liability adjustments for foreign consolidated subsidiaries ..... (151)
Total accumulated other comprehensive income ..... $(16,550)$
NON-CONTROLLING INTERESTS ..... 11,864
Total net assets ..... 100,529
Total liabilities and net assets
Total liabilities and net assets ..... ¥277,929

[^1]
## CONSOLIDATED STATEMENT OF INCOME

For the nine months ended September 30, 2016

|  | Millions of Japanese yen |
| :---: | :---: |
| SALES | $¥ 149,372$ |
| COST OF SALES | 136,144 |
| Gross profit (loss) | 13,227 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES | 8,383 |
| Operating profit (loss) | 4,844 |
| OTHER INCOME (EXPENSES): |  |
| Interest income and dividend income | 2,791 |
| Interest expense | $(1,026)$ |
| Equity in earnings of unconsolidated subsidiaries and affiliates, net | 5,592 |
| Gain on revaluation of derivatives | 3,030 |
| Foreign exchange gain (loss), net | $(5,193)$ |
| Others, net | 582 |
| Total other income (expenses) | 5,776 |
| INCOME (LOSS) BEFORE INCOME TAXES | 10,620 |
| INCOME TAXES: |  |
| Current | 4,471 |
| Deferred | $(2,568)$ |
| PROFIT (LOSS) | ¥8,717 |
| PROFIT (LOSS) ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | $¥ 690$ |
| PROFIT (LOSS) ATTRIBUTABLE TO OWNERS of PARENT | ¥8,026 |
| * The figures are rounded down to the nearest million yen. |  |
| Net income (loss) per share | $¥ 142.30$ |

## MODEC, INC. and Consolidated Subsidiaries

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the nine months ended September 30, 2016

|  | Millions of Japanese yen |
| :---: | :---: |
| Profit (Loss) | $¥ 8,717$ |
| Other comprehensive income/(loss): |  |
| Unrealized holding gains/(losses) on securities, net of tax | (38) |
| Unrealized gains/(losses) hedging derivatives, net of tax | 2,090 |
| Foreign currency translation adjustments | $(8,655)$ |
| Retirement liability adjustments for foreign consolidated subsidiaries | 42 |
| Share of other comprehensive income/(loss) of unconsolidated subsidiaries and affiliates accounted for using equity method | $(14,566)$ |
| Total other comprehensive income/(loss) | $(21,126)$ |
| Comprehensive income/(loss) | $(¥ 12,409)$ |
| Comprehensive income/(loss) attributable to owners of parent | ( $¥ 10,846$ ) |
| Comprehensive income/(loss) attributable to non-controlling interests | $(¥ 1,563)$ |

# MODEC, Inc. 2016 Third Quarter Financial Results Supplementary Presentation 

November 4, 2016

## (M) MODEC

## 2016 Third Quarter : Highlight



- Revenue totaled 149.3 billion yen

EPC(I) of 3 FPSOs, 1 FSO and 1 TLP progressed on track

## 3Q Operating Profit



- Operating profit was 4.8 billion yen
- Profitability of EPC(I) improved
- 2.4 billion yen of profit relating to FPSO construction was deferred


## 2016 Third Quarter : Highlight

## 3Q Ordinary Profit

■ Consolidated
$\square$ After equity method portion adjustment $\square$ After deferred profit adjustment


## 3Q Profit Attributable to Owners of Parent

## Exchange Rate on Closing Dates (\$/₹)




Ordinary profit and profit attributable to owners parent increased respectively in accordance with increase in operating profit

- Due to the appreciation of yen, approximately 2 billion yen of foreign exchange evaluation loss was recognized for foreign currency denominated assets


## FY2016 : Outlook

Revenue

Billion JPY 400 $\qquad$ 378.5


Operating Profit

Billion JPY
10


Ordinary Profit

Billion JPY


## Profit Attributable to Owners of Parent

Billion JPY
10
9.0

Exchange Rate on Closing Dates (\$/\#)


- The assumed year-end exchange rate was revised from 110 yen/\$ to 105 yen/\$
- Year-end guidance remains unchanged


[^0]:    * The figures are rounded down to the nearest million yen.

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