2015年12月期
会 社 名

株式銘柄コード
本 店 所 在 地
所 属 部
決 算 期
問 合 せ 先

「论決算矩信
バンク・オブ・アメリカ・コーポレーション
（Bank of America Corporation）
（ 8648 ）
100 North Tryon Street，Charlotte，NC 28255 U．S．A．
東証市場第一部
本決算：年1回（12月）中間決算：四半期ごと
東京都港区元赤坂一丁目 2 番 7 号 赤坂Kタワー
アンダーソン・毛利•友常法律事務所 電話 03 （6888） 1000 2016年1月19日（火曜日）

未定

1．本国における決算発表日定時株主総会開催予定日

2．業 績

|  | 年 度 決 算 |  |  |
| :---: | :---: | :---: | :---: |
|  | 当年度（2015 年）（百万ドル） | 前年度（2014 年）（百万ドル） | 増減率（\％） |
| 正味利息収入 | 39,251 | 39,952 | $\triangle 1.8$ |
| 利息外収入 | 43,256 | 44,295 | $\triangle 2.3$ |
| 純利益 | 15,888 | 4， 833 | 228.7 |
| 1 株当り純利益 | （希薄化後）1.38 ドル <br> 1.31 ドル | $\text { (希薄化後) } \begin{aligned} & 0.3 \\ & 0.3 \end{aligned}$ | $\begin{array}{llll} \hline 2 & 8 & 3 . & 3 \\ 2 & 6 & 3 . & 9 \\ \hline \end{array}$ |


|  | 第4四半期（10～12月の 3 力月間） |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 当 | 期（百万ドル） | 前年同期（百万ドル） | 増減率（\％） |
| 正味利息収入 |  | 9，8011 | 9，635 | 1.7 |
| 利息外収入 |  | 9,727 | 9， 090 | 7.0 |
| 純利 益 |  | 3， 336 | 3 ， 050 | 9.4 |
| 1 株当り純利益 |  |  | （希薄化後） 0.26 ドル | $\begin{array}{lll} \hline 1 & 1 . & 5 \\ 1 & 2 . & 0 \end{array}$ |

（注）1．本情報は，速報値であり，本発表時に入手可能な会社情報に基づき作成されている。
2．数値には，金融商品の認識及び測定に関する新たな会計指針の早期採用の影響が含まれる。

| 配当金の推移 |  |  | 備 考 |
| :---: | :---: | :---: | :---: |
|  | 当年度（2015 年）（ドル） | 前年度（2014 年）（ドル） |  |
| 第 11 四 半 期 | 0.05 | 0.01 |  |
| 第 2 四 半 期 | 0.05 | 0.01 |  |
| 第 3 四 半 期 | 0.05 | 0.05 |  |
| 第 4 四 半 期 | 0.05 | 0.05 |  |
| 合 計 | 0.20 | 0.12 |  |

（注）1．原則として各四半期に宣言された配当金である。

当社の 2015 年度第 4 四半期の当期純利益は， 33 億ドル（1株当たり 0.28 ドル（希薄化後））でした。また， 2015年度通年の当期純利益は159億ドル（1株当たり1．31 ドル（希薄化後））でした。

当社の 2015 年度第 4 四半期の収益（支払利息控除後）（FTEベース）は，前年同期と比較して $4 \%$ 増加し， 198 億ドルでした。純受取利息（FTE ベース）は前年同期と比較して $2 \%$ 増加し，100億ドルでした。市場関連の純受取利息及びその他の調整を除くと，純受取利息は，2015年度第3四半期の103億ドル，2014年度第 4 四半期の 104 億ドルに対し，105億ドルでした。利息外収益は，前年同期と比較して $7 \%$ 増加し， 97 億 ドルでした。貸倒引当金繰入額は，2015年度第3四半期の8億ドル，2014年度第4四半期の2億ドルに対 し，8億ドルでした。利息外費用は，前年同期と比較して $2 \%$ 減少し，139億ドルでした。訴訟費用を除く と，利息外費用は $3 \%$ 減少し，134億ドルでした。当期純利益は，前年同期と比較して $9 \%$ 増加し， 33 億ド ルでした。希薄化後 1 株当たり利益は，2014年度第 4 四半期の 0.25 ドルに対し，0．28ドルでした。

2015年度第4四半期において，一部の信託優先証券の純受取利息の減少により，1株当たり利益は0．03 ドル減少しました。また，英国の税法改正の影響も 1 株当たり利益を 0.03 ドル減少させました。

普通株式等 Tier 1 資本は，移行ベースで 1,630 億ドル，完全実施ベースで 1,541 億ドルでした。グロー バルな余剰流動性の源泉は前年同期と比較して650億ドル増の5， 040 億ドルを記録し，必要な資金調達まで の時間は 39 ヶ月でした。預金残高合計は，前年同期と比較して 780 億ドル増加し，1兆2， 000 億ドルでし た。平均資産利益率は $0.61 \%$ ，平均普通株主持分利益率は $5.1 \%$ ，平均有形普通株主持分利益率は $7.3 \%$ で した。 1 株当たり有形純資産は前年同期と比較して $8 \%$ 増加し， 15.62 ドルで， 1 株当たり純資産は $6 \%$ 増加し，22．54 ドルでした。当社はまた，2015年度において，普通株式の買戻し及び配当により，株主に 45億ドルの資本を還元しました。

ブライアン・モイニハン最高経営責任者は，「2015 年度は，責任ある成長とお客様との取引増加に注力 する明快な事業執行モデル構築への取り組みを反映し，この約 10 年で最高の業績を上げることができまし た。貸出金の伸び，預金残高，ウェルス・マネジメント事業における資産流入額などが堅調に推移し，株主 への資本還元を増加させました。こうした進展を踏まえ，今後も将来に向けた投資を行うとともに費用管理 を行っていく方針です。」とコメントしています。

ポール・ドノフリオ最高財務責任者は，「当四半期の業績は，事業への投資を継続しつつ営業レバレッジ を改善していく現在の取り組みを反映したものです。純受取利息の増加と厳格な費用管理を達成し，当四半期には普通株式の買戻し及び配当を通じて株主に13億ドルの資本を還元しました。」とコメントしていま す。
原文の内容が優先します。全文（原文）は，以下のとおりです。）

## Bank of America Reports Q4-15 Net Income of \$3.3B, EPS of \$0.28

Full-Year 2015 Net Income of $\$ 15.9 B$, EPS of $\$ 1.31^{(1)}$

## Financial Highlights ${ }^{2}$

## Business Highlights ${ }^{2}$

Consumer Banking

- Revenue, net of interest expense, (FTE basis) up 4\% to $\$ 19.8 \mathrm{~B}^{(\mathrm{A})}$
- Net interest income (NII) (FTE basis) up 2\% to $\$ 10.0 \mathrm{~B}^{(\mathrm{A})}$
- Excluding market-related NII and other adjustments ${ }^{(\mathrm{A})}$, NII was $\$ 10.5 \mathrm{~B}$, compared to \$10.3B in Q3-15 and \$10.4B in Q4-14
- Noninterest income up 7\% to \$9.7B
- Provision for credit losses $\$ 0.8 \mathrm{~B}$, compared to $\$ 0.8 \mathrm{~B}$ in Q3-15 and \$0.2B in Q4-14
- Noninterest expense declined $2 \%$ to $\$ 13.9 B$; excluding litigation, noninterest expense declined $3 \%$ to $\$ 13.4 \mathrm{~B}^{(B)}$
- Net income up 9\% to \$3.3B; earnings per diluted share $\$ 0.28$, compared to $\$ 0.25$


## Previously Disclosed Q4-15 Items

- (\$0.03) per share for reduction to NII for certain trust preferred securities
- (\$0.03) per share for negative impact of U.K. tax law changes


## Balance Sheet, Capital and Liquidity

- Common equity tier 1 capital (transition) of \$163.0B; Common equity tier 1 capital (fully phased-in) of $\$ 154.1 \mathrm{~B}^{(\mathrm{C})}$
- Global Excess Liquidity Sources increased \$65B to record \$504B; time to required funding at 39 months ${ }^{(D)}$
- Total deposit balances up $\$ 78 \mathrm{~B}$ to $\$ 1.2 \mathrm{~T}$
- Return on average assets $0.61 \%$; return on average common equity $5.1 \%$; return on average tangible common equity $7.3 \%{ }^{(E)}$
- Tangible book value per share ${ }^{(\mathrm{F})}$ increased $8 \%$ to $\$ 15.62$; book value per share increased $6 \%$ to $\$ 22.54$
- Returned $\$ 4.5 B$ in capital to shareholders in 2015 through common stock repurchases and dividends
- Loans up $\$ 12 \mathrm{~B}$, deposits up $\$ 48 \mathrm{~B}^{2}$
- Brokerage assets up 8\%
- Total mortgage production up $13 \%$
- Total U.S. credit card spending up 5\%

| Global Wealth and Investment Management | - Total client balances of nearly \$2.5T <br> - Long-term assets under management flows of \$7B in Q4-15 <br> - Loans up \$12B, deposits up \$16B2 |
| :---: | :---: |
| Global Banking | - Loans up \$37B, deposits up \$16B2 <br> - No. 3 in Global Investment Banking fees ${ }^{(G)}$ <br> - Participated in 8 of top 10 debt deals and 7 of top 10 equity deals ${ }^{(G)}$ |
| Global Markets | - Excluding net DVA, sales and trading revenue up $11 \%{ }^{(H)}$ <br> - Fixed income up $20 \%{ }^{(\mathrm{H})}$ <br> - Equities down 3\% ${ }^{\left({ }^{(H)}\right)}$ |
| Legacy Assets and Servicing | - Noninterest expense down $16 \%$ to \$1.1B; noninterest expense, excluding litigation, down $28 \%$ to \$795MM ${ }^{(1)}$ <br> - Number of $60+$ days delinquent first mortgage loans down $46 \%$ to 103,000 units |

## CEO Commentary

## Highest Annual Net Income in Nearly a Decade

"The 2015 results were our highest earnings in nearly a decade, reflecting the work we've done to develop a straightforward operating model focused on responsible growth and doing more business with each customer and client. We saw solid customer activity in loan growth, deposits, and wealth management asset flows, and we returned more capital to our shareholders. As we build on this progress, we will continue to invest in the future and manage expenses."

- Brian Moynihan, Chief Executive Officer

[^0]
## CFO Commentary

"Our results this quarter reflect our ongoing efforts to improve operating leverage while continuing to invest in our business. We increased net interest income, managed expenses tightly, and returned $\$ 1.3$ billion in capital to our shareholders this quarter through common stock repurchases and dividends."

- Paul Donofrio, Chief Financial Officer


## Consumer Banking

Financial Results ${ }^{1}$

- Revenue up \$33MM to \$7.8B
- NII benefited from higher deposits and loans
- Noninterest income down, due primarily to lower mortgage banking income
- Noninterest expense down \$76MM, due primarily to lower operating expenses; efficiency ratio improved to 56\% from 57\%
- Net income up 9\% to \$1.8B

Three months ended

| (\$ in millions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| Net interest income (FTE) | \$ | 5,059 | \$ | 5,004 | \$ | 4,967 |
| Noninterest income |  | 2,733 |  | 2,828 |  | 2,792 |
| Total revenue (FTE) ${ }^{2}$ |  | 7,792 |  | 7,832 |  | 7,759 |
| Provision for credit losses |  | 654 |  | 648 |  | 653 |
| Noninterest expense |  | 4,343 |  | 4,435 |  | 4,419 |
| Net income | \$ | 1,799 | \$ | 1,759 | \$ | 1,654 |

1 Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.
2 Revenue, net of interest expense.

| Business Highlights ${ }^{1,2}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| - No. 1 retail deposit market share ${ }^{3}$ | Average deposits | \$ | 557.3 | \$ | 548.9 | \$ | 517.6 |
|  | Average loans and leases |  | 211.1 |  | 206.3 |  | 199.2 |
| - Average deposit balances grew \$40B, or 8\% | Brokerage assets (EOP) |  | 122.7 |  | 117.2 |  | 113.8 |
| r 6\% | Total mortgage production ${ }^{4}$ |  | 17.0 |  | 16.9 |  | 15.0 |
|  | Mobile banking users (MM) |  | 18.7 |  | 18.4 |  | 16.5 |
| - Total mortgage and home equity production ${ }^{4}$ grew | Number of financial centers |  | 4,726 |  | 4,741 |  | 4,855 |
| \$2B, or $13 \%$, to \$17B | Efficiency ratio (FTE) ${ }^{1}$ |  | 56\% |  | 57\% |  | 57\% |
| - Client brokerage assets grew $\$ 9 \mathrm{~B}$, or $8 \%$ to | Return on average allocated capital ${ }^{(J)}$ |  | 25\% |  | 24\% |  | 22\% |
|  | Total U.S. Consumer Cred | t |  |  |  |  |  |
| - Approximately 1.3MM new U.S. consumer credit | New card accounts (MM) ${ }^{2}$ |  | 1.3 |  | 1.3 |  | 1.2 |
| cards issued | Risk-adjusted margin ${ }^{2}$ |  | 9.81\% |  | 9.54\% |  | 9.96\% |

- 18.7MM mobile banking active users, up $13 \%$
- 4,726 financial centers, including 9 new openings during the quarter
- Combined credit/debit spending up \$4B to \$130B
${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
2 The U.S. card portfolio includes Consumer Banking and GWIM.
${ }^{3}$ Source: SNL branch data, U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.
${ }^{4}$ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.


## Global Wealth and Investment Management

Three months ended

Financial Results ${ }^{1}$

- Revenue down \$160MM to \$4.4B
- NII relatively flat, as the benefits from loan and deposit growth were mostly offset by the impact of the firm's allocation of asset liability management (ALM) activities
- Noninterest income down, due to lower transactional activity and lower market valuations
- Noninterest expense up $\$ 36 \mathrm{MM}$, due primarily to higher amortization of previously issued stock awards and investments in client-facing professionals, partially offset by lower revenuerelated incentives
- Net income down $13 \%$ to $\$ 614 \mathrm{MM}$

| Business Highlights ${ }^{1}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| - Average deposit balances grew \$12.5B, or 5\% | Average deposits | \$ | 251.3 | \$ | 244.0 | \$ | 238.8 |
|  | Average loans and leases |  | 135.8 |  | 133.2 |  | 123.5 |
| - Average loans and leases grew \$12.3B, or 10\% | Long-term AUM flows |  | 6.7 |  | 4.4 |  | 9.4 |
|  | Liquidity AUM flows |  | 4.8 |  | (3.2) |  | (0.3) |
| - Total client balances relatively unchanged at nearly $\$ 2.5 \mathrm{~T}$ | Pretax margin |  | 21\% |  | 23\% |  | 25\% |
|  | Efficiency ratio (FTE) ${ }^{1}$ |  | 78\% |  | 77\% |  | 75\% |
| - Long-term assets under management (AUM) flows of $\$ 7 \mathrm{~B}$ were the $26^{\text {th }}$ consecutive quarter of positive flows | Return on average allocated capital ${ }^{\text {J }}$ |  | 20\% |  | 22\% |  | 23\% |
|  | ${ }^{1}$ Comparisons are to the yearbasis. |  | uless no |  | iency ratio |  | f FTE |

- Number of wealth advisors increased $5 \%$ to 18,167

| (\$ in millions) | $\mathbf{1 2 / 3 1 / 2 0 1 5}$ | $\mathbf{9 / 3 0 / 2 0 1 5}$ | $\mathbf{1 2 / 3 1 / 2 0 1 4}$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest income (FTE) | $\mathbf{\$}$ | $\mathbf{1 , 4 1 2}$ | $\mathbf{\$}$ | 1,377 | $\$$ | $\mathbf{1 , 4 0 6}$ |
| Noninterest income |  | $\mathbf{3 , 0 3 1}$ |  | 3,091 | 3,197 |  |
| Total revenue (FTE) |  | $\mathbf{4 , 4 4 3}$ |  | 4,468 | 4,603 |  |
| Provision for credit losses |  | $\mathbf{1 5}$ |  | $(2)$ | 14 |  |
| Noninterest expense |  | $\mathbf{3 , 4 7 8}$ |  | 3,446 |  | 3,442 |
| Net income | $\$$ | $\mathbf{6 1 4}$ | $\mathbf{\$}$ | 656 | $\mathbf{\$}$ | $\mathbf{7 0 5}$ |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.
${ }^{2}$ Revenue, net of interest expense.

## Global Banking

Three months ended

Financial Results ${ }^{1}$

- Revenue up \$39MM to \$4.4B
- NII benefited from increased loan and deposit balances, partially offset by the impact of the firm's allocation of ALM activities, including liquidity costs, as well as loan spread compression
- Noninterest income increased, driven by improvements in leasing and treasury services, as well as a gain on the sale of a foreclosed property, partially offset by lower investment banking fees
- Provision for credit losses increased $\$ 264 \mathrm{MM}$, driven by higher energy-related charge-offs, as well as reserve builds for loan growth and energy exposure
- Noninterest expense decreased, driven by lower litigation and incentive compensation costs, partially offset by investments in client-facing professionals
- Net income down $9 \%$ to $\$ 1.4 \mathrm{~B}$, driven mostly by higher provision for credit losses

| (\$ in millions) | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE) | \$ | 2,435 | \$ | 2,346 | \$ | 2,415 |
| Noninterest income ${ }^{2}$ |  | 1,918 |  | 1,844 |  | 1,899 |
| Total revenue (FTE) ${ }^{2,3}$ |  | 4,353 |  | 4,190 |  | 4,314 |
| Provision for credit losses |  | 233 |  | 179 |  | (31) |
| Noninterest expense |  | 1,938 |  | 2,018 |  | 1,969 |
| Net income | \$ | 1,378 | \$ | 1,277 | \$ | 1,520 |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.
${ }^{2}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.
${ }^{3}$ Revenue, net of interest expense.

| Business Highlights ${ }^{1}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| - Average deposit balances grew \$15.7B, or 5\% | Average deposits | \$ | 307.8 | \$ | 296.3 | \$ | 292.1 |
|  | Average loans and leases |  | 320.3 |  | 310.0 |  | 287.0 |
| - Average loans and leases grew \$33.3B, or 12\% | Total Corp. IB fees (excl. self-led) ${ }^{2}$ |  | 1.3 |  | 1.3 |  | 1.5 |
| - Corporation-wide investment banking fees of | Global Banking IB fees ${ }^{2}$ |  | 0.7 |  | 0.8 |  | 0.8 |
| \$1.3B (excluding self-led deals) declined $17 \%$, | Business Lending revenue |  | 2.0 |  | 1.9 |  | 1.9 |
| issuance, partly offset by higher advisory fees | Global Transaction Services revenue |  | 1.6 |  | 1.6 |  | 1.6 |
|  | Efficiency ratio (FTE) ${ }^{1}$ |  | 44\% |  | 48\% |  | 46\% |
| - Ranked No. ${ }^{\text {(3) }}$ banking fees ${ }^{(T)}$ globally in net investment | Return on average allocated capital ${ }^{J}$ |  | 16\% |  | 14\% |  | 18\% |
| - Second-highest quarter in advisory fees since merger <br> - Participated in 8 of top 10 debt deals and 7 of | ${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis. <br> ${ }^{2}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities. |  |  |  |  |  |  |

## Global Markets

Three months ended

Financial Results ${ }^{1}$

- Revenue up $\$ 741 \mathrm{MM}$ to $\$ 3.1 \mathrm{~B}$; excluding net DVA ${ }^{4}$, revenue up $\$ 313 \mathrm{MM}$ to $\$ 3.3 \mathrm{~B}$, driven primarily by improved sales and trading results and a gain on an equity investment, partially offset by lower investment banking fees
- Noninterest expense increased \$232MM, due primarily to higher revenue-related expenses
- Net income of $\$ 185 \mathrm{MM}$, compared to a loss of \$75MM; excluding DVA, net income was $\$ 308 \mathrm{MM}$, compared to $\$ 316 \mathrm{MM}^{4}$

| (\$ in millions) | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE) | \$ | 1,166 | \$ | 1,135 | \$ | 1,036 |
| Noninterest income ${ }^{2}$ |  | 1,962 |  | 2,635 |  | 1,351 |
| Total revenue ${ }^{2,3}$ |  | 3,128 |  | 3,770 |  | 2,387 |
| Net DVA ${ }^{4}$ |  | (198) |  | 12 |  | (626) |
| Total revenue (excl. net DVA) (FTE) ${ }^{2,3,4(\mathrm{H})}$ |  | 3,326 |  | 3,758 |  | 3,013 |
| Provision for credit losses |  | 30 |  | 42 |  | 26 |
| Noninterest expense |  | 2,754 |  | 2,683 |  | 2,522 |
| Net income (loss) | \$ | 185 | \$ | 821 | \$ | (75) |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Revenue and net interest
income are on an FTE basis.
${ }^{2}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.
${ }_{4}^{3}$ Revenue, net of interest expense.
${ }^{4}$ Revenue excluding net DVA is a non-GAAP financial measure. In Q4-14, a funding valuation adjustment (FVA) charge of \$497MM was recorded and included in net DVA. In Q4-15, the Corporation early adopted new accounting guidance on recognition and measurement of financial instruments. See endnote H for additional information.

| Business Highlights ${ }^{1}$ | (\$ in billions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| - Sales and trading revenue up \$0.7B to \$2.4B | Average trading-related assets | \$ | 416.1 | \$ | 431.5 | \$ | 455.5 |
| - Excluding net DVA, sales and trading revenue up $11 \%$ to $\$ 2.6 B^{(H)}$ | Average loans and leases |  | 68.8 |  | 66.4 |  | 58.1 |
|  | Sales and trading revenue |  | 2.4 |  | 3.2 |  | 1.7 |
| - FICC increased $20 \%$, reflecting improvement across most products, notably in rates and credit-related products ${ }^{(H)}$ | Sales and trading revenue (excl. net DVA) ${ }^{(H)}$ |  | 2.6 |  | 3.2 |  | 2.4 |
|  | Global Markets IB fees |  | 0.5 |  | 0.5 |  | 0.7 |
| - Equities down 3\%, due to lower levels of client | Efficiency ratio (FTE) ${ }^{1}$ |  | 88\% |  | 71\% |  | 106\% |
| - No. 1 global research firm for $5^{\text {th }}$ consecutive year ${ }^{2}$ | Return on average allocated capital ${ }^{(J)}$ |  | 2\% |  | 9\% |  | $\mathrm{n} / \mathrm{m}$ |

n/m = not meaningful
${ }^{1}$ Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
${ }^{2}$ Source: Institutional Investor magazine.

## Legacy Assets and Servicing

Three months ended

## Financial Results ${ }^{1}$

- Revenue down \$50MM, driven by a decrease in NII on lower loan balances, as well as a modest decline in noninterest income, as lower servicing fees and mortgage servicing rights performance, net of hedge results, were partially offset by lower representations and warranties provision
- The benefit in the provision for credit losses was \$103MM lower, driven primarily by a slower pace of portfolio improvement
- Noninterest expense down $16 \%$ to $\$ 1.1 \mathrm{~B}$; excluding litigation, noninterest expense down $28 \%$ to $\$ 795 \mathrm{MM}$, due mostly to lower servicing costs ${ }^{(1)}$
- Number of 60+ days delinquent first mortgage loans serviced down $46 \%$ to 103,000 units
- Number of LAS employees ${ }^{3}$ declined $35 \%$ to 11,200
- Net loss declined to \$351MM from \$379MM


## All Other

| (\$ in millions) | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE) | \$ | 347 | \$ | 382 | \$ | 390 |
| Noninterest income |  | 241 |  | 458 |  | 248 |
| Total revenue (FTE) ${ }^{2}$ |  | 588 |  | 840 |  | 638 |
| Provision for credit losses |  | (10) |  | 6 |  | (113) |
| Noninterest expense |  | 1,148 |  | 1,142 |  | 1,360 |
| Litigation expense |  | 353 |  | 228 |  | 256 |
| Noninterest expense (excl. litigation) |  | 795 |  | 914 |  | 1,104 |
| Net loss | \$ | (351) |  | (196) |  | (379) |

1 Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.
2 Revenue, net of interest expense.
3 Includes other FTEs supporting LAS (contractors).

## Credit Quality

Three months ended
Highlights ${ }^{1}$

- Credit quality remained strong, improving across all consumer portfolios, while the energy sector of the commercial portfolio experienced elevated charge-offs and criticized levels
- Net charge-offs were $\$ 1.1 \mathrm{~B}$, compared to $\$ 0.9 \mathrm{~B}$
- Excluding losses associated with the August 2014 DoJ settlement, collateral valuation adjustments, and nonperforming loan sale and other recoveries, net charge-offs were $\$ 1 \mathrm{~B}$ in both Q4-15 and the year-ago quarter
- The net charge-off ratio increased to $0.51 \%$ from $0.40 \%$. Excluding the items noted above, the net charge-off ratio was $0.45 \%$ in Q4-15, compared to 0.47\%
- Provision for credit losses of $\$ 810 \mathrm{MM}$ was relatively stable compared to the third quarter of 2015 and up from the year-ago quarter due to lower consumer recoveries, a slower pace of improvement in the consumer portfolio, and higher reserve builds in the commercial portfolio, due to loan growth and energy sector exposure

| (\$ in millions) | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for credit losses | \$ | 810 | \$ | 806 | \$ | 219 |
| Net charge-offs |  | 1,144 |  | 932 |  | 879 |
| Net charge-off ratio ${ }^{2}$ |  | 0.51\% |  | 0.42\% |  | 0.40\% |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 9,836 | \$ | 10,336 | \$ | 12,629 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.10\% |  | 1.17\% |  | 1.45 |
| Allowance for loan and lease losses | \$ | 12,234 | \$ | 12,657 | \$ | 14,419 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.37\% |  | 1.44\% |  | 1.65\% |
| ${ }_{2}^{1}$ Comparisons are to the year-ago quarter unless noted. <br> ${ }^{2}$ Net charge-off ratio is calculated as annualized net charge-offs divided by average <br> 3 outstanding loans and leases during the period. <br> Nonperforming loans, leases and foreclosed properties ratio is calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period. <br> 4 Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period. |  |  |  |  |  |  |
| Note: Ratios do not include loans accounted for under the fair value option. |  |  |  |  |  |  |


| Balance Sheet (end of period) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/2015 |  | 9/30/2015 |  | 12/31/2014 |  |
| Total assets | \$ | 2,144.3 | \$ | 2,153.0 | \$ | 2,104.5 |
| Total loans and leases |  | 903.0 |  | 887.7 |  | 881.4 |
| Total deposits |  | 1,197.3 |  | 1,162.0 |  | 1,118.9 |
| Funding and Liquidity |  |  |  |  |  |  |
| Long-term debt | \$ | 236.8 | \$ | 237.3 | \$ | 243.1 |
| Global Excess Liquidity Sources ${ }^{(D)}$ |  | 504 |  | 499 |  | 439 |
| Time to required funding (months) ${ }^{(\mathrm{D})}$ |  | 39 |  | 42 |  | 39 |
| Equity |  |  |  |  |  |  |
| Tangible common shareholders' equity ${ }^{1}$ | \$ | 162,118 | \$ | 161,659 | \$ | 151,732 |
| Tangible common equity ratio ${ }^{1}$ |  | 7.8\% |  | 7.8\% |  | 7.5\% |
| Common shareholders' equity | \$ | 233,932 | \$ | 233,632 | \$ | 224,162 |
| Common equity ratio |  | 10.9\% |  | 10.9\% |  | 10.7\% |
| Per Share Data |  |  |  |  |  |  |
| Tangible book value per common share ${ }^{(F)}$ | \$ | 15.62 | \$ | 15.50 | \$ | 14.43 |
| Book value per common share |  | 22.54 |  | 22.41 |  | 21.32 |
| Common shares outstanding (in billions) |  | 10.38 |  | 10.43 |  | 10.52 |
| Regulatory Capital |  |  |  |  |  |  |
| Basel 3 Transition (as reported) ${ }^{2,3}$ |  |  |  |  |  |  |
| Common equity tier 1 (CET1) capital | \$ | 163.0 | \$ | 161.6 | \$ | 155.4 |
| Risk-weighted assets |  | 1,602 |  | 1,392 |  | 1,262 |
| Common equity tier 1 ratio |  | 10.2\% |  | 11.6\% |  | 12.3\% |
| Basel 3 Fully Phased-in ${ }^{2,4}$ |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 154.1 | \$ | 153.1 | \$ | 141.2 |
| Standardized approach |  |  |  |  |  |  |
| Risk-weighted assets | \$ | 1,426 | \$ | 1,415 | \$ | 1,415 |
| CET1 ratio |  | 10.8\% |  | 10.8\% |  | 10.0\% |
| Advanced approaches ${ }^{5}$ |  |  |  |  |  |  |
| Risk-weighted assets | \$ | 1,574 | \$ | 1,398 | \$ | 1,465 |
| CET1 ratio |  | 9.8\% |  | 11.0\% |  | 9.6\% |
| Proforma risk-weighted assets |  | n/a | \$ | 1,570 |  | n/a |
| Proforma CET1 ratio |  | n/a |  | 9.7\% |  | n/a |
| Supplementary leverage ${ }^{(\mathrm{K})}$ |  |  |  |  |  |  |
| Tier 1 capital | \$ | 175.8 | \$ | 174.6 | \$ | 160.5 |
| Bank holding company SLR |  | 6.4\% |  | 6.4\% |  | 5.9\% |
| Bank SLR |  | 6.9\% |  | 7.0\% |  | 7.0\% |

Notes:
1 Represents a non-GAAP financial measure. For reconciliation, see pages 17-19 of this press release.
2 Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and bank holding company supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For a reconciliation of CET1 to fully phased-in, see page 13 of this press release.
3 As previously disclosed, Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital and is now required to report regulatory capital under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy and was the Advanced approaches in the fourth quarter of 2015 . Prior to exiting the parallel run, we were required to report regulatory capital under the Standardized approach only.
4 With the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets in the fourth quarter of 2015. Proforma information for Q3-15 includes the impact of these modifications as if effective at September 30, 2015.
5 Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2015, BAC had not received IMM approval.

## Endnotes

A Fully taxable-equivalent (FTE) basis for the Corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 17-19 of this press release. Net interest income on a GAAP basis was $\$ 9.8$ billion, $\$ 9.5$ billion and $\$ 9.6$ billion for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively. Net interest income on an FTE basis, excluding market-related and other adjustments, represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were $\$ 0.1$ billion, ( $\$ 0.6$ ) billion and ( $\$ 0.6$ ) billion for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively. Other adjustments for the quarter ended December 31, 2015 include $\$ 0.6$ billion in negative adjustments on certain trust preferred securities. Total revenue, net of interest expense, on a GAP basis was $\$ 19.5$ billion, $\$ 20.4$ billion and $\$ 18.7$ billion for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively. Net DVA gains (losses) were (\$198) million, $\$ 12$ million and (\$626) million for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively.

B
Noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Noninterest expense on a GAAP basis was $\$ 13.9$ billion, $\$ 13.8$ billion and $\$ 14.2$ billion for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively. Litigation expense was $\$ 428$ million, $\$ 231$ million and $\$ 393$ million for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively.
C Fully phased-in estimates are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 17-19 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common equity tier 1 (CET1) capital and Tier 1 capital. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015 . As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets in the fourth quarter of 2015. Proforma information for Q3-15 includes the impact of these modifications as if effective at September 30, 2015. Basel 3 Advanced approaches estimates on a fully phased-in basis assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31,2015 , BAC had not received IMM approval.

D Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time to required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For all periods shown, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. As of December 31, 2015, this amount was $\$ 8.5 \mathrm{~B}$.
Return on average tangible common equity is a non-GAAP financial measure. For more information, refer to pages 17-19 of this press release.
Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 17-19 of this press release.
Rankings per Dealogic as of January 5, 2016 for the quarter ended December 31, 2015.
H In January 2016, the FASB issued new accounting guidance on recognition and measurement of financial instruments. The Corporation has early adopted, retrospective to January 1, 2015, the provision that requires the Corporation to present unrealized gains/losses resulting from changes in the Corporation's own credit spreads on liabilities accounted for under the fair value option (referred to as debit valuation adjustments, or DVA) in accumulated OCI. The impact of the adoption was to reclassify, as of January 1, 2015, unrealized DVA losses of $\$ 2.0 \mathrm{~B}$ pretax (\$1.2B after tax) from January 1, 2015 retained earnings to accumulated OCI. Further, pretax unrealized DVA gains of $\$ 301$ million, $\$ 301$ million and $\$ 420$ million were reclassified from other income to accumulated OCI for Q3-15, Q2-15 and Q1-15, respectively. This had the effect of reducing net income as previously reported for the aforementioned quarters by $\$ 187$ million, $\$ 186$ million and $\$ 260$ million, or approximately $\$ 0.02$ per quarter. This change is reflected in consolidated results and the Global Markets segment results. Results for 2014 were not subject to restatement under the provisions of the new accounting guidance.

Revenue for all periods included net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities; periods prior to 2015 also included unrealized DVA on structured liabilities.
Global Markets revenue, excluding net DVA, and sales and trading revenue, excluding net DVA, are non-GAAP financial measures. Net DVA losses were $\$ 198$ million and $\$ 626$ million for the three months ended December 31, 2015 and 2014, respectively. FICC net DVA losses were $\$ 190$ million and $\$ 577$ million for the three months ended December 31, 2015 and 2014, respectively. Equities net DVA losses were $\$ 8$ million and $\$ 49$ million for the three months ended December 31, 2015 and 2014.

I Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $\$ 1.1$ billion, $\$ 1.1$ billion and $\$ 1.4$ billion for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively. LAS litigation expense was $\$ 353$ million, $\$ 228$ million and $\$ 256$ million in the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively.
$J \quad$ Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 17-19 of this press release.
K The estimated supplementary leverage ratio is measured using quarter-end Tier 1 capital as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Offbalance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions. At December 31, 2015, the estimated SLR for the Bank Holding Company on a fully phased-in basis was 6.4 percent. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.

## Contact Information and Investor Conference Call Invitation



Investor Call Information

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss fourth-quarter 2015 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795 . Please dial in 10 minutes prior to the start of the call. A replay will also be available beginning at noon ET on January 19 through midnight, January 27 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

Reporters May Contact:
Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

## About Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with approximately 32 million active users and approximately 19 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) ruling or to assert other claims seeking to avoid the impact of the ACE ruling; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees,
purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower energy prices; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forwardlooking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

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## Bank of America Corporation and Subsidiaries

Selected Financial Data
(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 39,251 | \$ | 39,952 | \$ | 9,801 | \$ | 9,511 | \$ | 9,635 |
| Noninterest income |  | 43,256 |  | 44,295 |  | 9,727 |  | 10,870 |  | 9,090 |
| Total revenue, net of interest expense ${ }^{(1)}$ |  | 82,507 |  | 84,247 |  | 19,528 |  | 20,381 |  | 18,725 |
| Provision for credit losses |  | 3,161 |  | 2,275 |  | 810 |  | 806 |  | 219 |
| Noninterest expense |  | 57,192 |  | 75,117 |  | 13,871 |  | 13,808 |  | 14,196 |
| Income before income taxes |  | 22,154 |  | 6,855 |  | 4,847 |  | 5,767 |  | 4,310 |
| Income tax expense |  | 6,266 |  | 2,022 |  | 1,511 |  | 1,446 |  | 1,260 |
| Net income ${ }^{(1)}$ | \$ | 15,888 | \$ | 4,833 | \$ | 3,336 | \$ | 4,321 | \$ | 3,050 |
| Preferred stock dividends |  | 1,483 |  | 1,044 |  | 330 |  | 441 |  | 312 |
| Net income applicable to common shareholders ${ }^{(1)}$ | \$ | 14,405 | \$ | 3,789 | \$ | 3,006 | \$ | 3,880 | \$ | 2,738 |
|  |  |  |  |  |  |  |  |  |  |  |
| Common shares issued |  | 4,054 |  | 25,866 |  | 71 |  | 36 |  | 648 |
| Average common shares issued and outstanding |  | 462,282 |  | 527,818 |  | 399,422 |  | 10,444,291 |  | 516,334 |
| Average diluted common shares issued and outstanding |  | 213,992 |  | 584,535 |  | 153,169 |  | 11,197,203 |  | ,273,773 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities | \$ | 390,884 | \$ | 351,702 | \$ | 399,423 |  | 394,420 | \$ | 371,014 |
| Total loans and leases |  | 882,183 |  | 903,901 |  | 891,861 |  | 882,841 |  | 884,733 |
| Total earning assets |  | 830,342 |  | 1,814,930 |  | 852,958 |  | 1,847,396 |  | 802,121 |
| Total assets |  | ,160,141 |  | 145,590 |  | 180,472 |  | 2,168,993 |  | ,137,551 |
| Total deposits |  | 155,860 |  | 124,207 |  | 186,051 |  | 1,159,231 |  | 122,514 |
| Common shareholders' equity |  | 230,182 |  | 223,072 |  | 234,851 |  | 231,620 |  | 224,479 |
| Total shareholders' equity |  | 251,990 |  | 238,482 |  | 257,125 |  | 253,893 |  | 243,454 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets ${ }^{(1)}$ |  | 0.74\% |  | 0.23\% |  | 0.61\% |  | 0.79\% |  | 0.57\% |
| Return on average tangible common shareholders' equity ${ }^{(1,2)}$ |  | 9.11 |  | 2.52 |  | 7.32 |  | 9.65 |  | 7.15 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |
| Earnings ${ }^{(1)}$ | \$ | 1.38 | \$ | 0.36 | \$ | 0.29 | \$ | 0.37 | \$ | 0.26 |
| Diluted earnings ${ }^{(1)}$ |  | 1.31 |  | 0.36 |  | 0.28 |  | 0.35 |  | 0.25 |
| Dividends paid |  | 0.20 |  | 0.12 |  | 0.05 |  | 0.05 |  | 0.05 |
| Book value |  | 22.54 |  | 21.32 |  | 22.54 |  | 22.41 |  | 21.32 |
| Tangible book value ${ }^{(2)}$ |  | 15.62 |  | 14.43 |  | 15.62 |  | 15.50 |  | 14.43 |
|  |  |  |  |  |  | mber 31 <br> 2015 |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\text { ember } 31$ $2014$ |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities |  |  |  |  | \$ | 407,005 |  | 391,651 | \$ | 380,461 |
| Total loans and leases |  |  |  |  |  | 903,001 |  | 887,689 |  | 881,391 |
| Total earning assets |  |  |  |  |  | 811,998 |  | 1,826,310 |  | 768,431 |
| Total assets |  |  |  |  |  | 144,316 |  | 2,153,006 |  | ,104,534 |
| Total deposits |  |  |  |  |  | 197,259 |  | 1,162,009 |  | 1,18,936 |
| Common shareholders' equity |  |  |  |  |  | 233,932 |  | 233,632 |  | 224,162 |
| Total shareholders' equity |  |  |  |  |  | 256,205 |  | 255,905 |  | 243,471 |
| Common shares issued and outstanding |  |  |  |  |  | 380,265 |  | 10,427,305 |  | ,516,542 |
| Credit Quality | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  |  |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Total net charge-offs | \$ | 4,338 | \$ | 4,383 | \$ | 1,144 | \$ | 932 | \$ | 879 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(3)}$ |  | 0.50\% |  | 0.49\% |  | 0.51\% |  | 0.42\% |  | 0.40\% |
| Provision for credit losses | \$ | 3,161 | \$ | 2,275 | \$ | 810 | \$ | 806 | \$ | 219 |
|  |  |  |  |  | $\begin{gathered} \text { December } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(4)}$ |  |  |  |  | \$ | 9,836 | \$ | 10,336 | \$ | 12,629 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(3)}$ |  |  |  |  |  | 1.10\% |  | 1.17\% |  | 1.45\% |
| Allowance for loan and lease losses |  |  |  |  | \$ | 12,234 | \$ | 12,657 | \$ | 14,419 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(3)}$ |  |  |  |  |  | 1.37\% |  | 1.44\% |  | 1.65\% |

[^1]Page 13

## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

(Dollars in millions)

| Capital Management | Basel 3 Transition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(5,6,7)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 163,026 | \$ | 161,649 | \$ | 155,361 |
| Common equity tier 1 capital ratio |  | 10.2\% |  | 11.6\% |  | 12.3\% |
| Tier 1 leverage ratio |  | 8.6 |  | 8.5 |  | 8.2 |
|  |  |  |  |  |  |  |
| Tangible equity ratio ${ }^{(8)}$ |  | 8.9 |  | 8.8 |  | 8.4 |
| Tangible common equity ratio ${ }^{(8)}$ |  | 7.8 |  | 7.8 |  | 7.5 |
| $\underline{\text { Regulatory Capital Reconciliations }}{ }^{(5,7,9)}$ |  | $\begin{aligned} & \text { ecember } 31 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { ptember } 30 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { ecember } 31 \\ & 2014 \end{aligned}$ |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(6)}$ | \$ | 163,026 | \$ | 161,649 | \$ | 155,361 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,151)$ |  | $(5,554)$ |  | $(8,905)$ |
| Accumulated OCI phased in during transition |  | $(1,917)$ |  | $(1,018)$ |  | $(1,592)$ |
| Intangibles phased in during transition |  | $(1,559)$ |  | $(1,654)$ |  | $(2,556)$ |
| Defined benefit pension fund assets phased in during transition |  | (568) |  | (470) |  | (599) |
| DVA related to liabilities and derivatives phased in during transition |  | 307 |  | 228 |  | 925 |
| Other adjustments and deductions phased in during transition |  | (54) |  | (92) |  | $(1,417)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 154,084 | \$ | 153,089 | \$ | 141,217 |
|  |  |  |  |  |  |  |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| Basel 3 Standardized approach risk-weighted assets as reported ${ }^{(6)}$ | \$ | 1,401,849 | \$ | 1,391,672 | \$ | 1,261,544 |
| Changes in risk-weighted assets from reported to fully phased-in |  | 24,088 |  | 22,989 |  | 153,722 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | \$ | 1,425,937 | \$ | 1,414,661 |  | 1,415,266 |
|  |  |  |  |  |  |  |
| Basel 3 Advanced approaches risk-weighted assets as reported | \$ | 1,602,070 |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |
| Changes in risk-weighted assets from reported to fully phased-in |  | $(27,690)$ |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ${ }^{(10)}$ | \$ | 1,574,380 | \$ | 1,397,504 |  | 1,465,479 |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach common equity tier 1 (transition) ${ }^{(6)}$ |  | 11.6\% |  | 11.6\% |  | 12.3\% |
| Basel 3 Advanced approaches common equity tier 1 (transition) |  | 10.2 |  | n/a |  | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) |  | 10.8 |  | 10.8 |  | 10.0 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) ${ }^{(10)}$ |  | 9.8 |  | 11.0 |  | 9.6 |

${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9 .

 GAAP Financial Measures on pages 17-19.
${ }^{(3)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.


 removed from the purchased credit-impaired portfolio prior to January 1, 2010.
${ }^{\text {(5) }}$ Regulatory capital ratios are preliminary.
 and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.


 Standardized approach only.


 Measures on pages 17-19.
${ }^{(9)}$ Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
 (IMM). As of December 31, 2015, the Corporation had not received IMM approval.
$\mathrm{n} / \mathrm{a}=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

(Dollars in millions)

|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,792 | \$ | 4,443 | \$ | 4,353 | \$ | 3,128 | \$ | 588 | \$ | (545) |
| Provision for credit losses |  | 654 |  | 15 |  | 233 |  | 30 |  | (10) |  | (112) |
| Noninterest expense |  | 4,343 |  | 3,478 |  | 1,938 |  | 2,754 |  | 1,148 |  | 210 |
| Net income (loss) |  | 1,799 |  | 614 |  | 1,378 |  | 185 |  | (351) |  | (289) |
| Return on average allocated capital ${ }^{(2)}$ |  | 25\% |  | 20\% |  | 16\% |  | 2\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 211,126 | \$ | 135,839 | \$ | 320,290 | \$ | 68,835 | \$ | 27,223 | \$ | 128,548 |
| Total deposits |  | 557,319 |  | 251,306 |  | 307,806 |  | 37,454 |  | n/m |  | 22,916 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 137,847 | \$ | 325,677 | \$ | 73,208 | \$ | 26,521 | \$ | 125,343 |
| Total deposits |  | 572,739 |  | 260,893 |  | 296,162 |  | 37,276 |  | n/m |  | 22,898 |


|  | Third Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy <br> Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1,3)}$ | \$ | 7,832 | \$ | 4,468 | \$ | 4,190 | \$ | 3,770 | \$ | 840 | \$ | (488) |
| Provision for credit losses |  | 648 |  | (2) |  | 179 |  | 42 |  | 6 |  | (67) |
| Noninterest expense |  | 4,435 |  | 3,446 |  | 2,018 |  | 2,683 |  | 1,142 |  | 84 |
| Net income (loss) ${ }^{(3)}$ |  | 1,759 |  | 656 |  | 1,277 |  | 821 |  | (196) |  | 4 |
| Return on average allocated capital ${ }^{(2)}$ |  | 24\% |  | 22 \% |  | 14\% |  | 9\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 206,337 | \$ | 133,168 | \$ | 310,043 | \$ | 66,392 | \$ | 29,074 | \$ | 137,827 |
| Total deposits |  | 548,897 |  | 243,980 |  | 296,321 |  | 37,050 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,603 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 208,981 | \$ | 134,630 | \$ | 315,224 | \$ | 70,159 | \$ | 27,982 | \$ | 130,713 |
| Total deposits |  | 551,541 |  | 246,172 |  | 297,644 |  | 36,019 |  | $\mathrm{n} / \mathrm{m}$ |  | 21,769 |
|  | Fourth Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Consumer Banking |  | GWIM |  | Global Banking |  | lobal arkets |  | gacy ets \& icing |  | All <br> Other |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,759 | \$ | 4,603 | \$ | 4,314 | \$ | 2,387 | \$ | 638 | \$ | (746) |
| Provision for credit losses |  | 653 |  | 14 |  | (31) |  | 26 |  | (113) |  | (330) |
| Noninterest expense |  | 4,419 |  | 3,442 |  | 1,969 |  | 2,522 |  | 1,360 |  | 484 |
| Net income (loss) |  | 1,654 |  | 705 |  | 1,520 |  | (75) |  | (379) |  | (375) |
| Return on average allocated capital ${ }^{(2)}$ |  | 22\% |  | 23 \% |  | 18\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,215 | \$ | 123,544 | \$ | 287,003 | \$ | 58,108 | \$ | 33,772 | \$ | 183,091 |
| Total deposits |  | 517,581 |  | 238,835 |  | 292,096 |  | 40,941 |  | n/m |  | 22,162 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total deposits |  | 524,415 |  | 245,391 |  | 279,792 |  | 40,746 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,240 |

[^2]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Annual Results by Business Segment

(Dollars in millions)

|  | Year Ended December 31, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1,2)}$ | \$ | 30,618 | \$ | 18,001 | \$ | 16,919 | \$ | 15,067 | \$ | 3,430 | \$ | (619) |
| Provision for credit losses |  | 2,524 |  | 51 |  | 685 |  | 99 |  | 144 |  | (342) |
| Noninterest expense |  | 17,485 |  | 13,843 |  | 7,888 |  | 11,310 |  | 4,451 |  | 2,215 |
| Net income (loss) ${ }^{(1)}$ |  | 6,739 |  | 2,609 |  | 5,273 |  | 2,496 |  | (740) |  | (489) |
| Return on average allocated capital ${ }^{(3)}$ |  | 23\% |  | 22\% |  | 15\% |  | 7\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,723 | \$ | 131,383 | \$ | 305,220 | \$ | 63,572 | \$ | 29,885 | \$ | 147,400 |
| Total deposits |  | 545,839 |  | 244,725 |  | 294,733 |  | 38,470 |  | n/m |  | 21,862 |
| Allocated capital ${ }^{(3)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 137,847 | \$ | 325,677 | \$ | 73,208 | \$ | 26,521 | \$ | 125,343 |
| Total deposits |  | 572,739 |  | 260,893 |  | 296,162 |  | 37,276 |  | n/m |  | 22,898 |
|  | Year Ended December 31, 2014 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | onsumer <br> Banking |  | GWIM |  | Global Banking |  | Global arkets |  | gacy sets \& vicing |  | All <br> Other |
| Total revenue, net of interest expense (FTE basis) ${ }^{(2)}$ | \$ | 30,809 | \$ | 18,404 | \$ | 17,607 | \$ | 16,188 | \$ | 2,676 | \$ | (568) |
| Provision for credit losses |  | 2,680 |  | 14 |  | 322 |  | 110 |  | 127 |  | (978) |
| Noninterest expense |  | 17,865 |  | 13,654 |  | 8,170 |  | 11,862 |  | 20,633 |  | 2,933 |
| Net income (loss) |  | 6,436 |  | 2,969 |  | 5,769 |  | 2,705 |  | $(13,110)$ |  | 64 |
| Return on average allocated capital ${ }^{(3)}$ |  | $21 \%$ |  | $25 \%$ |  | 17\% |  | 8\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,115 | \$ | 119,775 | \$ | 286,484 | \$ | 62,073 | \$ | 35,941 | \$ | 202,513 |
| Total deposits |  | 512,820 |  | 240,242 |  | 288,010 |  | 40,813 |  | $\mathrm{n} / \mathrm{m}$ |  | 30,834 |
| Allocated capital ${ }^{(3)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total deposits |  | 524,415 |  | 245,391 |  | 279,792 |  | 40,746 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,240 |

[^3]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Supplemental Financial Data

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 40,160 | \$ | 40,821 | \$ | 10,032 | \$ | 9,742 | \$ | 9,865 |
| Total revenue, net of interest expense ${ }^{(2)}$ |  | 83,416 |  | 85,116 |  | 19,759 |  | 20,612 |  | 18,955 |
| Net interest yield |  | 2.20\% |  | 2.25\% |  | 2.16\% |  | 2.10\% |  | 2.18\% |
| Efficiency ratio ${ }^{(2)}$ |  | 68.56 |  | 88.25 |  | 70.20 |  | 66.99 |  | 74.90 |
| Other Data |  |  |  |  |  | mber 31 <br> 2015 |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Pecember } 31 \\ 2014 \end{gathered}$ |
| Number of financial centers - U.S. |  |  |  |  |  | 4,726 |  | 4,741 |  | 4,855 |
| Number of branded ATMs - U.S. |  |  |  |  |  | 16,038 |  | 16,062 |  | 15,834 |
| Ending full-time equivalent employees |  |  |  |  |  | 213,280 |  | 215,193 |  | 223,715 |

 accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 17-19
${ }^{(2)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9 .

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 18-19 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years ended December 31, 2015 and 2014, and the three months ended December 31, 2015, September 30, 2015 and December 31, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | ThirdQuarter2015 |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 39,251 | \$ | 39,952 | \$ | 9,801 | \$ | 9,511 | \$ | 9,635 |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 230 |
| Net interest income on a fully taxable-equivalent basis | \$ | 40,160 | \$ | 40,821 | \$ | 10,032 | \$ | 9,742 | \$ | 9,865 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense ${ }^{(1)}$ | \$ | 82,507 | \$ | 84,247 | \$ | 19,528 | \$ | 20,381 | \$ | 18,725 |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 230 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 83,416 | \$ | 85,116 | \$ | 19,759 | \$ | 20,612 | \$ | 18,955 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Income tax expense ${ }^{(1)}$ | \$ | 6,266 | \$ | 2,022 | \$ | 1,511 | \$ | 1,446 | \$ | 1,260 |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 230 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 7,175 | \$ | 2,891 | \$ | 1,742 | \$ | 1,677 | \$ | 1,490 |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 230,182 | \$ | 223,072 | \$ | 234,851 | \$ | 231,620 | \$ | 224,479 |
| Goodwill |  | $(69,772)$ |  | $(69,809)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,782)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,201)$ |  | $(5,109)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,747)$ |
| Related deferred tax liabilities |  | 1,852 |  | 2,090 |  | 1,753 |  | 1,811 |  | 2,019 |
| Tangible common shareholders' equity | \$ | 158,061 | \$ | 150,244 | \$ | 162,955 | \$ | 159,558 | \$ | 151,969 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 251,990 | \$ | 238,482 | \$ | 257,125 | \$ | 253,893 | \$ | 243,454 |
| Goodwill |  | $(69,772)$ |  | $(69,809)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,782)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,201)$ |  | $(5,109)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,747)$ |
| Related deferred tax liabilities |  | 1,852 |  | 2,090 |  | 1,753 |  | 1,811 |  | 2,019 |
| Tangible shareholders' equity | \$ | 179,869 | \$ | 165,654 | \$ | 185,229 | \$ | 181,831 | \$ | 170,944 |

${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9 .

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 233,932 | \$ | 224,162 | \$ | 233,932 | \$ | 233,632 | \$ | 224,162 |
| Goodwill |  | $(69,761)$ |  | $(69,777)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,768)$ |  | $(4,612)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,612)$ |
| Related deferred tax liabilities |  | 1,716 |  | 1,960 |  | 1,716 |  | 1,762 |  | 1,960 |
| Tangible common shareholders' equity | \$ | 162,119 | \$ | 151,733 | \$ | 162,119 | \$ | 161,660 | \$ | 151,733 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 256,205 | \$ | 243,471 | \$ | 256,205 | \$ | 255,905 | \$ | 243,471 |
| Goodwill |  | $(69,761)$ |  | $(69,777)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,768)$ |  | $(4,612)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,612)$ |
| Related deferred tax liabilities |  | 1,716 |  | 1,960 |  | 1,716 |  | 1,762 |  | 1,960 |
| Tangible shareholders' equity | \$ | 184,392 | \$ | 171,042 | \$ | 184,392 | \$ | 183,933 | \$ | 171,042 |
| $\underline{\text { Reconciliation of period-end assets to period-end tangible assets }}$ |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,144,316 | \$ | 2,104,534 | \$ | 2,144,316 | \$ | 2,153,006 | \$ | 2,104,534 |
| Goodwill |  | $(69,761)$ |  | $(69,777)$ |  | $(69,761)$ |  | $(69,761)$ |  | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,768)$ |  | $(4,612)$ |  | $(3,768)$ |  | $(3,973)$ |  | $(4,612)$ |
| Related deferred tax liabilities |  | 1,716 |  | 1,960 |  | 1,716 |  | 1,762 |  | 1,960 |
| Tangible assets | \$ | 2,072,503 | \$ | 2,032,105 | \$ | 2,072,503 | \$ | 2,081,034 | \$ | 2,032,105 |
| Book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 233,932 | \$ | 224,162 | \$ | 233,932 | \$ | 233,632 | \$ | 224,162 |
| Ending common shares issued and outstanding |  | 10,380,265 |  | 10,516,542 |  | 10,380,265 |  | 10,427,305 |  | 10,516,542 |
| Book value per share of common stock | \$ | 22.54 | \$ | 21.32 | \$ | 22.54 | \$ | 22.41 | \$ | 21.32 |
| Tangible book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Tangible common shareholders' equity | \$ | 162,119 | \$ | 151,733 | \$ | 162,119 | \$ | 161,660 | \$ | 151,733 |
| Ending common shares issued and outstanding |  | 10,380,265 |  | 0,516,542 |  | 10,380,265 |  | 10,427,305 |  | 10,516,542 |
| Tangible book value per share of common stock | \$ | 15.62 | \$ | 14.43 | \$ | 15.62 | \$ | 15.50 | \$ | 14.43 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }}{ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 6,739 | \$ | 6,436 | \$ | 1,799 | \$ | 1,759 | \$ | 1,654 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 4 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 6,743 | \$ | 6,440 | \$ | 1,800 | \$ | 1,760 | \$ | 1,655 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,319 | \$ | 60,398 | \$ | 59,296 | \$ | 59,305 | \$ | 60,367 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,319)$ |  | $(30,398)$ |  | $(30,296)$ |  | $(30,305)$ |  | 30,367) |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,609 | \$ | 2,969 | \$ | 614 | \$ | 656 | \$ | 705 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 11 |  | 13 |  | 2 |  | 3 |  | 3 |
| Adjusted net income | \$ | 2,620 | \$ | 2,982 | \$ | 616 | \$ | 659 | \$ | 708 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,130 | \$ | 22,214 | \$ | 22,115 | \$ | 22,132 | \$ | 22,186 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,130)$ |  | $(10,214)$ |  | $(10,115)$ |  | $(10,132)$ |  | 10,186) |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 5,273 | \$ | 5,769 | \$ | 1,378 | \$ | 1,277 | \$ | 1,520 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 2 |  | 1 |  | - |  | - |
| Adjusted net income | \$ | 5,274 | \$ | 5,771 | \$ | 1,379 | \$ | 1,277 | \$ | 1,520 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,935 | \$ | 57,429 | \$ | 58,938 | \$ | 58,947 | \$ | 57,420 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,935)$ |  | $(23,929)$ |  | $(23,938)$ |  | $(23,947)$ |  | 23,920) |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) ${ }^{(4)}$ | \$ | 2,496 | \$ | 2,705 | \$ | 185 | \$ | 821 | \$ | (75) |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 10 |  | 9 |  | 2 |  | 4 |  | 2 |
| Adjusted net income (loss) | \$ | 2,506 | \$ | 2,714 | \$ | 187 | \$ | 825 | \$ | (73) |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,392 | \$ | 39,394 | \$ | 40,355 | \$ | 40,351 | \$ | 39,395 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,392)$ |  | $(5,394)$ |  | $(5,355)$ |  | $(5,351)$ |  | $(5,395)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 |

[^4]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America



## Supplemental Information Fourth Quarter 2015

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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## Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 39,251 | \$ | 39,952 |  | \$ 9,801 | \$ | 9,511 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 |
| Noninterest income |  | 43,256 |  | 44,295 |  | 9,727 |  | 10,870 |  | 11,328 |  | 11,331 |  | 9,090 |
| Total revenue, net of interest expense |  | 82,507 |  | 84,247 |  | 19,528 |  | 20,381 |  | 21,816 |  | 20,782 |  | 18,725 |
| Provision for credit losses |  | 3,161 |  | 2,275 |  | 810 |  | 806 |  | 780 |  | 765 |  | 219 |
| Noninterest expense |  | 57,192 |  | 75,117 |  | 13,871 |  | 13,808 |  | 13,818 |  | 15,695 |  | 14,196 |
| Income tax expense |  | 6,266 |  | 2,022 |  | 1,511 |  | 1,446 |  | 2,084 |  | 1,225 |  | 1,260 |
| Net income |  | 15,888 |  | 4,833 |  | 3,336 |  | 4,321 |  | 5,134 |  | 3,097 |  | 3,050 |
| Preferred stock dividends |  | 1,483 |  | 1,044 |  | 330 |  | 441 |  | 330 |  | 382 |  | 312 |
| Net income applicable to common shareholders |  | 14,405 |  | 3,789 |  | 3,006 |  | 3,880 |  | 4,804 |  | 2,715 |  | 2,738 |
| Diluted earnings per common share |  | 1.31 |  | 0.36 |  | 0.28 |  | 0.35 |  | 0.43 |  | 0.25 |  | 0.25 |
| Average diluted common shares issued and outstanding |  | ,213,992 |  | ,584,535 |  | 11,153,169 |  | ,197,203 |  | ,238,060 |  | ,266,511 |  | 1,273,773 |
| Dividends paid per common share | \$ | 0.20 | \$ | 0.12 | \$ | \$ 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.74\% |  | 0.23\% |  | 0.61\% |  | 0.79\% |  | 0.96\% |  | 0.59\% |  | 0.57\% |
| Return on average common shareholders' equity |  | 6.26 |  | 1.70 |  | 5.08 |  | 6.65 |  | 8.42 |  | 4.88 |  | 4.84 |
| Return on average tangible common shareholders' equity ${ }^{(1)}$ |  | 9.11 |  | 2.52 |  | 7.32 |  | 9.65 |  | 12.31 |  | 7.19 |  | 7.15 |
| Return on average tangible shareholders' equity ${ }^{(1)}$ |  | 8.83 |  | 2.92 |  | 7.15 |  | 9.43 |  | 11.51 |  | 7.24 |  | 7.08 |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 22.54 | \$ | 21.32 |  | \$ 22.54 | \$ | 22.41 | \$ | 21.91 | \$ | 21.66 | \$ | 21.32 |
| Tangible book value per share of common stock ${ }^{(1)}$ |  | 15.62 |  | 14.43 |  | 15.62 |  | 15.50 |  | 15.02 |  | 14.79 |  | 14.43 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 16.83 | \$ | 17.89 |  | \$ 16.83 | \$ | 15.58 | \$ | 17.02 | \$ | 15.39 | \$ | 17.89 |
| High closing price for the period |  | 18.45 |  | 18.13 |  | 17.95 |  | 18.45 |  | 17.67 |  | 17.90 |  | 18.13 |
| Low closing price for the period |  | 15.15 |  | 14.51 |  | 15.38 |  | 15.26 |  | 15.41 |  | 15.15 |  | 15.76 |
| Market capitalization |  | 174,700 |  | 188,141 |  | 174,700 |  | 162,457 |  | 178,231 |  | 161,909 |  | 188,141 |
| Number of financial centers - U.S. |  | 4,726 |  | 4,855 |  | 4,726 |  | 4,741 |  | 4,789 |  | 4,835 |  | 4,855 |
| Number of branded ATMs - U.S. |  | 16,038 |  | 15,834 |  | 16,038 |  | 16,062 |  | 15,992 |  | 15,903 |  | 15,834 |
| Full-time equivalent employees |  | 213,280 |  | 223,715 |  | 213,280 |  | 215,193 |  | 216,679 |  | 219,658 |  | 223,715 |

${ }^{(1)}$ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See ExhibitA: Non-GAAPReconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

## New Accounting Guidance on Recognition and Measurement of Financial Instruments

In January 2016, the FASB issued new accounting guidance on recognition and measurement of financial instruments. The Corporation has early adopted, retrospective to January 1, 2015, the provision that requires the Corporation to present unrealized gains/losses resulting from changes in the Corporation's own credit spreads on liabilities accounted for under the fair value option (referred to as debit valuation adjustments, or DVA) in accumulated OCI. The impact of the adoption was to reclassify, as of January 1, 2015, unrealized DVA losses of $\$ 2.0$ billion pre-tax ( $\$ 1.2$ billion after tax) from January 1, 2015 retained earnings to accumulated OCI. Further, pre-tax unrealized DVA gains of $\$ 301$ million, $\$ 301$ million and $\$ 420$ million were reclassified from other income to accumulated OCI for the three months ended September 30, 2015, June 30, 2015 and March 31, 2015, respectively. This had the effect of reducing net income as previously reported for the aforementioned quarters by $\$ 187$ million, $\$ 186$ million and $\$ 260$ million, or approximately $\$ 0.02$ per quarter. This change is reflected in consolidated results and the Global Markets segment results. Results for 2014 were not subject to restatement under the provisions of the new accounting guidance.

[^5]
## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 40,160 | \$ | 40,821 | \$ | 10,032 | \$ | 9,742 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 |
| Total revenue, net of interest expense ${ }^{(2)}$ |  | 83,416 |  | 85,116 |  | 19,759 |  | 20,612 |  | 22,044 |  | 21,001 |  | 18,955 |
| Net interest yield |  | 2.20\% |  | 2.25\% |  | 2.16\% |  | 2.10\% |  | 2.37\% |  | 2.17\% |  | 2.18\% |
| Efficiency ratio ${ }^{(2)}$ |  | 68.56 |  | 88.25 |  | 70.20 |  | 66.99 |  | 62.69 |  | 74.73 |  | 74.90 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
${ }^{(2)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Income

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second <br> Quarter <br> 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 32,070 | \$ | 34,307 | \$ | 8,051 | \$ | 8,005 | \$ | 7,978 | \$ | 8,036 | \$ | 8,377 |
| Debt securities |  | 9,319 |  | 8,021 |  | 2,523 |  | 1,839 |  | 3,070 |  | 1,887 |  | 1,675 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 988 |  | 1,039 |  | 214 |  | 275 |  | 268 |  | 231 |  | 238 |
| Trading account assets |  | 4,397 |  | 4,561 |  | 1,106 |  | 1,134 |  | 1,074 |  | 1,083 |  | 1,098 |
| Other interest income |  | 3,026 |  | 2,958 |  | 804 |  | 754 |  | 742 |  | 726 |  | 764 |
| Total interest income |  | 49,800 |  | 50,886 |  | 12,698 |  | 12,007 |  | 13,132 |  | 11,963 |  | 12,152 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 861 |  | 1,080 |  | 211 |  | 214 |  | 216 |  | 220 |  | 237 |
| Short-term borrowings |  | 2,387 |  | 2,578 |  | 519 |  | 597 |  | 686 |  | 585 |  | 615 |
| Trading account liabilities |  | 1,343 |  | 1,576 |  | 272 |  | 342 |  | 335 |  | 394 |  | 351 |
| Long-term debt |  | 5,958 |  | 5,700 |  | 1,895 |  | 1,343 |  | 1,407 |  | 1,313 |  | 1,314 |
| Total interest expense |  | 10,549 |  | 10,934 |  | 2,897 |  | 2,496 |  | 2,644 |  | 2,512 |  | 2,517 |
| Net interest income |  | 39,251 |  | 39,952 |  | 9,801 |  | 9,511 |  | 10,488 |  | 9,451 |  | 9,635 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 5,959 |  | 5,944 |  | 1,578 |  | 1,510 |  | 1,477 |  | 1,394 |  | 1,610 |
| Service charges |  | 7,381 |  | 7,443 |  | 1,862 |  | 1,898 |  | 1,857 |  | 1,764 |  | 1,844 |
| Investment and brokerage services |  | 13,337 |  | 13,284 |  | 3,236 |  | 3,336 |  | 3,387 |  | 3,378 |  | 3,397 |
| Investment banking income |  | 5,572 |  | 6,065 |  | 1,272 |  | 1,287 |  | 1,526 |  | 1,487 |  | 1,541 |
| Equity investment income (loss) |  | 261 |  | 1,130 |  | 177 |  | (31) |  | 88 |  | 27 |  | (20) |
| Trading account profits |  | 6,473 |  | 6,309 |  | 963 |  | 1,616 |  | 1,647 |  | 2,247 |  | 111 |
| Mortgage banking income |  | 2,364 |  | 1,563 |  | 262 |  | 407 |  | 1,001 |  | 694 |  | 352 |
| Gains on sales of debt securities |  | 1,091 |  | 1,354 |  | 270 |  | 385 |  | 168 |  | 268 |  | 163 |
| Other income |  | 818 |  | 1,203 |  | 107 |  | 462 |  | 177 |  | 72 |  | 92 |
| Total noninterest income |  | 43,256 |  | 44,295 |  | 9,727 |  | 10,870 |  | 11,328 |  | 11,331 |  | 9,090 |
| Total revenue, net of interest expense |  | 82,507 |  | 84,247 |  | 19,528 |  | 20,381 |  | 21,816 |  | 20,782 |  | 18,725 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 3,161 |  | 2,275 |  | 810 |  | 806 |  | 780 |  | 765 |  | 219 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 32,868 |  | 33,787 |  | 7,535 |  | 7,829 |  | 7,890 |  | 9,614 |  | 7,693 |
| Occupancy |  | 4,093 |  | 4,260 |  | 1,011 |  | 1,028 |  | 1,027 |  | 1,027 |  | 996 |
| Equipment |  | 2,039 |  | 2,125 |  | 528 |  | 499 |  | 500 |  | 512 |  | 531 |
| Marketing |  | 1,811 |  | 1,829 |  | 481 |  | 445 |  | 445 |  | 440 |  | 491 |
| Professional fees |  | 2,264 |  | 2,472 |  | 676 |  | 673 |  | 494 |  | 421 |  | 677 |
| Amortization of intangibles |  | 834 |  | 936 |  | 202 |  | 207 |  | 212 |  | 213 |  | 228 |
| Data processing |  | 3,115 |  | 3,144 |  | 817 |  | 731 |  | 715 |  | 852 |  | 796 |
| Telecommunications |  | 823 |  | 1,259 |  | 240 |  | 210 |  | 202 |  | 171 |  | 254 |
| Other general operating |  | 9,345 |  | 25,305 |  | 2,381 |  | 2,186 |  | 2,333 |  | 2,445 |  | 2,530 |
| Total noninterest expense |  | 57,192 |  | 75,117 |  | 13,871 |  | 13,808 |  | 13,818 |  | 15,695 |  | 14,196 |
| Income before income taxes |  | 22,154 |  | 6,855 |  | 4,847 |  | 5,767 |  | 7,218 |  | 4,322 |  | 4,310 |
| Income tax expense |  | 6,266 |  | 2,022 |  | 1,511 |  | 1,446 |  | 2,084 |  | 1,225 |  | 1,260 |
| Net income | \$ | 15,888 | \$ | 4,833 | \$ | 3,336 | \$ | 4,321 | \$ | 5,134 | \$ | 3,097 | \$ | 3,050 |
| Preferred stock dividends |  | 1,483 |  | 1,044 |  | 330 |  | 441 |  | 330 |  | 382 |  | 312 |
| Net income applicable to common shareholders | \$ | 14,405 | \$ | 3,789 | \$ | 3,006 | \$ | 3,880 | \$ | 4,804 | \$ | 2,715 | \$ | 2,738 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 1.38 | \$ | 0.36 | \$ | 0.29 | \$ | 0.37 | \$ | 0.46 | \$ | 0.26 | \$ | 0.26 |
| Diluted earnings |  | 1.31 |  | 0.36 |  | 0.28 |  | 0.35 |  | 0.43 |  | 0.25 |  | 0.25 |
| Dividends paid |  | 0.20 |  | 0.12 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |
| Average common shares issued and outstanding |  | 0,462,282 |  | 0,527,818 |  | 39,422 |  | 44,291 |  | 88,137 |  | 18,790 |  | 16,334 |
| Average diluted common shares issued and outstanding |  | 1,213,992 |  | 0,584,535 |  | 53,169 |  | 97,203 |  | 38,060 |  | 266,511 |  | 73,773 |

[^6]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | SecondQuarter2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net income ${ }^{(1)}$ | \$ | 15,888 | \$ | 4,833 | \$ | 3,336 | \$ | 4,321 | \$ | 5,134 | \$ | 3,097 | \$ | 3,050 |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | $(1,598)$ |  | 4,621 |  | $(1,815)$ |  | 1,418 |  | $(2,537)$ |  | 1,336 |  | 2,021 |
| Net change in derivatives |  | 584 |  | 616 |  | 168 |  | 127 |  | 246 |  | 43 |  | 205 |
| Employee benefit plan adjustments |  | 394 |  | (943) |  | 317 |  | 27 |  | 25 |  | 25 |  | $(1,007)$ |
| Net change in foreign currency translation adjustments |  | (123) |  | (157) |  | (39) |  | (76) |  | 43 |  | (51) |  | (24) |
| Net change in certain debit valuation adjustments ${ }^{(1)}$ |  | 615 |  | - |  | (18) |  | 187 |  | 186 |  | 260 |  | - |
| Other comprehensive income (loss) |  | (128) |  | 4,137 |  | $(1,387)$ |  | 1,683 |  | $(2,037)$ |  | 1,613 |  | 1,195 |
| Comprehensive income | \$ | 15,760 | \$ | 8,970 | \$ | 1,949 | \$ | 6,004 | \$ | 3,097 | \$ | 4,710 | \$ | 4,245 |

[^7]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 31,265 | \$ | 27,886 | \$ | 33,118 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 128,088 |  | 142,540 |  | 105,471 |
| Cash and cash equivalents |  | 159,353 |  | 170,426 |  | 138,589 |
| Time deposits placed and other short-term investments |  | 7,744 |  | 6,485 |  | 7,510 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 192,482 |  | 206,681 |  | 191,823 |
| Trading account assets |  | 176,527 |  | 180,018 |  | 191,785 |
| Derivative assets |  | 49,990 |  | 55,226 |  | 52,682 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 322,380 |  | 325,078 |  | 320,695 |
| Held-to-maturity, at cost |  | 84,625 |  | 66,573 |  | 59,766 |
| Total debt securities |  | 407,005 |  | 391,651 |  | 380,461 |
| Loans and leases |  | 903,001 |  | 887,689 |  | 881,391 |
| Allowance for loan and lease losses |  | $(12,234)$ |  | $(12,657)$ |  | $(14,419)$ |
| Loans and leases, net of allowance |  | 890,767 |  | 875,032 |  | 866,972 |
| Premises and equipment, net |  | 9,485 |  | 9,554 |  | 10,049 |
| Mortgage servicing rights |  | 3,087 |  | 3,043 |  | 3,530 |
| Goodwill |  | 69,761 |  | 69,761 |  | 69,777 |
| Intangible assets |  | 3,768 |  | 3,973 |  | 4,612 |
| Loans held-for-sale |  | 7,453 |  | 8,842 |  | 12,836 |
| Customer and other receivables |  | 58,312 |  | 63,443 |  | 61,845 |
| Other assets |  | 108,582 |  | 108,871 |  | 112,063 |
| Total assets | \$ | 2,144,316 | \$ | 2,153,006 | \$ | 2,104,534 |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| Trading account assets | \$ | 6,344 | \$ | 5,514 | \$ | 6,890 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases |  | 72,946 |  | 79,121 |  | 95,187 |
| Allowance for loan and lease losses |  | $(1,320)$ |  | $(1,595)$ |  | $(1,968)$ |
| Loans and leases, net of allowance |  | 71,626 |  | 77,526 |  | 93,219 |
| Loans held-for-sale |  | 284 |  | 338 |  | 1,822 |
| All other assets |  | 1,530 |  | 2,424 |  | 2,769 |
| Total assets of consolidated variable interest entities | \$ | 79,784 | \$ | 85,802 | \$ | 104,700 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31 2015 |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 422,237 | \$ | 417,837 | \$ | 393,102 |
| Interest-bearing |  | 703,761 |  | 676,812 |  | 660,161 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 9,916 |  | 8,519 |  | 7,230 |
| Interest-bearing |  | 61,345 |  | 58,841 |  | 58,443 |
| Total deposits |  | 1,197,259 |  | 1,162,009 |  | 1,118,936 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 174,291 |  | 199,238 |  | 201,277 |
| Trading account liabilities |  | 66,963 |  | 74,252 |  | 74,192 |
| Derivative liabilities |  | 38,450 |  | 45,862 |  | 46,909 |
| Short-term borrowings |  | 28,098 |  | 34,518 |  | 31,172 |
| Accrued expenses and other liabilities (includes \$646, \$661 and \$528 of reserve for unfunded lending commitments) |  | 146,286 |  | 143,934 |  | 145,438 |
| Long-term debt |  | 236,764 |  | 237,288 |  | 243,139 |
| Total liabilities |  | 1,888,111 |  | 1,897,101 |  | 1,861,063 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{3 , 7 6 7 , 7 9 0}, 3,767,790$ and $3,647,790$ shares |  | 22,273 |  | 22,273 |  | 19,309 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0 , 0 0 0}, 000$ shares; issued and outstanding - 10,380,265,063, $10,427,305,035$ and $10,516,542,476$ shares |  | 151,042 |  | 151,841 |  | 153,458 |
| Retained earnings ${ }^{(1)}$ |  | 88,564 |  | 86,078 |  | 75,024 |
| Accumulated other comprehensive income (loss) ${ }^{(1)}$ |  | $(5,674)$ |  | $(4,287)$ |  | $(4,320)$ |
| Total shareholders' equity |  | 256,205 |  | 255,905 |  | 243,471 |
| Total liabilities and shareholders' equity | \$ | 2,144,316 | \$ | 2,153,006 | \$ | 2,104,534 |

Liabilities of consolidated variable interest entities included in total liabilities above

| Short-term borrowings | \$ | 681 | \$ | 567 | \$ | 1,032 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 14,073 |  | 12,922 |  | 13,307 |
| All other liabilities |  | 21 |  | 103 |  | 138 |
| Total liabilities of consolidated variable interest entities | \$ | 14,775 | \$ | 13,592 | \$ | 14,477 |

[^8]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Capital Management

(Dollars in millions)

|  | Basel 3 Transition |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |
| Standardized Approach ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 163,026 | \$ | 161,649 | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 |
| Tier 1 capital |  | 180,778 |  | 178,830 |  | 176,247 |  | 173,155 |  | 168,973 |
| Total capital |  | 220,676 |  | 219,901 |  | 217,538 |  | 214,481 |  | 208,670 |
| Risk-weighted assets |  | 1,401,849 |  | 1,391,672 |  | 1,407,891 |  | 1,405,267 |  | 1,261,544 |
| Common equity tier 1 capital ratio |  | 11.6\% |  | 11.6\% |  | 11.2\% |  | 11.1\% |  | 12.3 \% |
| Tier 1 capital ratio |  | 12.9 |  | 12.9 |  | 12.5 |  | 12.3 |  | 13.4 |
| Total capital ratio |  | 15.7 |  | 15.8 |  | 15.5 |  | 15.3 |  | 16.5 |

Advanced Approaches ${ }^{(3)}$

| Common equity tier 1 capital | \$ | 163,026 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital |  | 180,778 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Total capital |  | 210,929 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Risk-weighted assets |  | 1,602,070 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Common equity tier 1 capital ratio |  | 10.2\% | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 capital ratio |  | 11.3 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Total capital ratio |  | 13.2 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |

Leverage-based metrics ${ }^{(4)}$

| Adjusted average assets | \$ | 2,103,020 | \$ | 2,091,628 | \$ | 2,073,526 | \$ | 2,059,646 | \$ | 2,059,573 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 leverage ratio |  | 8.6\% |  | 8.5\% |  | 8.5\% |  | 8.4\% |  | 8.2 \% |
| Supplementary leverage ratio leverage exposure | \$ | 2,739,004 | \$ | 2,740,854 | \$ | 2,731,449 | \$ | 2,707,984 | \$ | 2,732,165 |
| Supplementary leverage ratio |  | 6.6\% |  | 6.5\% |  | $6.5 \%$ |  | $6.4 \%$ |  | $6.2 \%$ |
| Tangible equity ratio ${ }^{(5)}$ |  | 8.9 |  | 8.8 |  | 8.6 |  | 8.6 |  | 8.4 |
| Tangible common equity ratio ${ }^{(5)}$ |  | 7.8 |  | 7.8 |  | 7.6 |  | 7.5 |  | 7.5 |

[^9]$\mathrm{n} / \mathrm{a}=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Regulatory Capital Reconciliations ${ }^{(1,2,3)}$


[^10]$\mathrm{n} / \mathrm{a}=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 | First Quarter 2015 | Fourth Quarter 2014 |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income (FTE basis) |  |  |  |  |  |  |  |  |  |  |  |
| As reported |  | 40,160 | \$ | 40,821 | \$ | 10,032 |  | \$ 9,742 | \$ 10,716 | \$ 9,670 | \$ 9,865 |
| Impact of trading-related net interest income |  | $(3,928)$ |  | $(3,610)$ |  | $(1,058)$ |  | $(1,034)$ | (920) | (916) | (938) |
| Net interest income excluding trading-related net interest income ${ }^{(1)}$ |  | 36,232 | \$ | 37,211 | \$ | 8,974 |  | \$ 8,708 | \$ 9,796 | \$ 8,754 | \$ 8,927 |
| Average earning assets |  |  |  |  |  |  |  |  |  |  |  |
| As reported |  | ,830,342 |  | ,814,930 |  | ,852,958 |  | \$ 1,847,396 | \$ 1,815,892 | \$ 1,804,399 | \$ 1,802,121 |
| Impact of trading-related earning assets |  | $(415,658)$ |  | $(445,760)$ |  | $(403,629)$ |  | $(421,639)$ | $(419,241)$ | $(418,214)$ | $(435,408)$ |
| Average earning assets excluding trading-related earning assets ${ }^{(1)}$ |  | ,414,684 |  | ,369,170 |  | ,449,329 |  | \$ 1,425,757 | \$ 1,396,651 | \$ 1,386,185 | \$ 1,366,713 |
| Net interest yield contribution (FTE basis) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| As reported |  | 2.20\% |  | 2.25\% |  | 2.16\% |  | 2.10\% | 2.37\% | 2.17\% | 2.18\% |
| Impact of trading-related activities |  | 0.36 |  | 0.47 |  | 0.31 |  | 0.33 | 0.44 | 0.39 | 0.42 |
| Net interest yield on earning assets excluding trading-related activities ${ }^{(1)}$ |  | 2.56\% |  | 2.72\% |  | 2.47\% |  | 2.43\% | 2.81\% | 2.56\% | 2.60\% |

[^11][^12]
## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2015 |  |  | Third Quarter 2015 |  |  |  | Fourth Quarter 2014 |  |  |
|  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average Balance | Interest Income/ <br> Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ 148,102 | \$ 108 | 0.29\% | \$ | 145,174 | 96 | 0.26\% | \$ 109,042 | 74 | 0.27\% |
| Time deposits placed and other short-term investments | 10,120 | 42 | 1.62 |  | 11,503 | 38 | 1.33 | 9,339 | 41 | 1.73 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 207,585 | 214 | 0.41 |  | 210,127 | 275 | 0.52 | 217,982 | 237 | 0.43 |
| Trading account assets | 134,797 | 1,141 | 3.37 |  | 140,484 | 1,170 | 3.31 | 144,147 | 1,142 | 3.15 |
| Debt securities ${ }^{(1)}$ | 399,423 | 2,541 | 2.55 |  | 394,420 | 1,853 | 1.88 | 371,014 | 1,687 | 1.82 |
| Loans and leases ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 189,650 | 1,644 | 3.47 |  | 193,791 | 1,690 | 3.49 | 223,132 | 1,946 | 3.49 |
| Home equity | 77,109 | 715 | 3.69 |  | 79,715 | 730 | 3.64 | 86,825 | 808 | 3.70 |
| U.S. credit card | 88,623 | 2,045 | 9.15 |  | 88,201 | 2,033 | 9.15 | 89,381 | 2,087 | 9.26 |
| Non-U.S. credit card | 10,155 | 258 | 10.07 |  | 10,244 | 267 | 10.34 | 10,950 | 280 | 10.14 |
| Direct/Indirect consumer | 87,858 | 530 | 2.40 |  | 85,975 | 515 | 2.38 | 83,121 | 522 | 2.49 |
| Other consumer | 2,039 | 11 | 2.09 |  | 1,980 | 15 | 3.01 | 2,031 | 85 | 16.75 |
| Total consumer | 455,434 | 5,203 | 4.55 |  | 459,906 | 5,250 | 4.54 | 495,440 | 5,728 | 4.60 |
| U.S. commercial | 261,727 | 1,790 | 2.72 |  | 251,908 | 1,743 | 2.75 | 231,215 | 1,648 | 2.83 |
| Commercial real estate | 56,126 | 408 | 2.89 |  | 53,605 | 384 | 2.84 | 46,996 | 360 | 3.04 |
| Commercial lease financing | 26,127 | 204 | 3.12 |  | 25,425 | 199 | 3.12 | 24,238 | 199 | 3.28 |
| Non-U.S. commercial | 92,447 | 530 | 2.27 |  | 91,997 | 514 | 2.22 | 86,844 | 527 | 2.41 |
| Total commercial | 436,427 | 2,932 | 2.67 |  | 422,935 | 2,840 | 2.67 | 389,293 | 2,734 | 2.79 |
| Total loans and leases | 891,861 | 8,135 | 3.63 |  | 882,841 | 8,090 | 3.64 | 884,733 | 8,462 | 3.80 |
| Other earning assets | 61,070 | 748 | 4.87 |  | 62,847 | 716 | 4.52 | 65,864 | 739 | 4.46 |
| Total earning assets ${ }^{(3)}$ | 1,852,958 | 12,929 | 2.78 |  | 1,847,396 | 12,238 | 2.64 | 1,802,121 | 12,382 | 2.73 |
| Cash and due from banks | 29,503 |  |  |  | 27,730 |  |  | 27,590 |  |  |
| Other assets, less allowance for loan and lease losses | 298,011 |  |  |  | 293,867 |  |  | 307,840 |  |  |
| Total assets | \$ 2,180,472 |  |  |  | 2,168,993 |  |  | \$ 2,137,551 |  |  |
| ${ }^{(1)}$ Yields on debt securities excluding the impact of market-related adjustments were 2.47 percent, 2.50 percent and 2.53 percent for the three months ended December 31, 2015, September 30 , 2015 and December 31, 2014, respectively. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results. <br> ${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan. <br> ${ }^{(3)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on: |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |



[^13]Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2015 |  |  |  |  | Third Quarter 2015 |  |  |  |  | Fourth Quarter 2014 |  |  |  |  |
|  |  | Average Balance | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ <br> Expense |  | Yield/ Rate |  Interest <br> Average Income/ <br> Balance Expense |  |  |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,094 | \$ | 1 | 0.01\% | \$ | 46,297 | \$ | 2 | 0.02\% | \$ | 45,621 | \$ | 1 | 0.01\% |
| NOW and money market deposit accounts |  | 558,441 |  | 68 | 0.05 |  | 545,741 |  | 67 | 0.05 |  | 515,995 |  | 76 | 0.06 |
| Consumer CDs and IRAs |  | 51,107 |  | 37 | 0.29 |  | 53,174 |  | 38 | 0.29 |  | 61,880 |  | 52 | 0.33 |
| Negotiable CDs, public funds and other deposits |  | 30,546 |  | 25 | 0.32 |  | 30,631 |  | 26 | 0.33 |  | 30,950 |  | 22 | 0.29 |
| Total U.S. interest-bearing deposits |  | 686,188 |  | 131 | 0.08 |  | 675,843 |  | 133 | 0.08 |  | 654,446 |  | 151 | 0.09 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 3,997 |  | 7 | 0.69 |  | 4,196 |  | 7 | 0.71 |  | 5,415 |  | 9 | 0.63 |
| Governments and official institutions |  | 1,687 |  | 2 | 0.37 |  | 1,654 |  | 1 | 0.33 |  | 1,647 |  | 1 | 0.18 |
| Time, savings and other |  | 55,965 |  | 71 | 0.51 |  | 53,793 |  | 73 | 0.53 |  | 57,029 |  | 76 | 0.53 |
| Total non-U.S. interest-bearing deposits |  | 61,649 |  | 80 | 0.52 |  | 59,643 |  | 81 | 0.54 |  | 64,091 |  | 86 | 0.53 |
| Total interest-bearing deposits |  | 747,837 |  | 211 | 0.11 |  | 735,486 |  | 214 | 0.12 |  | 718,537 |  | 237 | 0.13 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 231,650 |  | 519 | 0.89 |  | 257,323 |  | 597 | 0.92 |  | 251,432 |  | 615 | 0.97 |
| Trading account liabilities |  | 73,139 |  | 272 | 1.48 |  | 77,443 |  | 342 | 1.75 |  | 78,174 |  | 350 | 1.78 |
| Long-term debt ${ }^{(1)}$ |  | 237,384 |  | 1,895 | 3.18 |  | 240,520 |  | 1,343 | 2.22 |  | 249,221 |  | 1,315 | 2.10 |
| Total interest-bearing liabilities ${ }^{(2)}$ |  | 1,290,010 |  | 2,897 | 0.89 |  | 1,310,772 |  | 2,496 | 0.76 |  | 1,297,364 |  | 2,517 | 0.77 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 438,214 |  |  |  |  | 423,745 |  |  |  |  | 403,977 |  |  |  |
| Other liabilities |  | 195,123 |  |  |  |  | 180,583 |  |  |  |  | 192,756 |  |  |  |
| Shareholders' equity |  | 257,125 |  |  |  |  | 253,893 |  |  |  |  | 243,454 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,180,472 |  |  |  | \$ | 2,168,993 |  |  |  | \$ | 2,137,551 |  |  |  |
| Net interest spread |  |  |  |  | 1.89\% |  |  |  |  | 1.88\% |  |  |  |  | 1.96\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.27 |  |  |  |  | 0.22 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 10,032 | 2.16\% |  |  | \$ | 9,742 | 2.10\% |  |  | \$ | 9,865 | 2.18\% |

[^14]|  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer CDs and IRAs | \$ | 6 | \$ | 5 | \$ | 6 |
| Negotiable CDs, public funds and other deposits |  | 3 |  | 3 |  | 3 |
| Banks located in non-U.S. countries |  | 1 |  | 2 |  | 2 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 178 |  | 232 |  | 257 |
| Long-term debt |  | (869) |  | (832) |  | (927) |
| Net hedge income on liabilities | \$ | (681) | \$ | (590) | \$ | (659) |

Certain prior period amounts have been reclassified to conform to current period presentation.

Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(1)}$ Yields on debt securities excluding the impact of market-related adjustments were 2.50 percent and 2.62 percent for 2015 and 2014. Yields on debt securities excluding the impact of marketrelated adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
${ }^{(3)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 52 | \$ | 51 |
| Debt securities |  | (44) |  | (53) |
| U.S. commercial loans and leases |  | (67) |  | (56) |
| Net hedge expense on assets | \$ | (59) | \$ | (58) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(1)}$ The yield on long-term debt excluding the adjustment on certain trust preferred securities was 2.23 percent for 2015. The yield on long-term debt excluding the adjustment is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
${ }^{(2)}$ The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

|  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| NOW and money market deposit accounts | \$ | (1) | \$ | (1) |
| Consumer CDs and IRAs |  | 23 |  | 44 |
| Negotiable CDs, public funds and other deposits |  | 13 |  | 13 |
| Banks located in non-U.S. countries |  | 5 |  | 20 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 906 |  | 1,037 |
| Long-term debt |  | $(3,308)$ |  | $(3,587)$ |
| Net hedge income on liabilities | \$ | $(2,362)$ | \$ | $(2,474)$ |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

|  | December 31, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized <br> Gains |  | GrossUnrealizedLosses |  | Fair Value |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency | \$ | 229,847 | \$ | 788 | \$ | $(1,688)$ | \$ | 228,947 |
| Agency-collateralized mortgage obligations |  | 10,930 |  | 126 |  | (71) |  | 10,985 |
| Non-agency residential |  | 3,031 |  | 218 |  | (70) |  | 3,179 |
| Commercial |  | 7,176 |  | 50 |  | (61) |  | 7,165 |
| Total mortgage-backed securities |  | 250,984 |  | 1,182 |  | $(1,890)$ |  | 250,276 |
| U.S. Treasury and agency securities |  | 25,075 |  | 211 |  | (9) |  | 25,277 |
| Non-U.S. securities |  | 5,743 |  | 27 |  | (3) |  | 5,767 |
| Corporate/Agency bonds |  | 243 |  | 3 |  | (3) |  | 243 |
| Other taxable securities, substantially all asset-backed securities |  | 10,238 |  | 50 |  | (86) |  | 10,202 |
| Total taxable securities |  | 292,283 |  | 1,473 |  | $(1,991)$ |  | 291,765 |
| Tax-exempt securities |  | 13,978 |  | 63 |  | (33) |  | 14,008 |
| Total available-for-sale debt securities |  | 306,261 |  | 1,536 |  | $(2,024)$ |  | 305,773 |
| Other debt securities carried at fair value |  | 16,678 |  | 103 |  | (174) |  | 16,607 |
| Total debt securities carried at fair value |  | 322,939 |  | 1,639 |  | $(2,198)$ |  | 322,380 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 84,625 |  | 271 |  | (850) |  | 84,046 |
| Total debt securities | \$ | 407,564 | \$ | 1,910 | \$ | $(3,048)$ | \$ | 406,426 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 326 | \$ | 99 | \$ | - | \$ | 425 |
|  |  |  |  | eptembe | 30, |  |  |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency | \$ | 207,057 | \$ | 1,854 | \$ | (592) | \$ | 208,319 |
| Agency-collateralized mortgage obligations |  | 11,836 |  | 263 |  | (24) |  | 12,075 |
| Non-agency residential |  | 3,383 |  | 255 |  | (56) |  | 3,582 |
| Commercial |  | 5,422 |  | 115 |  | (7) |  | 5,530 |
| Total mortgage-backed securities |  | 227,698 |  | 2,487 |  | (679) |  | 229,506 |
| U.S. Treasury and agency securities |  | 39,422 |  | 711 |  | (2) |  | 40,131 |
| Non-U.S. securities |  | 6,356 |  | 26 |  | (7) |  | 6,375 |
| Corporate/Agency bonds |  | 231 |  | 4 |  | (1) |  | 234 |
| Other taxable securities, substantially all asset-backed securities |  | 9,769 |  | 18 |  | (37) |  | 9,750 |
| Total taxable securities |  | 283,476 |  | 3,246 |  | (726) |  | 285,996 |
| Tax-exempt securities |  | 11,685 |  | 31 |  | (26) |  | 11,690 |
| Total available-for-sale debt securities |  | 295,161 |  | 3,277 |  | (752) |  | 297,686 |
| Other debt securities carried at fair value |  | 27,457 |  | 161 |  | (226) |  | 27,392 |
| Total debt securities carried at fair value |  | 322,618 |  | 3,438 |  | (978) |  | 325,078 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 66,573 |  | 495 |  | (588) |  | 66,480 |
| Total debt securities | \$ | 389,191 | \$ | 3,933 | \$ | $(1,566)$ | \$ | 391,558 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 331 | \$ | 24 | \$ | - | \$ | 355 |

${ }^{1)}$ Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |
| Agency | \$ | - | \$ | 7,944 |
| Agency-collateralized mortgage obligations |  | 7 |  | 7 |
| Non-agency residential |  | 3,490 |  | 3,635 |
| Total mortgage-backed securities |  | 3,497 |  | 11,586 |
| Non-U.S. securities ${ }^{(1)}$ |  | 12,843 |  | 15,529 |
| Other taxable securities, substantially all asset-backed securities |  | 267 |  | 277 |
| Total | \$ | 16,607 | \$ | 27,392 |

[^15]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | Fourth Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,032 | \$ | 5,059 | \$ | 1,412 | \$ | 2,435 | \$ | 1,166 | \$ | 347 | \$ | (387) |
| Card income |  | 1,578 |  | 1,313 |  | 47 |  | 139 |  | 19 |  | - |  | 60 |
| Service charges |  | 1,862 |  | 1,045 |  | 18 |  | 730 |  | 64 |  | - |  | 5 |
| Investment and brokerage services |  | 3,236 |  | 66 |  | 2,638 |  | 21 |  | 518 |  | - |  | (7) |
| Investment banking income (loss) |  | 1,272 |  | 1 |  | 50 |  | 729 |  | 532 |  | - |  | (40) |
| Equity investment income (loss) |  | 177 |  | 39 |  | - |  | (5) |  | 109 |  | - |  | 34 |
| Trading account profits (losses) |  | 963 |  | - |  | 44 |  | 34 |  | 788 |  | (5) |  | 102 |
| Mortgage banking income (loss) |  | 262 |  | 133 |  | 1 |  | - |  | 1 |  | 250 |  | (123) |
| Gains (losses) on sales of debt securities |  | 270 |  | 1 |  | - |  | 1 |  | - |  | (1) |  | 269 |
| Other income (loss) |  | 107 |  | 135 |  | 233 |  | 269 |  | (69) |  | (3) |  | (458) |
| Total noninterest income |  | 9,727 |  | 2,733 |  | 3,031 |  | 1,918 |  | 1,962 |  | 241 |  | (158) |
| Total revenue, net of interest expense (FTE basis) |  | 19,759 |  | 7,792 |  | 4,443 |  | 4,353 |  | 3,128 |  | 588 |  | (545) |
| Provision for credit losses |  | 810 |  | 654 |  | 15 |  | 233 |  | 30 |  | (10) |  | (112) |
| Noninterest expense |  | 13,871 |  | 4,343 |  | 3,478 |  | 1,938 |  | 2,754 |  | 1,148 |  | 210 |
| Income (loss) before income taxes (FTE basis) |  | 5,078 |  | 2,795 |  | 950 |  | 2,182 |  | 344 |  | (550) |  | (643) |
| Income tax expense (benefit) (FTE basis) |  | 1,742 |  | 996 |  | 336 |  | 804 |  | 159 |  | (199) |  | (354) |
| Net income (loss) | \$ | 3,336 | \$ | 1,799 | \$ | 614 | \$ | 1,378 | \$ | 185 | \$ | (351) | \$ | (289) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 891,861 | \$ | 211,126 | \$ | 135,839 | \$ | 320,290 | \$ | 68,835 | \$ | 27,223 | \$ | 128,548 |
| Total assets ${ }^{(1)}$ |  | 2,180,472 |  | 620,861 |  | 285,214 |  | 381,887 |  | 589,067 |  | 48,995 |  | 254,448 |
| Total deposits |  | 1,186,051 |  | 557,319 |  | 251,306 |  | 307,806 |  | 37,454 |  | n/m |  | 22,916 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 903,001 | \$ | 214,405 | \$ | 137,847 | \$ | 325,677 | \$ | 73,208 | \$ | 26,521 | \$ | 125,343 |
| Total assets ${ }^{(1)}$ |  | 2,144,316 |  | 636,464 |  | 296,139 |  | 382,043 |  | 551,587 |  | 47,292 |  | 230,791 |
| Total deposits |  | 1,197,259 |  | 572,739 |  | 260,893 |  | 296,162 |  | 37,276 |  | n/m |  | 22,898 |


|  | ter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 9,742 | \$ | 5,004 | \$ | 1,377 | \$ | 2,346 | \$ | 1,135 | \$ | 382 | \$ | (502) |
| Card income |  | 1,510 |  | 1,248 |  | 44 |  | 132 |  | 18 |  | - |  | 68 |
| Service charges |  | 1,898 |  | 1,057 |  | 18 |  | 746 |  | 73 |  | - |  | 4 |
| Investment and brokerage services |  | 3,336 |  | 69 |  | 2,682 |  | 11 |  | 574 |  | - |  | - |
| Investment banking income (loss) |  | 1,287 |  | (1) |  | 55 |  | 752 |  | 521 |  | - |  | (40) |
| Equity investment income (loss) |  | (31) |  | 8 |  | (3) |  | 1 |  | 9 |  | - |  | (46) |
| Trading account profits (losses) |  | 1,616 |  | - |  | 43 |  | 100 |  | 1,462 |  | (1) |  | 12 |
| Mortgage banking income (loss) |  | 407 |  | 206 |  | 1 |  | - |  | - |  | 265 |  | (65) |
| Gains on sales of debt securities |  | 385 |  | - |  | - |  | - |  | - |  | - |  | 385 |
| Other income (loss) |  | 462 |  | 241 |  | 251 |  | 102 |  | (22) |  | 194 |  | (304) |
| Total noninterest income |  | 10,870 |  | 2,828 |  | 3,091 |  | 1,844 |  | 2,635 |  | 458 |  | 14 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(2)}$ |  | 20,612 |  | 7,832 |  | 4,468 |  | 4,190 |  | 3,770 |  | 840 |  | (488) |
| Provision for credit losses |  | 806 |  | 648 |  | (2) |  | 179 |  | 42 |  | 6 |  | (67) |
| Noninterest expense |  | 13,808 |  | 4,435 |  | 3,446 |  | 2,018 |  | 2,683 |  | 1,142 |  | 84 |
| Income (loss) before income taxes (FTE basis) |  | 5,998 |  | 2,749 |  | 1,024 |  | 1,993 |  | 1,045 |  | (308) |  | (505) |
| Income tax expense (benefit) (FTE basis) |  | 1,677 |  | 990 |  | 368 |  | 716 |  | 224 |  | (112) |  | (509) |
| Net income (loss) ${ }^{(2)}$ | \$ | 4,321 | \$ | 1,759 | \$ | 656 | \$ | 1,277 | \$ | 821 | \$ | (196) | \$ | 4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 882,841 | \$ | 206,337 | \$ | 133,168 | \$ | 310,043 | \$ | 66,392 | \$ | 29,074 | \$ | 137,827 |
| Total assets ${ }^{(1)}$ |  | 2,168,993 |  | 612,342 |  | 274,192 |  | 370,246 |  | 597,103 |  | 50,708 |  | 264,402 |
| Total deposits |  | 1,159,231 |  | 548,897 |  | 243,980 |  | 296,321 |  | 37,050 |  | n/m |  | 22,603 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 887,689 | \$ | 208,981 | \$ | 134,630 | \$ | 315,224 | \$ | 70,159 | \$ | 27,982 | \$ | 130,713 |
| Total assets ${ }^{(1)}$ |  | 2,153,006 |  | 615,121 |  | 279,155 |  | 372,363 |  | 579,776 |  | 49,064 |  | 257,527 |
| Total deposits |  | 1,162,009 |  | 551,541 |  | 246,172 |  | 297,644 |  | 36,019 |  | $\mathrm{n} / \mathrm{m}$ |  | 21,769 |

[^16]
## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment (continued)

(Dollars in millions)

|  | Fourth Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 9,865 | \$ | 4,967 | \$ | 1,406 | \$ | 2,415 | \$ | 1,036 | \$ | 390 | \$ | (349) |
| Card income |  | 1,610 |  | 1,324 |  | 54 |  | 123 |  | 19 |  | - |  | 90 |
| Service charges |  | 1,844 |  | 1,042 |  | 19 |  | 712 |  | 65 |  | - |  | 6 |
| Investment and brokerage services |  | 3,397 |  | 66 |  | 2,763 |  | 17 |  | 551 |  | - |  | - |
| Investment banking income (loss) |  | 1,541 |  | (1) |  | 72 |  | 830 |  | 670 |  | - |  | (30) |
| Equity investment income (loss) |  | (20) |  | - |  | 2 |  | 1 |  | 15 |  | - |  | (38) |
| Trading account profits (losses) |  | 111 |  | - |  | 39 |  | (9) |  | 76 |  | - |  | 5 |
| Mortgage banking income (loss) |  | 352 |  | 193 |  | 1 |  | - |  | - |  | 241 |  | (83) |
| Gains on sales of debt securities |  | 163 |  | 2 |  | - |  | - |  | - |  | - |  | 161 |
| Other income (loss) |  | 92 |  | 166 |  | 247 |  | 225 |  | (45) |  | 7 |  | (508) |
| Total noninterest income |  | 9,090 |  | 2,792 |  | 3,197 |  | 1,899 |  | 1,351 |  | 248 |  | (397) |
| Total revenue, net of interest expense (FTE basis) |  | 18,955 |  | 7,759 |  | 4,603 |  | 4,314 |  | 2,387 |  | 638 |  | (746) |
| Provision for credit losses |  | 219 |  | 653 |  | 14 |  | (31) |  | 26 |  | (113) |  | (330) |
| Noninterest expense |  | 14,196 |  | 4,419 |  | 3,442 |  | 1,969 |  | 2,522 |  | 1,360 |  | 484 |
| Income (loss) before income taxes (FTE basis) |  | 4,540 |  | 2,687 |  | 1,147 |  | 2,376 |  | (161) |  | (609) |  | (900) |
| Income tax expense (benefit) (FTE basis) |  | 1,490 |  | 1,033 |  | 442 |  | 856 |  | (86) |  | (230) |  | (525) |
| Net income (loss) | \$ | 3,050 | \$ | 1,654 | \$ | 705 | \$ | 1,520 | \$ | (75) | \$ | (379) | \$ | (375) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 884,733 | \$ | 199,215 | \$ | 123,544 | \$ | 287,003 | \$ | 58,108 | \$ | 33,772 | \$ | 183,091 |
| Total assets ${ }^{(1)}$ |  | 2,137,551 |  | 582,006 |  | 266,717 |  | 365,143 |  | 611,829 |  | 48,577 |  | 263,279 |
| Total deposits |  | 1,122,514 |  | 517,581 |  | 238,835 |  | 292,096 |  | 40,941 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,162 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,391 | \$ | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total assets ${ }^{(1)}$ |  | 2,104,534 |  | 588,878 |  | 274,887 |  | 353,637 |  | 579,594 |  | 45,957 |  | 261,581 |
| Total deposits |  | 1,118,936 |  | 524,415 |  | 245,391 |  | 279,792 |  | 40,746 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,240 |

Total assets include asset allocations to match liabilities (i.e., deposits).
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Annual Results by Business Segment

(Dollars in millions)

|  | Year Ended December 31, 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total <br> Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Net interest income (FTE basis) | \$ | 40,160 | \$ | 19,844 | \$ | 5,499 | \$ | 9,254 | \$ | 4,338 | \$ | 1,573 | \$ | (348) |
| Card income |  | 5,959 |  | 4,934 |  | 181 |  | 499 |  | 82 |  | - |  | 263 |
| Service charges |  | 7,381 |  | 4,101 |  | 73 |  | 2,914 |  | 275 |  | - |  | 18 |
| Investment and brokerage services |  | 13,337 |  | 268 |  | 10,792 |  | 64 |  | 2,221 |  | - |  | (8) |
| Investment banking income (loss) |  | 5,572 |  | - |  | 261 |  | 3,110 |  | 2,401 |  | - |  | (200) |
| Equity investment income |  | 261 |  | 46 |  | - |  | 8 |  | 207 |  | - |  | - |
| Trading account profits (losses) |  | 6,473 |  | - |  | 195 |  | 218 |  | 6,070 |  | (4) |  | (6) |
| Mortgage banking income (loss) |  | 2,364 |  | 883 |  | 5 |  | - |  | 1 |  | 1,658 |  | (183) |
| Gains (losses) on sales of debt securities |  | 1,091 |  | 2 |  | - |  | 1 |  | 10 |  | (1) |  | 1,079 |
| Other income (loss) |  | 818 |  | 540 |  | 995 |  | 851 |  | (538) |  | 204 |  | $(1,234)$ |
| Total noninterest income |  | 43,256 |  | 10,774 |  | 12,502 |  | 7,665 |  | 10,729 |  | 1,857 |  | (271) |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ |  | 83,416 |  | 30,618 |  | 18,001 |  | 16,919 |  | 15,067 |  | 3,430 |  | (619) |
| Provision for credit losses |  | 3,161 |  | 2,524 |  | 51 |  | 685 |  | 99 |  | 144 |  | (342) |
| Noninterest expense |  | 57,192 |  | 17,485 |  | 13,843 |  | 7,888 |  | 11,310 |  | 4,451 |  | 2,215 |
| Income (loss) before income taxes (FTE basis) |  | 23,063 |  | 10,609 |  | 4,107 |  | 8,346 |  | 3,658 |  | $(1,165)$ |  | $(2,492)$ |
| Income tax expense (benefit) (FTE basis) |  | 7,175 |  | 3,870 |  | 1,498 |  | 3,073 |  | 1,162 |  | (425) |  | $(2,003)$ |
| Net income (loss) ${ }^{(1)}$ | \$ | 15,888 | \$ | 6,739 | \$ | 2,609 | \$ | 5,273 | \$ | 2,496 | \$ | (740) | \$ | (489) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 882,183 | \$ | 204,723 | \$ | 131,383 | \$ | 305,220 | \$ | 63,572 | \$ | 29,885 | \$ | 147,400 |
| Total assets ${ }^{(2)}$ |  | 2,160,141 |  | 609,310 |  | 275,866 |  | 369,001 |  | 596,849 |  | 51,222 |  | 257,893 |
| Total deposits |  | 1,155,860 |  | 545,839 |  | 244,725 |  | 294,733 |  | 38,470 |  | n/m |  | 21,862 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 903,001 | \$ | 214,405 | \$ | 137,847 | \$ | 325,677 | \$ | 73,208 | \$ | 26,521 | \$ | 125,343 |
| Total assets ${ }^{(2)}$ |  | 2,144,316 |  | 636,464 |  | 296,139 |  | 382,043 |  | 551,587 |  | 47,292 |  | 230,791 |
| Total deposits |  | 1,197,259 |  | 572,739 |  | 260,893 |  | 296,162 |  | 37,276 |  | n/m |  | 22,898 |


|  | Year Ended December 31, 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 40,821 | \$ | 20,177 | \$ | 5,836 | \$ | 9,810 | \$ | 4,004 | \$ | 1,520 | \$ | (526) |
| Card income |  | 5,944 |  | 4,844 |  | 204 |  | 456 |  | 84 |  | - |  | 356 |
| Service charges |  | 7,443 |  | 4,160 |  | 76 |  | 2,901 |  | 281 |  | - |  | 25 |
| Investment and brokerage services |  | 13,284 |  | 251 |  | 10,722 |  | 69 |  | 2,205 |  | - |  | 37 |
| Investment banking income (loss) |  | 6,065 |  | (1) |  | 323 |  | 3,213 |  | 2,743 |  | - |  | (213) |
| Equity investment income |  | 1,130 |  | 1 |  | 7 |  | 64 |  | 331 |  | - |  | 727 |
| Trading account profits |  | 6,309 |  | - |  | 179 |  | 125 |  | 5,997 |  | 7 |  | 1 |
| Mortgage banking income (loss) |  | 1,563 |  | 813 |  | 4 |  | - |  | 1 |  | 1,045 |  | (300) |
| Gains on sales of debt securities |  | 1,354 |  | 17 |  | 1 |  | - |  | 10 |  | 16 |  | 1,310 |
| Other income (loss) |  | 1,203 |  | 547 |  | 1,052 |  | 969 |  | 532 |  | 88 |  | $(1,985)$ |
| Total noninterest income |  | 44,295 |  | 10,632 |  | 12,568 |  | 7,797 |  | 12,184 |  | 1,156 |  | (42) |
| Total revenue, net of interest expense (FTE basis) |  | 85,116 |  | 30,809 |  | 18,404 |  | 17,607 |  | 16,188 |  | 2,676 |  | (568) |
| Provision for credit losses |  | 2,275 |  | 2,680 |  | 14 |  | 322 |  | 110 |  | 127 |  | (978) |
| Noninterest expense |  | 75,117 |  | 17,865 |  | 13,654 |  | 8,170 |  | 11,862 |  | 20,633 |  | 2,933 |
| Income (loss) before income taxes (FTE basis) |  | 7,724 |  | 10,264 |  | 4,736 |  | 9,115 |  | 4,216 |  | $(18,084)$ |  | $(2,523)$ |
| Income tax expense (benefit) (FTE basis) |  | 2,891 |  | 3,828 |  | 1,767 |  | 3,346 |  | 1,511 |  | $(4,974)$ |  | $(2,587)$ |
| Net income (loss) | \$ | 4,833 | \$ | 6,436 | \$ | $\underline{\text { 2,969 }}$ | \$ | 5,769 | \$ | 2,705 | \$ | $\stackrel{(13,110)}{ }$ | \$ | $\underline{64}$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 903,901 | \$ | 197,115 | \$ | 119,775 | \$ | 286,484 | \$ | 62,073 | \$ | 35,941 | \$ | 202,513 |
| Total assets ${ }^{(2)}$ |  | 2,145,590 |  | 577,238 |  | 267,511 |  | 362,273 |  | 607,623 |  | 52,133 |  | 278,812 |
| Total deposits |  | 1,124,207 |  | 512,820 |  | 240,242 |  | 288,010 |  | 40,813 |  | $\mathrm{n} / \mathrm{m}$ |  | 30,834 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,391 | \$ | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total assets ${ }^{(2)}$ |  | 2,104,534 |  | 588,878 |  | 274,887 |  | 353,637 |  | 579,594 |  | 45,957 |  | 261,581 |
| Total deposits |  | 1,118,936 |  | 524,415 |  | 245,391 |  | 279,792 |  | 40,746 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,240 |

[^17]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | ThirdQuarter2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 19,844 | \$ | 20,177 | \$ | 5,059 | \$ | 5,004 | \$ | 4,910 | \$ | 4,871 | \$ | 4,967 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 4,934 |  | 4,844 |  | 1,313 |  | 1,248 |  | 1,206 |  | 1,167 |  | 1,324 |
| Service charges |  | 4,101 |  | 4,160 |  | 1,045 |  | 1,057 |  | 1,033 |  | 966 |  | 1,042 |
| Mortgage banking income |  | 883 |  | 813 |  | 133 |  | 206 |  | 256 |  | 288 |  | 193 |
| All other income |  | 856 |  | 815 |  | 242 |  | 317 |  | 139 |  | 158 |  | 233 |
| Total noninterest income |  | 10,774 |  | 10,632 |  | 2,733 |  | 2,828 |  | 2,634 |  | 2,579 |  | 2,792 |
| Total revenue, net of interest expense (FTE basis) |  | 30,618 |  | 30,809 |  | 7,792 |  | 7,832 |  | 7,544 |  | 7,450 |  | 7,759 |
| Provision for credit losses |  | 2,524 |  | 2,680 |  | 654 |  | 648 |  | 506 |  | 716 |  | 653 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 17,485 |  | 17,865 |  | 4,343 |  | 4,435 |  | 4,318 |  | 4,389 |  | 4,419 |
| Income before income taxes (FTE basis) |  | 10,609 |  | 10,264 |  | 2,795 |  | 2,749 |  | 2,720 |  | 2,345 |  | 2,687 |
| Income tax expense (FTE basis) |  | 3,870 |  | 3,828 |  | 996 |  | 990 |  | 1,014 |  | 870 |  | 1,033 |
| Net income | \$ | 6,739 | \$ | 6,436 | \$ | 1,799 | \$ | 1,759 | \$ | 1,706 | \$ | 1,475 | \$ | 1,654 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.46\% |  | 3.73\% |  | 3.43\% |  | 3.45\% |  | 3.44\% |  | 3.54\% |  | 3.61\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 23 |  | 21 |  | 25 |  | 24 |  | 24 |  | 21 |  | 22 |
| Efficiency ratio (FTE basis) |  | 57.11 |  | 57.99 |  | 55.75 |  | 56.62 |  | 57.24 |  | 58.90 |  | 56.95 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,723 | \$ | 197,115 | \$ | 211,126 | \$ | 206,337 | \$ | 201,703 | \$ | 199,581 | \$ | 199,215 |
| Total earning assets ${ }^{(2)}$ |  | 573,072 |  | 541,097 |  | 584,813 |  | 576,203 |  | 572,261 |  | 558,691 |  | 545,586 |
| Total assets ${ }^{(2)}$ |  | 609,310 |  | 577,238 |  | 620,861 |  | 612,342 |  | 608,921 |  | 594,797 |  | 582,006 |
| Total deposits |  | 545,839 |  | 512,820 |  | 557,319 |  | 548,897 |  | 545,455 |  | 531,366 |  | 517,581 |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 30,000 |  | 29,000 |  | 29,000 |  | 29,000 |  | 29,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 202,000 | \$ | 214,405 | \$ | 208,981 | \$ | 204,380 | \$ | 200,153 | \$ | 202,000 |
| Total earning assets ${ }^{(2)}$ |  | 599,631 |  | 551,922 |  | 599,631 |  | 578,654 |  | 575,165 |  | 576,745 |  | 551,922 |
| Total assets ${ }^{(2)}$ |  | 636,464 |  | 588,878 |  | 636,464 |  | 615,121 |  | 611,021 |  | 613,030 |  | 588,878 |
| Total deposits |  | 572,739 |  | 524,415 |  | 572,739 |  | 551,541 |  | 547,347 |  | 549,495 |  | 524,415 |

[^18]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Annual Results

(Dollars in millions)

|  | Year Ended December 31, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 19,844 | \$ | 9,624 | \$ | 10,220 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 4,934 |  | 11 |  | 4,923 |
| Service charges |  | 4,101 |  | 4,100 |  | 1 |
| Mortgage banking income |  | 883 |  | - |  | 883 |
| All other income |  | 856 |  | 482 |  | 374 |
| Total noninterest income |  | 10,774 |  | 4,593 |  | 6,181 |
| Total revenue, net of interest expense (FTE basis) |  | 30,618 |  | 14,217 |  | 16,401 |
| Provision for credit losses |  | 2,524 |  | 199 |  | 2,325 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 17,485 |  | 9,792 |  | 7,693 |
| Income before income taxes (FTE basis) |  | 10,609 |  | 4,226 |  | 6,383 |
| Income tax expense (FTE basis) |  | 3,870 |  | 1,541 |  | 2,329 |
| Net income | \$ | 6,739 | \$ | 2,685 | \$ | 4,054 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.46\% |  | 1.75\% |  | 5.08\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 23 |  | 22 |  | 24 |
| Efficiency ratio (FTE basis) |  | 57.11 |  | 68.87 |  | 46.91 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,723 | \$ | 5,829 | \$ | 198,894 |
| Total earning assets ${ }^{(2)}$ |  | 573,072 |  | 549,686 |  | 201,190 |
| Total assets ${ }^{(2)}$ |  | 609,310 |  | 576,653 |  | 210,461 |
| Total deposits |  | 545,839 |  | 544,685 |  | n/m |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 5,927 | \$ | 208,478 |
| Total earning assets ${ }^{(2)}$ |  | 599,631 |  | 576,241 |  | 210,208 |
| Total assets ${ }^{(2)}$ |  | 636,464 |  | 603,580 |  | 219,702 |
| Total deposits |  | 572,739 |  | 571,467 |  | n/m |
|  | Year Ended December 31, 2014 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 20,177 | \$ | 9,436 | \$ | 10,741 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 4,844 |  | 10 |  | 4,834 |
| Service charges |  | 4,160 |  | 4,159 |  | 1 |
| Mortgage banking income |  | 813 |  | - |  | 813 |
| All other income |  | 815 |  | 418 |  | 397 |
| Total noninterest income |  | 10,632 |  | 4,587 |  | 6,045 |
| Total revenue, net of interest expense (FTE basis) |  | 30,809 |  | 14,023 |  | 16,786 |
| Provision for credit losses |  | 2,680 |  | 268 |  | 2,412 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 17,865 |  | 9,905 |  | 7,960 |
| Income before income taxes (FTE basis) |  | 10,264 |  | 3,850 |  | 6,414 |
| Income tax expense (FTE basis) |  | 3,828 |  | 1,435 |  | 2,393 |
| Net income | \$ | 6,436 | \$ | 2,415 | \$ | 4,021 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.73\% |  | 1.83\% |  | 5.54\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 21 |  | 22 |  | 21 |
| Efficiency ratio (FTE basis) |  | 57.99 |  | 70.63 |  | 47.42 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,115 | \$ | 6,059 | \$ | 191,056 |
| Total earning assets ${ }^{(2)}$ |  | 541,097 |  | 516,014 |  | 193,923 |
| Total assets ${ }^{(2)}$ |  | 577,238 |  | 542,748 |  | 203,330 |
| Total deposits |  | 512,820 |  | 511,925 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital ${ }^{(1)}$ |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,000 | \$ | 5,951 | \$ | 196,049 |
| Total earning assets ${ }^{(2)}$ |  | 551,922 |  | 526,849 |  | 199,097 |
| Total assets ${ }^{(2)}$ |  | 588,878 |  | 554,173 |  | 208,729 |
| Total deposits |  | 524,415 |  | 523,350 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)

|  | Fourth Quarter 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,059 | \$ | 2,500 | \$ | 2,559 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,313 |  | 3 |  | 1,310 |
| Service charges |  | 1,045 |  | 1,044 |  | 1 |
| Mortgage banking income |  | 133 |  | - |  | 133 |
| All other income |  | 242 |  | 126 |  | 116 |
| Total noninterest income |  | 2,733 |  | 1,173 |  | 1,560 |
| Total revenue, net of interest expense (FTE basis) |  | 7,792 |  | 3,673 |  | 4,119 |
| Provision for credit losses |  | 654 |  | 54 |  | 600 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,343 |  | 2,487 |  | 1,856 |
| Income before income taxes (FTE basis) |  | 2,795 |  | 1,132 |  | 1,663 |
| Income tax expense (FTE basis) |  | 996 |  | 404 |  | 592 |
| Net income | \$ | 1,799 | \$ | 728 | \$ | 1,071 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.43\% |  | 1.77\% |  | 4.91\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 25 |  | 24 |  | 25 |
| Efficiency ratio (FTE basis) |  | 55.75 |  | 67.73 |  | 45.07 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 211,126 | \$ | 5,835 | \$ | 205,291 |
| Total earning assets ${ }^{(2)}$ |  | 584,813 |  | 561,266 |  | 207,062 |
| Total assets ${ }^{(2)}$ |  | 620,861 |  | 588,097 |  | 216,279 |
| Total deposits |  | 557,319 |  | 556,063 |  | n/m |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 214,405 | \$ | 5,927 | \$ | 208,478 |
| Total earning assets ${ }^{(2)}$ |  | 599,631 |  | 576,241 |  | 210,208 |
| Total assets ${ }^{(2)}$ |  | 636,464 |  | 603,580 |  | 219,702 |
| Total deposits |  | 572,739 |  | 571,467 |  | n/m |
|  | Third Quarter 2015 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,004 | \$ | 2,438 | \$ | 2,566 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,248 |  | 2 |  | 1,246 |
| Service charges |  | 1,057 |  | 1,057 |  | - |
| Mortgage banking income |  | 206 |  | - |  | 206 |
| All other income |  | 317 |  | 133 |  | 184 |
| Total noninterest income |  | 2,828 |  | 1,192 |  | 1,636 |
| Total revenue, net of interest expense (FTE basis) |  | 7,832 |  | 3,630 |  | 4,202 |
| Provision for credit losses |  | 648 |  | 58 |  | 590 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,435 |  | 2,486 |  | 1,949 |
| Income before income taxes (FTE basis) |  | 2,749 |  | 1,086 |  | 1,663 |
| Income tax expense (FTE basis) |  | 990 |  | 391 |  | 599 |
| Net income | \$ | 1,759 | \$ | 695 | \$ | 1,064 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.45\% |  | 1.75\% |  | 5.01\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 24 |  | 23 |  | 25 |
| Efficiency ratio (FTE basis) |  | 56.62 |  | 68.48 |  | 46.37 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 206,337 | \$ | 5,813 | \$ | 200,524 |
| Total earning assets ${ }^{(2)}$ |  | 576,203 |  | 552,616 |  | 203,013 |
| Total assets ${ }^{(2)}$ |  | 612,342 |  | 579,684 |  | 212,084 |
| Total deposits |  | 548,897 |  | 547,728 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 208,981 | \$ | 5,820 | \$ | 203,161 |
| Total earning assets ${ }^{(2)}$ |  | 578,654 |  | 555,210 |  | 205,415 |
| Total assets ${ }^{(2)}$ |  | 615,121 |  | 582,164 |  | 214,928 |
| Total deposits |  | 551,541 |  | 550,240 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  |  |  |
| :--- | :--- | ---: | :--- |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
${ }^{(2)}$ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 259,602 | \$ | 236,140 | \$ | 267,475 | \$ | 261,469 | \$ | 259,007 | \$ | 250,248 | \$ | 241,254 |
| Savings |  | 44,878 |  | 44,616 |  | 44,518 |  | 44,721 |  | 45,748 |  | 44,525 |  | 43,972 |
| MMS |  | 188,536 |  | 168,493 |  | 195,756 |  | 191,358 |  | 186,750 |  | 180,078 |  | 172,992 |
| CDs and IRAs |  | 50,085 |  | 60,766 |  | 46,791 |  | 48,644 |  | 51,178 |  | 53,820 |  | 56,476 |
| Non-U.S. and other |  | 2,738 |  | 2,805 |  | 2,779 |  | 2,705 |  | 2,772 |  | 2,695 |  | 2,887 |
| Total average deposit balances | \$ | 545,839 | \$ | 512,820 | \$ | 557,319 | \$ | 548,897 | \$ | 545,455 | \$ | 531,366 | \$ | 517,581 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.03\% |  | 2.08\% |  | 2.02\% |  | 2.03\% |  | 2.04\% |  | 2.03\% |  | 2.08\% |
| Savings |  | 2.30 |  | 2.31 |  | 2.29 |  | 2.29 |  | 2.29 |  | 2.31 |  | 2.32 |
| MMS |  | 1.23 |  | 1.18 |  | 1.24 |  | 1.23 |  | 1.22 |  | 1.23 |  | 1.21 |
| CDs and IRAs |  | 0.60 |  | 0.50 |  | 0.69 |  | 0.62 |  | 0.58 |  | 0.54 |  | 0.52 |
| Non-U.S. and other |  | 0.47 |  | 0.46 |  | 0.54 |  | 0.48 |  | 0.44 |  | 0.42 |  | 0.40 |
| Total deposit spreads |  | 1.63 |  | 1.60 |  | 1.65 |  | 1.64 |  | 1.63 |  | 1.62 |  | 1.63 |
| Client brokerage assets |  | 122,721 | \$ | 113,763 | \$ | 122,721 | \$ | 117,210 | \$ | 121,961 | \$ | 118,492 | \$ | 113,763 |
| Online banking active accounts (units in thousands) |  | 31,674 |  | 30,904 |  | 31,674 |  | 31,627 |  | 31,365 |  | 31,523 |  | 30,904 |
| Mobile banking active users (units in thousands) ${ }^{(1)}$ |  | 18,705 |  | 16,539 |  | 18,705 |  | 18,398 |  | 17,626 |  | 17,092 |  | 16,539 |
| Financial centers |  | 4,726 |  | 4,855 |  | 4,726 |  | 4,741 |  | 4,789 |  | 4,835 |  | 4,855 |
| ATMs |  | 16,038 |  | 15,834 |  | 16,038 |  | 16,062 |  | 15,992 |  | 15,903 |  | 15,834 |
| Total U.S. credit card ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ | 88,244 | \$ | 88,962 | \$ | 88,623 | \$ | 88,201 | \$ | 87,460 | \$ | 88,695 | \$ | 89,381 |
| Ending credit card outstandings |  | 89,602 |  | 91,879 |  | 89,602 |  | 88,339 |  | 88,403 |  | 87,288 |  | 91,879 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 2,314 | \$ | 2,638 | \$ | 563 | \$ | 546 | \$ | 584 | \$ | 621 | \$ | 612 |
|  |  | 2.62\% |  | 2.96\% |  | 2.52\% |  | 2.46\% |  | 2.68\% |  | 2.84\% |  | 2.71\% |
| $30+$ delinquency | \$ | 1,575 | \$ | 1,701 | \$ | 1,575 | \$ | 1,514 | \$ | 1,486 | \$ | 1,581 | \$ | 1,701 |
|  |  | 1.76\% |  | 1.85\% |  | 1.76\% |  | 1.71\% |  | 1.68\% |  | 1.81\% |  | 1.85\% |
| $90+$ delinquency | \$ | 789 | \$ | 866 | \$ | 789 | \$ | 721 | \$ | 742 | \$ | 795 | \$ | 866 |
|  |  | 0.88\% |  | 0.94\% |  | 0.88\% |  | 0.82\% |  | 0.84\% |  | 0.91\% |  | 0.94\% |
| Other Total U.S. credit card indicators ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield |  | 9.16\% |  | 9.34\% |  | 9.15\% |  | 9.15\% |  | 9.08\% |  | 9.27\% |  | 9.26\% |
| Risk adjusted margin |  | 9.33 |  | 9.44 |  | 9.81 |  | 9.54 |  | 8.92 |  | 9.05 |  | 9.96 |
| New accounts (in thousands) |  | 4,973 |  | 4,541 |  | 1,260 |  | 1,257 |  | 1,295 |  | 1,161 |  | 1,184 |
| Purchase volumes |  | 221,378 | \$ | 212,088 | \$ | 58,752 | \$ | 56,472 | \$ | 55,976 | \$ | 50,178 | \$ | 55,857 |
| Debit card data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volumes |  | 277,695 | \$ | 272,576 | \$ | 70,755 | \$ | 69,288 | \$ | 70,754 | \$ | 66,898 | \$ | 69,204 |

For footnotes see page 24.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Loan production ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 56,930 | \$ | 43,290 | \$ | 13,543 | \$ | 13,712 | \$ | 15,962 | \$ | 13,713 | \$ | 11,616 |
| Home equity |  | 13,060 |  | 11,233 |  | 3,494 |  | 3,140 |  | 3,209 |  | 3,217 |  | 3,420 |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 40,878 | \$ | 32,339 | \$ | 9,733 | \$ | 10,026 | \$ | 11,265 | \$ | 9,854 | \$ | 8,316 |
| Home equity |  | 11,988 |  | 10,286 |  | 3,192 |  | 2,840 |  | 2,939 |  | 3,017 |  | 3,129 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Lending: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Core production revenue | \$ | 942 | \$ | 875 | \$ | 148 | \$ | 221 | \$ | 273 | \$ | 300 | \$ | 214 |
| Representations and warranties provision |  | 11 |  | 10 |  | 2 |  | 2 |  | 1 |  | 6 |  | (4) |
| Other consumer mortgage banking income ${ }^{(5)}$ |  | (70) |  | (72) |  | (17) |  | (17) |  | (18) |  | (18) |  | (17) |
| Total Consumer Lending mortgage banking income |  | 883 |  | 813 |  | 133 |  | 206 |  | 256 |  | 288 |  | 193 |
| Legacy Assets \& Servicing mortgage banking income ${ }^{(6)}$ |  | 1,658 |  | 1,045 |  | 250 |  | 265 |  | 682 |  | 461 |  | 241 |
| Eliminations ${ }^{(7)}$ |  | (177) |  | (295) |  | (121) |  | (64) |  | 63 |  | (55) |  | (82) |
| Total consolidated mortgage banking income | \$ | 2,364 | \$ | 1,563 | \$ | 262 | \$ | 407 | \$ | 1,001 | \$ | 694 | \$ | 352 |

[^19]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 5,499 | \$ | 5,836 | \$ | 1,412 | \$ | 1,377 | \$ | 1,359 | \$ | 1,351 | \$ | 1,406 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 10,792 |  | 10,722 |  | 2,638 |  | 2,682 |  | 2,749 |  | 2,723 |  | 2,763 |
| All other income |  | 1,710 |  | 1,846 |  | 393 |  | 409 |  | 465 |  | 443 |  | 434 |
| Total noninterest income |  | 12,502 |  | 12,568 |  | 3,031 |  | 3,091 |  | 3,214 |  | 3,166 |  | 3,197 |
| Total revenue, net of interest expense (FTE basis) |  | 18,001 |  | 18,404 |  | 4,443 |  | 4,468 |  | 4,573 |  | 4,517 |  | 4,603 |
| Provision for credit losses |  | 51 |  | 14 |  | 15 |  | (2) |  | 15 |  | 23 |  | 14 |
| Noninterest expense |  | 13,843 |  | 13,654 |  | 3,478 |  | 3,446 |  | 3,459 |  | 3,460 |  | 3,442 |
| Income before income taxes |  | 4,107 |  | 4,736 |  | 950 |  | 1,024 |  | 1,099 |  | 1,034 |  | 1,147 |
| Income tax expense (FTE basis) |  | 1,498 |  | 1,767 |  | 336 |  | 368 |  | 410 |  | 384 |  | 442 |
| Net income | \$ | 2,609 | \$ | 2,969 | \$ | 614 | \$ | 656 | \$ | 689 | \$ | 650 | \$ | 705 |
| Net interest yield (FTE basis) |  | 2.12\% |  | 2.34\% |  | 2.08\% |  | 2.12\% |  | 2.17\% |  | 2.13\% |  | 2.24\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 25 |  | 20 |  | 22 |  | 23 |  | 22 |  | 23 |
| Efficiency ratio (FTE basis) |  | 76.90 |  | 74.19 |  | 78.27 |  | 77.14 |  | 75.64 |  | 76.61 |  | 74.80 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 131,383 | \$ | 119,775 | \$ | 135,839 | \$ | 133,168 | \$ | 130,270 | \$ | 126,129 | \$ | 123,544 |
| Total earning assets ${ }^{(2)}$ |  | 258,935 |  | 248,979 |  | 269,135 |  | 257,344 |  | 251,528 |  | 257,625 |  | 248,614 |
| Total assets ${ }^{(2)}$ |  | 275,866 |  | 267,511 |  | 285,214 |  | 274,192 |  | 268,835 |  | 275,130 |  | 266,717 |
| Total deposits |  | 244,725 |  | 240,242 |  | 251,306 |  | 243,980 |  | 239,974 |  | 243,561 |  | 238,835 |
| Allocated capital ${ }^{(1)}$ |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 137,847 | \$ | 125,431 | \$ | 137,847 | \$ | 134,630 | \$ | 132,377 | \$ | 127,556 | \$ | 125,431 |
| Total earning assets ${ }^{(2)}$ |  | 279,465 |  | 256,519 |  | 279,465 |  | 262,870 |  | 250,720 |  | 255,840 |  | 256,519 |
| Total assets ${ }^{(2)}$ |  | 296,139 |  | 274,887 |  | 296,139 |  | 279,155 |  | 267,021 |  | 272,777 |  | 274,887 |
| Total deposits |  | 260,893 |  | 245,391 |  | 260,893 |  | 246,172 |  | 237,624 |  | 244,080 |  | 245,391 |

[^20]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 14,898 | \$ | 15,256 | \$ | 3,664 | \$ | 3,694 | \$ | 3,792 | \$ | 3,748 | \$ | 3,827 |
| U.S. Trust |  | 3,027 |  | 3,084 |  | 756 |  | 756 |  | 764 |  | 751 |  | 759 |
| Other ${ }^{(1)}$ |  | 76 |  | 64 |  | 23 |  | 18 |  | 17 |  | 18 |  | 17 |
| Total revenue, net of interest expense (FTE basis) | \$ | 18,001 | \$ | 18,404 | \$ | 4,443 | \$ | 4,468 | \$ | 4,573 | \$ | 4,517 | \$ | 4,603 |
| Client Balances by Business, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 1,985,309 | \$ | 2,033,801 | \$ | 1,985,309 | \$ | 1,942,623 | \$ | 2,051,514 | \$ | 2,043,447 | \$ | 2,033,801 |
| U.S. Trust |  | 388,604 |  | 387,491 |  | 388,604 |  | 375,751 |  | 388,829 |  | 391,105 |  | 387,491 |
| Other ${ }^{(1)}$ |  | 82,929 |  | 76,705 |  | 82,929 |  | 78,110 |  | 81,318 |  | 75,295 |  | 76,705 |
| Total client balances | \$ | 2,456,842 | \$ | 2,497,997 | \$ | 2,456,842 | \$ | 2,396,484 | \$ | 2,521,661 |  | 2,509,847 | \$ | 2,497,997 |
| Client Balances by Type, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Long-term assets under management ${ }^{(2)}$ | \$ | 817,938 | \$ | 826,171 | \$ | 817,938 | \$ | 798,887 | \$ | 849,046 | \$ | 841,966 | \$ | 826,171 |
| Liquidity assets under management ${ }^{(3)}$ |  | 82,925 |  | 76,701 |  | 82,925 |  | 78,106 |  | 81,314 |  | 75,291 |  | 76,701 |
| Assets under management |  | 900,863 |  | 902,872 |  | 900,863 |  | 876,993 |  | 930,360 |  | 917,257 |  | 902,872 |
| Brokerage assets |  | 1,040,938 |  | 1,081,434 |  | 1,040,938 |  | 1,026,355 |  | 1,079,084 |  | 1,076,277 |  | 1,081,434 |
| Assets in custody |  | 113,239 |  | 139,555 |  | 113,239 |  | 109,196 |  | 138,774 |  | 141,273 |  | 139,555 |
| Deposits |  | 260,892 |  | 245,391 |  | 260,892 |  | 246,172 |  | 237,624 |  | 244,080 |  | 245,391 |
| Loans and leases ${ }^{(4)}$ |  | 140,910 |  | 128,745 |  | 140,910 |  | 137,768 |  | 135,819 |  | 130,960 |  | 128,745 |
| Total client balances | \$ | 2,456,842 | \$ | 2,497,997 | \$ | 2,456,842 | \$ | 2,396,484 | \$ | 2,521,661 | \$ | 2,509,847 | \$ | 2,497,997 |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management, beginning balance | \$ | 902,872 | \$ | 821,449 | \$ | 876,993 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 | \$ | 888,006 |
| Net long-term client flows |  | 34,441 |  | 49,800 |  | 6,746 |  | 4,448 |  | 8,593 |  | 14,654 |  | 9,380 |
| Net liquidity client flows |  | 6,133 |  | 3,361 |  | 4,813 |  | $(3,210)$ |  | 6,023 |  | $(1,493)$ |  | (255) |
| Market valuation/other |  | $(42,583)$ |  | 28,262 |  | 12,311 |  | $(54,605)$ |  | $(1,513)$ |  | 1,224 |  | 5,741 |
| Total assets under management, ending balance | \$ | 900,863 | \$ | 902,872 | \$ | 900,863 | \$ | 876,993 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 |
| Associates, at period end ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of financial advisors |  | 16,724 |  | 16,035 |  | 16,724 |  | 16,605 |  | 16,419 |  | 16,175 |  | 16,035 |
| Total wealth advisors |  | 18,167 |  | 17,231 |  | 18,167 |  | 18,037 |  | 17,798 |  | 17,508 |  | 17,231 |
| Total client-facing professionals |  | 20,632 |  | 19,750 |  | 20,632 |  | 20,535 |  | 20,312 |  | 20,018 |  | 19,750 |
| Merrill Lynch Global Wealth Management Metric |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial advisor productivity ${ }^{(6)}$ (in thousands) | \$ | 1,019 | \$ | 1,065 | \$ | 992 | \$ | 1,000 | \$ | 1,041 | \$ | 1,041 | \$ | 1,070 |
| U.S. Trust Metric, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client-facing professionals |  | 2,181 |  | 2,155 |  | 2,181 |  | 2,178 |  | 2,155 |  | 2,157 |  | 2,155 |

Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items.
${ }^{(2)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
${ }^{(3)}$ Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
${ }^{(4)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
${ }^{(5)}$ Includes financial advisors in the Consumer Banking segment of 2,191, 2,042, 2,049, 1,992 and 1,950 at December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
${ }^{(6)}$ Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities

## Bank of America Corporation and Subsidiaries

Global Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 9,254 | \$ | 9,810 | \$ | 2,435 | \$ | 2,346 | \$ | 2,213 | \$ | 2,260 | \$ | 2,415 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,914 |  | 2,901 |  | 730 |  | 746 |  | 728 |  | 710 |  | 712 |
| Investment banking fees |  | 3,110 |  | 3,213 |  | 729 |  | 752 |  | 777 |  | 852 |  | 830 |
| All other income |  | 1,641 |  | 1,683 |  | 459 |  | 346 |  | 388 |  | 448 |  | 357 |
| Total noninterest income |  | 7,665 |  | 7,797 |  | 1,918 |  | 1,844 |  | 1,893 |  | 2,010 |  | 1,899 |
| Total revenue, net of interest expense (FTE basis) |  | 16,919 |  | 17,607 |  | 4,353 |  | 4,190 |  | 4,106 |  | 4,270 |  | 4,314 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 685 |  | 322 |  | 233 |  | 179 |  | 177 |  | 96 |  | (31) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 7,888 |  | 8,170 |  | 1,938 |  | 2,018 |  | 1,932 |  | 2,000 |  | 1,969 |
| Income before income taxes (FTE basis) |  | 8,346 |  | 9,115 |  | 2,182 |  | 1,993 |  | 1,997 |  | 2,174 |  | 2,376 |
| Income tax expense (FTE basis) |  | 3,073 |  | 3,346 |  | 804 |  | 716 |  | 746 |  | 807 |  | 856 |
| Net income | \$ | 5,273 | \$ | 5,769 | \$ | 1,378 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 2.85\% |  | 3.10\% |  | 2.86\% |  | 2.86\% |  | 2.80\% |  | 2.89\% |  | 2.99\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 15 |  | 17 |  | 16 |  | 14 |  | 14 |  | 16 |  | 18 |
| Efficiency ratio (FTE basis) |  | 46.62 |  | 46.40 |  | 44.47 |  | 48.17 |  | 47.06 |  | 46.86 |  | 45.63 |
| $\underline{\text { Balance Sheet }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 305,220 | \$ | 286,484 | \$ | 320,290 | \$ | 310,043 | \$ | 300,631 | \$ | 289,522 | \$ | 287,003 |
| Total earning assets ${ }^{(2)}$ |  | 324,402 |  | 316,880 |  | 337,762 |  | 325,740 |  | 316,912 |  | 316,949 |  | 320,341 |
| Total assets ${ }^{(2)}$ |  | 369,001 |  | 362,273 |  | 381,887 |  | 370,246 |  | 361,867 |  | 361,771 |  | 365,143 |
| Total deposits |  | 294,733 |  | 288,010 |  | 307,806 |  | 296,321 |  | 288,117 |  | 286,434 |  | 292,096 |
| Allocated capital ${ }^{(1)}$ |  | 35,000 |  | 33,500 |  | 35,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 33,500 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 325,677 | \$ | 288,905 | \$ | 325,677 | \$ | 315,224 | \$ | 307,085 | \$ | 295,653 | \$ | 288,905 |
| Total earning assets ${ }^{(2)}$ |  | 336,755 |  | 308,419 |  | 336,755 |  | 327,313 |  | 322,977 |  | 318,775 |  | 308,419 |
| Total assets ${ }^{(2)}$ |  | 382,043 |  | 353,637 |  | 382,043 |  | 372,363 |  | 367,052 |  | 365,024 |  | 353,637 |
| Total deposits |  | 296,162 |  | 279,792 |  | 296,162 |  | 297,644 |  | 292,261 |  | 290,422 |  | 279,792 |

[^21]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^22]
## Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

|  | Year Ended December 31, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | 3 | 6.3\% | 3 | 9.2\% |
| Announced mergers and acquisitions | 4 | 22.8 | 4 | 26.9 |
| Equity capital markets | 4 | 5.9 | 5 | 9.5 |
| Debt capital markets | 2 | 6.2 | 2 | 10.5 |
| High-yield corporate debt | 3 | 8.1 | 2 | 9.8 |
| Leveraged loans | 2 | 8.5 | 2 | 11.3 |
| Mortgage-backed securities | 3 | 9.5 | 4 | 10.2 |
| Asset-backed securities | 2 | 9.0 | 2 | 12.8 |
| Convertible debt | 2 | 8.4 | 2 | 14.6 |
| Common stock underwriting | 5 | 5.6 | 7 | 8.7 |
| Investment-grade corporate debt | 2 | 6.4 | 2 | 12.3 |
| Syndicated loans | 2 | 8.2 | 2 | 11.7 |

Source: Dealogic data as of January 5, 2016. Figures above include self-led transactions.

- Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| High-yield corporate debt | Convertible debt |
| :--- | :--- |
| Leveraged loans | Investment-grade corporate debt |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Debt capital markets |
| U.S. $\boldsymbol{\text { top } 3 \text { rankings } \text { in: }}$ |  |
| High-yield corporate debt | Investment-grade corporate debt |
| Leveraged loans | Syndicated loans |
| Asset-backed securities | Debt capital markets |
| Convertible debt |  |

## Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets
U.S.: High-yield corporate debt, Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets

## Bank of America Corporation and Subsidiaries

Global Markets Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 4,338 | \$ | 4,004 | \$ | 1,166 | \$ | 1,135 | \$ | 1,028 | \$ | 1,009 | \$ | 1,036 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 2,221 |  | 2,205 |  | 518 |  | 574 |  | 556 |  | 573 |  | 551 |
| Investment banking fees |  | 2,401 |  | 2,743 |  | 532 |  | 521 |  | 718 |  | 630 |  | 670 |
| Trading account profits |  | 6,070 |  | 5,997 |  | 788 |  | 1,462 |  | 1,693 |  | 2,127 |  | 76 |
| All other income |  | 37 |  | 1,239 |  | 124 |  | 78 |  | (28) |  | (137) |  | 54 |
| Total noninterest income |  | 10,729 |  | 12,184 |  | 1,962 |  | 2,635 |  | 2,939 |  | 3,193 |  | 1,351 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1,2)}$ |  | 15,067 |  | 16,188 |  | 3,128 |  | 3,770 |  | 3,967 |  | 4,202 |  | 2,387 |
| Provision for credit losses |  | 99 |  | 110 |  | 30 |  | 42 |  | 6 |  | 21 |  | 26 |
| Noninterest expense |  | 11,310 |  | 11,862 |  | 2,754 |  | 2,683 |  | 2,733 |  | 3,140 |  | 2,522 |
| Income (loss) before income taxes |  | 3,658 |  | 4,216 |  | 344 |  | 1,045 |  | 1,228 |  | 1,041 |  | (161) |
| Income tax expense (benefit) (FTE basis) |  | 1,162 |  | 1,511 |  | 159 |  | 224 |  | 422 |  | 357 |  | (86) |
| Net income (loss) ${ }^{(2)}$ | \$ | 2,496 | \$ | 2,705 | \$ | 185 | \$ | 821 | \$ | 806 | \$ | 684 | \$ | (75) |
| Return on average allocated capital ${ }^{(3)}$ |  | 7\% |  | 8\% |  | 2\% |  | 9\% |  | 9\% |  | 8\% |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | 75.06 |  | 73.28 |  | 88.04 |  | 71.17 |  | 68.87 |  | 74.74 |  | 105.63\% |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(4)}$ | \$ | 433,435 | \$ | 449,815 | \$ | 416,130 | \$ | 431,477 | \$ | 442,509 | \$ | 443,951 | \$ | 455,536 |
| Total loans and leases |  | 63,572 |  | 62,073 |  | 68,835 |  | 66,392 |  | 61,908 |  | 56,992 |  | 58,108 |
| Total earning assets ${ }^{(4)}$ |  | 433,372 |  | 461,189 |  | 422,694 |  | 439,859 |  | 436,081 |  | 434,916 |  | 451,937 |
| Total assets |  | 596,849 |  | 607,623 |  | 589,067 |  | 597,103 |  | 602,735 |  | 598,594 |  | 611,829 |
| Total deposits |  | 38,470 |  | 40,813 |  | 37,454 |  | 37,050 |  | 39,718 |  | 39,699 |  | 40,941 |
| Allocated capital ${ }^{(3)}$ |  | 35,000 |  | 34,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 34,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(4)}$ | \$ | 374,081 | \$ | 418,860 | \$ | 374,081 | \$ | 407,493 | \$ | 406,404 | \$ | 424,996 | \$ | 418,860 |
| Total loans and leases |  | 73,208 |  | 59,388 |  | 73,208 |  | 70,159 |  | 66,026 |  | 63,019 |  | 59,388 |
| Total earning assets ${ }^{(4)}$ |  | 386,857 |  | 421,799 |  | 386,857 |  | 421,909 |  | 408,857 |  | 421,520 |  | 421,799 |
| Total assets |  | 551,587 |  | 579,594 |  | 551,587 |  | 579,776 |  | 580,953 |  | 586,843 |  | 579,594 |
| Total deposits |  | 37,276 |  | 40,746 |  | 37,276 |  | 36,019 |  | 39,326 |  | 38,668 |  | 40,746 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 195,731 | \$ | 201,956 | \$ | 195,399 | \$ | 196,884 | \$ | 197,116 | \$ | 193,491 | \$ | 201,868 |
| Reverse repurchases |  | 103,690 |  | 116,085 |  | 86,703 |  | 103,422 |  | 109,626 |  | 115,328 |  | 118,286 |
| Securities borrowed |  | 79,494 |  | 85,098 |  | 82,385 |  | 75,786 |  | 81,091 |  | 78,713 |  | 81,071 |
| Derivative assets |  | 54,520 |  | 46,676 |  | 51,643 |  | 55,385 |  | 54,676 |  | 56,419 |  | 54,311 |
| Total trading-related assets ${ }^{(4)}$ | \$ | 433,435 | \$ | 449,815 | \$ | 416,130 | \$ | 431,477 | \$ | 442,509 | \$ | 443,951 | \$ | 455,536 |

[^23]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 7,923 | \$ | 8,752 | \$ | 1,574 | \$ | 2,027 | \$ | 1,958 | \$ | 2,364 | \$ | 888 |
| Equities |  | 4,335 |  | 4,194 |  | 874 |  | 1,148 |  | 1,176 |  | 1,137 |  | 860 |
| Total sales and trading revenue | \$ | 12,258 | \$ | 12,946 | \$ | 2,448 | \$ | 3,175 | \$ | 3,134 | \$ | 3,501 | \$ | 1,748 |
| Sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment ${ }^{(2,3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 8,686 | \$ | 9,060 | \$ | 1,764 | \$ | 2,009 | \$ | 2,157 | \$ | 2,756 | \$ | 1,465 |
| Equities |  | 4,358 |  | 4,126 |  | 882 |  | 1,154 |  | 1,176 |  | 1,146 |  | 909 |
| Total sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment | \$ | 13,044 | \$ | 13,186 | \$ | 2,646 | \$ | 3,163 | \$ | 3,333 | \$ | 3,902 | \$ | 2,374 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 3,945 | \$ | 3,638 | \$ | 1,062 | \$ | 1,039 | \$ | 924 | \$ | 920 | \$ | 942 |
| Commissions |  | 2,196 |  | 2,186 |  | 511 |  | 568 |  | 550 |  | 567 |  | 546 |
| Trading |  | 6,059 |  | 5,992 |  | 796 |  | 1,462 |  | 1,676 |  | 2,125 |  | 72 |
| Other |  | 58 |  | 1,130 |  | 79 |  | 106 |  | (16) |  | (111) |  | 188 |
| Total sales and trading revenue | \$ | 12,258 | \$ | 12,946 | \$ | 2,448 | \$ | 3,175 | \$ | 3,134 | \$ | 3,501 | \$ | 1,748 |

${ }^{(1)}$ Includes Global Banking sales and trading revenue of $\$ 422$ million and $\$ 382$ million for the years ended December 31, 2015 and 2014; $\$ 127$ million, $\$ 86$ million, $\$ 133$ million and $\$ 76$ million for the fourth, third, second and first quarters of 2015, respectively, and $\$ 163$ million for the fourth quarter of 2014.
${ }^{(2)}$ For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives for all periods, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities; 2014 also included unrealized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. In the fourth quarter of 2014, the Corporation adopted a funding valuation adjustment on uncollateralized derivatives in the Corporation's Global Markets business. This methodology seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a onetime transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014.
${ }^{(3)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 1,573 | \$ | 1,520 | \$ | 347 | \$ | 382 | \$ | 416 | \$ | 428 | \$ | 390 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,658 |  | 1,045 |  | 250 |  | 265 |  | 682 |  | 461 |  | 241 |
| All other income (loss) |  | 199 |  | 111 |  | (9) |  | 193 |  | (10) |  | 25 |  | 7 |
| Total noninterest income |  | 1,857 |  | 1,156 |  | 241 |  | 458 |  | 672 |  | 486 |  | 248 |
| Total revenue, net of interest expense (FTE basis) |  | 3,430 |  | 2,676 |  | 588 |  | 840 |  | 1,088 |  | 914 |  | 638 |
| Provision for credit losses |  | 144 |  | 127 |  | (10) |  | 6 |  | 57 |  | 91 |  | (113) |
| Noninterest expense |  | 4,451 |  | 20,633 |  | 1,148 |  | 1,142 |  | 960 |  | 1,201 |  | 1,360 |
| Income (loss) before income taxes (FTE basis) |  | $(1,165)$ |  | $(18,084)$ |  | (550) |  | (308) |  | 71 |  | (378) |  | (609) |
| Income tax expense (benefit) (FTE basis) |  | (425) |  | $(4,974)$ |  | (199) |  | (112) |  | 26 |  | (140) |  | (230) |
| Net income (loss) | \$ | (740) | \$ | $(13,110)$ | \$ | (351) | \$ | (196) | \$ | 45 | \$ | (238) | \$ | (379) |
| Net interest yield (FTE basis) |  | 3.82\% |  | 4.04\% |  | 3.48\% |  | 3.68\% |  | 3.94\% |  | 4.19\% |  | 4.22\% |
| Return on average allocated capital ${ }^{(1)}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 1 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 88.27 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 29,885 | \$ | 35,941 | \$ | 27,223 | \$ | 29,074 | \$ | 30,897 | \$ | 32,411 | \$ | 33,772 |
| Total earning assets ${ }^{(2)}$ |  | 41,160 |  | 37,593 |  | 39,686 |  | 41,168 |  | 42,337 |  | 41,468 |  | 36,601 |
| Total assets ${ }^{(2)}$ |  | 51,222 |  | 52,133 |  | 48,995 |  | 50,708 |  | 52,518 |  | 52,713 |  | 48,577 |
| Allocated capital ${ }^{(1)}$ |  | 24,000 |  | 17,000 |  | 24,000 |  | 24,000 |  | 24,000 |  | 24,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 26,521 | \$ | 33,055 | \$ | 26,521 | \$ | 27,982 | \$ | 30,024 | \$ | 31,690 | \$ | 33,055 |
| Total earning assets ${ }^{(2)}$ |  | 37,783 |  | 33,923 |  | 37,783 |  | 40,171 |  | 40,874 |  | 42,672 |  | 33,923 |
| Total assets ${ }^{(2)}$ |  | 47,292 |  | 45,957 |  | 47,292 |  | 49,064 |  | 50,928 |  | 53,620 |  | 45,957 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing portfolio ${ }^{(3)}$ | \$ | 565.0 | \$ | 693.0 | \$ | 565.0 | \$ | 580.0 | \$ | 610.0 | \$ | 669.0 | \$ | 693.0 |

[^24]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators



[^25]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | (348) | \$ | (526) | \$ | (387) | \$ | (502) | \$ | 790 | \$ | (249) | \$ | (349) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 263 |  | 356 |  | 60 |  | 68 |  | 66 |  | 69 |  | 90 |
| Equity investment income (loss) |  | - |  | 727 |  | 34 |  | (46) |  | 11 |  | 1 |  | (38) |
| Gains on sales of debt securities |  | 1,079 |  | 1,310 |  | 269 |  | 385 |  | 162 |  | 263 |  | 161 |
| All other loss |  | $(1,613)$ |  | $(2,435)$ |  | (521) |  | (393) |  | (263) |  | (436) |  | (610) |
| Total noninterest income |  | (271) |  | (42) |  | (158) |  | 14 |  | (24) |  | (103) |  | (397) |
| Total revenue, net of interest expense (FTE basis) |  | (619) |  | (568) |  | (545) |  | (488) |  | 766 |  | (352) |  | (746) |
| Provision for credit losses |  | (342) |  | (978) |  | (112) |  | (67) |  | 19 |  | (182) |  | (330) |
| Noninterest expense |  | 2,215 |  | 2,933 |  | 210 |  | 84 |  | 416 |  | 1,505 |  | 484 |
| Income (loss) before income taxes (FTE basis) |  | $(2,492)$ |  | $(2,523)$ |  | (643) |  | (505) |  | 331 |  | $(1,675)$ |  | (900) |
| Income tax benefit (FTE basis) |  | $(2,003)$ |  | $(2,587)$ |  | (354) |  | (509) |  | (306) |  | (834) |  | (525) |
| Net income (loss) | \$ | (489) | \$ | 64 | \$ | (289) | \$ | 4 | \$ | 637 | \$ | (841) | \$ | (375) |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 147,400 | \$ | 202,513 | \$ | 128,548 | \$ | 137,827 | \$ | 156,006 | \$ | 167,758 | \$ | 183,091 |
| Total assets ${ }^{(2)}$ |  | 257,893 |  | 278,812 |  | 254,448 |  | 264,402 |  | 257,090 |  | 255,569 |  | 263,279 |
| Total deposits |  | 21,862 |  | 30,834 |  | 22,916 |  | 22,603 |  | 22,481 |  | 19,405 |  | 22,162 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 125,343 | \$ | 172,612 | \$ | 125,343 | \$ | 130,713 | \$ | 146,557 | \$ | 159,885 | \$ | 172,612 |
| Total equity investments |  | 4,297 |  | 4,871 |  | 4,297 |  | 4,364 |  | 4,655 |  | 4,701 |  | 4,871 |
| Total assets ${ }^{(3)}$ |  | 230,791 |  | 261,581 |  | 230,791 |  | 257,527 |  | 272,059 |  | 252,251 |  | 261,581 |
| Total deposits |  | 22,898 |  | 19,240 |  | 22,898 |  | 21,769 |  | 22,960 |  | 19,461 |  | 19,240 |

[^26]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 187,911 | \$ | 187,939 | \$ | 216,197 |
| Home equity |  | 75,948 |  | 78,030 |  | 85,725 |
| U.S. credit card |  | 89,602 |  | 88,339 |  | 91,879 |
| Non-U.S. credit card |  | 9,975 |  | 10,066 |  | 10,465 |
| Direct/Indirect consumer ${ }^{(2)}$ |  | 88,795 |  | 87,314 |  | 80,381 |
| Other consumer ${ }^{(3)}$ |  | 2,067 |  | 2,012 |  | 1,846 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 454,298 |  | 453,700 |  | 486,493 |
| Consumer loans accounted for under the fair value option ${ }^{(4)}$ |  | 1,871 |  | 1,944 |  | 2,077 |
| Total consumer |  | 456,169 |  | 455,644 |  | 488,570 |
| Commercial | Commercial |  |  |  |  |  |
| U.S. commercial ${ }^{(5)}$ |  | 265,850 |  | 257,032 |  | 233,586 |
| Commercial real estate ${ }^{(6)}$ |  | 57,199 |  | 55,629 |  | 47,682 |
| Commercial lease financing |  | 27,370 |  | 25,680 |  | 24,866 |
| Non-U.S. commercial |  | 91,549 |  | 88,470 |  | 80,083 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 441,968 |  | 426,811 |  | 386,217 |
| Commercial loans accounted for under the fair value option ${ }^{(4)}$ |  | 4,864 |  | 5,234 |  | 6,604 |
| Total commercial |  | 446,832 |  | 432,045 |  | 392,821 |
| Total loans and leases | \$ | 903,001 | \$ | 887,689 | \$ | 881,391 |

 pay option loans.

 $\$ 632$ million and other consumer loans of $\$ 1.0$ billion, $\$ 834$ million and $\$ 761$ million at December 31, 2015, September 30, 2015 and December 31 , 2014 , respectively.
 million and $\$ 162$ million at December 31, 2015, September 30, 2015 and December 31, 2014, respectively.


 respectively.
 2014, respectively.
 2015, September 30, 2015 and December 31, 2014, respectively.

[^27]

|  | Fourth Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy <br>  <br> Servicing |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 223,132 | \$ | 9,307 | \$ | 50,537 | \$ | 7 | \$ | - | \$ | 931 | \$ | 162,350 |
| Home equity |  | 86,825 |  | 45,804 |  | 6,276 |  | 6 |  | 189 |  | 32,813 |  | 1,737 |
| U.S. credit card |  | 89,381 |  | 86,193 |  | 3,188 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,950 |  | - |  | - |  | - |  | - |  | - |  | 10,950 |
| Direct/Indirect consumer |  | 83,121 |  | 39,541 |  | 39,694 |  | 5 |  | 14 |  | - |  | 3,867 |
| Other consumer |  | 2,031 |  | 1,112 |  | 8 |  | 1 |  | - |  | - |  | 910 |
| Total consumer |  | 495,440 |  | 181,957 |  | 99,703 |  | 19 |  | 203 |  | 33,744 |  | 179,814 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 231,215 |  | 17,228 |  | 21,823 |  | 153,256 |  | 34,427 |  | 28 |  | 4,453 |
| Commercial real estate |  | 46,996 |  | 30 |  | 1,875 |  | 41,445 |  | 3,446 |  | - |  | 200 |
| Commercial lease financing |  | 24,238 |  | - |  | 4 |  | 25,105 |  | 552 |  | - |  | $(1,423)$ |
| Non-U.S. commercial |  | 86,844 |  | - |  | 139 |  | 67,178 |  | 19,480 |  | - |  | 47 |
| Total commercial |  | 389,293 |  | 17,258 |  | 23,841 |  | 286,984 |  | 57,905 |  | 28 |  | 3,277 |
| Total loans and leases | \$ | 884,733 | \$ | 199,215 | \$ | 123,544 | \$ | 287,003 | \$ | 58,108 | \$ | 33,772 | \$ | 183,091 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Diversified financials | \$ | 79,496 | \$ | 75,761 | \$ | 63,306 | \$ | 128,436 | \$ | 119,248 | \$ | 103,528 |
| Real estate ${ }^{(4)}$ |  | 61,759 |  | 60,927 |  | 53,834 |  | 87,650 |  | 82,983 |  | 76,153 |
| Retailing |  | 37,675 |  | 38,080 |  | 33,683 |  | 63,975 |  | 63,931 |  | 58,043 |
| Capital goods |  | 30,790 |  | 31,985 |  | 29,028 |  | 58,583 |  | 58,400 |  | 54,653 |
| Healthcare equipment and services |  | 35,134 |  | 33,478 |  | 32,923 |  | 57,901 |  | 56,728 |  | 52,450 |
| Banking |  | 45,952 |  | 44,302 |  | 42,330 |  | 53,825 |  | 51,638 |  | 48,353 |
| Government and public education |  | 44,835 |  | 43,969 |  | 42,095 |  | 53,133 |  | 51,425 |  | 49,937 |
| Materials |  | 24,012 |  | 23,753 |  | 23,664 |  | 46,013 |  | 45,943 |  | 45,821 |
| Energy |  | 21,257 |  | 21,779 |  | 23,830 |  | 43,811 |  | 46,089 |  | 47,667 |
| Food, beverage and tobacco |  | 18,316 |  | 17,867 |  | 16,131 |  | 43,164 |  | 35,221 |  | 34,465 |
| Consumer services |  | 24,084 |  | 23,091 |  | 21,657 |  | 37,058 |  | 36,215 |  | 33,269 |
| Commercial services and supplies |  | 19,552 |  | 18,550 |  | 17,997 |  | 32,045 |  | 32,056 |  | 30,451 |
| Utilities |  | 11,396 |  | 11,071 |  | 9,399 |  | 27,849 |  | 26,751 |  | 25,235 |
| Transportation |  | 19,369 |  | 18,997 |  | 17,538 |  | 27,371 |  | 27,491 |  | 24,541 |
| Technology hardware and equipment |  | 6,337 |  | 6,957 |  | 5,489 |  | 24,734 |  | 14,798 |  | 12,350 |
| Media |  | 12,833 |  | 12,667 |  | 11,128 |  | 24,194 |  | 23,993 |  | 21,502 |
| Individuals and trusts |  | 17,992 |  | 17,467 |  | 16,749 |  | 23,176 |  | 22,538 |  | 21,195 |
| Software and services |  | 6,617 |  | 7,566 |  | 5,927 |  | 18,362 |  | 18,287 |  | 14,071 |
| Pharmaceuticals and biotechnology |  | 6,302 |  | 5,448 |  | 5,707 |  | 16,472 |  | 16,715 |  | 13,493 |
| Automobiles and components |  | 4,804 |  | 4,108 |  | 4,114 |  | 11,329 |  | 10,492 |  | 9,683 |
| Consumer durables and apparel |  | 6,053 |  | 5,907 |  | 6,111 |  | 11,165 |  | 10,657 |  | 10,613 |
| Insurance, including monolines |  | 5,095 |  | 4,587 |  | 5,204 |  | 10,728 |  | 10,611 |  | 11,252 |
| Telecommunication services |  | 4,717 |  | 4,373 |  | 3,814 |  | 10,645 |  | 9,953 |  | 9,295 |
| Food and staples retailing |  | 4,351 |  | 3,917 |  | 3,848 |  | 9,439 |  | 7,410 |  | 7,418 |
| Religious and social organizations |  | 4,526 |  | 4,718 |  | 4,881 |  | 5,929 |  | 6,269 |  | 6,548 |
| Other |  | 6,309 |  | 7,631 |  | 6,255 |  | 15,510 |  | 16,286 |  | 10,415 |
| Total commercial credit exposure by industry | \$ | 559,563 | \$ | 548,956 | \$ | 506,642 | \$ | 942,497 | \$ | 902,128 | \$ | 832,401 |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  |  |  | \$ | $(6,677)$ | \$ | $(6,494)$ | \$ | $(7,302)$ |

[^28]|  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 39\% | 33\% |
| Greater than one year and less than or equal to five years | 59 | 62 |
| Greater than five years | 2 | 5 |
| Total net credit default protection | 100\% | 100\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

| Ratings ${ }^{(2,3)}$ | December 31, 2015 |  |  | September 30, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional ${ }^{(4)}$ |  | Percent of Total | Net Notional ${ }^{(4)}$ |  | Percent of Total |
| A | \$ | (752) | 11.3\% | \$ | (959) | 14.8\% |
| BBB |  | $(3,030)$ | 45.4 |  | $(2,368)$ | 36.5 |
| BB |  | $(2,090)$ | 31.3 |  | $(2,196)$ | 33.8 |
| B |  | (634) | 9.5 |  | (872) | 13.4 |
| CCC and below |  | (139) | 2.1 |  | (76) | 1.2 |
| NR ${ }^{(5)}$ |  | (32) | 0.4 |  | (23) | 0.3 |
| Total net credit default protection | \$ | (6,677) | 100.0\% | \$ | $(6,494)$ | 100.0\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
${ }^{(2)}$ Ratings are refreshed on a quarterly basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment grade.
${ }^{(4)}$ Represents net credit default protection (purchased) sold.
${ }^{(5)} \mathrm{NR}$ is comprised of index positions held and any names that have not been rated.

[^29]
## Bank of America Corporation and Subsidiaries

## Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net <br> Counterparty Exposure ${ }^{(2)}$ |  | Securities/ Other Investments ${ }^{(3)}$ |  | Country <br> Exposure at December 31 2015 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country Exposure at December 31 $2015{ }^{(5)}$ |  | Increase <br> (Decrease) from <br> September 30 2015 |  |
| United Kingdom | \$ | 30,268 | \$ | 15,086 | \$ | 8,923 | \$ | 4,194 | \$ | 58,471 | \$ | $(5,225)$ | \$ | 53,246 | \$ | 1,692 |
| Brazil |  | 9,981 |  | 401 |  | 902 |  | 4,593 |  | 15,877 |  | (227) |  | 15,650 |  | 487 |
| Canada |  | 5,522 |  | 6,695 |  | 2,279 |  | 2,097 |  | 16,593 |  | $(1,861)$ |  | 14,732 |  | $(3,498)$ |
| Japan |  | 13,381 |  | 532 |  | 1,145 |  | 718 |  | 15,776 |  | $(1,412)$ |  | 14,364 |  | (616) |
| Germany |  | 7,373 |  | 6,389 |  | 2,604 |  | 1,991 |  | 18,357 |  | $(4,953)$ |  | 13,404 |  | 840 |
| China |  | 9,207 |  | 627 |  | 739 |  | 748 |  | 11,321 |  | (847) |  | 10,474 |  | (877) |
| India |  | 7,045 |  | 238 |  | 363 |  | 2,880 |  | 10,526 |  | (172) |  | 10,354 |  | $(1,279)$ |
| Australia |  | 5,061 |  | 2,390 |  | 705 |  | 1,737 |  | 9,893 |  | (348) |  | 9,545 |  | 1,523 |
| France |  | 2,822 |  | 4,795 |  | 1,392 |  | 3,816 |  | 12,825 |  | $(4,139)$ |  | 8,686 |  | $(2,014)$ |
| Netherlands |  | 3,329 |  | 3,283 |  | 879 |  | 1,631 |  | 9,122 |  | $(1,488)$ |  | 7,634 |  | (526) |
| Hong Kong |  | 5,850 |  | 273 |  | 788 |  | 701 |  | 7,612 |  | (23) |  | 7,589 |  | $(2,196)$ |
| South Korea |  | 4,351 |  | 749 |  | 674 |  | 1,751 |  | 7,525 |  | (667) |  | 6,858 |  | (859) |
| Switzerland |  | 3,337 |  | 2,947 |  | 707 |  | 650 |  | 7,641 |  | $(1,378)$ |  | 6,263 |  | 428 |
| Belgium |  | 648 |  | 4,749 |  | 149 |  | 185 |  | 5,731 |  | (263) |  | 5,468 |  | 3,998 |
| Italy |  | 2,933 |  | 1,062 |  | 1,544 |  | 1,563 |  | 7,102 |  | $(1,794)$ |  | 5,308 |  | 120 |
| Mexico |  | 2,708 |  | 1,327 |  | 141 |  | 1,209 |  | 5,385 |  | (331) |  | 5,054 |  | 641 |
| Singapore |  | 2,297 |  | 167 |  | 481 |  | 1,843 |  | 4,788 |  | (59) |  | 4,729 |  | 507 |
| Turkey |  | 2,996 |  | 172 |  | 30 |  | 49 |  | 3,247 |  | (107) |  | 3,140 |  | (48) |
| Spain |  | 1,847 |  | 677 |  | 231 |  | 940 |  | 3,695 |  | (632) |  | 3,063 |  | (339) |
| United Arab Emirates |  | 2,008 |  | 56 |  | 1,027 |  | 37 |  | 3,128 |  | (102) |  | 3,026 |  | 36 |
| Total top 20 non-U.S. countries exposure | \$ | 122,964 | \$ | 52,615 | \$ | 25,703 | \$ | 33,333 | \$ | 234,615 | \$ | $(26,028)$ | \$ | 208,587 | \$ | $(1,980)$ |

 Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.


 default protection.
 tranched credit default swaps.

 payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

[^30]
## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| Residential mortgage | \$ | 4,803 | \$ | 5,242 | \$ | 5,985 | \$ | 6,421 | \$ | 6,889 |
| Home equity |  | 3,337 |  | 3,429 |  | 3,563 |  | 3,759 |  | 3,901 |
| Direct/Indirect consumer |  | 24 |  | 25 |  | 26 |  | 28 |  | 28 |
| Other consumer |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Total consumer |  | 8,165 |  | 8,697 |  | 9,575 |  | 10,209 |  | 10,819 |
| U.S. commercial |  | 867 |  | 836 |  | 869 |  | 680 |  | 701 |
| Commercial real estate |  | 93 |  | 108 |  | 126 |  | 132 |  | 321 |
| Commercial lease financing |  | 12 |  | 17 |  | 19 |  | 16 |  | 3 |
| Non-U.S. commercial |  | 158 |  | 56 |  | 80 |  | 79 |  | 1 |
|  |  | 1,130 |  | 1,017 |  | 1,094 |  | 907 |  | 1,026 |
| U.S. small business commercial |  | 82 |  | 85 |  | 78 |  | 89 |  | 87 |
| Total commercial |  | 1,212 |  | 1,102 |  | 1,172 |  | 996 |  | 1,113 |
| Total nonperforming loans and leases |  | 9,377 |  | 9,799 |  | 10,747 |  | 11,205 |  | 11,932 |
| Foreclosed properties ${ }^{(1)}$ |  | 459 |  | 537 |  | 818 |  | 896 |  | 697 |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(2,3,4)}$ | \$ | 9,836 | \$ | 10,336 | \$ | 11,565 | \$ | 12,101 | \$ | 12,629 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 9,855 | \$ | 10,467 | \$ | 11,871 | \$ | 12,743 | \$ | 14,617 |
| Consumer credit card past due 30 days or more and still accruing |  | 1,721 |  | 1,662 |  | 1,650 |  | 1,749 |  | 1,884 |
| Other loans past due 30 days or more and still accruing |  | 3,627 |  | 3,419 |  | 3,429 |  | 3,532 |  | 3,953 |
| Total loans past due 30 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 15,203 | \$ | 15,548 | \$ | 16,950 | \$ | 18,024 | \$ | 20,454 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 7,150 | \$ | 7,616 | \$ | 8,917 | \$ | 9,912 | \$ | 11,407 |
| Consumer credit card past due 90 days or more and still accruing |  | 865 |  | 799 |  | 828 |  | 883 |  | 961 |
| Other loans past due 90 days or more and still accruing |  | 237 |  | 203 |  | 195 |  | 173 |  | 286 |
| Total loans past due 90 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 8,252 | \$ | 8,618 | \$ | 9,940 | \$ | 10,968 | \$ | 12,654 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties/Total assets ${ }^{(7)}$ |  | 0.46\% |  | 0.48\% |  | 0.54\% |  | 0.57\% |  | 0.60\% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ${ }^{(7)}$ |  | 1.10 |  | 1.17 |  | 1.31 |  | 1.39 |  | 1.45 |
| Nonperforming loans and leases/Total loans and leases ${ }^{(7)}$ |  | 1.05 |  | 1.11 |  | 1.22 |  | 1.29 |  | 1.37 |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial utilized reservable criticized exposure ${ }^{(8)}$ | \$ | 16,508 | \$ | 13,571 | \$ | 13,312 | \$ | 12,303 | \$ | 11,570 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ${ }^{(8)}$ |  | 3.46\% |  | 2.94\% |  | 2.97\% |  | 2.85\% |  | 2.74\% |
| Total commercial utilized criticized exposure/Commercial utilized exposure ${ }^{(8)}$ |  | 3.28 |  | 2.93 |  | 3.08 |  | 2.99 |  | 2.97 |

 $\$ 1.3$ billion, $\$ 1.2$ billion and $\$ 1.1$ billion at December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
 long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
 and accrete interest income over the remaining life of the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { December } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | June 30 2015 |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 227 | \$ | 274 | \$ | 298 | \$ | 344 | \$ | 219 |
| Nonperforming loans accounted for under the fair value option |  | 306 |  | 321 |  | 339 |  | 380 |  | 392 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 38 |  | 49 |  | 72 |  | 86 |  | 102 |




 option past due 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties.
 September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
 for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2015 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 8,697 | \$ | 9,575 | \$ | 10,209 | \$ | 10,819 | \$ | 12,188 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,027 |  | 1,029 |  | 1,424 |  | 1,469 |  | 1,709 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (214) |  | (262) |  | (289) |  | (253) |  | (310) |
| Sales |  | (314) |  | (447) |  | (542) |  | (371) |  | $(1,347)$ |
| Returns to performing status ${ }^{(2)}$ |  | (490) |  | (722) |  | (631) |  | (867) |  | (728) |
| Charge-offs ${ }^{(3)}$ |  | (450) |  | (375) |  | (484) |  | (460) |  | (533) |
| Transfers to foreclosed properties |  | (91) |  | (101) |  | (112) |  | (128) |  | (160) |
| Total net reductions to nonperforming loans and leases |  | (532) |  | (878) |  | (634) |  | (610) |  | $(1,369)$ |
| Total nonperforming consumer loans and leases, end of period |  | 8,165 |  | 8,697 |  | 9,575 |  | 10,209 |  | 10,819 |
| Foreclosed properties |  | 444 |  | 479 |  | 553 |  | 632 |  | 630 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 8,609 | \$ | 9,176 | \$ | 10,128 | \$ | 10,841 | \$ | 11,449 |
| Nonperforming Commercial Loans and Leases ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 1,102 | \$ | 1,172 | \$ | 996 | \$ | 1,113 | \$ | 1,352 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 456 |  | 205 |  | 419 |  | 287 |  | 214 |
| Advances |  | 8 |  | 11 |  | 15 |  | 2 |  | 6 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns |  | (133) |  | (145) |  | (103) |  | (110) |  | (202) |
| Sales |  | (27) |  | - |  | (65) |  | (16) |  | (81) |
| Return to performing status ${ }^{(5)}$ |  | (32) |  | (47) |  | (27) |  | (24) |  | (77) |
| Charge-offs |  | (162) |  | (93) |  | (56) |  | (51) |  | (95) |
| Transfers to foreclosed properties |  | - |  | (1) |  | (7) |  | (205) |  | (4) |
| Total net additions (reductions) to nonperforming loans and leases |  | 110 |  | (70) |  | 176 |  | (117) |  | (239) |
| Total nonperforming commercial loans and leases, end of period |  | 1,212 |  | 1,102 |  | 1,172 |  | 996 |  | 1,113 |
| Foreclosed properties |  | 15 |  | 58 |  | 265 |  | 264 |  | 67 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ | 1,227 | \$ | 1,160 | \$ | 1,437 | \$ | 1,260 | \$ | 1,180 |

[^31]| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2015 |  |  | Third Quarter 2015 |  |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  |  | FirstQuarter2015 |  |  | Fourth Quarter 2014 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 73 | 0.15\% | \$ | 26 | 0.05\% | \$ | 177 | 0.35\% | \$ | 197 | 0.37\% | \$ | (259) | (0.46)\% |
| Home equity |  | 193 | 0.99 |  | 120 | 0.60 |  | 151 | 0.73 |  | 172 | 0.82 |  | 277 | 1.27 |
| U.S. credit card |  | 563 | 2.52 |  | 546 | 2.46 |  | 584 | 2.68 |  | 621 | 2.84 |  | 612 | 2.71 |
| Non-U.S. credit card |  | 46 | 1.78 |  | 47 | 1.83 |  | 51 | 2.03 |  | 44 | 1.80 |  | 52 | 1.90 |
| Direct/Indirect consumer |  | 29 | 0.13 |  | 25 | 0.12 |  | 24 | 0.11 |  | 34 | 0.17 |  | 44 | 0.21 |
| Other consumer |  | 54 | 10.63 |  | 57 | 11.21 |  | 33 | 7.00 |  | 49 | 10.88 |  | 68 | 13.31 |
| Total consumer |  | 958 | 0.84 |  | 821 | 0.71 |  | 1,020 | 0.87 |  | 1,117 | 0.95 |  | 794 | 0.64 |
| U.S. commercial ${ }^{(4)}$ |  | 81 | 0.13 |  | 52 | 0.09 |  | (1) | - |  | 7 | 0.01 |  | 19 | 0.04 |
| Commercial real estate |  | 4 | 0.03 |  | (10) | (0.08) |  | (4) | (0.03) |  | 5 | 0.04 |  | (8) | (0.07) |
| Commercial lease financing |  | 1 | 0.02 |  | 3 | 0.06 |  | - | - |  | 5 | 0.09 |  | 1 | 0.02 |
| Non-U.S. commercial |  | 45 | 0.20 |  | 9 | 0.04 |  | 2 | 0.01 |  | (2) | (0.01) |  | 2 | 0.01 |
|  |  | 131 | 0.12 |  | 54 | 0.05 |  | (3) | - |  | 15 | 0.02 |  | 14 | 0.02 |
| U.S. small business commercial |  | 55 | 1.68 |  | 57 | 1.72 |  | 51 | 1.56 |  | 62 | 1.90 |  | 71 | 2.10 |
| Total commercial |  | 186 | 0.17 |  | 111 | 0.11 |  | 48 | 0.05 |  | 77 | 0.08 |  | 85 | 0.09 |
| Total net charge-offs | \$ | 1,144 | 0.51 | \$ | 932 | 0.42 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 753 | 1.41\% | \$ | 715 | 1.37\% | \$ | 726 | 1.44\% | \$ | 806 | 1.64\% | \$ | 832 | 1.66 \% |
| Global Wealth \& Investment Management |  | 20 | 0.06 |  | 17 | 0.05 |  | 17 | 0.05 |  | 18 | 0.06 |  | 36 | 0.12 |
| Global Banking |  | 137 | 0.17 |  | 53 | 0.07 |  | (2) | - |  | 6 | 0.01 |  | 2 | - |
| Legacy Assets \& Servicing |  | 122 | 1.82 |  | 74 | 1.05 |  | 99 | 1.32 |  | 122 | 1.56 |  | 199 | 2.40 |
| All Other |  | 112 | 0.35 |  | 73 | 0.21 |  | 228 | 0.59 |  | 242 | 0.59 |  | (190) | (0.41) |
| Total net charge-offs | \$ | 1,144 | 0.51 | \$ | 932 | 0.42 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 |

[^32]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Annual Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Charge-offs | Year Ended December 31 |  |  |  |  |  |
|  | 2015 |  |  | 2014 |  |  |
|  | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 473 | 0.24\% | \$ | (114) | (0.05)\% |
| Home equity |  | 636 | 0.79 |  | 907 | 1.01 |
| U.S. credit card |  | 2,314 | 2.62 |  | 2,638 | 2.96 |
| Non-U.S. credit card |  | 188 | 1.86 |  | 242 | 2.10 |
| Direct/Indirect consumer |  | 112 | 0.13 |  | 169 | 0.20 |
| Other consumer |  | 193 | 9.96 |  | 229 | 11.27 |
| Total consumer |  | 3,916 | 0.84 |  | 4,071 | 0.80 |
| U.S. commercial ${ }^{(4)}$ |  | 139 | 0.06 |  | 88 | 0.04 |
| Commercial real estate |  | (5) | (0.01) |  | (83) | (0.18) |
| Commercial lease financing |  | 9 | 0.04 |  | (9) | (0.04) |
| Non-U.S. commercial |  | 54 | 0.06 |  | 34 | 0.04 |
|  |  | 197 | 0.05 |  | 30 | 0.01 |
| U.S. small business commercial |  | 225 | 1.71 |  | 282 | 2.10 |
| Total commercial |  | 422 | 0.10 |  | 312 | 0.08 |
| Total net charge-offs | \$ | 4,338 | 0.50 | \$ | 4,383 | 0.49 |
| By Business Segment |  |  |  |  |  |  |
| Consumer Banking | \$ | 3,000 | 1.47\% | \$ | 3,497 | 1.77 \% |
| Global Wealth \& Investment Management |  | 72 | 0.06 |  | 71 | 0.06 |
| Global Banking |  | 194 | 0.06 |  | 31 | 0.01 |
| Global Markets |  | - | - |  | 2 | - |
| Legacy Assets \& Servicing |  | 417 | 1.44 |  | 627 | 1.79 |
| All Other |  | 655 | 0.45 |  | 155 | 0.08 |
| Total net charge-offs | \$ | 4,338 | 0.50 | \$ | 4,383 | 0.49 |

[^33]
## Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2015 |  |  |  | September 30, 2015 |  |  |  | December 31, 2014 |  |  |  |
| Allowance for loan and lease losses | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of <br> Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount |  | Percent of Total | Percent of <br> Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount |  | Percent <br> of <br> Total <br> $20.11 \%$ | Percent of <br> Loans and Leases Outstanding ${ }^{(1,2)}$ |
| Residential mortgage | \$ | 1,500 | 12.26\% | 0.80\% | \$ | 1,755 | 13.87\% | 0.93\% | \$ | 2,900 |  | 1.34\% |
| Home equity |  | 2,414 | 19.73 | 3.18 |  | 2,645 | 20.90 | 3.39 |  | 3,035 | 21.05 | 3.54 |
| U.S. credit card |  | 2,927 | 23.93 | 3.27 |  | 2,973 | 23.49 | 3.37 |  | 3,320 | 23.03 | 3.61 |
| Non-U.S.credit card |  | 274 | 2.24 | 2.75 |  | 299 | 2.36 | 2.97 |  | 369 | 2.56 | 3.53 |
| Direct/Indirect consumer |  | 223 | 1.82 | 0.25 |  | 234 | 1.85 | 0.27 |  | 299 | 2.07 | 0.37 |
| Other consumer |  | 47 | 0.38 | 2.27 |  | 46 | 0.36 | 2.33 |  | 59 | 0.41 | 3.15 |
| Total consumer |  | 7,385 | 60.36 | 1.63 |  | 7,952 | 62.83 | 1.75 |  | 9,982 | 69.23 | 2.05 |
| U.S. commercial ${ }^{(3)}$ |  | 2,964 | 24.23 | 1.11 |  | 2,749 | 21.72 | 1.07 |  | 2,619 | 18.16 | 1.12 |
| Commercial real estate |  | 967 | 7.90 | 1.69 |  | 1,084 | 8.56 | 1.95 |  | 1,016 | 7.05 | 2.13 |
| Commercial lease financing |  | 164 | 1.34 | 0.60 |  | 160 | 1.26 | 0.62 |  | 153 | 1.06 | 0.62 |
| Non-U.S.commercial |  | 754 | 6.17 | 0.82 |  | 712 | 5.63 | 0.80 |  | 649 | 4.50 | 0.81 |
| Total commercial ${ }^{(4)}$ |  | 4,849 | 39.64 | 1.10 |  | 4,705 | 37.17 | 1.10 |  | 4,437 | 30.77 | 1.15 |
| Allowance for loan and lease losses |  | 12,234 | 100.00\% | 1.37 |  | 12,657 | 100.00\% | 1.44 |  | 14,419 | 100.00\% | 1.65 |
| Reserve for unfunded lending commitments |  | 646 |  |  |  | 661 |  |  |  | 528 |  |  |
| Allowance for credit losses |  | 12,880 |  |  |  | 13,318 |  |  |  | 14,947 |  |  |

## Asset Quality Indicators



## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 46-48 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years ended December 31, 2015 and 2014, and the three months ended December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  | 39,251 | \$ | 39,952 | \$ | 9,801 | \$ | 9,511 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 228 |  | 219 |  | 230 |
| Net interest income on a fully taxable-equivalent basis |  | 40,160 | \$ | 40,821 | \$ | 10,032 | \$ | 9,742 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense ${ }^{(1)}$ | \$ | 82,507 | \$ | 84,247 | \$ | 19,528 | \$ | 20,381 | \$ | 21,816 | \$ | 20,782 | \$ | 18,725 |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 228 |  | 219 |  | 230 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis |  | 83,416 | \$ | 85,116 | \$ | 19,759 | \$ | 20,612 | \$ | 22,044 | \$ | 21,001 | \$ | 18,955 |

Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis

| Income tax expense ${ }^{(1)}$ | \$ | 6,266 | \$ | 2,022 | \$ | 1,511 | \$ | 1,446 | \$ | 2,084 | \$ | 1,225 | \$ | 1,260 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 909 |  | 869 |  | 231 |  | 231 |  | 228 |  | 219 |  | 230 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 7,175 | \$ | 2,891 | \$ | 1,742 | \$ | 1,677 | \$ | 2,312 | \$ | 1,444 | \$ | 1,490 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| Common shareholders' equity | \$ | 230,182 | \$ | 223,072 | \$ | 234,851 | \$ | 231,620 | \$ | 228,780 | \$ | 225,357 | \$ | 224,479 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(69,772)$ |  | $(69,809)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,201)$ |  | $(5,109)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |
| Related deferred tax liabilities |  | 1,852 |  | 2,090 |  | 1,753 |  | 1,811 |  | 1,885 |  | 1,959 |  | 2,019 |
| Tangible common shareholders' equity | \$ | 158,061 | \$ | 150,244 | \$ | 162,955 | \$ | 159,558 | \$ | 156,583 | \$ | 153,022 | \$ | 151,969 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 251,990 | \$ | 238,482 | \$ | 257,125 | \$ | 253,893 | \$ | 251,054 | \$ | 245,744 | \$ | 243,454 |
| Goodwill |  | $(69,772)$ |  | $(69,809)$ |  | $(69,761)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,201)$ |  | $(5,109)$ |  | $(3,888)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |
| Related deferred tax liabilities |  | 1,852 |  | 2,090 |  | 1,753 |  | 1,811 |  | 1,885 |  | 1,959 |  | 2,019 |
| Tangible shareholders' equity | \$ | 179,869 | \$ | 165,654 | \$ | 185,229 | \$ | 181,831 | \$ | 178,857 | \$ | 173,409 | \$ | 170,944 |

[^34]Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 | Fourth Quarter 2014 |
|  | 2015 | 2014 |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ 233,932 | \$ 224,162 | \$ 233,932 | \$ 233,632 | \$ 229,386 | \$ 227,915 | \$ 224,162 |
| Goodwill | $(69,761)$ | $(69,777)$ | $(69,761)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,768)$ | $(4,612)$ | $(3,768)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ |
| Related deferred tax liabilities | 1,716 | 1,960 | 1,716 | 1,762 | 1,813 | 1,900 | 1,960 |
| Tangible common shareholders' equity | \$ 162,119 | \$ 151,733 | \$ 162,119 | \$ 161,660 | \$ 157,236 | \$ 155,648 | \$ 151,733 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |
| Shareholders' equity | \$ 256,205 | \$ 243,471 | \$ 256,205 | \$ 255,905 | \$ 251,659 | \$ 250,188 | \$ 243,471 |
| Goodwill | $(69,761)$ | $(69,777)$ | $(69,761)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,768)$ | $(4,612)$ | $(3,768)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ |
| Related deferred tax liabilities | 1,716 | 1,960 | 1,716 | 1,762 | 1,813 | 1,900 | 1,960 |
| Tangible shareholders' equity | \$ 184,392 | \$ 171,042 | \$ 184,392 | \$ 183,933 | \$ 179,509 | \$ 177,921 | \$ 171,042 |
| $\underline{\text { Reconciliation of period-end assets to period-end tangible assets }}$ |  |  |  |  |  |  |  |
| Assets | \$2,144,316 | \$2,104,534 | \$2,144,316 | \$2,153,006 | \$2,149,034 | \$2,143,545 | \$2,104,534 |
| Goodwill | $(69,761)$ | $(69,777)$ | $(69,761)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,768)$ | $(4,612)$ | $(3,768)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ |
| Related deferred tax liabilities | 1,716 | 1,960 | 1,716 | 1,762 | 1,813 | 1,900 | 1,960 |
| Tangible assets | \$2,072,503 | \$2,032,105 | \$2,072,503 | \$2,081,034 | \$2,076,884 | \$2,071,278 | \$2,032,105 |

[^35]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 6,739 | \$ | 6,436 | \$ | 1,799 | \$ | 1,759 | \$ | 1,706 | \$ | 1,475 | \$ | 1,654 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 4 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 6,743 | \$ | 6,440 | \$ | 1,800 | \$ | 1,760 | \$ | 1,707 | \$ | 1,476 | \$ | 1,655 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,319 | \$ | 60,398 | \$ | 59,296 | \$ | 59,305 | \$ | 59,331 | \$ | 59,348 | \$ | 60,367 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,319)$ |  | $(30,398)$ |  | $(30,296)$ |  | $(30,305)$ |  | $(30,331)$ |  | $(30,348)$ |  | $(30,367)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 29,000 | \$ | 29,000 | \$ | $\underline{ }$ |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,609 | \$ | 2,969 | \$ | 614 | \$ | 656 | \$ | 689 | \$ | 650 | \$ | 705 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 11 |  | 13 |  | 2 |  | 3 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 2,620 | \$ | 2,982 | \$ | 616 | \$ | 659 | \$ | 692 | \$ | 653 | \$ | 708 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,130 | \$ | 22,214 | \$ | 22,115 | \$ | 22,132 | \$ | 22,106 | \$ | 22,168 | \$ | 22,186 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,130)$ |  | $(10,214)$ |  | $(10,115)$ |  | $(10,132)$ |  | $(10,106)$ |  | $(10,168)$ |  | $(10,186)$ |
| Average allocated capital | \$ | $\underline{12,000}$ | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 5,273 | \$ | 5,769 | \$ | 1,378 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 2 |  | 1 |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 5,274 | \$ | 5,771 | \$ | 1,379 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,935 | \$ | 57,429 | \$ | 58,938 | \$ | 58,947 | \$ | 58,978 | \$ | 58,877 | \$ | 57,420 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,935)$ |  | $(23,929)$ |  | $(23,938)$ |  | $(23,947)$ |  | $(23,978)$ |  | $(23,877)$ |  | $(23,920)$ |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) ${ }^{(4)}$ | \$ | 2,496 | \$ | 2,705 | \$ | 185 | \$ | 821 | \$ | 806 | \$ | 684 | \$ | (75) |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 10 |  | 9 |  | 2 |  | 4 |  | 2 |  | 2 |  | 2 |
| Adjusted net income (loss) | \$ | 2,506 | \$ | 2,714 | \$ | 187 | \$ | 825 | \$ | 808 | \$ | 686 | \$ | (73) |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,392 | \$ | 39,394 | \$ | 40,355 | \$ | 40,351 | \$ | 40,432 | \$ | 40,432 | \$ | 39,395 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,392)$ |  | $(5,394)$ |  | $(5,355)$ |  | $(5,351)$ |  | $(5,432)$ |  | $(5,432)$ |  | $(5,395)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 |

For footnotes see page 48.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2015 |  | Third Quarter 2015 |  | Fourth Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,685 | \$ | 2,415 | \$ | 728 | \$ | 695 | \$ | 562 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 2,685 | \$ | 2,415 | \$ | 728 | \$ | 695 | \$ | 562 |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,420 | \$ | 29,432 | \$ | 30,420 | \$ | 30,414 | \$ | 29,426 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(18,420)$ |  | $(18,432)$ |  | $(18,420)$ |  | $(18,414)$ |  | $(18,426)$ |
| Average allocated capital | \$ | 12,000 | \$ | 11,000 | \$ | 12,000 | \$ | 12,000 | \$ | 11,000 |
| Consumer Lending |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 4,054 | \$ | 4,021 | \$ | 1,071 | \$ | 1,064 | \$ | 1,092 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 4 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 4,058 | \$ | 4,025 | \$ | 1,072 | \$ | 1,065 | \$ | 1,093 |
| Average allocated equity ${ }^{(3)}$ | \$ | 28,900 | \$ | 30,966 | \$ | 28,876 | \$ | 28,891 | \$ | 30,941 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,900)$ |  | $(11,966)$ |  | $(11,876)$ |  | $(11,891)$ |  | $(11,941)$ |
| Average allocated capital | \$ | 17,000 | \$ | 19,000 | \$ | 17,000 | \$ | 17,000 | \$ | 19,000 |

[^36]Certain prior period amounts have been reclassified to conform to current period presentation.


[^0]:    12015 results include early adoption of new accounting guidance on the recognition and measurement of financial instruments. See endnote H for more information.
    2 Financial Highlights and Business Highlights comparison to year-ago quarter unless noted. Loan and deposit balances are shown on an end-of-period basis. Fully taxableequivalent (FTE) basis for the corporation is a non-GAAP financial measure. See endnote A for more information. Total revenue, net of interest expense, on a GAAP basis was $\$ 19.5 B$ for Q4-15, and net interest income on a GAAP basis was $\$ 9.8$ B for Q4-15. Earnings per share on a fully diluted basis.

[^1]:    For footnotes see page 13

[^2]:    ${ }^{1)}$ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes
    (2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 17-19.)
    ${ }^{(3)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^3]:    ${ }^{1}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9 .
     interest margin for comparative purposes.
    
    
     pages 17-19.)

[^4]:    ${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.
    ${ }^{(4)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 9 .

[^5]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^6]:    For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .

[^7]:    ${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .

[^8]:    ${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2.

[^9]:    ${ }^{(1)}$ Regulatory capital ratios are preliminary and reflect the transition provisions of Basel 3.
     risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
    ${ }^{(3)}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015.
    
    
     derivative exposures and repo-style transactions.
    
    
     Reconciliations - Reconciliation to GAAP Financial Measures on pages 45-48.)

[^10]:    (1) Regulatory capital ratios are preliminary.
    ${ }^{(2)}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy and was the Advanced approaches in the fourth quarter of 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
    ${ }^{(3)}$ Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
    ${ }^{(4)}$ Common equity tier 1 capital ratios at December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
    ${ }^{(5)}$ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2015, the Corporation had not received IMM approval.

[^11]:    ${ }^{12}$ Represents a non-GAAP financial measure.
    ${ }^{(2)}$ Quarterly results are calculated on an annualized basis.

[^12]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^13]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^14]:     the adjustment is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
     (decreased) interest expense on:

[^15]:    ${ }^{1)}$ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

[^16]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    ${ }^{(2)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^17]:    ${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .
    ${ }^{(2)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^18]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^19]:    ${ }^{(1)}$ Beginning in the first quarter of 2015, mobile users include Merrill Edge and MyMerrill users of approximately 150 thousand.
    ${ }^{(2)}$ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.
    ${ }^{(3)}$ The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(4)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.
    (5) Primarily intercompany charge for loan servicing activities provided by Legacy Assets \& Servicing.
    ${ }^{(6)}$ Amounts for Legacy Assets \& Servicing are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
    ${ }^{(7)}$ Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

[^20]:    
    
     pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^21]:    
    
     pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^22]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component of Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

[^23]:    Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 31.
    ${ }^{(2)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .
    ${ }^{(3)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(4)}$ Trading-related assets include derivative assets, which are considered non-earning assets.
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^24]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.
    ${ }^{(3)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

[^25]:    ${ }^{1)}$ Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.
    ${ }^{(2)}$ These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
    ${ }^{(3)}$ Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.
    ${ }^{(4)}$ Includes gains and losses on sales of mortgage servicing rights.
    ${ }^{(5)}$ Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

[^26]:    
    
    
    
     comprised of a portfolio of equity, real estate and other alternative investments.
    
    
     and $\$ 474.6$ billion at December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.

[^27]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^28]:    ${ }^{(1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of $\$ 41.9$ billion, $\$ 46.2$ billion and $\$ 47.3$ billion at December 31, 2015, September 30, 2015 and December 31, 2014, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of $\$ 23.3$ billion, $\$ 24.1$ billion and $\$ 23.8$ billion which consists primarily of other marketable securities at December 31 , 2015, September 30, 2015 and December 31, 2014, respectively.
    ${ }^{(2)}$ Total commercial utilized and total commercial committed exposures include loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $\$ 4.9$ billion, $\$ 5.2$ billion and $\$ 6.6$ billion and issued letters of credit at notional value of $\$ 290$ million, $\$ 240$ million and $\$ 535$ million at December 31, 2015, September 30, 2015 and December 31, 2014, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $\$ 10.6$ billion, $\$ 7.7$ billion and $\$ 9.4$ billion at December 31 , 2015, September 30, 2015 and December 31, 2014, respectively.
    ${ }^{(3)}$ Includes U.S. small business commercial exposure.
    ${ }^{(4)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
    ${ }^{(5)}$ Represents net notional credit protection purchased.

[^29]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^30]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^31]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 40.
    ${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    ${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
    ${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
    ${ }^{(5)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^32]:    Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were $0.52,0.43,0.50,0.57$ and 0.41 for the three months ended December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 82$ million, $\$ 148$ million, $\$ 290$ million, $\$ 288$ million and $\$ 13$ million for the three months ended December 31, 2015, September 30 , 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased creditimpaired write-offs as a percentage of total average loans and leases outstanding were $0.55,0.49,0.62,0.70$ and 0.40 for the three months ended December 31, 2015, September 30,2015 , June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
    ${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 8$ million, $\$ 57$ million, $\$ 22$ million, $\$ 40$ million and $\$ 314$ million for the three months ended December 31 , 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014, respectively.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^33]:    ${ }^{(1)}$ Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total net charge-offs as a percentage of total average loans and leases outstanding were 0.51 and 0.50 for the years ended December 31, 2015 and 2014.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 808$ million and $\$ 810$ million for the years ended December 31, 2015 and 2014. Including the write-offs of purchased credit-impaired loans, total net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.59 and 0.58 for the years ended December 31 , 2015 and 2014.
    ${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 127$ million and $\$ 538$ million for the years ended December 31, 2015 and 2014.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^34]:    ${ }^{(1)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .

[^35]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^36]:    ${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    (3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.
    ${ }^{(4)}$ For information on the impact of early adoption of new accounting guidance on recognition and measurement of financial instruments, see page 2 .

