July 8, 2016

June 2016 Flash Report vs. LY

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Total		2016													2017					
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	101.4%	99.6%	107.1%	102.7%					102.7%										102.7%
	Footfall	83.3%	84.6%	92.3%	86.7%					86.7%										86.7%
	Ave. Customer Spend	121.8%	114.0%	116.1%	118.5%					118.5%										118.5%
Existing Store	Sales	106.9%	104.9%	101.5%	104.3%					104.3%										104.3%
	Footfall	85.0%	87.9%	89.7%	87.5%					87.5%										87.5%
	Ave. Customer Spend	125.7%	119.4%	113.2%	119.1%					119.1%										119.1%

（Unit : store） Upper part : # stores in 2016/17 Lower part : increase/decrease vs same month LY

The Number of Stores	2016									2017		
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Number of stores in the end of month	**97**	**97**	**96**									
	+17	*+19*	*+19*									
VÉRITÉ	**71**	**71**	**70**									
	0	*+1*	*+1*									
MAHARAJA DIAMOND	**6**	**6**	**6**									
	-1	*0*	*0*									
MiMiKaZaRi	**2**	**2**	**2**									
	0	*0*	*0*									
Velicia	**18**	**18**	**18**									
	+18	*+18*	*+18*									
Number of existing stores	**83**	**87**	**86**									

Store Summary

・June 19th ; Verite Shiga Ryuo Store closed.

Monthly Summary