



下記は、10月15日（アメリカ時間）に発表されたプレスリリースの一部の翻訳です。

シティグループ、2015年第3四半期の決算を発表  
2015年第3四半期の一株当たり利益は1.35ドル、  
CVA/DVA<sup>1</sup>の影響を除くと1.31ドル

当期利益は43億ドル  
CVA/DVAの影響を除くと42億ドル

収益は187億ドル、  
CVA/DVAの影響を除くと185億ドル

正味利息マージンは2.94%

21億ドルの資本を普通株主に還元  
36百万株の普通株式を買戻し

普通株式等Tier 1資本比率は11.6%<sup>2</sup>  
補完的指標としてのレバレッジ比率は6.8%<sup>3</sup>

一株当たり純資産額は69.03ドル  
一株当たり有形純資産額は60.07ドル<sup>4</sup>

シティ・ホールディングスの資産は1,100億ドル、前年同期から20%減少  
シティグループの当四半期末の総資産の6%に相当

年初来のシティコープ費用比率は55%

CVA/DVAの影響を除いた年初来の平均資産利益率は0.99%

CVA/DVAの影響を除いた年初来の有形普通株式利益率は10.0%

年初来で繰延税金資産を約21億ドル使用

2015年10月15日ニューヨーク発：シティグループ・インクは、本日、2015年第3四半期の収益は187億ドル、当期利益は43億ドル（希薄化後株式一株当たり1.35ドル）と発表しました。これに対し、2014年第3四半期の収益は197億ドル、当期利益は28億ドル（希薄化後株式一株当たり0.88ドル）でした。

CVA/DVAは、2015年第3四半期において196百万ドル（税引後で127百万ドル）でした。これに対して、前年同期のCVA/DVAはマイナス371百万ドル（税引後でマイナス228百万ドル）でした。CVA/DVAの影響を除くと、収益は185億ドルであり、前年同期から8%減少しました。また、希薄化後一株当たり利益は、前年同期の0.95ドルから38%増加し、1.31ドルでした。

「ボラティリティが相応以上に高い四半期ではあったものの、シティのグローバルな事業基盤の基本的な強さが業績に表れました。収益は減少しましたが、リスク、費用及び資本を適切に管理することができました。シティは、効率性と総資産利益率の年間目標の達成に向けて順調に進んでいます。中核となる優先事項について着実に成果を挙げており、年初来の業績についてその質や堅実さに満足しています。」と、シティグループ最高経営責任者マイケル・コルバットは述べています。

「シティ・ホールディングスは当四半期も黒字であり、その資産は前年同期比で20%減少して1,100億ドルになりました。繰延税金資産を引き続き使用することにより規制資本を140億ドル計上することができました。シティは、年初来、株式の買戻しと普通株式の配当によりその資本のうち40億ドル以上を株主に還元し

ました。シティの有形純資産額は一株当たり 60 ドルを超え、普通株式等 Tier 1 資本比率は完全実施ベースで 11.6%になりました。厳しい環境が常態化してきましたが、よりシンプルで小さく、安全で強固な会社となるよう努めてきた結果、事業を行うための力強い基盤が整いました。」とコルバット氏は締め括っています。

				変動率 (%)	
				2015年 第3四半期	2015年 第3四半期
	2015年 第3四半期	2015年 第2四半期	2014年 第3四半期	vs 2015年 第2四半期	vs 2014年 第3四半期
シティコープ	17,275	17,797	17,619	-3%	-2%
シティ・ホールディングス	1,417	1,673	2,070	-15%	-32%
<b>収益合計</b>	<b>\$18,692</b>	<b>\$19,470</b>	<b>\$19,689</b>	<b>-4%</b>	<b>-5%</b>
<b>調整後収益<sup>(a)</sup></b>	<b>\$18,496</b>	<b>\$19,158</b>	<b>\$20,060</b>	<b>-3%</b>	<b>-8%</b>
<b>費用</b>	<b>\$10,669</b>	<b>\$10,928</b>	<b>\$12,955</b>	<b>-2%</b>	<b>-18%</b>
正味貸倒損失	1,663	1,920	2,097	-13%	-21%
貸倒引当金繰入額／(戻入額) <sup>(b)</sup>	(16)	(453)	(552)	96%	97%
保険給付準備金繰入額	189	181	205	4%	-8%
<b>与信費用合計</b>	<b>\$1,836</b>	<b>\$1,648</b>	<b>\$1,750</b>	<b>11%</b>	<b>5%</b>
<b>法人税等控除前の継続事業からの利益(損失)</b>	<b>\$6,187</b>	<b>\$6,894</b>	<b>\$4,984</b>	<b>-10%</b>	<b>24%</b>
法人税等	1,881	2,036	2,068	-8%	-9%
<b>継続事業からの利益</b>	<b>\$4,306</b>	<b>\$4,858</b>	<b>\$2,916</b>	<b>-11%</b>	<b>48%</b>
非継続事業からの当期利益(損失)	(10)	6	(16)	NM	38%
非支配持分	5	18	59	-72%	-92%
<b>シティグループ当期利益</b>	<b>\$4,291</b>	<b>\$4,846</b>	<b>\$2,841</b>	<b>-11%</b>	<b>51%</b>
<b>調整後当期利益<sup>(a)</sup></b>	<b>\$4,164</b>	<b>\$4,650</b>	<b>\$3,069</b>	<b>-10%</b>	<b>36%</b>
<b>普通株式等Tier 1資本比率<sup>(c)</sup></b>	<b>11.6%</b>	<b>11.4%</b>	<b>10.6%</b>		
<b>補完的指標としてのレバレッジ比率<sup>(d)</sup></b>	<b>6.8%</b>	<b>6.7%</b>	<b>6.0%</b>		
<b>平均普通株式株主持分利益率</b>	<b>8.0%</b>	<b>9.1%</b>	<b>5.3%</b>		
<b>1株当たり純資産</b>	<b>\$69.03</b>	<b>\$68.27</b>	<b>\$66.99</b>	<b>1%</b>	<b>3%</b>
<b>1株当たり有形純資産額<sup>(e)</sup></b>	<b>\$60.07</b>	<b>\$59.18</b>	<b>\$57.41</b>	<b>2%</b>	<b>5%</b>

注：詳細については、本プレスリリース末尾の付表及び脚注をご参照下さい。

(a) 全期についてCVA/DVAを、対象となる期に応じて除きます。詳細については、付表Bをご参照下さい。

(b) 未実行貸出約定に関する貸倒引当金を含みます。

(c) 詳細については、付表D及び脚注2をご参照下さい。

(d) 詳細については、脚注3をご参照下さい。

(e) 詳細については、付表E及び脚注4をご参照下さい。

## シティグループ

シティグループの収益は、前年同期から 5%減少し、2015 年第 3 四半期は 187 億ドルでした。CVA/DVAの影響を除くと、収益は前年同期から 8%減少し、185 億ドルとなりました。これは、シティコープにおける収益が 5%減少したこと及びシティ・ホールディングスにおける収益が 32%減少したことによるものです。CVA/DVA 及び外貨換算の影響を除くと<sup>5</sup>、シティグループの収益は、前年同期から 2%減少しました。これは、シティコープにおける収益の 1%の増加よりも、シティ・ホールディングスにおける収益の減少が上回ったことによるものです。

シティグループの当期利益は、前年同期から 51%増加し、2015 年第 3 四半期は 43 億ドルとなりました。CVA/DVA の影響を除くと、当期利益は、36%増加の 42 億ドルとなりました。利益の増加は、主として、営業費用の減少、正味貸倒損失の減少及び実効税率の低下にけん引されましたが、収益の減少及び正味貸倒引当金戻入額の減少により一部相殺されました。当四半期におけるシティグループの実効税率は 30%で、前年同期の 41%から減少しました（各期の CVA/DVA の影響を除きます。）。

**シティグループの営業費用**は、2015年第3四半期において、前年同期から18%減少して107億ドルでした。営業費用は実質ドルベースで前年同期から13%減少しましたが、これは、主に、法務関連費用及び事業再編費用の減少によるものです。2015年第3四半期の営業費用には、376百万ドルの法務関連費用及び81百万ドルの事業再編費用が含まれています。これに対して、前年同期の法務関連費用は16億ドル、事業再編費用は382百万ドルでした。シティグループの与信費用は、2015年第3四半期において、前年同期から5%増加して18億ドルでした。これは、正味貸倒引当金戻入額の減少が、正味貸倒損失の減少により一部相殺されたことによるものです。

**シティグループの貸倒引当金**は、当四半期末において136億ドルで、貸出金総額の2.21%でした。これに対して前年同期末は169億ドル(貸出金総額の2.60%)でした。正味貸倒引当金戻入額は、前年同期から536百万ドル減少し、16百万ドルとなりました。当四半期の不稼働資産の総額は前年同期から17%減少して66億ドルとなりました。個人向け未収利息非計上貸出金は23%減少して48億ドルとなりましたが、法人向け未収利息非計上貸出金は主に北米のエネルギー・ポートフォリオの評価区分の引き下げを反映し15%増加して16億ドルとなりました。全体として、2015年第3四半期においてシティの法人向け未収利息非計上貸出金に追加された貸出金の3分の2以上は、当四半期末において元利金の支払が行われています。

**シティグループの貸出金**は、当四半期末において6,220億ドルであり、前年同期から5%減少(実質ドルベースでは1%減少)しました。実質ドルベースにおいて、シティコープにおける貸出金は5%増加しましたが、シティ・ホールディングスの貸出金が継続的に減少したことがこれを上回りました。シティ・ホールディングスの貸出金の減少は、主に、北米の住宅ローン・ポートフォリオを引き続き圧縮したこと、並びに、ワンメイン・フィナンシャル並びに日本におけるリテールバンク事業及びカード事業の売却に係る公表済みの合意に関連して貸出金を売却目的保有に再区分したことによります。

**シティグループの預金残高**は、当四半期末において9,040億ドルであり、前年同期から4%減少しており、実質ドルベースではほぼ横ばいでした。実質ドルベースにおいては、シティコープの預金残高は前年同期から4%増加しましたが、これは、インスティテューショナル・クライアント・グループ(ICG)の預金残高が10%増加したことと、グローバル個人金融部門(GCB)の預金残高が2%増加したことによるものです。実質ドルベースにおいては、シティ・ホールディングスの預金残高は83%減少しましたが、これは、2014年第4四半期中における日本のリテールバンク事業の預金残高をその他負債へ再区分したこと(公表済みのものです。)、及び2015年第2四半期末に完了したMSSB預金残高をモルガン・スタンレーに振り替えたことによるものです。

**シティグループの一株当たり純資産額**は、当四半期末において前年同期と比較すると3%増加して69.03ドル、一株当たり有形純資産額は、当四半期末において前年同期と比較すると5%増加して60.07ドルでした。当四半期末において、シティグループの普通株式等Tier 1資本比率は、前年同期の10.6%から増加して11.6%となりました。シティグループの2015年第3四半期の補完的指標としてのレバレッジ比率は、前年同期の6.0%から増加して6.8%でした。2015年第3四半期において、シティグループは、約36百万株の普通株式を買い戻し、株式買戻し及び普通株式配当の形式で普通株主に対して合計21億ドルを還元しました。

シティグループは、世界 160 以上の国と地域に約 2 億の顧客口座を有する世界有数のグローバルな銀行です。個人、法人、政府及び団体を対象として、個人向け銀行業務やカードビジネス、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。

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本文書には、1995 年米国民事証券訴訟改革法に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確定要素や状況の変化により影響を受けます。こうした記述は、将来の業績又は事象の発生を保証するものではありません。様々な要因により、実際の業績並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書に含まれる注意喚起のための記述（シティグループの 2014 年のフォーム 10-K による年次報告における「リスク・ファクター」を含みますが、これらに限られません。）が含まれます。シティグループによって又はシティグループを代表してなされた将来の見通しに関する記述は、こうした記述がなされた時点のみを基準としており、シティグループは、当該時点以降に生じた状況又は事象の影響を反映するためにこうした記述を更新することを約束するものではありません。

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<sup>1</sup> ヘッジ取引控除後のデリバティブにおける信用評価調整(CVA) (取引先及び当社自身)、デリバティブにおける資金調達評価調整 (FVA) 及び公正価格オプションによるシティグループの負債の負債評価調整(DVA) (CVA/DVA) です。付表 A をご参照下さい。CVA/DVA の影響を除くシティグループの業績は、非 GAAP 財務指標です。報告された業績へのこれらの指標の調整については付表 B をご参照下さい。

<sup>2</sup> 暫定的ですが、米国バーゼル III 規則が全面的に適用された場合における、シティグループの普通株式等 Tier 1 (CET1) 資本比率は、非 GAAP 財務指標です。シティグループの CET1 資本比率及び関連する構成要素は、とりわけ、シティにおける信用リスク、市場リスク及びオペレーショナル・リスクのモデル、(義務の有無にかかわらず) これらのモデルについての追加の改善、修正又は改良についての検討及び承認を含む、規制当局の継続的な監督並びにその他の米国における実施のためのあらゆる指針に従うこととなります。シティグループの CET1 資本及びその比率については、付表 D をご参照下さい。

<sup>3</sup> 暫定的ですが、米国バーゼル III 規則が全面的に適用された場合における、シティグループの補完的指標としてのレバレッジ比率 (SLR) は、非 GAAP 財務指標です。シティグループの SLR は、Tier 1 資本がレバレッジエクスポージャーの総額 (TLE) に占める比率を示しています。TLE は、当四半期における貸借対照表上の資産の帳簿価額の 1 日ごとの平均値及び当四半期の各月の末日において計算された一定のオフバランスのエクスポージャーの平均値の合計額から該当する Tier 1 資本控除を行った額です。シティグループの SLR 及び関連する構成要素は、とりわけ、規制当局の継続的な監督及びその他の米国における実施のためのあらゆる指針に従うこととなります。

<sup>4</sup> 暫定的ですが、シティグループの一株当たり有形純資産額は、非 GAAP 財務指標です。報告された業績へのこの指標の調整については付表 E をご参照下さい。

<sup>5</sup> 外貨換算の影響を除いた業績 (実質ドルベース) は、非 GAAP 財務指標です。報告された業績へのこれらの指標の調整については、付表 B 及び C をご参照下さい。



**CITIGROUP REPORTS THIRD QUARTER 2015 EARNINGS PER SHARE OF \$1.35;  
\$1.31 EXCLUDING CVA/DVA<sup>1</sup>**

**NET INCOME OF \$4.3 BILLION; \$4.2 BILLION EXCLUDING CVA/DVA**

**REVENUES OF \$18.7 BILLION; \$18.5 BILLION EXCLUDING CVA/DVA**

**NET INTEREST MARGIN OF 2.94%**

**RETURNED \$2.1 BILLION OF CAPITAL TO COMMON SHAREHOLDERS;  
REPURCHASED 36 MILLION COMMON SHARES**

**COMMON EQUITY TIER 1 CAPITAL RATIO OF 11.6%<sup>2</sup>  
SUPPLEMENTARY LEVERAGE RATIO OF 6.8%<sup>3</sup>**

**BOOK VALUE PER SHARE OF \$69.03  
TANGIBLE BOOK VALUE PER SHARE OF \$60.07<sup>4</sup>**

**CITI HOLDINGS ASSETS OF \$110 BILLION DECLINED 20% FROM PRIOR YEAR PERIOD  
AND REPRESENTED 6% OF TOTAL CITIGROUP ASSETS AT QUARTER END**

**YEAR-TO-DATE CITICORP EFFICIENCY RATIO OF 55%**

**YEAR-TO-DATE RETURN ON AVERAGE ASSETS OF 0.99% EXCLUDING CVA/DVA**

**YEAR-TO-DATE RETURN ON TANGIBLE COMMON EQUITY OF 10.0% EXCLUDING CVA/DVA**

**YEAR-TO-DATE UTILIZED APPROXIMATELY \$2.1 BILLION OF DEFERRED TAX ASSETS**

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New York, October 15, 2015 – Citigroup Inc. today reported net income for the third quarter 2015 of \$4.3 billion, or \$1.35 per diluted share, on revenues of \$18.7 billion. This compared to net income of \$2.8 billion, or \$0.88 per diluted share, on revenues of \$19.7 billion for the third quarter 2014.

CVA/DVA was \$196 million (\$127 million after-tax) in the third quarter 2015, compared to negative \$371 million (negative \$228 million after-tax) in the prior year period. Excluding CVA/DVA, revenues were \$18.5 billion, down 8% from the prior year period, and earnings were \$1.31 per diluted share, up 38% from prior year earnings of \$0.95 per diluted share.

Michael Corbat, Chief Executive Officer of Citigroup, said, “The quarter had more than its fair share of volatility and our results speak to the resilience of our franchise globally. And despite revenue headwinds, we once again proved our ability to manage our risk, our expenses and our capital. We remain on track to deliver our full-year efficiency and ROA targets. I feel good about the quality and consistency of our earnings over the course of this year, as we have continued to make solid progress against our core priorities.

“Citi Holdings was profitable again this quarter and its assets declined 20% year-over-year to \$110 billion. Consistent utilization of our deferred tax assets helped us generate \$14 billion of regulatory capital. So far this year we have returned over \$4 billion of that capital to our shareholders in the form of share buybacks and common stock dividends. Our tangible book value surpassed \$60 per share and our Common Equity Tier One

Capital ratio increased to 11.6% on a fully-implemented basis. Challenging environments have become the norm, but the work we have done to make our firm simpler, smaller, safer and stronger has given us a resilient and sturdy platform from which to operate,” Mr. Corbat concluded.

<b>Citigroup</b> (\$ in millions, except per share amounts)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>
Citicorp	17,275	17,797	17,619	-3%	-2%
Citi Holdings	1,417	1,673	2,070	-15%	-32%
<b>Total Revenues</b>	<b>\$18,692</b>	<b>\$19,470</b>	<b>\$19,689</b>	<b>-4%</b>	<b>-5%</b>
<b>Adjusted Revenues<sup>(a)</sup></b>	<b>\$18,496</b>	<b>\$19,158</b>	<b>\$20,060</b>	<b>-3%</b>	<b>-8%</b>
<b>Expenses</b>	<b>\$10,669</b>	<b>\$10,928</b>	<b>\$12,955</b>	<b>-2%</b>	<b>-18%</b>
Net Credit Losses	1,663	1,920	2,097	-13%	-21%
Credit Reserve Build/(Release) <sup>(b)</sup>	(16)	(453)	(552)	96%	97%
Provision for Benefits and Claims	189	181	205	4%	-8%
<b>Total Cost of Credit</b>	<b>\$1,836</b>	<b>\$1,648</b>	<b>\$1,750</b>	<b>11%</b>	<b>5%</b>
<b>Income (Loss) from Cont. Ops. Before Taxes</b>	<b>\$6,187</b>	<b>\$6,894</b>	<b>\$4,984</b>	<b>-10%</b>	<b>24%</b>
Provision for Income Taxes	1,881	2,036	2,068	-8%	-9%
<b>Income from Continuing Operations</b>	<b>\$4,306</b>	<b>\$4,858</b>	<b>\$2,916</b>	<b>-11%</b>	<b>48%</b>
Net income (loss) from Disc. Ops.	(10)	6	(16)	NM	38%
Non-Controlling Interest	5	18	59	-72%	-92%
<b>Citigroup Net Income</b>	<b>\$4,291</b>	<b>\$4,846</b>	<b>\$2,841</b>	<b>-11%</b>	<b>51%</b>
<b>Adjusted Net Income<sup>(a)</sup></b>	<b>\$4,164</b>	<b>\$4,650</b>	<b>\$3,069</b>	<b>-10%</b>	<b>36%</b>
<b>Common Equity Tier 1 Capital Ratio<sup>(c)</sup></b>	<b>11.6%</b>	<b>11.4%</b>	<b>10.6%</b>		
<b>Supplementary Leverage Ratio<sup>(d)</sup></b>	<b>6.8%</b>	<b>6.7%</b>	<b>6.0%</b>		
<b>Return on Average Common Equity</b>	<b>8.0%</b>	<b>9.1%</b>	<b>5.3%</b>		
<b>Book Value per Share</b>	<b>\$69.03</b>	<b>\$68.27</b>	<b>\$66.99</b>	<b>1%</b>	<b>3%</b>
<b>Tangible Book Value per Share<sup>(e)</sup></b>	<b>\$60.07</b>	<b>\$59.18</b>	<b>\$57.41</b>	<b>2%</b>	<b>5%</b>

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

(c) For additional information, please refer to Appendix D and Footnote 2.

(d) For additional information, please refer to Footnote 3.

(e) For additional information, please refer to Appendix E and Footnote 4.

## **Citigroup**

**Citigroup revenues** were \$18.7 billion in the third quarter 2015, a decrease of 5% from the prior year period. Excluding CVA/DVA, revenues of \$18.5 billion decreased 8% from the prior year period, as Citicorp revenues decreased by 5% and Citi Holdings revenues decreased 32%. Excluding CVA/DVA and the impact of foreign exchange translation<sup>5</sup>, Citigroup revenues decreased 2% from the prior year period, as a 1% increase in Citicorp revenues was more than offset by the decrease in Citi Holdings.

**Citigroup's net income** increased 51% to \$4.3 billion in the third quarter 2015 from the prior year period. Excluding CVA/DVA, net income of \$4.2 billion increased 36%, primarily driven by lower operating expenses, lower net credit losses and a lower effective tax rate, partially offset by the lower revenues and a lower net loan loss reserve release. Citigroup's effective tax rate was 30% in the current quarter, a decrease from 41% in the prior year period (excluding CVA/DVA in each period).

**Citigroup's operating expenses** were \$10.7 billion in the third quarter 2015, 18% lower than in the prior year period. In constant dollars, operating expenses fell 13% versus the prior year period, mainly driven by lower legal and related expenses and repositioning costs. Operating expenses in the third quarter 2015 included legal and related expenses of \$376 million, compared to \$1.6 billion in the prior year period, and \$81 million of repositioning

charges, compared to \$382 million in the prior year period. Citigroup's cost of credit in the third quarter 2015 was \$1.8 billion, a 5% increase from the prior year period, as a lower net loan loss reserve release was partially offset by lower net credit losses.

**Citigroup's allowance for loan losses** was \$13.6 billion at quarter end, or 2.21% of total loans, compared to \$16.9 billion, or 2.60% of total loans, at the end of the prior year period. Net loan loss reserve releases decreased \$536 million from the prior year period to \$16 million. Total non-accrual assets fell 17% from the prior year period to \$6.6 billion. Consumer non-accrual loans declined 23% to \$4.8 billion, while corporate non-accrual loans increased 15% to \$1.6 billion, primarily reflecting downgrades in the *North America* energy portfolio. Overall, more than two-thirds of the loans added to Citi's corporate nonaccrual loans in the third quarter 2015 were performing as of quarter end.

**Citigroup's loans** were \$622 billion as of quarter end, down 5% from the prior year period, and down 1% in constant dollars. In constant dollars, 5% growth in Citicorp loans was more than offset by continued declines in Citi Holdings, driven primarily by continued reductions in the *North America* mortgage portfolio and the reclassification of loans to held-for-sale in connection with previously-announced agreements to sell OneMain Financial and Citi's retail banking and credit card businesses in Japan.

**Citigroup's deposits** were \$904 billion as of quarter end, down 4% from the prior year period, and were approximately unchanged in constant dollars. In constant dollars, Citicorp deposits increased 4% from the prior year period, driven by a 10% increase in *Institutional Clients Group (ICG)* deposits and a 2% increase in *Global Consumer Banking (GCB)* deposits. In constant dollars, Citi Holdings deposits declined 83%, driven by the previously disclosed reclassification of Japan retail banking deposits to other liabilities during the fourth quarter 2014, as well as the transfer of MSSB deposits to Morgan Stanley, which was completed as of the end of the second quarter 2015.

**Citigroup's book value** per share was \$69.03 and tangible book value per share was \$60.07, each as of quarter end, representing 3% and 5% increases, respectively, compared to the prior year period. At quarter end, Citigroup's Common Equity Tier 1 Capital ratio was 11.6%, up from 10.6% in the prior year period. Citigroup's Supplementary Leverage Ratio for the third quarter 2015 was 6.8%, up from 6.0% in the prior year period. During the third quarter 2015, Citigroup repurchased approximately 36 million common shares and returned a total of \$2.1 billion to common shareholders in the form of share repurchases and common stock dividends.



<b>Citicorp</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>
Global Consumer Banking	8,460	8,549	9,201	-1%	-8%
Institutional Clients Group	8,597	8,878	8,336	-3%	3%
Corporate/Other	218	370	82	-41%	NM
<b>Total Revenues</b>	<b>\$17,275</b>	<b>\$17,797</b>	<b>\$17,619</b>	<b>-3%</b>	<b>-2%</b>
<b>Adjusted Revenues<sup>(a)</sup></b>	<b>\$17,054</b>	<b>\$17,494</b>	<b>\$17,935</b>	<b>-3%</b>	<b>-5%</b>
<b>Expenses</b>	<b>\$9,524</b>	<b>\$9,824</b>	<b>\$11,609</b>	<b>-3%</b>	<b>-18%</b>
Net Credit Losses	1,445	1,662	1,692	-13%	-15%
Credit Reserve Build/(Release) <sup>(b)</sup>	212	(282)	(414)	NM	NM
Provision for Benefits and Claims	28	21	38	33%	-26%
<b>Total Cost of Credit</b>	<b>\$1,685</b>	<b>\$1,401</b>	<b>\$1,316</b>	<b>20%</b>	<b>28%</b>
<b>Net Income</b>	<b>\$4,260</b>	<b>\$4,683</b>	<b>\$2,629</b>	<b>-9%</b>	<b>62%</b>
<b>Adjusted Net Income<sup>(a)</sup></b>	<b>\$4,117</b>	<b>\$4,493</b>	<b>\$2,823</b>	<b>-8%</b>	<b>46%</b>
<b>Adjusted Revenues<sup>(a)</sup></b>					
North America	8,000	7,964	8,198	-	-2%
EMEA	2,520	2,667	2,826	-6%	-11%
Latin America	3,005	2,943	3,209	2%	-6%
Asia	3,311	3,550	3,620	-7%	-9%
Corporate/Other	218	370	82	-41%	NM
<b>Adjusted Income from Continuing Ops.<sup>(a)</sup></b>					
North America	1,931	1,955	2,093	-1%	-8%
EMEA	440	605	645	-27%	-32%
Latin America	709	685	637	4%	11%
Asia	869	1,030	1,056	-16%	-18%
Corporate/Other	183	230	(1,537)	-20%	NM
EOP Assets (\$B)	1,698	1,713	1,746	-1%	-3%
EOP Loans (\$B)	567	573	569	-1%	-
EOP Deposits (\$B)	897	900	898	-	-

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

### **Citicorp**

**Citicorp revenues** of \$17.3 billion in the third quarter 2015 decreased 2% from the prior year period. CVA/DVA, reported within *ICG*, was \$221 million in the third quarter 2015 (\$143 million after-tax), compared to negative \$316 million (negative \$194 million after-tax) in the prior year period. Excluding CVA/DVA, revenues of \$17.1 billion decreased 5% from the prior year period, with a 3% decline in *ICG* revenues and an 8% decrease in *GCB* revenues. *Corporate/Other* revenues were \$218 million, a \$136 million increase from the prior year period, primarily driven by gains on debt buybacks.

**Citicorp net income** was \$4.3 billion, 62% higher than the prior year period. Excluding CVA/DVA, Citicorp's net income of \$4.1 billion increased 46% from the prior year period, primarily driven by lower operating expenses and a lower effective tax rate, partially offset by the lower revenues and higher cost of credit.

**Citicorp operating expenses** were \$9.5 billion, an 18% decrease from the prior year period, driven by lower legal and related expenses and repositioning costs and the impact of foreign exchange translation. Operating expenses in the third quarter 2015 included legal and related expenses of \$259 million, compared to \$1.4 billion in the prior year period, and \$41 million of repositioning charges, compared to \$370 million in the prior year period.

**Citicorp cost of credit** of \$1.7 billion in the third quarter 2015 increased 28% from the prior year period. Net credit losses declined 15% to \$1.4 billion, but net loan loss reserve builds were \$212 million, primarily driven by net loan loss reserve builds in *ICG*, compared to net loan loss reserve releases of \$414 million in the prior year period. Citicorp's consumer loans 90+ days delinquent decreased 21% from the prior year period to \$2.1 billion, and the 90+ days delinquency ratio improved to 0.75% of loans.

**Citicorp end of period loans** of \$567 billion were approximately unchanged from the prior year period. In constant dollars, Citicorp end of period loans grew 5% versus the prior year period, with 8% growth in corporate loans to \$289 billion and 2% growth in consumer loans to \$278 billion.

<b>Global Consumer Banking</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>
North America	4,821	4,823	4,996	-	-4%
Latin America	1,923	1,848	2,172	4%	-11%
Asia <sup>(a)</sup>	1,716	1,878	2,033	-9%	-16%
<b>Total Revenues</b>	<b>\$8,460</b>	<b>\$8,549</b>	<b>\$9,201</b>	<b>-1%</b>	<b>-8%</b>
<b>Expenses</b>	<b>\$4,483</b>	<b>\$4,618</b>	<b>\$4,975</b>	<b>-3%</b>	<b>-10%</b>
Net Credit Losses	1,411	1,579	1,680	-11%	-16%
Credit Reserve Build/(Release) <sup>(b)</sup>	(63)	(104)	(381)	39%	83%
Provision for Benefits and Claims	28	21	38	33%	-26%
<b>Total Cost of Credit</b>	<b>\$1,376</b>	<b>\$1,496</b>	<b>\$1,337</b>	<b>-8%</b>	<b>3%</b>
<b>Net Income</b>	<b>\$1,674</b>	<b>\$1,625</b>	<b>\$1,885</b>	<b>3%</b>	<b>-11%</b>
<b>Income from Continuing Operations</b>					
North America	1,063	1,067	1,183	-	-10%
Latin America	312	225	329	39%	-5%
Asia <sup>(a)</sup>	307	338	382	-9%	-20%
<b>(in billions of dollars)</b>					
Avg. Cards Loans	132	132	138	-	-4%
Avg. Retail Banking Loans	147	150	154	-2%	-5%
Avg. Deposits	299	302	306	-1%	-3%
Investment Sales	21	27	30	-22%	-29%
Cards Purchase Sales	91	92	91	-1%	-

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

(b) Includes provision for unfunded lending commitments.

### **Global Consumer Banking**

**GCB revenues** of \$8.5 billion decreased 8% from the prior year period due to a 13% decline in international *GCB* revenues. In constant dollars, revenues decreased 1%, driven by decreases in *North America* and *Asia*, partially offset by an increase in *Latin America*.

**GCB net income** decreased 11% from the prior year period to \$1.7 billion, as the lower revenues and higher credit costs were partially offset by lower operating expenses. Operating expenses decreased 10% to \$4.5 billion, and decreased 3% in constant dollars, reflecting ongoing efficiency savings and lower legal and related and repositioning expenses, partially offset by increased investment spending and regulatory and compliance costs.

**North America GCB revenues** of \$4.8 billion decreased 4% compared to the prior year period, as lower revenues in Citi-branded cards and Citi retail services were partially offset by higher revenues in retail banking. Citi-branded cards revenues of \$1.9 billion decreased 9% versus the prior year period, reflecting the continued impact of lower average loans as well as an increase in acquisition and rewards costs. Citi retail services

revenues of \$1.6 billion declined 2% versus the prior year period, reflecting the continued impact of lower fuel prices and higher contractual partner payments. Retail banking revenues rose 3% from the prior year period to \$1.3 billion, reflecting 7% growth in average loans, 7% growth in checking deposits and improved deposit spreads, partially offset by a lower mortgage repurchase reserve release.

**North America GCB net income** was \$1.1 billion, down 10% versus the prior year period, as the decrease in revenues and lower net loan loss reserve releases were partially offset by lower operating expenses and lower net credit losses. Operating expenses declined 6% versus the prior year period to \$2.3 billion, primarily driven by ongoing efficiency savings and lower repositioning expenses, partially offset by higher investment spending in Citi-branded cards.

**North America GCB credit quality** continued to improve as net credit losses of \$878 million decreased 14% versus the prior year period. Net credit losses improved versus the prior year period in Citi-branded cards (down 16% to \$443 million) and in Citi retail services (down 12% to \$401 million). The net loan loss reserve release in the third quarter 2015 was \$61 million, \$280 million lower than in the prior year period, as credit continued to stabilize.

**International GCB revenues** decreased 13% versus the prior year period to \$3.6 billion. In constant dollars, revenues increased 2% versus the prior year period. Revenues in *Latin America* increased 11% to \$1.9 billion, including a gain of approximately \$180 million related to the sale of Citi's merchant acquiring business in Mexico. Excluding this gain, revenues in *Latin America* were approximately unchanged, as the impact of modest loan and deposit growth was offset by continued spread compression. Revenues in *Asia* of \$1.7 billion decreased 6%, as lower investment sales revenues as well as high payment rates and ongoing regulatory pressures in cards were partially offset by growth in lending, deposit and insurance products.

**International GCB net income** decreased 13% from the prior year period to \$612 million. In constant dollars, net income decreased 1%, as the higher revenues were offset by higher operating expenses and higher credit costs. Operating expenses of \$2.2 billion in the third quarter 2015 increased 1% (decreased 14% on a reported basis) driven by the impact of higher regulatory and compliance costs and technology investments, mostly offset by lower legal and related and repositioning expenses as well as ongoing efficiency savings. Credit costs increased 7% versus the prior year period (decreased 15% on a reported basis), as net credit losses were approximately unchanged from the prior year period (decreased 19% on a reported basis) while the net loan loss reserve release declined to \$2 million from \$37 million in the prior year period (\$40 million on a reported basis). The net loan loss reserve release reflected a net loan loss reserve build of \$62 million in *Latin America*, offset by a loan loss reserve release of \$64 million in *Asia*. In constant dollars, the net credit loss rate was 1.74% of average loans in the third quarter 2015, slightly improved from 1.78% in the prior year period (1.92% on a reported basis).

<b>Institutional Clients Group</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>
Treasury & Trade Solutions	1,933	1,955	1,934	-1%	-
Investment Banking	937	1,283	1,249	-27%	-25%
Private Bank	715	746	664	-4%	8%
Corporate Lending <sup>(a)</sup>	403	445	444	-9%	-9%
<b>Total Banking</b>	<b>3,988</b>	<b>4,429</b>	<b>4,291</b>	<b>-10%</b>	<b>-7%</b>
Fixed Income Markets	2,577	3,062	3,064	-16%	-16%
Equity Markets	996	653	763	53%	31%
Securities Services	513	557	534	-8%	-4%
Other	(50)	(60)	(91)	17%	45%
<b>Total Markets &amp; Securities Services</b>	<b>4,036</b>	<b>4,212</b>	<b>4,270</b>	<b>-4%</b>	<b>-5%</b>
<b>Product Revenues<sup>(b)</sup></b>	<b>\$8,024</b>	<b>\$8,641</b>	<b>\$8,561</b>	<b>-7%</b>	<b>-6%</b>
Gain / (loss) on Loan Hedges	352	(66)	91	NM	NM
<b>Total Revenues ex-CVA / DVA<sup>(c)</sup></b>	<b>\$8,376</b>	<b>\$8,575</b>	<b>\$8,652</b>	<b>-2%</b>	<b>-3%</b>
CVA / DVA	221	303	(316)	-27%	NM
<b>Total Revenues</b>	<b>\$8,597</b>	<b>\$8,878</b>	<b>\$8,336</b>	<b>-3%</b>	<b>3%</b>
<b>Expenses</b>	<b>\$4,692</b>	<b>\$4,821</b>	<b>\$4,912</b>	<b>-3%</b>	<b>-4%</b>
Net Credit Losses	34	83	12	-59%	NM
Credit Reserve Build/(Release) <sup>(d)</sup>	275	(178)	(33)	NM	NM
<b>Total Cost of Credit</b>	<b>\$309</b>	<b>\$(95)</b>	<b>\$(21)</b>	<b>NM</b>	<b>NM</b>
<b>Net Income</b>	<b>\$2,416</b>	<b>\$2,820</b>	<b>\$2,301</b>	<b>-14%</b>	<b>5%</b>
<b>Adjusted Net Income<sup>(c)</sup></b>	<b>\$2,273</b>	<b>\$2,630</b>	<b>\$2,495</b>	<b>-14%</b>	<b>-9%</b>
<b>Adjusted Revenues<sup>(c)</sup></b>					
North America	3,179	3,141	3,202	1%	-1%
EMEA	2,277	2,413	2,529	-6%	-10%
Latin America	1,082	1,095	1,037	-1%	4%
Asia	1,838	1,926	1,884	-5%	-2%
<b>Adjusted Income from Continuing Ops.<sup>(c)</sup></b>					
North America	868	888	910	-2%	-5%
EMEA	431	602	647	-28%	-33%
Latin America	397	460	308	-14%	29%
Asia	571	695	672	-18%	-15%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes gain / (loss) on hedges related to accrual loans. For additional information, please refer to Footnote 6.

(b) Excludes CVA / DVA and gain / (loss) on hedges related to accrual loans.

(c) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

(d) Includes provision for unfunded lending commitments.

### **Institutional Clients Group**

**ICG revenues** increased 3% from the prior year period to \$8.6 billion. Excluding the impact of CVA/DVA, revenues of \$8.4 billion decreased 3% from the prior year period, with a 7% decrease in *Banking* revenues and a 5% decrease in *Markets and Securities Services* revenues, partially offset by an increase in gains on hedges related to accrual loans.

**Banking revenues** of \$4.0 billion decreased 7% from the prior year period (excluding gain / (loss) on loan hedges in each period). *Treasury and Trade Solutions (TTS)* revenues of \$1.9 billion were approximately unchanged versus the prior year period. In constant dollars, *TTS* revenues grew 7%, as continued growth in deposit balances and spreads was partially offset by lower trade revenues. *Investment Banking* revenues of \$937 million decreased 25% versus the prior year period. Advisory revenues decreased 24% from very strong results in the prior year

period to \$243 million, while debt underwriting revenues decreased 17% to \$525 million driven by high yield and leveraged loans, and equity underwriting decreased 43% to \$169 million, reflecting lower industry-wide underwriting activity during the current quarter. *Private Bank* revenues increased 8% from the prior year period to \$715 million, driven by strong growth in managed investments revenue, as well as higher loan and deposit balances. *Corporate Lending* revenues of \$403 million declined 9% versus the prior year period (excluding gain / (loss) on loan hedges in each period). In constant dollars, revenues declined 4%, as growth in average loans was more than offset by the impact of lower spreads and the impact of loan sale activity.

**Markets and Securities Services revenues** of \$4.0 billion (excluding \$224 million of CVA/DVA, versus negative \$310 million in the prior year period) decreased 5% from the prior year period. *Fixed Income Markets* revenues of \$2.6 billion in the third quarter 2015 (excluding \$187 million of CVA/DVA, compared to negative \$306 million in the prior year period) decreased 16% from the prior year period, reflecting lower client activity levels and a less favorable trading environment. *Equity Markets* revenues of \$996 million (excluding \$37 million of CVA/DVA, compared to negative \$4 million in the prior year period) increased 31% versus the prior year period. Excluding the impact of reversing \$140 million of the previously disclosed valuation adjustment recognized in the second quarter 2015, *Equity Markets* revenues would have increased 12% from the prior year period driven by growth in derivatives. *Securities Services* revenues of \$513 million decreased 4% versus the prior year period and increased 7% in constant dollars basis, reflecting increased activity and higher client balances.

**ICG net income** of \$2.4 billion in the third quarter 2015 increased 5% from the prior year period. Excluding CVA/DVA, net income of \$2.3 billion decreased 9% from the prior year period, as the lower revenues and higher cost of credit were partially offset by lower operating expenses. *ICG* operating expenses decreased 4% to \$4.7 billion as higher regulatory and compliance costs were more than offset by lower compensation expense and the impact of foreign exchange translation. *ICG* cost of credit was \$309 million, compared to negative \$21 million in the prior year period, primarily reflecting net loan loss reserve builds in the current quarter, including those related to the *North America* energy portfolio, as referenced above.

**ICG average loans** grew 4% versus the prior year period to \$288 billion while end of period deposits increased 6% to \$595 billion. In constant dollars, average loans increased 7% versus the prior year period, while end of period deposits increased 10%.

<b>Citi Holdings</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>
<b>Total Revenues</b>	<b>\$1,417</b>	<b>\$1,673</b>	<b>\$2,070</b>	<b>-15%</b>	<b>-32%</b>
<b>Adjusted Revenues<sup>(a)</sup></b>	<b>\$1,442</b>	<b>\$1,664</b>	<b>\$2,125</b>	<b>-13%</b>	<b>-32%</b>
<b>Expenses</b>	<b>\$1,145</b>	<b>\$1,104</b>	<b>\$1,346</b>	<b>4%</b>	<b>-15%</b>
Net Credit Losses	218	258	405	-16%	-46%
Credit Reserve Build/(Release) <sup>(b)</sup>	(228)	(171)	(138)	-33%	-65%
Provision for Benefits and Claims	161	160	167	1%	-4%
<b>Total Cost of Credit</b>	<b>\$151</b>	<b>\$247</b>	<b>\$434</b>	<b>-39%</b>	<b>-65%</b>
<b>Net Income (Loss)</b>	<b>\$31</b>	<b>\$163</b>	<b>\$212</b>	<b>-81%</b>	<b>-85%</b>
<b>Adjusted Net Income<sup>(a)</sup></b>	<b>\$47</b>	<b>\$157</b>	<b>\$246</b>	<b>-70%</b>	<b>-81%</b>
<hr/>					
EOP Assets (\$B)	110	116	137	-5%	-20%
EOP Loans (\$B)	55	59	85	-6%	-35%
EOP Deposits (\$B)	7	8	45	-8%	-84%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

### **Citi Holdings**

**Citi Holdings revenues** of \$1.4 billion in the third quarter 2015 included CVA/DVA of negative \$25 million, compared to negative \$55 million in the prior year period. Citi Holdings revenues decreased 32% from the prior year period, mainly driven by a lower level of net gains on asset sales as well as the overall wind-down of the portfolio. As of the end of the quarter, Citi Holdings assets were \$110 billion, 20% below the prior year period, and represented approximately 6% of total Citigroup assets. As of the end of the third quarter 2015, approximately \$37 billion of Citi Holdings assets were under contract for sale, approximately \$31 billion of which are expected to close prior to year end, subject to regulatory and other customary closing conditions.

**Citi Holdings net income** was \$31 million, compared to net income of \$212 million in the prior year period. Excluding CVA/DVA, Citi Holdings net income of \$47 million declined by 81% from the prior year period, primarily reflecting the lower revenues, partially offset by lower operating expenses and a lower cost of credit. Citi Holdings operating expenses declined 15% from the prior year period to \$1.1 billion, primarily driven by the ongoing decline in assets. Cost of credit of \$151 million decreased 65% from the prior year period. Net credit losses declined 46% to \$218 million, reflecting continued improvement in the *North America* mortgage portfolio as well as the impact of ongoing divestiture activity. The net loan loss reserve release increased \$90 million from the prior year period to \$228 million, primarily reflecting the impact of asset sales.

**Citi Holdings allowance for credit losses** was \$3.1 billion at the end of the third quarter 2015, or 5.64% of loans, compared to \$5.3 billion, or 6.29% of loans, in the prior year period. 90+ days delinquent consumer loans in Citi Holdings decreased 35% to \$1.4 billion, or 2.74% of loans.

Citicorp Results by Region <sup>(a)</sup> (\$ in millions)	Revenues			Income from Continuing Ops.		
	3Q'15	2Q'15	3Q'14	3Q'15	2Q'15	3Q'14
<b>North America</b>						
Global Consumer Banking	4,821	4,823	4,996	1,063	1,067	1,183
Institutional Clients Group	3,179	3,141	3,202	868	888	910
<b>Total North America</b>	<b>\$8,000</b>	<b>\$7,964</b>	<b>\$8,198</b>	<b>\$1,931</b>	<b>\$1,955</b>	<b>\$2,093</b>
<b>EMEA</b>						
Global Consumer Banking	243	254	297	9	3	(2)
Institutional Clients Group	2,277	2,413	2,529	431	602	647
<b>Total EMEA</b>	<b>\$2,520</b>	<b>\$2,667</b>	<b>\$2,826</b>	<b>\$440</b>	<b>\$605</b>	<b>\$645</b>
<b>Latin America</b>						
Global Consumer Banking	1,923	1,848	2,172	312	225	329
Institutional Clients Group	1,082	1,095	1,037	397	460	308
<b>Total Latin America</b>	<b>\$3,005</b>	<b>\$2,943</b>	<b>\$3,209</b>	<b>\$709</b>	<b>\$685</b>	<b>\$637</b>
<b>Asia</b>						
Global Consumer Banking	1,473	1,624	1,736	298	335	384
Institutional Clients Group	1,838	1,926	1,884	571	695	672
<b>Total Asia</b>	<b>\$3,311</b>	<b>\$3,550</b>	<b>\$3,620</b>	<b>\$869</b>	<b>\$1,030</b>	<b>\$1,056</b>
<b>Corporate/Other</b>	<b>\$218</b>	<b>\$370</b>	<b>\$82</b>	<b>\$183</b>	<b>\$230</b>	<b>\$(1,537)</b>
<b>Citicorp</b>	<b>\$17,054</b>	<b>\$17,494</b>	<b>\$17,935</b>	<b>\$4,132</b>	<b>\$4,505</b>	<b>\$2,894</b>

Note: Totals may not sum due to rounding. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at <http://www.citigroup.com/citi/investor>. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 18347205.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Additional information may be found at [www.citigroup.com](http://www.citigroup.com) | Twitter: @Citi | YouTube: [www.youtube.com/citi](http://www.youtube.com/citi) | Blog: <http://blog.citigroup.com> | Facebook: [www.facebook.com/citi](http://www.facebook.com/citi) | LinkedIn: [www.linkedin.com/company/citi](http://www.linkedin.com/company/citi)

Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Third Quarter 2015 Quarterly Financial Data Supplement are available on Citigroup's website at [www.citigroup.com](http://www.citigroup.com).

Certain statements in this release are "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this release and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2014 Annual Report on Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citigroup does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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## Appendix A: CVA / DVA

<b>CVA / DVA</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b><u>Institutional Clients Group</u></b>			
Counterparty CVA <sup>(1)</sup>	\$(23)	\$(29)	\$(25)
Asset FVA	(155)	92	(436)
Own-Credit CVA <sup>(1)</sup>	95	20	27
Liability FVA	42	(12)	6
<b>Derivatives CVA<sup>(1)</sup></b>	<b>\$(40)</b>	<b>\$71</b>	<b>\$(427)</b>
DVA on Citi Liabilities at Fair Value	262	232	111
<b>Total Institutional Clients Group CVA / DVA</b>	<b>\$221</b>	<b>\$303</b>	<b>\$(316)</b>
<b><u>Citi Holdings</u></b>			
Counterparty CVA <sup>(1)</sup>	(9)	8	0
Asset FVA	(22)	2	(44)
Own-Credit CVA <sup>(1)</sup>	2	0	(12)
Liability FVA	2	(0)	0
<b>Derivatives CVA<sup>(1)</sup></b>	<b>\$(27)</b>	<b>\$10</b>	<b>\$(55)</b>
DVA on Citi Liabilities at Fair Value	2	(1)	1
<b>Total Citi Holdings CVA / DVA</b>	<b>\$(25)</b>	<b>\$9</b>	<b>\$(55)</b>
<b>Total Citigroup CVA / DVA</b>	<b>\$196</b>	<b>\$312</b>	<b>\$(371)</b>

Note: Totals may not sum due to rounding.

(1) Net of hedges.



**Appendix B: Non-GAAP Financial Measures - Adjusted Items**

<b>Citigroup</b>	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>	<b>YTD'15</b>
(\$ in millions, except per share amounts)				
<b>Reported Revenues (GAAP)</b>	<b>\$18,692</b>	<b>\$19,470</b>	<b>\$19,689</b>	<b>\$57,898</b>
Impact of:				
CVA / DVA	196	312	(371)	435
<b>Adjusted Revenues</b>	<b>\$18,496</b>	<b>\$19,158</b>	<b>\$20,060</b>	<b>\$57,463</b>
Impact of:				
FX Translation	-	(367)	(1,105)	-
<b>Adjusted Revenues in Constant Dollars</b>	<b>\$18,496</b>	<b>\$18,791</b>	<b>\$18,955</b>	<b>\$57,463</b>
<b>Reported Expenses (GAAP)</b>	<b>\$10,669</b>	<b>\$10,928</b>	<b>\$12,955</b>	<b>\$32,481</b>
Impact of:				
FX Translation	-	(210)	(759)	-
<b>Expenses in Constant Dollars</b>	<b>\$10,669</b>	<b>\$10,718</b>	<b>\$12,196</b>	<b>\$32,481</b>
<b>Reported Cost of Credit (GAAP)</b>	<b>\$1,836</b>	<b>\$1,648</b>	<b>\$1,750</b>	<b>\$5,399</b>
<b>Reported Net Income (GAAP)</b>	<b>\$4,291</b>	<b>\$4,846</b>	<b>\$2,841</b>	<b>\$13,907</b>
Impact of:				
CVA / DVA	127	196	(228)	276
<b>Adjusted Net Income</b>	<b>\$4,164</b>	<b>\$4,650</b>	<b>\$3,069</b>	<b>\$13,631</b>
Preferred Dividends	174	202	128	504
<b>Adjusted Net Income to Common</b>	<b>\$3,990</b>	<b>\$4,448</b>	<b>\$2,941</b>	<b>\$13,127</b>
<b>Reported EPS (GAAP)</b>	<b>\$1.35</b>	<b>\$1.51</b>	<b>\$0.88</b>	<b>\$4.38</b>
Impact of:				
CVA / DVA	0.04	0.06	(0.08)	0.09
<b>Adjusted EPS</b>	<b>\$1.31</b>	<b>\$1.45</b>	<b>\$0.95</b>	<b>\$4.29</b>
<b>Average Assets (\$B)</b>	<b>\$1,818</b>	<b>\$1,840</b>	<b>\$1,895</b>	<b>\$1,837</b>
<b>Adjusted ROA</b>	<b>0.91%</b>	<b>1.01%</b>	<b>0.64%</b>	<b>0.99%</b>
<b>Average TCE</b>	<b>\$178,538</b>	<b>\$176,538</b>	<b>\$173,039</b>	<b>\$175,881</b>
<b>Adjusted ROTCE</b>	<b>8.9%</b>	<b>10.1%</b>	<b>6.7%</b>	<b>10.0%</b>

Note: Totals may not sum due to rounding.

**Appendix B: Non-GAAP Financial Measures - Adjusted Items (Cont.)**

<b>Citicorp</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported Revenues (GAAP)</b>	<b>\$17,275</b>	<b>\$17,797</b>	<b>\$17,619</b>
Impact of:			
CVA / DVA	221	303	(316)
<b>Adjusted Revenues</b>	<b>\$17,054</b>	<b>\$17,494</b>	<b>\$17,935</b>
Impact of:			
FX Translation	-	(353)	(994)
<b>Adjusted Revenues in Constant Dollars</b>	<b>\$17,054</b>	<b>\$17,141</b>	<b>\$16,941</b>
<b>Reported Expenses (GAAP)</b>	<b>\$9,524</b>	<b>\$9,824</b>	<b>\$11,609</b>
Impact of:			
FX Translation	-	(204)	(698)
<b>Expenses in Constant Dollars</b>	<b>\$9,524</b>	<b>\$9,620</b>	<b>\$10,911</b>
<b>Reported Net Income (GAAP)</b>	<b>\$4,260</b>	<b>\$4,683</b>	<b>\$2,629</b>
Impact of:			
CVA / DVA	143	190	(194)
<b>Adjusted Net Income</b>	<b>\$4,117</b>	<b>\$4,493</b>	<b>\$2,823</b>
<b>Institutional Clients Group</b>			
<b>Institutional Clients Group</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported Revenues (GAAP)</b>	<b>\$8,597</b>	<b>\$8,878</b>	<b>\$8,336</b>
Impact of:			
CVA / DVA	221	303	(316)
<b>Adjusted Revenues</b>	<b>\$8,376</b>	<b>\$8,575</b>	<b>\$8,652</b>
<b>Reported Net Income (GAAP)</b>	<b>\$2,416</b>	<b>\$2,820</b>	<b>\$2,301</b>
Impact of:			
CVA / DVA	143	190	(194)
<b>Adjusted Net Income</b>	<b>\$2,273</b>	<b>\$2,630</b>	<b>\$2,495</b>
<b>Citi Holdings</b>			
<b>Citi Holdings</b> (\$ in millions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported Revenues (GAAP)</b>	<b>\$1,417</b>	<b>\$1,673</b>	<b>\$2,070</b>
Impact of:			
CVA / DVA	(25)	9	(55)
<b>Adjusted Revenues</b>	<b>\$1,442</b>	<b>\$1,664</b>	<b>\$2,125</b>
<b>Reported Net Income (GAAP)</b>	<b>\$31</b>	<b>\$163</b>	<b>\$212</b>
Impact of:			
CVA / DVA	(16)	6	(34)
<b>Adjusted Net Income</b>	<b>\$47</b>	<b>\$157</b>	<b>\$246</b>

## Appendix C: Non-GAAP Financial Measures - Excluding Impact of FX Translation

<b>Citigroup</b> (\$ in billions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported EOP Loans</b>	<b>\$622</b>	<b>\$632</b>	<b>\$654</b>
Impact of FX Translation	-	(10)	(28)
<b>EOP Loans in Constant Dollars</b>	<b>\$622</b>	<b>\$622</b>	<b>\$626</b>
<b>Reported EOP Deposits</b>	<b>\$904</b>	<b>\$908</b>	<b>\$943</b>
Impact of FX Translation	-	(13)	(41)
<b>EOP Deposits in Constant Dollars</b>	<b>\$904</b>	<b>\$895</b>	<b>\$902</b>

<b>Citicorp</b> (\$ in billions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported EOP Loans</b>	<b>\$567</b>	<b>\$573</b>	<b>\$569</b>
Impact of FX Translation	-	(10)	(27)
<b>EOP Loans in Constant Dollars</b>	<b>\$567</b>	<b>\$563</b>	<b>\$542</b>
<b>Reported EOP Deposits</b>	<b>\$897</b>	<b>\$900</b>	<b>\$898</b>
Impact of FX Translation	-	(14)	(39)
<b>EOP Deposits in Constant Dollars</b>	<b>\$897</b>	<b>\$887</b>	<b>\$859</b>

<b>Global Consumer Banking</b> (\$ in billions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported EOP Loans</b>	<b>\$278</b>	<b>\$284</b>	<b>\$292</b>
Impact of FX Translation	-	(7)	(18)
<b>EOP Loans in Constant Dollars</b>	<b>\$278</b>	<b>\$277</b>	<b>\$274</b>
<b>Reported EOP Deposits</b>	<b>\$297</b>	<b>\$305</b>	<b>\$306</b>
Impact of FX Translation	-	(6)	(15)
<b>EOP Deposits in Constant Dollars</b>	<b>\$297</b>	<b>\$299</b>	<b>\$291</b>

<b>Institutional Clients Group</b> (\$ in billions)	<b>3Q'15</b>	<b>2Q'15</b>	<b>3Q'14</b>
<b>Reported Average Loans</b>	<b>\$288</b>	<b>\$284</b>	<b>\$278</b>
Impact of FX Translation	-	(1)	(9)
<b>Average Loans in Constant Dollars</b>	<b>\$288</b>	<b>\$283</b>	<b>\$269</b>
<b>Reported EOP Deposits</b>	<b>\$595</b>	<b>\$588</b>	<b>\$563</b>
Impact of FX Translation	-	(7)	(23)
<b>EOP Deposits in Constant Dollars</b>	<b>\$595</b>	<b>\$581</b>	<b>\$540</b>

## Appendix C: Non-GAAP Financial Measures - Excluding Impact of FX Translation (Cont.)

Int'l Consumer Banking (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$3,639</b>	<b>\$3,726</b>	<b>\$4,205</b>
Impact of FX Translation	-	(219)	(633)
<b>Revenues in Constant Dollars</b>	<b>\$3,639</b>	<b>\$3,507</b>	<b>\$3,572</b>
<b>Reported Expenses</b>	<b>\$2,213</b>	<b>\$2,351</b>	<b>\$2,564</b>
Impact of FX Translation	-	(123)	(369)
<b>Expenses in Constant Dollars</b>	<b>\$2,213</b>	<b>\$2,228</b>	<b>\$2,195</b>
<b>Reported Credit Costs</b>	<b>\$548</b>	<b>\$596</b>	<b>\$647</b>
Impact of FX Translation	-	(44)	(134)
<b>Credit Costs in Constant Dollars</b>	<b>\$548</b>	<b>\$552</b>	<b>\$513</b>
<b>Reported Net Income</b>	<b>\$612</b>	<b>\$557</b>	<b>\$702</b>
Impact of FX Translation	-	(33)	(81)
<b>Net Income in Constant Dollars</b>	<b>\$612</b>	<b>\$524</b>	<b>\$621</b>

Latin America Consumer Banking (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$1,923</b>	<b>\$1,848</b>	<b>\$2,172</b>
Impact of FX Translation	-	(145)	(433)
<b>Revenues in Constant Dollars</b>	<b>\$1,923</b>	<b>\$1,703</b>	<b>\$1,739</b>
<b>Reported Expenses</b>	<b>\$1,080</b>	<b>\$1,162</b>	<b>\$1,272</b>
Impact of FX Translation	-	(71)	(234)
<b>Expenses in Constant Dollars</b>	<b>\$1,080</b>	<b>\$1,091</b>	<b>\$1,038</b>

Asia Consumer Banking <sup>(1)</sup> (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$1,716</b>	<b>\$1,878</b>	<b>\$2,033</b>
Impact of FX Translation	-	(74)	(200)
<b>Revenues in Constant Dollars</b>	<b>\$1,716</b>	<b>\$1,804</b>	<b>\$1,833</b>
<b>Reported Expenses</b>	<b>\$1,133</b>	<b>\$1,189</b>	<b>\$1,292</b>
Impact of FX Translation	-	(52)	(135)
<b>Expenses in Constant Dollars</b>	<b>\$1,133</b>	<b>\$1,137</b>	<b>\$1,157</b>

(1) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

Treasury and Trade Solutions (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$1,933</b>	<b>\$1,955</b>	<b>\$1,934</b>
Impact of FX Translation	-	(38)	(124)
<b>Revenues in Constant Dollars</b>	<b>\$1,933</b>	<b>\$1,917</b>	<b>\$1,810</b>

Corporate Lending <sup>(1)</sup> (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$403</b>	<b>\$445</b>	<b>\$444</b>
Impact of FX Translation	-	(7)	(26)
<b>Revenues in Constant Dollars</b>	<b>\$403</b>	<b>\$438</b>	<b>\$418</b>

(1) Excludes gain / (loss) on hedges related to accrual loans.

Securities Services (\$ in millions)	3Q'15	2Q'15	3Q'14
<b>Reported Revenues</b>	<b>\$513</b>	<b>\$557</b>	<b>\$534</b>
Impact of FX Translation	-	(16)	(56)
<b>Revenues in Constant Dollars</b>	<b>\$513</b>	<b>\$541</b>	<b>\$478</b>

## Appendix D: Non-GAAP Financial Measures - Common Equity Tier 1 Capital Ratio and Components<sup>(1,2)</sup>

(\$ in millions)	9/30/2015 <sup>(3)</sup>	6/30/2015	9/30/2014
<b>Citigroup Common Stockholders' Equity<sup>(4)</sup></b>	<b>\$205,772</b>	<b>\$205,610</b>	<b>\$203,077</b>
Add: Qualifying noncontrolling interests	147	146	172
<b>Regulatory Capital Adjustments and Deductions:</b>			
Less:			
Accumulated net unrealized losses on cash flow hedges, net of tax <sup>(5)</sup>	(542)	(731)	(979)
Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax <sup>(6)</sup>	717	474	193
Intangible Assets:			
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(7)</sup>	21,732	22,312	23,678
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	3,911	4,153	4,307
Defined benefit pension plan net assets	904	815	1,179
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	23,295	23,760	24,654
Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs <sup>(8)</sup>	9,451	9,538	11,670
<b>Common Equity Tier 1 Capital (CET1)</b>	<b>\$146,451</b>	<b>\$145,435</b>	<b>\$138,547</b>
<b>Risk-Weighted Assets (RWA)</b>	<b>\$1,257,537</b>	<b>\$1,278,593</b>	<b>\$1,301,660</b>
<b>Common Equity Tier 1 Capital Ratio (CET1 / RWA)</b>	<b>11.6%</b>	<b>11.4%</b>	<b>10.6%</b>

(1) Citi's Common Equity Tier 1 Capital ratio and related components reflect full implementation of the U.S. Basel III rules. Risk-weighted assets are based on the Basel III Advanced Approaches for determining total risk-weighted assets.

(2) Certain reclassifications have been made to the prior periods' presentation to conform to the current period's presentation.

(3) Preliminary.

(4) Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.

(5) Citi's Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

(6) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital.

(7) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(8) Assets subject to the 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At September 30, 2015 and June 30, 2015, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while at September 30, 2014, the deduction related to all three assets which exceeded both the 10% and 15% limitations.

## Appendix E: Non-GAAP Financial Measures - Tangible Book Value Per Share

(\$ in millions, except per share amount)	9/30/2015 <sup>(1)</sup>
<b>Total Citigroup Stockholders' Equity</b>	<b>\$220,848</b>
Less: Preferred Stock	15,218
<b>Common Equity</b>	<b>\$205,630</b>
Less:	
Goodwill	22,444
Intangible Assets (other than MSRs)	3,880
Goodwill and Intangible Assets (other than MSRs) related to Assets Held-for-Sale	345
<b>Tangible Common Equity (TCE)</b>	<b>\$178,961</b>
Common Shares Outstanding (CSO)	2,979
<b>Tangible Book Value Per Share (TCE / CSO)</b>	<b>\$60.07</b>

(1) Preliminary.

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<sup>1</sup> Credit Valuation Adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; Funding Valuation Adjustments (FVA) on derivatives; and Debt Valuation Adjustments (DVA) on Citigroup's fair value option liabilities (collectively referred to as CVA/DVA). See Appendix A. Citigroup's results of operations excluding the impact of CVA/DVA are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.

<sup>2</sup> Preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio under the U.S. Basel III rules, on a fully-implemented basis, is a non-GAAP financial measure. Citigroup's CET1 Capital ratio and related components are subject to, among other things, ongoing regulatory supervision, including review and approval of Citi's credit, market and operational risk models, additional refinements, modifications or enhancements (whether required or otherwise) to these models and any further implementation guidance in the U.S. For the composition of Citigroup's CET1 Capital and ratio, see Appendix D.

<sup>3</sup> Preliminary. Citigroup's Supplementary Leverage Ratio (SLR) under the U.S. Basel III rules, on a fully-implemented basis, is a non-GAAP financial measure. Citigroup's SLR represents the ratio of Tier 1 Capital to Total Leverage Exposure (TLE). TLE is the sum of the daily average of on-balance sheet assets for the quarter and the average of certain off-balance sheet exposures calculated as of the last day of each month in the quarter, less applicable Tier 1 Capital deductions. Citigroup's SLR and related components are subject to, among other things, ongoing regulatory supervision and any further implementation guidance in the U.S.

<sup>4</sup> Preliminary. Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.

<sup>5</sup> Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendices B and C.

<sup>6</sup> Hedges on accrual loans reflect the mark-to-market on credit derivatives used to hedge the corporate accrual loan portfolio. The fixed premium cost of these hedges is included in (netted against) the core lending revenues to reflect the cost of the credit protection. Results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.