2016年第1四半期（1月～3月）決恽短信

| 会 社 名 | バンク・オブ・アメリカ・コーポレーション （Bank of America Corporation） |
| :---: | :---: |
| 株式銘柄コード | （8648） |
| 本 店 所 在 地 | 100 North Tryon Street，Charlotte，NC 28255 U．S．A． |
| 所 属 部 | 東証市場第一部 |
| 決 算 期 | 本決算：年1回（12月）中間決算：四半期ごと |
| 問 合 せ 先 | 東京都港区元赤坂一丁目2番7号 赤坂Kタワー |

アンダーソン・毛利•友常法律事務所 電話 03 （6888） 1000

1．本国における決算発表日 2016年4月14日（木曜日）

2．業 績

|  | 第1四半期（1月～3月までの 3 力月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当年度（2016 年） | 前年度（2015 年） | 増減率 |
| 正味利息収入 | 9，百万 ${ }^{\text {r }}$ ， | 9，百万 ${ }^{\text {¢ }}$ 几 11 | $\begin{array}{r}\text { \％} \\ \triangle \\ \hline 1\end{array}$ |
| 利息外収入 | 10,341 | 11，503 | $\triangle 10.1$ |
| 純利 益 | 2， 680 | 3， 097 | $\triangle 13.5$ |
| 1 株当り純利益 |  | $0.26{ }^{\mathrm{F}}$ $($（希薄化後） 0.25 | $\begin{aligned} & \triangle 19.2 \\ & \triangle 1 \end{aligned} 6.0$ |


（注）1．本情報は，速報値であり，本発表時に入手可能な会社情報に基づき作成されている。
2．過年度の数値の一部は，当期の表示に一致させるために組替えられている。

| 配当金の推移 |  |  | 備 | 考 |
| :---: | :---: | :---: | :---: | :---: |
|  | 当年度（2016 年）（ドル） | 前年度（2015 年）（ドル） |  |  |
| 第 1 四 半 期 | 0.05 | 0.05 |  |  |
| 第 2 四 半 期 | ， | 0.05 |  |  |
| 第 3 四 半 期 | ， | 0.05 |  |  |
| 第 4 四 半 期 |  | 0.05 |  |  |
| 合 計 |  | 0.20 |  |  |

（注）1．原則として各四半期に宣言された配当金である。

当社の 2016 年度第 1 四半期の当期純利益は，27億ドル（1株当たり 0.21 ドル）でした。また，業績 には市場関連の純受取利息の減額調整 12 億ドル（ 1 株当たり 0.07 ドル）と年間退職適格インセンティブ報酬費用 9 億ドル（ 1 株当たり 0.05 ドル）が含まれています。

当社の 2016 年度第 1 四半期の収益（支払利息控除後）（FTE ベース）は 197 億ドルでした。市場関連の純受取利息調整を除くと，収益（FTEベース）は，前年同期の 216 億ドルに対し，209億ドルでした。純受取利息（FTE ベース）は94億ドルでした。市場関連の純受取利息調整を除くと，純受取利息は前年同期の 101 億ドルから 106 億ドルに増加しました。利息外収益は前年同期の 115 億ドルに対し 103 億ドル でした。貸倒引当金繰入額は前年同期の 7 億 6,500 万ドルに対し， 9 億 9,700 万ドルでした。純貸倒償却額は前年同期の 12 億ドルから 11 億ドルに減少しました。利息外費用は，前年同期と比較して 10 億 ドル（ $6 \%$ ）減少し，148億ドルでした。当期純利益は，前年同期と比較して $13 \%$ 減少し， 27 億ドルで した。希薄化後 1 株当たり利益は，前年同期の 0.25 ドルに対し， 0.21 ドルでした。業績には市場関連 の純受取利息の減額調整 12 億ドル（税引前）（ 1 株当たり 0.07 ドル），年間退職適格インセンティブ報酬費用 9 億ドル（税引前）（ 1 株当たり 0.05 ドル）が含まれています。

預金残高合計は，前年同期と比較して 641 億ドル増加し，1兆2，000億ドルでした。貸出金残高合計 は 284 億ドル増加し，9， 011 億ドルでした。普通株式等 Tier 1 資本は，移行ベースで 1,627 億ドル，完全実施ベースで 1,575 億ドルでした。グローバルな余剰流動性の源泉は前年同期と比較して 470 億ドル増の 5,250 億ドルを記録し，必要な資金調達までの時間は 36 ヶ月でした。平均資産利益率は $0.50 \%$ ，平均普通株主持分利益率は $3.8 \%$ ，平均有形普通株主持分利益率は $5.4 \%$ でした。純受取利息調整と年間退職適格インセンティブ報酬費用を除くと，平均資産利益率は $0.73 \%$ ，平均有形普通株主持分利益率は $8.4 \%$ でした。 1 株当たり有形純資産は前年同期と比較して $9 \%$ 増加し， 16.17 ドルで， 1 株当た り純資産は前年同期と比較して $7 \%$ 増加し，23．12 ドルでした。当社の普通株式の買戻しは 10 億ドル，普通株式配当は 5 億ドルでした。

ブライアン・モイニハン最高経営責任者は，「当四半期は良好なコンシューマー・バンキング及びコ マーシャル・バンキング業務が追い風となりました。当社の事業セグメントは前年同期比 $16 \%$ 増とな る 45 億ドルの利益を生み出しました。これは長期金利の低下による評価額調整と年間報酬費用で一部打ち消されました。市場の乱高下にもかかわらず，当社のグローバル・マーケッツ部門は堅固な利益を上げました。いつものように，当社は貸出金と預金の伸び，及び費用管理に注力しています。それによ り，個人のお客様の財務，さらには法人のお客様の事業拡大と雇用拡大の支援という当社が最も得意と する分野を引き続き改善しています。」とコメントしています。

ポール・ドノフリオ最高財務責任者は，「厳しく，変動の激しい環境のなかで，当社は今四半期，自 らの戦略に忠実であり続けました。貸出金と預金を伸ばし，中核の純受取利息を増加させ，既に盤石で流動性の高いバランスシートを改善し，1株当たり有形純資産を $9 \%$ 拡大しました。さらに営業レバレ ッジの改善に引き続き注力するなか，利息外費用を 10 億ドル（ $6 \%$ ）削減しました。」とコメントして います。
 がある場合には，原文の内容が優先します。全文（原文）は，以下のとおりです。）

## Bank of America Reports Q1-16 Net Income of \$2.7 Billion, EPS of \$0.21

## Results Include $\mathbf{\$ 1 . 2}$ Billion (\$0.07 per Share) in Negative Market-Related NII Adjustments and $\mathbf{\$ 0 . 9}$ Billion ( $\mathbf{\$ 0 . 0 5}$ per Share) in Annual Retirement-Eligible Incentive Compensation Costs

## Financial Highlights ${ }^{1}$

- Revenue, net of interest expense (FTE basis) of $\$ 19.7$ billion ${ }^{(A)}$
- Excluding market-related net interest income (NII) adjustments, revenue (FTE basis) was $\$ 20.9$ billion, compared to $\$ 21.6$ billion in Q1-15 ${ }^{(\mathrm{A})}$
- NII (FTE basis) of $\$ 9.4$ billion $^{(\mathrm{A})}$
- Excluding market-related NII adjustments, NII increased to $\$ 10.6$ billion from $\$ 10.1$ billion in Q1-15 ${ }^{(\mathrm{A})}$
- Noninterest income of $\$ 10.3$ billion, compared to \$11.5 billion
- Provision for credit losses of $\$ 997$ million, compared to $\$ 765$ million; net charge-offs declined to $\$ 1.1$ billion from $\$ 1.2$ billion
- Noninterest expense declined 1.0 billion, or $6 \%$, to \$14.8 billion
- Net income declined $13 \%$ to $\$ 2.7$ billion, earnings per diluted share of $\$ 0.21$ compared to $\$ 0.25$
- Results include pretax $\$ 1.2$ billion ( $\$ 0.07$ per share) negative impact for market-related NII adjustments and pretax $\$ 0.9$ billion ( $\$ 0.05$ per share) in annual retirement-eligible incentive costs


## Balance Sheet, Capital and Liquidity

- Total deposit balances grew $\$ 64.1$ billion to $\$ 1.2$ trillion
- Total loan balances grew \$28.4 billion to \$901.1 billion
- Common equity tier 1 capital (transition) of \$162.7 billion; common equity tier 1 capital (fully phased-in) of $\$ 157.5$ billion ${ }^{(B)}$
- Global Excess Liquidity Sources increased \$47 billion to record $\$ 525$ billion; time to required funding at 36 months ${ }^{(C)}$
- Return on average assets 0.50\%; return on average common equity $3.8 \%$; return on average tangible common equity $5.4 \%{ }^{(D)}$
- Excluding NII adjustments and annual retirement-eligible incentive costs, return on average assets $0.73 \%$ and return on average tangible common equity $8.4 \%^{(D)}$
- Tangible book value per share ${ }^{(\mathrm{E})}$ increased $9 \%$ to \$16.17; book value per share increased 7\% to \$23.12
- Repurchased $\$ 1.0$ billion in common stock and paid $\$ 0.5$ billion in common stock dividends


## Business Segment Highlights ${ }^{1}$

## Consumer Banking



- Loans up $\$ 17.5$ billion, deposits up $\$ 42.6$ billion ${ }^{1}$
- Brokerage assets up $7 \%$
- Mobile banking users up $15 \%$ to 19.6 million
- Total credit/debit card spending up $5 \%^{2}$

| Global Wealth and Investment <br> Management | -Total client balances of nearly $\$ 2.5$ <br> trillion <br> - Loans up $\$ 10.9$ billion, deposits up $\$ 16.5$ <br> billion |
| :--- | :--- |
| - Pretax margin improved to $26 \%$ |  |

## CEO Commentary

"This quarter, we benefited from good consumer and commercial banking activity. Our business segments earned $\$ 4.5$ billion, up 16 percent from the year-ago quarter. This was partially offset by valuation adjustments from lower long-term interest rates and annual compensation expenses. Despite volatile markets, our Global Markets business produced solid earnings. As always, we are focused on loan and deposit growth and managing expenses. By doing that, we continue to improve on what we do best: helping consumers live their financial lives and helping businesses grow and employ more people."

- Brian Moynihan, Chief Executive Officer


## CFO Commentary

"In a challenging and volatile environment, we stayed true to our strategy this quarter. We grew loans and deposits, increased core net interest income and improved an already strong and highly liquid balance sheet, increasing tangible book value per share by 9 percent. We also reduced noninterest expense by $\$ 1$ billion, or 6 percent, as we continued to focus on improving operating leverage."

- Paul Donofrio, Chief Financial Officer


## Consumer Banking

Three months ended

Financial Results ${ }^{1}$

- Revenue up $\$ 242$ million to $\$ 7.6$ billion
- NII increased, driven by deposit growth, partially offset by the impact of lower credit card balances
- Noninterest income decreased due to lower mortgage banking income and the impact of certain divestitures, partially offset by higher card income and higher service charges
- Provision for credit losses decreased \$156 million, due primarily to continued credit quality improvement
- Noninterest expense down \$101 million, due primarily to lower operating expenses; efficiency ratio improved to 56\% from 59\%
- Net income up $22 \%$ to $\$ 1.8$ billion as higher revenue from increased customer activity combined with lower expenses to create positive operating leverage
(\$ in millions)

| Net interest income (FTE) | $\mathbf{\$}$ | $\mathbf{5 , 1 8 5}$ | $\mathbf{\$}$ | 5,058 | $\mathbf{\$}$ | 4,872 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Noninterest income |  | $\mathbf{2 , 4 6 3}$ | 2,702 |  | 2,534 |  |
| Total revenue (FTE) |  | $\mathbf{7 , 6 4 8}$ | 7,760 | 7,406 |  |  |
| Provision for credit losses |  | $\mathbf{5 6 0}$ | 682 | 716 |  |  |
| Noninterest expense |  | $\mathbf{4 , 2 6 6}$ |  | 4,325 |  | 4,367 |
| Net income | $\mathbf{\$}$ | $\mathbf{1 , 7 8 5}$ | $\mathbf{\$}$ | $\mathbf{1 , 7 7 4}$ | $\mathbf{\$}$ | $\mathbf{1 , 4 6 1}$ |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
${ }^{2}$ Revenue, net of interest expense.

## Business Highlights ${ }^{1,2}$

- No. 1 retail deposit market share ${ }^{3}$
- Average deposit balances grew $\$ 41.3$ billion, or $8 \%$, and average loan balances grew \$15.2 billion, or 8\%
- Total mortgage and home equity production ${ }^{4}$ fell $\$ 502$ million, or 3\%, to \$16.4 billion
- Client brokerage assets grew $\$ 8.4$ billion, or $7 \%$, to \$126.9 billion
- Approximately 1.2 million new U.S. consumer credit cards issued
- 19.6 million mobile banking active users, up $15 \%$
- 4,689 financial centers, including 6 new openings during the quarter

Three months ended
(\$ in billions)

| Average deposits | $\mathbf{\$}$ | $\mathbf{5 7 2 . 7}$ | $\mathbf{\$}$ | 557.3 | $\mathbf{\$}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Average loans and leases | $\mathbf{2 1 4 . 8}$ | 211.1 | $\mathbf{5 3 1 . 4}$ |  |  |
| Brokerage assets (EOP) | $\mathbf{1 2 6 . 9}$ | 122.7 | 118.6 |  |  |
| Total mortgage production |  |  |  |  |  |
| Mobile banking users (MM) | $\mathbf{1 6 . 4}$ | 17.0 | 16.9 |  |  |
| Number of financial centers | $\mathbf{1 9 . 6}$ | $\mathbf{1 8 . 7}$ | 17.1 |  |  |
| Efficiency ratio (FTE) |  |  |  |  |  |
| Return on average allocated <br> capital (I) | $\mathbf{5 6 \%}$ | 4,726 | 4,835 |  |  |

## Total U.S. Consumer Credit Card

New card accounts (MM) ${ }^{2}$
Risk-adjusted margin ${ }^{2}$
${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
${ }^{2}$ The U.S. card portfolio includes Consumer Banking and GWIM.
${ }^{3}$ Source: SNL branch data, U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.
${ }^{4}$ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

## Global Wealth and Investment Management

## Financial Results ${ }^{1}$

- Revenue down $\$ 72$ million to $\$ 4.4$ billion
- NII up $\$ 138$ million, reflecting higher deposit and Ioan balances
- Noninterest income down \$210 million, due to lower market valuations and lower transactional activity
- Noninterest expense down $\$ 208$ million, or $6 \%$, due to the expiration of fully amortized advisor retention awards, as well as lower revenue-related expenses
- Net income up 13\% to \$740 million as solid expense management more than offset lower revenue to create positive operating leverage

Three months ended
(\$ in millions)

| Net interest income (FTE) | \$ | 1,489 | \$ | 1,412 | \$ | 1,351 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income |  | 2,956 |  | 3,032 |  | 3,166 |
| Total revenue (FTE) ${ }^{2}$ |  | 4,445 |  | 4,444 |  | 4,517 |
| Provision for credit losses |  | 25 |  | 15 |  | 23 |
| Noninterest expense |  | 3,250 |  | 3,475 |  | 3,458 |
| Net income | \$ | 740 | \$ | 616 | \$ | 652 |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
${ }^{2}$ Revenue, net of interest expense.

- Average deposit balances grew $\$ 16.9$ billion, or $7 \%$
- Average loans and leases grew \$11.7 billion, or 9\%
- Total client balances relatively unchanged at nearly \$2.5 trillion
- Pretax margin increased to 26\% from 23\%
- Number of wealth advisors increased $3 \%$ to $18,111^{2}$
- Strong quarter in the institutional retirement business with $\$ 7$ billion of funded sales from large 401 (k) plan wins

Three months ended

| (\$ in billions) | $\mathbf{3 / 3 1 / 2 0 1 6}$ | $\mathbf{1 2 / 3 1 / 2 0 1 5}$ | $\mathbf{3 / 3 1 / 2 0 1 5}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Average deposits | $\mathbf{\$}$ | $\mathbf{2 6 0 . 5}$ | $\mathbf{\$}$ | $\mathbf{2 5 1 . 3}$ | $\mathbf{\$}$ |
| Average loans and leases | $\mathbf{1 3 7 . 9}$ | 135.8 | 1243.6 |  |  |
| Total client balances | $\mathbf{2 , 4 6 4 . 9}$ | $2,456.8$ | $2,509.8$ |  |  |
| Long-term AUM flows | $\mathbf{( 0 . 6 )}$ | 6.7 | 14.7 |  |  |
| Liquidity AUM flows $^{\text {Pretax margin }}$ | $\mathbf{( 3 . 8 )}$ | 4.8 | $(1.5)$ |  |  |
| Efficiency ratio (FTE) $^{1}$ | $\mathbf{2 6 \%}$ | $\mathbf{2 1 \%}$ | $\mathbf{2 3 \%}$ |  |  |
| Return on average allocated | $\mathbf{7 3}$ | 78 | 77 |  |  | capital ${ }^{(1)}$

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
${ }^{2}$ Includes financial advisors in Consumer Banking of 2,259 and 1,978 in Q1-16 and Q1-15.

## Global Banking

## Financial Results ${ }^{1}$

- Noninterest expense increased modestly due to investments in client-facing professionals in Commercial and Business Banking and higher severance costs, partially offset by lower revenuerelated expenses
- Net income decreased $\$ 301$ million to $\$ 1.1$ billion, driven by higher provision for credit losses and lower noninterest income, partially offset by higher NII
- Revenue was stable at $\$ 4.4$ billion
- NII was higher due to increased loan and deposit balances
- Noninterest income decreased due to lower investment banking fees and marks on loans and hedges, partially offset by growth in treasury services and card income
- Provision for credit losses increased \$457 million, driven primarily by increases in energy-related reserves
(\$ in millions)

|  | $\mathbf{2 , 4 8 9}$ | $\mathbf{\$}$ | 2,386 | $\mathbf{\$}$ | 2,215 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest income (FTE) | $\mathbf{\$}$ | $\mathbf{1 , 9 0 9}$ | 2,105 |  | 2,187 |  |
| Noninterest income $^{2}$ |  | $\mathbf{1 , 3 9 8}$ | 4,491 | 4,402 |  |  |
| Total revenue (FTE),3 |  | $\mathbf{4 , 3 9 8}$ |  |  |  |  |
| Provision for credit losses |  | 553 |  | 233 |  | 96 |
| Noninterest expense |  | $\mathbf{2 , 1 5 9}$ | 2,075 |  | 2,132 |  |
| Net income | $\mathbf{\$}$ | $\mathbf{1 , 0 6 6}$ | $\mathbf{\$}$ | $\mathbf{1 , 3 7 8}$ | $\mathbf{\$}$ | $\mathbf{1 , 3 6 7}$ |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
${ }^{2}$ Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
${ }^{3}$ Revenue, net of interest expense.

## 3/31/2016 12/31/2015 3/31/2015

Three months ended

| Business Highlights ${ }^{1,2}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3/31/2016 |  | 12/31/2015 |  | 3/31/2015 |  |
| - Average loans and leases grew \$40.3 billion, or 14\% | Average deposits | \$ | 297.1 | \$ | 307.8 | \$ | 286.4 |
|  | Average loans and leases |  | 324.6 |  | 314.6 |  | 284.3 |
| - Average deposit balances grew \$10.7 billion, or 4\% | Total Corp. IB fees (excl. selfled) ${ }^{2}$ |  | 1.2 |  | 1.3 |  | 1.5 |
| - Corporationwide investment banking fees of $\$ 1.2$ billion (excluding self-led deals) declined 22\%, driven by lower fees across all products due to declines in market fee pools | Global Banking IB fees ${ }^{2}$ |  | 0.6 |  | 0.7 |  | 0.9 |
|  | Business Lending revenue |  | 2.1 |  | 2.2 |  | 2.0 |
|  | Global Transaction Services revenue |  | 1.6 |  | 1.6 |  | 1.5 |
| - Leading global investment bank with $6.3 \%$ market share ${ }^{(\text {F })}$ | Efficiency ratio (FTE) ${ }^{1}$ |  | 49\% |  | 46\% |  | 48\% |
|  | Return on average allocated capital ${ }^{(1)}$ |  | 12 |  | 16 |  | 16 |

- Ranked No. 1 by volume in Leveraged Loans, Mortgage-Backed Securities, Asset-Backed
Securities, Investment-Grade Corporate Debt and Syndicated Loans, U.S. Municipal Bonds ${ }^{(F)}$
(\$ in billions)
- Global Transaction Services revenue grew 9\%


## Global Markets

## Three months ended

## Financial Results ${ }^{1}$

- Revenue down $\$ 240$ million to $\$ 4.0$ billion; excluding net DVA ${ }^{4}$, revenue decreased $\$ 795$ million to $\$ 3.8$ billion, driven by lower sales and trading results and lower investment banking fees
- Noninterest expense declined \$708 million, or 23\%, due primarily to lower litigation
- Excluding litigation, noninterest expense declined $9 \%$, driven by lower revenue-related expenses
- Net income increased $45 \%$ to $\$ 984$ million from $\$ 677$ million; excluding net DVA, net income was \$889 million, compared to $\$ 926$ million $^{4}$

| (\$ in millions) | 3/31/2016 |  | 12/31/2015 |  | 3/31/2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE) | \$ | 1,189 | \$ | 1,131 | \$ | 981 |
| Noninterest income ${ }^{2}$ |  | 2,762 |  | 1,982 |  | 3,210 |
| Total revenue (FTE) ${ }^{2,3}$ |  | 3,951 |  | 3,113 |  | 4,191 |
| Net DVA ${ }^{4}$ |  | 154 |  | (198) |  | (401) |
| Total revenue (excl. net DVA) (FTE) ${ }^{2,3,4}$ |  | 3,797 |  | 3,311 |  | 4,592 |
| Provision for credit losses |  | 9 |  | 30 |  | 21 |
| Noninterest expense |  | 2,432 |  | 2,752 |  | 3,140 |
| Net income | \$ | 984 | \$ | 178 | \$ | 677 |
| ${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure. <br> ${ }^{2}$ Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities. <br> ${ }^{3}$ Revenue, net of interest expense. <br> ${ }^{4}$ Revenue excluding net DVA is a non-GAAP financial measure. See endnote $G$ for more information. |  |  |  |  |  |  |

## 3/31/2016 12/31/2015 3/31/2015

| Business Highlights ${ }^{1,2}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3/31/2016 |  | 12/31/2015 |  | 3/31/2015 |  |
| - Sales and trading revenue down \$48 million to \$3.4 billion | Average trading-related assets | \$ | 407.8 | \$ | 416.0 | \$ | 443.9 |
|  | Average loans and leases |  | 69.3 |  | 68.8 |  | 56.6 |
| - Excluding net DVA, sales and trading revenue down $16 \%$ to $\$ 3.3$ billion ${ }^{(G)}$ | Sales and trading revenue |  | 3.4 |  | 2.4 |  | 3.5 |
|  | Sales and trading revenue (excl. net DVA) ${ }^{(G)}$ |  | 3.3 |  | 2.6 |  | 3.9 |
| - FICC decreased $17 \%$, reflecting a weak trading environment for credit-related products and lower revenues in currencies compared with a strong year-ago quarter, partially offset by an improved performance in rates and client financing ${ }^{(G)}$ | Global Markets IB fees |  | 0.5 |  | 0.5 |  | 0.6 |
|  | Efficiency ratio (FTE) ${ }^{1}$ |  | 62\% |  | 88\% |  | 75 |
|  | Return on average allocated capital ${ }^{(1)}$ |  | 11 |  | 2 |  | 8 |
| - Equities down 11\%, reflecting a weaker trading performance in a challenging market environment | Comparisons are to the year-ago Global Banking and Global Markets and loan origination activities. |  | ss noted. E |  | ratio is on cs from inv |  | basis banking |

## Legacy Assets and Servicing

## Financial Results ${ }^{1}$

- Revenue down $\$ 235$ million, driven by a decrease in NII on lower loan balances, as well as a decline in noninterest income
- Mortgage banking income decreased as lower servicing fees and MSR net of hedge results were partially offset by gains on certain loan sales
- Provision for credit losses decreased $\$ 209$ million to a benefit of $\$ 118$ million, driven primarily by continued portfolio improvement
- Noninterest expense down 28\% to $\$ 860$ million
- Excluding litigation, noninterest expense decreased $29 \%$ to $\$ 729$ million, due mostly to the reduced number of delinquent loans serviced ${ }^{(\mathrm{H})}$
- Number of 60+ days delinquent first mortgage loans serviced declined $42 \%$ to 88,000 units
- Net loss narrowed to $\$ 40$ million from $\$ 237$ million

Three months ended
(\$ in millions)

| Net interest income (FTE) | $\mathbf{\$}$ | $\mathbf{3 1 4} \mathbf{\$}$ | $\mathbf{3 4 8}$ | $\mathbf{\$}$ |
| :--- | :---: | :---: | :---: | ---: |
| Noninterest income |  | $\mathbf{3 6 5}$ | $\mathbf{2 4 0}$ | 488 |
| Total revenue (FTE) |  | $\mathbf{6 7 9}$ | 588 | 914 |
| Provision for credit losses |  | $\mathbf{( 1 1 8 )}$ | $(10)$ | 91 |
| Noninterest expense | $\mathbf{8 6 0}$ | 1,146 | 1,200 |  |
| Litigation expense |  | $\mathbf{1 3 1}$ | 353 | 179 |
| Noninterest expense (excl. <br> litigation) | $\mathbf{7 2 9}$ | $\mathbf{7 9 3}$ | 1,021 |  |
| Net loss | $\mathbf{\$}$ | $\mathbf{( 4 0 )} \mathbf{\$}$ | $\mathbf{( 3 5 0 )} \$$ | $\mathbf{( 2 3 7 )}$ |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
${ }^{2}$ Revenue, net of interest expense.

## All Other

## Financial Results ${ }{ }^{1}$

- Revenue declined \$1.1 billion, driven by lower NII primarily due to larger negative market-related adjustments on debt securities and a decline in noninterest income from lower gains on sales of loans
- The benefit in the provision for credit losses decreased by $\$ 150$ million to $\$ 32$ million, driven primarily by a slower pace of credit quality improvement
- Noninterest expense increased $\$ 319$ million, due primarily to higher litigation expense
- Noninterest expense includes $\$ 0.9$ billion of retirement-eligible incentive costs compared to $\$ 1.0$ billion
- Net loss widened to $\$ 1.9$ billion from $\$ 823$ million

Three months ended
(\$ in millions)

| Net interest income (FTE) | $\mathbf{\$}$ | $(\mathbf{1 , 2 8 0}) \$$ | $(353) \$$ | $(221)$ |
| :--- | :---: | :---: | :---: | :---: |
| Noninterest income |  | $(\mathbf{1 1 4 )}$ | $(150)$ | $(80)$ |
| Total revenue (FTE) |  | $(\mathbf{1 , 3 9 4})$ | $(503)$ | $(301)$ |
| Provision for credit losses |  | $(32)$ | $(140)$ | $(182)$ |
| Noninterest expense |  | $\mathbf{1 , 8 4 9}$ | 237 | 1,530 |
| Net loss | $\mathbf{\$}$ | $(\mathbf{1 , 8 5 5 )} \$$ | $(260) \$$ | $(823)$ |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.
${ }^{2}$ Revenue, net of interest expense.
Note: All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by Legacy Assets and Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments, which is comprised of a portfolio of equity, real estate and other alternative investments.

## Three months ended

## Highlights ${ }^{1}$

- Overall credit quality remained strong; consumer portfolios continued to improve, and commercial portfolios remained stable except the energy sector
- Net charge-offs declined to $\$ 1.1$ billion from $\$ 1.2$ billion
- Excluding losses associated with the settlement with the U.S. Department of Justice and nonperforming loan sales, net charge-offs were $\$ 1.0$ billion in both Q1-16 and the year-ago quarter
- The net charge-off ratio decreased to $0.48 \%$ from $0.56 \%$; excluding the items noted above, the net charge-off ratio was $0.46 \%$ in Q1-16, down from 0.47\%
- Provision for credit losses increased to $\$ 997$ million, due to increased reserves in the commercial portfolio due to energy sector exposure
- Net reserve release was $\$ 71$ million, compared to \$429 million, as reserve releases in consumer were mostly offset by increased commercial reserves
- Reservable criticized commercial exposures increased to $\$ 18.6$ billion from $\$ 15.9$ billion in the prior quarter and $\$ 11.9$ billion in Q1-15, primarily due to increases in the energy sector


## Energy Exposure

- Utilized energy exposure of $\$ 21.8$ billion decreased \$0.3 billion from Q1-15
- Higher risk subsectors of Exploration \& Production (E\&P) and Oil Field Services (OFS) decreased \$0.6 billion from Q4-15 and $\$ 0.3$ billion from Q1-15 to $\$ 7.7$ billion, representing less than $1 \%$ of total corporation loans
- Energy reserves increased \$525 million from Q4-15 to $\$ 1.0$ billion, primarily driven by increased allowance coverage for the higher risk subsectors (E\&P and OFS)
(\$ in millions)

| Provision for credit losses | $\mathbf{\$}$ | $\mathbf{9 9 7}$ | $\mathbf{\$}$ | $\mathbf{8 1 0}$ | $\mathbf{\$}$ | $\mathbf{7 6 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net charge-offs |  | $\mathbf{1 , 0 6 8}$ | 1,144 |  | 1,194 |  |
| Net charge-off ratio ${ }^{2}$ |  |  |  |  |  |  |

Note: Ratios do not include loans accounted for under the fair value option.

Bank of America Reports First-Quarter 2016 Financial Results

## Balance Sheet, Liquidity and Capital Highlights (\$ in billions unless noted)

Balance Sheet (end of period)

Total assets \$
Total loans and leases
Total deposits
Funding and Liquidity
Long-term debt
Global Excess Liquidity Sources ${ }^{(\mathrm{C})}$
Time to required funding (months) ${ }^{(\mathrm{C})}$

## Equity

Tangible common shareholders' equity ${ }^{1}$
Tangible common equity ratio ${ }^{1}$
Common shareholders' equity
Common equity ratio

## Per Share Data

Tangible book value per common share ${ }^{(\mathrm{E})}$
Book value per common share
Common shares outstanding (in billions)
Regulatory Capital
Basel 3 Transition (as reported) ${ }^{2,3}$
Common equity tier 1 (CET1) capital
Risk-weighted assets
Common equity tier 1 ratio
Basel 3 Fully Phased-in ${ }^{2,4}$
Common equity tier 1 capital
Standardized approach

| Risk-weighted assets | \$ | 1,426 | \$ | 1,427 | \$ | 1,431 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CET1 ratio | 11.0\% |  |  | 10.8\% |  | 10.3\% |
| Advanced approaches ${ }^{5}$ |  |  |  |  |  |  |
| Risk-weighted assets | \$ | 1,557 | \$ | 1,575 | \$ | 1,461 |
| CET1 ratio | 10.1\% |  |  | 9.8\% |  | 10.1\% |
| Supplementary leverage ${ }^{(1)}$ |  |  |  |  |  |  |
| Tier 1 capital | \$ | 181.4 | \$ | 175.8 | \$ | 169.4 |
| Bank holding company SLR |  | 6.8\% |  |  |  | 6.3\% |
| Bank SLR |  | 7.4\% |  | 6.4\% |  | 7.1 |

Notes:
${ }^{1}$ Represents a non-GAAP financial measure. For reconciliation, see pages 16-18 of this press release.
${ }^{2}$ Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and bank holding company supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For a reconciliation of CET1 to fully phased-in, see page 13 of this press release.
${ }^{3}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
${ }^{4}$ With the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015.
${ }^{5}$ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model.

## Endnotes

Fully taxable-equivalent (FTE) basis for the Corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release. Net interest income on a GAAP basis was $\$ 9.2$ billion and $\$ 9.4$ billion for the three months ended March 31 , 2016 and 2015. Net interest income on an FTE basis, excluding market-related adjustments, represents a non-GAAP financial measure. Negative market-related adjustments of premium amortization expense and hedge ineffectiveness were $\$ 1.2$ billion and $\$ 0.5$ billion for the three months ended March 31 , 2016 and 2015. Total revenue, net of interest expense, on a GAAP basis was $\$ 19.5$ billion and $\$ 20.9$ billion for the three months ended March 31 , 2016 and 2015. Net DVA gains (losses) were \$154 million and \$(401) million for the three months ended March 31, 2016 and 2015.

Fully phased-in estimates are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015. Basel 3 Advanced approaches estimates on a fully phased-in basis assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model.
Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time to required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For all periods shown prior to Q1-16, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. The settlement payment of $\$ 8.5$ billion was made in the first quarter of 2016.

Return on average tangible common equity and return on average tangible common equity excluding the negative impacts of the market-related adjustments and annual retirement-eligible incentive costs are non-GAAP financial measures. Market-related adjustments for premium amortization expense and hedge ineffectiveness, and the annual retirement-eligible incentive costs, net of tax, were $\$ 738$ million and $\$ 527$ million for the three months ended March 31, 2016. For more information, refer to pages 16-18 of this press release.

Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 16-18 of this press release. April 12016.

Global Markets revenue, excluding net DVA, and sales and trading revenue, excluding net DVA, are non-GAAP financial measures. Net DVA gains (losses) were \$154 million, \$(198) million and \$(401) million for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. FICC net DVA gains (losses) were $\$ 140$ million and $\$(392)$ million for the three months ended March 31, 2016 and 2015 , respectively. Equities net DVA gains (losses) were \$14 million and \$(9) million for the three months ended March 31, 2016 and 2015.
Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was \$860 million, $\$ 1.1$ billion and $\$ 1.2$ billion for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. LAS litigation expense was $\$ 131$ million, $\$ 353$ million and $\$ 179$ million in the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release.

The estimated supplementary leverage ratio is measured using quarter-end Tier 1 capital as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions. At March 31 , 2016, the estimated SLR for the Bank Holding Company on a fully phased-in basis was 6.8 percent. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.

## Contact Information and Investor Conference Call Invitation



Investor Call Information

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss firstquarter 2016 financial results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call. A replay will also be available beginning at noon ET on April 14 through midnight, April 21 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

Investors May Contact:<br>Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact:
Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

## About Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately $16,000 \mathrm{ATMs}$, and award-winning online banking with approximately 33 million active users and approximately 20 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2015 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of recently proposed U.K. tax law changes including a further limitation on how much net operating losses can offset annual profits and a reduction to the U.K. corporate tax rate which, if enacted, will result in a tax charge upon enactment; the possible impact of Federal Reserve actions on the Company's capital plans; the possible impact of regulatory determinations regarding the Company's Recovery and Resolution plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including, but not limited to, recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

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www.bankofamerica.com

## Bank of America Corporation and Subsidiaries

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | First Quarter <br> 2016 |  | Fourth Quarter 2015 |  | FirstQuarter2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 9,171 | \$ | 9,756 | \$ | 9,411 |
| Noninterest income |  | 10,341 |  | 9,911 |  | 11,503 |
| Total revenue, net of interest expense |  | 19,512 |  | 19,667 |  | 20,914 |
| Provision for credit losses |  | 997 |  | 810 |  | 765 |
| Noninterest expense |  | 14,816 |  | 14,010 |  | 15,827 |
| Income before income taxes |  | 3,699 |  | 4,847 |  | 4,322 |
| Income tax expense |  | 1,019 |  | 1,511 |  | 1,225 |
| Net income | \$ | 2,680 | \$ | 3,336 | \$ | 3,097 |
| Preferred stock dividends |  | 457 |  | 330 |  | 382 |
| Net income applicable to common shareholders | \$ | 2,223 | \$ | 3,006 | \$ | 2,715 |
|  |  |  |  |  |  |  |
| Common shares issued |  | 4,936 |  | 71 |  | 3,859 |
| Average common shares issued and outstanding |  | 339,731 |  | 399,422 |  | 518,790 |
| Average diluted common shares issued and outstanding |  | 100,067 |  | 153,169 |  | ,266,511 |
| Summary Average Balance Sheet |  |  |  |  |  |  |
| Total debt securities | \$ | 399,809 | \$ | 399,423 | \$ | 383,120 |
| Total loans and leases |  | 892,984 |  | 886,156 |  | 867,169 |
| Total earning assets |  | 844,650 |  | 8,847,253 |  | 799,175 |
| Total assets |  | 173,618 |  | 180,472 |  | 138,574 |
| Total deposits |  | 198,455 |  | 186,051 |  | 130,726 |
| Common shareholders' equity |  | 237,123 |  | 234,851 |  | 225,357 |
| Total shareholders' equity |  | 260,317 |  | 257,125 |  | 245,744 |
| Performance Ratios |  |  |  |  |  |  |
| Return on average assets |  | 0.50\% |  | 0.61\% |  | 0.59\% |
| Return on average tangible common shareholders' equity ${ }^{(1)}$ |  | 5.41 |  | 7.32 |  | 7.19 |
| Per common share information |  |  |  |  |  |  |
| Earnings | \$ | 0.21 | \$ | 0.29 | \$ | 0.26 |
| Diluted earnings |  | 0.21 |  | 0.28 |  | 0.25 |
| Dividends paid |  | 0.05 |  | 0.05 |  | 0.05 |
| Book value |  | 23.12 |  | 22.54 |  | 21.66 |
| Tangible book value ${ }^{(1)}$ |  | 16.17 |  | 15.62 |  | 14.79 |
|  |  | $\begin{aligned} & \text { arch } 31 \\ & 2016 \end{aligned}$ |  | mber 31 2015 |  | $\begin{aligned} & \text { arch } 31 \\ & 2015 \end{aligned}$ |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |
| Total debt securities | \$ | 400,311 | \$ | 407,005 | \$ | 383,989 |
| Total loans and leases |  | 901,113 |  | 896,983 |  | 872,750 |
| Total earning assets |  | ,861,868 |  | 305,980 |  | 795,590 |
| Total assets |  | 185,498 |  | 144,316 |  | 143,545 |
| Total deposits |  | 217,261 |  | 197,259 |  | 153,168 |
| Common shareholders' equity |  | 238,434 |  | 233,932 |  | 227,915 |
| Total shareholders' equity |  | 262,776 |  | 256,205 |  | 250,188 |
| Common shares issued and outstanding |  | 312,660 |  | 380,265 |  | ,520,401 |
| Credit Quality |  | First uarter 2016 |  | ourth uarter 015 |  | First arter 2015 |
| Total net charge-offs | \$ | 1,068 | \$ | 1,144 | \$ | 1,194 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(2)}$ |  | 0.48\% |  | 0.52\% |  | 0.56\% |
| Provision for credit losses | \$ | 997 | \$ | 810 | \$ | 765 |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(3)}$ | \$ | 9,281 | \$ | 9,836 | \$ | 12,101 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(2)}$ |  | 1.04\% |  | 1.10\% |  | 1.40\% |
| Allowance for loan and lease losses | \$ | 12,069 | \$ | 12,234 | \$ | 13,676 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(2)}$ |  | 1.35\% |  | 1.37\% |  | 1.58\% |

[^0]Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

(Dollars in millions)

| Capital Management | Basel 3 Transition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(4,5)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 162,732 | \$ | 163,026 | \$ | 155,438 |
| Common equity tier 1 capital ratio |  | 10.3\% |  | 10.2\% |  | 11.1\% |
| Tier 1 leverage ratio |  | 8.7 |  | 8.6 |  | 8.4 |
|  |  |  |  |  |  |  |
| Tangible equity ratio ${ }^{(6)}$ |  | 9.0 |  | 8.9 |  | 8.6 |
| Tangible common equity ratio ${ }^{(6)}$ |  | 7.9 |  | 7.8 |  | 7.5 |
| Regulatory Capital Reconciliations ${ }^{(4,5,7)}$ |  | $\begin{gathered} \text { March } 31 \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { ecember } 31 \\ & 2015 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) | \$ | 162,732 | \$ | 163,026 | \$ | 155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(3,764)$ |  | $(5,151)$ |  | $(6,031)$ |
| Accumulated OCI phased in during transition |  | (117) |  | $(1,917)$ |  | (378) |
| Intangibles phased in during transition |  | (983) |  | $(1,559)$ |  | $(1,821)$ |
| Defined benefit pension fund assets phased in during transition |  | (381) |  | (568) |  | (459) |
| DVA related to liabilities and derivatives phased in during transition |  | 76 |  | 307 |  | 498 |
| Other adjustments and deductions phased in during transition |  | (54) |  | (54) |  | (48) |
| Common equity tier 1 capital (fully phased-in) | \$ | 157,509 | \$ | 154,084 | \$ | 147,199 |
|  |  |  |  |  |  |  |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| Basel 3 Standardized approach risk-weighted assets as reported | \$ | 1,405,655 | \$ | 1,403,293 | \$ | 1,405,267 |
| Changes in risk-weighted assets from reported to fully phased-in |  | 20,103 |  | 24,089 |  | 25,394 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | \$ | 1,425,758 | \$ | 1,427,382 | \$ | 1,430,661 |
|  |  |  |  |  |  |  |
| Basel 3 Advanced approaches risk-weighted assets as reported | \$ | 1,586,870 | \$ | 1,602,373 |  | n/a |
| Changes in risk-weighted assets from reported to fully phased-in |  | $(29,709)$ |  | $(27,690)$ |  | n/a |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ${ }^{(8)}$ | \$ | 1,557,161 | \$ | 1,574,683 | \$ | 1,461,190 |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach common equity tier 1 (transition) |  | 11.6\% |  | 11.6\% |  | 11.1\% |
| Basel 3 Advanced approaches common equity tier 1 (transition) |  | 10.3 |  | 10.2 |  | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) |  | 11.0 |  | 10.8 |  | 10.3 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) ${ }^{(8)}$ |  | 10.1 |  | 9.8 |  | 10.1 |

${ }^{(1)}$ Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 16-18.
${ }^{(2)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.
${ }^{(3)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
${ }^{(4)}$ Regulatory capital ratios are preliminary.
${ }^{(5)}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
${ }^{(6)}$ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 16-18.
${ }^{(7)}$ Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
${ }^{(8)}$ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, the Corporation did not have regulatory approval for the IMM model.
n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment and All Other

(Dollars in millions)

|  | First Quarter 2016 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,648 | \$ | 4,445 | \$ | 4,398 | \$ | 3,951 | \$ | 679 | \$ | $(1,394)$ |
| Provision for credit losses |  | 560 |  | 25 |  | 553 |  | 9 |  | (118) |  | (32) |
| Noninterest expense |  | 4,266 |  | 3,250 |  | 2,159 |  | 2,432 |  | 860 |  | 1,849 |
| Net income (loss) |  | 1,785 |  | 740 |  | 1,066 |  | 984 |  | (40) |  | $(1,855)$ |
| Return on average allocated capital ${ }^{(2)}$ |  | 24\% |  | 23\% |  | 12\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,821 | \$ | 137,868 | \$ | 324,552 | \$ | 69,283 | \$ | 25,878 | \$ | 120,582 |
| Total deposits |  | 572,660 |  | 260,482 |  | 297,134 |  | 36,173 |  | n/m |  | 23,964 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 13,000 |  | 37,000 |  | 37,000 |  | 23,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 217,620 | \$ | 138,418 | \$ | 329,543 | \$ | 73,446 | \$ | 25,115 | \$ | 116,971 |
| Total deposits |  | 592,118 |  | 260,565 |  | 298,072 |  | 34,486 |  | n/m |  | 23,885 |


|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,760 | \$ | 4,444 | \$ | 4,491 | \$ | 3,113 | \$ | 588 | \$ | (503) |
| Provision for credit losses |  | 682 |  | 15 |  | 233 |  | 30 |  | (10) |  | (140) |
| Noninterest expense |  | 4,325 |  | 3,475 |  | 2,075 |  | 2,752 |  | 1,146 |  | 237 |
| Net income (loss) |  | 1,774 |  | 616 |  | 1,378 |  | 178 |  | (350) |  | (260) |
| Return on average allocated capital ${ }^{(2)}$ |  | 24\% |  | 20\% |  | 16\% |  | 2\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 211,126 | \$ | 135,839 | \$ | 314,585 | \$ | 68,835 | \$ | 27,223 | \$ | 128,548 |
| Total deposits |  | 557,318 |  | 251,306 |  | 307,806 |  | 37,423 |  | n/m |  | 22,948 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 137,847 | \$ | 319,658 | \$ | 73,208 | \$ | 26,521 | \$ | 125,344 |
| Total deposits |  | 572,738 |  | 260,893 |  | 296,162 |  | 37,256 |  | n/m |  | 22,919 |


|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,406 | \$ | 4,517 | \$ | 4,402 | \$ | 4,191 | \$ | 914 | \$ | (301) |
| Provision for credit losses |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 4,367 |  | 3,458 |  | 2,132 |  | 3,140 |  | 1,200 |  | 1,530 |
| Net income (loss) |  | 1,461 |  | 652 |  | 1,367 |  | 677 |  | (237) |  | (823) |
| Return on average allocated capital ${ }^{(2)}$ |  | 20\% |  | 22\% |  | 16\% |  | 8\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,581 | \$ | 126,129 | \$ | 284,298 | \$ | 56,601 | \$ | 32,411 | \$ | 168,149 |
| Total deposits |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,587 |  | n/m |  | 19,518 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 127,556 | \$ | 290,446 | \$ | 62,627 | \$ | 31,690 | \$ | 160,278 |
| Total deposits |  | 549,494 |  | 244,080 |  | 290,422 |  | 38,587 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,543 |

[^1]$n / m=$ not meaningful

[^2]
## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | FirstQuarter2016 |  | Fourth Quarter 2015 |  | First Quarter 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 9,386 | \$ | 9,982 | \$ | 9,626 |
| Total revenue, net of interest expense |  | 19,727 |  | 19,893 |  | 21,129 |
| Net interest yield |  | 2.05\% |  | 2.15\% |  | 2.16\% |
| Efficiency ratio |  | 75.11 |  | 70.43 |  | 74.91 |


| Other Data | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Number of financial centers - U.S. | 4,689 | 4,726 | 4,835 |
| Number of branded ATMs - U.S. | 16,003 | 16,038 | 15,903 |
| Ending full-time equivalent employees | 213,183 | 213,280 | 219,658 |

[^3]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries <br> Reconciliations to GAAP Financial Measures

(Dollars in millions)
The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2016, the Corporation adjusted the amount of capital being allocated to its business segments.

See the tables below and on pages 17-18 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | First Quarter 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |
| Net interest income | \$ | 9,171 | \$ | 9,756 | \$ | 9,411 |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 215 |
| Net interest income on a fully taxable-equivalent basis | \$ | 9,386 | \$ | 9,982 | \$ | 9,626 |

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

| Total revenue, net of interest expense | \$ | 19,512 | \$ | 19,667 | \$ | 20,914 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 215 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 19,727 | \$ | 19,893 | \$ | 21,129 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |
| Income tax expense | \$ | 1,019 | \$ | 1,511 | \$ | 1,225 |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 215 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 1,234 | \$ | 1,737 | \$ | 1,440 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| Common shareholders' equity | \$ | 237,123 | \$ | 234,851 | \$ | 225,357 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill | $(69,761)$ |  |  | $(69,761)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,687)$ |  |  | $(3,888)$ |  | $(4,518)$ |
| Related deferred tax liabilities | 1,707 |  |  | 1,753 |  | 1,959 |
| Tangible common shareholders' equity | \$ | 165,382 | \$ | 162,955 | \$ | 153,022 |


| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity | \$ | 260,317 | \$ | 257,125 | \$ | 245,744 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,687)$ |  | $(3,888)$ |  | $(4,518)$ |
| Related deferred tax liabilities |  | 1,707 |  | 1,753 |  | 1,959 |
| Tangible shareholders' equity | \$ | 188,576 | \$ | 185,229 | \$ | 173,409 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | First <br> Quarter <br> 2015 |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 238,434 | \$ | 233,932 | \$ | 227,915 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,578)$ |  | $(3,768)$ |  | $(4,391)$ |
| Related deferred tax liabilities |  | 1,667 |  | 1,716 |  | 1,900 |
| Tangible common shareholders' equity | \$ | 166,762 | \$ | 162,119 | \$ | 155,648 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |
| Shareholders' equity | \$ | 262,776 | \$ | 256,205 | \$ | 250,188 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,578)$ |  | $(3,768)$ |  | $(4,391)$ |
| Related deferred tax liabilities |  | 1,667 |  | 1,716 |  | 1,900 |
| Tangible shareholders' equity | \$ | 191,104 | \$ | 184,392 | \$ | 177,921 |


| Assets | \$ 2,185,498 | \$ | 2,144,316 | \$ | 2,143,545 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill | $(69,761)$ |  | $(69,761)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,578)$ |  | $(3,768)$ |  | $(4,391)$ |
| Related deferred tax liabilities | 1,667 |  | 1,716 |  | 1,900 |
| Tangible assets | \$ 2,113,826 | \$ | 2,072,503 | \$ | 2,071,278 |

Book value per share of common stock

| Common shareholders' equity | $\mathbf{\$}$ | $\mathbf{2 3 8 , 4 3 4}$ | $\mathbf{\$}$ | 233,932 |
| :--- | ---: | ---: | ---: | ---: |
| Ending common shares issued and outstanding | $\mathbf{\$}$ | $\mathbf{2 2 7 , 9 1 5}$ |  |  |
| Book value per share of common stock | $\mathbf{1 0 , 3 1 2 , 6 6 0}$ | $10,380,265$ | $10,520,401$ |  |


| Tangible common shareholders' equity | \$ | 166,762 | \$ | 162,119 | \$ | 155,648 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending common shares issued and outstanding | 10,312,660 |  | 10,380,265 |  | 10,520,401 |  |
| Tangible book value per share of common stock | \$ | 16.17 | \$ | 15.62 | \$ | 14.79 |

[^4]
## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |
| :--- | :--- | :--- |

[^5][^6]
## Bank of America



## Supplemental Information First Quarter 2016

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## Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 9,171 | \$ | 9,756 | \$ | 9,471 | \$ | 10,461 | \$ | 9,411 |
| Noninterest income |  | 10,341 |  | 9,911 |  | 11,042 |  | 11,495 |  | 11,503 |
| Total revenue, net of interest expense |  | 19,512 |  | 19,667 |  | 20,513 |  | 21,956 |  | 20,914 |
| Provision for credit losses |  | 997 |  | 810 |  | 806 |  | 780 |  | 765 |
| Noninterest expense |  | 14,816 |  | 14,010 |  | 13,940 |  | 13,958 |  | 15,827 |
| Income tax expense |  | 1,019 |  | 1,511 |  | 1,446 |  | 2,084 |  | 1,225 |
| Net income |  | 2,680 |  | 3,336 |  | 4,321 |  | 5,134 |  | 3,097 |
| Preferred stock dividends |  | 457 |  | 330 |  | 441 |  | 330 |  | 382 |
| Net income applicable to common shareholders |  | 2,223 |  | 3,006 |  | 3,880 |  | 4,804 |  | 2,715 |
| Diluted earnings per common share |  | 0.21 |  | 0.28 |  | 0.35 |  | 0.43 |  | 0.25 |
| Average diluted common shares issued and outstanding |  | 00,067 |  | 53,169 |  | 97,203 |  | 238,060 |  | 266,511 |
| Dividends paid per common share | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.50\% |  | 0.61\% |  | 0.79\% |  | 0.96\% |  | 0.59\% |
| Return on average common shareholders' equity |  | 3.77 |  | 5.08 |  | 6.65 |  | 8.42 |  | 4.88 |
| Return on average tangible common shareholders' equity ${ }^{(1)}$ |  | 5.41 |  | 7.32 |  | 9.65 |  | 12.31 |  | 7.19 |
| Return on average tangible shareholders' equity ${ }^{(1)}$ |  | 5.72 |  | 7.15 |  | 9.43 |  | 11.51 |  | 7.24 |


| At period end |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value per share of common stock | \$ | 23.12 | \$ | 22.54 | \$ | 22.41 | \$ | 21.91 | \$ | 21.66 |
| Tangible book value per share of common stock ${ }^{(1)}$ |  | 16.17 |  | 15.62 |  | 15.50 |  | 15.02 |  | 14.79 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 13.52 | \$ | 16.83 | \$ | 15.58 | \$ | 17.02 | \$ | 15.39 |
| High closing price for the period |  | 16.43 |  | 17.95 |  | 18.45 |  | 17.67 |  | 17.90 |
| Low closing price for the period |  | 11.16 |  | 15.38 |  | 15.26 |  | 15.41 |  | 15.15 |
| Market capitalization |  | 139,427 |  | 174,700 |  | 162,457 |  | 178,231 |  | 161,909 |
|  |  |  |  |  |  |  |  |  |  |  |
| Number of financial centers - U.S. |  | 4,689 |  | 4,726 |  | 4,741 |  | 4,789 |  | 4,835 |
| Number of branded ATMs - U.S. |  | 16,003 |  | 16,038 |  | 16,062 |  | 15,992 |  | 15,903 |
| Full-time equivalent employees |  | 213,183 |  | 213,280 |  | 215,193 |  | 216,679 |  | 219,658 |

[^7]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2016 \end{gathered}$ |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 9,386 | \$ | 9,982 | \$ | 9,697 | \$ | 10,684 | \$ | 9,626 |
| Total revenue, net of interest expense |  | 19,727 |  | 19,893 |  | 20,739 |  | 22,179 |  | 21,129 |
| Net interest yield |  | 2.05\% |  | 2.15\% |  | 2.10\% |  | 2.37\% |  | 2.16\% |
| Efficiency ratio |  | 75.11 |  | 70.43 |  | 67.22 |  | 62.93 |  | 74.91 |

 accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

|  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 8,260 | \$ | 8,006 | \$ | 7,965 | \$ | 7,951 | \$ | 7,996 |
| Debt securities |  | 1,204 |  | 2,523 |  | 1,839 |  | 3,070 |  | 1,887 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 276 |  | 214 |  | 275 |  | 268 |  | 231 |
| Trading account assets |  | 1,179 |  | 1,106 |  | 1,134 |  | 1,074 |  | 1,083 |
| Other interest income |  | 776 |  | 804 |  | 754 |  | 742 |  | 726 |
| Total interest income |  | 11,695 |  | 12,653 |  | 11,967 |  | 13,105 |  | 11,923 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 225 |  | 211 |  | 214 |  | 216 |  | 220 |
| Short-term borrowings |  | 614 |  | 519 |  | 597 |  | 686 |  | 585 |
| Trading account liabilities |  | 292 |  | 272 |  | 342 |  | 335 |  | 394 |
| Long-term debt |  | 1,393 |  | 1,895 |  | 1,343 |  | 1,407 |  | 1,313 |
| Total interest expense |  | 2,524 |  | 2,897 |  | 2,496 |  | 2,644 |  | 2,512 |
| Net interest income |  | 9,171 |  | 9,756 |  | 9,471 |  | 10,461 |  | 9,411 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,430 |  | 1,578 |  | 1,510 |  | 1,477 |  | 1,394 |
| Service charges |  | 1,837 |  | 1,862 |  | 1,898 |  | 1,857 |  | 1,764 |
| Investment and brokerage services |  | 3,182 |  | 3,236 |  | 3,336 |  | 3,387 |  | 3,378 |
| Investment banking income |  | 1,153 |  | 1,272 |  | 1,287 |  | 1,526 |  | 1,487 |
| Equity investment income (loss) |  | 43 |  | 177 |  | (31) |  | 88 |  | 27 |
| Trading account profits |  | 1,662 |  | 963 |  | 1,616 |  | 1,647 |  | 2,247 |
| Mortgage banking income |  | 433 |  | 262 |  | 407 |  | 1,001 |  | 694 |
| Gains on sales of debt securities |  | 226 |  | 270 |  | 385 |  | 168 |  | 268 |
| Other income |  | 375 |  | 291 |  | 634 |  | 344 |  | 244 |
| Total noninterest income |  | 10,341 |  | 9,911 |  | 11,042 |  | 11,495 |  | 11,503 |
| Total revenue, net of interest expense |  | 19,512 |  | 19,667 |  | 20,513 |  | 21,956 |  | 20,914 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 997 |  | 810 |  | 806 |  | 780 |  | 765 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 8,852 |  | 7,535 |  | 7,829 |  | 7,890 |  | 9,614 |
| Occupancy |  | 1,028 |  | 1,011 |  | 1,028 |  | 1,027 |  | 1,027 |
| Equipment |  | 463 |  | 528 |  | 499 |  | 500 |  | 512 |
| Marketing |  | 419 |  | 481 |  | 445 |  | 445 |  | 440 |
| Professional fees |  | 425 |  | 676 |  | 673 |  | 494 |  | 421 |
| Amortization of intangibles |  | 187 |  | 202 |  | 207 |  | 212 |  | 213 |
| Data processing |  | 838 |  | 817 |  | 731 |  | 715 |  | 852 |
| Telecommunications |  | 173 |  | 240 |  | 210 |  | 202 |  | 171 |
| Other general operating |  | 2,431 |  | 2,520 |  | 2,318 |  | 2,473 |  | 2,577 |
| Total noninterest expense |  | 14,816 |  | 14,010 |  | 13,940 |  | 13,958 |  | 15,827 |
| Income before income taxes |  | 3,699 |  | 4,847 |  | 5,767 |  | 7,218 |  | 4,322 |
| Income tax expense |  | 1,019 |  | 1,511 |  | 1,446 |  | 2,084 |  | 1,225 |
| Net income | \$ | 2,680 | \$ | 3,336 | \$ | 4,321 | \$ | 5,134 | \$ | 3,097 |
| Preferred stock dividends |  | 457 |  | 330 |  | 441 |  | 330 |  | 382 |
| Net income applicable to common shareholders | \$ | 2,223 | \$ | 3,006 | \$ | 3,880 | \$ | 4,804 | \$ | 2,715 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 0.21 | \$ | 0.29 | \$ | 0.37 | \$ | 0.46 | \$ | 0.26 |
| Diluted earnings |  | 0.21 |  | 0.28 |  | 0.35 |  | 0.43 |  | 0.25 |
| Dividends paid |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |
| Average common shares issued and outstanding |  | 39,731 |  | 99,422 |  | 44,291 |  | 88,137 |  | 18,790 |
| Average diluted common shares issued and outstanding |  | 00,067 |  | 53,169 |  | 97,203 |  | 38,060 |  | 66,511 |

[^8]
## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income



[^9]
## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 27,781 | \$ | 31,265 | \$ | 30,106 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 151,829 |  | 128,088 |  | 132,437 |
| Cash and cash equivalents |  | 179,610 |  | 159,353 |  | 162,543 |
| Time deposits placed and other short-term investments |  | 5,891 |  | 7,744 |  | 7,418 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 221,129 |  | 192,482 |  | 206,708 |
| Trading account assets |  | 178,987 |  | 176,527 |  | 186,860 |
| Derivative assets |  | 52,255 |  | 49,990 |  | 61,331 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 302,333 |  | 322,380 |  | 324,174 |
| Held-to-maturity, at cost |  | 97,978 |  | 84,625 |  | 59,815 |
| Total debt securities |  | 400,311 |  | 407,005 |  | 383,989 |
| Loans and leases |  | 901,113 |  | 896,983 |  | 872,750 |
| Allowance for loan and lease losses |  | $(12,069)$ |  | $(12,234)$ |  | $(13,676)$ |
| Loans and leases, net of allowance |  | 889,044 |  | 884,749 |  | 859,074 |
| Premises and equipment, net |  | 9,358 |  | 9,485 |  | 9,833 |
| Mortgage servicing rights |  | 2,631 |  | 3,087 |  | 3,394 |
| Goodwill |  | 69,761 |  | 69,761 |  | 69,776 |
| Intangible assets |  | 3,578 |  | 3,768 |  | 4,391 |
| Loans held-for-sale |  | 6,192 |  | 7,453 |  | 9,732 |
| Customer and other receivables |  | 56,838 |  | 58,312 |  | 63,716 |
| Other assets |  | 109,913 |  | 114,600 |  | 114,780 |
| Total assets | \$ | 2,185,498 | \$ | 2,144,316 | \$ | 2,143,545 |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| Trading account assets | \$ | 5,876 | \$ | 6,344 | \$ | 5,182 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases |  | 62,045 |  | 72,946 |  | 89,771 |
| Allowance for loan and lease losses |  | $(1,152)$ |  | $(1,320)$ |  | $(1,869)$ |
| Loans and leases, net of allowance |  | 60,893 |  | 71,626 |  | 87,902 |
| Loans held-for-sale |  | 278 |  | 284 |  | 1,226 |
| All other assets |  | 1,523 |  | 1,530 |  | 2,953 |
| Total assets of consolidated variable interest entities | \$ | 68,570 | \$ | 79,784 | \$ | 97,263 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\text { March } 31$$2015$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 424,319 | \$ | 422,237 | \$ | 412,902 |
| Interest-bearing |  | 718,579 |  | 703,761 |  | 673,431 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 11,230 |  | 9,916 |  | 8,473 |
| Interest-bearing |  | 63,133 |  | 61,345 |  | 58,362 |
| Total deposits |  | 1,217,261 |  | 1,197,259 |  | 1,153,168 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 188,960 |  | 174,291 |  | 203,758 |
| Trading account liabilities |  | 74,003 |  | 66,963 |  | 74,791 |
| Derivative liabilities |  | 41,063 |  | 38,450 |  | 52,234 |
| Short-term borrowings |  | 30,881 |  | 28,098 |  | 33,270 |
| Accrued expenses and other liabilities (includes \$627, \$646 and \$537 of reserve for unfunded lending commitments) |  | 137,705 |  | 146,286 |  | 138,278 |
| Long-term debt |  | 232,849 |  | 236,764 |  | 237,858 |
| Total liabilities |  | 1,922,722 |  | 1,888,111 |  | 1,893,357 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $-\mathbf{1 0 0 , 0 0 0}, 000$ shares; issued and outstanding $-\mathbf{3 , 8 5 1 , 7 9 0}, 3,767,790$ and $3,767,790$ shares |  | 24,342 |  | 22,273 |  | 22,273 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0 , 0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding $-\mathbf{1 0 , 3 1 2 , 6 6 0 , 2 5 2}, 10,380,265,063$ and $10,520,400,507$ shares |  | 150,774 |  | 151,042 |  | 153,410 |
| Retained earnings |  | $\mathbf{9 0 , 2 7 0}$ |  | 88,564 |  | 78,438 |
| Accumulated other comprehensive income (loss) |  | $(2,610)$ |  | $(5,674)$ |  | $(3,933)$ |
| Total shareholders' equity |  | 262,776 |  | 256,205 |  | 250,188 |
| Total liabilities and shareholders' equity | \$ | 2,185,498 | \$ | 2,144,316 | \$ | 2,143,545 |

Liabilities of consolidated variable interest entities included in total liabilities above

| Short-term borrowings | \$ | 665 | \$ | 681 | \$ | 630 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 10,857 |  | 14,073 |  | 13,942 |
| All other liabilities |  | 17 |  | 21 |  | 123 |
| Total liabilities of consolidated variable interest entities | \$ | 11,539 | \$ | 14,775 | \$ | 14,695 |

[^10]
## Bank of America Corporation and Subsidiaries

## Capital Management

(Dollars in millions)

|  | Basel 3 Transition |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |
| Standardized Approach |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 162,732 | \$ | 163,026 | \$ | 161,649 | \$ | 158,326 | \$ | 155,438 |
| Tier 1 capital |  | 182,550 |  | 180,778 |  | 178,830 |  | 176,247 |  | 173,155 |
| Total capital |  | 223,021 |  | 220,676 |  | 219,901 |  | 217,538 |  | 214,481 |
| Risk-weighted assets |  | 1,405,655 |  | 1,403,293 |  | 1,391,672 |  | 1,407,891 |  | 1,405,267 |
| Common equity tier 1 capital ratio |  | 11.6\% |  | 11.6\% |  | 11.6\% |  | 11.2\% |  | 11.1\% |
| Tier 1 capital ratio |  | 13.0 |  | 12.9 |  | 12.9 |  | 12.5 |  | 12.3 |
| Total capital ratio |  | 15.9 |  | 15.7 |  | 15.8 |  | 15.5 |  | 15.3 |


| Advanced Approaches ${ }^{(2)}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common equity tier 1 capital | \$ | 162,732 | \$ | 163,026 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 capital |  | 182,550 |  | 180,778 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Total capital |  | 213,435 |  | 210,912 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Risk-weighted assets |  | 1,586,870 |  | 1,602,373 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Common equity tier 1 capital ratio |  | 10.3\% |  | 10.2\% | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 capital ratio |  | 11.5 |  | 11.3 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Total capital ratio |  | 13.5 |  | 13.2 | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |



[^11]$\mathrm{n} / \mathrm{a}=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Regulatory Capital Reconciliations ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) | \$ | 162,732 | \$ | 163,026 | \$ | 161,649 | \$ | 158,326 | \$ | 155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(3,764)$ |  | $(5,151)$ |  | $(5,554)$ |  | $(5,706)$ |  | $(6,031)$ |
| Accumulated OCI phased in during transition |  | (117) |  | $(1,917)$ |  | $(1,018)$ |  | $(1,884)$ |  | (378) |
| Intangibles phased in during transition |  | (983) |  | $(1,559)$ |  | $(1,654)$ |  | $(1,751)$ |  | $(1,821)$ |
| Defined benefit pension fund assets phased in during transition |  | (381) |  | (568) |  | (470) |  | (476) |  | (459) |
| DVA related to liabilities and derivatives phased in during transition |  | 76 |  | 307 |  | 228 |  | 384 |  | 498 |
| Other adjustments and deductions phased in during transition |  | (54) |  | (54) |  | (92) |  | (587) |  | (48) |
| Common equity tier 1 capital (fully phased-in) | \$ | 157,509 | \$ | 154,084 | \$ | 153,089 | \$ | 148,306 | \$ | 147,199 |
|  |  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |  |  |  |  |
| Basel 3 Standardized approach risk-weighted assets as reported | \$ | 1,405,655 | \$ | 1,403,293 | \$ | 1,391,672 | \$ | 1,407,891 | \$ | 1,405,267 |
| Changes in risk-weighted assets from reported to fully phased-in |  | 20,103 |  | 24,089 |  | 22,989 |  | 25,460 |  | 25,394 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | \$ | 1,425,758 | \$ | 1,427,382 | \$ | 1,414,661 | \$ | 1,433,351 | \$ | 1,430,661 |
|  |  |  |  |  |  |  |  |  |  |  |
| Basel 3 Advanced approaches risk-weighted assets as reported | \$ | 1,586,870 | \$ | 1,602,373 |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| Changes in risk-weighted assets from reported to fully phased-in |  | $(29,709)$ |  | $(27,690)$ |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ${ }^{(4)}$ | \$ | 1,557,161 | \$ | 1,574,683 | \$ | 1,397,504 | \$ | 1,427,388 | \$ | 1,461,190 |
| Regulatory capital ratios |  |  |  |  |  |  |  |  |  |  |
| Basel 3 Standardized approach common equity tier 1 (transition) |  | 11.6\% |  | 11.6\% |  | 11.6\% |  | 11.2\% |  | 11.1\% |
| Basel 3 Advanced approaches common equity tier 1 (transition) |  | 10.3 |  | 10.2 |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) |  | 11.0 |  | 10.8 |  | 10.8 |  | 10.3 |  | 10.3 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) ${ }^{(4)}$ |  | 10.1 |  | 9.8 |  | 11.0 |  | 10.4 |  | 10.1 |

[^12]$\mathrm{n} / \mathrm{a}=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income
(Dollars in millions)

|  |  | First Quarter 2016 |  | Fourth <br> Quarter 2015 |  | Third <br> Quarter 2015 |  | Second <br> Quarter $2015$ |  | irst arter 015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE basis) |  |  |  |  |  |  |  |  |  |  |
| As reported | \$ | 9,386 | \$ | 9,982 | \$ | 9,697 | \$ | 10,684 | \$ | 9,626 |
| Impact of trading-related net interest income |  | $(1,059)$ |  | $(1,017)$ |  | (996) |  | (882) |  | (883) |
| Net interest income excluding trading-related net interest income (FTE basis) ${ }^{(1)}$ | \$ | 8,327 | \$ | 8,965 | \$ | 8,701 | \$ | 9,802 | \$ | 8,743 |


| Average earning assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As reported | \$1,844,650 | \$1,847,253 | \$ 1,841,984 | \$ 1,810,655 | \$ 1,799,175 |
| Impact of trading-related earning assets | $(397,732)$ | $(400,912)$ | $(418,588)$ | $(416,414)$ | $(415,193)$ |
| Average earning assets excluding trading-related earning assets ${ }^{(1)}$ | \$1,446,918 | \$1,446,341 | \$ 1,423,396 | \$ 1,394,241 | \$ 1,383,982 |
| Net interest yield contribution (FTE basis) ${ }^{(2)}$ |  |  |  |  |  |
| As reported | 2.05\% | 2.15 \% | 2.10\% | 2.37\% | 2.16\% |
| Impact of trading-related activities | 0.27 | 0.32 | 0.33 | 0.45 | 0.40 |
| Net interest yield on earning assets excluding trading-related activities (FTE basis) ${ }^{(1)}$ | 2.32\% | 2.47 \% | 2.43\% | 2.82\% | 2.56\% |

[^13]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  |  |  |  | Fourth Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ | 138,574 | \$ | 155 | 0.45\% | \$ | 148,102 | \$ | 108 | 0.29\% | \$ | 126,189 | \$ | 84 | 0.27\% |
| Time deposits placed and other short-term investments |  | 9,156 |  | 32 | 1.41 |  | 10,120 |  | 41 | 1.61 |  | 8,379 |  | 33 | 1.61 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 209,183 |  | 276 | 0.53 |  | 207,585 |  | 214 | 0.41 |  | 213,931 |  | 231 | 0.44 |
| Trading account assets |  | 136,306 |  | 1,212 | 3.57 |  | 134,797 |  | 1,141 | 3.37 |  | 138,946 |  | 1,122 | 3.26 |
| Debt securities ${ }^{(1)}$ |  | 399,809 |  | 1,224 | 1.23 |  | 399,423 |  | 2,541 | 2.55 |  | 383,120 |  | 1,898 | 2.01 |
| Loans and leases ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 186,980 |  | 1,629 | 3.49 |  | 189,650 |  | 1,644 | 3.47 |  | 215,030 |  | 1,851 | 3.45 |
| Home equity |  | 75,328 |  | 711 | 3.79 |  | 77,109 |  | 715 | 3.69 |  | 84,915 |  | 770 | 3.66 |
| U.S. credit card |  | 87,163 |  | 2,021 | 9.32 |  | 88,623 |  | 2,045 | 9.15 |  | 88,695 |  | 2,027 | 9.27 |
| Non-U.S. credit card |  | 9,822 |  | 253 | 10.36 |  | 10,155 |  | 258 | 10.07 |  | 10,002 |  | 262 | 10.64 |
| Direct/Indirect consumer |  | 89,342 |  | 550 | 2.48 |  | 87,858 |  | 530 | 2.40 |  | 80,713 |  | 491 | 2.47 |
| Other consumer |  | 2,138 |  | 16 | 3.03 |  | 2,039 |  | 11 | 2.09 |  | 1,847 |  | 15 | 3.29 |
| Total consumer |  | 450,773 |  | 5,180 | 4.61 |  | 455,434 |  | 5,203 | 4.55 |  | 481,202 |  | 5,416 | 4.54 |
| U.S. commercial |  | 270,511 |  | 1,936 | 2.88 |  | 261,727 |  | 1,790 | 2.72 |  | 234,907 |  | 1,645 | 2.84 |
| Commercial real estate |  | 57,271 |  | 434 | 3.05 |  | 56,126 |  | 408 | 2.89 |  | 48,234 |  | 347 | 2.92 |
| Commercial lease financing |  | 21,077 |  | 182 | 3.46 |  | 20,422 |  | 155 | 3.03 |  | 19,271 |  | 171 | 3.55 |
| Non-U.S. commercial |  | 93,352 |  | 585 | 2.52 |  | 92,447 |  | 530 | 2.27 |  | 83,555 |  | 485 | 2.35 |
| Total commercial |  | 442,211 |  | 3,137 | 2.85 |  | 430,722 |  | 2,883 | 2.66 |  | 385,967 |  | 2,648 | 2.78 |
| Total loans and leases ${ }^{(3)}$ |  | 892,984 |  | 8,317 | 3.74 |  | 886,156 |  | 8,086 | 3.63 |  | 867,169 |  | 8,064 | 3.76 |
| Other earning assets |  | 58,638 |  | 694 | 4.76 |  | 61,070 |  | 748 | 4.87 |  | 61,441 |  | 706 | 4.66 |
| Total earning assets ${ }^{(4)}$ |  | 1,844,650 |  | 11,910 | 2.59 |  | 1,847,253 |  | 12,879 | 2.77 |  | 1,799,175 |  | 2,138 | 2.72 |
| Cash and due from banks |  | 28,844 |  |  |  |  | 29,503 |  |  |  |  | 27,695 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 300,124 |  |  |  |  | 303,716 |  |  |  |  | 311,704 |  |  |  |
| Total assets |  | 2,173,618 |  |  |  |  | 2,180,472 |  |  |  | \$ | 2,138,574 |  |  |  |

${ }^{11}$ Yields on debt securities excluding the impact of market-related adjustments were 2.45 percent, 2.47 percent and 2.54 percent for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
${ }^{(3)}$ Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For the three months ended December 31, 2015 and March $31,2015, \$ 5.7$ billion and $\$ 5.2$ billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.
${ }^{(4)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:


Certain prior period amounts have been reclassified to conform to current period presentation.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  |  |  |  | Fourth Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  |
|  |  | Average <br> Balance | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate |  | Average <br> Balance | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 47,845 | \$ | 1 | 0.01\% | \$ | 46,094 | \$ | 1 | 0.01\% | \$ | 46,224 | \$ | 2 | 0.02\% |
| NOW and money market deposit accounts |  | 577,779 |  | 71 | 0.05 |  | 558,441 |  | 68 | 0.05 |  | 531,827 |  | 67 | 0.05 |
| Consumer CDs and IRAs |  | 49,617 |  | 35 | 0.28 |  | 51,107 |  | 37 | 0.29 |  | 58,704 |  | 45 | 0.31 |
| Negotiable CDs, public funds and other deposits |  | 31,739 |  | 29 | 0.37 |  | 30,546 |  | 25 | 0.32 |  | 28,796 |  | 22 | 0.31 |
| Total U.S. interest-bearing deposits |  | 706,980 |  | 136 | 0.08 |  | 686,188 |  | 131 | 0.08 |  | 665,551 |  | 136 | 0.08 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,123 |  | 9 | 0.84 |  | 3,997 |  | 7 | 0.69 |  | 4,544 |  | 8 | 0.74 |
| Governments and official institutions |  | 1,472 |  | 2 | 0.53 |  | 1,687 |  | 2 | 0.37 |  | 1,382 |  | 1 | 0.21 |
| Time, savings and other |  | 56,943 |  | 78 | 0.55 |  | 55,965 |  | 71 | 0.51 |  | 54,276 |  | 75 | 0.55 |
| Total non-U.S. interest-bearing deposits |  | 62,538 |  | 89 | 0.57 |  | 61,649 |  | 80 | 0.52 |  | 60,202 |  | 84 | 0.56 |
| Total interest-bearing deposits |  | 769,518 |  | 225 | 0.12 |  | 747,837 |  | 211 | 0.11 |  | 725,753 |  | 220 | 0.12 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 221,990 |  | 614 | 1.11 |  | 231,650 |  | 519 | 0.89 |  | 244,134 |  | 585 | 0.97 |
| Trading account liabilities |  | 72,299 |  | 292 | 1.63 |  | 73,139 |  | 272 | 1.48 |  | 78,787 |  | 394 | 2.03 |
| Long-term debt ${ }^{(1)}$ |  | 233,654 |  | 1,393 | 2.39 |  | 237,384 |  | 1,895 | 3.18 |  | 240,127 |  | 1,313 | 2.20 |
| Total interest-bearing liabilities ${ }^{(2)}$ |  | 1,297,461 |  | 2,524 | 0.78 |  | 1,290,010 |  | 2,897 | 0.89 |  | 1,288,801 |  | 2,512 | 0.79 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 428,937 |  |  |  |  | 438,214 |  |  |  |  | 404,973 |  |  |  |
| Other liabilities |  | 186,903 |  |  |  |  | 195,123 |  |  |  |  | 199,056 |  |  |  |
| Shareholders' equity |  | 260,317 |  |  |  |  | 257,125 |  |  |  |  | 245,744 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,173,618 |  |  |  |  | 2,180,472 |  |  |  | \$ | 2,138,574 |  |  |  |
| Net interest spread |  |  |  |  | 1.81\% |  |  |  |  | 1.88\% |  |  |  |  | 1.93\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.24 |  |  |  |  | 0.27 |  |  |  |  | 0.23 |
| Net interest income/yield on earning assets |  |  | \$ | 9,386 | 2.05\% |  |  | \$ | 9,982 | 2.15\% |  |  | \$ | 9,626 | 2.16\% |

[^14]|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | First Quarter 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer CDs and IRAs | \$ | 6 | \$ | 6 | \$ | 6 |
| Negotiable CDs, public funds and other deposits |  | 3 |  | 3 |  | 3 |
| Banks located in non-U.S. countries |  | 1 |  | 1 |  | 1 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 162 |  | 178 |  | 249 |
| Long-term debt |  | (737) |  | (869) |  | (841) |
| Net hedge income on liabilities | \$ | (565) | \$ | (681) | \$ | (582) |

Certain prior period amounts have been reclassified to conform to current period presentation

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

${ }^{(1)}$ Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \hline \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |
| Agency-collateralized mortgage obligations | \$ | 6 | \$ | 7 |
| Non-agency residential |  | 3,323 |  | 3,490 |
| Total mortgage-backed securities |  | 3,329 |  | 3,497 |
| Non-U.S. securities ${ }^{(1)}$ |  | 14,628 |  | 12,843 |
| Other taxable securities, substantially all asset-backed securities |  | 256 |  | 267 |
| Total | \$ | 18,213 | \$ | 16,607 |

[^15]Certain prior period amounts have been reclassified to conform to current period presentation.

|  | First Quarter 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 9,386 | \$ | 5,185 | \$ | 1,489 | \$ | 2,489 | \$ | 1,189 | \$ | 314 | \$ | $(1,280)$ |
| Card income |  | 1,430 |  | 1,211 |  | 48 |  | 117 |  | 10 |  | - |  | 44 |
| Service charges |  | 1,837 |  | 997 |  | 19 |  | 745 |  | 72 |  | - |  | 4 |
| Investment and brokerage services |  | 3,182 |  | 69 |  | 2,536 |  | 16 |  | 568 |  | - |  | (7) |
| Investment banking income (loss) |  | 1,153 |  | 1 |  | 73 |  | 636 |  | 494 |  | - |  | (51) |
| Equity investment income |  | 43 |  | - |  | - |  | - |  | 13 |  | - |  | 30 |
| Trading account profits (losses) |  | 1,662 |  | - |  | 36 |  | (2) |  | 1,592 |  | (8) |  | 44 |
| Mortgage banking income (loss) |  | 433 |  | 122 |  | - |  | - |  | - |  | 372 |  | (61) |
| Gains on sales of debt securities |  | 226 |  | - |  | - |  | - |  | - |  | - |  | 226 |
| Other income (loss) |  | 375 |  | 63 |  | 244 |  | 397 |  | 13 |  | 1 |  | (343) |
| Total noninterest income |  | 10,341 |  | 2,463 |  | 2,956 |  | 1,909 |  | 2,762 |  | 365 |  | (114) |
| Total revenue, net of interest expense (FTE basis) |  | 19,727 |  | 7,648 |  | 4,445 |  | 4,398 |  | 3,951 |  | 679 |  | $(1,394)$ |
| Provision for credit losses |  | 997 |  | 560 |  | 25 |  | 553 |  | 9 |  | (118) |  | (32) |
| Noninterest expense |  | 14,816 |  | 4,266 |  | 3,250 |  | 2,159 |  | 2,432 |  | 860 |  | 1,849 |
| Income (loss) before income taxes (FTE basis) |  | 3,914 |  | 2,822 |  | 1,170 |  | 1,686 |  | 1,510 |  | (63) |  | $(3,211)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,234 |  | 1,037 |  | 430 |  | 620 |  | 526 |  | (23) |  | $(1,356)$ |
| Net income (loss) | \$ | 2,680 | \$ | 1,785 | \$ | 740 | \$ | 1,066 | \$ | 984 | \$ | (40) | \$ | $(1,855)$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 892,984 | \$ | 214,821 | \$ | 137,868 | \$ | 324,552 | \$ | 69,283 | \$ | 25,878 | \$ | 120,582 |
| Total assets ${ }^{(1)}$ |  | 2,173,618 |  | 636,995 |  | 295,576 |  | 387,661 |  | 582,226 |  | 41,821 |  | 229,339 |
| Total deposits |  | 1,198,455 |  | 572,660 |  | 260,482 |  | 297,134 |  | 36,173 |  | n/m |  | 23,964 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 901,113 | \$ | 217,620 | \$ | 138,418 | \$ | 329,543 | \$ | 73,446 | \$ | 25,115 | \$ | 116,971 |
| Total assets ${ }^{(1)}$ |  | 2,185,498 |  | 656,615 |  | 296,062 |  | 390,643 |  | 582,048 |  | 38,928 |  | 221,202 |
| Total deposits |  | 1,217,261 |  | 592,118 |  | 260,565 |  | 298,072 |  | 34,486 |  | n/m |  | 23,885 |
|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total rporation |  | nsumer <br> nking |  | WIM |  | lobal anking |  |  |  | gacy ets \& icing |  | All <br> Other |
| Net interest income (FTE basis) | \$ | 9,982 | \$ | 5,058 | \$ | 1,412 | \$ | 2,386 | \$ | 1,131 | \$ | 348 | \$ | (353) |
| Card income |  | 1,578 |  | 1,313 |  | 46 |  | 139 |  | 19 |  | - |  | 61 |
| Service charges |  | 1,862 |  | 1,045 |  | 18 |  | 730 |  | 64 |  | - |  | 5 |
| Investment and brokerage services |  | 3,236 |  | 66 |  | 2,639 |  | 20 |  | 518 |  | - |  | (7) |
| Investment banking income (loss) |  | 1,272 |  | 1 |  | 50 |  | 729 |  | 532 |  | - |  | (40) |
| Equity investment income (loss) |  | 177 |  | 39 |  | - |  | (5) |  | 109 |  | - |  | 34 |
| Trading account profits (losses) |  | 963 |  | - |  | 44 |  | 34 |  | 795 |  | (5) |  | 95 |
| Mortgage banking income (loss) |  | 262 |  | 133 |  | 1 |  | - |  | 1 |  | 249 |  | (122) |
| Gains on sales of debt securities |  | 270 |  | - |  | - |  | 1 |  | - |  | - |  | 269 |
| Other income (loss) |  | 291 |  | 105 |  | 234 |  | 457 |  | (56) |  | (4) |  | (445) |
| Total noninterest income |  | 9,911 |  | 2,702 |  | 3,032 |  | 2,105 |  | 1,982 |  | 240 |  | (150) |
| Total revenue, net of interest expense (FTE basis) |  | 19,893 |  | 7,760 |  | 4,444 |  | 4,491 |  | 3,113 |  | 588 |  | (503) |
| Provision for credit losses |  | 810 |  | 682 |  | 15 |  | 233 |  | 30 |  | (10) |  | (140) |
| Noninterest expense |  | 14,010 |  | 4,325 |  | 3,475 |  | 2,075 |  | 2,752 |  | 1,146 |  | 237 |
| Income (loss) before income taxes (FTE basis) |  | 5,073 |  | 2,753 |  | 954 |  | 2,183 |  | 331 |  | (548) |  | (600) |
| Income tax expense (benefit) (FTE basis) |  | 1,737 |  | 979 |  | 338 |  | 805 |  | 153 |  | (198) |  | (340) |
| Net income (loss) | \$ | 3,336 | \$ | 1,774 | \$ | 616 | \$ | 1,378 | \$ | 178 | \$ | (350) | \$ | $\underline{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 886,156 | \$ | 211,126 | \$ | 135,839 | \$ | 314,585 | \$ | 68,835 | \$ | 27,223 | \$ | 128,548 |
| Total assets ${ }^{(1)}$ |  | 2,180,472 |  | 620,659 |  | 285,214 |  | 381,887 |  | 587,880 |  | 48,995 |  | 255,837 |
| Total deposits |  | 1,186,051 |  | 557,318 |  | 251,306 |  | 307,806 |  | 37,423 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,948 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 896,983 | \$ | 214,405 | \$ | 137,847 | \$ | 319,658 | \$ | 73,208 | \$ | 26,521 | \$ | 125,344 |
| Total assets ${ }^{(1)}$ |  | 2,144,316 |  | 636,279 |  | 296,139 |  | 382,053 |  | 549,952 |  | 47,292 |  | 232,601 |
| Total deposits |  | 1,197,259 |  | 572,738 |  | 260,893 |  | 296,162 |  | 37,256 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,919 |

[^16]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy <br>  <br> Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 9,626 | \$ | 4,872 | \$ | 1,351 | \$ | 2,215 | \$ | 981 | \$ | 428 | \$ | (221) |
| Card income |  | 1,394 |  | 1,168 |  | 49 |  | 100 |  | 9 |  | - |  | 68 |
| Service charges |  | 1,764 |  | 966 |  | 18 |  | 710 |  | 65 |  | - |  | 5 |
| Investment and brokerage services |  | 3,378 |  | 65 |  | 2,723 |  | 18 |  | 573 |  | - |  | (1) |
| Investment banking income (loss) |  | 1,487 |  | - |  | 72 |  | 852 |  | 630 |  | - |  | (67) |
| Equity investment income (loss) |  | 27 |  | (1) |  | - |  | 9 |  | 18 |  | - |  | 1 |
| Trading account profits (losses) |  | 2,247 |  | - |  | 55 |  | 64 |  | 2,131 |  | 2 |  | (5) |
| Mortgage banking income (loss) |  | 694 |  | 288 |  | 1 |  | - |  | - |  | 461 |  | (56) |
| Gains on sales of debt securities |  | 268 |  | 1 |  | 1 |  | - |  | 3 |  | - |  | 263 |
| Other income (loss) |  | 244 |  | 47 |  | 247 |  | 434 |  | (219) |  | 23 |  | (288) |
| Total noninterest income |  | 11,503 |  | 2,534 |  | 3,166 |  | 2,187 |  | 3,210 |  | 486 |  | (80) |
| Total revenue, net of interest expense (FTE basis) |  | 21,129 |  | 7,406 |  | 4,517 |  | 4,402 |  | 4,191 |  | 914 |  | (301) |
| Provision for credit losses |  | 765 |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 15,827 |  | 4,367 |  | 3,458 |  | 2,132 |  | 3,140 |  | 1,200 |  | 1,530 |
| Income (loss) before income taxes (FTE basis) |  | 4,537 |  | 2,323 |  | 1,036 |  | 2,174 |  | 1,030 |  | (377) |  | $(1,649)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,440 |  | 862 |  | 384 |  | 807 |  | 353 |  | (140) |  | (826) |
| Net income (loss) | \$ | 3,097 | \$ | 1,461 | \$ | 652 | \$ | 1,367 | \$ | 677 | \$ | (237) | \$ | (823) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 867,169 | \$ | 199,581 | \$ | 126,129 | \$ | 284,298 | \$ | 56,601 | \$ | 32,411 | \$ | 168,149 |
| Total assets ${ }^{(1)}$ |  | 2,138,574 |  | 594,580 |  | 275,130 |  | 361,771 |  | 596,806 |  | 52,713 |  | 257,574 |
| Total deposits |  | 1,130,726 |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,587 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,518 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 872,750 | \$ | 200,153 | \$ | 127,556 | \$ | 290,446 | \$ | 62,627 | \$ | 31,690 | \$ | 160,278 |
| Total assets ${ }^{(1)}$ |  | 2,143,545 |  | 612,939 |  | 272,777 |  | 365,024 |  | 585,187 |  | 53,620 |  | 253,998 |
| Total deposits |  | 1,153,168 |  | 549,494 |  | 244,080 |  | 290,422 |  | 38,587 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,543 |

[^17]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

(Dollars in millions)

|  | FirstQuarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE basis) | \$ | 5,185 | \$ | 5,058 | \$ | 5,005 | \$ | 4,911 | \$ | 4,872 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,211 |  | 1,313 |  | 1,249 |  | 1,207 |  | 1,168 |
| Service charges |  | 997 |  | 1,045 |  | 1,057 |  | 1,033 |  | 966 |
| Mortgage banking income |  | 122 |  | 133 |  | 206 |  | 256 |  | 288 |
| All other income |  | 133 |  | 211 |  | 295 |  | 118 |  | 112 |
| Total noninterest income |  | 2,463 |  | 2,702 |  | 2,807 |  | 2,614 |  | 2,534 |
| Total revenue, net of interest expense (FTE basis) |  | 7,648 |  | 7,760 |  | 7,812 |  | 7,525 |  | 7,406 |
| Provision for credit losses |  | 560 |  | 682 |  | 648 |  | 506 |  | 716 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 4,266 |  | 4,325 |  | 4,408 |  | 4,299 |  | 4,367 |
| Income before income taxes (FTE basis) |  | 2,822 |  | 2,753 |  | 2,756 |  | 2,720 |  | 2,323 |
| Income tax expense (FTE basis) |  | 1,037 |  | 979 |  | 993 |  | 1,014 |  | 862 |
| Net income | \$ | 1,785 | \$ | 1,774 | \$ | 1,763 | \$ | 1,706 | \$ | 1,461 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.47\% |  | 3.43\% |  | 3.45\% |  | 3.44\% |  | 3.54\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 24 |  | 24 |  | 24 |  | 24 |  | 20 |
| Efficiency ratio (FTE basis) |  | 55.78 |  | 55.73 |  | 56.42 |  | 57.13 |  | 58.97 |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 214,821 | \$ | 211,126 | \$ | 206,337 | \$ | 201,703 | \$ | 199,581 |
| Total earning assets ${ }^{(2)}$ |  | 601,048 |  | 584,649 |  | 576,147 |  | 572,281 |  | 558,713 |
| Total assets ${ }^{(2)}$ |  | 636,995 |  | 620,659 |  | 612,174 |  | 608,767 |  | 594,580 |
| Total deposits |  | 572,660 |  | 557,318 |  | 548,896 |  | 545,454 |  | 531,365 |
| Allocated capital ${ }^{(1)}$ |  | 30,000 |  | 29,000 |  | 29,000 |  | 29,000 |  | 29,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 217,620 | \$ | 214,405 | \$ | 208,981 | \$ | 204,380 | \$ | 200,153 |
| Total earning assets ${ }^{(2)}$ |  | 620,286 |  | 599,491 |  | 578,600 |  | 575,137 |  | 576,754 |
| Total assets ${ }^{(2)}$ |  | 656,615 |  | 636,279 |  | 615,019 |  | 610,968 |  | 612,939 |
| Total deposits |  | 592,118 |  | 572,738 |  | 551,540 |  | 547,346 |  | 549,494 |

[^18]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)

|  | First Quarter 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,185 | \$ | 2,659 | \$ | 2,526 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,211 |  | 3 |  | 1,208 |
| Service charges |  | 997 |  | 997 |  | - |
| Mortgage banking income |  | 122 |  | - |  | 122 |
| All other income |  | 133 |  | 116 |  | 17 |
| Total noninterest income |  | 2,463 |  | 1,116 |  | 1,347 |
| Total revenue, net of interest expense (FTE basis) |  | 7,648 |  | 3,775 |  | 3,873 |
| Provision for credit losses |  | 560 |  | 48 |  | 512 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,266 |  | 2,440 |  | 1,826 |
| Income before income taxes (FTE basis) |  | 2,822 |  | 1,287 |  | 1,535 |
| Income tax expense (FTE basis) |  | 1,037 |  | 473 |  | 564 |
| Net income | \$ | 1,785 | \$ | 814 | \$ | 971 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.47\% |  | 1.85\% |  | 4.84\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 24 |  | 27 |  | 22 |
| Efficiency ratio (FTE basis) |  | 55.78 |  | 64.63 |  | 47.16 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,821 | \$ | 5,963 | \$ | 208,858 |
| Total earning assets ${ }^{(2)}$ |  | 601,048 |  | 576,770 |  | 210,044 |
| Total assets ${ }^{(2)}$ |  | 636,995 |  | 603,565 |  | 219,196 |
| Total deposits |  | 572,660 |  | 571,461 |  | n/m |
| Allocated capital ${ }^{(1)}$ |  | 30,000 |  | 12,000 |  | 18,000 |
|  |  |  |  |  |  |  |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 217,620 | \$ | 6,010 | \$ | 211,610 |
| Total earning assets ${ }^{(2)}$ |  | 620,286 |  | 596,196 |  | 212,718 |
| Total assets ${ }^{(2)}$ |  | 656,615 |  | 622,922 |  | 222,321 |
| Total deposits |  | 592,118 |  | 590,829 |  | n/m |
|  | Fourth Quarter 2015 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,058 | \$ | 2,497 | \$ | 2,561 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,313 |  | 2 |  | 1,311 |
| Service charges |  | 1,045 |  | 1,045 |  | - |
| Mortgage banking income |  | 133 |  | - |  | 133 |
| All other income |  | 211 |  | 129 |  | 82 |
| Total noninterest income |  | 2,702 |  | 1,176 |  | 1,526 |
| Total revenue, net of interest expense (FTE basis) |  | 7,760 |  | 3,673 |  | 4,087 |
| Provision for credit losses |  | 682 |  | 54 |  | 628 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,325 |  | 2,488 |  | 1,837 |
| Income before income taxes (FTE basis) |  | 2,753 |  | 1,131 |  | 1,622 |
| Income tax expense (FTE basis) |  | 979 |  | 403 |  | 576 |
| Net income | \$ | 1,774 | \$ | 728 | \$ | 1,046 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | $3.43 \%$ |  | 1.77\% |  | 4.92\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 24 |  | 24 |  | 24 |
| Efficiency ratio (FTE basis) |  | 55.73 |  | 67.73 |  | 44.94 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 211,126 | \$ | 5,835 | \$ | 205,291 |
| Total earning assets ${ }^{(2)}$ |  | 584,649 |  | 561,267 |  | 206,689 |
| Total assets ${ }^{(2)}$ |  | 620,659 |  | 588,097 |  | 215,869 |
| Total deposits |  | 557,318 |  | 556,063 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 5,927 | \$ | 208,478 |
| Total earning assets ${ }^{(2)}$ |  | 599,491 |  | 576,241 |  | 209,858 |
| Total assets ${ }^{(2)}$ |  | 636,279 |  | 603,580 |  | 219,307 |
| Total deposits |  | 572,738 |  | 571,467 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 18.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  |  |  |
| :--- | :--- | ---: | :--- |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
${ }^{(2)}$ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 276,611 | \$ | 267,474 | \$ | 261,468 | \$ | 259,006 | \$ | 250,247 |
| Savings |  | 46,221 |  | 44,518 |  | 44,721 |  | 45,748 |  | 44,525 |
| MMS |  | 201,616 |  | 195,756 |  | 191,358 |  | 186,750 |  | 180,078 |
| CDs and IRAs |  | 45,451 |  | 46,791 |  | 48,644 |  | 51,178 |  | 53,820 |
| Non-U.S. and other |  | 2,761 |  | 2,779 |  | 2,705 |  | 2,772 |  | 2,695 |
| Total average deposit balances | \$ | 572,660 | \$ | 557,318 | \$ | 548,896 | \$ | 545,454 | \$ | 531,365 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.01\% |  | 2.02\% |  | 2.03\% |  | 2.04\% |  | 2.03\% |
| Savings |  | 2.28 |  | 2.29 |  | 2.29 |  | 2.29 |  | 2.31 |
| MMS |  | 1.24 |  | 1.24 |  | 1.23 |  | 1.22 |  | 1.23 |
| CDs and IRAs |  | 0.81 |  | 0.69 |  | 0.62 |  | 0.58 |  | 0.54 |
| Non-U.S. and other |  | 0.67 |  | 0.54 |  | 0.48 |  | 0.44 |  | 0.42 |
| Total deposit spreads |  | 1.66 |  | 1.65 |  | 1.64 |  | 1.63 |  | 1.62 |
| Client brokerage assets | \$ | 126,921 | \$ | 122,721 | \$ | 117,210 | \$ | 121,961 | \$ | 118,492 |
|  |  |  |  |  |  |  |  |  |  |  |
| Online banking active accounts (units in thousands) |  | 32,647 |  | 31,674 |  | 31,627 |  | 31,365 |  | 31,523 |
| Mobile banking active users (units in thousands) |  | 19,595 |  | 18,705 |  | 18,398 |  | 17,626 |  | 17,092 |
| Financial centers |  | 4,689 |  | 4,726 |  | 4,741 |  | 4,789 |  | 4,835 |
| ATMs |  | 16,003 |  | 16,038 |  | 16,062 |  | 15,992 |  | 15,903 |
| Total U.S. credit card ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ | 87,163 | \$ | 88,623 | \$ | 88,201 | \$ | 87,460 | \$ | 88,695 |
| Ending credit card outstandings |  | 86,403 |  | 89,602 |  | 88,339 |  | 88,403 |  | 87,288 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 587 | \$ | 563 | \$ | 546 | \$ | 584 | \$ | 621 |
|  |  | 2.71\% |  | 2.52\% |  | 2.46\% |  | 2.68\% |  | 2.84\% |
| $30+$ delinquency | \$ | 1,448 | \$ | 1,575 | \$ | 1,514 | \$ | 1,486 | \$ | 1,581 |
|  |  | 1.68\% |  | 1.76\% |  | 1.71\% |  | 1.68\% |  | 1.81\% |
| $90+$ delinquency | \$ | 743 | \$ | 789 | \$ | 721 | \$ | 742 | \$ | 795 |
|  |  | 0.86\% |  | 0.88\% |  | 0.82\% |  | 0.84\% |  | 0.91\% |
| Other Total U.S. credit card indicators ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield |  | 9.32\% |  | 9.15\% |  | 9.15\% |  | 9.08\% |  | 9.27\% |
| Risk-adjusted margin |  | 9.05 |  | 9.79 |  | 9.51 |  | 8.89 |  | 9.02 |
| New accounts (in thousands) |  | 1,208 |  | 1,260 |  | 1,257 |  | 1,295 |  | 1,161 |
| Purchase volumes | \$ | 51,154 | \$ | 58,752 | \$ | 56,472 | \$ | 55,976 | \$ | 50,178 |
| Debit card data |  |  |  |  |  |  |  |  |  |  |
| Purchase volumes | \$ | 69,147 | \$ | 70,754 | \$ | 69,288 | \$ | 70,754 | \$ | 66,898 |

[^19]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators (continued)
(Dollars in millions)

|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan production ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 12,623 | \$ | 13,543 | \$ | 13,712 | \$ | 15,962 | \$ | 13,713 |
| Home equity |  | 3,805 |  | 3,495 |  | 3,140 |  | 3,209 |  | 3,217 |
| Consumer Banking: |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 9,078 | \$ | 9,732 | \$ | 10,026 | \$ | 11,265 | \$ | 9,854 |
| Home equity |  | 3,515 |  | 3,191 |  | 2,840 |  | 2,939 |  | 3,017 |


| Mortgage banking income |
| :--- |
| Consumer Lending: |
| $\quad$ Core production revenue |
| Representations and warranties provision |
| Other consumer mortgage banking income ${ }^{(4)}$ |
| Total Consumer Lending mortgage banking income |
| Legacy Assets \& Servicing mortgage banking income ${ }^{(5)}$ |
| Eliminations ${ }^{(6)}$ |
| Total consolidated mortgage banking income |

[^20]
## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^21]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators



[^22]
## Bank of America Corporation and Subsidiaries

## Global Banking Segment Results

(Dollars in millions)

|  | First Quarter <br> 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE basis) | \$ | 2,489 | \$ | 2,386 | \$ | 2,301 | \$ | 2,181 | \$ | 2,215 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 745 |  | 730 |  | 746 |  | 728 |  | 710 |
| Investment banking fees |  | 636 |  | 729 |  | 752 |  | 777 |  | 852 |
| All other income |  | 528 |  | 646 |  | 523 |  | 561 |  | 625 |
| Total noninterest income |  | 1,909 |  | 2,105 |  | 2,021 |  | 2,066 |  | 2,187 |
| Total revenue, net of interest expense (FTE basis) |  | 4,398 |  | 4,491 |  | 4,322 |  | 4,247 |  | 4,402 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 553 |  | 233 |  | 179 |  | 177 |  | 96 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 2,159 |  | 2,075 |  | 2,150 |  | 2,073 |  | 2,132 |
| Income before income taxes (FTE basis) |  | 1,686 |  | 2,183 |  | 1,993 |  | 1,997 |  | 2,174 |
| Income tax expense (FTE basis) |  | 620 |  | 805 |  | 716 |  | 746 |  | 807 |
| Net income | \$ | 1,066 | \$ | 1,378 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 2.97\% |  | 2.85\% |  | 2.85\% |  | 2.81\% |  | 2.88\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 12 |  | 16 |  | 14 |  | 14 |  | 16 |
| Efficiency ratio (FTE basis) |  | 49.09 |  | 46.18 |  | 49.75 |  | 48.81 |  | 48.45 |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 324,552 | \$ | 314,585 | \$ | 304,631 | \$ | 295,395 | \$ | 284,298 |
| Total earnings assets ${ }^{(2)}$ |  | 337,296 |  | 332,055 |  | 320,328 |  | 311,675 |  | 311,724 |
| Total assets ${ }^{(2)}$ |  | 387,661 |  | 381,887 |  | 370,246 |  | 361,867 |  | 361,771 |
| Total deposits |  | 297,134 |  | 307,806 |  | 296,321 |  | 288,117 |  | 286,434 |
| Allocated capital ${ }^{(1)}$ |  | 37,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 35,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 329,543 | \$ | 319,658 | \$ | 309,612 | \$ | 301,831 | \$ | 290,446 |
| Total earnings assets ${ }^{(2)}$ |  | 341,294 |  | 330,737 |  | 321,700 |  | 317,724 |  | 313,569 |
| Total assets ${ }^{(2)}$ |  | 390,643 |  | 382,053 |  | 372,363 |  | 367,052 |  | 365,024 |
| Total deposits |  | 298,072 |  | 296,162 |  | 297,644 |  | 292,261 |  | 290,422 |

[^23]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 305 | \$ | 355 | \$ | 365 | \$ | 247 | \$ | 387 |
| Debt issuance |  | 265 |  | 265 |  | 325 |  | 371 |  | 335 |
| Equity issuance |  | 66 |  | 109 |  | 62 |  | 159 |  | 130 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 636 | \$ | 729 | \$ | 752 | \$ | 777 | \$ | 852 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,013 | \$ | 1,017 | \$ | 947 | \$ | 849 | \$ | 1,021 |
| Commercial |  | 1,005 |  | 1,071 |  | 982 |  | 1,002 |  | 910 |
| Business Banking |  | 97 |  | 82 |  | 91 |  | 89 |  | 89 |
| Total Business Lending revenue | \$ | 2,115 | \$ | 2,170 | \$ | 2,020 | \$ | 1,940 | \$ | 2,020 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 713 | \$ | 720 | \$ | 712 | \$ | 704 | \$ | 656 |
| Commercial |  | 695 |  | 682 |  | 676 |  | 638 |  | 647 |
| Business Banking |  | 185 |  | 184 |  | 181 |  | 170 |  | 165 |
| Total Global Transaction Services revenue | \$ | 1,593 | \$ | 1,586 | \$ | 1,569 | \$ | 1,512 | \$ | 1,468 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 65,719 | \$ | 66,227 | \$ | 64,960 | \$ | 65,504 | \$ | 65,982 |
| Noninterest-bearing |  | 231,415 |  | 241,579 |  | 231,361 |  | 222,613 |  | 220,452 |
| Total average deposits | \$ | 297,134 | \$ | 307,806 | \$ | 296,321 | \$ | 288,117 | \$ | 286,434 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.65\% |  | 1.60\% |  | 1.61\% |  | 1.61\% |  | 1.68\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 553 | \$ | 233 | \$ | 179 | \$ | 177 | \$ | 96 |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | \$ | 16,923 | \$ | 14,397 | \$ | 11,243 | \$ | 11,031 | \$ | 10,069 |
|  |  | 4.78\% |  | 4.18\% |  | 3.36\% |  | 3.38\% |  | 3.20\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 1,316 | \$ | 935 | \$ | 898 | \$ | 1,179 | \$ | 979 |
|  |  | 0.40\% |  | 0.29\% |  | 0.29\% |  | 0.39\% |  | 0.34\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | \$ | 182,544 | \$ | 175,111 | \$ | 167,692 | \$ | 162,580 | \$ | 156,137 |
| Commercial real estate |  | 48,908 |  | 48,521 |  | 46,904 |  | 44,066 |  | 42,163 |
| Commercial lease financing |  | 22,074 |  | 21,467 |  | 21,074 |  | 20,491 |  | 20,217 |
| Non-U.S. commercial |  | 71,014 |  | 69,471 |  | 68,947 |  | 68,242 |  | 65,764 |
| Other |  | 12 |  | 15 |  | 14 |  | 16 |  | 17 |
| Total average loans and leases | \$ | 324,552 | \$ | 314,585 | \$ | 304,631 | \$ | 295,395 | \$ | 284,298 |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 346 | \$ | 408 | \$ | 391 | \$ | 276 | \$ | 428 |
| Debt issuance |  | 669 |  | 617 |  | 748 |  | 887 |  | 781 |
| Equity issuance |  | 188 |  | 286 |  | 188 |  | 417 |  | 345 |
| Total investment banking fees including self-led deals |  | 1,203 |  | 1,311 |  | 1,327 |  | 1,580 |  | 1,554 |
| Self-led deals |  | (50) |  | (39) |  | (40) |  | (54) |  | (67) |
| Total Investment Banking fees | \$ | 1,153 | \$ | 1,272 | \$ | 1,287 | \$ | 1,526 | \$ | 1,487 |

[^24]
## Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

|  | Three Months Ended March 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | Market Share | Product Ranking | $\begin{gathered} \text { Market } \\ \text { Share } \end{gathered}$ |
| Net investment banking revenue | 4 | 6.3\% | 3 | 9.4\% |
| Announced mergers and acquisitions | 5 | 13.0 | 4 | 18.1 |
| Equity capital markets | 4 | 5.1 | 3 | 12.7 |
| Debt capital markets | 3 | 6.0 | 2 | 10.0 |
| High-yield corporate debt | 3 | 7.7 | 3 | 9.1 |
| Leveraged loans | 1 | 11.2 | 1 | 14.2 |
| Mortgage-backed securities | 1 | 13.8 | 1 | 15.6 |
| Asset-backed securities | 1 | 11.0 | 1 | 14.5 |
| Convertible debt | 7 | 4.8 | 3 | 13.2 |
| Common stock underwriting | 3 | 5.2 | 3 | 12.6 |
| Investment-grade corporate debt | 2 | 6.1 | 2 | 11.0 |
| Syndicated loans | 1 | 10.3 | 1 | 14.3 |

Source: Dealogic data as of April 1, 2016. Figures above include self-led transactions.

- Rankings based on deal volumes except net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| High-yield corporate debt | Common stock underwriting |
| :--- | :--- |
| Leveraged loans | Investment-grade corporate debt |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Debt capital markets |
| U.S. $\boldsymbol{\text { top } \mathbf { 3 } \text { rankings } \boldsymbol { \text { in: } }} \mathrm{Common}$ stock underwriting |  |
| High-yield corporate debt | Investment-grade corporate debt |
| Leveraged loans | Syndicated loans |
| Mortgage-backed securities | Equity capital markets |
| Asset-backed securities | Debt capital markets |
| Convertible debt |  |

## Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Debt capital markets
U.S.: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

## Global Markets Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | FirstQuarter2015 2015 |  |
| Net interest income (FTE basis) | \$ | 1,189 | \$ | 1,131 | \$ | 1,103 | \$ | 996 | \$ | 981 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 568 |  | 518 |  | 574 |  | 556 |  | 573 |
| Investment banking fees |  | 494 |  | 532 |  | 521 |  | 718 |  | 630 |
| Trading account profits |  | 1,592 |  | 795 |  | 1,468 |  | 1,700 |  | 2,131 |
| All other income (loss) |  | 108 |  | 137 |  | 89 |  | (16) |  | (124) |
| Total noninterest income |  | 2,762 |  | 1,982 |  | 2,652 |  | 2,958 |  | 3,210 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ |  | 3,951 |  | 3,113 |  | 3,755 |  | 3,954 |  | 4,191 |
| Provision for credit losses |  | 9 |  | 30 |  | 42 |  | 6 |  | 21 |
| Noninterest expense |  | 2,432 |  | 2,752 |  | 2,681 |  | 2,731 |  | 3,140 |
| Income before income taxes (FTE basis) |  | 1,510 |  | 331 |  | 1,032 |  | 1,217 |  | 1,030 |
| Income tax expense (FTE basis) |  | 526 |  | 153 |  | 219 |  | 418 |  | 353 |
| Net income | \$ | 984 | \$ | 178 | \$ | 813 | \$ | 799 | \$ | 677 |
| Return on average allocated capital ${ }^{(2)}$ |  | 11\% |  | 2\% |  | 9\% |  | 9\% |  | 8\% |
| Efficiency ratio (FTE basis) |  | 61.56 |  | 88.38 |  | 71.41 |  | 69.05 |  | 74.92 |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total trading-related assets ${ }^{(3)}$ | \$ 407,752 | \$ | 415,956 | \$ | 431,246 | \$ | 442,463 | \$ | 443,930 |
| Total loans and leases | 69,283 |  | 68,835 |  | 66,349 |  | 61,819 |  | 56,601 |
| Total earning assets ${ }^{(3)}$ | 419,144 |  | 421,211 |  | 438,033 |  | 434,519 |  | 433,061 |
| Total assets | 582,226 |  | 587,880 |  | 595,408 |  | 601,289 |  | 596,806 |
| Total deposits | 36,173 |  | 37,423 |  | 36,968 |  | 39,604 |  | 39,587 |
| Allocated capital ${ }^{(2)}$ | 37,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 35,000 |


| Period end |
| :--- |
| Total trading-related assets ${ }^{(3)}$ |
| Total loans and leases |
| Total earning assets ${ }^{(3)}$ |
| Total assets |
| Total deposits |

Trading-related assets (average)

| Trading account securities | \$ | 187,930 | \$ | 195,275 | \$ | 196,685 | \$ | 197,116 | \$ | 193,491 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reverse repurchases |  | 85,501 |  | 86,652 |  | 103,389 |  | 109,581 |  | 115,309 |
| Securities borrowed |  | 80,807 |  | 82,385 |  | 75,786 |  | 81,091 |  | 78,713 |
| Derivative assets |  | 53,514 |  | 51,644 |  | 55,386 |  | 54,675 |  | 56,417 |
| Total trading-related assets ${ }^{(3)}$ | \$ | 407,752 | \$ | 415,956 | \$ | 431,246 | \$ | 442,463 | \$ | 443,930 |

[^25]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

(Dollars in millions)

|  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$$2016$ |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 2,404 | \$ | 1,560 | \$ | 2,012 | \$ | 1,945 | \$ | 2,352 |
| Equities |  | 1,037 |  | 874 |  | 1,148 |  | 1,176 |  | 1,137 |
| Total sales and trading revenue | \$ | 3,441 | \$ | 2,434 | \$ | 3,160 | \$ | 3,121 | \$ | 3,489 |


| Fixed income, currency and commodities | \$ | 2,264 | \$ | 1,750 | \$ | 1,994 | \$ | 2,144 | \$ | 2,744 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equities |  | 1,023 |  | 882 |  | 1,154 |  | 1,176 |  | 1,146 |
| Total sales and trading revenue, excluding net debit valuation adjustment | \$ | 3,287 | \$ | 2,632 | \$ | 3,148 | \$ | 3,320 | \$ | 3,890 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,072 | \$ | 1,027 | \$ | 1,006 | \$ | 891 | \$ | 893 |
| Commissions |  | 559 |  | 510 |  | 568 |  | 550 |  | 567 |
| Trading |  | 1,581 |  | 803 |  | 1,468 |  | 1,683 |  | 2,128 |
| Other |  | 229 |  | 94 |  | 118 |  | (3) |  | (99) |
| Total sales and trading revenue | \$ | 3,441 | \$ | 2,434 | \$ | 3,160 | \$ | 3,121 | \$ | 3,489 |

[^26]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

(Dollars in millions, except as noted)

|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2016 \end{gathered}$ |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE basis) | \$ | 314 | \$ | 348 | \$ | 382 | \$ | 416 | \$ | 428 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 372 |  | 249 |  | 265 |  | 682 |  | 461 |
| All other income (loss) |  | (7) |  | (9) |  | 193 |  | (10) |  | 25 |
| Total noninterest income |  | 365 |  | 240 |  | 458 |  | 672 |  | 486 |
| Total revenue, net of interest expense (FTE basis) |  | 679 |  | 588 |  | 840 |  | 1,088 |  | 914 |
| Provision for credit losses |  | (118) |  | (10) |  | 6 |  | 57 |  | 91 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 860 |  | 1,146 |  | 1,141 |  | 957 |  | 1,200 |
| Income (loss) before income taxes (FTE basis) |  | (63) |  | (548) |  | (307) |  | 74 |  | (377) |
| Income tax expense (benefit) (FTE basis) |  | (23) |  | (198) |  | (112) |  | 27 |  | (140) |
| Net income (loss) | \$ | (40) | \$ | (350) | \$ | (195) | \$ | 47 | \$ | (237) |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.82\% |  | 3.48\% |  | 3.68\% |  | 3.94\% |  | 4.19\% |
| Return on average allocated capital ${ }^{(1)}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 1 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 88.03 |  | $\mathrm{n} / \mathrm{m}$ |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 25,878 | \$ | 27,223 | \$ | 29,074 | \$ | 30,897 | \$ | 32,411 |
| Total earning assets ${ }^{(2)}$ |  | 33,080 |  | 39,686 |  | 41,168 |  | 42,337 |  | 41,468 |
| Total assets ${ }^{(2)}$ |  | 41,821 |  | 48,995 |  | 50,708 |  | 52,518 |  | 52,713 |
| Allocated capital ${ }^{(1)}$ |  | 23,000 |  | 24,000 |  | 24,000 |  | 24,000 |  | 24,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 25,115 | \$ | 26,521 | \$ | 27,982 | \$ | 30,024 | \$ | 31,690 |
| Total earning assets ${ }^{(2)}$ |  | 30,560 |  | 37,783 |  | 40,171 |  | 40,874 |  | 42,672 |
| Total assets ${ }^{(2)}$ |  | 38,928 |  | 47,292 |  | 49,064 |  | 50,928 |  | 53,620 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(3)}$ | \$ | 551.0 | \$ | 565.0 | \$ | 580.0 | \$ | 610.0 | \$ | 669.0 |

[^27]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  |
| Mortgage servicing rights at fair value rollforward: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period |  | 2,680 |  | 2,699 |  | 3,201 |  | 3,108 |  | 3,271 |
| Net additions |  | 57 |  | 49 |  | 53 |  | (174) |  | 105 |
| Amortization of expected cash flows ${ }^{(1)}$ |  | (171) |  | (174) |  | (179) |  | (187) |  | (198) |
| Other changes in mortgage servicing rights fair value ${ }^{(2)}$ |  | (414) |  | 106 |  | (376) |  | 454 |  | (70) |
| Balance, end of period ${ }^{(3)}$ | \$ | 2,152 |  | 2,680 |  | 2,699 |  | 3,201 |  | 3,108 |
|  |  |  |  |  |  |  |  |  |  |  |
| Capitalized mortgage servicing rights (\% of loans serviced for investors) |  | 58 |  | 71 |  | 69 |  | 78 |  | 68 bps |
| Mortgage loans serviced for investors (in billions) | \$ | 368 |  | 378 |  | 391 |  | 409 |  | 459 |

Mortgage banking income

| Servicing income: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Servicing fees | \$ | 330 | \$ | 352 | \$ | 345 | \$ | 392 | \$ | 430 |
| Amortization of expected cash flows ${ }^{(1)}$ |  | (171) |  | (174) |  | (179) |  | (187) |  | (198) |
| Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks ${ }^{(4)}$ |  | 126 |  | (9) |  | 82 |  | 193 |  | 250 |
| Total net servicing income |  | 285 |  | 169 |  | 248 |  | 398 |  | 482 |
| Representations and warranties provision |  | (44) |  | (9) |  | (77) |  | 204 |  | (90) |
| Other mortgage banking income ${ }^{(5)}$ |  | 131 |  | 89 |  | 94 |  | 80 |  | 69 |
| Total Legacy Assets \& Servicing mortgage banking income | \$ | 372 | \$ | 249 | \$ | 265 | \$ | 682 | \$ | 461 |

[^28]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  |
| Net interest income (FTE basis) | \$ | $(1,280)$ | \$ | (353) | \$ | (471) | \$ | 821 | \$ | (221) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 44 |  | 61 |  | 67 |  | 65 |  | 68 |
| Equity investment income (loss) |  | 30 |  | 34 |  | (46) |  | 11 |  | 1 |
| Gains on sales of debt securities |  | 226 |  | 269 |  | 385 |  | 162 |  | 263 |
| All other loss |  | (414) |  | (514) |  | (393) |  | (267) |  | (412) |
| Total noninterest income |  | (114) |  | (150) |  | 13 |  | (29) |  | (80) |
| Total revenue, net of interest expense (FTE basis) |  | $(1,394)$ |  | (503) |  | (458) |  | 792 |  | (301) |
| Provision for credit losses |  | (32) |  | (140) |  | (67) |  | 19 |  | (182) |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 1,849 |  | 237 |  | 116 |  | 439 |  | 1,530 |
| Income (loss) before income taxes (FTE basis) |  | $(3,211)$ |  | (600) |  | (507) |  | 334 |  | $(1,649)$ |
| Income tax benefit (FTE basis) |  | $(1,356)$ |  | (340) |  | (513) |  | (308) |  | (826) |
| Net income (loss) | \$ | $\underline{(1,855)}$ | \$ | (260) | \$ | 6 | \$ | 642 | \$ | (823) |

Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 120,582 | \$ | 128,548 | \$ | 137,870 | \$ | 156,094 | \$ | 168,149 |
| Total assets ${ }^{(2)}$ |  | 229,339 |  | 255,837 |  | 266,265 |  | 258,690 |  | 257,574 |
| Total deposits |  | 23,964 |  | 22,948 |  | 22,686 |  | 22,596 |  | 19,518 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 116,971 | \$ | 125,344 | \$ | 130,712 | \$ | 146,622 | \$ | 160,278 |
| Total equity investments |  | 4,205 |  | 4,297 |  | 4,364 |  | 4,655 |  | 4,701 |
| Total assets ${ }^{(3)}$ |  | 221,202 |  | 232,601 |  | 259,525 |  | 273,695 |  | 253,998 |
| Total deposits |  | 23,885 |  | 22,919 |  | 21,846 |  | 23,042 |  | 19,543 |

${ }^{(1)}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by Legacy Assets \& Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 517.9$ billion, $\$ 508.9$ billion, $\$ 494.7$ billion, $\$ 493.5$ billion and $\$ 502.2$ billion for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.
${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 531.6$ billion, $\$ 519.1$ billion, $\$ 494.0$ billion, $\$ 488.9$ billion and $\$ 512.9$ billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 184,440 | \$ | 187,911 | \$ | 207,925 |
| Home equity |  | 73,771 |  | 75,948 |  | 83,571 |
| U.S. credit card |  | 86,403 |  | 89,602 |  | 87,288 |
| Non-U.S. credit card |  | 9,977 |  | 9,975 |  | 9,660 |
| Direct/Indirect consumer ${ }^{(2)}$ |  | 90,609 |  | 88,795 |  | 82,141 |
| Other consumer ${ }^{(3)}$ |  | 2,176 |  | 2,067 |  | 1,842 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 447,376 |  | 454,298 |  | 472,427 |
| Consumer loans accounted for under the fair value option ${ }^{(4)}$ |  | 1,946 |  | 1,871 |  | 2,055 |
| Total consumer |  | 449,322 |  | 456,169 |  | 474,482 |
| Commercial |  |  |  |  |  |  |
| U.S. commercial ${ }^{(5)}$ |  | 273,636 |  | 265,647 |  | 238,307 |
| Commercial real estate ${ }^{(6)}$ |  | 58,060 |  | 57,199 |  | 49,446 |
| Commercial lease financing |  | 20,957 |  | 21,352 |  | 19,262 |
| Non-U.S. commercial |  | 92,872 |  | 91,549 |  | 84,842 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 445,525 |  | 435,747 |  | 391,857 |
| Commercial loans accounted for under the fair value option ${ }^{(4)}$ |  | 6,266 |  | 5,067 |  | 6,411 |
| Total commercial |  | 451,791 |  | 440,814 |  | 398,268 |
| Total loans and leases ${ }^{(7)}$ | \$ | 901,113 | \$ | 896,983 | \$ | 872,750 |

 loans.

 $\$ 611$ million and other consumer loans of $\$ 1.0$ billion, $\$ 1.0$ billion and $\$ 743$ million at March 31, 2016, December 31, 2015 and March 31 , 2015, respectively.
 million and $\$ 120$ million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.



 respectively.
 2016, December 31, 2015 and March 31, 2015, respectively.

 net interest income to other noninterest income and other general operating expense on the Consolidated Statement of Income.

Certain prior period amounts have been reclassified to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 186,980 | \$ | 24,939 | \$ | 56,852 | \$ | 4 | \$ | - | \$ | 790 | \$ | 104,395 |
| Home equity |  | 75,328 |  | 42,616 |  | 5,319 |  | 4 |  | 303 |  | 25,080 |  | 2,006 |
| U.S. credit card |  | 87,163 |  | 84,207 |  | 2,956 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 9,822 |  | - |  | - |  | - |  | - |  | - |  | 9,822 |
| Direct/Indirect consumer |  | 89,342 |  | 44,676 |  | 44,102 |  | 4 |  | - |  | - |  | 560 |
| Other consumer |  | 2,138 |  | 1,577 |  | 5 |  | - |  | - |  | (1) |  | 557 |
| Total consumer |  | 450,773 |  | 198,015 |  | 109,234 |  | 12 |  | 303 |  | 25,869 |  | 117,340 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 270,511 |  | 16,783 |  | 26,227 |  | 182,544 |  | 40,503 |  | 9 |  | 4,445 |
| Commercial real estate |  | 57,271 |  | 22 |  | 2,342 |  | 48,908 |  | 5,889 |  | - |  | 110 |
| Commercial lease financing |  | 21,077 |  | - |  | 3 |  | 22,074 |  | 336 |  | - |  | $(1,336)$ |
| Non-U.S. commercial |  | 93,352 |  | 1 |  | 62 |  | 71,014 |  | 22,252 |  | - |  | 23 |
| Total commercial |  | 442,211 |  | 16,806 |  | 28,634 |  | 324,540 |  | 68,980 |  | 9 |  | 3,242 |
| Total loans and leases | \$ | 892,984 | \$ | 214,821 | \$ | 137,868 | \$ | 324,552 | \$ | 69,283 | \$ | 25,878 | \$ | 120,582 |
|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | sumer <br> nking |  | WIM |  |  |  |  |  | $\begin{aligned} & \text { sacy } \\ & \text { ets \& } \\ & \text { icing } \end{aligned}$ |  | All Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 189,650 | \$ | 21,156 | \$ | 55,604 | \$ | 5 | \$ | - | \$ | 831 | \$ | 112,054 |
| Home equity |  | 77,109 |  | 43,035 |  | 5,500 |  | 4 |  | 235 |  | 26,380 |  | 1,955 |
| U.S. credit card |  | 88,623 |  | 85,602 |  | 3,020 |  | - |  | - |  | - |  | 1 |
| Non-U.S. credit card |  | 10,155 |  | - |  | - |  | - |  | - |  | - |  | 10,155 |
| Direct/Indirect consumer |  | 87,858 |  | 43,129 |  | 44,147 |  | 4 |  | - |  | - |  | 578 |
| Other consumer |  | 2,039 |  | 1,453 |  | 6 |  | 2 |  | - |  | (1) |  | 579 |
| Total consumer |  | 455,434 |  | 194,375 |  | 108,277 |  | 15 |  | 235 |  | 27,210 |  | 125,322 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 261,727 |  | 16,729 |  | 25,114 |  | 175,111 |  | 40,326 |  | 12 |  | 4,435 |
| Commercial real estate |  | 56,126 |  | 23 |  | 2,222 |  | 48,521 |  | 5,228 |  | - |  | 132 |
| Commercial lease financing |  | 20,422 |  | - |  | 3 |  | 21,467 |  | 297 |  | - |  | $(1,345)$ |
| Non-U.S. commercial |  | 92,447 |  | (1) |  | 223 |  | 69,471 |  | 22,749 |  | 1 |  | 4 |
| Total commercial |  | 430,722 |  | 16,751 |  | 27,562 |  | 314,570 |  | 68,600 |  | 13 |  | 3,226 |
| Total loans and leases | \$ | 886,156 | \$ | 211,126 | \$ | 135,839 | \$ | 314,585 | \$ | $\underline{68,835}$ | \$ | 27,223 | \$ | 128,548 |
|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | nsumer <br> nking |  | WIM |  |  |  |  |  | $\begin{aligned} & \text { sacy } \\ & \text { ets \& } \\ & \text { icing } \end{aligned}$ |  | All Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 215,030 | \$ | 11,151 | \$ | 51,647 | \$ | 7 | \$ | - | \$ | 920 | \$ | 151,305 |
| Home equity |  | 84,915 |  | 45,331 |  | 6,112 |  | 4 |  | 197 |  | 31,467 |  | 1,804 |
| U.S. credit card |  | 88,695 |  | 85,577 |  | 3,117 |  | - |  | - |  | - |  | 1 |
| Non-U.S. credit card |  | 10,002 |  | - |  | - |  | - |  | - |  | - |  | 10,002 |
| Direct/Indirect consumer |  | 80,713 |  | 39,293 |  | 40,619 |  | 4 |  | - |  | - |  | 797 |
| Other consumer |  | 1,847 |  | 1,166 |  | 17 |  | 2 |  | 1 |  | - |  | 661 |
| Total consumer |  | 481,202 |  | 182,518 |  | 101,512 |  | 17 |  | 198 |  | 32,387 |  | 164,570 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 234,907 |  | 17,035 |  | 22,572 |  | 156,137 |  | 34,747 |  | 24 |  | 4,392 |
| Commercial real estate |  | 48,234 |  | 28 |  | 1,908 |  | 42,163 |  | 3,951 |  | - |  | 184 |
| Commercial lease financing |  | 19,271 |  | - |  | 4 |  | 20,217 |  | 450 |  | - |  | $(1,400)$ |
| Non-U.S. commercial |  | 83,555 |  | - |  | 133 |  | 65,764 |  | 17,255 |  | - |  | 403 |
| Total commercial |  | 385,967 |  | 17,063 |  | 24,617 |  | 284,281 |  | 56,403 |  | 24 |  | 3,579 |
| Total loans and leases | \$ | 867,169 | \$ | 199,581 | \$ | 126,129 | \$ | 284,298 | \$ | 56,601 | \$ | 32,411 | \$ | 168,149 |

[^29]
## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  |
| Diversified financials | \$ | 77,650 | \$ | 79,496 | \$ | 65,579 | \$ | 124,704 | \$ | 128,436 | \$ | 111,306 |
| Real estate ${ }^{(4)}$ |  | 62,867 |  | 61,759 |  | 57,930 |  | 87,438 |  | 87,650 |  | 78,357 |
| Retailing |  | 39,392 |  | 37,675 |  | 34,612 |  | 63,687 |  | 63,975 |  | 58,701 |
| Capital goods |  | 33,571 |  | 30,790 |  | 29,254 |  | 63,036 |  | 58,583 |  | 54,171 |
| Healthcare equipment and services |  | 37,555 |  | 35,134 |  | 31,636 |  | 62,650 |  | 57,901 |  | 49,022 |
| Government and public education |  | 46,030 |  | 44,835 |  | 42,894 |  | 54,303 |  | 53,133 |  | 51,066 |
| Banking |  | 44,939 |  | 45,952 |  | 46,539 |  | 51,163 |  | 53,825 |  | 51,732 |
| Materials |  | 23,511 |  | 24,012 |  | 24,586 |  | 45,321 |  | 46,013 |  | 46,503 |
| Energy |  | 21,849 |  | 21,257 |  | 22,174 |  | 43,494 |  | 43,811 |  | 45,416 |
| Food, beverage and tobacco |  | 19,561 |  | 18,316 |  | 17,100 |  | 39,535 |  | 43,164 |  | 35,083 |
| Consumer services |  | 25,381 |  | 24,084 |  | 21,987 |  | 39,232 |  | 37,058 |  | 34,094 |
| Commercial services and supplies |  | 21,643 |  | 19,552 |  | 18,473 |  | 33,761 |  | 32,045 |  | 30,623 |
| Utilities |  | 12,372 |  | 11,396 |  | 10,559 |  | 28,864 |  | 27,849 |  | 25,679 |
| Transportation |  | 19,753 |  | 19,369 |  | 18,050 |  | 27,355 |  | 27,371 |  | 25,655 |
| Media |  | 12,852 |  | 12,833 |  | 11,615 |  | 25,759 |  | 24,194 |  | 21,596 |
| Technology hardware and equipment |  | 6,362 |  | 6,337 |  | 5,158 |  | 23,777 |  | 24,734 |  | 14,125 |
| Individuals and trusts |  | 16,152 |  | 17,992 |  | 16,723 |  | 21,134 |  | 23,176 |  | 21,568 |
| Pharmaceuticals and biotechnology |  | 6,067 |  | 6,302 |  | 5,956 |  | 17,607 |  | 16,472 |  | 16,800 |
| Software and services |  | 8,256 |  | 6,617 |  | 5,542 |  | 16,882 |  | 18,362 |  | 15,052 |
| Automobiles and components |  | 4,952 |  | 4,804 |  | 5,203 |  | 11,317 |  | 11,329 |  | 10,479 |
| Telecommunication services |  | 5,038 |  | 4,717 |  | 3,991 |  | 11,290 |  | 10,645 |  | 10,407 |
| Consumer durables and apparel |  | 6,289 |  | 6,053 |  | 6,457 |  | 11,033 |  | 11,165 |  | 10,827 |
| Insurance, including monolines |  | 4,941 |  | 5,095 |  | 4,758 |  | 10,592 |  | 10,728 |  | 10,402 |
| Food and staples retailing |  | 4,504 |  | 4,351 |  | 3,812 |  | 9,330 |  | 9,439 |  | 7,482 |
| Religious and social organizations |  | 4,440 |  | 4,526 |  | 4,692 |  | 6,073 |  | 5,929 |  | 6,215 |
| Other |  | 5,820 |  | 6,309 |  | 7,249 |  | 10,971 |  | 15,510 |  | 12,704 |
| Total commercial credit exposure by industry | \$ | 571,747 | \$ | 559,563 | \$ | 522,529 | \$ | 940,308 | \$ | 942,497 | \$ | 855,065 |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  |  |  | \$ | $(7,078)$ | \$ | $(6,677)$ | \$ | $(6,720)$ |

[^30]|  | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 40\% | 39\% |
| Greater than one year and less than or equal to five years | 58 | 59 |
| Greater than five years | 2 | 2 |
| Total net credit default protection | 100\% | 100\% |

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

| Ratings ${ }^{(2,3)}$ | March 31, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional ${ }^{(4)}$ |  | Percent of Total | Net Notional ${ }^{(4)}$ |  | Percent of Total |
| A | \$ | (810) | 11.4\% | \$ | (752) | 11.3\% |
| BBB |  | $(3,272)$ | 46.2 |  | $(3,030)$ | 45.4 |
| BB |  | $(1,863)$ | 26.3 |  | $(2,090)$ | 31.3 |
| B |  | $(1,052)$ | 14.9 |  | (634) | 9.5 |
| CCC and below |  | (45) | 0.6 |  | (139) | 2.1 |
| NR ${ }^{(5)}$ |  | (36) | 0.6 |  | (32) | 0.4 |
| Total net credit default protection | \$ | $(7,078)$ | 100.0\% | \$ | $(6,677)$ | 100.0\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
${ }^{(2)}$ Ratings are refreshed on a quarterly basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment grade.
${ }^{(4)}$ Represents net credit default protection (purchased) sold.
${ }^{(5)} \mathrm{NR}$ is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | $\begin{gathered} \text { Unfunded } \\ \text { Loan } \\ \text { Commitments } \end{gathered}$ |  | Net <br> Counterparty Exposure ${ }^{(2)}$ |  | Securities/ Other Investments ${ }^{(3)}$ |  | Country <br> Exposure at <br> March 31 2016 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country Exposure at March 31 $2016{ }^{(5)}$ |  | Increase <br> (Decrease) <br> from <br> December 31 <br> 2015 |  |
| United Kingdom | \$ | 30,687 | \$ | 14,715 | \$ | 7,171 | \$ | 4,020 | \$ | 56,593 | \$ | $(5,126)$ | \$ | 51,467 | \$ | $(1,779)$ |
| Canada |  | 5,917 |  | 6,720 |  | 2,159 |  | 3,054 |  | 17,850 |  | $(1,126)$ |  | 16,724 |  | 1,992 |
| Brazil |  | 9,669 |  | 404 |  | 1,003 |  | 4,349 |  | 15,425 |  | (213) |  | 15,212 |  | (438) |
| Japan |  | 14,259 |  | 570 |  | 1,842 |  | 1,175 |  | 17,846 |  | $(3,207)$ |  | 14,639 |  | 275 |
| Germany |  | 9,252 |  | 5,344 |  | 2,597 |  | 2,760 |  | 19,953 |  | $(5,769)$ |  | 14,184 |  | 780 |
| France |  | 3,171 |  | 4,536 |  | 2,106 |  | 5,807 |  | 15,620 |  | $(4,869)$ |  | 10,751 |  | 2,065 |
| India |  | 6,688 |  | 245 |  | 471 |  | 3,588 |  | 10,992 |  | (253) |  | 10,739 |  | 385 |
| Australia |  | 5,216 |  | 2,184 |  | 1,020 |  | 2,096 |  | 10,516 |  | (309) |  | 10,207 |  | 662 |
| China |  | 7,906 |  | 616 |  | 1,049 |  | 1,093 |  | 10,664 |  | (627) |  | 10,037 |  | (437) |
| Hong Kong |  | 5,828 |  | 255 |  | 871 |  | 577 |  | 7,531 |  | (21) |  | 7,510 |  | (79) |
| South Korea |  | 4,281 |  | 757 |  | 939 |  | 1,837 |  | 7,814 |  | (628) |  | 7,186 |  | 328 |
| Netherlands |  | 3,403 |  | 2,797 |  | 789 |  | 1,423 |  | 8,412 |  | $(1,697)$ |  | 6,715 |  | (919) |
| Switzerland |  | 3,293 |  | 2,969 |  | 412 |  | 705 |  | 7,379 |  | $(1,425)$ |  | 5,954 |  | (309) |
| Mexico |  | 3,283 |  | 1,102 |  | 246 |  | 1,061 |  | 5,692 |  | (258) |  | 5,434 |  | 380 |
| Italy |  | 3,470 |  | 967 |  | 875 |  | 976 |  | 6,288 |  | $(1,231)$ |  | 5,057 |  | (251) |
| Singapore |  | 1,955 |  | 216 |  | 632 |  | 1,726 |  | 4,529 |  | (36) |  | 4,493 |  | (236) |
| Turkey |  | 3,297 |  | 117 |  | 83 |  | 31 |  | 3,528 |  | (260) |  | 3,268 |  | 128 |
| United Arab Emirates |  | 2,001 |  | 204 |  | 1,039 |  | 43 |  | 3,287 |  | (64) |  | 3,223 |  | 197 |
| Israel |  | 172 |  | 2,499 |  | 91 |  | 237 |  | 2,999 |  | - |  | 2,999 |  | 249 |
| Spain |  | 1,589 |  | 532 |  | 275 |  | 1,091 |  | 3,487 |  | (766) |  | 2,721 |  | (342) |
| Total top 20 non-U exposure | \$ | 125,337 | \$ | 47,749 | \$ | 25,670 | \$ | 37,649 | \$ | 236,405 | \$ | $(27,885)$ | \$ | 208,520 | \$ | 2,651 |

${ }^{(1)}$ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.
${ }^{(2)}$ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $\$ 31.3$ billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $\$ 84.1$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.
${ }^{(4)}$ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

[^31]
## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) |  |  |  |
| :--- | :--- | ---: | :--- | ---: | :--- |

${ }^{(1)}$ Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of $\$ 1.4$ billion, $\$ 1.4$ billion, $\$ 1.3$ billion, $\$ 1.3$ billion and $\$ 1.2$ billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
${ }^{(2)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
${ }^{(3)}$ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { March } 31 \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 265 | \$ | 227 | \$ | 274 | \$ | 298 | \$ | 344 |
| Nonperforming loans accounted for under the fair value option |  | 312 |  | 306 |  | 321 |  | 339 |  | 380 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 36 |  | 38 |  | 49 |  | 72 |  | 86 |

${ }^{(5)}$ Balances do not include loans held-for-sale past due 30 days or more and still accruing of $\$ 3$ million, $\$ 24$ million, $\$ 73$ million, $\$ 42$ million and $\$ 125$ million at March 31 , 2016, December 31 , 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively, and loans held-for-sale past due 90 days or more and still accruing of $\$ 0, \$ 0, \$ 0, \$ 0$ and $\$ 44$ million at March 31 , 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively. At March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, there were $\$ 120$ million, $\$ 127$ million, $\$ 142$ million, $\$ 141$ million and $\$ 132$ million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties.
${ }^{(7)}$ Total assets and total loans and leases do not include loans accounted for under the fair value option of $\$ 8.2$ billion, $\$ 6.9$ billion, $\$ 7.2$ billion, $\$ 7.6$ billion and $\$ 8.5$ billion at March 31 , 2016 , December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
${ }^{(8)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter 2016 |  | Fourth Quarter 2015 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 8,165 | \$ | 8,697 | \$ | 9,575 | \$ | 10,209 | \$ | 10,819 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 951 |  | 1,027 |  | 1,029 |  | 1,424 |  | 1,469 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (133) |  | (214) |  | (262) |  | (289) |  | (253) |
| Sales |  | (823) |  | (314) |  | (447) |  | (542) |  | (371) |
| Returns to performing status ${ }^{(2)}$ |  | (441) |  | (490) |  | (722) |  | (631) |  | (867) |
| Charge-offs ${ }^{(3)}$ |  | (395) |  | (450) |  | (375) |  | (484) |  | (460) |
| Transfers to foreclosed properties |  | (77) |  | (91) |  | (101) |  | (112) |  | (128) |
| Total net reductions to nonperforming loans and leases |  | (918) |  | (532) |  | (878) |  | (634) |  | (610) |
| Total nonperforming consumer loans and leases, end of period |  | 7,247 |  | 8,165 |  | 8,697 |  | 9,575 |  | 10,209 |
| Foreclosed properties |  | 421 |  | 444 |  | 479 |  | 553 |  | 632 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 7,668 | \$ | 8,609 | \$ | 9,176 | \$ | 10,128 | \$ | 10,841 |
| Nonperforming Commercial Loans and Leases ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 1,212 | \$ | 1,102 | \$ | 1,172 | \$ | 996 | \$ | 1,113 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 697 |  | 456 |  | 205 |  | 419 |  | 287 |
| Advances |  | 9 |  | 8 |  | 11 |  | 15 |  | 2 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns |  | (120) |  | (133) |  | (145) |  | (103) |  | (110) |
| Sales |  | (6) |  | (27) |  | - |  | (65) |  | (16) |
| Return to performing status ${ }^{(5)}$ |  | (47) |  | (32) |  | (47) |  | (27) |  | (24) |
| Charge-offs |  | (142) |  | (162) |  | (93) |  | (56) |  | (51) |
| Transfers to foreclosed properties |  | - |  | - |  | (1) |  | (7) |  | (205) |
| Total net additions (reductions) to nonperforming loans and leases |  | 391 |  | 110 |  | (70) |  | 176 |  | (117) |
| Total nonperforming commercial loans and leases, end of period |  | 1,603 |  | 1,212 |  | 1,102 |  | 1,172 |  | 996 |
| Foreclosed properties |  | 10 |  | 15 |  | 58 |  | 265 |  | 264 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ | 1,613 | \$ | 1,227 | \$ | 1,160 | \$ | 1,437 | \$ | 1,260 |

[^32]| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter 2016 |  |  | Fourth Quarter 2015 |  |  | Third Quarter 2015 |  |  | Second Quarter 2015 |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \\ \hline \end{gathered}$ |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 91 | 0.20\% | \$ | 73 | 0.15\% | \$ | 26 | 0.05\% | \$ | 177 | 0.35\% | \$ | 197 | 0.37\% |
| Home equity |  | 112 | 0.60 |  | 193 | 0.99 |  | 120 | 0.60 |  | 151 | 0.73 |  | 172 | 0.82 |
| U.S. credit card |  | 587 | 2.71 |  | 563 | 2.52 |  | 546 | 2.46 |  | 584 | 2.68 |  | 621 | 2.84 |
| Non-U.S. credit card |  | 45 | 1.85 |  | 46 | 1.78 |  | 47 | 1.83 |  | 51 | 2.03 |  | 44 | 1.80 |
| Direct/Indirect consumer |  | 34 | 0.15 |  | 29 | 0.13 |  | 25 | 0.12 |  | 24 | 0.11 |  | 34 | 0.17 |
| Other consumer |  | 48 | 9.07 |  | 54 | 10.63 |  | 57 | 11.21 |  | 33 | 7.00 |  | 49 | 10.88 |
| Total consumer |  | 917 | 0.82 |  | 958 | 0.84 |  | 821 | 0.71 |  | 1,020 | 0.87 |  | 1,117 | 0.95 |
| U.S. commercial ${ }^{(4)}$ |  | 65 | 0.10 |  | 81 | 0.13 |  | 52 | 0.09 |  | (1) | - |  | 7 | 0.01 |
| Commercial real estate |  | (6) | (0.04) |  | 4 | 0.03 |  | (10) | (0.08) |  | (4) | (0.03) |  | 5 | 0.04 |
| Commercial lease financing |  | (2) | (0.05) |  | 1 | 0.02 |  | 3 | 0.07 |  | - | - |  | 5 | 0.11 |
| Non-U.S. commercial |  | 42 | 0.19 |  | 45 | 0.20 |  | 9 | 0.04 |  | 2 | 0.01 |  | (2) | (0.01) |
|  |  | 99 | 0.09 |  | 131 | 0.13 |  | 54 | 0.05 |  | (3) | - |  | 15 | 0.02 |
| U.S. small business commercial |  | 52 | 1.64 |  | 55 | 1.68 |  | 57 | 1.72 |  | 51 | 1.56 |  | 62 | 1.90 |
| Total commercial |  | 151 | 0.14 |  | 186 | 0.17 |  | 111 | 0.11 |  | 48 | 0.05 |  | 77 | 0.08 |
| Total net charge-offs | \$ | 1,068 | 0.48 | \$ | 1,144 | 0.52 | \$ | 932 | 0.43 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 |
| By Business Segment and All Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 753 | 1.41\% | \$ | 753 | 1.41\% | \$ | 715 | 1.37\% | \$ | 726 | 1.44\% | \$ | 806 | 1.64\% |
| Global Wealth \& Investment Management |  | 5 | 0.01 |  | 20 | 0.06 |  | 17 | 0.05 |  | 17 | 0.05 |  | 18 | 0.06 |
| Global Banking |  | 104 | 0.13 |  | 137 | 0.17 |  | 53 | 0.07 |  | (2) | - |  | 6 | 0.01 |
| Legacy Assets \& Servicing |  | 67 | 1.07 |  | 122 | 1.82 |  | 74 | 1.05 |  | 99 | 1.32 |  | 122 | 1.56 |
| All Other |  | 139 | 0.47 |  | 112 | 0.35 |  | 73 | 0.21 |  | 228 | 0.59 |  | 242 | 0.59 |
| Total net charge-offs | \$ | 1,068 | 0.48 | \$ | 1,144 | 0.52 | \$ | 932 | 0.43 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 |

[^33]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2016 |  |  |  | December 31, 2015 |  |  |  | March 31, 2015 |  |  |
| Allowance for loan and lease losses |  | mount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ |  | mount | Percent of Total | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ |
| Residential mortgage | \$ | 1,312 | 10.87\% | 0.71\% | \$ | 1,500 | 12.26\% | 0.80\% | \$ 2,426 | 17.74\% | 1.17\% |
| Home equity |  | 2,144 | 17.76 | 2.91 |  | 2,414 | 19.73 | 3.18 | 2,824 | 20.65 | 3.38 |
| U.S. credit card |  | 2,800 | 23.20 | 3.24 |  | 2,927 | 23.93 | 3.27 | 3,252 | 23.78 | 3.73 |
| Non-U.S. credit card |  | 253 | 2.10 | 2.54 |  | 274 | 2.24 | 2.75 | 343 | 2.51 | 3.55 |
| Direct/Indirect consumer |  | 200 | 1.66 | 0.22 |  | 223 | 1.82 | 0.25 | 282 | 2.06 | 0.34 |
| Other consumer |  | 49 | 0.40 | 2.24 |  | 47 | 0.38 | 2.27 | 52 | 0.38 | 2.79 |
| Total consumer |  | 6,758 | 55.99 | 1.51 |  | 7,385 | 60.36 | 1.63 | 9,179 | 67.12 | 1.94 |
| U.S. commercial ${ }^{(3)}$ |  | 3,423 | 28.36 | 1.25 |  | 2,964 | 24.23 | 1.12 | 2,633 | 19.25 | 1.11 |
| Commercial real estate |  | 924 | 7.66 | 1.59 |  | 967 | 7.90 | 1.69 | 1,031 | 7.54 | 2.09 |
| Commercial lease financing |  | 133 | 1.10 | 0.63 |  | 164 | 1.34 | 0.60 | 150 | 1.10 | 0.61 |
| Non-U.S. commercial |  | 831 | 6.89 | 0.89 |  | 754 | 6.17 | 0.82 | 683 | 4.99 | 0.80 |
| Total commercial ${ }^{(4)}$ |  | 5,311 | 44.01 | 1.19 |  | 4,849 | 39.64 | 1.11 | 4,497 | 32.88 | 1.15 |
| Allowance for loan and lease losses |  | 12,069 | 100.00\% | 1.35 |  | 12,234 | 100.00\% | 1.37 | 13,676 | 100.00\% | 1.58 |
| Reserve for unfunded lending commitments |  | 627 |  |  |  | 646 |  |  | 537 |  |  |
| Allowance for credit losses |  | 12,696 |  |  |  | 12,880 |  |  | \$ 14,213 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans and leases ${ }^{(2)}$ | 1.35\% | 1.37\% | 1.58\% |
| :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total loans and leases (excluding purchased credit-impaired loans) ${ }^{(2,5)}$ | 1.31 | 1.31 | 1.46 |
| Allowance for loan and lease losses/Total nonperforming loans and leases ${ }^{(6)}$ | 136 | 130 | 122 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total nonperforming loans and leases ${ }^{(5)}$ | 129 | 122 | 110 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs ${ }^{(7)}$ | 2.81 | 2.70 | 2.82 |
| Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs ${ }^{(5,7)}$ | 2.67 | 2.52 | 2.55 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs | 2.56 | 2.52 | 2.28 |

[^34]
## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2016, the Corporation adjusted the amount of capital being allocated to its business segments.

See the tables below and on pages 41-43 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | First Quarter 2016 <br> 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 9,171 | \$ | 9,756 | \$ | 9,471 | \$ | 10,461 | \$ | 9,411 |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 226 |  | 223 |  | 215 |
| Net interest income on a fully taxable-equivalent basis | \$ | 9,386 | \$ | 9,982 | \$ | 9,697 | \$ | 10,684 | \$ | 9,626 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 19,512 | \$ | 19,667 | \$ | 20,513 | \$ | 21,956 | \$ | 20,914 |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 226 |  | 223 |  | 215 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 19,727 | \$ | 19,893 | \$ | 20,739 | \$ | 22,179 | \$ | 21,129 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | \$ | 1,019 | \$ | 1,511 | \$ | 1,446 | \$ | 2,084 | \$ | 1,225 |
| Fully taxable-equivalent adjustment |  | 215 |  | 226 |  | 226 |  | 223 |  | 215 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 1,234 | \$ | 1,737 | \$ | 1,672 | \$ | 2,307 | \$ | 1,440 |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 237,123 | \$ | 234,851 | \$ | 231,620 | \$ | 228,780 | \$ | 225,357 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,687)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |
| Related deferred tax liabilities |  | 1,707 |  | 1,753 |  | 1,811 |  | 1,885 |  | 1,959 |
| Tangible common shareholders' equity | \$ | 165,382 | \$ | 162,955 | \$ | 159,558 | \$ | 156,583 | \$ | 153,022 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 260,317 | \$ | 257,125 | \$ | 253,893 | \$ | 251,054 | \$ | 245,744 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,687)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |
| Related deferred tax liabilities |  | 1,707 |  | 1,753 |  | 1,811 |  | 1,885 |  | 1,959 |
| Tangible shareholders' equity | \$ | 188,576 | \$ | 185,229 | \$ | 181,831 | \$ | 178,857 | \$ | 173,409 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First Quarter 2016 |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 238,434 | \$ | 233,932 | \$ | 233,632 | \$ | 229,386 |  | 227,915 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,578)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,391)$ |
| Related deferred tax liabilities |  | 1,667 |  | 1,716 |  | 1,762 |  | 1,813 |  | 1,900 |
| Tangible common shareholders' equity | \$ | 166,762 | \$ | 162,119 | \$ | 161,660 | \$ | 157,236 | \$ | 155,648 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 262,776 | \$ | 256,205 | \$ | 255,905 | \$ | 251,659 | \$ | 250,188 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,578)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,391)$ |
| Related deferred tax liabilities |  | 1,667 |  | 1,716 |  | 1,762 |  | 1,813 |  | 1,900 |
| Tangible shareholders' equity | \$ | 191,104 | \$ | 184,392 | \$ | 183,933 | \$ | 179,509 | \$ | 177,921 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |  |  |  |
| Assets |  | ,185,498 |  | 2,144,316 |  | ,153,006 |  | ,149,034 |  | 2,143,545 |
| Goodwill |  | $(69,761)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,776)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,578)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,391)$ |
| Related deferred tax liabilities |  | 1,667 |  | 1,716 |  | 1,762 |  | 1,813 |  | 1,900 |
| Tangible assets |  | ,113,826 |  | 2,072,503 |  | 2,081,034 |  | 2,076,884 |  | 2,071,278 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

For footnotes see page 43.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)


Deposits

| Reported net income | \$ | 814 | \$ | 728 | \$ | 536 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - | - |  | - |  |
| Adjusted net income | \$ | 814 | \$ | 728 | \$ | 536 |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,417 | \$ | 30,420 | \$ | 30,424 |
| Adjustment related to goodwill and a percentage of intangibles | $(18,417)$ |  | $(18,420)$ |  | $(18,424)$ |  |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ 12,000 |  |
| Consumer Lending |  |  |  |  |  |  |
| Reported net income | \$ | 971 | \$ | 1,046 | \$ | 925 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 972 | \$ | 1,047 | \$ | 926 |
| Average allocated equity ${ }^{(3)}$ | \$ | 29,844 | \$ | 28,814 | \$ | 28,870 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,844)$ |  | $(11,814)$ |  | $(11,870)$ |
| Average allocated capital | \$ | 18,000 | \$ | 17,000 | \$ | 17,000 |

${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.


[^0]:    For footnotes see page 13.

[^1]:    ${ }^{(1)}$ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 16-18.)

[^2]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^3]:    ${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 16-18.

[^4]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^5]:    ${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

[^6]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^7]:    ${ }^{(1)}$ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See ExhibitA: Non-GAAPReconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

[^8]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^9]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^10]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^11]:    ${ }^{1)}$ Regulatory capital ratios are preliminary and reflect the transition provisions of Basel 3.
    
    
     regulatory capital under the Standardized approach only.
    
    
     derivative exposures and repo-style transactions.
    
    
     Reconciliations - Reconciliation to GAAP Financial Measures on pages 40-43.)

[^12]:    Regulatory capital ratios are preliminary.
    ${ }^{(2)}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
    ${ }^{(3)}$ Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
    ${ }^{(4)}$ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, the Corporation did not have regulatory approval for the IMM model.

[^13]:    ${ }^{(1)}$ Represents a non-GAAP financial measure.
    ${ }^{(2)}$ Calculated on an annualized basis.

[^14]:     the adjustment is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
     (decreased) interest expense on:

[^15]:    ${ }^{(1)}$ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

[^16]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^17]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^18]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^19]:    For footnotes see page 20.

[^20]:    ${ }^{(1)}$ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.
    ${ }^{(2)}$ The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(3)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.
    ${ }^{(4)}$ Primarily intercompany charge for loan servicing activities provided by Legacy Assets \& Servicing.
    ${ }^{(5)}$ Amounts for Legacy Assets \& Servicing are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
    ${ }^{(6)}$ Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

[^21]:    
    
     pages 40-43.)
    (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

[^22]:    ${ }^{1)}$ Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items
    ${ }^{(2)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
    ${ }^{(3)}$ Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
    ${ }^{(4)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
    ${ }^{(5)}$ Includes financial advisors in the Consumer Banking segment of 2,259, 2,187, 2,050, 2,048 and 1,978 at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
    ${ }^{(6)}$ Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

[^23]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^24]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

[^25]:    ${ }^{1)}$ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 27.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
    ${ }^{(3)}$ Trading-related assets include derivative assets, which are considered non-earning assets.

[^26]:    ${ }^{(1)}$ Includes Global Banking sales and trading revenue of $\$ 160$ million for the first quarter of 2016 , and $\$ 128$ million, $\$ 86$ million, $\$ 133$ million and $\$ 75$ million for the fourth, third, second and first quarters of 2015, respectively.
    ${ }^{(2)}$ For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities for all periods. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure.

[^27]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity
    ${ }^{(3)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

[^28]:    ${ }^{(1)}$ Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.
    ${ }^{(2)}$ These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
    ${ }^{(3)}$ Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.
    ${ }^{(4)}$ Includes gains and losses on sales of mortgage servicing rights.
    ${ }^{(5)}$ Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

[^29]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^30]:    ${ }^{(1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of $\$ 42.4$ billion, $\$ 41.9$ billion and $\$ 52.7$ billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Not reflected in utilized and committed exposure is additional noncash derivative collateral held of $\$ 22.3$ billion, $\$ 23.3$ billion and $\$ 21.8$ billion which consists primarily of other marketable securities at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(2)}$ Total utilized and total committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $\$ 6.3$ billion, $\$ 5.1$ billion and $\$ 6.4$ billion and issued letters of credit at notional value of $\$ 303$ million, $\$ 290$ million and $\$ 469$ million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. In addition, total committed exposure includes unfunded loan commitments at notional value of $\$ 9.3$ billion, $\$ 10.6$ billion and $\$ 8.4$ billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(3)}$ Includes U.S. small business commercial exposure.
    ${ }^{(4)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
    ${ }^{(5)}$ Represents net notional credit protection purchased.

[^31]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^32]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 36.
    ${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    ${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
    ${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
    ${ }^{(5)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^33]:    (1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were $0.49,0.53,0.43,0.50$ and 0.58 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 105$ million, $\$ 82$ million, $\$ 148$ million, $\$ 290$ million and $\$ 288$ million for the three months ended March 31 , 2016, December 31 , 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased creditimpaired write-offs as a percentage of total average loans and leases outstanding were $0.53,0.55,0.49,0.63$ and 0.70 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
    ${ }^{(3)}$ Includes charge-offs on nonperforming loan sales of $\$ 42$ million for the three months ended March 31, 2016, and nonperforming loan sales recoveries and other recoveries of $\$ 8$ million, $\$ 57$ million, $\$ 22$ million and $\$ 40$ million for the three months ended December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^34]:    ${ }^{(1)}$ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $\$ 1.6$ billion, $\$ 1.6$ billion and $\$ 1.9$ billion and home equity loans of $\$ 348$ million, $\$ 250$ million and $\$ 205$ million at March 31 , 2016, December 31, 2015 and March 31, 2015, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $\$ 2.6$ billion, $\$ 2.3$ billion and $\$ 2.0$ billion and non-U.S. commercial loans of $\$ 3.7$ billion, $\$ 2.8$ billion and $\$ 4.5$ billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(2)}$ Total loans and leases do not include loans accounted for under the fair value option of $\$ 8.2$ billion, $\$ 6.9$ billion and $\$ 8.5$ billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(3)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans of $\$ 480$ million, $\$ 507$ million and $\$ 533$ million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(4)}$ Includes allowance for loan and lease losses for impaired commercial loans of $\$ 285$ million, $\$ 217$ million and $\$ 155$ million at March 31, 2016, December 31, 2015 and March 31, 2015 , respectively
    ${ }^{(5)}$ Excludes valuation allowance on purchased credit-impaired loans of $\$ 622$ million, $\$ 804$ million and $\$ 1.3$ billion at March 31, 2016, December 31, 2015 and March 31, 2015 , respectively
    ${ }^{(6)}$ Allowance for loan and lease losses includes $\$ 4.1$ billion, $\$ 4.5$ billion and $\$ 5.5$ billion allocated to products (primarily the Consumer Lending portfolios within Consumer Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 90 percent, 82 percent and 73 percent at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.
    ${ }^{(7)}$ Net charge-offs exclude $\$ 105$ million, $\$ 82$ million and $\$ 288$ million of write-offs in the purchased credit-impaired loan portfolio at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

