Securities Code: 6134 June 6th, 2016

# Fuji Machine Mfg. Co., Ltd.

19 Chausuyama, Yamamachi, Chiryu Aichi, Japan Nobuyuki Soga, President & CEO

# Notice of Convocation of the 70th Ordinary General Meeting of Shareholders

To Our Shareholders:

You are cordially invited to the 70th Ordinary General Meeting of Shareholders of the Company to be held as follows.

If you are unable to attend the Meeting, you may exercise your rights to vote in writing. Please review the "Reference Material for the General Meeting of Shareholders" described below, indicate your approval or disapproval of the proposals on the enclosed Voting Card, then sign and return it so it will arrive by 6:00 p.m., Tuesday, June 28th, 2016.

#### Meeting Details

1. Date & Time:	10:00 a.m. or	n Wednesday, June 29th, 2016	
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**2. Place:** Grand Hall, 7th floor of the Corporate Headquarters 19 Chausuyama, Yamamachi, Chiryu, Aichi, Japan

#### 3. Objectives of Meeting:

#### **Reporting:**

- 1. Presentation of the Business Report, Consolidated Financial Statements and Findings of Audits on Consolidated Financial Statements by the Independent Auditor and the Audit & Supervisory Board for the 70th Business Period (from April 1st, 2015, to March 31st, 2016)
- 2. Presentation of the Non-consolidated Financial Statements for the 70th Business Period (from April 1st, 2015, to March 31st, 2016)

#### Agenda:

- Proposal 1: Treatment of Surplus Earnings
- Proposal 2: Election of Eight Board Members
- Proposal 3: Election of One Substitute Audit & Supervisory Board Member

- When you attend the Meeting in person on the day, we kindly request you to submit the enclosed Voting Card to the reception desk at the meeting venue.
- Please note that any changes to the Reference Material for the General Meeting of Shareholders as well as the Business Report, Non-consolidated/Consolidated Financial Statements will be posted on the Company's website at <a href="http://www.fuji.co.jp/">http://www.fuji.co.jp/</a>.

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(Documents Attached to the Notice of Convocation of the Ordinary General Meeting of Shareholders)

#### **Business Report**

(April 1, 2015 to March 31, 2016)

### 1. Current Condition of the Group

- (1) Business condition for the fiscal year ended March 31, 2016
  - 1) Business progress and results

In the fiscal year ended March 31, 2016, the Japanese economy experienced sluggish growth in capital investment, due to uncertainties regarding overseas demand, despite firm business conditions. In terms of the global economy, although the European economy continued a moderate recovery and there were signs of recovery in the manufacturing industry in North America, the economic slowdown continued in China.

In this environment, under the slogan of "Excite and Inspire," the Company and its subsidiaries (hereinafter referred to as the "Group") have taken on the challenge of reforming, and have undertaken efforts to develop highly original products as one of the world's leading robot manufacturers, while striving to promote swift management and to provide the market with products that are highly cost competitive in a timely manner. We have also worked to improve customer satisfaction by strengthening the domestic and overseas sales and service systems, through cooperation among the Group companies and expansion of the dealer network, and by promoting solution-based sales approaches. At the same time, we have sought to improve profitability through efforts to pursue exhaustive QCD (quality, cost, and delivery) by strengthening supply chains and through production reforms.

As a result of the above, orders for the fiscal year ended March 31, 2016 were \$82,651 million (down 10.2% from the previous fiscal year). While net sales increased by \$1,376 million (1.6%) from the previous fiscal year to \$86,642 million, operating income decreased by \$165 million (1.4%) from the previous fiscal year to \$1,901 million due to factors including intensified pricing competition. Ordinary income also decreased by \$1,034 million (7.9%) from the previous fiscal year to \$1,991 million due to the effects of the rapidly appreciating yen, among others. Profit attributable to owners of parent was \$7,237 million, a decrease of \$1,392 million (16.1%) from the previous fiscal year, as a result of factors including the effects of the impairment loss recognized in connection with the consolidated subsidiary, Kunshan Fuji Machine Mfg. Co., Ltd.

Condition of each business is as follows.

Regarding the Electronics Assembly Equipment business, due to the slow growth rate of the smartphone market and uncertainty from the Chinese economic slowdown, companies appeared to be cautious in investing in capital equipment. As a result, orders were ¥68,408 million (down 9.5% from the previous fiscal year), net sales were ¥70,786 million (down 3.8% from the previous fiscal year) and operating income was ¥14,527 million (down 4.6% from the previous fiscal year).

Regarding the Machine Tools business, demand for capital investment for machine tools was firm, mainly in the automotive industry. As a result, orders were \$13,080 million (down 14.9% from the previous fiscal year), and net sales were \$14,623 million (up 35.9% from the previous fiscal year), and operating income was \$614 million (operating loss for the previous fiscal year was \$203 million).

Regarding Others, which includes the manufacture of control equipment, PCB designing and manufacturing, and software development, orders were \$1,162 million (up 12.8% from the previous fiscal year), net sales were \$1,232 million (up 33.3% from the previous fiscal year) and operating loss was \$356 million (operating loss for the previous fiscal year was \$97 million).

		(Millions of yen)
Business	Net sales	Orders
Electronics Assembly Equipment	70,786	68,408
Machine Tools	14,623	13,080
Others	1,232	1,162

# 2) Capital investment

The total amount of capital investment implemented by the Group during the fiscal year ended March 31, 2016 was ¥5,640 million.

# 3) Funding procurement

The Company has raised \$10.0 billion as a fund to buy back treasury shares by issuing zero coupon convertible bonds due 2021. The Company has concluded specified commitment line contracts for a total of \$12.0 billion with its main financial institutions, in order to efficiently procure operating funds.

- 4) Transfer of business, absorption-type splits, and incorporation-type splits Not applicable
- 5) Acceptance of business transferred from other companies Not applicable
- 6) Succession of rights and obligations related to businesses in other companies as a result of absorption-type mergers or absorption-type splits Not applicable
- Acquisition or disposal of shares or other equity in other companies, or stock acquisition rights, etc. Not applicable

(2) Status of assets and profit and loss for the past three business periods

Classification	Fiscal year ended March 31, 2013	Fiscal year ended March 31, 2014	Fiscal year ended March 31, 2015	Current fiscal year Fiscal year ended March 31, 2016
Net sales (Millions of yen)	64,349	65,565	85,265	86,642
Profit attributable to owners of parent (Millions of yen)	2,698	2,592	8,629	7,237
Profit per share (Yen)	27.60	26.52	88.27	74.13
Total assets (Millions of yen)	131,089	135,942	153,890	156,958
Net assets (Millions of yen)	115,738	120,794	135,044	132,069
Net assets per share (Yen)	1,183.90	1,235.64	1,379.19	1,372.18

Notes: 1. As of January 1, 2013, a 2-for-1 split of common stock was carried out. Therefore, profit per share and net assets per share are calculated on the assumption that the relevant stock split was carried out at the beginning of the fiscal year ended March 31, 2013.

2. Due to adoption of the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013), etc., the presentation of items has been changed from "net income" to "profit attributable to owners of parent," from the fiscal year ended March 31, 2016.

- (3) Status of parent company and principal subsidiaries
  - 1) Parent company Not applicable
  - 2) Principal subsidiaries

Company name	Capital stock	Investment ratio of the Company (%)	Main business
ADTEK FUJI Co., Ltd.	45 million Japanese yen	100	Assembly, remodeling and repair of the Company's products
EDEC LINSEY SYSTEM Co., Ltd.	40 million Japanese yen	100	Manufacturing of automatic control equipment PCB designing and manufacturing Software development
Fuji America Corporation	1,000 thousand U.S. dollar	100	Sales of the Company's products (electronics assembly equipment)
Fuji Machine America Corporation	1,000 thousand U.S. dollar	100 (100)*	Sales of the Company's products (machine tools)
Fuji Machine Manufacturing (Europe) GmbH	1,022 thousand euro	100	Sales of the Company's products (electronics assembly equipment)
Fuji Machine China Co., Ltd.	12,737 thousand Chinese yuan	100	Maintenance and after-sale service of the Company's products (electronics assembly equipment)
Kunshan Fuji Machine Mfg. Co., Ltd.	94,291 thousand Chinese yuan	100	Manufacturing and sales of the Company's products
Fuji Do Brasil Maquinas Industriais Ltda.	6,052 thousand Brazil real	60	Sales of the Company's products (electronics assembly equipment)

Note: The investment ratio of the Company in parentheses indicates indirect ownership, and an asterisk indicates ownership by Fuji America Corporation.

### (4) Issues to be addressed

Regarding the economic environment surrounding the Group, a look at the global economy shows that although a trend towards economic recovery is expected to continue in the United States, a slowdown in the Chinese economy and a stall in the European economy have given rise to concerns. Even though the Japanese economy is expected to remain firm, uncertainty about the future will weigh on economic prospects, with capital investment predicted to grow only moderately.

Under these circumstances, the Group will strive to promote swift management, and will respond to market needs primarily through robotics technology, which is our strength, and also promote the development of products that are highly cost competitive, in an effort to provide products that will impress our customers.

We will also work to improve profitability by strengthening cooperation on inter-Group manufacturing, pursuing quality and service that surpass those of other companies, as well as by reducing costs.

Furthermore, in pursuing the challenge of reforming by the Group as a whole, in addition to working on strengthening our corporate structure, improving our organizational capabilities and promoting structural reforms, we have implemented thorough compliance and participated in activities that contribute to society in an effort to continuously improve our corporate value and to be well trusted by society.

We look forward to the continued support of all our shareholders.

(5) Main Busiless (as of Malen 51, 2010)			
Business	Main products		
Electronics Assembly Equipment	Robotic mounter		
Machine Tools	Automatic lathes, specialized machines		
Others	Control equipment, PCB designing and manufacturing, software development		

(5) Main business (as of March 31, 2016)

### (6) Principal offices and plants (as of March 31, 2016)

	Headquarters: Chiryu, Aichi
	Tokyo Branch Office: Minato-ku, Tokyo
The Company	Osaka Branch Office: Suita, Osaka
The Company	Headquarters Factory: Chiryu, Aichi
	Okazaki Factory: Okazaki, Aichi
	Fujioka Factory: Toyota, Aichi
ADTEK FUJI Co., Ltd.	Headquarters: Okazaki, Aichi
EDEC LINSEY SYSTEM Co., Ltd.	Headquarters: Toyohashi, Aichi
Fuji America Corporation	Headquarters: Vernon Hills, Illinois, U.S.
Fuji Machine America Corporation	Headquarters: Vernon Hills, Illinois, U.S.
Fuji Machine Manufacturing (Europe) GmbH	Headquarters: Mainz-Kastel, Germany
Fuji Machine China Co., Ltd.	Headquarters: Shanghai, China
Kunshan Fuji Machine Mfg. Co., Ltd.	Headquarters: Kunshan, China
Fuji Do Brasil Maquinas Industriais Ltda.	Headquarters: São Paulo, São Paulo, Brazil

- (7) Status of employees (as of March 31, 2016)
  - 1) Employees of the Group

Number of employees	Change from the end of the previous fiscal year
2,108	+4

Note: The number of employees is the number of full-time employees.

# 2) Employees of the Company

Number of employees	Change from the end of the previous fiscal year	Average age	Average number of years employed
1,604	+7	41.0 years old	16.0 years

Note: The number of employees is the number of full-time employees.

- (8) Status of main lenders (as of March 31, 2016) Not applicable
- (9) Other important matters regarding the current condition of the Group Not applicable
- 2. Current Status of the Company

(1) Status of shares (as of March 31, 2016)

- Total number of shares authorized to be issued 390,000,000 shares
   Total number of shares issued 97,823,748 shares
- 3) Number of shareholder 7,413
- 4) Major shareholders (top ten shareholders)

Shareholder name	Number of shares held (Thousand shares)	Shareholding ratio (%)
Daido Life Insurance Co.	6,684	6.9
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	4,341	4.5
Japan Trustee Services Bank, Ltd. (Trust account)	3,936	4.0
NORTHERN TRUST CO.(AVFC) RE THE KILTEARN GLOBAL EQUITY FUND	3,932	4.0
Japan Trustee Services Bank, Ltd. (Trust account 9)	2,895	3.0
Fuji customers stock ownership	2,795	2.9
The Master Trust Bank of Japan, Ltd. (Trust account)	2,468	2.5
SAKAGAMI CO., LTD.	2,400	2.4
The Bank of Nagoya, Ltd.	1,554	1.6
J. P. MORGAN BANK LUXEMBOURG S.A.	1,490	1.5

Notes: 1. Shares held by the Company as treasury shares (1,698,068 shares) are excluded from the top ten shareholders listed above.

- 2. The number of shares held is rounded down to the nearest thousand, and the shareholding ratio is calculated after deducting shares held by the Company as treasury shares.
- 5) Other important matters concerning the status of shares

The Company, at the meeting of its Board of Directors held on March 9, 2016, resolved to acquire treasury shares through a market purchase of the Company's common stock on the Tokyo Stock Exchange, for the purpose of further enhancing its return of profits to shareholders and executing flexible capital policies by improving capital efficiency. The maximum total number of shares to be acquired has been set at 9 million shares for a maximum total acquisition value of ¥10,000 million to be purchased from March 10, 2016 to

February 28, 2017. The acquisition of treasury shares was executed as detailed below.

- Status of acquisition of treasury shares (as of April 30, 2016)
- a) Total number of shares acquired: 2,430,100 shares of common stock
- b) Total acquisition value: ¥2,748,588,000
- (2) Status of subscription rights to shares, etc.
  - Status of subscription rights to shares issued as compensation for the execution of duties and held by the Board Members and Audit & Supervisory Board Members of the Company, as of March 31, 2016 Not applicable
  - Status of subscription rights to shares issued to employees, etc., as compensation for execution of duties during the fiscal year ended March 31, 2016 Not applicable
  - 3) Status of other subscription rights to shares, etc.

Outline of subscription rights to shares attached to "zero coupon convertible bonds due 2021," issued based on the resolution of the Board of Directors held on March 9, 2016

Name (Date of issue)	Number of subscription rights to shares	Type and number of shares subject to subscription rights to shares	Exercise price of subscription rights to shares	Exercise period of subscription rights to shares
Zero coupon convertible bonds due 2021 (March 25, 2016)	1,000	6,811,989 common shares of the Company	1,468 yen	From April 8, 2016 to March 11, 2021 (Local time at the location for acceptance of exercise requests)

Notes:1. The number of subscription rights to shares per a total face value amount of ¥10 million of the bonds is one.

- 2. No partial exercise of each subscription right to shares shall be permitted, and the number of shares of common stock of the Company to be issued by the Company due to the exercise shall equal the number obtained by dividing the aggregated amounts of the face value of the bonds related to the exercise request by a conversion price of 1,468 yen. However, any fractions less than one share due to the exercise shall be rounded down, and no adjustments by cash shall be made.
- 3. Upon exercise of the subscription rights to shares, the bonds related to the subscription rights to shares shall be contributed, and the price of the bonds shall be equal to the face value.

- (3) Status of Board Members and Audit & Supervisory Board Members
  - 1) Status of Board Members and Audit & Supervisory Board Members (as of March 31, 2016)

Position in the Company	Name	Responsibility and representation of other companies
President & CEO	Nobuyuki Soga	
Board Member Senior Managing Executive Officer	Shinsuke Suhara	General Manager, Electronics Assembly Equipment Division Chairman, Kunshan Fuji Machine Mfg. Co., Ltd.
Board Member Managing Executive Officer	Seigo Kodama	Head, Development Center President & CEO, ADTEK FUJI Co., Ltd.
Board Member Managing Executive Officer	Takayoshi Kawai	General Manager, Machine Tools Division Factory Manager, Fujioka Factory
Board Member Executive Officer	Mitsuji Tatsumi	General Manager, Accounting Department
Board Member Executive Officer	Hajime Ezaki	General Manager, Marketing and Strategic planning Department
Board Member	Nobuyuki Matsui	Part-time Specially Appointed Professor to the Chairman of the Board of Trustees, Chubu University Outside Director, Rinnai Corporation Outside Director, Aichi Tokei Denki Co., Ltd.
Board Member	Nobuko Kawai	Representative, Nobuko Kawai Law Office Professor of the Law School, Nagoya University
Full-time Audit & Supervisory Board Member	Shinsaku Sakagami	
Audit & Supervisory Board Member	Shigeki Matsuda	Representative, Matsuda Public Accounting Firm Representative, Aiki Tax Accounting Corporation External Audit & Supervisory Board Member, Roland DG Corporation
Audit & Supervisory Board Member	Kayoko Yamashita	Representative, Yamashita Certified Public Accountant Firm Outside Audit & Supervisory Board Member, Sotoh Co., Ltd.

Notes: 1. Board Members, Nobuyuki Matsui and Nobuko Kawai, are Outside Board Members.

- 2. Audit & Supervisory Board Members, Shigeki Matsuda and Kayoko Yamashita, are Outside Audit & Supervisory Board Members.
- 3. Audit & Supervisory Board Members, Shigeki Matsuda and Kayoko Yamashita, are licensed as a certified public accountant and have extensive knowledge of finance and accounting.
- 4. The Company has designated Board Members, Nobuyuki Matsui and Nobuko Kawai, as well as Audit & Supervisory Board Members, Shigeki Matsuda and Kayoko Yamashita, as Independent Directors/Auditors according to the regulations of the Tokyo Stock Exchange and the Nagoya Stock Exchange, and has notified said Exchanges thereof.

Category	Numbers	Total amount of remuneration, etc.
		(Millions of yen)
Board Members	10	283
(including Outside Board Members)	(3)	(15)
Audit & Supervisory Board Members	4	38
(including Outside Audit & Supervisory Board Members)	(3)	(14)
Total (including Outside Board Members/Audit &	14	321
Supervisory Board Members)	(6)	(30)

2) Total amount of remuneration, etc., for Board Members and Audit & Supervisory Board Members

Notes: 1. No employee-portion salary was paid to any Board Member who also serves as an employee.

- 2. The limit of annual remuneration for Board Members is ¥450 million, pursuant to the resolution adopted at the 62nd Ordinary General Meeting of Shareholders held on June 27, 2008.
- 3. The limit of annual remuneration for Audit & Supervisory Board Members is ¥60 million, pursuant to the resolution adopted at the 60th Ordinary General Meeting of Shareholders held on June 29, 2006.
- 3) Matters related to Outside Board Members/Audit & Supervisory Board Members
  - a) Significant concurrent positions held as an executive in other corporations, etc., and relationship between these corporations, etc., and the Company
    - Board Member Nobuko Kawai concurrently serves as a representative of Nobuko Kawai Law Office. There is no special interest between Nobuko Kawai Law Office and the Company.
    - Audit & Supervisory Board Member Shigeki Matsuda concurrently serves as a representative of Matsuda Public Accounting Firm and Aiki Tax Accounting Corporation. There is no special interest between Matsuda Public Accounting Firm and Aiki Tax Accounting Corporation and the Company.
    - Audit & Supervisory Board Member Kayoko Yamashita concurrently serves as a representative of Yamashita Certified Public Accountant Firm. There is no special interest between Yamashita Certified Public Accountant Firm and the Company.
  - b) Significant concurrent positions held as Outside Board Members/Audit & Supervisory Board Members in other corporations, etc., and relationship between these corporations, etc., and the Company
    - Board Member Nobuyuki Matsui assumed the office of Outside Director of Rinnai Corporation in June 2014 and Aichi Tokei Denki Co., Ltd. in June 2015 respectively. There is no special interest between Rinnai Corporation and Aichi Tokei Denki Co., Ltd. and the Company.
    - Audit & Supervisory Board Member Shigeki Matsuda assumed the office of External Audit & Supervisory Board Member of Roland DG Corporation in June 2015. There is no special interest between Roland DG Corporation and the Company.
    - Audit & Supervisory Board Member Kayoko Yamashita assumed the office of Outside Audit & Supervisory Board Member of Sotoh Co., Ltd. in June 2015. There is no special interest between Sotoh Co., Ltd. and the Company.

c) Main activities during the fiscal year ended March 31, 2016

	Activities
Board Member	Attended 12 out of 14 meetings of the Board of Directors held in the fiscal
Nobuyuki Matsui	year ended March 31, 2016. He mainly provides suggestions and comments
	based on his experience as a former university professor and president.
Board Member	Attended all 11 meetings of the Board of Directors held after taking office
Nobuko Kawai	on June 26, 2015. She mainly provides suggestions and comments from her
	professional viewpoints as a lawyer.
Audit & Supervisory Board Member	Attended all 14 meetings of the Board of Directors and all 15 meetings of
Shigeki Matsuda	the Audit & Supervisory Board held in the fiscal year ended March 31,
	2016. He mainly provides his opinions as necessary from his professional
	viewpoints as a certified public accountant.
Audit & Supervisory Board Member	Attended 10 out of 11 meetings of the Board of Directors and 10 out of 11
Kayoko Yamashita	meetings of the Audit & Supervisory Board held after taking office on June
	26, 2015. She mainly provides suggestions and comments from her
	professional viewpoints as a certified public accountant.

d) Outline of the liability limitation agreement

Pursuant to the provisions in Article 427, Paragraph 1, of the Companies Act, the Company entered into an agreement with each Outside Board Member and Outside Audit & Supervisory Board Member to limit the liability for damages set forth in Article 423, Paragraph 1, of the said Act. The limit of the liability for damages under the agreement is the amount stipulated in applicable laws and regulations.

- (4) Status of accounting auditor
  - 1) Name: KPMG AZSA LLC

# 2) Amount of compensation, etc.

	Payment amount (Millions of yen)
The amount of compensation, etc., for the accounting auditor for the fiscal year ended March 31, 2016	49
Total amount of monies and other property benefits to be paid to the accounting auditor by the Company and its subsidiaries	59

Notes: 1. Among subsidiaries of the Company, Fuji Machine Manufacturing (Europe) GmbH, Fuji Machine China Co., Ltd., Kunshan Fuji Machine Mfg. Co., Ltd., and Fuji Do Brasil Maquinas Industriais Ltda. are audited by an auditing firm other than the Company's accounting auditor, for statutory audits.

- 2. The audit agreement between the Company and the accounting auditor does not and cannot practically distinguish between compensation, etc., for audits stipulated by the Companies Act and those stipulated by the Financial Instruments and Exchange Act. For this reason, the amount of the compensation, etc., for the accounting auditor for the fiscal year ended March 31, 2016 represents the total amount for those audits.
- 3. The Audit & Supervisory Board gave consent regarding the amount of compensation, etc., for the accounting auditor after necessary verification, such as whether the details of the audit plan, status of execution of the duties of the accounting audit, and the calculation basis for the compensation estimate undertaken by the accounting auditor were appropriate.

## 3) Non-audit services

The Company pays the accounting auditor for services, which are services other than those defined in Article 2, Paragraph 1, of the Certified Public Accountants Act (non-audit services), including preparation of comfort letters for bond issues.

4) Policy for decisions on dismissal or non-reappointment of accounting auditor

If the Audit & Supervisory Board deems necessary, such as in the event that the accounting auditor is unable to appropriately execute its designated duties, the Audit & Supervisory Board shall determine the details of a proposal for the dismissal or non-reappointment of the accounting auditor, to be submitted to the General Meeting of Shareholders.

In addition, the Audit & Supervisory Board may dismiss an accounting auditor if they unanimously agree that there has been an event that corresponds to the items listed in Article 340, Paragraph 1, of the Companies Act. In this case, a designated Audit & Supervisory Board Member of the Audit & Supervisory Board shall report the dismissal of the accounting auditor and reasons for the dismissal at the General Meeting of Shareholders convened for the first time after such dismissal.

- 5) Outline of the liability limitation agreement Not applicable
- (5) Systems to ensure appropriate conduct of operations and the status of implementation of such systems The Board of Directors resolved to adopt systems to ensure compliance of the execution of duties by Board Members and employees with laws and regulations and the Articles of Incorporation, and other systems to ensure appropriate conduct of operations by the Company as follows.
  - 1) Systems to ensure compliance of the execution of duties by Board Members and employees with laws and regulations and the Articles of Incorporation
    - a) The Company provides the Corporate Behavior Charter to achieve control objectives, such as effectiveness and efficiency of operations, reliability of financial reporting, assurance of compliance, and preservation of assets, and Board Members shall take initiatives in publicizing the Charter among employees.
    - b) The Company establishes the Risk Compliance Committee as the internal control organ, for which the responsible chief officer is the President and CEO.
    - c) The Company establishes the Internal Control Council, for which the responsible chief officer is the President and CEO, aiming to supervise the relevant operations for the setup, improvement, operation and evaluation of internal controls involved in financial reporting.
    - d) The Audit Department conducts audits about whether operational duties in the respective departments are properly and reasonably executed in accordance with laws and regulations, the Articles of Incorporation and internal rules, and reports the results to the President and CEO.
    - e) The Company establishes the whistleblower hotline to which compliance violations relating to the execution of duties by Board Members and employees are reported.
  - 2) System for the storage and management of information related to the execution of duties by Board Members Information related to the execution of duties by Board Members shall be recorded and kept in documents or

electromagnetic media pursuant to the Rules on Document Management and managed so that Board Members and Audit & Supervisory Board Members can view such documents or media at all times.

- 3) Rules and other aspects of the system for managing risks of loss
  - a) The Company establishes the Risk Compliance Committee, which supports the streamlining of cross-departmental risk management systems in the respective departments and promotes their improvement from a companywide viewpoint.
  - b) Each department structurally and systematically organizes risks that obstruct the execution of management activities pursuant to the Basic Rules of Risk Management, and then prevents the occurrence of such risks and minimizes damages upon occurrence of such risks.
  - c) The Audit Department conducts audits about the risk management conditions in the respective departments and reports the results to the President and CEO.
  - d) The Company is committed to various risk management efforts through the Environment Control Committee and the Health and Safety Committee with regard to environment- and health/safety-related risks associated with corporate social responsibility.
- 4) System for ensuring that the duties of Board Members are efficiently performed
  - a) The Company has introduced an executive officer system separating the decision-making function and business execution function in management in order to speed up the managerial decision-making process and clarify responsibility. Under the system, executive officers assume the responsibility for the execution of operational duties with the delegation of authority given by the President and CEO.
  - b) With respect to the execution of duties of Board Members, the Company provides the scope of roles/responsibilities and the procedures for execution of duties in accordance with rules on organization, administrative authorities, division of business operations, etc.
  - c) In conducting the execution of business operations, the Company clarifies management objectives by formulating the annual "Management Policies" and "Annual (Medium-term) Profit Plan," and each department manages to achieve their objectives.
- 5) System for ensuring appropriate business operations within the Group
  - a) The regular Operations Executive Board meetings, which are attended by representatives from the Group, including subsidiaries, confirm that the subsidiaries' business activities are properly and effectively carried out.
  - b) The Audit Department audits that business duties are properly executed in the subsidiaries and that the compliance and risk management systems are properly operated, including those of the subsidiaries, and reports the results to the President and CEO.

- 6) Matters related to an employee to assist the duties of Audit & Supervisory Board Members and the independence of such employee
  - a) The Company shall not appoint any employee who assists the duties of Audit & Supervisory Board Members. However, upon request of Audit & Supervisory Board Members, the President and CEO responds to such request in each case by designating a staff of the Audit Department.
  - b) The employee who assists Audit & Supervisory Board Members shall not be subject to instructions and orders from Board Members, and personnel transfers and personnel evaluations of such employee shall be approved by Audit & Supervisory Board Members.
- 7) The system for reporting to Audit & Supervisory Board Members by Board Members and employees and other systems concerning reporting to Audit & Supervisory Board Members, and the system for ensuring effective audits by Audit & Supervisory Board Members
  - a) Board Members and employees shall, upon request of Audit & Supervisory Board Members, report the status of the execution of the Company's business activities to Audit & Supervisory Board Members. Also, if Board Members find any fact likely to cause significant damage to the Company, Board Members shall immediately report the fact to the Audit & Supervisory Board.
  - b) Audit & Supervisory Board Members shall meet regularly with the President and CEO and exchange opinions concerning important audit issues, etc.
  - c) Audit & Supervisory Board Members shall endeavor to enhance the quality of audits and make the audits more effective by consistently maintaining close cooperation and collaboration with the accounting auditor, proactively exchanging opinions and information, and sharing the details obtained from their audits, in addition to holding regular briefing meetings, attending audits, and exchanging information verbally or in writing.
  - d) Board Members and employees shall promptly report to Audit & Supervisory Board Members the reports relating to compliance violations.

The following is a summary of the operating status of the system to ensure appropriate conduct of operations.

The Company makes efforts to spread its corporate philosophy and to improve understanding for compliance through meetings, such as the monthly management meeting and the divisional meeting held by each division, and through in-house training, etc. In addition, the Company endeavors to improve the compliance level by establishing a whistleblower hotline system, which is separate from the general consultation window, for the primary purpose of early detection and prevention of violations of laws and regulations, etc., and by audits conducted by the Audit & Supervisory Board Members and the Audit Department.

In order to strengthen efforts related to risk management, the Company has established the Risk Compliance Committee as a cross-departmental organization. The responsible chief officer for this committee is the President and CEO, and the members are elected from Board Members, etc., in charge of each division and department. In order to ensure risk management related to responsible business operations, this committee identifies priority risks annually, and evaluates and establishes policies to address these risks, and also provides compliance training, as necessary. Moreover, this committee reports a summary to the Board of Directors or the management meeting.

In order to ensure effective audits by the Audit & Supervisory Board Members, the Audit & Supervisory

Board meeting is held monthly. In addition, the Audit & Supervisory Board exchanges information with the Audit Department and the accounting auditor, and holds a regular meeting with the President and CEO.

#### (6) Basic policies regarding the control of a company

I. Basic policy regarding those who control decisions on the Company's financial matters and business policies

The Company considers that those who control decisions on the Company's financial matters and business policies must fully understand the features of the Company's businesses and the sources of corporate value of the Company, and be able to continuously ensure and enhance the corporate value of the Company and the common interests of shareholders.

The Company does not generally oppose the acquisition of a large amount of the Company's shares, if it contributes to the corporate value of the Company and the common interests of shareholders. Also, the Company believes a decision regarding any proposed acquisition that would involve a transfer of corporate control of a target company must ultimately be based on the intent of all the shareholders of the target company.

Nonetheless, there are some large-scale acquisitions that do not enhance the corporate value of the target company or serve the common interests of shareholders: those with a purpose that would obviously harm the corporate value of the target company and the common interests of shareholders; those with the potential to substantially coerce shareholders into selling their shares; and those that do not provide sufficient time or information for the target company's shareholders and its Board of Directors to consider the terms and conditions and the like of the large-scale acquisition or to allow for the target company's Board of Directors to make an alternative proposal.

The Company considers that those who intend to conduct a large-scale acquisition of shares that does not contribute to the corporate value of the Company and the common interests of shareholders are inappropriate as the parties to control decisions on the Company's financial matters and business policies. Consequently, the Company believes that it must secure the corporate value and the common interests of shareholders by taking necessary and significant countermeasures against such a large-scale acquisition of shares.

#### II. Measures to contribute to realizing the basic policy

The Group endeavors to create higher corporate value for shareholders, customers, business partners, and employees by advocating the following basic management philosophy based on the company motto, "We will endeavor to work hard in research and development to provide excellent techniques to respond to customer confidence." The basic management philosophy of the Group is enumerated below.

- 1) We comply with laws and regulations, social norms, the Articles of Incorporation, and internal rules in all aspects of executing business duties.
- 2) We provide products and services that contribute to the creation of a more convenient and comfortable society through untiring development of technology and improvement of quality.
- 3) We create cheerful workplaces where individuality is respected and strong teamwork is fostered.
- 4) We cultivate new business fields for the future through global and innovative management.
- 5) We conduct environmentally friendly corporate activities, recognizing that protecting the global environment is a common issue to all human beings.

Since its foundation in 1959 as an industrial equipment manufacturer in the mainstay fields of electronics assembly equipment and machine tools, the Group has supplied digital equipment manufacturers of mobile phones and, PCs and automobile manufacturers with state-of-the-art technologies and services throughout the world. In recent years, the Group has proactively established a high-profitability financial structure to ensure the continued growth of diverse businesses via further cost reduction to conquer the market competition, given an increasingly

harsh business environment that includes diversifying customer requests against a backdrop of technological innovations, market globalization, intensifying price competition and fluctuations in capital investment demand. Initiatives in this line included reinforcing the sales and service systems, promoting reforms of the development and manufacturing processes and continuous launches of leading-edge, differential products that effectively meet customer needs.

As part of its medium- and long-term management strategy, the Group aims to improve the competitiveness of its products and the sustainable growth of its businesses to ensure swifter and more flexible responses to changes in the business environment and markets and the continued provision of high-value-added products that are manufactured with trustworthy technology and high quality. The specific priority policies of the Group are described below.

- 1) Reinforcing R&D capabilities
- 2) Raising our cost competitiveness
- 3) Reinforcing marketing and sales capabilities
- 4) Development and effective use of human resources
- 5) Enhancing corporate governance

The Company believes that Group-wide execution of the above strategic medium-term policies taking into account the social environment and safety should serve to improve our business performance. This, in turn, should also enhance the corporate value of the Company and the common interests of shareholders, thereby contributing to realizing the basic policy.

III. Measures to prevent decisions on the Company's financial matters and business policies from being controlled by a party deemed inappropriate regarding the basic policy

The Company resolved at the meeting of the Board of Directors held on May 8, 2014 to continue a policy for countermeasures to the large-scale acquisitions of the Company's shares and other securities (hereinafter referred to as "This Policy"), and This Policy was approved and passed at the 68th Ordinary General Meeting of Shareholders held on June 27, 2014. This Policy aims to deter an offer to make a large-scale acquisition of the Company's shares that might harm the corporate value of the Company or the common interests of shareholders, to ensure that enough time and the necessary information are provided to allow the shareholders to judge whether the large-scale acquisition is inappropriate or not, or to allow the Company's Board of Directors to discuss and negotiate with the acquirer on behalf of the shareholders.

This Policy applies to any person who conducts or intends to conduct purchase of the Company's shares and other securities (hereinafter referred to as the "Large-Scale Acquirer") that aims to increase the ratio of voting rights of a) a holder of share certificates, etc., issued by the Company and b) a person who conducts the acquisition of share certificates, etc., issued by the Company and persons having a special relationship with such a party, to 20% or more or that would result in increasing the ratio of voting rights to 20% or more (hereinafter referred to as the "Large-Scale Acquisition").

In the event that the Large-Scale Acquirer conducts or intends to conduct the Large-Scale Acquisition, the Company sets out procedures regarding the Large-Scale Acquisition of the Company's shares and other securities (hereinafter referred to as the "Large-Scale-Acquisition Rules") and requests the Large-Scale Acquirer to comply with the Large-Scale Acquisition Rules in order to ensure prior provision of necessary information on the Large-Scale Acquisition and enough time to evaluate and consider the details of the proposed Large-Scale Acquisition.

The Company's Board of Directors shall promptly make available the information provided by the Large-Scale Acquirer to the Independent Committee, an organization independent of the Company's Board of Directors.

In parallel with the Company's Board of Directors' assessment, examination, negotiation, formation of opinion, and planning of an alternative proposal, the Independent Committee shall examine and give recommendations to the

Board of Directors as to whether it is appropriate to implement any countermeasures against the Large-Scale Acquisition, or on any other matters. The Independent Committee may, at the expense of the Company, obtain advice from external experts (including an investment bank, securities company, financial adviser, certified public accountant, lawyer, consultant, and any other experts) who are independent from the management executives engaged in the execution of the Company's business affairs.

If the Large-Scale Acquirer does not comply with the Large-Scale Acquisition Rules or even if the Large-Scale Acquirer observes the Rules, when it is clear that the Large-Scale Acquirer is acting in a way that would significantly damage the corporate value of the Company and the common interests of shareholders, such as in a case where the Company is irrecoverably damaged, the Company's Board of Directors may resolve to implement necessary and appropriate countermeasures as an exception with a view to protecting the corporate value of the Company and the common interests of shareholders.

A countermeasure to be implemented in compliance with This Policy against a Large-Scale Acquisition would be a gratis allotment of subscription rights to shares (hereinafter referred to as the "Subscription Rights to Shares").

The Subscription Rights to Shares shall be allotted without consideration to the shareholders whose names are recorded in the last register of shareholders as of the record date to be separately determined at a ratio of one (1) or more Subscription Rights to Shares for every one (1) Company share held (excluding the Company's common stock held by the Company), which shall be separately fixed by the Company's Board of Directors.

The type of shares subject to the Subscription Rights to Shares shall be the common stock of the Company and the number of shares corresponding to one (1) Subscription Rights to Shares (hereinafter referred to as the "Applicable Number of Shares") shall be one (1) share.

The object to be contributed upon exercise of the Subscription Rights to Shares shall be cash, and the amount of assets to be contributed upon exercise of the Subscription Rights to Shares per each of the Company's common stock shall be one (1) yen or more, which shall be separately fixed by the Company's Board of Directors at a resolution on a gratis allotment of Subscription Rights to Shares.

Non-qualified parties defined by the Company's Board of Directors based on the specific method of acquisition by the Large-Scale Acquirer may not exercise the Subscription Rights to Shares. The Company acquires the Subscription Rights to Shares held by persons other than non-qualified parties on a day separately defined by the Company's Board of Directors and, in exchange for the Subscription Rights to Shares, the Company may deliver as consideration the Company's common stock corresponding to the Applicable Number of Shares as of the acquisition date for every Subscription Rights to Shares.

The effective period of This Policy shall be three (3) years from the close of the Company's 68th Ordinary General Meeting of Shareholders held on June 27, 2014 until the close of the Ordinary General Meeting of Shareholders to be held in June 2017. However, even before the expiration of the effective period, if a resolution to abolish or revise This Policy is made by the Company's General Meeting of Shareholders, or such resolution is made by the Company's Board of Directors, This Policy shall be abolished or revised at that time, and the Company's Board of Directors will immediately disclose such matter.

If the gratis allotment of the Subscription Rights to Shares is not implemented, This Policy shall have no direct or material impact on the legal rights and economic interests of shareholders and investors concerning the Company's overall shares.

If the Company's Board of Directors adopts a resolution on a gratis allotment of the Subscription Rights to Shares, the Subscription Rights to Shares shall be allotted without consideration to the shareholders whose names are recorded in the last register of shareholders as of the record date to be separately determined at a ratio of one (1) or more Subscription Rights to Shares for every one (1) Company share held which shall be separately fixed by the Company's Board of Directors, as of the effective date to be also separately determined. Due to the nature of the mechanism of such countermeasures, the gratis allotment of the Subscription Rights to Shares does not assume any

circumstances where it may cause direct deprivation of legal right or economic interests to the shareholders and investors concerning the Company's overall shares, because neither the dilution in economic values of the Company's overall shares they hold nor the dilution of voting rights per share is incurred, although the per share economic values may be diluted regarding the Company's shares held by the shareholders and investors.

### IV. Judgment by the Company's Board of Directors over the above measures and reasons for such judgment

The "Measures to contribute to realizing the basic policy" described in II. above have been formulated as specific measures to enhance the corporate value of the Company and the common interests of shareholders based on the Company's medium- and long-term management strategy, and the Company believes that the Group-wide execution of the measures should serve to improve the Company's business performance and also enhance the corporate value of the Company and the common interests of shareholders, thereby contributing to realizing the basic policy.

This Policy satisfies the requirements of the Guidelines Regarding Takeover Defense Measures and has been introduced upon the approval of shareholders at the General Meeting of Shareholders. In addition, the Company has established the Independent Committee, as an organization independent of the Board of Directors, which consists of members appointed among Outside Board Members, Outside Audit & Supervisory Board Members, or outside knowledgeable persons (persons falling under any of experts such as lawyers, certified tax accountants, or certified public accountants, academic experts, persons familiar with investment banking affairs, or outside parties having experience as board members, executive officers or audit & supervisory board members at corporations), based on which the mechanism is ensured that the Independent Committee makes a recommendation to the Board of Directors as to whether any countermeasures should be implemented and the Company's Board of Directors shall make a decision on the implementation of countermeasures by maximally respecting the recommendations of the Independent Committee. This Policy has rationality and objectivity due to some factors that This Policy is designed in a way that the countermeasures against the Large-Scale Acquisitions cannot be implemented unless reasonable and objective requirements are satisfied and the mechanism is ensured to prevent arbitrary implementation by the Company's Board of Directors; the Independent Committee may, at the expense of the Company, obtain advice from external experts who are independent from the management executives engaged in the execution of the Company's business affairs; and This Policy is not a dead-hand or slow-hand takeover defense measure; thereby enabling This Policy to be operated such that it contributes to the corporate value of the Company and the common interests of shareholders, and This Policy does not aim to maintain the positions of Board Members and Audit & Supervisory Board Members of the Company.

#### (7) Policy concerning decision on dividends of surplus

With regard to the Company's basic policy for profit sharing, we strive to maintain stable dividends, paying attention to capital demands for future business development as well as considering the continuous return of profits to shareholders as one of the most important management measures.

In addition, retained earnings are used to develop products to meet market demands, to improve and strengthen the Company's business structure, including capital rationalization and investment, and to make strategic investments for future growth.

Year-end dividends are proposed at \$14 per share, based on the basic policy for profit sharing. This makes the total annual dividend of \$28 per share, including the interim dividend of \$14.

#### Remarks

Amounts described in this Business Report are rounded down to the nearest unit used for presentation.

# **Consolidated Balance Sheet**

(As of March 31, 2016)

(Millions of yen)

Assets		Liabilities	(Willions of yell)
Current assets	114,173	Current liabilities	11,842
Cash and deposits	57,508	Notes and accounts payable – trade	4,427
Notes and accounts receivable – trade	19,929	Income taxes payable	853
Securities	3,138	Accrued expenses	3,825
Merchandise and finished goods	6,231	Provision for product warranties	868
Work in process	15,255	Other	1,867
Raw materials and supplies	5,839	Non-current liabilities	13,046
Deferred tax assets	2,850	Bonds payable	10,049
Other	3,484	Deferred tax liabilities	1,836
Allowance for doubtful accounts	(63)	Net defined benefit liability	1,106
Non-current assets	42,784	Other	53
Property, plant and equipment	17,793	Total liabilities	24,888
Building and structures	8,680	Net assets	
Machinery, equipment and vehicles	4,057	Shareholders' equity	124,860
Tools, furniture and fixtures	783	Capital stock	5,878
Land	3,942	Capital surplus	5,413
Construction in progress	328	Retained earnings	115,475
Intangible assets	5,862	Treasury shares	(1,907)
Software	5,841	Accumulated other comprehensive income	7,040
Other	21	Valuation difference on available-for-sale securities	5,551
Investments and other assets	19,127	Foreign currency translation adjustment	2,148
Investment securities	18,414	Remeasurements of defined benefit plans	(659)
Deferred tax assets	126	Non-controlling interests	168
Other	586	Total net assets	132,069
Total assets	156,958	Total liabilities and net assets	156,958

# **Consolidated Statement of Income**

(From April 1, 2015 to March 31, 2016)

(110hi April 1, 2013 to Ma		(Millions of yen
Item	Amount	
Net sales		86,642
Cost of sales		52,169
Gross profit		34,472
Selling, general and administrative expenses		22,571
Operating income		11,901
Non-operating income		
Interest and dividend income	463	
Miscellaneous income	340	804
Non-operating expenses		
Interest expenses	6	
Miscellaneous expenses	707	714
Ordinary income		11,991
Extraordinary income		
Gain on disposal of non-current assets	113	
Subsidy income	188	302
Extraordinary losses		
Loss on disposal of non-current assets	300	
Impairment loss	981	1,282
Income before income taxes and minority interests		11,011
Income taxes – current		3,224
Income taxes – deferred		524
Profit		7,262
Profit attributable to non-controlling interests		25
Profit attributable to owners of parent		7,237

# **Consolidated Statement of Changes in Equity**

(From April 1, 2015 to March 31, 2016)

	(1101111)	in 1, 2015 to Mu	un e 1, 2010)		(Millions of yen)
		Shareholders' equity			
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	5,878	5,413	111,562	(51)	122,802
Changes of items during period					
Dividends of surplus			(3,323)		(3,323)
Profit attributable to owners of parent			7,237		7,237
Purchase of treasury shares				(1,855)	(1,855)
Net changes of items other than shareholders' equity					
Total changes of items during period	_	_	3,913	(1,855)	2,057
Balance at end of current period	5,878	5,413	115,475	(1,907)	124,860

	Accumulated other comprehensive income					
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehen-si ve income	Non-controlli ng interests	Total net assets
Balance at beginning of current period	8,105	3,552	364	12,022	219	135,044
Changes of items during period						
Dividends of surplus						(3,323)
Profit attributable to owners of parent						7,237
Purchase of treasury shares						(1,855)
Net changes of items other than shareholders' equity	(2,554)	(1,403)	(1,023)	(4,981)	(51)	(5,032)
Total changes of items during period	(2,554)	(1,403)	(1,023)	(4,981)	(51)	(2,975)
Balance at end of current period	5,551	2,148	(659)	7,040	168	132,069

Notes to Consolidated Financial Statements

- 1. Significant Accounting Policies for Preparing Consolidated Financial Statements
  - (1) Scope of consolidation
    - Consolidated subsidiaries
    - Number of consolidated subsidiaries: 8 companies
    - Names of consolidated subsidiaries: A

ADTEK FUJI Co., Ltd. EDEC LINSEY SYSTEM Co., Ltd. Fuji America Corporation Fuji Machine America Corporation Fuji Machine Manufacturing (Europe) GmbH Fuji Machine China Co., Ltd. Kunshan Fuji Machine Mfg. Co., Ltd. Fuji Do Brasil Maquinas Industriais Ltda.

(2) Application of the equity method

Non-equity method affiliates

• Name of affiliate:

- Tower-Factory GmbH
- Reason for non-application of the equity method:

Of the total amount of profit (loss) and retained earnings, etc., of the non-equity method affiliate, the total amount corresponding to equity in the company has a minor impact on the profit (loss) and retained earnings, etc., of the consolidated companies, and has no significance, on the whole. Accordingly, the equity method has not been applied to the company.

(3) Matter relating to fiscal year, etc., at consolidated subsidiaries

Of the Company's consolidated subsidiaries, the closing date of Fuji Machine China Co., Ltd., Kunshan Fuji Machine Mfg. Co., Ltd., and Fuji Do Brasil Maquinas Industriais Ltda. is on December 31. In preparing consolidated financial statements, as for Fuji Do Brasil Maquinas Industriais Ltda., the Company uses the subsidiary's financial statements as of December 31, and significant transactions arising between the closing date and the consolidation closing date are subject to adjustments necessary for the consolidation. As for Fuji Machine China Co., Ltd., and Kunshan Fuji Machine Mfg. Co., Ltd., the Company uses financial statements based on provisional settlement of accounts carried out as of the consolidated closing date. The closing date of other consolidated subsidiaries is on the last day of consolidated fiscal year.

### (4) Accounting policies

- 1) Valuation standard and valuation method for significant assets
  - a. Securities:

b

Available-for-sale securities	
• With fair market values:	Fair value method based on market prices at the end of the fiscal year (valuation differences are directly included in net assets, and costs of securities sold are calculated by the moving-average method)
• Without fair market values:	Measured at cost using the moving-average method
o. Inventories:	
• Finished goods and work in proce	ss: Mainly measured at cost using the specific identification method
	(calculated by the method to write down book value due to a decline in profitability)
• Raw materials and supplies:	Mainly measured at cost using the moving-average method (calculated by the method to write down book value due to a decline in profitability)

2) Method of depreciation of significant depreciable assets

a. Property, plant and equipment: Mainly measured at the declining-balance method

However, buildings (excluding facilities attached to buildings) acquired on and after April 1, 1998 are measured using the straight-line method.

b. Intangible assets:

- · Software for commercial purpose: Straight-line method over the estimated useful life
- Software for internal use: Straight-line method over the estimated usable period
- Other intangible assets: Straight-line method
- 3) Standards for recording significant allowances

- , ~	
a. Allowance for doubtful accounts:	To provide for loss associated with default of receivables held as at the
	end of fiscal year, estimated uncollectible amount is set aside in
	consideration of historical credit loss ratio for general receivables,
	while in consideration of individual collectability for doubtful
	receivables.
b. Provision for product warranties:	To provide for expenditure associated with costs arising from the
	Company's product defects during the product warranty period, an
	amount calculated by multiplying net sales by the historical defect rate,
	which is calculated based on historical amounts, is set aside.

4) Other important matters for the preparation of consolidated financial statements

a. Basis for recording net defined benefit liability:

As for net defined benefit liability, retirement benefit obligations less plan assets are recorded, based on the estimated amount as at the end of the fiscal year, in order to provide for retirement benefits for the employees.

Actuarial differences are charged to expenses collectively in the fiscal year following the year in which they arise.

Unrecognized actuarial differences are recorded as remeasurements of defined benefit plans in accumulated other comprehensive income under net assets after tax effect adjustments.

In the calculation of retirement benefit obligations, estimated retirement benefits are attributed to the period up to the end of the fiscal year by using a benefit formula basis.

b. Accounting method for consumption tax: Tax-exclusion method is adopted.

# 2. Notes to Changes in Accounting Policies

(Adoption of the Accounting Standard for Business Combinations, etc.)

Effective from the fiscal year ended March 31, 2016, the Company adopted the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013, hereinafter the "Business Combinations Standard"), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013, hereinafter the "Consolidated Financial Statements Standard") and the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013, hereinafter the "Business Divestitures Standard") and others. Accordingly, the Company's accounting policies have been changed to record the difference arising from a change in the Company's ownership interest in a subsidiary over which the Company continues to have control as capital surplus and to record acquisition-related costs as expenses for the consolidated fiscal year in which they are incurred. Furthermore, for business combinations to be performed at and after the beginning of the fiscal year ended March 31, 2016, the accounting method has been changed to reflect adjustments to the allocation of acquisition cost under provisional accounting treatment on the consolidated financial statements of the fiscal year in which the relevant business combinations become effective. In addition, the Company has changed the presentation of net income and other related items, and the presentation of minority interests to non-controlling interests.

The Business Combinations Standard and others were adopted in accordance with transitional treatments stipulated in Paragraph 58-2 (4) of the Business Combinations Standard, Paragraph 44-5 (4) of the Consolidated Financial Statements Standard and Paragraph 57-4 (4) of the Business Divestitures Standard, and they have been prospectively adopted from the beginning of the fiscal year ended March 31, 2016.

These changes have no impact on profit and loss.

3. Notes to Consolidated Balance Sheet Accumulated depreciation of property, plant and equipment

¥30.063 million

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4. Notes to Consolidated Statement of Changes in Equity, etc.

(1) Matter relating to the total number of shares issued

				(Thousand shares)
Type of share	Number of shares at beginning of current period	Increased shares during period	Decreased shares during period	Number of shares at the end of current period
Common stock	97,823	_	_	97,823

(2) Matter relating to the number of treasury shares

(_)8	j·			(Thousand shares)
Type of share	Number of shares at beginning of current period	Increased shares	Decreased shares during period	Number of shares at the end of current period
Common stock	66	1,631	_	1,698

Note: The increase in the number of treasury shares was due to the purchase of 1,630 thousand shares of treasury shares, based on the resolution of the Board of Directors and the purchase of one thousand shares of fractional shares.

(3) Matters relating to dividends of surplus

1) Dividends paid and others

- a. Matters relating to the cash dividends based on the resolution at the 69th Ordinary General Meeting of Shareholders held on June 26, 2015
  - Total dividends ¥1.955 million
  - · Dividend per share ¥20 (including a commemorative dividend of ¥4 on the 55th anniversary of the Company's founding) · Record date March 31, 2015 June 29, 2015 • Effective date
- b. Matters relating to cash dividends based on the resolution at the Board of Directors' Meeting held on November 5, 2015

<ul> <li>Total dividends</li> </ul>	¥1,368 million
<ul> <li>Dividend per share</li> </ul>	¥14
Record date	September 30, 2015
Effective date	December 10, 2015

2) Of the dividends whose record date falls during the fiscal year ended March 31, 2016, those of which will become effective in the fiscal year ending March 31, 2017

The following shall be deliberated at the 70th Ordinary General Meeting of Shareholders scheduled to be held on June 29, 2016

<ul> <li>Total dividends</li> </ul>	¥1,345 million
<ul> <li>Dividend per share</li> </ul>	¥14
Record date	March 31, 2016
• Effective date	June 30, 2016

5. Notes on Financial Instruments

(1) Matters relating to status of financial instruments

The Group restricts its investment of funds to short-term deposits, etc., while raises funds through borrowings from financial institutions including banks.

The Group is striving to mitigate customers' credit risk associated with notes and accounts receivable – trade in accordance with the Credit Management Rules. Investment securities largely comprise shares where listed shares are marked to market on a regular basis.

Loans payable and bonds payable are used for funding based on business plan, and interest rate swap transactions are used to fix interest expenses for the interest rate risks of long-term loans payable. Derivative transactions are carried out within the scope of actual demand in accordance with the Internal Control Rules.

(2) Matters relating to the fair values of financial instruments

Amounts recorded on the consolidated balance sheet, fair values and the differences between them as of March 31, 2016 (consolidated closing date of the fiscal year under review) are as follows.

(Millions of yen)

	Amounts recorded on the consolidated balance sheet	Fair value	Difference
(1) Cash and deposits	57,508	57,508	_
(2) Notes and accounts receivable – trade	19,929	19,929	_
(3) Securities and investment securities			
Available-for-sale securities	21,396	21,396	-
(4) Notes and accounts payable – trade	4,427	4,427	-
(5) Bonds payable	10,049	10,520	470

(Note 1) Matters relating to the method for calculating fair values of financial instruments, as well as matters relating to securities

- Cash and deposits and (2) Notes and accounts receivable trade They are measured at book values, because their fair values approximate book values as they are settled on a short-term basis.
- (3) Securities and investment securities

Fair values of securities and investment securities are based on the prices quoted on stock exchanges. Fair values of debt securities are based on prices quoted by underwriting financial institutions. In addition, fair values of negotiable certificates are measured at book values, because their fair values approximate book values as they are settled on a short-term basis.

- (4) Notes and accounts payable trade They are measured at book values, because their fair values approximate book values as they are settled on a short-term basis.
- (5) Bonds payable

Fair values of the bonds payable are measured via a calculation method based on market prices.

(Note 2) Unlisted shares (amount recorded on the consolidated balance sheet of ¥156 million) are not included in "(3) Securities and investment securities, Available-for-sale securities," since there are no market prices and future cash flows cannot be estimated, and it is extremely difficult to determine their fair values.

### 6. Notes to Per Share Information

- (1) Net assets per share ¥1,372.18
- (2) Profit per share ¥74.13
- 7. Notes to Significant Subsequent Events Not applicable

# **Non-consolidated Balance Sheet**

(As of March 31, 2016)

Assets		(Millions of year Liabilities		
Current assets	91,339	Current liabilities	9,526	
Cash and deposits	39,777	Accounts payable – trade	4,397	
Notes receivable – trade	894	Accounts payable – other	777	
Accounts receivable – trade	19,448	Income taxes payable	487	
Securities	3,000	Accrued expenses	2,762	
Finished goods	1,824	Provision for product warranties	745	
Work in process	14,396	Other	354	
Raw materials and supplies	5,280	Non-current liabilities	12,332	
Deferred tax assets	1,409	Bonds payable	10,049	
Other	5,307	Deferred tax liabilities	2,127	
Non-current assets	40,051	Provision for retirement benefits	118	
Property, plant and equipment	13,913	Other	36	
Buildings	5,579	Total liabilities	21,858	
Structures	741	Net assets		
Machinery and equipment	3,544	Shareholders' equity	104,042	
Vehicles	5	Capital stock	5,878	
Tools, furniture and fixtures	594	Capital surplus	5,413	
Land	3,117	Legal capital surplus	5,413	
Construction in progress	328	Retained earnings	94,657	
Intangible assets	5,642	Legal retained earnings	1,450	
Software	5,622	Other retained earnings	93,207	
Other	19	General reserve	54,900	
Investments and other assets	20,495	Retained earnings brought forward	38,307	
Investment securities	17,936	Treasury shares	(1,907)	
Shares of subsidiaries and associates	1,115	Valuation and translation adjustments	5,490	
Investments in capital	7	Valuation difference on available-for-sale securities	5,490	
Investments in capital of subsidiaries and associates	775	Total net assets	109,532	
Other	659			
Total assets	131,390	Total liabilities and net assets	131,390	

# **Non-consolidated Statement of Income**

(From April 1, 2015 to March 31, 2016)

(From April 1, 2013 to		(Millions of yen
Item	Amount	
Net sales		77,382
Cost of sales		50,192
Gross profit		27,190
Selling, general and administrative expenses		17,188
Operating income		10,001
Non-operating income		
Interest and dividend income	408	
Miscellaneous income	326	735
Non-operating expenses		
Interest expenses	5	
Miscellaneous expenses	599	604
Ordinary income		10,131
Extraordinary income		
Gain on disposal of non-current assets	22	22
Extraordinary losses		
Loss on disposal of non-current assets	252	
Loss on valuation of investments in capital of subsidiaries and associates	1,258	1,511
Income before income taxes		8,643
Income taxes – current		2,270
Income taxes – deferred		570
Profit		5,802

# Non-consolidated Statement of Changes in Equity

(From April 1, 2015 to March 31, 2016)

(Millions of yen)

	Shareholders' equity								
	Capita		apital surplus Retained earnings						
					Other	retained			
	Capital	Legal	Total	Legal	ear	ning	Total	Treasury	Total
	stock	capital surplus	capital surplus	retained earnings	General reserve	Retained earnings brought forward	retained earnings	shares	shareholders' equity
Balance at beginning of current period	5,878	5,413	5,413	1,450	54,900	35,828	92,178	(51)	103,418
Changes of items during period									
Dividends of surplus						(3,323)	(3,323)		(3,323)
Profit						5,802	5,802		5,802
Purchase of treasury shares								(1,855)	(1,855)
Net changes of items other than shareholders' equity									
Total changes of items during period	_	_	_	_	_	2,479	2,479	(1,855)	623
Balance at end of current period	5,878	5,413	5,413	1,450	54,900	38,307	94,657	(1,907)	104,042

	Valuation an adjust		
	Valuation difference on available-for-sal e securities	Total valuation and translation adjustments	Total net assets
Balance at beginning of current period	8,015	8,015	111,434
Changes of items during period			
Dividends of surplus			(3,323)
Profit			5,802
Purchase of treasury shares			(1,855)
Net changes of items other than shareholders' equity	(2,524)	(2,524)	(2,524)
Total changes of items during period	(2,524)	(2,524)	(1,901)
Balance at end of current period	5,490	5,490	109,532

Notes to Non-consolidated Financial Statements

1. Matters Relating to Significant Accounting Policies

(1) Valuation standard and valuation method for assets

(1) Valuation standard and valuation method	l for assets
1) Shares of subsidiaries and affiliates	Measured at cost using the moving-average method
2) Available-for-sale securities	
• With fair market values:	Fair value method based on market prices at the end of the fiscal year (valuation differences are directly included in net assets, and costs of securities sold are calculated by the moving-average method)
<ul><li>Without fair market values:</li><li>3) Inventories</li></ul>	Measured at cost using the moving-average method
• Finished goods and work in process:	Measured at cost using the specific identification method (calculated by the method to write down book value due to a decline in profitability)
• Raw materials and supplies:	Measured at cost using the moving-average method (calculated by the method to write down book value due to a decline in profitability)
(2) Method of depreciation of non-current as	
1) Property, plant and equipment:	Declining-balance method However, buildings (excluding facilities attached to buildings) acquired on and after April 1, 1998 are measured using the straight-line method.
2) Intangible assets	
<ul> <li>Software for commercial purpose:</li> </ul>	Straight-line method over the estimated useful life
<ul> <li>Software for internal use:</li> <li>Other intangible assets:</li> </ul>	Straight-line method over the estimated usable period Straight-line method
<ul><li>(3) Standards for recording allowances</li><li>1) Allowance for doubtful accounts:</li></ul>	To provide for loss associated with default of receivables held as at the end of fiscal year, estimated uncollectible amount is set aside in consideration of historical credit loss ratio for general receivables, while in consideration of individual collectability for doubtful receivables.
2) Provision for product warranties:	To provide for expenditure associated with costs arising from the Company's product defects during the product warranty period, an amount calculated by multiplying net sales by the historical defect rate, which is calculated based on historical amounts, is set aside.
3) Provision for retirement benefits:	To provide for retirement benefits for the employees, provision for retirement benefits is recorded based on the estimated amounts of retirement benefit obligations and plan assets at the end of fiscal year. Actuarial differences are charged to expenses collectively in the fiscal year following the year in which they arise.

1) Accounting method for retirement benefits: Accounting method for unrecognized actuarial differences related to retirement benefits is different from the accounting method for

those in the consolidated financial statements.

2) Accounting method for consumption tax and others: Tax-exclusion method is adopted.

2. Notes to Changes in Accounting Policies

(Adoption of the Accounting Standard for Business Combinations, etc.)

Effective from the fiscal year ended March 31, 2016, the Company adopted the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013, hereinafter the "Business Combinations Standard") and the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013, hereinafter

the "Business Divestitures Standard") and others. Accordingly, the Company's accounting policies have been changed to record acquisition-related costs as expenses for the fiscal year ended March 31, 2016 in which they are incurred. Furthermore, for business combinations to be performed at and after the beginning of the fiscal year ended March 31, 2016, the accounting method has been changed to reflect adjustments to the allocation of acquisition cost under provisional accounting treatment on the consolidated financial statements of the financial period in which the relevant business combinations become effective.

The Business Combinations Standard and others were adopted in accordance with transitional treatments stipulated in Paragraph 58-2 (4) of the Business Combinations Standard and Paragraph 57-4 (4) of the Business Divestitures Standard, and they have been prospectively adopted from the beginning of the fiscal year ended March 31, 2016.

These changes have no impact on profit and loss.

3. Notes to Non-consolidated Balance Sheet

(1) Accumulated depreciation of property, plant and equipment ¥26,785 million

(2) Monetary claims and debts to subsidiaries and associates

Short-term monetary claims:	¥7,439 million
Long-term monetary claims:	¥563 million
Short-term monetary debts:	¥854 million
Long-term monetary debts:	¥11 million

### 4. Notes to Non-consolidated Statement of Income

Amount of transactions with subsidiaries and associates	
Net sales:	¥18,812 million
Purchase of goods:	¥440 million
Other operating expenses:	¥8,514 million
Amount of transactions other than operating transactions:	¥96 million

5. Notes to Non-consolidated Statement of Changes in Equity Matter relating to the number of shares issued

(Thousand shares)

				(Thousand shares)
Type of share	Number of shares at beginning of current period	Increased shares during period	Decreased shares during period	Number of shares at the end of current period
Common stock	66	1,631	_	1,698

Note: The increase in the number of treasury shares was due to the purchase of 1,630 thousand shares of treasury shares, based on the resolution of the Board of Directors and the purchase of one thousand shares of fractional shares.

6. Notes to Tax Effect Accounting

(1) Breakdown of deferred tax assets and deferred tax liabilities by main cause

,	
(Deferred tax assets)	(Millions of yen)
Accrued expenses	573
Loss on valuation of inventories	527
Loss on valuation of investment securities	467
Loss on valuation of investments in capital of	421
subsidiaries and associates	
Impairment loss	309
Provision for product warranties	230
Enterprise tax payable	55
Provision for retirement benefits	36
Other	86
Deferred tax assets subtotal	2,708
Valuation reserve	(1,245)
Deferred tax assets total	1,463
(Deferred tax liabilities)	
Valuation difference on available-for-sale securitie	es (2,181)
Deferred tax liabilities total	(2,181)
Deferred tax assets (liabilities), net	(718)

(2) Revisions to the amounts of deferred tax assets and deferred tax liabilities due to changes in tax rate of income tax rate and others

Due to the passage of the "Act for Partial Amendment to the Income Tax Act, etc." (Act No. 15 of 2016) and the "Act for Partial Amendment to the Local Tax Act, etc." (Act No.13 of 2016) on March 29, 2016, the reduction of the income tax rates, etc., is implemented from the fiscal year beginning on and after April 1, 2016. Accordingly, the effective statutory tax rates to be used in the calculation of deferred tax assets and deferred tax liabilities are changed to 30.8% for temporary differences expected to be eliminated in the fiscal year beginning on April 1, 2016 and the fiscal year beginning on April 1, 2017, and to 30.6% for temporary differences expected to be eliminated in the fiscal year beginning on April 1, 2018 onward, from the previous 33.0%.

As a result of the changes in tax rates, the amounts of deferred tax assets (excluding the amount of deferred tax liabilities), income taxes – deferred and valuation difference on available-for-sale securities increased by \$13 million, \$100 million and \$114 million, respectively.

# 7. Notes to Transactions with Related Parties

## Subsidiaries, etc.

Subsidiarie	~,						
Туре	Name of companies, etc.	Owning (owned) ratio of voting rights, etc.	Relationship with related parties	Description of transactions	Amount of transactions (Millions of yen)	Account	Year-end balance (Millions of yen)
Subsidiary	Fuji America Corporation	Owning 100% directly	Sales of the Company's products	Sales of electronics assembly equipment (Note 1)	10,421	Accounts receivable – trade	2,643
Subsidiary	Fuji Machine Manufacturing (Europe) GmbH	Owning 100% directly	Sales of the Company's products	Sales of electronics assembly equipment (Note 1)	5,748	Accounts receivable – trade	1,939
Subsidiary	Kunshan Fuji Machine Mfg. Co., Ltd.	Owning 100% directly	Manufacturing and sales of the Company's products	Provision of loans (Note 2)	2,981	Current assets, other (Short-term loans receivable) Investments and other assets, other (Long-term loans receivable)	2,817

Terms of transactions and the policy for determining such terms

Notes:1. Terms of transactions including prices are determined based on market prices, the same way as general terms of transactions.

2. Interest rates on loans are determined based on market interest rates, etc.

8. Notes to Per Share Information

(1) Net assets per share ¥1,139.47
 (2) Profit per share ¥59.44

9. Notes to Significant Subsequent Events Not applicable

## Independent Auditors' Audit Report

May 12, 2016

To the Board of Directors, Fuji Machine Mfg. Co., Ltd.

KPMG AZSA LLC Chika Matsumoto Designated Limited Liability Partner Engagement Partner Certified Public Accountant Hideki Saito Designated Limited Liability Partner Engagement Partner Certified Public Accountant

In accordance with Article 444, Paragraph 4, of the Companies Act, we have audited the consolidated financial statements, comprising the consolidated balance sheet, consolidated statement of income, consolidated statement of changes in equity and notes to consolidated financial statements of Fuji Machine Mfg. Co., Ltd., and its subsidiaries as of March 31, 2016 and for the fiscal year from April 1, 2015 to March 31, 2016.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan; this includes the implementation and maintenance of internal control deemed necessary by management for the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected and applied depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used, the method of their application, and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, these consolidated financial statements referred to above present fairly, in all material aspects, the financial position and results of operations of the Company and its consolidated subsidiaries, applicable to the consolidated fiscal year ended March 31, 2016, in accordance with accounting principles generally accepted in Japan.

## Interest

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Act.

### Independent Auditors' Audit Report

May 12, 2016

To the Board of Directors, Fuji Machine Mfg. Co., Ltd.

KPMG AZSA LLC Chika Matsumoto Designated Limited Liability Partner Engagement Partner Certified Public Accountant Hideki Saito Designated Limited Liability Partner Engagement Partner Certified Public Accountant

In accordance with Article 436, Paragraph 2, Item 1, of the Companies Act, we have audited the non-consolidated financial statements, comprising the non-consolidated balance sheet, non-consolidated statement of income, non-consolidated statement of changes in equity and notes to non-consolidated financial statements and supplementary schedules of Fuji Machine Mfg. Co., Ltd., as of March 31, 2016 and for the 70th business period from April 1, 2015 to March 31, 2016.

Management's Responsibility for the Non-consolidated Financial Statements and Others

Management is responsible for the preparation and fair presentation of the non-consolidated financial statements and supplementary schedules in accordance with accounting principles generally accepted in Japan; this includes the implementation and maintenance of internal control deemed necessary by management for the preparation and fair presentation of the non-consolidated financial statements and supplementary schedules that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the non-consolidated financial statements and supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the non-consolidated financial statements and supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the non-consolidated financial statements and supplementary schedules. The procedures selected and applied depend on our judgement, including the assessment of the risks of material misstatement of the non-consolidated financial statements and supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the non-consolidated financial statements and supplementary schedules in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used, the method of their application, and the reasonableness of accounting estimates made by management, as well as evaluating the overall

presentation of the non-consolidated financial statements and supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, these non-consolidated financial statements and supplementary schedules referred to above present fairly, in all material aspects, the financial position and results of operation of the Company, applicable to the business period ended March 31, 2016, in accordance with accounting principles generally accepted in Japan.

# Interest

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Act.

# **Audit Report**

With respect to Board Members' performance of their duties during the 70th business period (from April 1, 2015 to March 31, 2016), the Audit & Supervisory Board has prepared this audit report after deliberations, as unanimous opinion of all Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members based on the audit reports prepared by each Audit & Supervisory Board Members bas a supervisory Board Members based on the audit repo

1. Method and Contents of Audit by Audit & Supervisory Board Members and the Audit & Supervisory Board

- (1) The Audit & Supervisory Board has established the audit policies and the division of duties of each Audit & Supervisory Board Member, etc., and received a report from each Audit & Supervisory Board Member regarding the status of implementation of their audits and results thereof. In addition, the Audit & Supervisory Board has received reports from Board Members, etc., and accounting auditors regarding the status of performance of their duties, and requested explanations as necessary.
- (2) In conformity with the Audit & Supervisory Board Members auditing standards established by the Audit & Supervisory Board, and in accordance with the audit policies and division of duties, etc., each Audit & Supervisory Board Member endeavored to facilitate mutual understanding with Board Members, the internal audit division and other employees, etc., endeavored to collect information and maintain and improve the audit environment, and conducted audits in the following manner.
  - 1) Each Audit & Supervisory Board Member attended Board of Directors' meetings, Operations Executive Board meetings and other important meetings, received reports on the status of performance of duties from Board Members and other employees and requested explanations as necessary, examined requests for approval and other important documents, and inspected the status of corporate affairs and assets at head office and other principal business locations. With respect to the subsidiaries, each Audit & Supervisory Board Member endeavored to facilitate a mutual understanding and exchanged information with the Board Members and Audit & Supervisory Board Members, etc., of each subsidiary and received from subsidiaries reports on their respective business as necessary.
  - 2) Each Audit & Supervisory Board Member regularly received reports on the status of the system and performance from Board Members and other employees and, as necessary, requested explanations for and expressed opinions on the status of the contents of the Board of Directors' resolutions regarding the development and maintenance of the system to ensure that Board Members' performance of their duties described in the business report complied with all laws, regulations and the Articles of Incorporation of the Company and other systems that are set forth in Article 100, Paragraphs 1 and 3, of the Ordinance for Enforcement of the Companies Act as being necessary for ensuring the appropriateness of the corporate affairs of the corporate group comprising the joint stock company (*kabushiki kaisha*) and its subsidiaries, and the systems (internal control systems) based on such resolutions.
  - 3) Each Audit & Supervisory Board Member also examined the contents of the respective measures of basic policies regarding the control of a company as described in the business report, in light of the circumstances, etc., of deliberations by the Board of Directors and other bodies.

4) Each Audit & Supervisory Board Member monitored and verified whether the accounting auditor maintained its independence and properly conducted its audit, received a report from the accounting auditor on the status of its performance of duties, and requested explanations as necessary. In addition, each Supervisory & Audit Board Member received a report from the accounting auditor to the effect that the "system to ensure that the performance of the duties of the accounting auditor was properly conducted" (matters stipulated in the items of Article 131 of the Ordinance on Company Accounting) had been developed and maintained in accordance with "Quality Control Standards for audit" (Business Accounting Council, October 28, 2005), etc., and requested explanations as necessary.

Based on the above-described methods, each Audit & Supervisory Board Member examined the business report and the supplementary schedules thereto, non-consolidated financial statements (non-consolidated balance sheet, non-consolidated statement of income, non-consolidated statement of changes in equity, and notes to non-consolidated financial statements) and the supplementary schedules thereto, as well as the consolidated financial statements (consolidated balance sheet, consolidated statement of income, consolidated statement of changes in equity, and notes to consolidated financial statements), for the business period under consideration.

## 2. Results of Audit

- (1) Results of Audit of Business Report, etc.
  - We acknowledge that the business report and the supplementary schedules thereto fairly present the status of the Company in conformity with the applicable laws and regulations and the Articles of Incorporation of the Company.
  - 2) We acknowledge that no misconduct or material fact constituting a violation of any law or regulation or the Articles of Incorporation of the Company was found with respect to the Board Members' performance of their duties.
  - 3) We acknowledge that the Board of Directors' resolutions with respect to the internal control systems are appropriate. We did not find any matter to be mentioned with respect to the contents of the business report concerning the internal control systems and the Board Members' performance of their duties.
  - 4) We did not find any matter to be mentioned with respect to the basic policy regarding those who control decisions on the Company's financial matters and business policies described in the Business Report. Also, measures for those are in line with the basic policies, they do not impair the common interests of the Company's shareholders, and they are not directed to the purpose of maintaining the positions of the Company's Board Members and Audit & Supervisory Board Members.
- (2) Results of Audit of the Non-consolidated Financial Statements and their Supplementary Schedules We acknowledge that the methods and results of audit performed by the accounting auditor, KPMG AZSA LLC, are appropriate.
- (3) Results of Audit of the Consolidated Financial Statements

We acknowledge that the methods and results of audit performed by the accounting auditor, KPMG AZSA LLC, are appropriate.

May 12, 2016

Audit & Supervisory Board of Fuji Machine Mfg. Co., Ltd.					
Full-time Audit & Supervisory Board Member	Shinsaku Sakagami				
Outside Audit & Supervisory Board Member	Shigeki Matsuda				
Outside Audit & Supervisory Board Member	Kayoko Yamashita				

# **Reference Material for the General Meeting of Shareholders**

### **Proposal 1: Treatment of Surplus Earnings**

With regard to the Company's basic policy for profit sharing, we strive to maintain stable dividends, paying attention to capital demands for future business development as well as considering the continuous return of profits to shareholders as one of the most important management measures. In addition, retained earnings are used to develop products to meet market demands, to improve and strengthen the Company's business structure, including capital rationalization and investment, and to make strategic investments for future growth.

Based on the basic policy for profit sharing, we would like to announce the proposed treatment of surplus earnings for the 70th business period as follows.

Details of the year-end dividends

- (1) Type of assets distributed as dividends: Cash
- (2) Allocation of assets distributed as dividends and the total amount thereof: ¥14 per share of the Company's common stock.

Please note that the total of the dividends will amount to ¥1,345,759,520.

As a result, the annual dividend for the current fiscal year is \$28 per share, including the interim dividend of \$14.

(3) Effective date of dividend distribution from surplus earnings: Thursday, June 30th, 2016

# **Proposal 2: Election of Eight Board Members**

The term of office of all eight Board Members expires at the close of this ordinary general meeting of shareholders. Accordingly, the Company proposes the election of eight Board Members including two Outside Board Members. Candidates for Board Members are as follows.

Candidate	Name	Car	eer summary, position and responsibility	Number of
number	(Date of birth)	in the Company		the Company's
			ion and representation of other companies)	shares owned
1	Nobuyuki Soga (February 26th, 1952)	April 1975 April 1997 April 2006 June 2007 June 2008 June 2009	Entered the Company Manager, Planning and Management Office Manager, Business Planning Office, Electronics Assembly Equipment Division Board Member, Executive Officer Board Member, Managing Executive Officer President & CEO (To present)	21,600
2	Shinsuke Suhara (October 3rd, 1957)		Entered the Company Manager, Development Department 1, Electronics Assembly Equipment Division Executive Officer; Deputy General Manager, Electronics Assembly Equipment Division; Manager, General Engineering Department 1 Board Member, Executive Officer Board Member, Managing Executive Officer Board Member, Senior Managing Executive Officer; General Manager, Electronics Assembly Equipment Division (To present) on of Other Companies] unshan Fuji Machine Mfg. Co., Ltd.	3,000
3	Seigo Kodama (March 12th, 1954)		Entered the Company Manager, Software Development, Electronics Assembly Equipment Division Executive Officer; Head, Technology Development Center Board Member, Executive Officer Board Member, Managing Executive Officer; Head, Development Center (To present) on of Other Companies] EEO, ADTEK FUJI Co., Ltd.	9,000
4	Takayoshi Kawai (July 14th, 1954)	April 1978 April 2004 June 2008 May 2010 June 2013 June 2015	Entered the Company Manager, Control Technology Development Department, Electronics Assembly Equipment Division Executive Officer; Deputy General Manager, Electronics Assembly Equipment Division; Manager, General Engineering Department 2 President & CEO, Edec Linsey System Co., Ltd. Board Member, Executive Officer Board Member, Managing Executive Officer; General Manager, Machine Tools Division; Factory Manager, Fujioka Factory (To present)	8,200

Candidate	Name	Career summary, position and responsibility		Number of
number	(Date of birth)	Desition	in the Company	the Company's shares owned
			and representation of other companies)	shales owned
		April 1982	Joined Dainippon Screen Mfg. Co., Ltd.	
5	Mitsuji Tatsumi (April 12th, 1958)	December 2000	(Currently SCREEN Holdings Co., Ltd.)	
			Entered the Company	
		April 2010	General Manager, Accounting Department,	7 000
5		L 1 0010	Management Division	7,000
	_	July 2012	Executive Officer; General Manager,	
1		June 2014	Accounting Department	
		June 2014	Board Member, Executive Officer; General	
		A	Manager, Accounting Department (To present)	
		April 1980	Joined Nichimen Co., Ltd (Currently Sojitz	
		N	Corporation)	
			Entered the Company	
		April 2007	General Manager, International Sales	
	Hajime Ezaki		Department No.2 Electronics Assembly	
C	(October 5th, 1957)	I 0011	Equipment Division	1 000
6		June 2011	Executive Officer; Manager, Planning and	1,000
		Manah 2014	Management Office	
		March 2014	Executive Officer; General Manager,	
		I	Marketing and Strategic Planning Department	
		June 2015	Board Member, Executive Officer; General	
			Manager, Marketing and Strategic Planning	
		A	Department (To present)	
		April 1985	Professor, Department of Electrical and	
			Computer Engineering, Nagoya Institute of	
	Nobuyuki Matsui	January 2004	Technology President Negova Institute of Technology	
	(May 7th, 1943)	June 2010	President, Nagoya Institute of Technology	
7	-	Julie 2010	Outside Board Member of the Company (To	
/	Outside Board	present)		
	Member	[Representation of Other Companies]		
	Independent Director	Part-time Specially Appointed Professor to the Chairman of the Board of Trustees, Chubu University		
		Outside Director, Rinnai Corporation		
			, Aichi Tokei Denki Co., Ltd.	
		April 1992	Registered as a lawyer	
			Joined Nishimura & Sanada Law Office	
			(Currently NISHIMURA & ASAHI)	
		January 1995	Joined Chujo Law Office	
		April 1998	Established Nobuko Kawai Law Office	
	Nobuko Kawai (December 5th, 1961)	r	(Representative) (To present)	
8		April 2002	Contract lawyer, The Japan Center for	
		1	Settlement of Traffic Accident Disputes (To	
			present)	
	Outside Board	January 2004	Civil Conciliator, Nagoya Summary Court	
	Member Independent Director	April 2009	Vice Chairman, Aichi Bar Association	
	Independent Director	October 2009	Chairman, Kasugai City Equity Commission	
			(To present)	
		June 2015	Outside Board Member of the Company (To	
			present)	
		[Representation of Other Companies]		
		Professor of the	Law School, Nagoya University	

Notes:

1. These candidates have no particular interests in the Company.

- 2. Matters on candidates for Outside Board Members
  - (1) Nobuyuki Matsui and Nobuko Kawai are candidates for Outside Board Members.
  - (2) Although Nobuyuki Matsui has no corporate management experience other than his experience as Outside Board Member, he is nominated as Outside Board Member because the Company believes that he will be able to adequately serve as a decision maker for management issues and as a supervisor for the performance of Company operations, taking advantage of his expertise and experience as a former university professor and president.
  - (3) Although Nobuko Kawai has no corporate management experience other than her experience as Outside Board Member, she is nominated as Outside Board Member because the Company believes that she will be able to adequately serve as a decision maker for management issues and as a supervisor for the performance of Company operations, taking advantage of her expertise and experience as a lawyer.
  - (4) Nobuyuki Matsui and Nobuko Kawai are incumbent Outside Board Members of the Company. The length of service of Mr. Matsui and Ms. Kawai as Outside Board Members will be six years and one year, respectively, at the close of this ordinary general meeting of shareholders.
  - (5) Pursuant to Article 427, Paragraph 1, of the Companies Act, an agreement to limit the liability for damages set forth in, Article 423, Paragraph 1, of the said act is entered into between the Company and Nobuyuki Matsui and Nobuko Kawai. When Mr. Matsui and Ms. Kawai are reappointed, the Company intends to continue the agreement with them. The limit of the liability for damages under the agreement will be the amount stipulated in applicable laws.
  - (6) The Company has designated Nobuyuki Matsui and Nobuko Kawai as Independent Directors according to the regulations of the Tokyo Stock Exchange and the Nagoya Stock Exchange, and has notified said Exchanges of that.

## Proposal 3: Election of One Substitute Audit & Supervisory Board Member

The Company proposes that one Substitute Audit & Supervisory Board Member be elected in case of a vacancy in the statutory number of Audit & Supervisory Board Members.

As long as it occurs before he assumes office, the election of this Substitute Audit & Supervisory Board Member can be nullified by a resolution of the Board of Directors, with the consent of the Audit & Supervisory Board.

This proposal has been approved by the Audit & Supervisory Board.

The candidate for Substitute Audit & Supervisory Board Member is as follows.

Name (Date of birth)	Career summary, position in the Company (Position and representation of other companies)		Number of the Company's shares owned
Masaaki Abe (October 31st, 1960) Substitute Outside Audit & Supervisory Board Member Independent Auditor		Registered as a Certified Public Accountant Established Masaaki Abe Certified Public Accountant Office (Representative) (To present) Registered as a Certified Tax Accountant Established Masaaki Abe Certified Tax Accountant Office (Representative) Established Abe Certified Tax Accounting Corporation (Representative) (To present)	

Notes:

- 1. This candidate has no particular interests in the Company.
- 2. Matters on the candidate for Substitute Outside Audit & Supervisory Board Member
  - (1) Masaaki Abe is a candidate for Substitute Outside Audit & Supervisory Board Member.
  - (2) Although Masaaki Abe has no corporate management experience, he is nominated as Substitute Outside Audit & Supervisory Board Member because the Company believes that, if he assumes the office of Audit & Supervisory Board Member, he will be able to utilize his expertise and experience as a Certified Public Accountant and Certified Tax Accountant to benefit the auditing system of the Company.
  - (3) Pursuant to Article 427, Paragraph 1, of the Companies Act, the Company will conclude an agreement to limit the liability for damages set forth in Article 423, Paragraph 1, of the said act with Masaaki Abe if he assumes the office of Audit & Supervisory Board Member. The limit of the liability for damages under the agreement will be the amount stipulated in applicable laws.
  - (4) Masaaki Abe satisfies the qualifications for Independent Auditor according to the regulations of the Tokyo Stock Exchange and the Nagoya Stock Exchange.