

下記は、7月15日(アメリカ時間)に発表されたプレスリリースの一部の翻訳です。

## シティグループ、2016年第2四半期の決算を発表 2016年第2四半期の一株当たり利益は1.24ドル

当期利益は40億ドル

収益は175億ドル

正味利息マージンは2.86%

15億ドルの資本を普通株主に還元 30百万株の普通株式を買戻し

繰延税金資産を約900百万ドル使用

普通株式等Tier 1資本比率は12.5%<sup>1</sup> 補完的レパレッジ比率は7.5%<sup>2</sup>

一株当たり純資産額は73.19ドル 一株当たり有形純資産額は63.53ドル<sup>3</sup>

2016 年 7 月 15 日ニューヨーク発: シティグループ・インクは、本日、2016 年第 2 四半期の収益は 175 億ドル、当期利益は 40 億ドル(希薄化後株式一株当たり 1.24 ドル)と発表しました。これに対し、2015 年第 2 四半期の収益は 195 億ドル、当期利益は 48 億ドル(希薄化後株式一株当たり 1.51 ドル)でした。

2015 年第 2 四半期には 312 百万ドル(税引後で 196 百万ドル)の CVA 又は DVA $^4$ がありました。前年同期の CVA 又は DVA の影響を除くと、収益は前年同期から 8%減少しました。また、希薄化後一株当たり利益は、前年同期の 1.45 ドルから 14%減少しました。

「当期の業績は、シティが困難で不安定な環境においても堅調な利益を生むことができることを示しており、当社の回復適応能力をあらためて明確にしています。シティの当期利益の大部分は中核事業から得られたもので、当社は引き続きシティ・ホールディングスの非中核資産の圧縮を進めました。シティは、第 1 四半期以降、費用比率、資産利益率及び有形普通株式利益率を大幅に向上させました。また、当社は、個人向け事業及び法人向け事業の双方において貸出金を増加させ、費用を削減し、繰延税金資産をさらに使用しました。過去 4 年間に使用した繰延税金資産の総額は 100 億ドルに達しています。この繰延税金資産の使用は、シティの規制資本を確保することを容易にすることになり、また、当社の資本計画に連邦準備制度が異議を唱えなかったため、来年にかけて株主還元を大幅に増額できることを嬉しく思います。」と、シティの最高経営責任者マイケル・コルバットは述べています。

本プレスリリースの以下の部分においては、前年同期におけるシティグループの事業の業績は、CVA 又は DVA の影響がある場合には、当期の表示同様(本プレスリリースの脚注 4 をご参照下さい。) CVA 又は DVA の影響を除いています。下記の比率の比較は、別途明記されていない限り、2016 年第 2 四半期と 2015 年第 2 四半期を対比して計算されたものです。

(単位:百万ドル、ただし1株当たりの金額を除きます)				変動習	隆(%)
	2016年 第2四半期	2016年 第1四半期	2015年 第2四半期	2016年 第2四半期 vs 2016年 第1四半期	2016年 第2四半期 vs 2015年 第2四半期
シティコープ	16,705	16,080	17,501	4%	-5%
シティ・ホールディングス	843	1,475	1,969	-43%	-57%
収益合計	\$17,548	\$17,555	\$19,470	-	-10%
調整後収益 <sup>(a)</sup>	\$17,548	\$17,555	\$19,158	-	-8%
費用	\$10,369	\$10,523	\$10,928	-1%	-5%
正味貸倒損失	1,616	1,724	1,920	-6%	-16%
貸倒引当金繰入額(戻入額)()	(256)	233	(453)	NM	43%
給付及び請求に対する引当	49	88	181	-44%	-73%
与信費用合計	\$1,409	\$2,045	\$1,648	-31%	-15%
法人税等控除前の継続事業からの利益	\$5,770	\$4,987	\$6,894	16%	-16%
法人税等	1,723	1,479	2,036	16%	-15%
継続事業からの利益	\$4,047	\$3,508	\$4,858	15%	-17%
非継続事業からの当期利益(損失)	(23)	(2)	6	NM	NM
非支配持分	26	5	18	NM	44%
シティグループ当期利益	\$3,998	\$3,501	\$4,846	14%	-17%
調整後当期利益 <sup>(a)</sup>	\$3,998	\$3,501	\$4,650	14%	-14%
普通株式等Tier 1資本比率	12.5%	12.3%	11.4%		
補完的レパレッジ比率	7.5%	7.4%	6.7%		
平均普通株主持分利益率	7.0%	6.4%	9.1%		
1株当たり純資産	\$73.19	\$71.47	\$68.27	2%	7%
1株当たり有形純資産額	\$63.53	\$62.58	\$59.18	2%	7%

注:詳細については、本プレスリリース末尾の付表及び脚注をご参照下さい。

#### シティグループ

シティグループの収益は、2016 年第 2 四半期は 8%減少し、175 億ドルでした。外貨換算の影響を除くと<sup>5</sup>、シティグループの収益は、6%減少しました。これは、シティコープにおける収益は前年同期から変更はありませんでしたが、シティ・ホールディングスにおける収益が 56%減少したことによるものです。

シティグループの当期利益は、2016 年第 2 四半期は 14%減少し、40 億ドルでした。利益の減少は、収益の減少及び実効税率の上昇によるものでしたが、与信費用及び営業費用の減少により一部相殺されました。当四半期におけるシティグループの実効税率は 30%で、2015 年第 2 四半期の 29%から上昇しました。

シティグループの営業費用は、2016 年第 2 四半期において、5%減少して 104 億ドルでした。これは、シティ・ホールディングスにおける費用の減少及び外貨換算の便益によるものですが、シティコープにおける継続的な投資により一部相殺されました。シティグループの与信費用は、2016 年第 2 四半期において、15%減少して 14 億ドルでした。これは、正味貸倒損失が 16%減少したことによるものですが、より少額の正味貸倒引当金戻入額より一部相殺されました。

シティグループの貸倒引当金は、当四半期末において 123 億ドルで、貸出金総額の 1.96%でした。これに対して前年同期末は 141 億ドル(貸出金総額の 2.25%)でした。不稼働資産の総額は前年同期から 6%減少して 63 億ドルとなりました。個人向け未収利息非計上貸出金は 30%減少して 37 億ドルとなりました。25 億ドルの法人向け未収利息非計上貸出金は、前年同期から 12 億ドル、前四半期から 6%増加したものです。これは、主に、インスティテューショナル・クライアント・グループ(ICG)におけるエネルギー関連貸付に関す

<sup>(</sup>a) 2015年第2四半期について、CVA又はDVAを除きます。詳細については、付表Aをご参照下さい。

<sup>(</sup>b) 未実行貸出約定に関する貸倒引当金を含みます。

るものでした。

シティグループの貸出金は、当四半期末において 6,340 億ドルであり、前年同期から概ね変更はありません (実質ドルベースでは 2%増加)でした。実質ドルベースにおいて、シティコープにおける貸出金は 6%増加 しましたが、シティ・ホールディングスの貸出金が継続的に減少したことにより大きく相殺されました。シティ・ホールディングスの貸出金の減少は、主に、*北米の*住宅ローン・ポートフォリオを引き続き圧縮したことによります。

シティグループの預金残高は、当四半期末において 9,380 億ドルであり、3%増加しており、実質ドルベースでは 5%増加しました。実質ドルベースにおいては、シティコープの預金残高は 6%増加しましたが、これは、 ICG の預金残高が 5%増加したこと及びグローバル個人金融部門 (GCB) の預金残高が 2%増加したことによるものです。実質ドルベースにおいては、シティ・ホールディングスの預金残高は 35%減少しましたが、これは、事業売却によるものです。

シティグループの一株当たり純資産額は、当四半期末において 7%増加して 73.19 ドル、一株当たり有形純資産額は、当四半期末において 7%増加して 63.53 ドルでした。当四半期末において、シティグループの普通株式等 Tier 1 資本比率は、前年同期の 11.4%から増加して 12.5%となりました。シティグループの 2016 年第 2 四半期の補完的レバレッジ比率は、前年同期の 6.7%から増加して 7.5%でした。2016 年第 2 四半期において、シティグループは、配当及び約 30 百万株の普通株式の買戻しの形式で普通株主に対して合計約 15 億ドルの資本を還元しました。

シティグループは、世界 160 以上の国と地域に約 2 億の顧客口座を有する世界有数のグローバルな銀行です。個人、法人、政府及び団体を対象として、個人向け銀行業務やカードビジネス、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。

#### 詳しくはこちらをご覧下さい。

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追加の財務、統計及び業務関連の情報並びに業務及びセグメントのトレンドに関してはフィナンシャル・データ・サプルメント (Financial Data Supplement)に含まれています。本発表及びフィナンシャル・データ・サプルメントはシティグループのウェブサイト (www.citigroup.com)にて入手することができます。

本文書には、1995 年米国民事証券訴訟改革法に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確実要素や状況の変化により影響を受けます。こうした記述は、将来の業績又は事象の発生を保証するものではありません。様々な要因により、実際の業績並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書中に含まれる注意喚起のための記述(シティグループの 2015 年のフォーム 10-K による年次報告における「リスク・ファクター」を含みますが、これらに限られません。)が含まれます。シティグループによって又はシティグループを代表してなされた将来の見通しに関する記述は、こうした記述がなされた時点のみを基準としており、シティグループは、当該時点以降に生じた状況又は事象の影響を反映するためにこうした記述を更新することを約束するものではありません。

#### 本発表に関する日本国内の連絡先:

シティグループ・インク代理人 長島・大野・常松法律事務所

弁護士 杉 本 文 秀 電話:03-6889-7133(直通)

<sup>1</sup> 暫定的ですが、米国バーゼル 規則が完全に実施された場合における、シティグループの普通株式等 Tier 1 (CET1) 資本比率は、非 GAAP 財務指標です。シティグループの CET1 資本及びその比率については、付表 C をご参照下さい。

<sup>&</sup>lt;sup>2</sup> 暫定的ですが、米国バーゼル 規則が完全に実施された場合における、シティグループの補完的レバレッジ比率 (SLR)は、非 GAAP 財務指標です。シティグループの SLR については、付表 D をご参照下さい。

 $<sup>^3</sup>$  暫定的ですが、シティグループの一株当たり有形純資産額は、非 GAAP 財務指標です。報告された業績へのこの指標の調整については付表 E をご参照下さい。

<sup>4</sup> ヘッジ取引控除後のデリバティブにおける信用評価調整(CVA)(取引先及び当社自身)、デリバティブにおける資金調達評価調整(FVA)及び公正価格オプションによるシティグループの負債の負債評価調整(DVA)(総称して「CVA 又はDVA」といいます。)です。シティグループは、公正価格オプションによる負債に関する DVA の表示に関連する ASU 第2016-01 号「金融商品-全般(サブトピック 825-10):金融資産及び金融負債の認識及び測定」の変更を予測ベースで2016 年 1 月 1 日付けで早期に採用しました。従って、シティグループのクレジット・スプレッド(DVA)の変化に関連する負債の公正価格における変化は、以前はシティグループの収益及び当期利益に計上されていましたが、2016 年第 1 四半期からは、その他包括利益累計額(AOCI)の部分に反映されています。本プレスリリースにおいては、2015 年第 2 四半期の業績は、CVA 又は DVA の影響がある場合には、当期の表示同様 CVA 又は DVA の影響を除いています。CVA 又は DVA の影響を除くシティグループの前年同期の業績は、非 GAAP 財務指標です。報告された業績へのこれらの指標の調整については付表 A をご参照下さい。

<sup>&</sup>lt;sup>5</sup> 外貨換算の影響を除いた業績(実質ドルベース)は、非 GAAP 財務指標です。報告された業績へのこれらの指標の調整 については、付表 A 及び B をご参照下さい。

For Immediate Release Citigroup Inc. (NYSE: C) July 15, 2016



### CITIGROUP REPORTS SECOND QUARTER 2016 EARNINGS PER SHARE OF \$1.24

**NET INCOME OF \$4.0 BILLION** 

**REVENUES OF \$17.5 BILLION** 

**NET INTEREST MARGIN OF 2.86%** 

# RETURNED \$1.5 BILLION OF CAPITAL TO COMMON SHAREHOLDERS; REPURCHASED 30 MILLION COMMON SHARES

UTILIZED APPROXIMATELY \$900 MILLION OF DEFERRED TAX ASSETS

## COMMON EQUITY TIER 1 CAPITAL RATIO OF 12.5%<sup>1</sup> SUPPLEMENTARY LEVERAGE RATIO OF 7.5%<sup>2</sup>

# BOOK VALUE PER SHARE OF \$73.19 TANGIBLE BOOK VALUE PER SHARE OF \$63.53<sup>3</sup>

New York, July 15, 2016 – Citigroup Inc. today reported net income for the second quarter 2016 of \$4.0 billion, or \$1.24 per diluted share, on revenues of \$17.5 billion. This compared to net income of \$4.8 billion, or \$1.51 per diluted share, on revenues of \$19.5 billion for the second quarter 2015.

Second quarter 2015 included CVA/DVA<sup>4</sup> of \$312 million (\$196 million after-tax). Excluding CVA/DVA in the prior year period, revenues decreased 8% from the prior year period, and earnings per diluted share decreased 14% from \$1.45 per diluted share in the prior year period.

Michael Corbat, Chief Executive Officer of Citi, said, "These results demonstrate our ability to generate solid earnings in a challenging and volatile environment, again highlighting the resilience of our institution. Nearly all of our net income came from our core businesses and we continued to reduce non-core assets in Citi Holdings. We significantly improved our efficiency ratio, return on assets and return on tangible common equity from the first quarter. We also grew loans in both our consumer and institutional businesses, reduced expenses, and utilized additional deferred tax assets, bringing the total utilized to \$10 billion over the last four years. This utilization fuels our ability to generate regulatory capital and, with the Fed's non-objection to our capital plan, I am pleased that we will significantly increase the amount of capital returned to our shareholders over the next year."

In the discussion throughout the remainder of this press release, Citigroup's results of operations in the prior year period are presented excluding CVA/DVA, as applicable, for consistency with the current period's presentation (see note 4 to this release). Percentage comparisons below are calculated for the second quarter 2016 versus the second guarter 2015, unless otherwise specified.

Citigroup (\$ in millions, except per share amounts)	2Q'16	1Q'16	2Q'15	QoQ%	YoY%
Citicorp	16,705	16,080	17,501	4%	-5%
Citi Holdings	843	1,475	1,969	-43%	-57%
Total Revenues	\$17,548	\$17,555	\$19,470	-	-10%
Adjusted Revenues <sup>(a)</sup>	\$17,548	\$17,555	\$19,158	-	-8%
Expenses	\$10,369	\$10,523	\$10,928	-1%	-5%
Net Credit Losses	1,616	1,724	1,920	-6%	-16%
Credit Reserve Build / (Release) <sup>(b)</sup>	(256)	233	(453)	NM	43%
Provision for Benefits and Claims	49	88	181	-44%	-73%
Total Cost of Credit	\$1,409	\$2,045	\$1,648	-31%	-15%
Income from Continuing Operations Before Taxes	\$5,770	\$4,987	\$6,894	16%	-16%
Provision for Income Taxes	1,723	1,479	2,036	16%	-15%
Income from Continuing Operations	\$4,047	\$3,508	\$4,858	15%	-17%
Net Income (Loss) from Discontinued Operations	(23)	(2)	6	NM	NM
Non-Controlling Interest	26	5	18	NM	44%
Citigroup Net Income	\$3,998	\$3,501	\$4,846	14%	-17%
Adjusted Net Income <sup>(a)</sup>	\$3,998	\$3,501	\$4,650	14%	-14%
Common Equity Tier 1 Capital Ratio	12.5%	12.3%	11.4%		
Supplementary Leverage Ratio	7.5%	7.4%	6.7%		
Return on Average Common Equity	7.0%	6.4%	9.1%		
Book Value per Share	\$73.19	\$71.47	\$68.27	2%	7%
Tangible Book Value per Share	\$63.53	\$62.58	\$59.18	2%	7%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### **Citigroup**

**Citigroup revenues** of \$17.5 billion in the second quarter 2016 decreased 8%. Excluding the impact of foreign exchange translation<sup>5</sup>, Citigroup revenues decreased 6%, driven by a 56% decrease in Citi Holdings, while Citicorp revenues were unchanged versus the prior year period.

**Citigroup's net income** decreased 14% to \$4.0 billion in the second quarter 2016, driven by the lower revenues and a higher effective tax rate, partially offset by lower cost of credit and lower operating expenses. Citigroup's effective tax rate was 30% in the current quarter, an increase from 29% in the second quarter 2015.

**Citigroup's operating expenses** decreased 5% to \$10.4 billion in the second quarter 2016, as lower expenses in Citi Holdings and a benefit from foreign exchange translation were partially offset by ongoing investments in Citicorp. Citigroup's cost of credit in the second quarter 2016 was \$1.4 billion, a 15% decrease, driven by a 16% decrease in net credit losses, partially offset by a smaller net loan loss reserve release.

**Citigroup's allowance for loan losses** was \$12.3 billion at quarter end, or 1.96% of total loans, compared to \$14.1 billion, or 2.25% of total loans, at the end of the prior year period. Total non-accrual assets of \$6.3 billion fell 6% from the prior year period. Consumer non-accrual loans declined 30% to \$3.7 billion. Corporate non-accrual loans of \$2.5 billion increased \$1.2 billion from the prior year period and 6% from the prior quarter, mostly related to energy-related loans in the *Institutional Clients Group (ICG)*.

**Citigroup's loans** were \$634 billion as of quarter end, approximately unchanged from the prior year period, and up 2% in constant dollars. In constant dollars, 6% growth in Citicorp loans was largely offset by continued declines in Citi Holdings, driven primarily by continued reductions in the *North America* mortgage portfolio.

**Citigroup's deposits** were \$938 billion as of quarter end, up 3%, and up 5% in constant dollars. In constant dollars, Citicorp deposits increased 6%, driven by a 5% increase in *ICG* deposits and a 2% increase in *Global Consumer Banking (GCB)* deposits. In constant dollars, Citi Holdings deposits declined 35%, driven by divestiture activity.

<sup>(</sup>a) Excludes CVA / DVA in 2Q'15. For additional information, please refer to Appendix A.

<sup>(</sup>b) Includes provision for unfunded lending commitments.

**Citigroup's book value** per share was \$73.19 and tangible book value per share was \$63.53, each as of quarter end, both representing 7% increases. At quarter end, Citigroup's Common Equity Tier 1 Capital ratio was 12.5%, up from 11.4% in the prior year period. Citigroup's Supplementary Leverage Ratio for the second quarter 2016 was 7.5%, up from 6.7% in the prior year period. During the second quarter 2016, Citigroup returned a total of approximately \$1.5 billion of capital to common shareholders in the form of dividends and repurchases of approximately 30 million common shares.

Citicorp (\$ in millions, except as otherwise noted)	2Q'16	1Q'16	2Q'15	QoQ%	YoY%
Global Consumer Banking	7,733	7,770	8,184	-	-6%
Institutional Clients Group	8,846	8,036	8,946	10%	-1%
Corporate / Other	126	274	371	-54%	-66%
Total Revenues	\$16,705	\$16,080	\$17,501	4%	-5%
Adjusted Revenues <sup>(a)</sup>	\$16,705	\$16,080	\$17,198	4%	-3%
Expenses	\$9,511	\$9,695	\$9,566	-2%	-1%
Net Credit Losses	1,514	1,581	1,586	-4%	-5%
Credit Reserve Build / (Release)(b)	(27)	266	(270)	NM	90%
Provision for Benefits and Claims	20	28	21	-29%	-5%
Total Cost of Credit	\$1,507	\$1,875	\$1,337	-20%	13%
Net Income	\$3,905	\$3,155	\$4,690	24%	-17%
Adjusted Net Income <sup>(a)</sup>	\$3,905	\$3,155	\$4,500	24%	-13%
Adjusted Revenues <sup>(a)</sup>					
North America	8,234	7,920	8,274	4%	-
EMEA	2,615	2,207	2,435	18%	7%
Latin America	2,281	2,216	2,443	3%	-7%
Asia	3,449	3,463	3,675	-	-6%
Corporate / Other	126	274	371	-54%	-66%
Adjusted Income from Continuing Operations (a)					
North America	1,901	1,444	2,074	32%	-8%
EMEA	720	399	613	80%	17%
Latin America	580	493	610	18%	-5%
Asia	837	854	984	-2%	-15%
Corporate / Other	(89)	(29)	231	NM	NM
EOP Assets (\$B)	1,753	1,728	1,705	1%	3%
EOP Loans (\$B)	592	573	568	3%	4%
EOP Deposits (\$B)	932	925	896	1%	4%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Citicorp

**Citicorp revenues** of \$16.7 billion decreased 3%, driven by a 6% decrease in *GCB* revenues, partially offset by a 2% increase in *ICG* revenues. *Corporate/Other* revenues were \$126 million, compared to \$371 million in the prior year period, driven by the absence of gains on real estate sales and lower debt buyback activity.

**Citicorp net income** decreased 13% to \$3.9 billion, from \$4.5 billion in the prior year period, driven by the lower revenues and higher cost of credit, partially offset by lower operating expenses.

**Citicorp operating expenses** decreased 1% to \$9.5 billion, reflecting efficiency savings and a benefit from foreign exchange translation, partially offset by ongoing investments in the franchise.

**Citicorp cost of credit** of \$1.5 billion in the second quarter 2016 increased 13%, largely driven by lower net loan loss reserve releases in the current quarter. Net loan loss reserve releases were \$27 million, compared to net

<sup>(</sup>a) Excludes CVA / DVA in 2Q'15. For additional information, please refer to Appendix A.

<sup>(</sup>b) Includes provision for unfunded lending commitments.

loan loss reserve releases of \$270 million in the prior year period, while net credit losses decreased 5% to \$1.5 billion. Citicorp's consumer loans 90+ days delinquent decreased 3% to \$2.0 billion, and the 90+ days delinquency ratio improved to 0.69% of loans.

**Citicorp end of period loans** of \$592 billion increased 4%. In constant dollars, Citicorp end of period loans grew 6%, with 6% growth in corporate loans to \$307 billion and 6% growth in consumer loans to \$285 billion.

Global Consumer Banking (\$ in millions, except as otherwise noted)	2Q'16	1Q'16	2Q'15	QoQ%	YoY%
North America	4,756	4,874	4,895	-2%	-3%
Latin America	1,248	1,241	1,432	1%	-13%
Asia <sup>(a)</sup>	1,729	1,655	1,857	4%	-7%
Total Revenues	\$7,733	\$7,770	\$8,184	-	-6%
Expenses	\$4,304	\$4,408	\$4,338	-2%	-1%
Net Credit Losses	1,373	1,370	1,504	-	-9%
Credit Reserve Build / (Release)(b)	32	87	(101)	-63%	NM
Provision for Benefits and Claims	20	28	21	-29%	-5%
Total Cost of Credit	\$1,425	\$1,485	\$1,424	-4%	-
Net Income	\$1,322	\$1,229	\$1,606	8%	-18%
Income from Continuing Operations					
North America	842	860	1,085	-2%	-22%
Latin America	184	156	190	18%	-3%
Asia <sup>(a)</sup>	297	215	336	38%	-12%
Key Indicators (\$B)					
Retail Banking Average Loans	141	140	143	1%	-1%
Retail Banking Average Deposits	299	296	298	1%	-
Investment Sales	19	16	26	15%	-26%
Cards Average Loans	132	131	130	-	2%
Cards Purchase Sales	96	85	90	13%	7%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

## Global Consumer Banking

**GCB** revenues of \$7.7 billion decreased 6%. In constant dollars, revenues decreased 2%, driven by a 3% decrease in *North America GCB*, while international *GCB* revenues were unchanged versus the prior year period.

**GCB** net income decreased 18% to \$1.3 billion, driven by the lower revenues, partially offset by lower operating expenses. Operating expenses decreased 1% to \$4.3 billion, as efficiency savings were partially offset by slightly higher repositioning expenses and an increase in ongoing investment spending.

**North America** *GCB* **revenues** of \$4.8 billion decreased 3%, with lower revenues in Citi-branded cards, Citi retail services and retail banking. Citi-branded cards revenues of \$1.9 billion decreased 1%, as a modest benefit from the previously-disclosed acquisition of the Costco portfolio (acquired on June 17, 2016) was offset by the continued impact of higher rewards costs in the existing portfolio and higher payment rates. Citi retail services revenues of \$1.5 billion decreased 4%, primarily driven by the impact of renewing and extending several partnership programs, principally that with The Home Depot, as well as the absence of revenues associated with two portfolios sold in the prior quarter. Retail banking revenues declined 4% to \$1.3 billion, as lower mortgage activity was only partially offset by continued growth in consumer and commercial banking.

**North America GCB** net income was \$843 million, down 22%, driven by the decrease in revenues, higher operating expenses and a higher cost of credit. Operating expenses increased 5% to \$2.4 billion, primarily driven by the Costco portfolio acquisition as well as continued marketing investments, partially offset by ongoing efficiency savings.

<sup>(</sup>a) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

<sup>(</sup>b) Includes provision for unfunded lending commitments.

**North America GCB cost of credit** increased 13% to \$1.0 billion. The net loan loss reserve build in the second quarter 2016 was \$57 million, compared to a net loan loss reserve release of \$108 million in the prior year period, mostly reflecting a reserve build in Citi-branded cards driven by volume growth and the impact of the Costco portfolio acquisition. Net credit losses of \$953 million decreased 5%, driven by a 7% decrease in Citi-branded cards to \$467 million and a 3% decrease in Citi retail services to \$442 million.

**International GCB revenues** decreased 9% to \$3.0 billion and were unchanged in constant dollars. On this basis, revenues in *Latin America GCB* of \$1.2 billion increased 4%, reflecting increases in retail banking loans and deposits as well as card purchase sales, partially offset by a continued decline in card balances, driven by ongoing higher payment rates. Revenues in *Asia GCB* of \$1.7 billion decreased 4%, driven by lower wealth management and retail lending revenues, while cards revenues were unchanged from the prior year period.

International *GCB* net income decreased 8% to \$479 million. In constant dollars, net income increased 7%, driven by lower credit costs. Operating expenses decreased 7% on a reported basis and decreased 1% in constant dollars as ongoing efficiency savings offset investment spending and slightly higher repositioning costs. Credit costs decreased 22% but decreased 13% on a constant dollar basis. On such basis, the net loan loss reserve release was \$25 million, compared to a net loan loss reserve build of \$6 million in the prior year period, net credit losses decreased 7% and the net credit loss rate was 1.54% of average loans, improved from 1.65% in the prior year period.

Institutional Clients Group (\$ in millions)	2Q'16	1Q'16	2Q'15	QoQ%	YoY%
Treasury & Trade Solutions	2,048	1,951	1,955	5%	5%
Investment Banking	1,217	875	1,290	39%	-6%
Private Bank	738	746	747	-1%	-1%
Corporate Lending <sup>(a)</sup>	389	455	476	-15%	-18%
Total Banking	4,392	4,027	4,468	9%	-2%
Fixed Income Markets	3,468	3,085	3,047	12%	14%
Equity Markets	788	706	649	12%	21%
Securities Services	531	562	570	-6%	-7%
Other	(130)	(278)	(25)	53%	NM
Total Markets & Securities Services	4,657	4,075	4,241	14%	10%
Product Revenues <sup>(b)</sup>	\$9,049	\$8,102	\$8,709	12%	4%
Gain / (Loss) on Loan Hedges	(203)	(66)	(66)	NM	NM
Total Revenues <sup>(c)</sup>	\$8,846	\$8,036	\$8,643	10%	2%
CVA / DVA (as excluded above)	-	-	303	NM	NM
Total Revenues	\$8,846	\$8,036	\$8,946	10%	-1%
Expenses	\$4,760	\$4,869	\$4,842	-2%	-2%
Net Credit Losses	141	211	82	-33%	72%
Credit Reserve Build / (Release) <sup>(d)</sup>	(59)	179	(169)	NM	65%
Total Cost of Credit	\$82	\$390	\$(87)	-79%	NM
Net Income	\$2,698	\$1,949	\$2,845	38%	-5%
Adjusted Net Income <sup>(c)</sup>	\$2,698	\$1,949	\$2,655	38%	2%
Adjusted Revenues <sup>(c)</sup>					
North America	3,478	3,046	3,379	14%	3%
EMEA	2,615	2,207	2,435	18%	7%
Latin America	1,033	975	1,011	6%	2%
Asia	1,720	1,808	1,818	-5%	-5%
Adjusted Income from Continuing Operations <sup>(c)</sup>					
North America	1,059	584	989	81%	7%
EMEA	720	399	613	80%	17%
Latin America	396	337	420	18%	-6%
Asia	540	639	648	-15%	-17%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Institutional Clients Group

*ICG* revenues of \$8.8 billion increased 2%, driven by a 10% increase in *Markets and Securities Services* revenues, partially offset by a 5% decrease in *Banking* revenues.

Banking revenues of \$4.2 billion decreased 5%. Excluding the gain / (loss) on loan hedges within Corporate Lending, Banking revenues of \$4.4 billion decreased 2%. Treasury and Trade Solutions (TTS) revenues of \$2.0 billion increased 5%. In constant dollars, TTS revenues grew 9% reflecting continued growth in transaction volumes. Investment Banking revenues of \$1.2 billion decreased 6%, primarily reflecting lower industry-wide activity during the current quarter. Advisory revenues decreased 7% to \$238 million and equity underwriting fell 41% to \$174 million, while debt underwriting revenues increased 9% to \$805 million. Private Bank revenues decreased 1% to \$738 million, primarily driven by lower capital markets and managed investments revenues. Corporate Lending revenues of \$389 million declined 18% (excluding gain / (loss) on loan hedges), driven by an adjustment to the residual value of a lease financing as well as higher hedging costs.

<sup>(</sup>a) Excludes gain / (loss) on hedges related to accrual loans. For additional information, please refer to Footnote 6.

<sup>(</sup>b) Excludes CVA / DVA in 2Q'15 and gain / (loss) on hedges related to accrual loans in all periods.

<sup>(</sup>c) Excludes CVA / DVA in 2Q'15. For additional information, please refer to Appendix A.

<sup>(</sup>d) Includes provision for unfunded lending commitments.

Markets and Securities Services revenues of \$4.7 billion increased 10%. Fixed Income Markets revenues of \$3.5 billion increased 14%, driven by an increase in corporate client activity in rates and currencies as well as a better trading environment in the current quarter, partially offset by lower revenues in securitized products driven by decreased trading opportunities. Equity Markets revenues of \$788 million increased 21%. The second quarter 2015 included a previously-disclosed charge to revenues of \$175 million for valuation adjustments related to certain financing transactions. Excluding this adjustment, Equity Markets revenues decreased 4% driven by lower market activity as well as the comparison to strong trading performance in Asia in the prior year. Securities Services revenues of \$531 million decreased 7% and declined 3% in constant dollars, largely reflecting the absence of revenues from divested businesses.

*ICG* net income of \$2.7 billion increased 2%, driven by the higher revenues and lower operating expenses, partially offset by a higher cost of credit. *ICG* operating expenses decreased 2% to \$4.8 billion, driven by repositioning savings and a benefit from foreign exchange translation. *ICG* cost of credit was \$82 million, compared to negative \$87 million in the prior year period. *ICG* cost of credit included net credit losses of \$141 million (\$82 million in the prior year period) and a net loan loss reserve release of \$59 million (net loan loss reserve release of \$169 million in the prior year period). The allowance for loan losses attributable to energy-related loans in *ICG* decreased to 3.9% of funded exposures as of the second quarter 2016, compared to 4.2% as of the first quarter 2016, as net credit losses in the portfolio were offset by previously-established reserves.

*ICG* average loans grew 5% to \$303 billion while end of period deposits increased 3% to \$607 billion. In constant dollars, average loans increased 6%, while end of period deposits increased 5%.

Citi Holdings (\$ in millions, except as otherwise noted)	2Q'16	1Q'16	2Q'15	QoQ%	YoY%
Total Revenues	\$843	\$1,475	\$1,969	-43%	-57%
Adjusted Revenues <sup>(a)</sup>	\$843	\$1,475	\$1,960	-43%	-57%
Expenses	\$858	\$828	\$1,362	4%	-37%
Net Credit Losses	102	143	334	-29%	-69%
Credit Reserve Build / (Release) <sup>(b)</sup>	(229)	(33)	(183)	NM	-25%
Provision for Benefits and Claims	29	60	160	-52%	-82%
Total Cost of Credit	\$(98)	\$170	\$311	NM	NM
Net Income	\$93	\$346	\$156	-73%	-40%
Adjusted Net Income <sup>(a)</sup>	\$93	\$346	\$150	-73%	-38%
EOP Assets (\$B)	66	73	124	-10%	-47%
EOP Loans (\$B)	41	45	64	-9%	-35%
EOP Deposits (\$B)	6	9	12	-30%	-45%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Citi Holdings

**Citi Holdings revenues** of \$843 billion decreased 57% from the prior year period, mainly reflecting continued reductions in Citi Holdings assets and lower gains on asset sales. As of the end of the second quarter 2016, Citi Holdings assets were \$66 billion, 47% below the prior year period and 10% below the prior quarter, primarily reflecting continued asset sales, and represented approximately 4% of total Citigroup assets. As of the end of the second quarter 2016, Citigroup had signed agreements to reduce Citi Holdings assets by an additional \$7 billion.

Citi Holdings net income was \$93 million, compared to \$150 million in the prior year period, reflecting the lower revenues, partially offset by lower operating expenses and a lower cost of credit. Citi Holdings operating expenses declined 37% to \$858 million, primarily driven by the ongoing decline in assets, partially offset by higher legal expenses. Operating expenses in the second quarter 2016 included legal and related expenses of \$116 million, compared to \$79 million in the prior year period. Cost of credit of negative \$98 million compared to \$311 million in the prior year period. The net loan loss reserve release was \$229 million, compared to \$183 million in the prior year period, primarily reflecting the impact of asset sales. Net credit losses declined 69% to \$102 million, reflecting the impact of ongoing divestiture activity as well as continued improvement in the *North America* mortgage portfolio.

<sup>(</sup>a) Excludes CVA / DVA in 2Q'15. For additional information, please refer to Appendix A.

<sup>(</sup>b) Includes provision for unfunded lending commitments.

**Citi Holdings allowance for credit losses** was \$1.9 billion at the end of the second quarter 2016, or 4.5% of loans, compared to \$3.7 billion, or 5.8% of loans, in the prior year period. 90+ days delinquent consumer loans in Citi Holdings decreased 47% to \$0.9 billion, or 2.2% of loans.

Citicorp Results by Region <sup>(a)</sup>	Revenues Income from Continuir				ing Ops.	
(\$ in millions)	2Q'16	1Q'16	2Q'15	2Q'16	1Q'16	2Q'15
North America						
Global Consumer Banking	4,756	4,874	4,895	842	860	1,085
Institutional Clients Group	3,478	3,046	3,379	1,059	584	989
Total North America	\$8,234	\$7,920	\$8,274	\$1,901	\$1,444	\$2,074
EMEA (Institutional Clients Group only)	\$2,615	\$2,207	\$2,435	\$720	\$399	\$613
Latin America						
Global Consumer Banking	1,248	1,241	1,432	184	156	190
Institutional Clients Group	1,033	975	1,011	396	337	420
Total Latin America	\$2,281	\$2,216	\$2,443	\$580	\$493	\$610
Asia						
Global Consumer Banking <sup>(b)</sup>	1,729	1,655	1,857	297	215	336
Institutional Clients Group	1,720	1,808	1,818	540	639	648
Total Asia	\$3,449	\$3,463	\$3,675	\$837	\$854	\$984
Corporate / Other	\$126	\$274	\$371	\$(89)	\$(29)	\$231
Citicorp	\$16,705	\$16,080	\$17,198	\$3,949	\$3,161	\$4,512

Note: Totals may not sum due to rounding. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

Citigroup will host a conference call today at 11:30 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at http://www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 98883113.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

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Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Second Quarter 2016 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Certain statements in this release are "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this release and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2015 Annual Report on Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citigroup does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

Press: Mark Costiglio (212) 559-4114 Investors: Susan Kendall (212) 559-2718

Fixed Income Investors: Thomas Rogers (212) 559-5091

<sup>(</sup>a) Excludes CVA / DVA in 2Q'15. For additional information, please refer to Appendix A.

<sup>(</sup>b) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

## Appendix A

Citigroup (\$ in millions, except per share amounts)	2Q'16	1Q'16	2Q'15
Reported Revenues (GAAP) Impact of CVA / DVA	\$17,548 -	\$17,555 -	<b>\$19,470</b> 312
Adjusted Revenues Impact of FX Translation	\$17,548	<b>\$17,555</b>	\$19,158 (537)
Adjusted Revenues in Constant Dollars	\$17,548	\$17,590	\$18,621
Reported Net Income (GAAP) Impact of CVA / DVA	\$3,998 -	\$3,501 -	<b>\$4,846</b> 196
Adjusted Net Income	\$3,998	\$3,501	\$4,650
Preferred Dividends  Adjusted Net Income to Common	322 <b>\$3,676</b>	210 <b>\$3,291</b>	202 <b>\$4,448</b>
Reported EPS (GAAP)	\$1.24	\$1.10	\$1.51
Impact of CVA / DVA  Adjusted EPS	\$1.24	<u> </u>	0.06 <b>\$1.45</b>
Average Assets (\$B)	\$1,807	\$1,778	\$1,840
Adjusted ROA	0.89%	0.79%	1.01%
•			
Average TCE	\$184,130	\$181,336	\$176,538
Adjusted RoTCE  Note: Totals may not sum due to rounding.	8.0%	7.3%	10.1%
Citicorp (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues (GAAP)	\$16,705	\$16,080	\$17,501
Impact of CVA / DVA Adjusted Revenues	\$16,705	\$16,080	303 <b>\$17,198</b>
Impact of FX Translation	φ10,703 -	13	(495)
Adjusted Revenues in Constant Dollars	\$16,705	\$16,093	\$16,703
Reported Net Income (GAAP) Impact of CVA / DVA	\$3,905 -	\$3,155 -	<b>\$4,690</b> 190
Adjusted Net Income  Note: Totals may not sum due to rounding.	\$3,905	\$3,155	\$4,500
	00140	40140	00145
Institutional Clients Group (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues (GAAP)	\$8,846	\$8,036	\$8,946
Impact of CVA / DVA		<u>-</u>	303
Adjusted Revenues	\$8,846	\$8,036	\$8,643
Reported Net Income (GAAP) Impact of CVA / DVA	\$2,698 -	\$1,949 -	<b>\$2,845</b> 190
Adjusted Net Income  Note: Totals may not sum due to rounding.	\$2,698	\$1,949	\$2,655
Citi Holdings (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues (GAAP)	\$843	\$1,475	\$1,969
Impact of CVA / DVA Adjusted Revenues	\$843	\$1,475	9 <b>\$1,960</b>
Impact of FX Translation		23	(42)
Adjusted Revenues in Constant Dollars	\$843	\$1,498	\$1,918
Reported Net Income (GAAP) Impact of CVA / DVA	<b>\$93</b> -	\$346 -	<b>\$156</b> 6
Adjusted Net Income  Note: Totals may not sum due to rounding.	\$93	\$346	\$150

## Appendix B

Citigroup (\$ in billions)	2Q'16	1Q'16	2Q'15
Reported EOP Loans	\$634	\$619	\$632
Impact of FX Translation	-	(4)	(12)
EOP Loans in Constant Dollars	\$634	\$615	\$621
Reported EOP Deposits	\$938	\$935	\$908
Impact of FX Translation		(5)	(17)
<b>EOP Deposits in Constant Dollars</b> Note: Totals may not sum due to rounding.	\$938	\$929	\$891
Citicorp (\$ in billions)	2Q'16	1Q'16	2Q'15
Reported EOP Loans	\$592	\$573	\$568
Impact of FX Translation	-	(4)	(11)
EOP Loans in Constant Dollars	\$592	\$570	\$557
Reported EOP Deposits	\$932	\$925	\$896
Impact of FX Translation	<u> </u>	(6)	(15)
<b>EOP Deposits in Constant Dollars</b> Note: Totals may not sum due to rounding.	\$932	\$920	\$881
Global Consumer Banking (\$ in billions)	2Q'16	1Q'16	2Q'15
Reported EOP Loans	\$285	\$273	\$274
Impact of FX Translation	-	(2)	(6)
EOP Loans in Constant Dollars	\$285	\$270	\$268
Reported EOP Deposits	\$302	\$303	\$301
Impact of FX Translation		(3)	(6)
EOP Deposits in Constant Dollars  Note: Totals may not sum due to rounding.	\$302	\$300	\$295
Institutional Clients Group (\$ in billions)	2Q'16	1Q'16	2Q'15
Reported Average Loans	\$303	\$295	\$288
Impact of FX Translation	-	1	(3)
Average Loans in Constant Dollars	\$303	\$296	\$285
Reported EOP Deposits	\$607	\$607	\$588
Impact of FX Translation	<u> </u>	(3)	(9)
<b>EOP Deposits in Constant Dollars</b> Note: Totals may not sum due to rounding.	\$607	\$604	\$579

10

## Appendix B (Cont.)

International Consumer Banking (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues	\$2,977	\$2,896	\$3,289
Impact of FX Translation	<u> </u>	7	(299)
Revenues in Constant Dollars	\$2,977	\$2,903	\$2,990
Reported Expenses	\$1,872	\$1,902	\$2,022
Impact of FX Translation	<u> </u>	11	(135)
Expenses in Constant Dollars	\$1,872	\$1,913	\$1,887
Reported Credit Costs	\$407	\$464	\$524
Impact of FX Translation		(1)	(57)
Credit Costs in Constant Dollars	\$407	\$463	\$467
Reported Net Income	\$479	\$369	\$521
Impact of FX Translation		(2)	(73)
Net Income in Constant Dollars  Note: Totals may not sum due to rounding.	\$479	\$367	\$448
Latin America Consumer Banking (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues	\$1,248	\$1,241	\$1,432
Impact of FX Translation	<u> </u>	(12)	(234)
Revenues in Constant Dollars	\$1,248	\$1,229	\$1,198
Reported Expenses	\$726	\$720	\$846
Impact of FX Translation		(5)	(85)
Expenses in Constant Dollars  Note: Totals may not sum due to rounding.	\$726	\$715	\$761
Asia Consumer Banking <sup>(1)</sup> (\$ in millions)	2Q'16	1Q'16	2Q'15
Reported Revenues	\$1,729	\$1,655	\$1,857
Impact of FX Translation		19	(65)
Revenues in Constant Dollars	\$1,729	\$1,674	\$1,792
Reported Expenses	\$1,146	\$1,182	\$1,176
Impact of FX Translation	<u> </u>	16	(50)
Expenses in Constant Dollars  Note: Totals may not sum due to rounding.  (1) For propriate purposes. Asia CCR includes the results of one	\$1,146	\$1,198	\$1,126

(1) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

Treasury and Trade Solutions	2Q'16	1Q'16	2Q'15
(\$ in millions)			
Reported Revenues	\$2,048	\$1,951	\$1,955
Impact of FX Translation	-	13	(72)
Revenues in Constant Dollars	\$2,048	\$1,964	\$1,883

Note: Totals may not sum due to rounding.

Appendix C			
(\$ in millions)	6/30/2016 <sup>(1)</sup>	3/31/2016	6/30/2015
Citigroup Common Stockholders' Equity <sup>(2)</sup>	\$212,819	\$209,947	\$205,610
Add: Qualifying noncontrolling interests	134	143	146
Regulatory Capital Adjustments and Deductions:  Less:			
Accumulated net unrealized losses on cash flow hedges, net of tax <sup>(3)</sup>	(149)	(300)	(731
Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax <sup>(4)</sup>	574	562	474
Intangible Assets:			
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(5)</sup>	21,825	21,935	22,312
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	5,358	3,332	4,15
Defined benefit pension plan net assets	964	870	815
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	22,942	23,414	23,760
Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs <sup>(6)</sup>	6,873	7,254	9,538
Common Equity Tier 1 Capital (CET1)	\$154,566	\$153,023	\$145,435
Risk-Weighted Assets (RWA)	\$1,231,658	\$1,239,575	\$1,278,593
Common Equity Tier 1 Capital Ratio (CET1 / RWA)	12.5%	12.3%	11.4%

Note: Citi's Common Equity Tier 1 Capital ratio and related components reflect full implementation of the U.S. Basel III rules. Risk-weighted assets are based on the Basel III Advanced Approaches for determining total risk-weighted assets.

- (1) Preliminary.
- (2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
- (3) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.
- (4) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.
- (5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- (6) Assets subject to the 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For all periods presented, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

Appendix D				
(\$ in millions)	6/30/2016 <sup>(1)</sup>	3/31/2016	6/30/2015	
Common Equity Tier 1 Capital (CET1)	\$154,566	\$153,023	\$145,435	
Additional Tier 1 Capital (AT1) <sup>(2)</sup>	19,475	18,119	14,956	
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$174,041	\$171,142	\$160,391	
Total Leverage Exposure (TLE)	\$2,328,601	\$2,300,427	\$2,386,189	
Supplementary Leverage Ratio (T1C / TLE)	7.5%	7.4%	6.7%	

Note: Citi's Supplementary Leverage Ratio and related components reflect full implementation of the U.S. Basel III rules.

(1) Preliminary

(2) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Appendix E					
(\$ in millions, except per share amounts)	6/30/2016 <sup>(1)</sup>	3/31/2016	6/30/201		
Total Citigroup Stockholders' Equity	\$231,888	\$227,522	\$219,440		
Less: Preferred Stock	19,253	17,753	13,968		
Common Equity	\$212,635	\$209,769	\$205,472		
Less:					
Goodwill	22,496	22,575	23,012		
Intangible Assets (other than MSRs)	5,521	3,493	4,071		
Goodwill and Intangible Assets (other than MSRs) Related to Assets Held-for-Sale	30	30	274		
Tangible Common Equity (TCE)	\$184,588	\$183,671	\$178,115		
Common Shares Outstanding (CSO)	2,905	2,935	3,010		
Tangible Book Value Per Share (TCE / CSO)	\$63.53	\$62.58	\$59.18		

<sup>(1)</sup> Preliminary.

<sup>&</sup>lt;sup>1</sup> Preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio, which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. For the composition of Citigroup's CET1 Capital and ratio, see Appendix C.

<sup>&</sup>lt;sup>2</sup> Preliminary. Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. For the composition of Citigroup's SLR, see Appendix D.

<sup>&</sup>lt;sup>3</sup> Preliminary. Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.

<sup>&</sup>lt;sup>4</sup> Credit Valuation Adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; Funding Valuation Adjustments (FVA) on derivatives; and Debt Valuation Adjustments (DVA) on Citigroup's fair value option liabilities (collectively referred to as CVA/DVA). Effective January 1, 2016, Citigroup early adopted on a prospective basis the amendment in *ASU No. 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, related to the presentation of DVA on fair value option liabilities. Accordingly, beginning in the first quarter 2016, the portion of the change in fair value of these liabilities related to changes in Citigroup's own credit spreads (DVA) are reflected as a component of Accumulated Other Comprehensive Income (AOCI); previously these amounts were recognized in Citigroup's revenues and net income. In this release, results for the second quarter 2015 exclude the impact of CVA/DVA, as applicable, for consistency with the current period's presentation. Citigroup's results of operations excluding the impact of CVA/DVA in such prior period are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix A.

<sup>&</sup>lt;sup>5</sup> Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendices A and B.

<sup>&</sup>lt;sup>6</sup> Hedges on accrual loans reflect the mark-to-market on credit derivatives used to hedge the corporate accrual loan portfolio. The fixed premium cost of these hedges is included in (netted against) the core lending revenues to reflect the cost of the credit protection. Results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.