| 会社名 | バンク・オブ・アメリカ・コーポレーション <br> （Bank of America Corporation） |
| :---: | :---: |
| 代表者名 | ブライアン・T・モイニハン |
|  | （Brian T．Moynihan） |
|  | 取締役会会長兼最高経営責任者 |
|  | （Chairman of the Board and Chief Executive Officer） |
| （コード番号 | 8648 東証第一部外国株） |
| 問合せ先 | 東京都港区元赤坂一丁目 2 番 7 号 |
|  | 赤坂Kタワー |
|  | アンダーソン・毛利•友常法律事務所 |
|  | 弁護士 田中 収／弁護士 吉井 一浩 |
|  | TEL 03－6888－1000 |

## 米国証券取引委員会への Form 8－K の提出

バンク・オブ・アメリカ・コーポレーションは，2016年7月12日付で，米国証券取引委員会に事業セグメントの組替えに係る Form 8－K を提出いたしました。内容については，添付をご参照くださ い。

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 12, 2016

# BANK OF AMERICA CORPORATION <br> (Exact name of registrant as specified in its charter) 

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)

56-0906609
(IRS Employer Identification No.)

100 North Tryon Street
Charlotte, North Carolina 28255
(Address of principal executive offices)
(704) 386-5681
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 7.01. REGULATION FD DISCLOSURE.

From time to time, Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Corporation's Annual Report on Form 10K for the year ended December 31, 2015, the Corporation reported its results of operations through five business segments: Consumer Banking, Global Wealth \& Investment Management, Global Banking, Global Markets and Legacy Assets \& Servicing, with the remaining operations recorded in All Other. Effective April 1, 2016, to align the segments with how we now manage the businesses, the Corporation changed its basis of presentation by eliminating the Legacy Assets \& Servicing segment, and following such change, we report our results of operations through the following four business segments: Consumer Banking, Global Wealth \& Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other.

The Corporation, in connection with the aforementioned realignment of its business segments, completed a review of all consumer real estate secured lending and servicing activities within Legacy Assets \& Servicing, Consumer Banking, Global Wealth \& Investment Management and All Other with a view to strategically align the business activities and loans, including loans serviced for others, into core and non-core categories, with core loans reflected on the balance sheet of the appropriate business segment or All Other and non-core loans exclusively on the balance sheet of All Other. The analysis was performed on the basis of loan and customer characteristics such as origination date, product type, loan-to-value, FICO and delinquency status consistent with our current consumer and mortgage servicing strategy. Generally, loans that were originated after January 1,2010 , qualified under government-sponsored enterprise underwriting guidelines, or otherwise met our underwriting guidelines in place in 2015 are characterized as core loans. Loans held in legacy private label securitizations, governmentinsured loans originated prior to 2010, loan products no longer originated, and loans originated prior to 2010 and classified as nonperforming or modified in a troubled debt restructuring prior to 2016 are generally characterized as non-core loans. The segment realignment resulted in a net $\$ 23$ billion and $\$ 1$ billion increase in consumer real estate loans held on the balance sheet of Consumer Banking and All Other, respectively, as of April 1, 2016. In addition, the revenue, credit costs and expenses related to the core and non-core loans, both owned and serviced for others, have been realigned to the appropriate business segment or All Other. Certain other normal, recurring adjustments were also made to the segment presentation; such amounts were not significant. Prior period balances and related metrics have been reclassified to conform to these revised classifications.

The information contained in this Form $8-\mathrm{K}$ is being furnished to assist investors in understanding how the Corporation's business segment results would have been presented in previously filed reports had such results been reported to reflect the realignment discussed above. This business segment realignment did not affect the Consolidated Statement of Income or Consolidated Balance Sheet. The Corporation's Second Quarter 2016 Form 10-Q and subsequent filings that include segment information will reflect this new alignment.

Revised Supplemental Information to reflect the segment realignment is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

Exhibit 99.1 is furnished herewith.

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Segment Realignment - Full Years 2015 and 2014, Quarterly Information for the First Quarter of 2016, and the Fourth, Third, Second and First Quarters of 2015.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: $\quad$ /s/ Rudolf A. Bless
Rudolf A. Bless
Chief Accounting Officer

Dated: July 12, 2016

## INDEX TO EXHIBITS

EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1 Revised Supplemental Information to Reflect Segment Realignment - Full Years 2015 and 2014, Quarterly Information for the First Quarter of 2016, and the Fourth, Third, Second and First Quarters of 2015.

## Bank of America



# Revised Supplemental Information to Reflect Segment Realignment Full Years 2015 and 2014 Quarterly Information for 2016 and 2015 

## Bank of America Corporation and Subsidiaries <br> Table of Contents

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## Description of Segment Realignment

From time to time, Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, the Corporation reported its results of operations through five business segments: Consumer Banking, Global Wealth \& Investment Management, Global Banking, Global Markets and Legacy Assets \& Servicing, with the remaining operations recorded in All Other. Effective April 1, 2016, to align the segments with how we now manage the businesses, the Corporation changed its basis of presentation by eliminating the Legacy Assets \& Servicing segment, and following such change, we report our results of operations through the following four business segments: Consumer Banking, Global Wealth \& Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other
(Dollars in millions)

|  | First Quarter 2016 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 9,386 | \$ | 5,272 | \$ | 1,488 | \$ | 2,481 | \$ | 1,180 | \$ | $(1,035)$ |
| Card income |  | 1,430 |  | 1,211 |  | 48 |  | 117 |  | 10 |  | 44 |
| Service charges |  | 1,837 |  | 997 |  | 19 |  | 745 |  | 72 |  | 4 |
| Investment and brokerage services |  | 3,182 |  | 69 |  | 2,536 |  | 16 |  | 568 |  | (7) |
| Investment banking income (loss) |  | 1,153 |  | 1 |  | 73 |  | 636 |  | 494 |  | (51) |
| Trading account profits (losses) |  | 1,662 |  | - |  | 36 |  | (2) |  | 1,595 |  | 33 |
| Mortgage banking income |  | 433 |  | 190 |  | 1 |  | - |  | - |  | 242 |
| Gains on sales of debt securities |  | 226 |  | - |  | - |  | - |  | - |  | 226 |
| Other income (loss) |  | 418 |  | 61 |  | 243 |  | 397 |  | 28 |  | (311) |
| Total noninterest income |  | 10,341 |  | 2,529 |  | 2,956 |  | 1,909 |  | 2,767 |  | 180 |
| Total revenue, net of interest expense (FTE basis) |  | 19,727 |  | 7,801 |  | 4,444 |  | 4,390 |  | 3,947 |  | (855) |
| Provision for credit losses |  | 997 |  | 531 |  | 25 |  | 553 |  | 9 |  | (121) |
| Noninterest expense |  | 14,816 |  | 4,538 |  | 3,275 |  | 2,171 |  | 2,450 |  | 2,382 |
| Income (loss) before income taxes (FTE basis) |  | 3,914 |  | 2,732 |  | 1,144 |  | 1,666 |  | 1,488 |  | $(3,116)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,234 |  | 1,003 |  | 420 |  | 612 |  | 518 |  | $(1,319)$ |
| Net income (loss) | \$ | 2,680 | \$ | 1,729 | \$ | 724 | \$ | 1,054 | \$ | 970 | \$ | $\stackrel{(1,797)}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 892,984 | \$ | 237,908 | \$ | 139,099 | \$ | 324,531 | \$ | 69,283 | \$ | 122,163 |
| Total assets ${ }^{(1)}$ |  | 2,173,618 |  | 646,523 |  | 295,711 |  | 387,640 |  | 581,226 |  | 262,518 |
| Total deposits |  | 1,198,455 |  | 578,196 |  | 260,482 |  | 297,134 |  | 35,886 |  | 26,757 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 901,113 | \$ | 240,591 | \$ | 139,690 | \$ | 329,485 | \$ | 73,446 | \$ | 117,901 |
| Total assets ${ }^{(1)}$ |  | 2,185,498 |  | 666,298 |  | 296,200 |  | 390,586 |  | 581,150 |  | 251,264 |
| Total deposits |  | 1,217,261 |  | 597,800 |  | 260,565 |  | 298,072 |  | 34,403 |  | 26,421 |
|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total rporation |  | nsumer <br> nking |  | WIM |  | obal <br> nking |  | lobal <br> arkets |  | All <br> ther |
| Net interest income (FTE basis) | \$ | 9,982 | \$ | 5,163 | \$ | 1,417 | \$ | 2,385 | \$ | 1,126 | \$ | (109) |
| Card income |  | 1,578 |  | 1,313 |  | 46 |  | 139 |  | 19 |  | 61 |
| Service charges |  | 1,862 |  | 1,045 |  | 18 |  | 730 |  | 64 |  | 5 |
| Investment and brokerage services |  | 3,236 |  | 66 |  | 2,638 |  | 20 |  | 518 |  | (6) |
| Investment banking income (loss) |  | 1,272 |  | 1 |  | 50 |  | 729 |  | 532 |  | (40) |
| Trading account profits |  | 963 |  | - |  | 44 |  | 34 |  | 797 |  | 88 |
| Mortgage banking income |  | 262 |  | 216 |  | 2 |  | - |  | 1 |  | 43 |
| Gains on sales of debt securities |  | 270 |  | - |  | - |  | 1 |  | - |  | 269 |
| Other income (loss) |  | 468 |  | 141 |  | 234 |  | 452 |  | 55 |  | (414) |
| Total noninterest income |  | 9,911 |  | 2,782 |  | 3,032 |  | 2,105 |  | 1,986 |  | 6 |
| Total revenue, net of interest expense (FTE basis) |  | 19,893 |  | 7,945 |  | 4,449 |  | 4,490 |  | 3,112 |  | (103) |
| Provision for credit losses |  | 810 |  | 684 |  | 15 |  | 233 |  | 30 |  | (152) |
| Noninterest expense |  | 14,010 |  | 4,638 |  | 3,497 |  | 2,086 |  | 2,767 |  | 1,022 |
| Income (loss) before income taxes (FTE basis) |  | 5,073 |  | 2,623 |  | 937 |  | 2,171 |  | 315 |  | (973) |
| Income tax expense (benefit) (FTE basis) |  | 1,737 |  | 929 |  | 332 |  | 800 |  | 148 |  | (472) |
| Net income (loss) | \$ | 3,336 | \$ | 1,694 | \$ | 605 | \$ | 1,371 | \$ | 167 | \$ | $\stackrel{(501)}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 886,156 | \$ | 235,498 | \$ | 137,022 | \$ | 314,599 | \$ | 68,835 | \$ | 130,202 |
| Total assets ${ }^{(1)}$ |  | 2,180,472 |  | 630,973 |  | 285,329 |  | 381,887 |  | 586,606 |  | 295,677 |
| Total deposits |  | 1,186,051 |  | 563,745 |  | 251,306 |  | 307,806 |  | 37,175 |  | 26,019 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 896,983 | \$ | 238,851 | \$ | 139,039 | \$ | 319,580 | \$ | 73,208 | \$ | 126,305 |
| Total assets ${ }^{(1)}$ |  | 2,144,316 |  | 645,427 |  | 296,271 |  | 381,975 |  | 548,790 |  | 271,853 |
| Total deposits |  | 1,197,259 |  | 577,832 |  | 260,893 |  | 296,162 |  | 37,038 |  | 25,334 |

[^0]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other (continued)
(Dollars in millions)

|  | Third Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | All <br> Other |  |
| Net interest income (FTE basis) | \$ | 9,697 | \$ | 5,122 | \$ | 1,374 | \$ | 2,294 | \$ | 1,096 | \$ | (189) |
| Card income |  | 1,510 |  | 1,249 |  | 44 |  | 132 |  | 18 |  | 67 |
| Service charges |  | 1,898 |  | 1,057 |  | 18 |  | 746 |  | 73 |  | 4 |
| Investment and brokerage services |  | 3,336 |  | 69 |  | 2,682 |  | 11 |  | 574 |  | - |
| Investment banking income (loss) |  | 1,287 |  | (1) |  | 55 |  | 752 |  | 521 |  | (40) |
| Trading account profits |  | 1,616 |  | - |  | 43 |  | 100 |  | 1,471 |  | 2 |
| Mortgage banking income |  | 407 |  | 290 |  | 2 |  | - |  | - |  | 115 |
| Gains on sales of debt securities |  | 385 |  | - |  | - |  | - |  | 1 |  | 384 |
| Other income (loss) |  | 603 |  | 225 |  | 248 |  | 280 |  | (1) |  | (149) |
| Total noninterest income |  | 11,042 |  | 2,889 |  | 3,092 |  | 2,021 |  | 2,657 |  | 383 |
| Total revenue, net of interest expense (FTE basis) |  | 20,739 |  | 8,011 |  | 4,466 |  | 4,315 |  | 3,753 |  | 194 |
| Provision for credit losses |  | 806 |  | 523 |  | (2) |  | 179 |  | 42 |  | 64 |
| Noninterest expense |  | 13,940 |  | 4,711 |  | 3,467 |  | 2,161 |  | 2,698 |  | 903 |
| Income (loss) before income taxes (FTE basis) |  | 5,993 |  | 2,777 |  | 1,001 |  | 1,975 |  | 1,013 |  | (773) |
| Income tax expense (benefit) (FTE basis) |  | 1,672 |  | 1,001 |  | 359 |  | 709 |  | 212 |  | (609) |
| Net income (loss) | \$ | 4,321 | \$ | 1,776 | \$ | 642 | \$ | 1,266 | \$ | 801 | \$ | $\stackrel{(164)}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 877,429 | \$ | 233,103 | \$ | 134,319 | \$ | 304,621 | \$ | 66,349 | \$ | 139,037 |
| Total assets ${ }^{(1)}$ |  | 2,168,993 |  | 623,324 |  | 274,272 |  | 370,246 |  | 594,142 |  | 307,009 |
| Total deposits |  | 1,159,231 |  | 555,987 |  | 243,980 |  | 296,321 |  | 36,818 |  | 26,125 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 882,076 | \$ | 234,995 | \$ | 135,805 | \$ | 309,500 | \$ | 70,159 | \$ | 131,617 |
| Total assets ${ }^{(1)}$ |  | 2,153,006 |  | 625,158 |  | 279,237 |  | 372,253 |  | 576,461 |  | 299,897 |
| Total deposits |  | 1,162,009 |  | 557,626 |  | 246,172 |  | 297,644 |  | 35,943 |  | 24,624 |


|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,684 | \$ | 5,043 | \$ | 1,352 | \$ | 2,170 | \$ | 988 | \$ | 1,131 |
| Card income |  | 1,477 |  | 1,207 |  | 41 |  | 128 |  | 36 |  | 65 |
| Service charges |  | 1,857 |  | 1,033 |  | 19 |  | 728 |  | 73 |  | 4 |
| Investment and brokerage services |  | 3,387 |  | 68 |  | 2,749 |  | 14 |  | 556 |  | - |
| Investment banking income (loss) |  | 1,526 |  | - |  | 84 |  | 777 |  | 718 |  | (53) |
| Trading account profits (losses) |  | 1,647 |  | - |  | 53 |  | 20 |  | 1,703 |  | (129) |
| Mortgage banking income |  | 1,001 |  | 359 |  | 3 |  | - |  | - |  | 639 |
| Gains (losses) on sales of debt securities |  | 168 |  | - |  | (1) |  | - |  | 7 |  | 162 |
| Other income (loss) |  | 432 |  | 47 |  | 267 |  | 399 |  | (131) |  | (150) |
| Total noninterest income |  | 11,495 |  | 2,714 |  | 3,215 |  | 2,066 |  | 2,962 |  | 538 |
| Total revenue, net of interest expense (FTE basis) |  | 22,179 |  | 7,757 |  | 4,567 |  | 4,236 |  | 3,950 |  | 1,669 |
| Provision for credit losses |  | 780 |  | 470 |  | 15 |  | 177 |  | 6 |  | 112 |
| Noninterest expense |  | 13,958 |  | 4,637 |  | 3,485 |  | 2,086 |  | 2,748 |  | 1,002 |
| Income before income taxes (FTE basis) |  | 7,441 |  | 2,650 |  | 1,067 |  | 1,973 |  | 1,196 |  | 555 |
| Income tax expense (benefit) (FTE basis) |  | 2,307 |  | 988 |  | 398 |  | 737 |  | 410 |  | (226) |
| Net income | \$ | 5,134 | \$ | 1,662 | \$ | 669 | \$ | 1,236 | \$ | 786 | \$ | 781 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 876,178 | \$ | 230,704 | \$ | 131,364 | \$ | 295,405 | \$ | 61,819 | \$ | 156,886 |
| Total assets ${ }^{(1)}$ |  | 2,151,966 |  | 620,355 |  | 268,908 |  | 361,867 |  | 599,985 |  | 300,851 |
| Total deposits |  | 1,146,789 |  | 552,973 |  | 239,974 |  | 288,117 |  | 39,051 |  | 26,674 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,196 | \$ | 232,271 | \$ | 133,499 | \$ | 301,558 | \$ | 65,962 | \$ | 147,906 |
| Total assets ${ }^{(1)}$ |  | 2,149,034 |  | 621,883 |  | 267,099 |  | 367,052 |  | 578,052 |  | 314,948 |
| Total deposits |  | 1,149,560 |  | 554,204 |  | 237,624 |  | 292,261 |  | 38,751 |  | 26,720 |

[^1]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Net interest income (FTE basis) | \$ | 9,626 | \$ | 5,003 | \$ | 1,343 | \$ | 2,201 | \$ | 973 | \$ | 106 |
| Card income |  | 1,394 |  | 1,168 |  | 49 |  | 100 |  | 9 |  | 68 |
| Service charges |  | 1,764 |  | 966 |  | 18 |  | 710 |  | 65 |  | 5 |
| Investment and brokerage services |  | 3,378 |  | 65 |  | 2,723 |  | 18 |  | 573 |  | (1) |
| Investment banking income (loss) |  | 1,487 |  | - |  | 72 |  | 852 |  | 630 |  | (67) |
| Trading account profits (losses) |  | 2,247 |  | - |  | 55 |  | 62 |  | 2,138 |  | (8) |
| Mortgage banking income |  | 694 |  | 467 |  | 2 |  | - |  | - |  | 225 |
| Gains on sales of debt securities |  | 268 |  | 1 |  | 1 |  | - |  | 2 |  | 264 |
| Other income (loss) |  | 271 |  | 44 |  | 247 |  | 443 |  | (199) |  | (264) |
| Total noninterest income |  | 11,503 |  | 2,711 |  | 3,167 |  | 2,185 |  | 3,218 |  | 222 |
| Total revenue, net of interest expense (FTE basis) |  | 21,129 |  | 7,714 |  | 4,510 |  | 4,386 |  | 4,191 |  | 328 |
| Provision for credit losses |  | 765 |  | 669 |  | 23 |  | 96 |  | 21 |  | (44) |
| Noninterest expense |  | 15,827 |  | 4,730 |  | 3,489 |  | 2,148 |  | 3,160 |  | 2,300 |
| Income (loss) before income taxes (FTE basis) |  | 4,537 |  | 2,315 |  | 998 |  | 2,142 |  | 1,010 |  | $(1,928)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,440 |  | 859 |  | 370 |  | 795 |  | 345 |  | (929) |
| Net income (loss) | \$ | 3,097 | \$ | 1,456 | \$ | 628 | \$ | $\underline{1,347}$ | \$ | 665 | \$ | $\stackrel{\text { (999) }}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 867,169 | \$ | 230,359 | \$ | 127,162 | \$ | 284,284 | \$ | 56,601 | \$ | 168,763 |
| Total assets ${ }^{(1)}$ |  | 2,138,574 |  | 605,806 |  | 275,200 |  | 361,771 |  | 595,592 |  | 300,205 |
| Total deposits |  | 1,130,726 |  | 538,487 |  | 243,561 |  | 286,434 |  | 39,287 |  | 22,957 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 872,750 | \$ | 230,213 | \$ | 128,623 | \$ | 290,298 | \$ | 62,627 | \$ | 160,989 |
| Total assets ${ }^{(1)}$ |  | 2,143,545 |  | 624,689 |  | 272,848 |  | 365,024 |  | 584,192 |  | 296,792 |
| Total deposits |  | 1,153,168 |  | 557,163 |  | 244,080 |  | 290,422 |  | 38,214 |  | 23,289 |

[^2]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Annual Results by Business Segment and All Other ${ }^{(1)}$
(Dollars in millions)

|  | Year Ended December 31, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Net interest income (FTE basis) | \$ | 39,989 | \$ | 20,331 | \$ | 5,486 | \$ | 9,050 | \$ | 4,183 | \$ | 939 |
| Card income |  | 5,959 |  | 4,937 |  | 181 |  | 499 |  | 82 |  | 260 |
| Service charges |  | 7,381 |  | 4,101 |  | 73 |  | 2,914 |  | 275 |  | 18 |
| Investment and brokerage services |  | 13,337 |  | 268 |  | 10,792 |  | 64 |  | 2,221 |  | (8) |
| Investment banking income (loss) |  | 5,572 |  | - |  | 261 |  | 3,110 |  | 2,401 |  | (200) |
| Trading account profits (losses) |  | 6,473 |  | - |  | 195 |  | 216 |  | 6,109 |  | (47) |
| Mortgage banking income |  | 2,364 |  | 1,332 |  | 9 |  | - |  | 1 |  | 1,022 |
| Gains on sales of debt securities |  | 1,091 |  | 1 |  | - |  | 1 |  | 10 |  | 1,079 |
| Other income (loss) |  | 1,774 |  | 457 |  | 995 |  | 1,573 |  | (276) |  | (975) |
| Total noninterest income |  | 43,951 |  | 11,096 |  | 12,506 |  | 8,377 |  | 10,823 |  | 1,149 |
| Total revenue, net of interest expense (FTE basis) |  | 83,940 |  | 31,427 |  | 17,992 |  | 17,427 |  | 15,006 |  | 2,088 |
| Provision for credit losses |  | 3,161 |  | 2,346 |  | 51 |  | 685 |  | 99 |  | (20) |
| Noninterest expense |  | 57,735 |  | 18,716 |  | 13,938 |  | 8,481 |  | 11,373 |  | 5,227 |
| Income (loss) before income taxes (FTE basis) |  | 23,044 |  | 10,365 |  | 4,003 |  | 8,261 |  | 3,534 |  | $(3,119)$ |
| Income tax expense (benefit) (FTE basis) |  | 7,156 |  | 3,777 |  | 1,459 |  | 3,041 |  | 1,115 |  | $(2,236)$ |
| Net income (loss) | \$ | $\underline{15,888}$ | \$ | 6,588 | \$ | 2,544 | \$ | 5,220 | \$ | 2,419 | \$ | $\xrightarrow{(883)}$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases ${ }^{(1)}$ | \$ | 876,787 | \$ | 232,432 | \$ | 132,499 | \$ | 299,824 | \$ | 63,443 | \$ | 148,589 |
| Total assets ${ }^{(2)}$ |  | 2,160,141 |  | 620,192 |  | 275,950 |  | 369,001 |  | 594,057 |  | 300,941 |
| Total deposits |  | 1,155,860 |  | 552,876 |  | 244,725 |  | 294,733 |  | 38,074 |  | 25,452 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases ${ }^{(1)}$ | \$ | 896,983 | \$ | 238,851 | \$ | 139,039 | \$ | 319,580 | \$ | 73,208 | \$ | 126,305 |
| Total assets ${ }^{(2)}$ |  | 2,144,316 |  | 645,427 |  | 296,271 |  | 381,975 |  | 548,790 |  | 271,853 |
| Total deposits |  | 1,197,259 |  | 577,832 |  | 260,893 |  | 296,162 |  | 37,038 |  | 25,334 |


|  | Year Ended December 31, 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All <br> Other |  |
| Net interest income (FTE basis) | \$ | 40,640 | \$ | 20,742 | \$ | 5,813 | \$ | 9,586 | \$ | 3,848 | \$ | 651 |
| Card income |  | 5,944 |  | 4,843 |  | 204 |  | 456 |  | 84 |  | 357 |
| Service charges |  | 7,443 |  | 4,160 |  | 76 |  | 2,901 |  | 281 |  | 25 |
| Investment and brokerage services |  | 13,284 |  | 251 |  | 10,722 |  | 69 |  | 2,205 |  | 37 |
| Investment banking income (loss) |  | 6,065 |  | (1) |  | 323 |  | 3,213 |  | 2,743 |  | (213) |
| Trading account profits (losses) |  | 6,309 |  | - |  | 179 |  | 124 |  | 6,027 |  | (21) |
| Mortgage banking income |  | 1,563 |  | 1,394 |  | 8 |  | - |  | 1 |  | 160 |
| Gains on sales of debt securities |  | 1,354 |  | 2 |  | 1 |  | - |  | 10 |  | 1,341 |
| Other income (loss) |  | 3,035 |  | 389 |  | 1,060 |  | 1,751 |  | 928 |  | $(1,093)$ |
| Total noninterest income |  | 44,997 |  | 11,038 |  | 12,573 |  | 8,514 |  | 12,279 |  | 593 |
| Total revenue, net of interest expense (FTE basis) |  | 85,637 |  | 31,780 |  | 18,386 |  | 18,100 |  | 16,127 |  | 1,244 |
| Provision for credit losses |  | 2,275 |  | 2,470 |  | 14 |  | 322 |  | 110 |  | (641) |
| Noninterest expense |  | 75,657 |  | 19,392 |  | 13,830 |  | 8,807 |  | 11,989 |  | 21,639 |
| Income (loss) before income taxes (FTE basis) |  | 7,705 |  | 9,918 |  | 4,542 |  | 8,971 |  | 4,028 |  | $(19,754)$ |
| Income tax expense (benefit) (FTE basis) |  | 2,872 |  | 3,698 |  | 1,694 |  | 3,292 |  | 1,440 |  | $(7,252)$ |
| Net income (loss) | \$ | 4,833 | \$ | 6,220 | \$ | 2,848 | \$ | 5,679 | \$ | 2,588 | \$ | $\underline{(12,502)}$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases ${ }^{(1)}$ | \$ | 898,703 | \$ | 233,508 | \$ | 120,687 | \$ | 281,304 | \$ | 61,750 | \$ | 201,454 |
| Total assets ${ }^{(2)}$ |  | 2,145,590 |  | 588,413 |  | 267,575 |  | 362,273 |  | 604,198 |  | 323,131 |
| Total deposits |  | 1,124,207 |  | 520,186 |  | 240,242 |  | 288,010 |  | 40,221 |  | 35,548 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases ${ }^{(1)}$ | \$ | 876,104 | \$ | 234,243 | \$ | 126,432 | \$ | 283,584 | \$ | 58,996 | \$ | 172,849 |
| Total assets ${ }^{(2)}$ |  | 2,104,534 |  | 599,066 |  | 274,954 |  | 353,637 |  | 576,552 |  | 300,325 |
| Total deposits |  | 1,118,936 |  | 530,641 |  | 245,391 |  | 279,792 |  | 40,665 |  | 22,447 |

[^3]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter 2015 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 20,331 | \$ | 20,742 | \$ | 5,272 | \$ | 5,163 | \$ | 5,122 | \$ | 5,043 | \$ | 5,003 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 4,937 |  | 4,843 |  | 1,211 |  | 1,313 |  | 1,249 |  | 1,207 |  | 1,168 |
| Service charges |  | 4,101 |  | 4,160 |  | 997 |  | 1,045 |  | 1,057 |  | 1,033 |  | 966 |
| Mortgage banking income |  | 1,332 |  | 1,394 |  | 190 |  | 216 |  | 290 |  | 359 |  | 467 |
| All other income |  | 726 |  | 641 |  | 131 |  | 208 |  | 293 |  | 115 |  | 110 |
| Total noninterest income |  | 11,096 |  | 11,038 |  | 2,529 |  | 2,782 |  | 2,889 |  | 2,714 |  | 2,711 |
| Total revenue, net of interest expense (FTE basis) |  | 31,427 |  | 31,780 |  | 7,801 |  | 7,945 |  | 8,011 |  | 7,757 |  | 7,714 |
| Provision for credit losses |  | 2,346 |  | 2,470 |  | 531 |  | 684 |  | 523 |  | 470 |  | 669 |
| Noninterest expense |  | 18,716 |  | 19,392 |  | 4,538 |  | 4,638 |  | 4,711 |  | 4,637 |  | 4,730 |
| Income before income taxes (FTE basis) |  | 10,365 |  | 9,918 |  | 2,732 |  | 2,623 |  | 2,777 |  | 2,650 |  | 2,315 |
| Income tax expense (FTE basis) |  | 3,777 |  | 3,698 |  | 1,003 |  | 929 |  | 1,001 |  | 988 |  | 859 |
| Net income | \$ | 6,588 | \$ | 6,220 | \$ | 1,729 | \$ | 1,694 | \$ | 1,776 | \$ | 1,662 | \$ | 1,456 |
| Net interest yield (FTE basis) |  | 3.50\% |  | 3.79\% |  | 3.49\% |  | 3.46\% |  | 3.48\% |  | 3.49\% |  | 3.59\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 20 |  | 18 |  | 20 |  | 20 |  | 21 |  | 20 |  | 18 |
| Efficiency ratio (FTE basis) |  | 59.55 |  | 61.02 |  | 58.18 |  | 58.37 |  | 58.80 |  | 59.78 |  | 61.32 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 232,432 | \$ | 233,508 | \$ | 237,908 | \$ | 235,498 | \$ | 233,103 | \$ | 230,704 | \$ | 230,359 |
| Total earning assets ${ }^{(2)}$ |  | 580,097 |  | 546,832 |  | 607,313 |  | 591,348 |  | 583,376 |  | 579,920 |  | 565,424 |
| Total assets ${ }^{(2)}$ |  | 620,192 |  | 588,413 |  | 646,523 |  | 630,973 |  | 623,324 |  | 620,355 |  | 605,806 |
| Total deposits |  | 552,876 |  | 520,186 |  | 578,196 |  | 563,745 |  | 555,987 |  | 552,973 |  | 538,487 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 34,000 |  | 34,000 |  | 33,000 |  | 33,000 |  | 33,000 |  | 33,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 238,851 | \$ | 234,243 | \$ | 240,591 | \$ | 238,851 | \$ | 234,995 | \$ | 232,271 | \$ | 230,213 |
| Total earning assets ${ }^{(2)}$ |  | 605,012 |  | 557,541 |  | 626,941 |  | 605,012 |  | 584,995 |  | 581,846 |  | 584,113 |
| Total assets ${ }^{(2)}$ |  | 645,427 |  | 599,066 |  | 666,298 |  | 645,427 |  | 625,158 |  | 621,883 |  | 624,689 |
| Total deposits |  | 577,832 |  | 530,641 |  | 597,800 |  | 577,832 |  | 557,626 |  | 554,204 |  | 557,163 |

[^4]
## Bank of America Corporation and Subsidiaries

## Consumer Banking Annual Results

(Dollars in millions)

|  | Year Ended December 31, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 20,331 | \$ | 9,556 | \$ | 10,775 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 4,937 |  | 11 |  | 4,926 |
| Service charges |  | 4,101 |  | 4,100 |  | 1 |
| Mortgage banking income |  | 1,332 |  | - |  | 1,332 |
| All other income |  | 726 |  | 482 |  | 244 |
| Total noninterest income |  | 11,096 |  | 4,593 |  | 6,503 |
| Total revenue, net of interest expense (FTE basis) |  | 31,427 |  | 14,149 |  | 17,278 |
| Provision for credit losses |  | 2,346 |  | 200 |  | 2,146 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 18,716 |  | 9,855 |  | 8,861 |
| Income before income taxes (FTE basis) |  | 10,365 |  | 4,094 |  | 6,271 |
| Income tax expense (FTE basis) |  | 3,777 |  | 1,491 |  | 2,286 |
| Net income | \$ | 6,588 | \$ | 2,603 | \$ | 3,985 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.50\% |  | 1.74\% |  | 4.69\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 20 |  | 22 |  | 19 |
| Efficiency ratio (FTE basis) |  | 59.55 |  | 69.65 |  | 51.28 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 232,432 | \$ | 4,713 | \$ | 227,719 |
| Total earning assets ${ }^{(2)}$ |  | 580,097 |  | 549,600 |  | 229,579 |
| Total assets ${ }^{(2)}$ |  | 620,192 |  | 576,569 |  | 242,705 |
| Total deposits |  | 552,876 |  | 544,685 |  | 8,191 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 12,000 |  | 21,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 238,851 | \$ | 4,735 | \$ | 234,116 |
| Total earning assets ${ }^{(2)}$ |  | 605,012 |  | 576,108 |  | 235,496 |
| Total assets ${ }^{(2)}$ |  | 645,427 |  | 603,448 |  | 248,571 |
| Total deposits |  | 577,832 |  | 571,467 |  | 6,365 |
|  | Year Ended December 31, 2014 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 20,742 | \$ | 9,362 | \$ | 11,380 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 4,843 |  | 10 |  | 4,833 |
| Service charges |  | 4,160 |  | 4,159 |  | 1 |
| Mortgage banking income |  | 1,394 |  | - |  | 1,394 |
| All other income |  | 641 |  | 416 |  | 225 |
| Total noninterest income |  | 11,038 |  | 4,585 |  | 6,453 |
| Total revenue, net of interest expense (FTE basis) |  | 31,780 |  | 13,947 |  | 17,833 |
| Provision for credit losses |  | 2,470 |  | 268 |  | 2,202 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 19,392 |  | 10,026 |  | 9,366 |
| Income before income taxes (FTE basis) |  | 9,918 |  | 3,653 |  | 6,265 |
| Income tax expense (FTE basis) |  | 3,698 |  | 1,361 |  | 2,337 |
| Net income | \$ | 6,220 | \$ | 2,292 | \$ | 3,928 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.79\% |  | 1.81\% |  | 4.94\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 18 |  | 21 |  | 17 |
| Efficiency ratio (FTE basis) |  | 61.02 |  | 71.88 |  | 52.52 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 233,508 | \$ | 5,147 | \$ | 228,361 |
| Total earning assets ${ }^{(2)}$ |  | 546,832 |  | 515,949 |  | 229,926 |
| Total assets ${ }^{(2)}$ |  | 588,413 |  | 542,684 |  | 244,772 |
| Total deposits |  | 520,186 |  | 511,925 |  | 8,261 |
| Allocated capital ${ }^{(1)}$ |  | 34,000 |  | 11,000 |  | 23,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 234,243 | \$ | 4,950 | \$ | 229,293 |
| Total earning assets ${ }^{(2)}$ |  | 557,541 |  | 526,780 |  | 230,041 |
| Total assets ${ }^{(2)}$ |  | 599,066 |  | 554,106 |  | 244,240 |
| Total deposits |  | 530,641 |  | 523,350 |  | 7,291 |

For footnotes see page 10.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)

|  | First Quarter 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,272 | \$ | 2,645 | \$ | 2,627 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,211 |  | 3 |  | 1,208 |
| Service charges |  | 997 |  | 997 |  | - |
| Mortgage banking income |  | 190 |  | - |  | 190 |
| All other income |  | 131 |  | 115 |  | 16 |
| Total noninterest income |  | 2,529 |  | 1,115 |  | 1,414 |
| Total revenue, net of interest expense (FTE basis) |  | 7,801 |  | 3,760 |  | 4,041 |
| Provision for credit losses |  | 531 |  | 48 |  | 483 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,538 |  | 2,454 |  | 2,084 |
| Income before income taxes (FTE basis) |  | 2,732 |  | 1,258 |  | 1,474 |
| Income tax expense (FTE basis) |  | 1,003 |  | 462 |  | 541 |
| Net income | \$ | 1,729 | \$ | 796 | \$ | 933 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.49\% |  | 1.85\% |  | 4.51\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 20 |  | 27 |  | 17 |
| Efficiency ratio (FTE basis) |  | 58.18 |  | 65.30 |  | 51.56 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 237,908 | \$ | 4,732 | \$ | 233,176 |
| Total earning assets ${ }^{(2)}$ |  | 607,313 |  | 576,633 |  | 234,362 |
| Total assets ${ }^{(2)}$ |  | 646,523 |  | 603,429 |  | 246,776 |
| Total deposits |  | 578,196 |  | 571,461 |  | 6,735 |
| Allocated capital ${ }^{(1)}$ |  | 34,000 |  | 12,000 |  | 22,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 240,591 | \$ | 4,737 | \$ | 235,854 |
| Total earning assets ${ }^{(2)}$ |  | 626,941 |  | 596,058 |  | 236,962 |
| Total assets ${ }^{(2)}$ |  | 666,298 |  | 622,783 |  | 249,594 |
| Total deposits |  | 597,800 |  | 590,829 |  | 6,971 |
|  | Fourth Quarter 2015 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,163 | \$ | 2,496 | \$ | 2,667 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,313 |  | 2 |  | 1,311 |
| Service charges |  | 1,045 |  | 1,044 |  | 1 |
| Mortgage banking income |  | 216 |  | - |  | 216 |
| All other income |  | 208 |  | 129 |  | 79 |
| Total noninterest income |  | 2,782 |  | 1,175 |  | 1,607 |
| Total revenue, net of interest expense (FTE basis) |  | 7,945 |  | 3,671 |  | 4,274 |
| Provision for credit losses |  | 684 |  | 55 |  | 629 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,638 |  | 2,503 |  | 2,135 |
| Income before income taxes (FTE basis) |  | 2,623 |  | 1,113 |  | 1,510 |
| Income tax expense (FTE basis) |  | 929 |  | 396 |  | 533 |
| Net income | \$ | 1,694 | \$ | 717 | \$ | 977 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.46\% |  | 1.76\% |  | 4.56\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 20 |  | 24 |  | 18 |
| Efficiency ratio (FTE basis) |  | 58.37 |  | 68.17 |  | 49.95 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 235,498 | \$ | 4,652 | \$ | 230,846 |
| Total earning assets ${ }^{(2)}$ |  | 591,348 |  | 561,149 |  | 232,245 |
| Total assets ${ }^{(2)}$ |  | 630,973 |  | 587,982 |  | 245,037 |
| Total deposits |  | 563,745 |  | 556,064 |  | 7,681 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 12,000 |  | 21,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 238,851 | \$ | 4,735 | \$ | 234,116 |
| Total earning assets ${ }^{(2)}$ |  | 605,012 |  | 576,108 |  | 235,496 |
| Total assets ${ }^{(2)}$ |  | 645,427 |  | 603,448 |  | 248,571 |
| Total deposits |  | 577,832 |  | 571,467 |  | 6,365 |

For footnotes see page 10.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  | Third Quarter 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,122 | \$ | 2,423 | \$ | 2,699 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,249 |  | 3 |  | 1,246 |
| Service charges |  | 1,057 |  | 1,057 |  | - |
| Mortgage banking income |  | 290 |  | - |  | 290 |
| All other income |  | 293 |  | 132 |  | 161 |
| Total noninterest income |  | 2,889 |  | 1,192 |  | 1,697 |
| Total revenue, net of interest expense (FTE basis) |  | 8,011 |  | 3,615 |  | 4,396 |
| Provision for credit losses |  | 523 |  | 58 |  | 465 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,711 |  | 2,500 |  | 2,211 |
| Income before income taxes (FTE basis) |  | 2,777 |  | 1,057 |  | 1,720 |
| Income tax expense (FTE basis) |  | 1,001 |  | 380 |  | 621 |
| Net income | \$ | 1,776 | \$ | 677 | \$ | 1,099 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.48\% |  | 1.74\% |  | 4.64\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 21 |  | 22 |  | 21 |
| Efficiency ratio (FTE basis) |  | 58.80 |  | 69.17 |  | 50.28 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 233,103 | \$ | 4,662 | \$ | 228,441 |
| Total earning assets ${ }^{(2)}$ |  | 583,376 |  | 552,534 |  | 230,523 |
| Total assets ${ }^{(2)}$ |  | 623,324 |  | 579,604 |  | 243,401 |
| Total deposits |  | 555,987 |  | 547,727 |  | 8,260 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 12,000 |  | 21,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 234,995 | \$ | 4,644 | \$ | 230,351 |
| Total earning assets ${ }^{(2)}$ |  | 584,995 |  | 555,127 |  | 232,228 |
| Total assets ${ }^{(2)}$ |  | 625,158 |  | 582,082 |  | 245,436 |
| Total deposits |  | 557,626 |  | 550,240 |  | 7,386 |
|  | Second Quarter 2015 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,043 | \$ | 2,366 | \$ | 2,677 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,207 |  | 3 |  | 1,204 |
| Service charges |  | 1,033 |  | 1,033 |  | - |
| Mortgage banking income |  | 359 |  | - |  | 359 |
| All other income |  | 115 |  | 119 |  | (4) |
| Total noninterest income |  | 2,714 |  | 1,155 |  | 1,559 |
| Total revenue, net of interest expense (FTE basis) |  | 7,757 |  | 3,521 |  | 4,236 |
|  |  |  |  |  |  |  |
| Provision for credit losses |  | 470 |  | 24 |  | 446 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,637 |  | 2,382 |  | 2,255 |
| Income before income taxes (FTE basis) |  | 2,650 |  | 1,115 |  | 1,535 |
| Income tax expense (FTE basis) |  | 988 |  | 415 |  | 573 |
| Net income | \$ | 1,662 | \$ | 700 | \$ | 962 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.49\% |  | 1.73\% |  | 4.71\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 20 |  | 23 |  | 18 |
| Efficiency ratio (FTE basis) |  | 59.78 |  | 67.65 |  | 53.25 |
| $\underline{\text { Balance Sheet }}$ |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 230,704 | \$ | 4,694 | \$ | 226,010 |
| Total earning assets ${ }^{(2)}$ |  | 579,920 |  | 549,060 |  | 228,124 |
| Total assets ${ }^{(2)}$ |  | 620,355 |  | 576,247 |  | 241,372 |
| Total deposits |  | 552,973 |  | 544,341 |  | 8,632 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 12,000 |  | 21,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 232,271 | \$ | 4,712 | \$ | 227,559 |
| Total earning assets ${ }^{(2)}$ |  | 581,846 |  | 551,507 |  | 229,860 |
| Total assets ${ }^{(2)}$ |  | 621,883 |  | 578,048 |  | 243,356 |
| Total deposits |  | 554,204 |  | 546,173 |  | 8,031 |

For footnotes see page 10.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  | First Quarter 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,003 | \$ | 2,271 | \$ | 2,732 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,168 |  | 3 |  | 1,165 |
| Service charges |  | 966 |  | 966 |  | - |
| Mortgage banking income |  | 467 |  | - |  | 467 |
| All other income |  | 110 |  | 102 |  | 8 |
| Total noninterest income |  | 2,711 |  | 1,071 |  | 1,640 |
| Total revenue, net of interest expense (FTE basis) |  | 7,714 |  | 3,342 |  | 4,372 |
| Provision for credit losses |  | 669 |  | 63 |  | 606 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,730 |  | 2,470 |  | 2,260 |
| Income before income taxes (FTE basis) |  | 2,315 |  | 809 |  | 1,506 |
| Income tax expense (FTE basis) |  | 859 |  | 300 |  | 559 |
| Net income | \$ | 1,456 | \$ | 509 | \$ | 947 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.59\% |  | 1.72\% |  | 4.87\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 18 |  | 17 |  | 18 |
| Efficiency ratio (FTE basis) |  | 61.32 |  | 73.93 |  | 51.69 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 230,359 | \$ | 4,845 | \$ | 225,514 |
| Total earning assets ${ }^{(2)}$ |  | 565,424 |  | 535,341 |  | 227,360 |
| Total assets ${ }^{(2)}$ |  | 605,806 |  | 562,125 |  | 240,958 |
| Total deposits |  | 538,487 |  | 530,290 |  | 8,197 |
| Allocated capital ${ }^{(1)}$ |  | 33,000 |  | 12,000 |  | 21,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 230,213 | \$ | 4,758 | \$ | 225,455 |
| Total earning assets ${ }^{(2)}$ |  | 584,113 |  | 553,380 |  | 228,390 |
| Total assets ${ }^{(2)}$ |  | 624,689 |  | 580,166 |  | 242,180 |
| Total deposits |  | 557,163 |  | 548,309 |  | 8,854 |

 Other companies may define or calculate these measures differently.
 liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|  | 2015 | 2014 |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |
| Checking | \$266,639 | \$ 243,505 | \$282,146 | \$273,900 | \$268,559 | \$ 266,524 | \$ 257,368 |
| Savings | 44,878 | 44,616 | 46,221 | 44,518 | 44,721 | 45,748 | 44,525 |
| MMS | 188,536 | 168,493 | 201,616 | 195,756 | 191,358 | 186,750 | 180,078 |
| CDs and IRAs | 50,085 | 60,766 | 45,451 | 46,791 | 48,644 | 51,178 | 53,820 |
| Non-U.S. and other | 2,738 | 2,806 | 2,762 | 2,780 | 2,705 | 2,773 | 2,696 |
| Total average deposit balances | \$552,876 | \$ 520,186 | \$578,196 | \$563,745 | \$555,987 | \$ 552,973 | \$ 538,487 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |
| Checking | 1.99 \% | 2.02\% | $1.98 \%$ | 1.98 \% | 1.99\% | 1.99\% | 1.98\% |
| Savings | 2.30 | 2.31 | 2.28 | 2.29 | 2.29 | 2.29 | 2.31 |
| MMS | 1.23 | 1.18 | 1.24 | 1.24 | 1.23 | 1.22 | 1.23 |
| CDs and IRAs | 0.60 | 0.50 | 0.81 | 0.69 | 0.62 | 0.58 | 0.54 |
| Non-U.S. and other | 0.47 | 0.46 | 0.67 | 0.54 | 0.48 | 0.44 | 0.42 |
| Total deposit spreads | 1.62 | 1.59 | 1.65 | 1.63 | 1.62 | 1.61 | 1.60 |
| Client brokerage assets | \$122,721 | \$ 113,763 | \$126,921 | \$122,721 | \$117,210 | \$ 121,961 | \$ 118,492 |
| Online banking active accounts (units in thousands) | 31,674 | 30,904 | 32,647 | 31,674 | 31,627 | 31,365 | 31,523 |
| Mobile banking active users (units in thousands) | 18,705 | 16,539 | 19,595 | 18,705 | 18,398 | 17,626 | 17,092 |
| Financial centers | 4,726 | 4,855 | 4,689 | 4,726 | 4,741 | 4,789 | 4,835 |
| ATMs | 16,038 | 15,834 | 16,003 | 16,038 | 16,062 | 15,992 | 15,903 |
| Total U.S. credit card ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ 88,244 | \$ 88,962 | \$ 87,163 | \$ 88,623 | \$ 88,201 | \$ 87,460 | \$ 88,695 |
| Ending credit card outstandings | 89,602 | 91,879 | 86,403 | 89,602 | 88,339 | 88,403 | 87,288 |
| Credit quality |  |  |  |  |  |  |  |
| Net charge-offs | \$ 2,314 | \$ 2,638 | \$ 587 | \$ 563 | \$ 546 | \$ 584 | \$ 621 |
|  | 2.62 \% | 2.96\% | 2.71 \% | 2.52\% | 2.46\% | 2.68\% | 2.84\% |
| $30+$ delinquency | \$ 1,575 | \$ 1,701 | \$ 1,448 | \$ 1,575 | \$ 1,514 | \$ 1,486 | \$ 1,581 |
|  | 1.76\% | 1.85\% | 1.68\% | 1.76\% | 1.71\% | 1.68\% | 1.81\% |
| 90+ delinquency | \$ 789 | \$ 866 | \$ 743 | \$ 789 | \$ 721 | \$ 742 | \$ 795 |
|  | 0.88\% | 0.94\% | 0.86\% | 0.88\% | 0.82\% | 0.84\% | 0.91\% |
| Other Total U.S. credit card indicators ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Gross interest yield | 9.16\% | 9.34\% | 9.32 \% | 9.15 \% | 9.15\% | 9.08\% | 9.27\% |
| Risk adjusted margin | 9.31 | 9.39 | 9.05 | 9.79 | 9.51 | 8.89 | 9.02 |
| New accounts (in thousands) | 4,973 | 4,541 | 1,208 | 1,260 | 1,257 | 1,295 | 1,161 |
| Purchase volumes | \$221,378 | \$ 212,088 | \$ 51,154 | \$ 58,752 | \$ 56,472 | \$ 55,976 | \$ 50,178 |
| Debit card data |  |  |  |  |  |  |  |
| Purchase volumes | \$277,695 | \$ 272,576 | \$ 69,147 | \$ 70,755 | \$ 69,288 | \$ 70,754 | \$ 66,898 |

For footnotes see page 12.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | FirstQuarter2016 |  | Fourth Quarter 2015 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Loan production ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 56,930 | \$ | 43,290 | \$ | 12,623 | \$ | 13,543 | \$ | 13,712 | \$ | 15,962 | \$ | 3,713 |
| Home equity |  | 13,060 |  | 11,233 |  | 3,805 |  | 3,494 |  | 3,140 |  | 3,209 |  | 3,217 |
| Consumer Banking: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 40,878 | \$ | 32,339 | \$ | 9,078 | \$ | 9,733 | \$ | 10,026 | \$ | 11,265 | \$ | 9,854 |
| Home equity |  | 11,988 |  | 10,286 |  | 3,515 |  | 3,192 |  | 2,840 |  | 2,939 |  | 3,017 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total production income | \$ | 950 | \$ | 888 | \$ | 138 | \$ | 150 | \$ | 223 | \$ | 272 | \$ | 305 |
| Servicing fees |  | 855 |  | 1,045 |  | 184 |  | 201 |  | 204 |  | 208 |  | 242 |
| Amortization of expected cash flows ${ }^{(4)}$ |  | (661) |  | (761) |  | (154) |  | (155) |  | (159) |  | (168) |  | (179) |
| Fair value changes of MSRs, net of risk management activities used to hedge certain market risks ${ }^{(5)}$ |  | 188 |  | 222 |  | 22 |  | 20 |  | 22 |  | 47 |  | 99 |
| Total net servicing income |  | 382 |  | 506 |  | 52 |  | 66 |  | 67 |  | 87 |  | 162 |
| Total Consumer Banking mortgage banking income |  | 1,332 |  | 1,394 |  | 190 |  | 216 |  | 290 |  | 359 |  | 467 |
| Other mortgage banking income ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other production income |  | 107 |  | 74 |  | 94 |  | 48 |  | 34 |  | 25 |  | - |
| Representations and warranties provision |  | 28 |  | (694) |  | (44) |  | (9) |  | (77) |  | 204 |  | (90) |
| Servicing fees |  | 538 |  | 764 |  | 118 |  | 123 |  | 109 |  | 152 |  | 154 |
| Amortization of expected cash flows ${ }^{(4)}$ |  | (77) |  | (57) |  | (18) |  | (19) |  | (20) |  | (19) |  | (19) |
| Fair value changes of MSRs, net of risk management activities used to hedge certain market risks ${ }^{(5)}$ |  | 328 |  | 72 |  | 105 |  | (31) |  | 62 |  | 146 |  | 151 |
| Total net servicing income |  | 789 |  | 779 |  | 205 |  | 73 |  | 151 |  | 279 |  | 286 |
| Eliminations ${ }^{(7)}$ |  | 108 |  | 10 |  | (12) |  | (66) |  | 9 |  | 134 |  | 31 |
| Total other mortgage banking income |  | 1,032 |  | 169 |  | 243 |  | 46 |  | 117 |  | 642 |  | 227 |
| Total consolidated mortgage banking income | \$ | 2,364 | \$ | 1,563 | \$ | 433 | \$ | 262 | \$ | 407 | \$ | 1,001 | \$ | 694 |

[^5]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Segment Results


[^6]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 14,893 | \$ | 15,243 | \$ | 3,647 | \$ | 3,669 | \$ | 3,693 | \$ | 3,788 | \$ | 3,743 |
| U.S. Trust |  | 3,023 |  | 3,079 |  | 772 |  | 757 |  | 755 |  | 762 |  | 749 |
| Other ${ }^{(1)}$ |  | 76 |  | 64 |  | 25 |  | 23 |  | 18 |  | 17 |  | 18 |
| Total revenue, net of interest expense (FTE basis) | \$ | 17,992 | \$ | 18,386 | \$ | 4,444 | \$ | 4,449 | \$ | 4,466 | \$ | 4,567 | \$ | 4,510 |
| Client Balances by Business, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 1,986,502 | \$ | 2,034,802 | \$ | 1,998,145 | \$ | 1,986,502 | \$ | 1,943,798 | \$ | 2,052,636 | \$ | 2,044,514 |
| U.S. Trust |  | 388,604 |  | 387,491 |  | 390,262 |  | 388,604 |  | 375,751 |  | 388,829 |  | 391,105 |
| Other ${ }^{(1)}$ |  | 82,929 |  | 76,705 |  | 77,751 |  | 82,929 |  | 78,110 |  | 81,318 |  | 75,295 |
| Total client balances | \$ | 2,458,035 | \$ | 2,498,998 | \$ | 2,466,158 | \$ | 2,458,035 | \$ | 2,397,659 | \$ | 2,522,783 | \$ | 2,510,914 |
| Client Balances by Type, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Long-term assets under management ${ }^{(2)}$ | \$ | 817,938 | \$ | 826,171 | \$ | 812,916 | \$ | 817,938 | \$ | 798,887 | \$ | 849,046 | \$ | 841,966 |
| Liquidity assets under management ${ }^{(3)}$ |  | 82,925 |  | 76,701 |  | 77,747 |  | 82,925 |  | 78,106 |  | 81,314 |  | 75,291 |
| Assets under management |  | 900,863 |  | 902,872 |  | 890,663 |  | 900,863 |  | 876,993 |  | 930,360 |  | 917,257 |
| Brokerage assets |  | 1,040,938 |  | 1,081,434 |  | 1,056,752 |  | 1,040,938 |  | 1,026,355 |  | 1,079,084 |  | 1,076,277 |
| Assets in custody |  | 113,239 |  | 139,555 |  | 115,537 |  | 113,239 |  | 109,196 |  | 138,774 |  | 141,273 |
| Deposits |  | 260,893 |  | 245,391 |  | 260,565 |  | 260,893 |  | 246,172 |  | 237,624 |  | 244,080 |
| Loans and leases ${ }^{(4)}$ |  | 142,102 |  | 129,746 |  | 142,641 |  | 142,102 |  | 138,943 |  | 136,941 |  | 132,027 |
| Total client balances | \$ | 2,458,035 | \$ | 2,498,998 | \$ | 2,466,158 | \$ | 2,458,035 | \$ | 2,397,659 | \$ | 2,522,783 | \$ | 2,510,914 |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management, beginning balance | \$ | 902,872 | \$ | 821,449 | \$ | 900,863 | \$ | 876,993 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 |
| Net long-term client flows |  | 34,441 |  | 49,800 |  | (599) |  | 6,746 |  | 4,448 |  | 8,593 |  | 14,654 |
| Net liquidity client flows |  | 6,133 |  | 3,361 |  | $(3,820)$ |  | 4,813 |  | $(3,210)$ |  | 6,023 |  | $(1,493)$ |
| Market valuation/other |  | $(42,583)$ |  | 28,262 |  | $(5,781)$ |  | 12,311 |  | $(54,605)$ |  | $(1,513)$ |  | 1,224 |
| Total assets under management, ending balance | \$ | 900,863 | \$ | 902,872 | \$ | 890,663 | \$ | 900,863 | \$ | 876,993 | \$ | 930,360 | \$ | 917,257 |
| $\text { Associates, at period end }{ }^{(5,6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of financial advisors |  | 16,687 |  | 16,147 |  | 16,671 |  | 16,687 |  | 16,522 |  | 16,313 |  | 16,163 |
| Total wealth advisors, including financial advisors |  | 18,131 |  | 17,561 |  | 18,111 |  | 18,131 |  | 17,967 |  | 17,734 |  | 17,594 |
| Total client-facing professionals, including financial advisors and wealth advisors |  | 20,605 |  | 20,085 |  | 20,573 |  | 20,605 |  | 20,446 |  | 20,231 |  | 20,114 |
| Merrill Lynch Global Wealth Management Metric ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial advisor productivity ${ }^{(7)}$ (in thousands) | \$ | 1,024 | \$ | 1,059 | \$ | 984 | \$ | 996 | \$ | 1,007 | \$ | 1,050 | \$ | 1,042 |
| U.S. Trust Metric, at period end ${ }^{(9)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client-facing professionals |  | 2,186 |  | 2,181 |  | 2,188 |  | 2,186 |  | 2,182 |  | 2,168 |  | 2,180 |

[^7]
## Bank of America Corporation and Subsidiaries

Global Banking Segment Results


[^8]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2016 \end{gathered}$ |  | Fourth Quarter 2015 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 1,354 |  | 1,098 | \$ | 305 | \$ | 355 | \$ | 365 | \$ | 247 | \$ | 387 |
| Debt issuance |  | 1,296 |  | 1,532 |  | 265 |  | 265 |  | 325 |  | 371 |  | 335 |
| Equity issuance |  | 460 |  | 583 |  | 66 |  | 109 |  | 62 |  | 159 |  | 130 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 3,110 |  | 3,213 | \$ | 636 | \$ | 729 | \$ | 752 | \$ | 777 | \$ | 852 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 3,830 | \$ | 3,968 | \$ | 1,015 | \$ | 1,016 | \$ | 947 | \$ | 846 | \$ | 1,021 |
| Commercial |  | 3,960 |  | 3,928 |  | 1,003 |  | 1,071 |  | 981 |  | 1,000 |  | 908 |
| Business Banking |  | 351 |  | 372 |  | 97 |  | 82 |  | 91 |  | 89 |  | 89 |
| Total Business Lending revenue | \$ | 8,141 |  | 8,268 | \$ | 2,115 | \$ | 2,169 | \$ | 2,019 | \$ | 1,935 | \$ | 2,018 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 2,781 | \$ | 2,953 | \$ | 708 | \$ | 720 | \$ | 710 | \$ | 703 | \$ | 648 |
| Commercial |  | 2,632 |  | 2,848 |  | 693 |  | 683 |  | 673 |  | 635 |  | 641 |
| Business Banking |  | 698 |  | 710 |  | 184 |  | 184 |  | 181 |  | 169 |  | 164 |
| Total Global Transaction Services revenue | \$ | 6,111 | \$ | 6,511 | \$ | 1,585 | \$ | 1,587 | \$ | 1,564 | \$ | 1,507 | \$ | 1,453 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 65,667 |  | 78,929 | \$ | 65,719 | \$ | 66,227 |  | 64,960 | \$ | 65,504 | \$ | 65,982 |
| Noninterest-bearing |  | 229,066 |  | 209,081 |  | 231,415 |  | 41,579 |  | 31,361 |  | 22,613 |  | 20,452 |
| Total average deposits |  | 294,733 |  | 288,010 |  | 297,134 |  | 07,806 |  | 96,321 |  | 88,117 |  | 86,434 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.62\% |  | 1.73\% |  | 1.65\% |  | 1.60\% |  | 1.61\% |  | 1.61\% |  | 1.68\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 685 | \$ | 322 | \$ | 553 | \$ | 233 | \$ | 179 | \$ | 177 | \$ | 96 |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | \$ | 14,397 |  | 9,325 | \$ | 16,923 | \$ | 14,397 |  | 1,243 | \$ | 11,031 | \$ | 0,069 |
|  |  | 4.18\% |  | 3.02\% |  | 4.78\% |  | 4.18\% |  | 3.36\% |  | 3.38\% |  | 3.20\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 935 | \$ | 892 | \$ | 1,316 | \$ | 935 | \$ | 898 | \$ | 1,179 | \$ | 979 |
|  |  | 0.29\% |  | 0.32\% |  | 0.40\% |  | 0.29\% |  | 0.29\% |  | 0.39\% |  | 0.34\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 165,438 |  | 151,789 |  | 82,523 |  | 75,124 |  | 67,682 |  | 62,591 |  | 56,124 |
| Commercial real estate |  | 45,435 |  | 43,194 |  | 48,908 |  | 48,521 |  | 46,904 |  | 44,066 |  | 42,163 |
| Commercial lease financing |  | 20,817 |  | 20,008 |  | 22,074 |  | 21,467 |  | 21,074 |  | 20,491 |  | 20,217 |
| Non-U.S. commercial |  | 68,119 |  | 66,295 |  | 71,014 |  | 69,472 |  | 68,947 |  | 68,241 |  | 65,763 |
| Other |  | 15 |  | 18 |  | 12 |  | 15 |  | 14 |  | 16 |  | 17 |
| Total average loans and leases |  | 299,824 |  | 281,304 |  | 24,531 |  | 14,599 |  | 04,621 |  | 95,405 |  | 84,284 |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 1,503 | \$ | 1,205 | \$ | 346 | \$ | 408 | \$ | 391 | \$ | 276 | \$ | 428 |
| Debt issuance |  | 3,033 |  | 3,583 |  | 669 |  | 617 |  | 748 |  | 887 |  | 781 |
| Equity issuance |  | 1,236 |  | 1,490 |  | 188 |  | 286 |  | 188 |  | 417 |  | 345 |
| Total investment banking fees including self-led deals |  | 5,772 |  | 6,278 |  | 1,203 |  | 1,311 |  | 1,327 |  | 1,580 |  | 1,554 |
| Self-led deals |  | (200) |  | (213) |  | (50) |  | (39) |  | (40) |  | (54) |  | (67) |
| Total Investment Banking fees | \$ | 5,572 |  | 6,065 | \$ | 1,153 | \$ | 1,272 | \$ | 1,287 | \$ | 1,526 | \$ | 1,487 |

[^9]
## Bank of America Corporation and Subsidiaries

Global Markets Segment Results

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

[^10]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2016 \end{gathered}$ |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 7,865 | \$ | 8,696 | \$ | 2,403 | \$ | 1,560 | \$ | 2,010 | \$ | 1,942 | \$ | 2,353 |
| Equities |  | 4,335 |  | 4,194 |  | 1,037 |  | 874 |  | 1,148 |  | 1,176 |  | 1,137 |
| Total sales and trading revenue | \$ | 12,200 | \$ | 12,890 | \$ | 3,440 | \$ | 2,434 | \$ | 3,158 | \$ | 3,118 | \$ | 3,490 |
| Sales and trading revenue, excluding net debit valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 8,629 | \$ | 9,002 | \$ | 2,263 | \$ | 1,749 | \$ | 1,993 | \$ | 2,142 | \$ | 2,745 |
| Equities |  | 4,357 |  | 4,128 |  | 1,023 |  | 883 |  | 1,153 |  | 1,175 |  | 1,146 |
| Total sales and trading revenue, excluding net debit valuation adjustment | \$ | 12,986 | \$ | 13,130 | \$ | 3,286 | \$ | 2,632 | \$ | 3,146 | \$ | 3,317 | \$ | 3,891 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 3,813 | \$ | 3,494 | \$ | 1,077 | \$ | 1,028 | \$ | 1,004 | \$ | 888 | \$ | 893 |
| Commissions |  | 2,196 |  | 2,186 |  | 559 |  | 511 |  | 568 |  | 550 |  | 567 |
| Trading |  | 6,106 |  | 6,025 |  | 1,595 |  | 796 |  | 1,470 |  | 1,702 |  | 2,138 |
| Other |  | 85 |  | 1,185 |  | 209 |  | 99 |  | 116 |  | (22) |  | (108) |
| Total sales and trading revenue | \$ | 12,200 | \$ | 12,890 | \$ | 3,440 | \$ | 2,434 | \$ | 3,158 | \$ | 3,118 | \$ | 3,490 |

${ }^{(1)}$ Includes Global Banking sales and trading revenue of $\$ 422$ million and $\$ 383$ million for the years ended December 31, 2015 and 2014; $\$ 160$ million, $\$ 127$ million, $\$ 86$ million, $\$ 133$ million and $\$ 76$ million for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.
${ }^{(2)}$ For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment gains (losses) represents a non-GAAP financial measure.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 939 | \$ | 651 | \$ | $(1,035)$ | \$ | (109) | \$ | (189) | \$ | 1,131 | \$ | 106 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 260 |  | 357 |  | 44 |  | 60 |  | 67 |  | 65 |  | 68 |
| Mortgage banking income |  | 1,022 |  | 160 |  | 242 |  | 43 |  | 115 |  | 639 |  | 225 |
| Gains on sales of debt securities |  | 1,079 |  | 1,341 |  | 226 |  | 269 |  | 384 |  | 162 |  | 264 |
| All other loss |  | $(1,212)$ |  | $(1,265)$ |  | (332) |  | (366) |  | (183) |  | (328) |  | (335) |
| Total noninterest income |  | 1,149 |  | 593 |  | 180 |  | 6 |  | 383 |  | 538 |  | 222 |
| Total revenue, net of interest expense (FTE basis) |  | 2,088 |  | 1,244 |  | (855) |  | (103) |  | 194 |  | 1,669 |  | 328 |
| Provision for credit losses |  | (20) |  | (641) |  | (121) |  | (152) |  | 64 |  | 112 |  | (44) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 5,227 |  | 21,639 |  | 2,382 |  | 1,022 |  | 903 |  | 1,002 |  | 2,300 |
| Income (loss) before income taxes (FTE basis) |  | $(3,119)$ |  | $(19,754)$ |  | $(3,116)$ |  | (973) |  | (773) |  | 555 |  | $(1,928)$ |
| Income tax benefit (FTE basis) |  | $(2,236)$ |  | $(7,252)$ |  | $(1,319)$ |  | (472) |  | (609) |  | (226) |  | (929) |
| Net income (loss) | \$ | (883) | \$ | $(12,502)$ | \$ | $(1,797)$ | \$ | (501) | \$ | (164) | \$ | 781 | \$ | (999) |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 148,589 | \$ | 201,454 | \$ | 122,163 | \$ | 130,202 | \$ | 139,037 | \$ | 156,886 | \$ | 168,763 |
| Total assets ${ }^{(2)}$ |  | 300,941 |  | 323,131 |  | 262,518 |  | 295,677 |  | 307,009 |  | 300,851 |  | 300,205 |
| Total deposits |  | 25,452 |  | 35,548 |  | 26,757 |  | 26,019 |  | 26,125 |  | 26,674 |  | 22,957 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 126,305 | \$ | 172,849 | \$ | 117,901 | \$ | 126,305 | \$ | 131,617 | \$ | 147,906 |  | 160,989 |
| Total assets ${ }^{(3)}$ |  | 271,853 |  | 300,325 |  | 251,264 |  | 271,853 |  | 299,897 |  | 314,948 |  | 296,792 |
| Total deposits |  | 25,334 |  | 22,447 |  | 26,421 |  | 25,334 |  | 24,624 |  | 26,720 |  | 23,289 |

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 467.6$ billion and $\$ 449.5$ billion for the years ended December 31 , 2015 and 2014; $\$ 493.5$ billion, $\$ 478.3$ billion, $\$ 462.6$ billion, $\$ 460.4$ billion and $\$ 468.9$ billion for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.
${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 510.0$ billion, $\$ 489.0$ billion, $\$ 461.9$ billion, $\$ 457.3$ billion, $\$ 479.2$ billion and $\$ 447.6$ billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment and All Other

|  | First Quarter 2016 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 186,980 | \$ | 42,506 | \$ | 57,934 | \$ | 4 | \$ | - | \$ | 86,536 |
| Home equity |  | 75,328 |  | 48,136 |  | 5,467 |  | 4 |  | 303 |  | 21,418 |
| U.S. credit card |  | 87,163 |  | 84,207 |  | 2,956 |  | - |  | - |  | - |
| Non-U.S. credit card |  | 9,822 |  | - |  | - |  | - |  | - |  | 9,822 |
| Direct/Indirect consumer |  | 89,342 |  | 44,676 |  | 44,102 |  | 4 |  | - |  | 560 |
| Other consumer |  | 2,138 |  | 1,578 |  | 6 |  | - |  | - |  | 554 |
| Total consumer |  | 450,773 |  | 221,103 |  | 110,465 |  | 12 |  | 303 |  | 118,890 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 270,511 |  | 16,783 |  | 26,227 |  | 182,523 |  | 40,503 |  | 4,475 |
| Commercial real estate |  | 57,271 |  | 22 |  | 2,342 |  | 48,908 |  | 5,889 |  | 110 |
| Commercial lease financing |  | 21,077 |  | - |  | 3 |  | 22,074 |  | 336 |  | $(1,336)$ |
| Non-U.S. commercial |  | 93,352 |  | - |  | 62 |  | 71,014 |  | 22,252 |  | 24 |
| Total commercial |  | 442,211 |  | 16,805 |  | 28,634 |  | 324,519 |  | 68,980 |  | 3,273 |
| Total loans and leases | \$ | 892,984 | \$ | 237,908 | \$ | $\underline{\text { 139,099 }}$ | \$ | $\underline{\text { 324,531 }}$ | \$ | $\underline{69,283}$ | \$ | $\underline{\text { 122,163 }}$ |


|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All <br> Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 189,650 | \$ | 39,591 | \$ | 56,640 | \$ | 5 | \$ | - | \$ | 93,414 |
| Home equity |  | 77,109 |  | 48,973 |  | 5,647 |  | 4 |  | 235 |  | 22,250 |
| U.S. credit card |  | 88,623 |  | 85,602 |  | 3,020 |  | - |  | - |  | 1 |
| Non-U.S. credit card |  | 10,155 |  | - |  | - |  | - |  | - |  | 10,155 |
| Direct/Indirect consumer |  | 87,858 |  | 43,129 |  | 44,147 |  | 4 |  | - |  | 578 |
| Other consumer |  | 2,039 |  | 1,452 |  | 6 |  | 2 |  | - |  | 579 |
| Total consumer |  | 455,434 |  | 218,747 |  | 109,460 |  | 15 |  | 235 |  | 126,977 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 261,727 |  | 16,729 |  | 25,114 |  | 175,124 |  | 40,326 |  | 4,434 |
| Commercial real estate |  | 56,126 |  | 23 |  | 2,222 |  | 48,521 |  | 5,228 |  | 132 |
| Commercial lease financing |  | 20,422 |  | - |  | 3 |  | 21,467 |  | 297 |  | $(1,345)$ |
| Non-U.S. commercial |  | 92,447 |  | (1) |  | 223 |  | 69,472 |  | 22,749 |  | 4 |
| Total commercial |  | 430,722 |  | 16,751 |  | 27,562 |  | 314,584 |  | 68,600 |  | 3,225 |
| Total loans and leases | \$ | 886,156 | \$ | 235,498 | \$ | 137,022 | \$ | 314,599 | \$ | 68,835 | \$ | $\underline{130,202}$ |


|  | Third Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total <br> Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 193,791 | \$ | 37,851 | \$ | 55,279 | \$ | 5 | \$ | - | \$ | 100,656 |
| Home equity |  | 79,715 |  | 50,068 |  | 5,838 |  | 4 |  | 209 |  | 23,596 |
| U.S. credit card |  | 88,201 |  | 85,163 |  | 3,038 |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,244 |  | - |  | - |  | - |  | - |  | 10,244 |
| Direct/Indirect consumer |  | 85,975 |  | 41,860 |  | 43,469 |  | 4 |  | (13) |  | 655 |
| Other consumer |  | 1,980 |  | 1,367 |  | 5 |  | 1 |  | (1) |  | 608 |
| Total consumer |  | 459,906 |  | 216,309 |  | 107,629 |  | 14 |  | 195 |  | 135,759 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 251,908 |  | 16,772 |  | 24,343 |  | 167,682 |  | 38,649 |  | 4,462 |
| Commercial real estate |  | 53,605 |  | 22 |  | 2,110 |  | 46,904 |  | 4,427 |  | 142 |
| Commercial lease financing |  | 20,013 |  | - |  | 4 |  | 21,074 |  | 311 |  | $(1,376)$ |
| Non-U.S. commercial |  | 91,997 |  | - |  | 233 |  | 68,947 |  | 22,767 |  | 50 |
| Total commercial |  | 417,523 |  | 16,794 |  | 26,690 |  | 304,607 |  | 66,154 |  | 3,278 |
| Total loans and leases | \$ | 877,429 | \$ | 233,103 | \$ | 134,319 | \$ | 304,621 | \$ | 66,349 | \$ | 139,037 |

[^11]
## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment and All Other (continued)
(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 207,356 | \$ | 36,348 | \$ | 53,890 | \$ | 7 | \$ | 3 | \$ | 117,108 |
| Home equity |  | 82,640 |  | 51,244 |  | 6,067 |  | 4 |  | 206 |  | 25,119 |
| U.S. credit card |  | 87,460 |  | 84,385 |  | 3,075 |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,012 |  | - |  | - |  | - |  | - |  | 10,012 |
| Direct/Indirect consumer |  | 83,698 |  | 40,539 |  | 42,464 |  | 4 |  | - |  | 691 |
| Other consumer |  | 1,885 |  | 1,242 |  | 8 |  | 1 |  | - |  | 634 |
| Total consumer |  | 473,051 |  | 213,758 |  | 105,504 |  | 16 |  | 209 |  | 153,564 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 244,540 |  | 16,923 |  | 23,608 |  | 162,591 |  | 36,993 |  | 4,425 |
| Commercial real estate |  | 50,478 |  | 24 |  | 2,049 |  | 44,066 |  | 4,173 |  | 166 |
| Commercial lease financing |  | 19,486 |  | - |  | 4 |  | 20,491 |  | 373 |  | $(1,382)$ |
| Non-U.S. commercial |  | 88,623 |  | (1) |  | 199 |  | 68,241 |  | 20,071 |  | 113 |
| Total commercial |  | 403,127 |  | 16,946 |  | 25,860 |  | 295,389 |  | 61,610 |  | 3,322 |
| Total loans and leases | \$ | 876,178 | \$ | 230,704 | \$ | 131,364 | \$ | 295,405 | \$ | 61,819 | \$ | $\underline{156,886}$ |


|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total <br> Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All <br> Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 215,030 | \$ | 35,053 | \$ | 52,533 | \$ | 7 | \$ | - | \$ | 127,437 |
| Home equity |  | 84,915 |  | 52,207 |  | 6,260 |  | 4 |  | 197 |  | 26,247 |
| U.S. credit card |  | 88,695 |  | 85,577 |  | 3,117 |  | - |  | - |  | 1 |
| Non-U.S. credit card |  | 10,002 |  | - |  | - |  | - |  | - |  | 10,002 |
| Direct/Indirect consumer |  | 80,713 |  | 39,293 |  | 40,619 |  | 4 |  | - |  | 797 |
| Other consumer |  | 1,847 |  | 1,166 |  | 16 |  | 2 |  | - |  | 663 |
| Total consumer |  | 481,202 |  | 213,296 |  | 102,545 |  | 17 |  | 197 |  | 165,147 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 234,907 |  | 17,035 |  | 22,572 |  | 156,124 |  | 34,747 |  | 4,429 |
| Commercial real estate |  | 48,234 |  | 28 |  | 1,908 |  | 42,163 |  | 3,951 |  | 184 |
| Commercial lease financing |  | 19,271 |  | - |  | 4 |  | 20,217 |  | 450 |  | $(1,400)$ |
| Non-U.S. commercial |  | 83,555 |  | - |  | 133 |  | 65,763 |  | 17,256 |  | 403 |
| Total commercial |  | 385,967 |  | 17,063 |  | 24,617 |  | 284,267 |  | 56,404 |  | 3,616 |
| Total loans and leases | \$ | 867,169 | \$ | 230,359 | \$ | 127,162 | \$ | 284,284 | \$ | 56,601 | \$ | 168,763 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | First Quarter 2016 |  |  | Fourth Quarter 2015 |  |  | Third Quarter 2015 |  |  | Second Quarter 2015 |  |  | First Quarter 2015 |  |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Amount | Percent | Amount | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Consumer Banking | \$ 2,997 | 1.29\% | \$ 3,415 | 1.46\% |  | 735 | 1.24\% | \$ | 736 | 1.24\% | \$ | 709 | 1.21\% | \$ | 734 | 1.28\% | \$ | 818 | 1.44\% |
| GWIM | 72 | 0.05 | 71 | 0.06 |  | 5 | 0.01 |  | 20 | 0.06 |  | 17 | 0.05 |  | 17 | 0.05 |  | 18 | 0.06 |
| Global Banking | 194 | 0.06 | 31 | 0.01 |  | 104 | 0.13 |  | 137 | 0.17 |  | 53 | 0.07 |  | (2) | - |  | 6 | 0.01 |
| Global Markets | - | - | 2 | - |  | - | - |  | - | - |  | - | - |  | - | - |  | - | - |
| All Other | 1,075 | 0.73 | 864 | 0.43 |  | 224 | 0.75 |  | 251 | 0.77 |  | 153 | 0.44 |  | 319 | 0.83 |  | 352 | 0.86 |
| Total | \$ 4,338 | 0.50 | \$ 4,383 | 0.49 |  | 1,068 | 0.48 | \$ | 1,144 | 0.52 | \$ | 932 | 0.43 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 |

[^12]
[^0]:    For footnote see page 4.

[^1]:    For footnote see page 4.

[^2]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits)

[^3]:    Beginning in the first quarter of 2016, the Corporation classifies certain leases in other assets on the Consolidated Balance Sheet. Previously these leases were classified in loans and leases. Additionally, amounts related to these leases were reclassified from net interest income to other income and noninterest expense on the Consolidated Statement of Income. Prior periods were reclassified to conform to current period presentation.
    ${ }^{(2)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^4]:     Other companies may define or calculate these measures differently.
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

[^5]:    ${ }^{(1)}$ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.
    ${ }^{(2)}$ The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(3)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.
    ${ }^{(4)}$ Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.
    ${ }^{(5)}$ Includes gains (losses) on sales of MSRs.
    ${ }^{(6)}$ Amounts for other mortgage banking income are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
    ${ }^{(7)}$ Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

[^6]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^7]:    (2) Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items.
    ${ }^{(2)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
    ${ }^{(3)}$ Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
    ${ }^{(4)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
    ${ }^{(5)}$ Includes financial advisors in the Consumer Banking segment of 2,259, 2,187, 2,050, 2,048, 1,978 and 1,978 at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
    ${ }^{(6)}$ Headcount computation is based upon full-time equivalents.
    ${ }^{(7)}$ Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

[^8]:    ${ }^{1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^9]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component of Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

[^10]:    Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 18.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
    ${ }^{(3)}$ Trading-related assets include derivative assets, which are considered non-earning assets.

[^11]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^12]:    Certain prior period amounts have been reclassified to conform to current period presentation.

